# ORIGINAL

# **CLEC STRATEGIES**

8714 Thornwood Lane Tampa, Florida 33615 Telephone: 813-901-8674 Facsimile: 530-579-8131

VIA Federal Express

September 10, 2002

Florida Public Service Commission **Division of Communications** Certificate of Compliance Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0866

020974-TX

DISTRIBUTION CENTER 02 SEP 12 ₿ 2

AM

Re:\FJMR Investments, Inc.- Application for Authority

Dear Sir or Madam,

Enclosed is an original and six copies of FJMR Investments, Inc's. Application for Authority to provide Local Exchange Service within the State of Florida ("Application"), including the companies proposed Price List and \$250.00 filing fee. This Application is filed in accordance with the Rules of the Florida Public Service Commission, Chapter 25-24, Section 25-24.810, and PSC/CMU 8 (11/95).

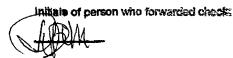
Questions concerning this Application may be addressed to me.

Sincerely,

Matthew Brown

Consultant/FJMR Investments, Inc.

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DOCUMENT NUMBER - DATE 09680 SEP 12 ₽ FPSC-COMMISSION CLERK \*\* FLORIDA PUBLIC SERVICE COMMISSION \*\*

# DIVISION OF REGULATORY OVERSIGHT CERTIFICATION SECTION

# APPLICATION FORM for AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

FORM PSC/CMU 8 (11/95) Required by Commission Bule Nos. 25 24 805 DOCUMENT NUMBER-DATE U 9680 SEP 128 FPSC-COMMISSION CLERK

# APPLICATION

- 1. This is an application for  $\sqrt{}$  (check one):
  - (X) Original certificate (new company).
  - ( ) Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
  - ( ) Approval of assignment of existing certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
  - ( ) Approval of transfer of control: <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company: <u>F.J.M.R. Investments, Inc.</u>
- 3. Name under which the applicant will do business (fictitious name, etc.):

Sunshine Communications Network

4. Official mailing address (including street name & number, post office box, city, state, zip code):

610 N. Ridgewood Avenue Daytona Beach, Florida 32114

DOCUMENT NUMBER-DATE 09680 SEP 128 FPSC-COMMISSION CLERK

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2

5. Florida address (including street name & number, post office box, city, state, zip code):

610 N. Ridgewood Avenue Daytona Beach, Florida 32114

# 6. Structure of organization:

- () Individual
- () Foreign Corporation
- ( ) General Partnership
- (

- ) Other
- 7 If individual provide:

( ) Foreign Partnership( ) Limited Partnership

(X) Corporation

# 7. If individual, provide:

Not Applicable

- 8. If incorporated in Florida, provide proof of authority to operate in Florida:
  - (a) The Florida Secretary of State corporate registration number:

P00000104625

# 9. <u>If foreign corporation</u>, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

Not Applicable

# 10. <u>If using fictitious name-d/b/a, provide proof of compliance with fictitious name</u> statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

# G02233900490

# 11. <u>If a limited liability partnership</u>, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

# Not Applicable

# 12. <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

Not Applicable

# 13. <u>If a foreign limited partnership,</u> provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: <u>Not Applicable</u>

# 14. Provide <u>F.E.I. Number(if applicable)</u>: 59-3681688

# 15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide</u> <u>explanation</u>.

No officers, directors or any of the ten largest stockholders of FJMR Investments, Inc. have been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No officers, directors or any of the ten largest stockholders of F.J.M.R. Investments, Inc. have been affiliated with any other Florida certified phone company.

# 16. Who will serve as liaison to the Commission with regard to the following?

(a) <u>The application</u>:

Name: Matthew A. Brown

Title: Lead Consultant

Address: <u>8714 Thornwood Lane</u> City/State/Zip: <u>Tampa, Florida 33615</u> Telephone No.: 813-901-8674 Fax No.: 530-579-8131 Internet E-Mail Address: <u>brown@jacod.com</u>

Internet Website Address: www.clecstrategies.com

(b) Official point of contact for the ongoing operations of the company:

Name: Ramy El-Ghaly Title: President Address: 610 North Ridgewood Avenue

City/State/Zip: Daytona Beach, Florida 32114

Telephone No.: <u>386-255-5750</u> Fax No.: <u>386-255-0638</u>

Internet E-Mail Address: Fardoray@aol.com

(c) <u>Complaints/Inquiries from customers:</u>

Name: Ramy El-Ghaly Title: President Address: <u>610 North Ridgewood Avenue</u>

City/State/Zip: Daytona Beach, Florida 32114

Telephone No.: 386-255-5750 Fax No.: 386-255-0638

Internet E-Mail Address: Fardoray@aol.com

### 17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

F.J.M.R. Investments, Inc. has not operated in any other state as an Alternative Local Exchange Company.

(b) has applications pending to be certificated as an alternative local exchange company.

F.J.M.R. Investments, Inc. has no other applications pending as an Alternative Local Exchange Company.

(c) is certificated to operate as an alternative local exchange company.

F.J.M.R. Investments, Inc. is not certified to operate in any other state as an Alternative Local Exchange Company.

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

F.J.M.R. Investments, Inc. has not been denied authority to operate in any other state as an Alternative Local Exchange Company.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

F.J.M.R. Investments, Inc. has not had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

F.J.M.R. Investments, Inc. has not been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

# APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

# UTILITY OFFICIAL:

.

Print Name <u>Racmy Et-Ghaly</u>	Signature
Title	Date 8/19/02
$Telephone \operatorname{No}(3\%) = 255 - 575 \pi$	Fax No. (586) 255-00558

Address: 610 North Ridgewood Avenue, Daytona Beach, Florida 32114

# AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

# UTILITY OFFICIAL:

Print Name	Signature
Rumy FA- Chaty	MEhr
Title	Date
Fresident	8/19/02
<b>Telephone No.</b> $(386) 255-575$	0 Fax No. (388) 255-0138

Address: 610 North Ridgewood Avenue, Daytona Beach, Florida 32114

### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF FLORIDA

In the Matter of the Application	)	
of F.J.M.R. Investments, Inc.	)	
for Original Authority to Provide	)	Docket No.
Alternative Local Exchange	)	
Services Within the State of Florida	)	

## LIST OF EXHIBITS

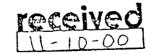
EXHIBIT A	ARTICLES OF INCORPORATION
EXHIBIT B	PRICE LIST
EXHIBIT C	FINANCIAL INFORMATION
EXHIBIT D	MANAGEMENT EXPERIENCE

.

# EXHIBIT A

# ARTICLES OF INCORPORATION (Attached)

FORM PSC/CMU 8 (11/95) Required by Commission Bule Nos. 25 24 805 2





FLORIDA DEPARTMENT OF STATE Katherine Harris Secretary of State

November 8, 2000

JAMES L ROSE 20 N HALIFAX AVE DAYTONA BCH, FL 32448

The Articles of Incorporation for F.J.M.R. INVESTMENTS, INC. were filed on November 6, 2000 and assigned document number P00000104625. Please refer to this number whenever corresponding with this office regarding the above corporation.

PLEASE NOTE: COMPLIANCE WITH THE FOLLOWING PROCEDURES IS ESSENTIAL TO MAINTAINING YOUR CORPORATE STATUS. FAILURE TO DO SO MAY RESULT IN DISSOLUTION OF YOUR CORPORATION.

A CORPORATION ANNUAL REPORT/UNIFORM BUSINESS REPORT MUST BE FILED WITH THIS OFFICE BETWEEN JANUARY 1 AND MAY 1 OF EACH YEAR BEGINNING WITH THE CALENDAR YEAR FOLLOWING THE YEAR OF THE FILING DATE NOTED ABOVE AND EACH YEAR THEREAFTER. FAILURE TO FILE THE ANNUAL REPORT/UNIFORM BUSINES REPORT ON TIME MAY RESULT IN ADMINISTRATIVE DISSOLUTION OF YOUR CORPORATION.

A FEDERAL EMPLOYER IDENTIFICATION (FEI) NUMBER MUST BE SHOWN ON THE ANNUAL REPORT/UNIFORM BUSINESS REPORT FORM PRIOR TO ITS FILING WITH THIS OFFICE. CONTACT THE INTERNAL REVENUE SERVICE TO INSURE THAT YOU RECEIVE THE FEI NUMBER IN TIME TO FILE THE ANNUAL REPORT/UNIFORM BUSINESS REPORT. TO OBTAIN A FEI NUMBER, CONTACT THE IRS AT 1-800-829-3676 AND REQUEST FORM SS-4.

SHOULD YOUR CORPORATE MAILING ADDRESS CHANGE, YOU MUST NOTIFY THIS OFFICE IN WRITING, TO INSURE IMPORTANT MAILINGS SUCH AS THE ANNUAL REPORT/UNIFORM BUSINESS REPORT NOTICES REACH YOU.

Should you have any questions regarding corporations, please contact this office at the address given below.

Cynthia Blalock, Document Specialist New Filing Section

Letter Number: 700A00057872

ARTICLES OF INCORPORATION

OF

# F. J. M. R. INVESTMENTS, INC.

FILED 00 NOV -6 PH 12:06 SECRETARY OF STATE TALLAHASSEE FLORID:

The undersigned subscriber, each a natural person competent to contract, hereby forms a corporation under the laws of the State of Florida, and adopt the following Articles of Incorporation:

# ARTICLE I - NAME

The name of the corporation shall be F. J. M. R. INVESTMENTS, INC.

