1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION 2 020260-TL 3 DOCKET NO. 910163-TL 4 FILED: June 11, 1993 5 6 In re: Petition on behalf of CITIZENS OF THE STATE OF FLORIDA to initiate 7 investigation into integrity of SOUTHERN BELL TELEPHONE & TELEGRAPH COMPANY'S 8 repair service activities and reports. 9 10 **CERTIFIED COPY** 11 Pompano Beach, Florida Williams & Hahn 12 June 22, 1993 13 2:45 o'clock p.m. 14 15 16 DEPOSITION 17 OF 18 LINDA HENRY 19 20 21 22 23 24 DOCUMENT NUMBER-DATE 25 09499 SEP-28

1 APPEARANCES: 2 JANIS SUE RICHARDSON, ATTORNEY AT LAW, OFFICE OF THE PUBLIC COUNSEL 3 111 West Madison Street Room 812 4 Tallahassee, Florida, 32399-1400 (904) 488-9330 5 6 WALTER W. BAER, REGULATORY ANALYST, OFFICE OF THE PUBLIC COUNSEL 7 111 West Madison Street Room 812 8 Tallahassee, Florida, 32399-1400 (904) 488-9330 9 10 ROBERT PIERSON, ESQUIRE, FLORIDA PUBLIC COMMISSION 11 101 East Gaines Street Tallahassee, Florida 32399-0863 12 (904) 487-2740 1.3 CARL S. VINSON, Jr, REVIEW SPECALIST, 14 FLORIDA PUBLIC SERVICE COMMISSION DIVISION OF RESEARCH AND REGULATORY REVIEW 15 101 East Gaines Street 16 Tallahassee, Florida 32399-0872 (904) 487-1325 17 STAN L. GREER, ENGINEER, 18 FLORIDA PUBLIC SERVICE COMMISSION DIVISION OF COMMUNICATIONS 19 101 East Gaines Street, Rm. G-28 Tallahassee, Florida 32399-0866 20 (904) 488-128021 ROBERT BEATTY, ESQUIRE, 22 Bellsouth Telecommunications, 23 Inc. (Southern Bell Telephone & Telegraph Company) 150 W. Flagler Street., Suite 1910 24 Miami, Florida 33130 25 (305) 764-7213

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WAYNE TUBAUGH Appearing on behalf of SOUTHERN BELL

HITCHCOCK & CUNNINGHAM

BY: GERALD CUNNINGHAM, ESQUIRE,

Appearing on behalf of LINDA HENRY.

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3	WITNESS LINDA HENRY			DIRECT 5
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1	Deposition of LINDA HENRY, a witness of
2	lawful age, taken by the OFFICE OF THE PUBLIC COUNSEL, for
3	the purpose of discovery and for use as evidence in the
4	above-entitled matter, In re: Petition on behalf of
5	CITIZENS OF THE STATE OF FLORIDA to initiate investigation
6	into integrity of SOUTHERN BELL TELEPHONE & TELEGRAPH
7	COMPANY'S repair service activities and reports, pending
8	before the FLORIDA PUBLIC SERVICE COMMISSION in and for
9	the State of Florida, pursuant to notice heretofore filed,
10	before CHRISTINE A. AMAN CANNON, a Notary Public in and
11	for the State of Florida at Large, Southern Bell Telephone
12	& Telegraph Company, 1230 North Federal Highway, in the
13	City of Pompano Beach, County of Broward, State of
14	Florida, on the 22nd day of June, 1993, commencing at 2:45
15	o'clock p.m.
16	* * *
17	Thereupon:

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LINDA HENRY

a witness of lawful age, being called as a witness by the Florida Public Service Commission, having been first duly sworn, testified under oath as follows:

DIRECT EXAMINATION

- BY MS. RICHARDSON: 23
 - Ms. Henry, will you please state your name and spell it for the court reporter.

- A. I'm Linda Darnell Henry, L-I-N-D-A D-A-R-N-E-L-L

 H-E-N-R-Y.
 - Q. Your address please.
- A. I'm here at 1230 North Federal Highway.
- 5 Q. Pompano, Florida?
- 6 A. Pompano.

