

ORIGINAL

FISHER WAYLAND COOPER LEADER & ZARAGOZA L.L.P.  
2001 PENNSYLVANIA AVENUE, N.W.  
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WEBSITE <http://www.fwclz.com>

January 12, 1998

**VIA FEDERAL EXPRESS**

DEPOSIT                      DATE

D6 87 →                      JAN 13 1998

Ms. Blanca S. Bayo  
Director, Division of Records & Reporting  
Florida Public Service Commission  
Capital Circle Office Center  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

980069-TX

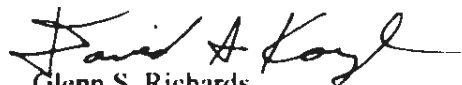
**Re:    United States Telecommunications, Inc.  
      Application for Authority to Provide Alternative Local Exchange Service**

Dear Ms. Bayo:

Transmitted herewith on behalf of United States Telecommunications, Inc. are an original and six (6) copies of its Application for Authority to Provide Alternative Local Exchange Service Within the State of Florida. Enclosed is a check for \$250 to cover the requisite filing fee.

Please date-stamp the "Receipt" copy of this filing and return it to the undersigned in the enclosed, self-addressed stamped envelope. Please direct any questions regarding this matter to the undersigned.

Respectfully submitted,



Glenn S. Richards

David S. Koneczal

Counsel for United States Telecommunications, Inc.

Enclosures

RECEIVED  
00680 JAN 13 1998  
FEDERAL EXPRESS

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**FLORIDA PUBLIC SERVICE COMMISSION  
CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850**

**APPLICATION FORM  
for**

**AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE  
WITHIN THE STATE OF FLORIDA**

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**INSTRUCTIONS**

1. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
2. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
3. Use a separate sheet for each answer which will not fit the allotted space.
4. If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Communications, Certification & Compliance Section  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0866  
(904) 413-6600**

5. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.
-

1. This is an application for (check one):

Original authority (new company)

Approval of transfer (to another certificated company)  
Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)  
Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)  
Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

**United States Telecommunications, Inc.**

3. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

**13902 N. Dale Mabry, Suite 212  
Tampa, Florida 33618  
(813) 963-0004**

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

**13902 N. Dale Mabry, Suite 212  
Tampa, Florida 33618  
(813) 963-0004**

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.

**N/A.**

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4. **Structure of organization:**

- |  |  |
|--|--|
| <input type="checkbox"/> Individual          | <input checked="" type="checkbox"/> Corporation      |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership         |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership         |
| <input type="checkbox"/> Joint Venture       | <input type="checkbox"/> Other, Please explain _____ |

5. **If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.**

Corporate charter number: P97000098483

**A copy of Applicant's Articles of Incorporation is attached hereto as Exhibit IV.**

6. **Name under which the applicant will do business (d/b/a):**  
**None**

7. **If applicable, please provide proof of fictitious name (d/b/a) registration.**

Fictitious name registration number:

8. **If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.**

9. **State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.**  
**None.**

10. Please provide the name, title, address, telephone number, Internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

**Ongoing Operations:**

**Stephen D. Henderson  
Vice President/Operations  
United States Telecommunications, Inc.  
13092 N. Dale Mabry, Suite 212  
Tampa, Florida 33618  
(813) 963-0004 (phone)  
(813) 968-6418 (fax)**

**Applications:**

**Glenn S. Richards, Esq.  
David S. Konczal, Esq.  
Fisher Wayland et. al, LLP  
2001 Pennsylvania Ave., NW  
Suite 400  
Washington, D.C. 20006  
(202) 659-3494  
(202) 296-6518 (fax)**

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.  
**Applicant plans to file applications to provide alternative local exchange service in California, New Jersey, New York, Massachusetts, Pennsylvania, and Rhode Island.**
12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.  
**No.**
13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.  
**No.**
14. Please indicate how a customer can file a service complaint with your company.  
**Customers may inquire about their bills and/or file a service complaint by contacting the company during normal business hours.**
15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability. **See Exhibit I.**

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements,

including:

1. the balance sheet
2. income statement
3. statement of retained earnings for the most recent 3 years.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

Pursuant to Section 364.337(1)(3) and 364.339(2), Florida Statutes, effective July 1, 1995, United States Telecommunications, Inc.'s Balance Sheet attached hereto as **Exhibit I** demonstrates that United States Telecommunications, Inc. has the financial ability to:

- (1) Provide the requested service in the geographic area proposed to be served;
- (2) Maintain the requested service; and
- (3) Meet its ownership obligations.

United States Telecommunications, Inc. does not have a chief financial officer or a chief executive officer. Stephen D. Henderson, Vice President/Operations, has certified that the unaudited financial statement is true and correct.

