

ORIGINAL
FILE COPY 86

**** FLORIDA PUBLIC SERVICE COMMISSION ***

DIVISION OF COMMUNICATIONS
BUREAU OF SERVICE EVALUATION

970431-TI

APPLICATION FORM
for
AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Communications
Bureau of Service Evaluation
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6600

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Check received with filing and forwarded to Fiscal for deposit.
Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check
JTS 4/497

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6251

FORM PSC/CMU 31 (11/95)
Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

DOCUMENT NUMBER-DATE

03536 APR-45

FPSC-RECORDS/REPORTING

1. Select what type of business your company will be conducting (check all that apply):

- () **Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- () **Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- () **Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- (X) **Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- () **Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- (X) **Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:
Alpha Communication Solutions, Inc.
4. Name under which the applicant will do business (fictitious name, etc.):
AlphaCom or ACSI
5. National address (including street name & number, post office box, city, state and zip code).
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
6. Florida address (including street name & number, post office box, city, state and zip code):
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
7. Structure of organization;
- | | |
|--|---|
| <input type="checkbox"/> Individual | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other, _____ | |

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

(a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable.

(b) Indicate if the individual or any of the partners have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: P97000019947*

- (b) Name and address of the company's Florida registered agent. Alpha Communication Solutions, Inc.
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: G97073900006*
G97073900007*

- (c) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.
- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

* Please see attached certifications - EXPIRE 1

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

- (a) The application;
- (b) Official Point of Contact for the ongoing operations of the company;
- (c) Tariff;

(d) Complaints/Inquiries from customers;

(a)(b)(c)(d) Same. John P. Mottice, President
Alpha Communication Solutions, Inc.
2111 N. Monroe Street, Suite 203

11. List the states in which the applicant: Tallahassee FL 32303

(a) Has operated as an interexchange carrier.
N/A

(b) Has applications pending to be certificated
as an interexchange carrier.
N/A

(c) Is certificated to operate as an
interexchange carrier.
N/A

(d) Has been denied authority to operate as an
interexchange carrier and the circumstances
involved.
N/A

(e) Has had regulatory penalties imposed for
violations of telecommunications statutes and
the circumstances involved.
N/A

(f) Has been involved in civil court proceedings
with an interexchange carrier, local exchange
company or other telecommunications entity,
and the circumstances involved.
N/A

12. What services will the applicant offer to other
certificated telephone companies:

- () Facilities. () Operators.
 - () Billing and Collection. () Sales.
 - () Maintenance.
 - () Other: _____
- None

13. Do you have a marketing program?
Yes. See attached

14. Will your marketing program:

- Pay commissions?
- Offer sales franchises?
- Offer multi-level sales incentives?
- Offer other sales incentives?

15. Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.).

See attached

16. Who will receive the bills for your service (Check all that apply)?

- Residential customers. Business customers.
- PATS providers. PATS station end-users.
- Hotels & motels. Hotel & motel guests.
- Universities. Univ. dormitory residents.
- Other: (specify) _____.

17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Yes

- (b) Name and address of the firm who will bill for your service.

Alpha Communication Solutions, Inc.
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

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15. The owner of each apartment property with which AlphaCom has negotiated a contract to provide interexchange service will receive a commission calculated on gross revenues before taxes. The commission will range from 6% - 12% based on the percentage of the property's residents which subscribe to the Company's interexchange service.

The on-site apartment managers, assistant managers and leasing agents (employees of the property owner or property manager) will receive sales incentives (which may be in the form of cash, products or services) to promote subscriptions to the Company's interexchange service. The type and value of incentives will be subject to change over time.

AlphaCom's sales force will receive sales commissions based on both the number of subscribers and the percentage of a property's residents which subscribe to the Company's interexchange service. The commission rate and method of calculation will be determined at a later date and will be subject to change over time.

Submitted by: Alpha Communication Solutions, Inc.
2111 N. Monroe St., Suite 203
Tallahassee, FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

Date: 04/04/97

A. Financial capability. See attached

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

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18. A. Financial capability.

Alpha Communication Solutions, Inc. is a wholly owned subsidiary of Pacesetter Enterprises, Inc., a regional real estate company which provides property management and related services to 1,200 multi-family apartment units.

AlphaCom was formed to provide interstate and intrastate telecommunications services to residential customers at multi-family properties. The Applicant initially plans to make these services available to residential customers who reside at its 800 apartment units located in Tallahassee and Panama City.

AlphaCom has access to and will draw upon the financial and operational resources of its parent company, Pacesetter Enterprises, Inc. Accordingly, the financial statements of Pacesetter Enterprises, Inc. are attached as **Exhibit 2**. In addition to the financial resources presented in the attached financial statements, Pacesetter Enterprises has available credit facilities in the amount of \$120,000 to further support the provision of long distance services through AlphaCom.

Submitted by: Alpha Communication Solutions, Inc.
2111 N. Monroe St., Suite 203
Tallahassee, FL 32303
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Fax: (904) 386-2110

Date: 04/04/97

B. Managerial capability. See attached

C. Technical capability. See attached

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See attached EXHIBIT 3

20. The applicant will provide the following interexchange carrier services (Check all that apply):

MTS with distance sensitive per minute rates
 Method of access is FGA
 Method of access is FGB
 Method of access is FGD
 Method of access is 800

MTS with route specific rates per minute
 Method of access is FGA
 Method of access is FGB
 Method of access is FGD
 Method of access is 800

MTS with statewide flat rates per minute (i.e. not distance sensitive)
 Method of access is FGA
 Method of access is FGB
 Method of access is FGD
 Method of access is 800

MTS for pay telephone service providers

Block-of-time calling plan (Reach out Florida, Ring America, etc.).

800 Service (Toll free)

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18. B. Managerial capability.

AlphaCom possesses the managerial ability to provide the proposed interexchange services. Description of the managerial experience of key personnel, who have extensive management and financial experience, follows:

John P. Mottice
President and Chief Operating Officer

As the President and Chief Operating Officer of AlphaCom, John Mottice is responsible for the strategic planning of the Company and oversees its day-to-day operations. He will have direct management responsibility for customer service and support, network operations, regulatory affairs, finance and MIS.

Mr. Mottice brings ten years of experience in banking and finance, and five years of experience in the multi-family housing industry to AlphaCom. He is currently President of Pacesetter Enterprises, Inc., a regional real estate company located in Tallahassee, Florida, which provides property management and related services to 1,200 multi-family apartment units in North Florida. Previously, he held various positions at DG Bank, providing financial services to corporate customers located throughout the Southeast. His previous responsibilities included strategic planning, customer service and support (including design and implementation of quality management systems), finance, legal affairs, contract negotiation and operations management.

John Mottice received a B.A. in Economics from Davidson College in Davidson, North Carolina and a Master in International Business Studies from the University of South Carolina in Columbia, South Carolina.

John M. Saylor
Senior Vice President, Sales & Marketing

Jack Saylor oversees all sales and marketing strategy and implementation. He will have direct management responsibility for marketing, sales, pricing, contract negotiation, human resources and product development.

Submitted by: Alpha Communication Solutions, Inc.
2111 N. Monroe St., Suite 203
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18. B. Managerial capability. (Continued)

Previously, Mr. Sayler has directed sales and marketing activities for companies active in telecommunications and health services, most recently as Director of Sales for Complete Health Services, a health maintenance organization located in Birmingham, Alabama. Previously, he held various positions at Allnet Communications, most recently as a District Manager in the Midwest region. His previous responsibilities encompass market strategy and development, sales strategy implementation and management, new product development, product pricing and contract negotiation.

Jack Sayler received his B.S. degree in Business Administration from the University of Georgia.

Submitted by: Alpha Communication Solutions, Inc.
2111 N. Monroe St., Suite 203
Tallahassee, FL 32303
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Date: 04/04/97

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18. C. Technical capability.

AlphaCom will have access to the technical expertise and resources of the underlying carrier which provides its interexchange services to resolve any technical issues related to the provisioning of interexchange services. In addition, the Company has access to technical expertise through relationships with industry consultants.

Submitted by: Alpha Communication Solutions, Inc.
2111 N. Monroe St., Suite 203
Tallahassee, FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

Date: 04/04/97

WATS type service (Bulk or volume discount)
 Method of access is via dedicated facilities
 Method of access is via switched facilities

Private Line services (Channel Services)
(For ex. 1.544 mbs., DS-3, etc.)

Travel Service
 Method of access is 950
 Method of access is 800

900 service

Operator Services
 Available to presubscribed customers
 Available to non presubscribed customers (for
example to patrons of hotels, students in
universities, patients in hospitals.
 Available to inmates

Services included are:

Station assistance
 Person to Person assistance
 Directory assistance
 Operator verify and interrupt
 Conference Calling

21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above). The end user dials 1+.

