1		ON BEHALF OF MCI
2		ON BEHALF OF MCI
3		(MCI/GTEFL Arbitration)
4		AUGUST 26, 1996
5		
6	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
7	Α.	My name is Don J. Wood, and my business address is 914 Stream Valley
8		Trail, Alpharetta, Georgia 30202. I provide consulting services to the
9		ratepayers and regulators of telecommunications utilities.
10		
11	Q.	PLEASE DESCRIBE YOUR BACKGROUND AND EXPERIENCE.
12	Α.	I received a BBA in Finance with distinction from Emory University and an
13		MBA with concentrations in Finance and Microeconomics from the College of
14		William and Mary. My telecommunications experience includes employment
15		at both a Regional Bell Operating Company ("RBOC") and an Interexchange
16		Carrier ("IXC").
17		I was employed in the local exchange industry by BellSouth Services,
18		Inc. in its Pricing and Economics, Service Cost Division. My responsibilities
19		included performing cost analyses of new and existing services, preparing
20		documentation for filings with state regulatory commissions and the Federal
21		Communications Commission ("FCC"), developing methodology and computer
22		models for use by other analysts, and performing special assembly cost
23		studies. I was employed in the interexchange industry by MCI
24		Telecommunications Corporation, as Manager of Regulatory Analysis for the
25		Southern Division. In this capacity I was responsible for the development and
26		implementation of regulatory policy for operations in the southern U.S. I
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1		then served as a Manager in the Economic Analysis and Regulatory Affairs
2		Organization, where I participated in the development of regulatory policy for
3		national issues.
4		
5	Q.	HAVE YOU PREVIOUSLY PRESENTED TESTIMONY BEFORE STATE
6		REGULATORY COMMISSIONS?
7	Α.	Yes. I have testified on telecommunications issues before the regulatory
8		commissions of twenty-three states, the District of Columbia, state courts, and
9		have presented comments to the FCC. A listing of my previous testimony is
10		attached as Exhibit(DJW-1).
11		
12	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
13	Α.	I have been asked by MCI Telecommunications Corporation ("MCI") to
14		describe the methodology that MCI believes should be used for accurately
15		determining the relevant costs of unbundled network elements to be provided
16		by General Telephone Company of Florida ("GTEFL") pursuant to the Federal
17		Telecommunications Act of 1996. I will also describe the results of applying
18		this methodology in the state of Florida, and provide an overview of the model
19		used to develop these costs.
20		My testimony is divided into three sections: Section I introduces the
21		basis for the costs developed by MCI for the unbundled network elements and
22		describes how those costs and the underlying methodology used to develop
23		them are consistent with sound economic costing principles generally and
24		with the FCC's August 8, 1996 First Report and Order in CC Docket 96-98

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1		specifically. Section II describes how the model used to develop these costs
2		operates, and Section III identifies the inputs used and reports the results of
3		this analysis. I will refer to the methodology used as the Hatfield Model
4		("HM"), and will discuss the results obtained using Version 2.2, Release 2, of
5		that model.
6		
7	Q.	PLEASE DESCRIBE YOUR EXPERIENCE REVIEWING COST MODELS
8		AND METHODOLOGIES.
9	Α.	While employed in the BellSouth Service Cost organization, I had the
10		opportunity to work with a number of cost models and to analyze and review
11		the manner in which these models were used in the cost development process.
12		Since that time, I have reviewed incremental cost studies performed by each of
13		the seven regional Bell Operating Companies ("RBOCs") and a number of Tier
14		1 Local Exchange Companies ("LECs"). My review has included an
15		evaluation of the methodologies, computer models and spreadsheets, and
16		inputs/assumptions used. I have also been asked by regulators to develop
17		detailed rules to be used by the LECs when performing TSLRIC studies.
18		Two constant sources of frustration have been present throughout this
1 9		process: 1) The lack of publicly available information related to the LEC
20		studies, and 2) the lack of independent and objective cost data to be used as a
21		benchmark for the evaluation of the LEC-provided data.
22		

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1	Secti	ion I: Description of the Cost Principles Implemented by the Hatfield Model
2		
3	Q.	PLEASE DESCRIBE THE ORIGIN AND PURPOSES OF THE HATFIELD
4		MODEL.
5	Α.	The Hatfield Model was developed by Hatfield Associates, Inc. of Boulder,
6		Colorado at the request of AT&T and MCI. Its purposes are to 1) estimate
7		the costs of the unbundled network elements described in § 252 (d) $(1)(A)$ and
8		(B) of the Telecommunications Act of 1996, and 2) to develop an estimate of
9		the cost of basic exchange telephone service that is the subject of universal
10		service funding mechanisms. Complete documentation describing the
11		operation of the model in detail is being developed and can be made available
12		upon request.
13		The HM derives some of its inputs and methods from version 1 of the
14		BCM Plus model, a successor to the Benchmark Cost Model ("BCM"), which
15		was originally developed by US WEST, NYNEX, MCI, and the local services
16		operation of Sprint. (On July 3, 1996, US West and Sprint Corporation
17		presented version 2 of the BCM to the FCC. NYNEX and MCI are not
18		sponsors of BCM2. A careful review indicates that the purported
1 9		enhancements in BCM2 are already present in the Hatfield Model.)
20		
21	Q.	HAS THE HATFIELD MODEL EVOLVED OVER TIME?
22	Α.	Yes. Originally, the Model was used to produce estimates of the TSLRIC of
23		basic local exchange service as part of an examination of the cost of universal
24		service. A second version, referred to as the Hatfield Model V.2.2, Release 1

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1		was then developed to estimate costs for unbundled network elements only.
2		Version 2.2, Release 2, used to produce the results in this testimony, considers
3		both unbundled elements and basic local exchange service. It also incorporates
4		a number of enhancements over earlier versions, the ultimate effect of which is
5		to increase the degree of certainty associated with the results it calculates.
6		
7	Q.	WHAT ARE THE KEY PRINCIPLES AND ATTRIBUTES OF THE
8		HATFIELD MODEL?
9	Α.	The model uses sound economic costing principles to estimate the relevant
10		costs. Its operations can be readily scrutinized, and a large number of its
11		inputs can be set, by users. It includes all network elements and associated
12		costs that are necessary to provide the unbundled elements and local exchange
13		service considered by the model.
14		
15	Q.	PLEASE DESCRIBE THE PUBLIC NATURE OF THE MODEL.
16	Α.	Version 2.2, Release 1 of the model has been available through the
17		International Transcription Service of Washington, DC, for some time.
18		Release 2 of the model will shortly be available from the same source, and
19		will be made available in this proceeding. The new release will be
20		accompanied by complete documentation that describes the operation of the
21		model. In addition, a considerable effort has been expended to facilitate the
22		setting of many inputs by the user of the model through a graphical interface,
23		and it is anticipated that this interface will be available when the model is
24		released, or shortly thereafter.

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1		The inputs to the model, both those adjustable by the user and those
2		incorporated into the model itself, are readily visible to the user. The model
3		runs as a set of Excel spreadsheets, and those spreadsheets can be examined by
4		the user.
5		
6	Q.	WHY IS IT IMPORTANT THAT COST MODELS CAN BE PUBLICLY
7		REVIEWED IN THIS FASHION?
8	Α.	Previously lacking such open cost models, regulators and intervenors have
9		been forced to rely on cost studies produced by the incumbent Local Exchange
10		Carriers (ILECs) as the only available source of cost data. Attempts to
11		review, analyze, and verify the cost data produced by such models have met
12		with, at best, only limited success.
13		As described above, two constant sources of frustration have been
14		present throughout the process of reviewing such models. First, the lack of
15		publicly available information related to the ILEC studies has often made a
16		meaningful review difficult or impossible. The inputs and assumptions used
17		by the respective ILECs, when made available, have often been subject to
18		proprietary protection. Similarly, the mechanized cost models have often
19		remained "black boxes" because of the inability of intervenors (and often
20		regulators) to test either the accuracy of the algorithms or the sensitivity of the
21		model to inputs and assumptions. The second source of frustration has been
22		the lack of independent and objective cost data to be used as a benchmark for
23		the evaluation of the LEC-provided data. Without such an objective data
24		source, it has been impossible for either regulators or intervenors to ascertain

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the reasonableness of ILEC cost estimates.

2 In contrast to the difficulty often experienced when attempting to 3 evaluate ILEC cost studies and the underlying models, a review of the Hatfield Model can be direct and straight-forward. Complete and detailed 4 5 documentation of the model is available, including descriptions of both the 6 model algorithms and the inputs and assumptions used. Because the model is 7 publicly available and its inputs can be varied by the user, it possible to 8 directly evaluate the model for accuracy and to ascertain the sensitivity of the 9 model to changes in various inputs. Because this level of review is possible, it 10 is possible for the reviewer to conclude that the model produces both 11 reasonable and verifiable cost data.

12 In summary, a fundamental issue with any cost study is the integrity of 13 the assumptions, calculations and input values used to develop the ultimate 14 outputs. The only method to test the reliability of the final product is to make 15 all of the data as well as the methodology accessible for independent scrutiny 16 and evaluation. The Hatfield Model uses clearly documented and visible 17 methodologies which are verifiable, and non-proprietary data obtained from 18 publicly-available sources. Both the inputs and outputs to the Hatfield Model 19 are open for inspection and analysis. Inputs can be varied as appropriate, and 20 sensitivity testing can be conducted by varying these inputs. The results are 21 all subject to challenge and verification.

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23 Q. YOU STATED THAT THE HATFIELD MODEL CALCULATES COSTS
24 USING A METHODOLOGY THAT IS CONSISTENT WITH THE

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1		"FORWARD LOOKING ECONOMIC COST"-BASED STANDARD
2		ADOPTED BY THE FCC. PLEASE DESCRIBE THE STATED BASIS FOR
3		THE FCC'S METHODOLOGY.
4	Α.	In its August 8, 1996 First Report and Order in CC Docket 96-98 ("Order"),
5		the FCC concluded that because "the prices of interconnection and unbundled
6		elementsare critical terms and conditions of any interconnection agreement,"
7		it was necessary to "set forth the methodological principles" to be used when
8		determining relevant costs and rates (para. 618). The FCC outlines in some
9		detail a "cost based pricing methodology based on forward looking economic
10		costs" which it concludes is the approach for setting prices that best furthers
11		the goals of the 1996 Act" (para. 620), and that will "give appropriate signals
12		to producers and consumers and ensure efficient entry and utilization of the
13		telecommunications infrastructure" (para. 630). This methodology is to be
14		used to determine costs and rates for unbundled network elements,
15		interconnection, and collocation (paras. 628, 629).
16		In order to develop a national standard for the calculation of forward
17		looking economic costs, the FCC identified the following criteria to be used:
18		Use of a long run assumption. The term long run, in the FCC's
19		methodology, "refers to a period long enough so that all of a firm's costs
20		become variable or avoidable" (para. 677). The HM uses this assumption
21		when identifying relevant investments and expenses.
22		Definition of increment to be studied total demand. The FCC states
23		that "the increment that forms the basis for a TELRIC study shall be the entire
24		quantity of the network element provided, and that "all costs associated with

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1	providing the element shall be included in the incremental cost" (para. 690).
2	The HM studies an increment equal to the entire quantity of the network
3	element, both as the incumbent uses the network element to provide its own
4	retail services and as it provides that network element to other carriers on an
5	unbundled basis. All costs that an efficient incumbent LEC would incur to
6	provide the network element are included.
7	Use of a forward-looking methodology. The FCC concluded that the
8	relevant costs should be the costs that "a carrier would incur in the future"
9	(para. 683), and that a "forward-looking economic cost methodology based on
10	the most efficient technology deployed in the incumbent LEC's current wire
11	center locations" (para. 685). The HM utilizes existing wire center locations,
12	and develops investments using the most efficient, currently available
13	technologies for the provision of loop facilities, switching, interoffice
14	transport, and signalling.
15	The inclusion of a "reasonable profit." The FCC concludes that "the
16	concept of normal profit is embodied in forward looking costs because the
17	forward looking cost of capitalis one of the forward-looking costs of
18	providing the network elements," (para. 700), and that because a normal profit
19	is represented by the LEC's forward looking cost of capital, "no additional
20	profit is justified under the statutory language" (para. 699). The HM includes
21	a forward looking cost of capital in the costs that it calculates, and does not
22	provide an additional "markup" over this level.
23	Embedded costs should not be included. The FCC concluded that a
24	cost methodology based on embedded costs, or a "markup" to reflect the

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1 difference between forward-looking and embedded costs, "would be pro-2 competitor -- in this case the incumbent LEC -- rather than pro-competition." 3 and went on to state that "we reiterate that the prices for interconnection and network elements critical to the development of a competitive local exchange 4 5 should be based on the pro-competition, forward looking, economic costs of 6 those elements, which may be higher or lower than historical embedded costs. 7 Such pricing policies will best ensure the efficient investment decisions and competitive entry contemplated by the 1996 Act" (para. 705). The HM is 8 9 based on forward looking economic costs, and embedded investments are not 10 used. 11 Universal Service Subsidies should not be included. The FCC 12 concluded that "funding for any universal service mechanisms adopted in the 13 universal service proceeding may not be included in the rates for 14 interconnection, network elements, and access to network elements" (para. 15 712). The HM does not include these costs in its calculations. 16 Access to Cost Data/Burden of Proof. The FCC notes that "the 17 incumbent LECs have greater access to the cost information necessary to 18 calculate the incremental cost of the unbundled elements of the network. Given this asymmetric access to cost data, we find that incumbent LECs must 19 20 prove to the state commission the nature and magnitude of any forward 21 looking cost that it seeks to recover" (para.680, 696). The HM calculates 22 costs using the best publicly available data that has been identified. The 23 model is designed to permit calculations of cost based on LEC-provided data if 24 the LEC has met the burden of proof that these data will accurately identify

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1	forward looking costs.
2	Use of generic forward looking cost models. While the FCC stated
3	that it had not had ample time to review the Hatfield Model specifically, it
4	stated that the HM and similar generic models "appear best to comport with
5	the preferred economic cost approach discussed previously" in the Order (para.
6	834), and that the HM and similar models "appear to offer a method of
7	estimating the cost of network elements on a forward looking basis that is
8	practical to implement and that allows state commissions the ability to examine
9	the assumptions and parameters that go into the cost estimates" (para. 835).
10	Of those models referred to by the FCC in this section, only the Hatfield
11	Model is based on publicly available data and permits scrutiny by both
12	commissions and interested parties.
13	Inclusion of specific types of cost and application of principle of cost
14	causation. The FCC states that unbundled network elements should be priced
15	at "the forward looking costs that can be attributed directly to the provision of
16	services using that element, plus a reasonable share of the forward looking
17	joint and common costs" (para. 673), and indicates that "costs must be
18	attributed on a cost-causative basis. Costs are causally related to the network
19	element being provided if the costs are incurred as a direct result of providing
20	the network elements, or can be avoided, in the long run, when the company
21	ceases to provide them" (para. 691). The FCC goes on in subsequent
22	paragraphs of the Order to define these terms and to give illustrative examples

24 principles to identify forward-looking costs with specific network elements. It

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(See paras. 678,679,682, 690, 691, 694, 698). The HM uses cost-causative

1 includes in the cost of network elements all the costs that the FCC specifically 2 discussed in its order as being part of the direct cost of network elements. 3 Specifically, the HM includes all "investment costs and expenses related to 4 primary plant used to provide that element" (para. 682), and attributes 5 "incremental costs of shared facilities and operations...to specific elements to 6 the greatest extent possible" (para. 682). The HM specifically attributes "the 7 costs of conduits shared by both transport and local loops, and the costs of 8 central office facilities shared by both local switched and tandem switching...to 9 specific elements in reasonable proportions" (para. 682). For both dedicated 10 and shared investments, the HM includes "the forward-looking costs of capital 11 (debt and equity) needed to support investments required to produce a given 12 element" (para. 691).

