

**ORIGINAL  
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**In The Matter Of The  
Interconnection Agreement  
Negotiations Between AT&T  
And BellSouth Pursuant To  
47 U.S.C. §252**

**AT&T'S DOCUMENTS  
SUBMITTED UNDER THE  
TELECOMMUNICATIONS  
ACT OF 1996**

**VOLUME IX**

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**JULY 17, 1996**

**DOCUMENT NUMBER-DATE**

**07465 JUL 17 8**

**FPSC-RECORDS/REPORTING**

*960833-TP*

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In the Matter of the )  
Interconnection Agreement )  
Negotiations Between AT&T )  
COMMUNICATIONS OF THE )  
SOUTHERN STATES, INC. and )  
BELLSOUTH )  
TELECOMMUNICATIONS, INC., )  
Pursuant to 47 U.S.C. Section 252 )  
\_\_\_\_\_ )

DOCKET NO. \_\_\_\_\_

PETITION BY AT&T FOR  
ARBITRATION UNDER THE  
TELECOMMUNICATIONS ACT  
OF 1996

**INDEX TO AT&T'S DOCUMENTS SUBMITTED  
PURSUANT TO THE TELECOMMUNICATIONS ACT OF 1996\***

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\* Documents indexed at Tabs 346 through 435 are not included herein because they have been designated by BellSouth as containing information that is proprietary and confidential to BellSouth. Documents indexed at Tabs 292 through 345 are being submitted in a separate volume because these documents contain information that is proprietary and confidential to AT&T. See AT&T's Stipulated Protective Order, filed today.

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	313	3/27/96	AT&T Communications Inc. Local Network Elements	200564
XV	314	3/28/96	Local Operator Services Tactical Plan	200602
	315	3/28/96	AT&T Communications Inc. Total Services Resale	200683
	316	3/28/96	AT&T Communications Inc. Unbundled Loop Combination	200705
	317	4/2/96	Letter from J. Bradbury to S. Lavett	200734
	318	4/4/96	AT&T Unbundled Loop Combination and Interconnection	200735
	319	4/10/96	Memo from J. Bradbury to S. Lavett	200791
	320	4/10/96	Memo from J. Bradbury to S. Lavett	200803
	321	4/16/96	AT&T Communications Inc. Total Services Resale Planning Document	200805
	322	4/16/96	AT&T Communications Inc. Local Network Elements	200828
	323	4/16/96	AT&T Communications Inc. Unbundled Loop Combination and Interconnection	200866
	324	4/29/96	Letter from M. Fawzi to S. Lavett	200895
	325	5/1/96	Total Services Resale Status Document	200897
	326	5/1/96	Total Services Resale Interface Related	200912

200928	XVI	327	5/23/96	Memo from P. Foster to S. Lavett
200937		328	5/27/96	Local Account Maintenance Negotiations
200962		329	5/28/96	Unbundled Network Elements Forecast Team
200999		330	5/31/96	Letter from K. Taber to S. Lavett
201011		331	6/5/96	Letter from J. Carroll to C. Coe
201018		332	6/20/96	Letter from S. Ray to S. Lavett
201078		333	6/21/96	Letter from J. Carroll to C. Coe
201095		334	6/21/96	Total Services Resale Box Score
201112		335	6/25/96	Customer Experience Documentation
201121		336	6/27/96	Memo from P. Nelson to Executive Team
300040		337	3/27/96	AT&T Communications Inc. Local Network Elements
300078		338	3/28/96	AT&T Communications Inc. Total Service Resale
300123		339	3/00/96	Local Resale Data Transfer Requirements
300156		340	3/28/96	AT&T Communications Inc. Unbundled Loop Combination
300184		341	3/27/96	Local Account Maintenance
300530		342	Undated	Proposed Recovery of Costs Incurred by BellSouth
300531		343	Undated	BellSouth - AT&T Negotiations Operations Costs Issues
300542		344	7/3/96	AT&T - BellSouth Negotiation Core Team Issues
300558		345	7/3/96	AT&T - BellSouth Negotiation Core Team Issues
900001		346	Undated	Subloop Unbundling Proposal Summary
900003		347	9/13/95	Proposed GA Billing Arrangements
900072		348	9/19/95	Proposed Billing Arrangements
900141		349	10/29/95	Total Service Resale Planning Matrix
900149		350	11/17/95	Total Service Resale
900192		351	12/4/95	Memo from Q. Sanders to B. West, et al.
900209		352	12/8/95	Total Service Resale
900274		353	12/19/95	Service & Service Ordering
900333		354	12/19/95	Common Issues
900339		355	1/22/96	Requirement Status/Agree
900415		356	1/22/96	Provisioning, Maintenance & Repair

900499	Fax from M. Imperato to K. Taber	1/30/96	357
900521	Total Service Resale	2/7/96	358
900588	Fax from G. Calhoun to J. Bradbury	3/25/96	359
900593	Fax from S. Lavett to P. Nelson	3/28/96	360
900595	Tennessee Cost Analysis	4/00/96	361
900799	North Carolina Cost Analysis	4/00/96	362
901006	Florida Cost Analysis	4/00/96	363
901236	Georgia Cost Analysis	4/00/96	364
901476	Total Service Resale	4/2/96	365
901525	Total Service Resale - Complete	4/2/96	366
901611	Service & Service Ordering Package	4/2/96	367
901651	Draft Summary	3/28/96	368
901655	Fax from M. Cathey to N. Brown	4/3/96	369
901657	Data Transfer Conference Call	4/2/96	370
901666	Entire Document - Resale	4/11/96	371
901786	Fax from S. Lavett to Sue Ray	4/11/96	372
901791	Fax from M. Cathey to N. Brown	4/11/96	373
901803	Bellsouth TSR 4/17/96 Status Report	4/17/96	374
901908	Fax from J. Brinkley to N. Brown	4/17/96	375
901922	Handout from RSAG demo	4/22/96	376
901924	SME Escalation Form	4/22/96	377
901926	SME Escalation Form	4/22/96	378
901932	Resale/Agree	4/23/96	379
901968	Fax from C. Braun to S. Ray	4/29/96	380
901976	Resale/Agree	4/29/96	381
902013	Resale/Obtainable -Pending-Escalated	4/29/96	382
902050	Unbundled/All	4/29/96	383
902161	OLEC-to-Bellsouth Ordering Guidelines - Resale	4/29/96	384
902217	BAPCO Services	Undated	385
902258	Resale/Status-None	4/30/96	386

387	5/7/96	SME Escalation Form	902275
388	5/7/96	Fax from S. Lavett to P. Nelson	902276
389	5/14/96	Unbundled/All	902282
390	5/20/96	Letter from V. Atherton to R. Oakes	902395
391	5/22/96	Executive Team Meeting Notes	902397
392	5/21/96	Switched Local Transport Cost Summaries	902399
393	5/21/96	LTR Studies FL & LA	902810
394	5/21/96	Supplemental Response to Initial AT&T Request Question #5	903042
395	5/24/96	BellSouth's Response to Ellison's Supplemental Data Request of 4/24/96	903625
396	5/24/96	BellSouth Response to Ellison's Supplemental Data Request of 4/26/96	903471
397	5/24/96	Resale/All	903640
398	5/24/96	Resale/Agree	903738
399	5/24/96	Resale/Obtainable -Pending - Escalated	903755
400	6/18/96	Resale/Status - None	903817
401	5/24/96	Revised Routing Policy	903822
402	5/28/95	Letter from V. Atherton to R. Oakes	903823
403	5/28/96	Letter from S. Lavett to P. Nelson	903836
404	5/30/96	Letter from Pam to D. Hassebrock, et al.	903831
405	6/4/96	Fax from B. Warren to K. Tabor	903840
406	6/11/96	Letter from V. Atherton from R. Oakes	903844
407	6/11/96	Letter form V. Atherton from R. Oakes	903847
408	6/11/96	BellSouth Response to AT&T 1st Request, Item 1	903851
409	Undated	BellSouth Response to AT&T 1st Request, Item 1	904130
410	Undated	BellSouth Response to AT&T 1st Request, Item 1	904912
411	Undated	BellSouth Response to AT&T 1st Request, Item 1	905116
412	Undated	BellSouth Response to AT&T 1st Request, Item 1	905230
413	Undated	BellSouth Response to AT&T 1st Request, Item 1	905279
414	Undated	BellSouth Response to AT&T 1st Request, Item 1	905282
415	Undated	BellSouth Response to AT&T 1st Request, Item 1	905285
416	Undated	BellSouth Response to Florida Studies Provided In Response to PSC Order	905680

	417	6/14/96	Fax from K. Milner to P. Nelson	905956
	418	6/18/96	Resale/All	905971
	419	6/18/96	Resale/Obtainable-Pending-Escalated	906020
	420	6/18/96	Resale/Agree	906050
	421	6/19/96	Issue Data submitted by C. Weekley re. Response Letter	906072
	422	6/22/96	Letter from R. Barretto to C. Taber	906082
	423	6/30/96	Resale/All	906127
	424	7/1/96	Notes from D. Lee	906234
	425	Undated	Issue Data BellSouth Position	906306
	426	3/28/96	AT&T/BST Local Interconnection Negotiations	300034
	427	4/2/96	AT&T/BST Local Interconnection Negotiations	300273
	428	4/9/96	AT&T/BST Local Interconnection Negotiations	300313
	429	4/17/96	AT&T/BST Local Interconnection Negotiations	300327
	430	Undated	Timelines to Document Agreement	300345
	431	4/22/96	AT&T/BST Local Interconnection Negotiations	300363
	432	Undated	AT&T/BST Local Interconnection Negotiations	300368
	433	5/1/96	AT&T/BST Local Interconnection Negotiations	300371
	434	5/1/96	AT&T/BST Local Interconnection Negotiations	300372
	435	Undated	BellSouth Tennessee Resale Study	300450
XVII	436	5/30/96	Florida Cost Study	700000
XVI	437	Various	Executive Team Meeting Minutes	400000
XI	438	7/15/96	Letter from J. Carroll to S. Schaefer	400218
	439	7/16/96	Letter from J. Carroll to S. Schaefer	400220

*Pam Sims*

June 17, 1996

**FAX to:** Kathy Taber - AT&T Products & Services Manager  
**From:** Pam Sims - BellSouth Project Manager  
**Re:** Information for June 18, 1996 Conference Call

Kathy, attached is a copy of BellSouth's installation and repair procedures for Independent Payphone Providers. This information is for your review and to assist us in our Conference Call scheduled tomorrow, June 18, 1996, at 9:00am.

*Thanks, Pam*

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# PRIVATE PAYPHONE PROVIDERS HANDBOOK

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## CHAPTER 6

### INSTALLATION AND REPAIR PROCEDURES

#### Installation Procedures

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##### Overview

BellSouth Telecommunications (BST) installs the access line and terminates it in a network interface (NI). The Private Payphone Provider (PPP) has the option of providing a required entrance bridge and the inside wiring beyond the NI, or BST can install them. BST can install the entrance bridge within the NI at no additional charge. An additional charge will apply for BST to install the entrance bridge which is a separate unit from the NI and/or the inside wiring beyond the NI.

Work will not be performed by BST on the PPP's instrument. The PPP is responsible for all installation work on his set and any enclosure that he may provide. Any enclosure provided by the PPP must meet standard electrical and safety requirements. Depending on the location, the PPP may be required to provide necessary facilities to ensure appropriate aerial service wire clearance.

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## INDEPENDENT PAYPHONE PROVIDERS HANDBOOK

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### Installation Procedures, continued

#### Network Interface Placement

BST will place the Station Protector and Network Interface (NI) pursuant to the provisions of the General Subscribers Tariff A15. A Network Interface may not be mounted (as referenced in the National Electrical Safety Code) on a utility pole. A Network Interface can be placed on a mast pole (with/without) electrical running on it, provided the mast is securely mounted and the placement meets safety requirement. The mast pole must be mounted to allow the NI to be placed out-of-reach of pedestrian traffic (normally 8 feet above ground level).

In order to help prevent missed appointments, the following should be done prior to the due date for service.

- Mast pole must be in place (when appropriate)
- Location Provider informed of work to be done
- Access arrangements made (when appropriate)

BST will provide facilities to the minimum point of penetration which, in the judgment of BST, is suitable for the location of a network interface. Usually the most economical route from existing network distribution facilities will determine the approach used in establishing the point-of-demarkation. In the case of free standing enclosures (or other support equipment) in the common area of a shopping mall, the network interface, in most cases, will be in the telephone equipment room of the mall.

In addition to the provisioning stated above, BST will consider the potential for unauthorized tampering (fraud) in determining the location of and type protection to be furnished for the network interface. This consideration may prompt BST to place the network interface at a height which is out-of-reach from pedestrian traffic, inside a secure housing, or inside a building in which the enclosure (or other support equipment) is located.

The Minimum Point of Penetration is defined as that point on the customer's premises where Network Facilities normally terminate and could include protected cable terminals or station protectors served by drop wire or service wire.

#### Network Interface Requirements

Customer-owned pay telephones may only be connected via the network interface. As with any type of BST facility, the interface may not be installed, re-arranged, disconnected or moved by anyone other than BST.

#### Optional Services

The PPP is responsible for all installation beyond the network interface, including the required entrance bridge. BST will, upon request, install the entrance bridge within the NI at no additional charge, or install the entrance bridge which is separate from the NI for an additional charge. Also, BST will, upon request, install any inside wiring and jacks, for an additional charge. The PPP has the option of doing this work himself or obtaining these services from a company other than BST. Charges for optional services are explained in each state's section in this handbook.



# PRIVATE PAYPHONE PROVIDERS HANDBOOK

## Installation Scheduling (Due Dates)

Due Date Guide	Removal of BST Set, Enclosure or Equipment	Placing NI or Jack in Same Loc. as BST Set?	Number of Access Lines Same Premises	Usual Scheduling
	No	N/A	1 to 5 6 or more	3 bus days 4 bus days (worked in increments of 5 lines per day, beginning on the 3rd bus day)
	Yes, Set	Yes or No	1 to 5 6 or more	5 bus days 6 bus days (worked in increments of 5 lines per day, beginning on the 5th bus day)
	Yes Enclosure or Equipment	Yes	1 to 3	6 bus days Enclosure to disconnect Publicstation. 7 bus days to connect NI.
	Yes Enclosure or Equipment	No	1 to 3	7 bus days
	Yes Enclosure or Equipment	Yes or No	4 or more	Must be negotiated

### Select Due Date Areas

In some of our remote central office serving areas, orders can only be worked on certain designated days of the week. In these situations, the normal interval is modified to accommodate this requirement.

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Page 6-3

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# INDEPENDENT PAYPHONE PROVIDERS HANDBOOK

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## Installation Scheduling (Due Dates), continued

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**Removal of  
BST Equipment** .When a customer displaces a BellSouth Telecommunications (BST) Public, or Semi - Public station, and removal of BST equipment is required, the disconnection of the BST line and reconnection of the Public Access Line will be accomplished, in most cases, on the same day. In some situations, work force conditions will not permit the work to be accomplished on the same day. The BST service will be disconnected no more than one day prior to the connection of the Public Access Line. You will be advised when this situation occurs.

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**Due Date  
Intervals** Normal due date intervals apply Monday thru Friday from 8:00 a.m. to 5:00 p.m. Specific appointments, such as 1:00 p.m., 3:00 p.m. etc., cannot be granted. We can make one attempt to call a number of your designation before the service technician leaves to go on site. The service representative must be advised of this request when the order is negotiated and given a toll free number, local number or a number that will accept collect calls.

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**Expedited  
Service  
Request** Additional charges apply in some states when service orders are worked outside of the normal interval:

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**GSST Tariff  
Reference  
A4** Kentucky                      \_\_\_\_\_                      Louisiana                      \_\_\_\_\_  
Mississippi                      \_\_\_\_\_                      Tennessee                      \_\_\_\_\_

The charge will appear on the first month's billing.

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## PRIVATE PAYPHONE PROVIDERS HANDBOOK

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### Order Changes and Cancellations

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#### Notification

BST should be notified as soon as possible of any order changes or cancellations. Early notification will allow adequate time to process the change and notify all affected departments. This will ensure the order properly reflects all requested service and minimize the possibility of billing errors.

The VPC should be advised no later than 12:00 noon (CST) the day before the service is due of any changes or cancellations. Failure to notify the VPC by this deadline may cause service delays or make it necessary to issue subsequent orders. Additional charges may then apply.

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#### BST Public Telephone Disconnects

Due date changes on orders to disconnect BST Public telephones can be made, if the VPC is notified two business days prior to the due date.

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## PRIVATE PAYPHONE PROVIDERS HANDBOOK

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### Missed Appointments

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#### Site Preparation

At some locations, the PPP must prepare the site before the BST service technician can install the network interface. When necessary, the site preparation should be completed prior to the BST service technician going to the location.

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#### Rescheduling Due Dates

Due to other scheduled work requirements, the BST service technician will be unable to wait at the location for the PPP's service technician to complete any necessary site preparations. In the event that the site is not ready when the BST service technician arrives at the location, the PPP should contact the VPC to reschedule the service order according to the due date plan.

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#### Other Missed Appointments

Appointments missed for other reasons should also be rescheduled with the VPC according to the due date plan. Rescheduling appointments are costly for all parties and should be avoided when possible.

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## PRIVATE PAYPHONE PROVIDERS HANDBOOK

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### Repair Procedures

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#### Reporting Trouble

In the event of a service outage on a Public Access Line, the following procedures should be followed:

- The PPP should first determine if the trouble is on his side of the network interface. Maintenance beyond the network interface, i.e., inside wiring, entrance bridge, set, is the PPP's responsibility.
  - If the problem appears to be a BST problem, it should be reported to the Centralized Repair Service Bureau. If a repair visit is made by BST and the problem is determined not to be in BST's facilities, charges will apply.
  - The Centralized Repair Service Bureau should be provided with as much of the following information as possible: the telephone number, location name and address, the PPP's name and number and possible symptom of trouble, i.e., no dialtone, set problem on (date) cleared, but line is still dead. Should the PPP desire to be notified when the trouble condition is cleared, the request can be made to the Bureau. Under normal circumstances the PPP is notified no later than the day after the trouble condition has been cleared.
  - When trouble is found to be on the customer's side of the network interface, the PPP has the option of repairing the problem or authorizing the BST repairman to repair the problem. BST repairs will be billed on a time and materials charge basis. No repair work will be performed on the set by BST.
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## INDEPENDENT PAYPHONE PROVIDERS HANDBOOK

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### Repair Procedures, continued

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#### Centralized Repair Service Bureau

The Centralized Repair Service Bureaus may be contacted by dialing the number listed in the Customer Guide pages of the local Southern Bell or South Central Bell telephone directory.

However, if you are calling from outside the station service area or outside BST service area, use the following numbers to call collect.

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Service Area	Telephone Number
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South Central Bell and Southern Bell	
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All States	800 247-2020
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BK 100



BellSouth Advertising & Publishing  
Room 270  
59 Executive Park South, N.E.  
Atlanta, Georgia 30329

Roak Barretto  
Director-LEC/BST Interface  
404 982-7105

June 17, 1996

Kathy Taber  
AT&T  
1200 Peachtree St., NE  
Atlanta, GA 30309

I appreciate your group providing some additional standards for us to consider regarding who to list on the cover. We appreciate your response to our request in the earlier meetings.

Attached you will find another iteration of the contract based on the materials we discussed during our last conference call. I trust you will disseminate to the appropriate parties, and I would suggest trying to set up a meeting during the week of June 24. Please do not hesitate to call if I can be of further assistance.

Attachment

- cc: David Scobey
- Dan Thompson
- Randy Cadenhead
- Garry Daniel

Post-it <sup>™</sup> Fax Note	7671	Date	6-17	# of pages	15
To	Kathy Taber	From	Roak Barretto		
Co./Dept.		Co.			
Phone #	810-3102	Phone #			
Fax #	810-3231	Fax #			

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AGREEMENT

In consideration of the mutual promises contained herein, BellSouth Advertising & Publishing Corporation, a Georgia corporation ("BAPCO") and AT&T Corp., a { \_\_\_\_\_ corporation } [New York corporation] ("CARRIER") agree as follows:

1. **RECITALS.** BAPCO is the publisher of alphabetical and classified directories for certain communities in the southeastern region of the U.S (the "Directories"). CARRIER provides, or intends to provide, local exchange telephone service in communities in which BAPCO publishes Directories. BAPCO and CARRIER hereby establish the terms by which BAPCO will include listings of CARRIER subscribers in such Directories and by which BAPCO will provide such Directories to CARRIER subscribers.

2. **CARRIER OBLIGATIONS.** CARRIER agrees as follows:

(a) CARRIER shall provide to BAPCO, or its designee, at CARRIER's expense and at no charge, listing information concerning its subscribers (designating any who do not desire published listings), consisting of customer name, address, telephone number and all other information reasonably requested by BAPCO as set forth on Exhibit A for use by BAPCO or its affiliates [or agents] in publishing Directories of whatever type and format and for other derivative purposes such as electronic directories or publishing. Such subscriber listing information shall be provided in the format and on the schedule set forth in said Exhibit, or as otherwise mutually agreed between the parties from time to time.

(b) CARRIER shall also provide directory delivery information to BAPCO as set forth in Exhibit A for all subscribers.

(c) CARRIER shall advise BAPCO promptly of any directory-related inquiries, requests or complaints which it may receive from CARRIER subscribers and shall provide reasonable cooperation to BAPCO in response to or resolution of the same.

(d) CARRIER shall respond promptly regarding corrections or queries raised by BAPCO to process listing changes requested by subscribers.

3. **BAPCO OBLIGATIONS.** BAPCO agrees as follows:

(a) BAPCO shall include at no charge to CARRIER or CARRIER's subscribers one standard listing for each CARRIER subscriber per hunting group in BAPCO's appropriate local alphabetical Directory as published periodically by BAPCO unless nonlisted or nonpublished status is designated by subscribers. Such listings shall



be interfiled with the listings of other local exchange telephone company subscribers and otherwise published in the manner of such other listings according to BAPCO's generally applicable publishing policies and standards without designation as to the subscriber's exchange carrier.

