

August 15, 1997 OVERNIGHT

210 N. Park Ave.Florida Public Service Commission210 N. Park Ave.Division of Administration, Room G-50P.O. Drawer 200101 East Gaines StreetWinter Park, FLTallahassee, FL32790-0200

971063.71

Tel 407-740-8575 Fax 407-740-0613 RE: Initial Application and Tariff of NET-tel Corporation for Authority to Provide Interexchange Telecommunications Services within the State of Florida.

Dear Sir/Madam:

Enclosed for filing are the original and twelve (12) copies of the above-referenced application of NET-tel Corporation.

Also enclosed is Technologies Management, Inc. check #15937, in the amount of \$250, to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope provided for that purpose.

I may be reached at (407) 740-8575 with any questions, comments or correspondence regarding this application. Thank you for your assistance.

Sincerel

Thomas M. Forte Consultant to NET-tel Corporation

Check received with filling and forwarded to Clacht for deposit. Fise to low, nd a cony of check to FULR with proci of capital.

Initials of ber on who forwarded check:

Enclosures

cc: T. Lera - NET-tel to file: NET-tel - FL TMX# FLi9700

08292 AUG 185

#### FLORIDA PUBLIC SERVICE COMMISSION

#### DIVISION OF COMMUNICATIONS BUREAU OF SERVICE EVALUATION

#### APPLICATION FORM for

### AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE WITHIN THE STATE OF FLORIDA

#### Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Bureau of Service Evaluation 2540 Shumard Oak Boulevard Gunter Building Tallahassee, Florida 32399-0850 (904) 413-6600

E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

> Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd. Gunter Building Tallahassee, Florida 32399-0850 (904) 413-6251

FORM PSC/CMU 31 (11/95) Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

DOCUMENT NUMBER -DATE

08292 AUG 185

FPSC-RECORDS/REPORTING

1

- Select what type of business your company will be conducting (check all that apply):
  - () Facilities based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
  - () Operator Service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
  - () Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
  - (X) Switchless rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
  - () Multi-Location Discount Aggregator company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
  - (X) Prepaid Debit Card Provider any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

- 2. This is an application for:
  - (X) Original Authority (new company)
  - ( ) Approval of transfer (to another certificated company)
  - ( ) Approval of assignment of existing certificate (to a noncertificated company)
  - ( ) Approval for transfer of control (To another certificated company.
- Name of corporation, partnership, cooperative, joint venture 3. or sole proprietorship:

NET-tel Corporation ("NET-tel")

Name under which the applicant will do business (fictitious 4. name, etc.):

Not Applicable

National address (including street name & number, post office 5. box, city, state and zip code).

NET-tel Corporation 11921 Freedom Drive, Suite 550 Reston, Virginia 20190 Telephone: (703) 904-4304 Facsimile: (703) 736-8084

Florida address (including street name & number, post office 6. box, city, state and zip code).

See #5 Above

- 7. Structure of organization:

- ( ) Individual
   (X) Corporation
   ( ) Foreign Corporation
   ( ) General Partnership
   ( ) Limited Partnership
  - () Other, \_\_\_\_

 If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

Not applicable.

- Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.
- (b) Indicate if the individual or any of the partners have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

- If incorporated, please give:
  - (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: P9400008938.

(b) Name and address of the company's Florida registered agent.

<u>C T Corporation System</u> <u>1200 South Pine Island Road</u> <u>Plantation, Florida 33324</u>

(c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: Not Applicable

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
  - adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

No officer, director or stockholder of the Company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the Company are involved in proceedings which may result in such action.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

No officer, director, partner or stockholder of the Company is an officer, director or stockholder in any other Florida certificated telephone company.

- 10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):
  - (a) The application:

Thomas M. Forte <u>Consultant to NET-tel</u> <u>Technologies Management. Inc.</u> <u>P.O. Drawer 200</u> <u>Winter Park. FL 32790-0200</u> (407) 740-8575 (FAX) 740-0613

(b) Official Point of Contact for the ongoing operations of the company:

Mr. James F. Kenefick, President NET-tel Corporation 11921 Freedom Drive, Suite 550 Reston, Virginia 20190 Telephone: (703) 904-4304 Facsimile: (703) 736-8084

(c) Tariff:

Thomas M. Forte <u>Consultant to NET-tel</u> <u>Technologies Management. Inc.</u> <u>P.O. Drawer 200</u> <u>Winter Park. FL 32790-0200</u> (407) 740-8575

(d) Complaints/Inquiries from customers:

Customer Service Manager NET-tel Corporation 11921 Freedom Drive, Suite 550 Reston, Virginia 20190 Toll Free: (888) 263-8835 or (888) 2NET-tel Facsimile: (703) 736-8084

- 11. List the states in which the applicant:
  - (a) Has operated as an interexchange carrier.

None.

(b) Has applications pending to be certificated as an interexchange carrier.

NET-tel has applications pending in ??

(c) Is certificated to operate as an interexchange carrier.

NET-tel is presently authorized to provide service in Connecticut, Delaware, Illinois, Indiana, Massachusetts, New Jersey, New York, Ohio, Pennsylvania, Rhode Island and Wisconsin. Services are also provided in Colorado. Washington D.C., Iowa, Michigan, Montana, Utah and Virginia where no certification is required.

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.





#### None

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

#### None

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange carrier or other telecommunications entity, and the circumstances involved.

#### None

- 12. What services will the applicant offer to other certified telephone companies:
  - () Facilities
- Operators
   Sales
- Billing and Collection
   Maintenance
- (X) Other: None anticipated at this time
- 13. Do you have a marketing program?

No

Will your marketing program:

### Not Applicable

- ( ) Pay commissions?
- () Offer sales franchises?
- ( ) Offer multi-level sales incentives?
- ( ) Offer other sales incentives?
- Explain any of the offers checked in question 14 (to whom, what amount, type of franchise, etc.).

16. Who will receive the bills for your service (check all that apply)?

(X)	Residential custo	mers				ss custome	
	PATS providers		(	) PA	TS st	tation end	-users
	Hotels & motels					& motel gu	
	Universities					dormitory	
	Other: (specify)	Anyone	who	uses	the	Company's	service

- 17. Please provide the following (if applicable):
  - (a) Will the name of your company appear on the bill for your services, and if not, who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Yes, the Company's name will appear on the bill.

(b) The name and address of the firm who will bill for your service.

The Company will utilize either LEC billing arrangements or in-house billing depending on the customer type.

- 18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.
  - A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application <u>should contain</u> the applicant's financial statements for the most recent 3 years, including:

- 1. the balance sheet
- 2. income statement
- 3. statement of retained earnings

See Attachment III.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

18. (Cont'd.)

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should <u>affirm that the financial</u> statements are true and correct.

B. Managerial capability.

See Attachment IV.

C. Technical capability.

As a reseller, Applicant relies on the technical expertise of its underlying carrier for maintenance of the network.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Attachment II.