# ARTICLE II - PRINCIPAL PLACE OF BUSINESS

The initial principal place of business of this corporation in the State of Florida shall be 610 N. RIDGEWOOD, DAYTONA BEACH, FLORIDA. The Board of Directors from time to time may move the principal office to any other address in Florida.

# ARTICLE III - NATURE OF BUSINESS

The general purposes for which the corporation is organized are:

1. To transact any lawful business for which corporations may be incorporated under the laws of Florida;

2. To do such other things as are incidental to the foregoing or necessary or desirable in order to accomplish the foregoing.



# ARTICLE IV - CAPITAL STOCK

The maximum number of shares of common stock that this corporation is authorized to have outstanding at any one time is ONE HUNDRED shares, having a par value of \$1.00 per share.

# ARTICLE V - REGISTERED AGENT

The name of the initial registered agent of the corporation shall be RAMY EL-GHALY. The street address of the initial registered office shall be 610 N. RIDGEWOOD, DAYTONA BEACH, FLORIDA.

# ARTICLE VI - INITIAL CAPITAL

The amount of capital with which this corporation will begin business is \$100.00.

# ARTICLE VII - TERM OF EXISTENCE

This corporation is to exist perpetually.

# ARTICLE VIII - DIRECTORS

This corporation shall initially have One Director. The names and street addresses of the initial member of the Board of Directors is:

<u>Name</u>

# <u>Address</u>

RAMY EL-GHALY

610 N. RIDGEWOOD, DAYTONA BEACH, FLORIDA



is:

## ARTICLE IX - INCORPORATOR

The name and street address of each incorporator to these Articles of Incorporation

<u>Name</u>

<u>Address</u>

RAMY EL-GHALY

610 N. RIDGEWOOD, DAYTONA BEACH, FLORIDA

### ARTICLE X - AMENDMENT

This corporation reserves the right to amend or repeal any provisions contained in these Articles of Incorporation, or any amendment hereto, and any right conferred upon the shareholder is subject to this reservation.

### ARTICLE XI - PRE-EMPTIVE RIGHTS

Every stockholder, upon the sale for cash or any new stock of the same kind, class or series as that which he already holds, shall have the right to purchase his pro rata share thereof (as nearly as may be done without the issuance of fractional shares) at the price at which it is offered to others; which price, in the case of par value shares, may be in excess of par.

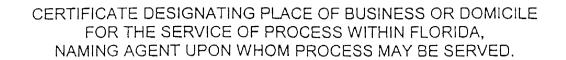
IN WITNESS WHEREOF, the undersigned subscriber has executed these Articles

of Incorporation this 3 day of OCT, 2000.

# STATE OF FLORIDA COUNTY OF VOLUSIA

The foregoing instrument was acknowledged before me this 321 day of 0clober, 2000 by RAMY EL-GHALY who is personally known to me or who has produced \_\_\_\_\_\_ as identification and who did take an oath.

Notary Public, State of Florida Printed Notary Signature At Large My Connection Expires L Rose My Connection Expires L Rose Seconder & 2002 Schoold by Portartingurance inc



In compliance with Section §48.091, Florida Statutes, the following is submitted:

That F. J. M. R. INVESTMENTS, INC., desiring to organize or qualify under the laws of the State of Florida, with its principal place of business at the City of Daytona Beach, State of Florida, has named RAMY EL-GHALY, located at 610 N. RIDGEWOOD, DAYTONA BEACH, FLORIDA, as its Agent to accept service of process within Florida.

(Corporate Officer)

Title: President

Date: i() = 3i - CC

Having been named to accept service of process for the above stated corporation, at the place designated in this Certificate, I hereby agree to act in this capacity, and I further agree to comply with the provisions of all Statutes relative to the proper and complete performance of my duties.

(Resident Agent) Date: ()-31-00

FTLAN SET CONTRACTOR



FLORIDA DEPARTMENT OF STATE Jim Smith Secretary of State

August 21, 2002

SUNSHINES COMMUNICATIONS NETWORK 610 N. RIDGEWOOD AVE DAYTONA BEACH, FL 32114

# Subject: SUNSHINES COMMUNICATIONS NETWORK

REGISTRATION NUMBER: G02233900490

This will acknowledge the filing of the above fictitious name registration which was registered on August 21, 2002. This registration gives no rights to ownership of the name.

Each fictitious name registration must be renewed every five years between January 1 and December 31 of the expiration year to maintain registration. Three months prior to the expiration date a statement of renewal will be mailed.

IT IS THE RESPONSIBILITY OF THE BUSINESS TO NOTIFY THIS OFFICE IN WRITING IF THEIR MAILING ADDRESS CHANGES. Whenever corresponding please provide assigned Registration Number.

Should you have any questions regarding this matter you may contact our office at (850) 488-9000.

Fictitious Name Section Division of Corporations Letter No. 502A00049330

# EXHIBIT B

PRICE LIST (Attached)

# FLORIDA TELECOMMUNICATIONS PRICE LIST

# LOCAL EXCHANGE TELECOMMUNICATIONS SERVICE

This Price List contains the rates applicable to the furnishing of local exchange telecommunications services provided by F.J.M.R. Investments, Inc. ("FJMR") within the State of Florida. This Price List is on file with the Florida Public Service Commission ("Commission"). Copies may be inspected during normal business hours at the Company's principal place of business: 610 Ridgewood Avenue, Daytona Beach Florida 32114

Issued: Spetember 12, 2002 Issued By: Effective Date:

#### **CHECK SHEET**

The Title Sheet and Sheets 1 through 53 inclusive of this Price List are effective as of the date shown at the bottom of the respective sheet(s). Revised sheets as named below contain all changes from the original filing that are in effect on the date listed.

<u>SHEET</u>	<u>REVISION</u>	<u>SHEET</u>	<u>REVISION</u>
1	Original	27	Original
2	Original	28	Original
3	Original	29	Original
4	Original	30	Original
5	Original	31	Original
6	Original	32	Original
7	Original	33	Original
8	Original	34	Original
9	Original	35	Original
10	Original	36	Original
11	Original	37	Original
12	Original	38	Original
13	Original	39	Original
14	Original	40	Original
15	Original	41	Original
16	Original	42	Original
17	Original	43	Original
18	Original	44	Original
19	Original	45	Original
20	Original	46	Original
21	Original	47	Original
22	Original	48	Original
23	Original	49	Original
24	Original	50	Original
25	Original	51	Original
26	Original	52	Original
		53	Original

Issued: Spetember 12, 2002 Issued By: Effective Date:

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Effective Date:

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Effective Date:

# **EXPLANATION OF SYMBOLS**

- (D) To signify a **deletion**
- (I) To signify a rate **increase**
- (M) To signify material moved in the Price List
- (N) To signify a **new** rate or regulation
- (R) To signify a rate reduction
- (T) To signify a change in text but no change in rate or regulation

Issued: Spetember 12, 2002 Issued By:

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Effective Date:

# PRICE LIST FORMAT

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the sheet. Sheets are numbered sequentially. However, occasionally, when a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each sheet. These numbers are used to determine the most current sheet version on file with the Commission. For example, the 4th revised Sheet 14 cancels the 3rd Revised Sheet 14. Because of various suspension periods, deferrals, etc. the Commission follows in their Price List approval process, the most current sheet number on file with the Commission is not always the sheet in effect. Consult the Check Sheet for the sheet currently in effect.
- C. **Paragraph Numbering Sequence** There are nine levels of paragraph coding. Each level of code is subservient to its next higher level:

2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a). 2.1.1.A.1.(a).I. 2.1.1.A.1.(a).I.(i). 2.1.1.A.1.(a).I.(i).(1).

D. Check Sheets - When a Price List filing is made with the Commission, an updated Check Sheet accompanies the Price List filing. The Check Sheet lists the sheets contained in the Price List with a cross reference to the current revision number. When new sheets are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by and asterisk (\*). There will be no other symbols used on this sheet if these are the only changes made to it (i.e., the format, etc., remains the same, just revised revision levels on some sheets). The Price List user should refer to the latest Check Sheet to find if a particular sheet is the most current on file with the Commission.

Issued: Spetember 12, 2002 Issued By: Effective Date:

# **APPLICATION OF PRICE LIST**

This Price List governs Company local exchange services originating and terminating at points within the State of Florida for BellSouth exchanges, Verizon exchanges and Sprint/Centel/United exchanges.

Issued: Spetember 12, 2002 Issued By:

Effective Date:

# SECTION 1 – TECHNICAL TERMS AND ABBREVIATIONS

### Add:

The addition of a vertical service to existing equipment and/or service at one location.

# ADSL

Asymmetrical Digital Subscriber Lie (ADSL) is an access data technology service which allows for the transmission of high speed connections services over existing copper facilities.

# Authorized User:

A person, firm, corporation, or other entity that either is authorized by the Customer to use local exchange service or is placed in a position by the Customer, either through acts or omissions, to use local exchange service.

Business Service:

A service which conforms to one or more of the following criteria:

- A. used primarily for commercial, professional, or institutional activity; or
- B. the service is situated in a commercial, professional or institutional location, or other location serving primarily or substantially as a site of an activity for pay; or
- C. the service number is listed as the principal or only number for a business in any telecommunications directory; or
- D. the service is used to conduct promotions, solicitations, or market research for which compensation or reimbursement is paid or provided.