(b) Provided CARRIER establishes appropriate ~~resale~~ [interconnection] arrangements with BellSouth Telecommunications, Inc. ("BellSouth"), BAPCO shall publish additional listings, foreign listings and all other alphabetical Directory listings offered by BellSouth, for CARRIER subscribers upon their request, consistent with BAPCO's generally applicable policies in BAPCO's alphabetical Directories.

(c) BAPCO will distribute its regularly published alphabetical and classified Directories to local CARRIER subscribers in accordance with BAPCO's prevailing practices, including delivery following Directory publication and upon establishment of new CARRIER service, if a current Directory for that geographic area has not previously been provided. Such deliveries may include separate advertising materials accompanying the Directories.

(d) BAPCO will include CARRIER information in the customer guide pages of its alphabetical Directories for communities where CARRIER provides local exchange telephone service at the time of publication or within a reasonable time thereafter in accordance with BAPCO's prevailing standards for the same. CARRIER will provide information requested by BAPCO for such purpose on a timely basis. [BAPCO shall include CARRIER's name on applicable Directory covers to the extent and in accordance with its generally applicable policies. Such policies and standards, as currently established, are attached as Exhibit B. CARRIER will be notified in a timely fashion of any changes thereto.]

(e) BAPCO shall make available at no charge to CARRIER or its subscribers one listing for CARRIER business customers per hunting group in one appropriate heading in BAPCO's appropriate local classified directory as published periodically by BAPCO. Such listings shall be published according to BAPCO's generally applicable publishing policies and standards.

(f) BAPCO agrees to solicit, accept and publish directory advertising from business subscribers for CARRIER in communities for which BAPCO publishes classified Directories in the same manner and upon substantially the same terms as it solicits, accepts and publishes advertising from advertisers who are not CARRIER subscribers.

(g) BAPCO shall not provide listing information relating to CARRIER subscribers to other local exchange service providers [or independent directory publishers] without CARRIER approval, except as may be required in relation to this Agreement [or as otherwise required by law].

4. PUBLISHING POLICIES. BAPCO shall maintain full authority over its publishing schedules, policies, standards, and practices and over the scope and publishing schedules of its Directories. BAPCO shall periodically provide CARRIER with changes by BAPCO in the same which in BAPCO's judgment affect CARRIER's conduct in BAPCO's publishing of listings for CARRIER's subscribers. [Such policy updates shall include, without limitation, the subjects described in Exhibit C.]

5. LIABILITY AND INDEMNITY.

(a) [Except to the extent caused by BAPCO's willful or wanton misconduct,] BAPCO's liability to CARRIER for any errors or omissions in directories {or for any default otherwise arising hereunder} shall be limited to One Dollar (\$1) for {errors or omissions in any subscriber listing in any directory published by BAPCO.} [each such claim.]

~~{(b) Each}~~ {(b) Except as provided above, each} party agrees to defend, indemnify and hold harmless the other from all damages, claims, suits, losses or expenses, including without limitation [reasonable] costs and [reasonable] attorneys fees, to the extent of such party's relative fault, arising out of or resulting from any error, omission or act of such party hereunder. {CARRIER agrees to limit its liability and that of BAPCO by contract with CARRIER's subscribers or by tariff to no more than the cost of service for any errors or omissions in any listings published hereunder for CARRIER subscribers.} Each party shall notify in writing the other promptly of any {claimed error} [act] or omission {affecting this paragraph} [which may give rise to a claim hereunder,] and of any claim or suit arising hereunder {or relating to this Agreement and}. Each party shall provide reasonable and timely cooperation in its resolution of {the same} [any claim or lawsuit arising hereunder]. Without waiver of any rights hereunder, the indemnified party may at its expense undertake its own defense in any such claim or suit.

{(c) CARRIER agrees to limit its liability and that of BAPCO in any contract it enters with its subscribers, for any claim hereunder, to the subscriber's cost of service for the period of such act or omission.}

{(d) CARRIER agrees to include in any local service tariff it files, a provision similar to that described in (c) preceding.}

6. TERM. This Agreement shall be effective on the date of the last signature hereto for a term of two (2) years and shall relate to Directories published by BAPCO during such period. Thereafter, it shall continue in effect unless terminated by either party upon sixty days prior written notice.

7. ASSIGNMENT. This Agreement shall be binding upon any successors or assigns of the parties during its Term.

8. **RELATIONSHIP OF THE PARTIES.** This Agreement does not create any joint venture, partnership or employment relationship between the parties or their employees, and the relationship between the parties shall be that of an independent contractor. There shall be no intended third party beneficiaries to this Agreement.

9. **NONDISCLOSURE.**

(a) During the term of this Agreement it may be necessary for the parties to provide each other with certain information ("Information") considered to be private or proprietary. The recipient shall protect such Information from distribution, disclosure or dissemination to anyone except its employees or contractors with a need to know such Information in conjunction herewith, except as otherwise authorized in writing. All such Information shall be in writing or other tangible form and clearly marked with a confidential or proprietary legend. Information conveyed orally shall be designated as proprietary or confidential at the time of such oral conveyance and shall be reduced to writing within forty-five (45) days.

(b) The parties will not have an obligation to protect any portion of Information which: (1) is made publicly available lawfully by a nonparty to this Agreement; (2) is lawfully obtained from any source other than the providing party; (3) is previously known without an obligation to keep it confidential; (4) is released by the providing party in writing; or (5) commencing two (2) years after the termination date of this Agreement if such Information is not a trade secret under applicable law.

(c) Each party will make copies of the Information only as necessary for its use under the terms hereof, and each such copy will be marked with the same proprietary notices as appear on the originals. Each party agrees to use the Information solely in support of this Agreement and for no other purpose.

10. **FORCE MAJEURE.** Neither party shall be responsible to the other for any delay or failure to perform hereunder to the extent caused by fire, flood, explosion, war, strike, riot, embargo, governmental requirements, civic or military authority, act of God, or other similar cause beyond its reasonable control. Each party shall use best efforts to notify the other promptly of any such delay or failure and shall provide reasonable cooperation to ameliorate the effects thereof.

11. **PUBLICITY.** Neither party shall disclose the terms of this Agreement nor use the trade names or trademarks of the other without the prior express written consent of the other.

12. **REPRESENTATIVES AND NOTICES.**

(a) Each party shall name one or more representatives for contacts between the parties which shall be authorized to act on its behalf. Such representatives may be changed from time to time upon written notice to the other party.

(b) Notices required by law or under this Agreement shall be given in writing by hand delivery, certified or registered mail, or by facsimile followed by certified or registered mail, addressed to the named representatives of the parties with copies to:

If to BAPCO:

Director-LEC/BST Interface  
BellSouth Advertising & Publishing Corporation  
Room 270  
59 Executive Park South  
Atlanta, GA 30329

With Copy to:

Vice President and General Counsel  
BellSouth Advertising & Publishing Corporation  
Room 430  
59 Executive Park South  
Atlanta, GA 30329

If to CARRIER:

With Copy to:

Norman H. Rosner  
Senior Attorney  
1200 Peachtree St., NE  
Room 4080  
Atlanta, GA 30309

13. MISCELLANEOUS. This Agreement represents the entire Agreement between the parties with respect to the subject matter hereof and supersedes any previous oral or written communications, representations, understandings, or agreements with respect thereto. It may be executed in counterparts, each of which shall be deemed an original. All prior and contemporaneous written or oral agreements, representations, warranties, statements, negotiations, and /or understandings by and between the parties, whether express or implied, are superseded, and there are no representations or warranties, either oral or written, express or implied, not herein contained. This Agreement shall be governed by the laws of the state of Georgia.

IN WITNESS WHEREOF, the parties have executed this Agreement by their duly authorized representatives in one or more counterparts, each of which shall constitute an original, on the dates set forth below.

BELLSOUTH ADVERTISING &  
PUBLISHING CORPORATION

AT&T CORP.:

\_\_\_\_\_

**By: By:**

**Title: Title:**

**Date: Date:**

**By:** \_\_\_\_\_

**By:** \_\_\_\_\_

**Title:** \_\_\_\_\_  
\_\_\_\_\_

**Title:**

**Date:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**{EXHIBIT A**

**CARRIER Listing Information, Format, Schedule for Provision**  
**CARRIER Delivery Information, Format, Schedule for Provision}**

EXHIBIT A

**{INFORMATION REQUIRED FOR DIRECTORY LISTINGS}**

**[ACCOUNT INFORMATION SECTION (Items in this section are mandatory)]**

1. **Main Telephone Number:** Main line of telephone service that all other numbers are associated to. (Area Code/NXX/Line Numbers)
2. **Published Telephone Number:** Telephone number to appear in the directory.
3. **Old Telephone Number:** If the number is changing, enter the OLD Telephone Number.
4. **Type of Directory Service:** Bus (Business) or Res (Residence)
5. **Order Type:** N - New connect order; D - Disconnect service order; C - Change of listings; R - Directory delivery only.
6. **Due Date:** Date that service is requested.
7. **Carrier Name:** The name of the local exchange carrier and operating company code.
8. **Carrier Number:** Operating Company Number

**PRIMARY LISTING INFORMATION SECTION (Items in this section are mandatory)**

9. **Listed Name:** The way the listing is to appear in the directory. (maximum 1,000 characters - including spaces) Caption arrangements should be formatted per guidelines. Non-Pub or Non-List situations should be indicated.
10. **Listed Address:** Current address may include street number - street name, city, state, and zip code. (Note: P.O. Box or Route not acceptable). Omitted address shown as (OAD). (maximum 250 characters)
11. **Service Address:** Physical location of the telephone.
12. **Community Name:** The name of the community where the listing appears. (i.e.: the Atlanta Directory may have a Community name of Buckhead).
13. **Zip code:** 5 or 9 character code.
14. **Yellow Pages Heading:** The Yellow Page heading where customer wants his listing to appear. (Valid for Business Primary Listings only).
15. **Directory Name:** Name of the directory where Customer desires listing to appear (including town section if applicable). If consistent with existing central office and directory configuration, listing will be included. If different, a Foreign Listing will be charged. Directory appearance entitled free is based on the central office prefix. Entitlement for appearance in other directories will be at the rate of a Foreign Listing (FL).

**BILLING INFORMATION SECTION (Items in this section are requested but optional)**

16. **Billing:** Name to appear on bill.
17. **Billing Address:** Street number, street name, city, state, zip.
18. **Contact Telephone Number:** Telephone number to contact regarding billing.
19. **Responsible Person:** Owners name or partners names or 2 corporate officers.
20. **Type of Ownership:** Sole owner; Partnership or Corporation
21. **Tax ID Number or Social Security Number:** If sole owner, must have social security number.

**DIRECTORY DELIVERY INFORMATION SECTION (Items in this section are mandatory)**

22. **Name:** Personal or business name.
23. **Delivery Address:** Street number, street name, city, state, zip code of where directories are to be delivered.
24. **Directory (Book ID):** Bolt code of the directory.
25. **Number of books now:** for immediate-delivery/replacement.
26. **Number of books annually:** 0 - 3 residence, business, then negotiated.

**REMARKS SECTION (As required)**

**27. Remarks: Free flow field used by Carrier for any additional information]**

**June 11, 1996**

**PRIVATE/PROPRIETARY**

**Contains private and/or proprietary information. May not be used or disclosed outside the BellSouth companies except pursuant to a written agreement.**

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**LEC Appearance in the Customer Guide Pages**

- **All certified LEC's will be provided listing appearance in the Customer Guide Pages under the sections of Establishing Service, Billing, and Repair when service is established in the directory service area. Appearance will be alphabetical following the default carrier.**
- **Additional pages are available for purchase following the Customer Guide Pages and will be sequenced by contract date with BAPCO.**

## **CUSTOMER GUIDE PAGES POLICY**

**Approval for inclusion assumes the following criteria has been met:**

- **LEC is authorized carrier by the PSC**
- **LEC has completed interconnection agreement with BST**
- **LEC has completed arrangements with BAPCO**
- **LEC listed phone numbers are operational and answered**

**BAPCO COVER POLICY**

- **BAPCO will determine on an individual basis whether or not to include a list of the carriers providing local service on the directory cover.**
- **It is BAPCO's policy to reserve the right to limit the number of names appearing on the directory cover**
- **When present on the cover, approval for inclusion assumes the following criteria has been met**
- **LEC is authorized carrier by the PSC**
- **LEC has completed interconnection agreement with BST**
- **LEC has completed arrangements with BAPCO**
- **LEC has purchased LEC specific pages describing their services and paid any applicable cover appearance charge**

## BAPCO Deliverables

### Publication Schedules

BAPCO will provide to all carriers a printed copy of the publication schedules for all directories within the area served by the carrier. This schedule will include the name of the directory, the directory bolt code, the business office close date and the issue date. The business office close date represents the last day to receive activity for appearance in the subsequent directory. This date also represents the close date for advertising activity into the Yellow Pages.

The issue date represents the mid-point of delivery of the new directory and the date at which new directory billing will begin for the directory being delivered. The length of the delivery period will vary depending upon the size of directory.

### Yellow Pages Headings

BAPCO will provide a printed version of the Yellow Pages Heading file which will include all Yellow Pages headings allowed by BAPCO, the Yellow Pages heading code and the associated SIC code. This material would be utilized to assist the business customer in identifying where they would like representation in BAPCO's classified Yellow Pages directories.

### Coverage Maps

BAPCO will provide a coverage map for its major directories identifying broadly the geographic area served by the major directory. These maps will be provided only for the major directories in the area served by the carrier.

### Central Office Table

BAPCO will provide two printed versions of what is called the ABC table. Version 1 of this report, identifies by NPA and in sequence by central office in which directory a customer is entitled to appear. Version 2 of this report reflects the directory name and all central offices appearing within that directory.

### Listing Specifications

BAPCO will provide a condensed printed version of listing specifications reflecting the rules and regulations regarding listing appearance in both the white and yellow pages.

**Abbreviation Table**

**BAPCO will provide a printed copy of the standard abbreviations utilized for given names, titles of address, titles of lineage, military titles, degrees and professional affiliations standards. This information can be used to assist in effectively processing various listed name requests.**

**Foreign Directory Name Table**

**BAPCO will provide a list of all foreign directory names to be used in the processing of foreign listing requests. This field is a required element in the establishment of foreign listings.**

**Customer Guide Pages Appearance Procedures**

**BAPCO will provide free listing appearance under the areas of Establishing Service, Billing, and Repair in the customer Guide Section of the White Pages ofr directories where a carrier operates. These procedures identify how to get your listing to appear and procedures for purchasing LEC specific pages.]**

June 17, 1996

Vic Atherton  
BellSouth Telecommunications, Inc.  
North N3E1  
3535 Colonnade Parkway  
Birmingham, Alabama 35243

Dear Vic,

On May 25, 1996 AT&T provided BST with Attachments II (Unbundled Network Elements) and III (Ancillary Functions). These attachments further refined the original requirements which were previously provided to BST. I would like BST to provide me with written responses to the requirements. Because AT&T and BST have not agreed on all of the requirements, I suggest that we initially address only those UNEs and Ancillary Functions where agreement in principle exists.

Below I have outlined the requirements as they appear in Attachments II and III. By 6/24/96, please provide me with a listing of requirements to which BST agrees, and be prepared to discuss alternative agreement language for those requirements with which BST does not agree.

Attachment II

4. Loop Feeder
5. Local Switching
6. Operator Systems (not utilized in conjunction with BST local switching)
7. Dedicated Transport (not utilized in conjunction with BST local switching)  
Digital Cross Connect Systems
9. Signaling Links
10. Signal Transfer Points
11. SCPs/Data Bases
12. Tandem Switching
13. Additional Requirements
  - 13.5 SS7 Interconnection
  - 13.6 Network Interconnection
  - 13.7 911/E911

Attachment III

2. Collocation
3. Rights of Way

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Contiguous Loop

Although a contiguous loop is not addressed in any of the documents provided to BST, please review the requirements in sections 2,3, and 4 of Attachment II and provide in writing those requirements to which BST agrees for the provisioning of a contiguous loop.

Yours truly,



Robert Oakes

cc: Ray Crafton  
Pam Nelson  
Suzie Lavett

007451



**Pamela A. Nelson**  
District Manager  
Access Supplier Management

Room 12W54  
Promenade II  
1200 Peachtree St. NE  
Atlanta, GA 30309  
404 810-3100

June 18, 1996

**Ms. Suzie Lavett**  
BellSouth  
Room E5G  
3535 Colonnade Parkway  
Birmingham, AL 35243

Dear Suzie,

We have reviewed BellSouth's June 13, 1996 response to AT&T's suggested revisions to the RSAG-P/SIMS Agreement. We are willing to accept the agreement as provided on June 13, 1996 subject to one clarifying request. We would request that in lieu of identifying AT&T as the "Local Exchange Company" throughout the agreement, BellSouth simply utilize AT&T as the party. We believe use of the "Local Exchange Company" terminology to be unnecessarily confusing.

In agreeing to execute this agreement, AT&T must reiterate its understanding that this agreement is to be effective only during negotiations for purposes of joint development and operational testing. Acceptance of the agreement should not be construed as acceptance of the same terms in the ultimate interconnection agreement which will include appropriate terms and conditions for accessing RSAG and P/SIMS information. Furthermore, acceptance of the terms of this agreement should in no way be construed as a waiver of any rights and remedies available under the Telecommunications Act of 1996.

Please provide me with a version of the agreement with the requested change for execution at your earliest convenience. If you have any questions, do not hesitate to call me on 404/810-3100.

Sincerely,

A handwritten signature in cursive script that reads "Pamela A. Nelson".

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*WJ*

June 18, 1996

Memo To File

RE: Meeting with Scott Schaefer, BellSouth from 5:00 p.m. - approximately 6:30 p.m.  
on June 11, 1996

Prior to going on vacation, Scott had given me a call and requested this time on a one-one basis to present proposals for closure regarding the services and operations negotiations around Total Services Resale. He was very specific in that the discount rate would not be a part of it. I told him I would be glad to meet with him in this regard and therefore the time had been scheduled.

When Scott arrived I welcomed him and we spent some time talking about his week of vacation which was centered around diving. After exchanging some dialogue, approximately 10-15 minutes in this area, Scott opened by stating that given the proposal that AT&T had made around TSR Services Resale last week, it was last week it was inappropriate for him to talk about the services and operations closure items. I said OK, but AT&T would have receptive to hearing any proposals that BellSouth might have. Scott indicated they were still evaluating our proposal.

Scott then opened by asking a question and the question was: "Why did you do this?" . He went on to make another statement: In terms of BellSouth's initial view, that the proposal seemed to be a step backward.

I told Scott that I'd glad to respond to both questions. First, why did we do this: I told Scott it was really simple, it has always been our plan to do so. I referenced the progress that we had made in terms of closing items around TSR Services Resale and the agreement to start to convert those understandings into interconnection language. Furthermore, I told Scott that when I met with Charlie Coe on the previous Tuesday, I told Charlie that I believed that, once that happened and we were able to see the language, we had reached agreement on a significant number of items. In short, in TSR Services Resale, the items that were left on services and operations and around the discount rate included in our proposal, were the critical items for us to solve. Additionally, I went on to tell Scott that assuming we made continuous progress in Unbundled Network Elements and in the price/cost arena, that by the end of the month or no later than the first week in July, we would be in the position to have comprehensive proposal around TSR, around UNE, around interconnection, and in the pricing arena. This was contingent upon receiving the cost data from the Tennessee mediation. He nodded.

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In regard to the statement that the proposal appeared more onerous than the previous state of negotiations, I asked Scott a question: "Why do you believe that? If you could give me some insight it might be helpful in explaining why we thought it was a positive step forward." Scott said: For example, your discount rate is higher than the ruling by the Georgia PSC. I told Scott that was true in terms of the base line discount; however, it was lower than the avoidable cost that we were putting on the table in the regulatory arena and lower than what we'd covered at the negotiating table. Therefore we view that as a positive step forward. Given that, let me make another couple of comments about the proposal. One, we had included in this proposal some

commitment levels around volumes. BellSouth had made a big deal of us preparing a forecast which we had done to be responsive to their request. In spite of the immature nature of the market, we viewed this as a step forward in terms of establishing some commitments for the forecast and for associated penalties, if we did not meet them. Scott's response was: You have not heard me complain to you about the forecast. I went on to tell Scott that in addition, we had put increasing discount rates associated with volumes. We felt like it was appropriate as commitment volumes were increased that the discount rate might increase and this was a new proposal on the table and we were looking for insight from BellSouth. In short, if BellSouth's response was no increase in discount based on volumes, this would be another indication of how far away we were. But, we viewed this as a positive step. Additionally, in the services and operations area that was attached to the proposal, I told Scott that he should recognize these items from our last negotiating session. In some cases, N11 and installment billing and a couple of others, we had made more progressive movements than we had put on the table in the last session. The other recommendations were pretty much the same as we had discussed particularly around the services that BellSouth were proposing to exclude from resale. In this case we were pretty much in the dark.

In totality Scott, we view this as a positive step forward in a number of areas and are looking for response from BellSouth. I told Scott that as I had discussed with Charlie Coe that it was not clear to me what a win-win from BellSouth was. It is intuitively obvious that you would like to meet the check list requirement and be able to enter long distance in the region. However, I did not have an understanding of what a win-win for BellSouth would be.

Scott then moved to summarize the key major areas of disagreement in his view around TSR. He mentioned routing in terms of operator services, DA and repair, discount level, services available for resale, embedded vs. TSLIRC cost, and operations mechanics/delivery. In connection with operations mechanics/delivery, Scott described this as how much systems capability to provide and how to recover the cost.