22. Other:

**** APPLICANT ACKNOWLEDGEMENT STATEMENT ****

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.
6. **ACCURACY OF APPLICATION:** By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.
Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

UTILITY OFFICIAL:

J. V. Motter

Signature

4/4/97

Date

President

Alpha Communication Solutions, Inc.

Title

(904) 386-2117

Telephone No.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

**** APPENDIX B ****

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

UTILITY OFFICIAL:

J. F. Mattus

Signature

President

Alpha Communication Solutions, Inc.

Title

4/4/97

Date

(904)386-2117

Telephone No.

**** APPENDIX C ****

INTRASTATE NETWORK

1. **POP:** Addresses where located, and indicate if owned or leased.

1) N/A 2)

3) 4)

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) N/A 2)

3) 4)

3. **TRANSMISSION FACILITIES:** Pop-to-Pop facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

1) POP-to-POP TYPE OWNERSHIP

2) N/A

4. **ORIGINATING SERVICE:** Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate (Appendix D).

Panama City, Tallahassee

5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

The applicant will comply with the EAEA requirements via its underlying carrier.

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not (X) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

- a) What services have been provided and when did these services begin?
- b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL:

Jr. Mattie

Signature

President

Alpha Communication Solutions, Inc.

Title

4/4/97

Date

(904) 386-2117

Telephone No.

APPLICATION FORM
for
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WITHIN THE STATE OF FLORIDA

EXHIBIT 1

CERTIFICATIONS OF INCORPORATION

and

FICTITIOUS NAME REGISTRATION

Submitted by: **Alpha Communication Solutions, Inc.**
2111 N. Monroe St., Suite 203
Tallahassee, FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

Date: 04/04/97

State of Florida



Department of State

I certify the attached is a true and correct copy of the Articles of Incorporation of ALPHA COMMUNICATION SOLUTIONS, INC., a Florida corporation, filed on February 27, 1997, as shown by the records of this office.

The document number of this corporation is P97000019947.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capitol, this the
Fourth day of March, 1997



CR2EO22 (2-95)

Sandra B. Northam

Sandra B. Northam
Secretary of State

State of Florida



Department of State

I certify that the attached is a true and correct copy of the Application For Registration of Fictitious Name of ALPHACOM, registered with the Department of State on March 14, 1997, as shown by the records of this office.

The Registration Number of this Fictitious Name is G97073900007.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capitol, this the
Fourteenth day of March, 1997



CR2EO22 (2-95)

Sandra B. Northam

Sandra B. Northam
Secretary of State

State of Florida



Department of State

I certify that the attached is a true and correct copy of the Application For Registration of Fictitious Name of ACSI, registered with the Department of State on March 14, 1997, as shown by the records of this office.

The Registration Number of this Fictitious Name is G97073900006.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capitol, this the
Fourteenth day of March, 1997



CR2EO22 (2-95)

Sandra B. Northam

Sandra B. Northam
Secretary of State

APPLICATION FORM
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EXHIBIT 2

FINANCIAL STATEMENTS

Alpha Communication Solutions, Inc. is a wholly owned subsidiary of Pacesetter Enterprises, Inc. AlphaCom has access to the financial and operational resources necessary to conduct its telecommunications operations as specified in this Application through its parent company, Pacesetter Enterprises, Inc. Accordingly, the financial statements of Pacesetter Enterprises, Inc. are attached.

Submitted by: Alpha Communication Solutions, Inc.
2111 N. Monroe St., Suite 203
Tallahassee, FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

Date: 04/04/97

APPLICATION FORM
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VERIFICATION OF UNAUDITED FINANCIAL STATEMENTS

By my signature below, I, John P. Mottice, attest to the accuracy of the attached unaudited financial statements. The financial information submitted with this Application was prepared in-house or by our accountants (Williams, Cox, Weidner and Cox) under my direction and supervision.

Pursuant to the requirements of the Florida Public Service Commission, I hereby certify that the financial statements submitted herein are true and accurate to the best of my knowledge and belief as of the date of the statements. I am further aware that pursuant to Chapter 837.06 of the Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Signature: _____

J.P. Mottice

Name: John P. Mottice

Title: President, Alpha Communication Solutions, Inc.
President, Pacesetter Enterprises, Inc.

Date: April 1, 1997

Submitted by: Alpha Communication Solutions, Inc.
2111 N. Monroe St., Suite 203
Tallahassee, FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

Date: 04/04/97

Pacesetter Enterprises, Inc.**Balance Sheet
December 31, 1996****ASSETS****Current Assets**

Petty Cash	\$	200.00	
Cash Operating-Capital City		8,379.10	
Cash Money Market		47,229.67	
			<hr/>
Total Cash			55,808.77

A/R Alexander		28.56	
A/R Berkshire Manor		1,481.21	
A/R Chateau Deville		418.04	
A/R Colonnade		4,375.00	
A/R Colony Club		1,814.03	
A/R Four Seasons		346.54	
A/R Heritage		510.92	
A/R High Point Park		1,587.71	
A/R Saddlebrook		16,814.31	
			<hr/>
Total Accounts Receivable			27,376.32

N/R Pacesetter Development Cor		147,988.29	
Due From IRS		1,000.00	
			<hr/>
Total Other Receivables			148,988.29

Total Current Assets			<hr/> 232,173.38
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Other Assets			
N/R Alexander		44,774.13	
Investment Southcross Villas		140,691.00	
			<hr/>
Total Other Assets			185,465.13

Property and Equipment

Furniture & Fixtures		24,001.00	
Computer/Office Machines		20,776.22	
Automobile		13,000.00	
Accumulated Depreciation		<19,984.00>	
			<hr/>
Total Property and Equipment			37,793.22

Total Assets	\$		<hr/> <hr/> 455,431.73
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Unaudited

Pacesetter Enterprises, Inc.**Balance Sheet
December 31, 1996****LIABILITIES AND CAPITAL****Current Liabilities**

Accounts Payable	\$	16,018.98	
Accrued Payroll		8,456.98	
N/P First Federal		67,730.40	

Total Current Liabilities			92,206.36
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Long-Term Liabilities

Deferred Income Taxes		105,912.00	
N/P INB		35,000.00	
N/P First Union		9,722.35	

Total Long-Term Liabilities			150,634.35
------------------------------------	--	--	-------------------

Total Liabilities			242,840.71
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Capital

Capital Stock		1,000.00	
Additional Paid-in Capital		18,008.00	
Retained Earnings		104,543.42	
Dividends		<30,000.00>	
Net Income		119,039.60	

Total Capital			212,591.02
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Total Liabilities & Capital	\$		455,431.73
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Unaudited

Pacesetter Enterprises, Inc.**Income Statement
For the Twelve Months Ending December 31, 1996**

	Current Month		Year to Date	
REVENUES				
Management Fees	\$ 42,810.78	90.91	\$ 378,736.95	85.19
Data Processing Fees	2,225.00	4.73	26,700.00	6.01
Interest Income	146.56	0.31	9,592.41	2.16
Other Income	1,906.50	4.05	29,527.27	6.64
Total Revenues	47,088.84	100.00	444,556.63	100.00
EXPENSES				
Salaries and Wages	16,898.12	35.89	167,715.88	37.73
Payroll Taxes	1,548.81	3.29	16,048.74	3.61
Payroll Admin. Fee	126.74	0.27	1,328.41	0.30
Health Insurance	983.12	2.09	15,735.17	3.54
Contract Personnel	0.00	0.00	1,758.14	0.40
Office Rent	894.52	1.90	10,734.24	2.41
Office Supplies	511.35	1.09	5,486.17	1.23
Telephone	954.52	2.03	9,214.33	2.07
Postage	511.00	1.09	4,337.09	0.98
Computer/Office Machine Expens	308.16	0.65	4,433.28	1.00
Insurance	58.67	0.12	5,735.62	1.29
Legal	1,855.50	3.94	2,845.48	0.64
Accounting	2,652.00	5.63	18,498.00	4.16
Travel	542.59	1.15	16,971.29	3.82
Auto Lease	641.72	1.36	7,700.64	1.73
Vehicle Expense	0.00	0.00	2,797.79	0.63
Dues & Publications	900.03	1.91	6,441.08	1.45
Education	545.00	1.16	5,230.77	1.18
Incentives	413.65	0.88	881.70	0.20
Interest	1,342.58	2.85	6,840.08	1.54
Miscellaneous	453.86	0.96	3,208.07	0.72
Bad Debt	0.00	0.00	11,769.00	2.65
Total Operating Expenses	32,141.94	68.26	325,710.97	73.27
Federal/State Income Taxes	0.00	0.00	<193.94>	<0.04>
Net Income <Loss>	\$ 14,946.90	31.74	\$ 119,039.60	26.78

Unaudited

Pacesetter Enterprises, Inc.

