

RECEIVED-FPSC Legal Department

MARY K. KEYER
General Attorney

OCT 28 PM 4:46

BellSouth Telecommunications, Inc.
150 South Monroe Street
Room 400
Tallahassee, Florida 32301
(404) 336-0729

RECORDS AND
REPORTING

October 28, 1998

Mrs. Blanca S. Bayo
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399

RE: Docket No. 980733-TL

Dear Mrs. Bayo:

Enclosed are an original and 15 copies of BellSouth Telecommunications, Inc.'s Notice of Intent to Request Specified Confidential Classification. Please file these documents in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served on the parties shown on the attached Certificate of Service.

Sincerely,

Mary K. Keyer
Mary K. Keyer

Enclosures

cc: All Parties of Record
A. M. Lombardo
R. G. Beatty
W. J. Ellenberg (w/o enclosures)

*1-sec
all to Matilda*

This Notice of Intent was filed with Confidential Document No. 12062-78. The document has been placed in the confidential files pending receipt of a request for confidential treatment.

RECEIVED & FILED

R. J. N.

FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER-DATE

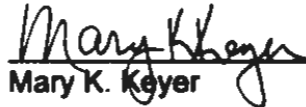
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FPSC-RECORDS/REPORTING

**CERTIFICATE OF SERVICE
Docket No. 980733-TL**

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via hand delivery this 28th day of October, 1998, to the following:

Beth Keating
Staff Counsel
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850



Mary K. Keyer

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Discovery for Study on Fair & Reasonable Rates and on Relationships Among Costs and Charges Associated with Certain Telecommunications Services Provided by LECs, as Required by Chapter 98-277.)

Docket No.: 980733-TL

Filed: October 28, 1998

BELLSOUTH TELECOMMUNICATIONS, INC.'S NOTICE OF INTENT TO REQUEST SPECIFIED CONFIDENTIAL CLASSIFICATION

COMES NOW, BellSouth Telecommunications, Inc. ("BellSouth" or "Company"), and pursuant to Rule 25-22.006, Florida Administrative Code, files its Notice of Intent to Request Specified Confidential Classification.

The Florida Public Service Commission Staff ("Staff") has requested in its Second¹ Request for Production of Documents, copies of spreadsheets completed by BellSouth regarding certain revenue information, which BellSouth provided to the FCC in the matter of Federal-State Joint Board on Universal Service. Some of the information contained in these documents, which BellSouth will provide to Staff, is confidential and proprietary under Florida Statutes, Section 364.183 and Rules 25-22.006, Florida Administrative Code.

Because this information is proprietary, BellSouth is filing this Notice of Intent to Request Specified Confidential Classification, pursuant to Rule 25-22.006(3)(a), Florida Administrative Code, in order to allow the Staff to take possession of the information

¹ The Staff inadvertently referred to this Request for Production of Documents as Staff's First Request, which had been previously propounded upon BellSouth. This request is, therefore, Staff's Second Request for Production of Documents.

without delay. The original of this notice has been filed with the Division of Records and Reporting, and a copy has been served on the Division requesting the information.

Respectfully submitted this 28th day of October, 1998.

BELLSOUTH TELECOMMUNICATIONS, INC.

Nancy B. White mss

ROBERT G. BEATTY
NANCY B. WHITE
c/o Nancy Sims
150 South Monroe Street, #400
Tallahassee, Florida 32301
(305) 347-5558

Mary K. Keyer

WILLIAM J. ELLENBERG II
MARY K. KEYER
675 West Peachtree Street, #4300
Atlanta, Georgia 30375
(404) 335-0729

Revenue Benchmark Data Request

A		B	C	D
Residential subscriber bills		1996	1997	1st Q 1998
1	Total revenues from local service bills	\$947,652	#####	\$275,669
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$55,767	\$39,902	\$8,652
4	Total number of local service bills	46,594	48,054	12,435
5	Average number of switched lines for which a federal SLC is charged	3,969	4,162	4,319
A		B	C	D
Single line business subscriber bills		1996	1997	1st Q 1998
6	Total revenues from local service bills	\$61,831	\$58,139	\$14,352
7	Total revenues from taxes and surcharges	N/A	N/A	N/A
8	Total revenues from intraLATA toll charges	\$3,784	\$2,616	\$678
9	Total number of local service bills	1,345	1,342	332
10	Average number of switched lines for which a federal SLC is charged	129	121	118
A		B	C	D
Multi line business subscriber bills		1996	1997	1st Q 1998
11	Total revenues from local service bills	\$811,279	\$862,417	\$243,060
12	Total revenues from taxes and surcharges	N/A	N/A	N/A
13	Total revenues from intraLATA toll charges	\$47,174	\$39,893	\$9,068
14	Total number of local service bills	5,105	5,231	1,338
15	Average number of switched lines for which a federal SLC is charged	1,580	1,673	1,709
A		B	C	D
All subscriber bills		1996	1997	1st Q 1998
16	Total revenues from local service bills	#####	#####	\$533,101
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$106,725	\$82,411	\$18,418
19	Total number of local service bills	53,045	54,627	14,105
20	Average number of switched lines for which a federal SLC is charged	5,678	5,957	6,146

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Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls in minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines	\$5,026	\$84	\$1,769	\$6,879	
22	Per-minute charges	\$18,366	\$308	\$6,465	\$25,139	1,724,496
23	Per-call charges	\$880	\$11	\$232	\$904	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$3,366	
			Single-line business minutes or lines	Multi-line business minutes or lines		Total minutes
25	Originating Minutes		770,768	11,358	219,568	1,001,692
26	Terminating Minutes		504,323	9,418	209,063	722,804
27	Average Lines In Service		4,338	114	1,643	

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Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Terminating minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines	NA	NA	NA	NA	
29	Per-minute charges	\$11,535	\$243	\$5,030	\$16,808	714,093
30	Per-call charges	\$255	\$5	\$111	\$371	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$1,247	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes		267,970	6,369	123,355	397,693
33	Terminating Minutes		220,762	4,122	91,515	316,400
34	Average Lines In Service		4,338	114	1,643	

Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS -- LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills (number)	Total revenues from local service bills (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)
35	Less than \$ 10.00	147,161	682	23	135	840	115	0
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	1,800,184	21,699	1,171	2,698	25,567	1,602	0
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	1,140,115	16,938	7,427	3,204	27,568	1,147	0
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	920,423	15,373	13,765	3,681	32,820	969	0
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	265,472	6,166	4,018	1,406	11,590	310	0
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	141,914	5,204	2,352	992	8,548	187	0
41	Greater than or equal to \$100.00	3,694	364	76	61	500	8	0
42	Total	4,218,963	66,426	28,930	12,177	107,434	4,338	0

CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Local service bills (number)	Total revenues from local service bills (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)	Total revenues from federal SLICs (2nd lines)
43	Less than \$ 10.00		93	0	0	0	0	0
44	Greater than or equal to \$ 10.00 but less than \$ 20.00		162	2	0	0	3	0
45	Greater than or equal to \$ 20.00 but less than \$ 30.00		2,870	68	1	9	78	3
46	Greater than or equal to \$ 30.00 but less than \$ 40.00		27,255	800	38	144	982	27
47	Greater than or equal to \$ 40.00 but less than \$ 50.00		34,863	1,099	206	281	1,566	35
48	Greater than or equal to \$ 50.00 and less than \$ 100.00		46,418	1,629	724	507	2,860	46
49	Greater than or equal to \$100.00		1,063	107	21	27	155	2
50	Total		112,724	3,705	990	949	5,644	114

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Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bills (single-line numbers)	Total revenues from local service bills (single-line numbers)	Total revenues from local service bills (single-line numbers) including rate, SLC's, 2nd line, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes and surcharges, etc.	Total revenues	Number of lines for which Federal SLC's charged
51	Less than \$ 100.00	278,988	6,387	0	1,997	8,384	656
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	92,529	10,490	0	2,595	13,085	267
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	33,289	6,436	0	1,649	8,085	169
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	14,553	3,982	0	1,023	5,008	103
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	7,220	2,566	0	648	3,214	64
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	11,404	6,162	0	1,510	7,672	143
57	Greater than or equal to \$1000.00	5,635	12,800	0	2,328	15,128	241
58	Total	443,618	48,823	0	11,750	60,573	1,643

