## ORIGINAL

# before the florida public service commission 

 INTERVENOR DIRECT TESTIMONY OFDEBORAH D. SWAIN
ON BEHALF OF
NOCATEE UTILITY CORPORATION AND DDT, INC. DOCKET NOS. 990696-WS \& 992040-WS

March 17, 2000
Q. Please state your name and business address.
A. My name is Deborah D. Swain. My business address is 2025 Southwest 32nd Avenue, Miami, FL 33415.
Q. By whom are you employed and in what capacity?
A. I am Vice President of the consulting firm of Milan, Swain \& Associates, Inc.
Q. Have you previously filed direct testimony in support of Nocatee Utility Corporation's certificate application in these consolidated dockets?
A. Yes.
Q. What is the purpose of your intervenor direct testimony?
A. This testimony contains my evaluation, on behalf of Nocatee Utility Corporation (NUC) and its parent company, DDI, Inc. (DDI), of the competing application filed by Intercoastal Utilities (Intercoastal) to serve territory West of the Intracoastal Waterway that DOCumen-monr-bate
comprises the Nocatee development. In particular, I have focused on the financial and rate aspects of that application.
Q. Are you sponsoring any exhibits with this testimony?
A. Yes. I am sponsoring three exhibits, which I refer to later in my testimony.
Q. Have you reviewed Intercoastal's financial statements?
A. Yes. Intercoastal did not provide any financial statements with its application in this docket. I therefore reviewed the Financial Report for the yearended August 31, 1998, prepared by Smoak, Davis \& Nixon LLP, that was submitted by Intercoastal to St. Johns County in support of its earlier attempt to extend its service territory. I also reviewed the financial section of the annual report that Intercoastal submitted to St. Johns County for the year ended December 31, 1998. Copies of these documents are attached for informational purposes as Exhibits $\qquad$ (DDS-6) and ___ (DDS-7).
Q. What observations do you have about these financial statements.
A. They show that Intercoastal suffered net losses in 1997 and 1998, and that by December 1998, Intercoastal had paid-in capital of approximately $\$ 69,000$ and a retained earning deficit of about $\$ 1,656,000$, resulting in
negative equity of almost $\$ 1,587,000$. The statements also show that Intercoastal had long term debt of over $\$ 3.6$ million. Furthermore, a note to the August 31 Financial Report indicates that increased debt has been secured to fund plant improvements, resulting in a sharp increase in the scheduled principal payments on that debt from about the $\$ 150,000$ per year range in 1999-2002 to about $\$ 1.1$ million in 2003.
Q. What conclusions do you draw from this financial information?
A. First, Intercoastal has been unable to pay its debt service from operating earnings for the years 1997 and 1998. They have had to increase wastewater rates over $40 \%$ in part to pay for new debt. It is unclear from the information provided if this increase will provide revenues adequate to pay for the new debt.

Second, the negative equity and highly leveraged position of the utility indicates a high financial risk and certainly raises questions regarding the continued financial viability of the utility over the long term, particularly in light of its plans to finance its expansion into the requested territory entirely through debt.
Q. Does it appear that Intercoastal's shareholders intend to make any equity investment to support the funding
needed to serve the proposed expansion territory?
A. No. Mr. Burton's Exhibit $\qquad$ (MB-1) projects that the utility will finance its investment in new plant entirely through additional borrowings. For example, page 24 of his exhibit shows $\$ 1,877,750$ of projected borrowings in 2000 and another $\$ 12$ million of borrowings in 2002, with no equity additions whatsoever. This is an increase in current debt of $400 \%$ in the next couple of years.
Q. Can you tell from the financial information provided if Intercoastal will be able to pay for its increased debt?
A. It does not look like they can, under any of the scenarios presented in Mr. Burton's Exhibit $\qquad$ (MB-1). Looking at Figure 1, Scenario 1 (page 8), the "Achieved Return" indicated on line 22 for the year 2000 is $\$ 213,000$, up to $\$ 719,000$ in 2005. "Achieved Return" is used to mean the level of income earned out of which interest is paid. However, interest expense in those same years, taken from Figure 14 (pages 24-27), line 31 is $\$ 605,000$ in 2000 , up to $\$ 1,229,000$ in 2005 . In fact, according to Mr. Burton's exhibit, the utility is unable to pay its interest out of operating income in any year he has shown. It appears that this is because debt far exceeds rate base throughout the projection
period.
Q. What particular significance do the years that you are referring to have?
A. The initial rates that I have calculated for NUC are based upon the financial condition in the year the utility's Phase 1 reaches $80 \%$ capacity. This is expected to take place around 2005. The rates that I have determined for NUC would enable it to earn income adequate to fully pay its debt and equity obligations in that year.
Q. Have you reviewed the rate projections and other financial analysis contained in Mr. Burton's Exhibit _(MB-1)?
A. Yes I have.
Q. Do you agree with Mr. Burton's conclusion that the extension of Intercoastal's territory to the West of the Intracoastal Waterway could reduce rate pressure over the long term?
A. I agree at a theoretical level that if the fixed costs of service can be spread over a larger customer base, and all other things remain equal, one would expect rates to decrease. In fact, some preliminary analyses that I have performed for NUC show that its rates should decrease over time as Nocatee grows and additional customers are served.

