

1960 Congressional Drive
St. Louis, MO 63146
1-800-908-0706
(314) 567-1500
Fax (314) 567-0304

April 4, 1997

Mr. Thomas E. Williams III, Engineer
Bureau of Service Evaluation
Florida Public Service Commission
Capital Circle Office Center
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850



970444 - TX

Dear Mr. Williams:

Enclosed is our application and check for \$250 to be considered as an Alternative Local Exchange Company.

Castleton provides temporary housing for people away from home on a temporary work assignment, relocating to a new job, or between homes. We are submitting our request to be approved as an ALEC in order to establish and provide local telecommunication services for the guests using our temporary housing services through our office in Orlando, Florida. We have applied to the Department of Revenue as a Foreign Corporation.

Castleton of St. Louis, Inc. has been in business for approximately 10 years. Our banking, including a \$500,000.00 line of credit, is handled through Boatmen's Bank, 500 Chesterfield Center, Chesterfield, MO 63017. Our contact, Tom Durfee, can be reached at (314) 532-6700. Banking services in Orlando are handled through First Union National Bank of Florida, Kissimmee, Florida. Enclosed are unaudited financial statements for the last three consecutive years, and credit reference information.

Please contact John Wilson at (314) 567-1500 if we can provide any additional information in consideration of our application.

Sincerely,


Tim Duggan

TJD:jc

Enclosure

ADMINISTRATION
MAIL ROOM
APR 9 17 AM '97
RECEIVED

DOCUMENT NUMBER - DATE

03642 APR-96
FPSC-RECORDS/REPORTING

St. Louis

Kansas City

Louisville

Indianapolis

Nashville

Orlando

Tulsa

1. This is an application for (check one):

Original authority (new company)

Approval of transfer (to another certificated company)

Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

Castleton of St. Louis, Inc.

3. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

1960 Congressional
St. Louis, MO 63146
(314) 567-1500

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

7131 Grand National Dr., Suite 108
Orlando, FL 32819
(407) 352-1701

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.

7131 Grand national Dr, Suite 108
Orlando, FL 32819
(407) 352-1701

4. Structure of organization:

- Individual
 Foreign Corporation
 General Partnership
 Joint Venture

- Corporation
 Foreign Partnership
 Limited Partnership
 Other, Please explain _____

5. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: _____

6. Name under which the applicant will do business (d/b/a):

7. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: _____

8. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

No

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

John Wilson
1960 Congressional
St. Louis, MO 63146
(314) 567-1500

fax: (314) 567-0304
internet www.castleton1.com

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial. NO

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty. NO

14. Please indicate how a customer can file a service complaint with your company.

By phone (407) 352-1701
By mail 7131 Grand National Dr, Suite 108
Orlando, FL 32819

15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

B. Managerial capability.


C. Technical capability.

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:



Signature

4/4/97

Date

Title:

President

(314) 567-1500

Telephone Number

Address:

1960 Congressional

St. Louis, MO 63146

CASTLETON OF ST. LOUIS, INC.

BALANCE SHEETS DECEMBER 31, 1995 AND 1994

	1995	1994
ASSETS		
CURRENT ASSETS:		
Cash	\$ 103,585	\$ -
Accounts receivable - trade	309,915	261,000
Due from shareholder	-	45,000
Due from affiliates	66,781	5,000
Notes receivable	7,355	41,142
Prepaid expenses	<u>146,046</u>	<u>149,690</u>
Total current assets	633,682	501,832
FURNITURE AND OFFICE EQUIPMENT - Net of accumulated depreciation of \$162,193 and \$136,919	48,502	32,713
DEPOSITS	<u>7,920</u>	<u>4,570</u>
TOTAL	<u>\$ 690,104</u>	<u>\$ 539,115</u>
LIABILITIES AND SHAREHOLDER'S EQUITY		
CURRENT LIABILITIES:		
Cash overdraft	\$ -	\$ 90
Note payable - affiliate	-	45,000
Accounts payable	26,125	10,000
Guest deposits	9,945	10,000
Accrued expenses	<u>2,460</u>	<u>4,940</u>
Total current liabilities	38,530	70,030
DUE TO SHAREHOLDER - NET	65,000	-
SHAREHOLDER'S EQUITY:		
Common stock, \$1 par value, 30,000 shares authorized, 100 shares issued and outstanding	100	100
Retained earnings	<u>586,474</u>	<u>468,985</u>
Total shareholder's equity	<u>586,574</u>	<u>469,085</u>
TOTAL	<u>\$ 690,104</u>	<u>\$ 539,115</u>

See accountants' compilation report.

CASTLETON OF ST. LOUIS, INC.

STATEMENTS OF OPERATIONS AND RETAINED EARNINGS YEARS ENDED DECEMBER 31, 1995 AND 1994

	1995	1994
APARTMENT REVENUES:		
Rental income	\$ 4,273,858	\$ 3,724,404
Other income	<u>299,715</u>	<u>247,284</u>
Total apartment revenues	4,573,573	3,971,688
APARTMENT EXPENSES:		
Property rental	2,086,838	1,776,805
Furniture rental	651,316	542,578
Amenities	99,155	100,822
Laundry	39,913	36,848
Utilities	348,236	348,854
Cable	121,461	110,398
Supplies	25,629	19,730
Other	<u>46,140</u>	<u>37,105</u>
Total apartment expenses	<u>3,418,688</u>	<u>2,973,140</u>
Gross profit	1,154,885	998,548
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	<u>993,465</u>	<u>791,328</u>
Income from operations	161,420	207,220
OTHER INCOME (EXPENSE):		
Administrative fees	24,000	-
Rental income	6,000	3,000
Consulting fees	5,445	7,600
Interest income	3,935	3,438
Other income	1,669	11,228
Interest expense	<u>(1,909)</u>	<u>(934)</u>
NET INCOME	200,560	231,552
RETAINED EARNINGS, BEGINNING OF THE YEAR	468,985	249,479
DISTRIBUTIONS TO SHAREHOLDER	<u>(83,071)</u>	<u>(12,046)</u>
RETAINED EARNINGS, END OF THE YEAR	<u>\$ 586,474</u>	<u>\$ 468,985</u>

See accountants' compilation report.

