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BEFORE THE

ORLANDO UTILITIES COMMISSION

DOCKET NO. 990722-EG

ADOPTION OF NUMERIC CONSERVATION GOALS

NOVEMBER 15, 1999

TESTIMONY & EXHIBITS OF:

ROBERT L. AASHEIM

DOCUMENT NUMBER - DATE

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1		BEFORE THE PUBLIC SERVICE COMMISSION						
2		ORLANDO UTILITIES COMMISSION						
3	TESTIMONY OF ROBERT L. AASHEIM							
4		DOCKET NO. 990722-EG						
5		NOVEMBER 15, 1999						
6								
7	Q	Please state your name and address.						
8	А	My name is Robert L. Aasheim. My business address is 500 South Orange						
9		Avenue, Orlando, Florida 32802.						
10								
11	Q	By whom are you employed and in what capacity?						
12	А	I am employed by Orlando Utilities Company as a Manager of Commercial						
13		Markets in the Customer Connection Department.						
14								
15	Q	Please describe your responsibilities in that position.						
16	А	My responsibilities include managing a team of account representatives,						
17		residential and commercial auditors, and managing the accounts of several of						
18		OUC's largest customers.						
19								
20	Q	Please state your professional experience and educational background.						
21	А	I received a Bachelors of Science degree in Electrical Engineering from Florida						
22		Atlantic University, Boca Raton, in 1986 and a Masters of Business						
23		Administration from Rollins College, Winter Park in 1997.						
24								
25		I have been employed by OUC since 1986 as a distribution engineer, manager of						

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distribution engineering and manager of materials and standards.

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- 3 Q Please describe the overall process leading to the determination of the 4 proposed numeric conservation goals for OUC?

5 A Six major steps were taken to determine the proposed numeric conservation goals 6 for OUC. First, DSM measures with the highest potential of being cost-effective 7 were chosen. Second, the avoided cost must be established. Third, the selected 8 measures were analyzed against the avoided costs in cost-effective analyses. 9 Fourth, results of the analyses are analyzed. Fifth, the proposed numeric goals 10 were set based on the results of the analyses. Sixth, a DSM plan was developed 11 for programs that OUC proposes.

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13 Q What is the purpose of your testimony in this proceeding?

- 14 A The purpose of my testimony is to address steps four, five, and six. In my 15 testimony, I will discuss the results of the cost-effectiveness analysis, the numeric 16 goals proposed by OUC and the implementation of the demand side programs. I 17 will also discuss existing programs at OUC and programs that have been 18 discontinued. Potential future programs will be also discussed.
- 19

Q Were Sections of the OUC's 2000 Demand Side Management Plan (Exhibit OUC-1) prepared by you or under your direct supervision?

- A Yes. OUC's 2000 Demand Side Management Plan was prepared by Black &
 Veatch under my direct supervision.
- 24
- 25 Q Are you adopting any of the Sections of OUC's 2000 Demand Side

1		Management Plan as part of your testimony?
2	А	Yes, I am adopting Section 6.0.
3		
4	Q	Are there any corrections to this Section?
5	А	No.
6		
7	Q	Have you prepared any exhibits?
8	А	Yes. I have prepared Exhibit RLA-1 which is incorporated as part of my
9		testimony.
10		
11	Q	Please describe the how the results of the cost-effectiveness evaluation for the
12		DSM measures were analyzed.
13	А	In general, OUC uses the Rate Impact Test as its primary criterion for determining
14		cost-effectiveness for DSM programs. In other words, OUC will not implement
15		DSM programs that cause rates to increase unless there are significant other
16		considerations such as customer education.
17		
18		The Rate Impact Test is a measure of the expected impact on customer rates
19		resulting from a DSM program. The test statistic is the ratio of the utility's
20		benefits (avoided supply costs and increased revenues) compared to the utility's
21		costs (program costs, incentives paid, increased supply costs and revenue losses).
22		A value of less than one indicates an upward pressure on rate levels as a result of
23		the DSM program.
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25	Q	Please describe the results of the cost-effectiveness evaluation.

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1	А	Seven residential and four commercial measures were analyzed for cost-
2		effectiveness. None of the measures passed the Rate Impact Test.
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4	Q	Please describe the development of OUC's proposed numeric goals for the
5		years 2001 – 2010.
6		Since none of the measures passed the Rate Impact Test, OUC's proposed
7		numeric goals are zero for demand and energy.
8		
9		The numeric goals are shown in Exhibit RLA - 1.
10		
11	Q	Are these goals feasible for OUC?
12	А	Yes. OUC expects to surpass these goals.
13		
14	Q	Please describe the measures tested from OUC's 1995 DSM Plan.
	Q A	Please describe the measures tested from OUC's 1995 DSM Plan. Seven residential measures and three commercial measures were tested. I will
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14 15 16 17 18 19 20 21 22	-	Seven residential measures and three commercial measures were tested. I will give a brief overview of each measure, residential measures first. The Residential Direct Load Control (DLC) Main and Direct Load Control (DLC) Pool Pumps are designed to control central air conditioners (CAC), electric furnaces, heat pump auxiliary heat operations, electric water heaters and pool pumps. The program was planned to use FM/VHF radio system. The DLC system will use a 50% duty cycle for CAC and strip heat equipment. The system sheds

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1 heaters controlled. Credits are given based on the number of days a customer is 2 controlled.