- 20. The applicant will provide the following interexchange carrier services (Check all that apply):
  - MTS with distance sensitive per minute rates

	Method	of	access	is	FGA
	Method	of	access	is	FGB
	Method	of	access	is	FGD
-	Method	of	access	is	800

- MTS with route specific rates per minute
  - Method of access is FGA
    Method of access is FGB
    Method of access is FGD
    Method of access is 800
- X MTS with statewide flat rates per minute (i.e. not distance sensitive)
  - Method of access is FGA Method of access is FGB X Method of access is FGD Method of access is 800
- MTS for pay telephone service providers.
- \_\_\_\_ Block of time calling plan (Reach Out Florida, Ring America, etc.)
- X 800 Service (Toll free)
- \_\_\_\_ WATS type service (Bulk or volume discount) Method of access is via dedicated facilities
  - Method of access is via switched facilities
- \_\_\_\_ Private line services (Channel Services) (For ex. 1.544 mbps, DS-3, etc.)
- X Travel service
  - Method of access is 950 X Method of access is 800

900 service

**Operator** Services

Available to pre subscribed customers

- Available to non presubscribed customers (for example, patrons of hotels, students in universities, patients in hospitals. Available to inmates
  - \_\_\_\_\_ Available to inmates

#### Services included are: Station assistance Person to person assistance Directory assistance Operator verify and interrupt Conference calling

 What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

For direct dialed calls: 10xxx + destination number

For 800 calls: 1+ subscriber's 800 telephone number

For travel service calls: an 800 access number, plus identification number, plus the destination telephone number.

22. Other:





#### \*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\*

- REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- APPLICATION FEE: A non-refundable application fee of \$250.00 must be submitted with the application.
- 5. RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.

7. ACCURACY OF APPLICATION: By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in 5.775.082 and s. 775.083".

2/3/97 UTILITY OFFICIAL: Date Signature F. Kenefick James (703) 904-4304 President

APPENDICES:

- A CERTIFICATE TRANSPER STATEMENT
   B CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
   C INTRASTATE NETWORK
   D FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

ATTACHMENTS :

- I AUTHORITY TO OPERATE IN FLORIDA II PROPOSED TARIFF III FINANCIAL STATEMENTS IV MANAGERIAL AND TECHNICAL CAPABILITIES

FORM PSC/CMU 31 (11/95) Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2). 13

I, (TYPE NAME) (TITLE) , of (NAME OF COMPANY) \_\_\_\_, and current holder of certificate number \_\_\_\_, have reviewed this application and join in the petitioner's request for a transfer of the above-mention certificate.

Not Applicable.

UTILITY OFFICIAL:

Signature

Date

Title

Telephone

#### \*\* APPENDIX B \*\*

# CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

2/3/97 UTILITY OFFICIAL: Date James F. Kenefick (703) 904-4304 President

### \*\* APPENDIX C \*\*

#### INTRASTATE NETWORK

- 1. POP: Addresses where located, and indicate if owned or leased.
  - 1) None. 2)
  - 3)
- SWITCHES: Address where located, by type of switch and indicate if owned or leased.

4)

- 1) None 2)
- 3) 4)
- TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP TYPE OWNERSHIP

1) None

- 2)
- 3)
- ORIGINATING SERVICE: Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate. (Appendix D)

Statewide.

FORM PSC/CMU 31 (11/95) Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

16

TRAFFIC RESTRICTIONS: Please explain how the applicant will 5. comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed) .

Not applicable.

- CURRENT FLORIDA INTRASTATE SERVICES: Applicant has ( ) or 6. has not (X) previously provided intrastate telecommunications If the answer is has, fully describe the in Florida. following:
  - (a) What services have been provided and when did these service begin?

Not applicable.

If the services are not currently offered, when (b) were they discontinued?

Date

Not applicable.

2/2/97 UTILITY OFFICIAL: James F. Kenefick (703) 904-4304 President

# 0



#### \*\* APPENDIX D \*\*

### FLORIDA TELEPHONE EXCHANGES

#### AND

#### EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

# \*\* FLORIDA EAS FOR MAJOR EXCHANGES \*\*

Extended Service Area	with These Exchanges
PENSACOLA:	Cantonment, Gulf Breeze, Pace, Milton Holley-Navarre.
PANAMA CITY:	Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:	Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
GAINESVILLE:	Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.
OCALA:	Belleview, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Iklawaha, Orange Springs, Salt Springs and Silver Springs Shores.
DAYTONA BEACH:	New Smyrna Beach.



TAMPA :	Central None
	East Plant City
	North Zephyrhills
	South Palmetto
	West Clearwater
CLEARWATER :	St. Petersburg, Tampa-West and
	Tarpon Springs.
ST. PETERSBURG:	Clearwater.
LAKELAND:	Bartow, Mulberry, Plant City,
	Polk City and Winter Haven.
ORLANDO:	Apopka, East Orange, Lake Buena
	Vista, Oviedo, Windermere,
	Winter Garden, Winter Park,
	Montverde, Reedy Creet, and
	Oviedo-Winter Springs.
WINTER PARK:	Apopka, East Orange, Lake Buena
0.75-5-5400.7407960.4	Vista, Orlando, Oviedo,
	Sanford, Windermere, Winter
	Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs,
	Reedy Creek, Geneva and
	Montverde.
TITUSVILLE:	Cocoa and Cocoa Beach.
COCOA:	Cocoa Beach, Eau Gallie,
	Melbourne and Titusville.
MELBOURNE :	Cocoa, Cocoa Beach, Eau Gallie
	and Sebastian.
SARASOTA:	Bradenton, Myakka and Venice.
FT. MYERS:	Cape Coral, Ft. Myers Beach,
	North Cape Coral, North Ft.
	Myers, Pine Island, Lehigh
	Acres and Sanibel-Captiva
	Islands.
NAPLES :	Marco Island and North Naples.





WEST PALM BEACH: Boynton Beach and Jupiter.

POMPANO BEACH:

Boca Raton, Coral Springs, Deerfield Beach and Ft. Lauderdale.

Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.

FT. LAUDERDALE:

HOLLYWOOD: Ft. Lauderdale and North Dade.

Hollywood, Miami and Perrine.

MIAMI:

NORTH DADE:

Homestead, North Dade and Perrine.

NET-tel Corporation intends to offer service throughout the State of Florida.

# ATTACHMENT I

# AUTHORITY TO OPERATE IN FLORIDA

NET-tel Corporation is a Florida Corporation and is providing a copy of its Articles of Incorporation as proof of its authority to operate within the state.



ARTICLES OF AMENDMENT

OF

# NET-TEL, INC.

# PURSUANT TO SECTION 607.1006 OF THE FLORIDA BUSINESS CORPORATION ACT, THE UNDERSIGNED CORPORATION ADOPTS THESE ARTICLES OF AMENDMENT.

FIRST: THE NAME OF THE CORPORATION IS NET TEL, INC.

SECOND: THE ARTICLES OF INCORPORATION OF THIS CORPORATION ARE AMENDED BY CHANGING THE ARTICLES NUMBERED First, Third, and Ninth SO THAT, AS AMENDED, SAID ARTICLE SHALL READ AS FOLLOWS:

"FIRST" The Name of the Corporation is NET-tel Corporation.

"THIRD" The number of shares which the corporation is authorized to issue is one million (1,000,000) common.

THIRD: THE AMENDMENTS TO THE ARTICLES OF INCORPORATION OF THE CORPORATION SET FORTH ABOVE WERE ADOPTED ON June 1st, 1996.

FOURTH: THE NUMBER OF VOTES CAST FOR THE AMENDMENTS BY THE SHAREHOLDERS IN EACH VOTING GROUP WAS SUFFICIENT FOR APPROVAL BY THAT VOTING GROUP.

SIGNED ON: JUNE 7-th 1996

NET-tel Corporation President

-1-







FLORIDA DEPARTMENT OF STATE Sandra B. Mortham Secretary of State

February 9, 1995

CT CORPORATION SYSTEM 1311 EXECUTIVE CENTER DRIVE SUITE 200 TALLAHASSEE, FL 32301

The Articles of Incorporation for NET TEL, INC. were filed on February 9, 1995 and assigned document number P95000011071. Please refer to this number whenever corresponding with this office regarding the above corporation. The certification you requested is enclosed.

