

1600 SW Western Blvd  
Suite 290  
Corvallis, OR 97333

Phone: (541) 752 9818  
Fax: (541) 752 1525  
Email: wwjd123@earthlink.net

John Farley  
Regulatory Affairs

**SSI**  
**SoapStone**

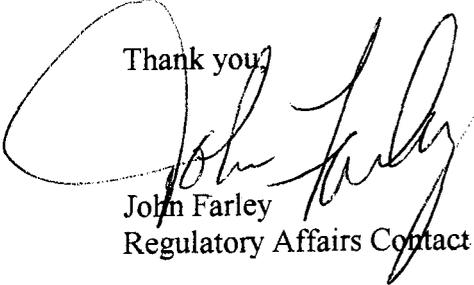
Original page 1

**Soapstone Telecom LLC**  
**1600 SW Western Blvd**  
**Suite 290**  
**Corvallis, Oregon 97333**

**Dear Sir or Madam:**

Please find enclosed the original and six (6) copies of the application form along with a check for \$250.00.

Thank you,

  
John Farley  
Regulatory Affairs Contact

Check received with string and  
forwarded to Fiscal for deposit.  
Fiscal to forward a copy of check  
to RAR with proof of deposit.

Initials of person who forwarded check:  
CVJ

DOCUMENT NUMBER-DATE

11755 SEP 19 8

FPSC-RECORDS/REPORTING

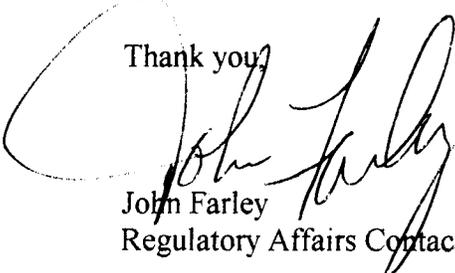
**Soapstone Telecom LLC**  
**1600 SW Western Blvd**  
**Suite 290**  
**Corvallis, Oregon 97333**

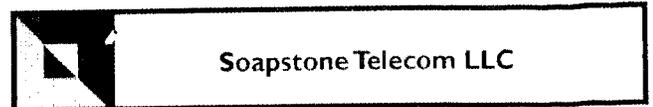
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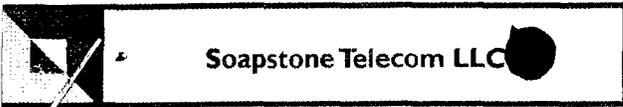
John Farley  
Regulatory Affairs

**SSI**  
**SoapStone**

DOCUMENT NUMBER-DATE

11755 SEP 19 8

FPSO-RECORDS/REPORTING



ALEC Appl

1600 SW Western Blvd  
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Corvallis, OR 97333

**John Farley**  
Regulatory Affairs

Original page 1

Phone: (541) 752.9818  
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**SSI**  
**SoapStone**

**Soapstone Telecom LLC**  
**1600 SW Western Blvd**  
**Suite 290**  
**Corvallis, Oregon 97333**

DEPOSIT                      DATE  
**D 8 64**                      **SEP 23 2003**

**Dear Sir or Madam:**

Please find enclosed the original and six (6) copies of the application form along with a check for \$250.00.

Thank you,

**John Farley**  
Regulatory Affairs Contact

**APPLICATION FOR**  
**AUTHORITY TO PROVIDE**  
**ALTERNATIVE LOCAL EXCHANGE SERVICE**  
**WITHIN THE STATE OF FLORIDA**

**Florida Public Service Commission**  
**Division of Records and Reporting**  
**2540 Shumard Oak Blvd**  
**Tallahassee, Florida 32399-0850**

1. Original Certificate (New Company)

2. Name of Company:  
Soapstone Telecom LLC

3. Name under which the applicant will do business:  
Soapstone Telecom LLC

4. Official Mailing Address:  
1600 SW Western Blvd  
Suite 290  
Corvallis, OR 97333

5. n/a

6. Limited Liability Company

7. n/a

8. n/a

9. Florida Secretary of State Corporate registration number:

Doc # M00000001735

10. n/a

11. Soapstone Telecom is a limited liability company its managers include:

Jeff Martin  
1600 SW Western Blvd Suite 290  
Corvallis, OR 97333

Jack Farley  
1600 SW Western Blvd Suite 290  
Corvallis, OR 97333

12. n/a

13. n/a

14. F E I # 93-1301007

15. Indicate if any of the officers, directors or any of the ten largest stockholders have  
been previously been:

DOCUMENT NUMBER-DATE

11755 SEP 198

FPSC-RECORDS/REPORTING

a) Adjudged bankrupt, mentally incompetent or found guilty of any felony of any crime or whether such actions may result from pending proceedings

None

b) An officer, director, partner or stockholder in any other Florida certificated telephone company, if yes; give name of company and relationship if no longer associated with company, give reason why not.

None

16. Who will serve as liaison to the Commission with regard to the following?

a) John Farley

1600 SW Western Blvd Suite 290

Corvallis, OR 97333

v (541) 752 9818

f (541) 752 1525

[johnf@uspops.com](mailto:johnf@uspops.com)

b) John Farley

1600 SW Western Blvd Suite 290

Corvallis, OR 97333

v (541) 752 9818

f (541) 752 1525

[johnf@uspops.com](mailto:johnf@uspops.com)

b) Jack Farley

1600 SW Western Blvd Suite 290

Corvallis, OR 97333

v (541) 752 9818

f (541) 752 1525

[jackf@uspops.com](mailto:jackf@uspops.com)

17. List the states in which the applicant :

a) Has operated as an alternative local exchange company.

None at this time

b) Has applications pending to be certificated as an alterative local exchange company.

Arizona, New Mexico, Oklahoma

c) Is certificated to operate as an alternative local exchange company

Wyoming, Montana

d) Has been denied authority to operate as an alternative local exchange company and the circumstances involved

None

e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved

None

f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity and the circumstances involved.

None

18.

A) Financial Capability,

Soapstone Telecom LLC is a new startup company and is in the process of acquiring financial backing and at this time does not have a balance sheet or income statement please see the attached projected income statement

B) and C) Presidents resume is attached.

**\*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\***

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

<u>Jack Farley</u>	<u>9-14-00</u>
Signature	Date
<u>President</u>	<u>541 752 9818</u>
Title	Telephone No.
Address: <u>1600 SW Western Blvd</u>	<u>541 752 1525</u>
<u>Suite 290</u>	Fax No.
<u>Cornwall OR 97333</u>	

**ATTACHMENTS:**

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - INTRASTATE NETWORK
- C - AFFIDAVIT

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Signature	<u>Jack Farley</u>	Date	<u>9-14-00</u>
Title	<u>President</u>	Telephone No.	<u>541 752-9818</u>
Address:	<u>1600 SW Western Blvd</u>	Fax No.	<u>541 752 1525</u>
	<u>Suite 290</u>		
	<u>Corvallis OR 97333</u>		

President s Resume Attached

## RESUME JACK FARLEY

6965 Glendora  
Turner, Oregon 97302

Over the past 30 years of operational experience in the communication Industry, has principally consisted of the implementing and operating of leading-edge technology. The scope of Mr. Farley's experience is as broad as the industry, including but not limited to: large communications networks, switching systems, software development, national network control centers, cellular systems, satellite ground networks, outside plant, billing systems, contingency planning. Mr. Farley's experience includes several start-up business including P&L responsibility and extensive personnel management.

### EXPERIENCE

---

**2000- *Soapstone Telecom LLC (CLEC) Startup***  
***Present President***

- Founder
- Business/Financial Planning
- Business Plan Author
- Funding activities
- Strategic Relations
- Regulatory Filings

**1993-1996 *Director Technical Operations*** (Start Up)  
Norcom Networks (Satellite Based Mobil Data Services)

Bellevue, WA

- Sr. Technical advisor during startup activities.
- Wireless Data Network design and implementation.
- Business plan development team
- Strategic business planning
- Private Placement Venture Capital activities
- Customer billing system design and implementation.
- Technical operations, process design.
- Developed technical departments functional requirements and staffing
- Contract negotiations and oversight for the Westinghouse Satellite Switching Center acquisition.
- Switching and computer center deployment.
- Design of corp. Operations Support System(OSS)
- Contract negotiations and oversight for the Westinghouse Satellite Data Switching Center acquisition.

1991–1993 **Director Network Operations** (Wireless Start Up)  
Claircom Communications (Air to Ground comm.) Seattle, WA.

- Wireless site selection, build-out, and installation.
- Developed and deployed a national field service organization.
- Deployed national network operation center.
- Developed system performance reporting matrix.
- International Network deployment.

1989–1992 **Director National Cellular Network Center**  
McCaw Cellular Communications Kirkland, WA

- Managed, a 24 hour Operation Support System (OSS) supporting 1,800 national wireless cell sites and 3 million subscribers.
- Developed national company disaster prevention plan.
- Cellular member/representative, for the Congressional/Presidential Network Security Subcommittee.
- Development and deployment team, national SS7 network.
- Organization won coveted National Award.
- Managed the restoration of the Southern Florida cellular system after the system failure from Hurricane Hugo.

1986–1989 **Customer Service/Operations Manager**  
Contel (Operating Telephone Co.) Bellevue, WA

- Shared Tenant Services management, Western Region.
- Managed technicians, customer service, sales staff.
- Octal Voice mail system management.
- PBX installation and maintenance management.
- Premise wiring, office and riser cable and distribution
- Designed and installed business communications systems.
- P&L, revenue forecasts

***Western Region Network Analysis (StrombergCarlson switch specialist) (Contel)***

- Test and acceptance new digital PSTN switching centers.
- Regional switching and network critical situation resolution.

***1984-1986 Jack Farley & Associates***

President Monmouth, Or.

