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April 13, 1998

Blanca S. Bayo, Director Division of Records & Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Docket No. 950387-SU Re:

> Application for a rate increase for North Ft. Myers Division in Lee County by Florida Cities Water Company - Lee County Division.

Dear Ms. Bayo:

Enclosed on behalf of Florida Cities Water Company is original and 15 copies of a Notice of Filing Transcripts of Agenda Conference and Internal Affairs Meeting.

| <b>A</b> FA | 2 enclosed extra copy of this | letter and returning same | to  |
|-------------|-------------------------------|---------------------------|---|
| APP .       | attention. Thank you for your |                           |   |
| CAF .       |                               | Sincerely,                |   |
| CMU.        |                               | Hayne L. Schiefelbein     |   |
| CTR .       |                               | Wayne L. Schiefelbein     |   |
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## **ORIGINAL**

## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION TALLAHASSEE, FLORIDA

IN RE:

Consider Whether to Concede Error in the Appeal of Florida Water Services Corp. Concerning the Use of Annual Average Daily Flow in Determining Used and Useful. (1st DCA Case No. 96-04227) (Vandiver).

DOCKET NO. 950495-WS



CHAIRMAN JULIA A. JOHNSON COMMISSIONER J. TERRY DEASON COMMISSIONER SUSAN F. CLARK COMMISSIONER E. LEON JACOBS

INTERNAL AFFAIRS

ITEM NUMBER:

2

DATE:

Tuesday, February 3, 1998

PLACE:

4075 Esplanade Way, Room 140 Tallahassee, Florida

JANE FAUROT, RPR P.O. BOX 10751 TALLAHASSEE, FLORIDA 32302 (904) 379 - 8669

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## PROCEEDINGS

MS. HELTON: (proceedings in progress) -- what I believe is the awkward position of having to discuss legal strategy in the open because of the fact that we are a state agency and its legal body is -- I don't think we're left with any choice.

As you know, I have recommended that based on the recent Florida Cities decision, we concede error in the SSU/Florida Water rate case for the last appeal based on that decision for the annual average daily flow issue. The reason being that I believe the court reversed us in Florida Cities because the court did not believe that we had competent, substantial evidence to base the used and useful finding for wastewater treatment plant in that case on annual average daily flow, and that we did not adequately explain the decision to do that in the order. And I believe that we're faced with a similar situation here in the Florida Water case.

In the Florida Water case, the only evidence that you relied on in your decision was the fact that there were -- I think it boiled down to five permits that had annual average daily flow listed as the plants' capacity for those wastewater treatment plants.

There was no testimony in the record to support

making the used and useful calculation on annual average daily flow. Nor was there any testimony in the record saying why annual average daily flow should be used over the annual average max month. That situation, frankly, I don't believe is present in the Palm Coast appeal, which the court is going to hear the next day.

COMMISSIONER CLARK: So it's your -- only your recommendation with respect to one of them.

MS. HELTON: Right. I did the table with the three cases to try to show what we had in Florida Cities, why I thought the situation was similar in the Florida Water case, and why I think we're in much better standing as far as the Palm Coast case goes.

In that case we had Karen Amaya, a staff engineer, on the stand saying why -- that it should be based on, you know, average daily flow and why. And in the Commission order we have an explanation of not only that it should be based on annual average daily flow, but the why, and that is because it gives us a skewed used and useful calculation. That's not present, unfortunately, in the Florida Water decision, in my opinion.

COMMISSIONER DEASON: What do we hope to gain by admitting error? I'm not so sure that -- I'm just

1 trying to figure out -- try to improve our credibility 2 in the court? Attorneys' fees are not at issue here. 3 MS. HELTON: No. No one has asked for attorneys' fees. 5 I believe that we've got a recent decision that's 6 come out, that the court was pretty clear that they 7 think we made the wrong decision with annual average daily flow. And I think the same situation is here in 8 9 the Florida Water case. And I think that for me to go over there and argue otherwise does damage our 10 11 credibility. And I'm not sure that's the position we 12 want to be in with this court. 13 COMMISSIONER JACOBS: Do you think that that was 14 on -- well, let me say this. My reading of the case was that that factor played into the other issues in 15 the case and kind of built -- built up a momentum that 16 the court was on to see that we reached error in 17 that --18 MS. HELTON: I'm not sure what case you're 19 talking about, the Florida Cities case? 20 COMMISSIONER JACOBS: Yes, the Florida Cities 21 case. In other words, I don't know that that issue 22 standing alone -- and maybe I'm wrong, tell me. 23 MS. HELTON: Well, it's simply the fact that we 24

don't have a very good record over there with Florida

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Water decisions.

COMMISSIONER JACOBS: Here's my point. If there were other factors, other issues in that -- in that decision that contributed to the court's conclusion, can we come away from that decision saying that that issue alone we want --

MR. SMITH: Let me interrupt you a second. There may have been other issues; there always are in court decisions, because they're looking at the fairness and the result and -- but you don't see that in the order. And what they reversed you on is basically a policy change without a sufficient explication and lack of competent substantial evidence. I think that is the only question that you should consider in making this decision. And, you know, it may be that, you know, the factors or the consequences of this particular decision in this case is not nearly as significant as it was in that one. But that's not what the case is about legally.

COMMISSIONER JACOBS: Help me understand this policy change. It is my understanding that in terms of the actual annuals, was this -- did we change how we calculate this?

COMMISSIONER CLARK: That was my question, too.

Because it seems to me that we were relying on

1 permitted capacity, and the permitted capacity was 2 based on average annual flow. 3 MR. HILL: It's my understanding, as I tried to 4 explain to my bosses, that our practice has been to 5 try to match, and --6 COMMISSIONER CLARK: What's permitted. 7 MR. HILL: Right. -- with what we've used in our calculations for used and useful. And sometimes the 8 9 matching is -- sometimes we've had to go a collection system, sometimes we have used the monthly, sometimes 10 11 the annual. And so the attempt on the part of our ADM staff (phonetic) has been to match the numerator and 12 the denominator. 13 COMMISSIONER CLARK: Wait a minute. What do you 14 mean, "match the numerator and the denominator?" 15 What's the "numerator," and what's the "denominator?" 16 MR. HILL: The denominator would be the plant 17 capacity, and the numerator would be the demand of the 18 19 customer, the flow going through the plant. COMMISSIONER CLARK: I see. 20 MR. HILL: And so if one is stated as a monthly 21 average, then we would use a monthly average. If one 22 is stated as an annual average, then we would use an 23 annual average. 24

COMMISSIONER CLARK: So we haven't changed our

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|----|----|-----|------|--------|
|    | po | pol | poli | policy |

2 MR. HILL: That's my belief, yes, ma'am.

MS. HELTON: The court disagreed. Diana Caldwell argued to the court in the Florida Cities case that we didn't -- this wasn't a matter of changing policy; this was a matter of matching, the matching concept that Mr. Hill just described. And the court --

COMMISSIONER CLARK: I guess what I don't understand is that it seems to me that they said you have to use maximum monthly flow. Is that right, maximum --

MS. HELTON: The court said that absent competent substantial -- well, let's look at the actual language of the opinion. I'm reading from Page 14 and 15 of the January 12th opinion from the court:

"Because this policy shift was essentially unsupported by expert testimony, documentary opinion, or other evidence appropriate to the nature of the issue involved, the PSC must, on remand, give a reasonable explanation, if it can, supported by record evidence," in parentheses, "(which all parties must have an opportunity to address)," end parentheses, "as to why average daily flow in the peak month was ignored."

COMMISSIONER CLARK: And the reason it is

ignored, according to what you said, is that you match

-- when you're determining used and useful, you use

the same criteria that was used for the permit. If

the permit used maximum monthly flow, then you would

use that. If the permit didn't use it, you use

average. And is that what you have in all of these

cases?