### Call Forwarding:

A local exchange feature which permits the station user to have his incoming calls transferred automatically to any other access line.

Issued: Spetember 12, 2002 Issued By: Effective Date:

Call Forwarding - Busy Line:

An optional feature which automatically routes incoming calls to a preset number when called station is busy.

#### Call Waiting:

An enhancement to basic service that enables the called party to be notified and have the option to pickup a call from a second party while engaged in conversation with the first calling party.

#### Calling Area:

An area within underlying ILEC service areas which are considered "Local" to the originating calling party's exchange.

#### Called Station:

The terminating point of a call (i.e., the called number).

#### Caller ID:

An optional service which, when combined with appropriate end-user equipment, delivers the calling party telephone number to the called party during the ring cycle and during conversation for that call.

Carrier or Common Carrier:

Any individual, partnership, association, corporation or other entity engaged in intrastate communications for hire by wire or radio between two or more exchanges.

#### Channel Terminal

The term "Channel Terminal" denotes that portion of a service required to terminate within a central office, the interoffice or interexchange transmission system.

Issued: Spetember 12, 2002 Issued By: Effective Date:

Channel

A communications path between two or more points of termination.

#### Commission:

Florida Public Service Commission

#### Change:

Includes the rearrangement or reclassification of existing service at the same location.

#### Company:

F.J.M.R. Investments, Inc. ("FJMR")

### Credit Card:

A valid bank or financial organization card, representing and account to which the costs of products and services purchased by the card holder may be charged for future payment. Such cards include those issued by VISA or MasterCard.

### Customer:

The person, firm, corporation or other entity which orders or uses service and is responsible for payment of charges and compliance with Price List regulation.

### Disconnect or Disconnection:

The termination of a circuit connection between the originating station and the called station or the Company's operator.

Issued: Spetember 12, 2002 Issued By: Effective Date:

#### Exchange

A central office or group of central offices, together with the Customer's stations and lines connected thereto, forming a local system which furnishes means of telephonic intercommunication without toll charges between subscribers within a specified area, usually a single city, town or village. When an exchange includes only one central office, it is termed a single office exchange, but when it includes more than one central office, the exchange is termed a multi-office exchange.

### Exchange Service Area

The territory, including the base rate, suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rates applicable within that area.

Exchange Service

The general telephone service rendered in accordance with Price List provisions. Exchange service is a general term describing as a whole the facilities provided for local intercommunication, together with the right to originate and receive a specified or an unlimited number of local messages at charges in accordance with the provisions of this Price List.

- A. Flat Rate Service: A classification of exchange service for which a stipulated charge is made, regardless of the amount of use.
- B. Individual Residence Line

Individual Line Service: A classification of exchange service which provides that only one Exchange Access Line shall be served by the line connecting such Access Line with the central office or other switching unit.

#### Frame Relay

Frame Relay is a service which provides for the transfer of variable length frames across a wide geographic area through statistical multiplexing of data.

Issued: Spetember 12, 2002 Issued By: Effective Date:

Holidays:

Holidays include New Year's Day (January 1), Independence Day (July 4), Labor Day (the first Monday in September), Thanksgiving Day (the fourth Thursday in November) and Christmas Day (December 25).

### ISDN

Integrated Services Digital Network is a set of transmission protocols that provides end-to-end digital connectivity ad integration of voice, data and video, on a single subscriber loop.

#### LATA:

A Local Access and Transport Area ("LATA") is a geographic area established for the provision and administration of communications service. A LATA encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

Local Exchange:

A geographic area within which the local telephone company provides telephone services and/or facilities that are not subject to a toll charge.

Local Exchange Carrier:

A Company which furnishes local exchange telecommunications service.

#### Move:

The disconnection of existing equipment at one location and reconnection of the same equipment at a new location in the same building or in a different building.

#### Premises:

A building or buildings on contiguous property, not separated by a public highway or rightof-way.

Issued: Spetember 12, 2002 Issued By: Effective Date:

Service Line:

A two-way residential individual line, or an extension of a residential line which is required for testing of certain services provided by the Company and which is billed at the rates within this Price List.

Issued: Spetember 12, 2002 Issued By: Effective Date:

# **SECTION 2 – RULES AND REGULATIONS**

## 2.1. UNDERTAKING OF COMPANY

- 2.1.1. Company's services are furnished for residential telecommunications service for local calling within the State of Florida. As a reseller, the quality of service provided to the companies end-users will be equal to that received from the company's underlying carrier(s).
- 2.1.2. Company is a facilities-based provider of telecommunications to Customers for their direct transmission and reception of voice or data residential communications.
- 2.1.3. Company provides access, switching, transport and termination services provided by other underlying telecommunications local carriers.
- 2.1.4. The Company's services are provided on a monthly basis unless otherwise provided, and are available twenty-four (24) hours per day, seven (7) days per week.
- 2.1.5. Request for service under this Price List will authorize the Company to conduct a credit search on the Customer. The Company will require a two month subscription payment from each new subscriber as an advanced payment to obtain service: one month's payment to pre-pay the first month's service charges and one month's payment for the Company to hold towards future unpaid billing. The Company reserves the right to refuse service on the basis of credit history, and to refuse further service due to late payment or nonpayment by the Customer.

### 2.2. LIMITATIONS

- 2.2.1. Service is offered subject to availability of the necessary facilities and/or service and subject to the provisions of this Price List.
- 2.2.2. The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- 2.2.3. The Customer obtains no property right or interest in the use of any specific type of facility, service, equipment, telephone number, process or code. All rights, titles and interests remain, at all times, solely with the Company.

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# SECTION 2 - RULES AND REGULATIONS, Continued

## 2.2. LIMITATIONS, Continued

- 2.2.4. Prior written permission from the Company is required before any assignment or transfer of service from one subscriber to another. All regulations and conditions contained in this Price List shall apply to all such permitted assignees or transferees, as well as all conditions of service. Transfers are not acceptable unless written permission from the Company is received by the transferring and the receiving transferee parties.
- 2.2.5. The Company may, upon reasonable notice, make such tests and inspections as may be necessary to determine whether the terms and conditions of this Price List are being complied with in the installation, operation or maintenance of the Customer's or the Company's facilities or equipment.
- 2.2.6. The Company reserves the right to refuse an application for service by a present or former Customer who is indebted to the Company for service previously rendered pursuant to this Price List until this indebtedness and any accrued interest or penalty amounts have been satisfied.
- 2.3. USE
- 2.3.1. Service may be used for the transmission of communications by the Customer for any lawful purpose for which it is technically suited.
- 2.3.2. Service may not be used for any unlawful purpose or for any purpose for which any payment or other compensation is received by the Customer, except when the Customer is a duly authorized and regulated common carrier. This provision does not prohibit an arrangement between the Customer, authorized user or joint user to share the cost of service.
- 2.3.3. The name(s) of the Customer(s) desiring to use the service must be set forth in the application for service.

Issued: Spetember 12, 2002 Issued By: Effective Date:

## SECTION 2 - RULES AND REGULATIONS, Continued

#### 2.3. USE, Continued

- 2.3.4. The Company strictly prohibits use of the Company's services without payment or an avoidance of payment by the Customer by fraudulent means or devices including providing falsified calling card numbers or invalid calling card numbers to the Company, providing falsified or invalid credit card numbers to the Company or in any way misrepresenting the identity of the Customer.
- 2.3.5. Recording of telephone conversations of service provided by the Company under this Price List is prohibited except as authorized by applicable federal, state and local laws.
- 2.3.6. Service will not be used to call another person so frequently or at such times of day or in any other manner so as to annoy, abuse, threaten or harass the called party.
- 2.3.7. Service will not be used in any manner which interferes with other persons in the use of their service, prevents other persons from using their service or otherwise impairs the quality of service to other Customers.
- 2.3.8. The Company reserves the right to refuse an application for service made by a present or former Customer who is indebted to the Company for service previously rendered pursuant to this Price List until the indebtedness is satisfied.

### 2.4. LIABILITIES OF THE COMPANY

2.4.1. The liabilities of the Company for damages arising out of mistakes, omissions, interruptions, delays, errors or defects in transmission occurring in the course of furnishing service or other facilities and not caused by the negligence of the Customer, commences upon activation of service and in no event exceeds an amount equivalent to the proportionate charge to the Customer for the period of service during which such mistakes, omissions, interruptions, delays, errors, or defects in transmission occur. For the purpose of computing such amount a month is considered to have thirty (30) days. In no event will the Company be responsible for consequential damages for any losses suffered by a Customer or end user as the result of interrupted or unsatisfactory service.

