

ORIGINAL

020329-11

April 11, 2002 .

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 Att: Angela Fondo, Regulatory Analyst

Please find enclosed:

1-6 copies of appplication from NACS Communications Inc d/b/a Texcom USA for an original certificate for providing Prepaid Calling Card Services within the State of Florida. 2-\$250.00 dollars fee check # 004145

Very truly yours,

Hernan/Brain C.O.O Texcom USA

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

person who forwarded oneck:

OS APR IS AN IC: 35

ASTNES NOITUBIATEIO

701 Brickell Avenue · Suite 1350 · Miami, Florida 33131 · Phone: (305) 379-5330 · Fax: (305) 379-5332

FPSC-PERMISSION OF FRK

- . .*
- This is an application for $\sqrt{}$ (check one): 1
 - ĊŃ Original certificate (new company).
 - () Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
 - ()Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
 - () Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company:

NACS COMMUNICATIONS

Name under which applicant will do business (fictitious name, etc.): 3.

TEXCOM USA

 $1 \in \times c_{2} \land h$ U.S A Official mailing address (including street name & number, post office box, city, state, zip 4. code):

Florida address (including street name & number, post office box, city, state, zip code): 5.

Select type of business your company will be conducting $\sqrt{(\text{check all that apply})}$:

2

() Facilities-based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24 471, and 25-24 473, 25-24.480(2).

- ()Operator Service Provider - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller company has or plans to have one or more switches but () primarily leases the transmission facilities of other carriers. Bills its own customer base for services used
- () Switchless Rebiller - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- ()Multi-Location Discount Aggregator - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
- $\langle \mathcal{N} \rangle$ Prepaid Debit Card Provider - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.
- 7. Structure of organization;

. .

-) Individual
-) Foreign Corporation
-) General Partnership (
-) Other
- (★) Corporation

) Foreign Partnership

) Limited Partnership (

8. <u>If individual</u>, provide:

- 9. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida:
 - (a) The Florida Secretary of State Corporate Registration number:
- 10. <u>If foreign corporation</u>, provide proof of authority to operate in Florida:
 - (a) The Florida Secretary of State Corporate Registration number:
- 11. <u>If using fictitious name-d/b/a</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:
 - (a) The Florida Secretary of State fictitious name registration number: <u>G96026900055</u>
- 12. If a limited liability partnership, provide proof of registration to operate in Florida:
 - (a) The Florida Secretary of State registration number: _____

13. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Title:		
Addre	\$\$:	
City/S	tate/Zip:	
Telepl	10ne No.:	Fax No.:
Intern Intern	et E-Mail Address:	
Intern	et website Address	
(a)		
	e F.E.I. Number (if applicable):): <u>59-3100704</u>
Provid	e the following (if applicable):	
Provid (a)	e the following (if applicable): Will the name of your compar	mber: <u>59-3100}04</u> ny appear on the bill for your se services?
Provid (a) (b) Name	e the following (if applicable): Will the name of your compar (X) Yes () No If not, who will bill for your s	ny appear on the bill for your se ervices?
Provid (a) (b) Name	e the following (if applicable): Will the name of your compar (X) Yes () No If not, who will bill for your s	ny appear on the bill for your se ervices?
Provid (a) (b) Name Title:_	e the following (if applicable): Will the name of your compar (X) Yes () No If not, who will bill for your s	ny appear on the bill for your se ervices?

(c) How is this information provided?

17. Who will receive the bills for your service?

4.2

- () Residential Customers (X) Business Customers
- () PATs providers () PATs station end-users
- () Hotels & motels () Hotel & motel guests
- () Universities () Universities dormitory residents
- () Other: (specify)_____,

Internet Website Address:

18. Who will serve as liaison to the Commission with regard to the following?

(a) <u>The application</u>:

Name: <u>ITER NAN BRAIN</u> Title: <u>CHIEF OPERATING OFFICER</u> Address: <u>FOI BRICKIELL AUE. #1350</u> City/State/Zip: <u>MIAMI FL. 33131</u> Telephone No.: <u>(305)379532</u> Internet E-Mail Address: <u>ILDNain Etexcom-USA</u>

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2). (b) Official point of contact for the ongoing operations of the company:

19. List the states in which the applicant:

. . . **:**

(a) has operated as an interexchange telecommunications company.

FLURIDA

- (b) has applications pending to be certificated as an interexchange telecommunications company.
 - FLINDA

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25 24-470, 25-24 471, and 25-24.473, 25-24.480(2)

(c)	is certificated to operate as an interexchange telecommunications company.
(d)	has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.
(e)	has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
(f)	has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
GL	FLORIDA VANA TOWPHELL & THE WORT & JURY DECODED THAT

NACS WYMUN LATINS WAS NOT LIABLE.

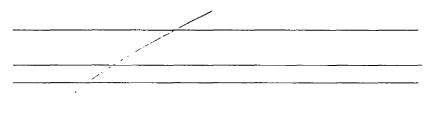
FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24 471, and 25-24.473, 25-24.480(2).

. 2

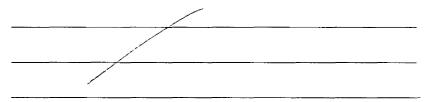
20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

- 2

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, <u>please explain</u>.



(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.



21. The applicant will provide the following interexchange carrier services $\sqrt{}$ (check all that apply):

a._____ MTS with distance sensitive per minute rates

Method of access is FGA Method of access is FGB Method of access is FGD Method of access is 800

b._____ MTS with route specific rates per minute

Method of access is FGA Method of access is FGB Method of access is FGD Method of access is 800

c._____ MTS with statewide flat rates per minute (i.e. not distance sensitive)

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2).

_ Method of access is FGA
Method of access is FGB
Method of access is FGD
Method of access is 800
d MTS for pay telephone service providers
e Block-of-time calling plan (Reach Out Florida, Ring America, etc.).
f 800 service (toll free)
g WATS type service (bulk or volume discount)
Method of access is via dedicated facilities
Method of access is via switched facilities
h Private line services (Channel Services)
(For ex. 1.544 mbs., DS-3, etc.)
I. Travel service
Method of access is 950
Method of access is 800
j 900 service
k Operator services
Available to presubscribed customers
Available to non presubscribed customers (for example, to
patrons of hotels, students in universities, patients in
hospitals).
Available to inmates

. :

- 22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

23. Submit the following:

. .•

A. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

B. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements are true and correct</u> and should include:

- 1. the balance sheet;
- 2. income statement; and
- 3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

RESUMES

1.- Carlos Lillo, C.E.O
 2.- Eduardo Cepeda, Director of Opertions
 3.-Alvaro Franco, Switching Manager

. .*

CARLOS LILLO

17075 SW 74 Place, Miami, Florida 33157 Phone: (305) 3781493 - Email: clillo@texcom-usa.com

PROFESSIONAL SUMMARY

- Successful senior executive with 18 years experience in the Telecommunications industry. Strong P&L background managing sales, marketing, product development, operations and customer service.
- Highly skilled at defining and achieving revenue and cost/expense objectives, strategic business plans, product strategies, tactical sales and marketing plans and process improvement initiatives.
- Experienced in company capitalization activities, budget plans and investor relations.
- Broad experience in building, managing and motivating sales, marketing and service organizations. Proven track record in sales goal attainment and developing multi-faceted distribution channels.
- Extensive experience in software and hardware product, system and network solutions. Intimate knowledge of software based networking and digital wireless access technologies.

