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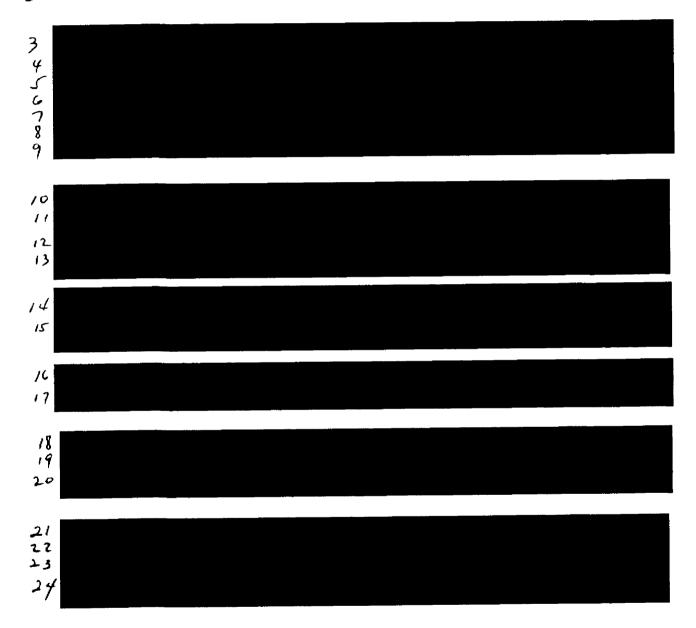
- II. AUDIT DISCLOSURES
- 2. AUDIT DISCLOSURE NO. 1
- 3 SUBJECT: BASE SECURITY COSTS
- STATEMENT OF FACTS: Order PSC-02-1761-FOF-EI stated that the new incremental security costs are to be recovered through the capacity clause. This order explains these costs are extraordinary and should be treated as current year expenses, without making a distinction between capital items and expense items.





1 p2

2 SUBJECT: CAPITALIZED SECURITY COSTS



SUBJECT: 2002 BUDGET COMPARED TO ACTUAL FOR ENERGY MARKETING AND TRADING (EMT)

STATEMENT OF FACTS: In Order PSC 02-1484-FOF-EI the company received approval to recover through the fuel clause incremental operating and maintenance expenses incurred for the purpose of initiating and/or maintaining a new or expanded non-speculative financial and/or physical hedging program designed to mitigate fuel and purchased power price volatility for its retail customers each year until December 31, 2006, or the time of the utility's next rate proceeding, whichever comes first." The Order explains that the "base period for determining incremental expenses...is the year 2001 ... except for utilities with rates approved based on Minimum Filing Requirements (MFR) in rate reviews conducted since 2001, in which case the projected rate year is the base period (using projected expenses)."

- FPL's projected test year was 2002, so the base year for determining incremental hedging expenses is 2002.
- $\pm i_{\rm e}$. The company has requested recovery of \$2,726,054 for incremental hedging costs.
- Energy Marketing and Trading is a division of the utility. "EMT's mission is to procure fuel and power at costs below the current fuel cost recovery (FCR) filing. EMT was established to fully and effectively execute well-disciplined and independently controlled procurement, hedging and market strategies to achieve the goals of:
 - 1) Cost minimization for FPL's customers
 - 2) Volatility minimization in the FCR filling
 - 3) Optimal asset utilization

-	,	The actual total expenses for the entire EMT division for the base year total
	-	The budget total base included in the MFR was the second The total amount budgeted
	_	not spent was The company also had a credit of \$419,750 related to a 2001
-		expense that it transferred to fuel recovery. When this credit is added back, the net amount
	1	the company did not spend is

(A)	<u>(B)</u>
EXPENSE TYPE	DIFFERENCE (lower than budget)
Salaries and Wages	
Employee Related Expenses	
Contractor Costs	
Technology	
Equipment and Materials	
Office Expenditures	
Miscellaneous Expenses	

AUDIT OPINION: The mission of the entire EMT division is similar to the goal of the hedging program and therefore, it is difficult to separate the incremental costs specifically for hedging when any costs incurred help the division meet its goals. The 2002 total base budget is higher than actual 2002 base expenses. Since rates were set based on the budget amount, the company received a benefit by having a higher budget amount than the actual. It does not appear reasonable that the company would be allowed to recover an additional \$2,726,054 through the fuel clause for incremental hedging expenses. Therefore, we recommend that the entire difference of the be used as base hedging costs when calculating the incremental hedging costs for the fuel filing.

? If this adjustment is not used, the following disclosures should be noted

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-	SUBJECT:	EMT PAYROLL	COMPARISON
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STATEMENT OF FACTS: Part of the reason for the difference between the budget and actual in the EMT division is because salaries and wages for 2002 were than budget. Employee related expenses were less than budget. Most of the in employee incentives that were budgeted but not difference is related to actually paid We requested detailed payroll information by employee for budget and actual. The company provided organizational charts for 2001 and 2002. Three open positions in 2001 were not found in 2002 (Southeast Power Marketer, Quantitative Analyst and Energy Trader). However, in 2002 three new positions were found (two Gas Schedulers and a Financial Trader). The company has hired a Quantitative Analyst and a Senior Financial Trader for the hedging program in 2003. Another Quantitative Analyst position has been budgeted for but not filled. A Risk Management position was included in the budget for 2003, but has subsequently been determined not to be an incremental position for the hedging program. The company has reduced the budget for 2003 hedging expenses from for salaries and wages and from for employee related expenses. See the following disclosure for an explanation of the positions interviewed.

AUDIT OPINION: Base rates were set including the properties in incentives. The unpaid incentives more than cover the budgeted hedging salaries that start in 2003.

J P.6

SUBJECT: EMT HEDGING PERSONNEL

STATEMENT OF FACTS: Four EMT employees were interviewed. The positions interviewed were a physical trader, an associate financial trader, a senior financial trader and quantitative analyst. The last two positions are specifically related to the new hedging program for 2003.

The interviews revealed that the company had entered into long term hedging contracts prior to 2003. Based on the interviews, one associate financial trader and two physical traders (oil and gas) spent some of their time performing financial and physical hedging in 2002. One manager performed some of the duties that the new quantitative analyst performs now. The company did not include any of the costs for these employees in its base year hedging costs that are excluded from total costs shown in the Fuel filing schedule A2. The only base year costs excluded from the total are the \$250,000 for contractor and professional services.

The new senior financial trader is currently spending the majority of his time developing a model, that determines the risk of different purchasing options.

AUDIT OPINION: The interviews revealed that hedging was done in 2002, but we were not able to determine from the interviews the exact amount of time that related to hedging in 2002, which was the base year.

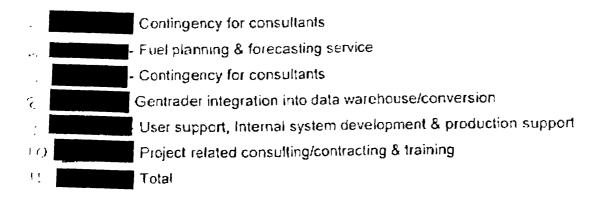
Although the new employees are refining the hedging process and are spending more time than the employees did in 2002, the company should have proposed allocating the salary for the associate financial trader, the physical trader and the manager as part of base costs.

When the senior financial trader completes the development of the hedging programs, the hedging duties may be split among this position and the associate financial trader

In addition, the duties of the quantitative analyst benefit hedging but also appear to benefit the overall fuel planning. His salary may need to be allocated

1 4.7

- SUBJECT: EMT CONTRACTOR AND PROFESSIONAL SERVICES COMPARISON
- STATEMENT OF FACTS: In the 2002 budget for EMT, the company included the following consulting amounts for contractor and professional services:



- The company removed \$250,000 from the incremental hedging costs on A2 of the fuel filling because it related to hedging.
- The 2001 actual costs for EMT included \$419,750 for hedging program consulting for Dean & Company. The company included this cost in 2001 base costs but transferred these costs to fuel hedging in 2002. The company budgeted for internal system development as recoverable costs in 2002.
- AUDIT OPINION: The in the 2002 budget appears to be the rounded amount for Dean & Company for 2001 and should have probably been identified as base costs instead of the \$250,000 the company had identified.

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Page "7", last paragraph

11

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The actual total base expenses for the entire EMT division for the base year total.

Both O&M BASE and O&M NON-RECOVERABLE
FUEL are included in "base" expenses. The remaining two expense types, O&M FUEL and
O&M CAPACITY are clause expenses and, therefore, not included in total base. In addition, there
was an accural of \$419,750 for the O&M NON-RECOVERABLE FUEL expense type, for Dean
& Company costs from 2001, that was expensed through the fuel clause in 2002. An adjustment
for 2001 was made in 2002 that resulted in the O&M NON-RECOVERABLE FUEL expense type
being over budget in 2002 by an additional \$419,750, which is not specifically shown in the
Operating Budget Summary Report.

The budget total base included in the MFR was expenses. The O&M BASE and O&M NON-RECOVERABLE FUEL are included in "base" expenses. The remaining two expense types, O&M FUEL and O&M CAPACITY are clause expenses and, therefore, not included in total base.

