VortalConnect.COM, Inc.

Phone 727/586-2924 Fax 727/586-1614 Email jsmcavoy@juno.com

502 Althea Road Belleair, FL 33756

ORIGINAL

June 01, 2000

DEPOSIT

D303-

JUN 0 6 2003

DATE

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, florida 32399-0850

RE: ALEC Application of VortalConnect.COM

000689 - TX

Dear Sir or Madam,

Enclosed is the original and six (6) copies of the fully executed ALEC application of VortalConnect.COM. Also enclosed is my check in the amount of \$250.00 for the non-refundable application fee.

In reviewing the explanatory information packet, and since we will not be providing voice services, I was unclear if we needed to file a tariff sheet in the format provided by the Commission or if we simply needed to provide our proposed pricing on the list of data services which we will be offering. Thank you for advising me which format the Commission requires and I will immediately provide it

Thank you very much for your assistance.

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Sincerely, Hun Milway John S. McAvov

DOCUMENT NUMBER-DATE 06839 JUN-58 FPSC-RECORDS/REPORTING

** FLORIDA PUBLIC SERVICE COMMISSION **

000629-TX

DIVISION OF TELECOMMUNICATIONS BUREAU OF CERTIFICATION AND SERVICE EVALUATION

APPLICATION FORM

for

AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of <u>\$250.00</u> to:

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Bivd. Tallahassee, Florida 32399-0850 (850) 413-6770

If you have questions about completing the form, contact:

Florida Public Service Commission Division of Telecommunications Bureau of Certification and Service Evaluation 2540 Shumard Oak Bivd. Tallahassee, Florida 32399-0850 (850) 413-6600

DOCUMENT NUMBER-DATE

06839 JUN-58 EPSC-RECORDS/REPORTING

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos, 25-24,805.

APPLICATION

- 1. This is an application for $\sqrt{}$ (check one):
 - () Original certificate (new company).
 - Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
 - () Approval of assignment of existing certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
 - () Approval of transfer of control: <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company:

(

VORTAL CONNECT. COM. INC.

3. Name under which the applicant will do business (fictitious name, etc.):

VORTAL CONNECT

4. Official mailing address (including street name & number, post office box, city, state, zip code):

502 ALTHEA ROAD BELLEAIR, FLORIDA 33756

5. Florida address (including street name & number, post office box, city, state, zip code):

SOZ ALTHEA ROAD BELLEAIR, FLORIDA 33756

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 Page 2 of 12

		·	
		forganization:	
	() Forei () Gene	dual () Corporation gn Corporation () Foreign Partnership ral Partnership () Limited Partnership	
	<u>lf individua</u>	al, provide:	
	Name:	NOT APPLICABLE	
	Title:		
	Address:_		
	City/State/Zip:		
	Telephone	No.; Fax No.;	
	Internet E-	Mail Address:	
	Internet W	ebsite Address:	
	If incorpor	ated in Florida, provide proof of authority to operate in Florida:	
	(a)	The Florida Secretary of State corporate registration number:	
		P 000000 39667	
	if foreign corporation, provide proof of authority to operate in Florida:		
	(a)	The Florida Secretary of State corporate registration number:	
		NOT APPLICABLE	
).		titious name-d/b/a. provide proof of compliance with fictitious name apter 865.09, FS) to operate in Florida:	
	(a)	The Florida Secretary of State fictitious name registration num	

 FORM PSC/CMU 8 (11/95)

 Required by Commission Rule Nos. 25-24.805,

 25-24.810, and 25-24.815

 Page 3 of 12

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NOT APPLICABLE

• . .

• 2 •

	(a) The Florida Secretary of State registration number:		
	NOT APPLICABLE		
	If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.		
ļ	Name:NOT APPLICABLE		
	Title:		
i	Address:		
(City/State/Zip:		
	Telephone No.: Fax No.:		
	Internet E-Mail Address:		
1	Internet Website Address:		
13. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.			
	(a) The Florida registration number: NOT APPLICABLE		
14.	Provide F.E.I. Number(if applicable): NONE; APPLIED FOR \$		
15.	Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:		
	(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide</u> explanation.		
	<u>No</u>		

.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

- Who will serve as liaison to the Commission with regard to the following?
 - (a) The application:

16.