PROFESSIONAL EXPERIENCE

TEXCOM USA , MICL, TELEINVEST .U.S.AJANUARY 99- PRESENTCEO

- Responsible for implementing company strategy , business development and operation for this group of companies
- Restructuring commercial department: Four line of business were created Equal access (1010093), Prepaid calling card, Network services, Wholesale LD
- Operations : technical platforms were created in order to support new lines of business ,including Bell South FGD interconnection Ss7 Interconnections Clec interconnections IP networks
 Operational Agreements with LD Carriers in Latin America

ч e

CARLOS LILLO – 2

TEXCOM S.A. – Santiago, Chile April 94 - 99

General Manager

ч e

- General Manager of Texcom, S.A. and affiliates companies in USA Texcom USA, Colombia - Colomsat, Venezuela - Perusat, Mexico - Texcom-Mexico, Bolivia - Datacom, Brazil, Argentina y Ecuador.
- Established the company's first telecommunication network in the US and Latin America from its inception to actual fixed assets of US\$62 million.
- Recruitment of key personnel, development of company business plan, development of a sales and marketing organization/tools to include a sales funnel, marketing collateral and product management function, institutionalization of a company benefits program and establishment of a financial infrastructure.
- Development of different services in the US and Latin America (Microwave) Networks, Equal Access, Carrier Sales, Private Networks, Frame Relay, X 25).
- During this tenure revenue growth increased from US\$9.7 millions in 1994 to \$54 millions in 1997.

TEXCOM S.A. HOLDING – Santiago, Chile July <u>93</u> – March 94 Vice-president Business Development

- This holding company provided opportunity to create strategic business plan for expansion project into Latin America and USA for the companies owned in this region.
- Major accomplishment was to increase revenue by 485% from \$2 millions to US\$9.7 millions.

TECOM S.A. – Santiago, Chile	1989 - 1993
Executive Vice President	

• Acting as the deputy General Manager, was responsible for the creation of TECOM, S.A. from previous company named TECOM LIMTED.

CARLOS LILLO - 3

- Responsible for implementing sales strategy of Telecommunication Networks for local business (mainly banking industry), business development and maintaining the relationship with foreign companies represented by TECOM in Chile.
- Participated in the creation of Telecommunication Companies in Argentina and Brazil.

TECOM LTD.	1982 - 1988
Senior Sales Manager	1987 - 1988
Chief Engineer	1986 - 1987
Engineer	1982 - 1985

- The positions held in this newly created company throughout the years transitioned from a technical role to a direct sales role to gain major account experience selling telecommunication products.
- Covered all aspects of sales/engineering including purchasing, installation and maintenance of telecommunication equipment, product management, marketing, project management and the design of networks projects.
- Responsible for the planning, development and project execution for network sales to telecommunication companies and multi-nationals.
- Develop and maintain the relationship with the manufacturers represented by TECOM.
- Different technical positions in engineering that covered from installation and maintenance of telephone switches, creation of engineering and manufacturing department to engineer in charge of operations.

EDUCATION & SKILLS

- B.S. Electrical Engineering, Universidad de Santiago de Chile
 1982
 Double major in electrical engineering and telecommunications.
- Attended numerous training courses and industry seminars 1984 Present
- Fully bilingual (English/Spanish)

EDUARDO R. CEPEDA

964 Shaw Circle Melbourne, Florida 32940 Tel.: (321) 757-0561 Home (321) 431-4334 cellular.

5 e

Career Summary___

- 1. 5 years in USA relocated from Chile, to take the position of Director of Transmission within Texcom USA/MICL, the Telex Chile's principal U.S. subsidiary located in Palm Bay, Florida. Currently as Director of Operations reporting to the C.E.O., in charge of 15 people among engineers, technicians and administrative people.
 - a) Director in charge of controlling the technical operations staff, consisting of six areas such as Operation Control Center for the Texcom's network around South America, Switching, Satellite Teleport, Customer Service, M.I.S. and Provisioning.
 - b) Responsible for approving all new technical projects brought to the company as well as the execution of them.
 - c) Responsible for all the telecommunication costs, as far as report and control.
 - d) Setting all the technical goals of the teleport operations and ultimately responsible for all technical operations.
- 2. 5 years of work experience at CHILESAT, one of the three largest communications companies in Chile owned by Telex-Chile S.A. In charge of the Operation Department, supervising the whole operations, maintenance and running of nets via satellite and fiber optic.
 - a) Manager in charge of carrying out all analysis for the best performance of all national and international net via satellite of voice and data that Telex Chile owns in South America and U.S.A. To achieve a full knowledge of all net points, likewise the equipment utilized which is standard in all sites of the net.
 - b) In charge of carrying out all coordination of operations with different satellite stations around the world, in order to provide and distribute services through these systems. Permanent connection with Intelsat, organization that owns satellites this company works with.
 - c) Responsible for providing permanent support to the rest of the company technical departments in order to analyze feasible development of new projects and solving failures into the operation services as well as all kind of problems.
- 3. 3 years working in the Department of Projects of the Navy Telecommunications Service of Chile, integrating the design team, implement and start of the Navy's new digital net to support voice an data with Packet Switching technology (X.25), which include the operations of a variety of projects developed together to achieve the objective, participating in the following steps:
 - a) Analysis of cost efficiency of the proposal brought about to different providers, as much as the equipment as the signal carrier to be used, in order to define the later acquisition to one or more providers.

- b) Training taken in several universities and telecommunications companies in data transmission digital techniques, administration of PABX's, operation and maintenance of muxes nodes and administration and operation of digital nets.
- c) Expenses Control of the projects in their steps.
- d) Implementation of the systems and equipment in various point of the country, along with providing training to all operators of the new net.
- 4. Strong management skills.
- 5. Spanish and English proficiency.

Communications Knowledge

Satellite Communications and associated equipment. Data Transmission Techniques such as Packet Switching, Frame Relay, ATM, IP. Network Management Systems. Fiber Optic. Operation, Maintenance and Programming of a variety of equipment such as Data Multiplexors, PBX's and PABX's, Public switches, FRADS, VoIP and associated equipment, Pre-paid calling cards platforms.

EDUCATION_

1979 – 1982 Higher Level Technician – Chilean Navy – Electronic and Telecommunication Academy.
1990 – 1992 Courses, Seminars and Programs – Graduate Schools – Universidad Catolica de Valparaiso,
Universidad de Chile, Harris Corp., NEC Chile.

1997 Frame Relay Techniques and equipment associated - ASCEND COMM., Westford, Massachusetts.

José Alvaro Franco Inzunza

Camino del Tepeyac 4367, Residencial La Hacienda Monterrey, N.L. 528 359 2882, 528 359 2879 (Monterrey, N.L) 528 349 4329 (H, Monterrey, N.L.) Pager: (528) 356 6970 PIN: 425 0644 (Monterrey)

Professional goal: To achive the excellence in my professional performance, and help the development of the company and the people who I had the opportunity to colaborate with.

Professional Experience

GRUPO IUSACELL, S.A. de C.V.

From January of 1997 to present date

Monterrey, N.L.

Network Services Coordinator, Responsible of IUSACELL network coordination in the North Region of México, which includes Long Distance Switches, Paging Centrals and Transmitters, X 25 Nodes, and Satellital network, activities consist in analysis of the network performance, it's improving and expansion, standarization and support

GRUPO IUSACELL S.A. de C.V.

