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VIA HAND DELIVERY

August 17, 1998

Blanca Bayo
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

RECEIVED-FPSC
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REGULATION AND
RECORDING

RE: 980000A-SP

Dear Ms. Bayo:

Enclosed are five copies of updated pages to Sprint-Florida, Incorporated's July 31 response to the June 19, 1998 data request from Walter D'Haeseleer.

The enclosed sheets are submitted on blue paper to clearly indicate where the changes have occurred. Additionally, an errata sheet is included explaining the changes in greater detail. Please update the study by making the appropriate replacements. Please acknowledge receipt of this filing by stamping and initialing a copy of this letter and returning same to the courier.

If you have any questions, please do not hesitate to call me at 850-599-1027.

Sincerely,

F. Ben Poag

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06726-98
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Sprint - Florida
Errata to the Contribution Analysis filed on July 31, 1998

Sprint submits the following errata to its Contribution Analysis filed on July 31, 1998 in proceeding 980000A-SP: Undocketed Special Project. This filing updates Sprint's July 31, 1998 filing by including, where appropriate, Touch-Tone and subscriber line charge revenue and correcting several minor errors.

Replace the pages behind the following tabs in the July 31, 1998 filing with the attached pages:

Executive Summary
Residential
Business
Centrex
PBX
Key

The changes to each section are described below:

Executive Summary - Modified to reflect inclusion of Touch-Tone and subscriber line charge revenue in the contribution analysis.

Residential - Contribution analysis modified to include Touch-Tone and subscriber line charge revenue.

Business - Contribution analysis modified to include Touch-Tone and subscriber line charge revenue. In addition, an error in the calculation of extended local calling (ELC) revenue included in the analysis was corrected so that ELC revenue is only reflected in the exchanges that have the service.

Centrex - Contribution analysis modified to include Touch-Tone and subscriber line charge revenue. In addition, errors in the unit and revenue amounts were corrected.

PBX - Contribution analysis modified to include Touch-Tone and subscriber line charge revenue.

Key - Contribution analysis modified to include Touch-Tone and subscriber line charge revenue. In addition, an error in the identification of rotary versus non-rotary key service was corrected.

EXECUTIVE SUMMARY

Sprint - Florida
Contribution Analysis and Total Service Long Run Incremental Cost Study
980000A-SP: Undocketed Special Project
Fair and Reasonable Rates
Executive Summary

General

This package provides Sprint-Florida's response to the Florida Public Service Commission's June 19, 1998 Data Request associated with proceeding 98-0000A-SP (Undocketed Special Project: Fair and Reasonable Rates). Included in the package are contribution analysis for basic local service, intrastate access, intrastate toll and vertical features. The contribution analysis compares revenues for these services with their associated Total Service Long Run Incremental Costs (TSLRIC), both at a unit and total service level. The contribution analysis provides the contribution amount and contribution percentage for each service.

Overview

Sprint's filing is organized into the following components:

- Executive Summary
- Contribution Analysis
 - Residential
 - Business
 - Centrex
 - PBX
 - Key
 - Intrastate Switched Access
 - IntraLATA Toll
 - Vertical Services
- TSLRIC Cost Study
 - Local Loop
 - Switching
 - Transport
 - Annual Charge Factors

Contribution Analysis

The contribution analysis compares the revenues and their associated TSLRIC costs for the following services:

- Residential, Flat-Rate Local Exchange Service
- Business, Flat-Rate Local Exchange Service
- Centrex Service
- PBX trunk Service
- Multi-line Switched Business Services (Key)

Intrastate Switched Access Charges
IntraLATA Toll
Vertical Services
 3-Way Calling
 Call Waiting
 Call Forwarding Busy Line
 Call Forwarding Don't Answer
 Call Return
 Repeat Dialing
 Call Forwarding
 Caller ID with Name
 Custom Code Restrictions
 Feature Packages

The contribution analysis compares tariff rates for these services to unit costs from the TSLRIC cost studies. In addition, to provide the contribution analysis at the total service level, 1997 actual demand units and revenues (which are proprietary and confidential and available under appropriate protective order or non-disclosure agreement at the Florida Public Service Commission) were utilized to provide the revenue information. Costs for the total contribution analysis were derived based on actual demand units multiplied by the TSLRIC unit costs. Additional information on the revenue and cost calculations is provided in the tabs for each major service category. Rates and revenues for residential and business services have been revised to include the federal subscriber line charges and associated revenues. Additionally, touch-tone revenues have been included in the analysis.

TSLRIC Cost Study

In compliance with the direction established by the legislature and the FPSC, Sprint's cost studies reflect use of TSLRIC methodology. TSLRIC is a forward-looking costing approach which incorporates forward-looking technology placement and deployment guidelines in order to represent the costs incurred by an efficient firm to produce a level of output. TSLRIC represents the incremental cost of an entire product. In other words, TSLRIC represents all the costs directly caused by a service. TSLRIC includes all of the service-specific fixed costs and volume sensitive costs. It represents the total direct burden that the service places upon the resources of the company. TSLRIC does not include any allocation of shared and common costs to the service(s) being studied.

The critical element of Sprint's TSLRIC cost study is the use of Florida specific, forward-looking cost data to develop the various input information. This approach assures that the costs developed are not only forward-looking, but that they reflect the unique nature of Sprint's Florida service territory and operations.

Sprint utilized several costing systems in the development of its TSLRIC costs. The systems, and the inputs to these systems used to develop the TSLRIC costs, are described and documented in greater detail in the tabs labeled Local Loop, Switching, Transport and Annual Charge Factors.

Study Results

The contribution analysis and the cost study documentation are included in the succeeding tabs of this binder. A summary of the contribution analysis on a unit basis is provided on the Attachment.

Confidential Information

A small amount of confidential information has been redacted (omitted) from this filing. The results of the analysis are unaffected by the redactions. The following notice is required by the Florida Public Service Commission:

Portions of this filing that have been excluded are deemed confidential, by Florida Statutes. Confidential information and other financial data have been filed in Special Project No. 980000A-SP at the Florida Public Service Commission.

**SPRINT - FLORIDA
SUMMARY OF CONTRIBUTION ANALYSIS**

Basic Service

	Residential		Business	
	Amount	Percent	Amount	Percent
Unit Rate *	\$ 14.23		\$ 31.71	
Unit Cost	\$ 26.91		\$ 18.64	
Contribution	\$ (12.68)	-47.1%	\$ 13.07	70.1%

Intrastate Access

	Intrastate Access	
	Amount	Percent
Unit Rate	\$ 0.0496580	
Unit Cost	\$ 0.0036530	
Contribution	\$ 0.0460030	1259.2%

Other Services

	Centrex		PBX	
	Amount	Percent	Amount	Percent
Unit Rate *	\$ 29.72		\$ 54.14	
Unit Cost	\$ 19.18		\$ 19.70	
Contribution	\$ 10.54	54.9%	\$ 34.44	174.6%

	Key		Rotary Key	
	Amount	Percent	Amount	Percent
Unit Rate *	\$ 32.21		\$ 43.56	
Unit Cost	\$ 18.40		\$ 18.40	
Contribution	\$ 13.81	75.1%	\$ 25.16	136.7%

	IntraLATA Toll	
	Amount	Percent
Unit Rate	\$ 0.1774820	
Unit Cost	\$ 0.0049557	
Contribution	\$ 0.1725264	3481.4%

* Unit rate includes local service rate, extended local calling revenue, touch-tone revenue and the subscriber line charge.

SPRINT - FLORIDA
SUMMARY OF CONTRIBUTION ANALYSIS

Other Services

Features

	Residential		Business	
	Amount	Percent	Amount	Percent
3 Way Calling				
Unit Rate	\$ 3.00		\$ 4.50	
Unit Cost	\$0.0442		\$0.0442	
Contribution	\$ 2.96	6667.3%	\$ 4.46	10081.0%

	Residential		Business	
	Amount	Percent	Amount	Percent
Call Waiting				
Unit Rate	\$ 5.00		\$ 5.00	
Unit Cost	\$ 0.0051		\$ 0.0051	
Contribution	\$ 4.99	97939.2%	\$ 5.99	117547.1%

	Residential		Business	
	Amount	Percent	Amount	Percent
Call Forward Busy				
Unit Rate	\$ 1.00		\$ 1.00	
Unit Cost	\$ 0.0087		\$ 0.0087	
Contribution	\$ 0.99	11394.3%	\$ 0.99	11394.3%

	Residential		Business	
	Amount	Percent	Amount	Percent
Call Forward Don't Answer				
Unit Rate	\$ 1.00		\$ 1.00	
Unit Cost	\$ 0.017		\$ 0.017	
Contribution	\$ 0.98	5782.4%	\$ 0.98	5782.4%

	Residential		Business	
	Amount	Percent	Amount	Percent
Return Call				
Unit Rate	\$ 4.00		\$ 4.50	
Unit Cost	\$ 0.1875		\$ 0.1875	
Contribution	\$ 3.81	2033.3%	\$ 4.31	2300.0%

	Residential		Business	
	Amount	Percent	Amount	Percent
Repeat Dialing				
Unit Rate	\$ 3.00		\$ 3.50	
Unit Cost	\$ 0.094		\$ 0.094	
Contribution	\$ 2.91	3091.5%	\$ 3.41	3623.4%

	Residential		Business	
	Amount	Percent	Amount	Percent
Call Forwarding				
Unit Rate	\$ 4.50		\$ 4.50	
Unit Cost	\$ 0.354		\$ 0.354	
Contribution	\$ 4.15	1171.9%	\$ 4.15	1171.9%

RESIDENTIAL

**Sprint - Florida
Contribution Analysis
Residential Flat-Rate Local Exchange Service**

The contribution analysis for residential local exchange service reflects the following major assumptions and calculations:

1. A contribution analysis is provided on a unit and total service basis for Sprint's entire Florida operations (page 1).
2. To demonstrate the revenue/cost relationships between urban and rural areas inherent in the current rate structure, a contribution analysis was completed for each rate group. Exchange level revenue and cost information was summarized for each rate group. Because the rate groups sizes and rates differ between Sprint's (former) Centel and United companies' rate structures, a separate contribution analysis was completed for each territory (pages 2 and 3).
3. Demand for each exchange was extracted from Sprint's December 1997 records (pages 5 through 7).
4. Revenues were calculated by multiplying demand for each exchange by its respective tariff rate (pages 5 through 7).
5. Mandatory extended local calling revenues were included in the calculation of basic local service revenues (pages 5 through 7).
6. Revenue information was summarized for each rate group (separately for United and Centel), including extended calling revenues (page 4).
7. Cost information was summarized at a rate group level and provided on a unit basis (page 8).
8. Subscriber Line Charge (SLC) and touch-tone revenues (where applicable) have been included in Sprint's contribution analysis.