### SECTION 2 - RULES AND REGULATIONS, Continued

Issued: Spetember 12, 2002 Issued By: Effective Date:

## 2.4. LIABILITIES OF THE COMPANY, Continued

- 2.4.2. Company shall be indemnified and held harmless by the Customer against:
  - A. Claims for libel, slander, infringement of copyright or unauthorized use of any trademark, trade name or service mark arising out of the material, data, information or other content transmitted over Company's facilities; and
  - B. Claims for patent infringement arising from combining or connecting Company's resold facilities with apparatus and systems of the Customer; and
  - C. All other claims arising out of any act or omission of the Customer in connection with any service provided by Company.
  - D. Use of subscriber provided information, use of subscriber call detail records from any source, or any information derived from these sources when used in the investigation or prosecution of potential fraud, potential illegal activities, or any law enforcement organization's investigation that might involve the subscriber in any way.
- 2.4.3. Company is not liable for any defacement of, or damage to, the equipment or premises of a Customer resulting from the furnishing of services when such defacement or damage is not the result of the Company's negligence.
- 2.4.4. Company shall not be liable for, and the Customer indemnifies and holds harmless from, any and all loss claims, demands, suits, or other action or liability whatsoever, whether suffered, instituted or asserted by the Customer or by any other party of person, for any personal injury to, death of any person or persons, and for any loss, damage, defacement or destruction of the premises of the Customer or any other property, whether owned by the Customer or by others, caused or claimed to have be caused directly or indirectly by the installation, operation, failure to operate, maintenance, removal, presence, condition, location or use of equipment or wiring provided by Company's underlying carrier where such installation, operation, failure to operate, maintenance, condition, location or use is not the direct result of Company's negligence.

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## 2.4. LIABILITIES OF THE COMPANY, Continued

- 2.4.5. No agents or employees of connecting, concurring or other participating carriers or companies shall be deemed agents or employees of the Company without written authorization.
- 2.4.6. The Company is not liable for any failure of performance hereunder due to causes beyond its control, including, but not limited to, unavoidable interruption in the working of its circuits or those of another common carrier; acts of nature: storms, fire, flood, or other catastrophes; any law, order, regulation, direction, action, or request of the United States Government, or any other governmental entity having jurisdiction over the company or of any department, agency, commission, bureau, corporation, or other instrumentality or any one or more of such instrumentality or any one of more of such governmental entities, or of any civil or military authority; national emergencies, insurrections, riots, rebellions, wars, strikes, lockouts, work stoppages or other labor difficulties; or notwithstanding anything in this Price List to the contrary, the unlawful acts of the Company's agents and employees, if committed beyond the scope of their employment.
- 2.4.7. The Company shall not be liable for damages or adjustments, refunds or cancellation of charges unless the Customer has notified the Company, in writing, of any dispute concerning charges, or the basis of any claim for damages, within 20 days of when invoice is rendered by the company for the call giving rise to such dispute or claim, unless ordered by the Commission pursuant to Florida law. Any such notice must set forth sufficient facts to provide the Company with a reasonable basis upon which to evaluate the Customer's claim or demands.
- 2.4.8. The Company shall not be liable for any damages, including usage charges, that the Customer may incur as a result of the unauthorized use of its communications equipment. The unauthorized use of the Customer's communications equipment includes, but is not limited to, the placement of calls from the Customer's premises and the placement of calls through Customer-controlled or Customer-provisioned equipment that are transmitted or carried over the Company's network services without the authorization of the Customer. The Customer shall be fully liable for all such charges.

Effective Date:

## 2.4. LIABILITIES OF THE COMPANY, Continued

- 2.4.9. The Company shall not be liable for the Customer's failure to fulfill its obligations to take all necessary steps, including obtaining, installing and maintaining all necessary equipment, materials and supplies for interconnecting the terminal equipment or communications system of the Customer, or any third party acting as the Customer's agent, to the Company's underlying carriers' networks.
- 2.4.10. With respect to Emergency Number 911 Service:
  - A. This service is offered solely as an aid in handling assistance calls in connection with fire, police and other emergencies. The Company is not responsible for any losses, claims, demands, suits or any liability whatsoever, whether suffered, made, instituted or asserted by the Customer, or by any other party or person, for any personal injury to, or death of, any person or persons, and for any loss, damage or destruction of any property, whether owned by the Customer or others, caused or claimed to have been caused by: (1) mistakes, omissions, interruptions, delays, errors or other defects in the provision of this service; or (2) installation, operation, failure to operate, maintenance, removal, presence, condition, location or use of any equipment and facilities furnishing this service.
  - B. Neither is the Company responsible for any infringement or invasion of the right of privacy of any person or persons, caused or claimed to have been caused, directly or indirectly, by the installation, operation, failure to operate, maintenance, removal, presence, condition, occasion or use of Emergency 911 Service features and the equipment associated therewith, or by any services furnished by the Company, including, but not limited to, the identification of the telephone number, address or name associated with the telephone used by the party or parties accessing Emergency 911 Service, and which arises out of the negligence or other wrongful act of the Company, the Customer, its users, agencies or municipalities, or the employees or agents of any one of them.

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#### 2.4. LIABILITIES OF THE COMPANY, Continued

- 2.4.11. In the absence of gross negligence or willful misconduct, no liability for damages arising from errors, mistakes in or omissions of directory listings, or errors, mistakes or omissions of listings obtainable from the directory assistance operator, including errors in the reporting thereof, will attach to the Company.
- 2.4.12. The Company's liability arising from errors or omissions in directory listings will be limited to \$1.00.
- 2.4.13. As part of providing any private listing or semi-private listing services, the Company will not be liable for failure or refusal to complete any call to such telephone when the call is not placed by dialing a number which includes the number of the party called. The Company will try to prevent the disclosure of unpublished listings, but will not be liable in any manner should such a number be divulged.
- 2.4.14. When a Customer with a non-published telephone number places a call to the Emergency 911 Service, the Company will release the name and address of the calling party, where such information can be determined, to the appropriate local governmental authority responsible for the Emergency 911 Service, upon request of such governmental authority. By subscribing to service under this Price List, the Customer agrees to the release of such information under the above provision.
- 2.4.15. The Company will use reasonable efforts to make available services to a Customer on or before a particular date, subject to the provisions of, and compliance by the Customer with, the regulations contained in this Price List. The Company does not guarantee availability by any such date and will not be liable for any delays in commencing service to any Customer.

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## 2.5. EQUIPMENT AND FACILITIES

- 2.5.1. The Company will not be responsible for the installation, operation or maintenance of any Customer-provided communications equipment. Where Customer-provisioned equipment is connected to the facilities furnished under this Price List, the responsibility of the Company will be limited to the furnishing of facilities offered pursuant to this Price List. Beyond this responsibility, the Company will not be responsible for:
  - A. the transmission of signals by Customer-provided equipment or for the quality of, or defects in, such transmission; or
  - B. the reception of signals by Customer-provided equipment; or
  - C. network control signaling when performed by Customer-provided network control signaling equipment.
- 2.5.2. At the request of the Customer, installation or maintenance may be performed outside of the Company's regular business hours or in hazardous locations. In such cases, charges based on cost of the actual labor, material or other costs incurred by or charged by the Company will apply. If installation or maintenance is started during regular business hours, but, at the Customer's request, extends beyond regular business hours into time periods including, but not limited to, weekends, holidays and/or night hours, additional charges may apply.

## 2.6. CUSTOMER RESPONSIBILITIES

- 2.6.1. The Customer is responsible for the payment of all charges for services furnished to the Customer and for all additional charges for calls the Customer elects to continue making.
- 2.6.2. The Customer is responsible for compliance with applicable regulations set forth in this Price List.

Effective Date:

## 2.6. **CUSTOMER RESPONSIBILITIES**, Continued

- 2.6.3. The Customer is responsible for establishing its identity as often as necessary during the course of the call or when seeking credits from the Company.
- 2.6.4. The Customer shall be responsible for reimbursing the Company for damage to, or loss of, the Company's facilities or equipment caused by the acts or omissions of the Customer; or the noncompliance by the Customer, with these regulations; or by fire or theft or other casualty on the Customer's premises, unless caused by the negligence or willful misconduct of the employees or agents of the Company. The Company will, upon reimbursement for damages, cooperate with the Customer in prosecuting a claim against the person causing such damage and the Customer shall be subrogated to the Company's right of recovery of damages to the extent of such payment.
- 2.6.5. This Customer is responsible for not creating or allowing to be placed or maintained any liens or other encumbrances on the Company's underlying carriers' facilities.

## 2.7. INTERRUPTION OF SERVICE

- 2.7.1. Credit allowance for interruptions of service which are not due to Company's testing or adjusting, to the negligence or willful act of the Customer, or to the failure of channels, equipment and/or communications equipment provided by the Customer, are subject to the general liability provisions set forth in Section 2.4., herein. It shall be the obligation of the Customer to notify Company of any interruptions of service. Before giving such notice, the Customer shall ascertain that the trouble is not being caused by any action or omission of the Customer, not within the Customer's control.
- 2.7.2. For purposes of credit computation for service, every month shall be considered to have 720 hours. No credit shall be allowed for an interruption of a continuous duration of less than two (2) hours

Effective Date:

### 2.7. INTERRUPTION OF SERVICE, continued

2.7.3. The subscriber shall be credited for an interruption of two (2) hours or more at the rate of 1/720th of the monthly charge for the services affected for each hour or major fraction thereof that the interruption continues.

Credit formula: Credit - (A/720) X B

A - outage time in hours

B - total monthly charge for affected utility

- 2.7.4. No credit will be made for:
  - a) Interruptions due to the negligence of, or noncompliance with the provisions of this Price List by, the Customer;
  - b) Interruptions due to the negligence of any person using the Company's services with the Customer's permission;
  - c) Interruptions due to the failure or malfunction of non-Company equipment.

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#### 2.8. **RESTORATION OF SERVICE**

- 2.8.1. The use and restoration of service in emergencies shall be in accordance with part 64, Subpart D of the Federal Communications Commission's Rules and Regulations on file with the Commission, which specifies the priority system for such activities.
- 2.8.2. When a Customer's service has been disconnected in accordance with this Price List and the service has been terminated through the completion of a Company service order, service will be restored only upon the basis of application for new service.

