hunter communications law group

ORIGINAL

DEPOSIT

DATE

VIA OVERNIGHT COURIER

D7414

MAR 3 1 1998

March 30, 1998

Florida Public Service Commission Division of Communications Certification and Compliance Section 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0866

980456-TX

Re:

Application of Touch 1 Communications, Inc. for Authority to Provide Alternative Local Exchange Service Within the State of Florida

Dear Sir or Madam:

Enclosed herewith, on behalf of Touch 1 Communications, Inc. ("Touch 1"), are an original and six copies of Touch 1's Application for Authority to Provide Alternative Local Exchange Service Within the State of Florida. Also enclosed is a check made payable to the Florida Public Service Commission ("Commission") in satisfaction of the \$250.00 statutory filing fee for this application.

Please file/stamp the enclosed copy of this transmittal letter to acknowledge receipt of Touch 1's Application by the Commission and return it to our offices in the enclosed addressed envelope.

Should you have any questions concerning this matter, please do not hesitate to contact the undersigned.

Respectfully submitted,

Catherine M. Hornan

Catherine M. Hannan

Enclosures

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:

03240-98 1

1620 I Street, N.W. Suite 70

Washington, D.C. 20006 Telephone (202) 293-2500 Facsimile (202) 293-2571

	Touch 1 Communications, Inc.
	100 Brookwood Road
	Atmore, AL 36502
	(334) 368-8600
	•
В.	Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.
	1200 South Pine Island
	Plantation, FL 33324
_	(954) 473-5503
Str	ucture of organization: √ Check appropriate box(s)
,) Individual () Corporation
,) Individual () Corporation) Foreign Corporation () Foreign Partnership
,) Individual () Corporation
(x (,) Individual () Corporation) Foreign Corporation () Foreign Partnership) General Partnership () Limited Partnership
(x (() Individual () Corporation) Foreign Corporation () Foreign Partnership) General Partnership () Limited Partnership) Joint Venture () Other, Please explain

T	his i	s an application for √ (check one):
()	()	Original authority (new company)
()	Approval of transfer (to another certificated company) Example, a certificated company purchases an existing company and desires to retain the original certificate authority.
()	Approval of assignment of existing certificate (to a noncertificated company) Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
()	Approval for transfer of control (to another certificated company) Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
١	lam	e of applicant:
-		Touch 1 Communications, Inc.
, 1	Nam	ne under which the applicant will do business (d/b/a):

	Z-T-T-T-T-T-T-T-T-T-T-T-T-T-T-T-T-T-T-T
have previously been adjudged ban	ctors, or any of the ten largest stockholders krupt, mentally incompetent, or found guilty ether such actions may result from pending
No officer, director or stockhold	der of Touch 1 Communications, Inc. has
been adjudged bankrupt, mentally	incompetent, or found guilty of any
felony or of any crime.	
If incorporated, please provide proof applicant has authority to operate in Corporate charter number: F9	
Please provide the name, title, addres	s, telephone number, Internet address, and
Cynthia Scogin Davis	
Director of Strategic Planni	ng
100 Brookwood Road	
Atmore, AL 36504-5751	(334) 368-8600 (334) 368-1314 fax

 Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

Touch 1 Communications, Inc., does not currently offer local exchange or alternative local exchange service in any state. Applications for authority to provide local telecommunications services are pending in the states of Alabama, Louisiana and Tennessee.

-	ne state and reason for defial. Youch 1 Communications, Inc., has not been denied certification in any st
- -	Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.
1	No penalties have been imposed against Touch 1 Communications, Inc., in
	any state.
	Please indicate how a customer can file a service complaint with your company.
	Touch 1 Communications, Inc., provides a toll-free telephone number which
	Touch 1 Communications, Inc., provides a complaints, or to request refuncan be utilized by customers to register complaints, or to request refuncan be utilized by customers to register complaints, or to request refuncan be utilized by customers. Additionally, Applicant has in place internal processing and resolution of customer complaints, for facilitating the processing and resolution of customer complaints, Applicant's customer service employees receive specific training in the
	efficient, prompt resolution of customer complaints and are instructed efficient, prompt resolution for state commission consumer complain

- Please complete and file a price list in accordance with Commission Rule 25-24.825.(Rule attached)
- Applicant's Price List will be submitted one day prior to commencement of its local service offering.
- 16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.
 - A. Financial capability. SEE ATTACHMENT B

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

departments.

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official: Down Signature	3/16/98 Date
Title: President / Chief Executive Offices (334) 368-860	00 Telephone Number
Address: Touch 1 Communications, Inc.	
Atmore, AL 36502	

ATTACHMENT A
Response to Application Question No. 15

RULE 25-24.825 PRICE LIST OF TOUCH 1 COMMUNICATIONS, INC.

[to be submitted prior to service initiation]

ATTACHMENT B Response to Application Question No. 16 A

FINANCIAL CAPABILITY OF TOUCH 1 COMMUNICATIONS, INC.

Audited Consolidated Financial Statements of TOUCH 1, INC. (for the calendar year ending December 31, 1995) TOUCH 1 COMMUNICATIONS, INC.
ATMORE, ALABAMA

AUDITED FINANCIAL STATEMENTS
DECEMBER 31, 1995

WALLER AND CROOK, P.C.

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Statement of Cash Flows	5
Notes to Financial Statements	6 - 10

WALLER AND CROOK, P.C.

CERTIFIED PUBLIC ACCOUNTANTS

THE MOUTH PERSON OF A 41 ENG!

POST OFFICE DEAWLE 950 ATMORE, ALABAMA 36504

HAL E WALLER JR CPA (1945) JAMES W CROOK III. CPA B MITCHELL JONES CPA ### DOOR | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 1

INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders Touch 1 Communications, Inc. Atmore, Alabama

We have audited the accompanying balance sheet of Touch 1 Communications, Inc. (an Alabama corporation) as of December 31, 1995, and the related statements of income, stockholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Touch 1 Communications, Inc. as of December 31, 1995, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

The 1994 financial statements were compiled by us and our report thereon, dated March 15, 1995, stated we did not audit or review those financial statements and, accordingly, expressed no opinion or other form of assurance on them.