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Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS -- LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intralATA (or equivalent) toll charges falls based on the total local service and intralATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intralATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intralATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intralATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intralATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
	Total bill (for local service and intralATA toll service bills)	Number of bills (in whole numbers) *service bills	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Number of lines for which federal SLC is	Number of party lines (in whole numbers)
59	Less than \$ 10.00	145,665	831	4	835	114	0
60	Greater than or equal to \$ 10.00 but less than \$ 20.00	1,538,878	24,479	155	24,635	1,540	0
61	Greater than or equal to \$ 20.00 but less than \$ 30.00	1,132,299	26,911	521	27,432	1,139	0
62	Greater than or equal to \$ 30.00 but less than \$ 40.00	920,305	32,199	578	32,777	965	0
63	Greater than or equal to \$ 40.00 but less than \$ 50.00	294,791	12,359	550	12,909	339	0
64	Greater than or equal to \$ 50.00 and less than \$ 100.00	179,407	9,936	1,022	10,958	229	0
65	Greater than or equal to \$100.00	7,618	718	346	1,064	13	0
66	Total	4,218,983	107,434	3,175	110,609	4,338	0
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	
	Total bill (for local service and intralATA toll service bills)	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Number of lines for which federal SLC is	
67	Less than \$ 10.00	93	0	0	0	0	0
68	Greater than or equal to \$ 10.00 but less than \$ 20.00	154	3	0	3	0	0
69	Greater than or equal to \$ 20.00 but less than \$ 30.00	2,728	74	0	74	3	0
70	Greater than or equal to \$ 30.00 but less than \$ 40.00	25,882	929	4	934	26	0
71	Greater than or equal to \$ 40.00 but less than \$ 50.00	34,158	1,521	14	1,534	34	0
72	Greater than or equal to \$ 50.00 and less than \$ 100.00	48,145	2,924	74	2,997	48	0
73	Greater than or equal to \$100.00	1,564	193	27	220	3	0
74	Total	112,724	5,644	119	5,763	114	0

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Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills							
	A		B	C	D	E	F
	Total bills for local service and intralATA toll numbers		Number of bills where numbers	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Number of bills where federal SLQ is charged
75	Less than \$ 100.00		275,037	8,095	285	8,381	628
76	Greater than or equal to \$ 10.00 but less than \$ 20.00		93,212	12,851	343	13,194	272
77	Greater than or equal to \$ 200.00 but less than \$ 300.00		34,332	8,070	273	8,343	173
78	Greater than or equal to \$ 300.00 but less than \$ 400.00		15,296	5,074	185	5,259	109
79	Greater than or equal to \$ 400.00 but less than \$ 500.00		7,696	3,294	131	3,425	67
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00		12,119	7,840	321	8,161	148
81	Greater than or equal to \$1000.00		5,924	15,349	354	15,703	246
82	Total		443,618	60,573	1,893	62,466	1,643

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Revenue Benchmark Data Request

Footnotes

No.			
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 28	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

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Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please **DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.**

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SBGA

Signature: 

Date: 10-5-98

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Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

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Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS – DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); intraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

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Revenue Benchmark Data Request

	A	B	C	D
		1996	1997	1st Q 1998
1	Total revenues from local service bills	\$718,748	\$799,111	\$213,008
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$54,058	\$38,187	\$7,438
4	Total number of local service bills	28,412	29,205	7,535
5	Average number of switched lines for which a federal SLC is charged	2,358	2,479	2,572
	A	B	C	D
		1996	1997	1st Q 1998
6	Total revenues from local service bills	\$54,935	\$53,259	\$12,978
7	Total revenues from taxes and surcharges	N/A	N/A	N/A
8	Total revenues from intraLATA toll charges	\$3,480	\$2,680	\$621
9	Total number of local service bills	832	834	208
10	Average number of switched lines for which a federal SLC is charged	91	86	84
	A	B	C	D
		1996	1997	1st Q 1998
11	Total revenues from local service bills	\$739,955	\$812,727	\$218,743
12	Total revenues from taxes and surcharges	N/A	N/A	N/A
13	Total revenues from intraLATA toll charges	\$33,460	\$29,869	\$6,457
14	Total number of local service bills	3,130	3,224	827
15	Average number of switched lines for which a federal SLC is charged	1,158	1,223	1,249
	A	B	C	D
		1996	1997	1st Q 1998
16	Total revenues from local service bills	#####	#####	\$444,727
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$90,998	\$70,735	\$14,517
19	Total number of local service bills	32,374	33,203	8,571
20	Average number of switched lines for which a federal SLC is charged	3,607	3,788	3,905

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Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Service minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines	\$2,939	\$47	\$1,189	\$4,175	
22	Per-minute charges	\$13,314	\$215	\$5,387	\$18,916	1,235,636
23	Per-call charges	\$1,808	\$29	\$731	\$2,568	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$3,529	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes		542,907	7,416	177,271	727,594
26	Terminating Minutes		339,824	6,253	161,966	508,043
27	Average Lines In Service		2,583	76	1,207	

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Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential minutes or lines	Single-line Business minutes or lines	Multi-line business minutes or lines	Total minutes	
28	Flat-rated charges to IXCs based on number of presubscribed lines	NA	NA	NA	NA	
29	Per-minute charges	\$2,972	\$58	\$1,227	\$4,257	303,876
30	Per-call charges	\$155	\$3	\$64	\$221	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$1,819	
32	Originating Minutes		122,409	2,549	42,800	167,758
33	Terminating Minutes		91,048	1,675	43,395	136,118
34	Average Lines In Service		2,583	76	1,207	

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Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS -- LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Number of residential subscriber bills	Total revenues from rate base and line charges	Total revenues from rate base and line charges	Total revenues from rate base and line charges	Total revenues from rate base and line charges	Total revenues from rate base and line charges	Total revenues from rate base and line charges	Number of party lines in whole numbers
35	Less than \$ 10.00	29,799	10	15	18	44	8	1
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	184,438	2,690	64	412	3,166	185	2,676
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	1,006,763	20,148	2,392	3,080	25,620	1,007	561
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	659,744	13,387	6,881	2,623	22,891	661	4
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	550,179	10,985	9,867	2,676	23,528	555	2
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	125,910	4,439	2,248	838	7,525	163	0
41	Greater than or equal to \$100.00	1,500	142	39	29	210	4	0
42	Total	2,558,383	51,800	21,607	9,676	82,984	2,583	3,244

CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Number of single-line subscriber bills in whole numbers	Total revenues from rate base and line charges	Total revenues from rate base and line charges	Total revenues from rate base and line charges	Total revenues from rate base and line charges	Total revenues from rate base and line charges	Number of party lines in whole numbers
43	Less than \$ 10.00		175	0	0	0	0
44	Greater than or equal to \$ 10.00 but less than \$ 20.00		52	1	0	0	1
45	Greater than or equal to \$ 20.00 but less than \$ 30.00		487	12	0	1	13
46	Greater than or equal to \$ 30.00 but less than \$ 40.00		7,454	221	12	29	262
47	Greater than or equal to \$ 40.00 but less than \$ 50.00		10,496	378	45	51	474
48	Greater than or equal to \$ 50.00 and less than \$ 100.00		50,939	2,526	510	346	3,382
49	Greater than or equal to \$100.00		578	124	15	14	153
50	Total		70,181	3,261	584	441	4,286

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Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Revenue Range	Number of Lines (in whole numbers)	Total revenues from flat rate, SLTs, 2nd lines, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which total revenue is reported
51	Less than \$ 100.00	154,608	3,579	0	880	4,459	368
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	51,973	6,386	0	864	7,251	152
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	25,539	5,548	0	709	6,257	97
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	13,533	4,146	0	524	4,670	72
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	7,675	3,025	0	400	3,425	60
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	13,693	8,281	0	1,020	9,301	148
57	Greater than or equal to \$1000.00	7,949	20,720	0	2,203	22,923	310
58	Total	274,970	51,686	0	6,601	58,286	1,207

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Revenue Benchmark Data Request