MR. HILL: Again, we looked at 20 or 30 past cases and that has been our attempt, to match.

MS. HELTON: Unfortunately, I don't believe that we have any orders that specifically say that, and we didn't say that in the Florida Cities decision. And I don't think that we have said that in the Florida Water decision, that what we're concerned about is matching the numerator and the denominator. Because otherwise you have a skewed used and useful result.

COMMISSIONER DEASON: One would think it would be intuitive, that's what you would want it to be.

COMMISSIONER JACOBS: I don't get that leap of logic there that you wouldn't. I don't understand how you could explain matching.

COMMISSIONER CLARK: I think what we've got to do is go back to the court and indicate that the reason you've used it is the matching concept. When you are -- when you are trying to determine how much of a

plant is used, you should use the same criteria. And if the plant is permitted using maximum monthly flow, then it's appropriate to use maximum monthly flow to determine used and useful. But where it's permitted using average annual flow, then you use that. And it seems to me, at least in the Florida Water -- SSU, that is, in fact, what happened.

COMMISSIONER JACOBS: Now, there was a change, as I understand, that did occur.

MS. HELTON: Yes, there was a change. And as I understand it, in about 1992, DEP changed the way they did their permitted capacity. They gave the utility the option of doing maximum average daily flow, a three-month average daily flow, and annual average daily flow. And the utility, as I understand it, is able to choose which demand they want placed on the permit.

And depending on which demand they want on the permit makes a difference as far as what capacity they are rated at at DEP and how quickly they come to that capacity. And it also makes a difference for us as far as how -- what the used and useful determination is.

And the problem is we did know about that change.

And there should have been something in the record to

1 explain that change, I believe, is what I'm trying to 2 get at. COMMISSIONER CLARK: Well, it seems like what it 3 4 said, the order said, apparently, that if we can we 5 have to explain it. And I think what we should do is go back and explain it. Or explain it -- explain it 7 in this case at oral argument as to why we did it. Say, "You have taken issue with that because we 8 9 haven't explained it." But the reason you do it is you want to match the numerator and the denominator; 10 11 you want to use the same basis of determining how much of the plant is used on the basis that it was 12 permitted. 13 MR. SMITH: All of which is fine, because -- I 14 mean, if that is supported by the order, then the 15 court can take it up and run with it. But if it's not 16 supported by the order, then we're in sort of the same 17 situation. 18 COMMISSIONER CLARK: Well, but then we can issue 19 an amendatory order. I suppose we can --20 MR. SMITH: Not at this point. 21 (Simultaneous conversation) 22 COMMISSIONER CLARK: But we need to explain it on 23 oral argument. 24

MS. HELTON: What testimony am I going to use to

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support that? All we have, in my opinion, is the permit that has annual average daily flow.

COMMISSIONER CLARK: Well, Mr. Hartman said it's been our practice to rely on the flow data in the most recent DEP operating permits -- permits to calculate used and useful. If they are using average annual flow for the permit, then it's appropriate to use it for used and useful.

MR. SMITH: Looking at some of these -- I mean, we'll do whatever you want to do, Commissioner, that's fine. But one of the things that the court picked up on is on Page 11 in the opinion, they said you say that it is your policy to match, and then you turn around, and the next -- two days later and you issue one where the permit, apparently, had the -- whichever one we relied on, and then you turned around and did it the old way, and you said it was your policy.

COMMISSIONER CLARK: Wait a minute. I didn't -- what did the court say?

MR. SMITH: Okay. Okay. Reciting the dialogue, but now this so-called miscalculation, as in mismatching, occurred repeatedly in numerous cases over several years. Yes, that's right. But then the PSC in an order issued February 25, denying a motion for rehearing in an order entered September 12th, two

| 1  | days after its final order, the PSC identified the     |
|----|--|
| 2  | matter as an issue of Commission policy. And at that   |
| 3  | time we went back to, apparently, the mismatch. And    |
| 4  | they picked up that we said it was a policy. And       |
| 5  | that's one of the things that                          |
| 6  | COMMISSIONER CLARK: What I'm having difficulty         |
| 7  | with is that it seems to me the policy is that you     |
| 8  | match the used and useful the way you calculate        |
| 9  | used and useful as being what's on what the permit     |
| 10 | was issued for.  |
| 11 | MR. SMITH: Yes, ma'am.                                 |
| 12 | COMMISSIONER CLARK: And the policy is not that         |
| 13 | you use a maximum monthly flow.                        |
| 14 | MR. SMITH: I think that the problem I think            |
| 15 | the court picked up that the policy was, in fact, that |
| 16 | even though we somebody may have to correct me.        |
| 17 | I'm not familiar with all the details of the case.     |
| 18 | But the problem was that, in fact, the mismatching was |
| 19 | the policy in the court's opinion.                     |
| 20 | CHAIRMAN JOHNSON: Well, what were they relying         |
| 21 | upon in this case, whatever they decided? What were    |
| 22 | they relying on? What evidence was there to suggest    |
| 23 | that we  |
| 24 | MR. SMITH: Well, they cited a number of cases          |
|    |  |

MS. HELTON: There were a string of cases where

| Τ              | annual average   |
|----------------|--|
| 2              | CHAIRMAN JOHNSON: Max.                                 |
| 3              | MS. HELTON: max month capacity had been used           |
| 4              | to determine used and useful.                          |
| <sub>.</sub> 5 | COMMISSIONER CLARK: Yes, but they also was             |
| 6              | that used on their permit? Without that other piece    |
| 7              | you don't know if we have changed our policy.          |
| 8              | MS. HELTON: Can I read the line of questioning         |
| 9              | that the order relies on there? To me it's a little    |
| 10             | bit of a stretch.                                      |
| 11             | CHAIRMAN JOHNSON: Before you do that,                  |
| 12             | though   |
| 13             | COMMISSIONER CLARK: You mean their order or our        |
| 14             | order?   |
| 15             | MS. HELTON: Our order.                                 |
| 16             | CHAIRMAN JOHNSON: Before you do that, was there        |
| 17             | a policy of a mismatch or                              |
| 18             | MR. HILL: No, we didn't have a policy of               |
| 19             | mismatch. And to my knowledge, we haven't had. We      |
| 20             | have had, to the extent the permit was silent, we      |
| 21             | would use the max month. If the permit had something   |
| 22             | on it, we would be consistent with the permit. And as  |
| 23             | I went back and looked at the I don't know how many    |
| 24             | years we went back, 15 or 20 cases, I didn't see an    |
| 25             | apparent mismatch in the schedule that I gave Dr. Bane |

| _  | and Mr. Talbott when they were asking me for an        |
|----|--|
| 2  | explanation of what was happening.                     |
| 3  | CHAIRMAN JOHNSON: Thank you. You wanted to read        |
| 4  | something?   |
| 5  | MS. HELTON: Yes. The line of questioning that          |
| 6  | this finding is or this statement is based on is       |
| 7  | Mr. Twomey is asking Mr. Hartman, who is, I believe, a |
| 8  | paid expert Florida Water witness.                     |
| 9  | Mr. Twomey: "And I would like to ask you               |
| 10 | first, in this case, Mr. Hartman, help me be clear in  |
| 11 | understanding. In terms of calculating used and        |
| 12 | useful, it's my understanding that SSU has calculated  |
| 13 | the wastewater treatment plant used and useful         |
| 14 | percentage by taking the ratio of the average daily    |
| 15 | use of the high use month to the plant's permitted     |
| 16 | capacity. Is that generally correct?"                  |
| 17 | And the answer is: "For wastewater treatment           |
| 18 | plant, I believe most of the calculations, or all the  |
| 19 | calculations are based upon the maximum monthly        |
| 20 | utilization, yes."                                     |
| 21 | COMMISSIONER JACOBS: Whose witness was that,           |
| 22 | now? That's ours?                                      |
| 23 | MS. HELTON: No, that's Mr. Hartman, who is a           |
| 24 | Florida Water witness.                                 |
| 25 | COMMISSIONER JACOBS: So                                |