- Telecommunications Consulting, Engineering, Construction and Digital Central Office Switching Maintenance.
- Deregulation interconnect solutions.
- Telco traffic analyst and engineering.
- Liaison to BRCC representing local independent Telephone Co.

**1981-1984 Telephone Central Office Supervisor**

Clear Creek Mutual Telephone Co.

Redland, Or.

- Digital switching center installation and cutover.
- Stromberg Carlson Digital Central Office Specialist.
- Data Circuit Specialist.
- Traffic engineering, Translations
- "T"carrier deployment and maintenance.
- Initial community E-911 service deployment.
- Designed and installed Oregon Common Carrier Long Distance Network

**1979-1981 Telephone Systems Technical Contractor**

- Tandem Toll center maintenance
- Telco Central Office installation and maintenance

**1978-1979 Citadelle General Contractor**

Owner

Large Project Management with P&L responsibility

**1972-1978 College Student**

**1970-1972 Central office Switchman**

Pacific Telephone (AT&T)

Los Angeles Calif.

Maintenance and repair of telecommunications equipment

Large Telephone company switching center trend analysis

**1966-1970 Military US Air Force**

Munitions specialist- Vietnam Vet.

**1964-1966 Frameman/Switchman**

Pacific Telephone (AT&T)

Los Angeles Ca.

**EDUCATION**

---

**Multnomah Bible College**

Portland, Or.

- BS Education.

**Maryhurst**

Maryhurst, Or.

- Telecommunication System Management Advance Diploma

**City University**

Bellevue WA.

- MRA Program

Technical Training

**Stromberg Carlson Factory Training**

**Orlando Fl.**

- Digital Central Office Maintenance and Administration
- Remote Line Switch/Local Line Switch (RLS/LLS)
- Digital Central Office Hardware
- Digital Central Office Trunking and Translations

**Northern Telecom Factory Training (SL-1 PBX)**

**LA Calif.**

- Basic Alternate route selection

**McCaw Cellular Corp. Training**

**Kirkland WA.**

- Inter-personal Management
- Employee coaching, visioning, team building, and management
- Focused Interviewing
- Effective business development
- Cellular Systems engineering and deployment
- SS7 network engineering and deployment
- Advance Traffic management and engineering

**Ericsson Factory Training**

**Dallas TX.**

- MTSO Maintenance and Administration Cellular switching system

**American Mobile Satellite Company Training**

**Bellevue WA.**

- Satellite systems installation, commissioning, and repair.

**Bellevue Community College**

**Bellevue WA.**

- Computer Science-Data Bases

**Clackamas Community College**

**Clackamas Ore.**

- Digital logic, computer science

**Glendale Community College**

**Glendale Calif.**

- Electronics

**Hughes LAN System Education Services**

**San Jose Calif.**

- Introduction to Monet

**Business Communications**

**Dallas TX.**

- Data Communications I
- Data Communications II System Design

**Oregon Independent Telephone Association Oregon**

- Traffic Engineering
- "T" Carrier installation and maintenance
- "T" Carrier engineering
- Fiber optic engineering

- Basic electronics
- Analog switching for telephone
- Central office analysis
- Introduction to personnel management
- Carrier and span line maintenance
- SXS maintenance and troubleshooting

## COMMUNITY INVOLVEMENT

---

Elected community City Councilman  
Small community Police Commissioner  
City Budget Committee Chairman

***PROJECTED INCOME STATEMENT  
FOR  
FLORIDA STATE***

**2. Detailed income projection statement for  
Florida State services. And a detailed description  
of revenues and expenses forecasted, year by year, until the  
company reaches a break-even point.**

**Projected Balance Sheet**

	Year One	Year Two	Year Three	Year Four	Year Five
<b>Assets:</b>					
Cash & equivalents	182,997	109,139	236,836	111,284	798,373
Accounts receivable	158,125	246,050	325,945	400,020	474,694
<b>Current Assets</b>	<b>341,122</b>	<b>355,189</b>	<b>562,781</b>	<b>511,304</b>	<b>1,273,067</b>
Other Assets	3,126,818	3,831,846	4,215,489	4,395,132	4,420,489
<b>Total Assets</b>	<b>3,467,940</b>	<b>4,187,036</b>	<b>4,778,270</b>	<b>4,906,436</b>	<b>5,693,556</b>
<b>Liabilities &amp; Owner Equity:</b>					
Other current liabilities	20,000	39,756	47,819	55,052	59,242
Loan or Lease	1,637,500	1,762,500	1,650,000	787,500	187,500
<b>Current Liabilities</b>	<b>1,657,500</b>	<b>1,802,256</b>	<b>1,697,819</b>	<b>842,552</b>	<b>246,742</b>
Equity in capital	2,300,000	2,300,000	2,300,000	2,300,000	2,300,000
Retained earnings	-489,560	84,780	780,451	1,763,883	3,146,814
<b>Total equity</b>	<b>1,810,440</b>	<b>2,384,780</b>	<b>3,080,451</b>	<b>4,063,883</b>	<b>5,446,814</b>
<b>Total Liabilities &amp; Equity</b>	<b>3,467,940</b>	<b>4,187,036</b>	<b>4,778,270</b>	<b>4,906,436</b>	<b>5,693,556</b>

### Projected Income Statement

	Year One	Year Two	Year Three	Year Four	Year Five
<b>Revenue Projection</b>					
Switch	712,500	2,590,000	3,431,000	4,248,000	5,041,000
Add-On	106,875	362,600	480,340	552,240	655,330
<b>Total Revenue</b>	<b>819,375</b>	<b>2,952,600</b>	<b>3,911,340</b>	<b>4,800,240</b>	<b>5,696,330</b>
<b>Less: Operating Expenses</b>					
Personnel	593,456	947,100	1,115,700	1,367,700	1,442,400
Facilities	107,308	115,092	121,302	127,783	133,756
Contractors	60,000	90,000	120,000	160,000	190,000
Legal & Separations	42,000	42,000	42,000	42,000	42,000
Marketing	35,000	60,000	60,000	60,000	60,000
Other	43,737	41,132	45,224	49,316	49,816
Access & Billings	28,851	128,845	185,305	221,530	235,330
<b>Total Operating Expense</b>	<b>910,353</b>	<b>1,424,169</b>	<b>1,689,531</b>	<b>2,028,329</b>	<b>2,153,302</b>
<b>BITDA</b>	<b>-90,978</b>	<b>1,528,431 52%</b>	<b>2,221,809 57%</b>	<b>2,771,911 58%</b>	<b>3,543,028 62%</b>
Interest	114,000	211,500	198,000	94,500	22,500
Depreciation	284,582	686,071	864,357	1,038,357	1,215,643
<b>Income Before Tax</b>	<b>-489,560</b>	<b>630,860</b>	<b>1,159,452</b>	<b>1,639,054</b>	<b>2,304,885</b>
<b>Income Tax</b>	<b>0</b>	<b>56,520</b>	<b>463,781</b>	<b>655,622</b>	<b>921,954</b>
<b>Net Income After Tax</b>	<b>-489,560</b>	<b>574,340 19%</b>	<b>695,671 18%</b>	<b>983,432 20%</b>	<b>1,382,931 24%</b>
<b>Unit Volumes</b>					
No. of Subscribers	2,200	3,500	4,700	5,900	7,100
Per Sub. Local Access	\$375	\$370	\$365	\$360	\$355
Per Sub. Long Distance	\$375	\$370	\$365	\$360	\$355
Add-on Revenue	15%	14%	14%	13%	13%

### Projected Statement of Cash Flows

Soapstone Telecom LLC

4

	Year One	Year Two	Year Three	Year Four	Year Five
<b>Cash flows from operating activities</b>					
Net Income	-489,560	574,340	695,671	983,432	1,382,931
Depreciation	284,582	686,071	864,357	1,038,357	1,215,643
Receivable change	-158,125	-87,925	-79,895	-74,075	-74,674
Payable change	20,000	19,756	8,064	7,233	4,189
<b>Net cash from operations</b>	<b>-343,103</b>	<b>1,192,242</b>	<b>1,488,197</b>	<b>1,954,948</b>	<b>2,528,089</b>
<b>Less: Capital Expenditures</b>					
Office equipment	84,500	26,000	13,000	13,000	0
Switch facilities buildout	146,500	0	0	0	0
Switching system	737,500	0	0	0	0
Test equipment	20,600	0	0	0	0
Outside plant	2,422,300	1,365,100	1,235,000	1,205,000	1,241,000
<b>Total capital exp.</b>	<b>3,411,400</b>	<b>1,391,100</b>	<b>1,248,000</b>	<b>1,218,000</b>	<b>1,241,000</b>
<b>Increase (decrease) cash</b>	<b>-3,754,503</b>	<b>-198,858</b>	<b>240,197</b>	<b>736,948</b>	<b>1,287,089</b>
<b>External financing activity</b>					
Loan/Lease	1,637,500	125,000	-112,500	-862,500	-600,000
Stock sale	2,300,000	0	0	0	0
<b>Net financing</b>	<b>3,937,500</b>	<b>125,000</b>	<b>-112,500</b>	<b>-862,500</b>	<b>-600,000</b>
<b>Net cash</b>	<b>182,997</b>	<b>-73,858</b>	<b>127,697</b>	<b>-125,552</b>	<b>687,089</b>
<b>Beginning cash</b>	<b>0</b>	<b>182,997</b>	<b>109,139</b>	<b>236,836</b>	<b>111,284</b>
<b>Ending cash</b>	<b>182,997</b>	<b>109,139</b>	<b>236,836</b>	<b>111,284</b>	<b>798,373</b>

Cause No. \_\_\_\_\_

Order No. \_\_\_\_\_

SOAPSTONE TELECOM LLC

Florida Tariff No. 1  
Original Page No. 1

**TITLE SHEET**  
**FLORIDA**  
**INTEREXCHANGE TELECOMMUNICATIONS TARIFF**  
**OF**

Soapstone Telecom LLC  
1600 SW Western Blvd Suite 290  
Corvallis, Oregon 97333  
v (541) 752 9818  
f (541) 752 1525

Pursuant to OAC 165:56 - RESELLER RULES

Pages 1 through 7 and Sections 1, 2 and 3 (pages 8 through 30) contain the standard reseller tariff utilized by the Public Utility Division. Section 4 allows the submission of specific Company information, i.e., Company-recognized holidays and additional terms and definitions used in Section 5. Section 5 contains a description of the Company's services and the rates and charges for those services. The contents of Sections 4 and 5 are more specifically set forth in the Table of Contents at Page 2

The notarized signature of the Company's authorized agent below affirms and certifies that the Company adopts Sections 1-3 as its approved tariffs and its agreement that the standard tariffs in Sections 1-3 will not be changed for the **6-month period** following the effective date of the original tariff.