SPRINT - FLORIDA, INC.
Voice Grade, Flat Rate Residential Local Exchange Service
Contribution Analysis

United Exchanges

Line	R1 - Rate Group 1 Unit Contribution Analysis	Source	Amount	%
1	Rate Group 1 Unit Revenue	Page 4 of 8	\$ 12.05	
2	Rate Group 1 Unit Cost	Page 8 of 8	\$ 43.02	
3	Contribution	Line 1 - Line 2	\$ (30.97)	-72.0%
	R1 - Rate Group 2 Unit Contribution Analysis	Source	Amount	%
4	Rate Group 2 Unit Revenue	Page 4 of 8	\$ 12.80	
5	Rate Group 2 Unit Cost	Page 8 of 8	\$ 32.28	
6	Contribution	Line 4 - Line 5	\$ (19.48)	-60.3%
	R1 - Rate Group 3 Unit Contribution Analysis	Source	Amount	%
7	Rate Group 3 Unit Revenue	Page 4 of 8	\$ 13.27	
8	Rate Group 3 Unit Cost	Page 8 of 8	\$ 27.43	
9	Contribution	Line 7 - Line 8	\$ (14.16)	-51.6%
	R1 - Rate Group 4 Unit Contribution Analysis	Source	Amount	%
10	Rate Group 4 Unit Revenue	Page 4 of 8	\$ 14.08	
11	Rate Group 4 Unit Cost	Page 8 of 8	\$ 25.50	
12	Contribution	Line 10 - Line 11	\$ (11.42)	-44.8%
	R1 - Rate Group 5 Unit Contribution Analysis	Source	Amount	%
13	Rate Group 5 Unit Revenue	Page 4 of 8	\$ 14.81	
14	Rate Group 5 Unit Cost	Page 8 of 8	\$ 20.59	
15	Contribution	Line 13 - Line 14	\$ (5.78)	-28.1%
	R1 - Rate Group 6 Unit Contribution Analysis	Source	Amount	%
16	Rate Group 6 Unit Revenue	Page 4 of 8	\$ 15.60	
17	Rate Group 6 Unit Cost	Page 8 of 8	\$ 19.39	
18	Contribution	Line 16 - Line 17	\$ (3.79)	-19.6%
	R1 - Statewide Unit Contribution Analysis	Source	Amount	%
19	Statewide Unit Revenue	Page 4 of 8	\$ 14.15	
20	Statewide Unit Cost	Page 8 of 8	\$ 25.54	
21	Contribution	Line 19 - Line 20	\$ (11.39)	-44.6%

SPRINT - FLORIDA, INC.
Voice Grade, Flat Rate Residential Local Exchange Service
Contribution Analysis

Centel Exchanges

Line	R1 - Rate Group 1 Unit Contribution Analysis	Source	Amount	%
1	Rate Group 1 Unit Revenue	Page 4 of 8	\$ 12.81	
2	Rate Group 1 Unit Cost	Page 8 of 8	\$ 50.31	
3	Contribution	Line 1 - Line 2	\$ (37.50)	-74.5%
R1 - Rate Group 2 Unit Contribution Analysis				
4	Rate Group 2 Unit Revenue	Page 4 of 8	\$ 13.43	
5	Rate Group 2 Unit Cost	Page 8 of 8	\$ 60.10	
6	Contribution	Line 4 - Line 5	\$ (46.67)	-77.7%
R1 - Rate Group 3 Unit Contribution Analysis				
7	Rate Group 3 Unit Revenue	Page 4 of 8	\$ 13.83	
8	Rate Group 3 Unit Cost	Page 8 of 8	\$ 44.43	
9	Contribution	Line 7 - Line 8	\$ (30.60)	-68.9%
R1 - Rate Group 4 Unit Contribution Analysis				
10	Rate Group 4 Unit Revenue	Page 4 of 8	\$ 14.28	
11	Rate Group 4 Unit Cost	Page 8 of 8	\$ 41.55	
12	Contribution	Line 10 - Line 11	\$ (27.27)	-65.6%
R1 - Rate Group 5 Unit Contribution Analysis				
13	Rate Group 5 Unit Revenue	Page 4 of 8	\$ 14.73	
14	Rate Group 5 Unit Cost	Page 8 of 8	\$ 18.72	
15	Contribution	Line 13 - Line 14	\$ (3.99)	-21.3%
R1 - Rate Group 6 Unit Contribution Analysis				
16	Rate Group 6 Unit Revenue	Page 4 of 8	\$ 15.14	
17	Rate Group 6 Unit Cost	Page 8 of 8	\$ 28.06	
18	Contribution	Line 16 - Line 17	\$ (12.92)	-46.0%
R1 - Statewide Unit Contribution Analysis				
19	Statewide Unit Revenue	Page 4 of 8	\$ 14.59	
20	Statewide Unit Cost	Page 8 of 8	\$ 33.10	
21	Contribution	Line 19 - Line 20	\$ (18.51)	-55.9%

Sprint - Florida, Inc.Voice Grade, flat-rate residential local exchange service
December 1997Residential
Page 5 of 8

Exchange Name	Rate Group	Co.	Monthly Units	Average Touch Tone	Subscriber Line Charge	Per Unit Rate	ELC Revenue	Total Monthly Residence Revenue
Alford	2	C	1,355	\$ 0.74	\$ 3.54	\$ 7.85	\$ 1,767	\$ 18,203
Altamonte Springs	6	U	29,533	\$ 0.74	\$ 3.54	10.23	\$ 38,519	\$ 467,049
Alva	5	U	1,255	\$ 0.74	\$ 3.54	9.48	\$ 1,437	\$ 18,906
Apopka	6	U	23,510	\$ 0.74	\$ 3.54	10.23	\$ 30,661	\$ 371,796
Arcadia	1	U	9,562	\$ 0.74	\$ 3.54	6.47	\$ 12,471	\$ 115,265
Astor	4	U	1,010	\$ 0.74	\$ 3.54	8.73	\$ -	\$ 13,140
Avon Park	1	U	7,723	\$ 0.74	\$ 3.54	6.47	\$ 10,072	\$ 93,096
Baker	2	C	2,189	\$ 0.74	\$ 3.54	7.85	\$ 2,855	\$ 29,408
Belleview	4	U	15,584	\$ 0.74	\$ 3.54	8.73	\$ 20,324	\$ 223,075
Beverly Hills	3	U	9,223	\$ 0.74	\$ 3.54	7.98	\$ 12,028	\$ 125,104
Boca Grande	1	U	1,736	\$ 0.74	\$ 3.54	6.47	\$ 2,264	\$ 20,926
Bonifay	1	C	3,495	\$ 0.74	\$ 3.54	7.40	\$ 4,558	\$ 45,380
Bonita Springs	5	U	24,608	\$ 0.74	\$ 3.54	9.48	\$ -	\$ 338,611
Bowling Green	1	U	1,208	\$ 0.74	\$ 3.54	6.47	\$ 1,575	\$ 14,561
Buenaventura	3	U	10,916	\$ 0.74	\$ 3.54	7.98	\$ 14,236	\$ 148,068
Bushnell	1	U	8,466	\$ 0.74	\$ 3.54	6.47	\$ 11,041	\$ 102,052
Cape Coral	5	U	24,040	\$ 0.74	\$ 3.54	9.48	\$ 31,353	\$ 362,149
Cape Haze	2	U	8,721	\$ 0.74	\$ 3.54	7.22	\$ 11,374	\$ 111,667
Casselberry	6	U	16,825	\$ 0.74	\$ 3.54	10.23	\$ 21,943	\$ 266,077
Chassahowitzka	3	U	3,291	\$ 0.74	\$ 3.54	7.98	\$ -	\$ 40,348
Cherry Lake	1	C	1,146	\$ 0.74	\$ 3.54	7.40	\$ -	\$ 13,386
Clermont	6	U	11,453	\$ 0.74	\$ 3.54	10.23	\$ -	\$ 166,185
Clewiston	1	U	5,965	\$ 0.74	\$ 3.54	6.47	\$ 7,779	\$ 71,904
Cottondale	2	C	1,137	\$ 0.74	\$ 3.54	7.85	\$ 1,463	\$ 15,275
Crawfordville	6	C	4,977	\$ 0.74	\$ 3.54	9.63	\$ -	\$ 69,331
Crestview	2	C	11,158	\$ 0.74	\$ 3.54	7.85	\$ 14,552	\$ 149,901
Crystal River	3	U	9,333	\$ 0.74	\$ 3.54	7.98	\$ -	\$ 114,425
Cypress Lake	5	U	23,211	\$ 0.74	\$ 3.54	9.48	\$ 30,271	\$ 349,659
Dade City	2	U	8,456	\$ 0.74	\$ 3.54	7.22	\$ 11,028	\$ 108,274
Defuniak Springs	2	C	5,641	\$ 0.74	\$ 3.54	7.85	\$ 7,357	\$ 75,784
Deltona Lakes	3	U	11,914	\$ 0.74	\$ 3.54	7.98	\$ 15,538	\$ 161,606
Destin	5	C	12,043	\$ 0.74	\$ 3.54	9.15	\$ 15,706	\$ 177,446
East Fort Myers	5	U	11,106	\$ 0.74	\$ 3.54	9.48	\$ 14,484	\$ 167,305
Eustis	4	U	13,580	\$ 0.74	\$ 3.54	8.73	\$ -	\$ 176,679
Everglades	1	U	929	\$ 0.74	\$ 3.54	6.47	\$ 1,212	\$ 11,199
Fort Meade	3	U	2,424	\$ 0.74	\$ 3.54	7.98	\$ 3,161	\$ 32,880
Fort Myers	5	U	8,862	\$ 0.74	\$ 3.54	9.48	\$ 11,558	\$ 133,501
Fort Myers Beach	5	U	8,468	\$ 0.74	\$ 3.54	9.48	\$ 11,044	\$ 127,565
Fort Walton Beach	5	C	25,272	\$ 0.74	\$ 3.54	9.15	\$ 32,960	\$ 372,368
Freeport	2	C	2,208	\$ 0.74	\$ 3.54	7.85	\$ 2,880	\$ 29,664
Glendale	1	C	740	\$ 0.74	\$ 3.54	7.40	\$ 965	\$ 9,608
Golden Gate	4	U	22,304	\$ 0.74	\$ 3.54	8.73	\$ 29,088	\$ 319,268
Goldenrod	6	U	34,160	\$ 0.74	\$ 3.54	10.23	\$ 44,551	\$ 540,220

Sprint - Florida, Inc.

Voice Grade, flat-rate residential local exchange service
December 1997Residential
Page 6 of 8

Exchange Name	Rate Group	Co.	Monthly Units	Average Touch Tone	Subscriber Line Charge	Per Unit Rate	ELC Revenue	Total Monthly Residence Revenue
Grand Ridge	2	C	1,915	\$ 0.74	\$ 3.54	7.85	\$ 2,498	\$ 25,727
Greenville	6	C	1,084	\$ 0.74	\$ 3.54	9.65	-	\$ 15,100
Greenwood	2	C	741	\$ 0.74	\$ 3.54	7.85	\$ 966	\$ 9,954
Groveland	4	U	3,841	\$ 0.74	\$ 3.54	8.73	-	\$ 49,972
Highlands	4	U	4,456	\$ 0.74	\$ 3.54	8.73	\$ 5,811	\$ 63,785
Homosassa Springs	5	U	7,769	\$ 0.74	\$ 3.54	7.98	-	\$ 95,250
Howey-In-The-Hills	4	U	1,216	\$ 0.74	\$ 3.54	8.73	\$ 1,586	\$ 17,406
Immokalee	1	U	3,937	\$ 0.74	\$ 3.54	6.47	\$ 5,135	\$ 47,459
Inverness	3	U	20,201	\$ 0.74	\$ 3.54	7.98	-	\$ 247,669
Iona	5	U	11,205	\$ 0.74	\$ 3.54	9.48	\$ 14,613	\$ 168,796
Kenansville	3	U	493	\$ 0.74	\$ 3.54	7.98	-	\$ 6,044
Kingsley Lake	2	C	254	\$ 0.74	\$ 3.54	7.85	-	\$ 3,081
Kissimmee	3	U	28,578	\$ 0.74	\$ 3.54	7.98	\$ 37,271	\$ 387,643
Labelle	1	U	5,963	\$ 0.74	\$ 3.54	6.47	\$ 7,777	\$ 71,881
Lady Lake (753)	4	U	13,527	\$ 0.74	\$ 3.54	8.73	\$ 17,642	\$ 193,631
Lake Brantley	6	U	29,666	\$ 0.74	\$ 3.54	10.23	\$ 33,690	\$ 469,150
Lake Helen	3	U	1,560	\$ 0.74	\$ 3.54	7.98	\$ 2,035	\$ 21,161
Lake Placid	1	U	8,992	\$ 0.74	\$ 3.54	6.47	\$ 11,727	\$ 108,393
Lawley	2	C	944	\$ 0.74	\$ 3.54	7.85	\$ 1,231	\$ 12,682
Lee	1	C	874	\$ 0.74	\$ 3.54	7.40	-	\$ 10,209
Leesburg	4	U	21,346	\$ 0.74	\$ 3.54	8.73	\$ 27,839	\$ 305,555
Lehigh Acres	4	U	12,592	\$ 0.74	\$ 3.54	8.73	\$ 16,422	\$ 180,247
Madison	1	C	3,004	\$ 0.74	\$ 3.54	7.40	\$ 3,918	\$ 39,005
Maitland Center	6	U	1,767	\$ 0.74	\$ 3.54	10.23	\$ 2,304	\$ 27,944
Malone	2	C	1,080	\$ 0.74	\$ 3.54	7.85	\$ 1,409	\$ 14,510
Marco Island	4	U	15,515	\$ 0.74	\$ 3.54	8.73	-	\$ 201,853
Marianna	3	C	5,945	\$ 0.74	\$ 3.54	8.25	\$ 7,753	\$ 82,245
Mary Esther	5	C	3,795	\$ 0.74	\$ 3.54	9.15	\$ 4,949	\$ 55,917
Monticello	6	C	4,955	\$ 0.74	\$ 3.54	9.65	\$ 6,462	\$ 75,486
Montverde	6	U	1,299	\$ 0.74	\$ 3.54	10.23	-	\$ 18,849
Moore Haven	1	U	1,806	\$ 0.74	\$ 3.54	6.47	\$ 2,355	\$ 21,770
Mount Dora	4	U	10,901	\$ 0.74	\$ 3.54	8.73	\$ 14,217	\$ 156,041
Murdock	3	U	2,959	\$ 0.74	\$ 3.54	7.98	\$ 3,859	\$ 40,137
Naples	4	U	54,559	\$ 0.74	\$ 3.54	8.73	\$ 71,155	\$ 780,979
Niceville	5	C	9,260	\$ 0.74	\$ 3.54	9.15	\$ 12,077	\$ 136,441
North Cape Coral	5	U	19,193	\$ 0.74	\$ 3.54	9.48	\$ 25,031	\$ 289,131
North Fort Myers	5	U	12,254	\$ 0.74	\$ 3.54	9.48	\$ 15,981	\$ 184,599
North Naples	4	U	30,867	\$ 0.74	\$ 3.54	8.73	\$ 40,256	\$ 441,842
Ocal Nat Forest	4	U	4,841	\$ 0.74	\$ 3.54	8.73	-	\$ 62,982
Ocala	4	U	29,311	\$ 0.74	\$ 3.54	8.73	\$ 38,227	\$ 419,569
Ocklawaha	4	U	3,512	\$ 0.74	\$ 3.54	8.73	\$ 4,580	\$ 50,272
Okeechobee	1	U	15,303	\$ 0.74	\$ 3.54	6.47	\$ 19,958	\$ 184,469
Orange City	3	U	7,987	\$ 0.74	\$ 3.54	7.98	\$ 10,416	\$ 108,338
Panacea	6	C	752	\$ 0.74	\$ 3.54	9.65	-	\$ 10,476
Pine Island	5	U	6,743	\$ 0.74	\$ 3.54	9.48	-	\$ 92,785
Ponce De Leon	2	C	1,014	\$ 0.74	\$ 3.54	7.85	\$ 1,322	\$ 13,622

