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May 17, 1999

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VIA HAND DELIVERY

ROBERT M. C. ROSE OF COUNSEL

Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re:

Town and Country Utilities Company; PSC Docket No. 981288-WU

Application for Original Certificate

Our File No. 33040.01

Dear Ms. Bayo:

Attached for filing in the above-referenced matter are the direct testimonies of Mr. Robert C. Nixon, C.P.A. and Mr. Lonnie Howard, P.E. The witnesses who will sponsor the Utility's application in this case to the extent this matter is required to go to hearing. We are currently in the process of negotiating a possible settlement with the last remaining protestant and hopefully a hearing will not be necessary.

Should you have any questions in this regard, please let me know.

RECEIVED & FILED

RECORDS

Sincerely,

ROSE, SUNDSTROM & BENTLEY, LLP

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F. Marshall Deterding For The Firm

Dictated by Mr. Deterding

Donna Clemons, Esquire Alice Crosby, Esquire

David M. Owen, Assistant County Attorney

Richard S. Cuda

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MD/tmg

App CAF

CMU CTR

EAG

LEG

MAS

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but signed in his absence to avoid delay in mailing.

FPSC-RECORDS/REPORTING

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TOWN AND COUNTRY UTILITIES COMPANY

APPLICATION FOR CHANGE IN WATER AND WASTEWATER RATES

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DOCKET NO. 981288-WU

DIRECT TESTIMONY OF ROBERT C. NIXON, C.P.A.

- Q: Please state your name and professional address.
- A: Robert C. Nixon, C.P.A., a partner in the accounting firm of Cronin, Jackson, Nixon & Wilson, P.A., 2560 Gulf-To-Bay Boulevard, Suite 200, Clearwater, Florida 33765.
- Q: Have you been retained by Town and Country Utilities Company to provide documentary information and testimony in that Company's application for initial water rates in connection with its application for an original certificate?
- A: Yes.
- Will you please provide a brief resume of your training and experience as it relates to this Q: case?
- Attached as the last three pages of this testimony is a brief resume of my education and A: training. The resume also includes a list of the companies I have represented in rate and other proceedings before the Florida Public Service Commission.
- Did you provide schedules and other documentary evidence which were employed by the Q: Commission in each of those cases listed on your resume in setting the rates and charges found by the Commission in those Orders?
- A: Yes, I did.
- Q: Did you and persons of your firm, working under your supervision and direction, prepare documentary evidence for use by the Commission in establishing initial rates in this proceeding?
- A: Yes. Those documents are the Special Report dated September 15, 1998, filed as Exhibit B

DOCUMENT NUMBER-DATE

FPSC-RECORDS/REPORTING

and the revisions to certain pages filed with this testimony as Exhibit RCN-1.

Q: Briefly describe the types of information contained in these Exhibits.

Q:

A: Exhibit B contains the cost study and the proposed initial rates and charges for Town and Country Utilities Company. The study includes schedules of actual and estimated rate base, operating income, detailed operation and maintenance (O&M) expenses, accumulated depreciation, contributions in aid of Construction (CIAC), accumulated amortization of CIAC, and cost of capital. This information is presented for each of the three types of service for which the Utility is requesting initial rates: potable water; non-potable agricultural water; and bulk raw water.

Q: Please explain the revised pages filed as Exhibit RCN-1.

A: The proposed rates in Exhibit B were based, in part, on recovery of O&M expenses which included rent expense for lease of the real property at each potable well site and the land to be utilized for the bulk raw water facilities.

The revised schedules eliminate the rent expense associated with each water facility site and substitute a purchased water expense based on \$.20 per 1,000 gallons.

Q: What is the impact of this revision on the proposed rates for potable water service and bulk water service?

A: The proposed potable water rates have been materially reduced. The original-proposed base facility charge has decreased from \$14.71 to \$7.98 (5/8" x 3/4" meter), and the proposed gallonage charge has dropped from \$3.09 to \$2.57.

The proposed bulk raw water rate has increased from \$.30 to \$.50 per 1,000 gallons. What was the source of the information used to prepare the information in Exhibits B and Exhibit RCN-1?