I agreed with Scott that those were the major areas and picked up on total services available for resale and used that as an opportunity to provide Scott some examples. I told Scott that in this area for example, I had read their notice of proposal rule making comments to the FCC and the two examples that they had used that BellSouth believed were appropriate for exclusion were contract service arrangements and promotions. Given that position, it was my expectation from a negotiating standpoint, it would be these items that BellSouth might be unwilling to move on or would at least leave on the table for a substantial period of time. However, I referenced our previous discussions around grandfathered services as well as contract service arrangements. I passed across the table to Scott the attachments that detailed the amount of revenue excluded from resale from a grandfathered resale perspective in both North Carolina and Florida. I referenced that in Florida, as late as May of 1996, while we were still in negotiation, BellSouth had moved some \$58M dollars of services into grandfathered category, ESSEX and digital ESSEX to mention some specifics. I further mentioned to Scott that we had given them similar information from Georgia and asked them to verify it which that had not yet done. We had pulled this information from the tariffs, however in the other states in which we were negotiating, this information was not available. In short, in the services available for resale, we were still pretty much dealing in the dark. I went on to share with Scott some recent tariff filings in

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Alabama and Georgia in both the grandfathered services category, as well as the CSA category. In Georgia, I pointed out in the attachments where they had made some improvements to the service in terms of price value to the customer even while it was grandfathered. Furthermore, in Alabama they had recently filed to remove from the tariff restrictions on the availability of CSA's. In this case we had intervened. I passed this along to Scott and said: This is the kind of activity that is going on even while we negotiate BellSouth is coming forward with the information and we are dealing in the blind. It is this kind of activity that makes us suspicious of BellSouth.

Scott responded by saying: First of all, I am not aware of this and let me assure you that BellSouth does not have any orchestrated effort to move services into the grandfathered category and exclude them from resale. If so, I would know about it.

My response to Scott was: That's not the way it appears.

Regarding embedded vs. TSLIRC, I agree with you that this will be a difficult area. Scott I thought that your proposal in the last session that we would undertake some joint education with each other to ensure that negotiating team had a good foundation and was excellent. We're in the process of getting that scheduled with you in the upcoming week. Scott said: I agree, and in our internal discussions in BellSouth we think we understand and then through further dialogue understand we have points of misunderstanding. We agreed to get this scheduled.

Scott then picked up the operational mechanics/delivery and pointed out the cost issue would be significant. Our education on TSLIRC and embedded might be helpful there. I agreed and reiterated my comment to Charlie Coe that now that BellSouth had agreed to provide EDI in the ordering process, that we had a platform in which to reach agreement assuming we could have the Core team work in the parity area. It was one area that required some work. I referenced our proposal and told Scott that we had left operational penalties in pending this parity work. It was negotiable if we agreed on what kind of service capability was going to be delivered.

In regard to routing, I agreed with Scott that this was another difficult issue and now impacted not only TSR but UNE's. I told Scott, even if we take TSR and agree to disagree as to whether operator services and DA repair was included and if we agree to disagree as to whether operator services and DA and repair is a network element in terms of the Federal Act, BellSouth should still have an interest to solve the problem. This is because routing to dedicated transport and common transport is required in the UNE's.. I went on to tell Scott that it was my understanding from our public policy personnel that BellSouth was required to unbundle common transport from switching to be able to meet the check list requirements. Therefore, it would seem to be that BellSouth would have a vested interest in this area. I went on to tell Scott that it was understanding that both Ameritech and NYNEX had responded with some possibilities of being able to solve the routing problem. I told him from my reading of the NPRM comments that they had made, this was not clean but might offer some insight.

002423

We left that discussion at that point. Both Scott and I agreed to continue the work in that regard. We both felt like the session on UNE before he went off on vacation was good. I told Scott that

we had made some progress in his absence and was looking forward to the up coming session this Thursday.

Throughout the session, Scott would periodically ask me questions like: One, are you aware of what happened with Ameritech? Two, what is going on with your negotiations in the other regions? Three, are you near settlements in the regions? Questions two and three above came back on at least two occasions throughout the sessions. He seemed to be feeling me out in terms of where we were in other areas vs. his assessment of where we in negotiating with BellSouth.

In regard to Ameritech, I told Scott yes, I was aware having just read the Ameritech press release and it was my understanding that we were going to welcome the opportunity and that we would issuing a press release ourselves. Scott said: Is that press release out from AT&T. I said: I don't know. Additionally, I have no further insight at this point in that I have not talked with Bonnie Manzi who is our lead negotiator with Ameritech.

In regard to the other regions, I do not know the current state of those negotiations, USWest and Ameritech are obvious. I told Scott that it was my understanding that the proposal we had given BellSouth for closure around TSR including volumes and termination commitments was a first of it's kind. Scott indicated that he thought that it had been presented in Ameritech. I said: It is possible, either by us and/or Ameritech, I'm not sure.

In any event, Scott let me assure you that we have a strong interest in reaching a win-win agreement. We are anxiously looking for your response around our TSR proposal and we're hopeful in the weeks ahead to make progress to enable us to have closure around the total negotiations again by the end of the month or the first of July.

We concluded the session.

Attachment

002423

June 18, 1996

William J. Carroll  
Vice President  
AT&T  
1200 Peachtree Street, N.E.  
Atlanta, Georgia 30309

Dear Jim:

I am writing to you in response to your letters to F. Duane Ackerman dated June 10, 1996, requesting negotiations for the states of Mississippi and South Carolina pursuant to Section 252 of the Telecommunications Act of 1996. I acknowledge that negotiations for these two states can be included in our ongoing discussions for the states of Florida, Georgia, North Carolina, Tennessee, Louisiana, Alabama, and Kentucky. I agree that common issues can be discussed from a regional perspective, with separate negotiations for issues specific to the states of Mississippi and South Carolina.

I look forward to a successful and mutually acceptable conclusion to our negotiations.

Sincerely,



W. Scott Schaefer  
Vice President - Marketing  
Interconnection Services

cc: F. Duane Ackerman  
Charles B. Coe  
Jere Drummond

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Gwen  
file

# Memorandum

**Date:** 06/18/96

**To:** Andre Mule'

**CC:** Pam Nelson  
Jay Bradbury  
Robert Oakes

**From:** Gwen Davenport

**RE:** AT&T/BST Total Service Resale Meeting & conference Calls

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Attached are calendars of our 1995 and 1996 TSR meetings and conference calls with BellSouth.

Total number of meetings: 33

Total numbers of conference calls: 27

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# 1996

## AT&T/BST TSR Meetings & Conference Calls

January

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February

S	M	T	W	T	F	S
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4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29		

March

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17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

April

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28	29	30				

May

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26	27	28	29	30	31	

June

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9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

- January
- 
- 17 8:30am Local Market Entry Mtg - Jay, Sue, Kathy, Gwen
  - 18 8:30am Local Market Entry Mtg - Jay, Sue, Kathy, Gwen

- February
- 
- 2 BAPCO Conf Call - Kathy
  - 7 8:00am BST LME Mtg - Jay, Kathy, Cindy, Gwen
  - 8 BAPCO Conf Call - Kathy
  - 8:00am BST LME Mtg - Jay, Kathy, Cindy, Gwen
  - 19 1:30pm BST Mtg @ BS - Jay
  - 21 9:00am Billing/EMR/CARE Conf Call - Jay, Sue, Kathy

- March
- 
- 12 Carrier Billing Mtg - Sue
  - 21 Data Transfer Conf Call - Sue
  - 25 Acct Mtce Conf Call - Sue

- April
- 
- 8 8:00am BST Conf Call - Sue, Suzie Lavett
  - 9 Yellow Page Conf Call - Kathy
  - 2:00pm Carrier Billing Conf Call - Sue
  - 10 9:30pm BST Negotiations - Cindy
  - 12 10:00am Acct Mtce Conf Call - Sue
  - 18 3:00pm BST Negotiations - Kathy
  - 19 10:30am Data Transfer Conf Call - Sue
  - 22 1:00pm AT&T/BST Systems Meeting - Cindy
  - 24 Security Conf Call - Jay, Sue, Michael
  - 8:30am BST Unbundled Mtce Mtg - Cindy, Chris, Hal, Robert
  - 25 3:00pm Line Class Coding Conf Call - Jay, Dottie, Kathy
  - 29 1:00pm Data Transfer Conf. Call - Sue
  - 30 10:00am BAPCO Meeting - Kathy

- May
- 
- 2 TSR Maintenance Meeting - Jay, Cindy
  - 3 8:30am TSR Provisioning Mtg - Cindy, Jay
  - 8 10:00am Ntwk Srvs/Products; Ntwk Interc Mtg - Robert
  - 1:00pm Co-Location Mtg - Robert
  - 9 9:00am DA, Op Svs, 911, Tel Relay Mtg - Lee, Taber, Oakes
  - 1:00pm Data Transfer Conf Call - Sue
  - 10 10:00am Carrier Billing UNB Conf Call - Sue
  - 14 11:00am BAPCO Mtg - Kathy
  - 15 8:30am TSR EDI Meeting - Cindy, Jay
  - 9:00am CRIS Billing Demo - Sue (Alpharetta)
  - 16 8:30am TSR EDI Meeting - Cindy, Jay
  - 21 9:00am Network Operation Mtg- Clark, Weekley, Cruz, Oakes
  - 22 BAPCO Conf Call - Kathy
  - 8:30am Unbundled Opr Mtg - Cindy
  - 23 9:00am Ntwk Interc Mtg - Perrin, Pierson, Oakes, Cruz
  - 28 Data Transfer Conf Call - Sue
  - 29 BAPCO Mtg - Kathy
  - 8:30am Unbundled Opr Mtg - Cindy
  - 30 Pay Phone Conf Call - Kathy

- June
- 
- 3 8:00am Conf Call w/V. Sapp - Dottie
  - 4 Pay Phone Conf Call - Kathy

July

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

August

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25	26	27	28	29	30	31

September

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15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

October

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13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

November

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17	18	19	20	21	22	23
24	25	26	27	28	29	30

December

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15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

# 1996

## AT&T/BST TSR Meetings & Conference Calls

January

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
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- June
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- 5 9:00am Operations Mtg - Milford, Kevin, Ken  
1:30pm Routing Conf Call - Dottie
  - 6 9:00am BST Switch/Signaling Mtg - Fred Perrin
  - 7 1:00pm Routing Conf Call - Dottie, Robert
  - 10 11:00am AIN Conf Call - Chris  
2:00pm ROW Conf Call - Michael
  - 11 3:00pm Loop Conf Call - Chris
  - 12 BAPCO Conf Call - Kathy  
9:00am Operations Mtg - Milford, Kevin, Ken
  - 14 9:00am TSR MTCE Mtg - Cindy
  - 18 Pay Phone Conf Call - Kathy
  - 19 Receive BST AIN response - Robert  
9:00am Operations Mtg - Milford, Kevin, Ken  
1:00pm TSR PProvisioning Mtg - Cindy
  - 20 9:30am ROW Mtg B'ham - Michael
  - 21 Centrex Mtg - Kathy  
8:30am AIN Meeting - Chris
  - 26 9:00am Operations Mtg - Milford, Kevin, Ken

July

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# 1995

## AT&T/BST TSR Meetings & Conference Calls

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November

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15 SME-SME w/BST - Jay, Karen, Kathy, Gwen

December

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8 Billing Mtg - Jay, Sue, Kathy  
 11 Or/Prov/Mtce/Rpr Mtg- Jay, Sue, Kathy, Gwen, Kathy  
 12 Or/Prov/Mtce/Rpr Mtg- Jay, Sue, Kathy, Gwen, Kathy

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Mary Jo Feed  
General Attorney

BellSouth Telecommunications, Inc.  
Legal Department - Suite 4300  
675 West Peachtree Street  
Atlanta, Georgia 30375-0001  
Telephone: 404-335-0705  
Facsimile: 404-668-3988

June 19, 1996  
VIA HAND DELIVERY

Sylvia E. Anderson, Esq.  
AT&T  
Promenade I  
1200 Peachtree Street, N.E.  
Atlanta, Georgia 30309

Re: Data Request No.3 and the Florida cost studies regarding loops

Dear Sylvia:

Pursuant to our conversation on Friday, BellSouth will produce to the individuals delineated on your letter of May 20, 1996, documents that it has that are responsive to Neil Brown's data request no. 3. The embedded studies that BellSouth has are the following: (1) 1990 ECS and EDA studies for all nine states. BellSouth has only the summary documents for these studies, all back-up information has been destroyed. The documents are being provided today. (2) 1992 Embedded Revenue/Cost Analysis for all nine states. BellSouth has the summary documents for these studies as well as "Bernoulli" tapes that contain the back-up data. These studies are no longer performed nor utilized by BellSouth. BellSouth must locate a BellSouth employee with both the Bernoulli hardware and software to print out the materials. The compilation and printing of the reports takes a day a state because of the process involved. Summary documents are being provided today. BellSouth will provide 3 states documents on Thursday and the rest of the states early next week. (3) A 1994 Embedded Revenue and Cost Analysis for each of the nine states. These documents are being provided

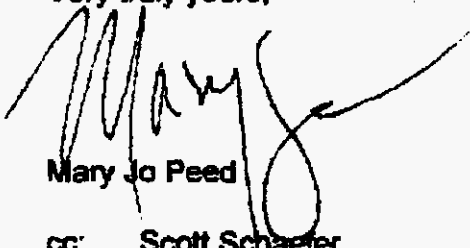
002475

today. The 1994 study was a beginning effort by BellSouth intended to assist the company in determining the performance of the services offered by BellSouth and as such was very preliminary in nature and not of docket quality.

The Florida unbundled cost studies are available and were provided on June 18, 1996 in the meeting between Jerry Hendrix and Neil Brown.

BellSouth has substantially complied with our agreement regarding data request nos. 1 and 3. AT&T should dismiss its request for mediation in Tennessee.

Very truly yours,



Mary Jo Peed

- cc: Scott Schaefer  
Harris R. Anthony  
Suzie Lavett  
Jerry Hendrix  
Ray Lee



BellSouth Telecommunications, Inc.

June 19, 1996

Preston Foster  
1200 Peachtree St.  
Atlanta, GA 30309

Dear Preston,

I am writing in response to your June 12, 1996, letter regarding Contract Service Arrangements (CSAs) and BellSouth's ESSX service. You expressed concern regarding BellSouth's May 8, 1996, tariff filing with the Alabama Public Service Commission to allow most tariffed services to be provided via a CSA. As we have discussed in our Core Team meetings, Contract Service Arrangements are appropriate where competition for the service(s) in question is evident. CSAs do not, as AT&T claims, give BellSouth an unfair competitive advantage, but in fact promote a competitive environment by allowing BellSouth to offer services on terms similar to those offered by its competitors.

The ESSX tariffs cited were filed as interim measures while a new campaign to induce transition to MultiServ is developed. BellSouth grandfathered ESSX when MultiServ was rolled out to support its plan to move all ESSX customers to the new service. The initial roll-out encountered some operational difficulties and was not as successful as anticipated. Product management determined that it would be appropriate to re-vamp the sales campaign. The Mississippi and Georgia tariffs are intended as an interim measure to meet end user needs while this second roll-out is being developed. BellSouth's target date for implementation of the new plan, which will include additional incentives for both the end user and the sales force to move from ESSX to MultiServ, is June 30, 1996. BellSouth is still committed to discontinuing grandfathered services as soon as possible; therefore, such services are not appropriate for resale.

I will be glad to discuss this matter further with you at your convenience.

Sincerely,

A handwritten signature in cursive script that reads "Suzie Lavett".

Suzie Lavett

cc: Scott Schaefer

002477

000000

Billing Manager

*Cary Hester*

Sincerely,

Please let me know when you decide how you would like to proceed.

With respect to AT&T's need for the additional reporting capability with the Diskette Analyzer Bill (DAB), BellSouth would be able to make the necessary changes at a cost of approximately \$2100. These changes would allow reports of monthly service to be produced at the master account number level as described by Mer Thompson. Any additional reports for other charges would not be covered by this enhancement.

Dear Sue:

Sue Ray  
AT&T Local Service Negotiator  
Room 12N04  
Promenade II  
1200 Peachtree St. NE  
Atlanta, GA 30309

June 19, 1996

**BELLSOUTH**

TSR (Analzyer Diskette)  
Need to be able to call-up  
via master account #  
other charges are.  
B 140.0 per RAO to build  
35.00 per RAO per month

UNE

Issue: Letter to Suzie Lavett outlining Action Items from UNE AIN 6/10/96 call  
Date: 6/19/96  
Place: Conference call

<b>Participants</b>	<b>Name</b>	<b>Title</b>
Chris Weekley	AT&T	AIN Local Services Negotiator, LIAM
Howie Forman	AT&T	AIN SME
Michelle Pond	AT&T	AIN Regulatory SME
Suzie Lavett	BST	Lead Negotiator
Pat Cowart	BST	Business Development
Iris Regas	BST	AIN Product Manager

Notes:

Submitted by: Chris Weekley

Tel: (404)810-3122

000479



Christopher Weekley  
Local Services Negotiator

Room 12W44  
Promenade II  
1200 Peachtree St., NE  
Atlanta, GA 30309  
404-810-3122

June 19, 1996

Suzie Lavett  
BellSouth Telecommunications, Inc.  
Room E5G  
3535 Colonnade Parkway  
Birmingham, Alabama 35243

Faxed to 404-420-0031

Dear Suzie,

The following action items from the AT&T and BellSouth AIN UNE 6/10/96 meeting. I have included responses on my action items. Please review and call me, if you have any questions.

Thank you,

Chris Weekley

cc: Robert Oakes

**Action Item Suzie:** To provide BST's written response on *each* AIN requirement in the UNE Agreement, Attachment 2 document by 6/19/96. Also, Suzie to include timelines in BST's response.

*Although the above action item covers the whole AIN portion of the Agreement, several of the following action items require additional data.*

**Action item Suzie:** Regarding Section 5.2.1.3 RLEC local switch shall maintain translations necessary to direct AIN queries for select lines and dialing sequences to the AT&T SS7 network. Section 5.2.1.4 RLEC local switch shall accept AIN responses from the AT&T SCP via SS7 network interconnection then continue call handling according to instructions contained in the response. Suzie to provide a written response each requirement. Including what translation were not acceptable and why.

**Action item Suzie:** Regarding Section 5.2.1.18.5 AIN triggers supporting AT&T features: RLEC shall offer to AT&T all AIN triggers currently available to the RLEC for offering AIN-based services in accordance with the technical; reference in Section 5.2.1.23.3, e.g.:

- Section 5.2.1.18.5.1 Off hook immediate
- Section 5.2.1.18.5.2 Off hook delay
- Section 5.2.1.18.5.5 Private EAMF Trunk
- Section 5.2.1.18.5.4 Shared Interoffice Trunk (EAMF, SS7)
- Section 5.2.1.18.5.5 Terminating Attempt
- Section 5.2.1.18.5.6 3/6/10
- Section 5.2.1.18.5.7 N11
- Section 5.2.1.18.5.8 Feature Code Dialing
- Section 5.2.1.18.5.9 Custom Dialing Plan
- Section 5.2.1.18.5.10 Automatic Route Selection

000480

Suzie to provide BST's written response on what trigger is/isn't technically feasible and why. Provide a response on when AIN triggers will be available. How long does it take for BST to determine if a trigger is technically feasible? Also, if AT&T can use the triggers that BST isn't using.

**Action item Suzie:** Regarding

Section 5.2.1.23.1 GR1298-CORE, AIN Switching System Generic Requirements

Section 5.2.1.23.2 GR1299-CORE, AIN SCP/Adjunct Interface Generic Requirements

Section 5.2.1.23.3 TR-NWT-001284, AIN 0.1 Switching System Generic Requirements

Section 5.2.1.23.4 SR-NWT-002247, AIN Release1 update

Suzie provide a response on the various CORE requirements referenced throughout the Agreement.

**Action item Chris:** Provide clarification in section 11.8.3: The RLEC SCE/SMS shall allow for multi-user access with proper source code management and other logical security functions as specified in the Security section of this agreement. What does it say?

**Chris response:** Logical Security: assuring that all approved systems and modem access be secured through security servers. Access to or connection with a network element shall be established through a secure network or security gateway.

**Action item Suzie:** In section 11.8.5 RLEC will provide training...., Iris to provide more details on of training. What is the cost associated with it and what is included with the service?

**Action item Chris:** Get clarification and provide a response back to Suzie. Regarding section 11.8.6, what is meant on-site? It reads, the RLEC shall provide for a secure, controlled access environment on-site as well as remote data connections.

**Chris response:** What is meant by on-site? We mean that whatever equipment BST is using, in its office, to deliver its AIN SCE/SMS access will be in a secure/controlled environment. In other words, AT&T wants the equipment associated with BST's SCE/SMS AIN access to be secure. If AT&T is using that equipment to deliver its service, AT&T wants to be sure that only authorized personnel are allowed near it.

**Action Item Chris:** Set up next conference call to review BST's written response on AIN requirements set up for 6/21/96, 8:30am-12:30pm EDT.

**Chris response:** Next call set up for:

Date: 6/18/96 6/21/96

Time: 8:30-12:30pm EDT

Bridge number: 309-671-3635

Access code: 451347

002481



June 19, 1996

Robert Oakes  
AT&T  
1200 Peachtree St., NE  
Atlanta, GA 30309

Dear Robert:

We have reviewed AT&T's Local Number Portability (LNP) requirements document and offer the following comments:

BellSouth agrees that LNP is an integral part of the locally competitive environment. We are currently offering industry-accepted interim capabilities, and are actively working with vendors and other providers toward a permanent solution. However, AT&T has outlined some specific items within the requirements document that warrant further discussion.

BellSouth cannot agree with AT&T's document as it is currently proposed. I suggest that we arrange a conference call to discuss the details of the requirements. Please contact me at your convenience to set up the call.

Yours truly,



Vic Atherton

000482

June 19, 1996

Memo To File

Voice mail message left at 6:52 a.m. on June 19, 1996 for Scott Schaefer

Scott this is Jim, sorry I missed you again. I would like to talk to you about several things. I am anxious to get on with the mediation request as we continue negotiations, plus I'd like to calibrate with you on several things around your proposal. Again, if you'd beep me on 800-258-0000 pin 2885700, I'd get right back to you. Have a good day.

Voice mail message left at 9:06 a.m. for Scott Schaefer. Scott, just tried to reach you again. Again, my beeper number is 800-258-0000 pin 2885700. Secondly wanted to let you know that we did get your press release and by the way we got a call from Reuters prior to getting a heads-up from you. Yesterday late in the afternoon, we finished a press release in response to yours and sent it out. I'll be glad to fax a copy over if you'd like it. Have a good day.

At approximately 10:45 a.m. Alicia Bailey spoke with Louise, Charlie Coe's secretary, and attempted to arrange a fifteen minute telephone call with Charlie and Jim Carroll. Louise stated that Mr. Coe is in Louisville, KY visiting customer office locations today, on Thursday, he would be in a meeting from 7:30 a.m. until 6:15 p.m., and was tied up all day on Friday, but he would be calling in around 4:00 p.m. this afternoon and she would ask him to give Jim a call. Alicia provided Jim's beeper number and stated Jim could be beeped any time (24 hours a day).