Statement of Cash Flow
For the twelve Months Ended December 31, 1996

	Current Month	Year to Date
Cash Flows from operating activities		
Net Income	\$ 14,946.90	\$ 119,039.60
Adjustments to reconcile net income to net cash provided by operating activities		
A/R - Other	0.00	3,500.00
A/R - M & A	0.00	5,450.00
A/R - HJM	0.00	2,819.00
N/R Pacesetter Development Cor	<15,665.63>	<147,988.29>
A/R Alexander	12.38	<295.56>
A/R Berkshire Manor	10,605.46	<1,670.21>
A/R Chateau Deville	<59.11>	<340.04>
A/R Colonnade	0.00	<2,486.00>
A/R Colony Club	<3.02>	<921.03>
A/R Four Seasons	641.87	<380.54>
A/R Heritage	<1,095.10>	<567.92>
A/R High Point Park	10.37	<1,493.71>
A/R Saddlebrook	<12,139.67>	<16,814.31>
Accounts Payable	2,347.14	5,775.85
Accrued Payroll	1,614.21	<1,764.02>
Total Adjustments	<13,731.06>	<157,176.78>
Net Cash provided by Operations	1,215.84	<38,137.18>
Cash Flows from investing activities		
Proceeds From/<Used For>		
Computer/Office Machines	0.00	<11,398.22>
N/R Southcross Villas	0.00	40,927.42
Investment PMC	0.00	215,523.00
Net cash used in investing	0.00	245,052.20
Cash Flows from financing activities		
Proceeds From/<Used For>		
N/P INB	<11,699.65>	<20,404.00>
N/P First Union	<415.58>	<3,937.65>
N/P First Federal	0.00	67,730.40
Retained Earnings	0.00	<215,523.00>
Dividends	0.00	<30,000.00>
Suspense	174.76	0.00
Net cash used in financing	<11,940.47>	<202,134.25>
Net increase <decrease> in cash	\$ <10,724.63>	\$ 4,780.77

Unaudited

Pacesetter Enterprises, Inc.**Statement of Cash Flow
For the twelve Months Ended December 31, 1996****Summary**

	\$	55,808.77	\$	55,808.77
		<u><66,533.40></u>		<u><51,028.00></u>
Net Increase <Decrease> in Cash	\$	<u><u><10,724.63></u></u>	\$	<u><u>4,780.77</u></u>

Unaudited

PACESETTER ENTERPRISES, INC.
BALANCE SHEET

PA 1

(FIGURES ARE ROUNDED TO THE NEAREST WHOLE DOLLAR)

AS OF 12/31/95

YTD
BALANCE

CURRENT ASSETS:

Petty Cash	200
Cash INB Operating	642
Cash INB Money Market	50,186

TOTAL CASH	\$ 51,028

A/R M&A	5,450
A/R HJM	2,819
Due from IRS	1,000
A/R Other	3,500
Accrued Interest Alexander	3,193

TOTAL ACCOUNTS RECEIVABLE	\$ 15,962

A/R Alexander	(267)
A/R Berkshire Manor	(189)
A/R Chateau Deville	78
A/R Colony Club	893
A/R Colonnade	1,889
A/R Four Seasons	(34)
A/R Heritage	(57)
A/R High Point Park	94

TOTAL A/R PROPERTIES	\$ 2,407

TOTAL CURRENT ASSETS	\$ 69,397
----------------------	-----------

OTHER ASSETS:

N/R Southcross Villas	40,927
N/R Alexander	41,581
Investment - PMC	215,523
Investment - Southcross Villas	140,691

TOTAL OTHER ASSETS	\$ 438,722

FIXED ASSETS:

Computer Equipment	24,001
Furniture and Fixtures	9,378
Automobile	13,000
Accumulated Depreciation-F & F	(19,984)

TOTAL FIXED ASSETS	\$ 26,395

TOTAL ASSETS	\$ 534,514
--------------	------------

PACESETTER ENTERPRISES, INC.
BALANCE SHEET

PA 3

(FIGURES ARE ROUNDED TO THE NEAREST WHOLE DOLLAR)

AS OF 12/31/95

YTD
BALANCE

CURRENT LIABILITIES:

Accounts Payable	10,243
Accrued Payroll	10,221

TOTAL CURRENT LIABILITIES	\$ 20,464

OTHER LIABILITIES:

N/P INB	\$ 55,404
N/P First Union	13,660
Deferred Income Taxes	105,912

TOTAL	\$ 174,976

CAPITAL:

Capital Stock	1,000
Addition Paid in Capital	18,008
Retained Earnings	296,959
NET INCOME (LOSS)	23,107

TOTAL CAPITAL	\$ 339,074
---------------	------------

TOTAL LIABILITIES AND CAPITAL	\$ 534,514
	=====

PACESETTER ENTERPRISES, INC.
INCOME STATEMENT

PA 1

(FIGURES ARE ROUNDED TO THE NEAREST WHOLE DOLLAR)

DECEMBER 1995

	DECEMBER 1995	YTD BALANCE
INCOME:		
Management Fees	\$ 56,250	\$ 351,913
Less: Consulting Fees	3,170	48,293
Subtotal Management Fees	\$ 53,080	\$ 303,620
Data Processing Fees	1,575	18,900
Other Fees	17,156	17,156
Interest Earned	9,169	9,169
	-----	-----
TOTAL INCOME	\$ 80,981	\$ 348,846
EXPENSES:		
Accounting Salaries	\$ 5,999	\$ 42,574
Administrative Salaries	2,800	23,475
Officers Salaries	6,412	76,995
Officers Bonus	229	2,649
Property Mgmt. Salaries	4,483	36,379
Payroll Taxes	1,478	14,389
Health Insurance	1,500	17,979
Subtotal Payroll Expense	\$ 22,902	\$ 214,439
Office Rent	895	10,734
Auto Lease	332	3,565
Vehicle Expense	4,536	8,142
Travel	994	7,729
Entertainment	47	1,202
Legal	0	2,854
Accounting	2,866	3,601
Insurance - General	1,694	6,711
Dues and Publications	879	8,584
Telephone	984	10,285
Office Supplies	217	2,648
Forms and Printing	580	1,165
Postage	386	1,039
Office Machine Lease	0	325
Office Machine Contracts	32	3,635
Office Machine Repairs	171	943
Education Expense	0	2,496
Employee Incentives	201	361
Miscellaneous	1,415	7,109
Interest Expense	0	4,434
Advertising	0	3,467
Bank Charges	20	91
Loss on Invest. in Southcross	(1,940)	(1,940)
Other Expense	9,627	19,237
Depreciation Expense	5,795	5,795
	-----	-----
TOTAL OPERATING EXPENSES	\$ 56,513	\$ 332,530

PACESETTER ENTERPRISES, INC.
INCOME STATEMENT

(FIGURES ARE ROUNDED TO THE NEAREST WHOLE DOLLAR)

DECEMBER 1995

	DECEMBER 1995	YTD BALANCE
NET INCOME (LOSS) BEFORE TAX	\$ 24,468	\$ 16,316
Other Income	1,612	9,316
Federal & State Income Taxes	1,518	2,525
NET INCOME (LOSS)	<u>\$ 24,562</u>	<u>\$ 23,107</u>

PACESETTER ENTERPRISES, INC.
CONSOLIDATED STATEMENT OF CASH FLOWS

(FIGURES ARE ROUNDED TO THE NEAREST WHOLE DOLLAR)

AS OF 12/31/95

	YTD BALANCE
CASH FLOWS FROM OPERATING ACTIVITIES:	
Net Income	\$ 23,107
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:	
Equity in Loss of Subsidiary	1,940
Depreciation	5,795
Changes in Assets and Liabilities:	
Decrease in Accounts Receivable	125,716
Decrease in Prepaid Expense	4,999
Decrease in Accounts Payable	(1,846)
Increase in Other Accrued Liabilities	(14,570)
Net Cash Provided by Operating Activities	\$ 145,141
CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchase of Notes Receivable	\$ (94,995)
Purchase of Property and Equipment	(16,316)
Net Cash Used in Investing Activities	\$ (111,311)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Repayment Under Notes Payable	\$ (15,869)
Borrowing Under Notes Payable	13,660
Net Cash Used in Financing Activities	\$ (2,209)
NET INCREASE IN CASH	\$ 31,621
CASH AT BEGINNING OF YEAR	\$ 19,407
CASH AT END OF YEAR	\$ 51,028

PACESETTER ENTERPRISES, INC.
TALLAHASSEE, FLORIDA
CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 1994

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INDEPENDENT AUDITORS' REPORT

CONSOLIDATED BALANCE SHEET

CONSOLIDATED STATEMENT OF OPERATIONS AND RETAINED EARNINGS

CONSOLIDATED STATEMENT OF CASH FLOWS

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**Williams
Cox
Weidner
Cox**

Certified Public Accountants

INDEPENDENT AUDITORS' REPORT

Members:
American Institute of
Certified Public Accountants
Florida Institute of
Certified Public Accountants
Accounting Firms Associated, Inc.
Allott-Pearson International

Office Locations:
Tallahassee, Florida
Marianna, Florida
Panama City, Florida

1713 Mahan Drive
Tallahassee, Florida 32308
(904) 878-8777
Fax (904) 878-2344

Partners:
J. Vern Williams, C.P.A.
Richard A. Weidner, C.P.A.
L. Thomas Cox, Jr., C.P.A.
Summer A. Reed, C.P.A.
H. Joe Watson, C.P.A.
Sara G. Thomas, C.P.A.