Because United States Telecommunications, Inc. was only recently incorporated on November 19, 1997, it is unable to provide an income statement nor a statement of retained earnings at this point.

- B. Managerial capability.  
**See Exhibit II.**
- C. Technical capability.  
**See Exhibit III.**



United States Telecommunications, Inc.

**EXHIBIT I**

**BALANCE SHEET**

**INCOME STATEMENT**

**STATEMENT OF RETAINED EARNINGS FOR 3 YEARS**

Pursuant to Section 364.337(1)(3) and 364.339(2), Florida Statutes, effective July 1, 1995, the documents attached hereto demonstrate that United States Telecommunications, Inc. has the financial ability to:

- (1) Provide the requested service in the geographic area proposed to be served;
- (2) Maintain the requested service; and
- (3) Meet its ownership obligations.



**Financial Statement**  
**United States Telecommunications, Inc.**

11/30/97

**Current Assets**

Operating Accounts	\$ 139,650	
Due from Affiliates (Prom. Notes)	1,422,500	
Accounts Receivable (Fees)	120,000	
Business Interests at Cost	2,000,000	
License Fees	240,000	
<b>Total Current Assets</b>		<b>\$3,922,150</b>

**Fixed Assets**

Furniture and Fixtures	\$ 19,875	
Equipment	9,860	
Accrued Depreciation	<1,211>	
<b>Net Fixed Assets</b>		<b>\$ 28,524</b>

**Total Assets** **\$3,950,674**

**Current Liabilities**

Loans From Shareholders	\$ 91,820	
Salaries	9,260	
Accrued Expenses	18,155	
License Fee	240,000	
		<b>&lt;\$ 359,235&gt;</b>

**Shareholders Equity** **\$3,591,439**

**Total Liabilities and Shareholders Equity** **\$3,950,674**

**CERTIFICATION OF APPLICANT**

I, Stephen D. Henderson, am Vice President/Operations of United States Telecommunications, Inc., the Applicant herein. I certify that, based on my information and belief, the attached unaudited financial statements are true and correct.



Stephen D. Henderson  
Vice President/Operations  
United States Telecommunications, Inc.

Date: 12/22/97

**EXHIBIT II**

**MANAGERIAL CAPABILITY**

United States Telecommunications, Inc., the Applicant herein, has the managerial capability to provide the proposed services. The management team is composed of individuals who, collectively, have significant experience in business and the telecommunications industry. Below is a brief description of the experience of some key management personnel:

Richard H. Inzer is President of United States Telecommunications, Inc. Educated with a concentration in business at the University of Arkansas, Mr. Inzer has over thirty-three years of experience in the insurance industry, including eleven years as President of R.L. Inzer & Company, Inc. Throughout his career, Mr. Inzer has been extremely successful in generating sales and developing insurance products. In addition to his articles published in the insurance trade press, Mr. Inzer has received numerous awards for his insurance sales achievements.

Stephen D. Henderson is Vice-President/Operations of United States Telecommunications, Inc. Mr. Henderson, a Certified Management Accountant, has over 25 years of significant management experience in the telecommunications industry, with particular expertise in the implementation of billing systems. Mr. Henderson holds a M.S. in Accounting from California State University at Northridge and a B.S. in Business Administration (Accounting) from California State College at Los Angeles. Most recently, as a consultant with Technology Staffing Resources, Mr. Henderson organized the implementation schedule for MCI's local billing system. From 1989 to 1996, Mr. Henderson served as a Program Manager and a Customer Billing Manager with GTE-Florida in Tampa. In both of these positions, Mr. Henderson managed and directed changes in billing systems. From 1987 to 1989, Mr. Henderson was employed as a Project Manager with GTE Mobilnet in Houston, Texas, where he

successfully implemented a system for cellular credit card phones. From 1971 to 1987, Mr. Henderson served in various managerial capacities with GTE California. In all of these positions, Mr. Henderson was intimately involved with GTE's accounting and billing processes.

**EXHIBIT III**

**TECHNICAL CAPABILITY**

United States Telecommunications, Inc., the Applicant herein, has the technical capability to provide the proposed services. As noted earlier, the management team has held various positions within the telecommunications industry. As a reseller of local basic services, Applicant will not own, control, operate or manage facilities in the State of Florida. Any technical issues that cannot be resolved by Applicant will likely be resolved by the underlying carrier whose services United States Telecommunications, Inc.'s resells.