## 2.9. MINIMUM SERVICE PERIOD

The minimum service period is one month (30 days).

## 2.10. PAYMENTS AND BILLING

- 2.10.1 Known charges for subscription service will be billed in advance for the ensuing monthly subscription period. Ancillary services such as Directory Assistance and Operator Services will be bill in arrears in the month following the month in which the charges were incurred. The Company reserves the right to impose an additional Advance Payment amount equal to the highest amount of incurred ancillary charges, which shall be added to the Escrow account established by the Company as referenced in Section 2.12 of this Price List.
- 2.10.2 The Customer is responsible for payment of all charges for service furnished by the Company to the Customer or Authorized Users. Objections must be received by the Company within 20 days after statement of account is rendered, or the charges shall be deemed correct. Should the Customer pay the charges under protest, he may have an additional 30 days to dispute same in writing or the charges will become binding upon Customer. If an entity other than the Company imposes charges on the Company, in addition to its own internal costs, in connection with a service for which a Company Non-Recurring Charge is specified, those charges may be passed on to the Customer. Customer will not be required to pay disputed portion of bill during complaint resolution period.

Effective Date:

#### 2.10. **PAYMENTS AND BILLING**, Continued

- 2.10.3 Taxes: The Customer is responsible for the payment of any sales, use, gross receipts, excise, access or other local, state and federal taxes, charges or surcharges (however designated) excluding taxes on the Company's net income imposed on or based upon the provision of Local Exchange Service, all of which shall be separately designated on the Company's invoices. Any taxes imposed by a local jurisdiction (e.g. County and municipal taxes) will only be recovered from those Customers residing in the affected jurisdictions. It shall be the responsibility of the Customer to pay any such taxes that subsequently become applicable retroactively.
- 2.10.4 A late payment charge of \$25.00 shall apply to any amounts billed to subscriber and not received by the day following the business day closest to or on the payment due date.
- 2.10.5 Billing disputes should be addressed to Company's customer service organization by mail at: 10 South 4<sup>th</sup> Street, Defuniak Springs, Florida 32433 or via telephone. Customer service representatives are available from 8:00 a.m. to 4:59 p.m. Eastern Time. Messages may be left for the Customer Service Department from 5:00 p.m. to 7:59 a.m. Eastern Time, which will be answered on the next business day, unless in the event of an emergency, which threatens Customer service, in which case customer service personnel may be paged.
- 2.10.6 In the case of a dispute between the Customer and the Company for service furnished to the Customer, which cannot be settled with mutual satisfaction, the Customer can take the following course of action:
  - A. First, the Customer may request, and the Company will perform, an in-depth review of the disputed amount. The undisputed portion and subsequent bills must be paid on a timely basis or the service may be subject to disconnection.

Effective Date:

## 2.10. **PAYMENTS AND BILLING**, Continued

B. Second, if there is still disagreement over the disputed amount after the investigation and review by a manager of the Company, the Customer may appeal to the Florida Public Service Commission's Division of Consumer Affairs for its investigation and decision.

Florida Public Service Commission Division of Consumer Affairs 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Toll free number: 800.342.3552

## 2.11. DISCONTINUANCE OF SERVICE

- 2.11.1. Upon nonpayment of any amount owing the Company, unless a written notice of dispute has been received by the Company, and after 20 days from the payment due date, the Company may discontinue or suspend service upon five (5) working days prior written notice delivered to the Customer without incurring any liability. Notice of this disconnect policy shall be plainly printed on the Customer Service Agreement under the heading: "IMPORTANT INFORMATION; RETAIN FOR YOUR RECORDS."
- 2.11.2. Upon violation of any of the other material terms or conditions for furnishing service, the Company may, by giving 10 days' prior notice in writing to the Customer, discontinue or suspend service without incurring any liability if such violation continues during that period.
- 2.11.3. Upon condemnation of any material portion of the facilities used by the Company to provide service to a Customer or if a casualty renders all or any material portion of such facilities inoperable beyond feasible repair, the Company, by notice to the Customer, may discontinue or suspend service without incurring any liability.

Effective Date:

## 2.11. **DISCONTINUANCE OF SERVICE**, Continued

- 2.11.4. Upon any governmental prohibition, or required alteration of the services to be provided or any violation of any applicable law or regulation, the Company may immediately discontinue or suspend service without incurring any liability.
- 2.11.5. The Company may discontinue the furnishing of any and/or all service(s) to a Customer, without incurring any liability: immediately and without notice if the Company deems that such action is necessary to prevent or to protect against fraud or to otherwise protect its personnel, agents, facilities or services, including the follow:
  - A. The Customer refuses to furnish information to the Company regarding the Customer's credit-worthiness, its past or current use of common carrier communications services or its planned use of service(s);
  - B. The Customer provides false information to the Company regarding the Customer's identity, address, credit-worthiness, past or current use of common carrier communications service(s); or
  - C. The Customer uses, or attempts to use, service with the intent to avoid the payment, either in whole or in part, of the tariffed charges for the service by:
    - 1. Using or attempting to use service by rearranging, tampering with, or making connections to the Company's service not authorized by this Price List;
    - 2. Using tricks, schemes, false or invalid numbers, false credit devices, electronic devices; or
    - 3. Any other fraudulent means or devices;
  - D. The Customer uses service in such a manner as to interfere with the service of other users; or
  - E. The Customer uses service for unlawful purposes.

Effective Date:

## 2.11 **DISCONTINUANCE OF SERVICE**, Continued

- 2.11.6. Upon five (5) working days prior written notice, upon written notice to a Customer who has failed to pay any sum within five (5) days of the date when payment was due; or
- 2.11.7. Ten (10) days after sending the Customer written notice of **non**compliance with any provision of this Price List if the noncompliance is not corrected within that ten (10) day period.
- 2.11.8. The suspension or discontinuance of service(s) by the Company pursuant to this Section does not relieve the Customer of any obligation to pay the Company for charges due and owing for service(s) furnished during the time or up to suspension or discontinuance.
- 2.11.9. Upon the Company's discontinuance of service to the Customer, all applicable charges, including termination charges, shall become due and payable. This is in addition to all other remedies that may be available to the Company at law or in equity under any other provision of this Price List.

## 2.12. ADVANCE PAYMENTS AND DEPOSITS

To safeguard its interest, the Company may require a Customer to make Processing/Application Fee before services are furnished. This fee will not exceed an amount equal to the Non-Recurring Charge(s) and month's charges for the service.

Applicants shall not be required to pay a security deposit prior to receiving service.

An Escrow Account shall be maintained by the Company, with a bank of its selection, into which shall be placed monies which shall be available to reimburse any Customer who does not receive services for which Customer has paid in advance.

Issued: Spetember 12, 2002 Issued By: Effective Date:

#### 2.13. FULL FORCE AND EFFECT

Should any provision or portion of this Price List be held by a court or administrative agency of competent jurisdiction to be illegal, invalid or unenforceable, the remaining provisions of this Price List will remain in full force and effect.

#### 2.14. CREDIT LIMIT

The Company may, at any time and at its sole discretion, set a credit limit for any Customer's consumption of services for any monthly period.

## 2.15. UNCERTIFICATED RESALE PROHIBITED

Resale of any Price Listed service appearing herein by uncertificated resellers is strictly prohibited. Applicable services may be resold only by Companies authorized by the Florida Public Service Commission to provide intrastate telecommunications services, in accordance with the Commission's rules. The Company requires proof of certification in the form of a Telephone Certificate of Public Convenience and Necessity (or the equivalent thereof), or a copy thereof, prior to providing services for resale.

Issued: Spetember 12, 2002 Issued By: Effective Date:

## **SECTION 3 - SERVICE DESCRIPTION**

## 3.1. LOCAL EXCHANGE SERVICE

#### 3.1.1 General

- A. Local Exchange Service provides a customer a single, analog, voice grade telephonic communications channel which can be used to place or receive one call at a time to and from, respectively, other stations on the public switched telephone network. Local exchange service also provides a customer with a unique telephone number address on the public switched telephone network and access to certain interstate and international services offered by Company. (a 'basic access line').
- B. A basic access line includes free access to Operator Services, Directory Assistance services, Telecommunications Relay Services and emergency services by dialing 0 or 911, with unlimited local calling at a flat rate.
- C. Local exchange service requires the classification by the customer of the basic access line as either of a business or residence basic access line. Residence access lines may include an allowance for calls for which there are no usage charges. One listing in the alphabetical directory is included for both residential and business access lines.

## 3.1.2. Service Description

A. Local Exchange Service will be offered throughout the State of Florida and will consist of, minimally a residential or business basic access line. Optional Services features will be available for order by the Customer, consisting of all or any of the following: Caller ID, Call Waiting, Call Forwarding and or Voice mail.

Issued: Spetember 12, 2002 Issued By: Effective Date:

## Section 3.2 CUSTOM CALLIING FEATURES

#### 3.2.1 General

The Custom Calling features in this section are made available on an individual basis or as part of multiple feature packages. All features are provided subject to availability; features may not be available with all classes of service.