Anything submitted in Sections 4 and 5 that conflicts with Sections 1-3 and Commission rules, policies and orders is void on its face.

\_\_\_\_\_

Issued: 8/15/00

SOAPSTONE TELECOM LLC  
Jack Farley /President  
1600 SW Western Blvd.  
Suite 290  
Corvallis, OR. 97333

Effective 10/1/2000

Cause No. \_\_\_\_\_

Order No. \_\_\_\_\_

SOAPSTONE TELECOM LLC

Florida Tariff No. 1  
Original Page No. 2

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\* NOTE: The Company shall insert the appropriate page numbers for Sections 4 and 5.

Issued: 8/15/00

SOAPSTONE TELECOM LLC  
Jack Farley /President  
1600 SW Western Blvd.  
Suite 290  
Corvallis, OR. 97333

Effective 10/1/2000

Cause No. \_\_\_\_\_

Order No. \_\_\_\_\_

SOAPSTONE TELECOM LLC

Florida Tariff No. 1  
Original Page No. 3

CHECK SHEET

Pages listed below of this tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised pages as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page(s).

<u>PAGE</u>	<u>REVISION</u>
1	Original
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Issued: 8/15/00

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Jack Farley /President  
1600 SW Western Blvd.  
Suite 290  
Corvallis, OR. 97333

Effective 10/1/2000

Cause No. \_\_\_\_\_

Order No. \_\_\_\_\_

SOAPSTONE TELECOM LLC

Florida Tariff No. 1  
Original Page No. 4

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56	Original

\* List each additional page contained in Sections 4 and 5 of this tariff.

NOTE: Future revisions to these original tariff pages shall include an updated Check Sheet. Such Check Sheet shall include an (\*) beside the applicable page number and the caption

Issued: 8/15/00

SOAPSTONE TELECOM LLC  
Jack Farley /President  
1600 SW Western Blvd.  
Suite 290  
Corvallis, OR. 97333

Effective 10/1/2000

Cause No. \_\_\_\_\_

Order No. \_\_\_\_\_

SOAPSTONE TELECOM LLC

Florida Tariff No. 1  
Original Page No. 5

"Revision No.   ".

SYMBOLS

The following are the only symbols used for the purposes indicated below:

(AT)	means addition to text
(C)	means correction
(CP)	means change in practice
(CR)	means change in rate
(CT)	means change in text
(DR)	means discontinued rate
(FC)	means change in format lettering or numbering
(MT)	means moved text
(NR)	means new rate
(RT)	means removal of text

In addition to symbols for changes, each provision or rate element changed will contain a vertical line which will clearly show the exact number of lines being changed.

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TARIFF FORMAT

- A. Page Numbering - Page numbers appear in the upper right corner of the page. Pages are numbered sequentially. However, new pages are occasionally added to the tariff. When a new page is added between pages already in effect, a decimal is added. For example, a new page added between pages 4 and 5 would be 4.1.
- B. Page Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current page version on file with the Commission. For example, the 4th revised Page 4 cancels the 3rd revised Page 4.
- C. Paragraph Numbering Sequence - There are five levels of paragraph coding. Each level of coding is subservient to its next higher level:
  - 2
  - 2.1
  - 2.1.1
  - 2.1.1.(A)
  - 2.1.1.(A).1
- D. Check Sheets - When a tariff filing is made with the Commission, an updated check sheet accompanies the tariff filing. The check sheet lists the pages contained in the tariff, with a cross-reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision.

APPLICABILITY OF TARIFF

This tariff contains the description of the services offered, the terms and conditions under which each of the services are provided and all effective rates and charges applicable to the furnishing of interexchange telecommunications services of the Company within the State of Florida. Only those services, terms and conditions and rates and charges approved by the Florida Public Service Commission and contained in this tariff may be provided to Customers within the State. Filed tariffs are binding on the Company and no deviation of any kind from the filed tariff is permitted.

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ACCESSIBILITY OF TARIFF

This tariff is on file with the Florida Public Service Commission and the Company's principal place of business:

Soapstone Telecom LLC  
1600 SW Western Blvd, Suite 290  
Corvallis, OR 97333

These tariffs are available for viewing, during normal business hours, at the Commission or the Company's principal place of business. Additionally, copies are available upon request, free of charge, by contacting the Company at (1-888-773-7677).

SECTION 1 - TERMS AND ABBREVIATIONS

**"Access"** as used in this tariff means an arrangement which connects the Customer's or Subscriber's telecommunications service to the Underlying Carrier's designated point of presence or network switching center.

**"Commission"** means the Florida Public Service Commission.

**"Company"** means the Reseller referred to on the title page of this tariff, unless otherwise indicated by the context.

**"Customer"** means any person, partnership, cooperative Public Service, Public Service, or lawful entity provided service from an entity reselling intrastate telecommunications services.

**"Customer trouble report"** means any oral or written report given to the Company's repair service or contact person by a Customer relating to a defect or difficulty or dissatisfaction with the provision of the telecommunications service provided by the Company.

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**"Delinquent"** means a payment for a billing for services provided, which is not in dispute, where payment is not received on or before the due date as posted on the bill.

**"Exchange"** means a geographic area established and approved by the Commission for the administration of local telephone service in a specified area which usually embraces a city, town, or village and its environs. It may consist of one or more central offices together with associated plant used in furnishing communication service in that area.

**"Holidays"** means the holidays designated either by the Commission or by the Company as a legally recognized holiday, which will be rated at the lower night/weekend rates.

**"IXC"** means interexchange carrier or interexchange company which is a carrier or company authorized by the Commission to provide long distance communications services, but not local exchange services, within the State of Florida.

**"InterLATA call"** means any call which is originated in one LATA and terminated in another LATA.

**"Interstate call"** means any call which is originated in one state and terminated within the boundaries of another state.

**"IntraLATA call"** means any call which is originated and terminated within the boundaries of the same LATA, regardless of whether such call crosses LATA boundaries prior to reaching its termination point.

**"Intrastate call"** means any call which is originated and terminated within the boundaries of the State of Florida, regardless of whether such call crosses state boundaries prior to reaching its termination point.

**"LATA"** means Local Access and Transport Area.

**"LEC"** means a local exchange company which is a company authorized by the Commission to provide local exchange service within the State of Florida.

**"Florida Public Service Commission ("FPSC" or "Commission")"** means the regulatory body authorized by the Constitution of the State of Florida and the laws of the State of

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Florida promulgated by and enacted by the Governor of Florida, which regulates certain public utilities.

**"Point of presence ("POP")"** means the location where an IXC has transmission equipment in a service area that serves as, or relays calls to, the interexchange network.

**"Reseller"** means a Company offering telecommunications services to the public through the use of the facilities of an underlying carrier or a combination of its own facilities and the facilities of an underlying carrier for resale to the public for profit. A Customer who offers the service(s) it obtains from a Reseller to the public for profit shall also be deemed a Reseller.

**"Service"** means service in its broadest and most inclusive sense, and includes any and all acts done, rendered, or performed and any and all things furnished or supplied by a Reseller in the provision of regulated offerings to their Customers.

**"Telecommunications service"** means service provided by the Company including voice, data, and all other types of communications services, under the Company's tariffs on file with the Public Utility Division of the Commission.

**"Underlying Carrier"** means the provider of telecommunications services whose network is being utilized to transmit and receive the Customer's telecommunications traffic.

SECTION 2 - RULES AND REGULATIONS

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SECTION 2 - RULES AND REGULATIONS (Continued)

2.1 - UNDERTAKING OF COMPANY

2.1.1 The Company's services are furnished for telecommunications originating and terminating within the State of Florida under terms of this tariff.

2.1.2 The Company installs, operates, and maintains the telecommunications services provided herein under the accordance with the terms and conditions set forth under this tariff. The Company may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the Customer, to allow connection of a Customer's location to the Company's network. The Customer shall be responsible for all charges due for such service arrangement.

2.1.3 The Company's services are provided on a monthly basis, and are available twenty-four (24) hours per day, seven (7) days per week.

2.2 - LIMITATIONS

2.2.1 Service is offered subject to the availability of the necessary facilities and equipment, or both facilities and equipment, and subject to the provisions of this tariff.

2.2.2 The Company reserves the right to discontinue or limit service when necessitated by conditions beyond its control, or when the Customer is using service in violation of provisions of this tariff, or in violation of the law.

2.2.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.

2.2.4 The Company does not offer services for resale by Customers unless such Customer has been granted a Certificate of Convenience and Necessity by the Commission to provide such services in the State of Florida.

2.2.5 All facilities provided under this tariff are directly or indirectly controlled by the Company and the Customer may not transfer or assign the use of service or

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facilities without the express written consent of the Company.