No

Name:	JOHN S. MCAVOY
	EXECUTIVE VICE-PRESIDENT :
Address:	502 ALTHEA ROAD
City/State	AZIP: BELLEAIR, FLORIDA 33756
	ne No.: 727/586-2924 Fax No.: 727/586-1614
	E-Mail Address: jsmcAvoy @ juno.com
	Vebsite Address: NONIE
	ial point of contact for the ongoing operations of the company:
Name:	JOHN S. MCAVOY
	SAME AS DIRECTLY ABOVE
Address:	
City/State	ə/Zip:
Telephon	e No.: Fax No.:
Internet E	E-Mail Address:
I PSC/CMU : red by Comn	8 (11/95) nission Rule Nos. 25-24.805,

Page 5 of 12 25-24.810, and 25-24.815

	Internet Website Address:				
	(c) Complaints/Inquiries from customers:				
	Name: JOHN S. MCAVOY				
	Title:SAME AS ABOVE				
	Address:				
	City/State/Zip:				
	Telephone No.: Fax No.:				
	internet E-Maii Address:				
	Internet Website Address:				
17.	List the states in which the applicant:				
	(a) has operated as an alternative local exchange company.				
	 (b) has applications pending to be certificated as an alternative local exchange company. FILING IN FLORIDA, GEORGIA, NORTH CAROLINA ARIZONA, ILLINOIS & CALIFORNIA (c) is certificated to operate as an alternative local exchange company. 				
	NONE, AT PRESENT				
	(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.				

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 Pag

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(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

18. Submit the following:

NONE

NONE

VONE

A. Financial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> are true and correct and should include:

- 1. the balance sheet:
- 2. income statement: and
- 3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 Page 7 of 12 Further, the following (which includes supporting documentation) should be provided:

- 1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 Pag

Page 8 of 12

** APPLICANT ACKNOWLEDGMENT STATEMENT **

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL: John S. M. Way	5/31/2000
Signature	Date /
EXECUTIVE VICE-PRESIDENT	127 586-2924
Title	Telephone No.
Address: 502 ALTTHEA ROAD	727/586-1614
BELLEAIR, FLORIDA 337	Fax No.

ATTACHMENTS:

A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT B - INTRASTATE NETWORK C - AFFIDAVIT

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 Page 9 of 12

** APPENDIX C **

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:	
John Smilway	5/31/2000
Signature	Daté ′
EXECUTIVE VICE-PRESIDENT	727 586-2924
Title	Telephone No.
Address: 502 ALTHEA ROAD	727/586-1614
BELLEAIR, FLORIDA	Fax No. / 33756

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 Page 12 of 12

VortalConnect.COM Florida ALEC Application

General Background

VortalConnect is a virtual portal network for vertical markets. VortalConnect will integrate services currently being provided by network providers (LECs, ALECs and long distance providers), service providers (ASPs and ISPs) and content providers (portal services) and offer these services to specific economic communities. The Company will initially focus on the medical community creating and managing a network which joins members of this business community - hospitals, physician groups, assisted care living facilities, urgent care clinics, pharmacies, insurance companies, diagnostic centers, and laboratories - so that they can operate more efficiently and profitably in an environment which is faster, more secure and more reliable. Designated data will be shared among the client members of the community. VortalConnect will also host and manage both general business and industry specific software applications. VortalConnect will also offer a range of value added services which its management team is experienced in providing, including backup and storage, disaster recovery, video conferencing, consulting, and legacy system integration. VortalConnect will be transmitting data and does not presently intend to provide voice services to its customers. VortalConnect's customers will be members of specific business communities, not residential or individual consumers.

Please see the attached four (4) page document entitled "business Plan Highlight" for additional background information regarding VortalConnect.

Business Plan Highlight

The growth of the Internet has been amazing, but current usage is only a tiny fraction of its enormous potential. The Internet's current growth inhibitor is secure access to information, and commerce resources that previously were not widely available.

But the larger potential of the Internet lies in its ability to provide useful *applications* that are higher quality, simpler to use, time saving, or less costly than current alternatives. However, except for very basic uses, current Internet applications are not suitable for the needs of secure external and internal applications. They separately address only narrow segments of the user's needs. The resulting level of frustration begins to equal the level of excitement about the Internet. The transition of the Internet from marginal to mainstream applications, from early adopters to mass-market use, and to profit-driven business models is impeded. Overcoming this impediment requires a "systems approach" which provides applications to customers in the form of simple transparent application services.

The VortalConnect concept provides PortalComputing Services[™] via a state-of-the-art IP (Internet Protocol)-based CLEC network. PortalComputing Services combine communications and applications to seamlessly meet the secure needs of contemporary business people. The "systems approach" means that the service provider controls the technical characteristics and user interfaces so that the services are integrated, simple to use, high quality, dependable secure and cost-effective.