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- 7 Q. Do you have a zip code for that?
- 8 A. I don't know what it is.
 - Q. That's a business address, right?
- 10 A. Uh-huh.
- 11 Q. Do you have a phone number?
- 12 A. 305-784-2175.
- Q. Are you represented by an attorney here today?
- 14 A. Yes.
- Q. And I'll ask him to put his appearance on the record.
- MR. CUNNINGHAM: For the record it's Gerald

 Cunningham with Hitchcock and Cunningham. I'm here

 for Ms. Henry.
 - Q. Ms. Henry, have you discussed this deposition here today with anyone other than your attorney or the attorney for Southern Bell?
 - A. I've talked to other people in the office and stuff that I was going to make one and with my family.
 - Q. Did you talk about any possible questions or

1 | answers?

- A. We didn't go into details.
- Q. Has anyone given you any assurances that you would not be disciplined based upon what you told us here today?
- A. I was told to tell the truth.
- Q. Did anyone talk to you about the possible criminal penalties for perjury if you perjured your testimony?
 - A. I know for perjury you could end up in jail.
- 11 Q. Did you ever give a statement to the company in 12 the past?
- 13 A. About a year -- Yeah, I did.
- 14 Q. Just about one year ago?
- 15 A. Maybe give or take.
- 16 Q. '91, '92 somewhere.
- 17 A. Somewhere around that time.
- 18 Q. Do you know where you gave it?
- 19 A. I was down at the Southern Bell building down the 20 street here.
- 21 Q. In Lauderdale?
- 22 A. Uh-huh.
- Q. Do you know who was in the room with you when you gave that statement?
- A. I think -- I'm not sure who the guys were now.

1 It's been a while ago.

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- Q. Was there an attorney there?
- 3 A. I think one of them was an attorney.
 - Q. Was there someone from the union there?
 - A. I'm not real sure at this time. I don't really remember who it was and what their positions were now.
 - Q. Do you know if they were with the company?
 - A. I guess. I'm not -- Like I said, I'm not really one hundred percent sure because I was nervous that day and I don't remember.
 - Q. Was your supervisor there?
- 12 | A. No.
 - Q. Did you talk to anybody about that statement?
- A. Not in detail. We just basically talked about, you know, we had told them --
 - MR. BEATTY: Just a minute. I'm sorry. As long as your comments are going to refer to matters other than what you actually talked about in the statement, please continue.
 - A. No.
 - Q. So all you talked about was that you did give a statement; is that what you are saying?
 - A. Uh-huh.
 - Q. What's your present position?
- 25 A. I'm a maintenance administrator.

- 1 Q. How long have you held that position?
- A. Since the time they upgraded us from a dispatch clerk to an MA. I don't remember what year that was.
 - Q. Do you know about how many years that's been?
 - A. It's been a while. Somewhere in the 80s.
 - Q. Has all of that time been here in Pompano?
- 7 A. No.

- 8 Q. Where else have you been?
- 9 A. In Boca.
- Q. Have you been an MA anywhere else between Pompano
- ll and Boca?
- 12 A. No.
- Q. Can you tell me approximately when you were an MA in Boca?
- 15 A. Somewhere I guess early 80s.
- Q. Who is your first level supervisor?
- 17 A. Dennis Marshall.
- 18 O. How long has Mr. Marshall been your supervisor?
- 19 A. It's been a while. We get moved around from time 20 to time. So I don't keep track.
- Q. Has it been a year?
- 22 A. May have been.
- Q. Can you recall any other first level supervisors you've had here in Pompano?
- 25 A. Jim Thomas, I think he was a first level. Sally

- I Blake. I can't -- I can't really remember all of them.
- 2 Lynn Newmaster.
- Q. Do you remember any first levels in Boca?
- 4 A. Daryl Evenson.
- 5 Q. Can you spell his last name.
- $A. \quad E-V-E-N-S-O-N.$
- 7 Q. Okay.
- 8 A. Boca is a long ways. I don't remember who all
- 9 was there now, you know. I don't remember all of them.
- 10 He was my first one. That's why he stands out in my mind.
- Q. Who's your present second level manager?
- 12 A. Dennis Slattery.
- Q. Did you have another second level besides Mr.
- 14 | Slattery here in Pompano?
- 15 A. Jim, I think, is a second level too.
- 16 Q. Jim?
- 17 A. Thomas, I think.
- Q. Do you remember any second levels from Boca?
- A. Not at the moment. The names escape me right
- 20 now.
- Q. Do you know who your operations manager is right
- 22 | now?
- A. Not sure, no.
- Q. Are you a member of the union?
- 25 A. No.