### 2.3 - TRANSFER OR ASSIGNMENT

2.3.1 After obtaining the Company's written consent, the Customer of record may assign or transfer the use of service where there is no interruption or physical relocation. All terms and provisions contained in this tariff will apply to any assignee or transferee. Services provided by the Company may not be transferred or assigned to a new Customer unless the following conditions have been met:

- (A) The Customer of record (assignor Customer) requests such assignment or transfer in writing at least forty-five (45) days prior to the effective date of any requested assignment or transfer; and,
- (B) The new Customer (assignee Customer) notifies the Company in writing that it agrees to assume all outstanding obligations of the former Customer for use of the Company's services. These obligations include all outstanding indebtedness for the use of the Company's service. Consent to such transfer or assignment will not be unreasonably withheld; and,
- (C) Prior written consent of the Company is secured. The Company agrees to respond to a request to assign or transfer to another Customer within thirty (30) days of receipt of the request.

2.3.2 As relates to the assignee or transferee, deposits may be required pursuant to Section 2.6 of this tariff.

2.3.3 Any permitted transfer or assignment of the Company's service will not relieve or discharge any Customer from remaining jointly and severally liable with the new Customer for any obligations existing at the time of transfer or assignment.

2.3.4 All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions of service.

### 2.4 - USE OF SERVICE

2.4.1 The Company's service(s) may be used for any lawful purpose consistent with the

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transmission and switching parameters of the telecommunications facilities utilized in the provision of such service(s).

2.4.2 The use of the Company's service(s) to make calls which might reasonably be expected to frighten, abuse, torment, or harass another, or in such a way as to unreasonably interfere with use by others, is prohibited.

2.4.3 The use of the Company's service(s) without payment for service(s) or attempting to avoid payment for service(s) by fraudulent means or devices, schemes, false or invalid numbers, false credit cards or false Phone Cards of the Company's or false numbers of such cards, is prohibited.

2.4.4 Resale of the Company's service(s) by Customers is prohibited unless and until the Customer has provided the Company with proof that the Customer has been granted a Certificate of Public Convenience and Necessity to provide such service(s) in the State of Florida.

2.4.5 The Company's service is available for use twenty-four (24) hours per day, seven days per week.

2.4.6 The Company does not transmit messages pursuant to the tariff, but its services may be used for that purpose.

2.4.7 The Company's service(s) may be denied for nonpayment of charges or for other violations of this tariff.

## 2.5 - LIABILITIES OF THE COMPANY

2.5.1 The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors or defects in transmission which occur in the course of furnishing service(s) or facilities in no event shall exceed an amount equivalent to the proportionate charge to the Customer for the period during which the faults in transmission occur.

2.5.2 The Company shall not be liable for claim or loss, expense or damage (including indirect, special or consequential damage), for any interruption, delay, error,

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omission, or defect in any service, facility or transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by an underlying carrier, by an Act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the company's direct control.

2.5.3 The Company will make no refund of overpayment by a Customer unless the claim for overpayment, together with proper evidence, is submitted within one (1) year from the date of alleged overpayment unless billing records prepared by the Company can be produced which would justify a credit beyond one year.

2.5.4 The Company shall not be liable for any claim, loss, or refund as a result of loss or theft of Customer-specific identifying codes issued for use with the Company's services.

2.5.5 The Company shall not be liable for any defacement of or damages to the premises of a Customer resulting from the furnishing of service(s) which is not the direct result of the Company's negligence.

## 2.6 - DEPOSITS AND INTEREST

2.6.1 The Company shall not require a deposit of a residential Customer who has received the same or similar type of classification of service for twelve (12) consecutive months and service was not terminated for nonpayment nor was payment late more than twice nor was a check for payment dishonored. The twelve (12) months service period shall have been within eighteen (18) months prior to the application for new service.

2.6.2 Although the Company does not normally collect deposits from its Customers, deposits may be required from Customers whose credit history is unacceptable or unavailable. The amount of the deposit shall not exceed an amount equal to two (2) months toll charges determined by actual or anticipated usage. The Company plan may allow Customers to pay deposits in installments.

2.6.3 A present Customer may be required to post a deposit as a condition of continued service if undisputed charges have become delinquent, with delinquent meaning

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a payment not received on or before the due date as posted on the bill for the Company's service, in two (2) out of the last twelve (12) billing periods or if the Customer has had service disconnected during the last twelve (12) months pursuant to Section 2.16.1 of these tariffs or has presented a check subsequently dishonored.

2.6.4 Interest on cash deposits shall be paid by the Company at no less than the rate calculated as follows:

- (A) For all Customer deposits returned within one (1) year or less, the interest rate shall be established the first day of January of each year to equal the average of the weekly percent annual yields on one (1) year U.S. Treasury Securities for September, October, and November of the preceding year. The interest rate shall be rounded to the nearest basis point.
- (B) For all Customer deposits held by the Company for more than one (1) year, the interest rate shall be established the first day of January of each year to equal the average of the weekly percent annual yields of 10-year U.S. Treasury Securities for September, October, and November of the preceding year. The interest rate shall be rounded to the nearest basis point.
- (C) After the interest rate is initially established, the interest rate(s) shall not change unless the application of the formulas above results in a change in interest rate(s) that is/are greater than two hundred (200) basis points. The Public Utility Division shall calculate the interest rate(s), and shall mail notice to the Company by December 15th of each year, only if a change in the rate(s) is/are necessary, otherwise the current interest rate(s) will remain in effect.

2.6.5 If refund of a deposit is made within thirty (30) days of receipt of deposit, no interest payment is required. If the Company retains the deposit more than thirty (30) days, payment of interest shall be made retroactive to the date of receipt of the deposit. No interest shall accrue on a deposit after discontinuance of service.

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- 2.6.6 The Company shall provide payment of accrued interest for all Customers annually by negotiable instrument or by credit against current billing.
- 2.6.7 The deposit shall cease to draw interest on the date it is returned or credited to the Customer's account.
- 2.6.8 The amount of the deposit, with accrued interest, shall be applied to any unpaid charges at the time of a discontinuance of services. The balance, if any, shall be returned to the Customer within thirty (30) days after settlement of the Customer's account, either in person or by mailing it to the Customer's last known address.
- 2.6.9 If service is not connected, or after disconnection of service, the Company shall promptly and automatically refund the Customer's deposit plus accrued interest on the balance, if any, in excess of the unpaid bills for service furnished. A transfer of service from one (1) premise to another within the Company's service area shall not be deemed a disconnection, and no additional deposit may be required unless otherwise permitted by this tariff.
- 2.6.10 The Company shall automatically refund the deposit for residential service, with accrued interest, after twelve (12) months' satisfactory payment of undisputed charges and where payment was not late more than twice; provided, however, that service has not been disconnected within the twelve (12) month period. Payment of a charge shall be deemed satisfactory if received on or prior to the date the bill is due. Payment of a charge shall be deemed not satisfactory if made by a check subsequently dishonored. If the Customer does not meet these refund criteria, the deposit and interest may be retained in accordance with Section 2.6.3 of this tariff.
- 2.6.11 The Company may withhold refund or return of the deposit, pending the resolution of a dispute with respect to charges secured by the deposit.
- 2.6.12 The Company shall keep records to show the name, account number, and address of each depositor; the amount and date of the deposit; and, each transaction concerning the deposit.
- 2.6.13 The Company shall issue a receipt of deposit to each applicant from whom a

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deposit is received and shall provide means whereby a depositor may establish claim if the receipt is lost.

- 2.6.14 Such records shall be retained for two (2) years after deposit and/or interest is refunded or applied.
- 2.6.15 Upon the sale or transfer of the Company or operating units thereof, the seller shall file, with the application of transfer, a verified list of the information in Section 2.6.12, and the unpaid interest thereon. The information provided shall be treated as confidential and shall not be available for public inspection unless ordered by the Commission after notice and hearing.
- 2.6.16 The deposit made by the Customer with the Company at the time of application for service shall not constitute an advance payment to cover service bills, but for all purposes it is to be considered as security for the payment of monthly bills or other proper charges.

#### 2.7 - BILLING AND BILLING DISPUTES

- 2.7.1 Billing to Customers will be scheduled monthly. Usage charges are billed in arrears. Recurring fixed charges are billed monthly in advance. A bill will be considered rendered to the Customer when deposited in the United States mail with postage prepaid. If the delivery is by other than United States mail, the bill will be considered rendered when delivered to the last known address of the party responsible for payment.
- 2.7.2 The Customer is responsible for all charges including all calls placed from the Customer's location or by use of the Customer's authorization code(s).
- 2.7.3 Payment is due by the invoice date printed on the bill. Payments are sent to the address listed on the bill.
- 2.7.4 If a Customer's bill is not paid by the due date printed on the bill, the Company may impose a late charge of 1.5% per month on the delinquent amount.
- 2.7.5 Any objection to billed charges should be reported to the Company as soon as

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possible. Questions regarding the Company's services or charges assessed to a Customer's bill may be directed to the Company's Customer Service Department toll-free at (888) 773 -7677. The Company shall investigate the particular case and report the results to the Customer. During the period that the disputed amount is under investigation, the Company shall not pursue any collection procedures or assess late fees with regard to the disputed amount. The Customer shall be required to pay the undisputed part of the bill, and if not paid, the Company may discontinue service. In the event the disputed charges are not resolved, the Company shall inform the Customer that the Customer may utilize the complaint procedures of the Commission's Consumer Services Division. The Company shall provide the Customer with the following information:

Florida Public Service Commission

## 2.8 - (RESERVED FOR FUTURE USE)

## 2.9 - TAXES

The Customer is responsible for payment of any sales, use, gross receipts, excise or other local, state and federal taxes, charges or assessments, however designated (excluding taxes on the Company's net income) imposed on or based upon the provision, sale or use of the Company's services.

2.9.1 All state and local sales taxes are listed as separate line items on the Customer's bill and are not included in the quoted rate(s).

2.9.2 Other taxes, charges and the regulatory assessment shall be identified in the aggregate on the Customer's bill and shall not be included in the quoted rate(s).

