

REQUEST OF FLORIDA WATERWORKS ASSOCIATION  
FOR INVESTIGATION OF PROPOSED  
REPEAL OF SECTION 118(b), INTERNAL REVENUE CODE  
CONTRIBUTIONS IN AID OF CONSTRUCTION

DOCKET NUMBER 860184-PU

DIRECT TESTIMONY OF ANN P. CAUSSEUX

ON BEHALF OF

THE STAFF OF THE FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF AUDITING AND FINANCIAL ANALYSIS

FILED: FEBRUARY 23, 1990

1 DIRECT TESTIMONY OF ANN P. CAUSSEAU

2 Q. What is your name and business address?

3 A. My name is Ann P. Causseaux and my business address is 101  
4 E. Gaines Street, Tallahassee, Florida 32399-0865.

5 Q. By whom are you employed and in what capacity?

6 A. I am employed by the Florida Public Service commission as  
7 Chief of Tax in the Division of Auditing and Financial Analysis.

8 Q. What is the purpose of your testimony in this proceeding?

9 A. The purpose of my testimony is to present the Commission  
10 with alternatives in regard to the tax effect of contributions  
11 in aid of construction (CIAC).

12 Q. What alternatives are available to the Commission in regard  
13 to the amount of taxes related to CIAC that are collected?

14 A. The Commission can allow:

- 15 1. all related taxes to be collected,  
16 2. a portion of the related taxes to be collected,  
17 3. none of the related taxes to be collected, or  
18 4. a case-by-case determination of the amount of  
19 related taxes to be collected.

20 Q. What advantage does the first alternative have?

21 A. It provides the utility with a ready source of cost free  
22 cash. Further, it converts that cost free source of cash into  
23 net income to the utility. However, the advantage most often  
24 stated is that it requires growth to pay for itself.

25 Q. Do you agree that it requires growth to pay for itself?

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 A. Not necessarily. CIAC charges are not normally set on a  
2 customer-by-customer basis. Because of the way the CIAC charges  
3 are determined, CIAC may pay for existing plant serving existing  
4 customers. If the CIAC paid for only new construction or future  
5 construction, then it could be said to be entirely growth  
6 related.

7 System demand cannot usually be determined on a  
8 customer-by-customer basis yet that is the effect of this  
9 premise. Contributions are collected from those causing  
10 increased demand on the system. Thus, the contributions pay the  
11 costs associated with that increased demand.

12 Q. What disadvantages does this alternative have?

13 A. The first alternative recognizes the initial impact of  
14 receiving CIAC. However, it fails to address the impact of  
15 future depreciation that may be taken on the tax return. This  
16 is the mechanism whereby the cost free source of cash is  
17 converted into income of the utility.

18 The first alternative may price some potential home  
19 buyers out of the market. It may also affect the ability of  
20 some pure utilities to grow when they are surrounded by  
21 utilities who do not gross-up CIAC.

22 Q. What advantages does the second alternative have?

23 A. This alternative allows different types of CIAC to be  
24 treated differently. For example, it allows a utility in  
25 strong cash position to use a portion of that cash to pay

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 A. Not necessarily. CIAC charges are not normally set on a  
2 customer-by-customer basis. Because of the way the CIAC charges  
3 are determined, CIAC may pay for existing plant serving existing  
4 customers. If the CIAC paid for only new construction or future  
5 construction, then it could be said to be entirely growth  
6 related.

7 System demand cannot usually be determined on a  
8 customer-by-customer basis yet that is the effect of this  
9 premise. Contributions are collected from those causing  
10 increased demand on the system. Thus, the contributions pay the  
11 costs associated with that increased demand.

12 Q. What disadvantages does this alternative have?

13 A. The first alternative recognizes the initial impact of  
14 receiving CIAC. However, it fails to address the impact of  
15 future depreciation that may be taken on the tax return. This  
16 is the mechanism whereby the cost free source of cash is  
17 converted into income of the utility.

18 The first alternative may price some potential home  
19 buyers out of the market. It may also affect the ability of  
20 some pure utilities to grow when they are surrounded by  
21 utilities who do not gross-up CIAC.

22 Q. What advantages does the second alternative have?

23 A. This alternative allows different types of CIAC to be  
24 treated differently. For example, it allows a utility in a  
25 strong cash position to use a portion of that cash to pay the

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 taxes that may be associated with receipt of CIAC. It allows a  
2 utility with the ability to borrow to do so to pay the taxes  
3 that may be associated with the receipt of CIAC. It allows the  
4 utility with the ability to increase its equity holdings to do  
5 so in order to pay the taxes that may result from the receipt of  
6 CIAC. It also recognizes the effect of the future depreciation  
7 that will be taken on the tax return. It allows use of cash  
8 contributions to pay the taxes that may be associated with the  
9 receipt of CIAC. This alternative also allows the utilities to  
10 be competitive with others that may be adjacent or near-by. It  
11 also makes homes in the service area competitive with those in  
12 nearby areas where there is no gross-up or where the gross-up is  
13 lower.