| 1  | COMMISSIONER CLARK: Let me take a look at that.        |
|----|--|
| 2  | COMMISSIONER JACOBS: So the court relied on that       |
| 3  | testimony from their witness on our policy?            |
| 4  | MS. HELTON: No. No, no, no.                            |
| 5  | COMMISSIONER JACOBS: I'm sorry.                        |
| 6  | COMMISSIONER DEASON: He's just saying that's the       |
| 7  | way they calculate to it, right? He's not saying why   |
| 8  | it's correct. He's just said that's the way we did     |
| 9  | it.  |
| 10 | MS. HELTON: And from that, we say it has been          |
| 11 | our what the Staff recommendation relies on is that    |
| 12 | transcript page where they say SSU Witness Hartman     |
| 13 | testified that most or all calculations for wastewater |
| 14 | treatment plants are based on the maximum month        |
| 15 | utilization. He further testified that this maximum    |
| 16 | month meant the average of the days of the maximum     |
| 17 | month.   |
| 18 | COMMISSIONER JACOBS: What did the order say?           |
| 19 | What did our order say?                                |
| 20 | MS. HELTON: If I could read a little bit more          |
| 21 | from the recommendation:                               |
| 22 | "Staff has reviewed the utility's DEP operating        |
| 23 | permits for wastewater treatment plants and where the  |
| 24 | permit shows a flow upon which the capacity is based,  |
| 25 | that flow should be used in used and useful            |

| 1  | calculations." There is no record cite there.         |
|----|---|
| 2  | COMMISSIONER CLARK: Well, they were looking for       |
| 3  | a record cite as to the change in the policy, is that |
| 4  | right?  |
| 5  | MR. SMITH: They were looking for an explanation.      |
| 6  | You've got to understand this is a strict             |
| 7  | interpretation of the APA. And that's what is out     |
| 8  | there now and they're going to apply.                 |
| 9  | COMMISSIONER CLARK: Yes. Let me ask, is that          |
| 10 | what that file that folder is, is all the old cases   |
| 11 | on it?  |
| 12 | MR. TALBOTT: This here?                               |
| 13 | COMMISSIONER CLARK: Yes, what is that?                |
| 14 | MR. TALBOTT: Well, this is the information about      |
| 15 | the case.   |
| 16 | MR. HILL: Yes, my boss asked me what went wrong,      |
| 17 | what happened, why are we in this particular          |
| 18 | situation. And so we put together an explanation,     |
| 19 | obviously, made some schedules. One of them includes  |
| 20 | the past 15 or 20 wastewater cases and whether there  |
| 21 | was matching or mismatching. And then the rest is     |
| 22 | information that we had from those other cases, Palm  |
| 23 | Coast rate cases.                                     |
| 24 | COMMISSIONER CLARK: I'm sorry. What was the           |
| 25 | first thing you said, whether there was matching or   |

| 1  | mismatching?   |
|----|--|
| 2  | MR. HILL: Yes, to show the court what our              |
| 3  | engineers recommended and this Commission has adopted  |
| 4  | as far as the use of the numerator and the             |
| 5  | denominator.   |
| 6  | COMMISSIONER CLARK: In how many cases?                 |
| 7  | MR. HILL: About 15 or 20; 15 or 20. It was             |
| 8  | about 20.  |
| 9  | COMMISSIONER CLARK: And do they all show that we       |
| 10 | are consistent in using a numerator and denominator    |
| 11 | that comes either if the permit is annual flow,        |
| 12 | then we use annual flow.                               |
| 13 | MR. HILL: We have them matching in all except          |
| 14 | two, Commissioner. And one of them is the one that is  |
| 15 | on appeal that we missed, Florida Cities. And the      |
| 16 | other that I see is Lake Placid, and that one was also |
| 17 | that we missed. So with the exception of two that we   |
| 18 | missed, yes, they match.                               |
| 19 | COMMISSIONER CLARK: Is that the one they mention       |
| 20 | in here?   |
| 21 | (Inaudible).   |
| 22 | COMMISSIONER CLARK: What was the one we missed,        |
| 23 | was missed?  |
| 24 | MS. HELTON: I think they mentioned in the              |
| 25 | opinion the it's not Bear Creek, but                   |

| 1  | MR. HILL: Barefoot.                                  |
|----|--|
| 2  | MS. HELTON: Barefoot.                                |
| 3  | UNIDENTIFIED SPEAKER: Barefoot Bay.                  |
| 4  | COMMISSIONER CLARK: Is that on appeal?               |
| 5  | MR. SMITH: No.                                       |
| 6  | MR. HILL: No, ma'am.                                 |
| 7  | COMMISSIONER JACOBS: Then this case that is on       |
| 8  | appeal, it does not appear that we missed. We did    |
| 9  | what we've consistently done?                        |
| 10 | MR. HILL: Yes, sir. We matched in these, yes,        |
| 11 | sir.   |
| 12 | CHAIRMAN JOHNSON: But the court is saying we         |
| 13 | haven't been consistent.                             |
| 14 | COMMISSIONER CLARK: That's the thing I need to       |
| 15 | know. Maybe we have to supply supplemental authority |
| 16 | that shows the cases that we have matched them. Let  |
| 17 | me ask this: Are they all matching maximum month     |
| 18 | flow?  |
| 19 | MR. HILL: Oh, no, ma'am. I mean, they match          |
| 20 | whatever the denominator is. Again, these are just   |
| 21 | these are what Staff put together and                |
| 22 | COMMISSIONER JACOBS: What I'm hearing is that        |
| 23 | that's the policy. The court respectfully            |
| 24 | misconstrued the policy. I'm not comfortable with    |
| 25 | trying to back away from the policy, and that's what |

| 1  | essentially we're saying. Do we back away from the     |
|----|--|
| 2  | policy?  |
| 3  | CHAIRMAN JOHNSON: Well, I don't think we're            |
| 4  | saying   |
| 5  | COMMISSIONER CLARK: No.                                |
| 6  | CHAIRMAN JOHNSON: from the policy. They're             |
| 7  | saying we have to prove it up. And it seems to me      |
| 8  | COMMISSIONER JACOBS: No, look. No. If we               |
| 9  | concede error in the present case, didn't we do        |
| 10 | consistently what we did in the present case?          |
| 11 | CHAIRMAN JOHNSON: The error that she was saying        |
| 12 | let's concede is that we didn't have the evidence in   |
| 13 | the record, not that we didn't do the same thing we've |
| 14 | been doing.  |
| 15 | COMMISSIONER JACOBS: Then let's isolate on that.       |
| 16 | Let's not let's be very narrow. If we're going to      |
| 17 | talk about something, let's talk about the procedural  |
| 18 | point of having competent substantial evidence         |
| 19 | MS. HELTON: And that's and if I gave you the           |
| 20 | impression that I thought otherwise, then I misspoke   |
| 21 | or spoke too broadly. My concern is not with the       |
| 22 | policy Mr. Hill doesn't want to call it a policy.      |
| 23 | I believe it's a policy. The policy, per se, is the    |
| 24 | fact that we don't have competent substantial evidence |
| 25 | in the record to support it.                           |