Until I can review Mr. Burton's workpapers and assumptions in more detail, however, I cannot agree with his specific conclusions about Intercoastal.
Q. Have you compared Intercoastal's rates with those of NUC?
A. Yes. I have compared Intercoastal's existing rates -which it proposes to apply to customers in the expansion territory -- with the initial rates that NUC has requested in this docket. I have attached a chart which shows this comparison as Exhibit ___ (DDS-8).
Q. What conclusions do you draw from this comparison?
A. In general, Intercoastal's water rates are somewhat lower than NUC's proposed rates, while its wastewater rates are somewhat higher. The combined water and wastewater bill for the consumption level that Intercoastal identifies as an average customer (5,333 gallons per month) are virtually identical. The level of rates therefore should not be a major factor in the Commission's decision in these dockets.
Q. Have you identified any differences in the assumptions that went into the development of these rates?
A. Intercoastal's proposed rates simply mirror the rates that are currently in effect under regulation by St. Johns County. They do not include any pro forma effect of expanding the system to serve West of the

Intracoastal Waterway. They also may not include the full ratemaking effect of water and wastewater plant expansions which are in progress or have been recently completed.

NUC's proposed rates are based on projected costs when the first phase of the water and wastewater systems reach $80 \%$ of capacity. They thus include specific costs to serve the territory at issue.
Q. In performing his financial analysis of future rate pressure, what assumptions did Mr. Burton make about utility investment in lines?
A. Based on the Conceptual Master Plan prepared by Post Buckley, Mr. Burton apparently assumed that Intercoastal would invest only in the backbone mains running along County Road 210, and that all other transmission, distribution and collection mains would be contributed by the respective developers. As Mr. Doug Miller testifies, the backbone wastewater lines shown in Phase 1 do not appear to be adequately sized to serve the first phase of the Nocatee development. The combination of these two factors results in Intercoastal estimating an unreasonably low amount of utility investment in lines. This results in an excessive level of CIAC, and therefore an artificially low projection of future rates.

It also appears that these developer contributed lines may have been excluded from Mr. Burton's projection of future net CIAC as a percentage of future plant. If so, his conclusion that Intercoastal's CIAC will remain within Commission guidelines is suspect, and cannot be verified.
Q. Does that conclude your intervenor direct testimony?
A. Yes it does.
INTERCOASTAL UTILITIES, INC.
FINANCIAL REPORT
AUGUST 31, 1998

## SMOAK, Davis \& NixON LLP

cEatified public accountants
15: + NIRA STREET
JACXSONVILLE, FLORIDA JE2O7

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# Smoaf, Davis \&e Nixon Lip <br> certified public accountants <br> STA NARA STREET <br> JACESONVITIX, FYORIDA 32907 

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To the Board of Directors Intercoastal Utilities, Inc. Jacksonville, Florida

## Accountant's Review Report

We have reviewed the accompanying balance sheets of Intercoastal Utilities, Inc. as of August 31, 1998 and 1997, and the related statements of income, retained earnings (deficit), and cash flows for the years then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of Intercostal Utilities, Inc.

A review consists principally of inquiries of company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with generally accepted accounting principles.


November 19, 1998

INTERCOASTAL UTILITIES, INC.
BALANCE SHEETS
August 31, 1998 and 1997

## ASSETS

$1998 \quad 1997$

```
UTILITY PLANT (Note 1)
```

Water - franchises
34,630
34,630
Wate: - structures and improvements
48,170
48,170
Water - distribution and treatment plant
Water - utility plant acquisition adjustment
Sewer - franchises
Sewer - structures and improvements
Sewer - collection and treatment plant
Sewer - utility plant acquisition adjustment
General plant
Construction in progress
Less accumulated depreciation

## CURRENT ASSETS

Cash
Cash investment
Total cash and cash investments (Note 1)
Customer accounts receivable (net of allowance for bad debts of $\$ 1,000$ ) (Note 1)

6,211,343
187,303 187,303
34,630 34,630
169,108 163,608
$10,180,718 \quad 9,120,212$
243,854
243,854
27,350
622,056
$17,759,162$$\frac{341,066}{15,894,563}$
$\frac{4,393,839}{13,365,323}-\frac{3,879,331}{12,015,232}$