14 Q. Can a utility mortgage or bond the prepaid taxes?

15 A. No, it cannot. However, if the financial community becomes  
16 aware of the fact that the utility will be allowed the  
17 opportunity to earn a return on the prepaid taxes, the ability  
18 of the utilities to borrow should be enhanced.

19 Q. Does the second alternative have disadvantages?

20 A. Yes, this alternative does not recognize that use of some of  
21 the cash CIAC received will mean that there is less cash  
22 available for current or future construction or to repay the  
23 utility for its past investment in existing plant.

24 Q. Does the third alternative have any merit?

25 A. The third alternative does not single out either CIAC or the

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 income, some level of review is necessary. I further believe  
2 that a uniform system of accounting is necessary to protect the  
3 interests of all ratepayers and of the utilities. For example,  
4 an accounting system that at the very least adheres to the  
5 expectations of the Internal Revenue Service (IRS) protects  
6 various tax benefits of the utilities. If it also helps support  
7 the contention that CIAC is not income and so should not be  
8 taxed, it may ultimately provide an immeasurable benefit. I  
9 also realize that it may not appear cost beneficial for  
10 utilities with small customer bases or very small utilities--not  
11 affiliated with larger, more sophisticated parents--to maintain  
12 records that would normally be kept by other utilities. That,  
13 however, is a decision that should be made after informed  
14 consideration.

15 Q. Do you have formulae for the calculation of the tax effect  
16 of CIAC?

17 A. Yes, Exhibits A, B and C provide formulae for the gross-up  
18 of CIAC.

19 Q. What is the formula on Exhibit A?

20 A. The formula shown on Exhibit A grosses-up net contributed  
21 depreciable plant or plant acquired with the contributed cash to  
22 a pre-tax level that will result in the collection of the entire  
23 amount of related taxes.

24 Q. Please explain the formula?

25 A. The formula for contributed plant multiplies net contributed

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 plant by the result of dividing one divided by the remainder  
2 when the combined federal and state tax rate is subtracted from  
3 one. Plant is net of tax depreciation--either accelerated or  
4 straight-line. The formula also makes use of the half-year  
5 convention. That is, one half of the first year's depreciation  
6 is considered. The formula is  
7  $(CP - (CP * (1/TL) * AR * .5)) * (1/(1-CTR))$ . CP is contributed plant.  
8 TL is the tax life to be used for the contributed asset. AR is  
9 the rate at which the tax depreciation is accelerated. CTR is  
10 the combined federal and state corporate income tax rate  
11 applicable to the utility. The .5 takes into consideration half  
12 of the first year's tax depreciation.

13 Q. What is the formula shown on Exhibit B?

14 A. It calculates the amount of gross-up if the present value of  
15 the future depreciation to be taken on the tax return is  
16 considered.

17 Q. Please explain that formula.

18 A. This formula deals with depreciable contributed property,  
19 contributed cash and contributed land. The formula is  
20  $(CTR/(1-CTR)) * ((C+CP+CL) - (((C+CP)/TL) * (1 - (1+ROR) - t1)) / ROR) * (CTR_i /$   
21  $CTR)$ . The additions are ROR which is the utility's last  
22 allowed rate of return, C which is contributed cash, CTR<sub>i</sub> which  
23 is the tax rate expected to be in effect when the depreciation  
24 is taken on the tax return--absent a known change CTR<sub>i</sub> would  
25 equal CTR, and CL which is contributed land. The lower case -t1

DIRECT TESTIMONY OF ANN P. CAUSSEUX

1 is an exponent and indicates that the information should be  
2 raised to the negative power represented by the tax life of the  
3 related depreciable asset. The effect of the addition of the  
4 ROR is to use the utility's rate of return as the factor for the  
5 determination of the present value of the future depreciation  
6 deductions to taxable income. The gross-up is thus reduced.

7 Q. What is the formula on Exhibit C?

8 A. That formula would be used when the contributed property was  
9 land.

10 Q. Please explain the formula.

11 A. The formula is  $(CL * (1 / (1 - CTR)))$ . The effect of this formula  
12 is to gross-up the entire contribution. There will be no future  
13 depreciation on the land. However, any subsequent gain on the  
14 sale of the land will be reduced by the amount of the  
15 contribution. Thus, the proceeds from the sale will not be  
16 taxed as would have been the case prior to the amendment of  
17 section 118 of the Internal Revenue Code.

18 Q. How could a utility prove it should be allowed to gross-up?

19 A. A utility could demonstrate that the gross-up is necessary  
20 to preserve the utility's financial integrity.

21 Q. Please explain.

22 A. Financial integrity can be described as the ability of a  
23 utility to meet obligations to existing investors. That is, the  
24 utility must be able to pay the interest on its indebtedness and  
25 dividends on its stock. At the same time, the utility must



DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 retain the ability to borrow additional capital and issue more  
2 stock when needed at a reasonable cost. In order to test this  
3 ability of a regulated utility, several ratios are often used.  
4 Some are: interest coverage, AFUDC as a percentage of net  
5 income, internally generated funds as a percentage of  
6 construction expenditures, long term debt as a percent of total  
7 capital, short term debt as a percent of total capital, and  
8 earned return on equity.