Call to Scott Schaefer at approximately 3:00 p.m. Scott this is Jim, just trying to reach you again. Wanted to talk about a couple of things. One is a calibration on our Executive Negotiating Session tomorrow. In particular the agenda that I sent yesterday that was a result of our previous conversations. Secondly, still trying to reach you in regards to the voice mail you left on Monday night. Looking forward to you giving me a call 800-258-0000 - Pin 2885700. Have a good day.

Call to Scott Schaefer at approximately 5:15 p.m. Placed another call to Scott, got his voice mail again and left him the following message. Scott really would like to talk to you. Would be glad to meet with you tomorrow anytime between 7:00 a.m. and 1:00 p.m. for an hour or so. Would like to talk about the proposal you guys sent over. Would like to talk about the conversation that we had on 6/11 around the proposal we sent over to you guys on 6/5. Would really like to talk about what win-win is for BellSouth and am interested in finding a win-win solution. My beeper number is 800-285-0000 Pin 2885700.

002483

*Wise*

MEMO TO FILE

TO: Audre Mule'

RE: Telephone conversation with Charlie Coe, Approximate time 6:00 PM - June 19, 1996

I told Charlie that we welcomed mediation in the State of Alabama. We look forward to it and would work expeditiously with them in that regard. However, we would expect that given the negotiation dates under the federal act across the other states, that we would expect negotiations to continue. Charlie said, "I concur".

I told Charlie that we had received their proposal late on the 14th and had done a preliminary analysis of it. It appeared to be in line with some proposals that they had made earlier on in negotiations and are based on interconnection agreements that they had reached in the marketplace. Given this, it falls short of a comprehensive satisfactory agreement and unacceptable; however, within a week or a week and a half, we would respond in writing.

Charlie then reiterated a comment that he had made to me back on June 5. He said, "why don't you guys push the resale and unbundled negotiations to the side and let's agree on interconnection. Let's prove that we can agree on something". I responded to Charlie by saying again, "We will agree on interconnection when we reach agreement on total services resale as well as unbundled network elements. This is as we discussed on June 5, 1996.

I used this as an opportunity to tell Charlie that we were disappointed that they had not responded to our total services resale proposal on the 5th. In particular, if you looked at the services that were being excluded from resale, it appeared that since we started our negotiations, that this list had grown. Charlie responded by saying that they (BellSouth) were interested in discharging the law as narrowly as possible. He went on to say that he could understand our requirements as it related to the quality of our resale offer as well as the timing, but didn't understand why the discount rate was as critical. I told Charlie that we thought our proposal on the avoidable cost was appropriate. Charlie responded by saying that they were struggling with our methodology. That it was not founded in principle. In their opinion they thought it was a fairly arbitrary methodology. I responded by saying that we thought it was founded in principle just as they view that their argument of avoided cost was founded in principle. I then asked Charlie about volumes and terms. Charlie, in our 6/5 proposal, we indicated volumes and termination commitments with increasing discount rates associated with those volumes. At this point we don't have a response from you or any indications as to whether the concept is viable. Charlie responded by saying the concept is OK, but the levels of the discount rates are substantially too high. Charlie went on to say and I quote, "the discounts are not what we are looking for in terms of commercially expanding our business".

I then told Charlie that if volumes and terms were acceptable as a concept, we would look forward to hearing from them in regard to that and to continuing negotiations. Charlie said OK and then we terminated the conversation.

Jim Carroll

007184

Wre

MEMO TO FILE

TO: Andre Mule'

RE: Telephone Conversation with Scott Schaeffer, Approximate 7:00 PM the night of 06/19/96

Scott beeped me in response to the voice mails that I had left for him on Monday and Tuesday. I started the conversation by relating the dialogue that Charlie Coe and I had just completed.

Scott concurred but relative to volumes and terms, he indicated that baseline would have to start at 9% and 11% respectively. He stated that their work was founded in principle and they were not able to determine any principle associated with our avoidable cost methodology and the Georgia PSC decision. I responded to Scott by stating that in our proposal of 06/05, as we had discussed on the night of 06/11, AT&T had moved away from the principle of 28% avoidable cost in the baseline. We were looking for some corresponding movement from BellSouth in this regard, and that if BellSouth continued to maintain the baseline principle of 9 and 11%, it was going to be difficult to reach a settlement. Scott responded by stating that the principle was important to them and it would be difficult for them to move from that as a baseline, however, the concept of volumes and terms, based on that baseline, was something they were interested in.

The added insight with Scott relative to my earlier conversation with Charlie Coe was that the baseline would begin at 9 & 11% respectively which was the arguments that they were making in the regulatory arena around avoided cost.

I told Scott that we looked forward to the negotiating session on Thursday. He responded with, "I'll see you there and look forward to it as well".

Jim Carroll

002485



June 20, 1996

Suzie Lavett  
BellSouth  
Lead Negotiator  
Room E56  
3535 Colonnade Parkway  
Birmingham, AL 35243

Dear Suzie:

I have a question that I need your help with. BellSouth offers Call Waiting Deluxe and Flexible Call Forwarding Custom Calling services that interact uniquely with BellSouth's Voice Mail Platform. My question is, will AT&T Customers be able to use the same Custom Calling services listed above with the same interaction capabilities when they access AT&T's Voice Mail platform?

I would appreciate a written response to my question by June 26, 1996. Thank you for your help.

Sincerely,

*Kathy Saber*

cc: Pam Nelson  
Pam Sims  
Stephanie Marinac

002504

*Cost memo*



1200 Peachtree St. NE  
Atlanta, GA 30309

June 20, 1996

Reg Starks

Reg,

Attached is a request for data presented to BellSouth representatives at yesterday's Core Team meeting. The purpose of the request is to provide BellSouth specific AT&T needs in connection with questions 4, 5, and 8 of my June 5 request, as I agreed to do, and to request additional cost information needed for negotiations.

Specifically, attached request nos. 1, 2a, 2b, 2c, 2f, 2g, 2h, 2k, 2l, 2m, 2n, and 2o are new to the extent they request specific cost items where our earlier requests were more general. Questions 2d, 2e, 2i, 2j, 2p, and 2q provide additional specificity to my request of June 5.

I have determined that the frame relay studies we discussed will be subject to review by the same persons listed in the correspondence to Mary Jo Peed from Sylvia Anderson on May 20, 1996. Given that information, BellSouth should arrange for delivery of the frame relay studies to AT&T at the earliest possible date.

Finally, I need to know your decision regarding our ATM cost request.

Please call so that we can discuss.

Wayne Ellison

Attachment

cc: Greg Follensbee  
André Mule'

008505

**Supplemental Data Request to BellSouth  
June 19, 1996**

1. Provide the most current study performed by BellSouth to identify hourly engineering and labor-rates (by function) used in the determination of non-recurring and recurring service costs. The requested documentation should include a rate break-down for each function into various cost components (direct labor, first line supervision, benefits, etc).
  
2. Provide BellSouth studies identifying the costs of furnishing:
  - a. pole attachment space
  - b. conduit space
  - c. a twisted-pair residential network interface device
  - d. SMARTRing, SMARTPath, and SMARTGate services
  - e. ISDN local switch termination and usage costs
  - f. Busy line verification, emergency interrupt, and intercept services
  - g. STS-1 interoffice channel
  - h. FlexServ
  - i. ISDN packet switching
  - j. Circuit switched data switching
  - k. SPNP-Remote
  - l. SPNP-DID
  - m. Virtual collocation
  - n. Physical collocation
  - o. "Dark" fiber lease
  - p. AccuPulse Service
  - q. Data Transport Access Channel Service

Wayne Ellison  
404-810-8068

**002506**

File: unedata.doc



AT&T

Acc Maint  
Data Transf

andre mule  
TSR

Southern Region

**Susan D. Ray**  
Local Service Negotiator

Room 12N04  
Promenade II  
1200 Peachtree St., NE  
Atlanta, GA 30309  
404-810-3123

June 20, 1996

**Craig Steele**  
Project Manager  
15<sup>th</sup> Floor  
600 N. 19<sup>th</sup> Street  
Birmingham, AL 35203

Dear Craig:

*Attached is the information I agreed to forward you concerning the third number, collect, and credit card issue (Alternately Billed Call Matrix) and the information on why AT&T believes it is imperative for BellSouth to reject an IXC PIC Change (with LSP ID) when an IXC sends a PIC Change to BellSouth instead of the customer's LSP (AT&T's Local Customer).*

*Please review the Alternately Billed Call Matrix and document BellSouth's position and return to me by July 25, 1996. Also, please review the IXC PIC Change information and call me so we can discuss both issues.*

Sincerely,

  
Sue Ray

000507



## ALTERNATELY BILLED CALL MATRIX

	CALL TYPE	CUSTOMER ACTION	AT&T PROPOSED OUTCOME
1	0+/0- BILLED TO THIRD # - LOCAL CALL AT&T END USER ORIGINATED - BELLSOUTH BILLED	AT&T END USER CALLS OPERATOR REQUESTING TO MAKE A CALL TO ANOTHER LOCAL END USER (ANY WITHIN LOCAL CALLING AREA) AND BILL THE CALL TO A BELLSOUTH BILLED ACCOUNT	BELLSOUTH RECORDS CALL AND SENDS TO AT&T UNRATED VIA DAILY USAGE FEED. AT&T RETURNS MESSAGE RATED TO BELLSOUTH VIA RETURNS FEED OR CMDS FOR BELLSOUTH BILLING. (SETTLEMENTS AGREEMENT NEEDED BETWEEN AT&T & BELLSOUTH)
2	0+/0- COLLECT LOCAL CALL AT&T END USER ORIGINATED - BELLSOUTH BILLED	AT&T END USER CALLS OPERATOR REQUESTING TO MAKE A COLLECT CALL TO A BELLSOUTH CUSTOMER WITHIN HIS LOCAL CALLING AREA	BELLSOUTH RECORDS CALL AND SENDS TO AT&T UNRATED VIA DAILY USAGE FEED. AT&T RETURNS MESSAGE RATED TO BELLSOUTH VIA RETURNS FEED OR CMDS FOR BELLSOUTH BILLING. (SETTLEMENTS AGREEMENT NEEDED BETWEEN AT&T & BELLSOUTH)
3	0+/0- BILLED TO THIRD # - LOCAL CALL AT&T END USER ORIGINATED BILLED TO ANOTHER AT&T END USER	AT&T END USER(1) CALLS OPERATOR REQUESTING TO MAKE A CALL TO ANOTHER LOCAL END USER (ANY WITHIN LOCAL CALLING AREA) AND BILL THE CALL TO A DIFFERENT AT&T END USER (2) BILLED ACCOUNT	BELLSOUTH RECORDS CALL AND SENDS TO AT&T UNRATED VIA DAILY USAGE FEED. AT&T BILLS END USER (2). BELLSOUTH BILLS AT&T VIA WHOLESALE BILL.
4	0+/0- COLLECT LOCAL CALL AT&T END USER ORIGINATED BILLED TO ANOTHER AT&T END USER	AT&T END USER(1) CALLS OPERATOR REQUESTING TO MAKE A COLLECT CALL TO ANOTHER AT&T END USER (2) END USER (WITHIN LOCAL CALLING AREA)	BELLSOUTH RECORDS CALL AND SENDS TO AT&T UNRATED VIA DAILY USAGE FEED. AT&T BILLS END USER (2). BELLSOUTH BILLS AT&T VIA WHOLESALE BILL.
5	0+/0- BILLED TO THIRD # LOCAL CALL AT&T END USER ORIGINATED BILLED TO ANOTHER WHOLESALE PROVIDER (NOT BELLSOUTH OR AT&T)	AT&T END USER CALLS OPERATOR REQUESTING TO MAKE A CALL TO ANOTHER LOCAL END USER (ANY WITHIN LOCAL CALLING AREA) AND BILL THE CALL TO A DIFFERENT WHOLESALER BILLED ACCOUNT	BELLSOUTH RECORDS CALL AND SENDS TO AT&T UNRATED VIA DAILY USAGE FEED. AT&T RETURNS MESSAGE RATED VIA RETURNS FEED OR CMDS TO BELLSOUTH. BELLSOUTH FORWARDS RATED MESSAGE TO WHOLESALER FOR THEIR END USER BILLING. (SETTLEMENTS AGREEMENT NEEDED BETWEEN AT&T & BELLSOUTH.

6	0+/0- COLLECT LOCAL CALL AT&T END USER ORIGINATED BILLED TO ANOTHER WHOLESALE PROVIDER (NOT BELLSOUTH OR AT&T)	AT&T END USER CALLS OPERATOR REQUESTING TO MAKE A COLLECT CALL TO ANOTHER WHOLESALERS BILLED ACCOUNT (ANY WITHIN LOCAL CALLING AREA).	BELLSOUTH RECORDS CALL AND SENDS TO AT&T UNRATED VIA DAILY USAGE FEED. AT&T RETURNS MESSAGE RATED TO BELLSOUTH VIA RETURNS FEED. OR CMDS BELLSOUTH FORWARDS RATED MESSAGE TO WHOLESALER FOR THEIR END USER BILLING. (SETTLEMENTS AGREEMENT NEEDED BETWEEN AT&T & BELLSOUTH).
7	0+/0- BILLED TO THIRD # TOLL CALL AT&T END USER ORIGINATED - BELLSOUTH BILLED	AT&T END USER CALLS OPERATOR REQUESTING TO MAKE A CALL TO A BELLSOUTH LOCAL END USER(1) (ANY INTRALATA OUTSIDE OF LOCAL CALLING AREA) AND BILL THE CALL TO ANOTHER BELLSOUTH END USER (2) BILLED ACCOUNT	BELLSOUTH RECORDS CALL AND SENDS TO AT&T UNRATED VIA DAILY USAGE FEED. AT&T RETURNS MESSAGE RATED TO BELLSOUTH VIA RETURNS FEED OR CMDS FOR BELLSOUTH BILLING. (SETTLEMENTS AGREEMENT NEEDED BETWEEN AT&T & BELLSOUTH)
8	0+/0- COLLECT TOLL CALL AT&T END USER ORIGINATED - BELLSOUTH BILLED	AT&T END USER CALLS OPERATOR REQUESTING TO MAKE A COLLECT CALL TO A BELLSOUTH LOCAL END USER (ANY INTRALATA OUTSIDE OF LOCAL CALLING AREA).	BELLSOUTH RECORDS CALL AND SENDS TO AT&T UNRATED VIA DAILY USAGE FEED. AT&T RETURNS MESSAGE RATED TO BELLSOUTH VIA RETURNS FEED FOR BELLSOUTH BILLING. (SETTLEMENTS AGREEMENT NEEDED BETWEEN AT&T & BELLSOUTH)
9	0+/0- BILLED TO THIRD # TOLL CALL BELLSOUTH END USER ORIGINATED - AT&T END USER BILLED	BELLSOUTH END USER CALLS OPERATOR REQUESTING TO MAKE A CALL TO ANY LOCAL END USER (ANY INTRALATA OUTSIDE OF LOCAL CALLING AREA) AND BILL THE CALL TO AN AT&T END USER.	BELLSOUTH RECORDS - SENDS MESSAGE TO AT&T RATED (NEEDS TO BE RATED AT BELLSOUTH'S RATES). AT&T BILLS END USER.  NOTE:NO BILLING ON THE WHOLESALE BILL - A SEPARATE SETTLEMENTS AGREEMENT IS NEEDED
10	0+/0- COLLECT TOLL CALL BELLSOUTH END USER ORIGINATED - AT&T END USER BILLED	BELLSOUTH END USER CALLS OPERATOR REQUESTING TO MAKE A COLLECT CALL TO AN AT&T END USER (ANY INTRALATA OUTSIDE OF LOCAL CALLING AREA).	BELLSOUTH RECORDS - SENDS MESSAGE TO AT&T RATED (NEEDS TO BE RATED AT BELLSOUTH'S RATES). AT&T BILLS END USER.  NOTE:NO BILLING ON THE WHOLESALE BILL - A SEPARATE SETTLEMENTS AGREEMENT IS NEEDED
11	0+/0- BILLED TO THIRD # INTRALATA TOLL CALL ORIGINATED AND TERMINATED OUTSIDE OF BELLSOUTH AT&T END USER BILLED	LEC/CLEC END USER CALLS OPERATOR REQUESTING TO MAKE A CALL (INTRALATA)TO ANOTHER LEC/CLEC END USER AND BILL THE CALL TO AN AT&T END USER BILLED ACCOUNT	BELLSOUTH RECEIVES MESSAGE THAT HAS BEEN RECORDED & RATED ELSEWHERE (NEEDS TO BE RATED AT LEC/CLEC RATES) VIA CMDS BASED ON THE BILLING # OWNED BY THEM. BELLSOUTH SENDS MESSAGE RATED TO AT&T VIA DAILY USAGE FEED.  NOTE:NO BILLING ON THE WHOLESALE BILL - A SEPARATE SETTLEMENTS AGREEMENT IS NEEDED

**Requirement III (Flow 5) - Customer contacts IXC Requesting a change of LD Carrier**

AT&T's requirement is for the Switch Provider is to reject the IXC initiated order with the proposed 3148 Transaction Code Status Indicator and return to the submitting IXC within one business day. TCSI 3148 should include AT&T's 7421 LSP ID in order for the originating IXC to redirect the LD PIC change directly to AT&T LD. Failing to do so could create the following problems:

**Billing Impact -**

Out of sync conditions will exist between the LD PIC resident in AT&T billing vs what is translated in the LEC switch. Switch provisioning not initiated by AT&T Local could result in the failure to generate a consolidated bill (Local/LD) when the PIC is changed to AT&T LD. Or failure to unbundle the consolidated bill when the PIC is changed from AT&T LD.

**Customer Experience**

Maintenance calls & inquiries - Out of sync conditions could result in attempts to resolve alleged AT&T LD troubles when the customer's line is actually translated to another IXC.

Customer inquiries to Work Centers - Out of sync conditions will cause confusion while the customer is on the line. Customer service rep screens will reflect LD PIC status that is different from what is actually translated in the LEC switch. This impacts billing as well as provisioning inquiries.

**Slamming**

The LEC will not have the customer account structure and appropriate information to accurately switch the line. Customers that have requested their lines to be restricted will be reflected within AT&T's Local data Base and not the LECs'. As a result, slamming could occur due to the lack of account information.

**BTN/WTN Cross Reference Edits**

A number of LECs perform a BTN/WTN cross reference edit to ensure that the WTN is associated with the BTN provided. Since the LEC will not have the Account number that AT&T Local has assigned, the IXC initiated orders will reject.

Lack of end user account number will result in BTN Not Found Rejects (TCSI 2104).

**Bill Name Edits**

A number of LECs perform edits on Bill Name; Bill Name missing (TCSI 2121), Not Active (TCSI 2144), Bill Name is Different from what is in their data base (2171). Since the LEC will not have the end user's bill name as the customer of record,

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rejects will occur. AT&T Local has no plans to edit on Bill Name.

**Conflict Resolution**

The LEC will not have appropriate "authorization date" information to determine if the authorization date on the IXC initiated order is equal to or greater than the date reflected in AT&T's Local data base.

000511

W



William J. (Jim) Carroll  
Vice President

Room 4170  
1200 Peachtree St., NE  
Atlanta, GA 30309  
404 810-7262

June 20, 1996

Via Hand Delivery and Facsimile

Mr. W. S. Schaefer  
Vice President - Marketing  
interConnection Services  
BellSouth Telecommunications  
675 W. Peachtree St., NE  
Suite 4422  
Atlanta, GA 30375

Scott,

This letter responds to your letter dated June 13, 1996, received via hand delivery on the afternoon of June 14, 1996, regarding unbundled network elements.

We agree to disagree on the issue of whether Operator Services, Directory Assistance and other related services are network elements subject to the Act's unbundling requirements. In this regard, our question was and continues to be "does BellSouth believe that any other unbundled network element requested by AT&T is not required to be provided by BellSouth under the Act". Your letter states that BellSouth's review of this issue is still ongoing. Once again, we would appreciate it if BellSouth would advise us as soon as possible of its position.

Regarding your proposal that our companies try to reach agreement on the broad issues first and then tackle the details, although our companies originally had agreed on a process whereby we negotiate the broad issues and the details concurrently at the Subject Matter Expert, Core, and Executive level, we have evolved to the process you describe. A fair amount of time is being spent at the Executive level trying to focus first on the broad issues. In addition, our proposal delivered to BellSouth on June 5, 1996, was an attempt by AT&T to do exactly what you propose -- reach agreement on the broad issues. Please let me know if you disagree.

Scott, AT&T has been negotiating only those requirements necessary to meet our customer's needs. We remain interested in reaching an agreement as expeditiously as possible.

Regards,

CC: E. Coe

007512

BAPCO



BellSouth Advertising & Publishing  
Room 270  
59 Executive Park South, N.E.  
Atlanta, Georgia 30329

Rook Barretto  
Director-LEC/BST Interface  
  
404 982-7105

June 21, 1996

Kathy Taber  
AT&T

Attached is a copy of the existing Directory Advertising Order utilized by BAPCO for contract arrangements with a customer appearing in the "Real" Yellow Pages. These terms and conditions are subject to change from time to time.

Please note the bottom of this form addresses our Priority Placement policy. This policy, as stated in the contract, is correct and the information I had previously provided to you regarding priority placement is in error.

I have left you a voice mail that the meeting will be at 9:00 on Tuesday, June 25th. I look forward to seeing you then.