FLORIDA TSLRIC STUDY

Service: R1

STATEWIDE

Element	Unit	1990	1995	2000
Local Loop (Incl. NID)	\$/mo	21.92	28.11	20.55
Local Switching Usage	\$/mo	2.43	2.43	2.43
Port	\$/mo	1.79	1.79	1.79
EAS Switching Usage	\$/mo	0.63	0.63	0.63
EAS Transport	\$/mo	0.15	0.15	0.15
Total Service Cost	\$/mo	26.91	33.10	25.54

CENTRAL

Element	Unit	1990	1995	1997 Group	1998 Group	1999 Group	2000 Group
Local Loop (Incl. NID)	\$/mo	45.32	55.11	39.44	36.56	13.73	23.07
Local Switching Usage	\$/mo	2.43	2.43	2.43	2.43	2.43	2.43
Port	\$/mo	1.79	1.79	1.79	1.79	1.79	1.79
EAS Switching Usage	\$/mo	0.63	0.63	0.63	0.63	0.63	0.63
EAS Transport	\$/mo	0.15	0.15	0.15	0.15	0.15	0.15
Total Service Cost	\$/mo	50.31	60.10	44.43	41.55	18.72	28.06

UNITED

Element	Unit	1990	1995	1997 Group	1998 Group	1999 Group	2000 Group
Local Loop (Incl. NID)	\$/mo	38.03	27.29	22.43	20.51	15.60	14.40
Local Switching Usage	\$/mo	2.43	2.43	2.43	2.43	2.43	2.43
Port	\$/mo	1.79	1.79	1.79	1.79	1.79	1.79
EAS Switching Usage	\$/mo	0.63	0.63	0.63	0.63	0.63	0.63
EAS Transport	\$/mo	0.15	0.15	0.15	0.15	0.15	0.15
Total Service Cost	\$/mo	43.02	32.28	27.43	25.50	20.59	19.39

BUSINESS

**Sprint - Florida
Contribution Analysis
Business Flat-Rate Local Exchange Service**

The contribution analysis for business local exchange service reflects the following major assumptions and calculations:

1. A contribution analysis is provided on a unit and total service basis for Sprint's entire Florida operations (page 1).
2. To demonstrate the revenue/cost relationships between urban and rural areas inherent in the current rate structure, a contribution analysis was completed for each rate group. Exchange level revenue and cost information was summarized for each rate group. Because the rate groups sizes and rates differ between Sprint's (former) Centel and United companies' rate structures, a separate contribution analysis was completed for each territory (pages 2 and 3).
3. Demand for each exchange was extracted from Sprint's December 1997 records (pages 5 through 7).
4. Revenues were calculated by multiplying demand for each exchange by its respective tariff rate (pages 5 through 7).
5. Mandatory extended local calling revenues were included in the calculation of basic local service revenues (pages 5 through 7).
6. Revenue information was summarized for each rate group (separately for United and Centel), including extended calling revenues (page 4).
7. Cost information was summarized at a rate group level and provided on a unit basis (page 8).
8. Subscriber Line Charge (SLC) and touch-tone revenues (where appropriate) have been included in Sprint's contribution analysis.

SPRINT - FLORIDA, INC.
Voice Grade, Flat Rate Business Local Exchange Service
Contribution Analysis

United Exchanges

Line	B1 - Rate Group 1 Unit Contribution Analysis	Source	Amount	%
1	Rate Group 1 Unit Revenue	Page 4 of 8	\$ 26.31	
2	Rate Group 1 Unit Cost	Page 8 of 8	\$ 29.29	
3	Contribution	Line 1 - Line 2	\$ (2.96)	-10.2%
B1 - Rate Group 2 Unit Contribution Analysis				
4	Rate Group 2 Unit Revenue	Page 4 of 8	\$ 28.07	
5	Rate Group 2 Unit Cost	Page 8 of 8	\$ 24.90	
6	Contribution	Line 4 - Line 5	\$ 3.17	12.7%
B1 - Rate Group 3 Unit Contribution Analysis				
7	Rate Group 3 Unit Revenue	Page 4 of 8	\$ 29.31	
8	Rate Group 3 Unit Cost	Page 8 of 8	\$ 22.35	
9	Contribution	Line 7 - Line 8	\$ 6.96	31.1%
B1 - Rate Group 4 Unit Contribution Analysis				
10	Rate Group 4 Unit Revenue	Page 4 of 8	\$ 31.26	
11	Rate Group 4 Unit Cost	Page 8 of 8	\$ 20.04	
12	Contribution	Line 10 - Line 11	\$ 11.22	56.0%
B1 - Rate Group 5 Unit Contribution Analysis				
13	Rate Group 5 Unit Revenue	Page 4 of 8	\$ 33.03	
14	Rate Group 5 Unit Cost	Page 8 of 8	\$ 17.56	
15	Contribution	Line 13 - Line 14	\$ 15.47	88.1%
B1 - Rate Group 6 Unit Contribution Analysis				
16	Rate Group 6 Unit Revenue	Page 4 of 8	\$ 34.88	
17	Rate Group 6 Unit Cost	Page 8 of 8	\$ 15.90	
18	Contribution	Line 16 - Line 17	\$ 18.98	119.4%
B1 - Statewide Unit Contribution Analysis				
19	Statewide Unit Revenue	Page 4 of 8	\$ 31.74	
20	Statewide Unit Cost	Page 8 of 8	\$ 19.42	
21	Contribution	Line 19 - Line 20	\$ 12.32	63.5%

SPRINT - FLORIDA, INC.
Voice Grade, Flat Rate Business Local Exchange Service
Contribution Analysis

Centel Exchanges

Line	B1 - Rate Group 1 Unit Contribution Analysis	Source	Amount	%
1	Rate Group 1 Unit Revenue	Page 4 of 8	\$ 27.63	
2	Rate Group 1 Unit Cost	Page 8 of 8	\$ 24.62	
3	Contribution	Line 1 - Line 2	\$ 3.01	12.2%
	B1 - Rate Group 2 Unit Contribution Analysis	Source	Amount	%
4	Rate Group 2 Unit Revenue	Page 4 of 8	\$ 28.73	
5	Rate Group 2 Unit Cost	Page 8 of 8	\$ 33.07	
6	Contribution	Line 4 - Line 5	\$ (4.34)	-13.1%
	B1 - Rate Group 3 Unit Contribution Analysis	Source	Amount	%
7	Rate Group 3 Unit Revenue	Page 4 of 8	\$ 29.66	
8	Rate Group 3 Unit Cost	Page 8 of 8	\$ 28.25	
9	Contribution	Line 7 - Line 8	\$ 1.41	5.0%
	B1 - Rate Group 4 Unit Contribution Analysis	Source	Amount	%
10	Rate Group 4 Unit Revenue	Page 4 of 8	\$ 30.71	
11	Rate Group 4 Unit Cost	Page 8 of 8	\$ 33.95	
12	Contribution	Line 10 - Line 11	\$ (3.24)	-9.6%
	B1 - Rate Group 5 Unit Contribution Analysis	Source	Amount	%
13	Rate Group 5 Unit Revenue	Page 4 of 8	\$ 31.71	
14	Rate Group 5 Unit Cost	Page 8 of 8	\$ 16.23	
15	Contribution	Line 13 - Line 14	\$ 15.48	95.4%
	B1 - Rate Group 6 Unit Contribution Analysis	Source	Amount	%
16	Rate Group 6 Unit Revenue	Page 4 of 8	\$ 32.74	
17	Rate Group 6 Unit Cost	Page 8 of 8	\$ 13.85	
18	Contribution	Line 16 - Line 17	\$ 18.89	136.4%
	B1 - Statewide Unit Contribution Analysis	Source	Amount	%
19	Statewide Unit Revenue	Page 4 of 8	\$ 31.58	
20	Statewide Unit Cost	Page 8 of 8	\$ 16.55	
21	Contribution	Line 19 - Line 20	\$ 15.03	90.8%

Sprint - Florida

Voice Grade, flat-rate business local exchange service
December 1997Business
Page 5 of 8