From March of 1995 December of 1996

México City

Support Stuff for the COR. (Network Operations Center) Working in the team responsible of the network monitoring system configuration, which involved the analysis of the logs and alarms generated by the Nortel Switch, their importance for the company, their correct configuration, and the correlation among them. The project also included integration of several network managment systems of other equipments, such as:

- TimePlex and Newbridge muñtiplexors network,
- CDPD Network
- Microwave network and last mile links
- EDA X 25 Nodes, etc.

Another project was the designing of a Trouble Ticket and it's flux trough the Company departments, which made possible to collect statistical data to achieve a higher level of efficency, by shorten response times and improving customer care, this Trouble Ticket made possible the to built a database of problems and solutions which in fact, helped to identify and improve weak areas of the equipment and the maintenance and operations procedures

Other Projects included the design, coordination and teaching a DMS-MTX Maintenance and Operations Course for untrained COR personnel mainly.

GRUPO IUSACELL S.A. de C.V.

From January of 1995 March of 1995

Juárez City, Chihuahua

Switching Coordinator. Being in charge of the analysis and performance optimization of the Switches over the North of México, maintenance, and operation coordination and installation supervision, including their translations, provisioning and standarization

Movitel del Noroeste S.A. de C.V.

Culiacán.Sinaloa

. .

Switching chief engineer. Being responsable of the operation and maintenance of MOVITEL's MTSO $(DMS-MT\lambda)$ in this city and the peripheral equipment connected to it, such as anti-fraud ans billing systems and IS-41 validation

Movitel del Noroeste S.A. de C.V.

Culiacán, Sinaloa

Switching engineer. As Switch operator, and as a support to the R.F. and transmission personnel

TVCULSA

Culiacán, Sinaloa

Maintenance Manager. Being responsable of the maintenance of the equipment of the local T.V station in this city (Channel 3)

TVCULSA

From February of 1990 until April of 1990

From May of 1990 until November of 1990

From November of 1990 until March of 1991

From March of 1991 until December of 1994

Culiacán, Sinaloa

Maintenance Engineer. Doing maintenance to the equipment of the local T.V. station, this included 's professional VCR, video cameras, audio and video processors, R.F. transmitters, etc.

Jun and July of 1989

HYLSA

Monterrey, Nuevo León Project engineer As a part of the pelletization pilot plant automatization team

Education

From August1984 until December of 1989 Instituto Tecnológico y de Estudios Superiores de Monterrey Monterrey, Nuevo León Electronics and Communications Engineering Bachelor, degree recognized by the South Universities Association From September of 1981 until July of 1984 Colegio de Bachilleres de Culiacán Culiacán, Sinaloa Senior High School Escuela Secundaria Técnica #1

Culiacán, Sinaloa Junior High School From September of 1978 until July of 1981

Other Courses

. .

• .

.

NORTEL Training Center Raleigh NC CCS7 Protocol	August of 1997.
"Alejo Peralta" IUSACELL Group Training Center . México City	July of 1997.
"Negotiate the best price, and more"	
NORTEL Customer Trining Center México City.	April of 1997.
DMS-250 Translations	
NORTEL Customer Training Center	November of 1996.
Bramalea, Ontario	
CCS7 Operations and maintenance	
NORTEL Customer Training Center Bramalea, Ontario	October of 1996.
DMS-300 Translations	
"Alejo Peralta" IUSACELL Group Training Center México City. <i>"CDMA".</i>	November of 1995.
NORTEL Customer Training Center México City. "DMS-MTX Real Time Capacity".	October of 1995.
"Alejo Peralta" IUSACELL Group Training Center México City. "Cellular Digital Packet Data".	August of 1995.
"Alejo Peralta" IUSACELL Group Training Center México City. "Service culture Basic Seminary".	June of 1995.

"Alejo Peralta" IUSACELL Group Training Center	February of 1995.
México City. "SDH".	
Instituto ZAM de Desarrollo Empresarial	May of 1994.
Culiacàn, Sin. "Sensibilización para la calidad y la productivid	ad".
Northern Telecom Customer Training Center	August of 1993.
Richardson, Texas. "DMS-MTX Advanced Maintenance".	
Northern Telecom Customer Training Center	Dicember of 1991.
Richardson, Texas. "DMS-MTX Power Maintenence".	
Northern Telecom Customer Training Center	August of 1991
Bramalea, Ontario. "DMS-MTX Internarional Maintenance".	
Northern Telecom Customer Training Center	August of 1991
Bramalea, Ontario. "DMS-MTX Translations Troubleshooting".	
Novatel Training Center	Diciember of 1990.
Calgary, Alberta. "NTI 800 Cell Site Operations and Maintenance)".
Northern Telecom Customer Training Center	November of 1990.
Bramalea, Ontario. "DMS-100 Translations Troubleshooting".	
Northern Telecom Customer Training Center	November of 1990.
Bramalea, Ontario. "Cellular Radio Delta DMS-MTX".	

•

. .*

•

4

Lenguages

Spanish, First Lenguage English, Second Lenguage

.

FINANCIAL CAPACITY

. .

FOR THE 12 PERIODS ENDED DECEMBER 31, 2000

v *		PERIOD TO DATE		YTD
	ACTUAL	PRIOR PERIOD	VARIANCE	ACTUAL
REVENUE:				
RECURRENT INCOME				
Int'l PT-to-PT Voice Channel	\$68,029.00	69,659.41	(1,630.41)	638,039.67
International Data Channel	26,364.00	25,033.88	1,330.12	591,522.12
Domestic Data Channels Deducated Private Network	250.00	250 00	.00	3,838.60
Equipment Rental	17,435.83 .00	25,249.83 .00	(7,814.00) .00	334,209.46
Interconnection Charges	10,163.88	10,163.88	.00	2,452.60 121,966.56
Management Fee	59,613.72	49,620.68	9,993 04	600,396.19
TOTAL RECURRENT INCOME	181,856.43	179,977.68	1,878.75	2,292,425.20
NON-RECURRENT INCOME				
Professional Services	1,524 42	520.88	1,003.54	21,578.65
Equipment Installation	.00	.00	.00	13,644.30
TOTAL NON-RECURRENT INCOME	1,524.42	520 88	1,003.54	35,222.95
SWITCHED SERVICES				
Int'l PST Traffic (Out)	840,619.21	413,254.50	427,364.71	11,417,099.02
Int'l VPN Traffic (In)	43.92	172.47	(128.55)	2,983.96
TOTAL SWITCHED SERVICES	840,663.13	413,426.97	427,236 16	11,420,082 98
DEBIT CARD SERVICES				
Prepaid Calling Cards	244,726 10	207,104 62	37,621 48	1,123,774.84
TOTAL DEBIT CARD SERVICES	244,726.10	207,104.62	37,621.48	1,123,774.84
DISCOUNTS AND CREDITS				
Credit Memos	.00	.00	.00.	(76,800 01)
TOTAL DISCOUNTS AND CREDITS	00	.00	.00	(76,800.01)
TOTAL REVENUE	1,268,770 08	801,030.15	467,739.93	14,794,705.96
DIRECT COSTS				
RECURRENT NETWORK TRANSMISSION				
Domestic Channels	27,889 99	27,889.99	.00	304,062.56
International Channels	111,535 16	139,812 41	(28,277.25)	1,624,400.17
Local Access Loops One Time Charges	19,162 05 291.00	19,162.05 .00	.00 291.00	230,483 01 1,441 00
TOTAL RECURRENT NETWORK TRANSM	158,878 20	186,864.45		
	156,678 20	100,004.45	(27,986.25)	2,160,386 74
NON-RECURRENT OPERATIONAL COST	10.07	(10.00)		
Telephone Repairs & Maintenance	42 25 .00	(42.25) 673.01	84 50	.00 673.01
Prepaid Calling Cards	13,830 64	10,937.67	(673 01) 2,892 97	79,217.19
Training Expense	.00	.00	00	735.00
Professional Services/Subs	34,346.86	43,992 81	(9,645.95)	514,425.76
TOTAL NON-RECURRENT OPERATIONA	48,219.75	55,561 24	(7,341.49)	595,050.96
NON-RECURRENT SWITCHED SVCS CO				
Int'l PST Traffic (In)	(374.70)	374 70	(749.40)	00
Int'l VPN Traffic (In)	921,245.36	472,426.70	448,818.66	10,187,931 46
TOTAL NON-RECURRENT SWITCHED S	920,870.66	472,801.40	448,069.26	10,187,931 46
TOTAL DIRECT COSTS	1,127,968.61	715,227.09	412,741.52	12,943,369.16
PROFIT AFTER DIRECT COSTS	140,801.47	85,803.06	54,998.41	1,851,336.80
INDIRECT COSTS				
NON-RECURRENT SALES PERSONNEL				
Commissions	16,906 39	.00	16,906 39	24,443.09
<u> </u>			······································	
TOTAL NON-RECURRENT SALES PERS	16,906.39	.00	16,906.39	24,443.09