2.9.3 Such taxes, charges, and assessments shall be billed to the Customers receiving service(s) within the territorial limits of such state, county, city or other taxing authority. Such billing shall allocate the tax, charge and/or assessment among Customers uniformly on the basis of each Customer's monthly charges for the types of service made subject to such tax, charge and/or assessment.

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## 2.10 - EQUIPMENT

- 2.10.1 The Company's facilities and service(s) may be used with or terminated in Customer-provided terminal equipment or Customer-provided telecommunications systems, such as a telephone set, PBX or key system. Such terminal equipment shall be furnished and maintained at the expense of the Customer. The Customer is responsible for all costs at its premises, including personnel, wiring, electrical power, and the like, incurred in the use of the equipment shall comply with the generally accepted minimum protective criteria standards of the telecommunications industry as endorsed by the Federal Communications Commission

## 2.11 - INSTALLATION AND TERMINATION

- 2.11.1 Service is installed upon mutual agreement between the Customer and the Company. The service agreement does not alter rates specified in this tariff.

## 2.12 - PAYMENT FOR SERVICE

- 2.12.1 All charges due by the Customer are payable to any agency duly authorized to receive such payments. The billing agency may be a LEC, credit card company, or other billing service. The terms and conditions for billing, payment and collection, including without limitation, any late payment charge, specified in the LEC's local exchange service tariff shall apply to charges of the Company when the LEC serves as the billing agent for the Company or buys the Company's accounts receivables. Terms of payment shall be according to the rules and regulations of the agency, but must comply with the Commission's rules and regulations.
- 2.12.2 Adjustments to the Customer's bills shall be made to the extent that

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circumstances exist which reasonably indicate that such changes are appropriate.

#### 2.13 - RETURNED CHECK CHARGE

- 2.13.1 If a check offered by a Customer for payment of service provided is dishonored, a returned check charge shall be applied in the amount of \$15.00.

#### 2.14 - CANCELLATION OF SERVICE BY CUSTOMER

- 2.14.1 A Customer may cancel service by providing written or verbal notice to the Company.

#### 2.15 - INTEREXCHANGE INTERCONNECTION FOR RESALE

- 2.15.1 Service(s) furnished by the Company may be connected with the services or facilities of an underlying carrier. Such service(s) or facilities, if used, are provided under the terms, rates and conditions of the underlying carrier. The Customer is responsible for all charges billed by the underlying carrier(s) for use in connection with the Company's service. Any special interface equipment or facilities necessary to achieve compatibility between carriers is the responsibility of the Customer.

#### 2.16 - DENIAL OR TERMINATION OF SERVICE

- 2.16.1 Service may be refused or terminated for any of the following reasons:

- (a) Nonpayment of a bill within the period prescribed in the Company's tariff.
- (b) Failure to make a security deposit
- (c) Violation of or noncompliance with any provision of law, Commission

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rules and regulations or the Company's approved tariffs.

(d) Excessive or improper use of telecommunications services, or used in such manner as to interfere with reasonable service to other Customers.

- 2.16.2 The Company shall provide documentation to the prospective Customer or current Customer stating the reason(s) for denial or termination of service.

## 2.17 - DISCONNECTION AND NOTICE

- 2.17.1 When service to a Customer is disconnected for nonpayment of a bill for services or failure to make a security deposit after a reasonable time, the Company shall give at least five (5) days written notice to the Customer of the Company's intent to discontinue service. Notice shall be mailed by the Company to the Customer's address. Notice will be deemed given to the Customer two (2) days after mailing by the Company.

- 2.17.2 Notices to the Customer shall contain the following information:

- (a) Name, address, and telephone number of Customer.
- (b) Statement of reason for proposed discontinuance of service.
- (c) The date on or after which service will be discontinued unless appropriate action is taken.
- (d) The telephone number of the Company where the Customer may make an inquiry.
- (e) Charges for reconnection.
- (f) The address and telephone number of the Commission's Consumer Services Division.

- 2.17.3 The Company shall not be required to give the written notice provided for in situations where the Company has evidence of fraudulent or illegal use of the Company's services, which if allowed to continue, would present a high risk of financial loss to the company.

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## 2.18 - REFUNDS OR CREDITS FOR INTERRUPTION OF SERVICE

- 2.18.1 The Customer shall be credited for an interruption of two hours or more at the rate of 1/720th of the monthly charge for the service affected for each hour or major fraction thereof that the interruption continues. Calculations of the credit shall be made in accordance with the following formula:

$$\text{Credit} = \frac{A}{720} \times B$$

"A" = outage time in hours

"B" = total monthly charge for affected facility, where applicable.

## 2.19 - INSPECTION, TESTING AND ADJUSTMENT

- 2.19.1 Upon reasonable notice, the facilities/equipment provided by the Underlying Carrier or the Reseller shall be made available to the Underlying Carrier or the Reseller for tests and adjustments as may be deemed necessary by the Underlying Carrier or the Reseller for maintenance. No interruption allowance will be granted for the time during which such tests and adjustments are made.

## 2.20 - CUSTOMER SERVICE

- 2.20.1 The Company shall maintain a toll-free number to enable Customers to contact the Company regarding, but not limited to, inquiries related to billing, making customer trouble reports, making oral cancellation of service, etc.

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SECTION 3 - DESCRIPTION OF SERVICE AND RATES

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### 3.1 - GENERAL

3.1.1 Rates and timing of calls may vary by product type, time of day, day of week, call mileage, access method, terminating area, or call duration. Calls are billed individually and on a monthly basis. Usage is billed in arrears.

3.1.2 Intrastate services are offered in conjunction with interstate services.

### 3.2 - TIMING OF CALLS

3.2.1 Billing for calls placed over the network is based in part on the duration of the call as follows, unless otherwise specified in this tariff:

- (A) Call timing begins when the called party answers the call (i.e., when two way communications are established). Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.
- (B) Chargeable time for calls ends when one of the parties disconnects from the call.
- (C) Minimum call duration periods for billing purposes vary by service option.
- (D) For billing purposes, usage after the initial period varies by service and is specified by service in this tariff.
- (E) The Company will not bill for unanswered calls. When a Customer indicates that he/she was billed for an incomplete call, the Company will reasonably issue credit for the call.

### 3.3 - CALCULATION OF DISTANCE ("V&H")

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Usage charges for all mileage-sensitive products are based on the airline distance between serving wire centers associated with the originating and terminating points of the call.

The service wire centers of a call are determined by the area codes and exchanges of the origination and destination points.

The distance between the wire center of the Customer's equipment and that of the destination point is calculated by using the vertical ("V") and horizontal ("H") coordinates found in Bellcore's V&H Tape and NECA FCC Tariff No. 4.

Step 1 - Obtain the "V" and "H" coordinates for the wire centers serving the Customer and the destination point.

Step 2 - Obtain the difference between the "V" coordinate of each of the wire centers. Obtain the difference between the "H" coordinates.

Step 3 - Square the differences obtained in Step 2.

Step 4 - Add the squares of the "V" difference and "H" difference obtained in Step 3.

Step 5 - Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.

Step 6 - Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the wire centers.

Formula:

$$\text{Mileage} = \sqrt{\frac{(V_1 - V_2)^2 + (H_1 - H_2)^2}{10}}$$

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3.4 - TIME OF DAY RATE PERIODS

3.4.1 The following rate periods apply to all service offerings and, unless otherwise specified, applicable rate periods (Day, Evening, Night/Weekend) are indicated in the chart below:

	MON	TUE	WED	THUR	FRI	SAT	SUN
8:00 AM TO 5:00 PM*	DAYTIME RATE PERIOD						
5:00 PM TO 11:00 PM	EVENING RATE PERIOD (Non-Day)					EVE	
11:00 PM* TO 8:00 AM*	NIGHT/WEEKEND RATE PERIOD (Non-Day)						

\* Up to, but not including

3.4.2 When a message spans more than one rate period, total charges for the minutes in each rate period are calculated and the results for each rate period are totaled to obtain the total message charge. If the calculation results in a fractional charge, the amount will be rounded down to the lower cent.

3.5 - HOLIDAYS AND RATES

3.5.1 The Company may designate certain holidays on which rates may be lower.

3.5.2 Company-recognized holidays are presented in Section 4, Page \_\_\_\_\_.

3.6 - PROMOTIONAL OFFERINGS

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3.6.1 The Company may from time to time engage promotional trial service offerings of limited duration, not to exceed ninety (90) days, designed to attract new subscribers or to increase subscriber awareness of a particular service offering. Such promotional offerings will be limited to specific dates, times, and locations. Except for the rates charged under such promotions, all other terms and conditions of service contained in this tariff will apply to the Company's promotional service offerings. The Company will notify the Director of Public Utility Division by letter specifying the services offered, terms of promotion, location, and dates of each promotional period, thirty (30) days in advance, for approval of promotional service offerings.

SECTION 4 – COMPANY SPECIFIC INFORMATION

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Application is hereby made to the Florida Public Service Commission for an order authorizing Soapstone Telecom LLC. To register as a telecommunications company in accordance with the 1996 Federal Telecommunication act. The following general information and specific exhibits are furnished in support there of:

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### General Information

4.1 Name of Applicant:

**Jack Farley**

**D/B/A Soapstone Telecom LLC**

Address of principal office of applicant.

**1600 SW Western Blvd Suite 290**

**Corvallis, OR 97333**

**v (541) 752- 9818**

**f (541) 752-1525**

**Form of business Soapstone is a Limited Liability Company**

Please address all correspondence concerning this application to:

**John Farley**

**v (541) 752- 9818**

**1600 SW Western Blvd Suite 290**

**Corvallis, OR 97333**

State or states under which applicant is organized and form of organization (Public Service, partnership, association, firm, individual, etc) Date of organization and term of duration thereof.

**Applicant is an Oregon Public Service, incorporated on Aug. 3,2000.**  
**Applicant's duration is perpetual.**

1. A general description of the property owned by applicant and the field of its operations.

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No property owned by applicant, the field of operation is Telecommunications.

