## 1 BEFORE THE FLORIDA PUBLIC SERVICE 2 3 IN RE: APPLICATION FOR RATE INCREASE FOR 4 SOUTHERN STATES UTILITIES, INC., AND DELTONA UTILITIES, INC., 5 DOCKET NO. 920199-WS 6 7 8 9 10 11 Transcript of Proceedings beginning at 6:34 PM, and concluding at 7:48 PM, on THURSDAY, SEPTEMBER 3. 1992, taken at Eustis Community Center, 601 12 Northshore Drive, Eustis, Florida, before BETTY 13 EASLEY and SUSAN F. CLARK, Commissioners for the Florida Public Service Commission. 14 15 16 17 18 APPEARANCES: 19 MATTHEW FEIL, ESQ., OF: Florida Public Service Commission, 101 East Gaines Street, Tallahassee, 2.0 Florida 32399-0863. 21 JACK SHREVE, ESQ., OF: State of Florida Public Counsel, 111 West Madison Street, Tallahassee, 22 Florida 32399-1400.

Caparello, Madsen, Lewis, Goldman & Metz, PADOCUMENT NO.

KENNETH A. HOFFMAN, ESQ., OF: Messer, Vickers,

Suite 701, First Florida Bank Building,

Tallahassee, Florida 32302-1876

for Southern States Utilities, Inc.

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## PROCEEDINGS

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MS. EASLEY: Good evening. You reacted well to that. I hope that keeps up. Thank you.

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My name is Betty Easely. I am commissioner with the Florida Public Service Commission. With me tonight is Commissioner Susan Clark. By virtue of seniority, not just age, I'll

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be chairing this hearing tonight.

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The purpose of the hearing is for us to hear from the public about the proposed Southern

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In a minute what we'll do is read the

States case.

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notice. And then we will take appearances of

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counsel. And Mr. Shreve and the company will make

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opening statements. And then we will begin to take

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the testimony. Mr. Shreve will call the witnesses.

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And we want to hear whatever it is you want to tell

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us.

We will ask that you be sworn in. 19

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reason for that is so that we can use your testimony as part of the formal record. It is not intended to

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intimidate you or make you feel like you shouldn't

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come testify. But it is necessary in order to

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include it in the formal record of these

proceedings.

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On the very back of this yellow information sheet that you've received, you will find a self-mailer sheet.

If you do not wish to testify, feel free to fill that out, and you will give it to Bev DeMello, who's standing right behind you there in the salmon- colored suit. Or you can mail it to the Public Service Commission, and it will be put into the record on the correspondence side of the file.

If you testify, and you get out of here, you think of something you wish you had said, go ahead and put it down on that sheet of paper and send it in.

I think that that about covers the preliminaries. I can't think of anything I've forgotten.

Oh, the sign out in front says 6:30 to 9:30. That apparently is how long we have rented the building. It's not, it's not a limitation that we've put on you. But I just wanted you to know that that's the reason the sign is there. I'm a little bit surprised to see it myself.

Counselor, would you read the notice, please.

MR. FEIL: Yes, ma'am. Pursuant to

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notice, this time and place has been designated for
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     a service hearing, Docket No. 920199-WS.
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    Application for Southern States Utilities, Inc., and
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     Deltona Utilities, Inc., for a rate increase.
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               MS. EASLEY: Thank you. Take appearances
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     of Counsel.
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               MR. FEIL: I'm Matthew Feil, representing
     the staff of the Public Service Commission.
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               MR. HOFFMAN: My name is Kenneth D.
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               I'm with the Messer Vickers law firm in
     Hoffman.
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     Tallahassee, Florida. The address is P.O. Box 1876,
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     Tallahassee, Florida 32302. And I'm here tonight on
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    behalf of the utility, Southern States Utilities,
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     Inc.
               MR. SHREVE: Jack Shreve, Public Counsel,
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     Claude Pepper Building, Tallahassee, Florida,
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     appearing on behalf of the citizens of the State of
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     Florida in opposition to the rate increase.
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               MS. EASLEY: Thank you, gentlemen.
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               Mr. Hoffman, your opening statement,
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     please.
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               MR. HOFFMAN: Thank you, Madam Chairman.
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               Ladies and gentlemen, this is a case which
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     stems from an application which was filed by
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Southern States with the Florida Public Service

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Commission, in which the company has asked the Commission to increase its water and waste water rates.

The application is very comprehensive, and it covers virtually all of the water and waste water systems operated by Southern States which are regulated by this commission.

Specifically the application encompasses

127 systems which are spread throughout nineteen

counties in the states -- in the state. And based

on its present rates, investors in Southern States

are currently experiencing a negative overall return

on common equity of minus 8.32 percent.

In fact, for each of the past three years, Southern States has not been able to recover through its present rates sufficient revenues to cover the interest that the company owes to its lenders.

The purpose of this application is to bring the rates to a level so that Southern States will have the opportunity to earn a fair and reasonable rate of return on its investment in water and waste water facilities. And would once again be able to attract the necessary investment to meet customer growth and increased regulatory requirements. And specifically I'm talking about

environmental regulatory requirements.

Now the commissioners, the Commission staff, many Florida legislators, and virtually every other entity involved in this industry, in the water and sewer industry, have recognized that environmental regulation has increased. And such regulation increases the cost of providing water and waste water service to Florida residents.

It's no coincidence that across this state, many water and sewer companies, whether they're privately owned, or whether they're owned by counties and cities, these companies have been in the recent past, or will in the near future, have to increase their rates in recognition of the increased costs of environmental regulation.

So the cost of achieving the State of Florida's conservation and environmental goals, as well as Southern States conservation and environmental goals, are very high.

Southern States is a leader in this area.

It's a leader in the conservation area and the environmental area as recognized at both the state and federal level.

Now, many, many of the systems involved in this case have not been subject to a full blown rate

case for as long as twelve or thirteen years. In

Lake County many of the systems were not subject to
a full rate case in 1984.

The fact remains that many of the Southern States systems were last subject to a rate increase since that time. Since the last time they were subject to a full rate case, this company has incurred significant increases in operating expenses. And has constructed significant additional water and sewer plants. In many cases to keep up with customer growth. In many cases to plan for anticipated growth. And in many other cases to meet environmental regulations imposed by the state and federal government on Southern States.

