ORIGINAL

### Law Offices Messer, Caparello & Self A Professional Association

215 South Monroe Street, Suite 701 Post Office Box 1876 Tallahassee, Florida 32302-1876 Telephone: (850) 222-0720 Telecopiers: (850) 224-4359; (850) 425-1942 Internet: www.lawfla.com August 11, 1999

#### BY HAND DELIVERY

Ms. Blanca Bayo, Director Division of Records and Reporting Room 110, Easley Building Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

> Docket No. 990649-TP Re:

Dear Ms. Bayo:

Enclosed for filing on behalf of e.spire Communications, Inc. are an original and fifteen copies of the Direct Testimony of James C. Falvey in the above captioned docket.

Please acknowledge receipt of these documents by stamping the extra copy of this letter "filed" and returning the same to me.

Thank you for your assistance with this filing.

Since Norm

NHH/amb Enclosure James C. Falvey, Esq. cc: Parties of Record

> DOCUMENT HI MEER-DATE 9549 AUG 11 8 FICO-PEDGROS/REPORTING

# **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In Re: Investigation into Pricing of<br/>Unbundled Network Elements.)Docket No

Docket No. 990649-TP

#### TESTIMONY

OF

#### JAMES C. FALVEY

### **ON BEHALF OF**

# **E.SPIRE COMMUNICATIONS, INC.**

## AND ITS SUBSIDIARIES

August 11, 1999

. <del>-</del> - -

#### **TESTIMONY OF JAMES C. FALVEY**

#### 1 0. PLEASE STATE YOUR NAME, POSITION AND BUSINESS 2 ADDRESS. My name is James C. Falvey and my position is Vice President - Regulatory 3 A. 4 Affairs of e.spire Communications, Inc. My business address is 133 National 5 Business Parkway, Suite 200, Annapolis Junction, Maryland 20701. 6 PLEASE DESCRIBE YOUR PROFESSIONAL EXPERIENCE AND **Q**. 7 BACKGROUND. Prior to joining e.spire as Vice President - Regulatory Affairs in 1996, I 8 A. 9 practiced law as an associate with the Washington D.C. firm of Swidler & Berlin. In the course of my practice, I represented Competitive Local 10 11 Exchange Carriers ("CLECs"), Interexchange Carriers ("IXCs"), and cable operators before state and federal regulators. Prior to my employment at 12 Swidler & Berlin, I was an associate in the Washington, D.C. office of the 13 14 law firm of Johnson & Gibbs, where I practiced in the area of antitrust litigation. I graduated from Cornell University in 1985 with honors and 15 received my law degree from the University of Virginia School of Law in 16 1990. I am admitted to practice law in the District of Columbia and Virginia. 17 18 **Q**. WHAT IS THE PURPOSE OF YOUR TESTIMONY? I recommend to the Commission that the local loop unbundled network 19 A. element ("UNE") prices be deaveraged based on cost. I also provide e spire's 20 policy recommendations as to how network elements should be deaveraged. 21

1		I will also address certain combinations of network elements, specifically the
2		Extended Link, and the associated pricing issues surrounding these network
3		elements, and others.
4		<b>ISSUE 1: DEAVERAGING OF UNES.</b>
5	Q.	WHICH UNES, EXCLUDING COMBINATIONS, SHOULD BE
6		DEAVERAGED (Issue 1-a)?
7	А.	The most important UNE to deaverage at this time is the local loop network
8		element. As the Commission knows, the Act's cost-based pricing standard
9		is intended to make UNE inputs available at cost-based rates so that new
10		entrants can use UNEs as a means of competing with incumbents.
11	Q.	WHICH UNE COMBINATIONS, IF ANY, SHOULD BE
12		DEAVERAGED (Issue 1-b)?
13	А.	Any UNE combination that includes a loop, e.g., the Extended Link, which
14		is comprised of an unbundled loop, transport and multiplexing, should be
15		deaveraged to reflect the deaveraged loop price.
16	Q.	WHAT IS THE APPROPRIATE BASIS FOR DEAVERAGING UNES
17		(Issue 1-c)?
18	А.	The appropriate basis to deaverage UNEs is cost. If geographically
19		deaveraged rates are to be established consistent with the intent of the Act,
20		then the rates must be cost based. The structure of rates should be driven by
21		cost differences, not an ILEC marketing strategy. This would suggest, for
22		instance, that geographically deaveraged rates could be based on wire centers,

