AUSLEY & MCMULLEN

ATTORNEYS AND COUNSELORS AT LAW

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October 20, 1998

BY HAND DELIVERY

Ms. Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Docket No. 971627-TL

Dear Ms. Bayo:

WAS

OTH _____

Enclosed for filing in the above docket are the original and fifteen (15) copies of ALLTEL's Direct Testimony and Exhibits of Harriet E. Eudy. Copies have been served on participants in accordance with the attached Certificate of Service.

Please acknowledge receipt and filing of the above by stamping the duplicate copy of this letter and returning the same to this writer.

Thank you for your assistance in this matter.

FPSC-BUREAU OF RECORDS	J. Telfry Wahlen
Enclosures	$\mathcal{A}(\mathcal{A})$
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NO DESTRUCTION REPORTING

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true copy of the foregoing has been furnished by U. S. Mail or hand delivery (*) this 20^{th} day October, 1998, to the following:

Beth Keating *
Division of Legal Services
Florida Public Service Comm.
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Michael Barrett *
Division of Communications
Florida Public Service Comm.
Tallahassee, FL 32399-0850

Nancy H. Sims
BellSouth Telecommunications
150 S. Monroe St., Suite 400
Tallahassee, FL 32301

Treuett George, Jr. State Road 47, South Ft. White, FL 32038

Mike Zimmerman Route 2, Box 9192 Ft. White, FL 32038

Columbia County Board
Of Commissioners
Frank Albury
P. O. Drawer 1529
Lake City, FL 32056-1529

Attorney

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ALLTEL-FLORIDA, INC. DOCKET NO. 971627-TL FILED: 10/20/98

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POGE WILLDOOD VEEFORTING

1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2		DIRECT TESTIMONY
3		OF
4		HARRIET E. EUDY
5		
6	Q.	Please state your name and business address.
7		
8	A.	My name is Harriet E. Eudy. My business address is 206 White
9		Avenue, Live Oak, Florida 32060.
10		
11	Q.	By whom and in what capacity are you employed?
12		
13	A.	I am employed by ALLTEL Florida, Inc. ("ALLTEL" or the
14		"Company") as Manager, Regulatory Matters.
15		
16	Q.	Please describe your educational background.
17		
18	A.	I was graduated from North Florida Junior College in 1966
19		with an Associate in Arts degree. I began working for North
20		Florida Telephone Company (now ALLTEL Florida, Inc.) in the
21		accounting and cost separations areas. I became a supervisor
22		in the regulatory department in 1987, and I have held my
23		current position in that department since 1991.
24		
25	Q.	What is the purpose of your testimony?
		DOCUMENT NOW EXHDATE

4 (**3** f

1 Α. The purpose of my testimony is to provide background information about ALLTEL and to present ALLTEL's position on 3 the issues in these dockets. 4 Have you prepared exhibits to accompany this testimony? 5 Ο. 6 Yes. Exhibit HEE-1 to HEE-5 were prepared under my direction 7 8 and supervision. Exhibit HEE-1 contains certain community of 9 interest data for the ALLTEL routes involved in this docket. 10 The information in that exhibit is taken from the business 11 records of ALLTEL and is true and correct to the best of my information and belief. The other four exhibits were also 12 13 prepared under my direction and supervision and are explained in the body of my testimony. 14 15 16 ABOUT ALLTEL 17 Where does ALLTEL provide local exchange services in Florida? 18 19 20 ALLTEL provides local exchange telecommunications services to 21 all or parts of thirteen (13) counties in North Central 22 Florida. This service is provided under authority from the 23 Commission as evidenced by Certificates of Public Convenience and Necessity. We serve all of the counties of Suwannee, 24

Hamilton and Lafayette and parts of the counties of Alachua,

25

- Gilchrist, Bradford, Nassau, Marion, Putnam, Clay, Columbia, 1 2 St. Johns and Union. 3 How many exchanges has ALLTEL established to serve this area? 4 Ο. 5 The Company presently has twenty-seven (27) exchanges which 6 Α. 7 are located at Alachua, Branford, Brooker, Callahan, Citra, Crescent City, Dowling Park, Florahome, Florida Sheriffs Boys 8 9 Ranch, Fort White, Hastings, High Springs, Hilliard, 10 Interlachen, Jasper, Jennings, Lake Butler, Live Oak, Luraville, Mayo, McIntosh, Melrose, Orange Springs, Raiford, 11 12 Waldo, Wellborn, and White Springs. 13 14 What is the geographical size and density of the area the 15 Company serves? 16 17 ALLTEL's service territory is approximately 3,700 square miles. As of August 31, 1998, ALLTEL served approximately 18 84,920 access lines. This equates to approximately 23 access 19 20 lines per square mile, which is relatively low compared to 21 the larger local exchange companies in Florida. 22
- 23 Q. What do these density figures show?