1 COMMISSIONER JACOBS: To support an ongoing 2 policy. 3 (Simultaneous conversation). CHAIRMAN JOHNSON: -- incipient policy. We kind 5 of -- because we've not been consistent all the time, К the court is saying, "Well, what really is your policy. First of all, you have nothing in writing and there is two or three times where you did it 9 differently. How are you going to tell me what your policy is?" That's kind of what --10 11 COMMISSIONER CLARK: It's not two or three times. 12 CHAIRMAN JOHNSON: He said Barefoot Bay, this 13 one. 14 COMMISSIONER CLARK: Okay. 15 CHAIRMAN JOHNSON: I thought it was three --MR. SMITH: The court said in the Florida Cities 16 case, "You've deviated from your policy. Your policy, 17 based on these orders that we've seen, and the policy 18 statement -- the statement you made two days later, we 19 20 find that you have deviated from your existing policy, 21 and it's not simply correcting a miscalculation. You 22 have changed your policy for calculating used and useful by going to this average annual daily flow. 23 And, therefore, since there was no competent -- " well, 24 25 it says, "You couldn't explain -- there is no

explanation for the policy change, and that standing 1 alone would be grounds for reversal. 2 3 But even more, there was no competent substantial evidence to support the other piece of your decision, 5 which was the calculation of the total capacity of 6 that plant of 1.5 million gallons per day." 7 MR. TALBOTT: But the first statement they make 8 isn't correct. 9 MR. SMITH: Well, all I can say at this point is that that was their interpretation. 10 11 MR. TALBOTT: I understand that. 12 COMMISSIONER CLARK: But we have -- I think what 13 we should do in this coming case is explain to them 14 what our policy is, it's a matching of those two 15 things. 16 COMMISSIONER JACOBS: The last time I read (inaudible) the last time I read an agency's 17 18 interpretation of their own statute the court took 19 deference. 20 MR. SMITH: That's right. And the court 21 recognized that and said that typically in the opinion, but not in this case. 22 23 COMMISSIONER JACOBS: They took exception to that 24 rule. MR. SMITH: Well, no. I mean, they considered 25

it, but -- well, you know, the decisions are entitled 1 2 to deference and so on. CHAIRMAN JOHNSON: David, they actually had the 3 -- I guess the first part of that. I thought they 4 5 were focusing more on the fact that we didn't have the 6 evidence in the record. But they said that -- they affirmatively stated that we changed our policy. 7 8 MR. SMITH: Right. And then there is a footnote 9 on Page 15, I think, where it's pretty clear. It says, "To the extent, if any, the discrepancy is 10 attributable to a change in policy, no explanation for 11 12 such a change has been offered. No policy change has 13 been, in fact, articulated in this regard. For the reasons discussed in the previous action, no such 14 15 policy change could be upheld, in any event." COMMISSIONER DEASON: Well, what is the court's 16 17 interpretation of what our policy is? MR. SMITH: Their interpretation, you know --18 COMMISSIONER DEASON: To have a change in policy 19 and say it's a change in policy, they have to know 20 21 what our original policy was. What is their --22 MR. SMITH: They believe that our policy, consistent with the cases that were cited, was that we 23 did not match the numerator and denominator in 24

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calculating the --

1 COMMISSIONER DEASON: Is that the two cases that are the exception that they're relying on? 2 3 MR. SMITH: Well --MR. HILL: I think that one of the problems is 5 that many of us often say what the Commission's policy 6 is, and I think one of the problems is until it is 7 brought before you and (inaudible) issued a policy, 8 there really is not a policy. I know we, as staff, 9 are often guilty of saying this is the Commission's 10 policy, and you've corrected us at the conferences. 11 And this is one of those where what is the 12 appropriate meaning we have given a particular 13 denominator, and to my knowledge that has never been brought to your attention, except in the Southern 14 15 States case and through a used and useful issue in the 16 Palm Coast. To my knowledge that's never been an issue that's been brought to you. 17 COMMISSIONER DEASON: Well, let me ask a 18 19 question. Does the court think that our policy is to use the maximum month, regardless of what the 20 denominator is? They think that's our policy, to use 21 the maximum month? 22 23 (Simultaneous conversation). 24 COMMISSIONER CLARK: And that's what wrong with 25 it. That's a misunderstanding on their part. But I

| 1  | guess the problem is it's what you're saying, it's   |
|----|--|
| 2  | intuitive. Because however you size your plant, if   |
| 3  | you say you're going to the plant is sized for X     |
| 4  | capacity, then our job and you have \$100,000        |
| 5  | investment, in order to determine used and useful,   |
| 6  | it's our job to say, well, how much of that plant is |
| 7  | used and useful.                                     |
| 8  | And it's axiomatic that you use the same basis       |
| 9  | for determining used and useful as in the permit.    |
| 10 | That's the policy. I mean, it's not even a policy,   |
| 11 | it's what do you call it in a                        |
| 12 | (Simultaneous conversation).                         |
| 13 | MS. HELTON: And that's what Ms. Caldwell argued      |
| 14 | to the court.  |
| 15 | (Simultaneous conversation).                         |
| 16 | MR. TALBOTT: No brainer.                             |
| 17 | (Laughter).  |
| 18 | CHAIRMAN JOHNSON: No brainer. Use the no             |
| 19 | brainer word.  |
| 20 | COMMISSIONER JACOBS: The problem we have is how      |
| 21 | do we go back to them and try to explain to them     |
| 22 | UNIDENTIFIED SPEAKER: Well, I think our first        |
| 23 | shot is in SSU I'm sorry.                            |
| 24 | (Simultaneous conversation).                         |
| 25 | COMMISSIONER JACOBS: Unless there is some            |

1 sentiment to backing away from that policy and then --2 I think we're in a much worse position if we try and 3 manipulate what we do now to somehow appease the court. If we try and muddy up what we're doing, if we 5 have record evidence that simply it hasn't been 6 enunciated yet, then we go back and try and do 7 something that somehow clarifies that record evidence, 8 I think we're in the worse case. I think we stand --9 well, let me not get too far, but I think if we have 10 evidence, we may have to -- you know, the court may --11 you know, we may have to face the music with the court 12 until we help them understand this. 13 But I think what I'm hearing is that the policy 14 had been misconstrued by the court, and I think it is 15 incumbent upon us to help them understand that. 16 they don't want to listen, that's one thing. But I 17 think it's wrong for us not to tell them. COMMISSIONER CLARK: Where is -- you know, they 18 seem to -- what does our guide, our DORP say? 19 MR. TALBOTT: I'd be surprised if there's 20 21 anything in them. 22 COMMISSIONER CLARK: Well, they cite to it. 23 MR. SMITH: The court cites the DORP. MS. HELTON: Well, I'm a little bit confused 24 25 about that, because the version of the DORP that I

1 have there is different --2 COMMISSIONER CLARK: (Inaudible). 3 MS. HELTON: It's different than what the court 4 cited to. But it seems to me the Sailfish case that's 5 there under the used and useful category deals with 6 water, not wastewater. And it doesn't seem to me to 7 deal with annual average max month. So that -- and 8 the engineers can tell me better. So that kind of confused me a little bit. But it does say there, you 9 know, this is the current policy. And I think that's 10 11 what they picked up on. 12 COMMISSIONER JACOBS: (Inaudible). 13 MS. HELTON: In the DORP. 14 CHAIRMAN JOHNSON: The DORP says --15 COMMISSIONER CLARK: What is the DORP? 16 MR. TALBOTT: Digest of Regulatory Policies or 17 Philosophies. But it doesn't really have any weight. It's not a rule. It's not an order. It's not case 18 law. We put it together mostly and make it available 19 to new staff as a training tool. 20 COMMISSIONER JACOBS: That does not override a 21 22 stream of final orders, appealable final orders from this Commission. (Inaudible) stream of final orders 23 24 is what viewpoint. 25 MR. TALBOTT: Well, lawyers tell me that DORP

doesn't have any weight. It's a training document. 1 COMMISSIONER CLARK: Well, somebody cited it. 2 3 MR. SMITH: Somebody cited it. And I think it 4 does indicate what the agency believes; that is, what 5 the current state of affairs is. 6 COMMISSIONER JACOBS: If that's the case, every 7 order we came out with, final order we came out with 8 that contradicts the DORP, it was an appealable order 9 (inaudible). 10 COMMISSIONER CLARK: I think my view is that --11 MR. SMITH: The only question is did you explain 12 the deviation from the policy? And you don't agree 13 that the policy is what the court thinks it is, that's 14 fine. On the other hand, with the question of do we have something that explains that, do we have the 15 16 evidence, do we have the testimony to explain that? And it's not a question of --17 COMMISSIONER CLARK: Well --18 19 COMMISSIONER DEASON: Well, there is the past decisions of the Commission. It's 18 out of 20. And 20 we screwed up on two. I don't know. I mean, that 21 22 says this is the way we do it, so there's no need to give an explanation to the court, because we followed 23 what we have been doing. 24 25 COMMISSIONER CLARK: I think the important thing

is to have the court understand that they've misunderstood the policy. And, as Commissioner Deason said, it seems like it's intuitive that we match the two. And we have somehow -- I don't think we should confess error. And I think what we should do is say, "We realize in this case you believe that it was a change in policy." And you have to fashion like a one-minute argument that tells them why it is you have to match them to get an appropriate result.