CHART 5: SUBSCRIBER BILLS – LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
A	B	C	D	E	F	G	
Total bill for local service and intraLATA toll	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intraLATA toll	Total revenues	Lines for which federal SLC is	Number of party lines (in whole numbers)	
59 Less than \$ 10.00	28,164	35	4	39	6	1	
60 Greater than or equal to \$ 10.00 but less than \$ 20.00	164,367	2,774	18	2,792	164	2,356	
61 Greater than or equal to \$ 20.00 but less than \$ 30.00	952,146	24,000	274	24,274	952	816	
62 Greater than or equal to \$ 30.00 but less than \$ 40.00	669,832	22,700	547	23,247	671	54	
63 Greater than or equal to \$ 40.00 but less than \$ 50.00	570,563	23,948	593	24,541	575	13	
64 Greater than or equal to \$ 50.00 and less than \$ 100.00	168,582	9,157	1,057	10,215	208	4	
65 Greater than or equal to \$100.00	4,739	339	289	658	8	0	
66 Total	2,558,393	82,964	2,783	85,767	2,583	3,244	
Chart 5b. Single-Line Business Subscriber Bills							
A	B	C	D	E	F		
Total bill for local service and intraLATA toll	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intraLATA toll	Total revenues	Lines for which federal SLC is		
67 Less than \$ 10.00	175	0	0	0	0	0	
68 Greater than or equal to \$ 10.00 but less than \$ 20.00	49	1	0	1	0	0	
69 Greater than or equal to \$ 20.00 but less than \$ 30.00	463	13	0	13	0	0	
70 Greater than or equal to \$ 30.00 but less than \$ 40.00	6,430	225	3	228	6	6	
71 Greater than or equal to \$ 40.00 but less than \$ 50.00	9,838	437	9	446	10	10	
72 Greater than or equal to \$ 50.00 and less than \$ 100.00	52,173	3,423	70	3,493	52	52	
73 Greater than or equal to \$100.00	1,053	187	27	214	7	7	
74 Total	70,181	4,286	108	4,394	76	76	

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Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills						
	A	B	C	D	E	F
	Total bill for local service and intralATA fees	Number of bills for which number 1 service bills	Total revenues from local service bills	Total revenues from intralATA bills	Total revenues	Number of bills for which federal SLIC is charged
75	Less than \$ 100.00	152,313	4,301	178	4,479	347
76	Greater than or equal to \$ 10.00 but less than \$ 20.00	52,400	7,116	213	7,329	144
77	Greater than or equal to \$ 200.00 but less than \$ 300.00	25,930	6,186	171	6,357	108
78	Greater than or equal to \$ 300.00 but less than \$ 400.00	14,040	4,714	130	4,844	78
79	Greater than or equal to \$ 400.00 but less than \$ 500.00	7,978	3,473	88	3,561	53
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00	14,132	9,387	210	9,597	158
81	Greater than or equal to \$1000.00	8,177	23,109	301	23,410	320
82	Total	274,970	58,286	1,291	59,577	1,207

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Revenue Benchmark Data Request

Footnotes

No.			
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 - 82	All

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Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PER3M, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please **DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.**

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SCKY

Signature: 

Date: 10-5-98

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Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47 0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

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Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharge), as defined below; taxes and surcharges (separated out from local service bills); intralATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

	A	B	C	D
	1996	1997	1997	1st Q 1998
1	Total revenues from local service bills	\$240,222	\$256,930	\$68,151
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$38,130	\$28,933	\$6,196
4	Total number of local service bills	9,771	9,884	2,513
5	Average number of switched lines for which a federal SLC is charged	818	835	851
	A	B	C	D
	1996	1997	1997	1st Q 1998
6	Total revenues from local service bills	\$17,223	\$16,043	\$3,868
7	Total revenues from taxes and surcharges	N/A	N/A	N/A
8	Total revenues from intraLATA toll charges	\$2,292	\$1,833	\$421
9	Total number of local service bills	327	327	82
10	Average number of switched lines for which a federal SLC is charged	31	29	28
	A	B	C	D
	1996	1997	1997	1st Q 1998
11	Total revenues from local service bills	\$150,584	\$162,061	\$42,706
12	Total revenues from taxes and surcharges	N/A	N/A	N/A
13	Total revenues from intraLATA toll charges	\$14,191	\$15,109	\$3,071
14	Total number of local service bills	960	1,005	256
15	Average number of switched lines for which a federal SLC is charged	252	267	272
	A	B	C	D
	1996	1997	1997	1st Q 1998
16	Total revenues from local service bills	\$406,029	\$435,034	\$114,725
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$54,613	\$45,875	\$9,686
19	Total number of local service bills	11,078	11,216	2,850
20	Average number of switched lines for which a federal SLC is charged	1,101	1,131	1,152

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Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines	\$816	\$22	\$318	\$1,156	
22	Per-minute charges	\$3,102	\$84	\$1,208	\$4,394	300,697
23	Per-call charges	\$306	\$8	\$119	\$433	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,046	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes		122,943	2,726	40,998	166,667
26	Terminating Minutes		91,586	2,827	39,617	134,030
27	Average Lines In Service		844	28	269	

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Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential minutes	Single-line business revenues	Multi-line business revenues	Total revenues	Total minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines	NA	NA	NA	NA	
29	Per-minute charges	\$779	\$25	\$335	\$1,139	116,700
30	Per-call charges	\$1,420	\$46	\$611	\$2,077	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$243	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes		43,133	1,477	18,462	63,072
33	Terminating Minutes		36,646	1,131	15,852	53,629
34	Average Lines In Service		844	28	269	

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Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS – LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
Local Service	Number of bills (in whole numbers)	Number of bills (in whole numbers)	Number of bills (in whole numbers)	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Total revenues for which federal SLC is charged	Number of party lines (in whole numbers)
35	Less than \$ 10.00	6,415	1	6	4	11	3	1
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	107,217	1,704	13	286	2,003	107	271
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	387,975	7,394	1,058	1,260	9,713	388	94
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	194,722	3,765	1,991	836	6,582	195	0
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	104,651	2,377	1,662	522	4,561	106	0
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	39,495	1,317	651	284	2,252	44	0
41	Greater than or equal to \$100.00	164	23	4	4	32	1	0
42	Total	840,639	16,581	5,385	3,196	25,162	844	366
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
Local Service	Number of bills (in whole numbers)	Number of bills (in whole numbers)	Number of bills (in whole numbers)	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Total revenues for which federal SLC is charged	Number of party lines (in whole numbers)
43	Less than \$ 10.00	61	0	0	0	0	0	0
44	Greater than or equal to \$ 10.00 but less than \$ 20.00	24	0	0	0	0	0	0
45	Greater than or equal to \$ 20.00 but less than \$ 30.00	93	2	0	0	0	2	0
46	Greater than or equal to \$ 30.00 but less than \$ 40.00	2,806	89	6	12	107	3	0
47	Greater than or equal to \$ 40.00 but less than \$ 50.00	9,448	330	44	52	426	9	0
48	Greater than or equal to \$ 50.00 and less than \$ 100.00	15,130	627	180	107	913	15	0
49	Greater than or equal to \$100.00	153	13	3	2	17	0	0
50	Total	27,717	1,060	233	174	1,467	28	0

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CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bill	Number of local service bills (in whole numbers)	Total revenues from flat-rate SLCs, 2nd lines, BAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLCs charged
51	Less than \$ 100.00	58,241	1,246	0	288	1,534	120
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	15,147	1,862	0	254	2,116	38
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	5,872	1,249	0	167	1,415	24
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	2,550	770	0	101	872	15
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	1,246	491	0	63	554	10
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	1,942	1,167	0	146	1,313	22
57	Greater than or equal to \$1000.00	912	2,234	0	221	2,455	40
58	Total	83,910	9,019	0	1,239	10,259	269

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CHART 5: SUBSCRIBER BILLS -- LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

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Chart 5a. Residential Subscriber Bills							
A	B	C	D	E	F	G	
Total number of local service and initial ATA bills	Number of bills in whole numbers	Total revenues from local service bills	Total revenues from initial ATA bills	Total revenues from local service bills	Total revenues from initial ATA bills	Number of bills in whole numbers	Number of bills in whole numbers
59	Less than \$ 10.00	5,537	6	2	8	2	1
60	Greater than or equal to \$ 10.00 but less than \$ 20.00	83,148	1,538	13	1,551	83	214
61	Greater than or equal to \$ 20.00 but less than \$ 30.00	354,509	8,670	245	8,915	355	128
62	Greater than or equal to \$ 30.00 but less than \$ 40.00	205,317	6,580	421	7,002	205	17
63	Greater than or equal to \$ 40.00 but less than \$ 50.00	120,805	4,898	387	5,285	122	6
64	Greater than or equal to \$ 50.00 and less than \$ 100.00	68,086	3,288	860	4,148	73	2
65	Greater than or equal to \$100.00	3,197	181	262	443	4	0
66	Total	840,639	25,162	2,201	27,363	844	366
Chart 5b. Single-Line Business Subscriber Bills							
A	B	C	D	E	F		
Total number of local service and initial ATA bills	Number of bills in whole numbers	Total revenues from local service bills	Total revenues from initial ATA bills	Total revenues from local service bills	Total revenues from initial ATA bills	Number of bills in whole numbers	Number of bills in whole numbers
67	Less than \$ 10.00		60	0	0	0	0
68	Greater than or equal to \$ 10.00 but less than \$ 20.00		19	0	0	0	0
69	Greater than or equal to \$ 20.00 but less than \$ 30.00		86	2	0	2	0
70	Greater than or equal to \$ 30.00 but less than \$ 40.00		2,288	86	0	86	2
71	Greater than or equal to \$ 40.00 but less than \$ 50.00		8,086	360	6	366	8
72	Greater than or equal to \$ 50.00 and less than \$ 100.00		16,589	970	66	1,036	17
73	Greater than or equal to \$100.00		629	49	31	80	1
74	Total		27,717	1,467	104	1,571	28