**EXHIBIT IV**

**ARTICLES OF INCORPORATION**

# State of Florida

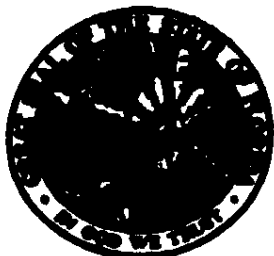


Department of State

I certify the attached is a true and correct copy of the Articles of Incorporation of UNITED STATES TELECOMMUNICATIONS, INC., a Florida corporation, filed on November 19, 1997, as shown by the records of this office.

The document number of this corporation is P97000098483.

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capitol, this the  
Nineteenth day of November, 1997



CR2FO22 (2-95)

Handwritten signature of Sandra B. Northam in cursive.

Sandra B. Northam  
Secretary of State

# ARTICLES OF INCORPORATION

The undersigned incorporator, for the purpose of forming a corporation under the Florida Business Corporation Act, hereby adopts the following Articles of Incorporation.

## ARTICLE I NAME

The name of the corporation shall be:

United States Telecommunications, Inc.

## ARTICLE II PRINCIPAL OFFICE

The principal place of business and mailing address of this corporation shall be:

13902 N. Dale Mabry, Suite 212  
Tampa, Florida 33618

## ARTICLE III SHARES

The number of shares of stock that this corporation is authorized to have outstanding at any one time is:

Twenty-five Thousand (25,000) shares

## ARTICLE IV INITIAL REGISTERED AGENT AND STREET ADDRESS

The name and Florida street address of the initial registered agent are:

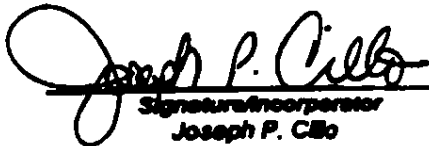
Joseph P. Cillo  
13902 N. Dale Mabry, Suite 212  
Tampa, Florida 33618

## ARTICLE V INCORPORATOR

The name and address of the incorporator to these Article of Incorporation are:

Joseph P. Cillo  
13902 N. Dale Mabry, Suite 212  
Tampa, Florida 33618

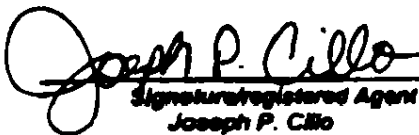
97 NOV 19 AM 10:25

  
\_\_\_\_\_  
Signature/Incorporator  
Joseph P. Cillo

11/18/97  
\_\_\_\_\_  
Date

(An additional article must be added if an effective date is requested)

Having been named as registered agent and to accept service of process for the above stated corporation of the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in the capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent

  
\_\_\_\_\_  
Signature/registered Agent  
Joseph P. Cillo

11/18/97  
\_\_\_\_\_  
Date



# State of Florida



## Department of State

I certify from the records of this office that UNITED STATES TELECOMMUNICATIONS, INC., is a corporation organized under the laws of the State of Florida, filed on November 19, 1997.

The document number of this corporation is P97000098483.

I further certify that said corporation has paid all fees and penalties due this office through December 31, 1997, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capitol, this the  
Thirtieth day of December, 1997



CR2EO22 (2-95)

A handwritten signature in cursive script, reading 'Sandra B. Northum'.

Sandra B. Northum  
Secretary of State

ORIGINAL

FISHER WAYLAND COOPER LEADER & ZARAGOZA L.L.P.  
2001 PENNSYLVANIA AVENUE, N.W.  
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January 12, 1998

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Ms. Blanca S. Bayo  
Director, Division of Records & Reporting  
Florida Public Service Commission  
Capital Circle Office Center  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

980069-TX

**Re:    United States Telecommunications, Inc.  
      Application for Authority to Provide Alternative Local Exchange Service**

Dear Ms. Bayo:

Transmitted herewith on behalf of United States Telecommunications, Inc. are an original and six (6) copies of its Application for Authority to Provide Alternative Local Exchange Service Within the State of Florida. Enclosed is a check for \$250 to cover the requisite filing fee.

Please date-stamp the "Receipt" copy of this filing and return it to the undersigned in the enclosed, self-addressed stamped envelope. Please direct any questions regarding this matter to the undersigned.

Respectfully submitted,

*[Handwritten Signature]*

**PRIME EQUITIES GROUP, INC.**    07/97  
813-963-0004  
13902 N. DALE MABRY, STE. 149  
TAMPA, FL 33618

1072

January 8, 1998

PAY TO THE ORDER OF Florida Public Utilities Commission

\$ 250.00/xx

Two Hundred Fifty and 00/100\*\*\*\*\*

DOLLARS

**Barnett** 049-006  
13902 N. Dale Mabry Hwy.  
Tampa, Florida 33618

FOR U.S. Tel Com

*Raymond R Beam*

DOCUMENT NO. 00680  
JAN 13 1998