Attachment

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Official Sponsor of the  
1996 U.S. Olympic Team



## TERMS AND CONDITIONS

- ORDER** By signing this Directory Advertising Order ("DAO"), or by receipt as confirmation of a telephone order without written cancellation within 15 days of mailing, you make a binding order in which you apply and agree to pay for the advertising described on the front of this DAO as supplemented by any Printing Order, Directory Advertising Order Detailed Confirmation, Proof Copies of your advertising or other agreements for Special Advertising ("Advertising"). We, BellSouth Advertising & Publishing Corporation agree to accept your Advertising unless: (1) in our sole judgment it does not conform to our editorial standards; or (2) you have failed to pay any prior advertising charges. We also reserve the right to require payment in advance as a condition of publication. Any Detailed Confirmation, Printing Order, Proof Copies of your Advertising or Special Advertising agreements shall constitute part of this Agreement.
  - REAL PROOF SERVICE.** As an additional service to you, we may provide you Proof Copies of your advertising. We reserve the right at our option, to require you to return your Proof Copies to us, signed with your approval or corrections. Failure to return your Proof Copies to us may, at our option, result in cancellation of your Advertising.
  - PAYMENT** Unless payment in advance is required, you agree to pay for your Advertising at the monthly rate reflected on the DAO or any Detailed Confirmation, plus any applicable taxes, upon publication of the alphabetical or classified directory(ies) referred to on the front of this DAO (the "Directory") until publication of the next Directory issue. Rates for advertising in a directory other than your primary directory (Foreign Directory Advertising) are subject to change and will be those in effect at the time of publication of the Foreign Directory.
  - DISCONNECTS IF YOU TERMINATE THE TELEPHONE SERVICE ASSOCIATED WITH YOUR ADVERTISING FOLLOWING PUBLICATION OF THE DIRECTORY, OR AFTER WE ARE UNABLE TO REMOVE YOUR ADVERTISING PRIOR TO PUBLICATION, WE RESERVE THE RIGHT AT OUR SOLE OPTION, TO ACCELERATE AND CHARGE TO YOU IMMEDIATELY THREE MONTHS ADVERTISING CHARGES (NOT TO EXCEED THE REMAINING AMOUNT PAYABLE UNDER THIS AGREEMENT) AS LIQUIDATED DAMAGES.** In no event, however, will you be relieved of any obligation to pay for your Advertising if: (1) you obtain telephone service referred to in your advertising from a different telephone service provider; (2) we determine that you or anyone else continues to benefit from the Advertising; or (3) we determine that termination of such telephone service is for the purpose of avoiding payment of Advertising charges.
  - DEFAULT** If you do not pay for your Advertising as billed, we may declare the entire annual amount payable in full and collect a late charge and/or interest at the maximum rate allowed by state law until paid. You also agree to pay any reasonable attorney's fees and costs which we may incur in collecting any unpaid amount. If more than one applicant requests Advertising under the DAO, all will be jointly and severally liable for all charges.
  - SUBSEQUENT DIRECTORIES.** We reserve the right to publish your Advertising in each issue of a Directory subsequent to that referred to on the front of this DAO unless and until such Advertising is cancelled in writing by either party 15 days prior to the final close date for acceptance of advertising in such subsequent Directory. You will be notified in writing of such close date and of any change in Advertising rates for such subsequent issues. You will be deemed to have accepted the new rate if we have not received written cancellation within 15 days of such notice. Notwithstanding the above, we reserve the right to cancel your Advertising at any time prior to printing subsequent issues of the Directory if you have failed to pay for any prior Advertising as billed.
  - ASSIGNMENT.** You may not assign your obligations under this Agreement by transfer of your telephone service or otherwise without our prior written consent.
  - ADVERTISING CONTENT** You have sole responsibility for the content of your Advertising and warrant that: (1) you are authorized to sell all products and/or services in your Advertising; (2) you have the right to use all trademarks, service marks, names, information, artwork and likenesses in your Advertising; (3) you have the right to use all copyrighted work to be reproduced in your Advertising and you have the sole responsibility to register and protect the same; (4) your Advertising will not infringe any trademark, copyright, right to publicity, right of privacy or other intellectual property right of a third party, nor will it constitute false, deceptive or unfair advertising or disparagement under applicable law; (5) your Advertising complies with all applicable laws and/or regulations, including, for example, licensing requirements and administrative or professional rules and regulations; and (6) any prices, discounts or product availability quoted in your Advertising shall be complete, accurate and applicable until publication of the next Directory issue. You agree to indemnify us and any affiliates as to any attorney's fees, expenses, losses or damages which we may sustain by publishing your Advertising. We reserve the right, but do not accept any obligation, to reject or revise your Advertising at our option for any reason, including but not limited to our receipt of an objection concerning your right to advertise as submitted.
  - COPYRIGHT.** You grant to us a nonexclusive license to reproduce your Advertising in the Directory and other publications and to create derivative works from your Advertising. As to Advertising which we prepare for you and any derivative work which we may prepare from your Advertising, you acknowledge that we are the author and that we retain all right, title and interest, including the copyright, in the same. You must obtain our prior written consent to reproduce our copyrighted work, to have it reproduced by others, or to use our name or marks in any way.
  - LIMITATION OF LIABILITY.** You acknowledge that: (1) this is a commercial business transaction; (2) alternative and competing advertising media are available to you; (3) occasional errors, omissions and misplacements in advertising may occur in our directories and cannot be corrected until the next issue; (4) any potential harm from an error, omission or misplacement is speculative in nature; (5) we cannot offer advertising at rates which reflect the revenue and profit which you may obtain from that advertising; and (6) we assume no responsibility other than as contained in these terms and conditions.
- THEREFORE, FOR MUTUAL CONSIDERATION, YOU AGREE THAT ANY LIABILITY WHICH WE MAY HAVE DUE TO ERRORS, OMISSIONS OR MISPLACEMENTS IN YOUR ADVERTISING SHALL NOT EXCEED THE AMOUNT OF CHARGES FOR THE ADVERTISING IN WHICH THE ERROR, OMISSION OR MISPLACEMENT OCCURRED. OUR LIABILITY SHALL BE DISCHARGED BY ABATEMENT OF THE ADVERTISING CHARGES FOR ANY COMPLETE OMISSION, OR BY REDUCTION OF YOUR CHARGES FOR ANY ERROR OR MISPLACEMENT IN PROPORTION TO ANY REDUCTION OF THE VALUE OF THE ADVERTISING DUE TO THE ERROR OR MISPLACEMENT.**
- THIS LIMITATION OF LIABILITY APPLIES TO US, ANY AUTHORIZED SALES AGENT, BELL SOUTH TELECOMMUNICATIONS, INC., ANY EMPLOYEES AND ANY OF OUR AFFILIATED COMPANIES. IT APPLIES TO CLAIMS IN CONTRACT, TORT, STRICT LIABILITY OR OTHERWISE AND TO ANY LOSS OF BUSINESS, PROFITS OR ADDITIONAL ADVERTISING COSTS WHICH YOU INCUR. IT ALSO APPLIES TO ANY SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES AND TO ANY CLAIM AGAINST YOU BY ANY THIRD PARTY REGARDING YOUR ADVERTISING. IT IS AGREED THAT YOUR ADVERTISING IS INTENDED ONLY FOR YOUR OWN BENEFIT AND ANY BENEFIT TO OTHERS IS MERELY INCIDENTAL.**
- ANY LIABILITY DUE TO ERRORS, OMISSIONS OR MISPLACEMENT IN ANY FREE ADVERTISING OR IN THE ADVERTISING OF OTHERS WHICH MAY AFFECT YOU IS LIMITED TO, AND OUR OBLIGATIONS ARE DISCHARGED BY, CORRECTION OF THE ERROR, OMISSION OR MISPLACEMENT IN THE NEXT ISSUE OF THE DIRECTORY AFTER NOTICE TO US.**

The above is in lieu of all other express or implied warranties, including any warranties of MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

- ENTIRE AGREEMENT/GOVERNING LAW/VENUE.** This DAO, if accepted by us, and any associated Printing Order, Detailed Confirmation, Proof Copies and any Special Advertising agreements are our entire agreement with you and shall be governed by the laws of the State of Georgia. We will not be bound by and disclaim any warranty or right to rely upon any other agreement or representation, such as the location of your Advertising in association with a heading, the nature of other advertising or changes which you may later request in your Advertising. Any litigation arising hereunder shall be filed in either the Federal District Court for the Northern District of Georgia or the Superior Court of DeKalb County, Georgia, and you agree to consent to the jurisdiction of such courts.
- SPECIAL OFFERINGS.** Advertising on certain special pages and other agreements for Special Offerings, if accepted by us, may give you the option to apply for repurchase of the same Advertising in subsequent Directory issues at that issue's rate. You may exercise the option within 15 days from the date on which we send you notice of the expiration date of your option. Notwithstanding Paragraph 4, you will not be relieved of any obligation to pay for Advertising on special pages or for other special Advertising during any period in which your telephone service is terminated.
- AUTHORIZED SIGNATURE.** We reserve the right to rely upon the signature of the party ordering Advertising as your duly authorized agreement to these terms and conditions and approval of the Advertising ordered.

### PRIORITY AD PLACEMENT POLICY

Priority Ad Placement is a policy that assigns the order of display side of the same size under the same heading, giving existing ads priority over new ads.

- Priority Ad Placement applies only to display advertisements.
- Ad position is never guaranteed.
- Display ads will be positioned in association with a heading by size first, then year and date of sale. In certain cases, Display ads may appear before the commencement of a heading.
- Once established, the priority placement date will be retained unless there is an ad size change, heading change or cancellation.
- If an advertiser changes ad size (larger or smaller) for the next edition, a new priority placement date is established. (Certain display ads are sold on an initial year discount basis. These discounts will convert to full rate in future directory issues. Customers who reduce ad sizes due to conversion policies will have a new priority date established for that ad.)
- New ads sold will be assigned a priority placement date which places them behind the renewed ads of the same size category.
- Changes in content or format do not affect priority placement date.
- Changes in listings and in-column ads do not affect the display priority placement date.
- A telephone number for an ad that has been disconnected and subsequently re-established will retain its priority placement date as long as payment requirements are satisfied.
- Failure to pay previous advertising expenses will cause loss of priority placement date unless all payment requirements are satisfied.
- A change in business ownership will not affect the priority placement date if the new owner renews the same size display ad under the same heading.
- Name and/or address changes do not affect position dates. If business ownership changes and the new owner assumes advertising charges for the ad and associated telephone numbers, priority placement date is retained.
- If an advertiser's telephone number changes, priority placement date is retained. Change of "Bill to" numbers will not affect priority placement dates.
- If a customer's heading is changed because he is currently advertising under an inappropriate heading, priority placement date will not be retained.
- If a display ad is under a heading that is discontinued, changed or merged with another heading, priority placement date is retained, but position may change. Display ads will be placed in the new or merged headings based on existing dates.

007514



Kevin L. Franklin  
Local Services Negotiator

1200 Peachtree St., NE  
Atlanta, GA 30309  
Room 12N12  
Promenade II  
404-810-3103

June 21, 1996

Pam Sims  
BellSouth  
Room 34A35  
675 West Peachtree Street  
Atlanta, Georgia 30375

Re: 06-05-96 Unbundled Provisioning Operations Negotiations Meeting

Dear Pam:

This letter is a follow up to our Unbundled Provisioning Operations meeting held 06-05-96. As you know, we met to discuss the Network Operations Service Ordering and Provisioning requirements 3.A.1 through 3.A.22 of AT&T's Unbundled Loop Combination and Interconnection draft document. We worked from the requirements tracking document.

In this meeting, we reviewed and addressed issues 3.A.1 through 3.A.3. My understanding from that review is that agreement was attained regarding BellSouth providing AT&T with real time responses for service errors, jeopardies, missed appointments, and any charges associated with required construction for a given service. In addition, BellSouth agreed to provide dispatches to install local service on time when AT&T designates A.M. or P.M. reservations using BellSouth interval guidelines.

We recognized that a team is actively engaged in establishing an electronic interface; and other real time issues may be tied to that effort unless alternatives are developed. I understood that BellSouth's position of unbundled loop elements ordered through an ASR (Access Service Request) process, out of BellSouth's access tariff, would provide AT&T with a Firm Order Confirmation (FOC), CDDD intervals and handling by BellSouth's ICSC and ACAC. I shared AT&T's desire to order unbundled elements from BellSouth as local service, not access.

Action items include me providing clarification on AT&T's unbundled provisioning flow by 06-24-96; you will deliver BellSouth's response regarding its position on unbundled loop and port elements; Kathy Massey will provide status on number portability ordering, port FOC plans and loop/port combination dispatches by 06-24-96.

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June 21, 1996

The next Unbundled Provisioning Network Operations meeting was scheduled for 06-12-96, with succeeding meetings established weekly on Wednesdays, alternating between AT&T and BellSouth locations. AT&T will host the next one. The agenda will reflect continuing our discussions with issue 3.A.4 through 3.A.22.

Please feel free to call me with any questions or comments.

Sincerely,



Kevin L. Franklin

002515

... NEY WORK PRODUCT

Issue: Total Economic Resale Status Document  
Date: 6/21/96  
Place: \_\_\_\_\_ USA

Participants:	Name	Title
---------------	------	-------

Notes:

Submitted By:

Name: Joe Bradbury  
Tel: 404-810-8005

002517

## TOTAL SERVICES RESALE BOX SCORE

AGREE	INTERIM AGREE	OBTAINABLE	PENDING	ESCALATED
111	27	6	54	7

AGREE + INTERIM	TOTAL
138	205

002518

**Total Service Resale  
Status Document**

**I. Network Operations**

**A. Service Ordering and Provisioning Procedure**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
1. Provide AT&T with real time electronic means to transfer order information from AT&T to BellSouth and vice-versa.		X				
2. BellSouth will provide AT&T with a real time response for the following items:						
a. Firm Order Confirmation (FOC)		X				
b. Information relative to service availability dates (e.g. internal guide)		X				
c. Information relative to the need for a service dispatch for installation		X				
d. Feature and Service availability within any given area by LSO and Street Address		X				
e. All Service order completions with related information on time and materials charges (if any). Provide form for end user signature when time and materials are required.		X				
f. Service order errors, jeopardies and missed appointments		X				
g. Any charges associated with required construction for a given service.	X					
h. Order Status at critical intervals to be negotiated for complex and designed services.	X					
3. Provide AT&T with the ability to schedule installation with the Customer on line and access BellSouth's schedule availability to determine time of appointment.		X				
4. Provide the same Intervals and level of service currently being performed by BellSouth.	X					
5. Provide AT&T with the ability to assign new telephone numbers with the Customer on line, this applies to vanity numbers as well.		X				
6. BellSouth will allow existing Customers to retain their phone number in the event they change carriers with no loss of features functionality.	X					
7. Provide AT&T the ability to determine what features and functions an existing customer currently receives, with the customer consent.		X				
8. AT&T requires BellSouth to provide where services and features are available, to street address detail, that includes type of Class 5 Switch by CLLI.	X					
9. Provide a complete definition of all services, features, and functions available and any ancillary data required by BellSouth from the Customer to provision these services.	X					
10a. Provide information about the certification process for the provisioning of DA Exempt, Prison Services.	X					
b. Provide information about the certification process for the provisioning of Lifeline Services.				X		
11. AT&T will provide BellSouth performance metrics which BellSouth is expected to meet.				X		

**Total Service Resale  
Status Document**

**I. Network Operations (Cont'd)**

**A. Service Ordering and Provisioning Procedure (Cont'd)**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
12. AT&T requires BellSouth to notify AT&T if a customer requests changes to service at the time of installation.	X					
13. AT&T requires adequate test and turn-up procedures to support the service and features ordered by AT&T.		X				
14. AT&T requests that BellSouth identify those areas where Multiserve and Multiserve + is available, including type of Centrex, and that BellSouth provide the required information for the Ordering and Provisioning of Centrex Services in those areas.	X					
15. AT&T requires that BellSouth notify AT&T prior to Service termination, (Disconnect), or the termination of any service, feature or function by an AT&T Customer. (Note: since AT&T is BellSouth's customer of record the end-user CANNOT order a disconnect of AT&T service).	X					
16. AT&T requires that BellSouth provide intercept and transfer service as tariffed.	X					
17. AT&T and BellSouth will develop a mutually agreeable escalation and expedite process for Service Ordering and Provisioning.	X					
18a. AT&T requires BellSouth to describe the details and requirements on handling area transfer with the understanding that they are controlled by the owner of the NPA/NXX. b. AT&T requires BellSouth to describe the details and requirements on handling LATA boundary changes.	X					X
19. AT&T requires that BellSouth provide interface agreements between Work Centers regarding systems and establishing a change control process.	X					
20. AT&T requires that BellSouth provide non-discriminatory training for those technicians assigned to handle AT&T Local Service Customers.	X					
21. Provide AT&T the ability to order a suspension on AT&T Local customers service upon request.	X					
22. Provide AT&T the ability to deny service to a given AT&T end-user for non-payment of a bill in accordance with the PUC regulations.	X					
23. Provide blocking of 700, 800, 888, 900, and 976, etc., service upon requests, including "bill to third party" and collect calls, from AT&T on a line, trunk or individual service basis.	X					
24. AT&T and BellSouth agree to work cooperatively in practices and procedures regarding Law Enforcement and service annoyance handling.	X					
25. AT&T would like a process established whereby misdirected calls can be routed correctly, e.g. reciprocal agreement for on-line transfer to business office, repair, etc.	X					

**Total Service Resale  
Status Document**

**I. Network Operations (Cont'd)**

**A. Service Ordering and Provisioning Procedure (Cont'd)**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
26. AT&T needs to negotiate for the handling of 911 and E911 updates to BellSouth's databases for its Total Resale Customer base.	X					
27. AT&T would like BellSouth to provide engineering support for all Special Services which are covered under a Total Resale offer, e.g. Data Services, Voice Grade private lines, Intermediate bit rate services, Primary Rate ISDN services, Broadband services and Packet services, etc.	X					
28. Bill any applicable time and materials charges to AT&T, not the end-user.	X					
29. Provide a listing of all applicable charges at the time of order completion.	X		X			
30. Provide the contracting of BellSouth technicians to perform work on AT&T end-user customer's premises representing AT&T. this includes but is not limited to: a. Provide the contracted technicians with AT&T forms for the end-user. b. Provide the contracted technician with "branded" AT&T "not at home" cards. c. Assure technicians are trained in a non-discriminatory fashion.	DECLI	NED	TO BID			

**B. Maintenance Procedures**

1. BellSouth will provide AT&T with a "Real Time" electronic interface to perform the following functions related to the Maintenance process: a. Trouble Tickets entry and updates capabilities b. Review and verify test results c. Provide status updates on current "Open" Trouble Tickets d. Verify feature and function updates and corrections as they relate to an open Trouble report e. Provide a means for notifying AT&T of Switched Failures f. Provide dispatch status as well as location and ETA g. Testing		X X X X X X X				
2. Provide AT&T the real time ability to verify and acknowledge any schedule appointment upon receipt of the Trouble Ticket.		X				
3. BellSouth will meet the following status requirements on AT&T services: a. Immediate notification of any changes in trouble status, electronically b. The ability to retrieve the current status of any open trouble report c. Immediate notification when any schedule appointment is in jeopardy	X	X X				

**Total Service Resale  
Status Document**

**I. Network Operations (Cont'd)**

**B. Maintenance Procedures (Cont'd)**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
4. BellSouth will close all TOK (Test OK), NTF (No Trouble Found), and CC (Came Clear) trouble reports with AT&T's work centers.		X				
5. BellSouth will close the trouble by contacting the AT&T work center, AT&T in turn will be responsible for contacting the end-user Customer.	X					
6. BellSouth will immediately notify AT&T of any Network event which impacts AT&T end-users. AT&T would prefer a <i>real time monitoring arrangement</i> if this is feasible.			X			
7. BellSouth agrees to notify the AT&T work center of any scheduled maintenance activity which could have an impact on the service provided to AT&T end-users, and negotiate release with AT&T.			X			
8. AT&T would like to negotiate a workable Disaster Recovery plan with BellSouth and agree to perform quarterly tests of the process. a. For BellSouth Work Centers b. For BellSouth Network Components		X X				
9. BellSouth will provide the AT&T work center with "real Time" test results on any AT&T end-user service.		X				
10. BellSouth agrees to route repair service calls to the correct service provider (AT&T), with same dialing parity as BellSouth..					X	
11. BellSouth will bill any applicable tariffed maintenance and service charges to AT&T, <u>not</u> to the end-user. AT&T will provide and address and contact for all applicable tariffed charges.	X					
12. Contact AT&T prior to any work that would result in additional charges. AT&T will contact the customer for approval.	X					
13. BellSouth agrees to provide a listing of all applicable charges at the time the Trouble Ticket is closed.	X					
14. BellSouth will use an AT&T branded form any time an AT&T end-user is contacted relative to a trouble report, maintenance charges or any applicable service charges.		X				
15. A BellSouth Technician will clear any reported trouble to the end-user's network interface.	X					
16. BellSouth will provide an on-line transfer of any AT&T end-user "misdirected" trouble call to the AT&T repair center.	X					
17. AT&T and BellSouth will negotiate performance metric's for Service repair.				X		
18. Provide AT&T with an "escalation" and "expedite" process for Maintenance.		X				

**Total Service Resale  
Status Document**

**I. Network Operations (Cont'd)**

**B. Maintenance Procedures (Cont'd)**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
19. Provide the contracting of BellSouth technicians to perform work on AT&T end-user customer's premises representing AT&T. This includes but not limited to: a. Provide the contracted technicians with AT&T forms for the end-user. b. Provide the contracted technicians with "branded" AT&T "not a home" cards. c. Assure technicians are trained in a non-discriminatory fashion.	DECLI	NED	TO BID			
20. Provide non-discriminatory training for those technicians assigned to handle AT&T Local Service Customers.	X					

**C. Operational Readiness Test for Ordering, Provisioning and Maintenance**

1. Participate in an Operational Readiness Testing (ORT) which will allow for the testing of the systems, interfaces and processes for the ordering, provisioning and maintenance of AT&T local service. a. Participate in an Operations ORT to ensure that AT&T and BellSouth can automatically through various systems/interfaces, jointly order, and provision AT&T's local services in a timely and accurate manner. b. Participate in an Operational ORT to ensure that AT&T and BellSouth are able to quickly manage and resolve maintenance/repair call in accordance with established DMOQs.	X					
	X					

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
<b>I. Network Operations</b>						
<b>Total: 68</b>	37	24	3	3	0	1