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Chart 5c. Multi-Line Business Subscriber Bills						
A	B	C	D	E	F	
Total bills from service and initial LATA toll	Number of bills without number 910 service bills	Total revenues from local initial LATA toll	Total revenues from initial LATA toll	Total revenues	Number of bills with initial LATA charge	
75 Less than \$ 100.00	54,483	1,413	119	1,532	102	
76 Greater than or equal to \$ 10.00 but less than \$ 20.00	15,760	2,068	146	2,214	41	
77 Greater than or equal to \$ 200.00 but less than \$ 300.00	6,289	1,419	101	1,520	26	
78 Greater than or equal to \$ 300.00 but less than \$ 400.00	2,833	903	68	971	15	
79 Greater than or equal to \$ 400.00 but less than \$ 500.00	1,387	577	39	616	10	
80 Greater than or equal to \$ 500.00 and less than \$ 1000.00	2,176	1,372	97	1,469	23	
81 Greater than or equal to \$1000.00	1,002	2,507	158	2,665	51	
82 Total	83,910	10,259	729	10,988	269	

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Revenue Benchmark Data Request

Footnotes

No.			
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 - 82	All

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Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please **DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.**

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Pricing Strategy

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SCLA

Signature: *Steve Bigelow*

Date: 10-5-98

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Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the Universal Service Order of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and interstate switched access revenues for the month of July 1998.

Footnotes:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Louder at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below: taxes and surcharges (separated out from local service bills); lateral LATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

A		B	C	D
Residential subscribers		1999	1997	1st Q 1998
1	Total revenues from local service bills	\$510,431	\$533,619	\$138,564
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intralATA toll charges	\$23,749	\$23,439	\$5,440
4	Total number of local service bills	18,029	18,267	4,650
5	Average number of switched lines for which a federal SLC is charged	1,528	1,566	1,001
A		B	C	D
Small business subscribers		1999	1997	1st Q 1998
6	Total revenues from local service bills	\$31,037	\$28,722	\$6,952
7	Total revenues from taxes and surcharges	N/A	N/A	N/A
8	Total revenues from intralATA toll charges	\$1,259	\$1,136	\$261
9	Total number of local service bills	534	534	134
10	Average number of switched lines for which a federal SLC is charged	53	48	46
A		B	C	D
Medium business subscribers		1999	1997	1st Q 1998
11	Total revenues from local service bills	\$329,090	\$365,952	\$99,066
12	Total revenues from taxes and surcharges	N/A	N/A	N/A
13	Total revenues from intralATA toll charges	\$8,433	\$9,731	\$2,341
14	Total number of local service bills	1,886	1,945	496
15	Average number of switched lines for which a federal SLC is charged	525	556	572
A		B	C	D
All subscriber bills		1999	1997	1st Q 1998
16	Total revenues from local service bills	\$870,558	\$928,293	\$245,182
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intralATA toll charges	\$33,441	\$34,305	\$8,042
19	Total number of local service bills	20,449	20,746	5,282
20	Average number of switched lines for which a federal SLC is charged	2,106	2,170	2,219

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Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines	\$1,648	\$36	\$617	\$2,301	
22	Per-minute charges	\$5,849	\$127	\$2,190	\$8,166	545,679
23	Per-call charges	\$310	\$7	\$116	\$433	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,393	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes		227,834	4,753	75,868	308,454
26	Terminating Minutes		165,936	3,710	67,579	237,225
27	Average Lines In Service		1,562	45	571	

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Revenue Benchmark Data Request

CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines	NA	NA	NA	NA	
29	Per-minute charges	\$1,978	\$46	\$628	\$2,852	210,165
30	Per-call charges	\$87	\$2	\$36	\$128	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$260	
			Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes
32	Originating Minutes		75,061	1,870	32,567	109,498
33	Terminating Minutes		70,415	1,574	28,677	100,666
34	Average Lines In Service		1,562	45	571	

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CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Total number of bills (in whole numbers)	Total revenues from flat-rate SLCs and 2nd lines (in whole numbers)	Total revenues from discretionary charges	Total revenues from taxes and surcharges, etc.	Total revenues	Total revenues	Number of bills for which federal SLCs are billed	Number of party lines (in whole numbers)
35	Less than \$ 10.00	9,273	6	12	6	23	5	0
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	250,279	3,932	106	399	4,438	250	0
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	561,124	10,119	2,508	1,226	13,854	561	0
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	370,140	7,679	4,156	1,059	12,894	371	0
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	205,504	5,781	2,539	717	9,037	208	0
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	156,359	6,468	2,210	704	9,381	162	0
41	Greater than or equal to \$100.00	3,883	484	51	38	573	5	0
42	Total	1,556,562	34,469	11,582	4,151	50,201	1,582	0
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Total number of bills (in whole numbers)	Number of local service bills (in whole numbers)	Total revenues from flat-rate SLCs and 2nd lines (in whole numbers)	Total revenues from discretionary charges	Total revenues	Total revenues	Total revenues	Number of bills for which federal SLCs are billed
43	Less than \$ 10.00		81	0	0	0	0	0
44	Greater than or equal to \$ 10.00 but less than \$ 20.00		27	0	0	0	0	0
45	Greater than or equal to \$ 20.00 but less than \$ 30.00		162	4	0	0	4	0
46	Greater than or equal to \$ 30.00 but less than \$ 40.00		8,565	280	7	22	310	9
47	Greater than or equal to \$ 40.00 but less than \$ 50.00		14,844	547	70	52	669	15
48	Greater than or equal to \$ 50.00 and less than \$ 100.00		20,775	951	267	100	1,318	21
49	Greater than or equal to \$100.00		917	98	15	9	120	1
50	Total		45,371	1,879	359	184	2,422	45

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CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local Service Lines	Number of local service lines (in whole numbers)	Total revenues from flat rate SLCS and lines with BAS fee	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLCS is charged
51	Less than \$ 100.00	104,871	2,288	0	426	2,713	276
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	30,109	3,976	0	344	4,321	74
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	13,711	3,069	0	270	3,339	56
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	6,019	1,904	0	168	2,073	34
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	3,126	1,280	0	113	1,393	23
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	4,856	3,006	0	255	3,262	50
57	Greater than or equal to \$1000.00	1,993	4,662	0	305	4,967	59
58	Total	164,685	20,186	0	1,881	22,068	571

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CHART 5: SUBSCRIBER BILLS -- LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
A	B	C	D	E	F	G	
Total bill (including local service and intralATA toll)	Number of bills (all whole numbers)	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Total revenues	lines for which federal SLC is charged	Number of party lines (all whole numbers)
59	Less than \$ 10.00	8,667	20	1	22	4	0
60	Greater than or equal to \$ 10.00 but less than \$ 20.00	234,684	4,145	18	4,164	235	0
61	Greater than or equal to \$ 20.00 but less than \$ 30.00	543,120	13,257	154	13,411	543	0
62	Greater than or equal to \$ 30.00 but less than \$ 40.00	368,271	12,576	264	12,839	369	0
63	Greater than or equal to \$ 40.00 but less than \$ 50.00	213,718	9,131	282	9,413	216	0
64	Greater than or equal to \$ 50.00 and less than \$ 100.00	180,479	10,273	774	11,047	186	0
65	Greater than or equal to \$100.00	7,623	799	285	1,084	9	0
66	Total	1,556,562	50,201	1,776	51,980	1,562	0
Chart 5b. Single-Line Business Subscriber Bills							
A	B	C	D	E	F		
Total bill (including local service and intralATA toll)	Number of bills (all whole numbers)	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Total revenues	lines for which federal SLC is charged	Number of party lines (all whole numbers)
67	Less than \$ 10.00		80	0	0	0	0
68	Greater than or equal to \$ 10.00 but less than \$ 20.00		26	0	0	0	0
69	Greater than or equal to \$ 20.00 but less than \$ 30.00		160	4	0	4	0
70	Greater than or equal to \$ 30.00 but less than \$ 40.00		8,140	294	1	295	8
71	Greater than or equal to \$ 40.00 but less than \$ 50.00		14,403	645	5	649	14
72	Greater than or equal to \$ 50.00 and less than \$ 100.00		21,345	1,334	32	1,366	21
73	Greater than or equal to \$100.00		1,217	145	15	159	1
74	Total		45,371	2,422	53	2,474	45