13 The FCC's rules require that overhead costs be included to the extent 14 that they vary with the output of particular network elements (despite their 15 accounting classification), and thus are part of the TELRIC of those elements. 16 The FCC also requires, to the extent that there are any such overhead costs 17 that are common to several wholesale elements, or to wholesale and other 18 functions, that the prices of of network elements include "a reasonable share 19 of common costs." The procedure of estimating the overhead costs of a 20 wholesale-only carrier, which is what Hatfield does by adding the 10% 21 markup, satisfies the FCC requirements. While statistical evidence and a 22 growing literature on activity-based accounting systems suggest that many of 23 the costs that have traditionally been considered "overhead" costs should 24 actually be considered service-specific or element-specific costs, the Hatfield

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1		Model method for treating overhead costs renders any precise distinction
2		between element-specific and "common" overhead costs unnecessary. Insofar
3		as the 10% markup captures all of the relevant overhead costs, it includes any
4		element-specific costs and a reasonable share of any "common" overhead
5		costs. This approach ensures that each network element recovers at least its
6		"reasonable" share of such common costs, to the extent that they exist.
7		Moreover, if regulators set prices for network elements equal to the costs that
8		the Hatfield Model reports for each element, these prices would allow a firm
9		that is engaged solely in providing network elements on a wholesale basis
10		(with no retail functions) to recover all of its economic costs of doing
11		business, including a reasonable profit, but no more. From this vantage point
12		also, the Hatfield approach lies well within the bounds of reasonableness.
13		In conclusion, the Hatfield Model complies with the detailed
14		explanation of the cost methodology adopted by the FCC and the results of the
15		Model should be used to establish rates for unbundled network elements in
16		Florida.
17		
18	Q.	HAVE REGULATORS AND ECONOMISTS ENDORSED THE HATFIELD
19		MODEL?
20	Α.	Yes. With reference to an earlier version of the model, which lacks a number
21		of the features and enhancements incorporated into Release 2, the Washington
22		Utilities and Transportation Commission concluded the following (See WUTC
23		Docket No. UT-950200, Fifteenth Supplemental Order, page 82):
24		The Commission rejects USWC's cost studies for local

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1	service and the local loop. The most reasonable and
2	accurate measure of incremental cost for these services
3	on this record is provided by the Hatfield model We
4	are satisfied that it accurately reflects costs incurred by
5	USWC and that, if it errs, it likely errs on the high side.
6	
7	Nationally prominent economists have also endorsed the HM. In an
8	affidavit submitted in response to the FCC's April 19, 1996, Notice of
9	Proposed Rulemaking in CC Docket No. 96-98, Professors William J.
10	Baumol, Janusz A. Ordover and Robert D. Willig state in paragraph 38 that:
11	We have reviewed the costing model constructed for
12	AT&T and MCI by Hatfield Associates, Inc., a
13	telecommunications consulting firm. The object of the
14	current Hatfield model is to estimate the total costs of
15	building and operating a network, using efficient,
16	forward-looking technology, to supply all "basic"
17	narrowband services (essentially all local and intraLATA
18	toll service, including carrier access) currently supplied
19	in the United States. We conclude that the Hatfield
20	Model follows reasonably closely the TSLRIC principles
21	discussed in Section II. Where limitations on the
22	availability of data have forced the designers of the
23	model to use approximations that deviate from the
24	theoretical ideal, the shortcuts adopted tend to

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1		overestimate, not underestimate, true TSLRIC. Further
2		the model is extremely flexible: whenever values are
3		available, they can readily be substituted for the values
4		used currently.
5		
6		Section II: Constituents and Operation of the Hatfield Model
7	Q.	PLEASE PROVIDE A SUMMARY DESCRIPTION OF THE HATFIELD
8		MODEL'S OPERATION.
9	A.	The Hatfield Model employs a methodology based upon engineering standards
10		and methods applicable to the local exchange network in order to estimate the
11		costs that would be incurred by an efficient firm to provide the unbundled
12		network functions and basic exchange service that are considered by the
13		model. Specifically, these costs would be incurred by an efficient LEC to
14		provide the specified functions and services using a network designed to
15		provide narrowband, voice-grade telephone services. The Hatfield Model is a
16		table-driven system that is adaptable to any LEC or geographic area, provided
17		the appropriate state-specific and company-specific information is available and
18		input into the model.
19		
20	Q.	HOW DOES THE HATFIELD MODEL RELATE TO THE BCM?
21	А.	A key constituent of the HM is BCM-PLUS, which was derived from the first
22		version of the BCM ("BCM1"). However, BCM-PLUS, and the remaining
23		modules of the HM, use BCM1 only as an initial step in the development of
24		the investment associated with the feeder and distribution components of the

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1	local loop. The Hatfield Model adds network components not included in
2	BCM1. It also applies BCM1 output to its own switching investment module.
3	The switching module in the Hatfield Model contains separate, user-changeable
4	factors for switching investment, construction, installation, floor space and
5	frames. This disaggregation provides for a thorough determination of wire
6	center costs. The same module determines the investment in interoffice call
7	transport and signaling facilities.
8	BCM-PLUS, together with the Hatfield Model, improve on BCM1 in a
9	number of ways. First, the HM uses a 1995 estimate of households per
10	Census Block Group (CBG), whereas BCM1 used 1990 census data. Second,
11	the HM accounts for multi-line residences, and business, special access, and
12	payphone lines, which were excluded from the loop facilities calculation in the
13	BCM1. In doing so, it uses a database showing the number of employees per
14	CBG that was not identified at the time BCM1 or earlier versions of the HM
15	were written. Third, the HM estimates costs according to the line density
16	that is, the number of lines served per square mile rather than the number of
17	households per square mile. Fourth, the HM increases the amount of
18	distribution cable in the two highest density ranges, and decreases it in lowest
19	density range, consistent with the amount of cable that would actually be
20	required for such a line density. Fifth, the HM estimates structure costs
21	independently of the cost of the cable itself, whereas the BCM1 estimated
22	structure costs as a multiplier of cable costs. In addition, the HM includes
23	cable installation (placement) costs, which tends to increase the per-foot cost of
24	the cable. Sixth, the Hatfield Model includes costs associated with network

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1		elements that were not included in the BCM1, such as the drop wire, network
2		interface device, terminal, and serving area interface portions of the local
3		loop, and the facilities necessary to connect LEC end offices (interoffice
4		facilities). These are perhaps the most significant changes; there are a number
5		of additional minor changes.
6		As already noted, U S WEST and Sprint recently released a new
7		version of the Benchmark Cost Model ("BCM2"). BCM2 incorporates many,
8		but not all, of the modifications that the Hatfield Model made to BCM1.
9		
10	Q.	PLEASE DESCRIBE THE INPUT DATA USED BY THE HATFIELD
11		MODEL.
12	Α.	The Hatfield Model uses seven primary categories of input data: CBG data,
13		business employee data, cable and installation cost data, wire center data,
14		traffic data, expense data, and ARMIS-reported data on the number of
15		residence and business lines. The CBG data used by the Hatfield Model are:
16		1) number of households in each CBG; 2) CBG land area; 3) CBG position
17		relative to the nearest wire center; and 4) geological factors including rock
18		depth, rock hardness, water table depth, and surface texture. The business
19		line data provide the number of business employees by CBG; this information
20		is used to distribute the ARMIS-reported number of business, special access,
21		and payphone lines by CBG.
22		The wire center data provides the location of existing wire centers in
23		each LATA, as well as the location of existing tandem switches and signal
24		transfer points.

1		Network traffic is estimated using dial equipment minutes and call
2		attempt statistics. These inputs are used to appropriately size investment in
3		switching, signaling, and interoffice facilities, as well as to calculate usage-
4		sensitive costs for several of the unbundled network elements.
5		The information necessary to estimate future recurring expenses
6		associated with operating and maintaining the telephone network comes from
7		two sources. Forward-looking expense information is used if it exists in the
8		public domain. Where no such data is available, selected expense data
9		reported by the LECs in ARMIS is used because it is the best publicly
10		available data.
11		
12	Q.	WHAT ARE THE FUNCTIONAL MODULES THAT COMPRISE THE
13		HATFIELD MODEL?
14	Α.	The Hatfield Model contains six functional modules. They are:
15		• Line Multiplier Module;
16		• Data Module;
17		• Loop Module;
18		• Wire Center Investment Module;
19		• Convergence Module; and
20		• Expense Module.
21		An overview of each of the modules is provided below.
22		
23	Q.	WHAT IS THE PURPOSE OF THE LINE MULTIPLIER MODULE?
24	Α.	In order to calculate costs on a per line basis, the HM uses estimates of the

1 total number of lines (including residential, business, public telephone and 2 special access lines) within each CBG. CBG input data contains the number of 3 households, not number of lines, in each CBG. The line multiplier module 4 determines a ratio of total residential lines reported in ARMIS to total 5 households, and applies this ratio to the number of households in each CBG to estimate the number of residential lines by CBG. It estimates the number of 6 7 business, special access, and payphone lines by distributing the corresponding 8 ARMIS numbers among CBGs proportionally to the number of employees in each of the CBGs. 9 Because the network is sized to provide all loops, not just residential 10

loops, and because the total line density may be substantially different than the
residential line density, the model subsequently categorizes and reports costs
within CBGs according to total line density (i.e., total lines served per square
mile) rather than residential line density. Line density is broken into six
categories, or density ranges: 0-5, 5-200, 200-650, 650-850, 850-2,550 and
greater than 2,550 lines per square mile, respectively.

17

18 Q. WHAT FUNCTION IS PERFORMED IN THE DATA MODULE?

A. The Data Module uses CBG data and line totals to determine the quantity and
type of outside loop plant facilities required, based upon density and distance
of the CBG from the wire center. In doing so, it basically employs the same
methodology as does the BCM1, although there are a few exceptions, such as
1) as already discussed, the length of distribution cable is changed for the
highest and lowest line density zones; 2) the fiber-copper breakpoint -- that is,

1		the feeder length below which copper cable, and above which fiber cable, are
2		used becomes a user input; and 3) fiber cable is assumed to have a higher
3		equivalent line capacity than is assumed by BCM1. The HM also separately
4		considers the amounts and costs of underground and buried cable, whereas
5		they were combined in the BCM1. The Data Module also calculates outside
6		plant structure (poles, conduits) costs associated with placing and installing
7		cable under varying terrain and population density conditions.
8		
9	Q.	WHAT FUNCTION IS PERFORMED BY THE LOOP MODULE?
10	А.	The Loop Module, which is also part of BCM1, determines the size and type
11		of cable required to serve each CBG, given loop lengths, fill levels, and
12		population density. The Module then uses the distribution and feeder lengths
13		calculated in the Data Module as well as cable price information to determine
14		the total required loop investment for each CBG including supporting structure
15		investment.
16		
17	Q.	WHAT IS THE PURPOSE OF THE WIRE CENTER MODULE?
18	Α.	The Wire Center Module calculates wire center and interoffice facilities
19		investments. This module quantifies investments associated with end office
20		switches, wire centers, trunks, tandems (including operator tandems, and
21		operator positions), signaling links, signal transfer points (STPs), and service
22		control points (SCPs). Some of the elements it considers, such as the cost of
23		the SCPs and operator positions, are relevant only to unbundled network
24		elements; the remainder are germane to both unbundled elements and the cost

-20-

1		of basic local service. The module uses the total number of access lines, the
2		location of wire centers, and network traffic data to determine required
3		switching, trunking, and signaling investments.
4	·	The module sizes network facilities sufficient to serve the total demand
5		created by all users and uses of the network. The Hatfield Model derives its
6		switch investment estimates by using both typical per line prices paid for by
7		Bell Operating Companies, GTE and other independents for end office
8		switches (according to a published source), and by using Table 2.10 of the
9		FCC's Statistics of Communications Common Carriers, which provides the
10		average number of access lines served by a LEC switch.
11		
12	Q.	WHAT IS THE PURPOSE OF THE CONVERGENCE MODULE?
13	Α.	The Convergence Module modifies the loop investment calculated in the Loop
14		Module to account for network elements omitted from BCM1. It combines the
15		modified loop investment with the wire center, interoffice, and signaling
16		investment calculated in the Wire Center Module. For each of the six density
17		ranges, the convergence module reports the number of lines by type, number
18		of households and investment in categories such as distribution, feeder, end
19		office switching, tandems, and trunks.
20		
21	Q.	PLEASE DESCRIBE THE EXPENSE MODULE.
22	Α.	The Expense Module uses the outputs from the Convergence Module to
23		determine annual capital carrying costs, operations and maintenance expenses,
24		and support expenses associated with the investments needed for a local

1 telecommunications network. This module uses the best publicly available 2 information to estimate future expenses and reports the annual cost for each 3 unbundled network element. The module requires as inputs appropriate 4 assumptions regarding the cost of capital (cost of debt, cost of equity, and 5 debt/equity ratio); the economic lives of various categories of network 6 equipment and facilities, and the relationship between investment and 7 expenses. It produces the appropriate unit cost of various unbundled network 8 elements and of basic exchange service. These units vary by type of element 9 and service: for instance, the cost of unbundled local switching is reported as 10 both cost per port and cost per minute of use; while the SCP cost unit is 11 messages. Basic local exchange service is reported as the cost per line per 12 month for the service, whose elements have been defined previously. The 13 results are reported by line density zone, using the ranges I have defined 14 previously. 15 16 Q. YOU PREVIOUSLY REFERRED TO HATFIELD MODEL VERSION 2.2, 17 RELEASE 1. PLEASE SUMMARIZE THE KEY DIFFERENCES

18 BETWEEN HATFIELD MODEL VERSION 2.2 RELEASE 1 AND
19 RELEASE 2.

A. The key differences may be summarized as follows. Compared to Release 1,
Release 2

- estimates the cost of basic local exchange service,
- tentatively provides a graphical user interface to facilitate the
 setting of user inputs and running the model,

1		-	provides an increased set of inputs that can be set by the user,
2		-	uses a 1995 estimate of households by CBG, rather than 1990
3			census data,
4		-	estimates the number of business, special access, and payphone
5			lines per CBG using a database containing employees per CBG,
6		-	increases the length of distribution cable for the two highest-
7			density ranges, and decreases it for the least dense range,
8		-	specifies cable costs on an as-installed basis, generally leading to
9			higher per-foot cable costs,
10		-	separates structure costs from cable costs, rather than calculating
11			them as a multiplier of cable costs,
12		-	places each serving area interface (the interface point between
13			feeder and distribution cable) inside the CBG it serves, rather
14			than at the edge of the CBG,
15		-	refines the treatment of interoffice transport and signaling costs,
16		-	provides a greater disaggregation of expense factors, for
17			instance, by considering underground and buried cable expenses
18			separately, and
19		-	adds the estimated cost of local number portability.
20			
21		i	Section III: Florida-Specific Model Results
22	Q.	PLEASE SUR	MMARIZE THE MODEL INPUTS THAT HAVE BEEN USED
23		TO DEVELO	P COST ESTIMATES FOR FLORIDA.
24	Α.	The inputs us	ed to perform the run of the model used to develop costs for use

1		in this	s proceeding are attached as I	Exhibit DJW-2. As w	ith all data, MCI is					
2		continuing to evaluate the accuracy and validity of these inputs in order to								
3		ensure	ensure the reliability of the cost information produced by the model.							
4										
5	Q.	WHA	T ARE THE RESULTS OF	THE MODEL?						
6	Α.	In Ex	hibit DJW-3, I have included	the results of running	the Hatfield Model to					
7		develo	op costs for use in this procee	eding. In summary, t	he results of MCI's					
8		analys	sis are as follows:							
9										
10			Hatfield Model Unbundl	ed Network Elemer	nt Summary					
11			Element	Unit Definition	Unit Cost					
12		1.	Network Interface Device	per line-per month	\$ 0.55					
13		2.	Loop Distribution	per line-per month	\$ 6.01					
14		3.	Loop Concentrator	per line-per month	\$ 2.39					
15		4.	Loop Feeder	per line-per month	\$ 2.30					
16		5.	End Office Switching							
17			Port	per line-per month	\$ 1.12					
18			Usage	per minute	\$ 0.002					
19		6.	Signaling Links "A"	per link-per month	\$ 16.83					
20			Signaling Links "D"	per link-per month	\$ 8.65					
21		7.	Signal Transfer Point	per message	\$ 0.00003					
22		8.	Signal Control Point	per message	\$ 0.00103					
23		9 .	Common Transport	per minute	\$ 0.00086					
24		10.	Dedicated Transport	per DS0 - per month	\$ 3.60					

1		11.	Tandem Switching	per minute	\$ 0.0007
2		12.	Operator Systems		\$ 4,232,244
3					
4	Q.	DOE	S THIS CONCLUDE	YOUR TESTIMON	Y?
5	А.	Yes.	However, I would lik	te to reserve the rig	nt to update or supplement the
6		speci	fic cost numbers in the	e event that this beco	omes necessary.
7					
8					
9					
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11					
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22					
23					
24					

81938.2

Exhibit ____(DJW-1) MCI/GTEFL Arbitration Page 1 of 10

Vita of Don J. Wood

914 Stream Valley Trail, Alpharetta, Georgia 30202 🛛 (770) 475-9971, FAX (770) 475-9972

EDUCATION

Emory University, Atlanta, Ga. BBA in Finance, with Distinction.

College of William and Mary, Williamsburg, Va. MBA, with concentration in Finance and Microeconomics.

CURRENT EMPLOYMENT

Don J. Wood provides economic and regulatory analysis services in telecommunications and related industries. He has been employed in a management capacity at a major Local Exchange Company and an Interexchange Carrier, and has been directly involved in both the development and implementation of regulatory policy. He has presented testimony before the Regulatory Commissions of twenty-three states and the District of Columbia, state courts, and has prepared comments for filing with the Federal Communications Commission.