**Total Service Resale  
Status Document**

**II. Network Architecture and Services**

**A. Basic Service Requirements**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
1. No loss of features of functionality in any of the following areas:						
a. Same dial tone and ring	X					
b. Same capability for either dial pulse or touch tone recognition	X					
c. Same capability to complete calls to any location	X					
d. Same extended local calling area	X					
e. 1 + IntraLATA toll calling	X					
f. PIC + service	X					
g. CIC dialing	X					
h. Telephone number portability						X
i. Same access to vertical features and functions	X					
j. Call detail recording capability required for end-user billing	X					
k. Access to Telephone Relay Service (TRS)	X					
l. All Class and Custom Calling features and functions (e.g., caller ID)	X					
m. Centrex - BellSouth shall provide service/features at parity with BellSouth Centrex on a wholesale basis at a commercially feasible price, on a non-discriminatory basis	X					
n. Flat and Measures Services	X					
o. International Calling	X					
p. 911, 500, 700, 800, 888, 900, 976, etc.	X					
q. Provide the following End Office features:						
1. Distinctive ringing	X					
2. Repeat dial capability	X					
3. Multi-line hunting	X					
r. Provide the following feature capabilities allowing for Voice Mail services:						
1. SMDI-E - Station Message Desk Interface - Enhanced	X					
2. MWI - Message Waiting Indicator	X					
3. CF-B/DA - Call Forward on Busy / Don't Answer	X					
s. Trunk Local connectivity to PBXs and Direct Inward Dialed Services	X					
t. "Bill to third party" and Collect call restrictions	X					
u. AT&T and end-user customer telephone numbers to reside in LIDB for database access	X					
v. BellSouth parity dialing protocols	X					
w. ISDN including those services required to service customers who subscribe to ISDN service	X					

**B. NXX Assignment and Administration**

1. Provide AT&T the following capability to assign telephone numbers "on line", providing AT&T with electronic access to the number assignment system, for "real time" on-line number assignment.						X
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**000524**

**Total Service Resale  
Status Document**

**II. Network Architecture and Services (Cont'd)  
B. NXX Assignment and Administration (Cont'd)**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
2. Provide AT&T the capability to request and receive "Vanity" numbers on a real time basis.						X
3. Provide AT&T with the capability to reassign (coincident with an end-users request), or obtain any BellSouth controlled number within the geographic boundaries of the LSO, consistent with the current numbering plan.						X
4. Establish a SPOC for the reservation of numbers on 7x24 basis.						X
5. Maintain sufficient numbers to meet the needs of all Local Service Providers.	X					
6. BellSouth is responsible for the reservation and aging of numbers.	X					

**C. Directory Assistance**

BellSouth will provide AT&T the ability to route customer dialed Directory Assistance calls (411, 555-1212) to the AT&T Directory Services Platform. In the interim, BellSouth will provide AT&T the following capabilities exactly as BellSouth provides them to their customers on a going forward basis:

**1. Resale Requirements:**

a. Provide 2 customers or numbers and or addresses per call	X					
b. Provide name and address upon request except for unlisted numbers	X					
c. Provide call completion to the requested number when requested						
1. Local	X					
2. Toll	X					
d. Provide a service that carries the AT&T brand or no brand if branding is not technically possible.					X	
e. Provide data (listing data base) that is timely and at parity with BellSouth.	X					
f. Any information provided by Automatic Response Unit (ARU) is repeated twice.	X					
g. Provide service at same levels as BellSouth and subject to same performance metric's.						
1. number of rings to answer	X					
2. average work time	X					
3. disaster recovery options	X					
h. Provide intercept service for customers moving service						
1. refer to new 10 digit number	X					
2. repeat new number twice on referral	X					
3. repeat recording twice						X
4. refer to new appropriate DA						X

**Total Service Resale  
Status Document**

**II. Network Architecture and Services (Cont'd)**

**C. Directory Assistance (Cont'd)**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
2. Exemptions:						
a. Provide the ability to waive charges for handicapped customers.	X					
b. Provide a process to verify and document a customer's exempt status.	X					
Self Provisioned Requirements:						
3. Provide the option to purchase resale service without associated Directory Assistance to AT&T:						
a. BellSouth will provide AT&T the ability to route customer dialed Directory Assistance (411, 555-1212) to the AT&T Directory Services Platform.					X	
b. BellSouth will provide AT&T with real-time electronic feed of customers address and number changes.	X					
c. BellSouth will provide AT&T access to their emergency number listing or emergency database for handling of emergency calls.	X					

**D. Listings**

1. White pages requirements:						
a. Listings at no cost to AT&T (1st number free)	X					
b. Distribution of directory to AT&T customers coincident with receipt of White Pages by BellSouth customer	X					
c. List of AT&T services and information (price, features, availability) similar to BellSouth	X					
d. Provide wholesale prices to AT&T which reflect BellSouth's avoided costs.				X		
e. Unlisted / unpublished discount				X		
f. Provide a discount for multiple listings				X		
g. Recycle AT&T's Customer directories and books	X					
h. AT&T's end user listings will be excluded from Lists Sales				X		
2. Yellow pages requirements:						
a. Provide a "real time" knowledge of deadlines	X					
b. Distribution of directory to AT&T customer's coincident with receipt of Yellow Pages by BellSouth customer	X					
c. Provide wholesale prices to AT&T which reflect BellSouth's avoided costs				X		
d. Provide a commission on advertisements from AT&T				X		
3. Exemptions:						
a. Provide the ability to waive charges for handicapped customers	X					
b. Provide a process to verify and document a customer's exempt status	X					

**Total Service Resale  
Status Document**

**II. Network Architecture and Services (Cont'd)**

**D. Listings (Cont'd)**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
4. AT&T requires BellSouth to list AT&T in the front of the directory as a local service provider for the area with all appropriate information and telephone numbers. AT&T also requires the cut-off date for this publication.	X					

**E. Operator Services**

BellSouth will provide AT&T the ability to route customer dialed Operator Services Calls to the AT&T Operator Services Platform. In the interim, BellSouth will provide Operator Services "branded" as AT&T utilizing AT&T's rates. The following capabilities are also expected under the resale environment:  Resale Requirements:						
1. Provide to AT&T Operator Services accessible by "0+" and "0-" dialing.	X					
2. Provide to AT&T a full range of Operator Service functions identical to those which BellSouth provides to its customers.	X					
3. Provide the Operator Service "brand" as AT&T complete with the "AT&T sparkle tone bong".					X	
4. AT&T will provide to BellSouth performance metric's for the provision of this service which will include: a. Number of rings to answer b. Average work time c. Disaster Recovery (work stoppage, technical failure, natural disaster, weather)	X X				X	
5. Provide the following capabilities including but not limited to: a. Calling Card Service (entry, verification, and blocking) b. Instant credit on calls c. Time and charges d. Route calls to AT&T when requested e. Busy Line Verification/Emergency Intercept (BLV/EI) f. Emergency calls g. Notification of the length of call h. Hotel/Motel services i. Real Time rating of calls j. Handicapped caller assistance k. Third party billing l. Collect: Person to Person / Station to Station calls	X X  X X X  X X X				X X    X X	
Self Provisioned Requirements:						
6. Provide the option to purchase resale service without associated Operator Service to AT&T in an unbundled offering.						

**Total Service Resale  
Status Document**

**II. Network Architecture and Services (Cont'd)**

**F. Lifeline Service**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
1. Provide the capabilities required for Lifeline services exactly as BellSouth provides to their customers on a going forward basis, this includes a billing plan, access to the subsidy pool, etc.					X	

**G. Service Assurance Warranty (SAWS)**

1. Provide a service quality guarantee to AT&T which will be accomplished by offering a credit when BellSouth does not meet the service quality requirements as specified by AT&T.				X		
2. This service guarantee is applicable but not limited to:						
a. Call Satisfaction Credit				X		
b. Service Interruption Guarantee				X		
c. Installation/Repair Satisfaction Credit				X		
d. Service Order Satisfaction Credit				X		

**H. 911**

1. Provide access to 911/E-911 in a transparent manner to the end-user.	X					
2. Provide the ability to populate the 911 databases in a timely manner at parity with BellSouth.						X
3. Provide 911 detailed rating information (city, county, state, etc.)				X		

**I. Inside Wire**

1. Provide Inside Wire service maintained by BellSouth and branded as AT&T.			X			
2. Establish a mutually beneficial arrangement to resell Inside Wire provisioning and maintenance.			X			
3. Transfer the Inside Wire maintenance contract to AT&T for its' Local customers.			X			

**J. Disaster Recovery**

1. Agree to mutual participation in Disaster Recovery plans.				X		
2. Provide timely notification of any outage which has an effect on AT&T customer's:						
a. Central Office outages				X		
b. Facility outages such as cable cuts, repeat failures, etc.				X		
c. Commercial power outages				X		
d. Load sharing situations				X		
e. Subscriber Loop problems				X		
f. Signaling network problems				X		
g. General network congestion				X		
h. Any other Issue which has or could have a negative effect on AT&T Customer Service				X		

**K. Payphone Services**

1. BellSouth will provide the ability to procure Payphone service at a wholesale price that is commercially viable, and to be able to provide present and planned features and functionalities on a non-discriminatory basis.				X		
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**Total Service Resale  
Status Document**

**II. Network Architecture and Services (Cont'd)**

**K. Pay Phone Services (Cont'd)**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
2. BellSouth shall provide the following features, but not limited to:						
a. Rating				X		
b. Far end discount				X		
c. Timing				X		
d. Answer Detect				X		
e. Non-Published number (where available)				X		
f. Single line billing				X		
g. One bill per line	X					
h. Call detail showing every call				X		
i. Touch Tone	X					
j. Tone Billing restrictions				X		
k. Block direct Dial International call				X		
l. Guarantee PIC protection				X		
m. One way service (for coinless phones)				X		
n. All 0+ calling, including 0+700 and 0+900 (for coinless phones)				X		
o. Restrict all 1 + call, including 1+7 and 10 digits (for coinless phones)				X		

**L. Hospitality**

1. BellSouth will provide all blocking, screening and all other applicable functions available for hospitality lines at a competitive viable basis.				X		
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**M. Service Restoration Priorities**

1. AT&T requires the ability for service restoration priority in conjunction with BellSouth existing procedures.		X				
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**N. Telephone Relay Service (TRS)**

1. Ensure AT&T's customers will be able to access TRS and that AT&T will receive the proper revenue for these calls.		X				
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**O. Telephone Line Number (TLN) Calling Card**

1. BellSouth will terminate its existing TLN - based cards when the customer selects AT&T for local service.	X					
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	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
<b>II. Network Architecture and Services</b>						
<b>Total: 118</b>	68	2	3	41	4	

**Total Service Resale  
Status Document**

**III. Carrier Billing, Data Transfer, and Account Maintenance Requirements**

**A. Carrier Billing Requirements for Local and IntraLATA Toll**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
1. BellSouth will participate in a Local/Resale Bill Certification Process as defined by the Standard Access Billing Requirements (SABR) document (Section 5) to ensure quality and financial assurance controls throughout AT&T and BellSouth's processes. Billing accuracy is the sole responsibility of BellSouth..				X		
2. BellSouth will work with AT&T to facilitate accurate and timely billing as defined by the SABR document (Section 3).				X		
3. BellSouth will provide a mechanized bill as defined by the SABR document (Section 4, 5, & 6) and utilize the electronic data transmission Connect/Direct.				X		
4. BellSouth and AT&T will agree to an annual Supplier Quality Certification Review to be conducted by AT&T.				X		
5. The existing CABS Billing Output Specifications (BOS) documents provide guidelines for how to render a bill. Additional information that is required to be uniquely identified when rendering Local/Resale charges per the SABR document (Section 7) are as follows: a. BellSouth will bill charges/credits for Primary Interexchange Carrier (PIC) change charges separately from the Local/Resale bill b. BellSouth will use the same structure as documented in CABS for Switched Access Bill c. Specific Account Level, Jurisdiction and Service/Feature codes are delineated		X				

**B. Data Transfer Requirements for Local and IntraLATA Toll**

AT&T requires that BellSouth transmit specific usage to AT&T (LRDTR - Section 2). AT&T will rate and bill the intraLata toll and local usage recorded by BellSouth. In addition, AT&T will process and bill the rated incollects sent by BellSouth.					X	
Messages will be transmitted, via a direct feed, to AT&T in standard EMR format (Bellcore Practice BR 010-200-010).	X					
Testing activities and the reports needed to ensure data integrity are also required, as well as ongoing Control Maintenance and Review, and Software Change procedures.	X					

**Total Service Resale  
Status Document**

**III. Carrier Billing, Data Transfer, and Account Maintenance Requirements (Cont'd)**

**C. Account Maintenance Requirements for Local IntraLATA Toll**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
<p>While most of the customer account information will originate through direct customer contact, there are some situations where account changes will originate from sources external to AT&amp;T. In these situations, BellSouth will support the following Local Account Maintenance Requirements:</p> <p>1. OUTPLOC Transaction Feed - When a customer contracts BellSouth to change from AT&amp;T Local to another Local Service Provider (LSP), convey to AT&amp;T that the customer has moved to another LSP. BellSouth should provide this information via a batch feed, via Connect/Direct NDM sent at end of the day (seven days a week) within 24 hours of the switch being provisioned.</p>					X	
<p>2. PIC Only Change Process - When an AT&amp;T Local customer contacts AT&amp;T Local to change their PIC to another LD carrier, AT&amp;T Local will accept the order and generate a Service Order to BellSouth. BellSouth will provision the network, and send a PIC Only Completion back to AT&amp;T Local via the work Order Completion feed.</p>	X					
<p>3. IXC PIC Change Process - When an AT&amp;T Local customer contracts another IXC to change their LD PIC, and BellSouth receives an '01' PIC from the other IXC, BellSouth will reject the '0' order and create the appropriate '3148' Industry Standard Code with the Operating Company Number (OCN) of the Reseller and reject it to the originating IXC.</p> <p><b>NOTE:</b> If the OCN cannot be provided, reject the order with the Industry Standard alternate '31_' code.</p>					X	

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
<b>III. Carrier Billing, Data Transfer, and Account Mtce. Requirements</b>						
<b>Total: 13</b>	3	1		6	3	



**Total Service Resale  
Status Document**

**IV. Security**

**A. Law Enforcement**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
BellSouth and AT&T will jointly agree to procedures to meet legal process demands, and fulfill law enforcement interface requirements.				X		

**B. Fraud**

BellSouth will provide AT&T with the network toll fraud prevention, detection, and control features BellSouth currently has in their network that would be applicable to AT&T subscribers such as:						
a. If remote call forwarding is offered, what are the available network prevention features?				X		
b. If AT&T is using BellSouth LIDB service, what fraud control features cover bill-to-third and collect call processing?				X		

**C. Repetitive Debtor**

AT&T and BellSouth will establish a reciprocal process for all service providers to share information regarding end user customers with a history of non-payment. Exchange of such information must be mutual, immediate and not subject to changes between carriers.	X					
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**D. Local Carrier Change Policy (Anti-Slamming)**

BellSouth and AT&T will follow the Local Carrier Change Order (Anti-Slamming/PIC Change) rules adopted by the FCC for the InterLATA (LD) market.						
1. OUTBOUND Calls - AT&T will utilize one of the following PIC Change Order methods:	X					
a. Obtain customer's written authorization						
b. Obtain customer's electronic authorization by use of 800 number						
c. Have customer's oral authorization verified by an independent third party that AT&T utilizes						
d. Send an information package within three days of the customer's request for a PIC Change and wait 14 days before submitting the PIC Change to BellSouth to allow the customer ample time to return the postcard denying, canceling, or confirming the change order.						
2. INBOUND Calls (No specific FCC rules)						
a. AT&T will verify the customer's stated intent to switch carriers.	X					

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
<b>IV. Security</b>						
<b>Total: 6</b>	3			3		

**Total Service Resale  
Status Document**

**V. Pricing and Compensation**

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
BellSouth's monopoly Basic Network Functions (BNFs) and all retail services must be available for unrestricted resale. Unbundled BNFs must be priced at Total Service Long Run Incremental Cost (TSLRIC). Retail services must be made available at economically viable rates. In the short term, estimation of the appropriate discount will have to be based on a tops-down approach which looks at (1) avoidable costs, i.e., marketing, billing, etc., and (2) inferior access to LEC customer support systems (Electronic bonding). The long term solution will require a bottom up approach in which all wholesale services will be based on local service elements priced at TSLRIC.				X		

	Agree	Interim Agree.	Obtainable	Pending	Escalated	Deleted
<b>V. Pricing and Compensation</b>						
<b>Total: 1</b>				1		



Pamela A. Nelson  
District Manager  
Access Supplier Management

Room 12W54  
Promenade II  
1200 Peachtree St., NE  
Atlanta, GA 30309  
404 810-3100

June 24, 1996

Suzie Lavett  
BST Lead Negotiator  
Room E56  
3535 Colonnade Parkway  
Birmingham, AL 35243

Dear Suzie:

As you are aware, AT&T does not consider it appropriate for AT&T to incur charges for the Diskette Analyzer Bill (DAB) software to be able to analyze Local Service Resale bills (\$2,100 for adding the Master Account Number to roll-up to an AT&T account level, \$140.00 per RAO to set-up for AT&T, and \$35.00 per RAO per month to distribute the diskette). Please explain to me why BellSouth expects AT&T to pay bills for Local Service without the capability to analyze them. We understand there are other options that would allow BellSouth to distribute bills that AT&T could download into another system, thus extracting the information in a format that would allow us to analyze the data, i.e., Magnetic Tape or EDI, all of which are extremely expensive for this application.

AT&T originally requested that BellSouth render charges for Local and IntraLATA Toll Resale using existing billing systems (CABS), and we only agreed to accept CRIS/CLUB, as an interim process, as long as BellSouth could deliver the same information we could obtain via the existing billing systems. Prior to a month ago, it was our understanding that BellSouth could/would meet our requirements although BellSouth was using CRIS/CLUB. Obviously, we were not aware of the cost involved, nor that BellSouth would believe it was AT&T's responsibility to incur charges to verify bill accuracy.

We would like BellSouth to re-consider their position on this matter, and let me know by July 1, 1996, if BellSouth will provide sufficient data that allows AT&T to analyze bill accuracy. If not, explain why AT&T should incur charges to ensure that the bills sent from BellSouth are accurate.

Sincerely,

A handwritten signature in cursive script that reads "Pamela A. Nelson".

002534

LSR



Preston G. Foster  
District Manager  
Strategic Planning - Market Entry

Room 10140  
1200 Peachtree St.  
Atlanta, GA 30309  
404 810-8548  
FAX: 404 810-8477  
ATTMail@pfoster

June 24, 1996

Delivered via fax and U.S. Mail

Dear Scott:

This is response to your letter dated June 5, 1996 (faxed on June 7, 1996) to Jim Carroll.

AT&T remains concerned about the ever-expanding list of services BellSouth proposes to restrict from resale. Your claim that BellSouth "continues to refine its view on the applicability of various services for resale as our understanding of the Federal Legislation develops" does little to bring the clarity and focus necessary to move the our negotiations forward. Indeed, as you admit, the list of services *restricted* from resale is "continually revised and expanded." AT&T, thus, is faced with a moving and shrinking target upon which to negotiate. Such action does little to move the parties forward in the process contemplated by the Federal Legislation, particularly when coupled with Charlie Coe's "narrow" interpretation of the Act, which was shared in conversation with Jim Carroll on June 19, 1996.

AT&T also remains concerned about the position articulated in your letter regarding AT&T's request for a quantification of the scope of obsolete services. Any valid claim that such information is proprietary is appropriately handled via the non-disclosure agreement we signed pursuant to these negotiations, not by withholding the requested information. Indeed, in the absence of any data from BellSouth and in an effort to understand the scope of business BellSouth is excluding from resale, AT&T manually sized the amount of business grandfathered in Georgia, Florida, and North Carolina and provided the information to BellSouth *at your request*. Still, BellSouth has, to date, refused to either verify the data AT&T provided, or to quantify the scope of services available for resale. Given AT&T's June 5, 1996 proposal on Local Services Resale and our stated willingness to consider re-selling a subset of services claimed to be excluded from resale, BellSouth's refusal to provide state-specific quantification of obsolete services leaves us baffled and frustrated in our attempts to move forward toward agreement.

I trust that, in the relatively short time we have left to negotiate, BellSouth will provide the information necessary to bring these negotiations to a mutually satisfactory conclusion.

002535

Sincerely,



Preston G. Foster  
Lead Negotiator  
AT&T

Cc: Jim Carroll

002535

POST-MAILED 6/27  
RECEIVED 6/28

**BELLSOUTH**  
**TELECOMMUNICATIONS** Ⓜ

June 24, 1996

William J. Carroll  
Vice President  
AT&T  
Room 4170  
1200 Peachtree Street, NE  
Atlanta, GA 30309

Dear Jim:

This letter is in response to your letter to Charlie Coe, dated June 14, 1996, regarding AT&T's Tennessee local service market test.

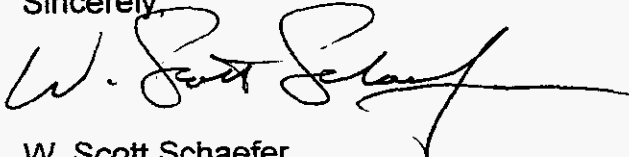
As stated in my May 16, 1996 letter, BellSouth and AT&T have not made sufficient contractual arrangements between themselves to allow AT&T to proceed with its resale test. The resale rule referenced in your letter is not in effect in Tennessee. BellSouth and AT&T have not, at present, completed their negotiations pursuant to the Telecommunications Act of 1996. Therefore, there is no foundation upon which to launch AT&T's resale test.

As further stated in my May 16, 1996 letter, upon execution of the resale agreement included with my letter, BellSouth will work together with AT&T toward the successful implementation and completion of its resale test. BellSouth has, as you know, offered to make an adjustment of the charges paid by AT&T to BellSouth should the Tennessee Commission order a resale discount different than the one contained in the BellSouth contract. May I remind you that it is AT&T that wishes to proceed with resale in Tennessee on a dual tract. On March 4, 1996, AT&T requested to negotiate with BellSouth regarding interconnection, unbundling and resale pursuant to the Telecommunications Act of 1996 in the states of Florida, Georgia, North Carolina and Tennessee. Then, on May 15, 1996, AT&T informed BellSouth that they intended to proceed with a resale market test based upon a state regulatory rule not even in effect. In my mind, AT&T is proceeding along two distinct tracts regarding resale.