Wallerand Cook

TOUCH 1 COMMUNICATIONS, INC. BALANCE SHEETS DECEMBER 31, 1995 AND 1994

ASSETS		
	Audited 1995	Unaudited 1994
Current Assets		
Cash	\$ 184,338	\$ 9,776
Trade accounts receivable	22,863,665	
Notes receivable	24,101,167	
Other receivables	97,356	
Prepaid expenses	77,484	and the same of th
Total Current Assets	47,324,010	9,776
Property and Equipment,	V 1000 HARRING AND A	
at cost, less accumulated depreciation of \$714,715 in 1995	10,200,530	
Other Assets		
Other intangibles - net of amortization	586,945	
Investment in limited partnership, at cost	14,586	
Deposits	63,010	
Deferred charges	26,075	
Total Other Assets	690,616	
Total Assets	\$ 58,215,156	\$ 9,776
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		721
Trade accounts payable	\$ 32,014,671	\$
Short-term note payable	2,096,998	
Accrued expenses	529,150	
Current maturities of capital lease obligations	239,330	
Total Current Liabilities	34,880,149	
Non-Current Liabilities		
Capital lease obligations (net of current maturities)	609,189	
Notes payable - stockholders	1,586,000	
Notes payable - other related parties	2,370,408	
Deferred income tax	45,580	
Total Non-Current Liabilities	4,611,177	
Stockholders' Equity	0	
Common stock, par value \$.01 per share; authorized 5,000,000)	
shares, issued and outstanding 977,600 shares in 1995 & 1994	9,776	9,776
Additional paid in capital	13,074,936	
Retained earnings	5,639,118	
Total Stockholders' Equity	18,723,830	9,776
Total Liabilities and Stockholders' Equity	\$ 58,215,156	\$ 9,776

TOUCH 1 COMMUNICATIONS, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY YEAR ENDED DECEMBER 31, 1995

	CLASS A COMMON STOCK		PAID-IN		RETAINED	
	SHARES		AMOUNT		CAPITAL	EARNINGS
Balances at December 31, 1994 (Compiled)	977,600	\$	9,776	\$		\$
Addition (Note 14)					13,074,936	
Net Income		_				5,639,118
Balances December 31, 1995 (Audited)	977,600	\$	9,776	\$	13,074,936	\$ 5,639,118

TOUCH 1 COMMUNICATIONS, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1995

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Operations

The Company was organized on August 18, 1994, and is in the business of providing discounted long-distance service to its subscribers who are located throughout the United States.

Property and Depreciation

Equipment additions are recorded at cost. Maintenance, repairs and renewals are expensed, and additions and improvements are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets.

Line Installation Costs and Organization Costs

Initial costs of installing trunk groups have been capitalized, and are being amortized over a 36 month period. Organization costs have been capitalized and are being amortized over a 60 month period. Billing set-up costs have been capitalized and are being amortized over a 36 month period.

Employee Benefits

The cost of compensated leave is accrued as it is vested to the employee.

Income Taxes

Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax basis of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

Income tax expense is the tax payable or refundable for the period plus or minus the change in deferred tax assets and liabilities.

Cash and Equivalents

For purposes of the statement of cash flows, the Company considers all short-term debt instruments purchased with a maturity of three months or less to be cash equivalents.

Use of Estimates in the Preparation of Financial Statements

In preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company estimates an accrual for long-distance originating cost. Subsequently, the accrual is adjusted based on invoices received from the long-distance service provider.

TOUCH 1 COMMUNICATIONS, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED)

7. RELATED PARTY TRANSACTIONS

Notes Payable - Stockholders

The Company was indebted to stockholders on various notes totaling \$1,586,000. In addition, interest of \$113,452 had accrued through December 31, 1995. The notes bear interest at ten percent per annum, and become due on demand. The notes are collateralized by real estate.

Notes Payable - Other Related Parties

The Company was indebted to a limited partnership in which Touch 1 Communications, Inc. is the general partner. The various notes totaled \$1,940,408 at December 31, 1995. The notes bear interest at nine percent per annum and are unsecured. In addition, Touch 1 Communications, Inc. was indebted to a company with common owners. The balance owed at December 31, 1995 was \$430,000. This note is unsecured.

8. CAPITAL LEASES

The Company leases equipment under long-term lease agreements. At December 31, 1995, property and equipment included the following amounts for equipment held under capital lease obligations:

Equipment	\$1,038,019
Less Accumulated Depreciation	185,167
2000 / 10001110	\$ 852,852

Future minimum payments, by year, under capital leases with initial or remaining terms of one year or more consisted of the following:

1996	\$ 325,573
1997	320,513
1998	240,384
1999 (Final year)	136,440
Total minimum lease payments	1,022,910
Less amount representing interest	174,391
Present value of minimum lease payments	848,519
Less: current portion of obligations under capital leases	239,330
Long-term obligations under capital leases with interest rates ranging from 9.0% to 15.9%	\$ 609,189

Obligations under capital leases are collateralized by leased equipment.

During the year ended December 31, 1995, the Company incurred capital lease obligations totaling \$247,541 in connection with equipment acquisitions.

TOUCH 1 COMMUNICATIONS, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED)

INCOME TAXES 9.

At December 31, 1995, the provision for income taxes was comprised of the following:

Deferred income taxes

\$45,580

A reconciliation of income tax at the statutory rate to the Company's effective rate is as follows:

Income tax on net income computed statutory rates	\$2,192,565
Add:	
Tax on collection of receivables that had no tax basis	1,888,773
Excess book depreciation	123,834
Other non-deductible expenses	85,827
Less:	
Tax benefit of installment gain on sale of customer base	(4.290.999)
Current income tax expense	(*)
Deferred income tax expense	45,580
Provision for income taxes	\$ 45,580

The Company had an unused net operating loss carryforward of approximately \$5.5 million that may be used to offset any future taxable income. The operating losses expire in 2010.

SUPPLEMENTAL DISCLOSURES REGARDING CASH FLOWS 10.

Operating activities reflect interest paid in the amounts of \$561,372 in 1995.

The Company had non-cash financing relating to the acquisition of customer bases in the amount of \$2,411,625 during 1995.

The Company sold its customer base in exchange for a \$22,000,000 note receivable during 1995.

11. PENSION PLAN

During the year ended December 31, 1995, the Company established a 401(k) pension plan. The plan covers all employees who meet the eligibility requirements. Company will make contributions equal to 50 percent of the salary deduction elected by the employees up to a maximum of five percent of the employee's compensation. The Company contributed \$68,561 during 1995 on behalf of the plan participants.

Audited Consolidated Financial Statements of TOUCH 1, INC. (for the calendar year ending December 31, 1996) TOUCH 1, INC.
ATMORE, ALABAMA

AUDITED FINANCIAL STATEMENTS
DECEMBER 31, 1996

WALLER, CROOK & JONES, P.C. CERTIFIED PUBLIC ACCOUNTANTS

WALLER, CROOK & JONES, P.C.