The total amount hudgeted and not spent was
Both O&M BASE and O&M NON-RECOVERABLE FUEL are included in "base" expenses.
The remaining two expense types, O&M FUEL and O&M CAPACITY are clause expenses and, therefore, not included in total base. There was an accrual of \$419,750 for the O&M NON-RECOVERABLE FUEL expense type, for Dean & Company costs from 2001, that was expensed through the fuel clause in 2002. An adjustment for 2001 was made in 2002 that resulted in the O&M NON-RECOVERABLE FUEL expense type being over budget in 2002 by an additional \$419,750, which is not specifically shown in the Operating Budget Summary Report.

frage "8", table

The figures in the table should include both O&M BASE and O&M NON-RECOVERABLI. FUEL expenses as well as the adjustment for Dean & Company costs. The resulting figures should be:





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Pag	c "9", tirst paragraph
	Salaries and wages for 2002 were
	O&M BASE and O&M NON-RECOVERABLE FUFL are included in "base" expenses. The
-	remaining two expense types, O&M FUEL and O&M CAPACITY are clause expenses and,
:	therefore, not included in total base.
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•	Employee related expenses were less than budget Both O&M
•	ITASE and O&M NON-RECOVERABLE FUEL are included in "base" expenses. The remaining
1	two expense types. O&M FUEL and O&M CAPACITY are clause expenses and, therefore, not
2	included in total base
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Page "10", second paragraph, last sentence

The company did include all of the costs for these employees in its base year costs. Their costs are included in the Salaries & Wages expense group.

1-1 63

Page 11, paragraph 1

Nine separate, high-level, budget figures were identified for the budget group called Contractors & Professional Services for the 2002 budget. Six of those nine amounts were for consultants



Fota!

Contingency – As needed consultants
Fuel Planning & Forecasting Service
Contingency – As needed consultants
Gentrader integration into data warehouse/conversion
User Support, Internal system development & production support
Project related consulting/contracting & training

Page 11, paragraph/table 2

The first two amounts ——— Contingency—As needed consultants, and ———— Contingency—As needed consultants) were not removed from the MFR filing. An amount of \$250,000 was deducted from the incremental hedging amount to be recovered through the fuel cost recovery clause because it was included in the MFR filing as a Contractor & Professional Services base figure.

Page 11, paragraph 3

The 2001 actual costs for EMT included a \$419,750 accrual for the hedging program, that was attributable to Dean & Company.

Page 11, paragraph 4

The accrued costs of \$419,750 were included in O&M NON-RECOVERABLE FUEL costs in 2001. In addition, this amount is completely unrelated to the budgeted for user support and internal system development & production support for 2002. There were no hedging program costs budgeted as recoverable through the fuel clause in 2002. The 2002 budget was submitted in July 2001, before Dean & Company costs were incurred.

1-1 p4





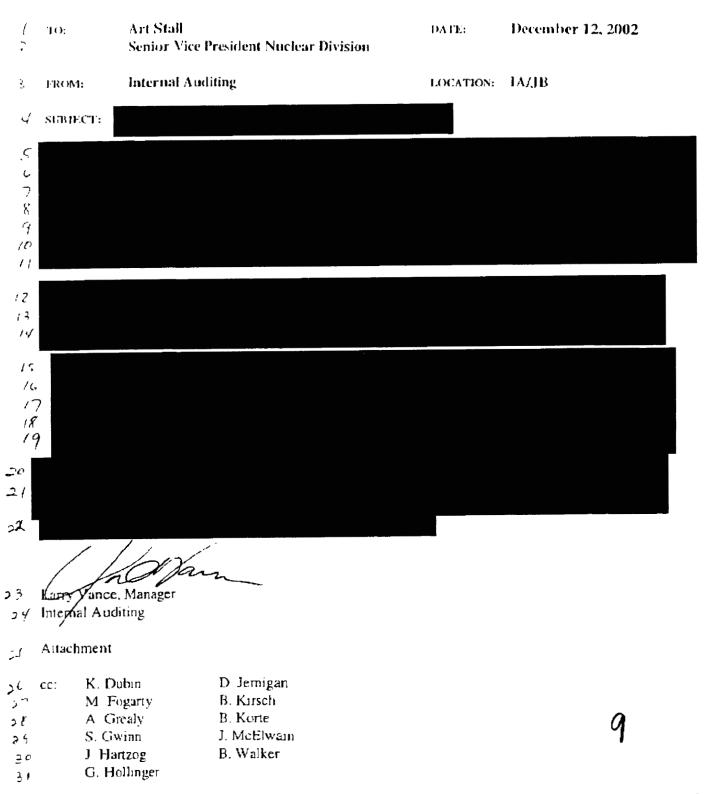
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3 December 12, 2002

Inter-Office Correspondence



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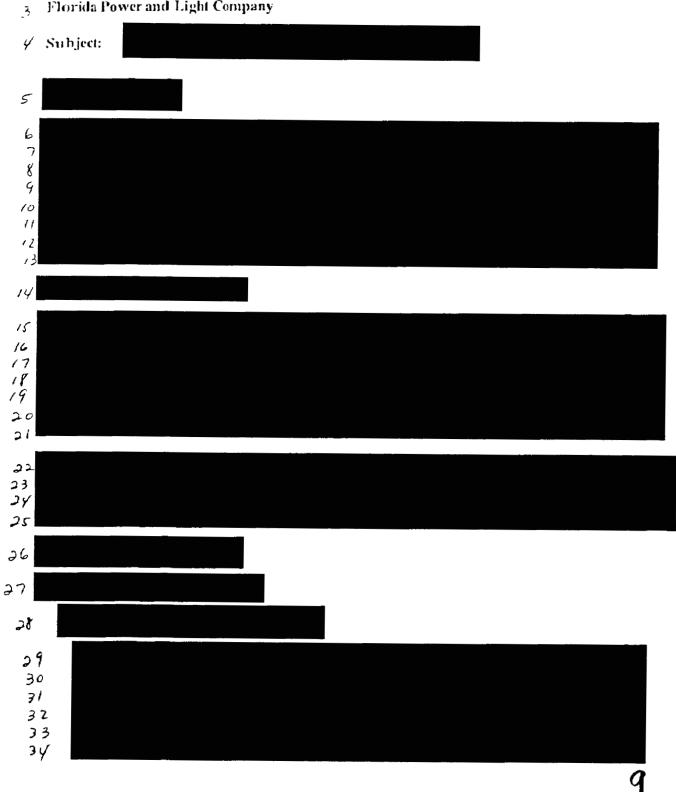


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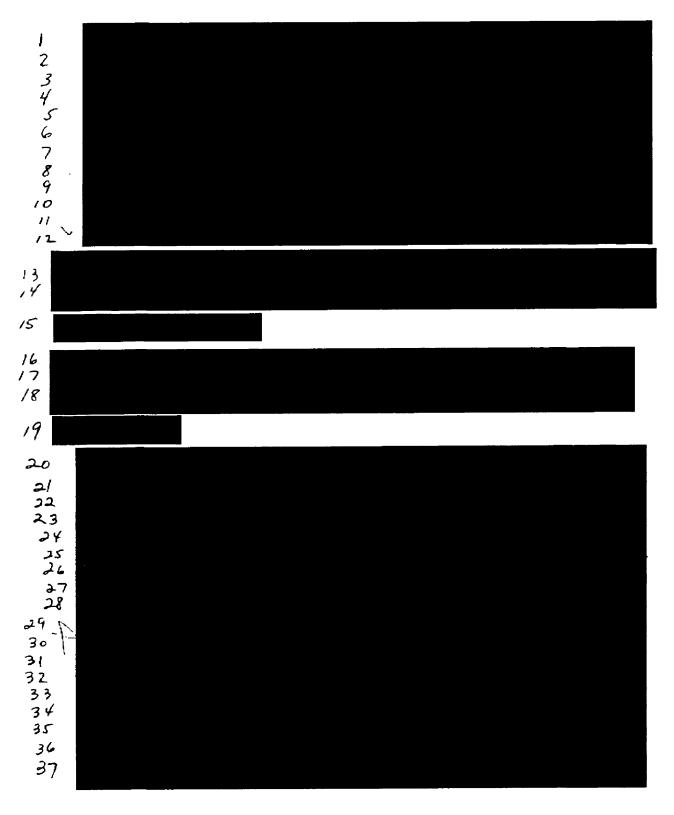
Larry Vance, Manager



