Florida Public Service Commission - Application for Alternative Local Exchange

1. This is an application for:

Original authority

2. Name of Applicant:

Quentel Communications, Inc.

A. National mailing address including street name, number, post office box, city, state, zip code & phone:

Phillips Point, Suite 800 West 561-820-9429 777 South Flagler Drive West Palm Beach, FL 33401

B. Florida mailing address including street name, number, post office box, city, state zip code & phone number:

Phillips Point, Suite 800 West 561-820-9429 777 South Flagler Drive West Palm Beach, FL 33401

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code & phone number.

Phillips Point, Suite 800 West 561-820-9429 777 South Flagler Drive West Palm Beach, FL 33401

4. Structure of organization:

Corporation

 If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: P97000021784

6. Name under which the applicant will do business (d/b/a):

Quentel Communications, Inc.

7. If applicable, please provide proof of fictitious (d/b/a) registration.

Fictitious name registration number: N/A

 If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

N/A

DOCUMENT NUMBER-DATE

QUENTEL COMMUNICTIONS, INC. Florida Public Service Commission - <u>Application for Alternative Local Exchange</u>

9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

NONE

 Please provide the name title, address, telephone number, Internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

G. Peter Reed, Jr. President Quentel Communications, Inc. Phillips Point, Suite 800 West 777 South Flagler Drive West Palm Beach, FL 33401 Office Phone: 561-820-9429 email address: peter@proxycorp.com

 Please list other states in which the applicant is currently providing or has applied to provide local exchange or local exchange service.

NONE

 Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

NO

 Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

NO

14. Please indicate how a customer can file a service complaint with your company.

Customer can file a service complaint in writing to our corporate headquarters or call our customer service line and have their complaint recorded and resolved.

- 15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.
 - A. Financial capability.

As a newly incorporated entity, the company does not have a relevant balance sheet, income statement and statement of retained earnings. We offer a three year financial projection shown as Attachment A on this application.

Quentel has a commitment for the metered resale of voice and data telephone traffic, including a switch partition agreement, which will enable applicant to originate and terminate telephone calls within the state of Florida.

Quentel intends to raise the additional capital necessary to maintain the requested telephone service by selling stock to private investors and by drawing on the companies established lines of credit. Florida Public Service Commission - Application for Alternative Local Exchange

A. Financial capability. (Cont.)

Quentel will have sufficient capability to meet its lease and ownership obligations with revenues generated by on going operations and or by exercising capital commitments from private investors.

Based on a track record of nine years of banking relationships developed while founding and managing a software distribution company, Quentel's founder has demonstrated the qualifications and net worth necessary to exercise long and short term financing agreements, and to meet the projected lease and ownership obligations necessary to provide requested telephone service.

B. Managerial capability.

Applicant's president, G. Peter Reed, Jr., has the managerial capability to provide Alternative Local Exchange service in Florida. This is evidenced by his successful management of Diskovery Educational Systems, Inc., a software distribution business whose annual revenues he grew to more than two million (\$2,000,000).

C. Technical capability.

Applicant's technical capability to provide Alternative Local Exchange Service in Florida can be demonstrated by the work experience of the company's network operations manager C. Bruce McClintic. Mr. McClintic successfully designed and maintained Diversified Tel-Comm's telephone network for more than five years. Additionally Applicant has a professional team of consultants with more than twenty years of telecommunications experience.

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf on my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official: Signature

Title: President Quentel Communications, Inc. Phillips Point, Suite 800 West 777 South Flagler Drive West Palm Beach, FL 33401

4-14-97

Telephone: 561-820-9429

QUENTEL COMMUNICATIONS INC (QCI) Local exchange provider PROFORMA INCOME STATEMENTS PESSIMISTIC SCENARIO

