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APPLICATION-FORM FOR AUTHORITY TO PROVIDE INTEREXCETANGE TELECOMMUNICATION SERVICE WITHIN THE STATE OF FLOREDA

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DOCUMENT NUMBER-DATE

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TTSC RECURUS/REPORTING

** FLORIDA PUBLIC SERVICE COMMISSION **

DIVISION OF COMMUNICATIONS BUREAU OF SERVICE EVALUATION

APPLICATION FORM

for

AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- B. <u>Print or Type</u> all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

Note: No filing fee is required for a assignment or transfer of an existing certificate to another certificated company.

E. If you have questions about completing the form, contact:

> Florida Public Service Commission Division of Communications Bureau of Certification and Evaluation 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

FORM PSC/CMU 31 (6/98)
Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473

DOCUMENT NUMBER-DATE

1.	This is an application for (check one):
	Original certificate (new company).
	() Approval of transfer of existing certificate: <u>Example</u> , a certificated company purchases an existing certificated company and desires to retain the authority of both certificates.
	() Approval of assignment of existing certificate: <u>Example</u> , a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
	() Approval of transfer of control: Example , a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
2.	Name of company: UNIVERSAL TELECOMMUNICATIONS INC.
3.	Name under which applicant will do business (fictitious name, etc.): [Universal Telecommunications Inc. (UTI)
4.	Official mailing address (including street name & number, post office box, city, state, zip code). Universal Telecommunication Inc.
	3781 Presidential PKmy suite 132
	ATLANTA, GA 30840
	3
5.	Florida address (including street name & number, post office box, city, state, zip code):
	COPP CHAUCER /N/
	ORIANDO, FL 32809

Check received with filing and to receive the friend for deposit.

Initials of person who retwarded check:

- 6. Select type of business your company will be conducting (check all that apply):
 - () Facilities-based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
 - () Operator Service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
 - Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
 - Switchless Rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
 - () Multi-Location Discount Aggregator company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
 - () Prepaid Debit Card Provider any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7.	Structure of organization;
	() Individual (Corporation () Foreign Corporation () Foreign Partnership () General Partnership () Limited Partnership () Other
8.	If individual, provide:
	Name : NA
	Title :
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
9.	If incorporated in Florida, provide proof of authority to operate in Florida:
	(a) The Florida Secretary of State Corporate, Registration number:
10.	<pre>If foreign corporation, provide proof of authority to operate in Florida:</pre>
	(a) The Florida Secretary of State Corporate 7 Registration number: F 780000 4767
11.	If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:
	(a) The Florida Secretary of State fictitious name registration number:
12.	If a limited liability partnership, provide proof of registration to operate in Florida.
	(a) The Florida Secretary of State registration number:

13.	If a par all part	tnership, provide name, title and address of the common and a copy of the partnership agreement.
	Name	·
	Tit	le :
	Add	ress:
•	City	y/State/Zip:
	Tel	ephone No.: Fax No.:
	Int	ernet E-Mail Address:
	Int	ernet Website Address:
	complíar statute	reign limited partnership, provide proof of once with the foreign limited partnership (Chapter 620.169, FS), if applicable. The Florida registration number:
15 .		FEID Number (if applicable):
16.		the following (if applicable):
	(a)	Will the name of your company appear on the bill for your services? (Yes () No
	(b)	If not, who will bill for your services?
		Name :
		Address:
		City/State/Zip:
		Telephone No.: Fax No.:
		Internet E-Mail Address:
		Internet Website Address:
	(c)	How is this information provided?

(a) The application; Name Title City/State/Zip: Telephone No. Internet E-Mail Address: 5000 Internet Website Address:____ (b) Official point of contact for the ongoing operations of the company: Name Title City/State/Zip: Telephone No. :/// Internet E-Mail Address: Internet Website Address:_/ (c) Complaints/Inquiries from customers: Name City/State/Zip: Telephone No.: Internet E-Mail Address: Internet Website Address:

17. Who will serve as liaison to the Commission with

regard to the following?

	(a) has operated as an interexchange telecommunications company.
	MICHIGAN, TEXAS, NEW JERSEY, VERGINIA,
	OHIO, GEORGIA
	(b) has applications pending to be certificated as an interexchange telecommunications company.
	NOT AT THIS TIME
	(c) is certificated to operate as an interexchange telecommunications company.
Ī	RESEIVER IN the STATE OF MICHIGAN, EXAS, NEW JEISEY, VIRGINIA, OHIO, GEORGIA
	(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.
	(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
	(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
ORM PSC/CMU 3:	1 (6/98) -7-

List the states in which the applicant:

18.

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C MTS with statewide flat rates per minute (i.e.
not distance sensitive)
Method of access is FGA
Method of access is FGB
Method of access is FGD
Method of access is 800
Method of access is add
d MTS for pay telephone service providers
e Block-of-time calling plan (Reach Out Florida,
Ring America, etc.).
f 800 service (toll free)
g WATS type service (bulk or volume discount)
Method of access is via dedicated facilities
Method of access is via dedicated facilities Method of access is via switched facilities
Method of access is via switched facilities
h Deducts 14-1 complete (Chartel County)
h. Private line services (Channel Services) (For ex. 1.544 mbs., DS-3, etc.)
i Travel service
Method of access is 950
Method of access is 800
Neemod of decemb is out
j 900 service
J 900 Service
le On any term of the second second
k Operator services
Available to presubscribed customers
Available to non presubscribed customers (for
example, to patrons of hotels, students in
universities, patients in hospitals).
Available to inmates
Available to limates
1
1.Services included are:
Station assistance
<pre>Person-to-person assistance</pre>
Directory assistance
Operator verify and interrupt
Conference calling

21. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

22. Submit the following:

A. Financial capability.

The application <u>must contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements must be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial</u> <u>statements are true and correct</u> and must include:

- 1. the balance sheet,
- 2. income statement, and
- 3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) must be provided:

- 1. A written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. A written explanation that the applicant has sufficient financial capability to maintain the requested service.
- 3. A written explanation that the applicant has sufficient financial capability to meet its lease or ownership obligations.
 - B. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
 - C. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

** APPLICANT ACKNOWLEDGEMENT STATEMENT **

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of the gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICI	<u>AL:</u> // /	1 1/2
	Signature Signature	2/24/99 Date
	VICE PRESIDENT	(770) 936-8008 Telephone No.
Address:	Universal Telecommunion tions.	Does No.
	3781 PRESIDENTIAL PKM SWIE	Fax No. / [2]
	ATLANTA, GA 30340	_

ATTACHMENTS:

- A CERTIFICATE TRANSFER OR ASSIGNMENT STATEMENT
- B CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C INTRASTATE NETWORK
- D CURRENT FLORIDA INTRASTATE SERVICES
- E AFFIDAVIT FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES GLOSSARY

** APPENDIX A **

CERTIFICATE TRANSFER OR ASSIGNMENT STATEMENT

I, (Name) Adrian Jerguson, (Title) VICE PRESIDENT of (Name of Company) UNIVERSAL TELECOMMUNICATIONS INC
and current holder of Florida Public Service Commission Certificate Number, have reviewed this application and join in the petitioner's request for a
() transfer () assignment of the above-mentioned certificate.
UTILITY OFFICIAL: Signature VICE PRESIDENT Title Telephone No.
Address: Universal Telecommunications by (770)936-0014 3781 PRESIDENTIAL PLNY SLITE 132 ATLANTA, GA 30340

** APPENDIX B **

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of customer deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month. (The bond must accompany the application.)

