

Beverly Y. Menard Regulatory & Governmental Affairs Assistant Vice President - Florida/Georgia

October 15, 1999

GTE Service Corporation

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Division of Communications Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Mr. Walter D'Haeseleer, Director

Dear Mr. D'Haeseleer:

Subject: Docket No. 981444-TP, Staff's data request dated September 24, 1999

As requested in your data request of September 24, 1999, please find attached responses from GTE Wireless. Certain information contained in the response is confidential and is being filed with a Request for Confidential Classification.

Should you require additional information, please contact Linda Rossy at (813) 483-2525.

Sincerely,

Beverly y. Menard

Beverly Y. Menard

BYM:Ihr Attachments This request for confidentiality was filed in a docketed matter by or on behalf of a telecommunications company for Confidential Document No. 2014-99. No ruling is required unless the material is subject to a request per 119.07, FS, or has been admitted into the record per Rule 25-22.006(8)(b), FAC.

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Number Utilization Study: Investigation)	Docket No. 981444-TP
into Conservation Measures)	Filed: October 15, 1999
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GTE WIRELESS CORPORATION'S REQUEST FOR CONFIDENTIAL CLASSIFICATION

Under Commission Rule 25-22.006, GTE Wireless Corporation (Wireless) seeks confidential classification and a protective order for certain information in its response to Staff's September 24, 1999 Data Request in Docket Number 981444-TP. While a ruling on this Request is pending, Wireless understands that the information at issue is exempt from Florida Statutes section 119.07(1) and Staff will accord it the stringent protection from disclosure required by Rule 25-22.006(3)(d). A highlighted, unredacted copy of the confidential material is attached to this request as Exhibit A.

All of the information for which Wireless seeks confidential treatment falls within Florida Statutes section 364.183(3)(e), which defines the term, "proprietary confidential business information," to include "information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of information."

The number utilization data included in Wireless' response would help its competitors discern Wireless' relative market share and projections for growth. This information should be accorded confidential treatment because it has obvious value to competitors, which could use it to tailor their own entry, expansion, and marketing strategies to successfully compete with Wireless, without the usual market trial and error.

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In a competitive business, any knowledge obtained about a competitor can be used to the detriment of the entity to which it pertains, often in ways that cannot be fully anticipated. This unfair advantage skews the operation of the market, to the ultimate detriment of the telecommunications consumer.

The following line-by-line justification specifically describes the confidential data at issue in this Request.

<u>Attachment</u>

Reason

1, cols. B and F

Numbers assigned in use, and projected

2, cols. G-P

Assigned and active telephone numbers by 1000 block

Respectfully submitted on October 15, 1999.

By:

Kimberly Caswelf

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Tampa, Florida 33601

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Attorney for GTE Wireless Corporation