PREVIOUS EXPERIENCE

BellSouth Services, Inc.

<u>Staff Manager</u> responsible for conducting cost of service studies to be filed for regulatory purposes at State Commissions and FCC. Developed new costing methodologies and models for use by other analysts.

MCI Telecommunications Corporation.

<u>Manager of Regulatory Analysis, Southeast Division</u>. Responsible for development and implementation of regulatory policy for nine state division of the company. Duties included testimony before State Commissions, preparation of related pleadings, settlement negotiations, and development of relationships with Commission Staff and key industry personnel. After company reorganization, responsibilities expanded to new 15 state Southern Division.

Manager, Corporate Economic Analysis and Regulatory Affairs. Responsible for national regulatory policy development. Acted as part of a four person internal consulting team, specifically assigned to new/complex issues. Testimony before State Commissions throughout eastern US and comments/lobbying at FCC.

Exhibit ____(DJW-1) MCI/GTEFL Arbitration Page 2 of 10

TESTIMONY - STATE REGULATORY COMMISSIONS:

Alabama Public Service Commission

Docket No. 19356, Phase III: Alabama Public Service Commission vs. All Telephone Companies Operating in Alabama, and Docket 21455: AT&T Communications of the South Central States, Inc., Applicant, Application for a Certificate of Public Convenience and Necessity to Provide Limited IntraLATA Telecommunications Service in the State of Alabama.

Docket No. 20895: In Re: Petition for Approval to Introduce Business Line Termination for MCI's 800 Service.

Docket No. 21071: In Re: Petition by South Central Bell for Introduction of Bidirectional Measured Service.

Docket No. 21067: In Re: Petition by South Central Bell to Offer Dial Back-Up Service and 2400 BPS Central Office Data Set for Use with PulseLink Public Packet Switching Network Service.

Docket No. 21378: In Re: Petition by South Central Bell for Approval of Tariff Revisions to Restructure ESSX and Digital ESSX Service.

Docket No. 21865: In Re: Petition by South Central Bell for Approval of Tariff Revisions to Introduce Network Services to be Offered as a Part of Open Network Architecture.

Arkansas Public Service Commission

Docket No. 92-337-R: In the Matter of the Application for a Rule Limiting Collocation for Special Access to Virtual or Physical Collocation at the Option of the Local Exchange Carrier.

State of Connecticut, Department of Utility Control

Docket 91-12-19: DPUC Review of Intrastate Telecommunications Services Open to Competition (Comments).

Docket No. 94-07-02: Development of the Assumptions, Tests, Analysis, and Review to Govern Telecommunications Service Reclassifications in Light of the Eight Criteria Set Forth in Section 6 of Public Act 94-83 (Comments).

Exhibit ____(DJW-1) MCI/GTEFL Arbitration Page 3 of 10

Delaware Public Service Commission

Docket No. 93-31T: In the Matter of the Application of The Diamond State Telephone Company for Establishment of Rules and Rates for the Provision of IntelliLinQ-PRI and IntelliLinQ-BRI.

Docket No. 41: In the Matter of the Development of Regulations for the Implementation of the Telecommunications Technology Investment Act.

Florida Public Service Commission

Docket No. 881257-TL: In Re: Proposed Tariff by Southern Bell to Introduce New Features for Digital ESSX Service, and to Provide Structural Changes for both ESSX Service and Digital ESSX Service.

Docket No. 880812-TP: In Re: Investigation into Equal Access Exchange Areas (EAEAs), Toll Monopoly Areas (TMAs), 1+ Restriction to the Local Exchange Companies (LECs), and Elimination of the Access Discount.

Docket No. 890183-TL: In Re: Generic Investigation into the Operations of Alternate Access Vendors.

Docket No. 870347-TI: In Re: Petition of AT&T Communications of the Southern States for Commission Forbearance from Earnings Regulation and Waiver of Rule 25-4.495(1) and 25-24.480 (1) (b), F.A.C., for a trial period.

Docket No. 900708-TL: In Re: Investigation of Methodology to Account for Access Charges in Local Exchange Company (LEC) Toll Pricing.

Docket No. 900633-TL: In Re: Development of Local Exchange Company Cost of Service Study Methodology.

Docket No. 910757-TP: In Re: Investigation into the Regulatory Safeguards Required to Prevent Cross-Subsidization by Telephone Companies.

Docket No. 920260-TL: In Re: Petition of Southern Bell Telephone and Telegraph Company for Rate Stabilization, Implementation Orders, and Other Relief.

Docket No. 950985-TP: In Re: Resolution of Petitions to establish 1995 rates, terms, and conditions for interconnection involving local exchange companies and alternative local exchange companies pursuant to Section 364.162, Florida Statutes.

Exhibit ____(DJW-1) MCI/GTEFL Arbitration Page 4 of 10

Georgia Public Service Commission

Docket No. 3882-U: In Re: Investigation into Incentive Telephone Regulation in Georgia.

Docket No. 3883-U: In Re: Investigation into the Level and Structure of Intrastate Access Charges.

Docket No. 3921-U: In Re: Compliance and Implementation of Senate Bill 524.

Docket No. 3905-U: In Re: Southern Bell Rule Nisi.

Docket No. 3995-U: In Re: IntraLATA Toll Competition.

Docket No. 4018-U: In Re: Review of Open Network Architecture (ONA) (Comments).

Docket No. 5258-U: In Re: Petition of BellSouth Telecommunications for Consideration and Approval of its "Georgians FIRST" (Price Caps) Proposal.

Docket No. 5825-U: In Re: The Creation of a Universal Access Fund as Required by the Telecommunications Competition and Development Act of 1995.

Iowa Utilities Board

Docket No. RPU-95-10.

Docket No. RPU-95-11.

Kentucky Public Service Commission

Administrative Case No. 10321: In the Matter of the Tariff Filing of South Central Bell Telephone Company to Establish and Offer Pulselink Service.

Administrative Case No. 323: In the Matter of An Inquiry into IntraLATA Toll Competition, An Appropriate Compensation Scheme for Completion of IntraLATA Calls by Interexchange Carriers, and WATS Jurisdictionality.

- Phase IA: Determination of whether intraLATA toll competition is in the public

Exhibit (DJW-1) MCI/GTEFL Arbitration Page 5 of 10

interest.

- Phase IB: Determination of a method of implementing intraLATA competition.
- Rehearing on issue of Imputation.

Administrative Case No. 90-256, Phase II: In the Matter of A Review of the Rates and Charges and Incentive Regulation Plan of South Central Bell Telephone Company.

Administrative Case No. 336: In the Matter of an Investigation into the Elimination of Switched Access Service Discounts and Adoption of Time of Day Switch Access Service Rates.

Administrative Case No. 91-250: In the Matter of South Central Bell Telephone Company's Proposed Area Calling Service Tariff.

Louisiana Public Service Commission

Docket No. 17970: In Re: Investigation of the Revenue Requirements, Rate Structures, Charges, Services, Rate of Return, and Construction Program of AT&T Communications of the South Central States, Inc., in its Louisiana Operations.

Docket No. U-17949: In the Matter of an Investigation of the Revenue Requirements, Rate Structures, Charges, Services, Rate of Return, and Construction Program of South Central Bell Telephone Company, Its Louisiana Intrastate Operations, The Appropriate Level of Access Charges, and All Matters Relevant to the Rates and Service Rendered by the Company.

- Subdocket A (SCB Earnings Phase)
- Subdocket B (Generic Competition Phase)

Docket No. 18913-U: In Re: South Central Bell's Request for Approval of Tariff Revisions to Restructure ESSX and Digital ESSX Service.

Docket No. U-18851: In Re: Petition for Elimination of Disparity in Access Tariff Rates.

Public Service Commission of Maryland

Case 8584, Phase II: In the Matter of the Application of MFS Intelenet of Maryland, Inc. for Authority to Provide and Resell Local Exchange and Intrastate Telecommunications Services in Areas Served by C&P Telephone Company of

Exhibit ____(DJW-1) MCI/GTEFL Arbitration Page 6 of 10

Maryland.

Case 8715: In the Matter of the Inquiry into Alternative Forms of Regulating Telephone Companies.

Mississippi Public Service Commission

Docket No. U-5086: In Re: MCI Telecommunications Corporation's Metered Use Service Option D (Prism I) and Option E (Prism II).

Docket No. U-5112: In Re: MCI Telecommunications Corporation's Metered Use Option H (800 Service).

Docket No. U-5318: In Re: Petition of MCI for Approval of MCI's Provision of Service to a Specific Commercial Banking Customers for Intrastate Interexchange Telecommunications Service.

Docket 89-UN-5453: In Re: Notice and Application of South Central Bell Telephone Company for Adoption and Implementation of a Rate Stabilization Plan for its Mississippi Operations.

Docket No. 90-UA-0280: In Re: Order of the Mississippi Public Service Commission Initiating Hearings Concerning (1) IntraLATA Competition in the Telecommunications Industry and (2) Payment of Compensation by Interexchange Carriers and Resellers to Local Exchange Companies in Addition to Access Charges.

Docket No. 92-UA-0227: In Re: Order Implementing IntraLATA Competition.

New York Public Service Commission

Case No. 28425: Proceeding on Motion of the Commission as to the Impact of the Modification of Final Judgement and the Federal Communications Commission's Docket 78-72 on the Provision of Toll Service in New York State.

North Carolina Public Utilities Commission

Docket No. P-100, Sub 72: In the Matter of the Petition of AT&T to Amend Commission Rules Governing Regulation of Interexchange Carriers (Comments).

Docket No. P-141, Sub 19: In the Matter of the Application of MCI Telecommunications Corporation to Provide InterLATA Facilities-Based Telecommunications Services (Comments).

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Docket No. P-55, Sub 1013: In the Matter of Application of BellSouth Telecommunications, Inc. for, and Election of, Price Regulation.

Docket Nos. P-7, Sub 825 and P-10, Sub 479: In the Matter of Petition of Carolina Telephone and Telegraph and Central Telephone Company for Approval of a Price Regulation Plan Pursuant to G.S. 62-133.5.

Docket No. P-19, Sub 277: In the Matter of Application of GTE South Incorporated for and Election of, Price Regulation.

Public Utilities Commission of Ohio

Case No. 93-487-TP-ALT: In the Matter of the Application of The Ohio Bell Telephone Company for Approval of an Alternative Form of Regulation.

Oklahoma Corporation Commission

Cause No. PUD 01448: In the Matter of the Application for an Order Limiting Collocation for Special Access to Virtual or Physical Collocation at the Option of the Local Exchange Carrier.

Public Utility Commission of Oregon

Docket No. UT 119: In the Matter of an Investigation into Tariffs Filed by US West Communications, Inc., United Telephone of the Northwest, Pacific Telecom, Inc., and GTE Northwest, Inc. in Accordance with ORS 759.185(4).

Pennsylvania Public Utilities Commission

Docket No. I-00910010: In Re: Generic Investigation into the Current Provision of InterLATA Toll Service.

Docket No. P-00930715: In Re: The Bell Telephone Company of Pennsylvania's Petition and Plan for Alternative Form of Regulation under Chapter 30.

Docket No. R-00943008: In Re: Pennsylvania Public Utility Commission v. Bell Atlantic-Pennsylvania, Inc. (Investigation of Proposed Promotional Offerings Tariff).

Docket No. M-00940587: In Re: Investigation pursuant to Section 3005 of the Public Utility Code, 66 Pa. C. S. §3005, and the Commission's Opinion and Order at Docket No. P-930715, to establish standards and safeguards for competitive services, with

Exhibit ____(DJW-1) MCI/GTEFL Arbitration Page 8 of 10

particular emphasis in the areas of cost allocations, cost studies, unbundling, and imputation, and to consider generic issues for future rulemaking.

South Carolina Public Service Commission

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Docket No. 90-626-C: In Re: Generic Proceeding to Consider Intrastate Incentive Regulation.

Docket No. 90-321-C: In Re: Petition of Southern Bell Telephone and Telegraph Company for Revisions to its Access Service Tariff Nos. E2 and E16.

Docket No. 88-472-C: In Re: Petition of AT&T of the Southern States, Inc., Requesting the Commission to Initiate an Investigation Concerning the Level and Structure of Intrastate Carrier Common Line (CCL) Access Charges.

Docket No. 92-163-C: In Re: Position of Certain Participating South Carolina Local Exchange Companies for Approval of an Expanded Area Calling (EAC) Plan.

Docket No. 92-182-C: In Re: Application of MCI Telecommunications Corporation, AT&T Communications of the Southern States, Inc., and Sprint Communications Company, L.P., to Provide IntraLATA Telecommunications Services.

Docket No. 95-720-C: In Re: Application of BellSouth Telecommunications, Inc. d/b/a Southern Bell Telephone and Telegraph Company for Approval of an Alternative Regulation Plan.

Tennessee Public Service Commission

Docket No. 90-05953: In Re: Earnings Investigation of South Central Bell Telephone Company.

Docket Nos. 89-11065, 89-11735, 89-12677: AT&T Communications of the South Central States, MCI Telecommunications Corporation, US Sprint Communications Company -- Application for Limited IntraLATA Telecommunications Certificate of Public Convenience and Necessity.

Docket No. 91-07501: South Central Bell Telephone Company's Application to Reflect Changes in its Switched Access Service Tariff to Limit Use of the 700 Access Code.

Public Utility Commission of Texas

Docket No. 12879: Application of Southwestern Bell Telephone Company for

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Expanded Interconnection for Special Access Services and Switched Transport Services and Unbundling of Special Access DS1 and DS3 Services Pursuant to P. U. C. Subst. R. 23.26.

Virginia State Corporation Commission

Case No. PUC920043: Application of Virginia Metrotel, Inc. for a Certificate of Public Convenience and Necessity to Provide InterLATA Interexchange Telecommunications Services.

Case No. PUC920029: <u>Ex Parte</u>: In the Matter of Evaluating the Experimental Plan for Alternative Regulation of Virginia Telephone Companies.

Case No. PUC930035: Application of Contel of Virginia, Inc. d/b/a GTE Virginia to implement community calling plans in various GTE Virginia exchanges within the Richmond and Lynchburg LATAs.

Case No. PUC930036: <u>Ex Parte</u>: In the Matter of Investigating Telephone Regulatory Methods Pursuant to Virginia Code § 56-235.5, & Etc.

Washington Utilities and Transportation Commission

Docket Nos. UT-941464, UT-941465, UT-950146, and UT-950265 (Consolidated): Washington Utilities and Transportation Commission, Complainant, vs. US West Communications, Inc., Respondent; TCG Seattle and Digital Direct of Seattle, Inc., Complainant, vs. US West Communications, Inc., Respondent; TCG Seattle, Complainant, vs. GTE Northwest Inc., Respondent; Electric Lightwave, Inc., vs. GTE Northwest, Inc., Respondent.

Docket No. UT-950200: In the Matter of the Request of US West Communications, Inc. for an Increase in its Rates and Charges.

Public Service Commission of Wyoming

Docket No. 70000-TR-95-238: In the Matter of the General Rate/Price Case Application of US West Communications, Inc.

Docket No. PSC-96-32: In the Matter of Proposed Rule Regarding Total Service Long Run Incremental Cost (TSLRIC) Studies.

Public Service Commission of the District of Columbia

Exhibit (DJW-1) MCI/GTEFL Arbitration Page 10 of 10

Formal Case No. 814, Phase IV: In the Matter of the Investigation into the Impact of the AT&T Divestiture and Decisions of the Federal Communications Commission on Bell Atlantic - Washington, D. C. Inc.'s Jurisdictional Rates.

COMMENTS - FEDERAL COMMUNICATIONS COMMISSION

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CC Docket No. 92-91: In the Matter of Open Network Architecture Tariffs of Bell Operating Companies.

CC Docket No. 93-162: Local Exchange Carriers' Rates, Terms, and Conditions for Expanded Interconnection for Special Access.

CC Docket No. 91-141: Common Carrier Bureau Inquiry into Local Exchange Company Term and Volume Discount Plans for Special Access.

CC Docket No. 94-97: Review of Virtual Expanded Interconnection Service Tariffs.

CC Docket No. 94-128: Open Network Architecture Tariffs of US West Communications, Inc.