Address: Universal Telecommunications Inc. (770) 936-800 8

Address: Universal Telecommunications Inc. (770) 936-00/4

3781 Plestoential Play sute 132

** APPENDIX C **

CURRENT FLORIDA INTRASTATE SERVICES
Applicant has () or has not () previously provided intrastate telecommunications in Florida.
If the answer is has, fully describe the following:
a) What services have been provided and when did these services begin?
b) If the services are not currently offered, when were they discontinued?
UTILITY OFFICIAL: Signature VICE REST. DENT Title Telephone No.
Address: UNIVERSAL TERCOMMUNICATION IN (170) 936-0014 3781 PRESTDONTIAL PKMy sutte 132 ATTURNS OF THE STATE
ATLANTA, 6A 30340
FORM PSC/CMU 31 (6/98) -14-

** APPENDIX D **

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide interexchange telecommunications service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICI	Mar Le Juga	2/24/99
	VICE PRESIDENT Title	Date (770) 936-8008 Telephone No.
Address:	Cluriversal Telecommunizations Juc.	(70) 936 -0014 Fax No.
	3781 PRESIDENTIAL PKUY Suite 13	<i>></i> _

FPSC-RECORDS/REPORTING

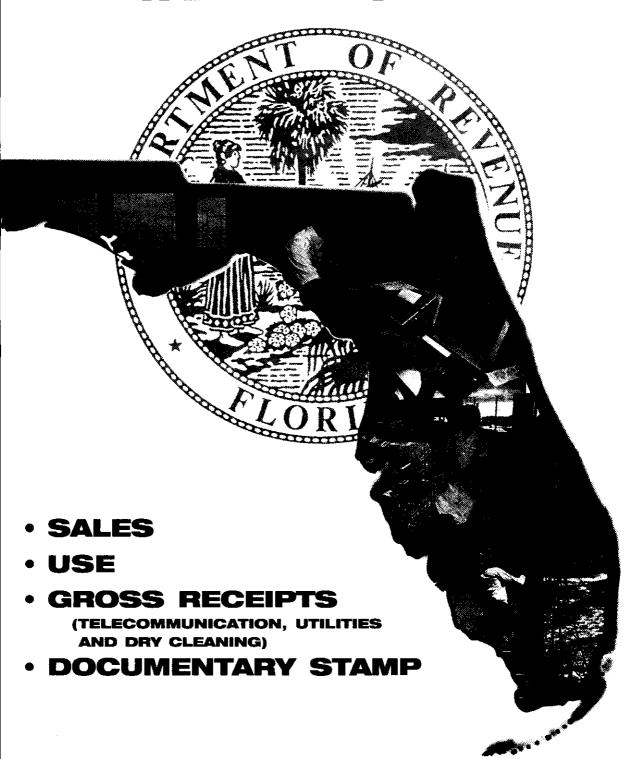
MAR 0 8 1999 This is an application for (check one p.098 -(V) Original certificate (new company). () Approval of transfer of existing certificate: Example, a certificated company purchases an existing certificated company and desires to retain the authority of both certificates. () Approval of assignment of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate. () Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity. Name of company: Telecommunications Inc. IZVEYSAL Name under which applicant will do business (fictitious name, etc.): NYVOISAL. elecommunica trous 4. Official mailing address (including street name & number, post office box, city, state, zip code). MANUNICATION . 5. Florida add 2446 UNIVERSAL TELE COMMUNICATIONS
3781 PRESIDENTIAL PKWY., STE. 132
ATLANTA, GA 30340 LABIC DEVICE PAY TO THE ORDER OF DOCUMENT NUMBER-DATE

		DEPOSIT	DATE
1.	This is an application for (check o	ne p :098 -	MAR 0 8 1999
	(Original certificate (new compa		
	 () Approval of transfer of existing Example, a certificated company existing certificated company a retain the authority of both ce 	purchases and desires to	
	() Approval of assignment of exist <u>Example</u> , a non-certificated comexisting company and desires to certificate of authority rather new certificate.	pany purchase retain the	s an
	() Approval of transfer of control company purchases 51% of a cert The Commission must approve the entity.	ificated comp	any. ing
2.	Name of company: UNIVERSAL TELECOMMUNICATION	ONS INC.	
3.	Name under which applicant will do so (fictitious name, etc.):		ITI)
4.	number, post office box, city, state [NIVEYSAL Telecommunication]	e, zip code).	
5.	Florida address (including street na office box, city, state, zip code):	ame & number,	post

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APPLICATION TO COLLECT TAX IN FLORIDA





Florida Department of Revenue APPLICATION TO COLLECT TAX IN FLORIDA

DR-1 R. 11/97

Information

Who must apply?

Any person or entity doing business in Florida that is subject to Florida sales tax; use tax; gross receipts tax on telecommunications, utilities or dry cleaning; or documentary stamp tax.

What if I am already doing business and have not applied?

The business owner should immediately visit the nearest Department of Revenue service center to properly register and remit any taxes or penalties due. A business owner who begins taxable business activity prior to applying is subject to a \$100 late registration fee, and may be delinquent and have a tax liability.

What is the registration fee?

The registration fee for sales tax is \$5. The fee is not required if your business location is not in Florida. The fee for dry cleaning is \$30. There is no fee required for any other tax.

When do I begin filing sales and use tax returns?

Tax returns must be filed for every collection period, beginning with the date your business opens. A return must be filed even if no tax was collected.

What if I am registering my own real property for living accommodation or commercial rental?

If you are the owner of the property, you must complete and sign this application.

What if I am managing property for others for the purpose of living accommodation or commercial rental?

If you are an agent who is registering multiple properties for management and rental, you may use form DR-1C, Application for Collective Registration for Rental of Living or Sleeping Accommodations. If you are registering any number of properties for commercial rental, you must use this form for each parcel of property.

When do I need to contact the Department of Revenue?

- To file this application
- If you move
- · If you close your business
- · If you need assistance
- · If any information provided on this application changes

How do I contact the Florida Department of Revenue? You may visit, call or write to us at the following locations. Once you receive your account number, include it on any written correspondence. Registration and many other services are available at all locations.