There's going to be a final hearing in this matter in Tallahassee. It's going to take place in November. At that time the Commission will hear evidence on many technical issues concerning this utility's request; such as the appropriate level of the utility's investment for rate making purposes, as well as the appropriate level of operating expenses, which has been incurred for each of the systems which are at issue in this case.

Southern States will be prepared to prove to the Commission and justify to the Commission that

it is entitled to the requested increase in this raise.

But tonight this is a service hearing and it's your opportunity to address the Commission, as well as its staff and the company, and to give us your feelings about the company's service and it's proposed rates.

And speaking for the company, we welcome the time that's been set aside this evening to hear you express any concerns that you may have about the company's quality of service or its proposed rates.

And I want to thank the Commission and thank you for the brief opportunity to give you some background on the case.

Madam Chairman, as we've done in the past service hearings, we have had marked for identification Composite Exhibit No. 7. Which is an original of the newspaper ads, proof of publication, and customer notices for the service hearing, and we would ask that it be admitted in the record.

MS. EASLEY: Proof of publication marked as Composite Exhibit 7, without objection. It will be entered into the record.

MR. HOFFMAN: Thank you.

MS. EASLEY: Mr. Shreve.

ACCURATE REPORTERS, INC.
ORLANDO, FLORIDA (407)422-1541 FAX (407)423-2369

MR. SHREVE: Thank you, Madam Chairman.

This is your night so I'll be very brief.

But I do want to make a couple points on things that

I disagree with the company on.

First of all, I would like to thank

Representative Kelly and Senator Langley for their

help through throughout the years in supporting our

office in representing consumers.

We work for the Legislature. And if it were not for them, we wouldn't be here representing you. I've had an opportunity to represent quite a few of you already in other situations at their request, and have been involved. And I always appreciate the support they have given our office, for you.

The negative overall return Mr. Hoffman talks about now, what they're asking for in this case is a return on their investment, a return on equity of 12.85 percent. Now that's after taxes. So you add the taxes in, you're up close to nineteen or twenty percent from the customer to support a return on their equity.

The biggest problem I have with that, and the way they're calculating this overall return, they're actually calculating it on investment they

1 | don't have.

They have in their rate base and are receiving a return or asking to receive a return and depreciation on an investment that is not totally there.

Even here in Lake County, many of the systems that they have listed and asked for a return on amount that they paid less for the system than they're asking for a return on.

I think that's wrong. And I think you should insist on having information that you be made -- you should be made aware of how much that is that they're actually having invested and what they're asking for a return on.

They should not receive a return on more than they actually paid for that system, but they are.

The operation and maintenance expenses have gone through the roof since the particular group purchased this. It was my understanding when we got Minnesota Power coming in here to help us out, things were going to get better.

Well, so far the operation and maintenance expenses have increased a great deal more than inflation. And that's one of the issues that we're

going to take an issue on. We don't think they should be reimbursed for it. If they can't manage the systems properly, keep the expenses down, then they should not receive the money from you.

Another thing, what they have done in this case is try and level the bills. They have picked out certain systems where they have come in and say, these customers are going to be paying too much. Their bills are going to be too high.

I think they're right. I think those bills would be too high. But that's Southern States, that's Topeka Group, that's Minnesota Power's responsibility.

They can't come in here and make a business deal, make a purchase, and then say those rates are going to be too high. They're going to be unfair. So we want to pass a part of that cost on to other customers. That's not right.

What they should do is come in and say, we've made a bad deal. We can't manage it properly to keep the rates down where they should be. These customers should not have to pay more than they're already paying or pay an exorbitant rate.

We believe that's not what they're doing. They want to pass it on to the general body of rate

payers.

The environmental regulations have not really taken hold and are not what is causing the rate increase in this case. And what bothers me, if you get the rate increase now, they're going to be facing those environmental regulations and the real cost of those at a later time. There are -- some investment has been made in the environmental area, but not very much at this point. And that is not what is justifying the rate increase.

As far as anticipated growth being used to support this rate case, anticipated growth or future growth should take care of itself. When that growth takes place, then the revenue will be coming in from that.

They're talking about having to increase costs on you for growth that's already occurred. I always thought future growth or present growth brought in more money to the system. I don't know when we're going to get to the point that we're going to have more growth coming in so that rates can come down because there's more people using the system. And that's the way it should be.

We want to hear from you tonight. We want you to know we're opposing this in every way we

Thank you very much.

can. And we do not think they can justify this rate increase, and do not think they're entitled to it.

MS. EASELY: Thank you, Mr. Shreve.

One or two little ground rules. One of things that we have to do because we do have a court reporter, and our court reporter is by himself, we will be trying to break between every hour, hour and a half, to give his hands a rest. So if I call a break, you'll understand what we're doing.

Mr. Shreve, how many people do you have to testify?

MR. SHREVE: I believe we have eight.

MS. EASELY: All right. Would those people who have signed up with Mr. Shreve please stand, and I'll swear you all in at one time.

Raise your hands, please.

In this matter before the Florida Public Service Commission, do you swear to tell the truth, the whole truth, and nothing but the truth, so help you God?

(All witnesses say I do).

MS. EASELY: Thank you. You can call your first witness, please, Mr. Shreve.

MR. SHREVE: Senator Langley, I believe

1 | you have another meeting to go to.

DICK LANGLEY: Yes, sir. Thank you, Mr.

3 | Shreve, Madam Commissioner.

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I'd like to address two particular points in this hearing that I tried to speak to with legislation in this past session. One is the multiplicity of this filing.

Is it common that these systems do not stand on their own? And I know it's very difficult for our Public Service counsel to have to defend -- how many systems in here, twenty some systems I think in this rate filing?

MS. EASELY: Pretty big number.

MR. SHREVE: 127.

DICK LANGLEY: 127 systems in this one filing. And it's almost possible to investigate and to correspond with the customers and all involved in these.

Is it the law -- that I should ask that. But is it the law that they can file this many at one time?

MS. EASELY: There's no prohibition,
Senator.

DICK LANGLEY: All right. What --

MS. EASELY: There's no specific language

1 | frankly one way or the other.

DICK LANGLEY: All right. Would you like
-- but it would be in order to have one so they
could limit that perhaps?

MS. EASELY: I'm not sure whether you can because of the single ownership. I have no idea.

It's a question that has to be asked. And I don't know the answer to it.

MR. SHREVE: Senator, if I can respond to that.

I think something has to be done in that area. They have picked and chosen. They have not filed all of their systems in this case.

