

TELQUEST
COMMUNICATIONS, CORP.

11

DEPOSIT TREAS. REC. DATE
0474 MAR 05 97

March 4, 1997

990280-7X

Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

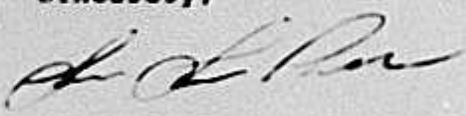
Gentlemen:

Enclosed is our application for ALEC, along with a check in the amount of \$250.00.

We hold certificate #4713 as a IXC and AOS provider.

Should you have any questions, please contact us.

Sincerely,



Linda L. Pack
President

NAPLES OFFICE
3000 Immohaler Road / Suite 1 / Naples, Florida 34110
Telephone (941) 513-1811 / Fax (941) 513-1808

DOCUMENT NUMBER DATE
02054 MAR-05
FPSC-RECORDS/REPORTING

1. This is an application for (check one):

Original authority (new company)

Approval of transfer (to another certificated company)

Example. a certificated company purchases an existing and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)

Example. a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example. a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

3. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

TelQuest Communications, Corp.
3000 Immokalee Road, Suite 1, Naples, Florida 34110
941-513-1811 (fax) 941-513-1808

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

Same as above

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number. N/A

4. Structure of organization:

Individual

Corporation

Foreign Corporation

Foreign Partnership

General Partnership

Limited Partnership

Joint Venture

Other. Please explain _____

5. If incorporated, please provide proof from the Florida Secretary of State the applicant has authority to operate in Florida.

Corporate charter number: P94000078045

6. Name under which the applicant will do business (d/b/a): TelQuest

7. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: _____

8. If applicable is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

Not applicable

9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions any result from pending proceedings. If so, please explain.

Not applicable to any of the officers, directors, or any of the ten largest stockholders.

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Linda Pack, President, 3000 Immokalee Road, Suite 1, Naples, FL 34110, 941-513-1811, internet n/a, 941-513-1808. Application - Mark Angell, 1075 Rosewood Drive, Grapevine, Tx 76051, 817-329-7424, internet n/a, 817-421-4789.

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

none

12. Has the applicant been denied certification in any other state? (No) If so, please list the state and reason for denial.

13. Have penalties been imposed against the applicant in any other state? (No) If so, please list the state and reason for penalty.

14. Please indicate how a customer can file a service complaint with your company.

Each bill has an 800 number that the customer can call and file a complaint. The customer can also contact the Commission to file a complaint as well.

15. Please complete and file a tariff in accordance with draft Commission Rule 25-24.830 and rules 25-9.001 through 25-9.010.

See Attachment A

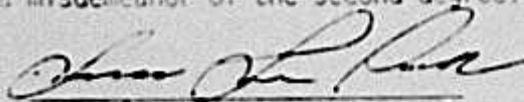
16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

- A. Financial capability. See Attachment B
- B. Managerial Capability. See Attachment C
- C. Technical capability. See Attachment D

AFFIDAVIT

By my signature below, I, the undersigned officer, attested to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders. Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree.

Official


Signature

Jan. 27, 1997
Date

Title

President

(941)513-1811
Telephone Number

Address

3000 Immokalee Road

Suite 1

Naples, FL 34110

State of Florida



Department of State

I certify the attached is a true and correct copy of the Articles of Incorporation of TELQUEST COMMUNICATIONS, CORP., a Florida corporation, filed on October 25, 1994, as shown by the records of this office.