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4 The Residential Energy Survey is designed to provide residential homeowners with recommended energy efficiency measures and practices. The Residential Energy Survey includes complete attic, air duct and air return inspections. The customer is given a choice to receive a water heater jacket, low-flow showerhead, or compact fluorescent bulb. OUC Energy Analysts are presently using this walkthrough type audit as a means to get OUC customers to participate in other conservation programs and to qualify for appropriate rebates.

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12 The Residential Heat Pump Program is marketed to the owners of existing 13 residential strip heating systems and older, inefficient central air conditioners and 14 heat pumps. The program requires heat pumps with a SEER of 11 (or greater) 15 and a HSPF of 7.0 (or greater) in order to qualify for rebates. Rebates range in 16 terms of equipment SEER levels, tonnage and replaced equipment. The main 17 strength of the program's success is the air conditioning contractors that now 18 inspect customer's ductwork and insulation levels. Contractors often install 19 energy efficient heat pumps plus duct repairs and additional insulation as a part of 20 a total energy savings package for customers.

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22 The Residential Weatherization Program is designed for existing single family 23 homes and promotes R-19 ceiling insulation (or higher), caulking, weather-24 stripping, window treatment, water heater insulation, and air conditioning/heating 25 supply and return air duct repair. The customer will receive a \$140 rebate for

installing R-19 ceiling insulation (or higher), \$100 rebate for duct repairs and up to \$110 for other conservation measures specified above. In addition, the customer is allowed to carry payments for ceiling insulation on their electric bill for 12 or 24 months. OUC pays the total contractor cost.

6 The Residential Low Income Energy Fix-Up Program began in 1985 and, since 7 inception, has made more than 3,000 homes more energy efficient. This program 8 is offered to customers whose total family annual income does not exceed 9 \$20,000. The Fix-Up Program will pay 85% of the total contract cost for home 10 weatherization for the following measures: (a) upgrading ceiling insulation to R-11 19; (b) exterior and interior caulking; (c) weather-stripping doors and windows; 12 (d) air conditioning/heating supply and return air duct repairs; (e) installation of 13 energy efficient doors and (f) water heater insulation. Customers are allowed to 14 carry the 15% contractor payment on their monthly electric bill. OUC pays the 15 customer's 15% cost to the contractor. OUC has agreed in a Memorandum of 16 Understanding with the State Department of Consumer Affairs dated March 17, 17 1995 to continue this program.

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19 The Residential Efficient Water Heating Program encourages residential 20 customers in existing homes to install waste heat recovery units and to insulate 21 older, less efficient, electric water heaters. Customers receive a \$50 rebate for 22 installing a waste heat recovery unit.

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The Commercial Energy Survey Program is a physical walk-through inspection of
 the commercial facility. The commercial customer having a Commercial Energy

1		Survey receives a report at the time of the survey. Within 30 days of a detailed
2		audit, the customer receives a written report. Conservation literature is provided
3		to all customers.
4		
5		The Commercial Cooling Program is a survey that targets existing commercial
6		customers. Customers with existing HVAC units of 20 tons or less may qualify
7		for rebates of up to \$3,000.
8		
9	Q	Did you test any additional measures.
10	А	Yes, we tested Florida Power & Light's (FPL) most cost-effective measure. The
11		measure was found not cost-effective for OUC. We in essence screened and
12		eliminated all measures screened by FPL.
13		
14	Q	Will any of the above programs be continued or implemented.
15	А	OUC proposes to continue selected programs discussed above. The residential
16		and commercial/industrial programs will be continued. OUC is choosing to
17		continue the programs because of the high level of customer participation and the
18		potential positive effects on the community.
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20	Q	Does this conclude your testimony?
21	А	Yes.
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Orlando Utilities Commission Docket No. 990722-EG Witness: Robert L. Aasheim Exhibit No. ___(RLA-1) Page <u>1</u> of <u>1</u>

Proposed Numeric Conservation Goals									
	Residential Reduction			Commercial/Industrial Reduction					
Year	Summer kW	Winter kW	MWh	Summer kW	Winter kW	MWh			
2001	0	0	0	0	0	0			
2002	0	0	0	0	0	0			
2003	0	0	0	0	0	0			
2004	0	0	0	0	0	0			
2005	0	0	0	0	0	0			
2006	0	0	0	0	0	0			
2007	0	0	0	0	0	0			
2008	0	0	0	0	0	0			
2009	0	0	0	0	0	0			
2010	0	0	0	0	0	0			