A: The source of most of the information is the Engineering Report filed as Exhibit A. Certain general and administrative expenses were my own estimates based on experience and are in

line with amounts previously approved by the Commission in original certificate Does Town and Country Utilities Company have the financial ability to provide the service Yes. As is reflected in Exhibit "D," the parent company has ample financial resources in order to fund the Utility's operation as and when needed and by the Affidavit filed with that Financial Statement, the parent company has promised to do so. Do you have anything further to add at this time? Not at this time. As issues and questions are developed during the course of this proceeding. we will respond with additional testimony and exhibits as may be required.

1 Resume

Robert C. Nixon

Robert C. (Bob) Nixon has a Bachelor of Science Degree in Business Administration from the University of Florida and a Bachelor of Arts Degree in Accounting from the University of South Florida. He was employed by the City of Tampa as an accountant for two years and by the Florida Public Service Commission as an auditor for two years.

Bob is Vice President and Secretary of Cronin, Jackson, Nixon & Wilson and has been with the firm since 1981. He is responsible for the firm's regulated utility services practice. He is a Certified Public Accountant and a member of the American Institute of Certified Public Accountants. Bob was a Director of the Florida Waterworks Association from 1986 through 1993.

Bob's practice currently provides various services to approximately 55 investor-owned utilities regulated by the Florida Public Service Commission. Such services include rate, service availability and original certificate applications; assistance with over earnings investigations, CIAC gross-up applications and reports; preparation of Annual Reports and financial statements; utility valuations and tax services.

Bob's experience in rate and other proceedings before the Florida Public Service Commission includes representation of

2	Name of Company	Order No.	Date
3	Clay Utility Company	14305	04/22/85
4	Twin County Utility Company	14380	05/17/85
5	Sanlando Utilities Corp.	15887	03/25/86
6	Park Manor Waterworks, Inc.	15831	03/12/86
7	Forest Utilities, Inc.	14557	07/10/85
8	Eagle Ridge Utilities, Inc.	14133	02/17/85
9	Martin Downs Utilities, Inc.	17269	03/10/87
10	Ocean Reef Utility Co.	17532	05/08/87
11	Rolling Oaks Utilities, Inc.	17760	06/06/87
12	St. Johns Service Company	18551	12/15/87
13	Limited investigation into		
14	rate settling procedures and		
15	alternatives for water and		
16	sewer companies	21 202	05/08/89
17	Radnor Plantation Corp. DBA		
18	Plantation Utilities	21415	06/20/89
19	Hydratech Utilities, Inc.	22226	11/27/89
20	Martin Downs Utilities, Inc.	22869	04/27/90
21	Request by Florida Waterworks		
22	Association for investigation		
23	of proposed repeal of		
24	Section 118(b) IRC (CIAC)	23541	10/01/90

1	Name of Company	Order No.	Date
2	Southern States Utilities, Inc.	24715	06/26/91
3	FFEC-six, Ltd.	24733	07/01/91
4	East Central Florida Services	PSC-92-0104-FOF	03/27/92
5	Aloha Utilities, Inc.	PSC-92-0578-FOF-SU	06/29/93
6	Mad Hatter Utility, Inc.	PSC-93-0295-FOF-WS	02/24/93
7	Lehigh Utilities, Inc.	PSC-93-0301-F0F-WS	02/25/93
8	Jasmine Lakes Utility Corp.	PSC-93-1675-FOF-WS	11/18/93
9	Gulf Utility Company	PSC-93-1207-F0F-WS	08/18/93
10	Key Haven Utility Company	PSC-94-1557-S-SU	12/13/94
11	JJ's Mobile Homes, Inc.	PSC-95-1319-FOF-WS	10/30/95
12	Little Sumter Utility	PSC-96-1132-FOF-WS	09/11/96
13	Aloha Utilities, Inc.	PSC-97-0280-F0F-WS	03/12/97
14	Gulf Utility Company	PSC-97-0847-FOF-WS	10/22/97
15	Lindrick Service Corporation	PSC-97-1501-FOF-WS	11/25/97

TOWN AND COUNTRY UTILITIES COMPANY

Revised Pages

Town & Country Utility Company

Revised Pages to Special Report

Dated September 15, 1998

Original Certificate Application

Cronin, Jackson, Nixon & Wilson, CPA's

SECTION A PROPOSED RATES & CHARGES (REVISED)

Town & Country Utility Company Phase 1 Potable Water Service Proposed Monthly Rates August 31, 1998

Line No.		V	roposed Monthly Rates
1 2	Residential & General Service Base facility charges:		
3 4 5 6 7 8 9 10	"5/8" x 3/4" "1" "1 1/2" "2" "3" "4" "6" "8"	\$	7.98 19.95 39.90 63.84 127.68 199.50 399.00 638.40
11	Gallonage charge per 1,000 gallons		2.57