DICK LANGLEY: Now why shouldn't they have to file -- if they're going to file on 120 of them, why shouldn't they have to file on all of them if they are going to look for a constant return on their investment?

MS. EASELY: Senator, I'm reluctant, prior to hearing the evidence of this case, to really answer that question.

DICK LANGLEY: Okay.

MR. SHREVE: Senator, if I can, too. The other problem we've run into is something you alluded to.

There's been no extension of time. We are on the same time restrictions that if we had one case here with Venetian Village. So that's the problem we run into. So something is going to have to be done about that.

DICK LANGLEY: All right. Madam, the other issue that Representative Albright and I tried to address in this year's legislation that we did not get passed, but it concerns the conflict between the acquisition price and the rate base.

I know in many of these systems, because I've been involved with developers, the developer will sell the system to these people for practically nothing just to get rid of the headache so to speak.

Then I understand the company then takes that at its value as opposed to its purchase price, and expects a return on the value that it never paid for.

That isn't fair. It isn't right. And it if I could pass this bill next year, it won't be legal.

But if they have a rate, established rate based on acquiring the utility, the customers should certainly get the benefit of the lesser of the two;

rather than rewarding the utility company for paying too much for the system and then getting -- I mean it's anti-incentive for the customer because the more they pay, the better return they get.

MS. EASELY: Could I suggest coming at it another way?

DICK LANGLEY: Yes, ma'am.

MS. EASELY: Part of the problem is the developer and the utility in which the developer charges little or nothing for the utilities and includes it in the lot price.

DICK LANGLEY: Right.

MS. EASELY: Not in this instance, but in some instances we have seen that situation where they have entered into contracts to guarantee no utility bills for the life of the purchaser. And then the developer reaches build-out. Sells it to a private company. Whether it's this one or somebody else, or a private individual. Who then has the right under the law to earn a return.

And all of a sudden the people who were paying nothing for their utilities are faced with a private owner who has a right to earn a return on his investment.

And the difficulty is his investment does

not take into consideration the fact that he bought it for a song from the developer who didn't want it anymore. And it's very difficult to deal with.

What I'd like to see happen is the developer can't give away utility services.

DICK LANGLEY: Well, as you said, I did this Highland Point down in Clermont. We had a hundred forty thousand dollars in the well and distribution system on a relatively small subdivision. Which we sold for five thousand dollars. And we built that in, as you said, into the lot price.

MS. EASELY: Sure.

DICK LANGLEY: The utility then gets the advantage of the value of that facility and a return on that value, which is several times over, you know, a hundred percent return on their investment.

That's not right. And I want to -- you know, would like the Public Service Commission's cooperation in trying to stop that.

MS. EASELY: Be glad to work with you.

I'm sure Commissioner Clark would, too.

DICK LANGLEY: And again, I don't see -- I know that Mr. Shreve's office is overburdened anyway. I don't see how anyone could expect

somebody to be able to prepare a defense for 127
systems filed at one time.

MS. EASELY: I understand.

DICK LANGLEY: And I know this case was dismissed once. I would ask on behalf of Mr. Shreve and the many customers in my district of these utilities, that we be granted an extension to prepare properly for these hearings.

Any questions I'll be glad to answer.

MS. EASELY: Thank you for being here,

Senator.

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DICK LANGLEY: Thank you.

MR. SHREVE: Thank you, Senator Langley.

Mr. Crocker.

AUSTIN CROCKER: My name is Austin Crocker. I'm not proficient in speaking. I can only speak what I have on my mind.

MS. EASELY: That's what we need,

19 Mr. Crocker.

AUSTIN CROCKER: I think the -- I have here an Orlando Sentinel, Saturday the 20th, or the 15th of August of 1991, relative to this. It was Deltona. They were having trouble with the sewage, the waste water, as well as the water. And all the filthy water, so it says.

We feel that that is not our problem. 1 -- we're from Imperial Terrace. And I think that we 2 have no waste water as such. We're within -- with 3 the septic systems, each individual septic system. 4 I feel that we are -- I can't find my 5 The investors -- getting off on this other. 6 7 The majority of us, in this park, are retirees. Some of us on quite limited income. 8 if the investors are losing a minus 8.8 plus 9 percent, then we would even lose more, with 10 increased rates. That is, in our investments in 11 living, as such. 12 13 And again, does our park show any deficiency in income insofar as the breakdown of 14 these various -- I'm sure they have the records of 15 it. 16 17 MS. EASELY: What park are you --AUSTIN CROCKER: That's Imperial Terrace 18 19 West, ma'am. 20 Imperial Terrace West? MS. EASELY: AUSTIN CROCKER: Yes, ma'am. 21 22 MS. EASELY: I don't know the answer to 23 that, Mr. Crocker. I'm sorry, I don't have that 24 level of detail at this point.

Well --

AUSTIN CROCKER:

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MS. EASELY: Mr. Shreve, do you --1 AUSTIN CROCKER: If ours doesn't show, 2 ma'am, and ladies and gentlemen, if ours doesn't 3 show in a decrease, then why should be we 4 5 penalized? MS. EASELY: Well, what -- I'm sorry, I 6 7 didn't say that well, Mr. Crocker. Do you have that? 8 9 MR. SHREVE: Do you want to know what they're asking for as an increase from you? 10 11 AUSTIN CROCKER: Yes. 12 MS. EASELY: Do you have that information? 13 MR. SHREVE: I do. They say they need 162 14 percent increase from your system. 162 percent. 15 But they're asking for 167 percent. Because they're 16 17 going to have to get you to help somebody else out. 18 They say that they had took in a test 19 revenue, test year revenue, \$17,546. And needed a total of \$46,078. So they need a hundred sixty some 20 21 odd percent from you. 22 That's what they say. Not what we say. 23 AUSTIN CROCKER: Not what we say. Well, 24 thank you very much.

Thank you, Mr. Crocker.

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MS. EASELY:

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1 | appreciate it.

Call your next witness, Mr. Shreve.

MR. SHREVE: Peter Daunoras.

PETER DAUNORAS: Back in 1980 the Public Service Commission set a rate for basic facility at two forty-eight a month, and forty-nine cents a gallon. And in 1992 right now we're paying a basic facility rate of two ninety-eight with a fifty-five cent.

The two ninety-eight is a twenty percent increase already over the 1980 rate. The fifty-five cent per gallon we're paying for now is a twelve percent increase.