13,365,323 12,015,232

Other receivables
Prepaid expenses
Prepaid and refundable income taxes

OTHER ASSETS
Deferred income taxes (Note 2)

| 87,183 | 111,975 |
| ---: | ---: |
| 20,894 | 119,293 |
| 108,077 | 231,268 |
|  |  |
| 369,552 | 290,172 |
| 5,783 | 2,791 |
| 11,265 | 10,536 |
| 54,282 | 98,883 |
| 548,959 | 633,650 |

Deferred rate case expense
Unamortized loan costs
Other assets

| $1,750,252$ | $1,833,279$ |
| ---: | ---: |
| 88,203 | -0 |
| 41,250 | 4,936 |
| 149,637 | 575 |
| $2,029,342$ | $1,838,790$ |

The Notes to Financial Statements are an integral part of these statements.

```
STOCXHOLDERS' EQUITY
```

    Common stock, par value \(\$ 10\) per share, 300
        shares authorized, issued and outstanding
    Additional paid-in capital
    Retained earnings (deficit)
    LONG-TERM DEBT (Note 3)
3,000 3,000
66,623 60,623
$(1,564,470)(1,424,844)$
$(1,494,847)(1,355,221)$
$3,546,103 \quad 2,172,615$

```
CURRENT LIABILITIES
    Current portion of long-tem debt (Note 3)
    Accounts payable
    Accrued property taxes
    Accrued interest
    Other accrued expenses
```

        136,203 1,308,457
    180,524 3,564
    136,426 106,664
        6,456 21,501
        \(4.066 \quad 2,801\)
    463,675 1,442,987
    OTHER LIABILITIES AND DEFERRED CREDITS
Advances fram developers (Note 4)
Deferred contributed incame taxes (Note 6)
Deferred investment tax credits (Note 1)

CONTRIBUTIONS IN AID OF CONSTRUCTION (Note 1)
10,587,206 0, 344,488
$\underline{\underline{15,943,624}} \underline{\underline{14,487,672}}$

INTERCOASTAL UTILITIES, INC.
STATEMENTS OF INCOME
Years Ended August 31, 1998 and 1997

|  | 1998 | 1997 |
| :---: | :---: | :---: |
| Operating revenues: |  |  |
| Water | 845,920 | 724,787 |
| Sewer | 1,246,494 | 1,103,219 |
|  | 2.092.414 | 1,828,006 |
| Operating expenses: |  |  |
| Operations and maintenance | 1,091,782 | 830,277 |
| Administrative and general | 554,053 | 521,033 |
| Taxes, other than income taxes | 196,825 | 159,453 |
| Depreciation | 147,077 | 138,951 |
| Amortization of acquisition adjustment | 10,935 | 10,935 |
|  | 2,000,672 | 1,660,649 |
| Operating income | 91,742 | 167,357 |
| Other income | (505) | 6,613 |
| Interest income | 12,689 | 18,681 |
| Interest expense | (290.468) | (263, 852) |
| Income (loss) before income taxes | $(186,602)$ | $(71,201)$ |
| Provision for income taxes (Note 2) | (46.976) | (46.988) |
| Net income (loss) | $(139,626)$ | $(24,213)$ |

SEE ACCOUNTANT'S REVIEW REPORT

The Notes to Financial Statements are an integral part of these statements.

## INTERCOASTAL UTILITIES, INC.

statements of retained earnings (DEFICIT)
Years Ended August 31, 1998 and 1997

|  | 1998 <br> $(1,424,844)$ <br> $(1,400,631)$ <br> Balance, beginning <br> Net income (loss) <br> Balance, ending | $(139,626)$ |
| :--- | ---: | :--- |
| $(1,504,470)$ | $(1,424,844)$ |  |

## SEE ACCOUNTANT'S REVIEN REPORT

The Notes to Financial Statements are an integral part oi these statements.