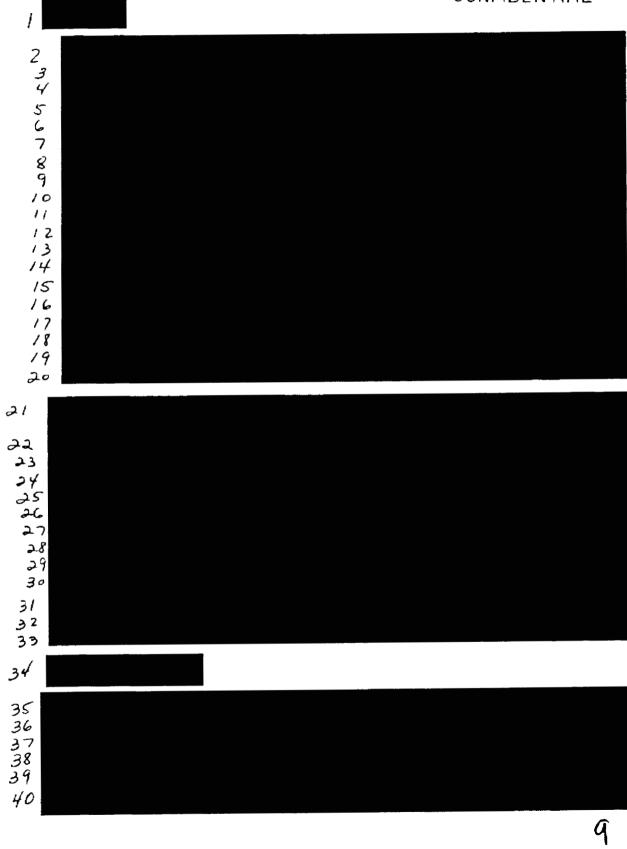
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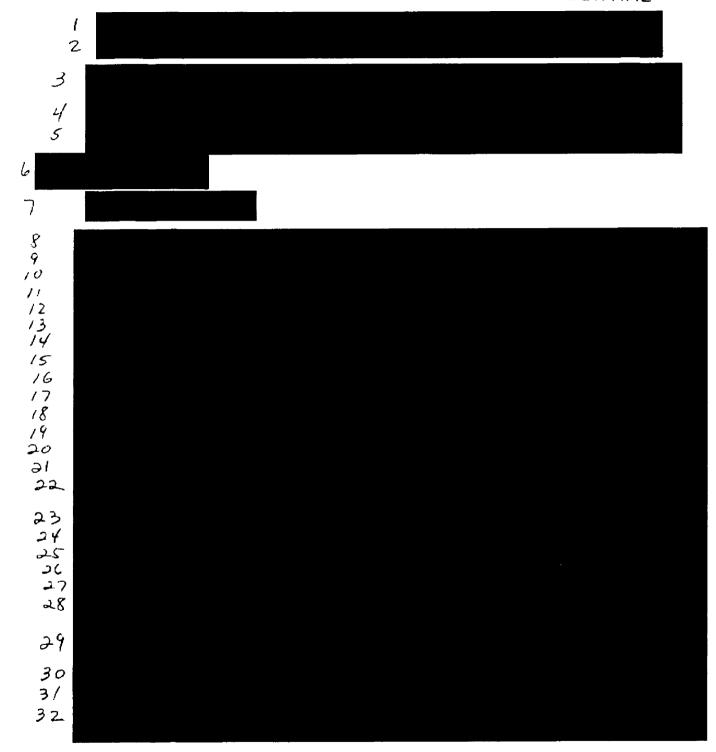


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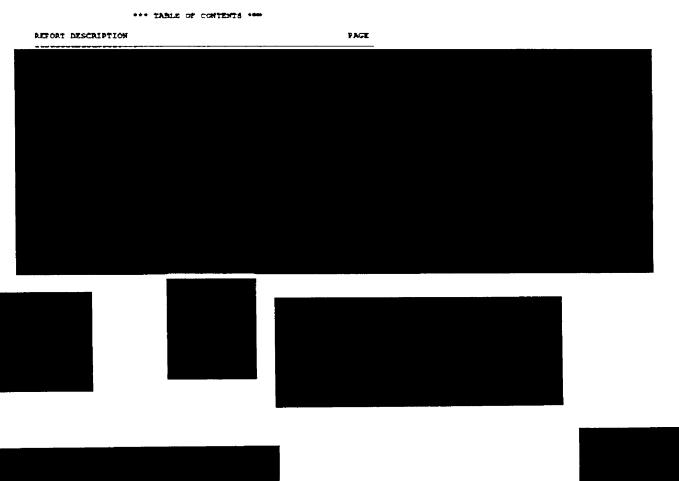
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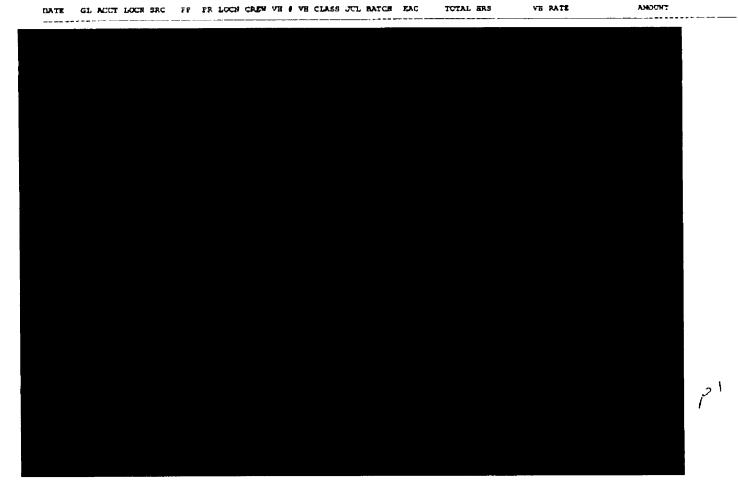
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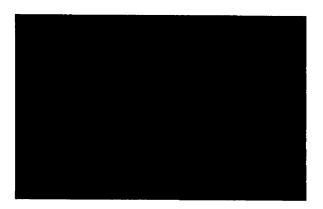
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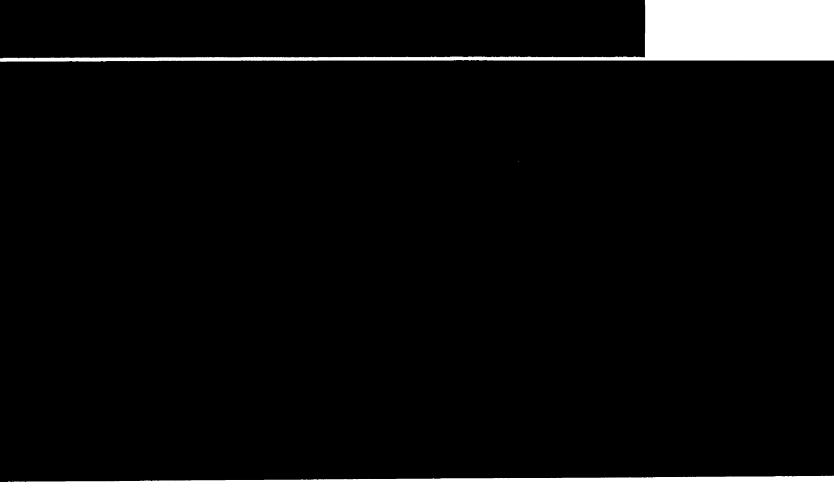


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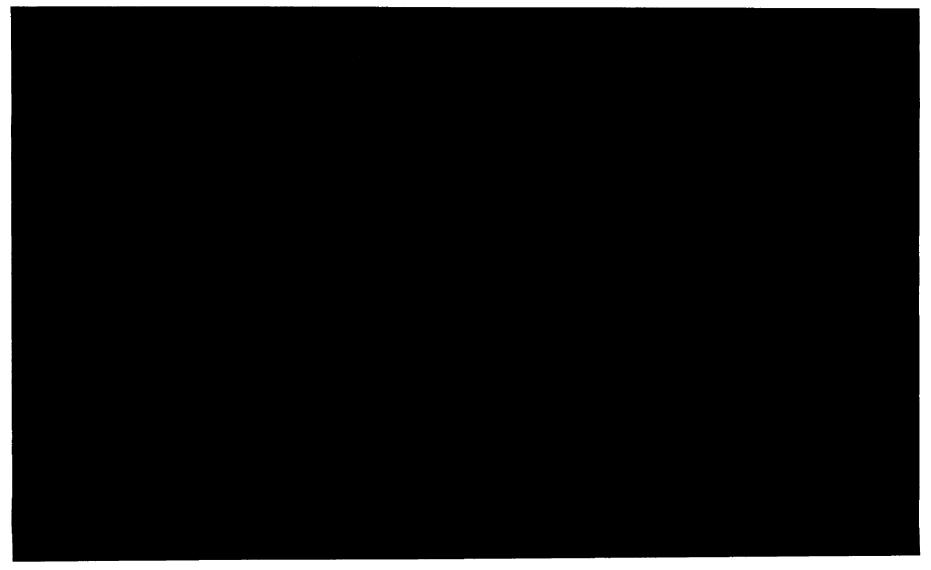
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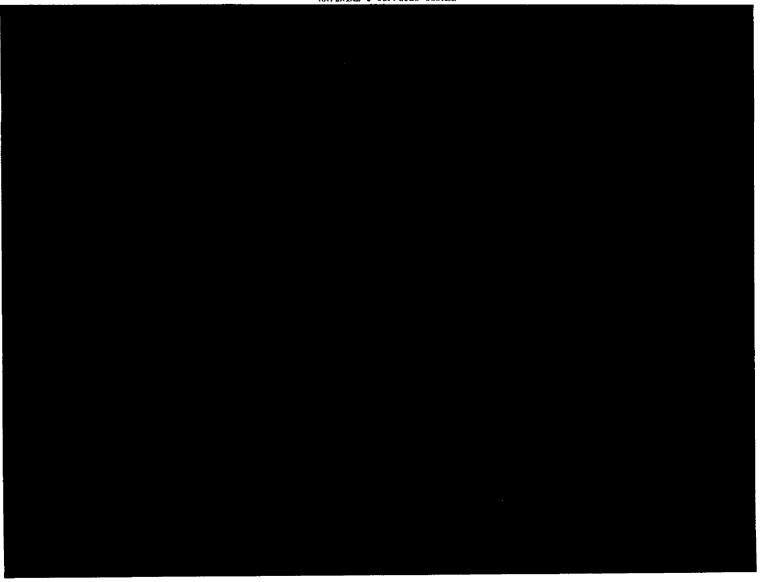