208 SOUTH PENSACOLA AVENUE POST OFFICE DRAWER 920 ATMORE, ALABAMA 36504

HAL E. WALLER, JR., CPA (1955) JAMES W. CROOK, III, CPA R. MITCHELL JONES, CPA 334-368-3156 FACSIMILE

331 368 3000

INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders Touch 1, Inc. Atmore, Alabama

We have audited the accompanying consolidated balance sheet of Touch 1, Inc. (an Alabama corporation) as of December 31, 1996, and the related consolidated statements of income, stockholders' net capital deficit and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Touch 1, Inc. as of December 31, 1996, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Waller Crask & Jones

July 1, 1997

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TOUCH 1, INC. CONSOLIDATED BALANCE SHEET DECEMBER 31, 1996

CONSOLIDATED LIABILITES AND NET CAPITAL DEFICIT

Trade accounts payable Note payable-unconsolidated affiliate Short-term notes payable Accrued expenses Current maturities of capital lease obligations Current maturities of long term debt Total Current Liabilities Capital lease obligations (net of current maturities) Long term debt (net of current maturities) Stockholders Notes payable - stockholders Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$ 01 per share; authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (29,00) Total Stockholders' Net Capital Deficit (11,6)	Current Liabilities		comparaboli nama in
Note payable-unconsolidated affiliate Short-term notes payable Accrued expenses Current maturities of capital lease obligations Current maturities of long term debt Total Current Liabilities Capital lease obligations (net of current maturities) Long term debt (net of current maturities) Stockholders Notes payable - stockholders Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$ 01 per share, authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (29,000) Total Stockholders' Net Capital Deficit (11,6)	Bank Overdraft	\$	5,958,861
Note payable-unconsolidated affiliate Short-term notes payable Accrued expenses Current maturities of capital lease obligations Current maturities of long term debt Total Current Liabilities Capital lease obligations (net of current maturities) Long term debt (net of curent maturities) Stockholders Notes payable - stockholders Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$ 01 per share. authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (29,07) Total Stockholders' Net Capital Deficit (11,69)	Trade accounts payable		42,812,887
Short-term notes payable Accrued expenses Current maturities of capital lease obligations Current maturities of long term debt Total Current Liabilities Capital lease obligations (net of current maturities) Long term debt (net of current maturities) Stockholders Notes payable - stockholders Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$ 01 per share, authorized \$,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (29,0) Total Stockholders' Net Capital Deficit (11,6)			851,055
Accrued expenses Current maturities of capital lease obligations Current maturities of long term debt Total Current Liabilities Capital lease obligations (net of current maturities) Long term debt (net of current maturities) Solution of the company of the comp			3,044,205
Current maturities of capital lease obligations Current maturities of long term debt Total Current Liabilities Capital lease obligations (net of current maturities) Long term debt (net of current maturities) Stockholders Capital lease obligations (net of current maturities) Long term debt (net of current maturities) Stockholders Stockholders Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$.01 per share: authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11.6)			1,203,120
Current maturities of long term debt Total Current Liabilities Capital lease obligations (net of current maturities) Long term debt (net of curent maturities) Solution (net of current maturities) Long term debt (net of curent maturities) Solution (net of current maturi	Current maturities of capital lease obligations		439,005
Non-Current Liabilities Capital lease obligations (net of current maturities) Long term debt (net of curent maturities) Notes payable - stockholders Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$.01 per share: authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (139,00)		-	866,325
Capital lease obligations (net of current maturities) Long term debt (net of current maturities) Notes payable - stockholders Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$.01 per share. authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11,65)	Total Current Liabilities		55,175,458
Long term debt (net of curent maturities) Notes payable - stockholders Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$ 01 per share: authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11,6)	Non-Current Liabilities		
Long term debt (net of curent maturities) Notes payable - stockholders Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$ 01 per share; authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11,6)	Capital lease obligations (net of current maturities)		917,839
Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$.01 per share: authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11,6)	Long term debt (net of curent maturities)		5,325,246
Notes payable - other related parties Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$.01 per share: authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11,6)			2,000,000
Deferred income tax Total Non-Current Liabilities Stockholders' Net Capital Deficit Common stock, par value \$ 01 per share; authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11,6)			2,895,397
Total Non-Current Liabilities 11,27 Stockholders' Net Capital Deficit Common stock, par value \$.01 per share, authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares (1,3) Additional paid in capital 18,7 Accumulated Deficit (29,0) Total Stockholders' Net Capital Deficit (11,6)			131,959
Common stock, par value \$ 01 per share: authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11,69		******	11,270,441
Common stock, par value \$.01 per share: authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11,69	Stockholders' Net Capital Deficit		
authorized 5,000,000 shares issued and outstanding 989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11,69	Common stock, par value \$ 01 per share.		
989,900 shares in 1996 Less Treasury Stock, at cost, 46,897 shares Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (1,39,00) (29,00) (11,69)	authorized 5,000,000 shares issued and outstanding		2000000
Additional paid in capital Accumulated Deficit Total Stockholders' Net Capital Deficit (11.69			9,899
Additional paid in capital Accompulated Deficit Total Stockholders' Net Capital Deficit (11.6)	Less Treasury Stock, at cost, 46,897 shares		(1,397,146)
Accumulated Deficit (29,0) Total Stockholders' Net Capital Deficit (11,6)			18,714,054
Total Stockholders Net oopius -			(29,022,021)
Total Liabilities and Net Capital Deficit S 54,7	Total Stockholders' Net Capital Deficit		(11,695,214)
	Total Liabilities and Net Capital Deficit	S	54,750,685

TOUCH 1, INC. CONSOLIDATED STATEMENT OF INCOME/(LOSS) YEAR ENDED DECEMBER 31, 1996

		1996
Revenue		
Sales	\$	62,210,161
Costs and Expenses		
Cost of service		26,172,445
Operating expenses		63,006,689
Depreciation		1,230,197
Interest		1,135,658
Total Costs and Expenses		91,544,989
Loss from operations		(29,334,828)
Other Income/(Loss)		
Miscellaneous income		399,186
		399,186
Total Other Income	-	333,100
Net Income/(Loss) Before Income Taxes		(28,935,642)
Provision for Income Tax	_	86,379
Net Income/(Loss)	s	(29,022,021)

TOUCH 1, INC. CONSOLIDATED STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 1996