2

e provinci

•

.

but not on exchanges. Exchanges often include several wire centers. Where
 this is the case, the exchange cost represents an average of the costs of the
 individual wire centers. In that manner, cost differences are masked, and not
 allowed to serve as the basis of geographically deaveraged rates.

# 5 Q. CAN BASING GEOGRAPHICALLY DEAVERAGED RATES ON 6 EXCHANGES BE ANTICOMPETITIVE?

7 A. Yes. There is no reason to require that CLECs establish calling areas 8 comparable to the exchanges used by the ILEC, and there are no data to 9 suggest that it is efficient for CLECs to do so. Cellular carriers provide a 10 case in point. Thus, there is no basis to use the calling area currently 11 established by the ILEC as the basis for geographically deaveraged rates for 12 elements taken by the CLECs. Using these exchanges as the basis for 13 geographically deaveraged rates will require the CLEC to mirror the calling areas of the ILEC to take full advantage of pricing differentials. The 14 implication is clearly anticompetitive. 15

 16
 Q.
 SHOULD THE DEGREE OF DEAVERAGING BE UNIFORM FOR

 17
 ALL UNEs (Issue 1-d)?

A. Cost studies and engineering analysis point to the fact that the cost of providing unbundled loop elements vary across geographic areas within a state. Accordingly, e.spire is recommending in this proceeding that the rates of the local loop UNE be deaveraged. This applies to each of the different types of loops, including 2-wire and 4-wire voice grade facilities, DS0 and DS1 channels, and fiber loop facilities (DS3, OC3, OC12, OC 48 and dark fiber).

1

2

# Q. WHAT OTHER FACTORS OR POLICY CONSIDERATIONS, IF ANY, SHOULD BE CONSIDERED IN DETERMINING DEAVERAGED UNE RATES (Issue 1-f)?

Unless TELRIC loop rates are geographically deaveraged to account for the 6 A. different cost of building and maintaining networks in geographic areas with 7 8 varying loop lengths, topography and population density, CLECs will be placed at a distinct competitive disadvantage. ILECs realizing this have 9 sought to secure an anticompetitive price advantage in lower cost urban and 10 suburban markets by not offering CLECs geographically deaveraged loop 11 12 rates. In short, because of the failure to offer geographically deaveraged loop rates, e.spire's loop costs in these areas are made to exceed the ILECs'. 13

#### 14 Q. CAN STATEWIDE AVERAGE LOOP RATES BE COST-BASED?

No. In order for loop rates to be truly cost-based, they cannot be based on 15 A. statewide averaged costs but, rather, they must reflect the costs incurred in 16 relevant density zones within the particular state. If e.spire must price its 17 end-user offerings to reflect the ILECs' state-wide loop costs, it will have 18 difficulty competing in dense urban markets where the ILEC can compete on 19 the basis of its lower costs of provisioning loops there. e.spire will have 20 difficulty absorbing this cost-differential and only will be able to do so where 21 volumes are high. Accordingly, the ILECs' anticompetitive practice of 22