Registration Information 5050 W. Tennessee Street

Tallahassee, FL 32399-0100

850-488-9750

Clearwater Service Center Arbor Shoreline Office Park 19337 US Hwy. 19 N, Ste. 200 Clearwater, FL 33764-3149 813-538-7400

Coral Springs Service Center Florida Sunrise Tower 3111 N. University Dr., Ste. 501 Coral Springs, FL 33065-5096 954-346-3000

Daytona Beach Service Center 125 N. Ridgewood Ave., Ste. 301 Daytona Beach, FL 32114-3286 904-254-3901

Fort Myers Service Center 2295 Victoria Ave., Ste. 270 Fort Myers, FL 33901-3851 941-338-2400

Gainesville Service Center 2610 NW 43rd St., Ste. 2A Gainesville, FL 32606-7415 352-955-2170

Hollywood Service Center Taft Office Complex 6565 Taft St., Ste. 400 Hollywood, FL 33024-4000 954-967-1000

Jacksonville Service Center 921 N. Davis St., Ste. A-250 Jacksonville, FL 32209-6829 904-359-6070

Key West Service Center 3118 Flagler Ave. Key West, FL 33040-4698 305-292-6735

Tax Information Services 1-800-352-3671 (Florida Only) 850-488-6800

Service Center Locations

Lake City Service Center 2651 W. US Hwy 90 Lake City, FL 32055-3115 904-758-0420

Lakeland Service Center 230 S. Florida Ave., Ste. 401 Lakeland, FL 33801-5047 941-499-2260

Leesburg Service Center 734 N. 3rd St., Ste. 117 Leesburg, FL 34748-4463 352-360-6660

Marianna Service Center 4230 Lafayette St., Ste.D Marianna, FL 32446-3304 850-482-9518

Miami Service Center 8175 NW 12th St., Ste. 119 Miami, FL 33126-1831 305-470-5001

Naples Service Center Wilson Professional Center 3200 Bailey Lane, Ste. 150 Naples, FL 34105-8523 941-436-1050

Orlando Service Center 5420 Diplomat Circle Orlando, FL 32810-5605 407-623-1141

Panama City Service Center 651 W. 14th St., Ste. D Panama City, FL 32401-2271 850-872-4165

Hearing or Speech Impaired Assistance 1-800-367-8331 (TDD line)

> Pensacola Service Center 3670-C North L Street Pensacola, FL 32505-5217 850-595-5170

Port Richey Service Center 6709 Ridge Rd., Ste. 300 Port Richey, FL 34668-6842 813-841-4407

Port St. Lucie Service Center 900 E. Prima Vista Blvd., Ste. 300 Port St. Lucie, FL 34952-2335 561-871-7620

Sarasota Service Center 240 S. Pineapple Ave., 6th Floor Sarasota, FL 34236-6725 941-361-6001

Tallahassee Service Center 2410 Allen Rd. Tallahassee, FL 32312-2603 850-488-9719

Tampa Service Center Sabal Park Office Ctr., Ste. 120 9503 Princess Palm Ave. Tampa, FL 33619-1378 813-744-6344

Titusville Service Center 1431 Chaffee Dr., Ste. 4 Titusville, FL 32780-4796 407-383-2751

West Palm Beach Service Center 2468 Metrocentre Blvd. West Palm Beach, FL 33407-5214 561-640-2800



1. F	Reason for filing this Application:	DR-1 R. 11/97				
	A. This application is for (check an that apply): Sales Tax (collecting tax on sales of merchandise/services) — Fee is \$5.00 Uso Tax (only paying tax on items purchased tax-free that are used in your business) — No fee Gross Receipts Tax (Telecommunications and Utilities) — No fee	Page 1				
	Documentary Stamp Tax — No fee Dry-cleaning Sales Tax on Gross Receipts — Fee is \$30.00 B. This is for a (check one):					
		No				
	Ownership Legal Entity or County Location; as of (enter date: MM-DD-	YYYY)				
	List old Sales and Use Tax Registration Number					
2.	C. If this is a seasonal business, list your active business months. Opening month: Beginning of Month + LBUARY Day 30+4	Closing month: Year 1999				
	Business Activity: Date this business location became or will become liable to collect and remit Florida's business for more than 30 days prior to registering, visit your nearest Department of R your tax liability. Do not use incorporation date unless that is the date your busine property, report the date the location became taxable as a result of the tenant occupying	evenue service center immediately to settle ss became liable for the tax. For rental				
	BUSINESS INFORMATION					
	3. Business Name: business, trade, or fictitious (d/b/a) name.	Business Telephone: (776) 936-800 8				
*	4. Owner Name: legal name of individual, principal partner, or corporation.	Owner Telephone:				
CLEARLY	5. Business Location: complete physical address of business or real property. Home-based businesses and flea market/craft show vendors must use their home address. A post office box or rural route number is not acceptable. 3781 PRESIDENTIAL PARKWAY	(170) 736-8008 (170) 936-0014				
PRINT CI						
OR PF		Is business located within city limits? Yes No				
TYPE	6. Mail to the Attention of: SAME AS ABOVE	Apent's_Telephone:				
PLEASE	Address: address where you want us to mail your tax forms and correspondence. If an agent will be receiving the rent, place the age	ent's business address in this section.				
* PL6	City/State/ZIP: County	:				
	Would you like to receive correspondence via a mail? Yes No E-mail address: E-mail address: E-mail address: E-mail address: E-mail address:	URL:				
7.	7. If you have a Consolidated Sales Tax Number and want to link this business location, please complete the following: (Does not apply to documentary stamp tax applicants)					
	Consolidated registration name on record with the Florida Department of Revenue. (Consolidated Sales Tax Number) If you want to obtain a new consolidated number contact the Department and request Form DR-ICON.					
8.	Identification Number (If a Federal Employer Identification Number is not required for the entity, the be accepted. This number is required for purposes of identification in order to properly administer the talaw, this number will not be disclosed to any other party.					
	FEIN 58 2353803 SSN					
1	If you do not have an FEIN, is it applied for not required? To apply for an FEIN, call the IRS at 1-800-829-1040.					
M	FOR DOR OFFICE USE ONLY MO QU'SA AN SE SIC Kind Code Sales and Use T	DOR ax # Office Code				
Ĺ						