9 Q. Are any of these ratios used in the water and sewer industry?

10 A. Yes, for the water and sewer industry, staff currently uses  
11 a financial integrity test based on a utility's interest  
12 coverage ratio to determine the amount of CWIP that should be  
13 allowed in rate base.

14 Q. How could a financial integrity test based on an interest  
15 coverage ratio be used to determine whether a utility should be  
16 allowed to gross-up?

17 A. The interest coverage ratio shows the number of times that  
18 interest charges are earned or covered. The ratio's purpose is  
19 to indicate the relative protection of bondholders and to  
20 estimate the probability that a company will be forced into  
21 bankruptcy by a failure to meet required interest payments. The  
22 interest coverage ratio is somewhat indicative of a utility's  
23 ability to go into the financial market and borrow money or  
24 issue stock at a reasonable cost.

25 A minimum interest coverage level can be established so

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 that a utility whose interest coverage ratio is above the  
2 minimum would not be allowed to gross-up and a utility whose  
3 interest coverage ratio is below the minimum would be allowed to  
4 gross-up. Essentially, the premise would be that the utility  
5 above the minimum would be able to maintain its financial  
6 integrity. That is, the utility would still be able to borrow  
7 at a reasonable cost.

8 Q. What minimum would you suggest?

9 A. It is my understanding that staff uses a minimum interest  
10 coverage ratio without AFUDC of 2.0x in determining the amount  
11 of construction work in progress to allow in the rate base of a  
12 water or wastewater utility. This appears to be a conservative  
13 ratio that maintains a utility's financial integrity without  
14 unduly burdening the ratepayers.

15 Q. Should the utility's interest coverage ratio be used in  
16 isolation to decide whether to allow the gross-up?

17 A. No, a cash flow analysis or budget could also be used.

18 Q. Why do you suggest that?

19 A. Interest coverage can sometimes be a poor indicator of the  
20 cash actually available to meet interest expense. It is  
21 possible for a utility to show earnings adequate to cover 2.0x  
22 interest expense while not having the cash on hand to meet the  
23 interest payments.

24 Further, it is difficult to develop one method of dealing  
25 with all water and sewer utilities. An interest coverage ratio

1 might not be appropriate in the case of a utility that was  
2 experiencing either no income from operations or net operating  
3 losses.

4 Q. Please explain.

5 A. Simply put, there is no net operating income for use in the  
6 calculation. A schedule that showed the utility's anticipated  
7 sources and uses of cash for the next year would tend to confirm  
8 that a balance sheet showing a low cash balance and few if any  
9 temporary cash investments was not a temporary phenomena.

10 Q. Do you have alternatives to present for the accounting  
11 treatment of the tax effect of CIAC?

12 A. Yes, the Commission can follow:

- 13 1. flow-through accounting or
- 14 2. normalization accounting.

15 If the Commission follows normalization accounting it  
16 may use one of several methods:

- 17 1. the method recommended by staff on April 20, 1989,
- 18 2. some other method such as another also considered by  
19 staff, or,
- 20 3. the method anticipated by the Internal Revenue  
21 Service (IRS).

22 The third method is essentially the method that should  
23 have been used for connection fees and any other item that  
24 created a debit deferred tax balance. However, connection fees  
25 have been given various treatments. They have been flowed

1 through much like the equity portion of AFUDC.

2 Q. How would flow-through accounting work?

3 A. The tax effect of CIAC would be recognized in the year the  
4 CIAC are received and in subsequent years as the contributed  
5 property is depreciated for tax purposes.

6 Q. How would normalization accounting work?

7 A. The tax effect of the CIAC would be recognized over the life  
8 of the asset acquired by contribution or the expenditure of  
9 contributed monies. There could also be a partial recognition  
10 currently with a partial recognition over the life of the  
11 related asset if a partial gross-up was used.

12 Q. What is the effect on cost of service and rate base of  
13 flow-through?

14 A. Cost of service will increase in the year that the CIAC is  
15 received and will decrease in the years the property is  
16 depreciated on the tax return.

17 Q. Is this appropriate?

18 A. I do not believe that it is. I believe that all ratepayers  
19 benefiting from the asset through the receipt of service should  
20 pay the associated costs. One of those costs is the tax effect  
21 of the CIAC.

22 If the increase in taxable income, or decrease in tax  
23 loss, is recognized in the year of receipt, ratepayers in that  
24 year will pay the cost and ratepayers in later years will  
25 receive the benefit of the deprecation taken on the tax return.

DIRECT TESTIMONY OF ANN P. CAUSSEUX

1           When there is a real increase in tax expense because of  
2           the receipt of the asset, the ratepayers benefiting from the  
3           asset should share in the increase. There may be a real  
4           increase in the level of the utility's tax expense because of  
5           the interrelationship of the state and federal tax laws, the age  
6           of the utility, the level of the CIAC of the utility and the tax  
7           and book lives of the asset.