#### 3.2.2 Description of Features

#### A. Three Way Conference

The Three Way Calling feature allows a customer to add a third party to an existing two-way call and form a three-way call. The call must have been originated from outside the station group and terminate to a station within the station group. The Call Hold feature allows a customer to put any in-progress call on hold by flashing the switchhook and dialing a code. This frees the line to allow the customer to make an outgoing call to another number. Only one call per line can be on hold at a time. The third party cannot be added to the original call.

## B. Call Forwarding

Call Forwarding, when activated, redirects attempted terminating calls to another customer-specific line. The customer may have to activate and deactivate the forwarding function and specify the desired terminating telephone number during each activation procedure. Call originating ability is not affected by Call Forwarding.

The calling party is billed for the call to the called number. If the forwarded leg of the call is chargeable, the customer with the Call Forwarding is billed for the forwarded leg of the call.

Issued: Spetember 12, 2002 Issued By: Effective Date:

## 3.2 CUSTOM CALLIING FEATURES, Continued

- 3.2.3. Description of Features, Continued
  - C. Call Waiting/Cancel Call Waiting

Call Waiting provides a tone signal to indicate to a customer already engaged in a telephone call that a second caller is attempting to dial in. It will also permit the customer to place the first call on hold, answer the second call and then alternate between both callers. Cancel Call Waiting (CCW) allows a Call Waiting (CW) customer to disable CW for the duration of an outgoing telephone call. CCW is activated (i.e., CW is disabled) by dialing a special code prior to placing a call, and is automatically deactivated when the customer disconnects from the call.

## D. Distinctive Ringing

This feature enables a user to determine the source of an incoming call from a distinctive ring. The user is provided with up to two additional telephone numbers.

E. Multiline Hunting

This feature is a line hunting arrangement that provides sequential search of available numbers within a multiline group. Circular and uniform hunting can also be selected.

Hunt group charges apply to sequential, circular and uniform hunting and queuing with announcement per queue slot.

F. Speed Calling This feature allows a user to dial selected numbers using one or two digits. Up to eight numbers (single digit, or thirty numbers with two digits) can be selected.

Effective Date:

#### 3.2 DIRECTORY ASSISTANCE

A Directory Assistance Charge applies for each telephone number, and area code, and/or general information requested from Directory Assistance operator. There is no charge for the first three calls per month to Directory Assistance. The Customer can request a maximum of two numbers per call to Directory Assistance. Charges set forth in Section 4.2 will apply for each additional request made to the Directory Assistance Operator.

Directory Assistance Local Call Completion

Directory Assistance Call Completion allows the Customer the option to have their local calls completed to a requested number by either the Directory Assistance operator or the Directory Assistance audio response system that provide the requested number. All completed calls will be charged the Directory Assistance Call Completion Charge, in addition to any other appropriate charges. See Section 4.2 for Rates.

## 3.3 DIRECTORY LISTINGS

One Listing, termed the initial listing, is included with each Customer's service. Additional listings are confined to the names of those who are entitled to the use of the Customer's service. Telephone numbers of non-published service are not listed in the Telephone Company's directories or on directory assisted records. Listing information (name, address and number) on non-published service is not available to the general public, notwithstanding any claim of emergency the calling party may present. Telephone numbers of non-directory listed service are omitted or deleted from the Company's alphabetical directory, however, they are carried in the Company's directory assistance and other records and are given to any calling party.

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#### 3.4 LOCAL OPERATOR SERVICES

Operator Services provide for live or automated operator treatment of calls when a customer dials "0". Services include, but are not limited to Busy Line Verification, Operator Verification \ Interrupt Service and Operator Assisted Call Completion Services. Access to Operator Services is provided at no charge, however, a per-call service charge and a per minute usage rate will apply when the customer elects to utilize a chargeable Operator Service.

3.4.1 Busy Line Verification

Utilizing operator assistance, the caller is able to accomplish any of the following:

- A. verify that a called line is in use
- B. verify that a called line is in use, or if it is clear, have the operator place the call
- C. verify and interrupt a call that is in progress
- 3.4.2 Operator Verification \ Interrupt Service

Where facilities and operating conditions permit, Carrier's operators may verify busy line conditions and/or interrupt a conversation in progress at the calling party's request.

Effective Date:

#### **3.4 LOCAL OPERATOR SERVICES**, Continued

3.4.3 Operator Assisted Call Completion

Operator Assisted Call Completion provides the called with access to the operator for assistance in completing telephone calls. Local calls may be completed or billed with live or mechanical assistance. Calls may be billed collect to the called party, to an authorized third party number, to the originating line, or to a valid authorized calling card. The operator can assist the caller by placing the call either person-toperson, station-to-station or other designated basis. In addition to a per request charge, a per minute usage rate applies to each call completed. See Section 4.2.

A. Person-to-Person

Allows a Customer to place a call through a operator to one particular person.

B. Station-to-Station

Allows a Customer to place a call through an operator to any person.

Effective Date:

#### 3.5 NON-ROUTINE INSTALLATION AND/OR MAINTENANCE

At the Customer's request, installation and/or maintenance may be performed outside the Company's regular business hours, or (in the Company's sole discretion and subject to any conditions it may impose) in hazardous locations. In such cases rates and charges will be applied on an 'Individual Case Basis' (ICB), where such rates and charges will be developed by the Company based on the circumstances (such as costs of labor, material, engineering and administration) in each case. If installation is started during regular business hours but, at the Customer's request, extends beyond regular business hours into time periods including, but not limited to, weekends, holidays, and/or night hours, additional charges may apply.

Effective Date:

#### 3.6 HEARING AND SPEECH IMPAIRED CUSTOMERS

3.6.1 Reserved for future use.

#### 3.7 TELECOMMUNICATIONS RELAY SERVICE

The Relay Service provides specialized telecommunications equipment to qualified Florida Residents who have a certified hearing or speech impairment, pursuant to the Telecommunications Access System Act of 1991. For calls received from the relay service, the company will, when billing relay calls, discount relay service calls by fifty percent off of the otherwise applicable rate for a voice non-relay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted sixty percent off of the otherwise applicable rate for a voice non-relay call.

Issued: Spetember 12, 2002 Issued By: Effective Date:

#### 3.8 LOCAL EXCHANGE - DATA SERVICES

#### 3.8.1 Frame Relay Service (FRS)

#### A. Description

Frame Relay Service (FRS) is a provisional service which provides a high speed statistically multiplexed data service that allows for the transfer of variable length frames across a wide geographical area. Frames travel at high speed from the source to the desired destination via virtual connections (switched or permanent virtual connections). Frame Relay allows end users to share network resources. Each individual access link and Frame Relay port can be shared by traffic to multiple destinations.

This service, comprised of three components: local loop access, FRS port and the Data Link Connection Identifiers (DLCIs). The local loop access to the FRS network is through a dedicated, non-multiplexed digital line at 56 Kbps (DS0), 1.544 Mbps (DS1), or 44.736 Mbps (DS3). The FRS Port allow access to the FRS network. The DLCIs identify the address information and route the framed data. The DS0, DS1 and DS3 access services is offered in conjunction with Incumbent Local Exchange Carrier pursuant to and at the rates set forth in their relevant tariffs.

The Data Link Connection Identifiers are established at the time of service subscription at customer specified end points making a Permanent Virtual Connection (PVC). The FRS network will only transmit data between authorized DLCIs. Each PVC has a preassigned Committed Information Rate (CIR) and a Burst Rate (BR). This provides bandwidth sharing and bandwidth on demand capabilities.

The Company may also provide to subscribers a traffic data report upon request by the Customer.

Issued: Spetember 12, 2002 Issued By: Effective Date:

#### 3.8 LOCAL EXCHANGE - DATA SERVICES, Continued

#### 3.8.1 Frame Relay Service (FRS), Continued

#### B. Definitions

#### Access Link

A dedicated non-multiplexed digital access line at 56 Kbps, 1.544 Mbps, or 44.736 Mbps. This link can only be used for accessing Frame Relay Service.

#### **Burst Rate**

The upper bandwidth limit the permanent virtual connection is allowed to send data through the FRS network. The burst rate is limited by the actual physical port access speed.

#### **Committed Information Rate**

The CIR represents the base-level bandwidth the permanent virtual connection is allowed to send data through the network. This rate will be lower than the speed of the physical access line.

#### Data Link Connection Identifier (DLCI)

The address information assigned to customer designated end points used to identify PVCs and route frames of data. The frame relay virtual circuit number corresponding to a particular destination which is part of the frame relay header and is usually ten bits long.

#### Frame

A group of data bits, in a specific format, with a flag at either end to indicate the beginning and end of the frame. The defined format enables network equipment to recognize the meaning and purpose of specific bits.

Issued: Spetember 12, 2002 Issued By: Effective Date:

## 3.8 LOCAL EXCHANGE - DATA SERVICES, Continued

#### 3.8.1 Frame Relay Service (FRS), Continued

### B. Definitions, Continued

#### Permanent Virtual Connection (PVC)

A virtual circuit set up administratively, by a network operator, for a dedicated pointto-point connection between two customer designated end points.

<u>Port</u>

The physical entry point for the local loop access to the FRS network.

Switched Megabit (or Multi Megabit) Data Services (SMDS Access)

A way for a corporate network to dial up switched data services as fast as 45 Megabits per second.

#### Traffic Detail

A monthly report of data traffic information that provides the customer with details on frame and byte counts, dropped and congested frames.

#### Virtual Connection (circuit)

A connection established through a frame relay or packet network. Frames or packets are routed through the connection as an order-preserving transfer of data. This connection functions like a dedicated circuit between the end points.