1996 Operating Activities S (29,022,021) Net Loss Adjustments to reconcile net income to net cash provided by operations 1,230,197 Depreciation 4,050,304 Amortization (29.348,060)Change in receivables (311,098)Change in prepaid expenses (176,778)Change in deposits 43,663,942 Change in accounts payable 1,203,120 Change in accrued expenses 131,959 Change in deferred taxes (8,578,435)Net Cash Used by Operations Investing Activities (2,853,522)Purchase of equipment 376,157 Proceeds from sale of equipment (2.930,000)Investment in unconsolidated affiliate (1,967)Investment in limited partnerships (5,409,332)Net Cash Used by Investing Activities Financing Activities 5,958,861 Bank Overdraft (3.072,486)Payment of short-term borrowings 11,700,000 Proceeds from borrowings (598,667)Payments on notes and capital leases 59 Proceeds from sale of stock 13,987,767 Net Cash Provided by Financing Activities Net Decrease in Cash Cash at Beginning of Year Cash at End of Year

Use of Estimates in the Preparation of Financial Statements

In preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company estimates an accrual for long-distance originating cost. Subsequently, the accrual is adjusted based on invoices received from the long-distance service provider.

2. ACCOUNTS RECEIVABLE

Accounts receivable at December 31, 1996, consisted of the following:

Trade accounts receivable	\$ 27,126,899
Less allowance for doubtful accounts	18,499
	\$ 27,108,400

3. NOTES RECEIVABLE

Notes receivable consisted of \$1,215,000 due from an unconsolidated affiliate. The note is related to debt that Touch 1, Inc. extinguished on behalf of the affiliate.

4. PROPERTY AND EQUIPMENT

Major classifications of property and equipment and their respective depreciable lives at December 31, 1996, are summarized below:

December 51, 1556, are semi-		
1	1996	Depreciable Lives
Land	\$ 191,945	
Vehicles	35,569	5 years
Land improvements	438,270	20 years
Buildings	5,883,830	30 years
Office equipment	4,767,725	5 years
Office furniture and fixtures	2,844,550	5 years
Leasehold Improvements	43,411	15 years
Leasenois improvement	14,205,300	
Less accumulated depreciation	1,941,425	
Leas accommunity depression	5 12,263,875	
	Section of the Party of the Par	

5. OTHER INTANGIBLE ASSETS

Other intangible assets consisted of the following:

Unamortized customer base	\$ 1,437,043
Unamortized installation costs	475,376
Unamortized organization costs	22,960
Unamortized billing set-up	173,638
Offariorazed bining set op	\$ 2,109,017

6. DEFERRED CHARGES

Deferred charges at December 31, 1996 consisted of the following:

Prepaid Telemarketing Less Accumulated Amortization \$11,733,114

4,123,224

\$ 7,609,890

SHORT-TERM NOTE PAYABLE

The Company established a financing agreement with a finance company which allowed amounts up to \$5,000,000 to be borrowed based upon the Company's trade accounts receivable and certain other assets. At December 31, 1996, there was a balance due of \$2,044,205. Interest was accruing under this agreement at two percent above the prime rate.

At December 31, 1996, the Company was liable to a bank on a short-term note totaling \$ 1,000,000 at an interest rate of 8.25 percent. The note was collateralized by real estate.

8. LONG-TERM NOTE PAYABLE

Long-term debt at December 31, consisted of the following

Various installment obligations with monthly payments aggregating \$112,573, due through May 2011 with interest at rates from 8.0% to 10.25% collateralized by real estate.

\$6,191,571

Less Current Maturities

866,325

Total Long-Term Debt

\$5,325,246

Maturities of long-term debt are as follows:

1997	\$ 866,325
1998	712,719
1999	340,080
2000	230,352
2001	250,402
Thereafter	3,791,693

\$6,191,571

9. RELATED PARTY TRANSACTIONS

Notes Payable - Stockholders

The Company was indebted to stockholders on various notes totaling \$2,000,000. In addition, interest of \$61,217 had accrued through December 31, 1996. The notes bear interest at ten percent per annum, and become due on demand. The notes are collateralized by real estate.

Notes Payable - Other Related Parties

The Company was indebted to a limited partnership in which Touch 1 Communications, Inc. is the general partner. The note totaled \$2,465,397 at December 31, 1996. The notes bear interest at nine percent per annum and were unsecured. In addition, Touch 1 Communications, Inc. was indebted to a company with common owners. The balance owed at December 31, 1996 was \$430,000. This note was unsecured.

Notes Due To/From Unconsolidated Affiliate

Touch 1, Inc. had a receivable from Telnet Systems, Inc. (see note 16) in the amount of \$1,215,000 that related to the original purchase Telnet and the related debt which was extinguished on behalf of Telnet. Touch 1, Inc. was indebted to Telnet Systems, Inc. in the amount of \$851,055 for telemarketing services that Telnet provided for Touch 1, Inc. during the course of the year. The total of those services for 1996 totaled \$3,577,055.

CAPITAL LEASES

The Company leases equipment under long-term lease agreements. At December 31, 1996, property and equipment included the following amounts for equipment held under capital lease obligations:

Equipment	\$ 1,854,556
Less Accumulated Depreciation	469,860
Less riceaniantes 2 sp	\$ 1,384,696

Future minimum payments, by year, under capital leases with initial or remaining terms of one year or more consisted of the following:

0.00240	\$ 564,475
1997	487,909
1998	
1999	383,965
2000 (Final year)	165,017
Total minimum lease payments	1,601,366
Less amount representing interest	244,522
Present value of minimum lease payments	1,356,844
Less: current portion of obligations under capital leases	439,005
Long-term obligations under capital leases with interest rates ranging from 9.0% to 13.5%	\$ 917,839

15. COMMITMENT AND CONTINGENCIES

The Company has entered into a long-term management and consulting agreement whereby it promises to provide all call rating, billing and collection functions for the other party's customer base.

The Company has an outstanding note receivable related to the settlement of debt on behalf of its affiliate, Telnet Systems, Inc.

16. STOCKHOLDERS' NET CAPITAL DEFICIT

On April 18, 1996, shareholders of Touch 1 Communications, Inc. (affiliate of Touch 1, Inc.) exchanged their shares, on a one for one basis, their shares in the affiliate for shares in the parent company. In addition to the exchange, 5,900 new shares were issued during 1996.