Exchange Name	Rate Group	Co.	Monthly Units	Average Touch Tone	Subscriber Line Charge	Per Unit Rate	LC Revenue	Total Monthly Business Revenue
Allford	2	C	92	\$ 1.00	\$ 7.87	\$ 17.65	\$ 206	\$ 2,646
Altamonte Springs	6	U	10,997	\$ 1.00	\$ 7.87	24.03	\$ 24,616	\$ 386,391
Alva	5	U	142	\$ 1.00	\$ 7.87	22.28	\$ 318	\$ 4,741
Apopka	6	U	3,657	\$ 1.00	\$ 7.87	24.03	\$ 8,186	\$ 128,492
Arcadia	1	U	1,773	\$ 1.00	\$ 7.87	15.20	\$ 3,969	\$ 46,641
Astor	4	U	133	\$ 1.00	\$ 7.87	20.47	\$ -	\$ 3,902
Avon Park	1	U	1,213	\$ 1.00	\$ 7.87	15.20	\$ 2,715	\$ 31,909
Baker	2	C	207	\$ 1.00	\$ 7.87	17.65	\$ 463	\$ 5,952
Belleview	4	U	1,990	\$ 1.00	\$ 7.87	20.47	\$ 4,455	\$ 62,837
Beverly Hills	3	U	1,010	\$ 1.00	\$ 7.87	18.71	\$ 2,261	\$ 30,114
Boca Grande	1	U	367	\$ 1.00	\$ 7.87	15.20	\$ 822	\$ 9,655
Bonifay	1	C	643	\$ 1.00	\$ 7.87	16.65	\$ 1,887	\$ 23,398
Bonita Springs	5	U	3,401	\$ 1.00	\$ 7.87	22.28	\$ -	\$ 105,933
Bowling Green	1	U	195	\$ 1.00	\$ 7.87	15.20	\$ 437	\$ 5,130
Buenaventura	3	U	784	\$ 1.00	\$ 7.87	18.71	\$ 1,755	\$ 23,376
Bushnell	1	U	1,201	\$ 1.00	\$ 7.87	15.20	\$ 2,688	\$ 31,593
Cape Coral	5	U	2,788	\$ 1.00	\$ 7.87	22.28	\$ 6,241	\$ 93,080
Cape Haze	2	U	673	\$ 1.00	\$ 7.87	16.96	\$ 1,507	\$ 18,889
Casselberry	6	U	1,776	\$ 1.00	\$ 7.87	24.03	\$ 3,976	\$ 62,402
Chassahowitzka	3	U	164	\$ 1.00	\$ 7.87	18.71	\$ -	\$ 4,523
Cherry Lake	1	C	63	\$ 1.00	\$ 7.87	16.65	\$ -	\$ 1,608
Clermont	6	U	1,937	\$ 1.00	\$ 7.87	24.03	\$ -	\$ 63,723
Clewiston	1	U	1,241	\$ 1.00	\$ 7.87	15.20	\$ 2,778	\$ 32,646
Cottondale	2	C	152	\$ 1.00	\$ 7.87	17.65	\$ 340	\$ 4,371
Crawfordville	6	C	954	\$ 1.00	\$ 7.87	21.75	\$ -	\$ 29,209
Crestview	2	C	2,299	\$ 1.00	\$ 7.87	17.65	\$ 5,146	\$ 66,110
Crystal River	3	U	2,358	\$ 1.00	\$ 7.87	18.71	\$ -	\$ 65,028
Cypress Lake	5	U	4,250	\$ 1.00	\$ 7.87	22.28	\$ 9,514	\$ 141,891
Dade City	2	U	1,402	\$ 1.00	\$ 7.87	16.96	\$ 3,138	\$ 39,348
Defuniak Springs	2	C	1,339	\$ 1.00	\$ 7.87	17.65	\$ 2,997	\$ 38,504
Deltona Lakes	3	U	696	\$ 1.00	\$ 7.87	18.71	\$ 1,558	\$ 20,752
Destin	5	C	4,003	\$ 1.00	\$ 7.87	20.60	\$ 8,361	\$ 126,920
East Fort Myers	5	U	1,503	\$ 1.00	\$ 7.87	22.28	\$ 3,364	\$ 50,179
Eustis	4	U	1,874	\$ 1.00	\$ 7.87	20.47	\$ -	\$ 54,979
Everglades	1	U	288	\$ 1.00	\$ 7.87	15.20	\$ 645	\$ 7,576
Fort Meade	3	U	400	\$ 1.00	\$ 7.87	18.71	\$ 895	\$ 11,926
Fort Myers	5	U	4,071	\$ 1.00	\$ 7.87	22.28	\$ 9,113	\$ 135,915
Fort Myers Beach	5	U	1,282	\$ 1.00	\$ 7.87	22.28	\$ 2,870	\$ 42,801
Fort Walton Beach	5	C	8,114	\$ 1.00	\$ 7.87	20.60	\$ 18,163	\$ 257,263
Freeport	2	C	339	\$ 1.00	\$ 7.87	17.65	\$ 759	\$ 9,748
Glendale	1	C	27	\$ 1.00	\$ 7.87	16.65	\$ 60	\$ 749
Golden Gate	4	U	2,376	\$ 1.00	\$ 7.87	20.47	\$ 5,319	\$ 75,025
Goldenrod	6	U	5,542	\$ 1.00	\$ 7.87	24.03	\$ 12,406	\$ 194,724
Grand Ridge	2	C	137	\$ 1.00	\$ 7.87	17.65	\$ 307	\$ 3,940
Greenville	6	C	173	\$ 1.00	\$ 7.87	21.75	\$ -	\$ 5,297
Greenwood	2	C	59	\$ 1.00	\$ 7.87	17.65	\$ 132	\$ 1,697
Groveland	4	U	558	\$ 1.00	\$ 7.87	20.47	\$ -	\$ 16,370

Sprint - Florida

Voice Grade, flat-rate business local exchange service
December 1997Business
Page 6 of 8

Exchange Name	Rate Group	Co.	Monthly Units	Average Touch	Subscriber Line Charge	Per Unit Rate	ELC Revenue	Total Monthly Business Revenue
Highlands	4	U	737	\$ 1.00	\$ 7.87	20.47	\$ 1,650	\$ 23,272
Homosassa Springs	3	U	983	\$ 1.00	\$ 7.87	18.71	-	\$ 27,109
Howey-In-The-Hills	4	U	186	\$ 1.00	\$ 7.87	20.47	\$ 416	\$ 5,873
Immokalee	1	U	1,056	\$ 1.00	\$ 7.87	15.20	\$ 2,364	\$ 27,779
Inverness	3	U	2,775	\$ 1.00	\$ 7.87	18.71	-	\$ 76,528
Iona	5	U	1,186	\$ 1.00	\$ 7.87	22.28	\$ 2,655	\$ 39,596
Kenansville	3	U	127	\$ 1.00	\$ 7.87	18.71	-	\$ 3,502
Kingsley Lake	2	C	70	\$ 1.00	\$ 7.87	17.65	-	\$ 1,856
Kissimmee	3	U	6,811	\$ 1.00	\$ 7.87	18.71	\$ 15,246	\$ 203,077
Labelle	1	U	1,161	\$ 1.00	\$ 7.87	15.20	\$ 2,599	\$ 30,541
Lady Lake (753)	4	U	1,034	\$ 1.00	\$ 7.87	20.47	\$ 2,315	\$ 32,650
Lake Brantley	6	U	6,656	\$ 1.00	\$ 7.87	24.03	\$ 14,899	\$ 233,865
Lake Helen	3	U	228	\$ 1.00	\$ 7.87	18.71	\$ 510	\$ 6,798
Lake Placid	1	U	1,261	\$ 1.00	\$ 7.87	15.20	\$ 2,823	\$ 33,172
Lawley	2	C	124	\$ 1.00	\$ 7.87	17.65	\$ 278	\$ 3,566
Lee	1	C	93	\$ 1.00	\$ 7.87	16.65	-	\$ 2,373
Leesburg	4	U	4,132	\$ 1.00	\$ 7.87	20.47	\$ 9,250	\$ 130,473
Lehigh Acres	4	U	1,240	\$ 1.00	\$ 7.87	20.47	\$ 2,776	\$ 39,155
Madison	1	C	1,045	\$ 1.00	\$ 7.87	16.65	\$ 2,339	\$ 29,005
Maitland Center	6	U	2,859	\$ 1.00	\$ 7.87	24.03	\$ 6,400	\$ 100,454
Malone	2	C	161	\$ 1.00	\$ 7.87	17.65	\$ 360	\$ 4,629
Marco Island	4	U	2,193	\$ 1.00	\$ 7.87	20.47	-	\$ 64,337
Marianna	3	C	2,426	\$ 1.00	\$ 7.87	18.55	\$ 5,431	\$ 71,946
Mary Esther	5	C	386	\$ 1.00	\$ 7.87	20.60	\$ 864	\$ 12,238
Monticello	6	C	981	\$ 1.00	\$ 7.87	21.75	\$ 2,196	\$ 32,232
Montverde	6	U	114	\$ 1.00	\$ 7.87	24.03	-	\$ 3,750
Moore Haven	1	U	412	\$ 1.00	\$ 7.87	15.20	\$ 922	\$ 10,838
Mount Dora	4	U	1,787	\$ 1.00	\$ 7.87	20.47	\$ 4,000	\$ 56,426
Murdock	3	U	635	\$ 1.00	\$ 7.87	18.71	\$ 1,421	\$ 18,933
Naples	4	U	12,782	\$ 1.00	\$ 7.87	20.47	\$ 28,612	\$ 403,605
Niceville	5	C	2,076	\$ 1.00	\$ 7.87	20.60	\$ 4,647	\$ 65,822
North Cape Coral	5	U	2,725	\$ 1.00	\$ 7.87	22.28	\$ 6,100	\$ 90,977
North Fort Myers	5	U	1,864	\$ 1.00	\$ 7.87	22.28	\$ 4,173	\$ 62,232
North Naples	4	U	5,623	\$ 1.00	\$ 7.87	20.47	\$ 12,587	\$ 177,552
Ocal Nat Forest	4	U	326	\$ 1.00	\$ 7.87	20.47	-	\$ 9,564
Ocala	4	U	9,370	\$ 1.00	\$ 7.87	20.47	\$ 20,975	\$ 295,868
Ocklawaha	4	U	233	\$ 1.00	\$ 7.87	20.47	\$ 522	\$ 7,368
Okeechobee	1	U	2,919	\$ 1.00	\$ 7.87	15.20	\$ 6,534	\$ 76,787
Orange City	3	U	1,752	\$ 1.00	\$ 7.87	18.71	\$ 3,922	\$ 52,238
Panacea	6	C	152	\$ 1.00	\$ 7.87	21.75	-	\$ 4,654
Pine Island	5	U	706	\$ 1.00	\$ 7.87	22.28	-	\$ 21,990
Ponce De Leon	2	C	116	\$ 1.00	\$ 7.87	17.65	\$ 260	\$ 3,336
Port Charlotte	3	U	4,970	\$ 1.00	\$ 7.87	18.71	\$ 11,125	\$ 148,186
Punta Gorda	3	U	2,820	\$ 1.00	\$ 7.87	18.71	\$ 6,313	\$ 84,082
Reedy Creek	6	U	4,277	\$ 1.00	\$ 7.87	24.03	\$ 9,574	\$ 150,277
Reg. Airport	5	U	1,521	\$ 1.00	\$ 7.87	22.28	\$ 3,405	\$ 50,780
Reynolds Hill	1	C	51	\$ 1.00	\$ 7.87	16.65	\$ 114	\$ 1,415
Rolling Green	4	U	316	\$ 1.00	\$ 7.87	20.47	\$ 707	\$ 9,978
Saint Cloud	3	U	1,833	\$ 1.00	\$ 7.87	18.71	\$ 4,103	\$ 54,653
Salt Springs	4	U	113	\$ 1.00	\$ 7.87	20.47	-	\$ 3,315

FLORIDA TSLRIC STUDY

Service: B1

STATEWIDE

Elim. Category	Rate	Statewide	Central	United
Local Loop (Incl. NID)	\$/mo	13.46	11.37	14.24
Local Switching Usage	\$/mo	2.68	2.68	2.68
Port	\$/mo	1.79	1.79	1.79
EAS Switching Usage	\$/mo	0.58	0.58	0.58
EAS Transport	\$/mo	0.14	0.14	0.14
Total Service Cost	\$/mo	18.64	16.55	19.42

CENTRAL

Elim. Category	Rate	Group 1	Group 2	Group 3	Group 4	Group 5	Group 6
Local Loop (Incl. NID)	\$/mo	13.44	27.89	23.06	26.77	11.04	8.67
Local Switching Usage	\$/mo	2.68	2.68	2.68	2.68	2.68	2.68
Port	\$/mo	1.79	1.79	1.79	1.79	1.79	1.79
EAS Switching Usage	\$/mo	0.58	0.58	0.58	0.58	0.58	0.58
EAS Transport	\$/mo	0.14	0.14	0.14	0.14	0.14	0.14
Total Service Cost	\$/mo	24.63	33.07	28.25	33.95	16.23	13.85

UNITED

Elim. Category	Rate	Group 1	Group 2	Group 3	Group 4	Group 5	Group 6
Local Loop (Incl. NID)	\$/mo	24.11	19.71	17.16	14.85	12.37	10.71
Local Switching Usage	\$/mo	2.68	2.68	2.68	2.68	2.68	2.68
Port	\$/mo	1.79	1.79	1.79	1.79	1.79	1.79
EAS Switching Usage	\$/mo	0.58	0.58	0.58	0.58	0.58	0.58
EAS Transport	\$/mo	0.14	0.14	0.14	0.14	0.14	0.14
Total Service Cost	\$/mo	29.29	24.90	22.35	20.04	17.56	15.90

CENTREX

SPRINT - FLORIDA, INC.
Centrex Service
Contribution Analysis

Total Sprint

Line	Centrex - Total Statewide Contribution Analysis	Source	Amount	%
1	Statewide Revenue	End User Billing	2,928,413	
2	Statewide Cost	Line 5 * Line 7	\$ 1,890,151	
3	Contribution		\$ 1,038,262	54.9%
Line	Centrex - Statewide Unit Contribution Analysis	Source	Amount	%
4	Statewide Unit Revenue	Line 1/Line 7	\$ 29.72	
5	Statewide Unit Cost	Page 2	\$ 19.18	
6	Contribution		\$ 10.54	54.9%
7	Centrex Units - December 1997	End User Billing	98,548	

FLORENDA TSLRIC STUDY

Service: **Centrex**

STATEWIDE

Local Loop (Incl. NID)	\$/mo	13.46
Local Switching Usage	\$/mo	2.51
Port	\$/mo	1.79
EAS Switching Usage	\$/mo	1.15
EAS Transport	\$/mo	0.27
Total Service Cost	\$/mo	19.18

**Sprint - Florida
Contribution Analysis
PBX Exchange Service**

The contribution analysis for PBX exchange service reflects the following major assumptions and calculations:

1. A contribution analysis is provided on a unit and total service basis for Sprint's entire Florida operations (page 1).
2. To demonstrate the revenue/cost relationships between urban and rural areas inherent in the current rate structure, a contribution analysis was completed for each rate group. Exchange level revenue and cost information was summarized for each rate group. Because the rate groups sizes and rates differ between Sprint's (former) Centel and United companies' rate structures, a separate contribution analysis was completed for each territory (pages 2 and 3).
3. Demand for each exchange was extracted from Sprint's December 1997 records (pages 5 through 7).
4. Revenues were calculated by multiplying demand for each exchange by its respective tariff rate (pages 5 through 7).
5. Mandatory extended local calling revenues were included in the calculation of basic local service revenues (pages 5 through 7).
6. Revenue information was summarized for each rate group (separately for United and Centel), including extended calling revenues (page 4).
7. Cost information was summarized at a rate group level and provided on a unit basis (page 8).
8. Subscriber Line Charge (SLC) and touch-tone revenues (where appropriate) have been included in Sprint's contribution analysis.