CC Docket No. 94-97, Phase II: Investigation of Cost Issues, Virtual Expanded Interconnection Service Tariffs.

network investment inputs

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Exhibit _____ (DJW-2) MCI/GTE Arbitration Page 1 of 25

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							L	
			density range 0 - 5 5 - 200 200 - 650 650 - 850 850 - 2550 > 2550				totals	
	total lines	0 - 5	5 - 200 139.040	200 - 650 220,599	73,530	850 - 2550 692,197	1,033,771	2,161,945
	business lines	793	23,549	33,586	15,613	133,966	299,430	507,236
	residential lines	1,712	108,477	173,744	51,940	508,958	819,738	1,460,569
	special access lines	283	. 8,407	12,097	5,574	47,828	106,896	181,086
	households	1,467	91,284	148,920	44,519 \$ 6,829,032	434,524	531,190	1,251,884
	buried distribution cable	\$ 3,361,001 \$ 535,260	\$ 50,103,181 \$ 7,567,090	\$ 33,570,895 \$ 4,108,363		*********		\$ 144,682,689 \$ 40,016,571
	buried distribution placement	\$ 108,240		\$ 10,230,440		********	*******	\$ 89,815,045
	DLC electronics	\$ 846,191	\$ 21,663,937			**********		\$ 202,158,843
	total DLC lines	2,808	124,119	179,058	48,531	387,111	452,140	
	optical "SAI"	\$ 20,600	\$ 509,200	\$ 535,500	\$ 141,600	\$ 1,229,800		\$ 3,918,500
	passive SAI	\$.	\$ 32,600			\$ 434,500	\$ 854,600	\$ 1,431,100
	distribution conduit, w/placement distribution pole inv	\$ \$ 804,150	\$ \$ 11,368,600	\$ 6,207,300	\$ 1,462,050	*********		\$ 302,411,115 \$ 55,293,300
	aerial distribution cable	\$ 3,055,455	\$ 45,548,346	\$ 30,518,996		*********	******	\$ 167,485,914
	underground distribution cable	\$.	\$.	\$	5 -	\$ 8,498,825	*******	\$ 30,726,338
	aerial feeder cable	\$ 214,232	\$ 3,335,672	\$ 4,911,417	\$ 1,802,154	\$ 4,758,789	\$ 3,799,842	\$ 18,821,906
	feeder pole investment	\$ 200,700	\$ 2,184,300	\$ 1,654,850	s 251,100		\$ 703,800	\$ 5,894,550
	end office switching	\$ 537,303 \$ 114,738	\$ 20,179,998 \$ 3,991,400	\$ 24,585,405 \$ 5,091,392		********		\$ 230,698,040 \$ 55,447,356
	end office wire center		\$ 3,991,400			\$ 1,201,043		\$ 3,756,477
	local tandem wirs center	s 1,748	\$ 86,478			\$ 430,514		\$ 1,344,627
	OS tandem switching	\$ 2,235	\$ 109,012			\$ 540,958	\$ 809,111	\$ 1,691,286
	OS tandem wire center	\$ 2,835					\$ 1,043,760	\$ 2,182,836
	OS trunks	\$ 5,428				\$ 728,058		\$ 2,044,931
	operator position	\$ 3,039		\$ 238,778 \$ 978,664			\$ 1,118,960 \$ 2,773,649	\$ 2,340,102 \$ 7,336,023
	common transport	\$ 18,975 \$ 48,555	\$ 673,408 \$ 2,798,146	\$ 4,626,174		******		\$ 52,582,963
	dedicated transport	\$ 11,466	\$ 593,578	\$ 948,312			\$ 4,250,030	
	local tandem trunking	\$ 1,358	\$ 52,022			\$ 202,326	\$ 208,018	
	STP	\$ 3,582	\$ 139,767			\$ 648,553		\$ 2,035,210
	SCP	\$ 5,825				\$ 1,435,993		\$ 4,485,047
	signaling links	\$ 1,903				\$ 37,171		\$ 122,883
l	feeder conduit/manhole, w/placement		\$ 3,103,837 \$ 426,947	\$ 2,441,188 \$ 555,919	and the second se	*********		\$ 320,981,207
	underground feeder cable buried feeder placement	\$ 30,605 \$ 227,612				\$ 755,025		
	total public telephone	\$ 9,723			\$ 530,320	\$ 4,578,381	\$ 8,542,782	\$ 15,555,239
	total public lines	20	606	672	402	3,448	7,708	13,054
	buried feeder cable	\$ 390,017	\$ 5,108,708	\$ 6,107,581	\$ 2,358,603	\$ 5,204,071	\$ 4,162,409	
	NID investment per line	\$ 30.00						
	terminal and splice investment per line	\$ 35.00		·			├ ────────────────────────────────────	
	average lines/pusiness location	24,817,464		iocal call attempts	5,587,700,000			
<u> </u>	intrastate DEMs, thousands	3,747,130		call completion factor	0.70		l	
<u> </u>	interstate DEMs, thousands	8,498,672		intraLATA calls completed	76,986,000			
	total DEMs, thousands	37,063,266		interLATA intrastate calls comp	458,660,000			
	intraLATA tandem fraction	0.20		interLATA interstate calls comp	970,059,000		 -	
	interLATA tandem fraction	0.20		traction interoffice str shared w trunk port investment, per port	<u> </u>			
	interoffice traffic fraction	275,064		signaling port investment, per e				
	total dedicated scolas tronks	373,168		avg D link investment, per link	\$ 319			
	total common trunks	21,666		business holding time multiplier	1.00			
	state	FL		res holding time multiplier	1.00			
	company	GTE FLORIDA INC		bus/res.local DEMs	1.10			
ļ	fraction direct-routed local traffic	0.98		bus/res state DEMs bus/res interstate DEMs	3.00			
L	max trunk usage, CCS average trunk utilization	0.3		total shared feeder/lo structure			<u>†</u>	
├ ──	local interdice traffic fraction	0.300	1	Vo serial structure fract of total	0.30		1	
	local DEM fraction	0.650						
	ISUP maga/interoffice call				<u></u>			
	ISUP msg length	25						
	TCAP msgs/transaction	2						
L	TCAP msg length fraction of calls requiring TCAP	0.10		·····		h	1	· · · · · · · · · · · · · · · · · · ·
	sverage local direct route distance	10						
	average intraLATA direct route distanc							
	average direct access route distance	15					<u>_</u>	
	total signaling links	198						
	drop investment per line	40	4	1	1	1	1	1

Cost of Capital Inputs		<u> </u>	econor	nic life and tax inp
Debt fraction		0.45		
Cost of Debt		0.077	0.035	tax rate
Equity fraction		0.55		econom
Cost of Equity		0.119	0.065	
Overall Cost of Capital			10.01%	
Weighted equity fraction		0.65		
corporate overhead factor		0.100		
other taxes factor		0.050		
operating state and local income tax factor		0.010		
billing/bill inquiry per line per month	\$	1.22		
directory listing per line per month	\$	0.15		
service order processing fraction of 6623		0.346		
forward-looking network operations factor		0.700		
alternative CO switching factor		0.0269		
alternative circuit equipment factor		0.0153		
EO traffic-sensitive fraction		0.70		
per-line monthly LNP cost	\$	0.25		
tandem-routed toll fraction		0.20		
tandem-routed local fraction		0.02		
interoffice local fraction		0.65		
State	Flo	rida		
Company	GTE	E FLORIDA INC	Structu	re fraction assigned
Carrier-carrier customer service, per line per year	\$	1.56		ae
NID expense per line per year	\$	3.00	distribu	tion
DS-0/DS-1 crossover		24	feeder	
DS-1/DS-3 crossover		28		
Switch line circuit offset per DLC line	\$	35.00		
Local call completion fraction		0.70		
Total local calls attempted		5,567,700,000		
Total intraLATA toll calls completed		76,986,000		
Total interLATA calls completed				
intrastate	ł	458,660,000		
interstate	÷	970,059,000		
Total local calls completed		3,897,390,000		
Total completed local interoffice calls		2,006,306,750		
Total completed local interoffice calls		0.371		

tax rate	0.40
economic life 50 years maximum	
loop distribution	20
loop feeder	20
loop concentrator	10
end office switching	14.3
wire center	37
tandem switching	14.3
OS investment	8
transport facilities	19
STP	14
SCP	14
links	19
public telephones	9
general support	7

assigned to telephone

economic life and tax inputs

	aerial	underground	buried
distribution	0.33	0.33	0.33
feeder	0.33	0.33	0.33

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95 Actuals

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Exhibit ____ (DJW-2) MCI/GTE Arbitration Page 3 of 25

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Actuals for 1995 (\$000s)			r.		-level start Courton		
Plant-Specific Operations Expenses	Investments		Ð	xpenses	alculated Factor		
TPIS - General Support							
2111 Land	\$ 21,245		\$				
2112 Motor Vehicles 2113 Aircraft	\$ 38,358 \$ -		5 5	1,500 643	0.039		
2114 Special Purpose Vehicles	š -	•	\$	3			
2115 Garage Work Equipment	\$ 1,238		\$	56	0.045		
2116 Other Work Equipment	\$ 30,459 \$ 209,752		\$	(2,814)	-0.092	A send C Claim Cours & sufficient day Of days	
2121 Buildings 2122 Fumiture	\$ 10,163		\$	29,998 2,262	0.143 0.223	Land & Sidg Exp Applied to Bidgs	
2123 Office Equipment	\$ 73,362		š	4,756	0.065		
2124 General Purpose Computers	\$ 77,230		\$	58,415	0.756		
2110 Total Land & Support Assets	\$ 461,827		\$	95,019	0.205		
TPIS - Central Office Switching							
2211 Analog Electronic Switching	\$ -		\$	616	#DIV/01		
2212 Digital Electronic Switching	\$ 874,593		\$	54,233	0.062	0.0269 NET CO Switch Factor	
2210 Total Central Office Switching	\$ 674,593		\$	54,849	0.063		
5005 Occurring Stationers	\$ 16,586		\$	4,462	0.269		
2220 Operator Systems	ə 10,500		•	4,402	0.208		
TPIS - Central Office Transmission							
2231 Satellite & Earth Station Facilities							
2231 Other Radio Facilities							
2231 Radio Systems 2232 Circuit Equipment	\$ 510,908		\$	5,223	0.0102	0.0153 elternative factor	
2230 Total Central Office Transmission	\$ 510,908 \$ 510,908		š	5,223	0.0102		
TPIS - Information Orig/Term							
2311 Station Apparatus 2321 Customer Premises Wiring	\$ 25,446 \$ -		5 5	841			
2341 Large Private Branch Exchange	s .		ŝ	144			
2351 Public Telephone Terminal Equipment	\$ 13,005		ŝ	3,428	0.264		
2362 Other Terminal Equipment	\$ 47,821		\$	19,781	0.415		
2310 Total Information Orig/Term	\$ 86,073		\$	24,194	0.281		
TPIS - Cable & Wire Facilities							
2411 Poles	\$ 28,251		\$	6,763	0.239		
2421 Aerial Cable	\$ 193,975		\$	11,083	0.057		
2422 Underground Cable	\$ 345,927 \$ 1,065,727		\$ 5	2,577 41,010	0.007		
2423 Buried Cable 2424 Submarine Cable	\$ 1,065,727		•	41,010	0.036		
2425 Deep See Cable							
2426 Intrabuilding Network Cable							
2431 Aerial Wire				10.0	0.000		
2441 Conduit Systems 2410 Total Cable & Wire Facilities	\$ 244,839 \$ 1,878,719		<u>,</u>	<u>368</u> 61,801	0.002 0.033	0.0291166	
	• •,•••,•		•	01,001	0.000		
240 Total TPIS (before amortizable assets)	\$ 3,528,705		\$	245,548	0.064		
Plant Non-Specific Operations Expenses	Expenses		inv	vestment	Fector		
6512 Provisioning Expenses	\$ 2,442		\$	3,828,706	0.001		
				3 636 706	0.002	7.81% all	
6531 Power Expenses 6532 Network Administration	\$ 6,486 \$ 18,814		5 5	3,828,708 3,828,708	0.005	22.66% switching, interoffice	
6533 Testing	\$ 25,473		ŝ	3,828,708	0.007	30.67% all	
6534 Plant Operations Administration	\$ 20,833		\$	3,825,705	0.005	25.09% all	
6535 Engineering	\$ 8,997		\$	3,828,708	0.002	10.83% all	
6540 Access Expense 6530 Total Network Operations Expenses	\$ 83,045		\$	3,628,706	0.022	per line network operations	(=total ARMIS 6530/total lines)
	• •••,•••		•			total lines (from net, invest, inputs)	2,161,945
Network Support Factor Calculation						annual net ops per line	\$ 38.41
	Expenses		Cable	& Wire Inv	Factor		
2112 Motor Vehicles	\$ 1,500						
2112 Mour vences 2113 Aircreft	\$ 843						
2114 Special Purpose Vehicles	\$ 3						
2115 Garage Work Equipment	\$ 56						
2116 Other Work Equipment Total Network Support	\$ (2,814) \$ (412)		\$	1,878,719	-0.000219		
	• (,		•	.,			
Customer Operationa Expenses	Expenses		81-4	Revenues	Factor		
	Expenses		1995		r gcaux		
6611 Product Management *	\$ 6,575			765,307	0.00859		
6612 Sales *	\$ 18,282	\$ 0.7047	-	765,307	0.02389		
6613 Product Advertising	\$ 12,468 \$ 37,325	-	<u> </u>	765,307	0.01629 0.04877		
6610 Total Marketing Expenses	\$ 37,325				0.04077		
6621 Call Completion Service	\$ 11,343		\$	765,307	0.01462		
6522 Number Services	\$ 14,998			765,307	0.01960		
6823 Customer Services	\$ 72,480 \$ 73,743		-	765,307	0.09471		
6620 Total Services Expenses Billing/bill Inquiry (per line/month)	\$ 73,743 \$ 1.22	• 3.75			4.12413		
Service order processing fraction of 6523	0.346						
Directory listing (per line/month)	\$ 0.15				A		
700 Total Customer Operations Expenses	\$ 111,068		\$	765,307	0.14513		

95 Actuals

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Corporate Operations Expenses

Exhibit	(DJW-2)
	Arbitration
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		_	Expenses				Revenues	Factor
6711	Executive	5	4,961			\$	765,307	0.006482
	Planning	5	3,158			ŝ	765,307	0.004126
6710	Total Executive & Planning	5	8,119			\$	765,307	0.010609
6721	Accounting & Finance	5	14,439		•	\$	765.307	0.016867
	External Relations	\$	8,523			5	765,307	0.011137
6723	Human Resources	\$	11,432			5	765,307	0.014938
6724	Information Management	5	65,800			5	765,307	0.085979
	Legal	- 5	2,170			ŝ	765,307	0.002835
6726	Procurement	5	1,730			\$	765,307	0.002261
8727	Research & Development	5	4,584			\$	765,307	0.005990
6728	Other General & Administrative	- \$	48,961			ŝ	765,307	0.063976
6720	Total General & Administrative	- 1	157,639			\$	765,307	0.205981
710	Total Corporate Operations Expense	\$	165,758			\$	765,307	0.10
720	Total Operating Expenses note: does not include dep/amort	\$	607,661					
Misc E	xpenses Calculation		122 Furniture		2123 Ofc Equpt	21	24 GP Comptr	
	Investment	\$	10,183	\$	73,382	\$	77,230	
	Investment/TPIS		0.00265		0.01917		0.02017	
	Expense	- 5	2,262	- \$	4,756	\$	58,415	
	Expense Factor		0.22257		0.06481		0.75638	
	Model TPIS	\$	1,827,505	\$	1,627,606	\$	1,827,606	
	Calculated Investment	\$	4,851	\$	35,020	\$	36,865	
	Calculated Expense	\$	1,080	\$	2,270	\$	27,884	
	Subtotal (\$s)	5	31,233,977					
		23	51 Pub Tel Eqpl	ł				
	Investment	\$	13,006					
	Expense	- 5	3,428			c141	,c130	
	Expense Factor		0.263571					
	Model Investment	5	1,423,519,942					
	Calculated Expense	\$	375,198,090					
	Subtolal (\$s)	\$	-					
	Total Misc Expanse	5	31,233,977					
Other 1	faxes & Uncollectibles Calculation							
			Expenses			N	et Revenues	Factor
7230	Operating State & Local Income Tax	5	15.421			\$	(83,181)	0.0100
	Operating Other Taxes	š	68,913			ŝ	(83,161)	0.0500
	Uncollectible Revenues	\$	26,125			ŝ	765,307	0.0341
	retail					-		0.0291
 .	wholesale							0.0066
ruido o	f Net Plant to TPIS							
	TPIS	\$	3,828,706					
	Net Plant	\$	3,828,708					
	Ratio		100.00%					
	Model Investment	\$	1,527,606					
	Model % of Net Plant		48%					
	Model % of TPIS		48%					