8           Similarly, when there is a reduction in the tax expense  
9           due to depreciation of the asset, the ratepayers paying the  
10          costs associated with receiving service from the asset should  
11          receive a portion of that benefit.

12         Q. How can this be accomplished?

13         A. This can be accomplished through normalization accounting.

14         Q. Isn't normalization used only when there is no gross-up?

15         A. Normalization is required by the IRS only when there is no  
16         gross-up. That requirement appears to be based on the  
17         presumption that, because of gross-up there will be no effect on  
18         cost of service. However, that is not necessarily true. In  
19         subsequent years there is still the effect of the depreciation  
20         to be considered. Without normalization, there would be an  
21         effect on cost of service. Further, treatment of that benefit  
22         determines who receives the benefit: the utility and its  
23         stockholders, the ratepayers, or the contributor.

24         Q. How should the normalization be accomplished?

25         A. It is in this area where several alternatives have been

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 considered at times by staff. One alternative would be to  
2 follow the method proposed in the recommendation of April 20,  
3 1989.

4 Q. What are the advantages to that method?

5 A. It is fairly straight forward. The utilities should not  
6 have too much difficulty following it. Indeed, it reaches the  
7 same result reached by several methods that staff has considered  
8 or that various utilities have presented for the Commission's  
9 consideration.

10 Q. Does this method have any disadvantages?

11 A. The allocation of the benefit of the depreciation to the  
12 utility and its stockholders could be seen as a disadvantage.

13 Q. How else could normalization be accomplished?

14 A. Another alternative that has been considered would be to  
15 flow back equal increments of the tax effect each year of the  
16 related asset's life.

17 Q. What are the advantages to this method?

18 A. It's relatively simple. The period of time over which the  
19 utility and its stockholders will receive the benefit of the  
20 depreciation is prolonged. In this sense, it provides for a  
21 sharing of the benefit of the contributed taxes between the  
22 utility, its stockholders and the ratepayers.

23 Q. Does it have any disadvantages?

24 A. It sounds simple but is complex. It does not follow the  
25 normalization method anticipated by the IRS. It would create

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 confusion on the part of utilities, consultants, analysts,  
2 auditors, and the IRS if there were at least two methods of  
3 normalization in place.

4 Q. Why is this?

5 A. Realistically, nothing is ever "all" or "none". Thus, if  
6 the Commission decided that there would be a gross-up, the time  
7 would inevitably come when equity required that, in a specific  
8 case, there would be no gross-up. This could happen to a  
9 specific charge by a utility or to all charges by a specific  
10 utility. When that time came, normalization would be required  
11 and would be required in the manner prescribed by the IRS. At  
12 that point in time, two methods of normalization would be in  
13 place. Further, if this Commission determined that the decision  
14 to allow a gross-up would continue to be on a case-by-case  
15 basis, two methods of normalization would be in place.

16 Q. What is the IRS required method of normalization?

17 A. If the IRS examined the deferred tax balances to judge their  
18 adequacy, the IRS would expect to find a debit balance of  
19 deferred taxes in the amount of the tax effect of the  
20 undepreciated balance of the related contributed plant.  
21 Further, because this Commission treats credit balance deferred  
22 taxes as zero cost capital in the capital structure, the IRS  
23 would expect to find the debit balance deferred taxes used to  
24 offset the credit balance or zero cost deferred taxes in the  
25 capital structure. The effect would be to increase the rate of

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 return of the utility. However, that increase would not equal  
2 the return that would have been earned on the entire property if  
3 it was not contributed. Further, it would probably not equal  
4 the cost of the contributed taxes when they were included in the  
5 amount the home buyer had to finance especially if they caused  
6 the interest to be paid by the home buyer to increase.

7 Q. Do you have schedules that illustrate the different  
8 accounting treatments?

9 A. Yes, Exhibit D illustrates flow-through accounting.  
10 Exhibit E illustrates staff's recommendation of April 20, 1989.  
11 Exhibit F illustrates the other method that staff considered.  
12 Exhibit G illustrates the IRS method of normalization.

13 Q. Please explain Exhibit D.

14 A. Exhibit D illustrates the effect of the Tax Reform Act of  
15 1986 (TRA '86) on CIAC and thus rate base, net operating income  
16 and capital. It presents the problems that must be solved. The  
17 only journal entries shown are those related to CIAC that change  
18 or are added as result of TRA '86.

19 The assumptions underlying Exhibit D are:

20 1. The cash is not spent currently to either construct  
21 or acquire plant or land. This might not be the case.

22 2. CIAC related to land and cash is not amortized.

23 This may or may not reflect actual practice in some cases.

24 3. CIAC amortization and book depreciation use the half  
25 year convention in the year of receipt. Again, actual practice



DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 may vary.