17. SUBSEQUENT EVENT

At December 31, 1996, Touch 1, Inc. owned Telnet Systems, Inc., a telemarketing company based in Fergus Falls, MN. The management of Touch 1, Inc. viewed the ownership of Telnet as a temporary investment and therefore elected to exclude the company's financial information in the consolidated financial statements. Telnet Systems, Inc. was sold in April 1997.

TOUCH 1, INC. FINANCIAL STATEMENT DECEMBER 31, 1997

TOUCH 1, INC. BALANCE SHEET DECEMBER 31, 1997

CURRENT LIABILITIES		
Accounts Payable	17,291,200	
Accounts Payable - BELL/LDDS	5,531,395	
Accounts Payable - LDDS(T 1, L.D.)	11,201,938	
Accounts Payable - Affiliate	0	
Leases Payable	833,482	
Notes & Interest Payable	12,267,130	
P/R Accruals & Withholdings	396,062	
Sales Tax Payable	1,056,171	
Accrued Income Taxes	131,959	
TOTAL CURRENT LIABILITIES		48,709,335
LONG TERM LIABILITES	0.400.047	
Leases Payable	9,489,917	
Notes & Interest Payable	3,572,997	
TOTAL LONG TERM LIABILITIES		13.062,913
TOTAL LIABILITIES		51.772,249
Charle	(5,247,357)	
Treasury Stock	10,039	
Common Stock	1,403	
Preferred Stock	25,773,360	
Paid in Capital	(23,391,534)	
Retained Earnings-Prior Retained Earnings-Current Year	11,902,078	
TOTAL EQUITY		9,047,989
TOTAL LIABILITIES AND FOUNTY		70,820,239

TOTAL LIABILITIES AND EQUITY

TOUCH 1, INC.

CONSOLIDATED INCOME STATEMENT

DECEMBER 31, 1997

	Current Month Actual	% of Revenue	Y T D Actual	% of Revenue
REVENUE Long Distance Revenue	\$6,736,125	98.8%	\$70,314,688	98.4%
Wireless Revenue	81,312	1.2%	1,118,342	1.6%
TOTAL REVENUE	6,817,437	100.0%	71,433,030	100.0%
COST OF SALES	3,870,044	56.8%	40,798,621	57.1%
Long Distance Wireless	38,442	0.6%	903,148	1.3%
TOTAL COST OF SALES	3,908,486	57.3%	41,701,769	58.4%
GROSS PROFIT	2,908,951	42.7%	29,731,261	41.6%
OPERATING EXPENSES	574,983	14.3%	10,881,300	15.2%
Corporate	6,798,708	99.7%	81,861,666	114.6%
Long Distance Wireless	115,705	1.7%	1,714,811	2.4%
TOTAL OPERATING EXPENSES	7,889,395	115.7%	94,457,777	132.2%
	375,000	5.5%	1,500,000	2.1%
Premier Management Fee LDDS Management Fee	1,669,924	24.5%	21,421,576	30.0%
Other Income/ Expense	(2,714,630)	-39.8%	53,925,775	75.5%
NET INCOME BEFORE TAXES	(5,650,150)	-82.9%	12,120,836	177.8%
Income Taxes NET INCOME	(5,650,150)	-82.9%	12,120,836	177.8%

TOUCH 1 COMMUNICATIONS, INC. BALANCE SHEET DECEMBER 31, 1997

LIABILITIES & EQUITY

CURRENT LIABILITIES	120,000,000	
Accounts Payable	16,069,132	
Accounts Payable - BELL/LDDS	5,531,395	
Accounts Payable - LDDS(T 1, L.D.)	11,201,938	
Accounts Payable - Affiliate	29,118,116	
Leases Payable	833,482	
Notes & Interest Payable	11,245,096	
P/R Accruals & Withholdings	398,062	
Sales Tax Payable	1,052,932	
Accrued Income Taxes	131,959	
TOTAL CURRENT LIABILITIES		75,580,110
LONG TERM LIABILITES	9,489,917	
Leases Payable		
Notes & Interest Payable	741,503	
TOTAL LONG TERM LIABILITIES		10,231,420
TOTAL LIABILITIES		85,811,529
STOCKHOLDERS' EQUITY		
	(1,397,146)	
Treasury Stock	9,850	
Common Stock	30,731,190	
Paid in Capital	(21,505,590)	
Retained Earnings-Prior	(39,959)	
Retained Earnings-Current Year		
TOTAL FOUITY		7,798,344

\$93,609,874

TOTAL EQUITY

TOTAL LIABILITIES AND EQUITY

TOUCH 1 COMMUNICATIONS, INC. INCOME STATEMENT DECEMBER 31, 1997

	Current	%		%	% of YTD
		of	YTD	of	Managed
	Month Actual	Revenue	Actual	Revenue	Revenue
REVENUE	, and a				
P. C.	\$ 6,051,315	89.8%	\$ 63,255,413	90.0%	38.7%
Long Distance Revenue	298,527	4.4%	4,465,394	6 4%	2.7%
Wholesale Revenue	382,840	5.7%	1,618,845	2 3%	1.0%
Wholesale - Premier	46,681	0.7%	427,179	0.6%	0.3%
Operator Services Revenue	2,796	0.0%	97,837	0.1%	0.1%
Small Business Revenue	148,858	2.2%	1,914,775	2.7%	1.2%
800 Service Revenue Unbillable & Uncollectible	(194,892)	-2.9%	(1,464,759)	-2.1%	-0.9%
TOTAL REVENUE	6,736,125	100.0%	70,314,688	100 0%	43.0%
COST OF SALES	1,116,500	16.6%	10,323,743	14.7%	6.3%
Originating Cost	2,874,660	42.7%	28,900,861	41 1%	17.7%
Terminating Cost	(559,045)	-8.3%	(5,236,304)	-7.4%	-3.2%
Discounts	177,819	2.6%	3,360,001	4 8%	2.1%
Travel Call	99,600	1.5%	1,279,086	1.8%	0.8%
Backhaul Charges	69,439	1.0%	760,403	1.1%	0.5%
Port Charges	50.0	0.1%	122,600	0.2%	0.1%
Maintenance & Mag Tape	9,200	1.2%	1,288,230	1.6%	0.8%
800 Number Cost	81,872				
TOTAL COST OF SALES	3,870,044	57.5%	40.798,621	58 0%	25.0%
GROSS PROFIT	2,866,080	42.5%	29,516,067	42.0%	18 1*-
OPERATING EXPENSES					
CUSTOMER RELATIONS		72.20		0.61	0.4%
Salaries	e	0.0%	667,551	0.5%	
Headsets	C	0.0%	383	0.0%	0.0%
Incentive Pay	0	0.0%	83	0.0%	0.0%
Magazine Subscriptions	0	0.0%	247	0.0%	0.0%
Recognition/Recreation/Morale	0	0.0%	1,133	0.0%	0.0%
Employee Education/Training	c	0.0%	515	0.0%	0.0%
Travel	0	0.0%	597	0.0%	0.0%
Office Supplies	0	0.0%	1,703	0.0%	0.0%
TOTAL CUSTOMER RELATIONS	0	0.0%	672,211	1.0%	0.4%
CUSTOMER ASSISTANCE					4.78
Salaries	176,936	2.6%	2,769,204	3.9%	1.7%
Incentives/Recognition/Morale	150	0.0%	2,240	0.0%	0.0%
Headsets	0	0.0%	3,856	0.0%	0.0%
Travel & Entertainment	0	0.0%	1,103	0.0%	0.0%
Employee Education	0	0.0%	0	0.0%	0.0%
	0	0.0%	18	0.0%	0.0%
Dues & Subscriptions	582	0.0%	8,275	0.0%	0.0%
Office Supplies New Cubicle Supplies	0	0.0%	6,996	0.0%	0.0%
TOTAL CUSTOMER ASSISTANCE	177,667	2.6%	2,791,692	4.0%	1.7%