(Simultaneous conversation).

COMMISSIONER CLARK: I thought that's what this -- what you showed here.

COMMISSIONER JACOBS: What they're saying is that the court -- and I think with merit, I think we have to get very wrong on this point. The court is looking to -- looking to the record to try to support for that, and they haven't found it, so they're going to have a tough time, even if they make that argument, have a tough time persuading the court, absent something in the record. And I think that's just where we are. But I still maintain that we are in that posture. Even in that posture we do ourselves a disservice to do anything otherwise. I think -- and I understand your position (inaudible), but I really do think on all we do, we do a disservice if we don't go

1 up there, and if we really believe that's the policy 2 and try and get the court to understand that and certainly hold true to it from now on.

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COMMISSIONER DEASON: Why is it that the second paragraph in your side-by-side comparison here, why is it that that does not explain what we did?

COMMISSIONER CLARK: And what our policy is.

MR. HELTON: The problem I have with the second paragraph is that what is it -- what record testimony is it based on? And, also, too, I don't think it fully explains that -- we're concerned about a matching concept. I think you have to read that into there. I think that's kind of a stretch. think, too, to me the clincher is -- the problem is you get a skewed used and useful calculation if you don't have the matching. That, to me, is missing from the Florida Water decision. That's what gets it there for the Palm Coast.

COMMISSIONER CLARK: And that's what -- and that's what you'll do when you make the oral argument. What you'll say is, you know, it is -- it is implicit in this that when your permit was issued on the basis of average annual, that when you're trying to determine how much of that plant is used, you should use the same basis for calculating, and we've done

| 1  | that. We may have made a mistake in one case, but      |
|----|--|
| 2  | one case? What was the other one, again?               |
| 3  | MR. WILLIS: Barefoot Bay and Lake Placid. We           |
| 4  | missed it. We just flat-out missed it.                 |
| 5  | COMMISSIONER DEASON: What ratio did we use?            |
| 6  | MR. WILLIS: They both had annual average. For          |
| 7  | the flows we used maximum. We just flat missed it.     |
| 8  | COMMISSIONER DEASON: So the error was to the           |
| 9  | benefit of the utility, if we made an error.           |
| 10 | MR. HILL: Oh, yes.                                     |
| 11 | MR. WILLIS: It was definitely to their benefit.        |
| 12 | COMMISSIONER CLARK: Yes. And, you know, I think        |
| 13 | the reason it's not in your brief and is               |
| 14 | COMMISSIONER DEASON: And the thing is but if           |
| 15 | Public Counsel had appealed those two, we would have   |
| 16 | been overturned there because they would have been not |
| 17 | consistent with our policy, and he would have          |
| 18 | prevailed. And we would have had to have done it       |
| 19 | differently. Would we not have, following the court's  |
| 20 | logic?   |
| 21 | MR. HILL: I think the court's logic says that we       |
| 22 | use max month, and so we would not have prevailed in   |
| 23 | the court, because that's exactly what we used, was    |
| 24 | max month for the numerator and then used average for  |
| 25 | the denominator.                                       |

| T  | UNIDENTIFIED SPEAKER: From the permit.                  |
|----|---|
| 2  | MR. HILL: From the permit. Again, this was a            |
| 3  | change  |
| 4  | COMMISSIONER DEASON: Well, no but if we had             |
| 5  | explained correctly that our policy is to be            |
| 6  | consistent, if we had changed policies if Public        |
| 7  | Counsel had said, "You changed policies to the          |
| 8  | detriment of the ratepayer. This is a bad decision,     |
| 9  | overturn it, " the court probably would have overturned |
| 10 | it.   |
| 11 | MR. HILL: Yes, sir. I'm sorry. I                        |
| 12 | misunderstood.  |
| 13 | COMMISSIONER DEASON: That's what I'm saying.            |
| 14 | MR. HILL: Yes, sir.                                     |
| 15 | COMMISSIONER DEASON: Well, I tend to agree with         |
| 16 | Leon, that we need to I know it's not going to be       |
| 17 | an easy task at the court. It seems like nothing is     |
| 18 | easy at the court these days, but I think we should     |
| 19 | not admit error. We should go in and try to do our      |
| 20 | very best job respectfully to explain what we think     |
| 21 | the situation is. And if we get overturned again; we    |
| 22 | get overturned. But I don't think we need to admit      |
| 23 | error.  |
| 24 | CHAIRMAN JOHNSON: Did Public Counsel they               |
| 25 | supported us on this proposition is this the case?      |

| 1  | MS. HELTON: Public Counsel filed a cross-appeal  |
|--|--|
| 2  | in this case. However, they supported the Commission   |
| 3  | they wrote a brief supporting the Commission's   |
| 4  | order on most of the issues raised by Florida Water,   |
| 5  | including this issue.  |
| 6  | CHAIRMAN JOHNSON: Are they going to argue  |
| 7  | tomorrow or next week?   |
| 8  | MS. HELTON: It's next Tuesday. No. They were   |
| 9  | planning on arguing on the issues raised in their  |
| 10   | cross-appeal, but not the issues raised in Florida   |
| 11   | Water's appeal.  |
| 12   | COMMISSIONER CLARK: Do you know who's arguing it   |
| 13   | for them?  |
|  |  |
| 14   | MS. HELTON: For whom?  |
| 14<br>15                                     | MS. HELTON: For whom?  COMMISSIONER CLARK: Public Counsel.   |
|  |  |
| 15   | COMMISSIONER CLARK: Public Counsel.  |
| 15<br>16                                     | COMMISSIONER CLARK: Public Counsel.  COMMISSIONER DEASON: For Public Counsel.  |
| 15<br>16<br>17                               | COMMISSIONER CLARK: Public Counsel.  COMMISSIONER DEASON: For Public Counsel.  MS. HELTON: Charlie Beck is arguing it on the   |
| 15<br>16<br>17<br>18                         | COMMISSIONER CLARK: Public Counsel.  COMMISSIONER DEASON: For Public Counsel.  MS. HELTON: Charlie Beck is arguing it on the cross-appeal. He wrote the cross-appeal brief.  |
| 15<br>16<br>17<br>18<br>19                   | COMMISSIONER CLARK: Public Counsel.  COMMISSIONER DEASON: For Public Counsel.  MS. HELTON: Charlie Beck is arguing it on the cross-appeal. He wrote the cross-appeal brief.  (Simultaneous conversation).  |
| 15<br>16<br>17<br>18<br>19<br>20             | COMMISSIONER CLARK: Public Counsel.  COMMISSIONER DEASON: For Public Counsel.  MS. HELTON: Charlie Beck is arguing it on the cross-appeal. He wrote the cross-appeal brief.  (Simultaneous conversation).  COMMISSIONER CLARK: Even if you're nervous  |
| 15<br>16<br>17<br>18<br>19<br>20<br>21       | COMMISSIONER CLARK: Public Counsel.  COMMISSIONER DEASON: For Public Counsel.  MS. HELTON: Charlie Beck is arguing it on the cross-appeal. He wrote the cross-appeal brief.  (Simultaneous conversation).  COMMISSIONER CLARK: Even if you're nervous about the record support. And what the court seems to  |
| 15<br>16<br>17<br>18<br>19<br>20<br>21<br>22 | COMMISSIONER CLARK: Public Counsel.  COMMISSIONER DEASON: For Public Counsel.  MS. HELTON: Charlie Beck is arguing it on the cross-appeal. He wrote the cross-appeal brief.  (Simultaneous conversation).  COMMISSIONER CLARK: Even if you're nervous about the record support. And what the court seems to indicate is it's critical when you want to change your |