2. **If a Public Service, the names and addresses of the ten common stockholders of applicant owing the greatest number of shares of common stock and the number of each shares owned by each, as follows:**

Name and address	Shares owned	Percentage of Voting
<b>Jeff Martian</b>	<b>50%</b>	<b>50%</b>
<b>Jack Farley</b>	<b>50%</b>	<b>50%</b>

3. Names and addresses of the officers and directors of company.

**Jeff Martin**  
**1600 SW Western Blvd Suite 290**  
**Corvallis, OR 97333**

**Jack Farley**  
**1600 SW Western Blvd Suite 290**  
**Corvallis, OR 97333**

4. Names and addresses of the officers and directors of any Public Service of similar organization holding a 5% of greater ownership or a management interest in the applicant. As to ownership, the amount and character of the interest must be indicated. A copy of any management agreement must be attached.

**No other interest or ownership**

5. Names and addresses of subsidiaries owned or controlled by applicant.

**None**

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**EXHIBIT-A**

Detailed description of the telecommunications services applicant intends to offer, designating geographic areas of operation and the location of other areas in which applicant is providing or has provided services, either independently of in connection with any other telecommunications company.

**Services offered will be local and long-distance telecommunications.**

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**EXHIBIT-B**

Current detailed balance Sheet

**Projected Balance Sheet filed under Exhibit H Data Request**

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**EXHIBIT-C**

Projected detailed income and profit and loss statement of applicant reflecting current and prior year balances for the twelve months ended as of the date of the balances sheet submitted as exhibit B, or if more readily available, for the period since the close of the proceeding calendar year. If balance sheet and income statement are not available, applicant must submit financial data sufficient to establish it possesses adequate financial resources to provide the proposed services.

**Soapstone Telecom LLC is a start-up company, projected financial information is filed under Exhibit H.**

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**EXHIBIT-D**

Latest annual report if any

**Not Applicable**

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### **EXHIBIT-E**

Detail of the type and quantity of equipment to be used in the operation capacity and expected use of such equipment, the method of transmission (i.e. copper cable, microwave, fiber optic, etc.) and a map depicting the physical route of transmission.

**Soapstone is facilities based local loop telecommunications service provider. We will provide local services and reselling long distance. Our plan is to provide community based facilities with traditional and new communications services. We plan to support approx 8 to 10 thousand customers per switch. We plan to lease local loop facilities from the ILEC and install outside plant when appropriate. We plan to install to (Nortel, Lucent ) manufacture carrier class 4/5 switches in or facilities.**

### **EXHIBIT-F**

A commitment for insurance of a performance bond by a company authorized to do business in Florida to cover any advances of deposits or a detailed description of the account to be maintained for customer deposits including the name of the depository and a copy of the deposit arrangement.

**At this time Soapstone Telecom LLC does not require or accept customer advances or deposits in Florida. Therefore, no bond or escrow account is required to register. If Soapstone Telecom LLC decides to take any customer advances or deposits, it will first make arrangements for a bond or escrow account satisfactory to the Florida Public Service Commission.**

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## EXHIBIT-G

(future use)

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### EXHIBIT-H

Such other facts, not set forth in proceeding exhibits as in the opinion of the applicant may be pertinent in support of the application.

## Five-Year Business Plan

### Executive Summary

The formation of Soapstone Telecom LLC was facilitated by the 1996 Telecommunications Act, which opened the local telecommunications market to competition from companies outside the Regional Bell Operating Company realm. Soapstone Telecom LLC is taking advantage of current regulatory changes in local telecommunications competition, becoming a facilities-based Competitive Local Exchange Company or CLEC. With a US telecommunication market opportunity of \$90 billion up for grabs, Soapstone Telecom LLC is taking the opportunity one step further by combining both the new local market opportunities with the existing long distance business opportunity. The dual offering of Class 4 long distance switching and a Class 5 local exchange access service provides the carrier and the business customer with a true competitive advantage. Communications companies in general have become too large to provide adequate customer service. Soapstone Telecom LLC plans to create a series of company's in the second and third tier cities through-out the Pacific Northwest that replicate the small rural telephone company in cost effectiveness, agility and community culture, with centralized support services, while providing superior service to urban and rural customers.

This business plan for Soapstone Telecom LLC is the model or the first of a series of small telephone companies of 8,000 customers/ports each. Each additional company will experience the same revenue while experiencing a 20% reduction in operating expenses due to shared centralized support services.

Soapstone Telecom LLC's market focus is to provide premium comprehensive communication services within a limited geographic region, with a primary market focus

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on mid-size business customers and secondary market of clustered residential customers.

Phase one of operation, Soapstone Telecom LLC will commence by reselling Local Incumbent Telephone Companies services as well as resale of Long Distance Services.

Phase two Soapstone Telecom LLC will install a Siemens switching center to compete as a facilities based competitor.

Soapstone Telecom LLC expects our revenues for this single company model to grow to \$5.6 million with net profits of \$1.3 million within five years. By the end of this plan, we project our model to produce a net profit margin of 24% that places Soapstone Telecom LLC among the top of current regional telephone companies.

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**Projected Balance Sheet**

	Year One	Year Two	Year Three	Year Four	Year Five
<b>Assets:</b>					
Cash & equivalents	182,997	109,139	236,836	111,284	798,373
Accounts receivable	158,125	246,050	325,945	400,020	474,694
<b>Current Assets</b>	<b>341,122</b>	<b>355,189</b>	<b>562,781</b>	<b>511,304</b>	<b>1,273,067</b>
Other Assets	3,126,818	3,831,846	4,215,489	4,395,132	4,420,489
<b>Total Assets</b>	<b>3,467,940</b>	<b>4,187,036</b>	<b>4,778,270</b>	<b>4,906,436</b>	<b>5,693,556</b>

**Liabilities & Owner Equity:**

Other current liabilities	20,000	39,756	47,819	55,052	59,242
Loan or Lease	1,637,500	1,762,500	1,650,000	787,500	187,500
<b>Current Liabilities</b>	<b>1,657,500</b>	<b>1,802,256</b>	<b>1,697,819</b>	<b>842,552</b>	<b>246,742</b>
Contribution in capital	2,300,000	2,300,000	2,300,000	2,300,000	2,300,000
Retained earnings	-489,560	84,780	780,451	1,763,883	3,146,814
<b>Total equity</b>	<b>1,810,440</b>	<b>2,384,780</b>	<b>3,080,451</b>	<b>4,063,883</b>	<b>5,446,814</b>
<b>Total Liabilities &amp; Equity</b>	<b>3,467,940</b>	<b>4,187,036</b>	<b>4,778,270</b>	<b>4,906,436</b>	<b>5,693,556</b>

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## Projected Income Statement

	Year One	Year Two	Year Three	Year Four	Year Five
Revenue Projection					
Switch	712,500	2,590,000	3,431,000	4,248,000	5,041,000
Add-On	106,875	362,600	480,340	552,240	655,330
Total Revenue	819,375	2,952,600	3,911,340	4,800,240	5,696,330
Less: Operating Expenses					
Personnel	593,456	947,100	1,115,700	1,367,700	1,442,400
Facilities	107,308	115,092	121,302	127,783	133,756
Contractors	60,000	90,000	120,000	160,000	190,000
Legal & Separations	42,000	42,000	42,000	42,000	42,000
Marketing	35,000	60,000	60,000	60,000	60,000
Other	43,737	41,132	45,224	49,316	49,816
Access & Billings	28,851	128,845	185,305	221,530	235,339
Total Operating Expense	910,353	1,424,169	1,689,531	2,028,329	2,153,302
BITDA	-90,978	1,528,431 52%	2,221,809 57%	2,771,911 58%	3,543,028 62%
Interest	114,000	211,500	198,000	94,500	22,500
Depreciation	284,582	686,071	864,357	1,038,357	1,215,643
Income Before Tax	-489,560	630,860	1,159,452	1,639,054	2,304,885
Income Tax	0	56,520	463,781	655,622	921,954
Net Income After Tax	-489,560	574,340 19%	695,671 18%	983,432 20%	1,382,931 24%
Unit Volumes					
No. of Subscribers	2,200	3,500	4,700	5,900	7,100
Per Sub. Local Access	\$375	\$370	\$365	\$360	\$355
Per Sub. Long Distance	\$375	\$370	\$365	\$360	\$355

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Add-on Revenue 15% 14% 14% 13% 13%

## Projected Statement of Cash Flows

	Year One	Year Two	Year Three	Year Four	Year Five
<b>Cash flows from operating activities</b>					
Net Income	-489,560	574,340	695,671	983,432	1,382,931
Depreciation	284,582	686,071	864,357	1,038,357	1,215,643
Receivable change	-158,125	-87,925	-79,895	-74,075	-74,674
Payable change	20,000	19,756	8,064	7,233	4,189
<b>Net cash from operations</b>	<b>-343,103</b>	<b>1,192,242</b>	<b>1,488,197</b>	<b>1,954,948</b>	<b>2,528,089</b>
<b>Less: Capital Expenditures</b>					
Office equipment	84,500	26,000	13,000	13,000	0
Switch facilities buildout	146,500	0	0	0	0
Switching system	737,500	0	0	0	0
Test equipment	20,600	0	0	0	0
Outside plant	2,422,300	1,365,100	1,235,000	1,205,000	1,241,000
<b>Total capital exp.</b>	<b>3,411,400</b>	<b>1,391,100</b>	<b>1,248,000</b>	<b>1,218,000</b>	<b>1,241,000</b>
<b>Increase (decrease) cash</b>	<b>-3,754,503</b>	<b>-198,858</b>	<b>240,197</b>	<b>736,948</b>	<b>1,287,089</b>
<b>External financing activity</b>					
Borrowings/Lease	1,637,500	125,000	-112,500	-862,500	-600,000
Stock sale	2,300,000	0	0	0	0
<b>Net financing</b>	<b>3,937,500</b>	<b>125,000</b>	<b>-112,500</b>	<b>-862,500</b>	<b>-600,000</b>
<b>Net cash</b>	<b>182,997</b>	<b>-73,858</b>	<b>127,697</b>	<b>-125,552</b>	<b>687,089</b>

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Beginning cash	0	182,997	109,139	236,836	111,284
Ending cash	182,997	109,139	236,836	111,284	798,373

---

- 3. Soapstone Telecom LLC plans to collect and remit revenues to the appropriate state and federal excise taxes, universal service fund, federal subscriber line charge and payment of state and municipal utility tax (see Excise Tax Fact Sheet attached).**

Customers will be billed on a monthly cycle. Appropriate state and federal excise taxes, universal service fund, federal subscriber line charge will be billed and collected at the customers monthly billing cycle. Monies collected will be paid to state federal and local agencies on a regular payment cycle.