24

25 A. These figures reflect the type of area we serve, i.e., a

predominately rural agricultural area. We do not serve a 1 2 major urban area or city. Rural areas tend to be more costly to serve, both in terms of the cost of initial construction 3 and in terms of operating and maintenance costs. 4 5 Has ALLTEL elected to be regulated under the "price 6 Q. regulation" provisions in Chapter 364, Florida Statues 7 (1995)? 8 9 ALLTEL is a "small local exchange telecommunications 10 Α. company" within the meaning of Section 364.052, Florida 11 12 Statutes (1997), and has not elected price regulation at this time. Accordingly, ALLTEL remains on rate of return 13 14 regulation. 15 To what degree will your Company be impacted by a decision in 16 these dockets? 17 18 Resolution of the issues in this docket is very important to 19 Α. ALLTEL. ALLTEL is hopeful that the Commission can finally 20 resolve the issues in these dockets in a manner that promotes 21 the public interest and protects the interests of ALLTEL and 22 its customers who do not make calls on the routes involved in 23

these dockets.

24

25

1		<u>Issues</u>
2		
3	Q.	What route is involved in this docket?
4		
5	A.	The route in this docket is from Ft. White in ALLTEL's
6		territory to Gainesville in BellSouth's territory. It is an
7		interLATA route.
8		
9	Q.	Does ALLTEL own facilities to carry the traffic on this route
10		on an end-to-end basis?
11		
12	A.	No. The traffic on this route is currently being routed over
13		facilities owned by an interexchange carrier. The customers
14		making calls over this route are paying the applicable toll
15		rate for these calls.
16		
17	Q.	How is ALLTEL currently compensated for its role in the
18		provision of service over these routes?
19		
20	A.	The calls on this route are toll calls. If there is a
21		billing and collection arrangement between ALLTEL and the IXC
22		carrying the call, ALLTEL collects the toll revenue on behalf
23		of the IXC and remits it to the IXC pursuant to the terms of
24		the applicable billing and collection contract. ALLTEL is
25		compensated for the use of its facilities to originate and

terminate the IXC traffic through access charges paid by the 1 2 carriers. 3 Is there a sufficient community of interest on the Ft. 4 Q. 5 White/Gainesville route to justify non-optional extended area 6 service ("EAS") as currently defined in the Commission's 7 rules or to implement an alternative toll plan? 8 9 It is very difficult for ALLTEL to answer this with the empirical information available to it. As shown in Exhibit 10 HEE-1, there is a high volume of calling on this route from 11 12 Ft. White to Gainesville; however, ALLTEL cannot tell from 13 this data whether the calling volumes are being generated by 14 a few customers making a huge number of calls or a large 15 number of customers most of whom are regularly calling from Ft. White to Gainesville. The fact that there is a high 16 17 calling volume on this route does not necessarily mean that 18 there are enough customers making enough calls to justify 19 non-optional EAS.

20

21

22

23

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In the absence of empirical data about call distribution among customers, the Commission usually looks at non-empirical information such as the location of medical facilities, shopping areas, government offices, educational facilities and other similar factual information. Testimony

1 from customers and community leaders is often a good source of this type of non-empirical information. 2 3 4 If the Commission finds that a sufficient community of Ο. 5 interest exists, what economic impact would EAS with a 25/25 6 plan and regrouping have on ALLTEL's subscribers and ALLTEL? 7 8 Α. Under EAS with a 25/25 plan and regrouping, ALLTEL's 9 subscribers would pay an additive of \$2.49 for Residential 10 and \$6.18 for B-1. As shown on page 1 of Exhibit HEE-2, the estimated annual loss to ALLTEL would be \$49,372. 11 12 If the Commission finds that a sufficient community of 13 Ο. 14 interest exists, what economic impact would one-way extended 15 calling service ("ECS") have on ALLTEL's subscribers and ALLTEL? 16 17 18 Under a one-way ECS plan, ALLTEL's residential subscribers would pay \$.25 per message, and ALLTEL's business subscribers 19 would pay \$.10 for the first minute and \$.06 for each 20 21 additional minute. As shown on page 1 of Exhibit HEE-3, the 22 estimated annual loss to ALLTEL would be \$83,970. 23