000507

BellSouth, contrary to the negative comments contained in your letter, is working diligently with AT&T and others to bring local competition to Tennessee. On the June 25, 1996 Tennessee Commission agenda, there are three separate interconnection agreements scheduled to be approved or rejected by the Commission. There are a number of other such agreements to follow. It seems that the only company that BellSouth has not made substantial progress in negotiations with is AT&T.

Sincerely,

A handwritten signature in black ink, appearing to read "W. Scott Schaefer", with a long horizontal flourish extending to the right.

W. Scott Schaefer  
Vice President - Marketing  
Interconnection Services

000528

June 24, 1996

To: Kathy Taber, AT&T Products and Services Manager  
From: Pam Sims, BellSouth Project Manager - Local Interconnection Negotiations  
Re: Action Items - MultiServe Presentation/Meeting

As promised, this is to provide you with answers to the questions raised in our June 21, 1996 MultiServe presentation/meeting.

**Q:** What authority (certification) is required for AT&T to resell existing services (e.g. MultiServe)?

**A:** No services can be resold until there is a signed "resale agreement" between our companies.

**Q:** Is a 90 day trial included with the MultiServe service if a customer is switching from an existing ESSX service?

**A:** Yes, in some states. There is a 60 day window, from the effective date of the tariff, for trialing the MultiServe service. Therefore, a trial is available in **North Carolina, Tennessee, and Florida**. Currently, there is no tariff filed in South Carolina.

I have requested new MultiServe ordering forms and will forward those to you as soon as I receive them.

I was pleased to hear the positive comments from the AT&T participants relative to the MultiServe presentation and the information we provided. I believe it was truly a productive meeting. Let me know if you have any questions.

*Pam Sims*

cc: Suzie Lavett

000509



open

To: Andre' Mule', Pam Nelson, Gwen Davenport

Audix message to Pam Nelson from Beth Carnes, Monday, June 24, 1996, 11:04am EDT

Hi Pam, this is Beth Carnes with BellSouth. I just wanted to call and notify you that we'll be canceling the conference call scheduled for 1:00pm this afternoon. We did not get the information on Friday from Lily Mui that we had expected regarding the 5E and since the whole purpose of the meetings was so that you guys could share information with us to help us out with translations on the 5E and the 1A and we don't have the information, there really isn't anything for us to discuss this afternoon. Thanks a lot, talk to you later.

000510

6-24-96  
2:20

June 24, 1996

Mer Thompson  
AT&T Carrier Billing SME  
600 North Pointe Parkway  
Alpharetta, GA 30202

Dear Mer:

As you are aware, BellSouth recently sent us their proposal on providing the Diskette Analyzer Bill (DAB) that would allow AT&T to analyze Local Total Service Resale bills. The cost for making the necessary changes to be able to obtain the reports via Master Account Number is approximately \$2,100. Other charges are \$140.00 per RAO to develop DAB for AT&T, and a monthly charge of \$35.00 per RAO.

Please let me know how you would like to proceed. BellSouth stated that adding the information you need on the CRIS/CLUB bill to analyze the bills (without having access to DAB) would be extremely expensive. My understanding is that EDI may be another option, but extremely expensive. Bottom line is: if, at the Executive level, we cannot get BellSouth to incur the charges for DAB, do we want to pay for DAB (approximately \$3,800 for development and \$420 per month), or walk away. Also, are there any other options you would like me to pursue. The only other one BellSouth mentioned was Magnetic Tape.

If you have any questions, please call me.

Sincerely,

Sue Ray

000541



Sylvia E. Anderson  
Chief Commercial Counsel  
Southern Region

Promenade I  
1200 Peachtree Street, N.E.  
Atlanta, GA 30309  
404 810-8070  
FAX: 404 810-8629

June 25, 1996

**SENT VIA FAX  
ORIGINAL U.S. MAIL**

Ms. Mary Jo Peed  
General Attorney  
BellSouth Telecommunications, Inc.  
675 West Peachtree Street, Suite 4300  
Atlanta, GA 30375-0001

Dear Mary Jo:

As agreed, I am providing to you AT&T's definition of parity. Parity, as used by AT&T in these negotiations shall mean:

BellSouth will provide AT&T with at least the capability to provide an AT&T customer the same experience as BellSouth provides its own customers. This capability shall be in accordance with standards or other measurements that are at least equal to the highest level that BellSouth provides or is required to provide by law or its own internal procedures.

Sincerely,

*Sylvia E. Anderson*

Sylvia E. Anderson  
sea/sgc  
cc: AT&T Leadership Team  
AT&T Core Team

002512

Issue: \_\_\_\_\_

Date: \_\_\_\_\_

Place: \_\_\_\_\_

Participants: Name

UNE

Title

Notes: BST RESPONSE TO AT:7 ACTION ITEMS

Submitted By:

Name: ROBERT OAKES

Tel: 8286

002543

# FAX

Date 06/25/96

Number of pages including cover sheet

**TO:** Ray Crafton  
**Phone** 404 810-7577  
**Fax Phone** 404 810-8605  
**CC:** Pam Nelson & Robert Oakes  
**Phone** 404 810-3100  
**Fax Phone** 404 810-3131  
**TO:**  
**Phone**  
**Fax Phone**

**FROM:** Suzie Lavett  
BellSouth  
Telecommunications  
**Phone** 404 529-7496, or 205 977-0104  
**Fax Phone** 404 420-0031, or 205 977-0164

**CC:**

**REMARKS:**  Urgent  For your review  Reply ASAP  Please Comment

Ray.

I am sending the attached request because Robert advised he could not change the form without your okay.

I'll be meeting with Wayne Ellison and others in your building at 9 a.m. Wednesday morning if you need to find me.

Thanks.



000514

June 25, 1996

Ray Crafton  
AT&T  
Room 4160  
1200 Peachtree Street  
Atlanta, GA 30309

Dear Ray,

Several "Action Items" shown on the Unbundled Network Elements Service/Network Operations and Interconnection executive summary do not reflect the responses provided to AT&T at the subject matter expert level and during our Executive Team meetings. I need your help in getting this form updated to reflect the current status.

Attached is a summary of BellSouth's previous responses for inclusion on the document to be discussed in the meeting at 1 p.m., Thursday, June 27, 1996. Please call me at 404 529-7496 as soon as possible if you have concerns about reflecting the attached language on the summary document.

Sincerely,



Suzie Lavett

000545

cc: Robert Oakes  
Pam Nelson

<b>Page Number</b> (Version 4 dated 6/25/96)	<b>Current Language</b> <u>BellSouth Input</u>
Page 1, Contiguous Loop	<p>With respect to loops on integrated DLCs, BellSouth <u>provided the following response to proposed alternatives:</u></p> <p><u>BellSouth proposes that the companies work closely to develop plans to meet AT&amp;T's needs based on AT&amp;T's end office specific demand forecast.</u></p> <p>a) Provide AT&amp;T with copper facilities</p> <p><u>BellSouth agrees this is technically feasible where sufficient copper pair facilities are available.</u></p> <p>b) For integrated VRT configurations, BST to provide a TR303 interface which is certified as being compatible with 5ESS.</p> <p><u>BellSouth advised VRT is technically feasible where "Next Generation Digital Loop Carrier" systems are available.</u></p>
Page 2, Combined Loop continued	<p>c) Allow AT&amp;T to purchase entire DLC system. BST to accept AT&amp;T's test results to perform maintenance.</p> <p><u>BellSouth's position is that this is not technically feasible because BST operation systems cannot assign and maintain this type of arrangement.</u></p> <p>d) Convert integrated systems to universal (non-integrated) system.</p> <p><u>BellSouth's long range plans do not support movement to an older, less technically sophisticated technology.</u></p>
Page 2, NID	<p>BellSouth to responded to AT&amp;T's proposal <u>as follows:</u></p> <p>a) provide another NID at no cost</p> <p><u>BellSouth's position is that AT&amp;T should bear the cost of an NID installed for specifically for AT&amp;T.</u></p> <p>b) AT&amp;T will ground the loop and certify it as such based on BST certification program</p> <p><u>BellSouth's position is that only BellSouth technical personnel may perform work in BellSouth facilities.</u></p> <p>c) BST can be notified and ground at terminal or at closest point to loop/NID</p> <p><u>BellSouth cannot accommodate this proposal because the standard termination device is the NID. The NID not only</u></p>

Service/Network Operations and Interconnection

<b>Page Number</b> (Version & dated 6/25/96)	<b>Current Language</b> <i>BellSouth Input</i>
	<p><u>provides for proper bonding and grounding but also allows a standard test access point.</u></p>
<p>Page 3, Loop Distribution</p>	<p>Remove or move to AT&amp;T Needs column: "BellSouth to agree that when provisioned contiguously Loop Distribution is technically feasible."</p> <p>In cases where Loop Distribution is not contiguous BST is to respond to AT&amp;T's request for a proposal to enhance current systems.</p> <p><u>BST is researching system upgrade costs and will advise AT&amp;T of the costs when available.</u></p>
<p>Page 3, Loop Distribution and Loop Multiplexer / Concentrator</p>	<p>Phase 0: Implement manual workarounds to support BST assignment and inventory systems.</p> <p><u>BellSouth does not agree to costly, manual workarounds to support Loop Distribution (See BellSouth Position column).</u></p> <p>Phase 1: AT&amp;T to file service request for BST to develop/enhance systems.</p> <p><u>BellSouth would like to work with AT&amp;T to develop an ONA-like process for requests for new unbundled network elements.</u></p> <p>Phase 2: Systems in place by (TBD).</p> <p><u>BellSouth has not committed to system enhancements to support elements not technically feasible today and would like to work with AT&amp;T to develop an ONA-like process for requests for new unbundled network elements</u></p>
<p>Page 4, Local Switching</p>	<p>BellSouth <u>investigated AT&amp;T's request for it</u> to develop a solution to remedy the inability to route calls to AT&amp;T platforms and operator and directory systems. <u>BellSouth found that such routing is not technically feasible.</u></p> <p>Delete "BellSouth to decide if it will be their policy to offer Local Switching as defined by AT&amp;T." or change to reflect current status: "BellSouth <u>advised its Local Switching (Port) offering as defined in the BellSouth Position column meets its obligation under the Telecommunications Act of 1996.</u></p>



Service/Network Operations and Interconnection

<b>Page Number</b> (Version 4 dated 6/25/96)	<b>Current Language</b> <u>BellSouth Input</u>
Page 5, Operator Systems	<p>BellSouth <u>investigated AT&amp;T's request for it to develop a solution to remedy the inability to route calls to AT&amp;T platforms and operator and directory systems. <i>BellSouth found that such routing is not technically feasible.</i></u></p> <p>Delete "Agree to provide branding to AT&amp;T" or change to read "<u>In response to AT&amp;T's request that BellSouth provide branded operator services for use with BellSouth's Local Switching (Port) offering, BST's Port comes with access to BST's branded operator services. See Local Switching on previous page.</u></p>
Page 6, Directory Systems	<p>BellSouth <u>investigated AT&amp;T's request for it to develop a solution to remedy the inability to route calls to AT&amp;T platforms and operator and directory systems. <i>BellSouth found that such routing is not technically feasible.</i></u></p> <p>Delete "Agree to provide branding to AT&amp;T" or change to read "<u>In response to AT&amp;T's request that BellSouth provide branded directory assistance services for use with BellSouth's Local Switching (Port) offering, BST's Port comes with access to BST's directory assistance which is unbranded or, in some states, branded BellSouth. See Local Switching on previous page.</u></p>
Page 6, Common Transport	<p>BellSouth <u>investigated AT&amp;T's request for it to develop a solution to remedy the inability to route calls to AT&amp;T platforms and operator and directory systems. <i>BellSouth found that such routing is not technically feasible.</i></u></p>
Page 8, SCPs/ Databases	<p><u>BellSouth requested AT&amp;T to submit a request for enhancement of BellSouth's SCPs/Databases to provide demand tracking data requested by AT&amp;T.</u></p>
Page 8, AIN	<p>Remove or move to AT&amp;T Needs: "Provide access to BST AIN platform without mediated access (gateway).            BST to commit to a date to begin phase III."</p>
Page 10, Rights of Way	<p><u>Regarding AT&amp;T's request for an explanation of how "withholding any conduit or inner ducts that BST plans to use within the next 5 years" meets the requirements of the Act, Section 224 imposes a requirement to provide reasonable</u></p>

Service/Network Operations and Interconnection

<b>Page Number</b> (Version 4 dated 6/25/96)	<b>Current Language</b> <u>BellSouth Input</u>
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and nondiscriminatory access to BellSouth infrastructure. In providing such access the Company may reasonably consider its own present and project service needs for the facility. This is consistent with BellSouth's policy regarding cable company access to BellSouth rights of way prior to the Act.

Issue: AIN UNE  
Date: \_\_\_\_\_  
Place: \_\_\_\_\_

**Participants:**      **Name**      **Title**

**Notes:**      LETTER FROM VIC ATTERTON  
                  RE AIN

**Submitted By:**  
**Name:** Robert Oakes  
**Tel:**    8296

June 25, 1996

Robert Oakes  
AT&T  
1200 Peachtree St., NE  
Atlanta, GA 30309

Dear Robert:

On June 19, 1996, we provided to you a set of comments in response to your request for AIN interconnection, *Comments to AT&T Local Interconnection Requests -- AIN-Specific Statements and BellSouth Comments*. In the spirit of negotiating in good faith, we provided information about possible future product offerings, including SCE/SMS AIN Access and SS7 AIN Access. The intent of this letter is to clarify our position regarding the technical feasibility of these types of AIN interconnection.

SCE/SMS AIN Access is technically feasible. This is the form of AIN interconnection that we are considering offering under tariff as DesignEDGE<sup>SM</sup> service.

SS7 AIN Access as proposed by AT&T is not technically feasible. There are a number of functions required to support SS7 access to AIN that cannot be supported via AT&T's proposed architecture. These functions include routing/addressing, protocol interworking, recording/billing, provisioning, security, network management, performance management, fault management, protocol/message screening, and feature interaction management.

As mentioned in *Comments to AT&T Local Interconnection Requests -- AIN-Specific Statements and BellSouth Comments*, we are investigating a means of supporting the functions required to support SS7 access to AIN via a mediation device which we refer to as the Open Network Access Point (ONAP). The ONAP would provide an alternative SS7 access to AIN that would enable third parties to create and implement the same services as would AT&T's proposed architecture for SS7 AIN Access.

Because neither the ONAP nor the functions required to support SS7 access to AIN exist in the network today, SS7 access to AIN via the ONAP is not technically feasible today. Therefore, BellSouth does not believe that further discussions concerning SS7 AIN Access are appropriate under the local interconnection proceedings.

Yours truly,



Vic Atherton

000501

6/25/96

BellSouth's position regarding the quality and appropriate level of service to resellers:

BellSouth will provide to AT&T, as a reseller, the same quality of service as it provides to its end users. To that end, BellSouth has designed ordering, billing, provisioning, and repair processes that enable AT&T to provide customer care comparable to that with which BellSouth serves its retail end user customers. While these processes may not always be identical in every respect to the processes utilized by the retail arm of BellSouth, these processes will be largely transparent to the end user.

000000

6/25/96  
MJP



William J. (Jim) Carroll  
Vice President

June 26, 1996

Room 4170  
1200 Peachtree St., NE  
Atlanta, GA 30309  
404 810-7262

Via Hand Delivery and Facsimile

Mr. W. Scott Schaefer  
Vice President  
InterConnection Services  
BellSouth Telecommunications  
675 W. Peachtree Street  
Atlanta, GA 30375

Scott:

This letter is in response to your June 13, 1996 letter and BellSouth's proposed interconnection agreement which I received close of business Friday, June 14, 1996. Because your proposal was delivered late in the day after I had left the office and I had scheduled travel out of the state on Monday, June 17, 1996, I was not able to thoroughly review your proposal until returning to the office Tuesday, June 18. Had you called or paged me and advised that your proposal was on its way to me, I would have made arrangements to thoroughly review it over the weekend. Next time, let me know in advance so I can be prepared to give you a response as soon as possible.

After reviewing your proposal, I was torn between feelings of encouragement and disappointment. The fact that BellSouth had finally delivered a proposal, although four weeks after we first discussed the exchange of comprehensive TSR proposals, was a positive step. However, after reading your proposal, I was disappointed that it failed to capture the agreements achieved thus far and did not respond in any way to AT&T's proposal provided to BellSouth on May 28 and subsequently refined on June 5.

Further, I was disappointed that your letter contained several errors. If you will recall, during our May 21 meeting, we each agreed to prepare proactive proposals and options for resolving outstanding TSR issues. We further agreed that an exchange of these proposals would occur at our May 28 meeting on an "I'll show you mine, if you show me yours" basis. At the May 28 meeting, although BellSouth was not prepared to provide its proposal to AT&T, I chose to share AT&T's proposal with BellSouth. In order to further refine AT&T's positions and to uphold a joint BellSouth/AT&T commitment to close on TSR issues by July 1, I delivered another more comprehensive TSR proposal which included term and volume commitments to Charlie Coe on June 5. I was looking forward to receiving your promised proposal on TSR service and operations on the night of June 11; however, none was delivered. Given these facts, AT&T did not "preempt BellSouth" as your letter suggests. Rather, BellSouth's inability to deliver a proposal prior to June 14 inhibited our ability to make timely progress in our negotiations. Let me assure both you and Charlie that

000553

Mr. W. Scott Schaefer

Page 2

June 25, 1996

"preemption" is not an issue. Rather, negotiating a fair, equitable, and lawful settlement which enables us to serve our customers is the issue.

Clearly, I could understand some delay in producing a comprehensive proposal if it represented a proposal custom-tailored to meet AT&T's needs. However, BellSouth's proposal appears to be almost a word for word copy of your recently announced agreement with Hart Communications. As you know, our market entry plans are very different from those of Hart Communications and others with which you have recently announced agreements. I have discussed this with both you and Charlie Coe. We would make more progress in our negotiations if BellSouth would stop trying to develop a "one size fits all" approach for opening the local market. In addition, your proposal fails to incorporate many of the agreements reached between our companies thus far, and includes many currently tariffed BellSouth rates which are inconsistent with the Telecommunications Act of 1996. In fact, in several areas, BellSouth offered less attractive terms than those provided to Time Warner and MCI. As BellSouth's largest customer, I expected your offer to AT&T to be at least comparable to the best agreements already in the marketplace. For instance, your offer on SLNP-Remote is more expensive than that offered to Time Warner. BellSouth also has offered Time Warner more favorable operational interfaces for the interconnection of networks.

Frankly, I also am puzzled and perplexed that your proposal is similar to the "vanilla" offer that first surfaced in Florida earlier this year, with the addition of wholesale discounts and prices for unbundled network elements, and largely is a restatement of long-held BellSouth positions: OLEC handbook and avoided cost discounts as advocated by BellSouth in the regulatory arena, to name but a few. The absence of the approximately 170 of 208 TSR Items "agreed to" between AT&T and BellSouth also is disappointing.

I also disagree with your statement that AT&T's proposal represented a move "farther away from center than toward it". AT&T proposed a baseline TSR discount of 25% which represented a reduction from our publicly held and advocated positions, and we also proposed commitment levels. AT&T's proposal also provided that only certain grandfathered services be available for resale pending the verification of services segments by BellSouth. BellSouth continues to stand firm on its exclusion of grandfathered services and has not yet helped AT&T quantify grandfathered market segments. These are just a few examples where AT&T has moved towards center. You and I discussed this on June 11.

Additionally, while I understand that working from detailed requirements documents may seem burdensome, it would be imprudent for any responsible business to ratify a loosely defined agreement with hopes of working out the details sometime in the future. As you and I both know, "the devil is in the details," and only after we understand detailed processes can we understand how our companies will work together to service customers. As you know, the AT&T brand carries a reputation for industry leading service quality and we are not

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Mr. W. Scott Schaefer  
Page 3  
June 25, 1996


willing to adopt an agreement which does not adequately protect the brand by addressing details of service delivery. Accordingly, over the next few weeks we will be focusing our efforts on converting our agreements into contract language which accurately represents the context of our agreements reached to date. This is in accord with our discussions in at least three different negotiating sessions. This focus on detail will ensure that in addition to executing an agreement, we also can operationalize the agreement, thus ensuring that customers have high quality competitive alternatives in the marketplace.

Thus we will provide BellSouth with another "comprehensive" proposal by the end of the week. Again, this is in line with our discussion on June 11. Having analyzed the BellSouth cost studies which you provided, AT&T provided BellSouth with a proposal addressing unbundled elements and interconnection on June 21 to compliment the TSR proposal already provided. This "comprehensive" proposal will incorporate into contract language our earlier TSR proposal, the new unbundled network elements and interconnection proposal made June 21, as well as agreements reached to date. We hope BellSouth will acknowledge receipt of this "comprehensive" proposal and respond to it specifically. In particular, because your June 14 proposal did not respond to our June 5 TSR proposal, we'd like you to give us feedback on this very important aspect of our "comprehensive" agreement. Specifically, does BellSouth support a term and volume concept as you have led us to believe? What specific issues can BellSouth accept? What ones can BellSouth not accept? What is a win/win scenario for BellSouth?

Scott, as I discussed with you on June 19 and June 20, we are looking for a true counter-proposal before we will make another offer. I look forward to the exchange of creative proposals and counterproposals in hopes that we may reach a negotiated settlement.

Finally, because this letter discusses various aspects of AT&T's previous proposals to BellSouth, this letter contains AT&T Proprietary Restricted information containing commercially sensitive materials whose disclosure to unauthorized persons could harm AT&T. It is being provided under terms of our confidentiality agreement, entered into for purposes of negotiations under the Telecommunications Act of 1996, and therefore may not be disclosed or used by BellSouth in any regulatory proceedings or with any other parties and should be restricted to individuals within BellSouth with a "need to know" regarding negotiations.