- Q. What do you do as a maintenance administrator?
- A. Right now I screen troubles and I just -- every once in a while dispatch a guy on a trouble, and I assist
 - Q. Do you close out reports?
 - A. Some, not a whole lot.

the guy in whatever I can.

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- Q. Do the STs close out their own reports now?
- A. Most of them. They have BRICKS or CATS. 💃
- Q. How long have they been able to close out their own reports?
- 11 A. It's been a long time now some of them have been able to do it. I don't know exactly what year.
- Q. Before they got the BRICKS or the CATS, were you closing out reports for outside repairmen?
 - A. For a short time.
 - Q. The kind of reports that you dealt with, were these customer trouble reports?
 - A. Uh-huh.
- 19 Q. Did you say you tested reports, screened reports?
- 20 A. Uh-huh.
- Q. Was part of your testing and screening function to decide if a trouble was out-of-service or not
- 23 | out-of-service?
- 24 A. Yes.
- 25 Q. How did you make that distinction; how did you

1 | tell?

- A. Based on the tests and I would try to contact the customer.
 - Q. And this test, was it an automatic computer test?
 - A. Computer MLT, yes.
 - Q. Were there certain MLT tests that were suppose to automatically out-of-service?
 - A. I believe so some were, indicated harder troubles.
 - Q. Were there any instructions about if the customer decided he was out-of-service but the test didn't show it, how were you suppose to status those?
 - A. Based on what -- if I could reach the customer myself is what decided if it was out-of-service.
 - Q. What if the test showed it wasn't out-of-service but the customer said he was; how would you make that decision?
 - A. If I called the customer and they said they were out-of-service. And he said no, I don't have dial tone. Then I took their word.
 - Q. On statusing before the men got the CAT terminals if you can think back that far -- You said it was quite a while ago -- Were those decisions about statusing out-of-service or not out-of-service, were those made up front or at close out or at some other point in the

l process?

- A. It changed sometimes. Like I said, most times it was based on what I found in talking and testing.
- Q. When might a decision have been made on close out whether or not to status an out-of-service?
- A. Depending on -- I think there was a short while where you asked the guy at the close out, was it out-of-service but most of those were already statused out-of-service, I believe.
- Q. Was this in Boca or Pompano?
- 11 A. I think Boca.
- 12 Q. In Boca Raton?
- A. Yeah. And may have been the first part of here.

 14 I can't think -- remember clearly back that far.
 - Q. Do you know if any of those reports would have been statused out-of-service if they were cleared under twenty-four hours but not statused out-of-service if they would have gone over twenty-four hours?
 - A. I can't say. I don't know.
 - Q. Do you know if the company requires
 out-of-service reports to be repaired within twenty-four
 hours?
 - A. Well, I was always told to try to make the twenty-four hours, you know, try to get customers -- We didn't want them to be out-of-service over twenty-four

hours.

- Q. Do you know if the Public Service Commission requires the company to complete repairs within twenty-four hours at least ninety-five percent of the time?
- A. I know they had something to do with it but I'm not sure what exactly the PSC -- To me the PSC is like to make sure you're treating the customer properly.
- Q. On this instance that you've referred to about waiting until close out to status out-of-service, do you know if that was ever done in order to help meet that PSC requirement to clear the out-of-services over twenty-four hours?
 - A. I don't know what the reason was.
- Q. Do you know if a customer is due a rebate if they're out-of-service more than twenty-four hours?
 - A. Now I do.
- Q. Now you do. When did you find that out?
- A. Somewhere in the course of time. I don't know exactly the moment.
 - Q. Has it been several years?
 - A. May or may not. I honestly don't know.
 - Q. Can you recall any occasions when trouble reports may have been mishandled and the customers were denied the rebates because the reports had been mishandled?