SPRINT - FLORIDA, INC.
PBX Exchange Service
Contribution Analysis

Total Sprint

Line	PBX - Statewide Unit Contribution Analysis	Source	Amount	%
1	Statewide Revenue	Page 4 of 8	\$ 2,162,179	
2	Statewide Cost	Units X Cost	\$ 764,860	
3	Contribution	Line 1 - Line 2	\$ 1,397,319	182.7%
PBX - Statewide Unit Contribution Analysis				
4	Statewide Unit Revenue	Page 4 of 8	\$ 54.14	
5	Statewide Unit Cost	Page 8 of 8	19.70	
6	Contribution	Line 4 - Line 5	\$ 34.44	174.8%

SPRINT - FLORIDA, INC.
PBX Exchange Service
Contribution Analysis

Centel Exchanges

Line	PBX - Rate Group 1 Unit Contribution Analysis	Source	Amount	%
1	Rate Group 1 Unit Revenue	Page 4 of 8	\$ 44.31	
2	Rate Group 1 Unit Cost	Page 8 of 8	\$ 25.67	
3	Contribution	Line 1 - Line 2	\$ 18.64	72.6%
PBX - Rate Group 2 Unit Contribution Analysis				
4	Rate Group 2 Unit Revenue	Page 4 of 8	\$ 46.21	
5	Rate Group 2 Unit Cost	Page 8 of 8	\$ 34.12	
6	Contribution	Line 4 - Line 5	\$ 12.09	35.4%
PBX - Rate Group 3 Unit Contribution Analysis				
7	Rate Group 3 Unit Revenue	Page 4 of 8	\$ 48.11	
8	Rate Group 3 Unit Cost	Page 8 of 8	\$ 29.30	
9	Contribution	Line 7 - Line 8	\$ 18.81	64.2%
PBX - Rate Group 4 Unit Contribution Analysis				
10	Rate Group 4 Unit Revenue	Page 4 of 8	\$ 50.21	
11	Rate Group 4 Unit Cost	Page 8 of 8	\$ 35.00	
12	Contribution	Line 10 - Line 11	\$ 15.21	43.4%
PBX - Rate Group 5 Unit Contribution Analysis				
13	Rate Group 5 Unit Revenue	Page 4 of 8	\$ 52.21	
14	Rate Group 5 Unit Cost	Page 8 of 8	\$ 17.28	
15	Contribution	Line 13 - Line 14	\$ 34.93	202.1%
PBX - Rate Group 6 Unit Contribution Analysis				
16	Rate Group 6 Unit Revenue	Page 4 of 8	\$ 54.48	
17	Rate Group 6 Unit Cost	Page 8 of 8	\$ 14.90	
18	Contribution	Line 16 - Line 17	\$ 39.58	255.7%
PBX - Statewide Unit Contribution Analysis				
19	Statewide Unit Revenue	Page 4 of 8	\$ 54.48	
20	Statewide Unit Cost	Page 8 of 8	\$ 17.61	
21	Contribution	Line 19 - Line 20	\$ 36.87	209.4%

Sprint - FloridaPBX Trunks
December 1997PBX
Page 4 of 8

Company	Rate Group	Monthly Units	Total Monthly PBX Revenue	Average Monthly Rate
Centel	1	115	\$ 5,095	\$ 44.31
	2	434	\$ 20,056	\$ 46.21
	3	291	\$ 14,000	\$ 48.11
	4	101	\$ 5,071	\$ 50.21
	5	2,445	\$ 127,648	\$ 52.21
	6	5,215	\$ 284,129	\$ 54.48
	Total	8,601	\$ 455,999	\$ 53.02
United	1	1,158	\$ 47,949	\$ 41.41
	2	638	\$ 28,657	\$ 44.92
	3	3,907	\$ 187,757	\$ 48.06
	4	6,683	\$ 345,724	\$ 51.73
	5	5,929	\$ 328,047	\$ 55.33
	6	13,020	\$ 768,046	\$ 58.99
	Total	31,335	\$ 1,706,181	\$ 54.45
	Total Sprint	39,936	\$ 2,162,179	\$ 54.14

Sprint - Florida

PBX Trunks
December 1997PBX
Page 5 of 8

Exchange Name	Rate Group	Co.	Monthly Units	Average Touch Tone	Subscriber Line Charge	Per Unit Rate	ELC Revenue	Total Monthly PBX Trunks Revenue
Alford	2	C	0	\$ 1.00	\$ 7.87	\$ 35.30	\$ -	\$ -
Altamonte Springs	6	U	1,741	\$ 1.00	\$ 7.87	48.06	\$ 3,726	\$ 102,837
Alva	5	U	15	\$ 1.00	\$ 7.87	44.53	\$ 32	\$ 833
Apopka	6	U	292	\$ 1.00	\$ 7.87	48.06	\$ 625	\$ 17,248
Arcadia	1	U	112	\$ 1.00	\$ 7.87	30.40	\$ 240	\$ 4,638
Astor	4	U	0	\$ 1.00	\$ 7.87	40.98	\$ -	\$ -
Avon Park	1	U	124	\$ 1.00	\$ 7.87	30.40	\$ 265	\$ 5,134
Baker	2	C	0	\$ 1.00	\$ 7.87	35.30	\$ -	\$ -
Belleview	4	U	37	\$ 1.00	\$ 7.87	40.98	\$ 79	\$ 1,923
Beverly Hills	3	U	130	\$ 1.00	\$ 7.87	37.47	\$ 278	\$ 6,302
Boca Grande	1	U	47	\$ 1.00	\$ 7.87	30.40	\$ 101	\$ 1,947
Bonifay	1	C	38	\$ 1.00	\$ 7.87	33.30	\$ 81	\$ 1,683
Bonita Springs	5	U	379	\$ 1.00	\$ 7.87	44.53	\$ -	\$ 20,238
Bowling Green	1	U	27	\$ 1.00	\$ 7.87	30.40	\$ 58	\$ 1,118
Buena Ventura	3	U	29	\$ 1.00	\$ 7.87	37.47	\$ 62	\$ 1,406
Bushnell	1	U	91	\$ 1.00	\$ 7.87	30.40	\$ 195	\$ 3,768
Cape Coral	5	U	149	\$ 1.00	\$ 7.87	44.53	\$ 319	\$ 8,275
Cape Haze	2	U	0	\$ 1.00	\$ 7.87	33.91	\$ -	\$ -
Casselberry	6	U	65	\$ 1.00	\$ 7.87	48.06	\$ 139	\$ 3,839
Chassahowitzka	3	U	0	\$ 1.00	\$ 7.87	37.47	\$ -	\$ -
Cherry Lake	1	C	0	\$ 1.00	\$ 7.87	33.30	\$ -	\$ -
Clermont	6	U	84	\$ 1.00	\$ 7.87	48.06	\$ -	\$ 4,782
Clewiston	1	U	131	\$ 1.00	\$ 7.87	30.40	\$ 280	\$ 5,424
Cottdale	2	C	0	\$ 1.00	\$ 7.87	35.30	\$ -	\$ -
Crawfordville	6	C	8	\$ 1.00	\$ 7.87	43.50	\$ -	\$ 419
Crestview	2	C	133	\$ 1.00	\$ 7.87	35.30	\$ 285	\$ 6,159
Crystal River	3	U	517	\$ 1.00	\$ 7.87	37.47	\$ -	\$ 23,957
Cypress Lake	5	U	906	\$ 1.00	\$ 7.87	44.53	\$ 1,939	\$ 50,317
Dade City	2	U	246	\$ 1.00	\$ 7.87	33.30	\$ 526	\$ 11,049
Defuniak Springs	2	C	129	\$ 1.00	\$ 7.87	35.30	\$ 276	\$ 5,974
Deltona Lakes	3	U	21	\$ 1.00	\$ 7.87	37.47	\$ 45	\$ 1,018
Destin	5	C	443	\$ 1.00	\$ 7.87	41.20	\$ 948	\$ 23,128
East Fort Myers	5	U	109	\$ 1.00	\$ 7.87	44.53	\$ 233	\$ 6,053
Eustis	4	U	191	\$ 1.00	\$ 7.87	40.98	\$ -	\$ 9,521
Everglades	1	U	12	\$ 1.00	\$ 7.87	30.40	\$ 26	\$ 497
Fort Meade	3	U	51	\$ 1.00	\$ 7.87	37.47	\$ 109	\$ 2,472
Fort Myers	5	U	1,626	\$ 1.00	\$ 7.87	44.53	\$ 3,480	\$ 90,304
Fort Myers Beach	5	U	126	\$ 1.00	\$ 7.87	44.53	\$ 270	\$ 6,998
Fort Walton Beach	5	C	1,572	\$ 1.00	\$ 7.87	41.20	\$ 3,364	\$ 82,070
Freeport	2	C	0	\$ 1.00	\$ 7.87	35.30	\$ -	\$ -
Glendale	1	C	0	\$ 1.00	\$ 7.87	33.30	\$ -	\$ -
Golden Gate	4	U	111	\$ 1.00	\$ 7.87	40.98	\$ 238	\$ 5,771
Goldenrod	6	U	1,032	\$ 1.00	\$ 7.87	48.06	\$ 2,209	\$ 60,958
Grand Ridge	2	C	4	\$ 1.00	\$ 7.87	35.30	\$ 0	\$ 186