Elizabeth G. Brenneis, C.P.A.
Regina P. Brewster, C.P.A.
G. Thomas Brooks III, C.P.A.
Kristine A. Davis, C.P.A.
G. Christopher Flager, C.P.A.
Richard A. Hand, C.P.A.

C.P.A.s:
Michael C. Carter, C.P.A.
James O. Cooke IV, C.P.A.
Kay S. Foster, C.P.A.
D. Steve Foster, C.P.A.
J. Troy Krause, C.P.A.
Kathleen M. McCarthy, C.P.A.
Julie K. McDonald, C.P.A.
Renée Pickle, C.P.A.
M. Hunter Weidner, C.P.A.

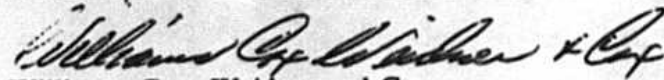
Of Counsel:
W.B. "Sparky" Sparkman, C.P.A.

**Pacesetter Enterprises, Inc.
Tallahassee, Florida**

We have audited the accompanying consolidated balance sheet of Pacesetter Enterprises, Inc. as of December 31, 1994 and the related consolidated statements of operations and retained earnings and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit of the financial statements provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Pacesetter Enterprises, Inc. as of December 31, 1994 and the results of its operations and its cash flows for the year then ended, in conformity with generally accepted accounting principles.


Williams, Cox, Weidner and Cox

May 31, 1995

PACESETTER ENTERPRISES, INC.
 CONSOLIDATED BALANCE SHEET
December 31, 1994

ASSETS

CURRENT ASSETS

Cash	\$ 3,538
Certificate of Deposit	15,869
Accounts Receivable	119,610
Refundable Income Taxes	24,475
Prepaid Expense	<u>5,000</u>
Total Current Assets	<u>168,492</u>

PROPERTY AND EQUIPMENT - Net

15,874

OTHER ASSETS

Investment - at equity	142,631
Notes Receivable	<u>203,036</u>
Total Other Assets	<u>345,667</u>

TOTAL ASSETS

\$ 530,033

LIABILITIES AND STOCKHOLDER'S EQUITY

CURRENT LIABILITIES

Short-term Notes Payable	\$ 71,273
Accounts Payable	12,089
Accrued Salaries	10,221
Other Accrued Liabilities	14,570
Deferred Income Taxes	<u>34,499</u>
Total Current Liabilities	<u>142,652</u>

DEFERRED INCOME TAXES

71,416

STOCKHOLDER'S EQUITY

Capital Stock - \$1 Par Value 1,000 Shares	
Authorized, Issued, and Outstanding	1,000
Additional Paid-in Capital	1,957
Retained Earnings	<u>313,008</u>
Total Stockholder's Equity	<u>315,965</u>

TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY

\$ 530,033

The accompanying notes are an integral part of these financial statements.

PACESETTER ENTERPRISES, INC.
CONSOLIDATED STATEMENT OF OPERATIONS AND RETAINED EARNINGS
For the Year Ended December 31, 1994

REVENUES

Management Fees	\$ 337,617
Data Processing Fees	<u>20,250</u>
Total Revenues	<u>357,867</u>

EXPENSES

Salaries and Wages	188,627
Professional Fees	74,312
Travel and Entertainment	14,110
Insurance	17,803
Rent	10,734
Telephone	8,813
Dues	6,459
Leasehold	7,999
Miscellaneous	<u>16,404</u>
Total Expenses	<u>345,261</u>

INCOME FROM OPERATIONS

12,606

OTHER INCOME (EXPENSE)

Other Income	43,815
Equity in Loss of Subsidiary	<u>(6,883)</u>
Total Other Income	<u>36,932</u>

INCOME BEFORE INCOME TAXES

49,538

INCOME TAX PROVISION

9,747

NET INCOME

39,791

RETAINED EARNINGS AT BEGINNING OF YEAR

273,217

RETAINED EARNINGS AT END OF YEAR

\$ 313,008

The accompanying notes are an integral part of these financial statements.

PACESETTER ENTERPRISES, INC.
CONSOLIDATED STATEMENT OF CASH FLOWS
For the Year Ended December 31, 1994

<u>CASH FLOWS FROM OPERATING ACTIVITIES</u>	
Net Income	\$ 39,791
Adjustments to Reconcile Net Income to Net Cash	
Provided by Operating Activities:	
Equity in Loss of Subsidiary	6,883
Depreciation	4,906
Changes in Assets and Liabilities:	
Decrease in Accounts Receivable	13,785
Increase in Refundable Income Taxes	(24,475)
Decrease in Prepaid Expense	7,998
Decrease in Accounts Payable	(43,259)
Increase in Accrued Salaries	2,858
Increase in Other Accrued Liabilities	14,570
Increase in Deferred Income Taxes	8,149
Decrease in Income Taxes Payable	<u>(23,038)</u>
Net Cash Provided by Operating Activities	<u>8,168</u>
 <u>CASH FLOWS FROM INVESTING ACTIVITIES</u>	
Purchases of Notes Receivable	(163,036)
Purchase of Certificate of Deposit	(15,869)
Purchase of Property and Equipment	<u>(734)</u>
Net Cash Used in Investing Activities	<u>(179,639)</u>
 <u>CASH FLOWS FROM FINANCING ACTIVITIES</u>	
Borrowings Under Short-term Notes Payable	<u>71,273</u>
Net Cash Used in Financing Activities	<u>71,273</u>
 <u>NET INCREASE IN CASH</u>	 (100,198)
 <u>CASH AT BEGINNING OF YEAR</u>	 <u>103,736</u>
 <u>CASH AT END OF YEAR</u>	 <u>\$ 3,538</u>

The accompanying notes are an integral part of these financial statements.

PACESETTER ENTERPRISES, INC.
CONSOLIDATED STATEMENT OF CASH FLOWS
For the Year Ended December 31, 1994
(Continued)

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid during the year for income taxes: \$ 25,173

SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING ACTIVITIES

During 1994, accounts receivable collections included a vehicle recorded by the Company at its estimated fair market value of \$13,000.

The accompanying notes are an integral part of these financial statements.

PACSETER ENTERPRISES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1994

NOTE 1 - NATURE OF BUSINESS

Pacesetter Enterprises, Inc. (the Company) was incorporated under the laws of the State of Florida in April, 1989. The Company is the property management agent for eight multi-family properties in Florida and Texas. The Company also performs financial consulting and real estate brokerage services.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation - The consolidated financial statements include the accounts of Pacesetter Enterprises, Inc. and its wholly-owned subsidiary, Pacesetter Mortgage Corporation. All significant intercompany accounts and transactions have been eliminated.

Investment at Equity - The Company's investment, 3.5% ownership of Southcross Villas, Ltd. (Southcross), is accounted for under the equity method because the Company exercises significant influence over its operating and financial activities.

Property and Equipment - Property and equipment are recorded at cost. Depreciation over the estimated useful lives of the furniture and equipment is computed using the straight-line method for financial reporting purposes and MACRS for income tax purposes. Maintenance and repairs are charged to operations when incurred. Betterments and renewals are capitalized. The estimated useful life of property and equipment is 5 years.

Income Taxes - The Company records income taxes in accordance with Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" (FAS 109). FAS 109 requires an asset and liability approach for financial accounting and reporting for income taxes.

Deferred income taxes are provided for temporary differences between the financial reporting bases and the tax bases of assets and liabilities. Such differences result primarily from the use of different methods of recording depreciation and investment in Southcross for financial reporting and tax purposes and use of the accrual and cash bases of accounting for financial reporting and tax purposes, respectively.

Revenue Recognition - Revenue from management and data processing services is recognized in the period such services are provided.

PACESETTER ENTERPRISES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1994

NOTE 3 - RELATED PARTIES

Accounts Receivable at December 31, 1994 includes advances to the stockholder of \$1,809 and a total of \$119,660 due from limited partnerships for which the company provides management services.