policy and it's challenged, if you don't have record 1 support for it, you're going to be in the same boat. 2 3 COMMISSIONER JACOBS: Right. 4 MR. SMITH: You can say our policy is so and so, 5 look at all these orders. Somebody challenges it, and you said, "Well, it's our policy." Okay. Where's the 6 7 evidence? And that's the problem. And when a policy 8 is matured -- I mean, not only that, if you rely on a 9 nonrule policy, and somebody can demonstrate that that 10 should have been a rule, you're subject to a rule 11 challenge over there based on an unadopted rule. 12 COMMISSIONER DEASON: We may have a policy that 13 says when we make a comparison, we compare apples to 14 apples. So we have to have an expert witness to say, 15 "Well, you need to compare apples to apples"? COMMISSIONER JACOBS: Well, see, that's what a 16 never win situation is. 17 MR. SMITH: No, I don't think it's a no win 18 situation. You know, if your policy is challenged in 19 whatever context, you know, you need record support 20 for it. And that's the bottom line. 21 UNIDENTIFIED SPEAKER: Or a rule. 22 MR. SMITH: Or a rule. 23 COMMISSIONER CLARK: But Commissioner Deason's 24 25 point is just how deeply do you have to go in this

policy. Do you have to say, "We're going to use regularly accepted mathematic equations or accounting terms in all of our policies." And I don't think you have to.

MR. SMITH: Well --

COMMISSIONER CLARK: And I think what we have to say here is simply that it's our policy to match the -- used and useful, we will use whatever they have used to gain their permit. If they use average annual flows, that's what we've used; maximum daily flows, that's what they have used. In the few cases where we made an error, we made an error and it probably wasn't taken up because it was to the benefit of the utility. And was Public Counsel even in there?

COMMISSIONER JACOBS: So as not to have her go in and seeming arrogant to the court --

COMMISSIONER CLARK: Yes, I agree.

COMMISSIONER JACOBS: -- I'm wondering do we acknowledge the procedural evidentiary issue? I don't know if that means much to the court. They see that as a very substantive issue. They will tell you very much so. But what I'm asking now is is it worthwhile -- is there a difference from saying we acknowledge that we didn't have record support for what we considered to be an ongoing and very substantial

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           agency policy?
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                MS. HELTON: You mean be upfront about it?
 3
                COMMISSIONER JACOBS:
                                       Yeah.
 4
                CHAIRMAN JOHNSON: But then, see, there's two
 5
           things, because, to me, what we're trying -- I'm
 6
           following you, Commissioner Jacobs. There's two
 7
           threshold issues here. First, we're going to tell
 8
           them, you're wrong, this is our policy. And we didn't
           put it in the record, but we don't think we should
 9
         have had to, because it's common sense. So that's
10
11
           hard to say.
12
                (Laughter).
13
               Both those things. So with that in mind --
14
                (Laughter).
                COMMISSIONER CLARK: I don't think it's hard to
15
           say. I mean, it's a matter that, you know, we may
16
           not --
17
18
                CHAIRMAN JOHNSON: Especially when she's saying
19
           it.
20
                (Laughter).
                COMMISSIONER CLARK: What day is this, on the
21
22
           10th?
                MS. HELTON: It's next Tuesday, whatever that is.
23
24
                COMMISSIONER CLARK: I'll be sitting behind you.
25
               (Laughter).
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| 1  | COMMISSIONER CLARK: I guess my feeling is that        |
|----|---|
| 2  | it just seems so fundamental to me. And what we may   |
| 3  | need is some charts that indicate why somehow you     |
| 4  | ought to be able to depict the notion of apples to    |
| 5  | apples comparison.                                    |
| 6  | MS. CALDWELL: I did. I put it in my brief, and        |
| 7  | I thought it was very succinct. I mean, I showed how  |
| 8  | you calculated average annual daily flow. I showed    |
| 9  | how it would be a skewed result, and I did            |
| 10 | calculations in my brief to explain the skewed result |
| 11 | that it was a mathematical calculation. And I argued  |
| 12 | that it was a mathematical calculation and I was      |
| 13 | you know, mixing apples and oranges. And I quoted     |
| 14 | apples and oranges. And they didn't buy it. I mean,   |
| 15 | I explained it to them as a mathematical calculation. |
| 16 | COMMISSIONER JACOBS: Because they didn't think        |
| 17 | we  |
| 18 | MS. CALDWELL: Miscalculation.                         |
| 19 | COMMISSIONER CLARK: Well, that may be the             |
| 20 | problem, because what you it's a matching concept.    |
| 21 | It's not a math                                       |
| 22 | MS. CALDWELL: Well, you have to it skews              |
| 23 | it skews the result if you do not match them. You're  |
| 24 | required to match them, otherwise you don't know what |
| 25 | the I mean, it really doesn't give you                |

| 1  | COMMISSIONER CLARK: I guess it probably goes           |
|----|--|
| 2  | back to them understanding what the used and useful is |
| 3  | attempting to the calculation is attempting to         |
| 4  | determine how much of the current plant should be paid |
| 5  | for by customers. And you should always start with     |
| 6  | the permitted capacity, because you assume that it     |
| 7  | matches the permitted capacity. And if you use         |
| 8  | whatever is used in the permitted capacity ought to be |
| 9  | the method you use to do these. And it may be that     |
| 10 | fundamental, but I think we need to try again.         |
| 11 | COMMISSIONER DEASON I agree. And it needs to           |
| 12 | be done respectfully, and the court will either agree  |
| 13 | or disagree. But I don't think we need to admit        |
| 14 | error.   |
| 15 | MR. SMITH: If that's what we do, no problem.           |
| 16 | COMMISSIONER JACOBS: Which one of you want to do       |
| 17 | it?  |
| 18 | CHAIRMAN JOHNSON: The policy argument to me is         |
| 19 | the easier part of that.                               |
| 20 | (Simultaneous conversation).                           |
| 21 | MR. SMITH: Well, you don't know who the panel is       |
| 22 | at the DCA.  |
| 23 | COMMISSIONER CLARK: No.                                |
| 24 | CHAIRMAN JOHNSON: Oh, it's not the same                |
| 25 | MR. SMITH: We don't know. I mean, there's              |
|    |  |

| 1  | there are two divisions. One group is assigned to the  |
|----|--|
| 2  | administrative law and they're (inaudible). But I      |
| 3  | think it may have been involved a semi-retired judge,  |
| 4  | anyway.  |
| 5  | COMMISSIONER CLARK: Is Ervin retired?                  |
| 6  | MR. SMITH: Beg your pardon?                            |
| 7  | COMMISSIONER CLARK: Is Ervin retired?                  |
| 8  | MR. SMITH: I think so, but I could be wrong.           |
| 9  | But, in any case, a couple of them are still on there. |
| 10 | COMMISSIONER CLARK: Well, I just think that it         |
| 11 | needs to be I'm uncomfortable confessing error,        |
| 12 | because I don't think we erred. I don't know how else  |
| 13 | to put it.   |
| 14 | CHAIRMAN JOHNSON: So you don't think I agree           |
| 15 | with you on the policy change, that it wasn't a policy |
| 16 | change. But it is incipient policy. And this is        |
| 17 | something they're going to have to be very clear in    |
| 18 | explaining. It is incipient policy, but we did not     |
| 19 | have anything in our order or anything in the record   |
| 20 | upon which to provide the necessary evidence. And      |
| 21 | what you are saying we should argue is that because    |
| 22 | it's   |
| 23 | COMMISSIONER CLARK: The notion of matching is so       |
| 24 | fundamental, how do you put it in a rule? I mean,      |
| 25 | maybe  |