Sprint - Florida

PBX Trunks
December 1997PBX
Page 6 of 8

Exchange Name	Rate Group	Co.	Monthly Units	Average Touch Tone	Subscriber Line Charge	Per Unit Rate	ELC Revenue	Total Monthly PBX Trunks Revenue
Greenville	6	C	0	\$ 1.00	\$ 7.87	43.50	\$ -	\$ -
Greenwood	2	C	0	\$ 1.00	\$ 7.87	35.30	\$ -	\$ -
Groveland	4	U	55	\$ 1.00	\$ 7.87	40.98	\$ -	\$ 2,742
Highlands	4	U	124	\$ 1.00	\$ 7.87	40.98	\$ 265	\$ 6,446
Homosassa Springs	3	U	25	\$ 1.00	\$ 7.87	37.47	\$ -	\$ 1,158
Howey-In-The-Hills	4	U	49	\$ 1.00	\$ 7.87	40.98	\$ 105	\$ 2,548
Immokalee	1	U	102	\$ 1.00	\$ 7.87	30.40	\$ 218	\$ 4,223
Inverness	3	U	225	\$ 1.00	\$ 7.87	37.47	\$ -	\$ 10,426
Iona	5	U	140	\$ 1.00	\$ 7.87	44.53	\$ 300	\$ 7,776
Kenansville	3	U	2	\$ 1.00	\$ 7.87	37.47	\$ -	\$ 93
Kingsley Lake	2	C	20	\$ 1.00	\$ 7.87	35.30	\$ -	\$ 883
Lakemore	3	U	1,421	\$ 1.00	\$ 7.87	37.47	\$ 3,041	\$ 68,887
Labelle	1	U	80	\$ 1.00	\$ 7.87	30.40	\$ 171	\$ 3,312
Lady Lake (753)	4	U	82	\$ 1.00	\$ 7.87	40.98	\$ 175	\$ 4,263
Lake Brantley	6	U	1,013	\$ 1.00	\$ 7.87	48.06	\$ 2,168	\$ 59,836
Lake Helen	3	U	36	\$ 1.00	\$ 7.87	37.47	\$ 77	\$ 1,745
Lake Placid	1	U	46	\$ 1.00	\$ 7.87	30.40	\$ 96	\$ 1,904
Lawley	2	C	12	\$ 1.00	\$ 7.87	35.30	\$ 26	\$ 558
Lee	1	C	0	\$ 1.00	\$ 7.87	33.30	\$ -	\$ -
Leesburg	4	U	661	\$ 1.00	\$ 7.87	40.98	\$ 1,415	\$ 34,364
Lehigh Acres	4	U	79	\$ 1.00	\$ 7.87	40.98	\$ 169	\$ 4,107
Madison	1	C	59	\$ 1.00	\$ 7.87	33.30	\$ 126	\$ 2,614
Maitland Center	6	U	2,867	\$ 1.00	\$ 7.87	48.06	\$ 6,136	\$ 169,347
Malone	2	C	0	\$ 1.00	\$ 7.87	35.30	\$ -	\$ -
Marco Island	4	U	252	\$ 1.00	\$ 7.87	40.98	\$ -	\$ 12,562
Marianna	3	C	291	\$ 1.00	\$ 7.87	37.10	\$ 623	\$ 14,000
Mary Esther	5	C	13	\$ 1.00	\$ 7.87	41.20	\$ 28	\$ 679
Monticello	6	C	15	\$ 1.00	\$ 7.87	43.50	\$ 32	\$ 818
Montverde	6	U	4	\$ 1.00	\$ 7.87	48.06	\$ -	\$ 228
Moore Haven	1	U	31	\$ 1.00	\$ 7.87	30.40	\$ 66	\$ 1,283
Mount Dora	4	U	105	\$ 1.00	\$ 7.87	40.98	\$ 225	\$ 5,459
Murdock	3	U	69	\$ 1.00	\$ 7.87	37.47	\$ 148	\$ 3,345
Naples	4	U	2,005	\$ 1.00	\$ 7.87	40.98	\$ 4,291	\$ 104,235
Niceville	5	C	223	\$ 1.00	\$ 7.87	41.20	\$ 477	\$ 11,642
North Cape Coral	5	U	282	\$ 1.00	\$ 7.87	44.53	\$ 604	\$ 15,662
North Fort Myers	5	U	215	\$ 1.00	\$ 7.87	44.53	\$ 460	\$ 11,940
North Naples	4	U	693	\$ 1.00	\$ 7.87	40.98	\$ 1,463	\$ 36,027
Ocal Nat Forest	4	U	0	\$ 1.00	\$ 7.87	40.98	\$ -	\$ -
Ocala	4	U	1,309	\$ 1.00	\$ 7.87	40.98	\$ 2,802	\$ 68,052
Ocklawaha	4	U	0	\$ 1.00	\$ 7.87	40.98	\$ -	\$ -
Okeechobee	1	U	146	\$ 1.00	\$ 7.87	30.40	\$ 312	\$ 6,045
Orange City	3	U	193	\$ 1.00	\$ 7.87	37.47	\$ 413	\$ 9,356
Panacea	6	C	4	\$ 1.00	\$ 7.87	43.50	\$ -	\$ 209
Pine Island	5	U	0	\$ 1.00	\$ 7.87	44.53	\$ -	\$ -

FLORIDA TSLRIC STUDY

Service: **PBX**

STATEWIDE

Category	Unit	1990	1991	1992
Local Loop (Incl. NID)	\$/mo	13.46	11.37	14.24
Local Switching Usage	\$/mo	4.28	4.28	4.28
Port	\$/mo	1.79	1.79	1.79
EAS Switching Usage	\$/mo	0.14	0.14	0.14
EAS Transport	\$/mo	0.03	0.03	0.03
Total Service Cost	\$/mo	19.70	17.61	20.48

CENTRAL

Category	Unit	1990	1991	1992	1993	1994	1995
Local Loop (Incl. NID)	\$/mo	19.44	27.89	23.06	28.77	11.04	8.67
Local Switching Usage	\$/mo	4.28	4.28	4.28	4.28	4.28	4.28
Port	\$/mo	1.79	1.79	1.79	1.79	1.79	1.79
EAS Switching Usage	\$/mo	0.14	0.14	0.14	0.14	0.14	0.14
EAS Transport	\$/mo	0.03	0.03	0.03	0.03	0.03	0.03
Total Service Cost	\$/mo	25.67	34.12	29.30	35.00	17.28	14.90

UNITED

Category	Unit	1990	1991	1992	1993	1994	1995
Local Loop (Incl. NID)	\$/mo	24.11	19.71	17.16	14.85	12.37	10.71
Local Switching Usage	\$/mo	4.28	4.28	4.28	4.28	4.28	4.28
Port	\$/mo	1.79	1.79	1.79	1.79	1.79	1.79
EAS Switching Usage	\$/mo	0.14	0.14	0.14	0.14	0.14	0.14
EAS Transport	\$/mo	0.03	0.03	0.03	0.03	0.03	0.03
Total Service Cost	\$/mo	30.34	25.95	23.40	21.09	18.61	16.95

KEY

SPRINT - FLORIDA, INC.
Business Flat Key Exchange Service
Contribution Analysis

Total Sprint

Line	Key - Total Statewide Contribution Analysis	Source	Amount	%
1	Statewide Revenue	Page 4 of 15	\$ 1,353,283	
2	Statewide Cost	Cost x Units	\$ 794,161	
3	Contribution	Line 1 - Line 2	\$ 559,122	70.4%
Line	Key - Statewide Unit Contribution Analysis	Source	Amount	%
4	Statewide Unit Revenue	Page 4 of 15	\$ 32.21	
5	Statewide Unit Cost	Page 8 of 8	\$ 18.40	
6	Contribution	Line 4 - Line 5	\$ 13.81	75.0%

SPRINT - FLORIDA, INC.
Business Flat Key Exchange Service
Contribution Analysis

United Exchanges

Line	Key - Rate Group 1 Unit Contribution Analysis	Source	Amount	%
1	Rate Group 1 Unit Revenue	Page 4 of 15	\$ 26.29	
2	Rate Group 1 Unit Cost	Page 15 of 15	\$ 29.05	
3	Contribution	Line 1 - Line 2	\$ (2.76)	-9.5%
Key - Rate Group 2 Unit Contribution Analysis				
4	Rate Group 2 Unit Revenue	Page 4 of 15	\$ 28.05	
5	Rate Group 2 Unit Cost	Page 15 of 15	\$ 24.85	
6	Contribution	Line 4 - Line 5	\$ 3.40	13.8%
Key - Rate Group 3 Unit Contribution Analysis				
7	Rate Group 3 Unit Revenue	Page 4 of 15	\$ 29.34	
8	Rate Group 3 Unit Cost	Page 15 of 15	\$ 22.10	
9	Contribution	Line 7 - Line 8	\$ 7.24	32.6%
Key - Rate Group 4 Unit Contribution Analysis				
10	Rate Group 4 Unit Revenue	Page 4 of 15	\$ 31.32	
11	Rate Group 4 Unit Cost	Page 15 of 15	\$ 19.79	
12	Contribution	Line 10 - Line 11	\$ 11.53	58.3%
Key - Rate Group 5 Unit Contribution Analysis				
13	Rate Group 5 Unit Revenue	Page 4 of 15	\$ 33.11	
14	Rate Group 5 Unit Cost	Page 15 of 15	\$ 17.31	
15	Contribution	Line 13 - Line 14	\$ 15.80	91.3%
Key - Rate Group 6 Unit Contribution Analysis				
16	Rate Group 6 Unit Revenue	Page 4 of 15	\$ 34.96	
17	Rate Group 6 Unit Cost	Page 15 of 15	\$ 15.65	
18	Contribution	Line 16 - Line 17	\$ 19.31	123.4%
Key - Statewide Unit Contribution Analysis				
19	Statewide Unit Revenue	Page 4 of 15	\$ 32.21	
20	Statewide Unit Cost	Page 15 of 15	\$ 19.18	
21	Contribution	Line 19 - Line 20	\$ 13.03	67.9%

SPRINT - FLORIDA, INC.
Business Flat Key Exchange Service
Contribution Analysis

Centel Exchanges

Line	Key - Rate Group 1 Unit Contribution Analysis	Source	Amount	%
1	Rate Group 1 Unit Revenue	Page 4 of 15	\$ 27.12	
2	Rate Group 1 Unit Cost	Page 15 of 15	\$ 24.38	
3	Contribution	Line 1 - Line 2	\$ 2.74	11.2%
	Key - Rate Group 2 Unit Contribution Analysis	Source	Amount	%
4	Rate Group 2 Unit Revenue	Page 4 of 15	\$ 28.77	
5	Rate Group 2 Unit Cost	Page 15 of 15	\$ 32.83	
6	Contribution	Line 4 - Line 5	\$ (4.06)	-12.4%
	Key - Rate Group 3 Unit Contribution Analysis	Source	Amount	%
7	Rate Group 3 Unit Revenue	Page 4 of 15	\$ 29.67	
8	Rate Group 3 Unit Cost	Page 15 of 15	\$ 28.00	
9	Contribution	Line 7 - Line 8	\$ 1.67	6.0%
	Key - Rate Group 4 Unit Contribution Analysis	Source	Amount	%
10	Rate Group 4 Unit Revenue	Page 4 of 15	\$ 30.47	
11	Rate Group 4 Unit Cost	Page 15 of 15	\$ 33.71	
12	Contribution	Line 10 - Line 11	\$ (3.24)	-9.6%
	Key - Rate Group 5 Unit Contribution Analysis	Source	Amount	%
13	Rate Group 5 Unit Revenue	Page 4 of 15	\$ 31.69	
14	Rate Group 5 Unit Cost	Page 15 of 15	\$ 15.98	
15	Contribution	Line 13 - Line 14	\$ 15.71	98.3%
	Key - Rate Group 6 Unit Contribution Analysis	Source	Amount	%
16	Rate Group 6 Unit Revenue	Page 4 of 15	\$ 32.76	
17	Rate Group 6 Unit Cost	Page 15 of 15	\$ 13.61	
18	Contribution	Line 16 - Line 17	\$ 19.15	140.7%
	Key - Statewide Unit Contribution Analysis	Source	Amount	%
19	Statewide Unit Revenue	Page 4 of 15	\$ 31.59	
20	Statewide Unit Cost	Page 15 of 15	\$ 16.31	
21	Contribution	Line 19 - Line 20	\$ 15.28	93.7%