NOTE 4 - PROPERTY AND EQUIPMENT

The following is a summary of property and equipment at cost, less accumulated depreciation, at December 31:

Vehicle	\$ 13,000
Furniture and Fixtures	9,377
Office Equipment	<u>7,686</u>
	30,063
Less Accumulated Depreciation	<u>14,189</u>
Property and Equipment, Net	<u>\$ 15,874</u>

Depreciation expense was \$4,906 in 1994.

NOTE 5 - INVESTMENT

Following is a summary of financial position and results of operations of Southcross Villas, Ltd. at December 31 and for the year then ended:

Current Assets	\$ 403,296
Property and Equipment	2,209,708
Other Assets	<u>649,725</u>
Total Assets	<u>\$3,262,729</u>
Current Liabilities	\$ 495,440
Long-Term Debt	<u>4,676,881</u>
Total Liabilities	5,172,321
Partners' Deficit	<u>(1,909,592)</u>
Total Liabilities and Partners' Deficit	<u>\$3,262,729</u>
Net Loss	<u>\$ 196,663</u>

PACESETTER ENTERPRISES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1994

NOTE 6 - NOTES PAYABLE

At December 31, 1994, the Company had short-term notes payable to a bank. The notes bear interest from 7.15% to 7.75% and mature at dates from March 13, 1995 through June 12, 1995. The notes are secured by the Company's certificate of deposit in the amount of \$15,869 as well as certain certificates of deposit owned by the stockholders.

NOTE 7 - INCOME TAXES

The components of the income tax provision for 1994 were:

Current Provision	\$ 1,598
Deferred Provision	<u>8,149</u>
Total Income Tax Provision	<u>\$ 9,747</u>

The income provision for 1994 differs from the amount determined by applying the applicable U. S. federal statutory income tax rate to pretax accounting income primarily as a result of state income taxes.

APPLICATION FORM
for
AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE
WITHIN THE STATE OF FLORIDA

EXHIBIT 3

FLORIDA TELECOMMUNICATIONS TARIFF

Submitted by: Alpha Communication Solutions, Inc.
2111 N. Monroe St., Suite 203
Tallahassee, FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

Date: 04/04/97

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This Tariff contains the descriptions, regulations, and rates applicable to the furnishing of long distance telecommunication services provided by Alpha Communication Solutions, Inc. with principal offices at 2111 N. Monroe Street, Suite 203, Tallahassee, FL 32303. This Tariff applies to services furnished within the State of Florida. This Tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

Issue Date: 04/02/97

Effective Date:

by:

John P. Mottice, President
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

CHECK SHEET

Sheets 1 through 37 of this Tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original Tariff.

SHEET	REVISION
1	Original Sheet
2	"
3	"
4	"
5	"
6	"
7	"
8	"
9	"
10	"
11	"
12	"
13	"
14	"
15	"
16	"
17	"
18	"
19	"
20	"
21	"
22	"
23	"
24	"
25	"
26	"
27	"
28	"

Issue Date: 04/02/97

Effective Date:

by:

John P. Mottice, President
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

CHECK SHEET (Continued)

SHEET	REVISION
29	Original Sheet
30	"
31	"
32	"
33	"
34	"
35	"
36	"
37	"
38	"
39	"
40	"

Issue Date: 04/02/97

Effective Date:

by:

John P. Mottice, President
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

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Issue Date: 04/02/97

Effective Date:

by:

John P. Mottice, President
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

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Issue Date: 04/02/97

Effective Date:

by:

John F. Mottice, President
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

CONCURRING, CONNECTING OR OTHER PARTICIPATING CARRIERS

None.

SYMBOLS

The following are the only symbols used for the purposes indicated below:

- D - Delete or Discontinue**
- I - Change Resulting In An Increase To A Customer's Bill**
- M - Moved From Another Tariff Location**
- N - New**
- R - Change Resulting In A Reduction To A Customer's Bill**
- T - Change In Text Or Regulation But No Change In Rate Or Charge**

Issue Date: 04/02/97

Effective Date:

by:

John P. Mottice, President
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

TARIFF FORMAT

- A. **Sheet Numbering** - Sheet numbers appear in the upper right corner of the sheet. Sheets are numbered sequentially. However, new sheets are occasionally added to the Tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. **Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each sheet. These numbers are used to determine the most current sheet version on file with the Commission. For example, the 4th Revised Sheet 14 Cancels the 3rd Revision Sheet 14.
- C. **Paragraph Numbering Sequence** - There are five levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
 - 2.1
 - 2.1.1
 - 2.1.1 (A)
- D. **Check Sheet** - When a filing is made with the Commission, an updated Check Sheet accompanies the filing. The Check Sheet lists the sheets contained in the Tariff, with a cross reference to the current revision number. When new sheets are added, the Check Sheet is changed to reflect the revision.

Issue Date: 04/02/97

Effective Date:

by:

John P. Mottice, President
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
Tel: (904) 386-2117
Fax: (904) 386-2110

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

ANI: ANI is an acronym for Automatic Number Identification.

Access Line: An Access Line is a transmission line from either the LEC's or the Underlying Carrier's Point-of-Presence (POP) to the Customer's premises. An Access Line is used to process voice and limited speed data calls.

Business Customer: A Business Customer is a Customer who subscribes to the Company's service(s) and whose primary use of the service is of a business nature.

Commission: Commission refers to the Florida Public Service Commission.

Company: Company refers to Alpha Communication Solutions, Inc., d/b/a AlphaCom, d/b/a ACSI d/b/a ACI.

Customer: The Customer is a person or legal entity which subscribes to service(s) from the Company and thereby assumes responsibility for the payment of charges and compliance with the Company's Tariff regulations.

Employees: The term employees refers to the employees of Alpha Communication Solutions, Inc. and all subsidiaries, affiliates, agents, and any other groups designated by the Company.

InterLATA Call: An InterLATA call is any call that originates and terminates in a different LATA.

IntraLATA Call: An IntraLATA call is any call that originates and terminates within the same LATA.

LATA: LATA stands for Local Access and Transport Area which is a geographic boundary, within which the LEC provides communications services.

LEC: LEC is an acronym for Local Exchange Carrier which is the serving telephone company providing local services to subscribers.

Issue Date: 04/02/97

Effective Date:

by:

John P. Mottice, President
2111 N. Monroe Street, Suite 203
Tallahassee FL 32303
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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Multi-Unit Dwelling: A single building or a complex of buildings with two or more separate living units located on a continuous property, or sharing common management or control.

NPA: NPA literally stands for Numbering Plan Area but is more commonly referred to as an area code.

NXX: NXX is the first three digits of the Customer's telephone number. N is a number between 2 and 9. X is a number between 0 and 9.

POP: POP is an acronym for Point-of-Presence and is the central office of the Underlying Carrier where the LEC hands off the traffic of the Company's Customers.

Residential Customer: A Residential Customer is a Customer who subscribes to the Company's service(s) in a non-business, trade, or professional name, for personal use only.

Subscriber: The subscriber is a person or legal entity which subscribes to service(s) from the Company and thereby assumes responsibility for the payment of charges and compliance with the Company's Tariff regulations.

Switched Access: If the Customer's location has a transmission line that is switched through the LEC to reach the network of the Underlying Carrier, the access is switched.

Underlying Carrier: Underlying Carrier refers to the interexchange carrier that provides the long distance services the Company resells.

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SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of the Company

The Company's services are offered for intrastate InterLATA and IntraLATA telecommunication services originating and terminating within the State of Florida under terms of this Tariff. Services are offered subject to the availability of facilities and terms and conditions of this Tariff. The Company resells the services of facility based carriers subject to the terms of any applicable interstate offering or arrangement between the Underlying Carrier and the Company.

This Tariff is on file with the Commission and copies may be inspected during normal business hours at the Company's principal place of business which is located at 2111 N. Monroe Street, Suite 203, Tallahassee, FL 32303.

2.2 Limitations

- 2.2.1 Service is offered subject to the availability of facilities and the provisions of this Tariff.
- 2.2.2 The Company reserves the right to discontinue furnishing service, or limit the use of service without liability when necessitated by conditions beyond its control, or when the Customer is using service in violation of the law or the provisions of this Tariff.
- 2.2.3 Prior written permission from the Company is required before any assignment or transfer of service which consent cannot be unreasonably withheld. All regulations and conditions contained in this Tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.

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SECTION 2 - RULES AND REGULATIONS

2.3 Liabilities of the Company

2.3.1 Conditions under which the Company may refuse or terminate service without liability include:

- For non-payment of any sum for telephone service owed to the Company after five (5) days notice, in accordance with Paragraph 2.12, except in extreme cases; or
- For insufficient or fraudulent billing information, invalid or unauthorized telephone numbers, or pre-arranged account code numbers; or
- For any violation by a Customer related to the request for such service of either the provisions of this Tariff or any laws, rules, regulations, or policies; or
- By reason of any order or decision of a court or other governmental authority which prohibits the Company from furnishing such service; or
- If the company deems such refusal necessary to protect itself or third parties against fraud or to otherwise protect its personnel, agents, or services; or
- Failure to meet specific program provisions; or
- Any reasonable business reason; or
- Failure to meet the Company's credit extension policy; or
- The Company is selling, transferring, or ending the business.