		DOCUMEN	TARY STAMPS	Page 4		
40.	40. Does your business include sales finalized by written agreements that do not require recording by the Clerk of the Court, but do require documentary stamps to be affixed? ————————————————————————————————————					
41.						
42. 43.	Do you anticipate your average mo	nthly tax remittance to be less t	han \$80 a month?or corporate officer first. Enter the name, socia	Yes No No		
	address, and telephone number of the	owners, partners, or corporate	officers. This application will not be processed	I without this information.		
	Name and Title	Social Security Number	Home Address	Telephone Number		
	Kuth Veterson	252-84-1602	121 HONZA, GA 30083	770 - 436-808		
	Adrian Erguson	267-69-9827	5 TONE MOUNTAIN CA 30083	770 -936-808		
45.	Business or Personal Banking In Fide Lity NA Bank name 255 No Bank street address	formation: FIONAL BANK CHIAKE PAIKW	1031255 Account number where tax will be deposited AV TUCKER CA	Personal account Business account 7IP		
46. Is your business location rented? If yes, provide the following information: Landlord or Owner's Name: PreSIDENTIAL COMMONS DAN DECRANE Address: 3781 PRESIDENTIAL PAYKWAY SLIFE 132 City/State/ZIP: ATLANTA, GA 30340 Telephone Number: 770 200 - 2000 Q						
	Applicant Signature	—This Application Can	not Be Processed If Not Signed by the	e Applicant		
Une	der penalties of perjury, I declare that Signature of the business or real property		ration and that the facts stated in it are true. The facts stated in it are true. The facts stated in it are true. The facts stated in it are true.	04/98 application signed		
_	Print or type the name signed above		Title of signatory	y		
Please note that any person (including employees, corporate directors, corporate officers, etc.) who is required to collect, truthfully account for, and pay any sales taxes and willfully fails to do so shall be liable for penalties under the provisions of §213.29, Florida Statutes. All information provided by the applicant is confidential as provided in §213.053, and is not subject to Florida Public Records Law (§119.07, Florida Statutes).						
NOTE: After signing, mail completed application and applicable registration fee (DO NOT SEND CASH) to FLORIDA DEPARTMENT OF REVENUE, 5050 W TENNESSEE ST, TALLAHASSEE, FL 32399-0100.						
Doc	FOR DOR OFFICE USE ONLY Documentary Stamp Tax					
가 하고 2 시 보안자				QU SA		

	BUSINESS INFORMATION CONTINUED	Page 2			
9a.	Corporation - A legal entity created by or under the authority of the laws of a state. Partnership - Two or more persons or entities that have entered into a voluntary contract. Trust - A legal entity created by a grantor for the benefit of designated beneficiaries under the laws of the state and the valid trust instrument. Sole Proprietorship - An individual or individual and spouse. Professional Association - Any group of professional people organized to practice their profession together.				
	Other Any other type of business entity. Please write in (e.g., government, civic organization).				
	Corporation Partnership Trust Sole Proprietorship Professional Association				
	Other (explain)				
9b.	If corporation or partnership, provide fiscal year ending date 12/31				
		/ ,			
9с.	Are you an entity required to be registered with the Division of Corporations of the Florida Department of State? - Yes If yes, provide your document/registration number:	No L			
	If your corporation is not registered, you must attach a copy of your Articles of Incorporation as filed with the regulating au				
I	your state.				
		.,			
 	NATURE OF BUSINESS ACTIVITY				
10.	Describe your major (more than 50%) business activities that will be subject to tax (please be specific):	nunz-			
	CATIONIS - LONG IDISTANCE ONLY!				
_					
_		-4: 11			
N	OTE: Documentary stamp tax applicants should skip to question 40. All others must continue with ques	stion 11.			
11.	What are the products you purchase for resale to your customers or to be included in a finished product you manufacture?	20. 0.46			
	LONG DISTANCE SERVICE - LONG DISTANCE ONLY, NO PR	<u> </u>			
12.	What are your estimated annual receipts from taxable sales and/or rentals?				
	(check one) \$\begin{array}{ c c c c c c c c c c c c c c c c c c c				
	between \$1,700 and \$8,000 between \$16,000 and \$800,000 unable to estimate				
13.	Do you sell merchandise? Yes	No 🗓			
	Wholesale (selling for resale purposes)?Yes	No 🕡			
	Retail (selling to consumers)?Yes	No U			
14.	Do you rent living or sleeping accommodations for 6 months or less to individuals or businesses? ————Yes	No 🗸			
15.	(This includes hotels, motels, time-shares, condominiums, apartments, and trailer parks.) Do you rent commercial real property to individuals or businesses?————Yes	No V			
16.	Do you charge admission or membership fees? Yes	No 1			
17.	Do you rent equipment or other tangible personal property to individuals or businesses?	No 🗔			
18.	Do you provide any of the following services?	_/			
	Pest control for nonresidential buildings Yes	No 🔽			
	Cleaning for nonresidential buildings	No J			
	Detective Yes Protection Yes	No No			
	Security alarm system monitoring Yes	No A			
_	Job				
	AMUSEMENT/VENDING				
19.	Do you generate sales and remove receipts from vending machines? Yes	No J			
	If yes, answer the questions in this block.	•			
	Food/Beverage vending machines? Yes	No 🗌			
	Vending machines for other products? Yes	No 🔙			
20.	Do you sell food or beverages wholesale to vending machine operators?	No 📙			
21a.		No 💹			
	21b. Do you have a written agreement that requires someone else to obtain Amusement Machines Certificates for all of the machines? ———————————Yes	No 🗌			
22a.		No 🗌			
	22b. Do you have a written agreement that requires you to obtain				
	Amusement Machines Certificates for any of the machines?Yes	No 🗌			
	You must complete an Application for Amusement Machines Certificate (Form DR-18) if:				
	· you answered NO to Question 21b and have amusement machines on your business location				
	OR • you answered YES to Question 22b <u>and</u> lease amusement machines.				

Do you sell tires or batteries or rent/lease motor vehicles to others?	age 3
If yes, answer the questions in this block. 4. Do you make retail sales of new tires for motorized vehicles (either separately or as a part of a vehicle)? ————————————————————————————————————	o 🚺
If yes, answer the questions in this block. Do you make retail sales of new tires for motorized vehicles (either separately or as a part of a vehicle)? ————————————————————————————————————	
Do you make retail sales of new tires for motorized vehicles (either separately or as a part of a vehicle)? ————————————————————————————————————	
Do you make retail sales of new, used, or remanufactured lead-acid batteries sold separately or as a component part of another product?Yes N	o 🗌
or as a component part of another product? Yes N	
	o 🗌
to individuals or businesses? Yes N	o 🗌
DRY CLEANING	
	o [V
· · · · · · · · · · · · · · · · · · ·	0 💆
If yes, answer the questions in this block. Do you use perchloroethylene in the dry-cleaning process?Yes N	<u>, </u>
	3 <u> </u>
If you use perchloroethylene, enclose \$30 dry-cleaning registration fee. Do you produce or import perchloroethylene? Yes N	<u>.</u> П
If yes, complete an Application for Florida License to Produce or Import Taxable Pollutants (Form DR-166).	<i>,</i> []
	- 1999 -
MOTOR FUEL	
Do you sell any type of fuel or use off-road diesel fuel?Yes N	0 1
If yes, answer the questions in this block.	
Do you (or will you) make retail sales of gasoline, diesel fuel, or aviation fuel at posted retail prices? Yes N	э 🗌
If yes to #31, do you expect the sales of diesel fuel (as measured in gallons) to exceed the sales of gasoline? Yes N	o 🗌
If yes to #31, does this business exist as a marina? Yes N	э 🗌
If yes to #31, what is your seven (7) digit Florida Department of Environmental Protection Facility	
Registration Number for this location?	
Do you use diesel fuel for non-highway purposes? Yes N	э 🗌
CONTRACTORS	
the control of the co	
If yes, answer the questions in this block.	
Do you most frequently operate as a prime contractor sub contractor? List the type of construction you perform (building,	
painting, electrical, etc.)	
	F1
Do you operate under formal written contracts?	,
If yes, what type of contracts do you operate under? Lump Sum, Cost Plus, Fixed Fee, and	
Other, please explain	
Do you purchase any materials or supplies from vendors located outside of Florida?	=
Does your company have a current occupational license in any Florida county?	,
If yes, please list all the counties in which you are licensed and the corresponding license numbers	
Do you fabricate/manufacture any building components at a location other than contract sites? Yes No	, 🗌
TELECOMMUNICATION/ENERGY	
Do you provide telecommunication services, electrical power, or gas?	<u> </u>
If yes, answer the questions in this block.	
Do you sell:	/
a. Electrical power Yes No.) V/
b. Natural or manufactured gasYes No	=/
	ر ک ا ر
c. Pay phone service Yes No	, 📝 /
v. 10/ Fixon 551.110	=/
d. 2-way cable television service Yes No	, <u> </u>
d. 2-way cable television service	
d. 2-way cable television service	, 🔽
d. 2-way cable television service	
d. 2-way cable television service	
d. 2-way cable television service	
d. 2-way cable television service	
d. 2-way cable television service — Yes Nee Telex, telegram, teletype service — Yes Nee Telex, telegram, teles, telegram, teles, telegram, teles, telegram, telegram	