TOUCH 1 COMMUNICATIONS, INC INCOME STATEMENT DECEMBER 31, 1997

	Current	% of	YTD	of	% of YTD Managed
	Actual	Revenue	Actual	Revenue	Revenue
Tapes & Headsets	0	0.0%	0	0.0%	0.0%
Employee Education	0	0.0%	0	0.0%	0.0%
Other	0	0.0%	С	0.0%	0.0%
Other	-		0	0.0%	0.0%
TOTAL QUALITY CONTROL	0	0.0%	0	0.0%	00%
ORDER FULFILLMENT	57,762	0.9%	772,518	1.1%	0.5%
Salaries	0	0.0%	7,633	0.0%	0.0%
Travel & Entertainment	0	0.0%	178	0.0%	0.0%
Employee Education	0	0.0%	132	0.0%	0.0%
Employee Incentives	182	0.0%	1,445	0.0%	0.0%
Office Supplies	5,966	0.1%	134,984	0.2%	0.1%
Data Card Maintenance	15,398	0.2%	128,840	0.2%	0.1%
Calling Card Supplies	6,189	0.1%	99,021	0.1%	0.1%
Calling Card Lease	0	0.0%	244	0.0%	0.0%
Incentive Funds - Card Division	60,000	0.9%	824,317	1.2%	0.5%
Fulfillment Center Postage	5,264	0.1%	483,279	0.7%	0.3%
Postage	0	0.0%	280	0.0%	0.0%
Dues & Subscriptions	184	0.0%	811	0.0%	0.0%
Mail Machine Supplies	3,440	0.1%	7,320	0.0%	0.0%
Mail Machine Lease Fulfillment Center Salaries	17,008	0.3%	229,647	0.3%	0.1%
TOTAL ORDER FULFILLMENT	171,394	2.5%	2,690,649	3.8%	1.6%
NETWORK OPERATIONS	57,525	0.9%	708,845	1.0%	0.4%
Salaries	07,525	0.0%	113	0.0%	0.0%
Incentives	243	0.0%	9,102	0.C*/s	0.0%
Travel & Entertainment	(871)	0.0%	12,419	0.0%	0.0%
Education	700	0.0%	5,800	0.0%	0.0%
Subscriptions	0	0.0%	186	0.0%	0.0%
Community Relations	208	0.0%	2,888	0.0%	0.0%
Office Supplies	0	0.0%	0	0.0%	0.0%
Shipping	0	0.0%	0	0.0%	0.0%
Telephone Tools & Test Sets	0	0.0%	253	0.0%	0.0%
Telephone Headsets	16	0.0%	1,026	0.0%	0.0%
Telephone Equip. Maint & Rep.	0	0.0%	0	0.0%	0.0%
Other	57,822	0.9%	740,639	1.1%	0.55.
TOTAL OPERATIONS	57,622		11 (67)		
REGULATORY AFFAIRS		0.2%	197,193	0.3%	0.1%
Salaries	15,661	0.0%	34	0.0%	0.0%
Incentives	0	0.0%	1,303	0.0%	0.0%
Travel & Entertainment	0	0.0%	757	0.0%	0.0%
Education	0	0.0%	19,627	0.0%	0.0%
Subscriptions & Publications	1,692	0.0%	1,669	0.0%	0.0%
Office Supplies	63	0.0%	56	0.0%	0.0%
Overnight Mail	0	0.0%	36,201	0.1%	0.0%
Legal & Regulatory Fees	1,800	0.0%	0	0.0%	0.0%
Other					