Town & Country Utility Company Bulk Raw Water Service Proposed Bulk Rate and Plant Capacity Charge August 31, 1998

Line No.				
1 2	A.	Proposed Bulk Raw Water Rate Rate per 1,000 gallons	<u>\$</u>	0.50
3 4	В.	Proposed Plant Capacity Charge Plant capacity charge per ERC (350 gpd) (Schedule No. 20)	\$	115
5		Charge per gallon of capacity (Schedule No. 20)	\$	0.33

SECTION C PHASE 1 POTABLE WATER SERVICE (REVISED)

Town & Country Utility Company Phase 1 Potable Water Service Constructed Statement of Operations

Line No.			Estimated Proforma Cost Adjustments		roforma Balance		
1	Operatin	g revenue			\$	97,336_(C)	\$ 97,336
2	Operatin	g expenses:					
3	0&1	/I (Schedule No. 15)	\$	74,237			74,237
4	Dep	reciation (Schedules No. 9 &13) (1)		3,024			3,024
5	Tax	es other than income				7,394 (A)	7,394
6	Inco	me taxes				2,518 (B)	2,518
7				77,261		9,912	 87,173
8	Operatin	g income (loss)	<u>\$</u>	(77,261)	\$	87,424	\$ 10,163
9	Rate bas	е					\$ 99,830
10	Rate of r	eturn					 10.18%
11	Proforma	a adjustments:					
12	Α.	Taxes other than income					
13		1. Property taxes					
14		Net book value of utility plant					\$ 150,724
15		Estimated tax rate based on 20 mills					0.02
16		Estimated property taxes					 3,014
17		2. Regulatory Assessment Fees (RAFs)					
18		Total revenue required					97,336
19		RAF tax rate					4.5
20		Total RAFs					 4,380
21		Total taxes other than income					\$ 7,394
22	В.	Income taxes					
23		Potable water rate base					\$ 99,830
24		Weighted cost of equity (Schedule No. 23)					4.18
25		Regulatory net income					4,173
26		Pre-tax expansion factor					1.6033
27		Regulatory pre-tax income					 6,691
28		Regulatory net income per above					 (4,173)
29		Provision for income taxes					\$ 2,518
30	C.	Revenue requirement					
31		Revenue required by the Utility to realize a 10.18% ra	ate of return	on rate base			\$ 97,336
32	(1)	Total depreciation expense of \$5,112, less accumulated an	nortization of	CIAC of \$2,0	088.		

Town & Country Utility Company Phase 1 Potable Water Service Summary of Detailed Operation & Maintenance (O&M) Expense August 31, 1998

Line No.	NARUC Account	Description		stimated mount (1)	
1	601	Salaries & wages - employees	\$	16,500	
2	604	Employee benefits (2)		3,300	
- 3	610	Purchased water (5)		7,037	
4	615	Purchased power		7,800	
5	618	Chemicals		5,200	
6	620	Materials & supplies - maintenance		6,900	
7	632/633	Contractual services - accounting & legal (3)		3,000	
8	634	Contractual services - management fees (4)		17,000	
9	635	Contractual services - testing		7,500	
10		Total estimated O&M expense	\$	74,237	
11 12 13	of John	1) Except as noted, all operations expenses are son Engineering, Inc. See page 2 of this scheduering Report.			
14 15		 Employee benefits for payroll taxes and insurant ed salaries & wages. 	ance a	re based on 2	20% of the
16 17		B) One-third of total estimated legal & accounting ale No. 7 for a detailed estimate of these costs.	g expe	nse of \$9,000	D. See
18 19	ر) No. 7 f	 One-third of total estimated management fees or a detailed estimate of these costs. 	of \$51	1,000. See S	chedule
20	(5	5) 96,400 gpd x 365 days/1,000 = 35,186 x \$.20	per 1,0	000 gallons =	: \$7,037 <i>.</i>

Town & Country Utility Company Phase 1 Potable Water Service Engineer's Estimate of Operation Expenses by Plant Facility August 31, 1998