CASTLETON OF ST. LOUIS, INC.

SELECTED NOTE TO THE FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 1995 AND 1994

1. AMENITIES

Castleton of St. Louis, Inc. (the "Company") purchases various amenities in the normal course of business which are used to furnish the various apartment units. The Company's policy is to expense such items when purchased. The Company estimates the value of amenities on hand as of December 31, 1995 and 1994 to be \$171,000 and \$140,000, respectively, as valued on a lower of cost or market basis.

CASTLETON OF ST. LOUIS, INC.

BALANCE SHEETS
DECEMBER 31, 1996

	<u>1996</u>
ASSETS	
CURRENT ASSETS:	
Cash - operating	\$ -
Cash - security deposits	28,642
Accounts receivable - trade	388,279
Accounts receivable - affiliates	94,040
Note receivable	-
Prepaid expenses	<u>195,478</u>
Total current assets	706,439
FURNITURE AND OFFICE EQUIPMENT - Net of accumulated depreciation of \$179,193 and \$192,426	68,189
LOANS TO AFFILIATES	84,278
DEPOSITS	<u>25,501</u>
TOTAL	<u>\$ 884,407</u>
 LIABILITIES AND SHAREHOLDER'S EQUITY	
CURRENT LIABILITIES:	
Cash overdraft	\$ 25,908
Current maturities of long-term debt	7,629
Accounts payable	11,444
Guest deposits	27,642
Accrued salaries	28,344
Accrued expenses	<u>4,696</u>
Total current liabilities	105,663
DUE TO SHAREHOLDER - NET	10,250
LONG-TERM DEBT, less current maturities	19,014
SHAREHOLDER'S EQUITY:	
Common stock, \$1 par value, 30,000 shares authorized, 100 shares issued and outstanding	100
Additional paid-in capital	200,000
Retained earnings	<u>549,380</u>
Total shareholder's equity	<u>749,480</u>
TOTAL	<u>\$ 884,407</u>

See accountants' compilation report.

CREDIT REFERENCES

Company Name: Castleton

Address: 1960 Congressional Dr., St. Louis, MO 63146

Telephone: 314-567-1500 Type of Business: Corporation

Officers of Company:

Name	Title
<u>Tim Duggan</u>	<u>President</u>
<u>Betty Duggan</u>	<u>Secretary</u>

References:

Bank: Boatmens Bank of Chesterfield

Address: 500 Chesterfield Center, Chesterfield, MO 63017

Phone: 314-532-6700

Account Number: _____

Tax I.D. Number: 43-1445459

Contact: Tom Dufree

Credit References:

Name	Address	Phone
<u>Baxter Crossing (Linda or Sharon)</u>	<u>975 Westmeade, Chesterfield, MO</u>	<u>(314) 537-2010</u>
<u>Aarons Rents (Diane)</u>	<u>221 Lamp & Lantern, Chesterfield, MO 63017</u>	<u>(314) 230-7797</u>
<u>Sierra Vista (Debbie/Rita)</u>	<u>1566 Sierra Vista Plaza, St. Louis, MO 63138</u>	<u>(314) 741-7868</u>
<u>Bell & Associates (Andrew Bell)</u>	<u>8301 Maryland, St. Louis, MO 63105</u>	<u>(314) 862-8090</u>
<u>Sam's Club Direct (National Acct.)</u>	<u>P. O. Box 660673, Dallas, TX 75266</u>	<u>Account</u>
<u>Venture Stores (National Acct.)</u>	<u>P. O. Box 953814, St. Louis, MO 63195-3814</u>	<u>Account</u>



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7131 GRAND NATIONAL DRIVE, SUITE 108
ORLANDO, FL 32819 (407) 352-1701

First Union National Bank
of Florida
Kissimmee, Florida

003955

4/ 4/97

PAY TO THE ORDER OF FLORIDA PUBLIC SERVICE COMMISSION

\$ *****250.00

Two Hundred Fifty and 00/100***** DOLLARS

MEMO

J. D.
VOID AFTER 60 DAYS



1960 Congressional Drive
St. Louis, MO 63146
1-800-908-0706
(314) 567-1500
Fax (314) 567-0304

DEPOSIT

DATE

D500.00

APR 09 1997

April 4, 1997



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7131 GRAND NATIONAL DRIVE, SUITE 108
ORLANDO, FL 32819 (407) 362-1701

First Union National Bank
of Florida
Kissimmee, Florida

62-751/631

003955

4/ 4/97

PAY TO THE ORDER OF FLORIDA PUBLIC SERVICE COMMISSION

\$ *****250.00

Two Hundred Fifty and 00/100***** DOLLARS

MEMO

⑆003955⑆ ⑆063107513⑆ 2090001919629⑆