Years Ended August 31, 1998 and 1997

|  | 1908 | 1997 |
| :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |  |  |
|  |  |  |
| Deferred income taxes | 83,027 | 110,252 |
| Deferred investment tax credits | (403) | (403 |
| Contributed income taxes | -0- | (49,203 |
| Amortization of contributed income taxes | $(75,318)$ | (75,337. |
| Depreciation and amortization | 153,012 | 149,886 |
| Decrease (increase) in receivables | $(82,372)$ | (31,100) |
| Decrease (increase) in prepaid expenses | (729) | $(2,770)$ |
| Decrease (increase) in prepaid and refundable income taxes | 44,601 | $(85,692)$ |
| Decrease (increase) in other assets | $(273,579)$ | (9,572 |
| Increase (decrease) in accounts payable | 176,960 | $(103,658)$ |
| Increase (decrease) in accrued expenses | 15,982 | 5,089 |
| Net cash provided by (used in) operating activities | $(93,445)$ | (97,577) |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Acquisition of utility plant | $(618,870)$ | $(528,748)$ |
| Contributions in aid of construction | 490,916 | 445,599 |
| Advances fram developers | 34,405 | $(4,520)$ |
| Net cash provided by (used in) investing activities | (03.549) | (87.669) |
| CASH FLOWS from financing activities |  |  |
| Proceeds fram long-term debt | 174,500 | -0- |
| Repayment of long-term debt | (110, 697 ) | (58.016) |
| Net cash provided by (used in) financing activities | 63,803 | $(58,016)$ |
| Net increase (decrease) in cash | $(123,191)$ | $(243,262)$ |
| Cash at beginning of year | 231,268 | 474,530 |
| Cash at end of year | 108,077 | 231,268 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOWS INFORMATION |  |  |
| Interest expense |  | 257,356 |
| Income taxes (net of refunds) | $(98,883)$ | 4,192 |
| SChedule of noncash investing and financing activities |  |  |
| Utility property contributed by developers | 1,055,690 | 775,606 |
| Utility property acquired with long-term debt | 190,050 | 504,018 |
| SEE ACCOUNTANT'S REVIEN REPORT |  |  |

The Notes to Financial Statements are an integral part of these statements.

## NOTES TO FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies
The company provides water and sewer services to certain designated areas in St. Johns County, Florida.

Cash:
Cash includes all cash balances and highly liquid investments with a maturity of three months or less. The company places its temporary cash investments with high credit quality financial institutions. At times such investments may be in excess of the FDIC insurance limit.

Customer Accounts Receivable:
Custamers are billed for water and sewer services monthly or quarterly in advance at the minimum rates, plus water and sewer usage charges and service charges applicable for the previous month or quarter. Custcmer accounts receivable are stated at their face value less an allowance for doubtful accounts.

Utility Plant and Contributions in Aid of Construction:
Utility plant is recorded at original cost. Contributions in aid of construction are recognized when developers contribute utility plant or contribute funds to construct or reimburse for the cost of utility plant. Depreciation is calculated on the straight-line method. Depreciation applicable to contributed utility plant is charged to the contributions in aid of construction account rather than to depreciation expense.

Rate Case and Loan Costs:
Rate case costs are amortized to expense over four years beginning with the period when the new rates go into efifect. Loan costs are amorized to expense over the life of the loan.

Investment Credit:
The investment credit permitted by Section 38 of the Internal Revenue Code is accounted for by the deferral method, and is therefore taken into income over the life of the related property.

Accounting Estimates:
The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could difier from those estimates.

## NOTES TO FINANCIAL STATEMENTS

Note 2. Income Taxes
Income taxes are summarized as follows:
Current - tax returns
Refund - loss carryback claim
Deferred investment tax credits

| 1998 | 1997 |  |
| ---: | ---: | ---: |
|  | $-0-0-$ |  |
| $(54,282)$ | $(81,500)$ |  |
| $(403)$ | $(403)$ |  |
| 83,027 |  | 110,252 |
| $(75,318)$ | $(75,337)$ |  |
| $(46,976)$ | $(46,988)$ |  |

Legislation enacted in 1996 repealed the income tax on contributions in aid of construction received after June 12, 1996. The company has no tax basis in contributed property after that date.
The company has a federal alternative minimum tax credit carryover of $\$ 108,273$ at August 31, 1998.
Deferred income taxes are recognized due to temporary differences between financial statement income and taxable income. Significant temporary differences are as follows:
(1) Depreciation is calculated by the straignt-line method in the financial statements and by accelerated methods in the tax returns.
(2) Contributions in aid of construction and contributed income taxes ara amortized over the life of related utility plant in the financial statements. These contributions were recognized as taxable income when received in the tax returns for all contributions received aiter 1986 and prior to June 12, 1996. Tax depreciation is allowed on contributed property which was included in taxable income.
(3) Alternative minimum tax credit carryovers are available to use in future income tax returns.

Note 3. Long-Term Debt
Long-tem debt and related current portion consist of the following:
$\qquad$
Bank Note Pavable - The bank debt was refinanced on November 18, 1997 and provides for additional funds for piant expansion (total loan available of $\$ 4,500,000$ ). The plant expansion should begin after the new rates are approved in the current rate case. The new note provides for monthly interest payments at libor plus $1.75 \frac{3}{2}$ ( $7.30 \%$ at 8-31-98) and monthly principal payments of $\$ 4,170$ for June, 1998 througn November, 1908 and
\$8,877 for December, 1998 througn November, 2002.
The note matures November 17, 2002. The note is secured by à mortgage and security agreement on the utility property and is guaranteed by certain stockioiders.

$$
1,427,250 \quad 1,28 \div, 010
$$

SEE ACCOUNTANT'S REVIEN REPORT

Note 3. (Continued)
Developer Notes payable - The notes were issued
to various developers to purchase certain water
distribution and sewer collection lines and
facilities. The notes provide for monthly
interest payments which range from $6,33 \%$ to
7.94\% and a twenty year amortization of principal
which comences after five years or when $80 \%$ of
the lots within each development are connected.