.

FOR THE 12 PERIODS ENDED DECEMBER 31, 2000

	ACTUAL	PERIOD TO DATE PRIOR PERIOD	VARIANCE -	YTD ACTUAL
	ACTUAL	PRIOR PERIOD	VARIANCE	ACTUAL
ECURRENT SALES PERSONNEL COST	• • •			
401K Matching	\$.00	.00	.00	68 75
Vacation Pay Accrued Vacation Pay	302.90 128.85	913.64 138.47	(610 74) (9 62)	4,188.91
Overtime	.00	.00	.00	1,059.46 676.89
Salaries	12,018 93	14.041.66	(2,022.73)	134,474 61
nsurance-Health	1,980 34	1,940.58	39.76	18,880.98
ocial Security Expense	817.17	1,099.49	(282.32)	9,759.20
Medicare Expense	191 12	257.14	(66.02)	2,282.42
UTA/SUTA Expense nsurance- Work Comp	82.35 161.32	14.80 213.37	67.55 (52.05)	424.44 1,826.66
TOTAL RECURRENT SALES PERSONNE	15,682 98	18,619.15	(2,936.17)	173,642.32
ECURRENT ADMIN PERSONNEL COST				
01 K Matching	226 81	145.56	81.25	- 2,905.11
acation Pay Accrued	2,497 78	852.34	1,645.44	5,462.73
acation Pay	2,506 45	2,420.23	86.22	20,949.91
Overtime	567.53	336.35	231.18	3,914.74
alaries	92,971.56	83,578.32	9,393.24	887,381.71
nsurance - Health	5,177.14	4,799.18	377.96	67,650.73
ocial Security Expense Iedicare Expense	4,470.90 1,752.13	4,241 24 1,415 98	229.66 336.15	45,803.34
UTA/SUTA Expense	642 85	1,413 98	489.27	13,753.76 1,899.74
isurance - Workcomp	(17,169 91)	265.04	(17,434.95)	(15,126 7)
OTAL RECURRENT ADMIN PERSONNE	93,643 24	98,207.82	(4,564.58)	1,034,595 06
ECURRENT REAL ESTATE/EQUIP RE				
teal Estate Rent	14,996.27	14,133.73	862.54	177,784 09
· · ·	1,700.51	2,003.90	(303.39)	21,190 78
OTAL RECURRENT REAL ESTATE/EQ	16,696 78	16,137 63	559.15	198,974 87
ECURRENT DEPRECIATION/AMORTIZ	11,762.72	4,941.94	6,820.78	66,618.19
Amortization	9,331.30	6,200.30	3,131.00	78,154.61
OTAL RECURRENT DEPRECIATION/A	21,094 02	11,142 24	9,951.78	144,772.80
ON-RECURRENT PERSONNEL COSTS				
Staffing & Recruitment	370 60	.00	370.60	14,649.42
onuses	1,000 00	12,592.34	(11,592.34)	26,194 74
telocation Expense	2,000.00	2,000.00	.00	10,000 00
tecruiting	00	.00	.00	230.00
rofit Sharing	.00	.00	.00	(30,746.04
OTAL NON-RECURRENT PERSONNEL	3,370 60	14,592.34	(11,221.74)	20,328 12
ON-RECURRENT PROFESSIONAL SER	t , c (0, 00)	5 (A5 A0	2 00 4 62	
rofessional Consultants rofessional Service Contract	7,640 00 731.90	5,635.38 631 90	2,004 62 100.00	137,545 04 11,217 26
legal Fees	15,997.06	8,201.19	7,795.87	205,626 89
rofessional Training Expense	.00	.00	.00	1,695.00
OTAL NON-RECURRENT PROFESSION	24,368.96	14,468.47	9,900 49	356,084.19
ON-RECURRENT TRAVEL/ENTERTAIN				
ravel-Transp. & Lodging	2,703.60	1,012 78	1,690 82	54,517.48
ravel-Other	1,882.19	2,787.02	(904.83)	21,783.46
OTAL NON-RECURRENT TRAVEL/ENT	4,585.79	3,799 80	785.99	76,300 94
ON-RECURRENT OFFICE EXPENSE	~~		(167.50)	
Sarbage, Clean & Lawn Service	.00	157 50	(157 50)	157.50
Office Supplies lost Office & Courier	1,157.92 773.95	3,500 07 1,297.14	(2,342.15) (523 19)	18,370.86 13,127 62
elephone Expenses	3,011.20	3,313 41	(302.21)	23,050 88
Office Repair	.00	.00	.00	5,426 46
nsurance - Comm. Liab.	.00	1,605 75	(1,605.75)	17,663.25
isurance - Property	.00	990.76	(990.76)	10,898.36
ues & Subscriptions	.00	.00	.00	2,559.24
Reference Materials	00	.00	.00	100.00
Licenses	1,100 00	1,100.00	.00	14,361 80

.