2 Rate base is not reduced by CIAC related to cash  
3 contributions. This might vary. If it does, amortization might  
4 begin before depreciation in some cases.

5 5. The state tax rate is 5.50%.

6 6. The federal tax rate is 34.00%. This might vary.

7 7. Tax depreciation is 150% of the straight-line  
8 depreciation and reverts to straight-line. This might also vary.

9 8. The tax life of the asset is 24 years. This might  
10 vary.

11 9. The book life of the asset is 40 years. This might  
12 vary.

13 In year 1, NOI is reduced as are retained earnings. If  
14 a balance sheet approach to working capital is used, rate base  
15 is reduced. If a formula working capital approach is taken, the  
16 effect is present but hidden.

17 In the second year the NOI deficiency reverses and  
18 becomes an excess however small. The effect of the reduction in  
19 tax taxable income could be used:

20 1. to offset other current taxable income thereby  
21 reducing a potential cash out flow,

22 2. as a carryback to offset income taxed in a prior  
23 year thereby creating a refund and increasing cash flow,

24 3. to offset taxable income used in estimating current  
25 year tax payments thereby creating increasing cash flow or

1 reducing potential cash out flow,

2 4. to offset future estimated taxable income thereby  
3 reducing potential cash out flow,

4 5. as a carry forward to offset taxable income in  
5 future periods thereby reducing potential cash out flow. The  
6 net effect would be to enhance the cash working capital position  
7 of the utility as well as the retained earnings of the  
8 stockholders.

9 Q. Please explain Exhibit E.

10 A. Exhibit E illustrates the effect of a full gross-up. Page 1  
11 shows the effect of the additional cash. Because the additional  
12 cash is also taxable, the tax liabilities increase and the tax  
13 expenses also increase. This serves to compound the rate base  
14 NOI and equity problems. If the tax effect were allowed to  
15 flow-through, it would have essentially the same effect as a  
16 revenue increase and would begin to reverse in the next year.

17 Q. Please explain Exhibit F.

18 A. Exhibit F illustrates the effect of combining a full  
19 gross-up with the normalization method proposed at the April 20,  
20 1989, Agenda. The gross-up amount is treated as contributed  
21 taxes since they were paid for by the ratepayer. However, a  
22 portion of the contributed taxes is written-off in the first  
23 year to offset the permanent increase in taxes that will never  
24 reverse on either the books or the tax return. The increase is  
25 an expense of the period due solely to the contribution of the

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 taxes and portion which is used currently to meet that expense.

2 In the second year, the deferred taxes begin to reverse as  
3 the effect of tax depreciation is seen.

4 Q. Please explain Exhibit G.

5 A. Exhibit G illustrates the effect when the utility pays the  
6 taxes and uses the IRS method for normalization.

7 Q. What do you recommend in regard to the amount of taxes that  
8 should be collected because of the receipt of CIAC?

9 A. I do not believe that there should be a gross-up unless the  
10 utility is unable to pay its taxes by some other method.

11 Q. How would a utility show that it is not able to pay its  
12 taxes without a gross-up?

13 A. A utility could use a source and use of cash schedule and a  
14 financial integrity test such as times interest earned. These  
15 would use information that should be readily available to the  
16 utility and they are not complex.

17 Q. What formula should be used if a utility must collect taxes  
18 in order to pay its taxes?

19 A. Formula  $(CP - (CP * (1/TL) * AR * .5)) * (1/(1-CTR))$  calculates the  
20 full gross-up. It is the formula found on Exhibit A.

21 Q. How should the tax effect of CIAC be accounted for?

22 A. In all cases, the tax effect of CIAC should be normalized by  
23 the IRS method.

24 Q. Does that conclude your testimony?

25 A. Yes, it does.

**EXHIBIT A**

Page 1 of 1

**FORMULA TO GROSS-UP NET CONTRIBUTED DEPRECIABLE PLANT**

$$(CP - (CP * (1/TL) * AR * .5)) * (1/(1 - CTR))$$

where:

**CP** = Contributed Plant

**TL** = Tax Life to be used for the contributed asset

**AR** = Rate at which the tax depreciation is accelerated

**CTR** = Combined federal and state corporate income tax rate

**.5** = To reflect the half-year convention for depreciation

EXHIBIT B

Page 1 of 1

**FORMULA TO GROSS-UP - PRESENT VALUE METHOD  
FOR CONTRIBUTED  
DEPRECIABLE PROPERTY, CASH, LAND**

$$(CTR/(1-CTR))*((C+CP+CL)-(((C+CP)/TL)*(1-(1+ROR)^{-tl}))/ROR)*(CTR_i/CTR)$$

where:

- CP = Contributed Plant
- TL = Tax Life to be used for the contributed asset
- CTR = Combined federal and state corporate income tax rate
- ROR = Utility's last allowed Rate of Return
- C = Contributed Cash
- CTR<sub>i</sub> = Tax Rate expected to be in effect when depreciation is taken on tax return
- CL = Contributed Land
- tl = Negative exponent represented by the tax life of the depreciable asset