1 A. No.

- Q. Have you ever heard of the phrase "backing up the time"?
 - A. Yes, I have heard of it.
 - Q. What does that mean to you?
 - A. You ask the guy when did he restore service, and you close your report based on that.
 - Q. At the point the customer was given dial tone?
 - A. Uh-huh. Yes.
 - Q. Have you ever heard it used in any other way?
- 11 A. None that I can think of.
 - Q. Ms. Henry, I'm going to show you a document and it's entitled Citizens Third Set of Interrogatories. An interrogatory is a question that I've put down in writing and mailed to the company, and the company has mailed me an answer back. This is dated June 6, 1991.

And we asked the company to give us the names of the employees who knew about falsifying completion times on repair reports. And the company responded with the names of employees that might have some information about that.

What I'm going to do is let you take a look at this. And we'll go off the report, and you can talk to your attorney about it. And then when you're comfortable, we'll go back on the record.

- 1 A. Okay.
 - Q.

- 3 A. Yes.
 - Q. Other than what you've told me about the times being backed up to the time service was restored, is there any other information that you have about backing up clearing times?
 - A. No. Other than I have closed reports that were given to me. That's it. And I have no reason to state at this time that I doubted what was on the reports.
 - Q. Can you explain further about closing these reports that were given to you.
 - A. I worked in where say a manager or a person, an MA took calls a cable close out. And they were given information, when I was first learning cable, and they would give it to me to close it. And I would close it to whatever time was on the report.
 - Q. Did they give you a specific clearing time to impute on these reports?
 - A. Uh-huh because they asked the cable guy at what time did you restore service.
 - Q. Did you ever call a customer back; were you asked to call the customers?
 - A. Uh-huh. There were instances where I would call the customer.

- Q. Do you know if the times that you were given for the clearing time on these reports were accurate?
 - A. I trusted them whoever gave me the report.
 - Q. Which managers followed this procedure with you?
- A. Whoever was in the control pot, that's the way they did it.
- Q. Are you familiar with a process where bulk closing cable reports?
 - A. Yeah.

- Q. Can you briefly explain that process to me.
- A. If there was a cable failure, troubles were all attached to that failure. And you would test the failure and try to contact most of the customers and close it to whatever time the guy gave you.

And if you found something wasn't cleared and you're calling the customer, you would pull it out of the failure and dispatch on it again if necessary.

- Q. Were these reports that you had been given in this group with one set of closing time or clearing time, were they part of the cable failure built in and attached to the report?
 - MR. BEATTY: Objection to the form of the question. Counsel is testifying.
 - A. Uh-huh.
 - Q. Was that a yes or no ma'am? She can't take a

uh-huh.

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- A. Wait a minute. Ask the question again.

 MR. CUNNINGHAM: Can you ask the question again
 please.
- Q. Yes. We'll try to work this around. You said earlier, I think, that someone would give you a cable report and that you would put on -- They would give you the clearing time that you would load all the clearing times on. Is that what you were saying?

MR. BEATTY: I object to the form of the question. This testimony has already been gone through. There's no basis for counsel to restate what the testimony is. The record speaks for itself.

- Q. On the reports that you were handed to post clearing times, why weren't these just bulk closed?
- A. They would be. You type one line of status after -- Well, you would try to contact the customer first, and after you found -- If you found anything that wasn't closed, you pulled it out of that. And you closed them with one close out.
- Q. The reports that you were handed to do individually, why were they pulled out instead of bulk closed?
- A. There were -- Maybe something was still wrong with it or there was still trouble on the line. Maybe

- after calling the customer, you realized it wasn't cleared or the customer said something else was wrong.
 - Q. Were you ever called upon to restatus any of these reports as out-of-service before you closed them?
 - A. I don't think so.

- Q. Do you know if the reports that you were given to do a bunch of close outs on, were they out-of-service reports?
 - A. Some were, some weren't.
- Q. Do you know of any ST who reported a service restoral time that was not correct?
- A. No because I never challenged the guy. I accepted what he told me.
 - Q. Did you ever receive instructions to place a clearing time on a record that you personally know was not correct?
 - A. No because like I said, I didn't challenge what I was given.
 - Q. When you close out reports before the men had the CAT terminals -- I'm still working on that period of time -- were you called upon to impute disposition and cause codes?
 - A. I closed it to what the guy gave me.
- Q. Can you briefly define for me what a disposition and cause code are.