If the Commission finds that a sufficient community of

interest exists, are there any other alternatives that should

24

25

be considered by the Commission? 1 2 ALLTEL believes that if the Commission finds a sufficient 3 Α. community of interest, the Commission should implement a plan 4 that is already in place in other portions of ALLTEL's 5 6 territory, such as flat-rate EAS or ECS. All rates should be 7 designed to fully recover the costs associated with any such 8 plan. 9 If the Commission were to order EAS for the Ft. 10 Ο. White/Gainesville route, what would be the appropriate rates, 11 12 charges, or additives for ALLTEL's customers and how long would any additive last? 13 14 15 As shown on Exhibit HEE-4, the proposed additives would be Α. \$4.71 for a residential customer and \$11.79 for business 16 17 customers. While the Commission sometimes requires the additive to be in place for two years, ALLTEL believes that 18 19 it should be permanent. 20 If the Commission were to order ECS for the Ft. 21 22 White/Gainesville route, what would be the appropriate rates, 23 charges, or additives for ALLTEL's customers and how long 24 would any additive last?

25

As shown on Exhibit HEE-5, the minutes-of-use rate necessary to recover ALLTEL's cost of implementing the plan is \$.16 per minute. This should be a permanent rate. What dialing pattern should be implemented if the Commission Q. determines that toll relief is appropriate on the route in this docket? 10-digit dialing would need to be implemented on this route. Does that conclude your direct testimony? Q. A. Yes, it does.

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Docket 971627-TL ALLTEL Exhibit HEE-1 Filed: 10/20/98 Page 1 of 8

ALLTEL FLORIDA, INC.
DOCKET NO. 971627-TL
ORDER NO. PSC-98-0098-FOF-TL
ANALYSIS STATEMENT
Fort White - Gainesville EAS

All traffic data collected for the calling rate computation for this study is based on the October 1997 billing period. Calling main stations for this study includes 1B, Semi-Public Paystations, PBX Trunks, Key System Lines, Centrex, Customer-Owned Paystations, and 1R. Calling main totals differ from access line totals. Access line totals include Public Paystations and Special Services (Private Lines, Special Access, FX, and Wats.) Totals on both counts exclude test lines and official company lines.

All community of interest factors reported in this study are based on only the usage which ALLTEL bills on behalf of specific interexchange carriers. To the extent other IXC's may be carrying traffic of which we are unaware, the community of interest may be affected. Usage of this type is not available for study by ALLTEL since we do not perform the recording and billing function for all carriers.

FX Lines 1. Fort White (Closed End) - Gainesville - D

The communities of interest for the citizens residing in the Fort White area for calling to Gainesville are the University of Florida, Medical Facilities, employment, shopping, entertainment, and calling of friends and family.

On the enclosed map the existing EAS routes are shown with solid arrows and the proposed routes are shown with broken arrows.

047-ALLTEL FLORIDA, INC. **ONE-WAY CALLING RATES** SCHEDULE I

NOT INCLUDING FX

DOCKET NO. 971627-TL, ORDER NO. PSC-98-0098-FOF-TL

NOT INCLUDING FX	CAL	LING M	AINS	_ME	SSAGE	<u>\$</u>	<u>!</u>	M/A/M		% CUST MAKING 2 OR		
STUDY ROUTE	BUS	RES	COMB	BUS	RES	COMB	BUS	RES	COMB	<u>BUS</u>	RES	COMB
PART I - ROUTES OVER 3.00 1. Fort White to Gainesville	150	1,449	1,599	N/A	N/A	21,586	N/A	N/A	13.50	N/A	N/A	N/A
PART II - ROUTES 2.99 to 2.00 2. None												