These are not very large. But this new rate that they're going to impose on us is about a two hundred fifty percent increase on the basic facility. And a little less than that on the gallonage rate.

Tell me, what has gone up so much? The cost of water is the same. The cost of the utilities are about the same. The cost of the chemicals may have gone up a little bit.

The taxes are -- the tax rates are about the same. They maintain a pretty steady tax rate in, in Lake County.

The idea of the corporation dumping water and sewer services into a corporated structured stew pot is just about the ugliest thing that you can do.

We who are only drinking water out of the ground shouldn't have to pay for the exorbitant problems involved in waste water treatment. And lumping drinking water facilities with waste water facilities, it's an act of piracy in one way. And you're trying to subsidize the waste water systems by, by just increasing the rate on the drinking water plants.

Our plant was sold for about sixty-five thousand dollars. We'd like to buy it back from you. We'd like to get you out of our hair.

Thank you.

MS. EASELY: Thank you, sir. I'd wish you'd say what you mean, Mr. Daunoras.

Call your next witness.

MR. SHREVE: Thank you, sir. Betty

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BETTY DAURER: Daurer.

MR. SHREVE: -- Daurer, I'm sorry.

BETTY DAURER: Daurer. Thank you. Thank

25 | you very much.

MS. EASELY: Pull your microphone down.

BETTY DAURER: I will, yes.

MS. EASELY: There you go.

BETTY DAURER: My name is Betty Daurer. I am the past president of Imperial Terrace Homeowners Association. That's Imperial Terrace West.

MS. EASELY: Thank you.

BETTY DAURER: Imperial Terrace is located on Highway 441, and has about 190 families belonging to the homeowners association.

On behalf of the residents, I would like to express my concern, and their concern, over the proposed water rate increase by Southern States Utility.

After a thorough discussion, we feel the rate increase is in excess. Our rate would go up almost double or more in cost.

I am a -- we have taken a petition in our park and we have over a hundred -- or 166 members have signed it. I am turning the petition in, which has been signed by the majority of the association members. And we object very much to this increase.

We also feel that this is not the best time to have a public meeting with about at least a third or more of our people who are gone. So we

feel that this wasn't -- the timing wasn't exactly
right.

But I will close with that. And at this time to Mr. Shreve, who is supporting us, I will turn my petition over to him, and the letter that has been written and signed by the president of our association.

Thank you very much.

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MS. EASELY: Thank you, Ms. Daurer. And I'll now ask Mr. Shreve if we may put that in the correspondence side.

MR. SHREVE: Yes. They would like copies made. I'll make copies, return it to them, and put it on the correspondence side of the record.

MS. EASELY: Fine. Thank you very much. Thank you, Miss Daurer. Appreciate you being here and going to the trouble of getting the signatures.

MR. SHREVE: Mr. McKinney.

CARL McKINNEY: I don't want to. I'll lose my cool if I go up there.

MR. SHREVE: This is the time.

Stacy Alverson.

STACY ALVERSON: Hi.

MS. EASELY: Hi.

STACY ALVERSON: I'm part of the Grand

Terrace subdivision. I sent a letter to the Commission July 30th, comparison on water rates.

I've got usage in here. Leesburg, Tavares, Grand Terrace.

Fortunately I do have one extra copy. If you'd like to look at it while I read it so you can look.

MS. EASELY: Thank you.

STACY ALVERSON: As you can see the rates are presently being charged as high as the majority of the cities in the area. The proposed rate increase for the Grand Terrace area would more than double this already high rate.

We would also like to be considered that the Grand Terrace area supplies water to four subdivisions. That's about 116 single family dwellings. These subdivisions are made up of FMHA government subsidized homes.

We are low income families on very tight budgets. This proposed rate increase on our water, something we can't live without, would drastically affect our ability to live comfortably.

We'd ask that you please take the above comparison and honest concerns into serious consideration and not grant SSU Services and Deltona

Utilities this rate increase. 1 We're on septic tanks also, I'd like to 2 3 add. MS. EASELY: All right. Is your entire 4 system on septic tanks, do you remember? 5 STACY ALVERSON: Yes. Yes. Every lot has 6 7 its own septic tank. MS. EASELY: All right. 8 STACY ALVERSON: Thank you. 9 MS. EASELY: Hold on just a minute. 10 11 Shreve has a question. MR. SHREVE: I have a question. 12 STACY ALVERSON: Sure. 13 MR. SHREVE: I think we talked before. 14 15 But do you realize that Southern States has paid \$32,935 for your system? However, they are asking 16 for a return and having the rate base of \$81,257. 17 18 Which would tend to drive their return way down by 19 asking for a return of that two and a half times as 20 much as they would have invested into it. 21 STACY ALVERSON: That's unreal. 22 MS. EASELY: Thank you, Miss Alverson. 23 STACY ALVERSON: Thank you. 24 MR. SHREVE: Mr. Johnson.

JIM JOHNSON: Thank you for allowing me to

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speak. 1 MS. EASELY: Would you give us your full 2 3 name. JIM JOHNSON: Jim Johnson. I live in 4 Imperial Terrace. 5 6 MS. EASELY: Thank you, sir. JIM JOHNSON: What I have a problem with 7 is I'm looking at your proposal. This white piece 8 of paper that you all sent out approximately a month 9 and a half ago. And it reads, residential and 10 general services. This gives the size of the pipe. 11 Five-eighths, three-quarters. Two ninety-eight. 12 Then it jumps to one inch; \$7.45. 13 And then I get to this yellow paper that I 14 just was handed when I walked through the door. 15 16 it says Imperial Terrace, \$2.98. 17 I'm being charged \$8.94 basic rate. 18 that point fifty-five cents for the water. I'm 19 asking you right here. 20 MS. EASELY: Mr. Johnson, these first 21 three are Commission staff. The one down at the

very end represents the company. But let me understand your question, and then we'll try and get you an answer.