- They're -- Basically, it tells you what he 1 repaired the trouble to. 2
 - What's the difference between a disposition and 0. cause code?
 - The cause code basically tells you what caused Α. it.
 - Can you give me an example. 0.
- Three twenty stands out in my mind because jthat's 8 a defective code.
 - Multiple cable failure? Ο.

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- No. That's just -- It could be equipment or a 11 Α. 12 plant defective. Six hundred, unknown.
 - Are there codes for weather? Q.
- 14 A. Yes. I believe there was.
 - Do you know if any of these particular codes would take an out-of-service report that had gone over twenty-four hours and keep it from counting as a miss in the company; it wasn't the company's fault it went over twenty-four hours because it was caused by rain?
 - May or may not have. I'm not sure.
 - Do you know of any disposition codes that might Q. keep a report from being counted as a miss if the company didn't get it cleared up within twenty-four hours?
 - I don't think so. Α.
- 25 Q. Is there a disposition code for inside wire?

I believe there is. 1 Α.

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- If the problem was found inside the house and the Q. customer didn't want the company to fix it but it went out over twenty-four hours, do you know if that still counted against the company as an out-of-service over twenty-four?
- I'm not sure. I'll just leave it at that. I'm 6 7 not sure.
 - Do you know what excluding a report is? Q.
 - Uh-huh. Α.
 - Ο. When do you exclude reports?
- If it's referred to an outside carrier, long 11 Α. 12 distance carrier or information only, most times I exclude 13 it.
 - Q. Is it proper to exclude an out-of-service report?
 - If it's out-of-service, I would imagine there's trouble on the line. So why would you exclude it?
 - Have you ever heard of someone excluding Q. out-of-service reports?
 - Α. Not that I'm aware of. I didn't. I'll put it that way.
 - Do you know of anybody who has used somebody else's employee code?
- I felt there were times a few things were closed that I didn't closed to because I know how I worded 25 things. And I wasn't maybe there that day or something.

- O. Was your employee code on those reports?
- 2 A. Yes.

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- Q. Was this in Pompano or Boca?
- A. I think it was happening both places but those times have been not that often.
 - Q. Do you know if there was anything wrong with the reports where your number was used?
 - A. At the time, no. It was just a case of may have seen it as a repeat or something. And I looked at it and I said it didn't look like something I closed. But I don't remember if it stands out as being something terribly wrong.
 - Q. Did a manager or anybody ever question you about why your number was on this report?
 - A. No. I questioned them.
 - Q. Oh, did you? What did they tell you?
- A. Well, our numbers are close. Maybe somebody accidently typed the wrong number.
 - Q. Did anybody go any further and do any investigation about your number being used by someone else?
- MR. BEATTY: If you know.
- A. I don't know.
- Q. Do you know of anyone else beside yourself whose number was used?

- A. I don't -- I can't say that.
- Q. Do you know what a no access code is?
- 3 A. Yes.

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- 4 Q. Basically, what's a no access?
- A. Where the repairman goes out and the customer isn't home so he no accesses the trouble.
- Q. Do you know of anyone who's no accessed a report before it was dispatched?
 - A. Not that I'm aware of.
- Q. Do you know if that no access would stop a twenty-four hour clock on an out-of-service report?
- 12 A. I was told it would.
 - Q. Do you know of anyone who no accessed records in order to stop that twenty-four hour clock?
 - A. No. I always no accessed it if the guy told me it was no access.
- Q. Do you know of any outside repairmen who reported a no access when the customer was actually home?
- 19 A. No.
 - Q. Do you know what the carried over no or the CON code is?
- A. Vaguely. I think the CON code was if it was
 future due dated. I think that's what that was about.
- Q. Do you know if the CON code stopped that twenty-four hour clock?