PART III - ROUTES 1.99 to 1.00

3. None

PART IV - ROUTES BELOW .99

4. None

SOURCE: CABS Records - Customer Billing Records Are Not Available: October, 1997

047-ALLTEL FLORIDA, INC. EXTENDED AREA SERVICE STUDY FORT WHITE - GAINESVILLE

R	1	2	١ĸ	15	C	C
1.3	u		ŧ١١			

RESIDENCE

COMBINED

COMEDING	: 05	DISTRIBUTION OF CAL	1.0
- 50.1351.001.1	. ()r	DISTROBUTION OF CA	1.5

SCHEDULE OF DISTRIBUTION OF CALLS

SCHEDULE OF DISTRIBUTION OF CALLS

	OF	B CALLING MAIN STATIONS	C ACCUMULATED MAIN STATIONS	D PERCENT TO ACCUMULATED STATIONS	OF	F CALLING MAIN STATIONS		H PERCENT TO ACCUMULATED STATIONS	I NUMBER OF CALLS	J CALLING MAIN STATIONS		L PERCEN ACCUMUI STATI	LATED
1.	26 or me	ore		N/A	26 or mo	re		N/A	26 or mo	ore		N/A	
2.	25			N/A	25			N/A	25	010		N/A	
3.	24			N/A	24			N/A	24			N/A	
4.	23			N/A	23			N/A	23			N/A	
5.	22			N/A	22			N/A	22			N/A	
6.	21			N/A	21			N/A	21			N/A	
7.	20			N/A	20			N/A	20			N/A	
8.	19			N/A	19			N/A	19			N/A	
9.	18			N/A	18			N/A	18			N/A	
10.	17			N/A	17			N/A	17			N/A	
11.	16			N/A	16			N/A	16			N/A	
12.	15			N/A	15			N/A	15			N/A	
13.	14			N/A	14			N/A	. 14			N/A	
14.	13			N/A	13			N/A	13			N/A	
15.	12			N/A	12			N/A	12			N/A	
16.	11			N/A	11			N/A	11			N/A	
17.	10			N/A	10			N/A	10			N/A	
18.	9			N/A	9			N/A	9			N/A	
19.	8			N/A	8			N/A	8			N/A	
20.	7			N/A	7			N/A	7			N/A	
21.	6			N/A	6			N/A	. 6			N/A	
22.	5			N/A	5			N/A	5			N/A	
23.	4			N/A	4			N/A į	4			N/A	
24.	3			N/A	3			N/A	3			N/A	
25.	2			N/A	2			N/A	2			N/A	
26.	1			N/A	1			N/A	1			N/A	
27.	0			N/A	0			N/A	О .			N/A	
28.	TOTAL	S N/A	N/A		TOTALS	N/A	N/A		TOTALS	N/A	N/A		'ত হা।
2 9.	AVERA	GE REVEN	NUE PER MESSAC	GE N/A	AVERAG	E REVENU	E PER MESSAGE	N/A	AVER	AGE REVE	ENUE PER MESSA	GE N/A	Filed: Page 3

Docket 971627-TL ALLTEL Exhibit HEE-1 Filed: 10/20/98 Page 4 of 8

ALLTEL FLORIDA, INC. DOCKET NO. 971627-TL ORDER NO. PSC-98-0098-FOF-TL Fort White - Gainesville EAS

LONG DISTANCE TOLL INFORMATION

Rate Day Period	INIT'L MIN	OVERTIME MIN.	AIRLINE MILES	ARPM
1. Fort White - Gainesville	\$.19	\$.19	29	Not Available

Docket 971627-TL ALLTEL Exhibit HEE-1 Filed: 10/20/98 Page 5 of 8

ACCESS LINE CLASSIFICATION DATA BY CLASSES OF SERVICE

Toll revenue between the following routes are Intrastate/interLATA and is turned over to the carriers for whom we do billing. ALLTEL bills access to the carriers for this usage out of the Intrastate Access Tariff:

Fort White - Gainesville

The following station classification data reflects the total number of access lines for Fort White as of October 31, 1997.