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Are you saying that this sheet shows that

the current charge for base charge is now \$2.98, and 1 you're currently paying eight dollars? Is that what 2 3 you're --JIM JOHNSON: I'm paying \$8.94. 4 AUDIENCE MEMBER: A quarter though. Not a 5 6 month, a quarter. 7 MS. EASLEY: Oh, okay. This is the 8 monthly charge. 9 JIM JOHNSON: Okay. MS. EASELY: Okay. That's -- thank you. 10 It's a quarterly charge that you're paying. That 11 helps a lot. I knew you were going to come in 12 13 handy. Does that help Mr. Johnson? 14 15 JIM JOHNSON: Yes. 16 MS. EASLEY: Okay. JIM JOHNSON: And do I understand this 17 correct, that is it going to go to \$21.90, if this 18 19 approved? 20 MS. EASELY: For a quarter again? 21 JIM JOHNSON: Yeah. 22 Okay. Yeah. It would be MS. EASELY: 23 close to that. On the proposed rate. That's just 24 using these numbers; isn't that correct, Mr.

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Shreve?

The Imperial Mobile Terrace? MR. SHREVE: 1 MS. EASELY: Yeah. And he's talking 2 3 quarter now. MR. SHREVE: If you're talking quarter, 4 looks to me like you're talking about a lot more 5 than twenty-one dollars. You're talking about \$8.76 6 7 base facility charge and \$1.32 per thousand gallons. I multiplied it times seven, 8 MS. EASELY: which is real clever. I'm sorry. It is higher. 9 JIM JOHNSON: What's, what's the basic 10 rate for a quarter going to be, if this is 11 12 approved? Which I hope it ain't. MR. SHREVE: I assume there will not be a 13 rate for a quarter. I'm not --14 15 JIM JOHNSON: On basic. The basic rate that they're 16 MR. SHREVE: 17 asking for per month, as I understand it, is \$8.76 18 base facility charge for the smallest meter size. 19 And \$1.32 per thousand gallons. 20 Now the company really is going to have to 21 answer you. That's the figures that we put 22 together. And it sounds to me like it's something in the neighborhood of \$32. 23 24 MS. EASELY: Staff has the figures here. 25 I multiplied it out and got \$26.28. I don't know

whether that's right or not. After my lousy addition the last time, I'd hate to try it.

While they're looking at those numbers, since apparently nobody brought a calculator -- you completely through us into a quandary because they didn't have it down that way.

JIM JOHNSON: That's my nature.

MS. EASELY: I understand that.

Remembering that the proposed rates are just that.

10 And we still have to have --

JIM JOHNSON: While you all are trying to figure out what's going on, I'd like to say something.

Picking up on the conversation of the lady that just left, ninety-eight percent of the people that live in Imperial Terrace are on fixed incomes.

My neighbor that lives right next door to me, she's on food stamps. And her grass was a little long the other day and somebody happened to drive by there and told somebody else, so she proceeded to get it cut.

Now with the rate increase on the water, what's going to happen to the yards if we can't afford to put the water on the grass? Only thing we can hope for is rain.

And it's not going to look too proper for 1 somebody trying to sell their piece of property to 2 the snow birds when they come down if the grass is 3 brown, because they can't afford to put the water on 4 They'll have to shut their sprinkler system. 5 6 Or dig a well. Figure it out. You want that? I don't 7 think they care, but I think the majority of the 8 people that are sitting over here, and myself, I 9

care about what happens to my grass. Okay.

MR. SHREVE: If you want an answer on that quarter, on that three months, I figured it at five thousand gallons. I just picked one. It would be \$32.88.

MS. EASELY: Was there anything else?

JIM JOHNSON: No.

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Thank you, Mr. Johnson. MS. EASELY: Appreciate you coming down.

> MR. SHREVE: Thank you, sir.

Ronnie Collins.

RONNIE COLLINS: Hello. I'm Ronnie Collins. I am here because I was at, also at the Sanford hearing. And I attended it for District And most of your rate increases covers my possible constituency in four counties of Marion,

Lake, and Volusia, and also in some of Seminole,
Sanford.

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And I'm tremendously concerned about all of the citizens that I've been talking to every day going door to door, business to business, about the possible damage that is going to be done if we don't have some moderation in these rate increases.

As you have heard from a lot of senior citizens, and I know that I also heard from them in Deltona, they have an enormous amount of problems meeting the day-to-day expenses. The recession has also hurt them. And after three years of a downturn in the economy, businesses, everyone has been suffering.

And I know that the utility company has, has increased in their costs due to environmental concerns. And no one is objecting to their getting a return on their investment.

However, the timing -- my question is, is it possible that given the fact that we are now looking at in many areas three hundred to four hundred percent increases, is it possible to delay an increase if, if that has to happen?

I know I was very disappointed with the interim rates because I had expected them to be a

1 lot less than they actually were.

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And I am just requesting that is it possible that, that some of these rates can be phased in, until times are better and we have people who are able, more able to afford them?

That was my question.

MS. EASELY: It is, it is possible, that is, a potential, to phase in rates.

RONNIE COLLINS: Because that is, that is just some consideration that I would like for you to propose, possibly.

Thank you.

MS. EASELY: Thank you for being here.

Appreciate it.

MR. SHREVE: Thank you.

Mr. Morris.

DAN MORRIS: Yes. My name is Dan Morris.

18 I'm from Stone Mountain subdivision in Yalaha.

Where apparently there are nine of us hooked up to the system. Only seven are paying.

I think there's two of them there that are grandfathered in like we were talking about. They come in and sell it, and two of them are grandfathered in. We're just a small subdivision out there. There's still some lots out there.

MS. EASELY: When did you get taken over?

DAN MORRIS: Oh, gosh.

MS. EASELY: Been a long time?

DAN MORRIS: Yes, a long time.

MS. EASELY: Thank you.

DAN MORRIS: And only two of them aren't paying. They are proposing to raise it from \$5.88 to \$32.69. That's a considerable increase.

Plus, there would be plenty of times when we've talked to some of their employees and stuff, and they've come around looking at our property where they are losing water when they don't even know where it's going to.

I think it's something that was -- and still when the thing was subdivided or whatever, they would feel that this large water loss, they don't even know where it is, we're going to be paying for that and fixing the problem.

Another thing I'd like to tell him that if this rate does go up as it is proposed, that they will probably lose quite a few of us to private wells. Then you all would even be losing more money.

Thank you.

MS. EASELY: Thank you, Mr. Morris. I

1 | appreciate it.

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MR. SHREVE: Thank you, sir.

Anna Cowin.

ANNA COWIN: Hi. My name is Anna Cowin.

I've been following Southern States Utilities for quite awhile. For those -- and I don't know if Mrs.

Waite is still here -- have known me from 1980 when I moved here, and knowing the rates that Southern States has charged in subdivisions. So I'm quite familiar with the rate of return and all the different points of issues.