1		building statewide averaged costs into their loop rates effectively raises
2		e.spire's, and other facilities-based CLEC's costs so that it is difficult or
3		impossible for e.spire and other CLECs to compete in the low-end business
4		or residential markets on a facilities basis.
5		To prevent this anticompetitive result, this Commission should require ILECs
6		to offer geographically deaveraged loop rates to CLECs.
7	Q.	HAS BELLSOUTH PRICED ITS SPECIAL ACCESS BASED ON
8		DENSITY ZONES?
9	Α.	Yes. BellSouth has affirmed the advisability of pricing its facilities on a
10		geographically deaveraged basis where it faces competitive pressure itself.
11		Specifically, BellSouth has incorporated the use of three density zones in its
12		special access tariffs as a way to compete with e.spire and other CLECs in the
13		market for dedicated access circuits.
14	Q.	WILL HIGHER LOOP RATES OUTSIDE DENSE, URBAN AREAS
15		IMPEDE THE INTRODUCTION OF FACILITIES-BASED
16		COMPETITION THERE?
17	А.	No. Recall that BellSouth has itself filed deaveraged special access rates.
18		With geographically deaveraged loop rates, e.spire and other CLECs would
19		simply be able to match BellSouth's own cost structure, and the resulting rate
20		structure that BellSouth has established. Thus, e.spire's relatively higher
21		loop rates in low density areas will match-up with BellSouth's costs, and
22		both will be able to compete fairly there.

· , ·

- WHAT SUPPORTING DATA OR DOCUMENTATION SHOULD AN 1 Q. 2 ILEC PROVIDE WITH ITS DEAVERAGING FILING (Issue 1-g)? 3 A. BellSouth's TELRIC model calculator includes data allowing the 4 determination of costs based on deaveraged rates. In its earlier UNE cost 5 study filings, BellSouth used a sample of loops in estimating loop costs. This 6 sample included loops serving business and residence customers, loops of 7 various lengths and located in different density areas. This same data should 8 be able to describe costs on a geographically deaveraged basis. However, 9 complete data on the entire sample used by BellSouth were not included with 10 the filing in the generic cost proceeding. The Commission should require all 11 ILECs to include such data with its deaveraging filing in this docket. 12 Q. ARE THERE ALTERNATIVE DATA SOURCES THAT THE 13 COMMISSION CAN RELY ON TO SET DEAVERAGED LOOP 14 **RATES?** 15 A. Yes. There is a possibility that the BellSouth data will either not be available 16 or not be useful in estimating geographically differentiated loop costs. If that 17 is the case, on option is to rely on an alternative data source to deaverage the 18 statewide rate. The Hatfield, BCPM and the FCC Hybrid Cost Proxy Model
- 20 Q. IS THERE OTHER DATA AVAILABLE THAT THE COMMISSION
  21 CAN DRAW ON TO DEAVERAGE LOOP UNEs?

models can be used in that manner.

19

A. Yes. As explained above, BellSouth has geographically deaveraged rates for

1	interstate special access. These rates are based on differences in density and
2	could be used as the basis for geographically deaveraged unbundled loop
3	rates as well.

4 Q. WHAT SHOULD THE COMMISSION DO?

5 A. I urge the Commission to order deaveraged loop rates immediately. We 6 believe that the anticompetitive impact of the ILECs' high rates for 7 unbundled loops can be substantially ameliorated by compelling the ILECs 8 to bring their UNE rates into compliance with the mandate of the Act that 9 UNE rates be cost-based. As explained above, in order to be cost-based, the 10 rates of the local loop UNE must reflect geographic cost differences 11 associated with geographic zones.

12 ISSUE 2: COMBINATIONS OF NETWORK ELEMENTS.

Q. HOW CAN ONE DETERMINE WHICH UNES AN ILEC
"CURRENTLY COMBINES" (51.315), VERSUS THOSE WHICH ARE
"NOT ORDINARILY COMBINED IN THE ILEC'S NETWORK"
(51.315)?