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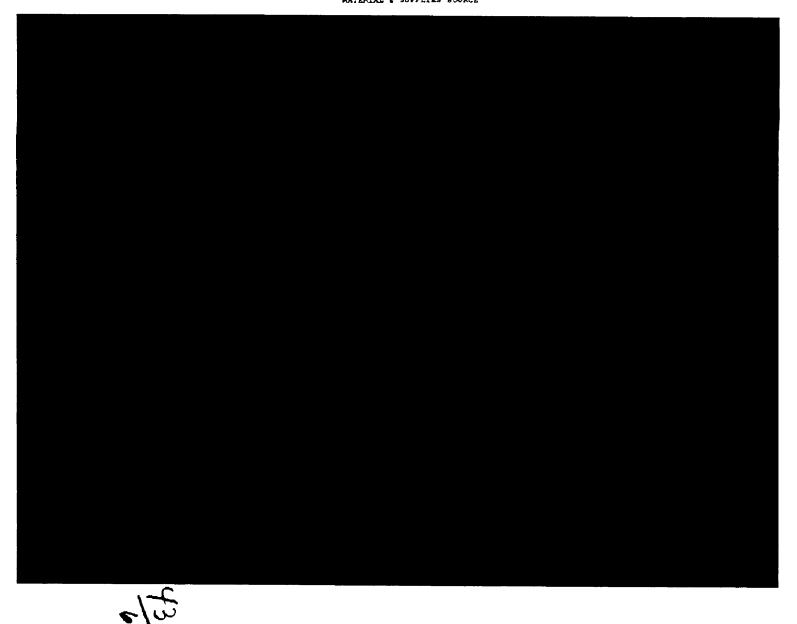
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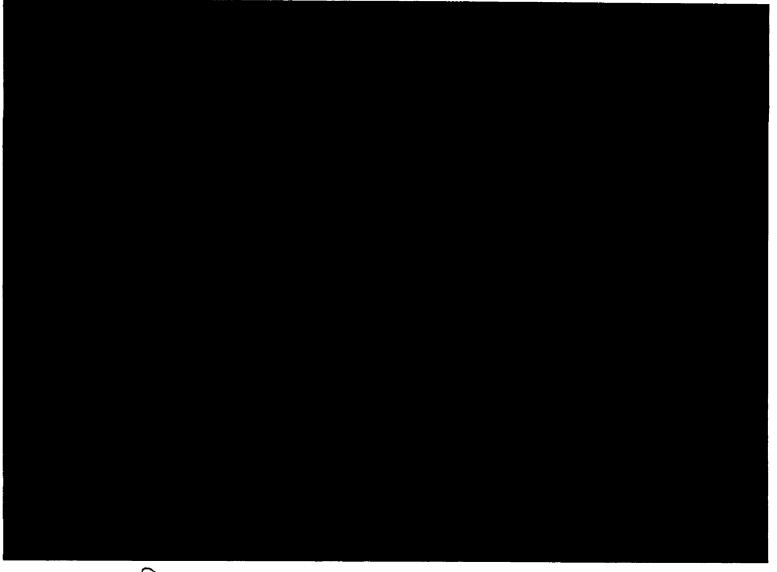
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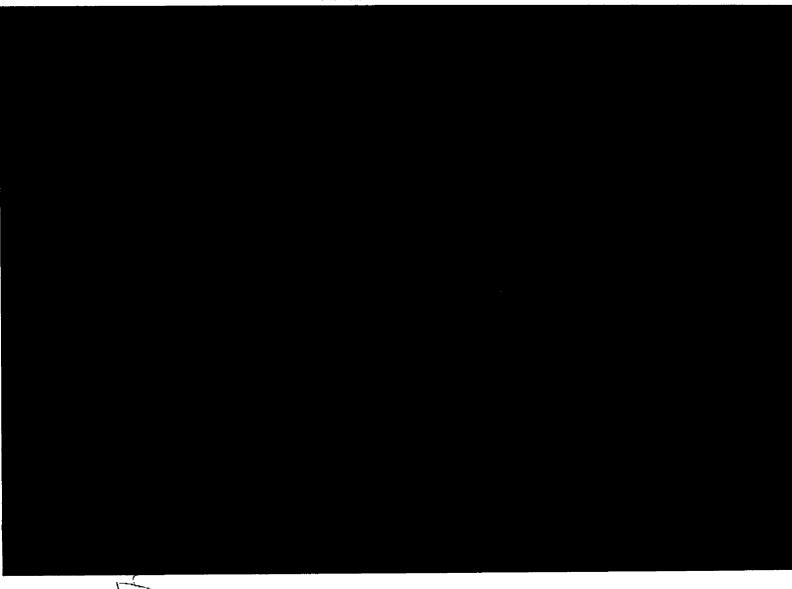
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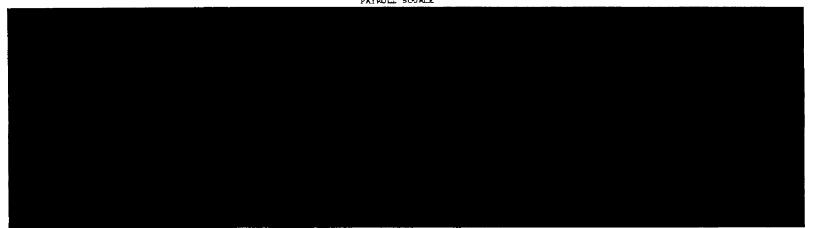
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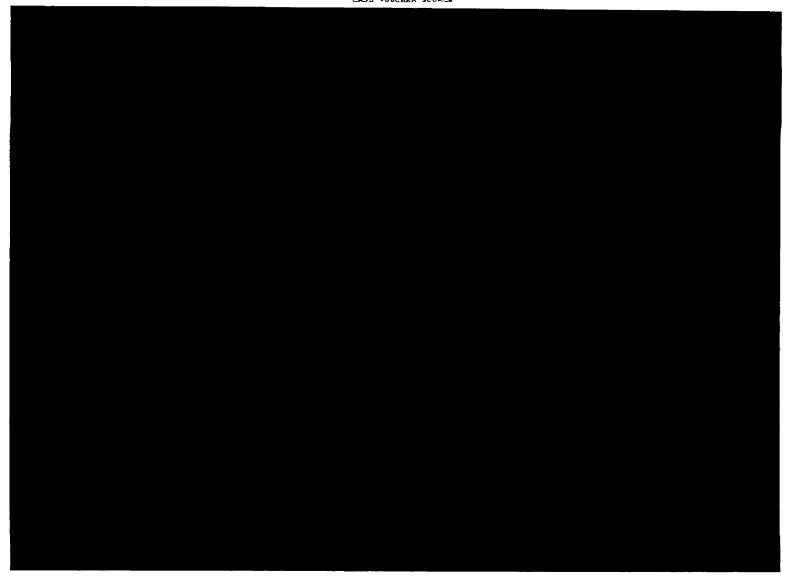