1 CHAIRMAN JOHNSON: Or how do you put it in the 2 order, or you don't need evidence. 3 MR. HELTON: We have a draft rule that's never 4 been proposed. 5 COMMISSIONER JACOBS: But at best, or worse, 6 maybe, it depends on the way you look at it, I think 7 it takes away from the court's sense that we so 8 violated some entrenched policy to the harm of this --9 of this petitioner. 10 COMMISSIONER CLARK: Well, you know, you can 11 resort to end results doctrine and fundamental fairness. It's not like we've violated fundamental 12 fairness, I think. 13 14 (TAPE CHANGE). 15 COMMISSIONER DEASON: Is the court saying there's 16 no evidence to do what we do? Is that part of the -basically what they're saying? There's no evidence 17 18 for us to change a policy, which they felt was our policy, but we're saying it's not our policy? 19 20 COMMISSIONER CLARK: I don't know. MR. SMITH: In the Florida Cities case they were 21 saying that there was no competent, substantial 22 23 evidence to support the calculation of the total 24 capacity of the plant. And, otherwise, you know, the 25 policy should have said that. But, you know, you

deviated from the policy from our information, which, you know, is the same difference, I guess, that there was no evidence to support that policy. And the application of it was not -- the way you did it was not supported by any evidence. But that's my reading of it. CHAIRMAN JOHNSON: David, if they had determined that it was our -- say they had reached that threshold question, and they said, "Okay, this is their policy," would they have still said but we needed to have 

MR. SMITH: Yes. I think they would have said that you didn't have sufficient evidence for the plant capacity.

CHAIRMAN JOHNSON: And that's where Susan's argument is, is that we need to explain to them why it is unnecessary for --

COMMISSIONER DEASON: Well, I guess I have an even more fundamental question. Are we getting to a point to where, then, whatever a utility files, that's accepted as truth, and we have to put on evidence to show -- for us to do anything different than what's in their application?

MR. SMITH: No.

evidence in the record?

COMMISSIONER DEASON: Is the burden on us to put

evidence in to disallow anything they've requested?

Is that what we're getting to?

MR. SMITH: I think no. It's not a matter of us having to prove up their case, you know, supplying evidence to disprove their case. On the other hand, if we choose to either -- let's say if we want to change our policy and do something different, and someone challenges it, if you don't have evidence, then you're going to be subject to the same kind of criticism, that you didn't properly support your policy.

If you have a policy in place, a non-rule policy, and you don't -- and someone challenges it, says that's the wrong way to go. We say that's the way we've been doing it, and someone says that's wrong.

And I don't know whether that occurred in the Florida Water case or not.

COMMISSIONER DEASON: You're saying we've got to have evidence on our policies.

MR. SMITH: If you haven't adopted it as a rule, you may if someone challenges you. I think -- you know, get out of this speculation. But it seems --

COMMISSIONER DEASON: Well, we have a policy that says net plant is -- what we're going to have to put in rate base is less accumulated depreciation, and you

don't do it on a gross plant basis. I mean, this is a very simplistic thing. But we've got to have an expert on every case that says, "Now, we don't put gross plant in; we have to take the depreciation out to make it (inaudible). I mean, it's so absurd.

Everybody knows that's the way you do it, but nobody testifies that that's the way you do it. Everybody just knows that's the way you do it.

MR. SMITH: Well, if you're subject to challenge, you know. I think that's the question. I mean, if people accept our policies, and have for years, and have never mentioned areas where we don't have an adopted rule for policy, and that (inaudible) wrong. As soon as someone challenges it, as I say, you know, the Administrative Procedure Act has now got more traps than you can believe. Because if you do have a policy, which could be a rule --

COMMISSIONER DEASON: See, that's the problem I have. What if somebody very -- an attorney comes in and says, "They have no evidence that says rate base should be based upon net plant instead of gross."

MR. SMITH: I don't think they will.

COMMISSIONER DEASON: So they come in and say, "They didn't prove up, so, court, you've got to reverse their decision and do it on gross plant."

1 That's an absurd result. 2 MR. SMITH: They have to raise the issue. 3 COMMISSIONER DEASON: Where? MR. SMITH: In the hearing. COMMISSIONER JACOBS: (Inaudible.) MR. SMITH: Right. You can't -- you can't decide 7 on appeal that all these things that you now look back 8 and decide that might be, you know, against the 9 interest and are going to raised on appeal, you have to bring it --10 11 COMMISSIONER DEASON: Was this a specified 12 delineated issue? 13 MS. HELTON: Yes. 14 COMMISSIONER DEASON: Not just what is used and 15 useful, because it's always an issue in every case, 16 but is the issue do we match or do we use maximum 17 month versus average month? 18 MS. HELTON: The issue --19 MR. HILL: In Southern States, Commissioner, we 20 have specific issues, but in no other case. Florida Cities it was merely used and useful as was in 21 22 Palm Coast, but we had a witness to cover the numerator and denominator. We specifically made it an 23 24 issue in Southern States because they did catch us 25 with our pants down in Florida Cities. I admitted

that to Dr. Bane in her office in (inaudible). You know, they caught us midstream in Florida Cities and we relied upon a permit for the very matching reasons this makes sense.

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In Southern States we took it to another level, and said this needs to be a specific issue. And then in Palm Coast we put a witness on.

COMMISSIONER CLARK: What is the issue?

MS. HELTON: The issue is what is the appropriate flow data to use for calculating used and useful for wastewater treatment plant and effluent disposal? And Staff's position was -- I think I have that listed in my table.

COMMISSIONER CARK: What does it say?

MS. HELTON: It's known demands which match the plant design data, which are the three-month average daily flow, annual average daily flow, or maximum month average daily flow reduced by excessive infiltration and/or inflows should be used. If the designed demand data is not known, then the average daily flow in the maximum month should be -- excuse me -- maximum month reduced by excessive infiltration and/or inflows should be used.

COMMISSIONER CLARK: What is SSU's position?