Network Expense

	0 - 5 lines/sq mi		 5 - 200 lines/sq ml	200 - 650 lines/sq mi			650 - 850 850 - 2550 lines/sq mi lines/sq mi			> 2550 lines/sq mł			Totals
total wire center	\$	17,064	\$ 603,281	\$	779,630	\$	264,308	\$	2,708,022	\$	4,062,069	\$	8,434,373
total switching, installed	\$	12,003	\$ 435,416	\$	507 682	s	175,541	\$	1,508,999	s	2,490,624	Ś	5,230,264
total interoffice transmission	\$	690	\$ 35,490	\$	57,298	\$	21,148	S	190,963	5	306,961	S	612,550
total pole investment	\$	240,551	\$ 3,249,213	\$	1,882,070	\$	410,111	\$	2,968,481	\$	5,897,319	Ś	14,647,744
total buried cable	\$	144,342	\$ 2,124,596	\$	1,526,858	\$	353,547	s	1,998,984	\$	316,984	S	6,465,312
totał u/g cable	\$	228	\$ 3,181	\$	4,141	\$	7,389	\$	346,919	5	675,086	\$	1,036,944
total conduit	\$	407	\$ 4 665	\$	3,669	\$	2,904	\$	213,676	\$	711,655	\$	936,976
total aerial cable	\$	186,818	\$ 2,793,048	\$	2,024,360	\$	457,682	\$	2,214,262	\$	2,968,756	\$	10,644,926
total drop cable	\$	496	\$ 28,949	\$	46,900	\$	14,429	\$	139,460	\$	180,591	5	410,826
total muxes and digital termin	\$	8,861	\$ 227 213	5	310,932	\$	82,616	\$	684,608	\$	807,123	\$	2,121,354
total common channel signali	\$	304	\$ 12,163	\$	18,470	\$	6,108	\$	57,074	\$	84,580	\$	178,700
Totals	\$	611,764	\$ 9,517,215	\$	7,162,011	\$	1,795,783	\$	13,131,449	\$	18,501,748	\$	50,719,970

Notes:

1) Land & Building Factor applied to wire center investment

2) CO Switching Factor applied to common channel signaling

3) interoffice transmission factor applied to muxes & digital terminals

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Actual Revenue

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Basic Local Service			
5001 Basic Area	\$	431,231	37.41%
5002 Optional Extended Area	\$	(11)	0.00%
5003 Cellular Mobile	\$	· -	0.00%
5004 Other Mobile Svcs	\$	605	0.05%
Total Basic Local Service	\$	431,825	37.47%
Public Telephone Revenue			
5010 Local Public Msgs	\$	_	0.00%
Universal Public Phone	\$	_	0.00%
Public Exchange - IX Carrier	\$	_	0.00%
Credit Card Coinless	\$	-	0.00%
Public Exchange - CPE	\$	_	0.00%
Semi-Public Msgs	\$	_	0.00%
Other Public Phone Revenue		-	0.00%
Total Public Phone Revenue	\$	14,468	1.26%
TOTAL Public Photie Revenue	Ψ	14,400	1.20/0
Local Private Line Revenue			
5040 Interstate	\$	-	0.00%
Intrastate	\$	-	0.00%
Total Private Line	\$	17,852	1.55%
Customer Premises Revenue			
5050 Station Apparatus	\$	-	0.00%
Customer Premises Wiring	\$	-	0.00%
Total Customer Premises	\$	323	0.03%
Other Local Exchange Revenue			
5060 Central Office Features	\$	_	0.00%
Information Transport	\$	-	0.00%
Directory Assistance	\$		0.00%
Intercept Services	\$ \$	_	0.00%
Other Loc Exchg	\$ \$		0.00%
Total Other	\$	151,178	13.12%
	Ψ	101,170	13. 1270
Total Local Network Service Revenue	•		
Interstate	\$	-	0.00%
Intrastate	\$	615,646	53.41%
Total Revenue	\$	1,152,593	100.00%

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Actual Revenue

Exhibit ____ (DJW-2) MCI/GTE Arbitration Page 7 of 25

Actual 1995 Revenue

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Actual 1995 Revenue			
			% of total
Interstate Access			
5081 End User	\$. 94,026	8.16%
5082 Switched Access	\$	177,079	15.36%
5083 Special Access	\$	30,353	2.63%
Total Inter Access	\$	301,458	26.15%
	•	001,400	20.1070
State Access Revenue			
5084 End User	\$	-	0.00%
5084 Switched Access	\$	-	0.00%
5084 Special Access	\$	154,594	13.41%
Total State Access	\$	154,594	13.41%
	•		
Total Access Revenue	\$	456,052	39.57%
		,	
Long Distance Network Revenue			
5100 Interstate Message	\$	-	0.00%
5100 Intrastate Message	\$	-	0.00%
5100 Interstate Calling Plan	\$	-	0.00%
5100 Intrastate Calling Plan	\$	-	0.00%
Total LD Msg Revenue	Ŝ	58,580	5.08%
	•	,	
Unidirectional LD Revenue			
5110 Interstate	\$	-	0.00%
Intrastate	\$	-	0.00%
Total	\$	2,005	0.17%
	+	_,	0.1.70
LD Private Network Revenue			
5120 Interstate	\$	-	0.00%
Intrastate		-	0.00%
Total	<u>\$</u>	18,045	1.57%
, ota,	¥	10,040	1.0776
Other Long Distance Revenue			
5160 Interstate	\$	-	0.00%
Intrastate	\$	-	0.00%
Total	\$	2.265	
Iotai	ф.	2,265	0.20%
Total Long Distance Network Rev			
Interstate	\$	_	0.00%
Intrastate	\$ \$ \$	-	0.00%
Total	<u> </u>	80.905	
i vlai	Φ	80,895	7.02%

Calculation of Investment in General Support Items

Calculated Investment (\$) (from sheet '95 Actuals)

2122 Furniture	4,851,236
2123 Office Equipment	35,028,376
2124 General Purpose Comp	36,865,191
	\$ 76,744,803

Return, Depreciation, & Income Tax

	 Year	1	2	3	4	5	6	7	8
Total Investment	\$ 76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803
Accumulated Depreciation		10,963,543	21,927,087	32,890,630	43,854,173	54,817,716	65,781,260	76,744,803	87,708,346
Net Plant		65,781,260	54,817,716	43,854,173	32,890,630	21,927,087	10,963,543	0	-10,963,543
Depreciable Life	7								
Rate of Return	0.100								
Return Amount		6,584,704	5,487,253	4,389,803	3,292,352	2,194,901	1,097,451	0	-1,097,451
Income Tax Rate	0.40								
Income Tax Gross-Up		2,633,882	2,194, 9 01	1,755,921	1,316,941	877,961	438,980	0	-438,980
Total Return		20,182,129	18,645,698	17,109,267	15,572,836	14,036,405	12,499,974	10,963,543	0
Discount Rate	0.100								
Present Value		78,622,176							
Present Value Factor		4.867							
Levelized Capital Cost		\$ 16,154,745							
CapCost % of Investment	21.05%								

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9	10	11	12	13	14	15	16	17	18	19
\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803
98,671,890	109,635,433	120,598,976	131,562,520	142,526,063	153,489,606	164,453,149	175,416,693	186,380,236	197,343,779	208,307,323
-21,927,087	-32,890,630	-43,854,173	-54,817,716	-65,781,260	-76,744,803	-87,708,346	-98,671,890	-109,635,433	-120,598,976	-131,562,520
-2,194,901	-3,292,352	-4,389,803	-5,487,253	-6,584,704	-7,682,155	-8,779,605	-9,877,056	-10,974,507	-12,071,958	-13,169,408
-877,961 0	-1,316,941 0	-1,755,921 0	-2,194,901 0	-2,633,882 0	-3,072,862 0	-3,511,842 0	-3,950,822 0	-4,389,803 0	- 4,828,783 0	-5,267,763 0

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20	21	22	23	24	25	26	27	28	29	30
\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803
219,270,866	230,234,409	241,197,953	252,161,496	263,125,039	274,088,582	285,052,126	296,015,669	306,979,212	317,942,756	328,906,299
-142,526,063	-153,489,606	-164,453,149	-175,416,693	-186,380,236	-197,343,779	-208,307,323	-219,270,866	-230,234,409	-241,197,953	-252,161,496
-14,266,859	-15,364,310	-16,461,760	-17,559,211	-18,656,662	-19,754,112	-20,851,563	-21,949,014	-23,046,464	-24,143,915	-25,241,366
-5,706,744	-6,145,724	-6,584,704	-7,023,684	-7,462,665	-7,901,645	-8,340,625	-8,779,605	-9,218,586	-9,657,566	-10,096,546
0	0	0	0	0	0	0	0	0	0	0

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31	32	33	34	35	36	37	38	39	40	41	42
\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76,744,803	\$76.744.803	\$76,744,803
339,869,842	350,833,386	361,796,929	372,760,472	383,724,015	394,687,559	405,651,102			438,541,732	449,505,275	460,468,819
-263,125,039	-274,088,582	-285,052,126	-296,015,669	-306,979,212	-317,942,756	-328,906,299	-339,869,842	-350,833,386	-361,796,929	-372,760,472	-383,724,015
-26,338,816	-27,436,267	-28,533,718	-29,631,168	-30,728,619	-31,826,070	-32,923,521	-34,020,971	-35,118,422	-36,215,873	-37,313,323	-38,410,774
-10,535,527	-10,974,507	-11,413,487	-11,852,467	-12,291,448	-12,730,428	-13,169,408	-13,608,388	-14.047.369	-14.486.349	-14.925.329	-15,364,310
0	0	0	0	0	0	0	0	0	0	0	0

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43	44	45	46	47	48	49	50
\$76,744,803	\$76,744,803	\$76 7 <i>44</i> 903	876 7 <i>44</i> 902	476 744 002	E76 744 902	\$76 744 803	\$76 744 002
471.432.362			\$76,744,803 504,322,992		526,250,078	\$76,744,803 537,213,622	\$76,744,803 548,177,165
					• •	-460,468,819	
001,000,000	100,001,101	-110,014,040	-121,010,100	400,041,102	440,000,210	-400,400,013	-411,402,002
-39,508,225	-40,605,675	-41,703,126	-42,800,577	-43,898,027	-44,995,478	-46,092,929	-47,190,379
-15,803,290	-16,242,270	-16,681,250	-17,120,231	-17,559,211	-17,998,191	-18,437,171	-18,876,152
Û	0	0	0	0	0	0	0

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Expenses by Service

		0 - 6 lines/sg ml	5 - 200 lines/sq mi	200 - 850 lines/sq mi	650 - 850 iines/sq mi	850 - 2660 lines/sq ml	> 2550 lines/sq mi	Totals		4
Network-Related Expenses										
Distribution										
Annual Capital Cost	\$	952,762 \$	15,186,596 \$	11,381,726	2,584,969 \$	21,841,725 \$	31,891,801 \$	83,839,579		
Network Expenses	\$	356,720 \$	5,537,791 \$	3,926,027		5,968,208 \$	6,903,717 \$	23,553,334		
Direct expense	\$	1,309,482 \$	20,724,386 \$	15,307,753		27,809,933 \$	38,795,517 \$	107,392,912	42.42%	
investment	\$	7,033,311 \$	112,107,785 \$	84,020,156		161,236,099 \$	235,425,981 \$	618,905,629		
Support expenses	\$	422,907 \$	7,755,390 \$	6,551,527		12,809,367 \$	18,256,375 \$	47,376,102		
Subtotal, with misc spt	ŝ	1,732,389 \$	28,479,777 \$	21,659,280		40,619,300 \$	57,051,893 \$	154,769,014		
Total, with var overhead	\$	1,905,627 \$	31,327,754 \$	24,045,208		44,681,230 \$	62,757,082 \$	170,245,915		
Concentrator										
Annual Capital Cost	\$	149,233 \$	3,826,544 \$	5,236,465	1,391,355 \$	11,529,632 \$	13,592,931 \$	35,726,161		
Network Expenses	\$	13,262 \$	339,798 \$	464,805	123,332 \$	1,021,194 \$	1,201,255 \$	3,163,644		
Direct expense	\$	162,495 \$	4,166,342 \$	5,701,270	1,514,686 \$	12,550,826 \$	14,794,186 \$	38,889,805	15.36%	
Investment	\$	866,791 \$	22,225,737 \$	30,414,989	8,081,412 \$	66,967,623 \$	78,951,891 \$	207,508,443		
Support expenses	\$	52,479 \$	1,559,111 \$	2,440,072	694,755 \$	5,780,961 \$	6,961,841 \$	17,489,219		
Subtotal, with misc spt	\$	214,974 \$	5,725,453 \$	8,141,342	2,209,441 \$	18,331,787 \$	21,756,027 \$	56,379,024		
Total, with var overhead	\$	236,471 \$	6,297,998 \$	8,955,476		20,164,966 \$	23,931,630 \$	82,018,926		
Feeder										
Annual Capital Cost	\$	111,013 \$	1,476,301 \$	1,774,657		10,838,299 \$	19,830,118 \$	34,840,729		
Network Expenses	\$	32,715 \$	443,897 \$	551,208	\$	576,765 \$	491,893 \$	2,289,972		
Direct expense	\$	143,728 \$	1,920,197 \$	2,325,865	1,003,836 \$	11,415,063 \$	20,322,011 \$	37,130,700	14.67%	
Investment	\$	819,500 \$	10,898,085 \$	13,100,559	5,981,958 \$	80,008,561 \$	146,386,369 \$	257,195,032		
Support expenses	\$	46,418 \$	718,568 \$	995,441	\$ 460,439 \$	5,257,824 \$	9,563,122 \$	17,041,812		
Subtotal, with misc spt	\$	190,146 \$	2,638,765 \$	3,321,307	1,464,275 \$	16,672,887 \$	29,885,132 \$	54,172,512		
Total, with var overhead	\$	209,160 \$	2,902,642 \$	3,653,437	1,610,702 \$	18,340,176 \$	32,873,645 \$	59,589,763		
End Office Switching										
Annual Capital Cost	\$	79,365 \$	2,841,635 \$	3,355,035		10,874,785 \$	16,724,953 \$	35,032,133		
Network Expenses	\$	28,219 \$	996,820 \$	1,220,908	6 417,703 \$	4,108,638 \$	6,241,319 \$	13,013,607		
Direct expense	\$	107,584 \$	3,838,455 \$	4,575,943	1,574,063 \$	14,983,423 \$	22,966,272 \$	48,045,741	18.98%	
Investment	\$	553,762 \$	19,827,226 \$	23,409,423		75,877,726 \$	116,696,691 \$	244,433,214		
Support expenses	\$	49,813 \$	2,149,357 \$	3,031,358		10,264,775 \$	15,795,733 \$	32,366,928		
Subtotal, with misc spt	5	157,397 \$	5,987,812 \$	7,607,301		25,248,198 \$	38,762,005 \$	80,412,669		
Total, with var overhead	\$	173,137 \$	6,586,594 \$	8,368,031	2,914,950 \$	27,773,018 \$	42,638,206 \$	86,453,936		
Signaling										
Annual Capital Cost	S	1,693 \$	67,670 \$	102,760		317,534 \$	470,565 \$	994,205		
Network Expenses	\$	308 \$	12,218 \$	18,511		57,157 \$	84,662 \$	178,973		
Direct expense	\$	2,001 \$	79,886 \$	121,271		374,690 \$	555,227 \$	1,173,177	0.46%	
Investment	\$	11,311 \$	452,159 \$	686,529		2,121,718 \$	3,144,252 \$	6,643,140		
Support expenses	\$	927 \$	44,732 \$	80,337		256,691 \$	381,874 \$	791,971		
Subtotal, with misc spt Total, with var overhead	\$ 5	2,928 \$ 3,221 \$	124,618 \$ 137,080 \$	201,607 221,768		631,382 \$ 694,520 \$	937,100 \$ 1,030,810 \$	1,965,148 2,161,663		
·	•	-, •						_,		
Dedicated Transport	-									
Annual Capital Cost	\$	6,652 \$	383,319 \$	633,742		2,200,905 \$	3,733,400 \$	7,203,368		
Network Expenses	5	1,414 \$	81,472 \$	134,698		467,790 \$	793,513 \$	1,531,035	3.45% age	MCI/G
Direct expense	\$	8,065 \$	464,792 \$	768,440		2,668,695 \$	4,526,914 \$	8,734,404	3.45% 019	\mathbf{O}
investment	\$	48,555 \$	2,798,146 \$	4,626,174		16,066,113 \$	27,252,980 \$	52,582,963	ē	L.
Support expenses	5	3,734 \$	260,262 \$	509,057		1,828,258 \$	3,113,519 \$	5,918,173	13	<u>ନ</u>
Subtotal, with misc spt Total, with var overhead	5 5	11,600 \$ 12,960 \$	725,054 \$ 797,559 \$	1,277,498 1,405,248		4,496,953 \$ 4,948,649 \$	7,640,432 \$ 8,404,475 \$	14,652,577 16,117,834	3 of	MCI/GTE
	•		,	1,100,210		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,	14111.484		
Common Transport									U.	Arbitration
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Expenses by Service