Principal payments on long-term debt in the succeeding five years, based on terms in effect at year end, are due as follows:

Year ending August 31, 1999 136,203
2000 155,637
2001
2002
2003
167,748
176,532
1,001,441
Subsequent Years
1,954,745
3,682,306
Note 4. Advances from Developers
Certain developers have advanced funds to the company in order to reserve capacity for water and sewer service. These advances are recognized as contributions in aid of construction when the developer requests that connections be made to the company's system.

## NOTES TO FINANCIAL STATEMENTS

## Note 5. Related Party Transactions

The company has a management agreement with a related party that is a subsidiary of a stockholder. Management fees were $\$ 100,000$ in 1998 and $\$ 79,167$ in 1997.

The management company also charged Intercoastal \$1,099,162 in 1998 and $\$ 808,244$ in 1997 for certain operating expenses and $\$ 587,919$ in 1998 and $\$ 507,355$ in 1997 for costs which were capitalized.

The company has a balance payable to the management company of $\$ 115,830$ included in accounts payable at August 31, 1998.

Note 6. Deferred Contributed Income Taxes
The company collected contributed income taxes from developers to reimburse for income taxes on contributions in aid of construction (CIAC). The company amortizes the contributed income taxes over the life of the related CIAC.

Contributed property received after June 12, 1996 is no longer subject to income taxes due to legislation enacted in 1996. Therefore, contributed incame taxes will not be collected on contributions after that date.

Note 7. Contingencies
The company is subject to a lawsuit which relates to a claim for certain stock currently issued to another party. The campany believes that it has meritorious defenses and this matter will not have a material adverse effect on the financial position of the company.

Note 8. Rate Case
The company had a limited proceeding rate case which increased its wastewater rates by $40.93 \%$ effective November 1,1998 . The percentage increase will be reduced to $37.32 \%$ in approximately four years after recovery of rate case expenses. The limited proceeding rajates to the wastewater treatment plant expansion which is estimated to cost approximately $\$ 2,900,000$. The company intends to file a full rate case within 18 months of the final order, at which time the plant expansion will be in operation.

## Annual Report for:

## Intercoastal Utilities, Inc.

Filing Date:
June 30,1999

FINANCIAL SECTION

## ST. JOHNS COUNTY WATER AND SEWER AUTHORITY

uthlity name: Intercoastal Utilities, Inc.
YEAR OF REPORT:
1998
COMPARATIVE BALANCE SHEET - SUMMARY


Notes to the Balance Sheet:

## COMPARATIVE BALANCE SHEET - ASSETS AND OTHER DEBITS

| ACCT NO. <br> (a) | ACCOUNT NAME <br> (b) | REF. PAGE (c) | CURRENT YEAR <br> (d) | PREVIOUS YEAR <br> (e) | SECOND PREV. YEAR <br> (f) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | UTILITY PLANT |  |  |  |  |
| 101-105 | Utility Plant |  | \$ $\quad 17,416,848$ | \$. 15,737,297 | \$ 13,835,807 |
| 108-110 | Less: Accumulated Depreciation and Amortization |  | 4,403,709 | 3,884,394 | 3,412,891 |
|  | Net Plant |  | \$ 13,013,139 | \$ 11,852,903 | \$ 10,422,916 |
| 114.915 | Utility Plant Acquisition Adjustments (Net) Other Plant Adjustments (specify) |  | 261,659 | ----272.595 | 283,530 |
|  | Total Net Utifity Plant |  | \$ 13, 274,798 | \$ 12,125,498 | \$ . .-... 10,706,446 |
|  | OTHER PROPERTY AND INVESTMENTS |  |  |  |  |
| 121 | Nonutility Property |  |  | \$ | \$ |
| 122 | Less: Accumulated Depreciation and Amortization |  |  |  |  |
|  | Net Nonutility Property |  | \$ |  | \$ |
| 123 | Investments in Associated Companies |  |  |  |  |
| 124 | Utility Investments |  |  |  |  |
| 125 | Other investments |  |  |  |  |
| 126-127 | Special Funds |  |  |  |  |
|  | Total Other Property and Investments |  | \$ | \$ |  |
|  | CURRENT AND ACCRUED ASSETS |  |  |  |  |
| 131 | Cash |  | \$ $\quad 322,132$ | \$ 414.345 | \$ 438.529 |
| 132 | Special Deposits |  |  |  |  |
| 133 | Other Special Deposits |  | - |  |  |
| 134 | Working Funds |  |  |  |  |
| 135 | Temporary Cash Investments |  |  | 120,057 | 117,968 |
| 141-144 | Accounts and Notes Receivable. Less Accumulated Provision for Uncollectible Accounts |  | 194,402 | 95,136 | - 71, 7 - ${ }^{\text {a }}$ |
| 145 | Accounts Receivable from Associated Companies |  |  |  | _-_-.......... |
| 146 | Notes Receivable from Associated Companies |  |  |  |  |
| 151-153 | Materials and Supplies |  | 153,741 | --... 92.367 | 39.492 |
| 161 | Stores Expense |  |  |  |  |
| 162 | Prepayments |  | 73,290 | 30,334 | 35,153 |
| 171 | Accrued Interest and Dividends Receivable |  |  |  | 375 |
| 174 | Misc. Current and Accrued Assets |  | 575 | 575 | 375 |
|  | Total Current and Accrued Assets |  | \$ 744,140 | \$ 752,814 | \$ ...... 702,893 |
|  | DEFERRED DEBITS |  |  |  |  |
| 181 | Unamortized Debt Discount \& Expense |  | \$ |  |  |
| 182 | Extraordinary Property Losses |  |  | --.---------- |  |
| 183 | Preliminary Survey and Investigation Charges |  |  | --- |  |
| 184 | Clearing Accounts |  |  |  |  |
| 186 | Miscellaneous Deferred Debits |  | 188,684 | -47,849 | 11.517 |
| 190 | Research and Development Expenditures Accumulated Deferred Income Taxes |  | 1,750.252 | 1.833,279 | 1943.531 |
|  |  |  |  |  |  |
|  | Total Deferred Debits |  | \$ 1,938,936 | \$ __.... 1,881,128 | \$_- $1, \quad 1,955,048$ |
|  | TOTAL ASSETS AND OTHER DEBITS |  | \$ 15,957,874 | \$ 14,759,440 | \$ $\quad 13,364,387$ |
|  | -. CONTINUED ON NEXT PAGE - |  |  |  |  |

Page F-1b

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## COMPARATIVE BALANCE SHEET - EQUITY CAPITAL AND LIABILITIES


uticity name: Intercoastal Utilities, Inc.
YEAR OF REPORT: 1998

COMPARATIVE OPERATING INCOME

| ACCT NO. (a) | ACCOUNT NAME <br> (b) | REF. PAGE <br> (c) | CURRENT YEAR <br> (d) | PREVIOUS YEAR <br> (e) | SECOND PREV. YEAR <br> (f) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | UTILITY QPERATING INCOME |  |  |  |  |
| 400 | UTILITY REVENUES: Operating Revenues | F-2b | \$ 2,161,395 | \$ 1,905,260 | \$ ... 1,669,113 |
| 401 | UTILITY EXPENSES: <br> Operating Expenses | F-2b | \$ 1,664,835 | \$ 1,469,837 | \$ 1,114,383 |
| 403 | Depreciation Expenses | F-2b | -147,926 | - | .... 129,899 |
| 406 | Amortization of Utility Plant Acquisition Adjustment | F-2b | 10,935 | 10,935 | 10,935 |
| 407 | Amortization Expense | F-2b |  |  |  |
| 408.1 | Taxes Other than income | F-2b | 205,352 | 167,003 | 169.450 |
| 409.1 | Income Taxes | F-2b | (54,282) | (81,500) | 63,374 |
| 410.10 | Deferred Federal Income Taxes | F-2b | 54,282 | 81,500 | --- |
| 411.11 | Deferred State Income Taxes | F-2b |  |  |  |
| 411.10 | Provision for Deferred Income Taxes - Credit | $F-2 b$ |  |  | $(35,285)$ |
| 412.10 | Investment Tax Credits Deferred to Future Periods | F-2b |  |  |  |
| 412.11 | Investment Tax Credits Restored to Operating Income | F-2b | (403) | (403) | (403) |
|  | Total Utility Expenses | F-2b | \$ 2,028,645 | \$ 1,790,858 | \$ 1,452,353 |
|  | OPERATING INCOME | F-2b | \$ 132,750 | \$ 114,402 | \$ 216,760 |
| 413 | Income from Utility Plant Leased to Others | F-2b | \$ | \$ |  |
| 414 | Gains (Losses) from Disposition of Utility Property | F-2b |  |  |  |
|  | TOTAL UTILITY OPERATING INCOME | F-2b | \$ 132,750 | \$1 114,402 | \$i 216,760 |
| 415-426 | OTHER INCOME AND DEDUCTIONS | F-2b | \$ $\quad 10,677$ | \$ 19,375 | \$ _._ 22,246 |
| 408-412 | TAXES APPLICABLE TO OTHER INCOME | F-2b | (46,573) | $(46,585)$ | - $-(73,575)$ |
| 427-429 | WTEREST EXPENSE | F-2b | 282,129 | 273,820 | 249.101 |
| 433-409 | EXTRAORDINARY ITEMS | F-2b |  |  |  |
|  | NET INCOME | F-2b | \$ $(92,129)$ | \$ $\quad(93,458)$ | \$ 63,480 |

