

Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: February 11, 1997

TO: Tom Williams, Division of Communications

FROM: David Draper, Division of Auditing and Financial Analysis

RE: Docket No. 970021-TI, Connect One Communication Corp., Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

ACK .

AFA -

APP .

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OPC

OTH -

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of Connect One Communication Corporation (COC) for the two month period ending November 30, 1996. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, COC has a negative net income, but adequate liquidity and common equity.

In this matter, COC is asking for a certificate to provide IXC service. Staff notes the limited nature of the application and that no customer provided funds appear to be at risk. For purposes of granting a certificate based on the financial information provided, the financial capability appears adequate.

An analysis of the financial statements reveals the applicant is in a adequate financial position. The applicant attests to its financial capability to provide and maintain the proposed telecommunications service by noting that it has sufficient capital to provide the services it proposes. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

SEC C: Division of Legal Services
Division of Records and Reporting

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DOCKET NO.: 97002 TI
CONNECT ONE COMMUNICATIONS CORPORATION

INTEREXECHANGE CARRIER FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

AS OF

11/30/96

CURRENT ASSETS \$3,968,000

CURRENT LIABILITIES 0

CURRENT RATIO NMF

CASH 3,968,000

COMMON EQUITY 3,987,000

TOTAL DEBT 0

TOTAL INVESTOR CAPITAL 3,987,000

COMMON EQUITY RATIO 100%

NET INCOME (22,000)

RETURN ON EQUITY NMF

NMF = No Meaningful Figure