PLEASE NOTE: COMPLIANCE WITH THE FOLLOWING PROCEDURES IS ESSENTIAL TO MAINTAINING YOUR CORPORATE STATUS. FAILURE TO DO SO MAY RESULT IN DISSOLUTION OF YOUR CORPORATION.

A CORPORATION ANNUAL REPORT MUST BE FILED WITH THIS OFFICE BETWEEN JANUARY 1 AND MAY 1 OF EACH YEAR BEGINNING WITH THE CALENDAR YEAR FOLLOWING THE YEAR OF THE FILING DATE NOTED ABOVE AND EACH YEAR THEREAFTER. FAILURE TO FILE THE ANNUAL REPORT ON TIME MAY RESULT IN ADMINISTRATIVE DISSOLUTION OF YOUR CORPORATION.

A FEDERAL EMPLOYER INDENTIFICATION (FEI) NUMBER MUST BE SHOWN ON THE ANNUAL REPORT FORM PRIOR TO ITS FILING WITH THIS OFFICE. CONTACT THE INTERNAL REVENUE SERVICE TO RECEIVE THE FEI NUMBER IN TIME TO FILE THE ANNUAL REPORT AT 1-800-829-3676 AND REQUEST FORM SS-4.

SHOULD YOUR CORPORATE MAILING ADDRESS CHANGE, YOU MUST NOTIFY THIS OFFICE IN WRITING, TO INSURE IMPORTANT MAILINGS SUCH AS THE ANNUAL REPORT NOTICES REACH YOU.

Should you have any questions regarding corporations, please contact this office at the address given below.

Freida Chesser, Corporate Specialist New Filings Section

Letter Number: 695A00005782

Division of Communitions DO ROY 6207 . Tallahassas Florida 29214



11-30 HIL

STATE OF FLORIDA

# ARTICLES OF INCORPORATION

OF

Net Tel, Inc.

FIRST: THE CORPORATE NAME THAT SATISFIES THE REQUIREMENTS OF SECTION 607.0401 IS: Net Tel, Inc.

SECOND: THE ADDRESS OF THE PRINCIPAL OFFICE, AND THE MAILING ADDRESS OF THE CORPORATION IS: 1985 South Ocean Drive, Ste. 4-A, Hallandale, FL 33309

THIRD: THE NUMBER OF SHARES THE CORPORATION IS AUTHORIZED TO ISSUE IS: 10,000 Common Shares with a Par Value of \$.01

\*FOURTH: (a) IF THE SHARES ARE TO BE DIVIDED INTO CLASSES. THE DESIGNA-TION OF EACH CLASS IS:

N/A	N/A

(b) STATEMENT OF THE PREFERENCES, LIMITATIONS AND RELATIVE RIGHTS IN RESPECT OF THE SHARES OF EACH CLASS:

CLASS	PREFERENCES	LIMITATIONS	RELATIVE RIGHTS					
Common	N/A	<u>N/A</u>	N/A					

\*FIFTH: (a) IF THE CORPORATION IS TO ISSUE THE SHARES OF ANY PREFERRED OR SPECIAL CLASS IN SERIES, THE DESIGNATION OF EACH SERIES IS:

-1-

N/A

N/A

("Optional)

(FLA - 1959 -12/29/92)

(b) STATEMENT OF THE VARIATIONS IN THE RELATIVE RIGHTS AND PREFERENCES AS BETWEEN SERIES INSOFAR AS THE SAME ARE TO BE FIXED IN THE ARTICLES OF INCORPORATION:

SERIES	RELATIVE RIGHTS	PREFERENCES
N/A	N/A	N/A

(c) STATEMENT OF ANY AUTHORITY TO BE VESTED IN THE BOARD OF DIRECTORS TO ESTABLISH SERIES AND FIX AND DETERMINE THE VARIATIONS IN THE RELATIVE RIGHTS AND PREFERENCES BETWEEN SERIES:

N/A

SIXTH: PROVISIONS GRANTING PREEMPTIVE RIGHTS ARE:

Granted

SEVENTH: PROVISIONS FOR THE REGUALTION OF THE INTERNAL AFFAIRS OF THE CORPORATION ARE:

None

EIGHTH: THE STREET ADDRESS OF THE INITIAL REGISTERED OFFICE OF THE CORPORATION IS 1200 South Pine Island Road, Plantation, FL 33324 , AND THE NAME OF ITS INITIAL REGISTERED AGENT AT SUCH ADDRESS IS \_\_\_\_\_\_ CT Corporation System

\*NINTH: THE NUMBER OF DIRECTORS CONSTITUTING THE INITIAL BOARD OF DIRECTORS OF THE CORPORATION IS one AND THE NAMES AND ADDRESSES OF THE PERSONS WHO ARE TO SERVE AS DIRECTORS UNTIL THE FIRST ANDUAL MEETING OF SHAREHOLDERS OR UNTIL THEIR SUCCESSORS ARE ELECTED AND SHALL QUALIFY ARE:

-2-

TENTH: THE NAME AND ADDRESS OF EACH INCORPORATOR IS:

Francis P. Regan	1025	Vermont	Ave.,	N.W.,	Washington,	DC	20005
Lisa J. Wright	1025	Vermont	Ave.,	N.W.,	Washington,	DC	20005
S. Thomas Sombar	1025	Vermont	Ave.,	N.W.,	Washington,	DC	20005

THE UNDERSIGNED HAS (HAVE) EXECUTED THESE ARTICLES OF INCORPORATION

THIS 19th	DAY OF January	1995
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SIGNATURE/TITLE

ACCEPTANCE BY THE REGISTERED AGENT AS REQUIRED IN SECTION 607.0501 (3) F.S.: CT CORPORATION SYSTEM IS FAMILLAR WITH AND ACCEPTS THE OBLIGATIONS PROVIDED FOR IN SECTION 607.0505.



(TYPE NAME OF OFFICER)

Special Asst. Secretary

(TITLE OF OFFICER)

DATED January 19 , 19 95

ATTACHMENT II PROPOSED TARIFF





TITLE PAGE

#### FLORIDA TELECOMMUNICATIONS TARIFF

OF

#### NET-TEL CORPORATION

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of resold telecommunication services provided by NET-tel Corporation with principal offices located at 19800 MacArthur Boulevard, Suite 700, Irvine, California, 92715. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:





#### CHECK SHEET

The Sheets of this tariff are effective as of the date shown on each sheet. Original and revised pages as named below comprise all changes from the original tariff.

SHEET	REVISION		SHEET	REVISION	
1	Original	•	31	Original	٠
2	Original		32	Original	٠
3	Original		33	Original	٠
4	Original	*	34	Original	٠
5	Original		35	Original	•
1 2 3 4 5 6 7 8	Original	*	36	Original	•
7	Original		37	Original	•
8	Original		38	Original	•
9	Original	*	39	Original	٠
10	Original		40	Original	
11	Original	*	41	Original	٠
12	Original	•	42	Original	٠
13	Original			UADA AF® DALA DAS	
14	Original				
15	Original				
16	Original				
17	Original				
18	Original	•			
19	Original				
20	Original				
21	Original	•			
22	Original	•			
23	Original	•			
24	Original	•			
25	Original				
26	Original				
27	Original				
28	Original	•			
29	Original	•			
30	Original	•			

\* - Indicates new or revised sheet with this filing

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:





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#### SYMBOLS

The following are the only symbols used for the purposes indicated below:

- (D) Delete or Discontinue
- (I) Change Resulting in an Increase to a Customer's Bill
- (M) Moved from another Tariff Location
- (N) New
- (R) Change Resulting in a Reduction to a Customer's Bill
- (T) Change in Text or Regulation but no Change in Rate or Charge.