612 Rud 4.14-97

I affirm that these financial projections are true and correct_

Operating months	1	2	3	4	5	6	7	8	9	10	11	12	Total
Local service revenue													
Revenue contribution				2,400	2,880	3,456	4,147	4,977	5,972	7,166	8,600	10,320	49,917
Network bundling revenue													
Revenue contribution				4,500	5,400	6,480	7,776	9,331	11,197	13,437	16,124	19,349	93,595
Total revenue				6,900	8,280	9,936	11,923	14,308	17,169	20,603	24,724	29,669	143,512
Cost of services													
Local service costs				1,968	2,36::	2,834	3,401	4,081	4,897	5,876	7,052	8,462	40,93
Network bundling costs				5.250	5,700	6,240	6,888	7,666	8,599	9,718	11,062	12,675	73,79
Total cost of services				7,218	8,062	9,074	10,289	11,746	13,496	15,595	18,114	21,137	114,73
GROSS MARGIN				-318	218	862	1,634	2,561	3,674	5,008	6,610	8,532	28,78
Total S.G & A													
CEO	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	36,000
V.P. Bus Develop	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	27,00
Sales	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	27,00
Engineer	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	22,50
Marketing/advertising	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	18,00
Rent	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	18,00
Legal	500	500	500	500	500	500	500	500	500	500	500	500	4,50
Accounting	250	250	250	250	250	250	250	250	250	250	250	250	2,25
Office supplies/misc	500	500	500	500	500	500	500	500	500	500	500	500	4,50
Travel exp	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	13,50
Total	17,750	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	173,25
EBIT	-17,750	-19,250	-19,250	-19,568	-19,032	-18,388	-17,616	-16,689	-15,576	-14,242	-12,640	-10,718	-144,45