Issued: Spetember 12, 2002 Issued By: Effective Date:

## 3.8 LOCAL EXCHANGE - DATA SERVICES, Continued

- 3.8.1 Frame Relay Service (FRS), Continued
  - C. Regulations
    - 1. Frame Relay Service will be furnished within Service Areas where facilities and operating conditions permit, and technical feasible.
    - 2. The customer must provide the Company with a point of contact for inquiries, trouble reports, and security management involving the service configuration.
    - 3. Subsequent DLCI orders are required when a customer chooses to add PVC(s) or change PVC assignment on a given FRS port after the initial port installation.
    - 4. At service subscription, the customer must specify the Committed Information, Rate and the Burst Rate for each PVC ordered.
    - 5. Error correction is the responsibility of the customer's Frame Relay compatible terminal equipment. When the FRS network is congested, the FRS notes will discard frames with errors and may discard customer data that exceeds the CIR ordered at service subscription.
    - 6. The Company will provide network-to-network interface (NNI) interconnection to its Frame Relay Service to all customers who request it until such time as a national Frame Relay Service interconnection standard is formally approved.

Effective Date:

## 3.8 LOCAL EXCHANGE - DATA SERVICES, Continued

- 3.8.2 Integrated Services Digital Network (ISDN) Primary Rate Interface (PRI)
  - A. Description

Integrated Services Digital Network (ISDN) is a set of transmission protocols that provides end-to-end digital connectivity and integration of voice, data and video, on a single Subscriber loop to support a wide variety of services via the public switched telephone network. The Primary Rate Interface (PRI) consists of a 23B+D configuration with 23\* 64Kbps Bearer (B) digital channels and one 64 Kbps Data (D) digital channel. The B channels are designed for voice, data, image and sound transmissions. B channels can support synchronous, asynchronous or isochronous services at rates up to 64 Kbps. B channels can be aggregated for higher bandwidth applications. The D channel PRI provides the out of band signaling, call control and messaging.

PRI is provided through standard four wire DS-1 (1.544Mbps) point to point, private line facilities that enables Subscriber control of the 24 individual channels.

- B. Regulations
  - 1. ISDN-BRI will only be provided where central office facilities and operating conditions permit.
  - 2. ISDN-BRI is furnished to customers at the rates and charges as shown in Section 4, which are in addition to other rates and charges for the Local Exchange Service.
  - 3. Rates and Charges for other optional features are in addition to those for ISDN-BRI service and are provided only where facilities and operating conditions permit.

Issued: Spetember 12, 2002 Issued By: Effective Date:

## 3.8 LOCAL EXCHANGE - DATA SERVICES, Continued

### 3.8.3 ADSL

#### A. Service Description

Asymmetrical Digital Subscriber Line (ADSL) Service is an access data technology service which provides high speed connections services over existing copper facilities. ADSL service is offered in speed levels of 384 Kbps Down/128 Kbps Up to 6 Mbps Down/384 Kbps Up. The "up" speeds represent "transmission speeds in kilobytes from the customer designated location (CDL) to the Company's ADSL connection point, while the "down" speeds represent "transmission speeds in kilobytes and megabits," from the Company's ADSL connection point to the CDL. The connection point is the aggregation point designated by the Telephone Company for connecting multiple Telephone Company ADSL serving wire centers via the backbone network services to the CDL.

ADSL Service is provisioned over existing Company copper facilities and transported to the Company's backbone network. ADSL Service provides a connection from the customer designated location (CDL) to the ADSL connection point. Access from the Company's ADSL connection point will be provided via Frame Relay Service, where facilities permit. Frame Relay Service is available in Section 3.8.1. A customer may utilize their existing Frame Relay Service or may submit any order to establish new facilities. The associated rates and charges for Frame Relay Service will apply in addition to the rates and charges associated with the ADSL Service rate elements.

The Company will qualify the ADSL Service between the CDL and the serving wire center. The purpose of qualification is to determine the availability and suitability of existing Company copper facilities to provide the service. The Company will not provision this service on facilities which are not suitable for ADSL.

Issued: Spetember 12, 2002 Issued By: Effective Date:

## 3.8 LOCAL EXCHANGE - DATA SERVICES, Continued

#### 3.8.3 ADSL, Continued

A. Service Description, Continued

The Company does not undertake to originate data, but offers the use of its service components, where available, to customers for the purpose of transporting customer-originated data.

ADSL will be provided subject to the availability and limitations of Company wire centers and outside plant facilities and is only available where technical capabilities permit such facility distance and type of physical plant.

B. Responsibility of the Company

The Company will provision and maintain ADSL service for the customer up to and including the Network Interface Device (NID).

C. Rights of the Company

The Company will not provision ADSL service if the Company reasonably determines that (a) it is not technically feasible over existing facilities or (b) it will cause interference problems with existing services.

During the Company's network maintenance and software updates period, it may be necessary to place the ADSL wire center out of service. The Company reserves the right to temporarily interrupt ADSL Service at other times in emergency situations.

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## 3.8 LOCAL EXCHANGE - DATA SERVICES, Continued

#### 3.8.3 ADSL

D. Responsibility of the Customer

The customer is responsible for providing compatible customer provided equipment (CPE) that is used for connection to ADSL Service.

The customer is responsible for providing the Company with the necessary information (e.g., Data Link Connection Identifier(s) (DLCI), Permanent Virtual Circuit (PVC) and/or Internet Protocol) to provision ADSL Service.

The customer ordering ADSL Service on behalf of its subscribers must obtain a letter of agency.

The customer will be responsible for obtaining permission from its subscriber(s) for the Company's agents or employees to enter the customer's designated location(s) at any reasonable hour for the purpose of installing, inspecting, repairing, or upon termination of the service, removing the service components of the Company.

Effective Date:

## 3.8 LOCAL EXCHANGE - DATA SERVICES, Continued

## 3.8.3 ADSL

- E. Rate Regulations
  - 1. <u>Rate Elements</u>

A nonrecurring charge and a monthly rate apply for the installation of ADSL Service. The nonrecurring charge is also applicable when changing bandwidth.

ADSL Service is available in two service level packages, and is based on the "downstream and upstream" speeds chosen by the customer. The service levels are as follows: The Platinum Plus is available for multi-user applications. A customer may have multiple packages.

Downstream	<u>Upstream</u>
Up to 1.5 Mbps, guaranteed at 384 Kbps	128 Kbps
Up to 6 Mbps, guaranteed at 1.5 Mbps	384 Kbps

Data speeds set forth above are peak periods. Actual speeds may be affected by loop distance and other factors, therefore, data speeds are not guaranteed.

Effective Date:

## **SECTION 4 – RATES AND CHARGES**

## 4.1 Local Exchange Service

Elocal Exchang		Non-recurring N	Non-recurring Non-recurring			
Package	Monthly	Charges Line Install	Charges Order Charge			
Basic	\$14.95	\$43.95	\$35.00			

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Effective Date:

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## SECTION 4 - RATES AND CHARGES, Continued

## 4.2 Miscellaneous Rates and Charges for presubscribed customer only.

		<u>Per Use</u>
Basic Directory Listings Additional Listings Additional Line Listings Private Listings (No Listings or Dir Caption Listings Directory Assistance Listings	ectory Assistance)	Free \$ 1.50 \$ 1.50 \$ 1.75 \$ 4.00 \$ 0.80
Operator Services (Per Call):		
Busy Line Verification Operator Verification/Interrupt Serv Third Number Billed Collect Person-to-Person Station-to-Station	vice	\$ 1.55 \$ 1.40 \$ 1.50 \$ 1.50 \$ 3.40 \$ 1.20
Operator Services (Per Min.)		\$ .50
911 Emergency Service		Free
Directory Assistance (After 3 free in Directory Assistance Call Completi	\$1.50 \$1.50	
Additional Labor, Engineering:	Per First half hour Per Additional half hour	\$ 35.00 \$ 25.00

Ramy El-Ghaly 610 Ridgewood Avenue Daytona Beach, Florida 32114 Telephone: (386)-255-5750 Effective Date:

## SECTION 4 - RATES AND CHARGES, Continued

## 4.3 DATA SERVICES – RATES AND CHARGES

#### 4.3.1 Frame Relay Service (FRS)

The following rates and charges apply to intraLATA FRS in those LATAs where technical capability is available.

#### A. FRS Access Links (Local Loops)

The rates and charges for access services AND (DS0) 56 Kbps, xDSL Service (DS1) 1.549 Mbps, (DS2) 6.312 Mbps and (DS3) 44.736 Mbps, are found the published tariffs of the relevant ILEC to furnish such access service, as the same are on file with the Public Service Commission of the state of Florida.

	Installation Charge	Monthly Rate
B. <u>FRS Access Port Termination - Per Port</u> (Port charge includes the first DLCI)		
56 Kbps	\$ 375.00	\$ 75.00
128 Kbps	375.00	150.00
384 Kbps	375.00	400.00
1,536 Mbps	375.00	500.00
37 Mbps	1500.00	4800.00

## C. <u>DLCI - Per Port</u> (rate for each DLCI)

1	None	None
2-6	None	15.00
7-11	None	10.00
12 and above	None	5.00

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## SECTION 4 – RATES AND CHARGES, Continued

#### 4.3 Miscellaneous Rates and Charges

#### 4.3.1 FRAME RELAY SERVICE (FRS)

D.	Optional Feature	、 <i>,</i>	Installation <u>Charge</u>	Monthly <u>Rate</u>
	Traffic Detail		50.00	15.00

E. Change Charge

This charge applies when the customer makes a change to the port termination speed and there is no change to the access link. Changing the speed of the access link will incur an installation charge for the new access link and an installation charge for the new port termination.