- 4. Soapstone Telecom LLC will address the technical and compensation issues of interconnection and collocation with other local exchange carriers to provide the proposed services.**

The question posed is an open ended question that can be better answered by referring to the Executed interconnect agreement between US West and Soapstone Telecom LLC, that more completely answers that question more in detail, that has been submitted to the Public Utilities commission of Florida for review and approval.

- 5. Soapstone Telecom LLC will provide a numbering plan including whether our company has requested a Central Office Code,**

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***how many codes our company will use and whether our company performs billing validation for transactions billed to our customers.***

Soapstone Telecom LLC plans to use of Bell-Core Industry standards for numbering plan policies. Soapstone Telecom LLC has no requirement for a Central Office Code at this phase of operation based on resale of Incumbent services.

**6. Soapstone Telecom LLC proposed hardware, software and system configurations.**

- The current resale of incumbent services, phase of the company limits the requirement for hardware and software systems. When Soapstone Telecom LLC deploys phase two of operation we are planning a facilities based system with a Siemens or Lucent switching center, customer service software, OSS software, Out-side plant records, CAD systems, Remedy trouble ticketing system, accounting system, and Out-sourced billing services.

**7. Management team names, titles, addresses and phone numbers.**

President /Technical Operations  
Jack Farley  
1600 SW Western Blvd, Suite 290  
Corvallis, OR 97333  
v (541) 752 9818  
f (541) 752 1525

**8. Please provide a description of the history of your company and projected market share.**

Soapstone Telecom LLC is an Oregon Public Service formed in August 2000. Soapstone Telecom LLC's plans are to be a small regional full service telephone company providing service in second and third tier communities. We believe there is value in remaining small providing services to mid size business in smaller communities. Our goals are to develop a series of small regional companies throughout the United States. Soapstone Telecom LLC projects a 1% market share within the next five years.

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SECTION 5 – DESCRIPTION OF SERVICES AND RATES AND CHARGES

5.1 CONNECTION CHARGE

5.1.1 General

The Connection Charge is a nonrecurring charge which applies to the following: (a) the installation of a new service; (b) the transfer of an existing service to a different location; (c) a change from one class of service to another at the same or a different location; or (d) restoral of service after suspension or termination for nonpayment. Connection Charges are listed with each service to which they apply.

5.1.2 Exceptions to the Charge

- a. No charge applies for a change to a service for which a lower monthly rate applies, made within 90 days after any general rate increase, if a lower grade of service is offered in the customer's exchange.
- b. No charge applies for one change in the class of residence service, provided that the change is ordered within 90 days of the initial connection of the customer's exchange service.

SECTION 5– DESCRIPTION OF SERVICES AND RATES AND CHARGES (CONTINUED)

- c. The Company may from time to time waive or reduce the charge as part of a promotion. See Section 5.2.

5.2 RESTORAL CHARGE

A restoral charge applies each time a service is reconnected after suspension or termination for nonpayment but before cancellation of the service, as deemed in Section I of this Tariff.

<u>Business</u>	<u>Residential</u>
\$ 20.00	\$20.00

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### 5.3 MOVES, ADDS AND CHANGES

The Company alone may make changes in the location of its lines and equipment. When it is found that a move or change of such lines or equipment has been made by others, the Connection Charge for the underlying service will apply as if the work had been done by the Company.

The customer will be assessed a charge for any move, add or change of a Company service. Move, Add and Change are defined as follows:

**Move:** The disconnection of existing equipment at one location and reconnection of the same equipment at a new location in the same building or in a different building on the same premises.

**Add:** The addition of a vertical service to existing equipment and/or service at one location.

**Change:** Change - including rearrangement or reclassification - of existing service at the same location.

Residence Charge per:	<u>Move</u>	<u>Add</u>	<u>Change</u>
	\$15.00	\$15.00	\$15.00
Business Charge per:	<u>Move</u>	<u>Add</u>	<u>Change</u>
	\$15.00	\$15.00	\$15.00

### 5.4 CHARGES ASSOCIATED WITH PREMISES VISIT

#### 5.4.1 Terms and Conditions

The customer may request an estimate or a firm bid before ordering wire installation work to be done. When an estimate is provided, the estimate is not binding on the Company and the charge to be billed will be based on the actual time and materials charges incurred. When a firm bid is provided at customer request, the charge to be billed is the amount quoted to the customer for the work requested.

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Inside Wire charges apply per service call when billable premises work is performed on noncomplex premises wire and jacks. Residence and Business charges may differ. Such charges are due and payable when billed.

Noncomplex wire, jacks and materials include:

- ? 2 to 6 pair inside wire
- ? Faceplates
- ? RJ11C, RJ14C, RJ11W and RJ14W type station jacks
- ? Staples, screws, nail, tape, connectors, etc.

#### 5.4.2 Trouble Isolation Charge

When a visit to the customer's premises is necessary to isolate a problem reported to the Company but identified by the Company's technician as attributable to customer-provided equipment or inside wire, a separate charge applies in addition to all other charges for the visit.

Per Premises Visit, Residence:	\$60.00
Per Premises Visit, Business:	\$60.00

#### 5.4.3 Inside Wire Maintenance and Installation

The customer may provide inside wiring for single-line station equipment or may elect to have the Company's technicians install or maintain inside wire.

##### 5.4.3.1 Inside Wire Installation Charge

Flat Installation Charges apply when a customer requests new noncomplex wire and jack installation or requests existing noncomplex wire and jack moves, changes, removals, rearrangements, replacements or pre-wiring.

Material is included in each time increment charge.

Flat Jack Installation Charge  
Per order, per premises

- 1st Jack	.....	\$75.00
- Each Additional, Prewired	.....	\$25.00

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\$75.00

- Each Additional, Unwired

Flat Wire Installation Charge  
Per wall, per wire pull, Residence ..... \$75.00

Flat Wire Installation Charge  
Per wall, per wire pull, business ..... \$75.00

#### 5.4.3.2 Flat Inside Wire Maintenance Charge

The Flat Inside Wire Maintenance Charge applies when a customer requests noncomplex wire and jack maintenance and does not subscribe to the Inside Wire Maintenance Option. Material is included in the Flat Time and Materials Charge.

Per Premises Visit, Residence ..... \$50.00  
Per Premises Visit, Business ..... \$50.00

#### 5.4.4 Inside Wire Maintenance and Installation

The customer may provide inside wiring for single-line station equipment or may elect to have the Company's technicians install or maintain inside wire.

##### 5.4.4.1 Inside Wire Installation Charge

Flat Installation Charges apply when a customer requests new noncomplex wire and jack installation or requests existing noncomplex wire and jack moves, changes, removals, rearrangements, replacements or pre-wiring.

Material is included in each time increment charge.

Flat Jack Installation Charge  
Per order, per premises  
--1st Jack ..... \$50.00  
- Each Additional ..... \$25.00  
  
Flat Wire Installation Charge ..... \$75.00  
Per wall, per wire pull

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#### 5.4.4.2 Flat Inside Wire Maintenance Charge

The Flat Inside Wire Maintenance Charge applies when a customer requests noncomplex wire and jack maintenance and does not subscribe to the Inside Wire Maintenance Option. Material is included in the Flat Time and Materials Charge.

Per Premises Visit \$50.00

#### 5.4.4.3 Monthly Inside Wire Maintenance Option

The Monthly Inside Wire Maintenance Option provides subscribers paying a monthly fee with ongoing maintenance of noncomplex wire and jack. Premises Visit Charges and Time and Material Charges are waived for maintenance work provided under the terms of the Monthly Inside Wire Maintenance Option.

Inside Wire Monthly  
Maintenance Option  
(per residence account) \$3.00

### 5.5 PRIMARY INTEREXCHANGE CARRIER CHANGE CHARGE

Customers may be presubscribed to the carrier of their choice for both interLATA and intraLATA service. The customer will incur a charge each time there is a change in the long distance carrier associated with the customer's intraLATA or interLATA service after the initial installation of service.

Residential and Business \$ 5.00

## **SECTION 6 - RESIDENTIAL NETWORK SWITCHED SERVICES**

### 6.1 GENERAL

Residential Network Switched Service provides a residential customer with a connection to the Company's switching network which enables the customer to:

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- a) place and receive calls from other stations on the public switched telephone network;
- b) access the Company's local calling service;
- c) access the Company's operators and business office for service related assistance; access toll-free telecommunications services such as 800 NPA; and access 911 service for emergency calling; and
- d) access the service of providers of interexchange service. A customer may presubscribe to such provider's service to originate calls on a direct dialed basis or to receive 800 service from such provider, or may access a provider on an ad hoc basis by dialing the provider's Carrier Identification Code (10XXX).

## 6.2 SERVICE DESCRIPTIONS AND RATES

The following Residential Network Switched Service offered

All Residential Network Switched Service may be connected to customer-provided terminal equipment such as station sets or facsimile machines. Service may be arranged for two-way calling, inward calling only or outward calling only. Optional Voice Mail Service is available.