Sprint - Florida

Business Flat Key
December 1997Key
Page 5 of 15

Exchange Name	Rate Group	Co.	Monthly Units	Average Touch Tone	Subscriber Line Charge	Per Unit Rate	ELC Revenue	Total Monthly Business Flat Key Revenue
Alford	2	C	0	\$ 1.00	\$ 7.87	\$ 17.65	\$ -	\$ -
Altamonte Springs	6	U	2,901	\$ 1.00	\$ 7.87	24.03	\$ 6,436	\$ 101,872
Alva	5	U	15	\$ 1.00	\$ 7.87	22.28	\$ 33	\$ 500
Apopka	6	U	732	\$ 1.00	\$ 7.87	24.03	\$ 1,824	\$ 25,705
Arcadia	1	U	240	\$ 1.00	\$ 7.87	15.20	\$ 532	\$ 6,308
Astor	4	U	7	\$ 1.00	\$ 7.87	20.47	\$ -	\$ 205
Avon Park	1	U	156	\$ 1.00	\$ 7.87	15.20	\$ 346	\$ 4,101
Baker	2	C	0	\$ 1.00	\$ 7.87	17.65	\$ -	\$ -
Belleview	4	U	225	\$ 1.00	\$ 7.87	20.47	\$ 499	\$ 7,100
Beverly Hills	3	U	203	\$ 1.00	\$ 7.87	18.71	\$ 517	\$ 6,543
Boca Grande	1	U	42	\$ 1.00	\$ 7.87	15.20	\$ 93	\$ 1,104
Bonifay	1	C	1	\$ 1.00	\$ 7.87	16.65	\$ 2	\$ 28
Bonita Springs	5	U	746	\$ 1.00	\$ 7.87	22.28	\$ -	\$ 23,236
Bowling Green	1	U	14	\$ 1.00	\$ 7.87	15.20	\$ 31	\$ 368
Buenaventura	3	U	81	\$ 1.00	\$ 7.87	18.71	\$ 180	\$ 2,414
Bushnell	1	U	131	\$ 1.00	\$ 7.87	15.20	\$ 291	\$ 3,444
Cape Coral	5	U	590	\$ 1.00	\$ 7.87	22.28	\$ 1,309	\$ 19,686
Cape Haze	2	U	79	\$ 1.00	\$ 7.87	16.96	\$ 175	\$ 2,215
Casselberry	6	U	222	\$ 1.00	\$ 7.87	24.03	\$ 493	\$ 7,796
Chassahowitzka	3	U	17	\$ 1.00	\$ 7.87	18.71	\$ -	\$ 469
Cherry Lake	1	C	0	\$ 1.00	\$ 7.87	16.65	\$ -	\$ -
Clermont	6	U	265	\$ 1.00	\$ 7.87	24.03	\$ -	\$ 8,718
Clewiston	1	U	221	\$ 1.00	\$ 7.87	15.20	\$ 490	\$ 5,809
Cottondale	2	C	0	\$ 1.00	\$ 7.87	17.65	\$ -	\$ -
Crawfordville	6	C	2	\$ 1.00	\$ 7.87	21.75	\$ -	\$ 61
Crestview	2	C	7	\$ 1.00	\$ 7.87	17.65	\$ 16	\$ 202
Crystal River	3	U	416	\$ 1.00	\$ 7.87	18.71	\$ -	\$ 11,472
Cypress Lake	5	U	1,460	\$ 1.00	\$ 7.87	22.28	\$ 3,239	\$ 48,714
Dade City	2	U	252	\$ 1.00	\$ 7.87	16.96	\$ 559	\$ 7,068
Defuniak Springs	2	C	3	\$ 1.00	\$ 7.87	17.65	\$ 7	\$ 87
Deltona Lakes	3	U	76	\$ 1.00	\$ 7.87	18.71	\$ 169	\$ 2,265
Destin	5	C	27	\$ 1.00	\$ 7.87	20.60	\$ 60	\$ 856
East Fort Myers	5	U	317	\$ 1.00	\$ 7.87	22.28	\$ 703	\$ 10,577
Eustis	4	U	412	\$ 1.00	\$ 7.87	20.47	\$ -	\$ 12,087
Everglades	1	U	28	\$ 1.00	\$ 7.87	15.20	\$ 62	\$ 736
Fort Meade	3	U	41	\$ 1.00	\$ 7.87	18.71	\$ 91	\$ 1,222
Fort Myers	5	U	1,331	\$ 1.00	\$ 7.87	22.28	\$ 2,953	\$ 44,410
Fort Myers Beach	5	U	194	\$ 1.00	\$ 7.87	22.28	\$ 430	\$ 6,473
Fort Walton Beach	5	C	37	\$ 1.00	\$ 7.87	20.60	\$ 82	\$ 1,172
Freeport	2	C	7	\$ 1.00	\$ 7.87	17.65	\$ 16	\$ 202
Glendale	1	C	0	\$ 1.00	\$ 7.87	16.65	\$ -	\$ -
Golden Gate	4	U	259	\$ 1.00	\$ 7.87	20.47	\$ 575	\$ 8,173
Goldenrod	6	U	1,247	\$ 1.00	\$ 7.87	24.03	\$ 2,767	\$ 43,790
Grand Ridge	2	C	0	\$ 1.00	\$ 7.87	17.65	\$ -	\$ -

Sprint - Florida

Business Flat Key
December 1997Key
Page 6 of 15

Exchange Name	Rate		Monthly Units	Average Touch		Subscriber Line		Per Unit Rate	ELC Revenue	Total Monthly Business Flat	
	Group	Co.		Tone	Charge	Rate	Key Revenue				
Greenville	6	C	0	\$ 1.00	\$ 7.87	21.75	\$ -	\$ -			
Greenwood	2	C	0	\$ 1.00	\$ 7.87	17.65	\$ -	\$ -			
Groveland	4	U	77	\$ 1.00	\$ 7.87	20.47	\$ -	\$ 2,259			
Highlands	4	U	107	\$ 1.00	\$ 7.87	20.47	\$ 237	\$ 3,378			
Homosassa Springs	3	U	142	\$ 1.00	\$ 7.87	15.71	\$ -	\$ 3,916			
Howey-In-The-Hills	4	U	20	\$ 1.00	\$ 7.87	20.47	\$ 44	\$ 631			
Immokalee	1	U	149	\$ 1.00	\$ 7.87	15.20	\$ 331	\$ 3,917			
Inverness	3	U	474	\$ 1.00	\$ 7.87	18.71	\$ -	\$ 13,072			
Iona	5	U	171	\$ 1.00	\$ 7.87	22.28	\$ 379	\$ 5,705			
Kenansville	3	U	0	\$ 1.00	\$ 7.87	18.71	\$ -	\$ -			
Kingsley Lake	2	C	0	\$ 1.00	\$ 7.87	17.65	\$ -	\$ -			
Kissimmee	2	U	1,165	\$ 1.00	\$ 7.87	18.71	\$ 2,585	\$ 34,713			
Labelle	1	U	150	\$ 1.00	\$ 7.87	15.20	\$ 333	\$ 3,943			
Lady Lake (753)	4	U	221	\$ 1.00	\$ 7.87	20.47	\$ 490	\$ 6,974			
Lake Brantley	6	U	1,859	\$ 1.00	\$ 7.87	24.03	\$ 4,125	\$ 65,282			
Lake Helen	3	U	15	\$ 1.00	\$ 7.87	18.71	\$ 33	\$ 447			
Lake Placid	1	U	149	\$ 1.00	\$ 7.87	15.20	\$ 331	\$ 3,917			
Lawtey	2	C	0	\$ 1.00	\$ 7.87	17.65	\$ -	\$ -			
Lee	1	C	1	\$ 1.00	\$ 7.87	16.65	\$ -	\$ 26			
Leesburg	4	U	915	\$ 1.00	\$ 7.87	20.47	\$ 2,030	\$ 28,874			
Lehigh Acres	4	U	268	\$ 1.00	\$ 7.87	20.47	\$ 590	\$ 8,394			
Madison	1	C	1	\$ 1.00	\$ 7.87	16.65	\$ 2	\$ 28			
Maitland Center	6	U	1,244	\$ 1.00	\$ 7.87	24.03	\$ 2,760	\$ 43,685			
Malone	2	C	1	\$ 1.00	\$ 7.87	17.65	\$ 2	\$ 29			
Marco Island	4	U	352	\$ 1.00	\$ 7.87	20.47	\$ -	\$ 10,327			
Marianna	3	C	4	\$ 1.00	\$ 7.87	18.55	\$ 9	\$ 119			
Mary Esther	5	C	0	\$ 1.00	\$ 7.87	20.60	\$ -	\$ -			
Monticello	6	C	0	\$ 1.00	\$ 7.87	21.75	\$ -	\$ -			
Montverde	6	U	15	\$ 1.00	\$ 7.87	24.03	\$ -	\$ 493			
Moore Haven	1	U	31	\$ 1.00	\$ 7.87	15.20	\$ 69	\$ 815			
Mount Dora	4	U	379	\$ 1.00	\$ 7.87	20.47	\$ 841	\$ 11,960			
Murdock	3	U	165	\$ 1.00	\$ 7.87	18.71	\$ 366	\$ 4,916			
Naples	4	U	3,454	\$ 1.00	\$ 7.87	20.47	\$ 7,664	\$ 108,996			
Niceville	5	C	10	\$ 1.00	\$ 7.87	20.60	\$ 22	\$ 317			
North Cape Coral	5	U	638	\$ 1.00	\$ 7.87	22.28	\$ 1,416	\$ 21,288			
North Fort Myers	5	U	322	\$ 1.00	\$ 7.87	22.28	\$ 714	\$ 10,744			
North Naples	4	U	1,379	\$ 1.00	\$ 7.87	20.47	\$ 3,060	\$ 43,517			
Ocal Nat Forest	4	U	19	\$ 1.00	\$ 7.87	20.47	\$ -	\$ 557			
Ocala	4	U	2,325	\$ 1.00	\$ 7.87	20.47	\$ 5,159	\$ 73,369			
Ocklawaha	4	U	8	\$ 1.00	\$ 7.87	20.47	\$ 18	\$ 253			
Okeechobee	1	U	439	\$ 1.00	\$ 7.87	15.20	\$ 974	\$ 11,540			
Orange City	3	U	319	\$ 1.00	\$ 7.87	18.71	\$ 708	\$ 9,505			
Panacea	6	C	0	\$ 1.00	\$ 7.87	21.75	\$ -	\$ -			
Pine Island	5	U	78	\$ 1.00	\$ 7.87	22.28	\$ -	\$ 2,430			

SPRINT - FLORIDA, INC.
Business Rotary Key Exchange Service
Contribution Analysis

Total Sprint

Line	Key - R - Statewide Contribution Analysis	Source	Amount	%
1	Statewide Unit Revenue	Page 4 of 15	\$ 3,409,182	
2	Statewide Unit Cost	Cost x Units	\$ 1,479,130	
3	Contribution	Line 1 - Line 2	\$ 1,930,052	130.5%

Line	Key - R - Statewide Unit Contribution Analysis	Source	Amount	%
4	Statewide Unit Revenue	Page 4 of 15	\$ 43.56	
5	Statewide Unit Cost	Pag 15 of 15	\$ 18.40	
6	Contribution	Line 4 - Line 5	\$ 25.16	136.7%

SPRINT - FLORIDA, INC.
Business Rotary Key Exchange Service
Contribution Analysis

United Exchanges

Line	Key - R - Rate Group 1 Unit Contribution Analysis	Source	Amount	%
1	Rate Group 1 Unit Revenue	Page 4 of 15	\$ 34.36	
2	Rate Group 1 Unit Cost	Page 15 of 15	\$ 29.05	
3	Contribution	Line 1 - Line 2	\$ 5.31	18.3%
Key - R - Rate Group 2 Unit Contribution Analysis				
4	Rate Group 2 Unit Revenue	Page 4 of 15	\$ 37.06	
5	Rate Group 2 Unit Cost	Page 15 of 15	\$ 24.65	
6	Contribution	Line 4 - Line 5	\$ 12.41	50.3%
Key - R - Rate Group 3 Unit Contribution Analysis				
7	Rate Group 3 Unit Revenue	Page 4 of 15	\$ 39.31	
8	Rate Group 3 Unit Cost	Page 15 of 15	\$ 22.10	
9	Contribution	Line 7 - Line 8	\$ 17.21	77.9%
Key - R - Rate Group 4 Unit Contribution Analysis				
10	Rate Group 4 Unit Revenue	Page 4 of 15	\$ 42.25	
11	Rate Group 4 Unit Cost	Page 15 of 15	\$ 19.79	
12	Contribution	Line 10 - Line 11	\$ 22.46	113.5%
Key - R - Rate Group 5 Unit Contribution Analysis				
13	Rate Group 5 Unit Revenue	Page 4 of 15	\$ 44.93	
14	Rate Group 5 Unit Cost	Page 15 of 15	\$ 17.31	
15	Contribution	Line 13 - Line 14	\$ 27.62	159.6%
Key - R - Rate Group 6 Unit Contribution Analysis				
16	Rate Group 6 Unit Revenue	Page 4 of 15	\$ 47.74	
17	Rate Group 6 Unit Cost	Page 15 of 15	\$ 15.65	
18	Contribution	Line 16 - Line 17	\$ 32.09	205.0%
Key - R - Statewide Unit Contribution Analysis				
19	Statewide Unit Revenue	Page 4 of 15	\$ 43.56	
20	Statewide Unit Cost	Page 15 of 15	\$ 19.18	
21	Contribution	Line 19 - Line 20	\$ 24.38	127.1%

Sprint - Florida
Business Rotary Key
December 1997

Key - R
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Company	Rate Group	Monthly Units	Total Monthly Business Rotary Key Revenue	Average Monthly Rate
Centel	1	8	\$ 286	\$ 35.74
	2	36	\$ 1,353	\$ 37.59
	3	7	\$ 273	\$ 39.00
	4	1	\$ 40	\$ 40.27
	5	153	\$ 6,423	\$ 41.98
	6	135	\$ 5,894	\$ 43.66
	Total	340	\$ 14,270	\$ 41.97
United	1	4,076	\$ 140,034	\$ 34.36
	2	2,238	\$ 82,933	\$ 37.06
	3	9,485	\$ 372,847	\$ 39.31
	4	21,581	\$ 911,692	\$ 42.25
	5	17,127	\$ 769,519	\$ 44.93
	6	23,418	\$ 1,117,888	\$ 47.74
	Total	77,925	\$ 3,394,912	\$ 43.57
Total Sprint		78,265	\$ 3,409,182	\$ 43.56