FOR THE 12 PERIODS ENDED DECEMBER 31, 2000

	PE	RIOD TO DATE		YTD
	ACTUAL	PRIOR PERIOD	VARIANCE	ACTUAL
NON-RECURRENT OFFICE EXPENSE	(Continued)			
Miscellaneous Expenses	\$47.70	258.30	(210 60)	4,056.05
Software	72.00	.00	72.00	72.00
Bad Debt Expense	146,944.04	2.066 27	144,877.77	159,758.50
Orlando Office Expenses	.00	.00	.00	9,366.36
TOTAL NON-RECURRENT OFFICE EXP	153,106.81	14,289.20	138,817.61	278,968.88
NON-RECURRENT ADVERTISING/MARK				
Marketing	861.22	.00	861.22	8,089.38
Advertising	.00	.00	.00	1,455.20
TOTAL NON-RECURRENT ADVERTISIN	861.22	.00	861.22	9,544.58
NON-RECURRENT TAXES				
Taxes	.00	.00	.00	437.10
Property Taxes	1,145.82	1,100.00	45.82	13,343.15
TOTAL NON-RECURRENT TAXES	1,145.82	1,100 00	45 82	13,780.25
TOTAL INDIRECT COSTS	351,462 61	192,356.65	159,105 96	2,331,435.10
NET INCOME FROM OPERATIONS	(210,661.14)	(106,553.59)	(104,107.55)	(480,098.30
OTHER INCOME AND EXPENSE:				
OTHER EXPENSES				
Interest Expense (Other)	.00	.00	.00	(3,183.95
Interest Expense (Lease)	552.82	.00	552.82	552.82
Other Expenses	.00	.00	.00	(115 00
Bank Fees/Service Charges	.00	.00	.00	(241.99
Penalties	(71.33)	(9.22)	(62.11)	(727.86
Suspense	95 18	(1,004.40)	1,099.58	(1,608 92
TOTAL OTHER EXPENSES	576 67	(1,013.62)	1,590.29	(5,324.90
OTHER INCOME				
Interest Earned	296.23	425.40	(129.17)	2,566.30
Other Revenue	36,101.00	2,530.00	33,571.00	41,329.54
TOTAL OTHER INCOME	36,397.23	2,955.40	33,441.83	43,895.84
TOTAL OTHER INCOME AND EXP	36,973.90	1,941.78	35,032.12	38,570.94
PROFIT (LOSS) BEFORE TAX	(173,687.24)	(104,611 81)	(69,075.43)	(441,527.36
NCOME TAX				
Income Taxes	.00	.00	.00	7,024 00
TOTAL INCOME TAX	.00	.00	.00	7,024.00

. e

ASSETS

CURRENT ASSETS

Cash - Paine Webber	\$7,515.62	
Bank of America Operating	263,675.25	
Bank of America-Payroll	954.32	
Bank of America Customer Depos	1,914.37	
Petty Cash - Miami	500.00	
Accounts Receivable-Trade	1,769,994.06	
Allowance for Bad Debt	(427,472.20)	
Allowance for Disputes	(23,309.79)	
Accounts Receivable-Affiliates	1,171,056.89	
Employee Loans	1,600.92	
Prepaid Expenses-affiliates	285,130.90	
Prepaid Expenses	1,074,733.97	
Prepaid Expenses- allowance	(1,002,145.61)	
Due From Telinvest	296,762.27	
Due from MICL	270,392.20	
TOTAL CURRENT ASSETS		3,691,303.17
FIXED ASSETS		
Signs	1,917.52	
Furniture	16,374.25	
Office Electronic Equipment	327,717.83	
Computer Software	63,044.08	
Continental Fiber Optic	481,450.85	
Accum. Depreciation	(232,516.09)	
Allow for Amortization	(301,685.45)	
TOTAL FIXED ASSETS		356,302.99
OTHER ASSETS		
Deposits	64,663.94	
Accts Rec LongTerm Affiliate	83,283.79	
Due from MICL Long-Term	724,703.00	
Licenses	1,533.00	
TOTAL OTHER ASSETS		874,183.73
TOTAL ASSETS		\$4,921,789.89

_

LIABILITIES AND OWNERS EQUITY

CURRENT LIABILITIES

. .

Accounts Payable-Trade Accounts Payable - Affiliates Disputes Pending Due to Telinvest Lease Payable Accrued Expenses Accrued Expenses-affiliates Unearned Revenues-Prepaid Call Escrow-Alliston	\$338,650.71 1,745,479.28 (64,122.48) 156,909.00 16,402.17 726,046.82 46,501.37 6,969.73 2,282.83	
Accrued Vacation	41,286.51	
Accrued Workman's Compensation Workman's Compensation Paid	19,065.39 (16,209.41)	
Workham's compensation rule		
TOTAL CURRENT LIABILITIES		3,019,261.92
LONG-TERM LIABILITIES		
Customer Deposits	26,096.89	
Lease Payable	16,477.17	
Pending Capital Investment	2,033,000.00	
TOTAL LONG-TERM LIABILITIES		2,075,574.06
TOTAL LIABILITIES		5,094,835.98
OWNERS EQUITY		
Common Stock	500.00	
Paid In Capital	923,214.98	
Retained Earnings	(648,209.71)	
Retained Earnings - Current	(448,551.36)	
TOTAL OWNERS EQUITY		(173,046.09)
TOTAL LIABILITIES AND OWNERS EQUITY		\$4,921,789.89

DECEMBER 31, 2000

FOR THE 12 PERIODS ENDED DECEMBER 31, 2000

	PERIOD TO DATE			YTD
	ACTUAL	PRIOR PERIOD	VARJANCE	ACTUAL
REVENUE				
Rental Income	\$54,664.48	84,377 06	(29,712.58)	677,971.54
TOTAL REVENUE	54,664.48	84,377.06	(29,712 58)	677,971.54
DIRECT COSTS:				
NON-RECURRENT OPERATIONAL COST				
Fuel Repairs & Maintenance	.00. 00.	.00. 00.	.00 00	29.47 7,000.00
TOTAL NON-RECURRENT OPERATIONA	.00	.00	.00	7,029 47
TOTAL DIRECT COSTS	.00		.00	7,029.47
PROFIT AFTER DIRECT COSTS	54,664.48	84,377 06	(29,712 58)	670,942 07
INDIRECT COSTS	5 1,00 110	01,277.00	(2),12 50)	010,742 01
RECURRENT MANAGEMENT FEES Management Fees	8,500.00	8,500.00	00	102,000 00
TOTAL RECURRENT MANAGEMENT FEE	8,500.00	8,500 00	.00	102,000 00
RECURRENT DEPRECIATION/AMORTIZ				
Equipment Depreciation Real Estate Depreciation	28,872.46 2,002 49	26,041 31 2,002.49	2,831.15 .00	296,603.28 23,900.71
TOTAL RECURRENT DEPRECIATION/A	30,874.95	28,043.80	2,831.15	320,503 99
NON-RECURRENT PROFESSIONAL SER				
Professional Consultants Legal Fees	1,170 00 .00	1,000.00 .00	170 00 .00	19,245.00 180.00
TOTAL NON-RECURRENT PROFESSION	1,170 00	1,000 000	170 00	19,425 00
NON-RECURRENT OFFICE EXPENSE				·
Office Repair	.00	.00	.00	957.00
Insurance - Property Dues & Subscriptions	(2,104 76) .00	300 68 .00	(2,405 44) .00	1,302 00 825 00
Licenses	.00	.00	00	266 62
Software	.00	.00	.00	250 00
TOTAL NON-RECURRENT OFFICE EXP	(2,104.76)	300 68	(2,405.44)	3,600 62
NON-RECURRENT TAXES Property Taxes	307.48	30,020.06	(29,712 58)	38,576 19
TOTAL NON-RECURRENT TAXES	307 48	30,020 06	(29,712 58)	38,576 19
TOTAL INDIRECT COSTS	38,747 67	67,864.54	(29,116.87)	484,105 80
NET INCOME FROM OPERATIONS	15,916 81	16,512 52	(595 71)	186,836 27
OTHER INCOME AND EXPENSE				
OTHER EXPENSES				
Interest Expense (Other)	(5,258.73)	(4,467 64)	(791 09)	(69,597.03)
Interest Expense (Lease)	.00	(2,006.71)	2,006 71	(24,279.16)
Bank Fees/Service Charges Penalties	(65.00) (198 76)	(25 25) .00	(39.75) (198 76)	(319 50) (789 50)
TOTAL OTHER EXPENSES	(5,522 49)	(6,499 60)	977.11	(94,985.19)
OTHER INCOME	\ <i>==</i>	(-,,		((,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Interest Earned	(645.70)	2,012 70	(2,658 40)	20,282 34
Gain/Loss Sale of Assets	.00	2,012 70	00	(25,984 46)
Other Revenue	405 00	255 75	149 25	2,448.49
TOTAL OTHER INCOME	(240.70)	2,268 45	(2,509 15)	(3,253.63)