The following Custom Calling Service features are offered to Residential Network Switched Service Subscribers:

### 6.2.1 Residential Service

#### 6.2.1.1 Description

Flat Rate Service provides the customer with a single, analog, voice-grade telephonic communications channel that can be used to place or receive one call at a time. Service to points within the local calling area is included in the charge for Flat Rate Service

Each Flat Rate Service line corresponds to a single, analog, voice-grade channel that can be used to place or receive one call at a time. Flat Rate Service lines are provided for connection to a single, customer-provided station set or facsimile machine.

Each Flat Rate Service Line has the following characteristics:

Terminal Interface:

2-wire

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Signaling Type: Loop Start

Pulse Type: Dual Tone Multi-Frequency (DTMF)

Directionality: Two-way, In-Only, or Out-Only, as specified by the customer.

RESIDENCE

	MONTHLY RATE
▪ Caller Identification-Name & Number	\$5.95
▪ Caller Identification-Number	5.50
▪ Call Rejection -Discounted	4.50 2.25
▪ Call Transfer	6.00
▪ Call Waiting	3.00
▪ Call Waiting Identification	5.00
▪ Continuous Redial - Discounted	3.50 1.75
▪ Dial Call Waiting	2.15
▪ Directed Call Pick Up	1.00
▪ Directed Call Pick Up With Barge-In	1.00
▪ Distinctive Alert	1.00
▪ Do Not Disturb	4.50
▪ Hot Line	2.00
▪ Last Call Return	2.95

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- Priority Call 3.50
- - Discounted 1.75

RESIDENCE

MONTHLY  
RATE

- Remote Access Forwarding 5.00
- (Call Following) 2.50
- - Discounted
- The Real Deal 14.95
- Scheduled Forwarding 6.00
- - Discounted 3.00
- Selective Call Forwarding 3.50
- Three-Way Calling 2.95
- Warm Line 2.50
- Wireless Extension 4.95
- Custom Calling Services, per occurrence
- Call Trace, per activation
- Business \$1.50
- Residence 1.50
- Usage Basis Continuous Redial,  
per activation
- Residence 0.75
- Usage Basis Last Call Return,  
per activation
- Residence 0.75
- Usage Basis Three-Way Calling,  
per activation
- Residence 0.75

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Monthly rate does not apply to customers using the service on a per activation basis

Rates and Charges

	NONRECURRING CHARGE	MONTHLY RATE
▪ Residence Line, per line	\$31.00	\$12.50

The following nonrecurring charge applies per request on a per line basis to establish or change Custom Calling Service features, a package of Custom Calling Service features or any combination of packages and features.

	NONRECURRING CHARGE
▪ Residence	\$ 7.00

## **SECTION 7 - BUSINESS NETWORK SWITCHED SERVICES**

### 7.1 GENERAL

Business Network Switched Service provide a business customer with a connection to the Company's switching network which enables the customer to:

- a) receive calls from other stations on the public switched telephone network;
- b) access the Company's local calling service;
- c) access the Company's operators and business office for service related assistance; access toll-free telecommunications service such as 800 NPA; and access 911 service for emergency calling; and
- d) access the service of providers of interexchange service. A customer may presubscribe to such provider's service to originate calls on a direct dialed basis or to receive 800 service from such provider, or may access a provider on an ad hoc basis by dialing the provider's Carrier Identification Code (10XXX).

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Business Network Switched Service is provided via one or more channels terminated at the customer's premises. Each Business Network Switched Service channel corresponds to one or more analog, voice-grade telephonic communications channels that can be used to place or receive one call at a time.

## 7.2 SERVICE DESCRIPTIONS AND RATES

All Business Network Switched Service may be connected to customer-provided terminal equipment such as station sets, key systems, PBX systems, or facsimile machines. Service may be arranged for two-way calling, inward calling only or outward calling only. Optional Voice Mail Service is available.

### 7.2.1 Basic Business Line Service

#### 7.2.1.1 General

Basic Business Line Service provides a customer with a one or more analog, voice-grade telephonic communications channel that can be used to place or receive one call at a time. Local calling service is available at a flat rate included in the line price, or on a message usage basis. Basic Business Lines are provided for connection of customer-provided single-line terminal equipment such as station sets or facsimile machines.

Each Basic Business Line has the following characteristics:

Terminal Interface: ..... 2-wire

Signaling Type: Loop start

Pulse Types: Dual Tone Multifrequency (DTMF)

Directionality: Two-Way, In-Only, or Out-Only, at the option of the customer

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**BUSINESS**

**Monthly Rate**

● Call Forwarding	
-Busy Line (expanded)	\$3.00
-Busy Line (external)	1.00
-Busy Line (overflow)	2.00
-Busy Line (programmable)	5.50
-Busy Line/Don't Answer (expanded)	4.00
-Busy Line (external )Don't Answer	2.50
-Busy Line (overflow) Don't Answer	3.50
-Don't Answer	2.00
-Don't Answer (expanded)	2.80
- Don't Answer (programmable)	4.50
- Variable	2.80
● Caller Identification-Name & Number	7.95
● Caller Identification-Number	7.50
● Call Manager Connection	19.95
- with Call Waiting	
- with U S WEST Receptionist	19.95
- with Call Waiting ID	19.95
● Call Rejection	4.50
● Call Transfer	6.00
● Call Waiting	2.80
● Continuous Redial	3.50

**BUSINESS**

**MONTHLY  
RATE**

● Dial Call Waiting	\$2.15
● Directed Call Pick Up	1.00

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• Directed Call Pick Up With Barge-In	1.00
• Distinctive Alert	1.00
• Do Not Disturb	4.50
• Hot Line	2.00
• Last Call Return	3.00
• Priority Call	3.50
• Remote Access Forwarding	5.95
• Scheduled Forwarding	6.95
• Selective Call Forwarding	3.50
• Three-Way Calling	2.80
• Warm Line	2.50
• Wireless Extension	4.95
▪ Call Waiting, Call Forwarding-Variable, Three-Way Calling on the same line	\$7.45
▪ Call Waiting, Call Forwarding-Variable, Speed Calling, 8-number capacity on the same line	7.45

**BUSINESS**

**MONTHLY  
RATE**

▪ Call Waiting, Call Forwarding-Variable, Speed Calling, 30-number capacity on the same line	10.20
▪ Call Waiting, Three-Way Calling, speed Calling, 8-number capacity on the same Line	7.45
▪ Call Waiting, Three-Way Calling, Speed Calling, 30-number capacity on the	

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10.20

same line

- Call Waiting, Call Forwarding-Variable, Three-Way Calling, with or without Speed Calling, 8-number capacity on the same line 10.20
- Call Waititing, Call Forwarding-Variable, Three-Way Calling, Speed Calling, 30-number capacity on the same line 13.00
- Call Forwarding-Variable, Three-Way Calling, Speed Calling, 8-number capacity on the same line 7.45
- Call Forwarding-Variable, Three-Way Calling, Speed Calling, 30-number capacity on the same line 10.20
- Abbreviated Access, one-digit -Each line arranged 0.50
- Abbreviated Access, two-digit -Each line arranged 0.50

**BUSINESS**

**MONTHLY RATE**

- Call Forwarding
- Busy Line (expanded) 1.25
- Busy Line(overflow) 0.45
- Busy Line (programmable) 1.85
- Busy Line (overflow)/Don't Answer 0.95
- Busy Line/Don't Answer (expanded) 2.60
- Don't Answer 0.75
- Don't Answer (expanded) 2.00
- Don't Answer (programmable) 2.60
- Variable 2.45

**Custom Calling Services, each line**

- Call Trace, per activation -Business \$1.50

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- Usage Basis Continuous Redial,  
per activation  
-Business 0.75
- Usage Basis Last Call Return,  
per activation  
-Business 0.75
- Usage Basis Three-Way Calling,  
per activation  
- Business 0.75  
- Residence 0.75

Monthly rate does not apply to customers using the service on a per activation basis

**BUSINESS**

**MONTHLY  
RATE**

- Abbreviated Access, One-Digit  
- Each shared speed call list \$20.00  
- Each line arranged 0.50
- Abbreviated Access, Two-Digit  
-Each shared speed call list 30.00  
-Each line arranged 0.50
- Call Trace, per activation  
-Business \$1.50

Monthly rate does not apply to customers using the service on a per activation basis

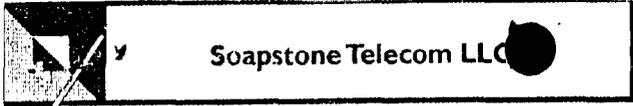
Rates and Charges

	NONRECURRING CHARGE	MONTHLY RATE
▪ Business Line, per line	48.00	26.60
▪ Rates and Charges		

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ALEC Appl

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Suite 290  
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Phone: (541) 752 9818  
Fax: (541) 752 1525  
Email: wwjd123@earthlink.net

John Farley  
Regulatory Affairs

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**SSI**  
**SoapStone**

Soapstone Telecom LLC  
1600 SW Western Blvd  
Suite 290  
Corvallis, Oregon 97333

DEPOSIT DATE  
D364 SEP 20 2003

DD1433-TX

Dear Sir or Madam:

Please find enclosed the original and six (6) copies of the application form along with a check for \$250.00.

Thank you  
*John Farley*  
John Farley  
Regulatory Affairs Contact

SOAPSTONE LLC CORVALLIS, OR 541-752-9818		107
PAY TO THE ORDER OF <u>Florida Public Service Comm</u>		24-22-1230
<u>two hundred and fifty</u>		DATE <u>9-14-00</u>
\$ <u>250.00</u>		DOLLARS <input checked="" type="checkbox"/>
FOR <u>Jack Farley</u>		www.usbank.com