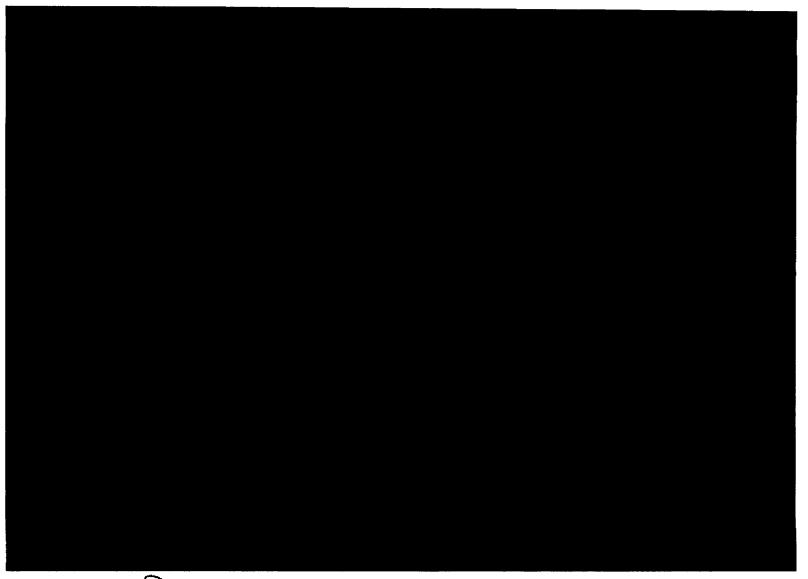


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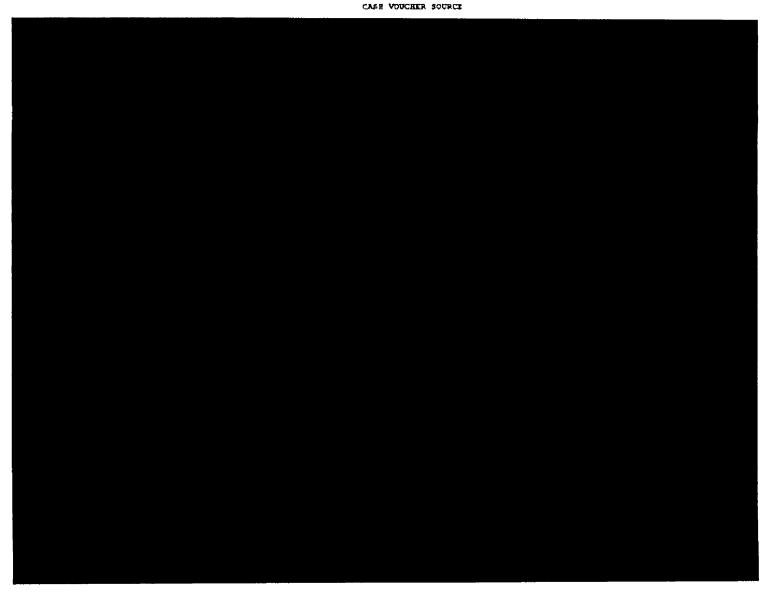
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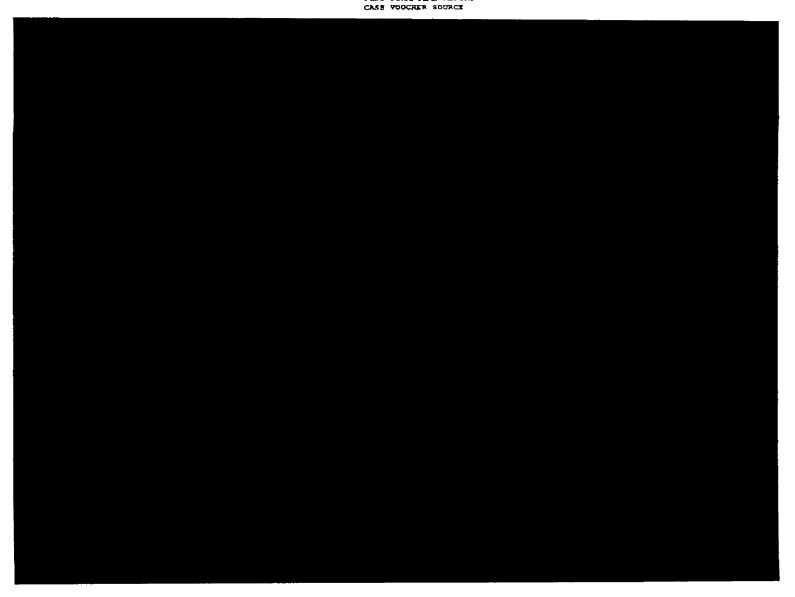








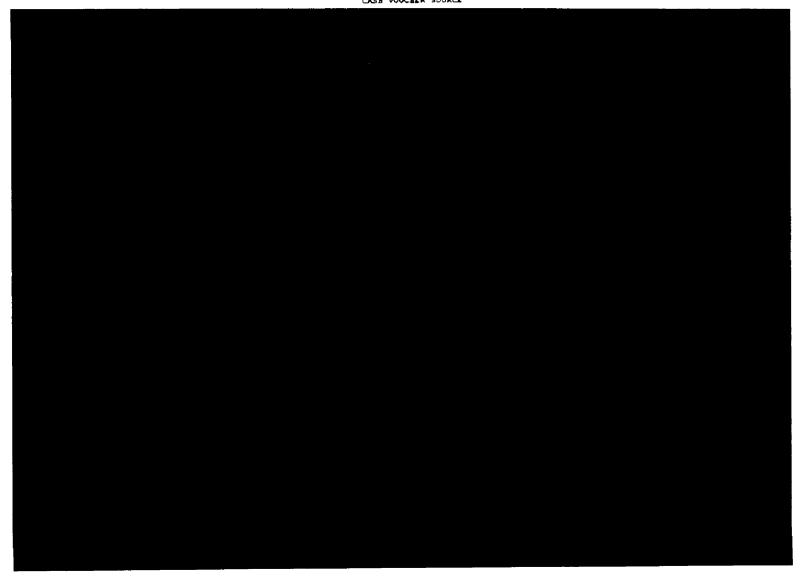
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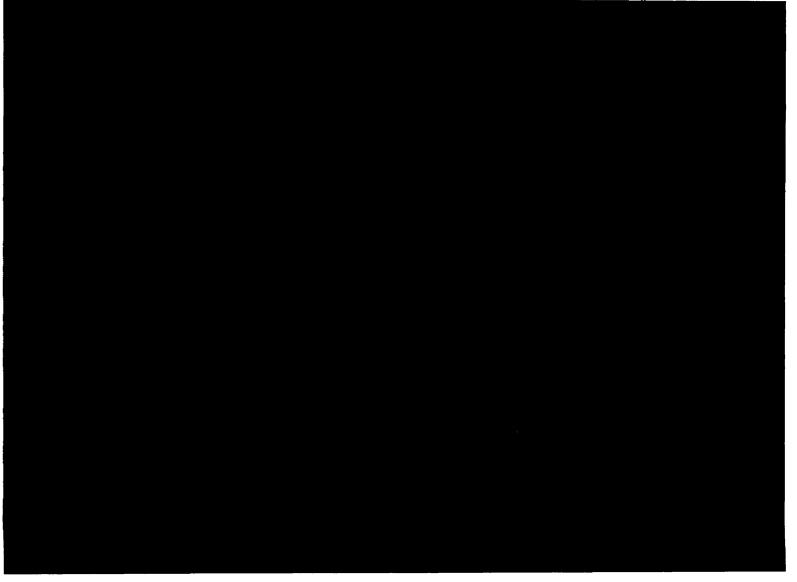
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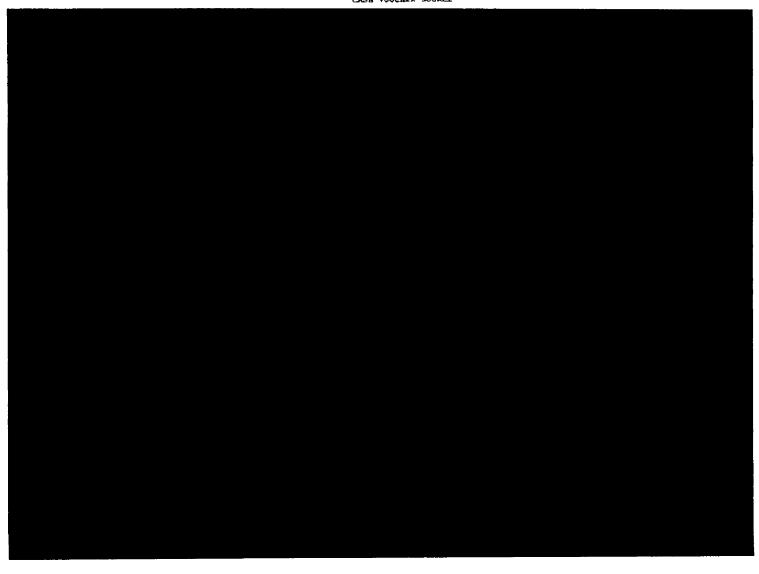