Operating months	1	2	3	4	5	6	7	8	9	10	11	12	Total
Revenue contribution													
ocal service revenue													
Revenue contribution	11.352	12,487	13,735	15,109	16.620	18,282	20,110	22.121	24,333	26,766	29.443	32.387	242,744
Network bundling revenue	11,000	12, 101			10,020	10,202	20,110					02,001	
Revenue contribution	21,284	23,413	25,754	28 329	31,162	34,278	37,706	41,477	45.624	50,187	55,205	60,726	455,145
Total revenue	32,636	35,899	39,489	45,438	47,782	52,560	57,816	63,598	69,957	76,953	84,648	93,113	the second s
I Otal Pevenue	32,630	32,899	23,403	47,430	47,782	52,300	57,810	03,590	03,357	70,955	04,040	93,113	697,889
Cost of services													
Local service costs	9,308	10,239	11,263	12,389	13,628	14,991	16,490	18,139	19,953	21,948	24,143	26,558	199,050
Network bundling costs	13,642	14,706	15,877	17,165	16,026	17,629	19,392	21,331	23,454	25,810	28,391	31,231	244,663
Total cost of services	22,950	24,945	27,140	29,554	29,654	32,620	35,882	39,470	43,417	47,759	52,535	57,788	443,714
GROSS MARGIN	9,685	10,954	12,349	13,884	18,127	19,940	21,934	24,128	26,540	29,194	32,114	35,325	254,170
Total S.G & A										(J)			
CEO	4.000	4.000	4.000	4.000	4,000	4.000	4.000	4.000	4,000	4.000	4.000	4.000	48,000
V.P. Bus Develop	3,000	3.000	3.000	3.000	3.000	3.000	3.000	3.000	3.000	3,000	3,000	3,000	36,000
Sales	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000
Engineer	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
	2,500	2,500	2,000	2,500	2,500	2,500	2,000	2,500	2,000	2,000	2,500	2,500	
Marketing/advertising								2,000	2,000	2,000	2,000		24,000
Rent	2,000	2,000	2,000	2,000	2,000	2,000	2,000					2,000	24,000
Legal	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Accounting	250	250	250	250	250	250	250	250	250	250	250	250	3,000
Office supplies/misc	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Travel exp	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000
Total	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	231,000
								4 878	7,290	9,944	12,864	16,075	22.170
EBIT YEAR THREE	-9,565	-8,296	-6,901	-5,366	-1,123	690	2,684	4,878					
YEAR THREE Operating months	-9,565	-8,296	-6,901	-5,366	-1,123	6	7	88	9	10	11	12	Total
YEAR THREE Operating months Revenue contribution													
YEAR THREE Operating months Revenue contribution Local service revenue	11	2	3	4	5	6	7		9	10	11	12	Total
YEAR THREE Operating months Revenue contribution Revenue contribution													23,176 Total 1,080,175
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue	1 37,245	2 42,832	3 49,257	4 56,645	5 65,142	6 74,914	7 86,151	8 99,073	9 113,934	10 131,024	11	12	Total 1,080,175
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution	11	2	3	4	5	6	7		9	10	11	12	Total 1,080,175 2,025,329
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue	1 37,245 69,835	2 42,832 80,310	3 49,257 92,357	4 56,645 106,210	5 65,142 122,142	6 74,914 140,463	7 86,151 161,532	8 99,073 185,762	9 113,934 213,627	10 131,024 245,671	11 150,678 282,521	12 173,280 324,899	Total 1,080,175 2,025,325
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services	1 37,245 69,835 107,080	2 42,832 80,310 123,142	3 49,257 92,357 141,614	4 56,645 106,210 162,856	5 65,142 122,142 187,284	6 74,914 140,463 215,377	7 96,151 161,532 247,683	8 99,073 185,762 284,835	9 113,934 213,627 327,561	10 131,024 245,671 376,695	11 150,678 282,521 433,199	12 173,280 <u>324,899</u> 498,179	Total 1,080,175 2,025,326 3,105,504
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs	1 37,245 69,835 107,080 30,541	2 42,832 80,310 123,142 35,122	3 49,257 92,357 141,614 40,391	4 56,645 106,210 162,856 46,449	5 65,142 <u>122,142</u> 187,284 53,417	6 74,914 140,463 215,377 61,429	7 96,151 161,532 247,683 70,643	99,073 185,762 284,835 81,240	9 113,934 <u>213,627</u> 327,561 93,426	10 131,024 245,671 376,695 107,440	11 150,678 282,521 433,199 123,556	12 173,280 <u>324,899</u> 498,179 142,089	<u>Total</u> 1,080,175 2,025,325 3,105,504 885,744
YEAR THREE Operating months Revenue contribution Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs	1 37,245 69,835 107,080 30,541 35,901	2 42,832 80,310 123,142 35,122 41,286	3 49,257 92,357 141,614 40,391 47,479	4 56,645 106,210 162,856 46,449 54,601	5 65,142 122,142 187,284 53,417 62,791	6 74,914 140,463 215,377 61,429 72,210	7 86,151 161,532 247,683 70,643 83,041	8 99,073 185,762 284,835 81,240 95,497	9 113,934 213,627 327,561 93,426 109,822	10 131,024 245,671 376,695 107,440 126,295	11 150,678 282,521 433,199 123,556 145,240	12 173,280 324,899 498,179 142,089 167,026	Total 1,080,175 2,025,325 3,105,504 885,744 1,041,190
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services	1 37,245 69,835 107,080 30,541 35,901 66,442	2 42,832 80,310 123,142 35,122 41,286 76,409	3 49,257 92,357 141,614 40,391 47,479 87,870	4 56,645 106,210 162,856 46,449 54,601 101,050	5 65,142 122,142 187,284 53,417 62,791 116,208	6 74,914 140,463 215,377 61,429 72,210 133,639	7 86,151 161,532 247,683 70,643 83,041 153,685	8 99,073 185,762 284,835 81,240 95,497 176,738	9 113,934 213,627 327,561 93,426 109,822 203,248	10 131,024 245,671 376,695 107,440 126,295 233,735	11 150,678 282,521 433,199 123,556 145,240 268,796	12 173,280 324,899 496,179 142,089 167,026 309,115	Total 1,080,175 2,025,325 3,105,504 885,744 1,041,190 1,925,934
YEAR THREE Operating months Revenue contribution Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs	1 37,245 69,835 107,080 30,541 35,901	2 42,832 80,310 123,142 35,122 41,286	3 49,257 92,357 141,614 40,391 47,479	4 56,645 106,210 162,856 46,449 54,601	5 65,142 122,142 187,284 53,417 62,791	6 74,914 140,463 215,377 61,429 72,210	7 86,151 161,532 247,683 70,643 83,041	8 99,073 185,762 284,835 81,240 95,497	9 113,934 213,627 327,561 93,426 109,822	10 131,024 245,671 376,695 107,440 126,295	11 150,678 282,521 433,199 123,556 145,240	12 173,280 324,899 498,179 142,089 167,026	Total 1,080,175 2,025,325 3,105,504 885,744 1,041,190