When changes are made in any tariff sheet, a revised sheet will be issued canceling the tariff sheet affected. Changes will be identified on the revised sheet(s) through the use of the above mentioned symbols.

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#### TARIFF FORMAT

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff pages in effect. Consult the check sheet for sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
  - 2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1. (a). 2.1.1.A.1. (a).I. 2.1.1.A.1. (a).I. 2.1.1.A.1. (a).I. (i). 2.1.1.A.1. (a).I. (i).
- D. Check Sheets When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on the check sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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# SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS

#### 1.1 Abbreviations

The following abbreviations are used herein only for the purposes indicated below:

C.O.	-	Central Office
Corp.	-	Corporation
FCC	-	Federal Communications Commission
FPSC	-	Florida Public Service Commission
IXC	-	Interexchange Carrier
LATA	-	Local Access and Transport Area
LEC	-	Local Exchange Carrier
MTS	-	Message Telecommunications Service
PBX	-	Private Branch Exchange

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SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

#### 1.2 Definitions

Access Line - An arrangement which connects the Subscriber's or Customer's location to the Carrier's designated point of presence or network switching center.

Authorized User - A person, firm or corporation, or any other entity authorized by the Customer or Subscriber to communicate utilizing the Company's services.

Carrier or Company - NET-tel Corporation unless otherwise indicated by the context.

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SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

## 1.2 Definitions, (Cont'd.)

Customer - The person, firm or corporation, or other entity which orders, cancels, amends, or uses service and is responsible for the payment of charges and/or compliance with tariff regulations.

Customer Premises Equipment - Terminal equipment, as defined herein, which is located on the Customer's premises.

Dedicated Access - See Special Access Origination/Termination.

NET-tel - Used throughout this tariff to refer to NET-tel Corporation unless otherwise indicated by the text.

Special Access Origination/Termination - Where originating or terminating access between the Customer and the interexchange carrier is provided on dedicated circuits. The LEC provides these dedicated circuits from the Customer's location to the Company's point of presence. The rates and charges for dedicated circuits are determined by the LEC and the Customer is responsible for payment of these charges to the LEC.

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SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

### 1.2 Definitions, (Cont'd.)

Subscriber - The person, firm, corporation, or other legal entity which arranges for services of the Company on behalf of itself or Authorized Users. The Subscriber is responsible for compliance with the terms and conditions of this tariff. A Subscriber may also be a Customer when the Subscriber uses services of the Company.

Switched Access Origination/Termination - Where originating or terminating access between the Customer and the interexchange carrier is provided on local exchange company Feature Group circuits.

Terminal Equipment - Devices, apparatus, and associated wiring, such as teleprinters, telephones, or data sets.

V & H Coordinates - Geographic points which define the originating and terminating points of a call in mathematical terms so that the airline mileage of the call may be determined. Call mileage is used for the purposed of rating calls.

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## SECTION 2.0 - RULES AND REGULATIONS

## 2.1 Undertaking of NET-tel Corporation

NET-tel is a resale common carrier providing intrastate direct dialed (1+) services to Customers within the State of Florida.

NET-tel services and facilities are furnished for communications originating at specified points within the State of Florida under terms of this tariff.

NET-tel provides for the installation, operation, and maintenance of the communications services provided herein in accordance with the terms and conditions set forth under this tariff. NET-tel may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the Customer, to allow connection of a Customer's location to the NET-tel services. The Customer shall be responsible for all charges due for such service arrangement.

The Company's services is provided on a monthly basis unless otherwise provided, and are available twenty-four (24) hours per day, seven (7) days per week.

### 2.2 Applicability of Tariff

This tariff is applicable to telecommunications services provided by NET-tel within the state of Florida.

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## SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

### 2.3 Payment and Credit Regulations

#### 2.3.1 Payment Arrangements

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company. The Customer agrees to pay to the Company or its authorized agent any cost(s) incurred as a result of any delegation of authority resulting in the use of his or her communications equipment and/or network services which result in the placement of calls via the Company. The Customer agrees to pay the Company or its authorized agent any and all cost(s) incurred as a result of the use of the service arrangement, including calls which the Customer did not individually authorize.

All charges due by the Customer are payable to the Company or any agency duly authorized to receive such payments. Terms of payment shall be according to the rules and regulations of the agency and subject to the rules of regulatory agencies, such as the Florida PSC. Any objections to billed charges must be promptly reported to the Company or its billing agent. Adjustments to Customers' bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

Charges for installations, service connections, moves, and rearrangements, where applicable, are payable upon demand by the Company or its authorized agent. The billing thereafter will include recurring charges and actual usage as defined in this tariff.

### 2.3.2 Deposits

The Company does not require a deposit from the Customer or Subscriber.

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## SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

## 2.3 Payment and Credit Regulations, (Cont'd.)

### 2.3.3 Advance Payments

For Customers whom the Company determines an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month.

### 2.3.4 Taxes

Company reserves the right to bill any and all applicable taxes in addition to normal long distance usage charges, including, but not limited to: Federal Excise Tax, State Sales Tax, Municipal Taxes, and Gross Receipts Tax. Such taxes will be itemized separately on Customer invoices.

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# SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

## 2.4 Refunds or Credits for Service Outages or Deficiencies

## 2.4.1 Interruption of Service

Credit allowances for interruptions of service which are not due to the Company's testing or adjusting, to the negligence of the Customer or Subscriber, or to the failure of channels, equipment and/or communications systems provided by the Customer or Subscriber, are subject to the general liability provisions set forth in this tariff. It shall be the obligation of the Customer to notify Company immediately of any interruption in service for which a credit allowance is desired Before giving such notice, the by Customer. Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or Customer. if any, furnished by equipment, Customer-provided, by Interruptions caused Subscriber-provided or Company-provided automatic dialing equipment are not deemed an interruption of service as defined herein since the Customer has the option of using the long distance network via LEC access. For purposes of credit computation every month shall be considered to have 30 days. For services with a monthly recurring charge, no credit shall be allowed for an interruption of continuous duration of less than twenty-four hours. For message rated toll services, credits will be limited to, at maximum, the price of the initial period of individual call that was interrupted.

The Customer shall be credited for an interruption of one day (24 hours) or more at the rate of 1/30th of the monthly charge for the services affected for each day that the interruption continues.

Credit Formula:

Credit =  $A/30 \times B$ 

A = outage time in days
B = total monthly charge for affected service.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

- 2.4 Refunds or Credits for Service Outages or Deficiencies, (Cont'd.)
  - 2.4.2 Inspection, Testing and Adjustment

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for such tests and adjustments as may be deemed necessary for maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made.

- 2.4.3 Liability
  - The liability of the Company for any claim or (A) loss, expense or damage (including indirect, special, or consequential damage) for any interruption, delay, error, omission, or facility or in any service, defect transmission provided under this tariff shall not exceed an amount equivalent to the proportionate charges to the Customer for the period of service or the facility provided during which such interruption, delay, error, omission, or defect occurs.
  - (B) The Company shall not be liable for any claim or loss, expense, or damage (including indirect, special, or consequential damage), for any interruption, delay, error, omission, or other defect in any service facility, or transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by any act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

- 2.4 Refunds or Credits for Service Outages or Deficiencies, (Cont'd.)
  - 2.4.3 Liability (cont'd.)
    - (C) The Company shall not be liable for, and shall be fully indemnified and held harmless by Customer and Subscriber against any claim or loss, expense, or damage, (i) for defamation, invasion of privacy, infringement of copyright or patent, unauthorized use of any trademark, trade name, or service mark, unfair interference with or competition, misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property, or entity arising from the material data, information, content revealed to, transmitted, or processed, handled, or used by Company under (ii) for connecting, this tariff, or combining, or adapting Company's facilities with Customer's or Subscriber's apparatus or systems, or (iii) for any act or omission of the Customer or Subscriber, or (iv) for any personal injury or death of any person, or for any loss of or damage to Subscriber's or Customer's premises or any other property, whether owned by Customer, Subscriber or others, caused directly or indirectly by the maintenance, location, installation, condition, operation, failure or removal of equipment or wiring provided by the Company if not directly caused by negligence of the Company.
    - (D) The Company will provide credit on charges disputed by Customer in writing that are verified as incorrect by Company. If objection in writing is not received by Company within a reasonable period of time after bill is rendered (as determined by current law and regulatory policy), the account shall be deemed correct and binding upon the Customer.