Market Segments

The target for VortalConnect is communities of interest that rely on information technologies. VortalConnect will attract the management and key employees of these businesses by integrating the secure external requirements with access to internal system needs. These subscribers are not unique in their system access needs.

The initial (representative) geographic target is the Tampa area, extending into the affluent suburbs with their high concentration of "high-tech" and information-dependent businesses. This region closely matches the optimum VortalConnect market profile. The target users often live in the area served by VortalConnect, as well as work there.

There are numerous other major applications that parallel this initial target. Current planning initially encompasses Tampa but, once the architecture is solidified the PortalComputing Service is easily extended nationally.

Service Vision

The needs of this target market have simply not been met by conventional application hosting services. Although disjointed fragments are available (e.g., single number service, voice mail, Internet access), they tend to divide and complicate the communications environment of the user rather than unify it. Furthermore, these customers need data network services (e.g., security monitoring, authentication, firewall protection) but they cannot afford them or deal with the technical complexity. Many would prefer to unify computing resources rather than purchase and manage them. The difficulty lies in three areas: lack of integration, absence of inclusive service offerings and suitable user interfaces.

Today's communications services simply do not work together: e-mail is different from voice mail, which in turn is different from the internal office applications. An Intranet is not like an Extranet,

which is different from the public Internet. People have a number of unrelated communications identities: multiple e-mail addresses, system identities and a variety of internal and external systems, all of which present multiple different views. And, although it is possible to remove some of these barriers, it takes an extraordinary amount of effort. Most businesses simply don't have the skills and resources required.

Traditional systems (both the public network and office systems) offer a bewildering array of services. VortalConnect's portal technologies make common unified interfaces to multiple systems easy. Anything remotely complex simply won't be used (i.e. hardly anyone can transfer a call on his or her office PBX). VortalConnect's PortalComputing services presents a highly advanced environment that allows subscribers to manage their applications via advanced browser based techniques.

Value Proposition

By applying a highly integrated user focused "systems approach" to integrate available software and network elements, VortalConnect will offer the following value proposition to our customers:

Simple

-

- Complex applications packaged as simple services
- Unified services that work together
- Full availability at the office, at home or while traveling
- Control via a common graphical interface (One View).

Complete

- High-speed Internet service including access to the user's corporate network (all of which present multiple differing views), security and off-site processing/storage services.
- Integrated, secure access to internal and external information.
- Video services.
- Additional industry-specific tele-computing applications
- (These services will be introduced based upon market requirements.)

Cost-effective

- Quantifiable time-savings
- Value based managed services
- Bundled pricing packages, less expensive than individual purchases

Basis for Competitive Advantage

VortalConnect's competitive advantage results from three factors.

Centralized Intelligence

The VortalConnect network architecture implements secure common views to internal and external applications, as well as the public Internet. This permits uniform management of applications from the office, home and/or when traveling via One View. This architecture is highly reliable and distributed across multiple network elements to improve network redundancy.

Cost-effective Distribution

The rapidly falling cost of high-capacity transmission infrastructure allows economical transport to the central facility. IP-based network technology is more cost-effective, secure than circuit and channel-based technologies and its cost is declining. IP-based functionality is rapidly increasing. Furthermore, renting selected elements of the local telephone network is cost-effective and avoids substantial capital expense that would otherwise be necessary. A resulting benefit of this architecture is increasing profitability due to the scalability associated with adding new applications.

Leverage of Available Applications Software

Proven applications software that uses IP-based control-techniques is available to implement the services. VortalConnect plans to integrate these packages into the seamless services that are envisioned. This approach also leverages the ubiquitous availability of standard supportable PC-browser interfaces.

Implementation

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From a regulatory perspective, VortalConnect will be structured as a CLEC (Competitive Local Exchange Carrier). However, VortalConnect will use this significant operational advantage when compared to traditional application service providers, including simplified customer provisioning, simple billing and simplified maintenance.

VortalConnect services will be targeted to specific industries that rely upon information and telecommunications technologies and that have a high ratio of "harried mobile professionals"; for example, medical, accountancy, consulting, engineering, high technology, finance, insurance and real estate. VortalConnect will sponsor an Advisory Board of recently retired leaders in these industries.

The marketing strategy builds close customer relationships and emphasizes high-value services and access to multiple content facilities that are value priced, rather than commodity services sold solely on the basis of price. Selling highly differentiated services to carefully targeted users increases profitability. Building successful customer relationships based on high value services avoids churn.