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738	7 96,151 161,532 247,683 70,643 83,041 153,685 93,998	8 99,073 185,762 284,835 81,240 95,497 176,738 108,098	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403	12 173,280 324,899 498,179 142,089 167,026 309,115 189,064	Total 1,080,175 2,025,326 3,105,504 885,744 1,041,190 1,925,934 1,178,570
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638 4,000	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734 4,000	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744 4,000	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805 4,000	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076 4,000	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738 4,000	7 86,151 161,532 247,683 70,643 83,041 153,685 93,998 4,000	8 99,073 185,762 284,835 81,240 95,497 178,738 108,098 4,000	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313 4,000	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960 4,000	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403 4,000	12 173,280 324,899 496,179 142,089 167,026 309,115 189,064 4,000	Total 1,080,175 2,025,322 3,105,504 885,744 1,041,190 1,925,934 1,178,570 48,000
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A CEO	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738	7 96,151 161,532 247,683 70,643 83,041 153,685 93,998	8 99,073 185,762 284,835 81,240 95,497 176,738 108,098	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403	12 173,280 324,899 498,179 142,089 167,026 309,115 189,064	Total 1,080,175 2,025,326 3,105,504 685,744 1,041,196 1,925,934 1,178,576
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A CEO V.P. Bus Develop	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638 4,000	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734 4,000	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744 4,000	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805 4,000	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076 4,000	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738 4,000	7 86,151 161,532 247,683 70,643 83,041 153,685 93,998 4,000	8 99,073 185,762 284,835 81,240 95,497 178,738 108,098 4,000	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313 4,000	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960 4,000	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403 4,000	12 173,280 324,899 496,179 142,089 167,026 309,115 189,064 4,000	Total 1,080,175 2,025,325 3,105,504 885,744 1,041,196 1,925,934 1,178,570 48,000 38,000
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A CEO V.P. Bus Develop Sales	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638 4,000 3,000	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734 4,000 3,000	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744 4,000 3,000	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805 4,000 3,000	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076 4,000 3,000	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738 4,000 3,000	7 86,151 161,532 247,683 70,643 83,041 153,685 93,998 4,000 3,000	8 99,073 185,762 284,835 81,240 95,497 176,738 108,098 4,000 3,000	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313 4,000 3,000	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960 4,000 3,000	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403 4,000 3,000	12 173,280 324,899 496,179 142,089 167,026 309,115 189,064 4,000 3,000	Total 1,060,175 2,025,325 3,105,504 885,744 1,041,925,93 1,178,570 48,000 36,000 36,000
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A CEO V.P. Bus Develop Sales Engineer	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638 4,000 3,000 3,000	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734 4,000 3,000 3,000	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744 4,000 3,000 3,000	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805 4,000 3,000 3,000	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076 4,000 3,000 3,000	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738 4,000 3,000 3,000	7 86,151 161,532 247,683 70,643 83,041 153,685 93,998 4,000 3,000 3,000	8 99,073 185,762 284,835 81,240 95,497 176,738 108,098 4,000 3,000 3,000	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313 4,000 3,000 3,000	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960 4,000 3,000 3,000	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403 4,000 3,000 3,000	12 173,280 324,899 498,179 142,089 167,026 309,115 189,064 4,000 3,000 3,000	Total 1,080,171 2,025,321 3,105,504 885,744 1,925,933 1,925,933 1,178,570 48,000 36,000 36,000 30,000
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A CEO V.P. Bus Develop Sales Engineer Marketing/advertising	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638 4,000 3,000 3,000 2,500 2,000	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734 4,000 3,000 3,000 3,000 2,500 2,000	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744 4,000 3,000 3,000 2,500 2,000	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805 4,000 3,000 3,000 2,500	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076 4,000 3,000 3,000 2,500	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738 4,000 3,000 3,000 2,500	7 86,151 161,532 247,683 70,643 83,041 153,685 93,998 4,000 3,000 3,000 2,500	8 99,073 185,762 284,835 81,240 95,497 176,738 108,098 4,000 3,000 3,000 2,500	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313 4,000 3,000 3,000 2,500	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960 4,000 3,000 3,000 2,500	11 150,678 282,521 433,199 123,556 145,240 268,798 164,403 4,000 3,000 3,000 3,000 2,500 2,000	12 173,280 324,899 498,179 142,089 167,026 309,115 189,064 4,000 3,000 3,000 2,500	Total 1,080,171 2,025,322 3,105,50 885,74 1,041,191 1,925,93 1,178,571 48,000 36,000 36,000 30,000 24,000