17A.Congress and the FCC have long recognized the important role combinations18would have in introducing local competition. Section 251(c)(3) of the Act19provides that "[a]n incumbent local exchange carrier shall provide such20unbundled network elements in a manner that allows requesting carriers to21combine such elements in order to provide telecommunications service."22FCC rule 315(b) provides that:

1 Except upon request, an incumbent LEC shall not 2 separate requested network elements that the incumbent LEC currently combines. 3 The Supreme Court's reinstatement of Rule 315(b) now makes it clear 4 5 that an ILEC must make available to competitors on a cost-based, unbundled 6 basis combinations of UNEs used by the ILEC in provisioning services to its 7 own carrier and end user customers. In its Local Competition First Report 8 and Order, the FCC explained that "incumbent LECs are required to perform 9 the functions necessary to combine those elements that are ordinarily 10 combined within their network, in the manner in which they are typically combined." 11 12 Hyper-technical readings of the rule put forth by ILECs in an effort 13 to end-run their newly reinstated obligation to provide combinations of 14 network elements should not be entertained by this Commission. For 15 example, ILECs may argue that there are no "pre-existing" combinations for 16 customers at new addresses. Similarly, ILECs could argue that there are no 17 "pre-existing" combinations for customers switching from one CLEC to 18 another. However, neither of these interpretations of the rule are consistent 19 with Congressional intent or the FCC's explanation of and justification for 20 the rule. 21 To guard against the discriminatory impact of such interpretations, the 22 Commission should reject them explicitly and affirmatively declare that if an ILEC uses a combination of network elements anywhere in its network to 23

1		provide service to any customer or carrier, then the ILEC must make
2		available the same combination to requesting carriers for any service they
3		intend to provide for any customer they intend to serve.
4	Q.	SHOULD ILECS BE REQUIRED TO OFFER EXTENDED LINK
5		UNEs?
6	А.	Yes. Because the Act endorses no technological means of recombination, the
7		Extended Links combination of loop, transport, and mulitplexing should be
8		offered by the ILECs. Section 251(c)(3) requires ILECs to provide access to
9		UNEs at any "technically feasible point on rates, terms and conditions that
10		are just, reasonable, and nondiscriminatory." As evidenced by their own
11		provision of service to retail customers, UNE combinations - including the
12		Extended Link - are technically feasible. Thus, ILEC failure to offer the
13		Extended Link combination or other combinations would result in exactly the
14		type of discrimination contemplated by section 251(c)(3).
15	Q.	DOES FCC RULE 51.315(b) REQUIRE ILECS TO PROVIDE
16		EXTENDED LINK COMBINATIONS TO CLECs?
17	A.	Yes. The Commission should establish that section 51.315(b) of the FCC's
18		rules mandates that ILECs must make available to CLECs combinations of
19		UNEs that exist in the ILEC network, including the Extended Link. <sup>1</sup> Section
20 21 22 23	<sup>1</sup> Note 251(c) are no from 1	e that the Extended Link combination maintains a bright line between section )(3), unbundling, and section 251(c)(4), resale, as Extended Link combinations t a finished service, but rather a continuous transmission facility that extends the customer premises to the CLECs switch.

- ----

۰.

.

51.315(b) provides that "[e]xcept upon request, an incumbent LEC shall not 1 separate requested network elements that the incumbent LEC currently 2 combines." In upholding this rule, the Supreme Court stated that unbundled 3 means "to give separate prices for equipment and supporting services." With 4 that definition in mind, the Court rejected the ILEC view that the phrase on 5 an unbundled basis in section 251(c)(3) means physically separated. 6 For the sake of clarity, the Commission should make clear that under 7 51.315(b), ILECs must make available to CLECs combinations of UNEs that 8 the ILECs make available to their end-users, including Extended Link 9 combinations. In its provision of data services to end-users, ILECs use 10 combinations of loops, transport, and multiplexing to provide connectivity. 11 For example, many ILECs provision DSL services - as native DSL or a T1 12 service over HDSL- and other data services (e.g., Frame Relay and ATM) to 13 their retail end-users using Extended Link arrangements. These data circuits 14 are the functional equivalent of Extended Links, and the ILECs' collective 15 refusal to provide similar technically feasible combinations contradicts 16 section 51.315(b) of the FCC's rules as well as the nondiscrimination 17 requirement of section 251(c)(3) of the Act. 18

# 19Q.SHOULD THE COMMISSION ADOPT RULES REQUIRING ILECs20TO CONVERT SPECIAL ACCESS CIRCUITS TO EQUIVALENT21UNEs or UNE COMBINATIONS?