Business Potential

With modest penetrations of XX% of the Medical market and X%of the services market in the initial target service area in Tampa, VortalConnect is projected to grow to a \$XX Million dollar business within 3 years, with a high level of profitability. (Initial profitability is projected for the xxxx year of operation). VortalConnect will readily be implemented on a much larger scale in appropriate metropolitan areas nationwide as funding is available.

Funding

VortalConnect is seeking \$3.3 Million of initial equity funding, which will be followed by two additional stages of equity (\$xx Million each, for an overall total equity of \$xx Million) to reach cash-flow break-even in Tampa and to develop other markets. The equity funding will be coupled with approximately \$xx Million equipment vendor debt funding to launch the business. Major vendors have expressed willingness to provide debt funding. This funding profile is for the Tampa market and initial development of other markets and will be scaled upward appropriately to fully develop other markets.

Summary

The basis for competition is service differentiation. This is realized by a unified secure access to application services suite with a graphical interface made available to the user in their office, home or travel environment. The complete IP-based network structure makes this strategy possible and highly cost-effective. The approach to the market with a channel focused sales force offering an applications focus and expertise, and targeted to specific industries is the enabling structure necessary to generate the forecast sales. The financial result is a highly profitable, low churn business that will deliver an extraordinary return to investors.

5a -

A. Financial Capability

VortalConnect is a development stage company that was recently incorporated in Florida; as yet it has not provided any goods or services and has no revenue history. (See "General Background" directly above.) As such the Company does not have any financial statements balance sheets, income statements or statements of retained earnings - to provide the Commission. To date, all development costs have been paid directly by the Company's founding principals.

1., 2. and 3. - The following is written explanation that VortalConnect has sufficient financial capability 1. to provide the requested service in the geographic area proposed to be served, 2. to maintain the requested service, and 3. to meet its lease or ownership obligations. Absent receipt of the necessary first year funding for the development and deployment of its initial market, the Company will not be offering any services. The Company's experienced management team has conservatively estimated its first year budgetary needs to total \$3.3 million. VortalConnect has received a commitment for these monies from a Tampa Bay investment group contingent upon the Company identifying a co-investor with experience in this market space who will be actively involved providing operational oversight for the benefit of the investors.

Through its management teams industry contacts, VortalConnect reasonably expects to supplement its financial needs through debt financing from telecommunications and IT industry hardware and software vendors. Such financing will come in the form of loans and credit lines. The Company's budget does not include discounts on the goods which will be leased or purchased from these vendors. On an average, management has received discounts of 40%. VortalConnect's budgetary needs also do not include the possibility of receiving hardware on a gain sharing basis, which has been offered, nor do they include the receipt of technical and marketing assistance at no charge from certain vendors pursuant certain development programs.

VortalConnect's business model is scaleable. As such, additional capital costs will only be incurred as, and in direct proportion to, the acquisition of additional customers. Having already developed a similar model for a private group of businesses, the management team is very experienced with the costs and revenues of its business model. Unlike companies which simply provide connectivity and/or content access through the public Internet, VortalConnect's product offerings are highly resistant to competition and resulting price commoditization and declining revenues. The uniqueness of the range of services offered by the Company will support substantial profit margins and resulting profitability. VortalConnect's management team has profitably designed, deployed and managed similar business models in the past.

B. Managerial Capacity

The following describes the managerial experience of VortalConnect's existing management team. In addition to these individuals, VortalConnect has identified a number of other individuals to hire upon funding who have substantial business management experience and specific telecommunications and IT industry experience. Additionally, VortalConnect has identified its third party professionals and consultants who will assist the Company, including attorneys specializing in general corporate, regulatory, and tax matters, accountants, and marketing consultants. VortalConnect will be retaining a CFO. The Company will also use its existing industry relationships to develop strong strategic partnerships to insure the most effective implementation of its business model.

- John Sandberg, Cal Moy, and Denis Richer please refer to paragraphs C. 1), 2) and 3) below regarding the work experience of these individuals. In their careers, these management team members have consistently recruited, trained and managed subordinate employees, prepared and executed detailed budgets and time lines, and delivered goods and services to the business community.
- 2) John Roush founder and Executive Vice-President. Mr. Roush has over 30 years sales and marketing experience in the telecommunications and IT industries. After receiving a BA in marketing from Southern Illinois University and working for AT&T, Mr. Roush became one of the initial employees at then fledgling MCI. Later in his career at Paradyne, Mr. Roush was the director of marketing. In this capacity, Mr. Roush not only recruited and trained large staff, he was a significant contributor in the development of the products which were marketed. Mr. Roush has founded, owned and managed two businesses. Mr. Roush continues to own and run a business brokering telecommunications equipment.
- 3) John McAvoy founder and Executive Vice-President. Mr. McAvoy has founded and managed his own law offices in San Francisco and later in Florida. Prior to attending law school, Mr. McAvoy ran a 2000 acre corporate farm where he directly managed 25 to 125 people, depending on the season, and was responsible for all aspects of the farm's multi-crop operations. During law school, Mr. McAvoy founded and ran property management company in San Francisco. In the mid-nineties, Mr. McAvoy founded, was CEO and took public a retail products manufacturing company. Prior to founding VortalConnect, Mr. McAvoy provided business consulting services. In this capacity, Mr. McAvoy developed an ALEC business plan for an established ISP.