39.

TITLE SHEET

FLORIDA TELECOMMUNICATION TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Universal Telecommunications, Inc., with principal offices at 3781 Presidential Pkwy., Suite 132, Atlanta, GA 30340. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

NOTE: This tariff can be used as a guide or copied verbatim by changing the name, rates, and other information associated with Universal Telecommunications, Inc.

	 	
ISSUED:		EFFECTIVE:

Adrian Ferguson, Vice President 3781 Presidential Pkwy, Suite 132 Atlanta, GA 30340

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet (s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8 .	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original

ISSUED:	EFFECTIVE:
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TABLE OF CONTENTS

Title Sheet	1
Check Sheet	
Table Of Contents	
Symbols Sheets	
Tariff Format Sheets	
Section 1 - Technical Terms and Abbreviations	
Section 2 - Rules and Regulations	7
Section 3 - Description of Service	
Section 4 - Rates	16

ISSUED:

EFFECTIVE:____

SYMBOL SHEET

The following are the only symbols used for the purposes indicated below:

D	-	Delete Or Discontinue
I	-	Change Resulting In An Increase to A Customer's Bill
M	-	Moved From Another Tariff Location
N	-	New
R	-	Change Resulting In A Reduction To A Customer's Bill
T	- Charge	Change in Text or Regulation But No Change In Rate Or

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TARIFF FORMAT SHEETS

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc., the FPSC. For example, the 4th revised sheet 14 cancels the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level;

2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.1.(a). 2.1.1.A.1.1.(a).I. 2.1.1.A.1.1.(a).I.(i).

D. Check Sheets - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

ISSUED: EFFECTIVE:

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the customer's location to the Company's network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer billing purposes.

Company or Carrier - Universal Telecommunications, Inc.

Customer - the person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 AM up to but not including 5:00PM local time Sunday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

Holidays - The Company's recognized holidays are New Year's Day, Martin Luther King, Jr. Day, Presidents Day, Ground Hog Day, St. Patrick's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, Christmas Day.

Night/Weekend - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

ISSUED:	 EFFECTIVE:

SECTION 2 - RULES AND REGULATIONS

2.1 <u>Undertaking of the Company.</u>

The Company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

The Company's installs operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

The selling of UTI service to uncertificated UTI resellers is prohibited.

2.2 <u>Limitations.</u>

- 2.2.1 Service is offered subject to the availability of facilities and provisions of this tariff.
- 2.2.2 The Company's reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control: or when the customer is using service in violation of the law or the provisions of this tariff.

ISSUED: EFFECTIVE:

2.2 <u>Limitations</u> (Cont.)

- 2.2.3 All facilities provided uder this tariff are directly controlled by the Company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.2.5 Customers reselling or rebilling services must have a Certified of Public Convenience and Necessity as an interexchange carrier for the Florida Public Service Commission.

2.3 <u>Limitations of the Company.</u>

- 2.3.1 The Company's liability for damages arising out of mistake, interruptions, omissions, delay, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customers for the period during which the aforementioned faults in transmission occur.
- 2.3.2 The Company shall be indemnified and held harmless by the customer against:
 - (A) Claims for libel, slander, or infringement of copyright arising out of material, data, information, or other content transmitted over the Company's facilities.
 - (B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.

ISSUED:	EFFECTIVE:

2.4 Interruption of Service.

- 2.4.1 Credit allowance for the interruption of service which is not due to The Company's or adjusting, negligence or the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer with in his control, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.
- 2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twentytwenty
 No credit shall be allowed for an interruption of a continuous duration of less than four hours after the subscriber notifies the Company.
 - 2.4.3 The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

Credit = $A/B \times C$

"A" - outage time in hours
"B" - total days in month

"C" - total monthly charge for affected facility

EFF	ECTIVE:	!

ISSUED:

Adrian Ferguson, Vice President 3781 Presidential Pkwy, Suite 132 Atlanta, GA 30340

2.5 <u>Disconnection of Service by Carrier.</u>

The company (carrier), upon 5 working days written notice to the customer, may discontinue service discontinue service or cancel application for service without incurring any liability for any of the following reasons:

- 2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2.5.2 A violation of any regulation governing the service under this tariff.
- 2.5.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.5.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

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THE FOLLOWING SUBSECTIONS DEALING WITH DEPOSITS AND ADVANCE PAYMENTS WILL BE IN THIS SECTION. RULE 25-24-490(3) FORBIDS COLLECTION OF ANY DEPOSITS, AND ANY ADVANCE PAYMENTS IN EXCESS OF ONE MONTH'S ESTIMATED CHARGES WITHOUT POSTING AN APPROPRIATE BOND OR OBTAINING A WAIVER OF THIS RULE. IF YOU DO NOT HAVE A BOND OR WAIVER YOU MUST STATE IN THIS SECTION SOMETHING TO THE EFFECT OF THE FOLLOWING:

2.6 Deposits

The Company does not require a deposit from the customer.

2.7 Advance Payments

For customers whom the Company feels and advance payment is necessary, the Company reserves the right to collect an amount not to exceed on (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.8 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.9 Billing of Calls

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and /or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

ISSUED:		 EFFECTIVE:
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SECTION 3 - DESCRIPTION OF SERVICES

(THE FOLLOWING MUST BE INCLUDED IN THIS SECTION: HOW CALLS ARE TIMED, CALCULATION OF DISTANCE (INCLUDING FORMULA), MINIMUM CALL COMPLETION RATE, AND DESCRIPTIONS OF EACH SERVICE YOU ARE OFFERING. PLEASE REFER TO SECTION 25-24.485 (3) (2) (6) OF THE FPSC RULES GOVERNING INTEREXCHANGE CARRIERS FOR SPECIFIC REQUIREMENTS AND USE THE FOLLOWING FORMAT REFERENCE.)