22 A. Yes. Many CLECs, including e.spire, have been forced to purchase special

1 access circuits in order to obtain reasonable deployment intervals for facilities theoretically available as UNEs under interconnection agreements, but 2 3 plagued by ILEC provisioning delays. This is especially true for highcapacity loops, including DS-1s. CLECs should not be penalized for the 4 5 ILECs' inability (or refusal) to install UNEs in accordance with their 6 statutory and contractual obligations. Accordingly, the Commission should 7 adopt rules requiring ILECs to convert special access circuits to equivalent 8 UNEs (or UNE combinations) after approval of an interconnection agreement 9 between the CLEC and ILEC. Carriers with existing interconnection 10 agreements must also be able to convert special access circuits without 11 penalty where CLECs have purchased special access to avoid unreasonable 12 ILEC provisioning delays.

13The FCC's all elements rule prevents ILECs from separating already14combined elements, including elements that make up analogous special15access circuits.<sup>2</sup> In endorsing this rule, the Supreme Court noted that, without16such a rule, "incumbents could impose wasteful costs on even those carriers17who requested less than the whole network."<sup>3</sup> Existing special access circuits18without question already are established, and thus ILECs are obligated to19make the conversions.

20  $^{2}$  47 CFR Section 51.315(b).

21 <sup>3</sup> AT&T Corp. v. Iowa Utilities Board, 119 S. Ct. 721, 735 (1999).

1 The Commission should also ensure that special access-to-UNE 2 conversions must be seamless. When a CLEC informs and ILEC of its desire to convert its special access circuits to UNEs, the ILEC should simply re-3 4 price the existing circuit. The ILEC should not be allowed to disconnect the 5 special access circuit and re-establish a UNE circuit. If ILECs are allowed 6 to impose this wasteful tactic, the CLEC would be responsible for all service 7 disconnection charges on the special access circuit and installation charges 8 on the UNE circuit. Such a process directly contradicts the FCC's all 9 elements rule, which was designed to prevent "incumbent LECs from disconnecting previously connected elements, over the objection of the 10 requesting carrier, not for any productive reason, but just to impose wasteful 11 12 reconnection costs on new entrants." At bottom, the Commission should 13 establish that a special access-to-UNE conversion is nothing more than a 14 billing change and that ILECs may not impose service disruptions or additional charges on CLECs requesting such conversions. 15 16 **ISSUE 3: COST STUDIES.** 

Q. WHAT GUIDELINES AND SPECIFIC REQUIREMENTS SHOULD
BE IMPOSED ON RECURRING AND NONRECURRING COST
STUDIES, IF ANY, REQUIRED TO BE FILED IN THIS
PROCEEDING (Issue 3-a)?

A. All cost studies filed by ILECs must be consistent with forward looking
 pricing principles. e.spire has consistently challenged whether BellSouth

conducted its initial round of TELRIC studies consistent with forward looking pricing principles. Indeed, e.spire believes that BellSouth's interconnection, UNE and collocation pricing are inconsistent with the FCC's designated TELRIC pricing standards and could not withstand review by that agency.

1

2

3

4

5

6 Moreover, BellSouth's current rates are now based on cost studies that are two or even more years old. Technological advancements -7 8 particularly the conversion of many network inputs to digital technology -9 continue to place substantial downward pressure on the forward looking costs 10 of UNEs. Thus, consistent with the cost-based pricing mandate of the 11 Commission, e.spire believes that it also is time that a second round of so 12 called permanent UNE rates be established. Thus, e.spire requests new and 13 current TELRIC based rates - monthly recurring charges ("MRC") and nonrecurring charges (NRC") - for all UNEs. 14

Q. FOR WHICH UNES SHOULD THE ILECS SUBMIT COST STUDIES
 SUFFICIENT TO DEAVERAGE THOSE UNES IDENTIFIED IN
 ISSUES 1(a) and 1(b) (Issue 3-b)?