	Fort White
 1. 1B 2. Centrex 3. Semi-Pub Paystations 4. Public Paystations 5. Cust Owned Paystations 6. PBX Trunks 7. Key System Lines 8. 1R 9. FX 10. Private Lines 	113 25 2 2 7 0 3 1,449 0
11. WATS 12. TOTALS	0 1,604

ALLTEL FLORIDA, INC. **DOCKET NO. 971627-TL** ORDER NO. PSC-98-0098-FOF-TL Fort White - Gainesville EAS

Docket 971627-TL ALLTEL Exhibit HEE-1 Filed: 10/20/98 Page 6 of 8

The NNX's that can be accessed via EAS today are as follows:

Fort White (497)

Alachua

- 418, 462

Branford

- 935 High Springs - 454

Lake City

- 207,719, 752, 754, 755, 758, 961, and 965

ALLTEL FLORIDA, INC.
DOCKET NO. 971627-TL
ORDER NO. PSC-98-0098-FOF-TL
Fort White - Gainesville EAS

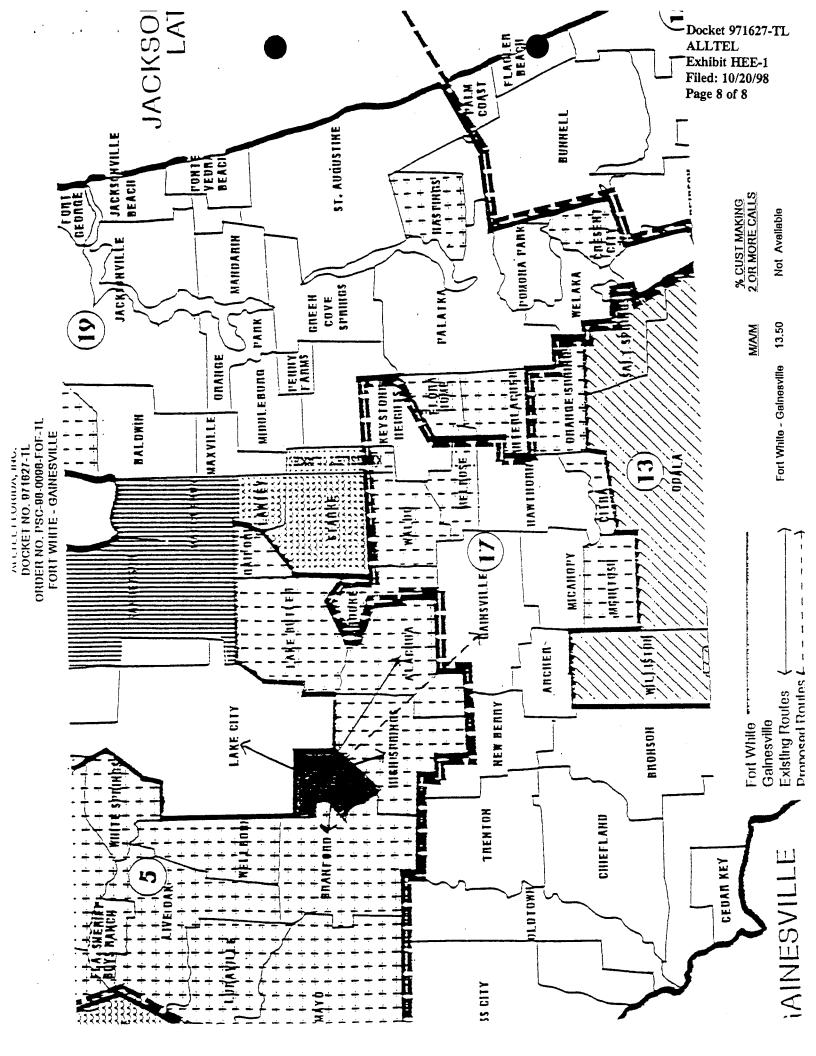
Docket 971627-TL ALLTEL Exhibit HEE-1 Filed: 10/20/98 Page 7 of 8

DEMOGRAPHIC DESCRIPTIONS

Fort White

The Fort White Wire Center is located in the southwestern portion of Columbia County. This exchange covers approximately 65 square miles including the unincorporated areas of Wilson Springs and Hollingworth Bluff. The subscriber density for the Fort White service area for October 1997 is projected to have a total of 24.7 customer access lines per square mile.

This central office is a Northern Telecom DMS 10 which provides custom calling and class features for this area.