In fact, the reason why the Public Service Commission is sitting now on water and sewer cases is because of the first water and sewer case we had in 1981.

I wasn't going to speak today mainly because I really didn't prepare anything. And I was going to just listen to what was going on, and then come back at a later time. Which I still intend to do.

However, looking at the rates, am I to understand here that these rates are monthly on the sheet that was given before us?

MS. EASELY: I didn't understand. Are they what?

That the sheet -- that the ANNA COWIN: 1 rates that are quoted here are monthly rates? 2 MS. EASELY: That's my understanding. 3 4 ANNA COWIN: Okay. Unfortunately, I happen to be a customer of two subdivisions of 5 Southern States Utilities; Morningview in Lake 6 7 County, and Jungle Den Villas in Volusia County. Tell me the name of the MS. EASELY: 8 9 second one again. ANNA COWIN: Jungle Den Villas. 10 11 MS. EASELY: Thank you. ANNA COWIN: When we moved to Lake County 12 and moved into the Morningview subdivision, I'd 13 14 always heard about the, not only the quality of 15 service, but the water costs, and really looked at it very carefully. 16 17 I happen to have the sewer plant -- we're on a hill, and the pump station for the waste water 18 19 is right in front of our house. So whenever that 20 goes out, I can see it happen. And, you know, the 21 little light goes on. 22 In fact, I must compliment Southern 23 States. Over the years we used to have waste water 24 in our streets until now they somehow learned how to

cap it. So now when the little red light goes on

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and a buzzer goes on every time the water -- the sewage is off.

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Let me tell you on an average I have called -- and it has decreased over the last twelve years, but this past year I have called a minimum of four times because the waste water has reached the surface where the power -- where the generator is.

They have not fixed this over twelve years. We still have the little red light going on, the buzzer still goes off in the middle of the night. I call up. And I think it's only because they know my name they come out rather frequently. However, this service has not been as good with the waste water.

In addition to that -- in fact, I was going to bring it. I just didn't want to make another trip back to Leesburg before I came to this hearing.

The chlorine in the water is sporadic.

And I can always tell when we're getting near a rate case because there's extra chlorine in the water. I have a great T-shirt and I'll bring it. You may remember. It's a T-shirt for my kid. And I really like it because it changed colors when you wore it.

But a there's big hole in it.

My husband's yellow shirt has fading marks in it because the chlorine content fluctuates depending on when they put the water in.

Now, I don't think they really do check the water as closely because I still get rust stains on all my clothing continually. The water -- and even though we do request that they come and blow the pipes out through the hydrant in the neighborhood, that's only done when we ask, and I have yet to see them do it on a regular basis. This is all in the Morningview subdivision.

In the Jungle Den Villas I've seen very heavy deposits of sediment in the water. So much so that I do carry my own water for that purpose when I go and use the condominium there.

When we look at the costs here, you know, I think it's nice to see \$5.88, and the regular costs of utilities. But it's when you look to real people and the bills that they're paying, my bill is a bimonthly bill. That means I pay every two months. And my bill is on an average of a hundred and seventy dollars. This has been after I have changed the water meter.

For years I had a one inch meter and changed it to a three-quarter inch meter thinking

1 | that maybe that would reduce my costs.

It did reduce the cost of about maybe twenty dollars or ten dollars. But now the rates have gotten so high I'm paying the same amount as I had with the one inch meter.

If you look at the cost of one hundred seventy dollars every two months, let's take for example, again in my subdivision at a hundred fifty gallons of water per day per person, family of four, six hundred gallons per day.

You're looking at approximately maybe eighteen thousand gallons in the household, isn't that about right? Am I on target?

This is my memory from the years. Again,
I have no notes. Is that something right; about a
hundred fifty gallons a day?

MR. SHREVE: Yeah.

ANNA COWIN: Per person. It's about the average usage. And my figures are a family of four because all the people in my subdivisions have families. We have five in our family but a family of four. Most people have, you know, at least two in the household.

I was looking at the rates, for example, and on a monthly basis, the rates would go -- and

this is my quick math with my little calculator here
-- it's \$115.46, and it will increase to a hundred
fifty dollars, every month.

Again that means that I'm going to get a bill now instead of my hundred seventy dollars, I'm going to get a bill of three hundred dollars.

MS. EASELY: Is that in Morningview?

ANNA COWIN: Yes, it is.

MS. EASELY: Okay.

ANNA COWIN: Going back. That -- and when you look at a three hundred dollar bill, I mean I don't know that peoples mortgages are that high.

You can rent a house for, you know, some of the costs that we're charging for, for the just water and sewer.

Likewise, if you look at the Jungle Den

Villas -- and I didn't take the time right now to go

and compute it. But if you look at Jungle Den

Villas, and if you look and see what, for example,

what the water charge there, you know, it looks on

the face of it as a reduction.

\$10.88 is the basic facility charge, with no gallonage charge. And then you go to the \$4.54 BFC, you have a decrease, but the \$4.75 is the gallonage charge.

Let me tell you that gallonage charge is what kills people. And it's like splitting the pie and increasing each piece. And I've seen it year after year.

What they're doing is they're splitting it and increasing everything. So that \$4.54 and \$4.75 will probably ultimately come down. And if you look at Morningview at \$15.51, that's probably what's going to happen. I've seen it too many times.

Another issue that I wanted to mention is, you know, the rate of return as being twelve percent. 12.85 percent I believe is what was mentioned, I think by our Public Counsel. Nineteen percent, you know, with the -- that was with the taxes.

I don't know of any investment right now that gives that kind of rate of return.

I don't know, I have two children in school. And I'm in college now and I'm trying to invest our money soundly so that we can get sufficient funds to help defray the cost of that. And I'll be lucky if you can get eight or ten percent in today's market. Certainly not 12.85 percent. When the taxes, you know, before taxes. You can't even get bonds.

And the rates of inflation now I know are nowhere near that. I think it's around four percent.

I don't know why the company or why the Public Service Commission feels that's a justifiable rate of return.

when, when Southern States Utilities has been getting eighteen percent, the rates have been down around twelve. And now they want to get close to thirteen percent, so the rates are at four. I mean even that is higher proportionally than what it was in the past.

Just in closing these are just a few facts that I came up to now.

But the Public Service Commission is to serve the public. They are to be along with that the watchdogs of the rate of return that we're getting from our investment.