		0 - 5		5 - 200		200 - 660		650 - 850		850 - 2550	> 2550			
		lines/sq mi		lines/sq mi		lines/sq ml		lines/sq mi	_	lines/sq mi	lines/sq mi		Totals	
Annual Capital Cost	\$	2,599		92,250		134,068		38,036		358,049 \$	379,964		1,004,966	
Network Expenses	ş	552		19,607		28,495	-	8,084		76,101 \$	80,759		213,600	
Direct expense	s	3,152		111,858		162,563		46,120		434,150 \$	460,723		1,218,566	0.48%
Investment	S	18,975		673,400		978,664		277,652		2,613,676 \$	2,773,649		7,336,023	
Support expenses	\$ 5	1,459		62,635		107,691		31,524		297 426 \$	316,876		817,610	
Subtotal, with misc spt	-	4,611	•	174,493		270,254		77,644		731,578 \$	777,598		2,036,176	
Total, with var overhead	\$	5,072	3	191,942	,	297,279	\$	85,408	*	804,733 \$	855,356	3	2,239,793	
Tandem Switching														
Annual Capital Cost	\$	942		46,217		73,205	-	24,453		229,827 \$	343,917		718,561	
Network Expenses	\$	383		18,867	\$	29,911	\$	9,980	\$	93,879 \$	140,334	\$	293,353	
Direct expense	\$	1,324		65,084		103,116	\$	34,433	-	323,708 \$	484,251		1,011,914	0.40%
Investment	\$	6,685	-	328,095		519,685		173,594		1,631,557 \$	2,441,487		5,101,104	
Support expenses	\$	613	\$	36,444	\$	68,310	\$	23,535	5	221,763 \$	333,058	\$	683,723	
Subtotal, with misc spt	\$	1,937		101,528	\$	171,426	\$	57,968		545,489 \$	817,309		1,695,638	
Total, with var overhead	\$	2,131	\$	111,681	\$	188,568	\$	63,765	\$	600,016 \$	699,040	5	1,865,202	
Operator Systems														
Annual Capital Cost	\$	2.617	5	113,918	5	175,337	\$	55.841	5	525.313 \$	723,741	s	1,596,767	
Network Expenses	ŝ	1.441	ŝ	69,009	ŝ	108.677		35.832	ŝ	337,264 \$	494,533	Ś	1,046,758	
Direct expense	ŝ	4,058	ŝ	182,927		284,015	-	91,673	ŝ	862,577 \$	1,218,274	\$	2,643,525	1.04%
investment	\$	13.536		589,231		906,918		266,835		2 717 139	3,743,495		8 259 154	
Support expenses	ŝ	1,311		68,454		121,555		42,049		397 306 \$	573,295		1,203,970	
Subtotal, with misc spt	ŝ	5,369		251,382		405,569		133,722		1,259,883 \$	1,791,569		3,847,494	
Total, with var overhead	ŝ	5,906		276,520		446,126		147,094		1,385,871 \$	1,970,726		4,232,244	
Public Telephone														
Annual Capital Cost	\$	1,764	¢	125,916	¢	217,782	•	96,233	•	830,802 \$	1,550,186	5	2,822,684	
Network Expenses	ŝ	2,563		182,892		316,325		139,777		1,206,727 \$	2,251,621		4,099,905	
Direct expense	ŝ	4,327		308,808		534,107		236,010		2,037,529	3,801,808		6,922,589	2.73%
Investment	ŝ	9,723		693,900		1,200,153		530,320		4,578,381 \$	8,542,762		15,555,239	2.1070
Support expenses	ŝ	1,397		115,561		228,591		108,253		938,494 \$	1,789,053		3,181,349	
Subtotal, with misc sot	\$	5,724		424,369		762,698		344,263		2,976,023 \$	5,590,861		10,103,938	
Total, with var overhead	\$	6,297	\$	466,806	\$	838,968	\$	378,689	\$	3,273,625 \$	6,149,947	\$	11,114,332	
Totala														
Annual Capital Cost	\$	1,308,640	\$	24,160,366	s	23,084,778	\$	6,436,921	\$	59,546,871 \$	89,241,576	5	203,779,152	
Network Expenses	š	437,577		7,702,369		6,799,566		1,847,341		13,913,722 \$	18,683,605		49,384,180	
Total	ŝ	1,746,217		31,862,735		29,884,344		8,284,262		73,460,593	107,925,182	-	253, 163, 332	100.00%
Investment	ŝ	9,382,148		170,593,773		159,663,350		44,502,523		413,818,592 \$	625,359,557		1,423,519,942	
Supporting Network Expenses														
Capital Cost - Genl Support		94,405		1,612,517		4 440 047		398,927		4,396,311 \$	8,233,668		AC 464 746	
	\$ \$	58,396				1,418,917		1,529,184					16,154,745	
Network Operations Network Support	\$	•		2,891,588		4,587,779				14,395,544 \$	21,499,209		44,961,700	
Network Support	*	(943)	*	(17,301)	•	(17,171)	•	(4,625)	ð	(41,599) \$	(60,483	, .	(142,123)	
Other Taxes	\$	135,341		2,565,220		2,500,085		707,946		6,265,967 \$	9,298,178		21,492,757	
Misc Expenses	s	276,754		4,871,512		4,300,517	-	1,168,386		8,800,002 \$	11,816,807		31,233,977	MCI/ Page
Subtotal	\$	563,953		11,923,535		12,790,125		3,799,819	-	33,836,245 \$	50,787,379		113,701,057	2 g
Carrier-carrier customer svc	\$	4,380		216,902		344,135		114,706		1,079,828 \$	1,612,683		3,372,634	Ľ 5
Interoffice/Switching Net Ops	\$	17,105	•	846,980		1,343,813		447,916		4,216,621	6,297,366		13,169,800	49
Interoffice/Sw Exp	\$	122,127	2	4,560,074	\$	5,731,333	\$	1,992,216	\$	18,784,665 \$	28,993,386	\$	60,183,601	MCI/GTE Page 14 of
Total Network Costs	\$	2,327,275	\$	44,633,250	\$	44,018,282	\$	12,531,996	s	111,513, 458 \$	165,009,927	\$	360,034,189	Arbi 25

Other costs

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Expenses by Service

	•••	0 - S lines/sq mi		5 - 200 lines/sq mi	200 - 650 lines/sg mi		650 - 850 lines/sq mi		860 - 2550 lines/sq mi		> 2550 ilnes/sq mi		Totais
Operating taxes and uncollectibles	\$	135,341	\$	2,565,220 \$	2,500,0	85 \$	707,948	\$	6,285,987	\$	9,298,178	\$	21,492,757
USF calculations													
Cepital cost	\$	1,262,482	\$	22,285,140 \$	20.551.7	88 1	5,527,552	s	51,179,417	s	75,979,126	\$	176,785,506
Network expenses	\$	419,930	Ś	6,935,100 \$	5,701,9	45 \$			10,114,194			ŝ	37,067,487
unbundled network expenses	\$	437,577	\$	7,702,369 \$	6,799,5				13,913,722		18,683,605	•	49,384,180
USF/unbundled expenses		96.0%		90.1%		9%	77.89		72.7%	•	66.7%	•	75.1%
USFAinbundled capital cost		96.5%		92.2%	69	0%	85.95	6	85.9%		85.1%		86.8%
Capital cost gen spt	\$	91,075	\$	1,487,360 \$	1,263,2	26 \$	342,569	\$	3,778,546	\$	7,010,038	\$	13,972,815
юор	\$	87,602	\$	1,369,009 \$	1,129,4	50 1	296,245	\$	3,262,426	\$	6,033,328	\$	12,178,060
EO switching	\$	3,321	\$	111,556 \$	123,7	41 8	43,043	\$	479,393	\$	912,059	\$	1,673,112
signaling	\$	20	•	573 \$		53 1		\$	2,695	\$	4,860	\$	9,150
transport	\$	132	\$	6,223 \$	9,2	82 1	i 3,034	\$	34,032	\$	59,791	\$	112,493
Network operations	\$	72,456		3,366,637 \$	4,974,0	84 S	i 1,538,064	\$	13,529,597	\$	18,534,711	\$	42,015,549
loop		69,694		3,098,748 \$	4,447,3	30 \$	1,330,076	\$	11,681,559	\$	15,952,265	\$	36,579,673
EO switching	-	2,642		252,507 \$	487,2	42 \$			1,716,531	\$	2,411,507	\$	5,063,681
signaling	-		-	1,297 \$		65 \$			9,651	-	12,851	\$	27,891
transport	\$	105	\$	14,085 \$	36,5	47 \$	13,624	\$	121,858	\$	158,088	\$	344,305
Network support	\$	(943)	\$	(17,301) \$	(17,1	71) \$	(4,625)\$	(41,599)	\$	(60,483)	\$	(142,123)
loop	\$	(907)	\$	(15,925) \$	(15,3	53) \$	(3,999	\$ ((35,917)	\$	(52,056)	\$	(124,157)
EO switching	\$	(34)	\$	(1,298) \$	(1,6	82) \$	(581) \$	(5,278)	\$	(7,869)	\$	(16,742)
signaling		(0)		(7) \$		10) \$) \$	(30)	\$	(42)	\$	(92)
transport	\$	(1)	\$	(72) \$	(1	26) \$	i (41)\$	(375)	\$	(516)	\$	(1,131)
Misc expenses	\$	265,593		4,386,870 \$	3,606,3	05 \$	908,934	\$	6,396,917	\$	7,879,428	\$	23,444,047
loop		255,465	•	4,037,799 \$	3,224,3				5,523,148	\$	6,781,585	\$	20,608,418
EO switching		9,684		329,027 \$	353,2	60 \$	i 114,204	\$	811,592	\$	1,025,174	\$	2,842,940
signaling	-		\$	1,690 \$		50 \$		-	4,563	-	5,463	\$	14,582
transport	\$	384	\$	18,353 \$	26,4	97 \$	8,051	\$	57,615	\$	67,206	\$	178,107
USF investment ratios													
loop		96.2%		92.0%		4%	86.5%		86.3%		86.1%		
EO switching		3.6%		7.5%		8%	12.69		12.7%		13.0%		
signaling		0.0%		0.0%		1%	0.15	-	0.1%		0.1%		
transport		0.1%		0.4%	0.	7%	0.99	•	0.9%		0.9%		
total USF investment	\$	9,065,285	\$	157,786,994 \$	142,641,3	88 \$	38,328,697	\$	356,971,865	\$	535,355,479		

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		0 - 5 lines/sq mi		5 - 200 lines/sq mi		200 - 850 lines/sq mi		650 - 850 lines/sq mi	 850 - 2660 Jines/sq ml		> 2550 Unes/sq ml	Totals
Distribution investment												
total wire center											s	-
total switching, installed											Š	-
total interoffice transmission											ŝ	
total pole investment	\$	265,370	\$	3,758,238	\$	2,048,409	\$	482,477	\$ 3,795,066	s	7,897,230 \$	18,246,789
total buried cable	\$	3,537,637	\$	52,600,320	\$	34,926,655	\$	7,307,262	\$ 51,430,853	\$	8,085,430 \$	157,888,158
total u/g cable	\$	•	\$	-	5	•	\$	-	\$ 8,498,825	\$	22,227,511 \$	30,726,336
total conduit	\$	•	\$	-	\$	-	5	•	\$ 14,374,439	\$	85,421,229 \$	99,795,668
total serial cable	\$	3,055,455	\$	45,548,346	\$	30,518,996	5	6,208,211	\$ 33,995,299	\$	48,159,607 \$	167,485,914
total drop cable	5	66,609	\$	3,886,050	\$	6,295,656	5	1,936,894	\$ 18,720,616	\$	24,241,895 \$	55,147,720
total muxes and digital terminals											\$	-
total NID, terminal and splice	\$	108,240	\$	6,314,831	\$	10,230,440	\$	3,147,453	\$ 30,421,001	\$	39,393,080 \$	89,615,045
ROW fees											\$	•
TOTAL	\$	7,033,311 1.14%	\$	112,107,785 18.11%	\$	84,020,156 13,58%	\$	19,082,297 3,08%	161,236,099 26.05%	\$	235,425,981 \$ 38.04%	618,905,629 100.00%
Cost of Capital												
		Year		1		2		3	 4		6	6
Total investment	\$	616,905,629		\$618,905,629		\$618,905,629		\$618,905,629	\$618,905,629		\$618,905,629	\$618,905,629
Accumulated Depreciation	•			30,945,281		61,690,563		92,835,844	123,781,126		154,728,407	185,671,689
Net Plant				587,960,348		557,015,067		526,069,785	495,124,504		464,179,222	433,233,941
Depreciable Life		20										
Rate of Return		0.100										
Return Amount				58,854,831		55,757,208		52,659,585	49,561,963		46,464,340	43,366,717
Income Tax Rate		0.40										
Income Tax Gross-Up				21,580,105		20,444,310		19,308,515	18,172,720		17,036,925	15,901,130
Total Return				111,380,217		107,146,799		102,913,382	98,679,964		94,446,548	90,213,129
Discount Rate		0.100										
Present Value				713,286,678								
Present Value Factor Levelized Capital Cost			\$	8.508 83,839,579		0.135464237						
		Q - S		5 - 200		200 - 650		650 - 850	850 - 2550		> 2550	
		lines/sq mi		in ps/senil		ilnes/sq mi		lines/sq mi	lines/sq mt		lines/sq mi	Totals
Network Expenses												
total wire center	\$	-	\$		\$	•	\$	-	\$	\$	- \$	-
total switching, installed	\$	-	\$	•	\$	-	\$	•	\$	\$	- \$	-
total interoffice transmission	\$	•	\$	•	\$	-	\$	•	\$	\$	- \$	
total pole investment	\$	63,527	\$	899,684	\$	490,368	\$	115,500	\$ 	\$	1,890,516 \$	4,368,094
total buried cable	\$	113,124	\$		\$	1,172,644	\$	230,962	\$	\$	107,818 \$	4,876,602
total u/g cable	ş	•	\$	-	S	•	5	•	\$ 15,622	•	26,601 \$	42,223
lotal conduit	ş	474 577	\$	-	\$		5	-	\$ 	S	128,391 \$	149,995
total aeriel cable total drop cable	2 2	174,577	\$ \$	2,602,461	\$ \$	1,743,740		354,714		\$	2,751,658 \$	9,569,514
total muxes and digital terminals	s	496	ь 5	28,949	s s	46,900	\$ \$	14,429	139,460	\$ 5	180,591 \$ - S	410,826
total NID	\$	4,996	•	291,454	•	472,174		145,267	\$ 1,404,048	•	- S 1,816,142 S	4,136,079
Expense Summary												
Annual Capital Cost	\$	952,762		15,186,596		11,381,728		2,584,969	21,841,725		31,891,801 \$	83,839,579
Network Expenses	\$	356,720	\$	5,537,791	\$	3,926,027	\$	860,872	\$ 5,968,208	\$	6,903,717 \$	23,553,334
Total	\$	1,309,482	\$	20,724,386	\$	15,307,753	\$	3,445,840	\$ 27,809,933	\$	38,795,517 \$	107,392,912

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Concentrator

		0 - 5 lines/sq mi	 5 - 200 lines/sq ml		200 - 650 lines/sq mi		650 - 850 lines/sq mi		850 - 2550 lines/sq mi		> 2550 lines/sq mi		Totals
Loop Concentrator Investment													
lotal wire center												\$	
total switching, installed												\$	-
lotal interoffice transmission												\$	-
total pole investment												\$	•
total buried cable												\$	
total u/g cable												\$	-
total conduit												\$	
total aerial cable												\$	•
total passive SAI	\$		\$ 32,600	\$	69,400	\$	40,000	5	434,500	\$	854,600	\$	1,431,100
total muxes and digital terminals	\$	866,791	\$ 22,193,137	\$	30,345,589	\$	8,041,412	\$	66,533,123	5	78,097,291	\$	206,077,343
total common channel signaling								÷					
TOTAL	\$	866,791	\$ 22,225,737	\$	30,414,989	\$	8,081,412	\$	66,967,623	\$	78,951,891	\$	207,508,443
		0.42%	10.71%		14.66%		3.89%		32 27%		38.05%		100.00%
Cost of Capital					_								
	•	Year	 1		2		3		4		5		6
Total Investment	\$	207,508,443	\$207,508,443		\$207,508,443		\$207,508,443		\$207,508,443		\$207,508,443		\$207,508,443
Accumulated Depreciation			20,750,844		41,501,689		62,252,533		83,003,377		103,754,221		124,505,066
Net Plant			186,757,599		166,006,754		145,255,910		124,505,066		103,754,221		83,003,377
Depreciable Life		10											
Rate of Return		0.100											
Return Amount			18,694,436		16,617,276		14,540,117		12,462,957		10,385,798		8,308,638
Income Tax Rate		0.40											
Income Tax Gross-Up			6,854,626		6,093,001		5,331,376		4,569,751		3,808,126		3,046,501
Total Return			46,299,906		43,461,122		40,622,337		37,783,552		34,944,768		32,105,983
Discount Rate		0.100											
Present Value			219,427,520										
Present Value Factor			6.142										
Levelized Capital Cost			\$ 35,726,161		0.172167264								
		0 - 5 lines/sq mi	 5 - 200 lines/sg ml		200 - 650 lines/sq ml		650 - 650 lines/sq ml		850 - 2550 Lines/sq mi		> 2550 ilnes/sq mi		Totals
Network Expenses													
total wire center	\$		\$ -	\$	-	\$		\$		\$	-	\$	-
total switching, installed	ŝ		\$	ŝ		\$		ŝ		\$	-	\$	-
total interoffice transmission	ŝ	-	\$ -	\$	-	\$		\$		\$	-	\$	-
total pole investment	\$		\$	\$	-	\$	-	\$		\$	-	\$	-
total buried cable	ŝ.	-	\$	\$	-	S		\$		\$	•	\$	-
total u/g cable	\$	-	\$ -	\$	-	\$		\$		\$	-	\$	-
total conduit	\$	-	\$ •	\$	-	\$	-	\$	-	\$	-	\$	-
total aerial cable	\$	-	\$ -	\$	-	\$	-	\$	•	\$	-	\$	-
total drop cable												\$	•
total muxes and digital terminals	\$	13,262	\$ 339,798	\$	464,805		123,332	-	1,021,194	\$	1,201,255	\$	3,163,644
total common channel signaling	\$	•	\$	\$	-	\$	-	\$	-	\$	-	\$	-
Expense Summary													of 200 404
Annual Capital Cost	\$	149,233	3,826,544		5,236,465		1,391,355		11,529,632		13,592,931		35,726,161
Network Expenses	5	13,262	\$ 339,798	2	464,805	\$	123,332	\$	1,021,194	2	1,201,255	5	3,163,644
Total	\$	162,495	\$ 4, 166, 342	5	5,701,270	\$	1,514,686	\$	12,550,826	\$	14,794,186	\$	38,889,805