A. This Commission should establish combination UNE rates by adding the monthly recurring charges and non-recurring charges for each UNE incorporated into the specified combination to arrive at price ceilings. e.spire also urges the Commission to resist any attempts by the ILECs to drive-up its competitors' costs - and end user rates - by imposing a non-cost-based

1 glue charge for refraining from tearing apart common network configurations. 2 ILECs should submit forward looking cost studies for fiber DS-3 3 loops and other high capacity loops, including OC-3, OC-48, OC-96 and 4 5 SONET loops. ILECs should also propose rates for dark fiber loop plant. Bit-Stream Links, and all varieties of Extended Links, including 2-wire voice 6 grade, 4-wire voice grade, 2-wire digital, 4-wire digital, 2-wire ADSL 7 compatible, 2-wire ADSL equipped, 2-wire HDSL compatible, 2-wire HDSL 8 9 equipped, 4-wire HDSL compatible, and 4-wire HDSL equipped Extended Links. e.spire requests that the Commission compel the ILECs to file cost 10 studies based on forward-looking TELRIC pricing principles for each of 11 these UNEs 12 Moreover, e.spire believes that BellSouth's shared transport rates are 13 not appropriately TELRIC-based. Thus, e.spire requests that the Commission 14 require ILECs to produce current TELRIC studies so that appropriate rates 15 can be established. 16 An additional problem is that BellSouth simply has not proposed rates 17 for dedicated interoffice transport at any speed other than DS-1. Thus, ILECs 18 should be compelled to produce TELRIC-based rates for DS-3, OC-3, OC-19 12, OC-96 and SONET transport in the context of this proceeding. No 20 individual contract basis pricing should be permitted. 21 With regard to unbundled dark fiber transport facilities, BellSouth has 22

not proposed any rates. Thus, e.spire requests that the Commission require ILECs to produce current TELRIC studies so that appropriate rates can be established.

1

2

3

Additionally, regarding xDSL-equipped loops, Bit-Stream Links and Extended Links, e.spire urges the Commission to ensure that the monthly recurring charges and the non-recurring charges for the whole do not exceed the sum of the parts. Again, the Commission should also avoid awarding ILECs with the ability to impose a non-cost based glue charge for resisting the impulse to tear apart common network configurations requested by its competitors.

11Q.TO THE EXTENT NOT INCLUDED IN ISSUE 3(b), SHOULD THE12ILECS BE REQUIRED TO FILE RECURRING COST STUDIES FOR13ANY REMAINING UNES, AND COMBINATIONS THEREOF,14IDENTIFIED BY THE FCC IN ITS FORTHCOMING ORDER ON15THE RULE 51.319 REMAND (Issue 3-c)?

A. Yes. Monthly recurring charges for central office loop channelization
systems. Here too, e.spire questions whether BellSouth's rates are costbased. In Florida, the monthly recurring charges are 70 percent higher than
they are across the border in Georgia. BellSouth's first and additional NRCs
for central office loop channelization systems also appear high.
Corresponding first NRCs in Georgia and Louisiana are 13 and 19 percent
lower, respectively. Additional NRCs are 18 and 24 percent higher.

1 Additionally, BellSouth's per circuit MRC for central office 2-wire 2 voice grade channel interfaces is the highest in the region exceeding the corresponding MRC in other BellSouth states by up to 66 percent. 3 4 For certain subloop elements related to loop concentration outside the central office, BellSouth has failed to propose any rates. e.spire submits that 5 6 the Commission should compel ILECS to fill-out its subloop rate proposals 7 based on current TELRIC cost-studies. 8 Turning to xDSL-equipped loops, the problem is that BellSouth has 9 refused to propose rates for these loops. Thus, even though the FCC recently 10 affirmed that ILECs must unbundle all network elements used in 11 provisioning advanced services, BellSouth still refuses to establish MRCs 12 and NRCs for unbundled local loops equipped with DSLAMs. However, like 13 all other UNE rates, the rates for DSLAM-equipped loops should be set at 14 TELRIC plus a reasonable profit. TELRIC-based MRC and NRCs should 15 also be established for the individual voice and data channels of an xDSL-16 equipped loop. To expedite the deployment of advanced telecommunications 17 services, e.spire requests that the Commission expeditiously establish the 18 appropriate TELRIC rates during this proceeding. 19 Further, BellSouth has not yet proposed TELRIC-based rates for 20 frame relay interconnection and UNEs. e.spire requests that the Commission 21 establish TELRIC-based prices for frame relay interconnection and UNEs, 22 after reviewing current ILEC cost studies. In so doing, e.spire recommends