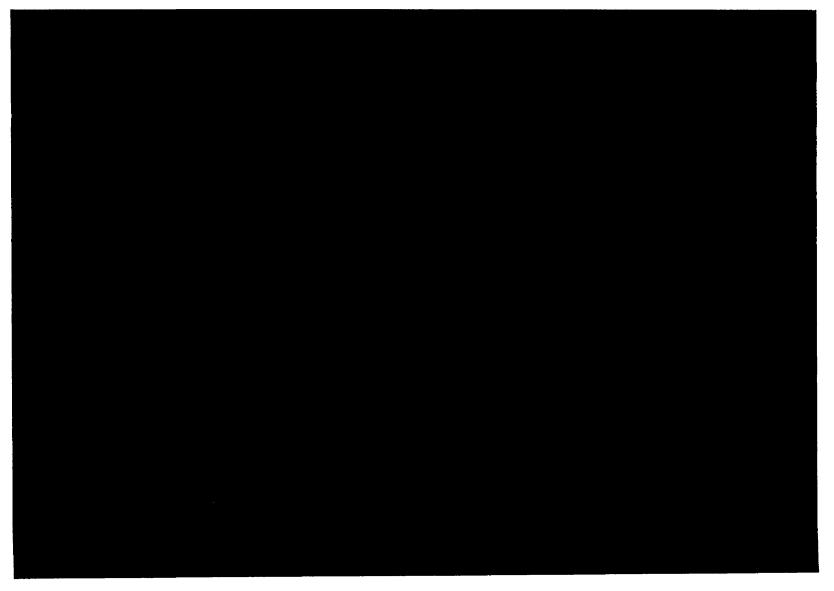


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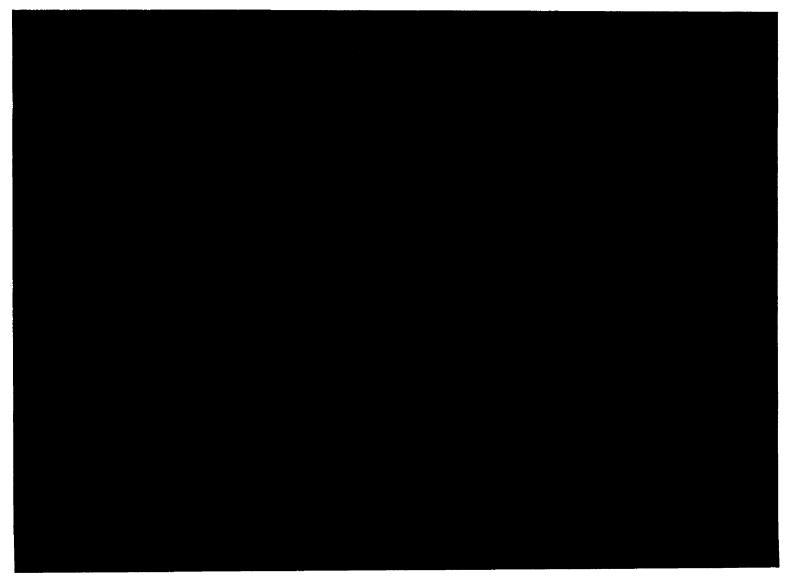


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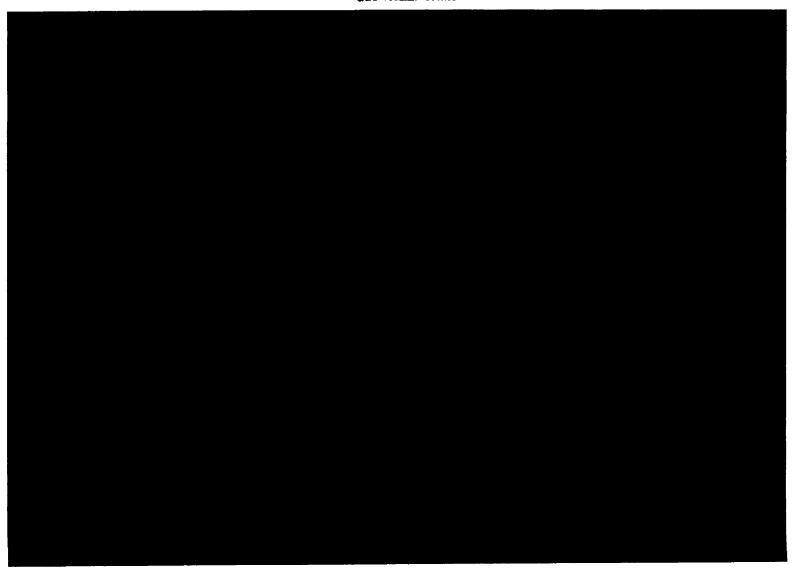


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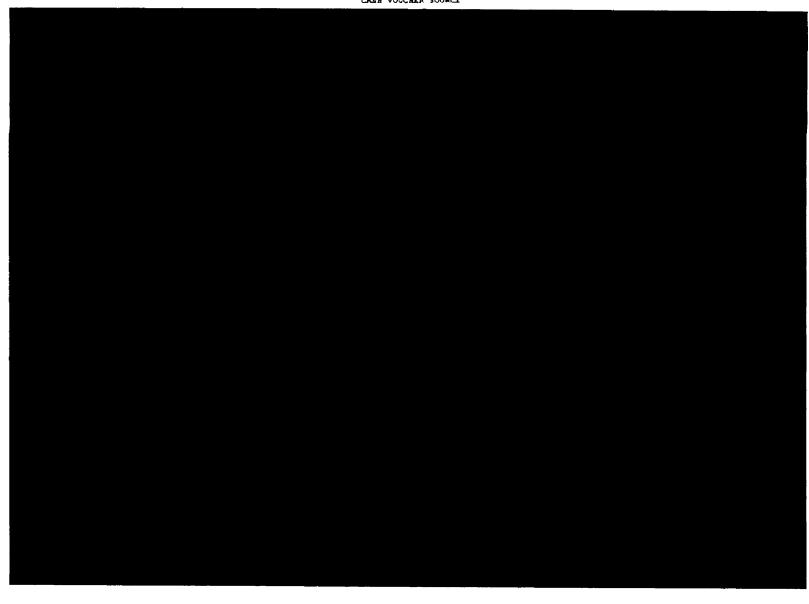


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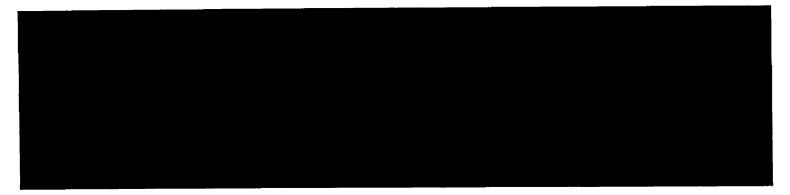
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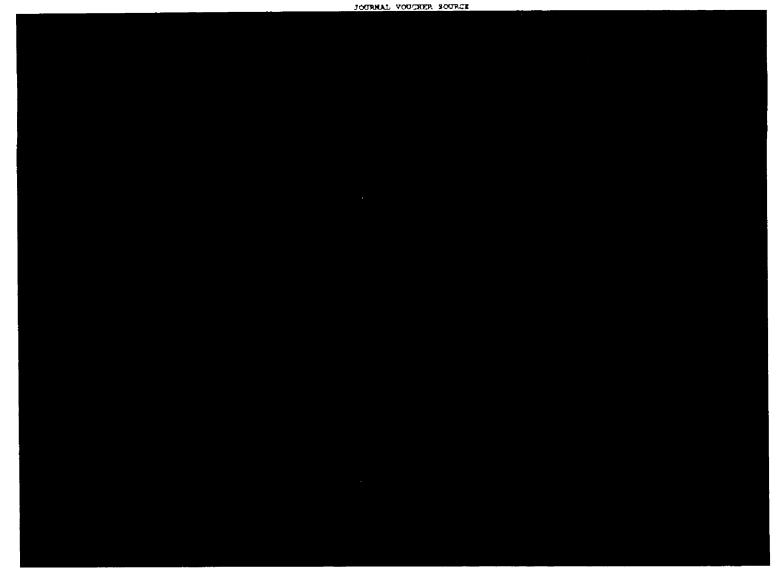
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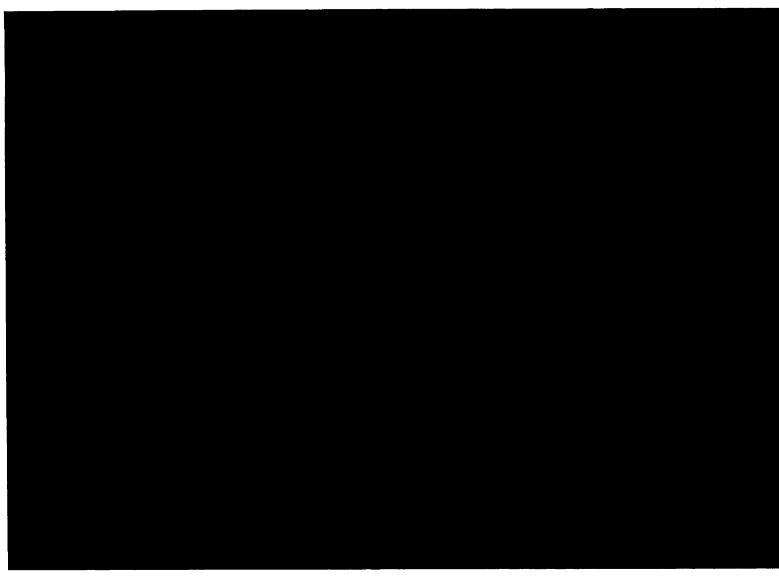