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YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A CEO V.P. Bus Develop Sales Engineer Marketing/advertising Rent Logal	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638 4,000 3,000 3,000 2,500 2,000 2,000 2,000 500	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000 2,000	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000	7 86,151 161,532 247,683 70,643 83,041 153,685 93,998 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000	8 99,073 185,762 284,835 81,240 95,497 176,738 108,098 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000 2,000	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960 4,000 3,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403 4,000 3,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000	12 173,280 324,899 498,179 142,089 167,026 309,115 189,064 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000 500	Total 1,080,171 2,025,32 3,105,50 885,74 1,041,19 1,925,93 1,178,571 48,00 36,00 36,00 36,00 36,00 30,00 24,00 6,00
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A CEO V.P. Bus Develop Sales Engineer Marketing/advertising Rent Logal Accounting	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638 40,638 4,000 3,000 3,000 2,500 2,000 2,000 500 250	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734 4,000 3,000 3,000 2,500 2,000 2,500 2,500 2,500	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744 4,000 3,000 3,000 2,500 2,500 2,500 2,500	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805 4,000 3,000 3,000 3,000 2,500 2,000 2,500 2,500	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076 4,000 3,000 3,000 2,500 2,500 2,500 2,500	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738 4,000 3,000 3,000 2,500 2,500 2,500 2,500	7 86,151 161,532 247,683 83,041 153,685 93,998 4,000 3,000 3,000 2,500 2,000 2,500 2,500	8 99,073 185,762 284,835 81,240 95,497 176,738 108,098 4,000 3,000 3,000 3,000 2,500 2,000 500 250	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313 4,000 3,000 3,000 2,500 2,000 2,000 500 250	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000 2,000	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403 4,000 3,000 2,500 2,500 2,000 2,500 2,000	12 173,280 324,899 498,179 142,089 167,026 309,115 189,064 4,000 3,000 3,000 2,500 2,000 2,000 2,500 2,500	Total 1,080,175 2,025,327 3,105,500 885,744 1,041,190 1,925,93 1,178,570 48,000 36,000 36,000 36,000 36,000 30,000 24,000 6,000 3,000
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YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A CEO V.P. Bus Develop Sales Engineer Marketing/advertising Rent Legal Accounting Office supplies/misc Travel exp	1 37,245 69,835 107,080 30,541 35,901 66,442 40, 638 4,000 3,000 3,000 3,000 2,500 2,000 3,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 3,000 2,000 2,000 3,000 3,000 2,000 2,000 2,000 3,000 3,000 2,0000 2,0000 2,00000000	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734 4,000 3,000 3,000 3,000 2,500 2,00000000	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744 4,000 3,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000 2,000 2,500 2,000 2,500 3,700 3,000 3,000 3,000 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 3,700 3,000 3,000 3,000 2,500 2,500 2,500 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 2,500 2,	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805 4,000 3,000 3,000 3,000 3,000 2,500 2,000 2,500 2,000 2,500 2,000 2,500	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076 4,000 3,000 3,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,500	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738 4,000 3,000 3,000 3,000 2,500 2,000 2,500 2,000 2,500	7 86,151 161,532 247,683 70,643 83,041 153,685 93,998 4,000 3,000 3,000 3,000 2,500 2,000 2	8 99,073 185,762 284,835 81,240 95,497 176,738 108,098 4,000 3,000 3,000 3,000 2,500 2,0000 2,00000000	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313 4,000 3,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,500	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960 4,000 3,000 3,000 3,000 2,500 2,000	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403 4,000 3,000 3,000 2,500 2,000	12 173,280 324,899 498,179 142,089 167,026 309,115 189,064 4,000 3,000 3,000 2,000	Total 1,080,175 2,025,322 3,105,504 885,744 1,041,190 1,925,934 1,178,570 48,000 36,000 36,000 24,000 24,000 6,000 18,00
YEAR THREE Operating months Revenue contribution Local service revenue Revenue contribution Network bundling revenue Revenue contribution Total revenue Cost of services Local service costs Network bundling costs Total cost of services GROSS MARGIN Total S,G & A CEO V.P. Bus Develop Sales Engineer Marketing/advertising Rent Legal Accounting Office supplies/misc	1 37,245 69,835 107,080 30,541 35,901 66,442 40,638 4,000 3,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000 500 250 500	2 42,832 80,310 123,142 35,122 41,286 76,409 46,734 4,000 3,000 3,000 2,500 2,0000 2,000 2,0000 2,000 2,0000	3 49,257 92,357 141,614 40,391 47,479 87,870 53,744 4,000 3,000 2,500 2,0000 2,000 2,0000 2,000 2,0000	4 56,645 106,210 162,856 46,449 54,601 101,050 61,805 4,000 3,000 3,000 2,500 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000	5 65,142 122,142 187,284 53,417 62,791 116,208 71,076 4,000 3,000 3,000 2,500 2,0000 2,000 2,0000 2,000 2,00	6 74,914 140,463 215,377 61,429 72,210 133,639 81,738 4,000 3,000 2,500 2,00000 2,0000 2,0	7 86,151 161,532 247,683 70,643 83,041 153,685 93,998 4,000 3,000 2	8 99,073 185,762 284,835 81,240 95,497 176,738 108,098 4,000 3,000 3,000 2,500 2,00000 2,0000 2,	9 113,934 213,627 327,561 93,426 109,822 203,248 124,313 4,000 3,000 2,500 2,000	10 131,024 245,671 376,695 107,440 126,295 233,735 142,960 4,000 3,000 3,000 2,500 2,000	11 150,678 282,521 433,199 123,556 145,240 268,796 164,403 4,000 3,000 2,500 2,0000 2,0000	12 173,280 324,899 498,179 142,089 167,026 309,115 189,064 4,000 3,000 3,000 2,500 2,00000 2,000	Total 1,080,175 2,025,325 3,105,504 885,744 1,926,934 1,926,934 1,926,934 1,926,934 1,978,576 48,000 36,000 36,000 30,000 24,000 6,000 6,000 6,000