3.1 Timing of Calls

3.1.1 When Billing Charges Begin and End for Phone Calls

The customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the receiver, (i.e. when 2 way communication, often referred to as "conversation time" is possible.). When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

3.1.2 Billing Increments

The minimum call duration for billing purposes is 1 minute for connected call and calls beyond 1 minute are billed in 1 minute increments.

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

3.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls.

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Adrian Ferguson, Vice President 3781 Presidential Pkwy, Suite 132 Atlanta, GA 30340

SECTION 3 - DESCRIPTION OF SERVICE continued

3.2 <u>Calculation of Distance</u>

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers that are produced by Bell Communications Research in the NPA-NXX V & H Coordinates Tape and Bell's NECA Tariff No. 4.

FORMULA:

The square 2 root of: $\frac{(v1-v2)}{10}$

3.3 Minimum Call Completion Rate

A customer can expect a call completion rate (EXPRESSED AS A PERCENTAGE) (number of calls completed / number calls attempted) of not less than 90% during peak use periods for all FG D services ("1+" dialing).

ISSUED: EFFECTIVE:____

SECTION 3 - DESCRIPTION OF SERVICE continued

3.4 Service Offerings

3.4.1 UTI Long Distance Service

Universal Telecommunications, Inc. is offered to residential and business customers. The service permits direct dialed outbound calling at a single per minute rate. Service is provided from persubscribed, dedicated or shared use access lines. Calls are billed in one minute increments. No monthly recurring charges or minimum monthly billing requirements apply.

3.4.2 UTI 800/888 (Inbound) Long Distance Service

UTI 800/888 (Inbound) Long Distance Service is offered to residential and business customers. The service permits inbound 800/888 calling at a single per minute rate. Service is provided from presubscribed, dedicated or shared use access lines. Calls are billed in six second increments, with a six second minimum call duration. No monthly recurring charges apply. A \$10.00 minimum monthly billing requirement applies. Customer whose monthly usage is less than the minimum will be billed the minimum amount.

3.4.3 UTI Calling Card Service

UTI Calling Card Service is a calling card service offered to residential and business customers who subscribe to the UTI Long Distance calling plan. Customers using the Carrier's calling card service access the service by dialing 1-800 number followed by an account identification number and the number being called. This service permits subscribers utilizing the Carrier's calling card to make calls at a single per minute rate. Calls are billed in one (1) minute increments after the initial minimum period of one (1) minute. There are no nonrecurring or monthly recurring charges. No calling card surcharge applies.

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SECTION 3 - DESCRIPTION OF SERVICE continued

3.4.4 Operator Services

The Company's operator services are provided to residential and business customers who "presubscribe" to this service for intrastate calling. Operator services include the completion of collect, station-to-station, person-to-person, third party billing and credit card calls with the assistance of a Carrier operator. Each completed operator assisted call consists of two charge elements (except as otherwise indicated herein): (I) a fixed operator charge, which will be dependent on the type of billing selected (e.g., calling card, collect or other) and /or the completion restriction selected (e.g., station-to-station or person-to-person); and (ii) a measured usage charge dependent upon the duration, distance and/or time of day of the call.

3.4.4.A Operator Dialed Surcharge

This surcharge applies to Operator Station and Person-to-Person rated calls when the customer has the capability of dialing all the digits necessary to complete a call, but elects to dial only the appropriate operator code and requests the operator to dial the called station. The surcharge does not apply to:

- 1) Calls where a customer cannot otherwise dial the call due to defective equipment or trouble on the Universal Telecommunication, Inc. network; and
- Calls in which a Company operator places a call for a calling party who is identified as being handicapped and unable to dial the call because of his/her handicap.

The Operator Dialed Surcharge applies in addition to any other applicable operator charges.

ISSUED:		EFFECTIVE:

SECTION 4 - RATES

4.1 <u>Determining Applicable Rate in Effect.</u>

For the initial minute, the rate applicable at the start of chargeable time at the calling station applies. For additional minutes, the rate applicable is that rate which is in effect at the calling station when the additional minute (s) begin. That is, if chargeable time begins during the Day period, the Day Rate applies to the initial minute and to any additional minutes that the call continues during the rate period. If the call continues into a different rate period, the appropriate rates from that period apply to any additional minutes occurring in that rate period. If an additional minute is split between two rate periods, the rate period applicable at the start of the minute applies to the entire minute.

4.2 Payment of Calls

4.2.1 <u>Late Payment Charges</u>

Interest charges of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

4.2.2 Return Check Charges

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, which ever is greater.

4.3 Restoration of Service

A reconnection fee of \$25.00 per occurrence is charged when service is re-established for customers who had been disconnected for non-payment.

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ISSUED:		EFFECTIVE:
	Adding Francisco Miss Described	

SECTION 4 - RATES continued

(IF YOU WANT TO OFFER SPECIAL PROMOTIONS YOU WILL HAVE TO PUT IN A SECTION EQUIVALENT TO THE ONE BELOW. PLEASE REFER TO RULE NUMBER (25-24-485 (1) (1).)

4.4 Special Promotions

The company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates.

4.5 Special Rates For The Handicapped

4.5.1 Directory Assistance

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

4.5.2 Hearing and Speech Impaired Persons

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

4.5.3 <u>Telecommunications Relay Service</u>

For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

		•
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	3781 Presidential Pkwy, Suite 132	

Atlanta, GA 30340

SECTION 4 - RATES continued

(REMEMBER TO INCLUDE INTRASTATE RATES ONLY - DO NOT INCLUDE INTERSTATE RATES UNLESS THE CUSTOMER NEEDS THEM TO CALCULATE THE INTRASTATE PORTION OF HIS/HER BILL.) NOTE: IF BILLING IS IN ANYTHING OTHER THAN MINUTE INCREMENTS, ADD ANOTHER COLUMN INDICATING THESE CHARGES.

4.6 Universal Telecommunications, Inc. Long Distance Service

Rate per minute - \$0.10. Plan is billed in full minute increments.

4.7 Universal Telecommunications, Inc. (Inbound) Long Distance Service

Rate per minute - \$0.12.

Plan is billed in six second increments with a six second minimum.

4.8 Universal Telecommunications, Inc. Calling Card Service

Rate per minute - \$.20. Plan is billed in full minute increments.

