

Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: March 14, 1996

TO: Tom Williams, Division of Communications

FROM: Sonja Jones, Division of Auditing and Financial Analysis

RE: Docket No. 960196-TX, Intetech, L.C., Financial Analysis for Certifical Application for Alternative Local Exchange Telecommunications Service

Section 364.337 (1), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide alternative local exchange service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

| ACK | (3) | The Legislature finds that the competitive provision of telecommunications |
|-------|-----------------------|---|
| AFA | ser | vice, including local exchange telecommunications service, is in the public interest. |
| APP. | and | |
| CAF | Pro | (d) The Commission shall exercise its exclusive jurisdiction in order to: (d) emote competition by encouraging new entrants into telecommunications markets |
| CMU | | • |
| CTR | | |
| | financial s | the showing of financial capability, the Finance staff has analyzed the unaudited statements of Intetech, L.C. (INTE) for the six-month period ending June 30, 1995 could change one's opinion of the company's financial condition. As the attached shows, INTE has adequate liquidity and ownership equity but minimal profitability. |
| OPC | | THE is a big for a said at a small alternative local anabanas |
| RCH | and the second second | atter, INTE is asking for a certificate to provide alternative local exchange inications service. Staff notes the limited nature of the application and that no provided funds appear to be at rick. For purposes of granting a certificate based |
| | customer | provided funds appear to be at risk. For purposes of granting a certificate based |
| A431" | on the fit | nancial information provided, the financial capability of the company appears |
| 767 | | |

cc: Division of Legal Services Division of Records and Reporting

DOCKET NO. 960196-TX INTETECH, L.C. LEC CERTIFICATE FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

FOR THE 6 MONTHS ENDING 06/30/95

| CURRENT ASSETS | \$2,627,057 |
|----------------------|-------------|
| CURRENT LIABILITIES | 2,143,317 |
| CURRENT RATIO | 1.23 |
| CASH | 413,771 |
| COMMON EQUITY | 1,977,023 |
| TOTAL DEBT | 554,719 |
| NET INVESTOR CAPITAL | 2,531,742 |
| COMMON EQUITY RATIO | 78% |
| NET INCOME | 129,451 |
| RETURN ON EQUITY | 7% |

Financial Statements provided are for Integroup, Inc. (parent company)