Docket 971627-TL ALLTEL Exhibit HEE-2 Filed: 10/20/98 Page 1 of 6

EXHIBIT HEE-2 Page 1 of 6 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS Economic Impact Statement - ALLTEL Only Flat-Rate Non-Optional Two-Way EAS with Dedicated Trunks Extended Area Service Plan

Revenue Requirement to Support Added Investment:

Facility Cost \$ 86,400 Annual Carrying Chg 31.36%	\$ 27,095
Lost Revenues from Access	49,998
Lost B&C Revenues	7,783
Additional DA Expense	19,609
Total Cost of Plan	104,485
Total Revenue derived from 25/25 Plan	55,113
Estimated Annual Impact to ALLTEL under EAS	(49,372)

Docket 971627-TL ALLTEL Exhibit HEE-2 Filed: 10/20/98 Page 2 of 6

EXHIBIT HEE-2 Page 2 of 6 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS Estimated Additional Facility Requirements Based on Flat-Rate Non-Optional Two-Way EAS (traditional)

Two-Way Non-Optional EAS - Assumed stimulation of 800%*

44,352 MOU/mo X 8 X 12 = 4,257,792

 Requires 12 T1s @ \$7,200 each
 \$ 86,400

 Annual Carrying Charge
 31.36%

 Revenue Requirement
 \$ 27.095

^{*}Historically, the Commission has recognized (6) as an appropriate stimulation factor. With the increased Internet usage and the obvious interest among customers in this proceeding for EAS for that purpose, we assumed a higher stimulation factor.

EXHIBIT HEE-2 Page 3 of ALLTEL Florida

Fort White to Gainesville EAS/ECS Access & B&C Revenue Loss

Docket 971627-TL ALLTEL Exhibit HEE-2 Filed: 10/20/98 Page 3 of 6

<u>Usage</u>

Data
Estimated Miles for
Facility Ch. 10
Originating Minutes of Use
48,724
Terminating Minutes of
Use 27,854
Originating Messages

Originating Messages	17,215			Total	Annual			
Access Revenue Loss		Monthly Orig.Acces <u>s</u>	Monthly Term.Acces	Monthly Access	Access Rev.Loss			
CCL Originating	\$	\$	2	\$	\$			
CCL Terminating	0.03040 \$ 0.03820	·	\$ 1,064.02	1,481.21 \$ 1,064.02	17,774.52 \$ 12,768.27			
Local Switching	\$	\$	\$	\$ 1,355.43	\$			
Tandem Switched	0.01770	\$	\$	\$	16,265.17			
Termination Tandem Switched Facility	0.00036	17.54 \$	10.03 \$	27.57 \$	330.82 \$			
Tandem Switching	0.00004	19.49	11.14	30.63	367.57 \$			
-	0.00050	24.36	13.93	38.29	459.47			
Residual Interconnection Ch.	\$ 0.00221	<u>.\$</u> 107.73 \$	_\$_ 61.59 \$	169.31 \$	<u>\$</u> 2,031.77 \$			
2,512.75 1,653.72 4,166.47 49,997.58 Billing & Collection Revenue Loss								
Percent Traffic Billed B&C by Combined per Message	ALLTEL	80% \$	•	\$ 648.59	\$ 7,783.04			
Rate		0.0471		046.39	1,165.04			

Loss 4,815.05 57,780.63 * IXCs bill their business customers themselves. We only bill for residential B&C.

Total Access and Billing & Collection Revenue

Docket 971627-TL ALLTEL Exhibit HEE-2 Filed: 10/20/98 Page 4 of 6

EXHIBIT HEE-2 Page 4 of 6 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS

Additional Local Directory Assistance Expense (payable to BellSouth as operator services provider)

Fort White Access Lines - 1,734

Local DA Calls billed to ALLTEL by BellSouth 9/98 - 2,265

Current Local Calling Scope for Fort White - 44,158

Gainesville Access Lines at 6/98 - 110,088

Local DA Calls - % calls per access lines in current calling scope - 5%

Calling Scope with Gainesville added - 154,246

5% X 154,246 = 7,712

Current DA Messages = 2,265

Additional DA Messages with Gainesville Added to Calling Scope = 5,447/mo

Additional Annual DA Messages 65,364
Cost Per Message \$.30
Additional DA \$19,609

Docket 971627-TL ALLTEL Exhibit HEE-2 Filed: 10/20/98 Page 5 of 6

EXHIBIT HEE-2 Page 5 of 6 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS Revenue Impact from 25/25 Plan

		Existing Rate	25% Additive*	Regrouping	New Rate
R1	RG5	9.95	2.49	N/A	12.44
B1	RG5	24.70	6.18	N/A	30.88
PBX	RG5	47,20	11.80	N/A	59.00

*Based on 25% of existing rate since adding Gainesville did not move Fort White to higher rate group.