	Installation
	Charge
Change Charge - per port	\$30.00

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## SECTION 4 - RATES AND CHARGES, Continued

## 4.3 DATA SERVICES – RATES AND CHARGES

## 4.3.2 ISDN

		Installation Charge	Monthly <u>Rate</u>
1.	ISDN-BRI Basic Service - Each ISDN	\$125.00	\$20.00
2.	ISDN-BRI Optional Packet Data Device - Each Device	\$ 25.00	\$ 5.00

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## SECTION 4 – RATES AND CHARGES, Continued

## 4.3 DATA SERVICES – RATES AND CHARGES

## 4.3.3 ADSL Services

Downstream connection rates of up to 1.5 Mbps, guaranteed at 384 Kbps, 128 Kbps upstream

	Monthly Service (1-Year or Longer Term)	Customer Premise Equipment	Equipment Installation	ADSL Service Installation	Month-to- Month Service
ADSL <sup>2</sup> Transport	\$39	\$198	Waived <sup>1</sup>	Waived <sup>1</sup>	\$59
Internet <sup>3</sup> Access	\$10				\$21.95

	Monthly Service (1-Year or Longer Term)	Customer Premise Equipment	Equipment Installation	ADSL Service Installation	Month-to- Month Service
ADSL <sup>2</sup> Transport	\$129	\$198	Waived <sup>1</sup>	Waived <sup>1</sup>	\$149
Multi User (up to 256 accounts) Internet Access <sup>3</sup>	\$199				\$299

## SECTION 4 – RATES AND CHARGES, Continued

Issued: Spetember 12, 2002 Issued By: Effective Date:

## 4.3 DATA SERVICES – RATES AND CHARGES, Continued

4.3.2 ADSL Services, Continued

- Equipment and Service installation charge waived for customers who sign up for one-year term or longer
- Month-to-Month, 1-Year and 3-Year terms are available for ADSL service
- Discounts from these listed rates are available for retail customers who purchase more than 50 ADSL lines
- A basic telephone line, either business or residential, is required for ADSL service.
- 1. With term commitment. One-time charges of \$497 apply for Customer Premise Equipment and installation for those customers who choose month-to-month service.
- 2. All components of the product are available separately.

Issued: Spetember 12, 2002 Issued By: Effective Date:

## **EXHIBIT C**

## **FINANCIAL INFORMATION**

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	Balance She F.J.M.R. INV Year ending	/ESTMENTS, INC.		
Assets		Liabilities and shareholders' Eq	uity	
Cash	\$ 10,000.00	Capital stock		1000
acct.receivable	15,812.00	Additional paid in stock	\$	27,800.00
Building and other depreciable assets	12,575.00	Retained earnigns	\$	10,587.00
Total Assests	\$ 38,387.00		\$	38,387.00

		Sunshines Communications Network				
		610 N. Ridgewood Ave				
		Proforma Income and Expesnse	Statement			
		Five year period.				
Income						
Year	2002	2003		2004	2005	2006
Home phone servi	ce					
Package 1 Package 2 Package 3	\$ 4,500.00 3,000.00 1,800.00	\$	54,000.00 31,200.00 18,000.00	\$ 86,400.00 40,000.00 22,500.00	\$ 141,400.00 48,000.00 30,000.00	\$ 171,500.00 55,500.00 40,000.00
Total Income	<u>\$ 9,300.00</u>	\$	103,200.00	<u>\$ 148,900.00</u>	\$219,400.00	\$267,000.00
Expense						
Sales Expense	\$ 1,500.00	\$	15,450.00	\$ 22,500.00	\$ 33,000.00	\$ 40,000.00
Dealer Expense Bell South Expense	1,395.00 3,225.00		15,450.00 29,400 <i>.</i> 00	22,500.00 42,850.00	33,000.00 62,850.00	40,000.00 77,140.00
Total Cost of Sales		\$	60,300.00	\$ 87,850.00	\$ 128,850.00	\$ 157,140.00
Operation Expens	e					
Rent		\$	6,600.00	\$ 6,600.00	\$ 6,600.00	\$ 6,600.00
Utilities	1,500.00		6,000.00	6,600.00	7,000.00	8,000.00
Employees	1,800.00		35,000.00	40,000.00	50,000.00	55,000.00
Total Operational E	<u>\$ 4,950.00</u>	\$	47,600.00	<u>\$ 53,200.00</u>	\$ 63,600.00	\$ 69,600.00
Total Expense	<u>\$ 11,070.00</u>	\$	107,900.00	<u>\$ 141,050.00</u>	<u>\$ 192,450.00</u>	<u>\$226,740.00</u>
Total Income	\$ 9,300.00	\$	103,200.00	\$ 148,900.00	\$219,400.00	\$267,000.00
Net Income	<u>\$ (1,770.00</u> )	\$	(4,700.00)	\$ 7,850.00	\$ 26,950.00	\$ 40,260.00

## **VERIFICATION OF FINANCIAL STATEMENTS**

STATE OF FLORIDA	)		
		)	SS.
COUNTY OF WALTON		)	

I. Ramy FL-GL being first duly sworn and deposed, state that I am President for F.J.M.R. Investments, Inc., the Applicant in this matter, and am authorized to make this verification; that I have read the foregoing financial statements and know the contents thereof; and as to those matters that are therein stated on information or belief. I believe them to be true.

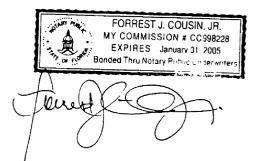
FL DL produced F.J.M.R. Investments, Inc.

Subscribed and sworn to before me this  $\frac{4^{\mu}}{4^{\mu}}$  day of <u>September</u>, 2002.

Notary Public in and for the State of Florida,

residing at: Sooth Trust Bank 555 Ridge wood Au Holly Hill fl. 52713

My commission expires \_ Jan 31 ,2005



## EXHIBIT D

MANAGEMENT EXPERIENCE (Attached)

FORM PSC/CMU 8 (11/95) Required by Commission Bule Not. 25 24 805 2550 Tulane Ave, Daytona (386) 295-6107 Beach, FL 32118

# **Max Benson**

Objective	To lead the sales team and become the number one choice for prepaid phone service.				
Experience	<ul> <li>1990–2002</li> <li>National Sales Mana</li> <li>Increased sales from</li> <li>Doubled sales per res</li> <li>Suggested new prod</li> </ul>				
	<ul> <li>1985–1990 Ferguson and Bardell Southridge, SC</li> <li>District Sales Manager</li> <li>Increased regional sales from \$25 million to \$350 million.</li> <li>Managed 250 sales representatives in 10 Western states.</li> <li>Implemented training course for new recruits — speeding profitability.</li> </ul>				
	<ul> <li>Tripled division rever</li> </ul>	Duffy Vineyards entative n from 50 to 100 representatives. nues for each sales associate. iclude mass market accounts.	Southridge, SC		
			Southridge, SC a row.		
Education	<ul><li>1971–1975</li><li>B.A., Business Admin</li><li>Graduated Summa C</li></ul>	Southridge State University nistration and Computer Science. Cum Laude.	Southridge, SC		
Interests	SR Board of Directors,	running, gardening, carpentry, co	omputers.		

## RICH ANDREWS

#### OBJECTIVE

Manage the customer service team to become the elite team.

#### EXPERIENCE

1998–2002 Delta Phones

Customr Service Manager

- Implemented a customer service model.
- Improved productivity inhouse and outside service.
- Incorage the customer service team to use innovative methods.

1990–1998 Ac and AP Spas, Inc Office Operational Manager UCF, FL

- Creating a working model and organized the office operations.
- Had a team of office associate implement the model.
- Implemented training course for new recruits .

#### EDUCATION

1986–1989 University of Central Florida UCF, FLB.A., Business Management.

#### INTERESTS

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Swemming, gardening, computers.

610 N Ridgewood Ave Daytona Beach, FL 32114 Phone (386) 255-5750 Fax (386) 255-0675 E-mail rayraycash@hotmail.com

## Ramy El-Ghaly

Summary of qualifications	1995-1999 Customer Service	Check n'Go	Daytona Beach, FL			
	<ul> <li>Helped customers make a decision on what loan program they should have.</li> </ul>					
	<ul> <li>Responsible for operations and money accounts.</li> </ul>					
	• Helped in the recovery of lost of bad debit.					
Education	1993-1998 <b>B.S., Marketing and Inter</b>	University of Central Florida national Business	Daytona Beach, FL			
	<ul> <li>Head of a Marketing class in new projects and Ideas.</li> </ul>					
Professional experience	Business Owner President	F.J.M.R. Investments, Inc	Daytona Beach, FL			
	<ul> <li>Developed a business in a niche market of check cashing.</li> </ul>					
	• Created many services in the business.					
	• Increased sales from one year to the other.					
	• Looking to expand in the state of Florida.					
Languages	Speak Spanish, French, and Italian					
Community activities	Contribute to the veteran's affairs.					
Objective	To lead this company and become the number one choice of prepaid home phone service.					