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Chart 5c. Multi-Line Business Subscriber Bills						
A	B	C	D	E	F	
Total number of local service and intral-ATA numbers	Number of bills in which numbers are service bills	Total revenues from local service bills	Total revenues from intral-ATA toll	Total revenues	Number of bills for which federal SLC is charged	
75	Less than \$ 100.00	103,539	2,616	113	2,729	264
76	Greater than or equal to \$ 10.00 but less than \$ 20.00	30,464	4,264	107	4,370	77
77	Greater than or equal to \$ 200.00 but less than \$ 300.00	13,912	3,302	88	3,391	60
78	Greater than or equal to \$ 300.00 but less than \$ 400.00	6,373	2,133	64	2,197	36
79	Greater than or equal to \$ 400.00 but less than \$ 500.00	3,192	1,384	39	1,424	23
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00	5,110	3,339	96	3,435	52
81	Greater than or equal to \$1000.00	2,085	5,030	70	5,099	60
82	Total	164,685	22,068	577	22,645	571

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Revenue Benchmark Data Request

Footnotes

No.			
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 - 82	All

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Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please **DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.**

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SCMS

Signature: 

Date: 10-5-98

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Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47 0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

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Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS -- DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); intraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCS), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

A		B	C	D
Residential subscriber bills		1996	1997	1st Q 1998
1	Total revenues from local service bills	\$326,690	\$343,469	\$88,286
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$55,182	\$53,826	\$13,086
4	Total number of local service bills	10,548	10,612	2,689
5	Average number of switched lines for which a federal SLC is charged	850	868	887
A		B	C	D
Small business subscriber bills		1996	1997	1st Q 1998
6	Total revenues from local service bills	\$27,283	\$25,482	\$6,238
7	Total revenues from taxes and surcharges	N/A	N/A	N/A
8	Total revenues from intraLATA toll charges	\$2,676	\$2,282	\$547
9	Total number of local service bills	456	460	116
10	Average number of switched lines for which a federal SLC is charged	44	42	41
A		B	C	D
Multi-line business subscriber bills		1996	1997	1st Q 1998
11	Total revenues from local service bills	\$170,247	\$186,440	\$50,599
12	Total revenues from taxes and surcharges	N/A	N/A	N/A
13	Total revenues from intraLATA toll charges	\$16,505	\$17,510	\$4,186
14	Total number of local service bills	1,041	1,084	281
15	Average number of switched lines for which a federal SLC is charged	264	280	287
A		B	C	D
All subscriber bills		1996	1997	1st Q 1998
16	Total revenues from local service bills	\$524,220	\$555,391	\$145,123
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$524,220	\$555,391	\$145,123
19	Total number of local service bills	12,045	12,155	3,085
20	Average number of switched lines for which a federal SLC is charged	1,158	1,190	1,215

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Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines	\$867	\$25	\$301	\$1,194	
22	Per-minute charges	\$3,889	\$114	\$1,350	\$5,353	347,034
23	Per-call charges	\$318	\$9	\$110	\$438	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,563	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes		140,225	3,794	44,088	188,108
26	Terminating Minutes		113,382	3,500	42,043	158,925
27	Average Lines In Service		894	39	312	

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CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total calls or minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines	NA	NA	NA	NA	
29	Per-minute charges	\$1,006	\$29	\$324	\$1,360	70,912
30	Per-call charges	\$51	\$1	\$16	\$69	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$208	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes		29,674	843	8,762	39,279
33	Terminating Minutes		22,568	697	8,368	31,633
34	Average Lines In Service		894	39	312	

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Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS -- LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills (in whole numbers)	Local revenues from flat rate SLDs (2nd lines only)	Total revenues from flat rate SLDs and fees	Total revenues from taxes, surcharges, etc.	Total revenues	Total revenues	Lines for which federal SLD is charged	Number of party lines (in whole numbers)
35	Less than \$ 10.00	13,042	2	7	5	14	3	3
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	40,796	614	10	110	734	41	1,216
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	257,627	5,168	469	949	6,586	258	1,012
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	277,093	6,402	1,849	1,364	9,615	277	28
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	178,551	4,715	2,153	1,097	7,965	179	0
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	125,486	5,520	1,463	1,074	8,056	129	0
41	Greater than or equal to \$100.00	6,840	693	97	107	897	7	0
42	Total	899,437	23,113	6,047	4,707	33,867	894	2,259
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Local service bills (in whole numbers)	Number of local service bills (in whole numbers)	Total revenues from flat rate SLDs (2nd lines only)	Total revenues from taxes, surcharges, etc.	Total revenues	Total revenues	Lines for which federal SLD is charged	
43	Less than \$ 10.00	8	0	0	0	0	0	
44	Greater than or equal to \$ 10.00 but less than \$ 20.00	98	1	0	0	2	0	
45	Greater than or equal to \$ 20.00 but less than \$ 30.00	145	4	0	0	4	0	
46	Greater than or equal to \$ 30.00 but less than \$ 40.00	4,471	145	3	16	164	4	
47	Greater than or equal to \$ 40.00 but less than \$ 50.00	8,742	331	18	46	396	9	
48	Greater than or equal to \$ 50.00 and less than \$ 100.00	23,974	1,189	198	190	1,577	24	
49	Greater than or equal to \$100.00	1,666	162	26	25	213	2	
50	Total	39,104	1,832	245	277	2,355	39	

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CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Total revenue from wire numbers	Number of wire numbers (numbers)	Total revenues from rate plans, 2nd lines, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes and surcharges, etc.	Total revenues	Number of lines for which federal SLC is charged
51	Less than \$ 100.00	58,413	993	0	280	1,273	124
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	19,106	2,363	0	348	2,711	44
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	7,604	1,612	0	238	1,850	28
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	3,313	993	0	147	1,140	17
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	1,682	654	0	94	749	11
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	2,812	1,664	0	214	1,878	26
57	Greater than or equal to \$1000.00	1,284	3,467	0	327	3,794	62
58	Total	94,214	11,747	0	1,648	13,395	312

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CHART 5: SUBSCRIBER BILLS -- LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

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Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
	Total bill for local service and intralATA bills (whole numbers)	Number of bills in whole numbers	Total revenues from local service bills	Total revenues from intralATA	Total revenues	Total revenues which federal SLC is the primary jurisdiction	Number of bills in whole numbers
59	Less than \$ 10.00	11,883	9	2	11	2	2
60	Greater than or equal to \$ 10.00 but less than \$ 20.00	34,646	612	9	621	35	652
61	Greater than or equal to \$ 20.00 but less than \$ 30.00	209,434	5,228	142	5,370	209	1,094
62	Greater than or equal to \$ 30.00 but less than \$ 40.00	245,711	8,105	449	8,554	246	325
63	Greater than or equal to \$ 40.00 but less than \$ 50.00	181,273	7,478	628	8,106	182	114
64	Greater than or equal to \$ 50.00 and less than \$ 100.00	193,845	10,478	2,137	12,615	197	68
65	Greater than or equal to \$100.00	22,645	1,957	1,077	3,033	23	4
66	Total	899,437	33,867	4,443	38,310	894	2,259
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	
	Total bill for local service and intralATA bills	Number of bills in whole numbers	Total revenues from local service bills	Total revenues from intralATA	Total revenues	Total revenues which federal SLC is the primary jurisdiction	
67	Less than \$ 10.00	7	0	0	0	0	0
68	Greater than or equal to \$ 10.00 but less than \$ 20.00	95	1	0	1	0	0
69	Greater than or equal to \$ 20.00 but less than \$ 30.00	115	3	0	3	0	0
70	Greater than or equal to \$ 30.00 but less than \$ 40.00	4,014	146	1	147	4	4
71	Greater than or equal to \$ 40.00 but less than \$ 50.00	7,817	339	6	344	8	8
72	Greater than or equal to \$ 50.00 and less than \$ 100.00	24,533	1,568	88	1,656	25	25
73	Greater than or equal to \$100.00	2,723	298	55	353	3	3
74	Total	39,104	2,355	150	2,505	39	39

