



# Public Service Commission

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## -M-E-M-O-R-A-N-D-U-M-

DATE: September 9, 1996  
 TO: Tom Williams, Division of Communications  
 FROM: Sonja Jones, Division of Auditing and Financial Analysis *ALM*  
 RE: Docket No. 960599-TI, Voiceware Systems Corporation, Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service *APC* *TBJ*

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

- (3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.
- and
- (4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of Voiceware Systems Corporation (VSC) for the periods ending December 31, 1994 and December 31, 1995. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, VSC has adequate liquidity, ownership equity, and profitability in 1994 and adequate liquidity and profitability but minimal ownership equity in 1995.

In this matter, VSC is asking for a certificate to provide IXC service. Staff notes the limited nature of the application and that no customer provided funds appear to be at risk. For purposes of granting a certificate based on the financial information provided, the financial capability appears adequate.

The applicant attests to its financial capability to provide and maintain the proposed telecommunications service by noting that it has sufficient financial capability to provide the requested service and that such service is to be offered as an added benefit to its clients and for internal demonstration purposes only. Further, the applicant has occupied its current location for over two years and has minimal lease obligations due to the fact that it shares expenses with its sister company, Computer Innerworks.

cc: Division of Legal Services  
Division of Records and Reporting

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- APP \_\_\_\_\_
- CAF \_\_\_\_\_
- CMU \_\_\_\_\_
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- SEC 1 \_\_\_\_\_
- VAS \_\_\_\_\_
- WTH \_\_\_\_\_

DOCUMENT NUMBER-DATE  
 09753 SEP 13 86  
 FPSC-RECORDS/REPORTING

DOCKET NO. 960599-T1  
VOICEWARE SYSTEMS CORPORATION  
IXC CERTIFICATE  
FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

	AS OF 12/31/95	AS OF 12/31/94
CURRENT ASSETS	\$4,166	\$1,622
CURRENT LIABILITIES	2,233	433
CURRENT RATIO	1.87	3.75
CASH	3,166	622
COMMON EQUITY	2,311	1,189
TOTAL DEBT	12,156	0
TOTAL INVESTOR CAPITAL	14,467	1,189
COMMON EQUITY RATIO	16%	100%
NET INCOME	1,122	189
RETURN ON EQUITY	49%	16%