Sprint - FloridaBusiness Rotary Key
December 1997Key - R
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Exchange Name	Rate Group	Co.	Monthly Units	Per Unit Rate	Average Touch Tone	Subscriber Line Charge	ELC Revenue	Total Monthly Business Rotary Key Revenue
Alford	2	C	0	\$ 26.50	\$ 1.00	\$ 7.87	\$ -	\$ -
Altamonte Springs	6	U	5,406	36.81	\$ 1.00	\$ 7.87	11,997	\$ 258,930
Alva	5	U	28	34.10	\$ 1.00	\$ 7.87	62	\$ 1,265
Apopka	6	U	1,364	36.81	\$ 1.00	\$ 7.87	3,026	\$ 65,330
Arcadia	1	U	449	23.27	\$ 1.00	\$ 7.87	996	\$ 15,426
Astor	4	U	13	31.39	\$ 1.00	\$ 7.87	-	\$ 523
Avon Park	1	U	291	23.27	\$ 1.00	\$ 7.87	646	\$ 9,998
Baker	2	C	1	26.50	\$ 1.00	\$ 7.87	2	\$ 37
Belleview	4	U	419	31.39	\$ 1.00	\$ 7.87	930	\$ 17,798
Beverly Hills	3	U	435	28.68	\$ 1.00	\$ 7.87	965	\$ 17,298
Boca Grande	1	U	78	23.27	\$ 1.00	\$ 7.87	173	\$ 2,680
Bonifay	1	C	1	25.00	\$ 1.00	\$ 7.87	2	\$ 36
Bonita Springs	5	U	1,392	34.10	\$ 1.00	\$ 7.87	-	\$ 59,811
Bowling Green	1	U	27	23.27	\$ 1.00	\$ 7.87	60	\$ 928
Crawfordville	6	C	5	32.65	\$ 1.00	\$ 7.87	-	\$ 208
Crestview	2	C	13	26.50	\$ 1.00	\$ 7.87	29	\$ 489
Crystal River	3	U	774	28.68	\$ 1.00	\$ 7.87	-	\$ 29,062
Cypress Lake	5	U	2,718	34.10	\$ 1.00	\$ 7.87	6,031	\$ 122,817
Dade City	2	U	471	25.97	\$ 1.00	\$ 7.87	1,045	\$ 17,454
Defuniak Springs	2	C	5	26.50	\$ 1.00	\$ 7.87	11	\$ 188
Deltona Lakes	3	U	141	28.68	\$ 1.00	\$ 7.87	313	\$ 5,607
Destin	5	C	53	30.90	\$ 1.00	\$ 7.87	118	\$ 2,226
East Fort Myers	5	U	590	34.10	\$ 1.00	\$ 7.87	1,309	\$ 26,660
Eustis	4	U	767	31.39	\$ 1.00	\$ 7.87	-	\$ 30,878
Everglades	1	U	51	23.27	\$ 1.00	\$ 7.87	113	\$ 1,752
Fort Meade	3	U	76	28.68	\$ 1.00	\$ 7.87	169	\$ 3,023
Fort Myers	5	U	2,483	34.10	\$ 1.00	\$ 7.87	5,509	\$ 112,198
Fort Myers Beach	5	U	363	34.10	\$ 1.00	\$ 7.87	805	\$ 16,402
Fort Walton Beach	5	C	70	30.90	\$ 1.00	\$ 7.87	155	\$ 2,939
Freeport	2	C	12	26.50	\$ 1.00	\$ 7.87	27	\$ 451
Glendale	1	C	0	25.00	\$ 1.00	\$ 7.87	-	\$ -
Golden Gate	4	U	484	31.39	\$ 1.00	\$ 7.87	1,074	\$ 20,559
Goldenrod	6	U	2,322	36.81	\$ 1.00	\$ 7.87	5,152	\$ 111,215
Grand Ridge	2	C	0	26.50	\$ 1.00	\$ 7.87	-	\$ -

Sprint - Florida

Business Rotary Key
December 1997Key - R
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Exchange Name	Rate Group	Co.	Monthly Units	Per Unit Rate	Average		Subscriber Line Charge	ELC Revenue	Total Monthly Business Rotary Key Revenue
					Touch	Tone			
Ponce De Leon	2	C	0	26.50	1.00	7.87			
Port Charlotte	3	U	2,202	28.68	1.00	7.87	4,886	87,566	
Punta Gorda	3	U	1,000	28.68	1.00	7.87	2,219	39,767	
Reedy Creek	6	U	1,158	36.81	1.00	7.87	2,569	55,464	
Reg. Airport	5	U	742	34.10	1.00	7.87	1,646	33,528	
Reynolds Hill	1	C	0	25.00	1.00	7.87			
Rolling Green	4	U	77	31.39	1.00	7.87	171	3,271	
Saint Cloud	3	U	425	28.68	1.00	7.87	943	16,901	
Salt Springs	4	U	18	31.39	1.00	7.87		725	
San Antonio	2	U	92	25.97	1.00	7.87	204	3,409	
San Carlos Park	5	U	282	34.10	1.00	7.87	626	12,743	
Sanibel-Captiva Islands	5	U	439	34.10	1.00	7.87		18,063	
Santa Rosa	4	C	1	29.40	1.00	7.87	2	40	
Seagrove Beach	1	C	4	25.00	1.00	7.87	9	144	
Sebring	2	U	1,389	25.97	1.00	7.87	3,082	51,471	
Shady Road	4	U	1,279	31.39	1.00	7.87	2,838	54,327	
Shalimar	5	C	5	30.90	1.00	7.87	11	210	
Silver Springs	4	U	77	31.39	1.00	7.87	171	3,271	
Silver Springs Shores	4	U	103	31.39	1.00	7.87	229	4,376	
Sneads	2	C	1	26.50	1.00	7.87	2	37	
Sopchoppy	6	C	0	32.65	1.00	7.87			
South Fort Myers	5	U	4,526	34.10	1.00	7.87	10,042	204,513	
Spring Lake	2	U	101	25.97	1.00	7.87	224	3,743	
St. Marks	6	C	0	32.65	1.00	7.87			
Starke	2	C	3	26.50	1.00	7.87	7	113	
Suncoast	5	U	210	34.10	1.00	7.87	466	9,489	
Tallahassee	6	C	130	32.65	1.00	7.87	289	5,686	
Tavares	4	U	505	31.39	1.00	7.87		20,330	
Trilacoochee	2	U	39	25.97	1.00	7.87	87	1,446	
Umatilla	4	U	113	31.39	1.00	7.87		4,549	
Valparaiso	5	C	8	30.90	1.00	7.87	18	336	
Wauchula	1	U	409	23.27	1.00	7.87	907	14,051	
Westville	1	C	0	25.00	1.00	7.87			
Wildwood	1	U	203	23.27	1.00	7.87	450	6,974	
Williston	1	U	121	23.27	1.00	7.87	268	4,157	
Windermere	6	U	170	36.81	1.00	7.87		7,785	
Winter Garden	6	U	999	36.81	1.00	7.87		45,632	
Winter Park	6	U	5,288	36.81	1.00	7.87	11,733	253,276	
Woodville	6	C	0	32.65	1.00	7.87			
Zolfo Springs	1	U	76	23.27	1.00	7.87	169	2,611	
			78,265				156,173	3,409,162	

FLORIDA TSLRIC STUDY

Service: **Key Trunk**

STATEWIDE

Element	Unit	Statewide	Central	United
Local Loop (Incl. NID)	\$/mo	13.46	11.37	14.24
Local Switching Usage	\$/mo	1.70	1.70	1.70
Port	\$/mo	1.79	1.79	1.79
EAS Switching Usage	\$/mo	1.17	1.17	1.17
EAS Transport	\$/mo	0.27	0.27	0.27
Total Service Cost	\$/mo	18.40	16.31	19.18

CENTRAL

Element	Unit	Statewide	Central	United	Group	Rate from	Group
Local Loop (Incl. NID)	\$/mo	19.44	27.89	23.06	28.77	11.04	8.67
Local Switching Usage	\$/mo	1.70	1.70	1.70	1.70	1.70	1.70
Port	\$/mo	1.79	1.79	1.79	1.79	1.79	1.79
EAS Switching Usage	\$/mo	1.17	1.17	1.17	1.17	1.17	1.17
EAS Transport	\$/mo	0.27	0.27	0.27	0.27	0.27	0.27
Total Service Cost	\$/mo	24.38	32.83	28.00	33.71	15.98	13.61

UNITED

Element	Unit	Statewide	Central	United	Group	Rate from	Group
Local Loop (Incl. NID)	\$/mo	24.11	19.71	17.16	14.85	12.37	10.71
Local Switching Usage	\$/mo	1.70	1.70	1.70	1.70	1.70	1.70
Port	\$/mo	1.79	1.79	1.79	1.79	1.79	1.79
EAS Switching Usage	\$/mo	1.17	1.17	1.17	1.17	1.17	1.17
EAS Transport	\$/mo	0.27	0.27	0.27	0.27	0.27	0.27
Total Service Cost	\$/mo	29.05	24.65	22.10	19.79	17.31	15.65

GTE FLORIDA INCORPORATED
Special Project No. 980000A-SP

EXECUTIVE SUMMARY

On June 19, 1998, the Division of Communications requested a contribution analysis and cost study of many services including:

- Residential: voice-grade, flat-rate single-line, local exchange
- Business: voice-grade, flat-rate single-line, local exchange
- PBX Trunk
- Vertical Services
- Intrastate Switched Access
- IntraLATA Toll

The Commission Staff defined "contribution analysis" as a comparison of the rates charged for a given service with their associated costs, and the difference between the total revenues generated by a service and the service's total cost. It stated that "the cost standard should be total service long-run incremental cost (TSLRIC) per Section 364.3381(2), or a reasonably comparable measure."

On June 19, 1998, the Division of Auditing and Financial Analysis requested selected embedded cost data and the underlying depreciation, tax, and financing information which supports the TSLRIC cost studies requested by the Division of Communications.

On July 31, 1998, GTE Florida Incorporated ("GTE") filed responses to both data requests. A copy of the responses has been placed in this library with a portion of the attachments.

OVERVIEW OF COST INFORMATION

GTE used the Integrated Cost Model (ICM) to calculate the TSRLIC of services in GTE's service areas. It is a PC-based model that was developed jointly by GTE and INDETEC International, Inc. ICM develops the costs related to building and operating a modern digital network necessary to provide efficient telephone service. GTE's economic costs were developed using GTE labor costs and equipment prices, and by modeling GTE-specific engineering standards, practices and operating characteristics.

The economic costs calculated by ICM and used in the contribution analysis captures some, but not all, of the costs necessary to provide the associated services. ICM calculates the long-run, incremental cost of providing services. It is long-run in that capital and operating cost inputs are considered variable. It is incremental because it captures costs that are directly attributable to the total quantity of a particular service. ICM does not measure the cost of the existing telephone network, but instead calculates the cost of deploying the most cost-effective technology required to provision digital service. The TSRLICs do not include all of the costs necessary to provide services. For example, costs common to all services, such as preparing income tax filings, are not included.

ICM is used to calculate the cost of all components of the telephone network, including the local loop, switching, interoffice transport, and the SS7 Signaling network. The components of the network are depicted below:

transmission equipment within wire centers and outside plant facilities that carry communication signals between offices. ICM models the investments associated with these facilities using the most efficient fiber optic equipment and technologies.

SS7 Module: The SS7 network "tells" the switched telephone network how to operate by setting up calls and controlling the network for efficient utilization of facilities. The SS7 module calculates the investments associated with this stand-alone network.

Expense Module: The output of the four modules described above represents the investment needed to build a modern, efficient telephone network. The expense module determines the factors and ratios used to calculate the costs of operating this network. In addition, the expense module calculates the capital cost ratios (depreciation, return on investment and taxes) associated with the network investments.

Mapping/Report Module: This module applies the factors and ratios developed in the expense module to the investments generated by the other module. Also, it aggregates investment components to TSLRICs of services and develops detailed output reports.

A copy of the ICM Methodology is on file in this library.

FEATURES - Business

	Monthly Rate	Monthly Cost
Recurring		
Three Way Calling	\$4.00	\$1.39
Call Waiting / Cancel Call Waiting	\$5.00	\$0.08
Call Forwarding Variable	\$4.00	\$0.23
Automatic Call Return	\$6.00	\$0.23
Automatic Busy Redial	\$6.00	\$0.10
VIP Alert	\$4.00	\$0.20
Special Call Forwarding	\$6.00	\$0.32
Caller ID - Name and Number	\$11.50	\$0.55

INTRASTATE SWITCHED ACCESS

	Rate	Cost
Tandem Switched Transport Facility*	\$.0000142	\$.0000030
Tandem Switched Transport Termination	\$.0001344	\$.0000550
Tandem Switching	\$.0007500	\$.0029830
End Office Switching-Bundled	\$.0089000	\$.0038000

* Weighted Tariff Rate

INTRALATA TOLL

	Rate	Cost
Two Point Service - Peak	\$0.19	\$0.0127
Two Point Service - Off Peak	\$0.11	\$0.0087