The document number of this corporation is P94000078045.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capital, this the
Twenty-fifth day of October, 1994



CR25022 (2-91)

Jim Smith

Jim Smith
Secretary of State

TELQUEST COMMUNICATIONS CORP.
BALANCE SHEET REPORT
DECEMBER 31, 1996

ASSETS

CURRENT ASSETS:

Checking	\$	7,675.95	
PREPAID EXPENSES		1,189.40	

TOTAL CURRENT ASSETS	\$		8,865.35

PROPERTY AND EQUIPMENT:

Auto	\$	33,095.76	
Leasehold Improvements		2,677.76	
Accum Depreciation - LHI	(	37.00)	
Equipment		9,829.79	
Accum Depreciation - Equip	(	3,575.97)	
Furniture and Fixtures		2,338.05	
Accum Depreciation - F & F	(	1,475.00)	

TOTAL PROPERTY AND EQUIPMENT	\$		42,853.39

OTHER ASSETS:

Other Assets	\$	16,855.50	

TOTAL OTHER ASSETS	\$		16,855.50

TOTAL ASSETS	\$		68,574.24

I hereby certify
that this balance
sheet, income statement,
and retained earnings
are true and correct
as of 12-31-1996

Chief Operating and Financial Officer

TELQUEST COMMUNICATIONS CORP.
BALANCE SHEET REPORT
DECEMBER 31, 1996

LIABILITIES AND EQUITY

CURRENT LIABILITIES:

Accounts Payable	\$	6,227.65	
		<u> </u>	
TOTAL CURRENT LIABILITIES	\$		6,227.65

NON-CURRENT LIABILITIES:

NOTE PAYABLE - OFFICER	\$ (	3,324.76)	
		<u> </u>	
TOTAL NON-CURRENT LIABILITIES	\$ (		3,324.76)

EQUITY:

Common Stock	\$	43,800.00	
Retained Earnings	(	1,611.34)	
NET INCOME (LOSS)		23,482.69	
		<u> </u>	
TOTAL EQUITY	\$		65,671.35
		<u> </u>	
TOTAL LIABILITIES AND EQUITY	\$		<u>68,574.24</u>

**TELQUEST COMMUNICATIONS CORP.
INCOME STATEMENT
FOR THE PERIOD(S)**

		12/01/96 - 12/31/96		01/01/96 - 12/31/96	
		ACTUAL \$	Pct %	ACTUAL \$	Pct %
SALES:					
Operator Services	\$	7,244.82	67.7%	\$ 164,008.67	90.0%
Business Services		2,539.59	23.7	13,611.42	7.5
Consulting Fees		911.16	8.5	4,568.69	2.5
Equipment Sales		0.00	0.0	0.00	0.0
TOTAL SALES		10,695.57	100.0	182,188.78	100.0
COST OF SALES:					
Accounts Purchase	(	16,855.50	(99.9)	30.00	0.0
Misc Dial		0.00	0.0	(82.66)	(0.0)
TOTAL COST OF SALES		(16,855.50)	(99.9)	(52.66)	(0.0)
GROSS PROFIT		27,551.07	257.6	182,241.44	100.0
SELLING EXPENSES:					
Salaries - Sales		1,311.04	12.3	3,083.36	1.7
Commissions		107.00	1.0	4,652.99	2.6
Advertising & Promotion		504.35	4.7	16,038.48	8.8
Brochures & Catalogues		0.00	0.0	2,056.49	1.1
Entertainment		754.12	7.1	5,433.21	3.0
Travel & Auto	(	3,774.35	(35.3)	13,240.37	7.3
Misc Expense - Sales		0.00	0.0	1,180.71	0.6
TOTAL SELLING EXPENSES		(1,097.84)	(10.3)	45,685.61	25.1
GENERAL & ADMINISTRATIVE:					
Salaries & Wages-Admin		1,657.00	15.5	18,585.65	10.2
Clerical		1,233.44	11.5	19,535.52	10.7
Payroll Tax Expense		1,464.73	13.7	12,548.03	6.9
Bank Service Charges		59.09	0.6	222.71	0.1
Insurance - Employee Group		543.42	5.1	10,314.39	5.7
Insurance - General		395.81	3.7	3,066.61	1.7
Legal & Accounting		450.00	4.2	2,963.45	1.6
Contract Labor	(	5,850.00	(54.7)	0.00	0.0
Office Expense		406.20	3.8	6,591.52	3.6
Outside Services		0.00	0.0	2,272.82	1.2
Postage Expense		226.00	2.1	1,926.93	1.1
Rent Expense		1,412.97	13.2	11,951.17	6.6
Repairs & Maintenance		0.00	0.0	4,020.18	2.2
Supplies Expense		145.93	1.4	2,990.31	1.6
Taxes - Other		0.00	0.0	847.94	0.5
Telephone		551.81	5.2	9,063.19	5.0
Travel & Entertainment		0.00	0.0	3,313.66	1.8
		0.00	0.0	1,393.88	0.8