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Chart 5c. Multi-Line Business Subscriber Bills						
A	B	C	D	E	F	
75	Less than \$ 100.00	56,607	1,158	147	1,305	109
76	Greater than or equal to \$ 10.00 but less than \$ 20.00	19,159	2,552	181	2,733	45
77	Greater than or equal to \$ 200.00 but less than \$ 300.00	8,348	1,889	142	2,031	30
78	Greater than or equal to \$ 300.00 but less than \$ 400.00	3,622	1,158	90	1,248	18
79	Greater than or equal to \$ 400.00 but less than \$ 500.00	1,904	784	64	848	13
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00	3,127	1,932	158	2,089	31
81	Greater than or equal to \$1000.00	1,447	3,922	233	4,154	66
82	Total	94,214	13,395	1,014	14,409	312

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Revenue Benchmark Data Request

Footnotes

No.		Rows	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 - 82	All

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Revenue Benchmark Data Request

Footnotes (Continued)			
No.	Text	Row	Column

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Revenue Benchmark Data Request

Approved by OMB

3080-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3080-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3080-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please **DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.**

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Pricing Strategy

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SBNC

Signature: *Steve Bigelow*

Date: 10-5-98

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Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

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Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS -- DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); intraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

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	A	B	C	D
		1997	1997	1st Q 1998
1	Total revenues from local service bills	\$394,199	\$431,456	\$114,165
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intralATA toll charges	\$24,827	\$15,797	\$3,499
4	Total number of local service bills	17,243	17,688	4,561
5	Average number of switched lines for which a federal SLC is charged	1,425	1,490	1,537
	A	B	C	D
		1997	1997	1st Q 1998
6	Total revenues from local service bills	\$32,068	\$29,444	\$8,353
7	Total revenues from taxes and surcharges	N/A	N/A	N/A
8	Total revenues from intralATA toll charges	\$989	\$790	\$229
9	Total number of local service bills	632	635	158
10	Average number of switched lines for which a federal SLC is charged	63	59	66
	A	B	C	D
		1997	1997	1st Q 1998
11	Total revenues from local service bills	\$363,967	\$410,667	\$111,374
12	Total revenues from taxes and surcharges	N/A	N/A	N/A
13	Total revenues from intralATA toll charges	\$14,320	\$11,724	\$2,583
14	Total number of local service bills	1,868	1,937	499
15	Average number of switched lines for which a federal SLC is charged	638	688	702
	A	B	C	D
		1997	1997	1st Q 1998
16	Total revenues from local service bills	\$760,234	\$871,567	\$233,893
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intralATA toll charges	\$40,137	\$28,311	\$6,312
19	Total number of local service bills	19,744	20,260	5,218
20	Average number of switched lines for which a federal SLC is charged	2,127	2,237	2,305

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Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Terminating minutes
21	Flat-rated charges to IXC's based on number of presubscribed lines	\$1,734	\$41	\$739	\$2,514	
22	Per-minute charges	\$6,631	\$158	\$2,826	\$9,616	656,157
23	Per-call charges	\$570	\$14	\$243	\$826	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,648	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes		278,084	5,452	91,132	374,668
26	Terminating Minutes		182,619	5,049	93,820	281,489
27	Average Lines In Service		1,562	62	697	

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CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential Revenues	Single-line Business Revenues	Multi-line Business Revenues	Total Revenues	Total calls or minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines	NA	NA	NA	NA	
29	Per-minute charges	\$6,127	\$164	\$2,772	\$9,063	257,943
30	Per-call charges	\$197	\$5	\$89	\$291	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$2,086	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes		101,170	2,621	39,267	143,058
33	Terminating Minutes		74,533	2,061	38,291	114,885
34	Average Lines In Service		1,562	62	697	

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Revenue Benchmark Data Request

CHART 4: SUBSCRIBER BILLS -- LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Number of single-line residential subscriber bills (in whole numbers)	Total revenues from basic service (in whole dollars)	Total revenues from rate of service and SLCs (in whole dollars)	Total revenues from discrete charges (in whole dollars)	Total revenues from taxes and surcharges (in whole dollars)	Total revenues (in whole dollars)	Lines for which federal SLCs apply	Number of party lines (in whole numbers)
35	Less than \$ 10.00	31,470	26	8	10	44	8	0
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	505,387	7,929	251	635	8,815	505	1
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	521,022	9,138	2,468	935	12,541	521	0
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	285,990	6,079	3,231	682	10,001	295	0
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	118,523	3,742	1,120	363	5,274	132	0
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	85,700	3,576	1,215	341	5,133	97	0
41	Greater than or equal to \$100.00	3,012	370	38	29	436	4	0
42	Total	1,551,104	30,859	8,331	3,005	42,194	1,562	1
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Number of single-line business subscriber bills (in whole numbers)	Total revenues from basic service (in whole dollars)	Total revenues from rate of service and SLCs (in whole dollars)	Total revenues from discrete charges (in whole dollars)	Total revenues from taxes and surcharges (in whole dollars)	Total revenues (in whole dollars)	Lines for which federal SLCs apply	
43	Less than \$ 10.00		39	0	0	0	0	0
44	Greater than or equal to \$ 10.00 but less than \$ 20.00		234	4	0	0	4	0
45	Greater than or equal to \$ 20.00 but less than \$ 30.00		716	15	1	1	17	1
46	Greater than or equal to \$ 30.00 but less than \$ 40.00		12,224	415	9	28	451	12
47	Greater than or equal to \$ 40.00 but less than \$ 50.00		22,151	827	95	64	987	22
48	Greater than or equal to \$ 50.00 and less than \$ 100.00		17,814	792	219	73	1,084	18
49	Greater than or equal to \$100.00		511	160	9	12	180	9
50	Total		53,689	2,213	332	178	2,723	62

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CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bills	Number of local service bills (in whole numbers)	Total revenues from flat-rate SLUs, 2nd lines, BAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLU is charged
51	Less than \$ 100.00	107,424	2,947	0	389	3,336	277
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	30,242	3,985	0	339	4,324	88
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	11,968	2,680	0	233	2,913	59
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	5,782	1,834	0	161	1,995	39
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	3,080	1,261	0	109	1,371	26
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	5,372	3,353	0	285	3,639	65
57	Greater than or equal to \$1000.00	2,453	6,237	0	459	6,696	144
58	Total	166,321	22,298	0	1,976	24,274	697

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CHART 5: SUBSCRIBER BILLS – LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
A	B	C	D	E	F	G	
Total bills for local service and toll-free AT&T toll charges	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intral-ATA toll	Total revenues	Total revenues	Lines for which federal St.C's charges	Number of party lines (in whole numbers)
59	Less than \$ 10.00	31,007	42	2	44	8	0
60	Greater than or equal to \$ 10.00 but less than \$ 20.00	484,329	8,426	29	8,455	484	1
61	Greater than or equal to \$ 20.00 but less than \$ 30.00	518,627	12,337	175	12,513	519	0
62	Greater than or equal to \$ 30.00 but less than \$ 40.00	290,355	9,963	187	10,150	299	0
63	Greater than or equal to \$ 40.00 but less than \$ 50.00	125,656	5,392	160	5,553	139	0
64	Greater than or equal to \$ 50.00 and less than \$ 100.00	96,510	5,529	311	5,840	108	0
65	Greater than or equal to \$100.00	4,220	505	106	611	5	0
66	Total	1,551,104	42,194	970	43,164	1,562	1
Chart 5b. Single-Line Business Subscriber Bills							
A	B	C	D	E	F		
Total bills for local service and intral-ATA toll	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intral-ATA toll	Total revenues	Total revenues	Lines for which federal St.C is	Number of lines for which federal St.C is
67	Less than \$ 10.00	39	0	0	0	0	0
68	Greater than or equal to \$ 10.00 but less than \$ 20.00	230	4	0	4	4	0
69	Greater than or equal to \$ 20.00 but less than \$ 30.00	708	17	0	17	17	1
70	Greater than or equal to \$ 30.00 but less than \$ 40.00	11,682	431	1	432	432	12
71	Greater than or equal to \$ 40.00 but less than \$ 50.00	21,770	964	6	970	970	22
72	Greater than or equal to \$ 50.00 and less than \$ 100.00	18,658	1,120	21	1,141	1,141	19
73	Greater than or equal to \$100.00	604	187	5	192	192	9
74	Total	53,689	2,723	34	2,757	2,757	62