- 4.9 Operator Services (For presubscribed customers)
 - 4.9.1 <u>Usage Rates:</u> The appropriate rate found under 4.1 or 4.3 shall apply.
 - 4.9.2 Operator Charge:

Collect Station-to-Station	\$1.00
Collect Person-to -Person	\$3.25
Person-to-Person	\$3.25
Station-to-Station	\$1.00
Customer Dialed Calling Card	\$1.00
Operator Dialed Calling Card	\$1.75
Operator Dialed Surcharge	\$0.75

ISSUED: EFFECTIVE:

Adrian Ferguson, Vice President 3781 Presidential Pkwy, Suite 132 Atlanta, GA 30340

Ruth Peterson

Objective

To find a director-level position in the telecommunications industry where I can utilize my system and managerial experience to meet organizational goals and objectives.

Experience

1997-Present

Universal Telecommunications Inc.

Atlanta, GA

President

- Responsible for the development and implementation of the current business plan, marketing plan, financial system, program management system and customer service program. Establish all company policies and procedures as well as new programs.
- Responsible for developing a profitability plan that will meet budgeted growth margins.
- Responsible for negotiating new contracts and all needed certification applications.
- Responsible for screening and hiring leading telecommunications industry consultants to assist in the operability of Universal Telecommunications Inc.

1995-1997

Fidelity National Bank

Tucker, GA

Branch Management Professional

- Exhibited exceptional time, organizational and administrative management abilities.
- Proficiently operated automation systems utilized in a banking environment.
- Implemented training course for new associates speeding profitability.

1979-1995

Banking Industry

Southeast, US

Career Achievements

- Maintained broad-based operational and customer service management responsibilities for the highest transaction branch in the Atlanta region.
- Implemented a comprehensive retraining program that was integral in achieving a substantial reduction of shortages/overages for various financial institutions in Florida and Georgia.
- Implemented and enforced dual controls, maintained G/L accounts and completed branch reporting in a timely and accurate manner.
- Hired, trained, supervised and evaluated staff personnel while serving as Operations Manager.

Professional Experience

Bank South Decatur, GA 1990-1995
 Barnett Bank Orlando & Fort Myers, FL 1977-1978 & 1985-1990
 Florida National Bank Orlando, FL 1982-1985
 Southeast Bank Orlando, FL 1979-1982

Education

Morris Brown College Atlanta, GA
 Edison Community College Fort Myers, FL

References

Available upon request

Adrian Ferguson

Develop an organization that will provide consumers with an affordable alternative to the larger less personable long distance carriers.

Experience

1997-Present

Universal Telecommunications Inc.

Atlanta, GA

Vice President

- Assisted in the development and implementation of the current business plan. marketing plan, financial system, management system and customer service program.
- Assisted in developing a profitability plan that will meet budgeted growth margins.
- Assisted in negotiating new contracts and all needed certification applications
- Assisted in screening and hiring leading telecommunications industry consultants to assist in the operability of Universal Telecommunications Inc.
- Responsible for insuring company is in accordance with all regulatory issues concerning the telecommunications industry.

1996-Present

Bob Wood Realty

Norcross, GA

Sales Associate

- Implemented a marketing system that was integral in producing sales that exceeded company expectations by 26%.
- Assisted broker in increasing overall company profits by restructuring
- Assisted new associates in their training and development.

1995-1996 Genesis Ltd.

Senior Sales Representative

- Successfully lead efforts in verification department, increasing revenue by
- Expanded sales to include outbound processing and distribution.
- Effectively increased consumer base through marketing plan developed jointly by the owner of the company and my own personal operations committee.

Military

1989-1995

U.S. Navy

- Participated in the liberation of Kuwait in the Desert Storm Operation.
- Managed classified weapons systems during tenure on board the U.S.S America

* 1989-1991 Advanced Electronics U.S. Navy

* 1995-1996 Real Estate Licensing Real Estate Commission, GA

RREFERENCES AVAILABLE UPON REQUEST

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Universal Telecommunication Inc. 3781 Presidential Pkwy. Ste. 132 Atlanta, Ga 30340

01-04-98

Dear Florida Public Utilities Commission:

Universal Telecommunications Inc. is a new company; thus financial statements for the most recent three years are unavailable. However, the unaudited financial statements are enclosed. Billing Concepts is the company that provides billing services for our customers, and they also provide the financial capabilities for Universal Telecommunication Inc. This documentation is also enclosed in this packet.

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Francisco Company

Billing Information Concepts

January 20, 1998

Ms. Ruth Peterson
Universal Telecommunications
3781 Presidential Parkway, Suite 132
Atlanta, GA 30340

Dear Ruth:

I am pleased to inform you that your request for a Credit Line has been approved for library code RP. Your credit line will be \$500,000 and the advance rate will be 60%. Any increase beyond your current limit of \$500,000 will require the following:

Credit limit	Minimum information required
Up to \$2,000,000	An accrual based, GAAP Compilation by an outside CPA & 12 month projections
\$2,000,000 to \$5,000,000	An accrual based, GAAP Review by an outside CPA & 12 month projections
Above \$5,000,000	An accrual based, GAAP Audit by an outside CPA & 12 month projections

The process of obtaining any increase should be started when you reach 85 to 90% of your current limit. Fiscal year-end financials should be forwarded to me as they are available for the term of the funding agreement regardless of any change in your credit line.

We look forward to working with you and your staff as your company continues to grow. Please acknowledge your understanding of the above by signing this letter below and copying it to my attention. Thank you.

Sincerely,

Mike Hynes
Treasurer

Ruth Petersor

UNIVERSAL TELE. PROJECTION Income Statement For the Ten Months Ending October 31, 1999