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# SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

### 2.5 Minimum Service Period

The minimum service period is one month (30 days).

### 2.6 Cancellation by Customer

Unless otherwise specified elsewhere in this tariff or by mutually accepted contract between the Customer and the Company, service may be canceled by the Subscriber or Customer on not less than 30 days prior written notice to the Company.

## 2.7 Refusal or Discontinuance by Company

- 2.7.1 Service may be suspended by the Company, without notice to the Customer, by blocking traffic to certain cities or NXX exchanges, or by blocking calls using certain Customer travel cards when the Company deems it necessary to take such action to prevent unlawful use of its service. NET-tel will restore services as soon as it can be provided without undue risk, and will upon request by the Customer, assign new travel card codes to replace ones that have been deactivated.
- 2.7.2 NET-tel may refuse or discontinue service under the following conditions provided that, unless otherwise stated, the Customer shall be given 15 days notice to comply with any rule or remedy any deficiency:
  - (A) For non-compliance with or violation of any State, municipal, or Federal law, ordinance or regulation pertaining to telephone service.
  - (B) For use of telephone service for any purpose other than that described in the application.

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# SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

## 2.7 Refusal or Discontinuance by Company, (Cont'd.)

- 2.7.2 (cont'd.)
  - (C) For neglect or refusal to provide reasonable access to NET-tel or its agents for the purpose of inspection and maintenance of equipment owned by NET-tel or its agents.
  - (D) For noncompliance with or violation of Commission regulation or NET-tel's rules and regulations on file with the Commission, provided five (5) working days' written notice is given before termination.
  - (E) For nonpayment of bills, provided that suspension or termination of service shall not be made without five (5) days written notice to the Customer, except in extreme cases. Such notice will be provided in a mailing separate from the customer's regular monthly bill for service.
  - (F) Without notice in the event of Customer or Authorized User use of equipment in such a manner as to adversely affect NET-tel's equipment or service to others.
  - (G) Without notice in the event of tampering with the equipment or services owned by NET-tel or its agents.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

- 2.7 Refusal or Discontinuance by Company, (Cont'd.)
  - 2.7.2 (cont'd.)
    - (H) Without notice in the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, NET-tel may, before restoring service, require the Customer to make, at his or her own expense, all changes in facilities or equipment necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.
    - (I) Without notice by reason of any order or decision of a court or other government authority having jurisdiction which prohibits Company from furnishing such services.
    - (J) For periods of inactivity over sixty (60) days.

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## SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

## 2.8 Limitations of Service

- 2.8.1 Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.
- 2.8.2 NET-tel reserves the right to discontinue furnishing service, upon written notice, when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this tariff, or in violation of law.
- 2.8.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- 2.8.4 NET-tel reserves the right to discontinue the offering of service or deny an application for service if a change in regulation materially and negatively impacts the financial viability of the service in the best business judgment of the Company.

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# SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

### 2.9 Use of Service

Service may be used for any lawful purpose for which it is technically suited. Customers or Subscribers reselling or rebilling NET-tel's Florida intrastate service must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

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# SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

### 2.10 Employee Concessions

[Reserved for Future Use]

### 2.11 Terminal Equipment

Company's facilities and service may be used with or terminated in Customer-provided or Subscriber-provided terminal equipment or systems, such as PBXs, key systems, multiplexers, repeaters, signaling sets, teleprinters, handsets, or data sets. Such terminal equipment shall be furnished and maintained at the expense of the Customer or Subscriber, except as otherwise provided. Subscriber or Customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of Company's service.

### 2.12 Applicable Law

This tariff shall be subject to and construed in accordance with Florida law.

### 2.13 Cost of Collection and Repair

Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses. The Customer or the Subscriber is also responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

## 2.14 Restoration of Service

In the event the Customer is disconnected for non-payment, no reconnection charge is required by NET-tel. The Customer may be required to pay a "PIC" change charge by the applicable LEC, if one is applicable.

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## SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

## 2.14 Tests, Pilots, Promotional Campaigns and Contests

The Company may conduct special tests or pilot programs and promotions at its discretion to demonstrate the ease of use, quality of service and to promote the sale of its services. The Company may also waive a portion or all processing fees or installation fees for winner of contests and other occasional promotional events sponsored or endorsed by the Company. From time to time the Company may waive all processing fees for a Customer.

These promotions will be approved by the FPSC with specific starting and ending dates with promotions running under no circumstances longer than 90 days in any twelve month period.

### 2.15 Other Rules

- 2.15.1 NET-tel reserves the right to validate the credit worthiness of Customers or Authorized Users through available verification procedures.
- 2.15.2 The Company reserves the right to discontinue service, limit service, or to impose requirements on Subscribers or Customers as required to meet changing regulations, rules or standards of the FPSC.

### 2.16 Reservation of 800 Numbers

The Company will make every effort to reserve 800 vanity numbers for customers, but makes no guarantee or warranty that the requested number(s) will be available.

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# SECTION 3.0 - DESCRIPTION OF SERVICE

# 3.1 Quality and Grade of Service Offered

Minimum Call Completion Rate - Customers can expect a call completion rate of not less than 90% during peak use periods for Feature Group D 1+ dialing. The call completion rate is calculated as the number of calls completed (including calls completed to a busy line or to a line which remains unanswered by the called party) divided by the number of calls attempted.

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## SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)

### 3.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between serving wire centers associated with the originating and terminating points of the call.

The serving wire centers of a call are determined by the area codes and exchanges of the origination and destination points.

The distance between the Wire Center of the Customer's equipment and that of the destination point is calculated by using the "V" and "H" coordinates found in BellCore's V&H Tape and NECA FCC Tariff No. 4.

- Step 1 Obtain the "V" and "H" coordinates for the Wire Centers serving the Customer and the destination point.
- Step 2 Obtain the difference between the "V" coordinates of each of the Wire Centers. Obtain the Difference between the "H" coordinates.
- Step 3 Square the differences obtained in Step 2.
- Step 4 Add the squares of the "V" difference and "H" difference obtained in Step 3.
- Step 5 Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.
- Step 6 Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the Wire Centers.

Formula:

 $(V_1 - V_2)^2 + (H_1 - H_2)^2$ 10

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)

# 3.2 Calculation of Distance, (Cont'd.)

EXAMPLE: Distance between Miami and New York City -

	v	н
Miami: New York:	8,351 4,997	529 1,406
Difference:	3,354	-877
Square and add:	11,249,316	+ 769,129 = 12,018,445
Divide by 10:	12,018,445	/ 10 = 1,201,844.5
Round up:	1,201,845	
Take square root:	\/_1,201,	845 = 1,096.3
Round up:	1,097 miles	l.

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)

### 3.3 Timing of Calls

Billing for calls placed over the network is based in part on the duration of the call.