MS. HELTON: The average daily flow in the

| 1  | maximum month should be used in order to provide for   |
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| 2  | some consideration of economies of scale, and that     |
| 3  | those facilities from the permitted capacity have a    |
| 4  | designed basis of annual average or three-month        |
| 5  | average daily flow. There should be no adjustment for  |
| 6  | excessive infiltration and/or inflow as indicated.     |
| 7  | COMMISSIONER CLARK: Do they agree with our             |
| 8  | policy?  |
| 9  | MR. HILL: No, no. They want the mismatch, so           |
| 10 | that they get a higher used and useful. They want the  |
| 11 | monthly average as the numerator and the annual as the |
| 12 | denominator, which will automatically increase their   |
| 13 | used and useful.                                       |
| 14 | CHAIRMAN JOHNSON: And they had testimony to            |
| 15 | support the mismatch?                                  |
| 16 | MR. HILL: I do not know.                               |
| 17 | COMMISSIONER CLARK: Let me ask, what did we do         |
| 18 | in their prior case? Did we match?                     |
| 19 | MR. HILL: In their prior case we did the best we       |
| 20 | could to match everything, yes, ma'am.                 |
| 21 | COMMISSIONER CLARK: I think we should show that.       |
| 22 | And the court didn't reverse us on that one. They      |
| 23 | didn't appeal it, did they?                            |
| 24 | MR. WILLIS: Are you talking about the 920199           |
| 25 | docket?  |

| 1  | MR. HILL: Yes.   |
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| 2  | COMMISSIONER CLARK: Yes.                               |
| 3  | (Simultaneous conversation).                           |
| 4  | MR. WILLIS: All the permits were based they            |
| 5  | were probably prior to 1993, so there were no permits  |
| 6  | with annual average daily flows at that point.         |
| 7  | COMMISSIONER CLARK: So                                 |
| 8  | MR. WILLIS: DEP changed it's practice about the        |
| 9  | permitting process in 1993.                            |
| 10 | COMMISSIONER CLARK: And what did they do to the        |
| 11 | maximum?   |
| 12 | MR. WILLIS: That's where they allowed the              |
| 13 | utility to elect which level they wanted to set        |
| 14 | capacity at. And in the prior rate case of Southern    |
| 15 | States that was prior to that point, a '92 docket      |
| 16 | based on a '91 test year.                              |
| 17 | MR. HILL: That's where the denominator would not       |
| 18 | have been specified on the permit, and so we would     |
| 19 | have used the max month.                               |
| 20 | COMMISSIONER CLARK: Well, it seems to me that I        |
| 21 | would not recommend that we confess error. I think we  |
| 22 | should respectfully explain to them that the policy    |
| 23 | has always been to look to the permit and see on what  |
| 24 | basis the permit is issued, and that we compare apples |
| 25 | to apples. And whether or not that should be in a      |

policy -- that has to be in a policy, in a rule, I think is a matter of debate. Just how refined do your rules have to get? And at some point it becomes, the minutia to which you have to include in your rule makes them unworkable. You have that common sense law that dictates, in this case, that it is appropriate to match it.

COMMISSIONER DEASON: Well, it seems to me that if there was a delineated issue that Southern -- I want to say Southern States, but Florida Water Services, whatever, that they have a burden, then, to put evidence on, too. At least Mr. Crouch, I see him shaking his head, that there was no evidence in the record --

MR. CROUCH: I don't think they provided a witness for that issue at all. Nobody did.

COMMISSIONER CLARK: Which sort of supports the notion that nobody thought it needed evidence, that it was a matter of common sense for, you know, an application of generally known ratemaking principles that you would look to base a text on. The less that you can use -- use your basic regulatory authority.

MS. HELTON: And I don't want to beat a dead horse, but then why did we go to the bother in the Palm Coast case of having Karen Amaya put on the stand

to support this, and why was their refuting testimony based on -- to rebut Ms. Amaya's testimony on behalf of the utility, which is going to be heard the next day?

MR. HILL: It is my belief that the court is, indeed, clamping down on us and that we do not have the latitude that we have had in the past. In my meetings with Dr. Bane and Mr. Talbott, I have asked to reorganize the (inaudible) they have approved because they are putting on witnesses in every case from now on. Because I think they are (inaudible), and that's why we now are making decisions to put on witnesses.

COMMISSIONER CLARK: Yes. You know, that is an entirely reasonable answer in the sense that in order for us to do the best we can to comply with changes in the law, we're finding ourselves having to go through the burden and expense of putting on witnesses, but we thought we did the right thing, and it made sense, and we ought not have to do it. But if you tell us we do, we will.

CHAIRMAN JOHNSON: But they have already told us we have to in this case before.

COMMISSIONER CLARK: No, but I think the point is that we think that with all due respect, they have

sort of misunderstood the policy. They've only looked at one part of it. The policy is that you look at what's the basis on which it's permitted so that you use that in the denominator.

MR. HILL: Yes, ma'am.

COMMISSIONER CLARK: And you use an apples to apples comparison in that equation, so your numerator has to be based on the same --

COMMISSIONER DEASON: I just want to make it clear that if I sincerely thought that we made an error, I'd be the first to say let's go over there and tell them right now we've made an error and let's avoid some of this debate and discussion, and we'll go and do better in the future.

But this was not -- you know, the court may tell us we made an error, but that doesn't mean that I think we made an error. I mean, I don't think we did in this case. And I think this case is a little bit different than the -- even if you assume that the given -- if the court said we made an error, we made an error in the previous case. I still think this case is enough different to try to go forward and convince the court otherwise.

CHAIRMAN JOHNSON: Different than the one where they ruled upon that we did make a mistake?

| 1  | COMMISSIONER CLARK: And I really chill chat the       |
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| 2  | thrust  |
| 3  | COMMISSIONER DEASON: Whether the court thinks so      |
| 4  | or not is a different question.                       |
| 5  | COMMISSIONER CLARK: It's the notion of sort of        |
| 6  | basic regulatory philosophy upon which all policies   |
| 7  | are built. And you can cite a litany of matching      |
| 8  | things. If you annualize an expense, you annualize    |
| 9  | the revenue.  |
| 10 | COMMISSIONER DEASON: That's good, Susan.              |
| 11 | (Laughter).   |
| 12 | COMMISSIONER CLARK: Well, that's the point. You       |
| 13 | have to have a matching if you do correct ratemaking, |
| 14 | and that's fundamental. And you may be able to find   |
| 15 | that in what what is that book on ratemaking? And     |
| 16 | you can add it as a supplemental                      |
| 17 | MR. TALBOTT: Bonbright.                               |
| 18 | COMMISSIONER CLARK: as a recognized text.             |
| 19 | COMMISSIONER DEASON: The court said that you          |
| 20 | don't use a year-end rate base with average revenue,  |
| 21 | unless it's extraordinary circumstances and the       |
| 22 | company has the burden to show that. I mean, that's   |
| 23 | matching?   |
| 24 | COMMISSIONER CLARK: I think that's when are           |
| 25 | your (inaudible).                                     |

MS. HELTON: Tomorrow afternoon and Friday
afternoon.

COMMISSIONER CLARK: I'll try to be here.

CHAIRMAN JOHNSON: One last question. How are we going to distinguish Diane's case -- I mean, why are these two cases different? Diana.

MS. HELTON: I guess I'm going to have to come up with that.

COMMISSIONER CLARK: The first thing that I think they've misunderstood, what the policy is. And the policy is that we use whatever is permitted by DEP.

And I think you can even say that prior to '93 it was always average annual flow. And after '93 they are now allowing them to elect what the permitted capacity is. But the point is, the policy is based on a basic -- it's not really even a policy. It's a basic regulatory principle that you use matching.

MS. CALDWELL: A point -- I think a distinction, too, to be made in the Florida Cities case, in the PAA there was a mismatch between the flows. And so there was -- the numerator and the denominator did not match. One was average annual daily flow and the other was -- and then that was never raised during the case. And nobody ever raised that as an issue during the case, and it was never discussed, and then it was

1 changed when the final order was written. So I think 2 that may be a distinguishing factor for the SSU case, 3 to say that, you know, we've always matched them. COMMISSIONER CLARK: Well, we may -- we may need 5 to -- is the time for going back to the court on the Florida -- on the first case over? 6 MR. SMITH: Yes. 8 COMMISSIONER CLARK: Okay. 9 CHAIRMAN JOHNSON: You all think up some grounds for distinguishing it. Now, do we need to rule, or is 10 this just a direction? That's just our direction to 11 12 go ahead and to not concede to error. COMMISSIONER CLARK: You've convinced me, and I 13 have the utmost confidence in you. This one is a 14 winner. They both were winners. Just need to explain 15 16 ourselves better. 17 18 19 20 21 22 23 24 25

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| 2  | CERTIFICATE OF REPORTER                                      |
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