R1	Access Lines 1.569	Additive 2.49	Monthly Revenue 3,906,81	Annual Revenue 46,881.72
B1 PBX	111	6.18	685.98 0	8,231.76 0
Total	J	Ü		55,113.48

EXHIBIT HEE-2 Page 6 of 6 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS

Docket 971627-TL ALLTEL Exhibit HEE-2 Filed: 10/20/98 Page 6 of 6

Basic Information as of 8/31/98:

Access Lines - Fort White	R1 B1 Centrex Semi Pub PS COTE PS PBX Trunks Key Lines Private Lines WATS Total	1,569 111 34 2 9 0 3 3 0 1,734					
Calling Mains - Fort White	R1 B1 Centrex	1,569 111 34					
	Total	1,714					
Conversation MOU/mo	44,352						
NCTA (NECA)	NECA Methodology						
Access MOU - Originating		48,724					
Access MOU - Terminating	27,854						
Originating Messages	17,215						
Fort White Calling Scope at 6/30/98 - 44,158 RG 5 (calling scope 40,000-200,000)							
Alachua, Branford, High Springs, Lake City, and Fort White							
Add Gainesville	110,088						
Total with Gainesville	154,246	RG 5					

Fort White Rates - RG 5

R1 \$ 9.95 25% \$ 2.49 B1 24.70 6.18 PBX 47.20 11.80

EXHIBIT HEE-3 Page 1 of 7 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS Economic Impact Statement - ALLTEL Only

Non-Optional One-Way ECS with Dedicated Trunks Toll Relief Plan

Docket 971627-TL ALLTEL Exhibit HEE-3 Filed: 10/20/98 Page 1 of 7

Revenue Requirement to Support Added Investment:

Facility Cost Annual Carrying Chg	\$ 14,400 31.36%	\$ 4	4,516
Estimated Lease Cost for T1s - 2 @ \$3,000/mo		72	2,000
Lost Revenues from Acces	49	9,998	
Lost B&C Revenues		7	7,783
Terminating Access Exper (to BelfSouth)	nse	33	3,312
Additional DA Expense		1	9,609
Total Cost of Plan		187	7,218
Estimated Revenue @ 25 using stimulated messag	,	103	3,248
Estimated Impact to ALLTE	EL under ECS	(83	,970)

EXHIBIT HEE-3 Page 2 of 7 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS Estimated Additional Facility Requirements based on One Way Non-Optional ECS

Docket 971627-TL ALLTEL Exhibit HEE-3 Filed: 10/20/98 Page 2 of 7

Originating MOU (Access) 48,724/mo

(Conversation) 44,352/mo

One-Way Non-Optional ECS - Assumed stimulation of 200%

44,352 MOU/mo X 2 X 12 = 1,064,448

Requires 2 T1s @ \$7,200 each Annual Carrying Charge Revenue Requirement

14,400 31.36% 4,516

EXHIBIT HEE-3 Page 3 of ALLTEL Florida

Fort White to Gainesville EAS/ECS Access & B&C Revenue Loss

Docket 971627-TL ALLTEL Exhibit HEE-3 Filed: 10/20/98 Page 3 of 7

<u>Usage</u> Data

Rate

Estimated Miles for
Facility Ch. 10
Originating Minutes of Use
48,724
Terminating Minutes of
Use 27,854
Originating Messages