- 3.3.1 Timing for all calls begins when the called party answers the call (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.
- 3.3.2 Chargeable time for all calls ends when one of the parties disconnects from the call.
- 3.3.3 Minimum call duration for billing purposes is thirty (30) seconds unless otherwise specified in the individual rate schedules of this tariff.
- 3.3.4 The initial period for all calls is thirty (30) seconds or fraction thereof, regardless of the rate period.
- 3.3.5 The additional period for all calls is six (6) seconds regardless of the rate period. If the additional period usage is less than six (6) seconds, it will be billed at the full six (6) second rate.
- 3.3.6 There is no billing applied for incomplete calls.

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)

### 3.4 Rate Periods

Unless otherwise indicated elsewhere in this tariff, all usage-based rates in Section 4.0 are subject to the following time-of-day, day-of-week, and holiday rate periods:

- 3.4.1 Day Rate Period Applies to that portion of a call occurring from 8:00 AM to, but not including, 5:00 PM Monday through Friday.
- 3.4.2 Evening Rate Period Applies to that portion of a call occurring from 5:00 PM to, but not including, 11:00 PM Sunday through Friday.
- 3.4.3 Night/Weekend Rate Period Applies to that portion of a call occurring from 11:00 PM to, but not including 8:00 AM all days, 8:00 AM to, but not including, 11:00 PM Saturday; 8:00 AM to, but not including, 5:00 PM Sunday.
- 3.4.4 When a call is established in one rate period and ends in another rate period, the rate in effect at the calling station applies to the portion of the call occurring within that rate period. When a unit of time is split between two rate periods, the rate applicable to that unit of time is based on the rate period in which it began.

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)

## 3.5 Service Offerings

### 3.5.1 NET-tel 1+ Service

NET-tel 1+ Service allows Customers to place direct dialed calls to terminating locations throughout the state of Florida. Customers are presubscribed to the NET-tel network or dial the Company's Access Code. Calls are placed by dialing "1+" or Casual Calling Access Code and the destination telephone number, including the area code if applicable. Customers may access NET-tel 1+ Service through switched or dedicated access facilities. Calls are billed in one (1) minute increments with an initial period, for billing purposes, of one (1) minute.

### 3.5.2 Toll Free Inbound Service

NET-tel Toll Free Inbound Service is an inward calling service. It permits termination of intrastate calls from diverse geographic locations to Customer local exchange lines or to dedicated access facilities. With NET-tel Toll Free Service, the Customer is billed for the call rather than the call originator. Calls are billed in thirty (30) second increments with an initial period, for billing purposes, of one (1) minute.

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)

## 3.5 Service Offerings, (Cont'd.)

## 3.5.3 NET-tel Wide Area Service

NET-tel Wide Area Service allows Business Customers to place direct dialed calls to terminating locations throughout the state of Florida. Customers are presubscribed to the NET-tel network. Calls are placed by dialing "1+" and the destination telephone number, including the area code if applicable. Customers may access NET-tel 1+ Service through switched or dedicated access facilities. Calls are billed in thirty (30) second increments with an initial period, for billing purposes, of one (1) minute.

### 3.5.4 NET-tel Travel Card Service

Net-tel Travel Card Service allows the Customer to place calls within the State of Florida while away from the home or office. The Customer must dial an "800" number and a special access code before completing the call. Calls are billed in one (1) minute increments with an initial calling period of one (1) minute.

## 3.5.5 NET-tel Uni-Bill Service

NET-tel Uni-Bill Service allows Customers to place direct dialed calls to terminating locations throughout the state of Florida. Customers are presubscribed to the NET-tel network or dial the Company's Access Code. Calls are placed by dialing "1+" or Casual Calling Access Code and the destination telephone number, including the area code if applicable. Customers may access NET-tel Uni-Bill Service through switched access facilities. Calls are billed in six (6) second increments with an initial period, for billing purposes, of eighteen (18) seconds.

ISSUED: August	18, 1997	EFFECTIVE:	
Issued by:	Thomas M. Lera, Ch. 11921 Freedom Drive Reston, Virginia 2		5





## SECTION 4.0 - RATES

## 4.1 General

Each Customer is charged individually for each call placed through the Company. Charges may vary by service offering, mileage band, class of call, time of day, day of week and/or call duration.

Customers are billed based on their use of NET-tel Corporation's Message Toll Service. No installation charges or fixed monthly recurring charges apply.

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:



SECTION 4.0 - RATES, (CONT'D.)

#### 4.2 Exemptions and Special Rates

## 4.2.1 Discounts for Hearing Impaired Customers

A telephone toll message which is communicated using a telecommunications devise for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. Discounts do not apply to surcharges or per call add-on charges when the call is placed by a method that would normally incur the surcharge.

- (A) The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period.
- (B) The credit to be given on a subsequent bill for such calls placed by TDDs with the assistance of the relay center will be equal to 50% of the rate for the applicable rate period. If either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted at 60% of the applicable rate.

### 4.2.2 Emergency Call Exemptions

The following calls are exempted from all charges: Emergency calls to recognizable authorized civil agencies including police, fire, ambulance, bomb squad and poison control. NET-tel Corporation will only handle these calls if the caller dials all of the digits to route and bill the call. Credit will be given for any billed charges pursuant to this exemption on a subsequent bill after verified notification by the billed Customer within thirty (30) days of billing.

ISSUED: August	18, 1997	EFFECTIVE:
Issued by:		Lera, Chief Financial Officer

11921 Freedom Drive, Suite 550 Reston, Virginia 20190



### SECTION 4.0 - RATES, (CONT'D.)

### 4.3 Late Payment Charge

A late fee of 1.5% per month will be charged on any past due balance.

### 4.4 Return Check Charge

A return check charge of \$15.00 or 5% of the balance due (whichever is greater) will be assessed for checks returned for insufficient funds. Any applicable return check charges will be assessed according to the terms and conditions of the billing entity (i.e. local exchange company and/or commercial credit card company) and pursuant to Florida law and FPSC regulations.

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:



SECTION 4.0 - RATES, (CONT'D.)

- 4.5 Service Offerings Rates
  - 4.5.1 NET-tel 1+ Service

(A) Per Minute Rate

Monthly Usage	Per Minute Rate	Recurring Monthly Fee
\$ 0 - \$100	\$0.1750	\$10.00
\$101 - \$200	0.1750	7.00
\$201 - \$300	0.1750	5.00
\$300 +	0.1750	3.00

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:



SECTION 4.0 - RATES, (CONT'D.)

- 4.5 Service Offerings Rates, (Cont'd.)
  - 4.5.2 Toll Free Inbound Service
    - (A) Per Minute Rate Options

Monthly Recurring Charge	Per Minute Rate
\$ 5.00	\$0.1450
\$ 7.00	0.1350
\$10.00	0.1250
\$15.00	0.1150

- (B) Registration Fee per Number \$75.00
- (C) Volume Discount

Customers are eligible for volume discounts based upon their total monthly intrastate and interstate NET-tel Toll Free Inbound Service. The volume discounts for this service are:

Monthly Usage	Discount %
\$ 0 - \$999.99	0.00%
\$1,000 +	10.00%

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:



SECTION 4.0 - RATES, (CONT'D.)

- 4.5 Service Offerings Rates, (Cont'd.)
  - 4.5.3 NET-tel Wide Area Service
    - (A) Switched Access Service
      - (1) Wide Area Service I Wide Area Service I is for Wide Area Service Customers billing greater than \$500 per month.
        - (a) Per Minute Rates

	Day	Evening	Night/Weekend
Mileage Band	Per Minute Rate	Per Minute Rate	Per Minute Rate
0 - 22	\$0.1387	\$0.0899	\$0.0839
23 - 124	0.1519	0.0960	0.0839
125 - 430	0.1575	0.1079	0.0839
430 +	0.1575	0.1079	0.0839

- (b) Monthly Recurring Charge \$ 3.00
- (c) Initial Set-up Fee \$25.00 Per Line

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:



SECTION 4.0 - RATES, (CONT'D.)