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GTEFL_222D4Exp

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		0 - 5 lines/sq mi		5 + 290 line#/#q mi		200 - 650 lines/sg mi		650 - 850 Ilnes/sq mi	850 - 2550 lines/sq mi		> 2550 lines/sq mi		Totals
-													
olal wire center											\$		_
otal switching, installed											s		-
otal interoffice transmissio	~~										2		-
otal pole investment	s.	22,754	e	247,646	•	187,597 \$		28,469 \$	102,038	e	79,794		668,29
•	ŝ		ŝ		ŝ	6,662,693 \$		2,539,727 \$	5,453,229		5,278,128 \$		
	ŝ	30,605	-		ŝ	555,919 \$		991,863 \$	38,070,315				26,291,27
otal u/g cable	-				•	, ,			, ,	-			108,469,20
otal conduit	ş	86,780			5	782,932 \$		619,746 \$	31,624,189		68,835,255		102,944,35
	\$	214,232	2	3,335,672	э.	4,911,417 \$	•	1,802,154 \$	4,758,789	3	3,799,642 \$	•	18,821,90
olai drop cable											\$		•
otal muxes and digital ten	minals	1									\$		-
otal ROW											\$		-
elwork investment frac													
TOTAL	\$	819,500	\$	10,898,086	\$	13,100,559 \$	5	5,981,958 \$	80,008,561	\$	146,386,369	i	257, 195,03
		0.32%		4.24%		5.09%		2.33%	31.11%		56.92%		100.00
Cost of Capital						_			_		_		
-		Year		1		2		3			5	······	6
otal Investment	\$	257,195,032		\$257,195,032		\$257,195,032		\$257,195,032	\$257,195,032		\$257,195,032		\$257,195,03
councilated Depreciation	.			12,859,752		25,719,503		38,579,255	51,439,006		64,298,758		77,158,5
Net Plant				244,335,281		231,475,529		218,615,777	205,756,026		192,896,274		180,036,5
Depreciable Life		20							,				
Rate of Return		0,100											
Return Amount		•••		24,457,962		23,170,700		21,883,439	20,596,178		19,308,917		18,021,6
ncome Tax Rate		0.40		24,101,002		20,110,100		£1,000,400	20,000,110		10,000,017		10,021,0
ncome Tax Gross-Up		0.40		8,967,919		8,495,923		8,023,928	7,551,932		7,079,936		6,607,94
Total Return				46,285,632		44,528,376		42,767,119	41,007,862		39,248,605		37,489,34
Discount Rate		0.100	1	40,200,002		44,020,010		42,701,113	41,007,002		33,2-13,005		01,408,0
Present Value				296,416,418									
Present Value Factor				8.508									
evelized Capital Cost			\$	34,840,729		0.135464237							
		0-5		5 - 200		200 - 650		650 - 850	850 - 2550		> 2550		
		lines/sq mi		lines/sq mi		Hnes/sq ml		lines/sq ml	iines/sq_mi		lines/sq_mi		Totals
letwork Expenses													
otal wire center												5	-
otal switching, installed											\$		-
otal interoffice transmissi	on										ŝ		-
plai pole investment	\$	5,447	5	59,284	s	44,909 \$		6,815 \$	24,427	s	19,102		159,98
otal buried cable	ŝ	14,874			š	223,735		80 274 \$	162,927		70,383		744,33
otal u/g cable	s	23	ŝ		ŝ	768 \$		2,506 \$	69,979	ŝ	81,850 \$		155,51
	ŝ	130	s		ŝ	1,177 \$		931 \$	47,532	ŝ	103,461		154,72
	s	12.240	ŝ	190,588	š	280,620 \$		102,968 \$	271.899	ŝ	217,097 \$		1,075,41
			ŝ		š	- \$		- \$		ŝ	- \$		
olal aerial cable			•		•	- •		- v		•	5	;	-
blai serial cable blai drop cable btai muxes and digital ten											\$,	-
otal aerial cable otal drop cable otal muxes and digital ten otal common channel sig											3	•	-
olal serial cable olal drop cable otal muxes and digital ter otal common channel sig Expense Summany		111,013	5	1,476,301	\$	1,774,657 \$	5	810,341 \$	10,838,299	\$	19,830,118 \$		- 34,840.72
otal conduit olai aerial cable olai drop cable otal muxes and digital ter otal common channel sig Expense Summany Annual Capital Cost Network Expenses	naling		-	1,476,301 443,897		1,774,657 \$ 551,208 \$		810,341 \$ 193,495 \$	10,838,299 576,765	-		ì	- 34,840,72 2,289,97

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1. 11

		0 - 5 Nnes/sq mi		5 - 200 lines/sq mi		200 - 650 lines/sq mi		650 - 850 lines/sg mi		850 - 2550 lines/sq mi		> 2550 lines/sq mi		Totals
End Office Switching Investme	hat													
total wire center	S	114,736	\$	3,991,400	\$	5,091,392	\$	1,728,124	\$	17.805.627		26,716,077	•	55,447,356
total switching, installed	\$	439,026		15,835,826		18,318,031		6,340,263	-	58,072,099	· · ·		ŝ	188,985,858
total interoffice transmission							•	-11	•			,,-,-,-	ŝ	100,000,000
total pola investment													ŝ	-
total buried cable													\$	•
total u/g cable													\$	-
total conduit													\$	-
total aerial cable													\$	-
total drop cable													\$	-
total muxes and digital terminals													\$	•
total common channel signaling													\$	
TOTAL	\$	553,762 0.23%	\$	19,827,226 8.11%	\$	23,409,423 9.58%	\$	8,068,387 3.30%	\$	75,877,726 \$ 31.04%	\$	116,696,691 47.74%	\$	244,433,214 100.00%
Cost of Capital		Maar				•						_		
		Year		1		2		3				5		6
Total Investment	5	244,433,214		\$244,433,214		\$244,433,214		\$244,433,214		\$244,433,214		\$244,433,214		\$244,433,214
Accumulated Depreciation	•			15 277 076		30,554,152		45,831,228		61,108,303		76,385,379		91,662,455
Net Plant				229 156 138		213,879,062		198,601,986		183,324,910		168,047,835		152,770,759
Depreciable Life		16										100,011,000		102,110,103
Rate of Return		0.100												
Return Amount				22,938,529		21,409,294		19,880,059		18,350,824		16,821,588		15,292,353
Income Tax Rate		0.40						, .						,=-=,
Income Tax Gross-Up				8,410,794		7,850,075		7,289,355		6,728,635		6,167,916		5,607,196
Total Return				46,626,399		44,536,444		42,446,490		40,356,535		38,266,580		36,176,625
Discount Rate		0.100												
Present Value				273,918,096										
Present Value Factor				7.819										
Levelized Capital Cost			\$	35,032,133		0.143319858								
		0 - 5 lines/sq mi		5 - 200 lines/ag mi		200 - 650 lines/sq ml		650 - 850 lines/sq mi		850 - 2550 lines/ag mi		> 2550 lines/sq mi		Totals
														(otata
Network Expenses														
total wire center	\$	16,409	\$	-	\$	728,153		247,150		2,546,499		3,820,840	\$	7,929,888
total switching, installed	\$	11,810	\$	425,984	\$	492,755		170,553	\$	1,562,139	\$	2,420,479	\$	5,083,720
total interoffice transmission	\$	-	\$	-	\$	-	\$	-	\$	- 1			\$	•
total pole investment	5	•	\$	•	5	•	\$	•	\$	- 4			\$	•
total buried cable	\$ \$	-	S	•	5	-	\$	•	\$	-			\$	-
total u/g cable total conduit	\$ 2	•	5 5		5 5	-	\$ \$	-	5	- 1			\$	
total aerial cable	ŝ		ŝ	-	ŝ	•	4 2	•	\$	- •			\$	•
total drop cable	ŝ		5	-	\$	-	а 5	-	\$ \$	- 1			\$	-
total muxes and digital terminals	\$		ŝ	-	ŝ	• -	5	-	5	- 5			\$ 5	•
total common channel signaling		-	ŝ	•	\$	•	ŝ	-	s	- 3			\$	-
Expense Summary														
Annual Capital Cost	\$	79,365	-	2,841,635	\$	3,355,035	\$	1,156,360	\$	10,874,785 \$		16,724,953	\$	35,032,133
Network Expenses	\$	28,219	\$	996,820	\$	1,220,908	\$	417,703	\$	4,108,638 \$		6,241,319		13,013,607
Total	\$	107,584	\$	3,838,455	\$	4,575,943	\$	1,574,063	5	14,983,423 \$		22,966,272	\$	48,045,741

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Signaling

		0 - 5 lines/sq mi	5 - 200 lines/sq mi		200 - 650 tin es /sq mt		650 - 850 lines/sq mi	 850 - 2550 lines/sq mi		> 2550 lines/sq mi	 Totals
Signaling Investment											
total STP	\$	3,582	\$ 139,767	\$	210,698 \$	6	69,566	\$ 648,553	5	963,043	\$ 2,035,210
total links	\$		\$ 23,949		18,288 \$		4,965	37,171		36,607	122,883
total SCP	\$	5,825	\$ 288,443	\$	457,643 \$		152,540	1,435,993			\$ 4,485,047
TOTAL	\$	11,311	\$ 452,159	\$	686,629 \$	5	227,071	\$ 2,121,718		3,144,252	\$ 6,643,140
		0.17%	6.81%		10.34%		3.42%	31.94%		47.33%	100.00%
Cost of Capital		Year	1		2		3	4		5	6
·			 		·····			 			V
Total Investment	\$	6,643,140	\$6,643,140		\$6,643,140		\$6,643,140	\$6,643,140		\$6,643,140	\$6,643,140
Accumulated Depreciation	n		474,510		949,020		1,423,530	1,898,040		2,372,550	2,847,060
Net Plant			6,168,630		5,694,120		5,219,610	4,745,100		4,270,590	3,796,080
Depreciable Life Rate of Return		14 0.100									
Return Amount		0.100	617,480		569,981		522,483	474,985		427,486	379,988
Income Tax Rate		0.40	017,400		505,501		522,405	4/4,505		427,400	379,900
Income Tax Gross-Up		0.10	226,409		208,993		191,577	174,161		156,745	139,329
Total Return			1,318,399		1,253,485		1,188,570	1,123,656		1,058,741	993,826
Discount Rate		0.100			, .			• • •		· · · · · · · · · · · · · · · · · · ·	,
Present Value			7,320,004								
Present Value Factor			7.363								
Levelized Capital Cost			\$ 994,205		0.149658824						
			r 200		<u></u>			0.00 0.000			
		0 - 5 lines/sq mi	5 - 200 lines/sq mi		200 - 650 lines/sq mi		650 - 850 lines/sq mi	 850 - 2550 lines/sq mi		> 2550 lines/sq mi	Totais
Network Expenses											
total STP	\$	96	\$ 3,760	S	5,668 \$	6	1,871	\$ 17,446	\$	25,906	\$ 54,747
total links	\$	55	\$ 697		532 \$		145	1,082		1,066	\$ 3,578
total SCP	\$	157	7,759		12,311 \$		4,103	38,628		57,690	120,648
Expense Summary											
Annual Capital Cost	\$	1,693	67,670		102,760 \$		33,983	317,534		470,565	\$ 994,205
Network Expenses	\$	308	\$ 12,216	\$	18,511 \$	5	6,119	\$ 57,157	\$	84,662	178,973
Total	\$	2,001	\$ 79,886	\$	121,271 \$	5	40,102	\$ 374,690	\$	555,227	\$ Exhibit MCI/GTE Ar Page 20 of 25
					GTEFL_2	2220	94Exp				(DJW-2) Arbitration 25

Ded Xport

_	0 - 5 tine s /sq mi	5 - 200 lines/sq mi	200 - 650 lines/sq mi	650 - 850 lines/sq ml	850 - 2550 lines/sq ml	> 2550 lines/sq mi	Totals
Dedicated Transport							
total dedicated transmiss \$		2,798,146 \$	4,626,174 \$	1,790,995 \$	16,066,113 \$	27,252,980 \$	52,582,963
TOTAL \$	i 48,555 \$	2,798,146 \$	4,626,174 \$	1,790,995 \$	16,066,113 \$	27,252,980 \$	52,582,963
	0.09%	5.32%	8.80%	3.41%	30.55%	51.83%	100.00%
Cost of Capital							
_	Year		2	3	4	5	6
Total Investment \$	52,582,963	\$52,582,963	\$52,582,963	\$52,582,963	\$52,582,963	\$52,582,963	\$52,582,963
Accumulated Depreciation		2,767,524	5,535,049	8,302,573	11,070,098	13,837,622	16,605,146
Net Plant		49,815,439	47,047,915	44,280,390	41,512,866	38,745,342	35,977,817
Depreciable Life	19						
Rate of Return	0.100						
Return Amount		4,986,525	4,709,496	4,432,467	4,155,438	3,878,409	3,601,379
Income Tax Rate	0.40						
Income Tax Gross-Up		1,828,393	1,726,815	1,625,238	1,523,661	1,422,083	1,320,506
Total Return		9,582,443	9,203,836	8,825,229	8,446,623	8,068,016	7,689,410
Discount Rate	0.100						
Present Value		60,215,708					
Present Value Factor		8.359					
Levelized Capital Cost	\$		0.136990531				
	0 - 5	5 - 200	200 - 650	650 - 850	850 - 2550	> 2550	
	lines/sq mi	lines/sq mi	lines/sq mi	lines/sq mł	lines/sq mi	lines/sq mi	Totals
Network Expenses							
total interoffice transmiss \$	i 1,414 \$	81,472 \$	134,698 \$	52,148 \$	467,790 \$	793,513 \$	1,531,035
Expense Summary							
Annual Capital Cost \$	6,652 \$	383,319 \$	633,742 \$	245,349 \$	2,200,905 \$	3,733,400 \$	7,203,368
Network Expenses \$		81,472 \$	134,698 \$	52,148 \$	467,790 \$	793,513 \$	1,531,035

8,734,404

768,440 \$

297,497 \$

2,668,695 \$

j.

