

NANCY B. WHITE
Assistant General Counsel-Florida

BellSouth Telecommunications, Inc. 150 South Monroe Street Room 400 Tallahassee, Florida 32301 (305)347-5558

December 4, 1997

Mrs. Blanca S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

RE: Docket No. 960786-TL

Dear Mrs. Bayo:

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SEC ____.

OTH _____

Today is BellSouth Telecommunications, Inc.'s deadline for filing a motion for reconsideration of Order No. PSC-97-1459-FOF-TL in the captioned docket. Although BellSouth is concerned with many of the Commission's findings in this Order, BellSouth has elected not to file a motion for reconsideration at this time. BellSouth recognizes that it will have an opportunity in a future proceeding to address each of the conclusions reached by the Commission in this Order and will wait until that time to discuss thoroughly remaining issues bearing on BellSouth's entry into the interLATA market in Florida.

However, in anticipation of another opportunity to apprise the Commission of BellSouth's position on these issues, BellSouth briefly outlines below its concerns with several, but not all, of the Commission's findings in its Nov. 19, 1997 Order. Moreover, while it recognizes that it cannot supplement the hearing record in this proceeding, BellSouth desires to inform the Commission of several positive developments that have occurred since the September hearing that will be shared in detail when BellSouth re-files its Statement of Generally Available Terms and Conditions (SGAT).

BellSouth believes that the Commission's requirement that BellSouth offer a pre-ordering interface that is integrated with the industry-standard EDI ordering interface saddles BellSouth with a duty that is not required by the Telecommunications Act of 1996 nor contemplated by the industry. The fact that the industry itself standardized an ordering interface first and separate from the pre-ordering interface presupposes that the desired integration is the

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responsibility of the ALEC. Nonetheless, the record reflects that BellSouth offers ALECs the specifications for the Common Gateway Interface (CGI), a preordering interface that allows for a direct, application-to-application pre-ordering interface with the ALECs' own OSS. There is nothing precluding ALECs from integrating pre-ordering information obtained through CGI with orders issued through EDI to create an integrated application-to-application interface capable of pre-ordering and ordering functions. However, because CGI allows BellSouth's OSS to interface directly with the ALECs' OSS, each ALEC must conduct the development work necessary on its side of the interface to manipulate the CGI data stream in the manner it desires, which would vary among ALECs.

The Commission also found BellSouth's TAFI interface (used for maintenance and repair) to be deficient, because BellSouth did not offer TAFI in a way that allowed an ALEC to integrate it with its own OSS. First, this is not necessary from a practical standpoint, as TAFI provides all maintenance and repair functions, including keeping maintenance histories, to which ALECs have on-line access. More importantly, however, no ALEC has requested that BellSouth provide TAFI functionality in that manner. The requests BellSouth has received for a machine-to-machine maintenance and repair interface have been for an industry-standard interface, and as the record in this proceeding shows, industry standards do not support TAFI's "expert system" functionality. BellSouth has worked cooperatively to establish an industry-standard machine-to-machine interface—as actually requested by ALECs—in addition to providing access to TAFI.

The Commission's conclusion on this issue is inconsistent with the "non-discrimination" standard of the Act. The Act requires BellSouth to provide ALECs with access to BellSouth's OSS equivalent to that BellSouth enjoys, not with access to interfaces for which there has been no legitimate request from an ALEC. In any event, it is undisputed that BellSouth offers ALECs in Florida access to maintenance and repair services through TAFI, the same system used by BellSouth's customer service representatives. This access, by definition, meets the non-discriminatory requirements of the Act.

With respect to performance measurements, BellSouth also expresses concern over the Commission's requirement that, to produce "meaningful" comparisons between BellSouth's retail operations and service provided to ALECs, BellSouth must provide "statistically valid commercial usage data" for several different measurements. As the Commission itself recognized in its Order, Section 271 does "not mandate any specified level of geographic penetration or market share." (p. 27). Yet, a requirement that BellSouth provide a yet-to-be-defined amount of commercial usage data that exceeds the data already provided to the Commission in this proceeding suggests a possibility that the Commission may indirectly rely on a metric test of local competition that the Act does not require.

Moreover, the performance measurements recommended by the ALECs are unnecessarily burdensome and reflect a misinterpretation of the purpose of performance measurements. Under the ALECs' view, every aspect of interaction between an ILEC and ALEC must be measured to demonstrate parity. This interpretation misconstrues the requirements of the Act and sets forth an impossible goal. The Act does not require parity in every step of a transaction between an ILEC and ALEC; rather, it requires non-discrimination in the ultimate outcome of those transactions. BellSouth's measurements focus on the sole goal of performance measurements, namely, to ensure that ALEC customers receive the same quality service that BellSouth offers to its end-users. In future proceedings, the Commission should be wary of ALEC attempts to obtain through Section 271 proceedings the performance standards they have been unable to secure through federal legislation or federal rulemakings.