- 4.5 Service Offerings Rates, (Cont'd.)
  - 4.5.3 NET-tel Wide Area Service, (cont'd.)
    - (A) Switched Access Service, (continued)
      - (2) Wide Area Service II Wide Area Service II is for Wide Area Service Customers billing less than \$500 per month.
        - (a) Per Minute Rates

	Day	Evening	Night/Weekend
Mileage Band	Per Minute Rate	Per Minute Rate	Per Minute Rate
0 - 22	\$0.1559	\$0.0955	\$0.0892
23 - 124	0.1620	0.1020	0.0892
125 - 430	0.1680	0.1147	0.0892
430 +	0.1680	0.1147	0.0892

- (b) Monthly Recurring Charge \$ 3.00
- (c) Initial Set-up Fee \$25.00 Per Line

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:



SECTION 4.0 - RATES, (CONT'D.)

- 4.5 Service Offerings Rates, (Cont'd.)
  - 4.5.3 NET-tel Wide Area Service, (cont'd.)
    - (B) Dedicated Access Service
      - (1) Wide Area Service I Wide Area Service I is for Wide Area Service Customers billing greater than \$2,000 per month.
        - (a) Per Minute Rates

	Day	Evening	Night/Weekend
Mileage Band	Per Minute Rate	Per Minute Rate	Per Minute Rate
0 - 22	\$0.1070	\$0.1070	\$0.1050
23 - 124	0.1070	0.0995	0.0756
125 - 430	0.1236	0.1094	0.0816
430 +	0.1365	0.1209	0.0895

- (b) Monthly Recurring Charge \$100.00
- (c) Initial Set-up Fee \$150.00 Per Line

ISSUED: August 18, 1997

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SECTION 4.0 - RATES, (CONT'D.)

- 4.5 Service Offerings Rates, (Cont'd.)
  - 4.5.3 NET-tel Wide Area Service, (cont'd.)
    - (B) Dedicated Access Service, (continued)
      - (2) Wide Area Service II Wide Area Service II is for Wide Area Service Customers billing less than \$2,000 per month.
        - (a) Per Minute Rates

	Day	Evening	Night/Weekend
Mileage Band	Per Minute Rate	Per Minute Rate	Per Minute Rate
0 - 22	\$0.1187	\$0.1187	\$0.1103
23 - 124	0.1045	0.1045	0.0857
125 - 430	0.1149	0.1149	0.0857
430 +	0.1269	0.1269	0.0940

- (b) Monthly Recurring Charge \$100.00
- (c) Initial Set-up Fee \$150.00 Per Line
- (C) Volume Discounts

Customers are eligible for volume discounts based upon their total monthly intrastate and interstate NET-tel Wide Area Service. All usage, except for dedicated Evening and Night/Weekend usage is eligible for the volume discount calculation. The volume discounts for this service are:

Mo	nthly	1	Jsage	Discount &
S	0	-	\$199.99	0.00%
S	200	-	\$499.99	5.00%
s	500	-	\$999.99	10.00%
\$1	,000			15.00%

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:

SECTION 4.0 - RATES, (CONT'D.)

# 4.5 Service Offerings - Rates, (Cont'd.)

- 4.5.4 NET-tel Travel Card Services
  - (A) Flat Rate Travel Card Service

Per Call Surcharge	\$0.00
Per Minute Rate	\$0.25

(B) Combined Travel Card Service
 Per Call Surcharge \$0.75
 Per Minute Rate \$0.21

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:



SECTION 4.0 - RATES, (CONT'D.)

4.5 Service Offerings - Rates, (Cont'd.)

4.5.5 NET-tel Uni-Bill Service

(A) Per Minute Rate

	Per Minu	te Rates	1
Monthly Usage	Initial Period	Add'l. Period	Monthly Rec. Fee
\$ 0 - \$100	\$0.0525	\$0.0175	\$10.00
\$101 - \$200	0.0525	0.0175	7.00
\$201 - \$300	0.0525	0.0175	5.00
\$301 +	0.0525	0.0175	3.00

ISSUED: August 18, 1997

EFFECTIVE:

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orida Tariff No. 1 Original Sheet 42

## SECTION 4 - RATES, (CONT'D.)

### 4.6 Directory Assistance

Directory Assistance is available to Customers of NET-tel Service. A Directory Assistance charge applies to each call to the Directory Assistance Bureau. Up to two requests may be made on each call to Directory Assistance. The Directory Assistance charge applies to each call regardless of whether the Directory Assistance Bureau is able to furnish the requested telephone number. Customers certified as Handicapped will receive 50 free directory assistance calls per billing cycle.

Directory Assistance, Per Call \$0.60

ISSUED: August 18, 1997

EFFECTIVE:

Issued by:

ATTACHMENT III

FINANCIAL STATEMENTS

### ATTACHMENT III - A NET-TEL CORPORATION Financial Resources Statement

NET-tel Corporation is provided a June 30, 1997 financial statement with its application as proof of the company's anticipated Florida revenue projections. This balance sheet shows that NET-tel has current assets of \$543,354 and current liabilities of \$354,013, well above the one-to-one ratio normally used in telecommunications evaluations.

NET-tel proposes to operate as a reseller in the state. There are minimal capital requirements or expenses that the company will experience when starting it's Florida operations. All transmission will be provided by the underlying carrier. The company has structured its retail pricing so that its per minute rate covers its per minute cost, thus assuring an almost instantaneous positive cash flow.

The company also points to the resumes provided with the application. These resumes show that NET-tel has the managerial experience and entrepreneurial skill necessary to run the company.

NetTel Balance Sheet As of June 19, 1997

06/19/97

Three Level 6/19/97 Unaudited financials Dated 6/19/97

Jun 19, '97 ASSETS Current As Checking/Bavings 319 803 60 Checking **Riggs Bank** 177 55 319,981 15 **Total Checking/Bavings** Accounts Receivable 221,124.82 Accounts Receivable 221,124 82 **Total Accounts Receivable** Other Current Assets 2 248 26 Deposits 2 248 26 **Total Other Current Assets** 543 364 23 **Total Current Assets Fixed Assets Fixed Assets** Accumulated Depreciation Fixed Assets - Other -11 378 00 58.982 74 47.604 74 **Total Fixed Assets** 5 165 00 Leasehold Improvements 52,769 74 **Total Fixed Assets** Other Assets Organizational Expense Accumulated Amortization Organizational Expense - Other -188.00 513 39 325 39 Tot 1 Organizational Expense 325 39 **Total Other Assets** 596,449.36 TOTAL ASSETS LIABILITIES & EQUITY Lisbilities Current Liabilities Accounts Payable 339 301 93 Accounts Payable 339 301 93 **Total Accounts Payable** 339 301 93 **Total Current Liabilities** Long Term Liabilities 10 573 85 Lease Payable - AT&T Lasse Payable - AT&T #2 4 186 81 14,710.66 **Total Long Term Liabilities** 354 012 59 **Total Liabilities** Equity 1,551,377 04 **Additional Paid in Capital** 9 350 00 Common Stock -628.571 57 **Retained Earnings** 689,718 70 Net Income 242,436 77 **Total Equity** 506,449.36 TOTAL LIABILITIES & EQUITY