**EXHIBIT C**

Page 1 of 1

**FORMULA TO GROSS-UP CONTRIBUTED LAND**

$$(CL*(1/(1-CTR)))$$

where:

CL = Contributed Land

CTR = Combined federal and state corporate income tax rate

YEAR 1

FLOW THROUGH  
ACCOUNTING

Exhibit D  
Page 1 of 2

	BALANCE SHEET			FORMULA		
	A	B	C	D	E	F
	POST			POST		
	TRA '86	Solution	Adjusted	TRA '86	Solution	Adjusted
Plant	100000		100000	100000		100000
Land	100000		100000	100000		100000
Cash	100000		100000			0
Accounts rec.			0			0
Prepaid taxes			0			0
Accum amort. CIAC	1250		1250	1250		1250
Accum. Amort. Cont. taxes			0			0
Accum. deprec.	-1250		-1250	-1250		-1250
Accrued taxes		-111716	-111716			0
CIAC	-300000		-300000	-200000		-200000
Cont. taxes			0			0
<b>RATE BASE</b>	<b>0</b>	<b>-111716</b>	<b>-111716</b>	<b>0</b>	<b>0</b>	<b>0</b>
Revenue			0			0
Deprec. expense			0			0
Income taxes - current		111716	111716		111716	111716
Income taxes - deferred			0			0
Amort. cont. taxes			0			0
<b>NOI</b>	<b>0</b>	<b>-111716</b>	<b>-111716</b>	<b>0</b>	<b>-111716</b>	<b>-111716</b>
Dept			0			0
Equity		-111716	-111716		-111716	-111716
<b>TOTAL CAPITAL</b>	<b>0</b>	<b>-111716</b>	<b>-111716</b>	<b>0</b>	<b>-111716</b>	<b>-111716</b>

	Debit	Credit
Income taxes utility operations	111716	
Accrued taxes		111716
To record income tax liability		

The NOI would close to retained earnings.

YEAR 2

FLOW THROUGH  
ACCOUNTING

Exhibit D  
Page 2 of 2

	BALANCE SHEET			FORMULA		
	A	B	C	D	E	F
	POST			POST		
	TRA '86	Solution	Adjusted	TRA '86	Solution	Adjusted
Plant	100000		100000	100000		100000
Land	100000		100000	100000		100000
Cash	100000		100000			0
Accounts rec.			0			0
Prepaid taxes			0			0
Accum amort. CIAC	3750		3750	3750		3750
Accum. Amort. Cont. taxes			0			0
Accum. deprec.	-3750		-3750	-3750		-3750
Accrued taxes		1411	1411			0
CIAC	-300000		-300000	-200000		-200000
Cont. taxes			0			0
<b>RATE BASE</b>	<b>0</b>	<b>1411</b>	<b>1411</b>	<b>0</b>	<b>0</b>	<b>0</b>
Revenue			0			0
Deprec. expense			0			0
Income taxes - current		-1411	-1411		-1411	-1411
Income taxes - deferred			0			0
Amort. cont. taxes			0			0
<b>NOI</b>	<b>0</b>	<b>1411</b>	<b>1411</b>	<b>0</b>	<b>1411</b>	<b>1411</b>
Dept			0			0
Equity		1411	1411		1411	1411
<b>TOTAL CAPITAL</b>	<b>0</b>	<b>1411</b>	<b>1411</b>	<b>0</b>	<b>1411</b>	<b>1411</b>

	Debit	Credit
Income taxes utility operations	111716	
Accrued taxes		111716
To record income tax liability		

The NOI would close to retained earnings.



YEAR 1

OTHER  
ALTERNATIVE

Exhibit E  
Page 1 of 2

	BALANCE SHEET			FORMULA		
	A	B	C	D	E	F
	POST			POST		
	TRA '86	Solution	Adjusted	TRA '86	Solution	Adjusted
Plant	100000		100000	100000		100000
Land	100000		100000	100000		100000
Cash	100000	179118	279118			0
Accounts rec.			0			0
Prepaid taxes		111716	111716			0
Accum amort. CIAC	1250		1250	1250		1250
Accum. Amort. Cont. taxes			0			0
Accum. deprec.	-1250		-1250	-1250		-1250
Accrued taxes	-111716		-111716			0
CIAC	-300000		-300000	-200000		-200000
Cont. taxes		-66559	-66559			0
<b>RATE BASE</b>	<b>-111716</b>	<b>224275</b>	<b>112559</b>	<b>0</b>	<b>0</b>	<b>0</b>
Revenue			0			0
Deprec. expense			0			0
Income taxes - current	111716		111716		111716	111716
Income taxes - deferred		-111716	-111716			0
Amort. cont. taxes		-843	-843			0
<b>NOI</b>	<b>-111716</b>	<b>112559</b>	<b>843</b>	<b>0</b>	<b>-111716</b>	<b>-111716</b>
Dept			0			0
Equity	-111716	112559	843	-111716		-111716
<b>TOTAL CAPITAL</b>	<b>-111716</b>	<b>112559</b>	<b>843</b>	<b>0</b>	<b>-111716</b>	<b>-111716</b>

	Debit	Credit
Income taxes utility operations	111716	
Accrued taxes		111716
To record income tax liability		

The NOI would close to retained earnings.