Unaudited

,

•

FOR THE 12 PERIODS ENDED DECEMBER 31, 2000

 	PERIOD TO DATE			YTD
	ACTUAL	PRIOR PERIOD	VARIANCE	ACTUAL
TOTAL OTHER INCOME AND EXP	\$(5,763 19)	(4,231 15)	(1,532.04)	(98,238 82)
PROFIT (LOSS) BEFORE TAX	10,153 62	12,281 37	(2,127.75)	88,597 45
NET PROFIT (LOSS)	\$10,153 62	12,281.37	(2,127.75)	88,597 45

Unaudited

BALANCE SHEET

٠

ASSETS

CURRENT ASSETS

Cash - Sun Bank Operating	\$1,828.63
Accounts Receivable- Trade	1,052.31
Accounts Receivable-Affiliates	1,310,487.89
Prepaid Expenses	1,573.87
Due from TexcomUSA	156,909.00
Due From MICL	176,801.49
Notes Receivable-affiliates	161,559.38
TOTAL CURRENT ASSETS	
FIXED ASSETS	
Customer Terminal Equipment	123,859.50
Local Loop and Access	22,232.42
Power Equipment AC & DC	91,845.66
Voice Switching Equipment	57,354.65
Data Switching Equipment	353,311.67
Multiplexing Equipment	953,110.04
Satellite Transmission	492,350.00
Supervising/Control Equipment	3,059.72
Data Processing Equipment	1,427.50
Test Equipment	93,733.86
Spare Parts	4,118.71
Auxiliary Equipment	3,699.44
Cascade Equipment	162,224.77
Continental Grain Project	11,382.04
Cascade Project	281.45
Gardens America	4,910.26
Antennas	309,709.19
Installation Materials	54,800.18
Subs and Integration	13,967.77
Earth Station Project Study	189,584.00
House	486,183.45
Land	212,812.50
Building	210,236.70
Property Improvement #2	116,200.27
Property Improvement	117,165.00
Parking Lot	8,500.00
Signs	2,741.16
Landscaping	4,350.00
Furniture	11,638.56
Office Electronic Equipment	64,047.67
Computer Software	39,437.04
Accum. Depreciation	(1,643,380.70)

1,810,212.57

Unaudited

System Date: 04/11/02 / 3:13 pm Application Date: 04/11/02 DECEMBER 31, 2000

ASSETS (Continued)

30,880.74 119,472.18	
-	
119,472.18	
8,334.89	
(8,334.89)	
6,528.39	
(6,528.39)	
	150,352.92
	\$4,537,459.97
	(8,334.89) 6,528.39

Unaudited

.

۰.

, ¹, ²

LIABILITIES AND OWNERS EQUITY

CURRENT LIABILITIES

Accounts Payable Mortgage Payable - B. Lynch Mortgage Payable - PNC Trust Mortgage Payable - R. Gober Mortgage Payable-House Note Payable -ICI Lease Payable Accrued Expenses Due to Alliston Due to TexcomUSA Sales Tax Payable	\$89,140.98 893.89 596.48 496.69 3,194.99 18,644.78 72,667.85 18,137.97 26,526.00 296,762.27 897.93	
TOTAL CURRENT LIABILITIES		527,959.83
LONG-TERM LIABILITIES		
Mortgage Payable - B. Lynch Mortgage Payable - PNC Trust Mortgage Payable - R. Gober Mortgage Payable-House Lease Payable Alliston -Pending Capital Inv	73,358.37 48,950.79 40,761.89 364,494.83 82,004.37 350,715.34	
TOTAL LONG-TERM LIABILITIES		960,285.59
TOTAL LIABILITIES		1,488,245.42
OWNERS EQUITY		
Wajay Investments, Inc. Alliston Properties, Inc. Retained Earnings Retained Earnings - Current	253,695.57 2,283,259.25 423,662.28 88,597.45	
TOTAL OWNERS EQUITY		3,049,214.55
TOTAL LIABILITIES AND OWNERS EQUITY		\$4,537,459.97

Unaudited

FINANCIAL CAPABILITY

1.- Financial capability to provide the service in area proposed to be served.

v 2

NACS Communications d/b/a Texcom USA is a company owned by Telex Chile in a 90% ownership through its affiliate Texcom S.A. Telex Chile is a chilean Corporation listed in the NYSE (TL) and is one of the 3 biggest Long Distance Carriers in Chile with more than 13% of the market share. Telex provide Long Distance Services, Internet Acces Services and Private Services with companies based in Chile (Chilesat S.A.), Peru (Perusat), Colombia (Colomsat S.A.) and United States (Texcom USA. It has been operating in the market since 1982. It has revenues in the 80.0 million dolars with assets over 250.0 million dolars.

In U.S.A. the operation bisyde NACS Communications is operated with a Joint Venture ompany called Telecommunications Investments owened by Telex Chile in a 90% partnership through Alliston Properties Inc., a Florida Corporation. Telinvest owens premises and telecommunication equipment for 2.5 million dolars. In this premises, based in Palm Bay, Fl., we operate a international satelite teleport with direct links to Latin America and interconnected with with the big American based carriers such as AT&T, Sprint, MCI Worldcomm and Bellsouth.

2.- At the present moment the Telex Chile holding is in a process of consolidating their adquisition by the investment fund Southern Cross. This new ownership will give a big jump to the development of all the holding operations, specially the USA operation through NACS Communucations. Their commitment in the adquisition binding was to capitalize the holding in over 300.0 million dolars in order to develop growing plans for all the group.

NACS Communications, Inc. Financial Statements December 31, 1999 and 1998

ĩ

, . .

ľ

ŧ



PricewaterhouseCoopers LLP 200 South Biscayne Boulevard Suite 1900 Miami FL 33131 Telephone (305) 375 7400 Facsimile (305) 375 6221

Report of Independent Certified Public Accountants

To the Board of Directors and Stockholders of NACS Communications, Inc.

In our opinion, the accompanying balance sheets and the related statements of operations and accumulated deficit and of cash flows present fairly, in all material respects, the financial position of NACS Communications, Inc. at December 31, 1999 and 1998, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the financial statements, the Company has negative cash flows from operations and is party to significant transactions with affiliated companies. At December 31, 1999, the Company's parent had a consolidated working capital deficit of \$3,080,000 and an operating loss of \$1,436,000 for the year then ended. These matters raise substantial doubt about the Company's ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

The Company is a member of a group of affiliated companies and, as disclosed in Note 6 to the financial statements, has extensive transactions and relationships with members of the group. Because of these relationships, it is possible that the terms of these transactions are not the same as those that would result from transactions among wholly unrelated parties.