Page 1

Ordinary Income/Expense

Income

Jan 1 - Jun 19, '97



NetTel Profit and Loss January 1 through June 19, 1997

06/19/97

Commission Income Teico Commission **Commission Income - Other Total Commission Income** Interest Income Line of Credit Other Income Refunds and Reb Other Income - Other 16/61/9 **Total Other Income** Telco Revenue **Total Income** Expense Dated Advertising Three for 6/19/57 Amortization Automobile Rental **Bank Service Charges** Computer Supplies Customer Refunds Depreciation Expense Dues and Subscriptions Equipment Equipment Leases Equipment Lasse - ATAT Equipment Lasse - ATAT #2 **Total Equipment Leases** Unaudited Furniture & Fixtures Gifts Insurance Health Liability Insurance Work Comp Insurance - Other Total Insurance Interest Expense Finance Charge Telco 80 % Advance Interest Interest Expense - Other

**Total Interest Expense** 

LAN Environment Licenses and Permits

Mailors

**Total Mailers** Marketing

Radio

**Total Marketing** 

Miscellaneous Natwork Ameritech

Annual Fees

**Total Licenses and Permits** 

Mailer Development

Mailer Postage

Marketing - Other

CIC Setup

Page 1

Jan 1 - Jun 19, '97

220 34

6.63

# NetTel **Profit and Loss**

January 1 through June 19, 1997

	Origination	
	Total Amerilach	
	GTE GTE North (GA) - CIC GTE North (GA) - Orig GTE North (PA) - CIC	
	Total GTE	
21	Sprint Sprint - Florida CIC Activation	
6	Total Sprint - Florida	
1611	Sprint - Kansas CIC Activation	
9	Total Sprint - Kansas	
ed	Total Sprint	
als Dat	Tel Lab Billing Fees Bad Debt Allowance LEC Fees TDD Fees Unbill Amount	
5	Total Tel Lab Billing Fees	
finan	Tel Labs Telco Customer Service Telco Termination	
-	Total Notwork	
Unaudited Financials Dated 6/19/97	Office Supplies Outside Services Parking Payroll Expenses Payroll Taxes Federal Withholding FICA FUTA Medicare State Withholding SUI	
	Total Payroll Taxes	
	Postage and Delivery Printing and Reproduction Professional Fees Accounting Legal Fees PUC Reporting Tariffing Professional Fees - Other	

**Total Professional Fees** 

Rent Income Tax

State Total Taxes

#### Telephone Cal

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120.68 561.61 100.61	
	782 90
بد 220 بر	
63	
6 63	
	226.97
37 303 69 44,947 29 13,621 60 20 591 98	
	464 56
2	4 219 49 7,217 50 8,643 46
	501 913 86
	2,435,03 175,00 1,546,00 77,336,73
,	9,599 66 4,877 90 326 65 3,576 70 6,409 57 1,146 96
	55 937 44
	776 26 991 71
	8,661 43 1,268 07 5,041 71 3,500 00 13,455 45
	72,146 66
	11 739 22
	4 179 00 402 10
	4 581 10
	935 19 166 60 248 61

6.054 01

06/18/97



# NetTel **Profit and Loss** January 1 through June 19, 1997

06/19/97

	Jan 1 - Jun 19, 197	
Total Telephone	7,404.41	
Travel & Ent Entertainment Hotal Meets Travel	2 694 64 8,528 33 61,495 48 16 444 18	
Total Travel & Ent.	89,162,63	
Total Expense	1.927.539 82	
Net Ordina-y Income	-669 /18 /0	
Net income	-689,718.70	

Page 3

ATTACHMENT IV

MANAGERIAL AND TECHNICAL CAPABILITIES

### NET-tel CORPORATION Resumes of Key Personal

### James F. Kenefick - President

Mr. Kenefick is an entrepreneur/venture capital investor with a focus on emerging communications companies. He is the founder and President of NET-tel Corporation. He has a decade of experience developing business corporation.

Mr. Kenefick founded the Keystone corporation in 1990, one of the first switchless operator services companies. As President of Keystone, Mr. Kenefick planned corporate strategy and directed the operation of key business segments, including national accounts, hospitality and public pay station markets. Prior to founding and running Keystone, Mr. Kenefick was Midwest Regional Manager at RTSI, a software distribution company. He was also National Sale and Recruiting Manger for EMC Corporation with the responsibility of hiring and training the national sales force. Mr. Kenefick graduated with a Bachelor of Science in finance and entrepreneurial studies from Babson College.

#### Thomas M. Lera - Chief Financial Officer

Mr. Lera has been with NET-tel since the company's inception. He is responsible for all of the financial considerations of the company. Prior to NET-tel, Mr. Lera was President and owner of Lera Management Company, a financial services consulting company. It was during this time that Mr. Lera was exposed to the telecommunications industry while working as a consultant to various telecommunications providers.

Mr. Lera has also worked as the Chief Financial Officer and Vice-President of Administration for National Samples, Inc., was owner of Lera Financial Management, Inc. and was Chief, State Programs Section of the Water Division of the Environmental Protection Agency. Mr. Lera has a Bachelor of Science degree from the University of Illinois, a Master of Planning degree from the University of Pennsylvania and a Certified Financial Planner degree from the College of Financial Planning.

#### Charles Riddle - Director of Operations

Mr. Riddle is in charge of the day to day operations of NET-tel. He has been in the telecommunications industry since 1993 when he joined Keystone Corporation. Mr. Riddle held various positions with Keystone ranging from Account Manager to Department Manager to Operations Manager. Prior to his experience with Keystone, Mr. Riddle was a Legislative Correspondent for the United States House of Representatives. Mr. Riddle holds a Bachelor of Arts degree in Communications, with a minor in Business Administration, from George Mason University.



August 15, 1997 OVERNIGHT

57

DEPOSIT DATE

210 N Park AveFlorida Public Service Commission<br/>Division of Administration, Room G-50D 5 9 4AUG 1 8 1997P.O. Drawer 200101 East Gaines Street<br/>Tallahassee, FL32399-085032399-0850

Tel: 407-740-8575 Fax: 407-740-0613 RE: Initial Application and Tariff of NET-tel Corporation for Authority to Provide Interexchange Telecommunications Services within the State of Florida.

Dear Sir/Madam:

Enclosed for filing are the original and twelve (12) copies of the above-referenced application of NET-tel Corporation.

Also enclosed is Technologies Management, Inc. check #15937, in the amount of \$250, to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope provided for that purpose.

I may be reached at (407) 740-8575 with any questions, comments or correspondence regarding this application. Thank you for your assistance.

Sincerely

Thomas M. Forte Consultant to NET-tel Corporation

Enclosures

cc: T. Lera - NET-tel
to file: NET-tel - FL
TMX# FLi9700



August 15, 1997 OVERNIGHT

DEPOSIT DATE

210 N. Park Ave.Florida Public Service Commission<br/>Division of Administration, Room G-50D 5 9 4 -AUG 18 1997P.O. Drawer 200101 East Gaines Street<br/>Tallahassee, FL32399-0850971063-71Winter Park, FL<br/>32790-020032790-0200971063-71

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Sincerel



P.O. Drawer 200

Winter Park, FL

TWO HUNDRED FIFTY DOLLARS



PAY

32790-0200 210 N. Park Avenue Winter Park, FL 32789 (407) 740-8575

DATE

WENUE STOR

AMOUNT

15937

15937

NUMBER

02/17/97

\*\*\*\*\*\$250.00

TO THE FLORIDA PUBLIC SERVICE CON	TECHNOLOGIES MANAGEMENT, INC.
ORDER DROODDC ( DROODSTNC	BOCUMENT NUMBER-DATE A 1 A
TALLAHASSEE FL 32399-0850	08292 AUG 185 C.M.WIGNONCE