that the trunk port charge for local switching be used as an external reality
 check to guard against any attempts to inflate costs and the rates which
 consumers ultimately must pay.

Q. TO THE EXTENT NOT INCLUDED IN ISSUE 3(b), SHOULD THE
ILECS BE REQUIRED TO FILE NONRECURRING COST STUDIES
FOR ANY REMAINING UNES, AND COMBINATIONS THEREOF,
IDENTIFIED BY THE FCC IN ITS FORTHCOMING ORDER ON
THE RULE 51.319 REMAND (Issue 3-d)?

9 A. Yes. BellSouth's NRCs for unbundled local loops are excessive. One indication that BellSouth's NRCs exceed TELRIC is that they exceed the 10 11 NRCs that BellSouth imposes on its own retail customers. Indeed. BellSouth's NRCs are significantly higher than its retail rates, some nearly 12 13 four and other nearly six times higher. For example, BellSouth's NRCs for 14 installing a new 2-wire analog voice-grade loop total \$195, without taking 15 account for a cross-connect NRC. BellSouth business customers pay only 16 \$56 for comparable service. For ISDN lines, the proposed NRCs are nearly 17 six times higher than comparable retail rates.

Additionally, the Commission should not permit BellSouth, or any other ILEC, to impose a separate NRC for order coordination - virtually all loop cutovers must be coordinated. Also, the drop in NRCs between the first and additional NRCs may not adequately reflect the cost differential realized by BellSouth when multiple loop orders are placed. For example, the 1additional NRC for a 2-wire and 4-wire analog loops are 70 percent less that2the first NRCs. Yet, the first and additional NRCs for 2-wire ISDN, and 2-3wire and 4-wire xDSL loops differ by only 8 and 13 percent, respectively.4Similarly, the drop between the first and additional NRCs for DS-1 loops is5only 17 percent. Here too, we believe BellSouth should be compelled to6submit updated cost studies to justify these discrepancies.

# 7 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

8 A. Yes it does.

#### **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that a true and correct copy of the Direct Testimony of James C. Falvey on behalf of e.spire Communications, Inc. in Docket No. 990649-TX has been furnished by Hand Delivery (\*) and/or U.S. Mail to the following parties of record this 11th day of August, 1999:

Nancy B. White c/o Nancy H. Sims BellSouth Telecommunications, Inc. 150 South Monroe Street, Suite 400 Tallahassee, FL 32301

David V. Dimlich, Esq.
Supra Telecommunications & Information Systems, Inc.
2620 SW 27th Avenue
Miami, FL 33133

Mr. Scott Sappersteinn Intermedia Communications, Inc. 3625 Queen Palm Drive Tampa, FL 33619-1309

Angela Green, Esq. Florida Public Telecommunications Association 125 S. Gadsden St., Suite 200 Tallahassee, FL 32301

Patrick Wiggins, Esq. Charles Pellegrini, Esq. Wiggins and Villacorta, P.A. P.O. Drawer 1657 Tallahassee, FL 32302

Kenneth A. Hoffman, Esq. John R. Ellis, Esq. Rutledge, Ecenia, Purnell & Hoffman, P.A. P.O. Box 551 Tallahassee, FL 32302

Marsha Rule, Esq. Tracy Hatch, Esq. AT&T 101 N. Monroe St., Suite 700 Tallahassee, FL 32301