- A. I don't know if it stopped the clock or not but

 it was used on troubles that -- When I CON'd something, it

 was on troubles that weren't out-of-service because I was

 told if it was out-of-service, you should put it out for

 dispatch.
 - Q. Do you know of anyone who did CON out-of-service reports?
- 8 A. No.
- 9 Q. Is a CON code still used?
- 10 A. I'm not sure at this moment if we're using it or 11 not.
- Q. Do you know of any other codes that would stop that twenty-four hour clock?
 - A. No. If I do, I can't think of any right now.
- Q. Have you ever heard the phrase "building the base" of out-of-service?
- A. I've heard rumors of it but I've never done it.
- 18 Q. What rumors have you heard?
- A. Just in teasing people have said, you know, that but I haven't never known anyone to do it.
- Q. Have you ever heard of anyone creating fictitious out-of-service reports?
- 23 A. No.

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Q. Do you know of anyone who has taken a group of effecting service reports and restatused them as

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- A. No. Not intentionally, no.
- 3 Q. What's a test okay report?
- A. You test the line and you didn't find any trouble. And there's no one at home.
 - Q. Based on your training and experience from working as an MA, would you close out a test okay as out-of-service?
 - A. If it was testing okay and I couldn't reach the customer, I think we were told not to close it. I think.
 - Q. Would it go to a pack file?
 - A. Usually we held it and tried to reach the customer up until close to I think two or three hours before the committed time. I think that's the way it went.
 - Q. The committed time, is that the twenty-four hour time or --
 - A. The time on the commitment or on the report.
- Q. The time the customer has been told that it would be repaired by?
 - A. Uh-huh.
- Q. Do you know of anyone who has taken a group of test okays that were being held and closed all of them out as being out-of-service?
- 25 A. No.

- Q. Have you ever heard of that being done?
- 2 A. No.

- Q. Have you ever had a manager tell you not to close an out-of-service report that's about to go out over twenty-four hours without getting his permission?
 - A. No.
- Q. Have you ever had a manager tell you, don't status any out-of-services today?
- A. There were a few occasions where I was told they would close it out of status at their close out point.
- Q. Do you know if they actually did close out out-of-service at close out?
- A. I don't know because I was just screening troubles. I wasn't on the close out part of it.
- Q. Do you know if the STs with their CATS can status a report as out-of-service?
- A. They may have the ability. I haven't really seen what all the CATS and BRICKS can do.
- Q. Have you had an ST call you since they've had the CATS to restatus a report as out-of-service?
- A. They never call us about restatusing a trouble at least not me.
 - Q. Have you ever heard of a manager or excuse me -Let me rephrase. Do you know of any managers who have
 statused and coded trouble reports themselves personally?

- 1 A. If they did, I don't know of it.
- Q. Have you ever heard of a grievance being filed by

 MAs because managers were statusing and coding trouble

 reports?
 - A. People file grievances on different bases. It may have happened. It may not have. I never filed one.
 - Q. That was my next question. You're doing good.

 You're anticipating me. Have you ever received an informal discipline?
- 10 A. No.

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- 12 Q. Have you ever received a B-form or written discipline?
- 13 | A. No.
- Q. Do you know of anyone who has been disciplined for improper processing of trouble reports?
- 16 A. No.
- Q. Do you know what an employee originated report is?
- 19 A. EO report?
- Q. Yes. What is that or briefly describe it for me.
- A. Maybe I'm doing -- Well, if a repairman called in and he noticed a problem on a customer's line, he would ask us to test it and then make an EO report. That's what we used to do.
- Q. What do you do now?

- A. If he observes trouble on the line, he's suppose to get his foreman to call us. And only certain people can make a -- Well EO reports, anybody can make one but anyway I think the foreman is suppose to give an okay on it.
 - Q. Do you know why that change was made?
 - A. I guess to insure that there was problems on the line.
 - Q. If a customer were to ask an employee who's cutside working to phone in a report for the customer --
 - A. Customer direct.
 - Q. -- That's a customer direct report. Do you know of any instances where those type of customer direct reports relaid through an employee were really imputed as employee reports?
 - A. No because the guy would just tell us the customer asked us to make a report on this, and it went down as a CD, customer direct.
 - Q. Do you know of any instances where customers were given the IMC number to call on repeat reports and when the customer called the IMC instead of the CRASB, an employee report was opened instead of a customer direct?
 - A. We were told any time the customer initiated it, it was a customer direct.
 - Q. Other than what you were told, do you know of any

- instances that those type of CD reports were opened as EO reports?
 - A. No, that was the rule.
 - Q. Do you know of anyone who closed an out-of-service report that's about to go out over twenty-four hours, a CD report and then reopened it as an EO report to actually finish the work?
 - A. I don't think so.
 - Q. Do you know of any occasions where false information has been put on customer records?
- 11 A. I can only answer for myself. I closed it to
 12 what the repairman gave me.
 - Q. Can you recall any occasion or any instances, excuse me, of improper processing of trouble reports?
 - A. No.