TOUCH 1 COMMUNICATIONS, INC INCOME STATEMENT DECEMBER 31, 1997

	Current Month Actual	% of Revenue	Y T D Actual	of Revenue	% of YTD Managed Revenue
REACQUISITION	0.0000000000000000000000000000000000000	1.2%	977,439	1.4%	0.6%
Salaries	83,334	0.0%	8,713	0.0%	0.0%
Reacquisition Incentives	0	0.0%	586	0.0%	0.0%
Tapes & Headsets	0	0.0%	89	0.0%	0.0%
Employee Education	0	0.0%	1,012	0.0%	0.0%
Office Supplies	27	0.0%	2,041	0.0%	0.0%
Travel & Entertainment	0	0.0%	0	0.0%	0.0%
Other		-			
TOTAL REACQUISITION	83,362	1.2%	989,880	1.4%	0.6%
MARKETING				923238	200
Salaries	1,077	0.0%	147,758	0.2%	0.1%
Office Supplies	0	0.0%	1,386	0.0%	0.0%
Welcome Envelope	6,005	0.1%	60,722	0.1%	0.0%
Residential Welcome Brochure	0	0.0%	987	0.0%	0.0%
Product Inserts	0	0.0%	1,758	0.0%	0.0%
Residential Refund Certificates	0	0.0%	3,846	0.0%	0.0%
Customer Assistance Stickers	0	0.0%	23,874	0.0%	0.0%
Disability Special Package	0	0.0%	1,889	0.0%	0.0%
Information Brochure	0	0.0%	1,269	0.0%	0.0%
Cust. Assistance Postcard	0	0.0%	1,633	0.0%	0.0%
Customer Relations Postcard	0	0.0%	20,704	0.0%	0.0%
Ohio LOA Postcards	0	0.0%	1,792	0.0%	0.0%
Order Fulfillment Postcard	0	0.0%	1,419	0.0%	0.0%
Stationery	279	0.0%	6,064	0.0%	0.0%
Collateral Revision	1,053	0.0%	8,369	0.0%	0.0%
Travel Cards	45,157	0.7%	321,322	0.5%	0.2%
Travel Cards Carrier	8,151	0.1%	75,413	0.1%	0.0%
800 Information Sheet	0	0.0%	233	0.0%	0.0%
800 Cards	0	0.0%	43,047	0.1%	0.0%
800 Card Carriers	0	0.0%	0	0.0%	0.0%
Travel/Entertainment/Educ.	1,395	0.0%	8,780	0.0%	0.0%
Please Hold Promotions	89	0.0%	801	0.0%	0.6%
White Page Directory Listings	69	0.0%	291	0.0%	0.0%
Yellow Page Listings	0	0.0%	479		0.0%
Subscriptions/Books	0	0.0%	601	0.0%	0.0%
Customer Notification	0	0.0%	44,740		0.0%
Legal Fees & Charges	180	0.0%	12,074	0.1%	0.1%
Bonus Cards	0	0.0%	87,370	0.0%	0.0%
End of Year Promotion	0	0.0%		0.0%	0.0%
Trade Show/Community Rel.	0	0.0%	1,843	0.1%	0.0%
Customer Referrals	2,110	0.0%	40,090	0.0%	0.0%
Agency Collaterals	0	0.0%	1,065		0.0%
Agency Promo Cards	0	0.0%	2,473	0.0%	0.0%
Other	0	0.0%			-
TOTAL MARKETING	65,575	1.0%	924,825	1.3%	0.6%
GENERAL & EXECUTIVE	26 390	0.4%	212,117	0.3%	0.1%

TOUCH 1, INC. OPERATING EXPENSES DECEMBER 31, 1997

	Current Month	Current Month Budget	Current Month Variance	% of Budget	YTD Actual	YTD Budget	YTD Variance	of Budget
	Actual	Blinger	variance	Billing Ci	25343445			
IN RESOURCES								
es	\$13,585	\$37,191	(\$23,606)	36.5%	315,481	\$481,707	(\$166,226)	65.5%
l.	20	1,486	(1,466)	1.3%	5,174	17,832	(12,658)	29.0%
	0	1,385	(1,385)	0.0%	4,274	21,620	(17,346)	19.8%
ation	152	1,326	(1,244)	10.9%	6,852	16,752	(9,900)	40.9%
, Supplies and Subscriptions	1,484	698	786	212.6%	6,818	8,376	(1,558)	81.4%
	0	310	(310)	0.0%	(1,256)	3,720	(4,976)	-33.8%
Training	٥	5,067	(5,067)	0.0%	41,547	60,804	(19,258)	68.3%
itment	0	602	(602)	0.0%	8,941	8,724	217	102.5%
oyee Benefits	144,307	114,862	29,445	125.6%	1,531,506	1,287,791	243,815	118.9%
oll Taxes	48.925	104,420	(55,495)	46.9%	800,203	1,170,719	(370,516)	68.4%
oyee Education	0	965	(965)	0.0%	(982)	11,580	(12,562)	-8.5%
ed Time Accrual	49,086	25,000	24,086	196.3%	602,660	300,000	302,660	200.9%
ellaneous	463	725	(262)	63.8%	472	14,700	(14,228)	3.2%
AL HUMAN RESOURCES	258,022	294,107	(36,085)	87.7%	3,321,791	3,404,325	(82,535)	97.6%
ITENANCE								
ries	4,255	3,377	878	126.0%	49,649	42,530	7,119	116.7%
tract Labor	1,026	1,730	(704)	59.3%	21,118	32,415	(11,297)	65.1%
:e Supplies	17	759	(743)	2.2%	3,142	9,108	(5,966)	34.5%
inds	400	1,198	(798)	33.4%	23,624	24,576	(952)	96.1%
tings	10,538	15,414	(4,877)	68.4%	179,086	184,968	(5,882)	96.8%
irity	0	4,333	(4,333)	0.0%	47,585	51,996	(4,411)	91.5%
iers	6,116	12,143	(5,027)	50.4%	111,207	145,716	(34,509)	76.3%
ading	0	400	(400)	0.0%	3,967	4,800	(833)	82.6%
1	20,445	54,220	(33,775)	37.7%	332,313	517,240	(184,927)	64.2%
phone Cost	70,327	122,724	(52,397)	57.3%	1,112,874	1,396,253	(283,379)	79.7%
es	8,710	17,440	(8,730)	49.9%	132,572	183,480	(50,908)	72.3%
AL MAINTENANCE	121,833	233,738	(111,905)	52.1%	2.017 137	2,593,082	(575.945)	77.8%
CUTIVE			100					
ries	61,179	47,011	14,168	130.1%	586,430	623,639	(37,210)	94.0%
scriptions	C	0	0	0.0%	4,733	1,195	3,538	396.1%
loyee Functions	0	100,000	(100,000)	0.0%	0	100,000	(100,000)	0.0%
el	5,431	2,000	3,431	271.5%	72,182	24,000	48,182	300.8%
:e Supplies	30	0	30	0.0%	39	0	39	0.0%

TOUCH 1, INC.