FPSC TARIFF No. 1 Original Sheet 1

ALTERNATIVE LOCAL EXCHANGE SERVICE

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Quentel Communications, Inc. "Quentel" or "Company" with principal offices at Phillips Point, Suite 800 West, 777 South Flagler Drive, West Palm Beach, FL 33401. This Tariff applies to services furnished within the state of Florida. This tariff is on file with the Florida Public Service Commission "FPSC", and copies may be inspected during normal business hours at the Company's principal place of business.

ISSUED: April 14, 1997

SUBMITTED BY:

 G. Peter Recd, Jr.
 777 South Flagler Drive, Suite 800 West West Palm Beach, FL 33401 DOCUMENT NUMBER-DATE 03938 APR 175 FPSC-RECORDS/REPORTING

EFFECTIVE:

(N)



FPSC TARIFF No. 1 Original Sheet 2

ALTERNATIVE LOCAL EXCHANGE SERVICE

CHECK SHEET

Sheets 1 through 13 inclusive of this Tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all the changes from the original tariff and are currently in effect as of the date on the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4 5	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original

ISSUED: April 14, 1997

SUBMITTED BY:

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EFFECTIVE:__

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ALTERNATIVE LOCAL EXCHANGE SERVICE

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Section 1 - Technical Terms and Abbreviations	5
Section 2 - Rules and Regulations	6
Section 3 - Description of Service	
Section 4 - Rates	

ISSUED: April 14, 1997

SUBMITTED BY:

G. Peter Reed, Jr. 777 South Flagler Drive, Suite 800 West West Palm Beach, FL 33401

EFFECTIVE:



FPSC TARIFF No. 1 Original Sheet 4

ALTERNATIVE LOCAL EXCHANGE SERVICE

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TARIFF FORMAT

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1
- B. Sheet Revision Numbers Revision numbers appear in the upper right corner of the page. These numbers are used to determine the most current sheet version of file with the FPSC. For example, the 4th Revised Sheet 14 cancels the 3rd Revised Sheet 14. Because of the various suspension periods, deferrals, etc., the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of sequential paragraph coding:

2. 2.1 2.1.1 2.1.1.A 2.1.1.A.1 2.1.1.A.1.(a) 2.1.1.A.1.(a).I 2.1.1.A.1.(a).I.(i) 2.1.1.A.1.(a).I.(i).1

<u>Check Sheets</u> - When a tariff filing is made with the FPSC, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it. (i.e., the format, etc. remains the same, just changed revisions for some pages.) The tariff user should refer to the latest Check Sheet to find out if a particular sheet is the most current on file with the FPSC.