Finally, BellSouth is pleased to report several positive developments since the conclusion of the September hearings. BellSouth is on schedule to meet the commitment it negotiated in its interconnection agreement with AT&T to provide AT&T with a customized, machine-to-machine pre-ordering interface, EC-LITE. This interface will also be available to other ALECs that request it. As BellSouth observed in Section 271 proceedings subsequent to the Florida hearings, BellSouth is also able to bill for unbundled local switching on a usage-sensitive basis. Further, BellSouth has received a final report from the consultant hired to evaluate BellSouth's Local Carrier Service Center (LCSC) operations in which the consultant concluded that the LCSCs were fully operational and ready to serve BellSouth's ALEC customers without qualification.

BellSouth will re-file its SGAT at the appropriate time in the future and looks forward to the day when it can bring the benefits of vigorous competition in the interLATA market to Florida consumers.

Please file the original and fifteen enclosed copies of this letter in the captioned docket. An additional copy of this letter is also enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served on the parties shown on the attached Certificate of Service.

Sincerely,

Nancy B. White (Au)

cc: All Parties of Record

A. M. Lombardo

R. G. Beatty

W. J. Ellenberg

CERTIFICATE OF SERVICE DOCKET NO. 960786-TL

I HEREBY CERTIFY that a true and correct copy of the foregoing was served by Federal Express this 4th day of December, 1997 to the following:

Mr. Brian Sulmonetti
LDDS WorldCom Communications
Suite 400
1515 S. Federal Highway
Boca Raton, FL 33432
(407) 750-2529

Floyd R. Self, Esq.
Norman H. Horton, Esq.
Messer, Caparello, Madsen,
Goldman & Metz, P.A.
215 South Monroe Street
Suite 701
P.O. Box 1876
Tallahassee, FL 32302-1876
Atty. for LDDS WorldCom Comm.
(904) 222-0720

Joseph A. McGlothlin
Vicki Gordon Kaufman
McWhirter, Reeves, McGlothlin,
Davidson, Rief & Bakas, P.A.
117 South Gadsden Street
Tallahassee, Florida 32301
Atty. for FCCA
(904) 222-2525

Thomas K. Bond MCI Telecommunications Corp. 780 Johnson Ferry Road Suite 700 Atlanta, GA 30342 (404) 267-6315

Richard D. Melson Hopping Green Sams & Smith 123 South Calhoun Street P.O. Box 6526 Tallahassee, FL 32314 (904) 222-7500 C. Everett Boyd, Jr.
Ervin, Varn, Jacobs,
 Odom & Ervin
305 South Gadsden Street
P.O. Drawer 1170
Tallahassee, FL 32302
Atty. for Sprint
(904) 224-9135

Benjamin W. Fincher 3100 Cumberland Circle Atlanta, Georgia 30339 Atty. for Sprint (404) 649-5145

Monica Barone
Florida Public Service
Commission
Division of Legal Services
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Patrick K. Wiggins, Esq.
Donna L. Canzano, Esq.
Wiggins & Villacorta, P.A.
501 East Tennessee Street
Suite B
Post Office Drawer 1657
Tallahassee, Florida 32302
Tel. (904) 222-1534
Fax. (904) 222-1689
Attys. for Intermedia

Patricia Kurlin Intermedia Comm., Inc. 3625 Queen Palm Drive Tampa, Florida 33619-1309 (813) 829-0011 Tracy Hatch, Esq.
AT&T
101 North Monroe Street
Suite 700
Tallahassee, FL 32301
(904) 425-6364

Marsha E. Rule, Esq. c/o Doris M. Franklin AT&T 101 North Monroe Street Suite 700 Tallahassee, FL 32301

Andrew O. Isar Director - Industry Relations Telecomm. Resellers Assoc. 4312 92nd Avenue, N.W. P.O. Box 2461 Gig Harbor, WA 98335-4461 (206) 265-3910

Richard M. Rindler Swindler & Berlin, Chartered 3000 K Street, N.W. Suite 300 Washington, D.C. 20007 Tel. (202) 424-7771 Fax. (202) 424-7645

Kenneth A. Hoffman, Esq.
William B. Willingham, Esq.
Rutledge, Ecenia, Underwood,
 Purnell & Hoffman, P.A.
215 South Monroe Street
Suite 420
Tallahassee, FL 32301-1841
(850) 681-6788

Mr. Paul Kouroupas TCG-Washington 2 Lafayette Centre 1133 Twenty First Street, N.W. Suite 400 Washington, D.C. 20036 (202) 739-0030 Laura L. Wilson Vice President Regulatory Affairs Florida Cable Telecomm. Assoc. 310 North Monroe Street Tallahassee, FL 32301 Tel. (904) 681-1990 Fax. (904) 681-9676

John R. Marks, III Knowles, Marks & Randolph 528 East Park Avenue Tallahassee, Florida 32301 Tel. (850) 222-3768 Fax. (850) 561-0397

Kenneth S. Ruth, Florida Director COMMUNICATIONS WORKERS OF AMERICA 1040 Woodcock Road Suite 200 Orlando, FL 32813-3515 Tel. (407) 894-9781 Fax. (407) 894-9684