OPERATING EXPENSES

DECEMBER 31, 1997

	Current Month	Month Budget	Current Month Variance	% of Budget	YTD Actual	YTD Budget	YTD Variance	of Budget
	66 649	149.011	(82.362)	44.7%	663,384	748,834	(85,450)	88.6%
L EXECUTIVE	00,047	0.902,000.0	1980.000					
AGEMENT INFORMATION SERVICES								
ies	66,560	82,472	(15,912)	80.7%	845,390	1,041,153	(195,763)	81.2%
ware Maintenance	4,295	5,500	(1,204)	78.1%	52,773	66,000	(13,227)	
vare Maintenance	4,813	57,000	(52,188)	8.4%	157,171	158,950	(1,779)	98.9%
1 元 (1) 元 (3) (1) 元 (2) (2) (3) (3) (3) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	7,845	15,000	(7,155)	52.3%	115,566	147,000	(31,434)	78.6%
rinting	8 462	8,000	462	105.8%	117,504	81,750	35,754	143.7%
ige	٥	150	(150)	0.0%	11,729	1,800	9,929	651.6%
Page	905	2,000	(1,095)	45.3%	26,754	24,000	2,754	111.5%
ofiche	26,848	4,000	22,848	671.2%	72,396	48,000	24,396	150.8%
ster Recovery	5.983	6,500	(517)	92.0%	98,702	78,000	20,702	126.5%
puter Supplies el	253	0	253	0.0%	40,667	25,000	15,667	162.7%
7.5	0	0	0	0.0%	12,698	21,000	(8,302)	60.5%
ation	0	500	(500)	0.0%	0	6,000	(6,000)	0.0%
munications	218	600	(3f(2)	36.3%	2,270	8,200	(5,930)	27.7%
e Supplies		3.000	(3,000)	0.0%	93,581	79,000	14,581	118.5%
sulting Fees	4,650	0.000	4,650	0.0%	20,627	0	20,627	0.0%
Iware/Software Expense	135	0	135	0.0%	2,032	0	2,032	0.0%
ellaneous	135			- 0.0 %			- 1,001	
AL MGT. INFOR, SERVICES	130,969	184,722	(53,754)	70.9%	1,669,861	1,785,853	(115,993)	93.5%
RPORATE MARKETING								
aries	34,773	10,261	16,512	190.4%	286,030	247,730	38,300	115.5%
keting Support	0	850	(850)	0.0%	1,241	10,200	(8,959)	12.2%
ncy Fees and Retainer	0	10,000	(10,000)	0.0%	74,593	120,000	(45,407)	62.2%
npany Store	61	0	61	0.0%	3,622	15,000	(11,378)	24.19
nmunity Relations	363	3,193	(2,830)	11.4%	6,216	38,316	(32,100)	16.25
ce Supplies	227	400	(63)	84 3%	3,245	5,750	(2,505)	56.49
vel & Entertainment	1,532	1,500	32	102.1%	8,367	9,000	(633)	93.05
oloyee Education	0	1,500	(1,500)	0.0%	550	9,000	(8,450)	6.15
s & Subscriptions	š	50	(50)	0.0%	1,512	600	912	252.05
	Ď	600	(600)	0.0%	0	7,200	(7,200)	0.01
tage	40	60,000	(59,960)	0.1%	874,466	1,879,440	(1,004,974)	46.5
keting Roundtable	0	0.000	0	0.0%	0	18,500	(18,500)	0.01
ille Relations		0	164,847	0.0%	540,647	0	540,647	0.01
ndled Product Implementation	164,847	0	55.423	0.0%	55,423	0	55.423	0.0%
annel Development	55,423	0	22,473	0.07*	33,423	·	93,423	0.07

Before the FLORIDA PUBLIC SERVICE COMMISSION

STATE OF ALABAMA)	
)	ss:
COUNTY OF ESCAMBIA)	

CERTIFICATION

I, Trey Davis, a duly authorized officer of Touch 1 Communications, Inc., am authorized to make this certification on behalf of Touch 1 Communications, Inc. The statements concerning Touch 1 Communications, Inc., made in the foregoing Unaudited Consolidated Financial Statements of Touch 1, Inc., for the period ending December 31, 1997, are true, complete, and accurate to the best of my knowledge and are made in good faith

Touch I COMMUNICATIONS, INC.

Chief Financial Officer

ATTACHMENT C
Response to Application Question No. 16 B

MANAGERIAL CAPABILITY OF TOUCH 1 COMMUNICATIONS, INC.

TREY DAVIS Chief Financial Officer

Trey Davis joined Touch 1 in October of 1995 as Director of Strategic Planning. In this capacity, Mr. Davis' responsibility included contract negotiations, business analysis and wide ranging corporate development activities. Mr. Davis was named Chief Financial Officer of the Company in May of 1997. Prior to joining Touch 1, Mr. Davis was the Corporate Planning Officer at Deposit Guaranty Corp, and earlier in his career, he acted as Manager of Business Planning for MobileComm, a BellSouth Company. Mr. Davis holds both a BBA and an MBA from Millsaps College.

CLARENCE PRESTWOOD Vice President, Strategic Planning

Clarence Prestwood received a BA in accounting from the University of West Florida in 1974. Over the course of his career, Mr. Prestwood has worked with the Florida Public Service Commission, Contel Corporation, Prest Enterprises, and Mapcom Systems. Additionally, Mr. Prestwood held the position of President and Chief Executive Officer of CyberNet Holding, Inc., a subsidiary of ITC Holding Company, Inc. Mr. Prestwood joined Touch 1 in July of 1997 after having served as the Chief Financial Officer of DigiPH PCS, Inc., in Mobile, Alabama.

ATTACHMENT D Response to Application Question No. 16 C

TECHNICAL CAPABILITY OF TOUCH 1 COMMUNICATIONS, INC.

As set forth in its Application, Touch 1 currently has applications for local telecommunications authority pending in the states of Alabama, Louisiana and Tennessee. Touch 1 intends to provide local telecommunications services to residential and small business users initially throughout the southeastern United States and ultimately throughout the nation.

Touch 1 believes its proposed service offering, which will be set forth more fully in Applicant's Price List, would significantly advance the public interest by enhancing the local telecommunications service options available to the as-yet significantly underserved residential telecommunications market.\(^1\) Coupled with Applicant's long-standing commitment to providing examplary customer service, the broadening of Touch 1's current service offering to include local telecommunications services will benefit residential consumers by allowing them to enjoy the benefits of "one-stop" shopping for the satisfaction of all their telecommunications needs, provided by an entity uniquely in tune to the needs of residential consumers. Like its high-quality competitively-priced long distance services, Touch 1 will provide its local telecommunications offering to residential and small business users in a manner designed to satisfy both the heightened customer service expectations and the price-sensitivity of these customers. To the extent that Applicant's activities enhance competition, consumers should benefit from lower prices, increased network efficiencies and perhaps even higher quality and innovative telecommunications services.

Touch 1 will fully comply with the rules and regulations of this Commission in connection with the provision of local telecommunications services. In particular, recognizing the critical role local telecommunications service plays in enabling consumers to immediately

Applicant's Price List will be submitted to the Commission at least one day prior to initiation of its proposed service offering in accordance with Rule 25-24.825. Application will provide courtesy copies of its Price List to Commission personnel upon request.

contact emergency service providers, Applicant will provide the same level of access to 911 that local exchange carriers currently provide in their respective service areas. Touch 1 will collect a 911 fee from subscribers and remit such fees to the appropriate 911 jurisdiction in accordance with Section 365.171, Florida Statutes.