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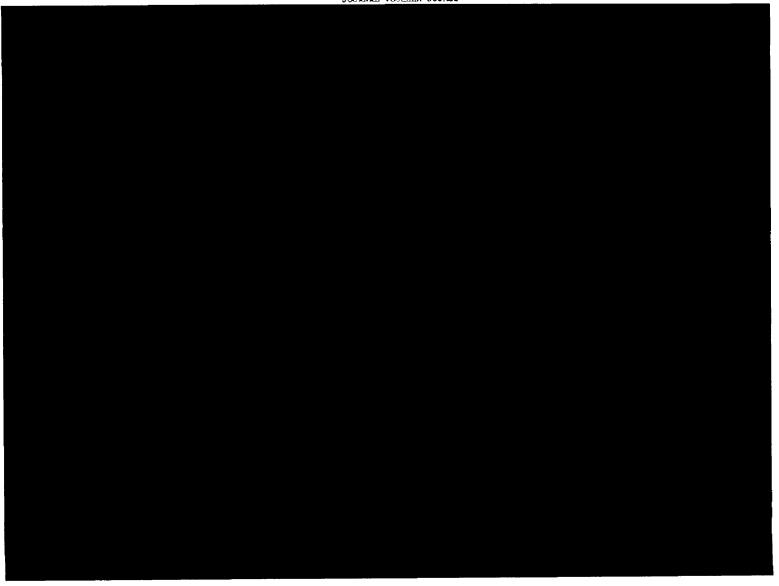
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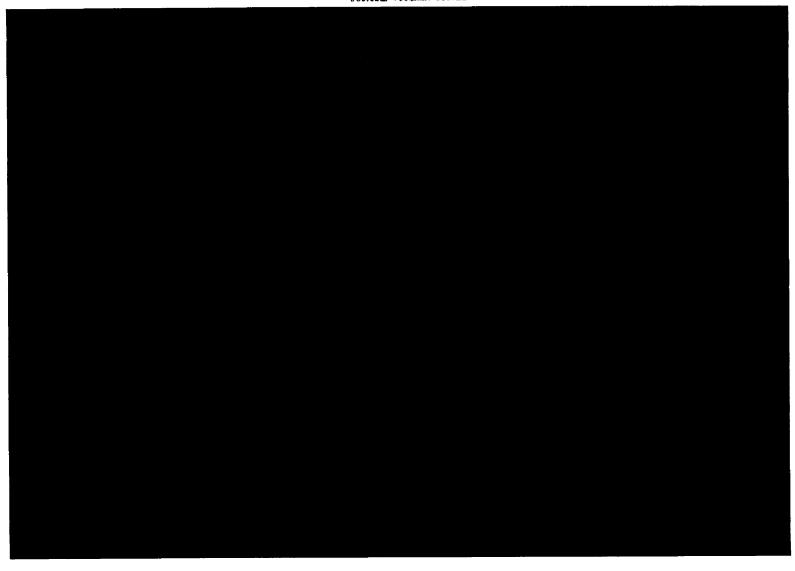
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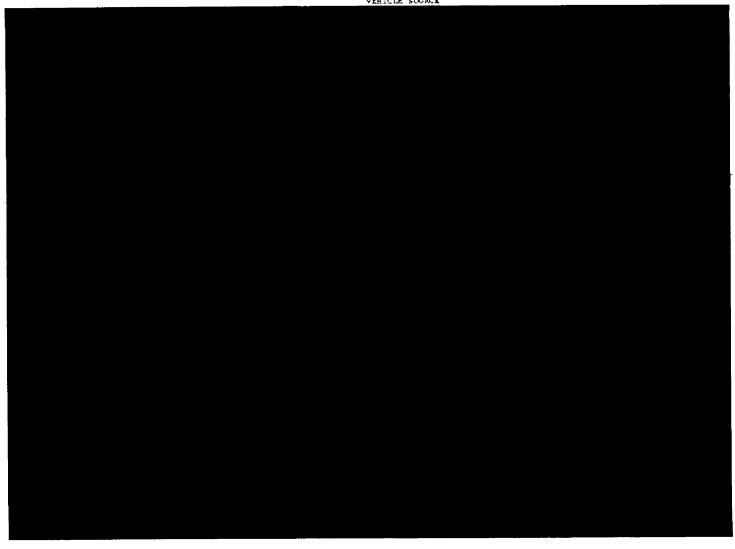
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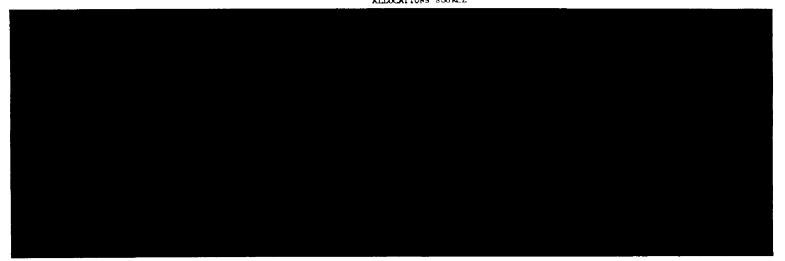


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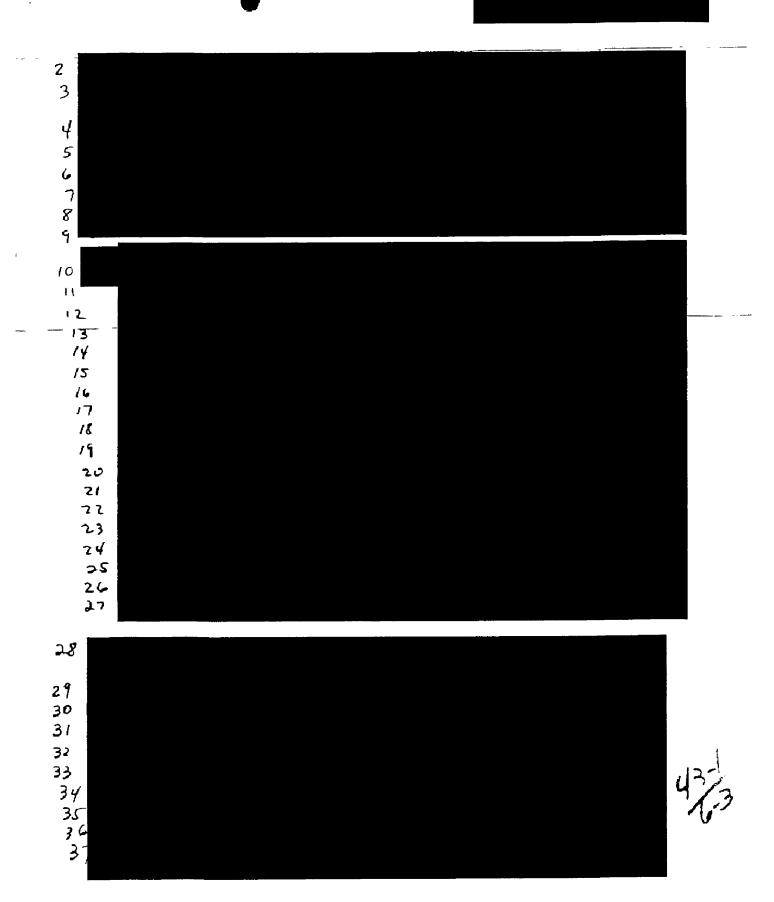