YEAR 2	OTHER ALTERNATIVE			Exhibit E Page 2 of 2		
	A	B	C	D	E	F
	BALANCE SHEET			FORMULA		
	POST			POST		
	TRA '86	Solution	Adjusted	TRA '86	Solution	Adjusted
Plant	100000		100000	100000		100000
Land	100000		100000	100000		100000
Cash	279118		279118			0
Accounts rec.			0			0
Prepaid taxes	111716		111716			0
Accum amort. CIAC	3750		3750	3750		3750
Accum. Amort. Cont. taxes			0			0
Accum. deprec.	-3750		-3750	-3750		-3750
Accrued taxes	1411		1411			0
CIAC	-300000		-300000	-200000		-200000
Cont. taxes	-66559		-66559			0
<b>RATE BASE</b>	<b>225686</b>	<b>0</b>	<b>225686</b>	<b>0</b>	<b>0</b>	<b>0</b>
Revenue			0			0
Deprec. expense			0			0
Income taxes - current	-1411		-1411	1411		1411
Income taxes - deferred		1411	1411		1411	1411
Amort. cont. taxes		-1684	-1684		-1684	-1684
<b>NOI</b>	<b>1411</b>	<b>273</b>	<b>1684</b>	<b>-1411</b>	<b>273</b>	<b>-1138</b>
Debt			0			0
Equity	-110305	273	-110032	-110305	273	-110032
<b>TOTAL CAPITAL</b>	<b>-110305</b>	<b>273</b>	<b>-110032</b>	<b>-110305</b>	<b>273</b>	<b>-110032</b>

	Debit	Credit
Income taxes utility operations	111716	
Accrued taxes		111716
To record income tax liability		

The NOI would close to retained earnings.

YEAR 1

UTILITY PAYS  
PER APRIL 20, 1989

Exhibit F  
Page 1 of 2

	BALANCE SHEET			FORMULA		
	A	B	C	D	E	F
	POST			POST		
	TRA '86	Solution	Adjusted	TRA '86	Solution	Adjusted
Plant	100000		100000	100000		100000
Land	100000		100000	100000		100000
Cash	100000	111716	211716			0
Accounts rec.			0			0
Prepaid taxes		111716	111716			0
Accum amort. CIAC	1250		1250	1250		1250
Accum. Amort. Cont. taxes			0			0
Accum. deprec.	-1250		-1250	-1250		-1250
Accrued taxes	-111716		-111716			0
CIAC	-300000		-300000	-200000		-200000
Cont. taxes			0			0
<b>RATE BASE</b>	<b>-111716</b>	<b>223432</b>	<b>111716</b>	<b>0</b>	<b>0</b>	<b>0</b>
Revenue			0			0
Deprec. expense			0			0
Income taxes - current	111716		111716	111716		111716
Income taxes - deferred		-111716	-111716		-111716	-111716
Amort. cont. taxes			0			0
<b>NOI</b>	<b>-111716</b>	<b>111716</b>	<b>0</b>	<b>-111716</b>	<b>111716</b>	<b>0</b>
Dept			0			0
Equity	-111716	223432	111716	-111716	223432	111716
<b>TOTAL CAPITAL</b>	<b>-111716</b>	<b>223432</b>	<b>111716</b>	<b>-111716</b>	<b>223432</b>	<b>111716</b>

	Debit	Credit
Income taxes utility operations	111716	
Accrued taxes		111716
To record income tax liability		

The NOI would close to retained earnings.

YEAR 2

UTILITY PAYS  
PER APRIL 20, 1989

Exhibit F  
Page 2 of 2

	BALANCE SHEET			FORMULA		
	A	B	C	D	E	F
	POST TRA '86	Solution	Adjusted	POST TRA '86	Solution	Adjusted
Plant	100000		100000	100000		100000
Land	100000		100000	100000		100000
Cash	100000		100000			0
Accounts rec.			0			0
Prepaid taxes	111716	-1411	110305			0
Accum amort. CIAC	3750		3750	3750		3750
Accum. Amort. Cont. taxes			0			0
Accum. deprec.	-3750		-3750	-3750		-3750
Accrued taxes	1411		1411			0
CIAC	-300000		-300000	-200000		-200000
Cont. taxes			0			0
<b>RATE BASE</b>	<b>113127</b>	<b>-1411</b>	<b>111716</b>	<b>0</b>	<b>0</b>	<b>0</b>
Revenue			0			0
Deprec. expense			0			0
Income taxes - current	1411		1411	-2278		-2278
Income taxes - deferred		1411	1411		2278	2278
Amort. cont. taxes			0			0
<b>NOI</b>	<b>-1411</b>	<b>-1411</b>	<b>-2822</b>	<b>2278</b>	<b>-2278</b>	<b>0</b>
Dept			0			0
Equity	111716	-1411	110305	111716	-2278	109438
<b>TOTAL CAPITAL</b>	<b>111716</b>	<b>-1411</b>	<b>110305</b>	<b>111716</b>	<b>-2278</b>	<b>109438</b>

	Debit	Credit
Income taxes utility operations	111716	
Accrued taxes		111716
To record income tax liability		

The NOI would close to retained earnings.