James C. Falvey e.spire Communications, Inc. 133 National Business Parkway, Suite 200 Annapolis Junction, MD 20701 Christopher Goodpastor Covad Communications Co. 2330 Central Expressway Santa Clara, CA 95050

Charles A. Hudak, Esq. Jeremy D. Marcus, Esq. Gerry, Friend & Sapronov, LLP Three Ravina Drive, Suite 1450 Atlanta, GA 30346-2131

Monica M. Barone Sprint Communications Company Limited Partnership Mailstop GAATLN0802 3100 Cumberland Circle Atlanta, GA 30339

Charles J. Rehwinkel Sprint-Florida, Incorporated MC FLTHO0107 P.O. Box 2214 Tallahassee, FL 32399-2214

Richard D. Melson Gabriel E. Nieto Hopping Green Sams & Smith, P.A. P.O. Box 6526 Tallahassee, FL 32314

Vicki Kaufman, Esq. Joe McGlothlin, Esq. McWhirter, Reeves, McGlothlin, Davidson, Rief & Bakas, P.A. 117 S. Gadsden Street Tallahassee, FL. 32301

Jeffrey Blumenfield, Esq. Elise P.W. Kiely, Esq. Blumenfeld & Cohen 1615 M Street, NW, Suite 700 Washington, DC 20036

Peter M. Dunbar, Esq. Marc W. Dunbar, Esq. Pennington, Moore, Wilkinson & Dunbar, P.A. P.O. Box 10095 Tallahassee, FL 32302 Carolyn Marek V.P. of Regulatory Affairs Southeast Region Time Warner Communications 233 Bramerton Court Franklin, TN 37069

Michael A. Gross Vice President, Regulatory Affairs & Regulatory Counsel Florida Telecommunications Association, Inc. 310 North Monroe St. Tallahassee, FL 32301

Kimberly Caswell GTE Florida Incorporated Post Office Box 110, FLTC0007 Tampa, FL. 33601-0110

ACI Corp. 7337 S. Revere Parkway Englewood, CO 80112

Terry Monroe CompTel 1900 M Street, NW, Suite 800 Washington, DC 20036

Telecommunications Resellers Association Andrew Isar P.O. Box 2461 Gig Harbor, WA 98335-4461

Time Warner AxS of Florida, L.P. d/b/a Time Warner Telecom 2301 Lucien Way, Suite 300 Maitland, FL 32751

Ms. Susan Huther MGC Communications, Inc. 3301 North Buffalo Drive Las Vegas, NV 89129

Laura Gallagher, Esq. 204 S. Monroe St., Suite 201 Tallahassee, FL 32301 James P. Campbell MediaOne 7800 Belfort Parkway, Suite 250 Jacksonville, FL 32256

Mr. Brian Sulmonetti MCI WorldCom, Inc. 6 Concourse Parkway, Suite 3200 Atlanta, GA 30328

Donna McNulty MCI WorldCom The Atrium Building, Suite 105 325 John Knox Road TallahassegnFL 32303

Norman H Horton, Jr.

ORIGINAL Law Offices Messer, Caparello & Self BECEIVED-APSC

A Professional Association

215 South Monroe Street, Suite 701 Post Office Box 1876 Tallahassee, Florida 32302-1876 Telephone: (850) 222-0720 Telecopiers: (850) 224-4359; (850) 425-1942 Internet: www.lawfla.com August 11, 1999 SJAUGII PM 3: 10

RECOMES AND REPORTING

#### **BY HAND DELIVERY**

Ms. Blanca Bayo, Director Division of Records and Reporting Room 110, Easley Building Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

Re: Docket No. 990649-TP

Dear Ms. Bayo:

Enclosed for filing on behalf of e.spire Communications, Inc. are an original and fifteen copies of the Direct Testimony of James C. Falvey in the above captioned docket.

Please acknowledge receipt of these documents by stamping the extra copy of this letter "filed" and returning the same to me.

Thank you for your assistance with this filing.

Since Norman H. Horton.