In case of refusal to establish service, the Company shall notify the applicant in writing of the reason for such refusal.

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SECTION 2 - RULES AND REGULATIONS

2.3 Liabilities of the Company (continued)

2.3.2 The Company's liability for any failure of performance hereunder due to cases beyond its control, including, but not limited to:

- unavoidable interruption in the working of transmission facilities;
- acts of God such as storms, fire, flood, or other catastrophes;
- any law, order, regulation, direction, action or request of the United States Government, or any other governmental entity having jurisdiction over the Company or of any department, agency, commission, bureau, corporation or other instrumentality of any one or more of such governmental entity, or of any civil or military authority;
- national emergencies, insurrections, riots, rebellions, wars, strikes, lockouts, work stoppages, or other labor difficulties; or,
- notwithstanding anything in this Tariff to the contrary, the unlawful acts of individuals, including acts of the Company's agents and employees if committed beyond the scope of their employment

shall in no event exceed the proportionate charge of the Company billing to the Customer for the period of service during which the impairment existed.

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SECTION 2 - RULES AND REGULATIONS

2.3 Liabilities of the Company (continued)

- 2.3.3 The liabilities of the Company for damages arising out of mistakes, omissions, interruptions, delays, errors or defects occurring in the course of furnishing service hereunder and not caused by the negligence or intentional acts of the Customer shall in no event exceed an amount equivalent to the initial period charge to the Customer according to this Tariff for the call during which mistake, omission, interruption, delay, error or defect in the course of furnishing service hereunder occurs, except in cases of willful misconduct by the Company.
- 2.3.4 The Company is not liable for any act or omission of any other company or companies furnishing a portion of the service.
- 2.3.5 The Company is not liable for any defacement of, or damage to, the equipment or premises of a Customer resulting from the furnishing of services when such defacement or damage is not the result of the Company's negligence. The Subscriber shall indemnify and hold harmless the Company from any claim of the owner of the Subscriber's premises or other third party claims for such damages.
- 2.3.6 No agents or employees of connecting, concurring or other participating carriers or companies shall be deemed to be agents or employees of the Company without written authorization. The Subscriber will indemnify and hold harmless the Company from any claims of the owner of the Subscriber's premises or other third party claims for such damages.
- 2.3.7 The Company is not liable for any damages the Subscriber may incur as a result of the unlawful use or use by an authorized person.

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SECTION 2 - RULES AND REGULATIONS

2.3 Liabilities of the Company (continued)

2.3.8 This service is furnished subject to the conditions that there will be no abuse or fraudulent use of the service. Abuse or fraudulent use of service includes:

- The use of the service of the Company to transmit a message or to locate a person or otherwise to give or obtain information, without payment of the charge applicable for service;
- The obtaining, or attempting to obtain, or assisting another to obtain or to attempt to obtain service by rearranging, tampering with, or making connection with any service components of the Underlying Carrier, or by any trick, scheme, false representation, or false credit device, or by or through any other fraudulent means or device whatsoever, with intent to avoid the payment, in whole or in part, of the regular charge for such service;
- The use of the service of the Company for a message or messages, anonymous or otherwise, if in a manner reasonably to be expected to frighten, abuse, torment or harass another;
- The use of the service in such a manner as to interfere unreasonably with the use of the service by one or more other customers.

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SECTION 2 - RULES AND REGULATIONS

2.3 Liabilities of the Company (continued)

2.3.9 Consequential And Other Damages

The Company's liability shall be limited to that expressly assumed in Paragraph 2.3 hereof. The Company shall not be liable for any other direct, indirect, consequential, special, actual, or punitive damages, or for any lost profits of any kind or nature whatsoever arising out of any furnishing of, or interruption in, service provided hereunder, absent a determination of willful misconduct by judicial or administrative proceedings. With respect to any services provided hereunder, the Company hereby expressly disclaims, without limitation, all warranties not stated in this tariff, whether express, implied or statutory, and in particular disclaims all implied warranties of merchantability and fitness for a particular purpose.

2.3.10 With respect to Prepaid Calling Card Services, the Company makes no warranty, guarantee, representation, either express or implied, regarding the merchantability, accuracy, reliability, condition, or fitness of the information provided in connection with the use of the Services.

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SECTION 2 - RULES AND REGULATIONS

2.4 Use of Service

- 2.4.1 The services offered herein may be used for any lawful purpose, including residential, business, governmental, or other use. There are no restrictions on sharing or resale of services. However, the Customer remains liable for all obligations under this Tariff notwithstanding such sharing or resale and regardless of the Company's knowledge of same. The Company shall have no liability to any person or entity other than the Customer and only as set forth herein. The Customer shall not use nor permit others to use the services in a manner that could interfere with services provided to others or that could harm the facilities of the Company or others.
- 2.4.2 Service furnished by the Company shall not be used for any unlawful or fraudulent purposes such as:
- (A) use of electronic devices, invalid numbers, and false credit devices to avoid payment for services contained in this Tariff either in whole or in part; and
 - (B) to make Calls which might reasonably be expected to frighten, abuse, torment, or harass another.

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SECTION 2 - RULES AND REGULATIONS

2.5 Obligations of the Customer

2.5.1 The Company shall be indemnified and held harmless by the Customer against:

- Claims for libel, slander, infringement of patent or copyright, or unauthorized use of any trademark, trade name or service mark arising out of the material, data, information, or other content transmitted by the Company;
- Violation of any other literary, intellectual, artistic, dramatic, or musical right;
- Violations of the right to privacy;
- Claims of patent infringement arising from combining or connecting Company's facilities or the facilities of the Underlying Carrier with apparatus and systems of the Customer;
- Any other rights whatsoever relating to or arising from message content or the transmission thereof;
- All other claims arising out of any act or omission of the Customer in connection with any service provided by the Company.

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SECTION 2 - RULES AND REGULATIONS

2.5 Obligations of the Customer (continued)

- 2.5.2 The Customer shall be responsible for the payment of all charges for services provided under this Tariff and for the payment of all excise, sales, use or other similar taxes that may be levied by a governing body or bodies in conjunction with or as a result of the service furnished under this Tariff.
- 2.5.3 The Company shall not be liable to the Customer for damages or statutory penalties or be obligated to make any adjustment, refund or cancellation of charges unless the Customer has notified the Company of any dispute concerning charges, or the basis of any claim for damages, within sixty (60) calendar days after an invoice is rendered or a debit is effected by the Company for the call giving rise to such dispute or claim. Any such notice must set forth sufficient facts to provide the Company with a reasonable basis upon which to evaluate the Customer's claim or demand. In the event that the Customer is not satisfied with the Company's resolution of any dispute, the Customer may make application to the Commission for review and disposition of the matter.
- 2.5.4 The Company's failure to provide or maintain service under this Tariff shall be excused by the Customer for all circumstances beyond the Company's reasonable control.
- 2.5.5 The Customer shall indemnify and save the Company harmless from any and all liability not expressly assumed by the Company in Paragraph 2.3 and arising in connection with the provision of services to the Customer, and shall protect and defend the Company from any suits or claims alleging such liability, and shall pay all expenses (including attorney's fees) and satisfying all judgments which may be incurred by or rendered against the Company in connection therewith.

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SECTION 2 - RULES AND REGULATIONS

2.6 Interruption of Service

Credit allowances for the interruption of service are subject to the general liability provisions set forth in Paragraph 2.3.2 preceding. It shall be the obligation of the Customer to notify the Company of any interruption in service for which a credit allowance is desired. Before giving such notice, the Customer shall ascertain that the interruption is not being caused by any action or omission by the Customer within his control, or is not in wiring or equipment, if any, furnished by the Customer.

2.7 Restoration of Service

The use and restoration of service in emergencies shall be in accordance with the priority system specified in Part 64, Subpart D of the Rules and Regulations of the Federal Communications Commission.

2.8 Customer Service

Customer Service may be contacted in writing at Alpha Communication Solutions, Inc., 2111 N. Monroe St., Suite 203, Tallahassee, FL 32303, or via a toll free 800 number. Service representatives are available to assist with service complaints Monday through Friday from 10:00 AM to 5:00 PM eastern time. If a Customer calls Customer Service after hours, the call goes to an answering machine. If the call is not an emergency, the answering machine takes a message for a return call the next business day. If the call is an emergency, the Customer is referred to an 800 number which is answered twenty four hours per day, 365 days per year.