I certainly think that at this particular point when we don't know what the cost of each system is at the time of purchase. And I know for a fact, for example, Morningview was minimal. And look at the rate of return. Do you have the cost for Morningview?

MR. SHREVE: No.

ANNA COWIN: But I remember researching it back at that time. I do know the owners who had the subdivision before they turned it over. They are still living in the subdivision there. They're not paying any water. That was part of the original deal. And I know that when they turned it over, it was a very, very small cost.

So I think by the very least the public has the right to know of the initial cost of purchase of a 127 of those utilities.

And at this particular time I also request that there be a continuance of this so that we can get accurate facts. And that the Public Counsel's office gets the -- all the information that it needs in order to present a viable case. And the public also.

Thank you.

MS. EASELY: Thank you very much.

MR. SHREVE: Thank you.

Mr. Kelly.

EVERETT KELLY: Madam Chairman. And other members of the Commission, I didn't -- you didn't swear me in a while ago because I didn't stand up, Ms. Easely. And so I'm going to raise my hand to do

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1 | whatever you need to do now.
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MS. EASELY: I've been wanting to swear Ev Kelly in for a long time.

EVERETT KELLY: You can swear at me.

MS. EASELY: I did that. I've been wanting to swear you in.

In this matter before the Florida Public Service Commission do you swear to tell the truth, the whole truth, and nothing but the truth, so help you God?

EVERETT KELLY: I do.

MS. EASELY: Thank you, sir.

EVERETT KELLY: Thank you. I was not going to speak, Ms. Easely, because I wanted to listen to what people had to say.

I'm on one of these utilities myself. I have a home I'm presently living in, but I have a mobile -- or manufactured house out in East Lake Harris Estates. And that's included in the list of rate increases.

The people we've been -- Miss Cowin, I have to commend her. She's been in this battle for years and years. I don't suppose we can say enough about Mr. Jack Shreve. He is absolutely amazing.

I was talking to him a little earlier. I

said: Don't you ever get tired of running around?

He said: I really like it.

So I don't know what it is that you like about going through all these numbers. But I think it's his dedication to try to do what's right for the people.

I'm sorry that I can't say any nice plaudits about the company's attorney even though I know he's a good guy. And he's doing what he's sent down here to do.

But I'm going to thank you all for coming to our beautiful Lake County. It is a nice place to live, even with our high water rates. And we can try to keep some of them down if we want, it will still be a nice place.

Miss Easely, when you get ready to retire, we're going to try to get you a place out at in East Lake Harris Estates or Imperial Terrace. They got some nice places out there.

MS. EASELY: Wherever I can fish, Ev.

EVERETT KELLY: I'm looking forward to having you come down and you and I can go casting together, Ms. Easely.

I think that Senator Langley made one point, and Miss Cowin made it, too, and this is an

extension of the time. And I would ask that the Commission would consider that an extension of the time for this rate increase to -- for a couple of reasons.

One, the most important reason is I haven't seen any justification for this rate increase, other than the fact that counsel says that, you know, they have had all these increases and costs.

And so I believe given time to prepare things that, that Mr. Shreve can and the people can come up with some, some information that will refute what they say. That they don't have the expense increase they have, they have indicated here tonight.

I'd like to see this occur because I foresee down the road -- and I don't think it's too far away. Senator Langley tried the bill last time and it really didn't go very far. I think you're going to see more legislative involvement in this area. And the reason you're going to see it is because of times.

And I think people come down to our area here. They retire. They have an income that they feel like is going to carry them through until the

time that they won't need it again anymore.

So when we have things like this continually happening, happening -- and these rates are something that you can't predict, but when it happens, and they continue to go up, it gets to where pretty soon you say, well, I don't know if I can afford to live here anymore.

Now Terry and I, Ms. Easely, have about reached that point. We got our proposed tax bill the other day. And I told her, I said: I don't know how far we are from selling our place here because we are about to be taxed out of it.

The inequities in the methods that they use to do these rates across the board, why should the people in one area who is paying too much, not -- I mean have to take the money that they're paying, the additional money that they're paying, to level out the playing field? That's not fair in any sense of the word.

The issue of what they pay for a system as compared to what the value of system was when it was originally installed I think is a very legitimate area in which we can look at, look into in the Legislature, to see if maybe we can adjust some things to have that not be the case when you propose

these rate increases.

The, the whole question of rate increases for this company -- and believe me, I've been on this company before. My wife came and rescued me from the peanut butter and jelly circuit -- was -- we fought these battles all the time. I've known Mr. Shreve for a long time. And the reason that I met him and have worked so closely with him is because I was on the system, and it seemed that every time we were turning around we were getting a request for a rate increase.

I would hope that you would consider all the things that you've heard here tonight. And I would hope that you would seriously -- and I'm going to try to come to your Commission meeting in Tallahassee to again request an extension of time. That might not be the appropriate time but I'm going to come and do it anyway.

But I would hope that you would consider that extension of time so that we could have more time, Mr. Shreve could have more time to prepare and get all his facts together. And we could have the opposing counsel come up with some real on-the-paper justification for these rate increases.

But again, thank you for coming to our

beautiful Lake County, Betty. We hope that -- you told me that you were getting close to retirement or thinking about it.

MS. EASELY: I've been thinking about it since I was forty.

EVERETT KELLY: We got some marvelous places here to fish. So you just come on down and we'll do a lot of that.

Thank you again for coming, you and your staff, and Mr. Shreve. And for all the people that are here tonight expressing their views.

MS. EASELY: Thank you. Representative Kelly, hold on a minute. Let me share with you.

EVERETT KELLY: Goodness, I didn't know this part was coming.

MS. EASELY: I served in the legislature with Representative Kelley quite awhile. And he's a good friend. So I can needle him. He needles me. I can needle him.

When you are considering this legislation, do me a favor and take a look at the statutory clock, that can only be waived by the company. And you might want to consider whether or not there's a reason to have other people being able to waive the statutory clocks.