	Current Month		Year to Date	
Revenues	1.40.070.00	5 0.11	1 500 122 00	76.91
Sales	149,878.00	78.11	1,500,122.00	76.81
800 Service Fees	37,500.00	19.54	412,500.00	21.12
Hold Fee Refund	4,493.00	2.34	40,507.00	2.07 0.00
Overtime	0.00	0.00	0.00	
Interest Income	0.00	0.00	0.00	0.00
Other Income	0.00	$0.00 \\ 0.00$	0.00 0.00	0.00
Finance Charge Income Shipping Charges Reimbursed	0.00	0.00	0.00	0.00
Sales/Fee Refunds	0.00			0.00
Sales/Fee Discounts	0.00 0.00	0.00 0.00	0.00 0.00	0.00
Sales/rec Discounts	0.00	0.00	0.00	0.00
Total Revenues	191,871.00	100.00	1,953,129.00	100.00
Cost of Sales				
Cost of Service	112,427.00	58.60	1,147,573.00	58.76
Hold Reserve/ Fee Billing	17,236.00	8.98	172,514.00	8.83
Total Cost of Sales	129,663.00	67.58	1,320,087.00	67.59
Gross Profit	62,208.00	32.42	633,042.00	32.41
Expenses				
Advertising Expense	250.00	0.13	3,000.00	0.15
Amortization Expense	0.00	0.00	0.00	0.00
Auto Expenses	405.00	0.21	2,925.00	0.15
Bad Debt Expense	0.00	0.00	0.00	0.00
Bank Charges	0.00	0.00	0.00	0.00
Cash Over and Short	0.00	0.00	0.00	0.00
Charitable Contributions Exp	0.00	0.00	0.00	0.00
Commissions and Fees Exp	0.00	0.00	0.00	0.00
Depreciation Expense	1,997.00	1.04	5,000.00	0.26
Dues and Subscriptions Exp	0.00	0.00	0.00	0.00
Employee Benefit Programs Exp	0.00	0.00	0.00	0.00
Freight Expense	0.00	0.00	0.00	0.00
Gifts Expense	0.00	0.00	0.00	0.00
Income Tax Expense	0.00	0.00	0.00	0.00
Insurance Expense	750.00	0.39	9,000.00	0.46
Interest Expense	281.00	0.15	2,625.00	0.13
Laundry and Cleaning Exp	0.00	0.00	0.00	0.00
Legal and Professional Expense	625.00	0.33	6,750.00	0.35
Licenses Expense	338.00	0.18	3,150.00	0.16
Loss on NSF Checks	0.00	0.00	0.00	0.00
Maintenance Expense	0.00	0.00	0.00	0.00
Meals and Entertainment Exp	0.00	0.00	0.00	0.00
Office Expense	0.00	0.00	0.00	0.00
Property Taxes	416.00	0.22	3,885.00	0.20
Payroll Tax Expense	3,060.00	1.59	36,720.00	1.88
Penalties and Fines Exp	0.00	0.00	0.00	0.00
Pension/Profit-Sharing Plan Ex	0.00	0.00	0.00	0.00
Postage Expense	0.00	0.00	0.00	0.00
Rent or Lease Expense	2,441.00	1.27	27,585.00	1.41
Repairs Expense	0.00	0.00	0.00	0.00
Salaries Expense	10,000.00	5.21	120,000.00	6.14
Supplies Expense Telephone Expense	675.00	0.35	7,425.00	0.38
i elephone Expense	3,500.00 For Managen	1.82 nent Purposes	42,000.00 Only	2.15
	- or ividiagon	nent i arposes	, Viiij	

UNIVERSAL TELE. PROJECTION

Income Statement

For the Ten Months Ending October 31, 1999

Travel Expense		0.00	0.00	0.00	0.00
Utilities Expense		200.00	0.10	2,400.00	0.12
Wages Expense		0.00	0.00	0.00	0.00
Miscellaneous		650.00	0.34	7,800.00	0.40
Research		0.00	0.00	0.00	0.00
Gain/Loss on Sale of Assets	_	0.00	0.00	 0.00	0.00
Total Expenses	. —.	25,588.00	13.34	 280,265.00	14.35
Net Income	\$_	36,620.00	19.09	\$ 352,777.00	18.06

UNIVERSAL TELE. PROJECTION Balance Sheet October 31, 1999

ASSETS

Current Assets Regular Checking Account	\$ 332,277.00		
Total Current Assets			332,277.00
Property and Equipment Furniture and Fixtures Accum. Depreciation-Furniture	25,000.00 <5,000.00>		
Total Property and Equipment			20,000.00
Other Assets			
Total Other Assets		_	0.00
Total Assets		\$	352,277.00
	LIABILITIES	ANI	D CAPITAL
Current Liabilities			
Total Current Liabilities			0.00
Long-Term Liabilities Loan from shareholder	\$ <500.00>		
Total Long-Term Liabilities			<500.00>
Total Liabilities			<500.00>
Capital Net Income	352,777.00		
Total Capital			352,777.00
Total Liabilities & Capital		\$	352,277.00

FINANCIAL PROJECTION (12 MONTHS NOV 1, 1998 THROUGH NOVEMBER 30, 1999) UNIVERSAL TELECOMMUNICATIONS, INC.

	5 EMP, 10 DEALS			5 EMP, 15 DEALS			5 EMP, 15 DEALS			5 EMP, 15 DEALS			
DESCRIPTION	NOV	DEC	<u>JAN</u>	FEB	MARCH		MAY	JUNE	JULY	AUG	SEPT	OCT	TOTAL
SALES	50,000		87,500	118,750	134,375	142,188	146,094	148,047	149,023	149,512	149,756	149,878	1,500,122
800 LINE FEE	25,000	25,000	25,000	37,500	37,500	37,500	37,500	37,500	37,500	37,500	37,500	37,500	412,500
HOLD FEE REFUND	0	1,500	2,250	2,625	3,563	4,031	4,266	4,383	4,441	4,471	4,485	4,493	40,507
TOTAL REVENUE	75,000	101,500	114,750	158,875	175,438	183,719	187,859	189,930	190,965	191,482	191,741	191,871	1,953,129
COST OF SALES:													
FEE BILLING	2,750	4,125	4,813	6.531	7.391	7.820	8,035	8.143	8.196	8,223	8.237	8.243	82.507
HOLD RESERVE	3,000	4,500	5,250	7.125	8.063	8.531	8.766	8.883	8,941	8.971	8,985	8.993	90,007
COST OF SERVICE	45,000	60,000	67,500	93,750	103,125	107,813	110,156	111,328	111,914	112,207	112,354	112,427	1,147,573
COST SVC. SOLD	50,750	68,625	77,563	107,406	118,578	124,164	126,957	128,354	129,052	129,401	129,575	129,663	1,320,087
GROSS PROFIT	24,250	32,875	37,188	51,469	56,859	59,555	60,902	61,576	61,913	62,082	62,166	62,208	633,042
ADM. EXP:													
ADVERTISEMENT	250	250	250	250	250	250	250	250	250	250	250	250	3.000
AUTO	120	120	120	180	180	180	270	270	270	405	405	405	2,925
ACCOUNTING	250	250	250	250	250	250	375	375	375	375	375	375	3,750
DEPRECIATION	143	143	143	215	215	215	322	322	322	483	483	1,997	5,000
SALARY	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000
PAYROLL TAX	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	36,720
INSURANCE	750	750	750	750	750	750	750	750	750	750	750	750	9,000
INTEREST	125	125	125	188	188	188	281	281	281	281	281	281	2,625
RENT	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	21,600
LICENSE	150	150	150	225	225	225	338	338	338	338	338	338	3,150
LEGAL	250	250	250	250	250	250	250	250	250	250	250	250	3,000
TELEPHONE	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000
SUPPLY	450	450	450	675	675	675	675	675	675	675	675	675	7,425
EQPT. RENTAL	285	285	285	428	428	428	641	641	641	641	641	641	5,985
MISCELLANEOUS	650	650	650	650	650	650	650	650	650	650	650	650	7,800
PROP. TAXES	185	185	185	278	278	278	416	416	416	416	416	416	3,885
UTILITIES	200	200	200	200	200	200	200	200	200	200	200	200	2,400
ADM. EXPENSES	22,168	22,168	22,168	22,897	22,897	22,897	23,778	23,778	23,778	24,074	24,074	25,588	280,265
inc/(LOSS)	2,082	10,707	15,020	28,572	33,962	36,658	37,124	37,798	38,135	38,008	38,092	36,620	352,777