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SECTION 2 - RULES AND REGULATIONS

2.9 Obtaining Service

2.9.1 Application for Service

To obtain service, the Company requires the Customer to complete a letter of agency or other authorization it deems appropriate.

2.9.2 Establishment of Credit

The Company reserve the right to examine the credit records and check the references of all applicants and Customers. The Company may examine the credit profile/record of any applicant prior to accepting the service order or Customer's deposit. These shall not in themselves obligate the Company to provide services or to continue to provide services if a later check of applicant's credit record is, in the opinion of the Company, contrary to the best interests of the Company.

2.9.3 Deposits

The Company will not collect deposits.

2.9.4 Advance Payments

For Customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

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SECTION 2 - RULES AND REGULATIONS

2.10 Rendering and Payment of Bill

2.10.1 Billing Period

The Billing period is a month.

2.10.2 Rendering Bill

A Customer's bill for the Company's services will be rendered by the Company. Usage charges and taxes will be billed monthly. The Customer shall be responsible for payment to the Company of all excise, sales, use or other similar taxes which may be levied by a governing body or bodies for service rendered.

2.10.3 Payment

Payment is due within twenty (20) days of the invoice date. Bills are delinquent thirty (30) days after the invoice date.

2.10.4 Billing Disputes

Billing disputes are handled by the Company's Customer Service organization. See Paragraph 2.8.

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SECTION 2 - RULES AND REGULATIONS

2.11 Cancellation of Service by Customer

Customers may cancel service only by giving a thirty (30) day written notice to the Company. Written notice should be directly to Alpha Communication Solutions, Inc., 2111 N. Monroe Street, Suite 203, Tallahassee, FL 32303. Upon receipt of the written notice, the Company places an order with the Underlying Carrier to cancel service. If the Customer is moving to another Interexchange Carrier, the Underlying Carrier advises the LEC to cancel service. The Customer may also directly contact the LEC and advise the LEC to change the Customer's Primary Interexchange Carrier Code (PIC).

The Customer's service is canceled when the LEC changes the Primary Interexchange Carrier (PIC) code or when the Underlying Carrier cancels the service offered by the Company.

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SECTION 2 - RULES AND REGULATIONS

2.12 Termination of Service By Company

2.12.1 Notice of Service Termination

Every effort will be made to provide a Customer five (5) days written notice of termination of service. The written termination notice will be mailed in a separate mailing. However, in the event of emergency or threatened or actual disruption of service to other Customers, the Company may terminate service without notice. See Paragraph 2.3 for other conditions which the Company may refuse or terminate service.

2.12.2 Non-Payment

If payment is not received within thirty-five (35) days from the billing date, a termination notice is sent to the Customer.

2.12.3 Termination of Service

Service will not be terminated if the Company receives payment prior to the termination date listed on the termination notice or if the Company and the Customer are negotiating a payment arrangement.

2.12.4 Restoration of Service

A reconnection fee of \$25.00 per occurrence is charged when service is reestablished for a Customer disconnected for non-payment.

2.12.5 Local Exchange Company Billing

Those Customers who are billed for long distance charges through their Local Exchange Company will be subject to the policies of the Local Exchange Company in lieu of the provisions of 2.12.1 through 2.12.4 herein.

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SECTION 2 - RULES AND REGULATIONS

2.13 Taxes

In addition to the charges specifically pertaining to the Company's services, certain federal, state, and local surcharges, taxes and fees will be applied. These taxes, surcharges, and fees are calculated based upon the amount billed to the end user for the Company's intrastate services. All state and local taxes, surcharges, and fees (i.e., sales tax, gross receipts tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.14 Transfer or Assignment

The Company's intrastate services may not be transferred or assigned to a new Customer unless the new Customer's credit is approved. Paragraph 2.3.1 covers additional conditions under which the Company reserves the right to refuse service to Customers.

2.15 Installation and Connection Charges

The Company does not assess charges for installation and connection of intrastate long distance services.

2.16 Timing of Calls

Timing for all calls begins when the called party answers the call (i.e. when two way communications are established) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection. Chargeable time for all calls ends when one of the parties disconnects from the call. There are no billing charges applied for incomplete calls.

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SECTION 2 - RULES AND REGULATIONS

2.17 Rate Periods

2.17.1 General

Different rates may be applicable to an intrastate call at a different time of the day and on certain days of the week as specified in the appropriate rate schedule for that call. The rate periods shown below apply. All times shown are local time at the calling station in the case of an outbound call.

2.17.2 All Services

For Business Customers, the peak rate period is 8:00 AM to but not including 7:00 PM, Monday through Friday. For Residential Customers, the peak rate period is 7:00 AM to but not including 7:00 PM, Monday through Friday. The off peak rate period is all other times. The day, evening, and night rate periods are as follows:

Rate Period	TIMES APPLICABLE		Days Applicable
	From	To But Not Including	
Day	8:00 AM	5:00 PM	Mon - Fri
Evening	5:00 PM	11:00 PM	Sun - Fri
Night	11:00 PM 8:00 AM 8:00 AM	8:00 AM 11:00 PM 5:00 PM	All days Saturdays Sundays

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SECTION 2 - RULES AND REGULATIONS

2.18 Mileage Measurements

2.18.1 General

Each rate center has a unique set of assigned vertical and horizontal (V&H) coordinates which are used by the Underlying Carrier for calculating mileage. Calculation of mileage is in accordance with the V&H coordinate system.

2.18.2 Mileage Sensitive Services

The distance is measured using the V&H coordinates associated with the rate centers of the originating and terminating stations.

2.19 Determination of Airline Mileage

Calculation of distance is in accordance with the V&H coordinate system. The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal (V&H) coordinates associated with the rate centers involved. The Company uses the rate centers and associated vertical and horizontal coordinates that are produced by Bell Communications Research in its NPA-NXX V&H Coordinates Tape and in NECA Tariff No. 4.

FORMULA:

$$\sqrt{\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}}$$

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SECTION 2 - RULES AND REGULATIONS

2.20 Return Check Charge

A fee of \$20 or 5% of the amount of the check, whichever is greater, will be charged for each check returned for insufficient funds or account closed.

2.21 Late Payment Charge

Interest charges of 1 1/2% per month may be assessed on all unpaid balances more than thirty days old.

2.22 Application of Charges

2.22.1 General

Usage charges apply to all completed calls. The usage charges for each completed call during a billing month will be computed.

2.22.2 All Services

If the total charge includes a fraction of a cent, the fraction is rounded up to the next whole cent.

2.23 Determining Rate In Effect

For services that are time-of-day sensitive, the time of day at the central office associated with the calling station determines the rate in effect. When a unit of time is split between two rate periods, each rate period applies to the portion of the call that occurred during that rate period.

2.24 Changes to Service Offerings

The Company reserves the right to add, change, or delete services and/or Underlying Carriers at any time.

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SECTION 2 - RULES AND REGULATIONS

2.25 Use of Service

Service may be used for the transmission of communications by the Customer and the Customer's authorized user(s). The Customer may not use any of the services furnished by the Company under this Tariff for any unlawful purpose. If the service is to be resold or rebilled, the subscriber must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

2.26 Initial and Additional Periods

The initial period is eighteen (18) seconds or fraction thereof. The additional period(s) is six (6) seconds or fraction thereof.

2.27 Minimum Call Completion Rate

The Customer can expect a call completion rate (number of calls completed/number of calls attempted) of not less than 90% during peak use periods for all FG D services ("1+" dialing).

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SECTION 3 - DESCRIPTION OF SERVICES

3.1 Outbound Service Offerings

3.1.1 General

All outbound services are interstate services with the Customer having the option of using the service to place intrastate calls. The intrastate services are available only if the Customer subscribes to the interstate offering.

3.1.2 AlphaCom Long Distance

AlphaCom Long Distance is an outbound only, long distance pricing plan for businesses using Switched Access to reach the long distance network of the Underlying Carrier.

3.1.3 AlphaCom MDU Residential Outbound Switched Access Service

AlphaCom MDU Residential Outbound Switched Access Service is an outbound only service offered to users living in multi-dwelling units for placing long distance calls. Customers must be signed up through AlphaCom only. Calls are billed in initial and additional one minute increments.

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SECTION 3 - DESCRIPTION OF SERVICES

3.2 Operator Toll Assistance

3.2.1 Description of Services

Operator Toll Assistance is any variety of telephone service which require the assistance of a long distance operator. Examples include collect calls and person-to-person calls. There are two categories of operator toll assistance calls. They are 0+ calls and 00 calls. A 0+ call is one in which the Customer dials 0+ the called number to complete the call. A 00 call is one in which the operator dials the called number to complete the call for the Customer.

3.2.2 Availability

Customers subscribing to outbound services can reach the operator of the Underlying Carrier by dialing 0+ the called number or by dialing 00. The Underlying Carrier provides the operator services, brands the call, and direct bills all operator services calls under their name, not the Company's name.