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Chart 5c. Multi-Line Business Subscriber Bills						
	A	B	C	D	E	F
	Total # of local service and intralATA toll	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Number of bills for which federal SICIS charges
75	Less than \$ 100.00	106,586	3,274	87	3,361	258
76	Greater than or equal to \$ 10.00 but less than \$ 20.00	30,336	4,259	78	4,337	92
77	Greater than or equal to \$ 200.00 but less than \$ 300.00	12,220	2,913	59	2,972	62
78	Greater than or equal to \$ 300.00 but less than \$ 400.00	5,902	1,993	43	2,036	39
79	Greater than or equal to \$ 400.00 but less than \$ 500.00	3,158	1,373	32	1,405	34
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00	5,565	3,679	88	3,767	66
81	Greater than or equal to \$1000.00	2,554	6,783	74	6,857	146
82	Total	166,321	24,274	461	24,735	697

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Revenue Benchmark Data Request

Footnotes

No.		E	S
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 -82	All

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Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and interstate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Kalle King or Bob Louche at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS – DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); IntraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

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	A	B	C	D
		1996	1997	1st 3 1998
1	Total revenues from local service bills	\$295,586	\$283,706	\$83,543
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$29,591	\$27,688	\$6,516
4	Total number of local service bills	11,143	11,292	2,882
5	Average number of switched lines for which a federal SLC is charged	928	958	966
	A	B	C	D
		1996	1997	1st 3 1998
6	Total revenues from local service bills	\$23,300	\$22,309	\$5,390
7	Total revenues from taxes and surcharges	N/A	N/A	N/A
8	Total revenues from intraLATA toll charges	\$1,888	\$1,554	\$383
9	Total number of local service bills	399	397	98
10	Average number of switched lines for which a federal SLC is charged	37	38	34
	A	B	C	D
		1996	1997	1st 3 1998
11	Total revenues from local service bills	\$198,480	\$205,229	\$59,902
12	Total revenues from taxes and surcharges	N/A	N/A	N/A
13	Total revenues from intraLATA toll charges	\$20,524	\$20,725	\$4,867
14	Total number of local service bills	1,049	1,095	283
15	Average number of switched lines for which a federal SLC is charged	335	353	380
	A	B	C	D
		1996	1997	1st 3 1998
16	Total revenues from local service bills	\$517,365	\$511,245	\$148,835
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$52,003	\$49,967	\$11,766
19	Total number of local service bills	12,592	12,784	3,263
20	Average number of switched lines for which a federal SLC is charged	1,301	1,346	1,380

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Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential lines	Single-line business revenues	Multi-line business revenues	Total revenues	Total minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines	\$987	\$21	\$374	\$1,381	
22	Per-minute charges	\$3,956	\$84	\$1,499	\$5,538	409,852
23	Per-call charges	\$180	\$4	\$68	\$252	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$780	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes		171,796	3,211	53,256	228,263
26	Terminating Minutes		124,214	2,899	54,276	181,389
27	Average Lines In Service		982	33	354	

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CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total lines or minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines	NA	NA	NA	NA	
29	Per-minute charges	\$2,331	\$60	\$1,005	\$3,396	113,932
30	Per-call charges	\$44	\$1	\$19	\$64	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$968	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
32	Originating Minutes		43,746	1,208	18,632	63,587
33	Terminating Minutes		34,476	805	15,064	50,345
34	Average Lines In Service		982	33	354	

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CHART 4: SUBSCRIBER BILLS – LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E. please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills	Number of residential service bills (in whole numbers)	Total revenues from flat rate SLICs (1st lines, 2nd lines, 3rd lines, etc.)	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLICs charged	Number of party lines (in whole numbers)
35	Less than \$ 10.00	8,009	10	8	12	30	5	1
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	68,965	933	47	179	1,159	69	857
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	517,152	9,882	1,328	1,340	12,550	517	61
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	180,342	3,555	1,910	625	6,089	181	0
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	122,340	3,134	1,599	528	5,281	128	0
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	73,411	3,033	987	407	4,427	83	0
41	Greater than or equal to \$100.00	409	45	8	6	59	1	0
42	Total	970,628	20,590	5,887	3,097	29,575	962	919
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Local service bills	Number of single-line business service bills (in whole numbers)	Total revenues from flat rate SLICs (1st lines, 2nd lines, 3rd lines, etc.)	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLICs charged	
43	Less than \$ 10.00	38	0	0	0	0	0	
44	Greater than or equal to \$ 10.00 but less than \$ 20.00	14	0	0	0	0	0	
45	Greater than or equal to \$ 20.00 but less than \$ 30.00	44	1	0	0	1	0	
46	Greater than or equal to \$ 30.00 but less than \$ 40.00	784	26	1	2	28	1	
47	Greater than or equal to \$ 40.00 but less than \$ 50.00	5,875	240	7	24	271	6	
48	Greater than or equal to \$ 50.00 and less than \$ 100.00	25,958	1,211	222	158	1,588	26	
49	Greater than or equal to \$100.00	430	41	6	5	52	0	
50	Total	33,141	1,519	236	187	1,942	33	

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CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bill	Number of local service bills (in whole numbers)	Total revenues from flat rate, SLCs, 2nd line, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of bills for which federal SLC is charged
51	Less than \$ 100.00	56,065	1,205	0	242	1,447	137
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	20,980	2,571	0	318	2,888	51
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	7,827	1,692	0	205	1,898	32
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	3,242	997	0	121	1,118	19
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	1,763	704	0	84	788	13
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	2,914	1,766	0	206	1,972	33
57	Greater than or equal to \$1000.00	1,493	4,147	0	460	4,607	70
58	Total	94,284	13,081	0	1,637	14,718	354

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CHART 5: SUBSCRIBER BILLS -- LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
	Total paid for local service and non-ATA bills	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Total bills for which federal SLC is assessed	Number of bills for which SLC is assessed
59	Less than \$ 10.00	6,599	21	3	23	4	1
60	Greater than or equal to \$ 10.00 but less than \$ 20.00	59,463	970	14	984	59	616
61	Greater than or equal to \$ 20.00 but less than \$ 30.00	447,573	10,660	320	10,980	448	250
62	Greater than or equal to \$ 30.00 but less than \$ 40.00	207,625	6,525	564	7,089	208	34
63	Greater than or equal to \$ 40.00 but less than \$ 50.00	138,813	5,560	518	6,077	142	9
64	Greater than or equal to \$ 50.00 and less than \$ 100.00	107,451	5,668	918	6,587	118	7
65	Greater than or equal to \$100.00	2,904	171	239	409	3	2
66	Total	970,628	29,575	2,575	32,150	982	919
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	
	Total paid for local service and non-ATA bills	Number of bills (in whole numbers)	Total revenues from local service bills	Total revenues from intralATA toll	Total revenues	Total bills for which federal SLC is assessed	
67	Less than \$ 10.00	36	0	0	0	0	0
68	Greater than or equal to \$ 10.00 but less than \$ 20.00	13	0	0	0	0	0
69	Greater than or equal to \$ 20.00 but less than \$ 30.00	39	1	0	1	0	0
70	Greater than or equal to \$ 30.00 but less than \$ 40.00	723	26	0	26	1	1
71	Greater than or equal to \$ 40.00 but less than \$ 50.00	4,483	205	3	208	4	4
72	Greater than or equal to \$ 50.00 and less than \$ 100.00	27,013	1,630	79	1,709	27	27
73	Greater than or equal to \$100.00	824	79	21	100	1	1
74	Total	33,141	1,942	103	2,044	33	33

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Chart 5c. Multi-Line Business Subscriber Bills						
A	B	C	D	E	F	
Billing for local service and intra-ATA toll	Number of bills in which numbers served bills	Total revenues from non-ATA toll	Total revenues from intra-ATA toll	Total revenues	Number of bills for which federal SLC is charged	
75 Less than \$ 100.00	53,678	1,290	162	1,451	121	
76 Greater than or equal to \$ 10.00 but less than \$ 20.00	21,780	2,812	217	3,029	56	
77 Greater than or equal to \$ 200.00 but less than \$ 300.00	8,166	1,837	154	1,991	34	
78 Greater than or equal to \$ 300.00 but less than \$ 400.00	3,569	1,121	108	1,229	20	
79 Greater than or equal to \$ 400.00 but less than \$ 500.00	2,026	817	88	905	14	
80 Greater than or equal to \$ 500.00 and less than \$ 1000.00	3,358	2,061	216	2,277	36	
81 Greater than or equal to \$1000.00	1,707	4,781	280	5,060	73	
82 Total	94,284	14,718	1,225	15,943	354	

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Footnotes

No.	Footnote	Rows	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 - 82	All

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Revenue Benchmark Data Request