ISSUED: April 14, 1997

EFFECTIVE:

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ALTERNATIVE LOCAL EXCHANGE SERVICE

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the customer's location to a Quentel network switching center.

<u>Authorization Code</u> - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - Quentel Communications, Inc.

<u>Customer</u> - The person, firm, corporation or other entity which orders service and is responsible for payment of charges due and for compliance with the Company's tariff regulations.

Day - From 8:00AM up to but not including 5:00 PM local time Monday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Monday through Friday.

Holidays - Quentel's recognized holidays are New Year's Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day.

<u>Night/Weekend</u> - From 11:00 PM up to but not including 8:00 AM local time Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

ISSUED: April 14, 1997

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ALTERNATIVE LOCAL EXCHANGE SERVICE

SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of Quentel Communications, Inc.

Quentel's services and facilities are furnished for telecommunications originating at specified points within the State of Florida under the terms and conditions of this Tariff.

Quentel installs, operates, and maintains the communication services provided hereunder in accordance with the terms and conditions set forth under this Tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Quentel network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

- 2.2 Limitations
 - 2.2.1 Service is offered subject to the availability of facilities and the provisions of this Tariff.
 - 2.2.2 Quentel reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control; or when the customer is using service in violation of the law or the provisions of this Tariff.
 - 2.2.3 All facilities provided under this Tariff are directly controlled by Quentel and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfers or assignment shall only apply where there is no interruption of the use or location of the service or facilities.

ISSUED: April 14, 1997

EFFECTIVE:

SUBMITTED BY:



FPSC TARIFF No. 1 Original Sheet 7

ALTERNATIVE LOCAL EXCHANGE SERVICE

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SECTION 2 - RULES AND REGULATIONS

- 2.2 Limitations (Cont.)
 - 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All Regulations and conditions contained in this Tariff shall apply to all such permitted assignees or transferees as well as all conditions for service.

2.3 Limitations of the Company

- 2.3.1 Quentel's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur.
- 2.3.2 Quentel shall be indemnified and held harmless by the customer against:
 - (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the company's facilities;
 - (B) All other claims arising out of any act or omission of the customer in connection with any service of facility provided by Quentel.

2.4 Interruption of Service

2.4.1 Credit allowance for the interuption of service which is not due to the Company's testing or adjusting, negligence of the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the obligation of the customer to notify the Company immediately of any interruption in service for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, or is not in wiring or equipment, if any, furnished by the customer and connected to the Company's facilities.

ISSUED: April 14, 1997

EFFECTIVE:_

SUBMITTED BY:

ALTERNATIVE LOCAL EXCHANGE SERVICE

(N)

SECTION 2 - RULES AND REGULATIONS

- 2.4 Interruption of Service (Cont.)
 - 2.4.2 For purposes of credit computation, every month shall be considered to have 720 hours.
 - 2.4.3 No Credit shall be allowed for an interruption of a continuous duration of less than two hours.
 - 2.4.4 The customer shall be credited for an interruption of two hours or more at the rate of 1/720th of the monthly charge for the facilities affected for each hour or major fraction thereof that the interruption continues.

Credit Formula:

 $Credit = (A + 720) \times B$

A= outage time in hours B= total monthly charge for affected facility

2.5 Restoration of Service

The use and restoration of service shall be in accordance with the priority system specified in Part 64, Subpart D of the Rules and Regulations of the Federal Communications Commission.

2.6 Deposits

The Company does not require a deposit from the customer.