AL I I reacher and the march I P

February 19, 2000

NACS Communications, Inc. Balance Sheets December 31, 1999 and 1998

.

	1999	1998
Assets		
Current assets: Cash and cash equivalents Trade accounts receivable, net of allowance of \$407,692 and \$455,562 Due from affiliates Prepaid expenses and other current assets Note receivable from affiliate	\$ 866,484 1,925,206 2,321,169 99,423	\$ 155,696 2,340,110 1,255,761 61,852 220,579
Total current assets	5,212,282	4,033,998
Property and equipment, net Continental Fiber Optics Project, less accumulated	203,877	392,239
amortization of \$223,531 and \$154,752	257,920	326,699
Due from affiliates Deposits and other assets	83,284	-
	88,879 \$ 5,846,242	121,061
	\$ 5,846,242	\$ 4,873,997
Liabilities and Stockholders' Equity (Deficit)		
Current liabilities: Due to affiliates Accounts payable and accrued expenses	\$ 2,566,678 889,874	\$ 4,181,636 1,049,739
Total current liabilities	3,456,552	5,231,375
Advance from stockholder Customer advances	2,033,000 81,185	- 84,389
Total liabilities	5,570,737	5,315,764
Stockholders' deficit: Common stock, \$0.10 par value, 500,000 shares authorized, 5,000 shares issued and outstanding Capital in excess of par value Accumulated deficit	500 923,215 (648,210)	500 923,215 (1,365,482)
Total stockholders' equity (deficit)	275,505	(441,767)
	\$ 5,846,242	\$ 4,873,997

.

The accompanying notes are an integral part of these financial statements.

NACS Communications, Inc. Statements of Operations and Accumulated Deficit For the Years Ended December 31, 1999 and 1998

ľ

ł

	1999	1998
Sales Cost of sales	\$20,343,173 (17,233,480)	\$21,089,967 (18,389,268)
Gross profit	3,109,693	2,700,699
Selling, general and administrative expenses: Salaries and benefits Rentals Professional fees Depreciation and amortization expense Other Total selling, general and administrative expenses Operating income (loss)	935,583 204,836 574,698 135,527 562,204 2,412,848 696,845	879,883 182,985 1,014,073 194,857 544,971 2,816,769 (116,070)
Other income (expense): Dividends and interest income Interest expense	20,427	21,298 (11,192)
Net income (loss)	717,272	(105,964)
Accumulated deficit, beginning of year	(1,365,482)	(1,259,518)
Accumulated deficit, end of year	\$ (648,210)	\$ (1,365,482)

NACS Communications, Inc. Statements of Cash Flows For the Years Ended December 31, 1999 and 1998

	1999	1998
Cash flows from operating activities:		
Net income (loss) Adjustments to reconcile net income (loss) to net cash	\$ 717,272	\$ (105,964)
(used in) provided by operating activities:		
Depreciation and amortization	135,528	194,857
Bad debt expense	138,792	257,882
Loss on disposal of property and equipment	47,927	-
Changes in assets and liabilities:		
Decrease (increase) in trade accounts receivable	276,112	(567,591)
(Increase) decrease in prepaid expenses and other current assets	(2,571)	263,050
Decrease in deposits and other assets (Increase) decrease in due from affiliates	32,182	142,451
Decrease in accounts payable and accrued expenses	(1,148,692) (110,099)	40,741 (785,937)
Decrease in customer advances	(110,099) (3,204)	(128,417)
(Decrease) increase in due to affiliates	(1,614,958)	815,830
Net cash (used in) provided by operating activities	(1,531,711)	126,902
Cash flows from investing activities:		
Purchases of property and equipment	(11,080)	(179,844)
Cash used in investing activities	(11,080)	(179,844)
Cash flow from financing activities:		
Net repayments under line of credit	-	(87,863)
Repayment of note receivable from affiliate	220,579	-
Advance from stockholder	2,033,000	
Net cash provided by (used in) financing activities	2,253,579	(87,863)
Net increase (decrease) in cash and cash equivalents	710,788	(140,805)
Cash and cash equivalents, beginning of year	155,696	296,501
Cash and cash equivalents, end of year	\$ 866,484	\$ 155,696
Cash paid during the year for interest	<u> </u>	\$ 11,192

The accompanying notes are an integral part of these financial statements.

1. Summary of Significant Accounting Policies

NACS Communications, Inc. (the Company) was organized as a corporation on December 6, 1991 under the laws of the state of Florida. The Company is a majority-owned subsidiary of Texcom, S.A., a Chilean company. The Company is engaged in the business of providing long distance telecommunication services worldwide.

A summary of the significant accounting policies followed in the preparation of the accompanying financial statements is presented below.

Basis of accounting

During 1999, the Company had negative cash flows from operations of \$1,531,711. Further, at December 31, 1999 and for the year then ended, Texcom S.A. had a consolidated working capital deficit of \$3,080,000 and an operating loss of \$1,436,000. In addition, Texcom S.A.'s parent, Telex Chile, agreed to repay certain of its financial obligations in October 2001 with the proceeds from a total or partial sale of Texcom S.A.'s assets. Because the Company's operations are significantly interrelated with those of Texcom S.A. and other affiliates, these facts raise doubt about the Company's ability to continue as a going concern. The Company believes that it can continue to generate profits on a stand-alone basis and that the operations of its local affiliates will be consolidated with those of the Company in order to reduce costs and improve cash flows. The Company believes that these actions will be sufficient to meet its short-term liquidity requirements. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

Cash and cash equivalents

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Property and equipment

Property and equipment are stated at cost. Depreciation is computed over the estimated useful lives of the related assets using the straight line method.

Continental Fiber Optics Project

The Continental Fiber Optics Project consists of an engineering study prepared for the purpose of developing the Company's long distance network infrastructure. The costs for the study, which was prepared by a third party, were capitalized and are being amortized over a period of seven years.

Long-lived assets

The Company reviews long-lived assets and reserves for impairment whenever events or changes in circumstances indicate that, based on estimated future cash flows, the carrying amount of the assets will not be fully recoverable.

Income taxes

The Company records income tax expense using the liability method of accounting for deferred income taxes. Under the liability method, deferred tax assets and liabilities are recognized for the expected future tax consequences of temporary differences between the financial statement and income tax bases of the Company's assets and liabilities. An allowance is recorded when it is more likely than not that all or part of a deferred tax asset will not be realized. The provision for income taxes includes taxes currently payable plus the net change during the year in deferred tax assets and liabilities recorded by the Company.

. .

Revenue

Revenue is recognized as long distance services are provided.

Accounting estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The more significant estimates relate to the useful lives of its property, plant and equipment and its fiber optics project. Actual results could differ from those estimates.

Reclassifications

Certain amounts have been reclassified from prior years to conform to the current year's presentation.

2. Property and Equipment

At December 31, 1999 and 1998, property and equipment consisted of the following:

	1999	1998	Useful Lives
Office electronic equipment	\$ 290,146	\$ 280,126	5
Computer software	61,337	194,030	5
Signs	1,918	1,918	5
Furniture	16,374	15,314	10
	369,775	491,388	
Accumulated depreciation	(165,898)	(99,149)	
	\$ 203,877	\$ 392,239	

Depreciation expense was approximately \$67,000 and \$57,000 for the years ended December 31, 1999 and 1998, respectively.

