J. Phillip Cerver General Attorney Beethern Ball Tetephone and Telegraph Company c/o Marshall M. Criser III Suite 400 150 Sc. Monroe Screet Tallaheesee, Florida 32301 Phone (305) 530-5558

August 4, 1993

Mr. Steve C. Tribble Director, Div. of Records and Reporting Florida Public Service Commission 101 East Gaines Street Tallahassee, Florida 32301

## Re: \_\_\_\_\_\_ EAS MARION COUNTY

Dear Mr. Tribble:

Enclosed please find an original and fifteen copies of Southern Bell Telephone and Telegraph Company's Traffic Study in response to Order No. PSC-93-0512-PCO-TL and Request for Specified Confidential Classification, which we ask that you file in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely,

A. Phillip Conner (0) J. Phillip Carver

Enclosures

cc: All Parties of Record A. M. Lombardo Harris R. Anthony R. Douglas Lackey

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#### CERTIFICATE OF SERVICE Docket No. 930236-TL

I HEREBY CERTIFY that a copy of the foregoing has been furnished by United States Mail this  $4^{++}$  day of August , 1993

to:

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Angela Green Staff Counsel Florida Public Service Commission 101 East Gaines Street Tallahassee, FL 32302

Harriet Eudy ALLTEL Florida, Inc. Post Office Box 550 Live Oak, Florida 32060

Alan N. Berg Senior Attorney United Telephone Co. of Florida Post Office Box 5000 Altamonte Spgm, FL 32715-5000

A. Phillip Canver

#### BRFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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In re: Resolution by the Marion County Commissioner for countywide ) extended area service (EAS) within Marion County.

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Docket No. 930236-TL

Filed: August 4, 1993

## SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY'S REQUEST FOR SPECIFIED COMPIDENTIAL CLASSIFICATION

COMES NOW BellSouth Telecommunications, Inc. d/b/a/ Southern Bell Telephone and Telegraph Company ("Southern Bell" or "Company"), pursuant to Rule 25-22.006, Florida Administrative Code, and files its Request for Specified Confidential Classification for certain information included in Southern Bell's Traffic Studies filed in the above-referenced docket.

1. On April 5, 1993, the Florida Public Service Commission ("Commission") issued Order No. PSC-93-0512-PCO-TL, which required Southern Bell to file a traffic study. On July 27, 1993, this Commission entered Order No. PSC-93-1087-PCO-TL, which extended the time for filing this study until August 4, 1993. In response to the Commission's Order, Southern Bell is filing a traffic study on routes that contain traffic information that is proprietary confidential business information. This information is comprised of Southern Bell's intraLATA traffic data regarding routes in Marion County. With the advent of intraLATA competition on January 1, 1992, these routes are subject to toll competition and are thus qualified for confidential treatment.

In accord with Rule 25-22.006, Florida Administrative 2. Code, the information that Southern Bell considers proprietary has been highlighted for identification purposes and appended

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hereto as Exhibit "A". Southern Bell has also appended hereto as Exhibit "B" two edited copies of the traffic studies with this confidential information removed. Finally, Southern Bell has appended as Exhibit "C" a listing of the page and line at which this confidential information appears.

3. Commission Rule 25-22.006(4)(a) provides that a utility may satisfy its burden of proving that information is entitled to confidential treatment by demonstrating how the information qualifies under one of the statutory examples designated therein. In the alternative, if no statutory example is available, the utility may satisfy its burden by including a justifying statement to indicate how Southern Bell or its ratepayers or its business operations will be harmed by public disclosure.

4. The traffic data for the routes at issue in this proceeding essentially provide a blueprint of the toll usage over these various routes. This information is maintained by Southern Bell on a proprietary and confidential basis in order that Southern Bell may accurately plan its network deployment based on actual and perceived traffic demand over the respective toll routes.

5. Although the traffic information is clearly necessary for a full examination of the merits of the extended area service request in this case, such information also contains data that indicates which routes at issue in this case contain the most concentrated traffic. With the advent of intraLATA toll competition effective January 1, 1992, this information could now

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subject Southern Bell to competitive harm if it were made public. The disclosure of such traffic patterns to the public would make available to Southern Bell's competitors highly valuable competitive information that such competitors could use to target the most lucrative routes.

6. The information for which confidential treatment is requested is intended to be and is treated as confidential by Southern Bell and has not been disclosed to the public.

WHEREFORE, Southern Bell respectfully requests that the Commission enter an order classifying the above-described traffic data as proprietary confidential business information pursuant to Rule 25-22.006, Florida Administrative Code, that is exempt from the public disclosure requirement of Section 119.07, Florida Statutes.

Respectfully aubmitted,

SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY

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HARRIS R. ANTHONY (7 19) General Counsel-Florida c/o Marshall M. Criser III 150 So. Monroe Street, Suite 400 Tallahassee, FL 32301 (305) 530-5555

JU PHILLIP CARVER

General Attorney C/O Marshall N. Criser III 150 So. Monroe Street, Suite 400 Tallahasaee, FL 32301 (305) 530-5558

EXHIBIT C PAGE 1 of 2

# FPSC DOCKET 930236-TL SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY REQUEST FOR COMFIDENTIAL CLASSIFICATION

## JUSTIFICATION FOR CONFIDENTIALITY REQUEST

The following information identified by page and line numbers is considered confidential and proprietary.

ATTACHUENT	PAGE	LINE HOS.	REASON PROPRIETARY
4	1	1-23	1
	2	24-40	1
<b>4-1</b>	1	1-40	1
<b>4</b> -2	1	1-2	1
	1	1-28	1
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EXHIBIT C PAGE 2 of 2

	PAGE		
ATTACHMENT	<u>NO.</u>	LINE NOS.	REASON PROPRIETARY
B	30	1-28	1
	31	1-28	1
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	40	1-28	1
D	1- <b>A</b>	1-12	1
	1-B	13-23	1
	1-C	24-35	1
	1-D	36-40	1
	2-161	1-25	1
8-1	1	1-23	1
1-2	1	1-23	1
	2	24-40	1
ह	2	1-23	1
	3	1-23	1

These traffic data relate to toll usage over the various routes at issue. This is proprietary information maintained by Southern Bell on a confidential basis to plan its network deployment REASON 1: based on traffic demand over the respective toll routes. The disclosure of this information would allow Southern Bell's competitors in the intraLATA toll market to target the most lucrative routes and would thereby competitively harm Southern Bell.