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4,526,914 \$

Total

8,065 \$

\$

464,792 \$

Common Xport

		0 - 5 lines/sq mi	 5 - 200 lines/ s q mi	 200 - 650 lines/sq mi	650 - 850 lines/sq mi		850 - 2550 lines/sq mi		> 2550 lines/sq mi		Totals
Common Transport total common transmissi TOTAL	\$ \$	18,975 18,975 0.26%	673,408 673,408 9.18%	978,664 978,664 13.34%	277,652 277,652 3.78%	-	2,613,676 2,613,676 35.63%		2,773,649 2,773,649 37.81%	•	7,336,023 7,336,023 100.00%
Cost of Capital		Year	11	2	3		4		5		6
Total Investment Accumulated Depreciatio Net Plant Depreciable Life	\$ 10	7,336,023 19	\$7,336,023 386,106 6,949,917	\$7,336,023 772,213 6,563,810	\$7,336,023 1,158,319 6,177,704		\$7,336,023 1,544,426 5,791,597		\$7,336,023 1,930,532 5,405,491		\$7,336,023 2,316,639 5,019,384
Rate of Return Return Amount Income Tax Rate Income Tax Gross-Up		0.100 0.400	695,687 255,085	657,037 240,914	618,388 226,742		579,739 212,571		541,090 198,400		502,440 184,228
Total Return Discount Rate		0.100	1,336,878	1,284,058	1,231,237		1,178,416		1,125,596		1,072,775
Present Value Present Value Factor Levelized Capital Cost			\$ 8,400,892 8.359 1,004,966	0.136990531							
		0 - 5 lines/sq mi	5 - 200 lines/sq mi	200 - 650 _ lines/sq mi	 650 - 850 lines/sq ml		850 - 2550 ìnes/sq mì		> 2550]ines/sq mi		Totals
Network Expenses total interoffice transmiss	\$	552	\$ 19,607	\$ 28,495	\$ 8,084	\$	76,101	\$	80,759	\$	213,600
Expense Summary Annual Capital Cost Network Expenses	\$ \$	2,599 552	92,250 19,607	134,068 28,495	38,036 8,084	•	358,049 76,101	•	379,964 80,759	•	1,004,966 213,600
Total	\$	3,152	\$ 111,858	\$ 162,563	\$ 46,120	\$	434,150	\$	460,723	\$	1,218,566

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Tandem Switching

		0 - 5 lines/sq mi		5 - 200 lines/sq mi	200 - 650 lines/sq mi	 650 - 850 lines/sq mi		850 - 2550 lines/sq mi	> 2550 lines/sq mi	 Totals
Tandem Switching Inve	estme	nt								
total wire center	\$	1,746	\$	86,476	\$ 137,202	\$ 45,732 \$	5	430,514 \$	642,956	\$ 1,344,627
total switching	\$	4,939	\$	241,619	\$ 382,483	\$ 127,862 \$	5	1,201,043 \$	1,798,531	\$ 3,756,477
TOTAL	\$	6,685	\$	328,095	\$ 519,686	\$ 173,594 \$;	1,631,557 \$	2,441,487	\$ 5,101,104
		0.13%		6.43%	10.19%	3.40%		31.98%	47.86%	100.00%
Cost of Capital										
		Year		1	 2	3		4	5	 6
Total Investment	\$	5,101,104		\$5,101,104	\$5,101,104	\$5,101,104		\$5,101,104	\$5,101,104	\$5,101,104
Accumulated Depreciation	n			300,065	600,130	900,195		1,200,260	1,500,325	1,800,390
Net Plant				4,801,039	4,500,974	4,200,909		3,900,844	3,600,780	3,300,715
Depreciable Life		17								
Rate of Return		0.100								
Return Amount				480,584	450,548	420,511		390,475	360,438	330,402
Income Tax Rate		0.40								
Income Tax Gross-Up				176,214	165,201	154,187		143,174	132,161	121,147
Total Return				956,863	915,813	874,763		833,713	792,664	751,614
Discount Rate		0.100								
Present Value				5,760,413						
Present Value Factor			_	8.017						
Levelized Capital Cost			\$	718,561	0.14086388					
		0 - 5 lines/sq mł		5 - 200 lines/sq mi	200 - 650 lines/sq mi	650 - 850 line\$/sq mi		850 - 2550 lines/sq mi	> 2550 lines/sq mi	Totals
Network Expenses										
total wire center	\$	250	\$	12,367	\$ 19,622	\$ 6,540 \$;	61,571 \$	91,953	\$ 192,304
total switching	\$	133	\$	6,500	\$ 10,289	\$ 3,439 \$;	32,308 \$	48,380	\$ 101,049

total wire center total switching	\$ \$	250 133	•	12,367 6,500	•	19,622 10,289	\$ \$	6,540 3,439		61,571 32,308	-	91,953 48,380		192,304 101,049
Expense Summary Annual Capital Cost Network Expenses	\$ \$	942 383	•	46,217 18,867	-	73,205 29,911	•	24,453 9,980	-	229,827 93,879	•	343,917 140,334	-	718,561 293,353
Total	\$	1,324	\$	65,084	\$	103,116	\$	34,433	\$	323,706	\$	484,251	\$	1,011,914

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Operator

		0 - 5 lines/sq mi		5 - 200 lines/sq mi		200 - 650 lines/sq mi		650 - 850 lines/sq mi		850 - 2550 lines/sq mi	> 2550 lines/sq mi		Totais
Operator Systems Inve	stment												
total wire center	\$	2,835	\$	140,383	\$	222,731	\$	74,240	\$	698,886 \$	1,043,760	¢	2 192 926
total switching	\$	2,235		109,012		172,423				540,956 \$	809,111		2,182,836 1,691,286
total transport	\$	5,426		189,339	-	272,986		77,457		728,058 \$	771,664		
total operator positions	\$	3,039	S	150,497		238,778			ŝ	749,239 \$	1,118,960		2,044,931
TOTAL	\$	13,536	Ś	589,231		906,918		288,835	•	2,717,139 \$	3,743,495		2,340,102 8,259,154
		0.16%		7.13%		10.98%	•	3.50%	Ť	32.90%	45.33%	÷	8,259,154 100.00%
Cost of Capital		Maaa				_							
		Year		1		2		3		4	 5		6
Total Investment	\$	8,259,154		\$8,259,154		\$8,259,154		\$8,259,154		\$8,259,154	\$8,259,154		\$8,259,154
Accumulated Depreciatio	n			1,032,394		2,064,789		3,097,183		4,129,577	5,161,971		6,194,366
Net Plant				7,226,760		6,194,366		5,161,971		4,129,577	3,097,183		2,064,789
Depreciable Life Rate of Return		8 0.100											
Return Amount		0.100		723,399		620,056		516,713		413,371	240.000		
Income Tax Rate		0.40		. 20,000		020,000		510,715		413,371	310,028		206,685
Income Tax Gross-Up				265,246		227,354		189,462		151,569	113,677		76 306
Total Return				2,021,039		1,879,804		1,738,569		1,597,334	1,456,099		75,785
Discount Rate		0.100		_,,				1,100,000		1,001,004	1,430,099		1,314,864
Present Value				8,515,534									
Present Value Factor				5.333									
Levelized Capital Cost			\$	1,596,767		0.193333006							
		0 - 5		5 - 200		200 - 650		650 050		A50 0550			
	1	ines/sq mi		lines/sq mi				650 - 850		850 - 2550 Nacional de la companya	> 2550		
		interior int		messed m		lines/sq mi		lines/sq mi		lines/sq mi	 lines/sq mi		Totals
Network Expenses	•		•		_								
total wire center	\$	405	\$	20,077		31,854		10,618		99,952 \$	149,275		312,182
total switching	\$	60	\$	2,932		4,638		1,548		14,552 \$	21,765		45,496
total transport	\$	158	\$	5,513		7,948		2,255		21,199 \$	22,468		59,541
total operator positions	\$	818	\$	40,487	\$	64,237	\$	21,411	\$	201,562 \$	301,025	\$	629,539
Expense Summary Annual Capital Cost	•	0.647		440.040									
	\$	2,617		113,918		175,337		55,841		525,313 \$	723,741		
Network Expenses	\$	1,441	Þ	69,009	\$	108,677	\$	35,832	\$	337,264 \$	494,533	\$	
Total	\$	4,058	\$	182,927	\$	284,015	\$	91,673	\$	862,577 \$	1,218,274	\$	ACL/GTE
						GTEFL_2	222	D4Exn		:			_ (DJW-2) Ārbitration 25
								DACY					V-2) tion

		0 - 5 lines/sg mi		5 - 200 lines/sq mi		200 - 650 Il <u>nes/sq mi</u>	650 - 850 lines/sq mi	 850 - 2550 Ilnes/sq mi	 > 2550 lines/sq mi	Totals
Public Telephone Invest	tment									
olal wire center									\$	-
otal switching, installed									Š	
otal interoffice transmissio	on								ŝ	
otal pole investment	on a								š	
otal buried ceble									2	
									ŝ	•
otal u/g cable									•	-
lotal conduit									\$	-
otal aerial cable									\$	•
total drop cable									\$	•
otal muxes and digital ten	minals								\$	•
otal common channel sigi	naling								\$	•
bublic lelephone equipm	\$	9,723	\$	693,900	\$	1,200,153 \$	530,320	\$ 4,578,381	\$ 8,542,762 \$	15,555,239
OTAL	\$	9,723	\$	693,900	\$	1,200,153 \$	530,320	\$ 4,578,381	\$ 8,542,762 \$	15,555,239
		0.06%		4.46%		7.72%	3.41%	29.43%	54.92%	100.009
Cost of Capital										
	·	Year		1		2	3	 4	5	6
otal Investment	\$	15,555,239		\$15,555,239		\$15,555,239	\$15,555,239	\$15,555,239	\$15,555,239	\$15,555,239
Accumulated Depreciation	n			1,728,360		3,456,720	5,185,080	6,913,439	8,841,799	10,370,15
Net Plant				13,826,879		12,098,519	10,370,159	8 641 799	6,913,439	5,185,08
Depreciable Life		9						-, ,	0,010,111	•
Rate of Return		0.100								
Return Amount		0.100		1,384,071		1,211,062	1,038,053	865,044	692,035	519,02
ncome Tax Rate		0.40		1,304,071		1,211,002	1,030,033	000,044	032,033	515,02
		0.40		507,493		444.056	200.040	217 (00	253.746	190,31
ncome Tax Gross-Up							380,619	317,183	,-	
Total Return				3,619,923		3,383,478	3,147,032	2,910,587	2,674,141	2,437,69
Discount Rate		0.100	,							
Present Value				16,249,446						
Present Value Factor				5.757						
evelized Capital Cost			\$	2,822,684		0.181461961				
		0 - 5		5 - 200		200 - 650	650 - 6 50	850 - 2550	> 2550	
		lines/sq mi		lines/sq mi		Ilnes/sg mi	lines/sq mi	 lines/sq mi	 lines/sq mi	Totais
letwork Expanses										
otal public telephone eq	\$	2,563	\$	182,892	\$	316,325 \$	139,777	\$ 1,206,727	\$ 2,251,621 \$	4,099,905
otal switching, installed									5	
otal interoffice transmissi	ion								\$	-
otal pole investment									Ś	-
otal buried cable									š	
otal u/g cable									š	
otal conduit									5	_
otal serial cable									2	
									5	
otal drop cable	-اممند								5	•
ممذا مقتصلك لسمم مميسيهم اشقت									s 5	
total muxes and digital ten total common channel sig	inaling								•	-
otal common channel sig	Inaking								•	-
	inaling \$	1,764	\$	125,916	5	217,782 \$	96,233	\$ 830,802	\$ 1,550,186 \$	2,822,684

\$

Total

182,892 \$ 139,777 \$ 1,206,727 \$ 2,251,621 \$ 4,099,905 2,563 \$ 316,325 \$ 4,327 \$ 308,808 \$ 534,107 \$ 236,010 \$ 2,037,529 \$ 3,801,808 \$ 6,922,589 Exhibit (DJW-2) MCU/GTE Arbitration Page 25 of 25

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COST OF NETWORK ELEMENTS

Florida **GTE FLORIDA INC**

A. Loop elements

		0 - 5 Lines/sq mi	5 - 200 lines/sq mi		200 - 650 ines/sq mi		650 - 850 lines/sg ml		850 - 2550 lines/sq ml		> 2550 lines/sq mi		Totals
Loop Distribution (including NID)													
Annual Cost	\$	1,905,627	\$ 31,327,754	\$	24,045,208	\$	5,529,014	\$	44,681,230	\$	62,757,082	\$	170,245,915
Unit Cost/month	\$	56.55	\$ 18.78	\$	9.08	\$	6.27	\$	5.38	\$	5.06	\$	6.56
Loop Concentration													
Annual Cost	\$	236,471			8,955,476	\$	2,430,386	\$	20,164,966	\$	23,931,630		62,016,926
Unit Cost/month	\$	7.02	\$ 3.77	\$	3.38	\$	2.75	\$	2.43	\$	1.93	\$	2.39
Loop Feeder		200.450	e 0.000 c.40		2 652 422		4 640 700		10 340 470		20.072.045		50 500 700
Annual Cost	5 5	209,160 6.21			3,653,437 1.38		1,610,702 1,83		18,340,176		32,873,645		59,589,763
Unit Cost/month	•	0.21	ə 1.74	• • •	1.30	•	1.63	•	2.21	3	2.65	•	2.30
Total Loop													
Annual Cost	\$	2,351,259			36,654,122		9,570,101		83,186,371		119,562,357		291,852,605
Unit Cost/month	\$	69.78	\$ 24.29) \$	13.85	\$	10.85	\$	10.01	\$	9.64	\$	11.25
Total lines		2,808	139,040)	220,599		73,530		692,197		1,033,771		2,161,945
Total lines served by DLC		2,608	124,119)	179,068		46,531		387,111		452,140		1,191,777
							Unit						
		Annual Cost	Units				Cost						
End office switching	\$	88,453,936											
1. Port	5	26,536,181	1,980,859			5			ine/month				
2. Usage	\$	61,917,755	30,377,499,190) minute	15	\$	0.0020	per r	minute				
Signaling network elements	\$	2,161,663											
1. Links	\$	39,986	19	8 links		\$	16.83	per l	ink per month				
2. STP	\$	662,253			ISUP messages	\$			signaling message				
3. SCP	\$	1,459,424	1,414,681,000) TCAP n	nessages	\$	0.00103	pers	signaling message				
Transport network elements													
1. Dedicated	\$	16,117,834	373,168			\$			DS-0 equivalent/month	1			
Switched	\$	8,296,377	192,082			\$	0.00036	bet i	minute				
Special	\$	7,821,457	181,086	•									
2. Common	\$	2,239,793	2,671,241,519			\$			minute per leg (orig or l	term)		
3. Tandem switch	\$	1,865,202	2,506,345,147	minute	15	\$	0.0007	рөг	minute				
Operator systems	\$	4,232,244											
Total	\$	406,923,276											
Total cost of switched natwork elements	\$	15.76	per line/month										

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Cost detail

Loops percent	0.13%	6.44%	10.23%	3.40%	32.05%	47.75%	100.00%	
Loops	2,788	138,434	219,727	73,128	688,750	1,026,065	2,148,891	

		interconnecte		utt worogo				
		end office	tandem	wtd average				
Local interconnection	\$	0.0021 \$	0.0037	n/a				
IXC switched access	\$	0.0024 \$	0.0040	\$ 0.0028				
per 800 attempt (TCAP)	\$	0.0021						
	\$	0.0002						
ISUP cost/transaction	Ś	0.0002						
ISUP cost/completion	Ś	0.0003						
IXC switched access MOU/comp	•	8.19						
ISUP cost/min	s	0.0000						
D link per month	\$	8.65						
DS-1 per month	\$	86						
DS-3 per month	\$	2,419						
		0 - 5	5 - 200	200 - 650	650 - 850	850 - 2550	> 2550	wtd
		lines/sq mi	lines/sq ml	lines/sq mi	lines/sq mi	lines/sq mi	lines/sq mi	average

		lines/sq mi	lines/sq ml	lines/sq mi	lines/sq mi	lines/sq mi	lines/sq mi	average
NID cost per month	\$	0.48	\$ 0.59	\$ 0.61	\$ 0.58	\$ 0.59	\$ 0.50	\$ 0.55
trunk port costs								
per trunk port (DS-0)	\$	3.90						
per trunk port minute	\$	0.00057						
total EO usage per minute	\$	0.00204						
trk port/min	Ś	0.00057						
other		0.00147						

Exhibit (DJW-3) MCI/GTE Arbitration Page 2 of 3 + (| | | |

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3,747,129,748 Intrastate Toli DEMs 8,498,672,303 Interstate Toll DEMs 10,044 trk-min/mo interLATA ded. trunks and office trk port inv \$ Common Transport MOU 222,081,109 w/o OS usage Local 749,425,950 Intrastate Toll 1.699.734.461 Interstate Toll 2,671,241,519 14.37% SOCCC message counts intrastate intraLATA Calls 76,985,000 458,660,000 85.63% Intrastate InterLATA Calls 535,646,000 44,968,112,483 trunk port usage Calculation of EO Usage 24,817,463,805 67.0% of total DEMs Local DEMs, Incl OS 13,371,533,333 Intraoffice Local DEMs Dedicated Transport MOU 6.685.766.666 Intraoffice Local Actual Min 11,445,930,473 per end Local, w/o OS 5,440,987,165 Interoffice Local Actual Min 3,747,129,748 IntraLATA Toll 215,423,269 Intrastate Toll Actual Min 11,814,955,513 8,498,672,303 InterLATA Toll Interstate Toll Actual Min 17,471,365,947 30,377,499,190 **Dedicated Trunk-SW** 144,951 Tandem Switch MOU