1 EVERETT KELLY: Thank you very much. That's a good idea. And we will certainly take a 2 close look at that. 3 4 MS. EASELY: Thank you, sir. 5 EVERETT KELLY: I'll be talking to you 6 aqain. 7 MS. EASELY: I have a notion you will. 8 MR. SHREVE: Thank you, Representative 9 Kelly. That's the last person who asked to sign 10 11 Is there anyone else here who would like to 12 talk? Anyone else like to speak? All right, sir. 13 MS. EASELY: Well now, you going to do a 14 repeat? 15 PETER DAUNORAS: Now apparently being 16 customers of the utility, we have no right to 17 request corporate balance sheets. And this would 18 only be allowed to the stockholders; right, 19 Mr. Attorney? 20 MR. HOFFMAN: Mr. Daunoras, that's not 21 correct. That type of information, along with a 22 wealth of other types of information, have been 23 requested by the Public Counsel, and produced to the 24 Public Counsel by the company.

And is -- let me ask,

MS. EASELY:

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Mr. Shreve. Normally some of the MFR's and the information are made available in the local system.

Is this going to be available?

MR. SHREVE: It is in the system. We've had some complaints from customers that really with

had some complaints from customers that really with this massive filing it's pretty hard to understand what's already here. There aren't any real summaries to it.

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But we are making many, many demands on the company; and are trying to get all the information that we need to properly represent you and bring out the things that you're talking about.

MS. EASELY: It may also be possible,

Mr. Daunoras, that we might be able to furnish some
information as well.

If you would get Ms. DeMello and this red-headed man right here on the end, Marshall.

When he stands up you won't be able to miss him.

He's about eight and a half feet tall.

Get with him and see what we have to get to you fairly easily.

PETER DAUNORAS: Would this information include the specific balance sheet on each unit of the corporate mix that we have coming together here?

In other words, Imperial Terrace,

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2 Morningview, and all the others balance sheet and a 3 cost structure on each one of the units?

None of us could cope with the compilation of the entire thing because that doesn't mean anything.

MS. EASELY: I know it.

PETER DAUNORAS: We're trying to designate or trying to find out who is over the top. And those of us, like in Imperial Terrace, is well below the cost base that the corporation seems to require. Apparently beside attorneys, we must have some high-priced executives somewhere in there. All right.

MS. EASELY: Marshall was indicating to me if you will get with him afterwards, he's going to kind of determine the names of the systems you want and we'll see what we can get for you.

PETER DAUNORAS: I want them all.

MS. EASELY: Well, when you say all, you talking about all 127, or only the ones right here?

PETER DAUNORAS: Well, basically I have nothing to compare it. I know that our system is very efficient, very low cost. And but some of these systems must be way over their heads.

MS. EASELY: Let him get with you, because some of the information is already here. All of the information is already here; and but to pull out the information you want, let him get with you afterwards and we'll see if we can't accommodate you.

PETER DAUNORAS: I will see him before I have to go to him.

MR. SHREVE: There really is not -- all of the information is not going to be there, and it's all not necessarily available. Some of the things like how much they paid for the system as opposed to how much they're asking for a return, you're not going to find that in the filings there.

We're trying to develop that information. We'll be happy to share anything we can.

There's going to be breaking out -- for instance, the company is asking for one point seven million dollars in rate case expense just for handling this case, to be paid for by you. We're going to be breaking that down and attacking it.

But there's a lot of information out there, and we'll be glad to get anything we can.

Marshall would be good to get what he has available to him there and --

MS. EASELY: You all get together afterwards and we will decide what it is we can get for you at this point.

Let me assure you and all the other people that are here, many of the questions that you have asked and much of the information in which you are considering, will be developed during the hearing in Tallahassee. That's the purpose of the hearing. It isn't like this.

The hearing in Tallahassee is about as close to a civil trial as anything you're going to see outside of a regular courtroom.

They prefile the testimony. The witnesses are brought in and sworn in. They sit down and give their testimony. And everybody has an opportunity to cross-examine those witnesses under oath. They must come in and justify those figures.

His staff goes through them. Our staff goes through them. The company has to justify the numbers they're asking for.

So what I'm trying to tell you, one of the reasons we don't have the information yet is that we haven't been to the hearing. And we're not supposed to hear the information until we get it in the form of sworn testimony at the hearing.

So we're sort of at a little bit of a loss until they're ready to present the information to us in its final form.

But please understand, we ask some of the same questions that we hear at these public hearings, because you provide us with some of the things that we want to know the answers to.

We don't have them tonight. But I've written down quite a few of the questions. And you would be surprised how many questions we hear in these hearings we wind up asking at the technical hearing in Tallahassee.

PETER DAUNORAS: Well, that's a very complex matter. What is the number of utilities that you have? One hundred and what?

MR. HOFFMAN: 127 systems.

PETER DAUNORAS: Trying to look through the balance sheets of all of those is going to be an horrendous project. And I doubt that if I will get all that information, and even if I did, I wouldn't know what to do with it.

MS. EASELY: Thank you, Mr. Daunoras. Get with them afterwards and I think we can at least help.

MR. SHREVE: Thank you, sir.

1 Anyone else? 2 MS. EASELY: I tell you what. Let's take about a ten-minute break and see if anybody has come 3 in late and would like to speak or have any other 4 5 questions for Mr. Shreve. Take about a ten-minute 6 break. 7 (Break taken at 7:35 PM) 8 (Hearing resumes at 7:47 PM). 9 MS. EASELY: Mr. Shreve, it is my 10 understanding that we have not had any other public 11 testimony requested; is that right? 12 MR. SHREVE: That's right. Anyone else 13 would like to speak? Anyone else? 14 MS. EASELY: For those of you who have stayed with us this evening, I want to thank you for 15 16 being here. This is exactly what it's for and we 17 very much appreciate it. 18 This hearing is adjourned. 19 (Hearing concluded at 7:48 PM). 20 21 22 23 24

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## 1 <u>C E R T I F I C A T E</u> 2 STATE OF FLORIDA COUNTY OF ORANGE 3 ) 4 I, AARON S. KAUFMAN, being a Notary Public, 5 State of Florida at Large, and Registered 6 Professional Reporter, do hereby certify that I was 7 authorized to and did report in shorthand the above 8 and foregoing proceedings, and that thereafter my 9 shorthand notes were transcribed and reduced to 10 printing under my supervision; and that the pages 11 numbered 2 through 57, inclusive, contain a full, true and correct computer-aided transcription of my 12 13 shorthand notes taken therein. 14 Done and signed this 10th day of September 15 1992, in the City of Orlando, County of Orange, State of Florida. 16 17 18 Casion S. Kaufman 19 20 Notary Public, RPR 21 22 Notary Commission Expires: 23 May 27, 1994 24 25