YEAR 1

IRS METHOD

Exhibit G  
Page 1 of 2

	BALANCE SHEET			FORMULA		
	A	B	C	D	E	F
	POST TRA '86	Solution	Adjusted	POST TRA '86	Solution	Adjusted
Plant	100000		100000	100000		100000
Land	100000		100000	100000		100000
Cash	100000	111716	211716			0
Accounts rec.			0			0
Prepaid taxes		111716	111716			0
Accum amort. CIAC	1250		1250	1250		1250
Accum. Amort. Cont. taxes			0			0
Accum. deprec.	-1250		-1250	-1250		-1250
Accrued taxes	-111716		-111716			0
CIAC	-300000		-300000	-200000		-200000
Cont. taxes			0			0
<b>RATE BASE</b>	<b>-111716</b>	<b>223432</b>	<b>111716</b>	<b>0</b>	<b>0</b>	<b>0</b>
Revenue			0			0
Deprec. expense			0			0
Income taxes - current	-111716		-111716	-111716		-111716
Income taxes - deferred		111716	111716		111716	111716
Amort. cont. taxes			0			0
<b>NOI</b>	<b>111716</b>	<b>-111716</b>	<b>0</b>	<b>111716</b>	<b>-111716</b>	<b>0</b>
Dept			0			0
Equity	0	0	0	0	0	0
<b>TOTAL CAPITAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

	Debit	Credit
Income taxes utility operations	111716	
Accrued taxes		111716
To record income tax liability		

The NOI would close to retained earnings.

YEAR 2

IRS METHOD

Exhibit G  
Page 2 of 2

	BALANCE SHEET			FORMULA		
	A	B	C	D	E	F
	POST TRA '86	Solution	Adjusted	POST TRA '86	Solution	Adjusted
Plant	100000		100000	100000		100000
Land	100000		100000	100000		100000
Cash	100000		100000			0
Accounts rec.			0			0
Prepaid taxes	111716	1411	113127			0
Accum amort. CIAC	3750		3750	3750		3750
Accum. Amort. Cont. taxes			0			0
Accum. deprec.	-3750		-3750	-3750		-3750
Accrued taxes	1411		1411			0
CIAC	-300000		-300000	-200000		-200000
Cont. taxes			0			0
<b>RATE BASE</b>	<b>113127</b>	<b>1411</b>	<b>114538</b>	<b>0</b>	<b>0</b>	<b>0</b>
Revenue			0			0
Deprec. expense			0			0
Income taxes - current	-1411		-1411	-1411		-1411
Income taxes - deferred		1411	1411		1411	1411
Amort. cont. taxes			0			0
<b>NOI</b>	<b>1411</b>	<b>-1411</b>	<b>0</b>	<b>1411</b>	<b>-1411</b>	<b>0</b>
Dept			0			0
Equity	1411	-1411	0	1411	-1411	0
<b>TOTAL CAPITAL</b>	<b>1411</b>	<b>-1411</b>	<b>0</b>	<b>1411</b>	<b>-1411</b>	<b>0</b>

	Debit	Credit
Income taxes utility operations	111716	
Accrued taxes		111716
To record income tax liability		

The NOI would close to retained earnings.

DIRECT TESTIMONY OF ANN P. CAUSSEAU

1 future depreciation for separate treatment. It treats the tax  
2 effect of CIAC like any other expense of operations just as it  
3 indeed is.

4 Q. Does the third alternative have any disadvantages?

5 A. It does not provide any relief for utilities who are in a  
6 poor cash position, especially those who receive primarily  
7 property contributions. If one subscribes to the theory that  
8 all CIAC are growth related, it requires that the new ratepayers  
9 be subsidized by the old.

10 Q. Does the fourth alternative have any benefits?

11 A. Yes, it possesses the benefits of the other three  
12 alternatives as well as their disadvantages. Essentially,  
13 alternative four is a case-by-case approach. It is, in essence,  
14 the policy that is in existence at present and it is the policy  
15 that I believe is most reasonable.

16 Q. Why do you believe that the fourth alternative is most  
17 reasonable?

18 A. I believe that it allows the Commission to adopt a policy  
19 that is flexible. By that I mean, the Commission can review the  
20 facts and circumstances surrounding each individual case and  
21 determine whether a gross-up is needed and if so, how much of a  
22 gross-up is required. I also believe that a case-by-case  
23 examination protects the interests of the ratepayers without  
24 adversely affecting those of the utilities. I believe that,  
25 because of the potential to convert the cost free cash into net