## COMPARATIVE BALANCE SHEET - EQUITY CAPITAL AND LIABILITIES



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COMPARATIVE BALANCE SHEET - EQUITY CAPITAL AND LIABILITIES (CONTINUED)


[^1]COMPARATIVE OPERATING INCOME

| ACCT NO. <br> (a) | ACCOUNT NAME <br> (b) | REF. PAGE (c) |  | CURRENT YEAR <br> (d) |  | PREVIOUS YEAR <br> (e) | SECOND PREV. YEAR <br> (f) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | UTILITY OPERATING INCOME |  |  |  |  |  |  |
| 400 | UTILITY REVENUES: Operating Revenues | F-2b | \$ | 2,161,395 | \$ | 1,905,260 | \$ 1, 1,669,113 |
|  | UTILITY EXPENSES: |  |  |  |  |  |  |
| 401 | Operating Expenses | F-2b | \$ | 1,664,835 | \$ | 1,469,837 | \$ ... 1,114,383 |
| 403 | Depreciation Expenses | F-2b |  | 147,926 |  | 143,486 | ...- 129,899 |
| 406 | Amortization of Utility Plant Acquisition Adjustment | F-2b |  | 10,935 |  | 10,935 | … 10, 10,935 |
| 407 | Amortization Expense | F-2b |  |  |  |  |  |
| 408.1 | Taxes Other than Income | F-2b |  | 205,352 |  | 167,003 | - 169,450 |
| 409.1 | Income Taxes | F-2b |  | $(54,282)$ |  | (81,500) | -. 63,374 |
| 410.10 | Deferred Federal Income Taxes | F-2b |  | 54,282 |  | 81.500 |  |
| 411.11 | Deferred State Income Taxes | F-2b |  |  |  |  |  |
| 411.10 | Provision for Deferred Income Taxes - Credit | F-2b |  |  |  |  | $(35,285)$ |
| 412.10 | Investment Tax Credits Deferred to Future Periods | F-2b |  |  |  |  |  |
| 412.11 | Investment Tax Credits Restored to Operating Income | F-2b |  | (403) |  | (403) | (403) |
|  | Total Utility Expenses | $F-2 b$ | \$ | 2,028,645 | \$ | 1,790,858 | \$ 1,452,353 |
|  | OPERATING INCOME | F-2b | \$ | 132,750 |  | 114,402 | \$ 216,760 |
| 413 | Income from Utility Plant Leased to Others | $F-2 b$ | \$ |  | \$ |  |  |
| 414 | Gains (Losses) from Disposition of Utility Property | F-2b |  |  |  |  |  |
|  | TOTAL UTILITY OPERATING INCOME | F-2b | \$ | 132,750 | \$ | 114,402 | \$! 216,760 |
| 415-426 | OTHER INCOME AND DEDUCTIONS | F-2b | \$ | 10,677 | \$ | 19,375 | \$ - 22,246 |
| 408-412 | TAXES APPLICABLE TO OTHER INCOME | F-2b |  | $(46,573)$ |  | $(46,585)$ | - 73,575$)$ |
| 427-429 | INTEREST EXPENSE | F-2b |  | 282,129 |  | 273,820 | 249,101 |
| 433-409 | EXTRAORDINARY ITEMS | F-2b |  |  |  |  |  |
|  | NET INCOME | F-2b | \$ | (92,129) |  | $(93,458)$ | \$ 63,480 |

Notes to the Income Statement:

OPERATING INCOME BY SERVICE

| ACCT NO. <br> (a) | ACCOUNT NAME <br> (b) | REF. PAGE <br> (c) |  | CURRENT YEAR <br> (d) |  | WATER <br> (e) |  | $\begin{aligned} & \text { SEWER } \\ & \text { (f) } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | UTILITY OPERATING INCOME |  |  |  |  |  |  |  |
| 400 | UTILITY REVENUES: Operating Revenues | F-2c | \$ | 2,161,395 | \$ | 864,615 | \$ | 1,296,780 |
|  | UTILITY EXPENSES: |  |  |  |  |  |  |  |
| 401 | Operating Expenses | F-2d | \$ | 1,664,835 | \$ | 653,053. | \$ | 1,011,782 |
| 403 | Depreciation Expenses | F-2d |  | 147,926 |  | 45,019 |  | 102,907 |
| 406 | Amortization of Utility Plant Acquisition Adjustment | F-2d |  | 10,935 |  | 4,683 |  | -6,252 |
| 407 | Amortization Expense | F-2d |  |  |  |  |  |  |
| 408.1 | Taxes Other than Income | F-2d |  | 205,352 |  | 79,007 |  | 126,345 |
| 409.1 | Income Taxes | F-2d |  | $(54,282)$ |  | $(24,427)$ |  | $(29,855)$ |
| 410.10 | Deferred Federal Income Taxes | F-2d |  | 54,282 |  | 24,427 |  | 29,855 |
| 411.11 | Deferred State Income Taxes | F-2d |  |  |  |  |  |  |
| 411.10 | Provision for Deferred Income Taxes - Credit | F-2d |  |  |  |  |  |  |
| 412.10 | Investment Tax Credits Deferred to Future Periods | F-2d |  |  |  |  |  |  |
| 412.11 | Investment Tax Credits Restored to Operating Income |  |  | (403) |  | (181) |  | (222) |
|  | Total Utility Expenses |  | \$ | 2,028,645 | \$ | 781,581 | \$ | 1,247,064 |
|  | OPERATING INCOME |  | \$ | 132,750 | \$ | 83,034 | \$ | 49,716 |
| $\begin{aligned} & 413 \\ & 414 \end{aligned}$ | Income from Utility Plant Leased to Others Gains (Losses) from Disposition of Utility Property |  | \$ | --..- -- | \$ |  | \$ |  |
|  | TOTAL UTILITY OPERATING INCOME |  |  | $132,750$ |  | $83,034$ |  | $49,716$ |
| 415-426 | OTHER INCOME AND DEDUCTIONS |  | \$ | 10,677 |  |  |  |  |
| 408-412 | TAXES APPLICABLE TO OTHER INCOME |  |  | $(46,573)$ |  |  |  |  |
| 427-429 | INTEREST EXPENSE |  |  | 282,129 |  |  |  |  |
| 433-409 | EXTRAORDINARY ITEMS |  |  |  |  |  |  |  |
|  | NET INCOME |  |  | $(92,129)$ | \$ |  | \$' |  |

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operating revenues


Page F-2c

[^2]UTILITY NAME：Intercoastal Utilities，In
けんた OFREPORT：
1998
OPERATING EXPENSES


STATEMENT OF RETAINED EARNINGS

| ACCT NO. <br> (a) | $\begin{aligned} & \text { DESCRIPTION } \\ & \text { (b) } \end{aligned}$ | AMOUNTS <br> (c) |
| :---: | :---: | :---: |
| 215 | UNAPPROPRIATED RETAINED EARNINGS: |  |
|  | BALANCE BEGINNING OF YEAR Changes to account: | \$ (1,564,204) |
| 439 | Adjustments to Retained Earnings (requires Authority approva! prior to use): Credits: |  |
|  | Total Credits |  |
|  | Debits: |  |
|  | Total Debits | $(92,128)$ |
| 435 | BALANCE TRANSFERRED FROM INCOME |  |
| 436 | APPROPRIATIONS OF RETAINED EARNINGS |  |
|  | TOTAL APPROPRIATIONS OF RETAINED EARNINGS |  |
| 437 | DIVIDENDS DECLARED: <br> Preferred stock dividends declared | - |
| 438 | Common stock dividends declared | - ... - |
|  | TOTAL DIVIDENDS DECLARED | --.. |
|  | BALANCE END OF YEAR | \$ |
| 214 | APPROPRIATED RETAINED EARNINGS (STATE BALANCE AND PURPOSE OF EACH APPROPRIATED AMOUNT AT YEAR END): |  |
|  | TOTAL APPROPRIATED RETAINED EARNINGS | --- |
|  | TOTAL RETAINED EARNINGS | \$ $(1,656,332)$ |
| Notes to Statement of Retained_Earnings: |  |  |

## SCHEDULE OF YEAR END RATE BASE

 AND REGULATORY RATE OF RETURN

Notes to Schedule of Year End Rate Base and Regulatory Return:
(1) Estimated if not known
(2) Include only those Acquisition Adjustments that have been approved by the Authority.
(3) Calculated using the
$1 / 8$ of $O \& M$ Expenses
(Enter method used)


[^3]
[^0]:    C ITJRSMWORKSAREPOR NSOICUFIN WKA

[^1]:    Notes to the Balance Sheet:

[^2]:    CIIJRSMWORNGAREPRATSICUFIN WKA

[^3]:    Notes:

    *     - maximum of 10,000 gallons charged to residential customers
    ** - maximum of 30,000 gallons charged to residential customers per quarter