TELQUEST COMMUNICATIONS CORP.
 INCOME STATEMENT
 FOR THE PERIOD(S)

	12/01/96 - 12/31/96		01/01/96 - 12/31/96	
	ACTUAL \$	Pct %	ACTUAL \$	Pct %
TOTAL GENERAL & ADMINISTRATIVE EXPENSES	(2,690.88)	(25.2)	\$ 113,192.91	62.1%
NET OPERATING INCOME (LOSS)	31,339.79	293.0	23,362.92	12.8
OTHER (INCOME) AND EXPENSES:				
Interest Income	0.00	0.0	(119.77)	(0.1)
TOTAL OTHER (INCOME) AND EXP	0.00	0.0	(119.77)	(0.1)
NET INCOME (LOSS) BEFORE TAX	31,339.79	293.0	23,482.69	12.9
NET INCOME (LOSS)	\$ 31,339.79	293.0%	\$ 23,482.69	12.9%

TELQUEST COMMUNICATIONS CORP.

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TRIAL BALANCE as of 12/31/96

ACCOUNT	DESCRIPTION	DEBIT	CREDIT
1000	Checking	7,675.95	
1350	Prepaid Expenses	1,189.40	
1530	Auto	33,095.76	
1550	Leasehold Improvements	2,677.76	
1551	Accum Depreciation - LHI		37.00
1570	Equipment	9,829.79	
1571	Accum Depreciation - Equip		3,575.97
1580	Furniture and Fixtures	2,338.05	
1581	Accum Depreciation - F & F		1,475.00
1610	Other Assets	16,855.50	
2000	Accounts Payable		6,227.65
2000	Note Payable-Pack	3,324.76	
2010	Common Stock		43,800.00
2040	Retained Earnings	1,611.34	
2000	Operator Services		164,008.67
2020	Business Services		13,611.42
2030	Consulting Fees		4,568.69
2300	Accounts Purchase	30.00	
2450	Misc Dial		82.66
3000	Salaries - Sales	3,083.36	
3050	Commissions	4,652.99	
3100	Advertising & Promotion	16,038.48	
3150	Brochures & Catalogues	2,056.49	
3200	Entertainment	5,433.21	
3230	Travel & Auto	13,240.37	
3550	Misc Expense - Sales	1,180.71	
3000	Salaries & Wages-Admin	18,585.65	
3050	Clerical	19,535.52	
3100	Payroll Tax Expense	12,548.03	
3120	Bank Service Charges	222.71	
3230	Insurance - Employee Group	10,314.39	
3240	Insurance - General	3,066.61	
3270	Legal & Accounting	2,963.45	
3300	Office Expense	6,591.52	
3310	Outside Services	2,272.82	
3340	Postage Expense	1,926.93	
3360	Rent Expense	11,951.17	
3380	Repairs & Maintenance	4,020.18	
3440	Supplies Expense	2,990.31	
3500	Taxes - Other	847.94	
3520	Telephone	9,063.19	
3540	Travel & Entertainment	3,313.66	
3550	Utilities	1,393.88	
3600	Vehicle Expenses	1,584.95	
7030	Interest Income		119.77
	TOTAL:	237,506.83	237,506.83

TELOQUEST
COMMUNICATIONS, CORP.

DEPOSIT TRAS I.O.C. DATE

0474 0000 MAR 05 97

March 4, 1997

Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

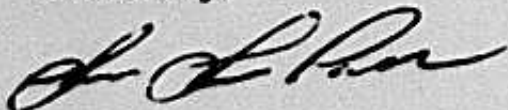
Gentlemen:

Enclosed is our application for ALEC, along with a check in the amount of \$250.00.

We hold certificate #4713 as a IXC and AOS provider.

Should you have any questions, please contact us.

Sincerely,



Linda L. Pack
President