3. Concentration of Credit Risk

Financial instruments which subject the Company to concentrations of credit risk consist primarily of trade accounts receivable. However, the Company's credit evaluation process and reasonable short collection terms help to mitigate any concentration of credit risk. During 1999, four customers accounted for approximately 20%, 16%, 15% and 12% of sales.

4. Income Taxes

At December 31, 1999, the Company has net operating tax loss carryforwards of approximately \$315,000 expiring through 2019. A valuation allowance for 100% of the resulting net deferred tax asset of approximately \$224,000 has been established due to the uncertainties relating to its eventual realizability.

At December 31, 1999 and 1998, the Company's deferred tax assets and (liabilities) consisted of the following:

	1999	1998
Net operating loss carryforwards	\$ 110,198	\$ 374,234
Allowance for bad debts	142,692	159,447
Accelerated depreciation	(29,126)	(33,299)
Net deferred tax asset	223,764	500,382
Valuation allowance	(223,764)	(500,382)
	\$ -	\$

5. Commitments and Contingencies

The Company has entered into five year noncancelable operating leases for use of office space as well as various operating leases for equipment. The minimum rental commitment as of December 31, 1999, for these leases are as follows:

2000 2001 2002	\$ 213,006 207,689 208,101
	\$ 628,796

Total rent expenses for the years ended December 31, 1999 and 1998 were approximately \$205,000 and \$183,000, respectively.

The Company is involved in legal proceedings from time to time in the ordinary course of its business. In the opinion of management, the ultimate resolution of these matters will not have a material effect on the Company's financial position or results of operations.

6. Related Party Transactions

The Company is a member of a group of companies affiliated through common ownership by Texcom S.A. and, as discussed below, has extensive transactions and relationships with members of the group. Because of these relationships, it is possible that the terms of these transactions are not the same as those that would result from transactions among wholly unrelated parties.

In October 1999, Texcom, S.A. advanced, through Alliston Properties, Inc., an affiliate, \$2,033,000 to the Company. At December 31, 1999 the advance is classified as a long-term liability based on the representation from Texcom, S.A. that the advance is for the future capitalization of the Company. The Company used the advance to repay amounts due to an affiliate, Chilesat, S.A.

At December 31, 1998, the Company had an unsecured note receivable from Alliston in the amount of \$220,579 including accrued interest of \$30,995. The note earned interest at the monthly federal funds rate (ranging from 4.33% to 5.70%), with principal and interest due in a balloon payment during 2002. The note was repaid in 1999 and is included in due from affiliates at December 31, 1998.

The Company billed management fees to cover the cost of administrative services provided to its affiliates, MICL and Alliston, totaling approximately \$337,000 and \$98,000, respectively, in 1999 and \$307,000 and \$83,000, respectively, in 1998.

During 1999 and 1998, the Company was invoiced approximately \$280,000 and \$625,000, respectively, by Texcom, S.A. for administrative services provided to the Company. These amounts have been included in other selling, general and administrative expenses in the accompanying statement of operations and accumulated deficit.

Amounts due from affiliates at December 31, 1999 which were outstanding prior to April 1, 1999 have been classified as long-term per the instructions of Texcom, S.A.

The Company has recorded due from affiliates and sales to affiliates as follows:

As of December 31, 1999, and for the year then ended,

	Due From Affiliates	Sales
Current	¢ 2.057.616	\$ 1,687,872
MICL Texcom Mexico	\$ 2,057,616 236	5 1,007,072
Chilesat, S.A.	-	58,894
Telex Chile	2,799	ŕ -
Texcom, S.A.	152,443	-
Alliston	108,075	97,500
	\$ 2,321,169	\$ 1,844,266
Long term Chilesat, S.A.	\$ 83,284	\$

.

As of December 31, 1998, and for the year then ended,

MICL	Due From Affiliates	Sales
Colomsat, S.A.	\$ 1,124,334	\$ 2,401,697
Chilesat, S.A.	-	17,764
Telex Chile	-	217,890
Texcom Mexico	1,834	
Texcom Brazil	86,698	-
Texcom Argentina	5,000	-
Datacom Bolivia	3,259	-
Texcom, S.A.	1,317	-
	33,319	-
	\$ 1,255,761	\$ 2,637,351

The Company had recorded due to affiliates, accounts payable to, and cost of sales and other expenses rendered for services provided by affiliates as follows:

As of December 31, 1999, and for the year then ended,

MICL	Due to Affiliates	Cost of Sales and Other Expenses
Alliston Chilesat, S.A. Chilesat Servicios Empresariales Colomsat Texcom, S.A. Perusat Texcom Venezuela	\$ 179,732 2,021,961 115,698 203,995 - 13,007 32,285	\$ 3,985,972 6,699 8,835,186 53,710 194,284 280,000 102,256 79,263
	\$ 2,566,678	\$13,537,370

As of December 31, 1998, and for the year then ended,

	Due to Affiliates	Cost of Sales and Other Expenses
MICL	\$ -	\$ 2,714,727
Alliston	148,325	-
Chilepac	55,486	-
Perusat	50,091	66,166
Texcom Venezuela	3,964	93,786
Chilesat, S.A.	3,531,990	7,247,339
Colomsat	391,780	226,023
Texcom, S.A.	-	625,000
	\$ 4,181,636	\$10,973,041

* * *

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of <u>two and one-half percent</u> on all intra and interstate business.
- **3. SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OF	FICIAL:	112-6
HEANAN	DRAIN	
Print Name		Signature /
CHIEF DREA	ATING BFFICER	APRil 11/2002
Title		Date
(<i>3<u>05) 574 5330</u> Telephone No.</i>	(Zus/339 5332 Fax No.	
relephone 140.	rax no.	
Address:	Dol BRickEU	LAUE. # 1350
	MiAMi FL	. 33131

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2).

v 2

THIS PAGE MUST BE COMPLETED AND SIGNED

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please $\sqrt{}$ check one):

- (\checkmark) The applicant will **not** collect deposits nor will it collect payments for service more than one month in advance.
- The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.

(The bond must accompany the application.)

UTILITY OF	FICIAL:			113-16
HERNAR	BRAIN		1	111
Print Name			Signát	ture
C.0	· 0.		Ŕ	PRil 11/2002
Title		-	Date	/
(305)37	7 5330		(305)	5252 142 (2
Telephone No.			Fax N	0.
Address:	701	Bruck	ΞЦ	AVE. # 1350
		mi, F.		

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2).

5 B

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide interexchange telecommunications service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

v 2

HEBULN

Print Name

C. O. D.

Title

(305)379 5330

Telephone No.

Signatúre Date

Fax No

BRICKALL AUE Address:

CURRENT FLORIDA	INTRASTATE	SERVICES
------------------------	------------	----------

Applicant has () or has not (\times) previously provided intrastate telecommunications in Florida.

If the answer is <u>has</u>, fully describe the following:

. e

a) What services have been provided and when did these services begin?

۰.

<u></u>				
b)	If the servic	es are not currently	offered,	when were they discontinued?
	<u>FFICIAL:</u> AN BRA	tie		M3 JL
Print Name			Signa	atúre –
C, O	. <i>D</i> .		Date	APRil 11/2002
Title <u>کن ۲ / ک</u>	79 533	υ		251 379 5332
Telephone No).		Fax	No.
Address:	701	BRICK	ELL	AVE # 1350 33131
	Ni	AMi, F	L.	33131

CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2).