2.7 Advance Payments

For customers whom the Company feels an advance payment is necessary, Quentel reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

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ALTERNATIVE LOCAL EXCHANGE SERVICE

SECTION 2 - RULES AND REGULATIONS

2.8 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

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ALTERNATIVE LOCAL EXCHANGE SERVICE

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SECTION 3 - DESCRIPTION OF SERVICE

3.1 Timing of Calls

The customer's long distance usage charge is based on the actual usage of Quentel's network. Usage begins when the called party picks up the receiver. When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software using audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

3.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers and associated vertical and horizontal coordinates that are produced by Bell Communications research in their NPA-NXX V&H Coordinates Tape and Bell's NECA Tariff No. 4.

Formula:

$$\frac{\sqrt{(V1-V2)^2 + (H1 - H2)^2}}{10}$$

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ALTERNATIVE LOCAL EXCHANGE SERVICE

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SECTION 3 - DESCRIPTION OF SERVICE

3.2 Calculation of Distance (Cont.)

EXAMPLE: Distance between Miami and New York City;

Miami	8,351	529	
New York	4,997	1,406	
Difference	3,354	- 879	
Square and add:	11,249,316 + 77	72,641	= 12, 021 - 195.70 = 1,202,196
Take square root	and round = $1,2$	02,196	= 1,096.4 = 1,097 miles

3.3 Minimum Call Completion Rate

A customer can expect a call completion rate on not less than 90% during peak use for all Feature Group D "FGD" services (1 + dialing).

3.4 Service Offerings

3.4.1 Message Telecommunications Service

Message Telecommunications Service applies to all calls made between two or more rate centers when the calling person dials the telephone number of the called party without the assistance of an operator, and the call is billed to the calling number.

3.4.2 Directory Assistance Service

Directory Assistance Service, as offered by the Company, allows customers to request information from Directory Assistance records. A Directory Assistance charge applies to each request. Customers are charged when they obtain the requested information or when the information is unlisted, non-published, or no record can be found. Customers are allowed a maximum of two requests for information per call.

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ALTERNATIVE LOCAL EXCHANGE SERVICE

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SECTION 3 - DESCRIPTION OF SERVICE

3.4.2 Directory Assistance (Cont.)

Those customers having Company approved certification, having a visual, physical or learning disability that prevents use of a telephone directory are exempt, as a reasonable accommodation associated with their disability, from the charges for Directory Assistance calls for up to and including fifty (50) calls per monthly billing cycle. This exemption applies to calls billed to one residential telephone line per certified customer and applies to Directory Assistance calls for personal use only. Calls in excess of fifty (50) will be billed the tariffed Directory Assistance charge.

3.5 Discounts for Hearing Impaired Customers

Intrastate toll message rates for hearing impaired customers, when using a telecommunications device for the deaf (TDD) by properly certified business establishments or individuals equipped with TDDs for communications with hearing or speech impaired persons, shall be evening rates for daytime calls and night rates for evening and night calls.

3.6 Operation of Telecommunications Relay Service

Intrastate toll calls received from the relay service, each local exchange and interchange telecommunications company billing relay call will be discounted by fifty percent (50%) of the applicable rate for a voice non-relay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call will be discounted sixty percent (60%) off the applicable rate for voice non-relay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

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ALTERNATIVE LOCAL EXCHANGE SERVICE

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SECTION 4 - RATES

4.1 Message Telecommunications Service

Rate Day Mileage Initial Minute		<u>Day</u> <u>Additional</u> <u>Minute</u>	<u>Evening</u> Initial Minute	<u>Evening</u> <u>Additional</u> <u>Minute</u>	<u>Night/Weekend</u> Initial Minute	<u>Night/Weekend</u> Additional Minut	
1 - 10	\$0.1900	\$0.0900	\$0.1425	\$0.0675	\$0.0950	\$0.0450	
11 - 22	0.2600	0.1600	0.1950	0.1200	0.1350	0.0800	
23 - 55	0.2700	0.2160	0.2025	0.1610	0.1550	0.1150	
56 - 124	0.2700	0.2200	0.2025	0.1660	0.1595	0.1190	
125 - 292	0.2700	0.2250	0.2025	0.1684	0.1620	0.1240	
293 - 480	0.2700	0.2300	0.2025	0.1723	0.1635	0.1240	
431 - 624	0.2700	0.2300	0.2025	0.1725	0.1670	0.1290	

Rates are per minute.

4.2 Directory Assistance

A Directory Assistance charge applies as follows:

Rate \$0.40 Each Call

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