Approved by OMB

3080-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3080-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3080-0842). We also will accept your comments via the Internet if you send them to jboley@fcc.gov. Please **DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.**

CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Strategic Pricing

Holding Company and Code: Bellsouth Telecommunications

Study Area and Code: SCTN

Signature: 

Date: 10-5-98

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Revenue Benchmark Data Request

REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47 0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

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Revenue Benchmark Data Request

CHART I: SUBSCRIBER BILLS -- DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); lateralATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

Revenue Benchmark Data Request

	A	B	C	D
	1996	1997	1998	1998
1	Total revenues from local service bills	\$458,728	\$498,464	\$130,320
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$67,944	\$59,383	\$13,953
4	Total number of local service bills	20,761	21,141	5,411
5	Average number of switched lines for which a federal SLC is charged	1,767	1,830	1,877
	A	B	C	D
	1996	1997	1998	1998
6	Total revenues from local service bills	\$33,504	\$31,528	\$7,720
7	Total revenues from taxes and surcharges	N/A	N/A	N/A
8	Total revenues from intraLATA toll charges	\$3,012	\$2,618	\$622
9	Total number of local service bills	607	613	154
10	Average number of switched lines for which a federal SLC is charged	60	56	54
	A	B	C	D
	1996	1997	1998	1998
11	Total revenues from local service bills	\$407,620	\$448,777	\$118,969
12	Total revenues from taxes and surcharges	N/A	N/A	N/A
13	Total revenues from intraLATA toll charges	\$26,204	\$25,376	\$5,842
14	Total number of local service bills	2,210	2,282	585
15	Average number of switched lines for which a federal SLC is charged	627	647	636
	A	B	C	D
	1996	1997	1998	1998
16	Total revenues from local service bills	\$299,852	\$978,769	\$257,009
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$97,159	\$87,377	\$20,417
19	Total number of local service bills	23,579	24,036	6,151
20	Average number of switched lines for which a federal SLC is charged	2,454	2,532	2,567

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Revenue Benchmark Data Request

CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total access minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines	\$1,939	\$37	\$771	\$2,748	
22	Per-minute charges	\$7,417	\$141	\$2,949	\$10,507	699,643
23	Per-call charges	\$395	\$7	\$157	\$559	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,545	
			Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes
25	Originating Minutes		289,630	4,805	94,420	388,855
26	Terminating Minutes		210,530	4,397	95,861	310,788
27	Average Lines In Service		1,842	52	613	

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CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total call minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines	NA	NA	NA	NA	
29	Per-minute charges	\$3,435	\$72	\$1,383	\$4,890	154,000
30	Per-call charges	\$113	\$2	\$46	\$161	NA
31	(excluding special access and IXC flat-rated charges based on number of presubscribed lines)				\$867	
		Residential minutes of lines	Single-line business minutes of lines	Multi-line business minutes of lines	Total minutes	
32	Originating Minutes		61,996	1,288	21,991	85,275
33	Terminating Minutes		46,555	972	21,198	68,725
34	Average Lines In Service		1,842	52	613	

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CHART 4: SUBSCRIBER BILLS -- LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E, please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills	Number of residential service bills (in whole numbers)	Total revenues from local rate SLUs (in whole dollars)	Total revenues from discretionary charges	Total revenues from taxes and surcharges, etc.	Total revenues	Number of bills for which federal SLUs are charged	Number of payees (in whole numbers)
35	Less than \$ 10.00	21,445	43	13	18	74	11	0
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	493,906	6,885	249	1,225	8,359	494	2
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	649,683	9,907	3,548	2,450	15,905	650	0
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	516,166	8,733	6,698	2,553	18,185	520	0
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	91,946	2,273	1,126	687	4,066	103	0
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	50,622	1,579	770	410	2,759	62	0
41	Greater than or equal to \$100.00	476	75	5	11	92	2	0
42	Total	1,824,246	29,495	12,610	7,355	49,459	1,842	2

CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bills	Number of local service bills (in whole numbers)	Total revenues from local rate SLUs, 2nd lines, etc.	Total revenues from discretionary charges	Total revenues from taxes and surcharges, etc.	Total revenues	Number of bills for which federal SLUs are charged
43	Less than \$ 10.00	38	0	0	0	0	0
44	Greater than or equal to \$ 10.00 but less than \$ 20.00	65	1	0	0	1	0
45	Greater than or equal to \$ 20.00 but less than \$ 30.00	1,065	25	2	2	29	1
46	Greater than or equal to \$ 30.00 but less than \$ 40.00	6,048	180	18	22	220	6
47	Greater than or equal to \$ 40.00 but less than \$ 50.00	10,034	342	56	53	451	10
48	Greater than or equal to \$ 50.00 and less than \$ 100.00	34,949	1,499	383	273	2,155	35
49	Greater than or equal to \$100.00	255	21	4	5	30	0
50	Total	52,454	2,068	462	355	2,885	52

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CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
A	B	C	D	E	F	G	
Local service bills	Number of local service bills (in whole numbers)	Total revenues from flat-rate SLCs, 2nd lines, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Total SLCs charged	
51	Less than \$ 100.00	124,322	2,370	0	651	3,021	272
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	31,749	3,762	0	600	4,361	74
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	15,453	3,239	0	518	3,757	58
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	7,849	2,326	0	378	2,704	41
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	4,277	1,841	0	263	1,904	28
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	6,646	3,889	0	620	4,509	63
57	Greater than or equal to \$1000.00	3,261	6,878	0	906	7,783	78
58	Total	193,557	24,106	0	3,935	28,040	613

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CHART 5: SUBSCRIBER BILLS -- LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

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Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
59	Less than \$ 10.00	10,622	55	4	59	8	0
60	Greater than or equal to \$ 10.00 but less than \$ 20.00	409,550	6,831	152	6,982	410	2
61	Greater than or equal to \$ 20.00 but less than \$ 30.00	612,852	14,331	710	15,041	613	0
62	Greater than or equal to \$ 30.00 but less than \$ 40.00	522,738	17,436	960	18,396	526	0
63	Greater than or equal to \$ 40.00 but less than \$ 50.00	144,970	5,532	866	6,396	155	0
64	Greater than or equal to \$ 50.00 and less than \$ 100.00	109,499	4,920	1,681	6,601	123	0
65	Greater than or equal to \$100.00	6,015	355	524	679	8	0
66	Total	1,824,246	49,459	4,897	54,356	1,842	2
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	
67	Less than \$ 10.00		37	0	0	0	0
68	Greater than or equal to \$ 10.00 but less than \$ 20.00		63	1	0	1	0
69	Greater than or equal to \$ 20.00 but less than \$ 30.00		921	25	0	25	1
70	Greater than or equal to \$ 30.00 but less than \$ 40.00		4,806	171	3	174	5
71	Greater than or equal to \$ 40.00 but less than \$ 50.00		8,679	379	12	391	9
72	Greater than or equal to \$ 50.00 and less than \$ 100.00		37,099	2,238	117	2,355	37
73	Greater than or equal to \$100.00		847	71	32	103	1
74	Total		52,454	2,885	163	3,049	52

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Chart 5c. Multi-Line Business Subscriber Bills						
A	B	C	D	E	F	
Total bill for local service and initial ATA fee	Number of bills in whole number	Total revenues from local service bills	Total revenues from intrastate	Total revenues	Number of bills for which federal STC is claimed	
75 Less than \$ 100.00	120,757	2,769	285	3,054	238	
76 Greater than or equal to \$ 10.00 but less than \$ 20.00	32,950	4,245	285	4,531	77	
77 Greater than or equal to \$ 200.00 but less than \$ 300.00	15,928	3,663	220	3,883	59	
78 Greater than or equal to \$ 300.00 but less than \$ 400.00	8,342	2,705	168	2,872	42	
79 Greater than or equal to \$ 400.00 but less than \$ 500.00	4,766	1,998	124	2,123	30	
80 Greater than or equal to \$ 500.00 and less than \$ 1000.00	7,277	4,648	293	4,941	67	
81 Greater than or equal to \$1000.00	3,537	8,011	302	8,312	100	
82 Total	193,557	28,040	1,677	29,717	613	

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Footnotes

No.	Rows	Columns
1	4,9,14 & 19	B,C,D
BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.		
2	6,8,11 & 13	B,C,D
BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.		
3	21 - 23 25 & 26	B, C, D C, D, E
BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.		
4	28 - 30 32 & 33	B, C, D C, D, E
BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.		
5	35 - 58	All
BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.		
6	59 - 82	All
BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.		

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