17,215 Total Annual Monthly Monthly Monthly Access Access Revenue Loss Orig.Acces Term.Acces Rev.Loss Access <u>s</u> <u>s</u> CCL Originating 1,481.21 1,481.21 17,774.52 0.03040 **CCL Terminating** 1.064.02 1,064.02 12,768.27 0.03820 Local Switching \$ 0.01770 862.41 493.02 1,355.43 16,265.17 Tandem Switched 17.54 10.03 27.57 330.82 0.00036 Termination Tandem Switched Facility 30.63 367.57 19.49 11.14 0.00004 Tandem Switching 13.93 38.29 459.47 0.00050 24.36 Residual Interconnection 107.73 61.59 169.31 2,031.77 0.00221 Ch. 2.512.75 1,653.72 4,166.47 49,997.58 Billing & Collection Revenue Loss Percent Traffic Billed B&C by ALLTEL 80% * Combined per Message

0.0471

Total Access and Billing & Collection Revenue

4,815.05 57,780.63

7,783.04

648.59

^{*} IXCs bill their business customers themselves. We only bill for residential B&C.

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EXHIBIT HEE-3 Page 4 of 7 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS Estimated Terminating Access Expense Payable to BellSouth to Terminate ECS Traffic on Fort White - Gainesville

Total Originating Access MOU under ECS (assumed stimulation of 200% - 48,724 x 2)

97,448

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BellSouth Terminating Composite Access Rate

.028490

Access Expense per month

2,776

Annual Access Expense

33,312

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EXHIBIT HEE-3 Page 5 of 7 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS

Additional Local Directory Assistance Expense (payable to BellSouth as operator services provider)

Fort White Access Lines - 1,734

Local DA Calls billed to ALLTEL by BellSouth 9/98 - 2,2:65

Current Local Calling Scope for Fort White - 44,158

Gainesville Access Lines at 6/98 - 110,088

Local DA Calls - % calls per access lines in current calling scope - 5%

Calling Scope with Gainesville added - 154,246

5% X 154,246 = 7,712 Current DA Messages = 2,265 Additional DA Messages with Gainesville Added to Calling Scope = 5,447/mo

Additional Annual DA Messages 65,364
Cost Per Message \$.30
Additional DA \$19.609

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EXHIBIT HEE-3 Page 6 of 7 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS Revenue Impact from ECS Plan

Total Monthly Conversation MOU

44,352

MOU per Message

2,58

based on 44,352 MOU divided by 17,215 Msgs

Projected Conversation MOU

88,794

based on 200% stimulation (2 x 44,352)

Total Projected Messages if same MOU per Message is assumed 34.416*

 Actually, the holding time per message will likely be longer than the existing 2.58, but it is very difficult to predict this and price it out with any certainty.

34,416 x 25 cents per message = \$8,604 x 12 = \$103,248 Annual Revenue at 25 cents per message

NOTE: I used a flat 25 cents per message, since the average holding time of 2.58 minutes per message would produce nearly that amount at 10 cents and 6 cents. Most of the customers are residential.

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EXHIBIT HEE-3 Page 7 of 7 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS

Basic Information as of 8/31/98:

Access Lines - Fort White	R1 B1 Centrex Semi Pub PS COTE PS PBX Trunks Key Lines Private Lines WATS Total	1,569 111 34 2 9 0 3 3 7			
Calling Mains - Fort White	R1 B1 Centrex	1,569 111 <u>34</u>			
	Total	1,714			
Conversation MOU/mo		44,352			
NCTA (NECA)		NECA Methodology			
Access MOU - Originating		48,724			
Access MOU - Terminating		27,854			
Originating Messages		17,215			
Fort White Calling Scope at 6/30/98 - 44,158 RG 5 (calling scope 40,000-200,000)					
Alachua, Branford, High Springs, Lake City, and Fort White					
Add Gainesville	110,088				

154,246 RG 5

Fort White Rates - RG 5

Total with Gainesville

R1 \$ 9.95 25% \$ 2.49 B1 24.70 6.18 PBX 47.20 11.80

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EXHIBIT HEE-4 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS PROPOSED RATE FOR FLAT-RATE NON-OPTIONAL TWO-WAY EAS TO RECOVER COST

Total Cost of Plan

\$ 104,485

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EXHIBIT HEE-5 DOCKET NO. 971627-TL, FORT WHITE-GAINESVILLE EAS PROPOSED RATE FOR ECS TO RECOVER COST

Total Cost of Plan

\$ 187,218

ECS Projected MOU (200% stimulation)

97,448/month

1,169,376/annual

\$ 187,218 divided by 1,169,376 = \$.16 per minute of use