C. Technical Capability

The following describes the background and experience of VortalConnect's key technical management personnel.

- 1) John Sandberg - founder and CEO/President. Mr. Sandberg has over 25 years of product development and networking experience in the telecommunications and IT industries. After receiving a degree in physics from DePaul University, Mr. Sandberg began at Amoco corporation managing the design, development and implementation of their worldwide telecommunications network for 250 corporate and subsidiary sites. Subsequently, Mr. Sandberg played key roles in the development of several information technology start-up ventures funded by Peregrine Ventures. As executive vice-president, Mr. Sandberg was instrumental in establishing the \$85 million Networking Services Group for Comdisco. At debisIT, which Mr. Sandberg recently left, he directed the design, development, deployment and management of a network which linked Daimler Benz' 27 US subsidiaries in a community of interrelated businesses - linking over 350 locations in the 48 continental US and foreign countries in just 22 months. Mr. Sandberg was responsible for deploying the first SONET ring in 1990 and effectively doing business as an ALEC before deregulation and before the acronym was coined. Mr. Sandberg's ideas were the basis for the business model now being used by a national CLEC/ALEC.
- 2) Cal Moy Mr. Moy is responsible for VortalConnect's systems architecture and design. Mr. Moy has over 20 years experience in the data processing industry with primary emphasis in the network computing and data communications environment. Mr. Moy has held technical and management positions with various data communications systems suppliers to the end user community. Mr. Moy was a senior member of the Comdisco and debisIT technical teams which designed, developed, deployed and managed networks described above. Mr. Moy possesses high levels of both experience and working knowledge with technologies, architectures and WEB based applications. Mr. Moy has considerable expertise developing "middleware" software which allows disparate networks to seamlessly and efficiently interact.
- 3) Denis Richer Mr. Richer is responsible for VortalConnect's network architecture and designs. Mr. Richer has over 18 years experience in the telecommunications engineering and IT systems industries with extensive experience in wide area voice and data networking, infrastructure design and network disaster recovery. Mr. Richer was a senior member of the Comdisco and debisIT technical teams which designed, developed, deployed and managed the networks described above. Mr. Richer is a proven technical business manager capable of managing and designing very large corporate and carrier networks. Mr. Richer spent several years with Northern Telecom where he was responsible for network solution design in the ATM networking division.

VortalConnect's technical team has recruited, trained, and managed large numbers of technical staff for large networks. For this core technical team, VortalConnect's network will be a third generation refinement of what they have done twice before over the last 10 years. VortalConnect's management team has established relationships with major hardware and software vendors including Cisco Systems, Nortel Networks, 3 Com, Compaq, Sun Microsystems, Hewlett Packard, Microsoft, Checkpoint and People PC. In deploying and managing previous networks, VortalConnect's management team has established relationships with the major backbone carriers, ILECs and ALECs including Bell Atlantic, Bell South, GTE, SBC, AT&T, Covad, Rhythms NetConnections, Northpoint, and US West.

VortalConnect.COM, Inc.

Phone 727/586-2924 Fax 727/586-1614 Email jsmcavoy@juno.com 502 Althea Road Belleair, FL 33756

June 01, 2000

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DATE

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, florida 32399-0850

RE: ALEC Application of VortalConnect.COM

Dear Sir or Madam,

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Thank you very much for your assistance.

Sincerely, John S. McAvo OCUMENT NUP 3 JSM: dm 8 Enc: 1 9 JOHN S. MCAVOY OR NATIONS BANK **REBECCA L. McAVOY** CLEARWATER, FL 34624 3908 1993 WHITNEY WAY (813) 535-9216 63-612/631 - 39 CLEARWATER, FL 34620 6/1/2000 PAY TO THE ORDER OF Florida Public Service Commission \$ **250.00 ******* DOLLARS Florida Public Service Comm. Security features included. Div. of Records & Reporting ails on back 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850 John Smilway VortalConnect.COM MEMO "BOPEOO"