3.3 Directory Assistance

3.3.1 Description of Service

Intrastate Directory Assistance involves the supplying of assistance in determining or attempting to determine the telephone number of a party.

3.3.2 Availability of Service

Directory Assistance is available to any Customer that has access to the directory assistance bureau of the Underlying Carrier. If a Customer calls directory assistance for a call within their area code, the call is handled by the LEC. If a Customer calls directory assistance for a call within the state but outside of their area code, the call is routed to the Underlying Carrier for handling.

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SECTION 3 - DESCRIPTION OF SERVICES

3.5 AlphaCom Calling Card

The AlphaCom Calling Card allows the Customer to bill a call to their primary service location when the caller is away from their established service location. Customers access the network from anywhere in the state by dialing a universal "800" number plus a calling card code and the called telephone number.

3.6 AlphaCom Prepaid Calling Card Service

The AlphaCom Prepaid Calling Card Service allows Customers to originate outbound dial 1 calls via Company provided 800 numbers. Intrastate service is only available as an adjunct to interstate/international service. Cards are available in various unit denominations inclusive of all taxes. One unit equals one minute or fraction thereof. Prepaid cards will be decremented by a specified number of units for each minute or fraction thereof. There are two types of AlphaCom Prepaid Calling Cards available, the AlphaCom Retail Prepaid Calling Card and the AlphaCom Promotional Prepaid Calling Card.

AlphaCom Promotional Prepaid Calling Cards are available to Customers as either a premium or promotional item.

Calls to 700, 800, 900 and 950 numbers and international Directory Assistance are not permitted with this Service. Calls may only be charged against the Prepaid Calling Card if there is a sufficient balance available to cover the cost of the call. Customers will be given notice at the beginning of the call regarding the remaining balance on the Card and a warning one minute before the available Card balance is to be depleted. When the balance of available time is depleted the call will be terminated. Cards are non refundable and will expire on the date specified on the Card or the carrier in which the Card is included.

Cards that have expired will be deactivated. Any remaining units that have been deactivated may be reactivated by calling Customer Service within 90 days to reclaim the credit. Upon request, a statement of account can be provided for each month up to 90 days from the date of the request.

Issue Date: 04/02/97

Effective Date:

by:

John P. Mottice, President
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SECTION 4 - RATES AND CHARGES

4.1 Outbound Services

4.1.1 AlphaCom Long Distance

AlphaCom Long Distance is an outbound only, long distance pricing plan for businesses using Switched Access to reach the long distance network of the Underlying Carrier.

Rate Mileage	Initial Period 18 seconds			Additional Period 6 seconds		
	Day	Evening	Night	Day	Evening	Night
All	\$0.0705	\$0.0618	\$0.0618	\$0.0235	\$0.0206	\$0.0206

4.1.2 AlphaCom MDU Residential Outbound Switched Access Service

AlphaCom MDU Residential Outbound Switched Access Service is an outbound only service offered to users living in multi-dwelling units for placing long distance calls. Customers must be signed up through AlphaCom. Calls are billed in initial and additional one minute increments.

Per Minute Rate		
Rate Mileage	Peak	Off-Peak
All	\$0.22	\$0.10

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SECTION 4 - RATES AND CHARGES

4.2 Operator Toll Assistance

4.2.1 Rate Elements

Operator Toll Assistance is billed on a per minute basis plus a surcharge. Per minute charges are based on the distance and duration of the call and the rate period. (Day, Evening, or Night/Weekend) when the call is placed.

4.2.2 Rate Schedule

Rate Mileage	Initial Period 1 Minute			Additional Period 1 Minute		
	Day	Evening	Night	Day	Evening	Night
0-10	\$.2000	\$.1500	\$.1200	\$.2000	\$.1500	\$.1200
11-22	\$.2200	\$.1700	\$.1300	\$.2200	\$.1700	\$.1300
23-55	\$.2500	\$.1900	\$.1400	\$.2500	\$.1900	\$.1400
56-124	\$.2700	\$.1900	\$.1500	\$.2700	\$.1900	\$.1500
125-292	\$.2800	\$.1900	\$.1600	\$.2800	\$.2000	\$.1600
293-430	\$.2800	\$.2000	\$.1600	\$.2800	\$.2000	\$.1600
430+	\$.2800	\$.2100	\$.1600	\$.2800	\$.2100	\$.1600

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SECTION 4 - RATES AND CHARGES

4.2 Operator Toll Assistance (continued)

4.2.3 Surcharges

The surcharge for a station-to-station (paid, collect, or third party billing) call is \$1.75. The surcharge for a person-to-person (paid, collect, or third party billing) call is \$3.25. In addition to the surcharge above, an additional surcharge of \$.75 applies to each 00 call. The surcharge for 00 calls will be waived for operator assistance provided to a caller who identifies him or herself as being handicapped and unable to dial the call because of the handicap, or on calls where the Customer cannot otherwise dial the call due to defective equipment or trouble on the network.

4.2.4 Connect to LEC Directory Assistance

If the long distance operator connects the Customer to the LEC directory assistance operator, the charge is \$1.00 per call.

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SECTION 4 - RATES AND CHARGES

4.2 Operator Toll Assistance (continued)

4.2.5 Application of Surcharges

<u>TYPE OF CALL</u>	<u>OPERATOR SERVICE</u>	<u>OPERATOR CHARGE</u>
Dial Station (Customer dialed 1+)	No	No
Operator Station-to-Station Collect, billed to 3rd number or sent paid (Customer dialed 0+)	Yes	No
(Customer dialed 00-)	Yes	Yes
Operator Person-to-Person Collect, billed to 3rd number or sent paid (Customer dialed 0+)	Yes	No
(Customer dialed 00-)	Yes	Yes
Real Time Rated Time and charges (Customer dialed 0+)	Yes	No
(Customer dialed 00-)	Yes	Yes

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SECTION 4 - RATES AND CHARGES

4.3 Directory Assistance Service

4.3.1 Application of Charges

- (A) The Directory Assistance charge applies to calls made using the services of the Underlying Carrier.
- (B) The Directory Assistance charge applies whether or not the directory assistance bureau furnished the requested telephone number(s) (e.g., where the requested telephone number is unlisted, non-published or no record can be found).

4.3.2 Rates

The rate is \$.60 per call. If the directory assistance operator complete a long distance call, there is a \$1.00 directory assistance call completion charge in addition to the charge for the call.

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SECTION 4 - RATES AND CHARGES

4.4 AlphaCom Calling Card

4.4.1 Availability

The AlphaCom Calling Card is only available to Customers that subscribe to AlphaCom Long Distance or AlphaCom Long Distance Direct.

4.4.2 Rate Schedule

There are two elements. They include a usage charge and a surcharge. The surcharge is \$.30 per message. The usage charges are the same as Paragraph 4.1.1 for Business Customers and Paragraph 4.1.2 for Residential Customers.

4.5 AlphaCom Prepaid Calling Card

4.5.1 Rates

Retail Prepaid Card	Promotional Prepaid Card
Price Per Unit	Price Per Unit
\$0.40	\$0.25

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SECTION 4 - RATES AND CHARGES

4.6 Exemptions and Special Rates

4.6.1 Discounts for Hearing Impaired Customers

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll charges placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to a 5% discount on dialed calls using services which have no Time of Day pricing element. Those dialed calls using a service which has a Time of Day pricing element will receive a credit on a subsequent bill equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period. Discounts do not apply to surcharges or per call add on charges for operator service when the call is placed by a method that would normally incur the surcharge.

4.6.2 Operator Assistance for Handicapped Persons

Operator station surcharges will be waived for operator assistance provided to a caller who identifies him or herself as being handicapped and unable to dial the call because of handicap.

4.6.3 Directory Assistance for Handicapped Person

There is no charge for Directory Assistance for calls from handicapped persons. Such persons must contact the Company for credit on their directory assistance calls.

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SECTION 4 - RATES AND CHARGES

4.6 Exemptions and Special Rates (continued)

4.6.4 Operation of Telecommunications Relay Service

Intrastate toll calls received from the relay service will be discounted by 50 percent off the applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call will be discounted by 60 percent off the applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

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SECTION 5 - PROMOTIONS

5.1 Special Promotions

The Company will, from time to time, offer special promotions to its Customers waiving certain charges. These promotions will be approved by the Commissions with specific starting and ending dates and under no circumstances for longer than 90 days in any 12 month period.

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ORIGINAL

DEPOSIT

DATE

FLORIDA PUBLIC SERVICE COMMISSION 497

APR 07 1997

VISION OF COMMUNICATIONS
DEPARTMENT OF SERVICE EVALUATION

970431-TI

APPLICATION FORM
for
AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Communications
Bureau of Service Evaluation
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6600

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6251

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).