Sincerely,

  
for William J. Carroll

cc: C. Coe

000555



**BELLSOUTH TELECOMMUNICATIONS**

**INDUSTRY RELATIONS**

600 NORTH 19TH STREET  
3RD FLOOR  
BIRMINGHAM, AL 35203

\*\*\* FAX COVER SHEET \*\*\*

DATE SENT: 6/26/96

NUMBER OF PAGES (INCLUDING COVER): 7

TO: DOTTIE LEE

CONTACT NUMBER: 404-810-3124

FAX NUMBER: 404 810 - 3131

FROM: VAL SAPP

CONTACT NUMBER: 205/321-2109

FAX NUMBER: 205/321-4002

MESSAGE SENT BY: DIAN SHIPMAN - 321-2210

00555

## AT&T E911/911 REQUIREMENTS

### 13.6.1.10.1 B911/E911 Trunks

13.6.1.10.1.1 The RLEC shall allow AT&T to provide direct trunking to each RLEC B911 serving end office, or RLEC D911 tandem, as is appropriate for the applicable serving area. These trunks are to be provided as one-way trunks from a given AT&T end office to the RLEC 911 end-office or tandem.

**RESPONSE:** OK (Note: there is no basic 911 in Greater Atlanta area)

13.6.1.10.1.2 The RLEC shall provide for overflow 911 traffic to be sent to the RLEC operator services platform or, at AT&T's direction, routed directly to AT&T's operator services platform.

**RESPONSE:** If a municipality has converted to E911 service, AT&T will forward 911 calls to the appropriate E911 primary tandem, along with ANI, based upon the current E911 end office to tandem homing arrangement as provided by RLEC (BellSouth). If the primary tandem trunks are not available, AT&T will alternatively route the call to a designated 7-digit local number residing in the appropriate PSAP. This call will be transported over BellSouth's interoffice network and will not carry the ANI of the calling party.

000557

**13.6.1.10.2 S911 Trunks**

In the areas where S911 tandems are used, the RLEC shall allow AT&T to provide direct trunking to each RLEC S911 tandem. Such SS7 trunks are to be provided as one-way trunks from a given AT&T end-office to the RLEC S911 tandem.

**RESPONSE:** BellSouth is not currently using SS7 for 911.

**13.7 Basic 911 and E911**

**13.7.1 Definition:**

Basic 911 and E911 is an additional requirement that provides a caller access to the applicable emergency service bureau by dialing a 3-digit universal telephone number (911).

**RESPONSE:** OK

**13.7.2 Requirements**

**13.7.2.1 Basic 911 shall collect 911 calls from one or more local exchange switches that serve a geographic area. It shall then send these calls to the correct authority designated to receive such calls.**

**RESPONSE:** OK

**000553**

**13.7.2.2** E911 shall provide additional routing flexibility for 911 calls. E911 shall use customer data, contained in the Automatic Location Identification/ Data Management System (ALI/DMS), to determine to which Public Safety Answering Point (PSAP) to route the call.

**RESPONSE: OK**

**13.7.2.3** If available the RLEC shall offer a third type of 911 service, S911. All requirements for E911 also apply to S911 with the exception of the type of signaling used on the interconnection trunks from the local switch to the S911 tandem.

**RESPONSE: BellSouth is not currently offering S911.**

**13.7.2.4** Basic 911 and E911 functions provided to AT&T shall be at least at parity with the support and services that the RLEC provides to its customers for such similar functionality.

**RESPONSE: OK**

**13.7.2.5** Basic 911 and E911 access from Local Switching shall be provided to AT&T in accordance with the following:

**13.7.2.5.1** The RLEC shall conform to all state regulations concerning emergency services.

**RESPONSE: OK**

**000550**

**13.7.2.5.2**            **The RLEC shall route calls to the appropriate PSAP.**

**RESPONSE:**        **OK**

**13.7.2.5.3**            **For B911, the RLEC shall provide and validate customer information to the PSAP's.**

**RESPONSE:**        **For B911, the RLEC will route voice only to the appropriate PSAP.**

**13.7.2.5.4**            **For E911, the RLEC shall use its service order process to update and maintain customer information in the ALI/DMS data base. Through this process the RLEC shall provide and validate customer information resident or entered into the ALI/DMS data base.**

**RESPONSE:**        **The RLEC will use the process as described in the E911 Local Exchange Carrier Guide for Facility-Based Providers (ALEC Guide) to update and maintain customer information in the ALI/DMS data base. Through the process described in the ALEC Guide, the RLEC shall provide and validate customer information resident or entered into the ALI/DMS data base.**

13.7.2.5.5

The RLEC shall provide for overflow 911 traffic to be routed to the RLEC Operator Services or, at AT&T's discretion, directly to AT&T operator services.

**RESPONSE:** If a municipality has converted to E911 service, AT&T will forward 911 calls to the appropriate E911 primary tandem, along with ANI, based upon the current E911 end office to tandem homing arrangement as provided by RLEC (BellSouth). If the primary tandem trunks are not available, AT&T will alternatively route the call to a designated 7-digit local number residing in the appropriate PSAP. This call will be transported over BellSouth's interoffice network and will not carry the ANI of the calling party.

13.7.2.6

Basic 911 and E911 access from the AT&T local switch shall be provided to AT&T in accordance with the following:

13.7.2.6.1

If required by AT&T, the RLEC shall interconnect direct trunks from the AT&T network to the B911 PSAP, or the E911 tandems as designated by AT&T. Such trunks may alternatively be provided by AT&T.

**RESPONSE:** OK

**13.7.2.6.2** For E911, the RLEC shall provide AT&T the capability make queries to the ALI database. The RLEC shall provide AT&T the capability to connect a data link to the ALI database. The RLEC shall provide error reports form the ALI database to AT&T immediately after AT&T inputs information into the ALI database. Alternatively, AT&T may utilize the RLEC, to enter customer information into the database on a demand basis, and validate customer information on a demand basis.

**RESPONSE:** The RLEC will receive data from AT&T as described in the ALEC Guide (mechanically via FTS or NDM). Errors will be mechanically faxed to the ALEC shortly after the errors are detected by the update process. (This process will be effective July 1, 1996) AT&T will transmit daily update files for "batch" processing within 24 hours of receipt of a "good" file.


**13.7.2.6.3** The RLEC shall provide AT&T access to the Master Street and Address Guide at least at parity with the access the RLEC provides to itself.

**RESPONSE:** The RLEC will provide and initial MSAG (paper or mag tape) at the request of AT&T and will provide copies of that MSAG quarterly.

June 26, 1996

FAX TO:               Becky Higdon                                 Elizabeth Frohse  
                          BellSouth                                    Beechwood Data  
                          EDI Project Management            EDI Project Management  
                          205-977-8138                             908-382-5575

CC:                     Ray Britton  
                          AT&T  
                          EDI Project Management  
                          908-771-3932

FROM:                 Jay Bradbury 

SUBJECT:             Services/Features/Functions - Ordering Matrix

The attached 8 page worksheet lists the services, features and functions AT&T will be ordering over the Phase I EDI Interface along with their associated USOCs.

This listing has been prepared from the Georgia GSST. It is our understanding that USOC for most services, features, and functions are common across all nine BellSouth states with the exception of Community Calling and Optional EAS offerings.

These lists should be compared to the approved codes sets in TCIF Guideline Issue 6. Where a TCIF code exists, it should be loaded into the respective translators. Where no TCIF code exists, the USOC should be loaded.

Obviously, BellSouth and Beechwood will need to agree on the final TCIF/USOC Code Listing to be used.

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Business	Residence	Services, Features and Functions to be Included in First Phase EDI Ordering Interface			Business USOC	Residence USOC
x	x	Flat Rate Lines			1FB	1FR
x	x	Measured Rates Lines				
x	x	Message Rate Lines			1MBGE	1MRGE
x	x	Usage Based Pricing Lines - example Georgia Community Calling			1MBGE	1MRGE
x	x	Touch Tone			TTB	TTR
x		Back-Up Line			BULRX	
x		PBX Trunks - Flat				
			Combination		TFC	
			Two Way		TFB	
			Out Dial		TFU	
			Inward Only		TFN	
x		PBX Trunks - Message GCC				
			Combination		TMCGE	
			Out Dial		TMUGE	
			Inward Only		TMDGE	
		Auxiliary Trunk - Inward Only			7FB	
x		Direct Inward Dialing - Inward Only Trunk Flat Rate			TDD1X	
		Direct Inward Dialing - Inward Only Trunk Message GCC			TD21G	
			First group of 20 numbers		NDZ	
			Each add'l group of 20 numbers		ND4	
			DID Trunk Termination		NDT	
			MF Signaling		S5MBD	

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			DTMF Signaling		85DBD	
x	x	Rotary Lines (Grouping) (Hunting)	FLAT		HTG	HTG
			Message GCC		HTGGE	HTGGE
x	x	Service Blocking Options				
x	x	Toll Billing Exceptions - Billed Number Screening				
x	x		Collect		na	
x	x		3rd #		na	
x	x		Both		na	
x	x	IXC PIC				
x	x		InterLata			
x	x		IntraLata			
x	x	Optional Calling Plans				
x	x		EAS			
x	x			Economy		
x	x			Discount		
x	x			Deluxe		
x	x			Local Expanded Area Plans		
x	x			Incoming		
x	x	Custom Calling Service				
x	x		Remote Call Forwarding			
				other than local	RCF++	RCF++
				local calling	RD4	RD5
				per add'l access facility	RCA	RCA
x	x		Call Forwarding Don't Answer		GCJ	GCJ
x	x		Call Forwarding Busy Line		GCE	GCE
x	x		Three-way Calling		ESC	ESC

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x	x		Call Waiting		ESX	ESX
x	x		Call Waiting Deluxe		ESXDL	ESXDL
			Call Waiting Deluxe w/Conference		ESXDC	ESXDC
x	x		Speed Calling 8		ESL	ESL
x	x		Speed Calling 30		ESF	ESF
x	x		Cust Control of Call forwarding - BL		GJP	GJP
x	x		Customer Control of Call Forwarding - DA		GJC	GJC
x	x		Call Forwarding BL Multiple Simultaneous Calls		CFSBX	
x	x		Call Forwarding DA Multiple Calls		CFSDX	
x	x		Call Forwarding Variable		ESM - line, E40 - trunk	ESM
x	x		Remoter Access for Call Forwarding Variable		GCZ	GCZ
x	x		Per Call 3-Way Calling			na
x	x		Flexible Call Forwarding (FCF)	Flexible Call Forwarding	FCS	FCS
				FCF PLUS	FCP	FCP
				FCF w/audio		FCSCN
				FCF PLUS w/Audio		FCPCN
x	x	Customer Code Restrictions		Option1	CREX1	CREX1
				Option2	CREX2	CREX2

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			Second Number		DRS2X	DRS2X
x	x	Hotline			HLS	HLS
x	x	WarmLine			WLS	WLS
x	x	Dual Service			na	na
x	x	Telephone Number Change			na	na
x	x	Telephone Number Restoration			na	na
x	x	Link-Up				
		Lifeline(Interstate Subscriber line Chg waiver & matching program)	Medicaid	Federal Credit	na	ASGS1
				Company credit	na	CRAS1
			FoodStamps	Federal	na	ASGFC
				Company	na	CRASC
			Senior Citizens	Federal	na	ASGSC
				Company	na	CRASD
x	x	Directory Listings				
			Non-Published Listings		NPU - where chrg applies, NP3 no charge	NPU - where chrg applies, NP3 no charge
x	x		Non-Listed Listings		NLT - where chrg applies, NLE no chrg	NLT - where chrg applies, NLE no chrg
x	x		Additional Listings		CLT , SZS 800 service	RLT
x	x		Alternate Listings		FNA	NAB
			Cross Reference Listing		LLT	LRT
x	x		Dual Name Listing		na	na
x	x		Foreign Listing		FAL	FRW
x	x		Foreign Cross Reference Listing		FALCX	FRWCX
x	x		Foreign Alternative listing		FALSX	FRWSX
x	x		Mobile or Cellular Listing		MSZ	MSZ

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EBY48	EBY48	Optional Feature Group:				
ESTPA	ESTPA	Speed Calling 6/acc. arrangement				
E6HPA	E6HPA	Call waiting				
EATPA	EATPA	Call Forwarding Variable				
E9GPA	E9GPA	Call Forwarding Don't Answer				
EXBPA	EXBPA	Call Forwarding Busy Line				
ESFPA	ESFPA	Speed Calling 30/acc.arrangement		X	X	
				X	X	
		Intercept		X	X	
		Inside Wire		X	X	
		Inside Wire Maintenance Plan		X	X	
		Visual Director		X	X	
VDRWX	VDRWX	Voice Director w/ACR				
VDRXX	VDRXX	Voice Director w/o ACR				
VDRWM	VDRWM	Voice Director Voice Msg Subscriber w/o ACR				
VDRXM	VDRXM	Voice Director Voice Msg Subscriber w/ACR				
VDRCW	VDRCW	Voice Director w/ conferencing w/o ACR				
VDRCX	VDRCX	Voice Director w/ conferencing w/ACR				
VDRCM	VDRCM	Voice Director w/conference, voice msg subscriber w/ACR				
VDRCN	VDRCN	Voice Director w/conference, voice msg subscriber w/o ACR				
		Multiline Hunt Queuing				X
QLMHG	QLMHG	Per Multiline Hunt Group				
QLHDA	QLHDA	per group w/ delay Annment				
QLHCW	QLHCW	per hunt grp w/call waiting lamps				
QLHGD	QLHGD	per grp w/ annc & call wait lamps				
QSC	QSC	per line arranged for queuing				
QSCPQ	QSCPQ	per queue slot				
BEXPC	BEXPC	delay announcement per channel				
BEXPT	BEXPT	delay announcement per trunk				
BE2PC	BE2PC	music after annc per channel				
BE2PT	BE2PT	music after annc per trunk				
A7G	A7G	call waiting indic per unque timing				

x	x	Telecommunication Svc Priority	Primary Install.	Prime Vendor	P1APX	P1APX
				Subcontract.	P1ASX	P1ASX
			Priority Restoration	Prime Vendor	PR5PX	PR5PX
				Subcontract.	PR5SX	PR5SX
			Level Chrg	Prime Vendor	PR8PX	PR8PX
				Subcontract.	PR8SX	PR8SX
			Maint./Admin.	Prime Vendor	PR9PX	PR9PX
				Subcontract.	PR9SX	PR9SX
x	x	Special Number Assignment	Search		RNCSO	RNCSO
			Search & Assign		RNCSN	RNCSN

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June 26, 1996

**Modem requirements:**

- Acceptable speeds are 4800 - 14.4
- Bysync protocol

Our modems are AT&T Paradyne Comsphere 3810PLUS V.34. AT&T Paradyne has provided a list of modem brands that were successfully tested against the Comsphere 3810PLUS modem during its Beta testing. Those passing tests in synchronous dial mode are: Comsphere 3810, Comsphere 3800PLUS V.34 Series, UDS V.3400, and UDS V.3229. Other modems may work, but are unproven.

There are signon, password, etc. exchanges that need to be discussed once you have the modem in place and are ready to test the communications out.

If you have any questions, please give me a call.

Debra Taylor  
205-444-0623

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Date: June 27, 1996

Faxed to Reg Starks  
@ 205-977-0758 &  
404-222-9615

To: Reg Starks

From: Wayne Ellison

Reg:

This correspondence addresses your June 25th verbal request for a written explanation regarding AT&T's June 19th Supplemental Data Request. As I explained during our conversation, AT&T needs the requested data to determine cost for unbundled network elements and ancillary functions purchased from BellSouth. The specific need for each requested data item follows:

Question No.1 - The requested data is needed to validate various non-recurring network element cost estimates provided by BellSouth. Specifically, the requested information will allow AT&T to examine the various cost components included in BellSouth's NRC studies to determine if each included component is properly assignable to non-recurring costs.

Question Nos. 2a, 2b, 2c, 2e, 2f, 2k, 2l, 2m, 2n - It is my understanding from our conversation that BellSouth is not opposed to providing these data items. BellSouth's agreement is appropriate, given that BellSouth has provided no cost support for the listed elements and functions to date. The requested data will aid AT&T in its efforts to develop its own proposal for presentation to BellSouth. It will also allow AT&T to respond to BellSouth initiated proposals.

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Questions 2d, 2h, 2p, 2q - AT&T seeks cost information for the included services in order to identify underlying network element costs. The resulting information will assist AT&T in efforts to develop a proposal regarding SONET ring-based functions, digital cross-connect functions, and data loops. AT&T outlined each of these network elements in a handout labeled Attachment 2 presented to the BellSouth unbundling negotiators on May 28th. To date BellSouth has not responded with a price proposal or underlying cost support.

The requested elements for which we seek costs (cross-referenced to retail services in our data request) are further described in the May handout in the following sections:

Item	Section
SONET transport elements (SMARTRing, SMARTPath, SMARTGate)	8.2.2, 8.3
Digital cross-connect system (Flexserv)	8.5, 8.6, 8.7
Data access lines (Accupulse)	2.2.2.1.5
Data transport access channel service	2.2.2.1.5 & 2.2.2.1.6

Questions 2g, 2i, 2j, 2o - These questions seek cost information regarding other requested functionalities. If provided, the requested information will assist AT&T in its efforts to develop a proposal for these items, for which AT&T has received neither a price proposal nor cost support from BellSouth. Excluding "dark" fiber, which is described in Attachment 3 of the May package at section 4.0, the individual functionalities are described in the following Attachment II sections:

Item	Section
STS-1 interoffice channel	8.1
Circuit switched data switching	8.5, 8.6, 8.7
ISDN packet switching	5.1.2.2

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Reg, I hope this letter adequately outlines the close relationship between our data requests and AT&T's request for unbundled functions and, more importantly, permits you to release the vital information we require to proceed with negotiations. As you know, AT&T has been waiting for certain elements of the requested data since my verbal request of June 5th.

Please call (404-810-8068) if you have questions.

Otherwise, I look forward to early receipt of the requested data.

Wayne Ellison

cc: Neil Brown  
Greg Follensbee  
Andre Mule  
Sylvia Anderson

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MODE = TRANSMISSION

START=JUN-27 14:15

END=JUN-27 14:16

NO.	COM	SPEED/NTWK	STATION NAME/ TELEPHONE NO.	PAGES	PRG.NO.	PROGRAM NAME
001	OK	a	92229615	003		

\*\*\*\*\* ( FAX-310 U2.12)\* -

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## AT&amp;T COST DATA REQUESTS

- not/mice*
- handout  
in  
executive  
meeting*
- The AT&T unbundled element proposal submitted June 21st requests price proposals and/or cost support for various network elements and ancillary functions. AT&T requests a response by BellSouth for each indicated element or function. In addition, several data requests remain outstanding:
  - AT&T is awaiting the following information from a verbal request to BellSouth on June 5th:
    - (1) Non-recurring cost studies for port termination and unbundled loops for states other than Florida. This is a standing request for studies as completed.
    - (2) Louisiana unbundled element cost studies. These studies were to be provided upon completion.
    - (3) Frame Relay cost studies were committed upon AT&T providing names of those to review studies. AT&T provided those names June 20, 1996.
  - In addition, AT&T is awaiting a response to its Supplemental Data Request to BellSouth of June 19, 1996. BellSouth's Reg Starks has asked for a written explanation of AT&T's need for the requested information, which will be forwarded to Reg on Thursday, June 27th. Some of the items included in this request are restated items from our request of June 5th.
  - AT&T is also awaiting unbundled loop studies for Mississippi and South Carolina (loop, local switching, and transport).
  - Finally, AT&T requested additional supporting data for previously provided element and switching studies in a meeting with BellSouth on June 26, 1996. BellSouth has agreed to respond by July 8th.

Wayne Ellison  
(404) 810-8068

**SECRET**



June 28, 1996

Pam Sims  
BellSouth  
Room 34A35  
675 W. Peachtree St.  
Atlanta, GA 30375

Dear Pam:

I need clarification concerning the Unbundled items to be discussed on our Pay Phone conference call scheduled for Tuesday, July 2, at 2:00 PM. It is my understanding that BellSouth will consider Unbundling the IPP/SemiPublic Pay Phone items BellSouth Agreed to resell to AT&T. I need to know if that is true. Secondly, BellSouth did not Agree to resell the items listed below. These items are OPEN items for AT&T and require further discussion. I am not clear if these items are considered "Unbundled" by BellSouth and will be discussed on Tuesday's call or if the items listed below are considered "Enhancements" by BellSouth and according to your June 6 letter, are not being evaluated for feasibility at this time.

- DMOQs for Service Restoration
- Repair DMOQs
- Installation Intervals per DMOQs
- Provide the same Monitoring and Diagnostic Routines on the line as BellSouth would on its own Facilities
- Special Screen Codes Unique to AT&T
- Single Point of Contact for Bills and Orders Dedicated to Public
- AT&T Rate Tables
- Access to AT&T's NAI (Network Access Interrupt)
- AT&T Branded Invoice
- Protect Against Clip-On Fraud
- Protect Against Blue Box Fraud
- PIC Protection DMOQ

In order to be prepared for our call on July 2, I would appreciate a call from you Monday to let me know the list of items BellSouth considers to be Unbundled. I look forward to hearing from you.

Sincerely,

cc: Pam Nelson  
Hans Heymann

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June 28, 1996

Pam Sims  
BellSouth  
Room 34A35  
675 W. Peachtree St.  
Atlanta, GA 30375

Dear Pam:

This letter is a follow-up to our Pay Phone discussions on June 4 and June 18 regarding BellSouth's position on SemiPublic Pay Phone Service and open items related to it. On June 18, you Agreed that BellSouth is obligated to resell SemiPublic service to AT&T. On a June 7 call, Hans and I verified that for SemiPublic service the coin in the box is AT&T's and that BellSouth will collect the coins on our behalf. First, I need to verify BellSouth's position remains the same on the above items. Secondly, there are open items that have to be resolved in order for AT&T to be able to resell SemiPublic service. I need you to come prepared to our July 2 call with BellSouth's position on the following items:

1. We need to verify that when BellSouth collects, counts, and deposits vault contents on behalf of AT&T that the cost of this service will be included in the cost of leasing the line.
2. We need BellSouth to monitor the vault contents for slugs and spurious non US currency or theft and notify AT&T of discrepancies.
3. We need BellSouth to provide revenue, maintenance, and collection reports to AT&T on a periodic basis in paper or electronic format.
4. The station or enclosure equipment should only bear the name/brand designated by AT&T on the order form.
5. We need protection against red and blue box fraud.

I look forward to your response on July 2.

Sincerely,

*Kathy Jaber*

cc: Pam Nelson  
Hans Heymann

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