Line No.	Facility (1)	601 Salaries & Wages		615 Purchased Power		620 618 Repairs & Chemicals Maintenance		 635 Festing	 Total	
1	Existing Plant									
2	Telegraph Cypress Field Club	\$ 2,000	\$	600	\$	800	\$	600	\$ 2,500	\$ 6,500
3	Earth Source Rock Mine	2,000		600		300		500		3,400
4	Crossroads Wilderness Institute	4,000		1,000		1,500		1,500	2,500	10,500
5	S.R. 31 Fire Station	1,000		600		400		300		2,300
6	C.R. 74 Fire Tower	1,000		600		400		300		2,300
7	S.R. 31 Farming Residence	500		600				500		1,600
8	Recreation Facilities	1,000		2,200				1,200		4,400
9	Proposed Plant									
10	Babcock Family Community	3,000		1,000		1,500		1,500	2,500	9,500
11	S.R. 31 A.G. Facility	 2,000		600		300		500	 	 3,400
12	Total	\$ 16,500	\$	7,800	\$	5,200	\$	6,900	\$ 7,500	\$ 43,900

⁽¹⁾ Operation & Maintenance expenses are based on the engineering estimates of Johnson Engineering, Inc. See Sections 3 and 4 of the Engineering Report.

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SECTION D BULK RAW WATER SERVICE (REVISED)

Town & Country Utility Company Bulk Raw Water Service Constructed Statement of Operations August 31, 1998

Line No.	-	Estimated Amount	Proforma Adjustments	Proforma Balance	
1	Operating revenue		\$ 362,782 (C)	\$ 362,782	
2 3	Operating expenses: O&M (Schedule No. 22)	\$ 291,800		204 000	
4	Depreciation (Schedules 18 & 19) (1)	8,044		291,800	
5	Taxes other than income	0,044	33,276 (A)	8,044 33,276	
6	Income taxes		5,889 (B)	5,889	
7		299,844	39,165	339,009	
8	Operating income (loss)	\$ (299,844)	\$ 323,617	\$ 23,773	
9	Rate base			\$ 233,530	
10	Rate of return			10.18%	
11	Proforma adjustments:				
12	A. Taxes other than income				
13	1. Property taxes				
14	Net book value of Phase 1 bulk raw water plant			\$ 847,568	
15	Property tax rate based on 20 mills			0.02	
16	Estimated property taxes			16,951	
17	2. Regulatory Assessment Fees (RAFs)				
18	Total revenue required			362,782	
19	RAF tax rate			4.5	
20	RAFs			16,325	
21	Total taxes other than income			\$ 33,276	
22	B. Income taxes				
23	 Phase 1 bulk raw water rate base 			\$ 233,530	
24	Weighted cost of equity			4.18	
25	Regulatory net income			9,762	
26	Factor for regulatory pre-tax income			1.6033	
27	Regulatory pre-tax income			15,651	
28	Regulatory net income per above			(9,762)	
29	Provision for income taxes			\$ 5,889	
30	C. Operating revenue				
31	Revenue required by the Utility to realize a 10.18%				
32	rate of return on Phase 1 rate base			\$ 362,782	
33	(1) Gross depreciation expense of \$31,766, less CIAC amortization of \$3	23,722.			

Town & Country Utility Company Bulk Raw Water Service Estimated Phase 1 O&M Expense

Line No.	Account		stimated mount (1)	
1 2 3 4 5 6 7 8 9	601 604 610 615 620 631 632/633 634 635	Salaries & wages - employees Employee benefits (2) Purchased water (6) Purchased power Materials & supplies (maintenance) (3) Contract Services - Engineering Accounting & legal (4) Contract services - management fees (5) Contract services - testing	\$	64,000 12,800 146,000 4,400 18,000 17,000 3,000 17,000 9,600
10		Total O&M expense	\$	291,800
11 12 13	•) Except as noted, all operations expenses are sof Johnson Engineering, Inc. See Section 6 on Report.		•
14 15	•) Employee benefits for payroll taxes and insu 20% of the estimated salaries & wages.	ran	ce are
16 17 18 19	(3) Based on engineer's estimate as follows: Wellhead repairs General maintenance & mowing Access road maintenance	\$	9,000 7,000 2,000
20		Total	\$	18,000
21 22) One-third of estimated legal & accounting ex See Schedule No. 7 for a detailed estimate of t	•	
23 24	· ·) One-third of total estimated management feet dule No. 7 for a detailed estimate of these co		f \$51,000.
25	(6)) 2.0 mgd x 365 days/1,000 = 730,000 x \$.20	= \$1	46,000.