- Q. Have you ever been asked to help sell services or products for the company?
- A. There was a time in our office when they were encouraging us to sell to the customer.
 - Q. Did you participate?
- A. There were one or two times when -- I never offered -- told the customer what we had. If in talking to the customer, they said -- I noticed they didn't have touch tone on the line and I would say -- ask them if they wanted it. Say they couldn't break the dial tone on

their phone. And I would say well, do you have a touch tone phone. We do offer touch tone and if you want it, I can connect you with the business office.

There were a few times, I think once or twice I may have sold something but most of the time I would refer them to the business office because I didn't like selling.

- Q. Did you ever win any prizes or awards for your sales effort?
 - A. No. I didn't sell that much.
- Q. At the time when you were asked to help sell did anybody give you any special sales training?
 - A. No.

- Q. When you had been asked to help sale, did anybody ever ask you to keep track of the amount of time you spent doing sales verses the amount of time you spent helping the customer with the report?
- A. I can't remember. Like I said, I didn't get into the selling that much.
- Q. Have you ever heard of any customers who had services put on their line that they didn't order?
- A. There were occasions when I would talk to customers. They would report a trouble and I would find out it was call waiting or some feature. And sometimes they would say well, I didn't ask for that. And so I would connect them to the business office to get it

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- Q. Do you know if it was removed?
- A. I'm assuming the rep did because I would back off
 of the line once I, you know, connected them and told them
 the reason.
 - Q. So you're not aware of whatever happened with the business office or the follow-up?
 - A. No.
- Q. Okay Ms. Henry, I think I'm finished with my questions. I want to thank you for being here. There may be one or two before you go from the other people.

MR. GREER: I've got a couple. I believe you said that you close out cable troubles; is that correct?

THE WITNESS: Uh-huh.

MR. GREER: I think you also said that there were instances where you would call the customer to check to see if their line was repaired or not.

THE WITNESS: Uh-huh.

MR. GREER: Were there instances where you didn't call the customer?

THE WITNESS: Where I didn't?

MR. GREER: Didn't or did not attempt to call the customer?

THE WITNESS: Say for instance, if there was a

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major failure, we were told to call like maybe every third or fourth customer sometimes or if we looked at the overall test result and we saw there were hard troubles or something on there, we would try to contact those ones. MR. GREER: That's all I have. MR. BEATTY: That's it. (Whereupon, the deposition was concluded at 3:20 o'clock p.m.) AND FURTHER DEPONENT SAITH NOT. 24

1	STATE OF FLORIDA)
2	COUNTY OF BROWARD) -
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10	Witness
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13	SWORN to and SUBSCRIBED before me this
14	day of, 1993, in the City of Fort Lauderdale, County of
15	Broward, State of Florida.
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21	Not any Dublic
22	Notary Public, State of Florida at Large
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24	My Commission Expires:
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1 CERTIFICATE 2 STATE OF FLORIDA SS 3 COUNTY OF BROWARD 4 I, CHRISTINE A. AMAN CANNON, a Notary Public in and 5 for the State of Florida at Large: 6 DO HEREBY CERTIFY that the foregoing deposition was 7 taken before me at the time and place therein designated; that the deponent was by me duly sworn; that my shorthand 8 9 notes were thereafter reduced to typewriting under my 10 supervision; and the foregoing pages 1 through 34 11 inclusive, are a true and correct record of the testimony 12 given by the witness. 13 I FURTHER CERTIFY that I am not a relative or 14 employee of any of the parties, nor relative or employee of such attorney or counsel, or financially interested in 15 16 the foregoing action. 17 WITNESS MY HAND AND SEAL this 5th day of August, 18 1993, in the City of Fort Lauderdale, County of Broward, 19 State of Florida. 20 21 CHRISTINE A. AMAN CANNON 22 Notary Public, State of Florida at Large 23

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