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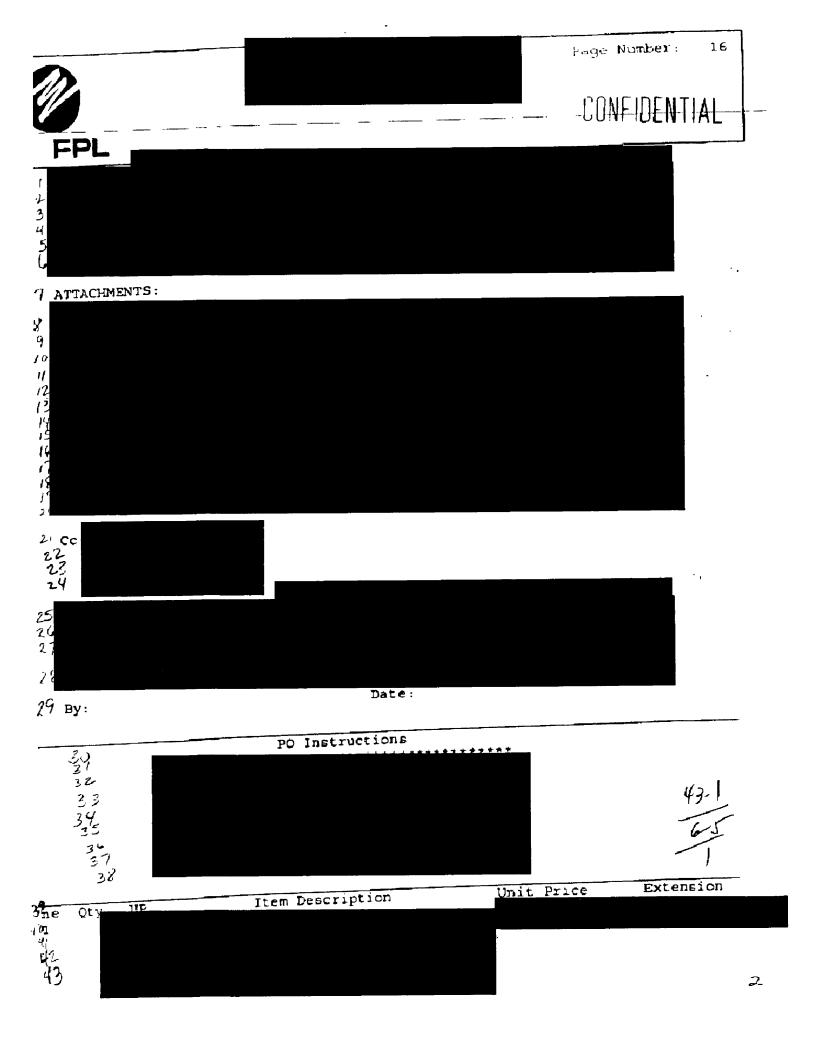
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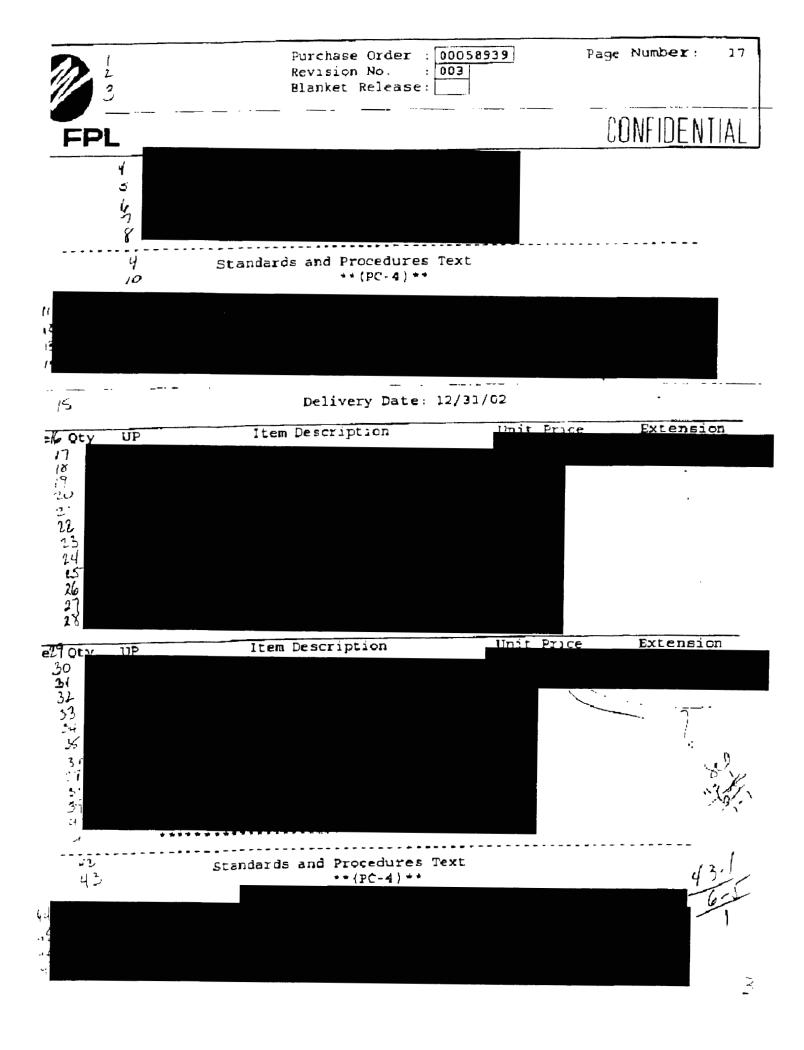
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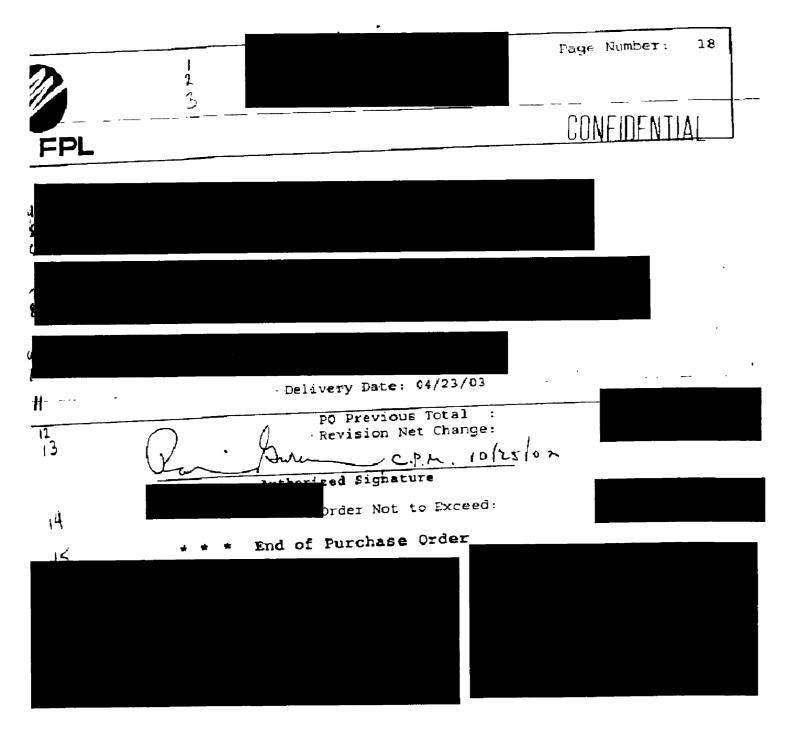
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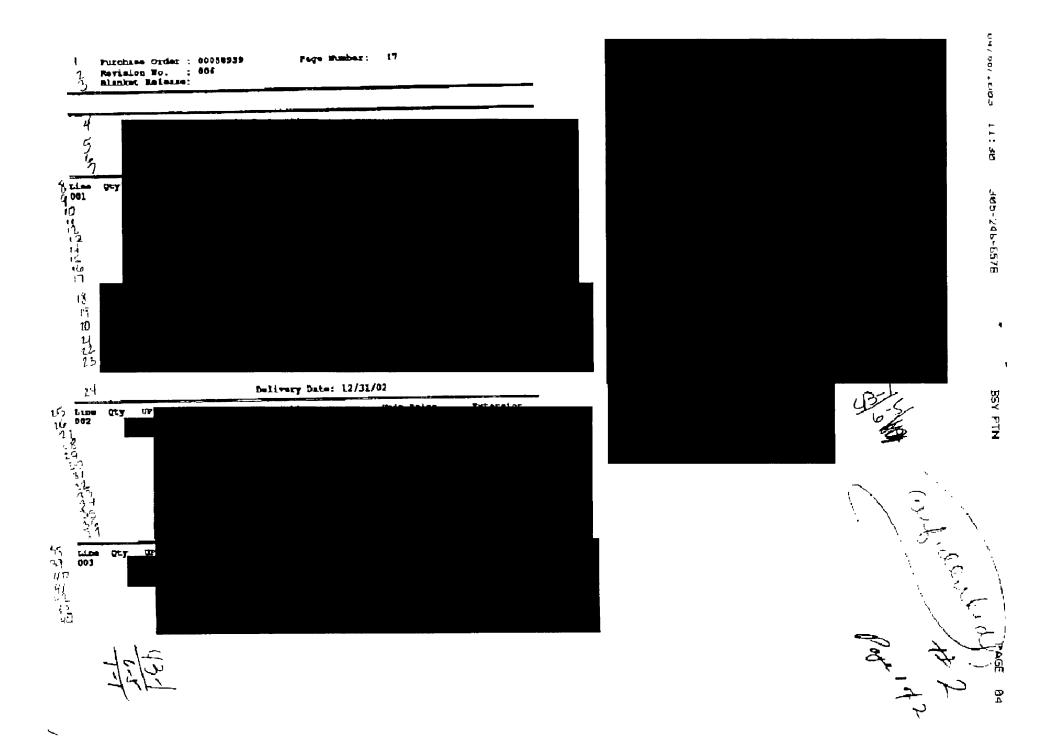
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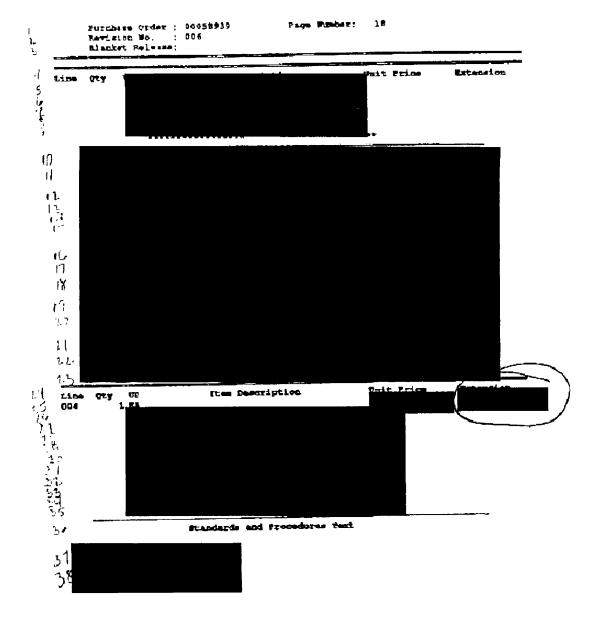


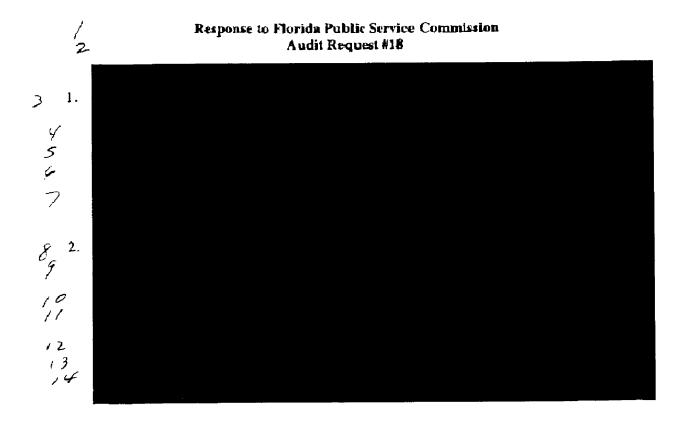




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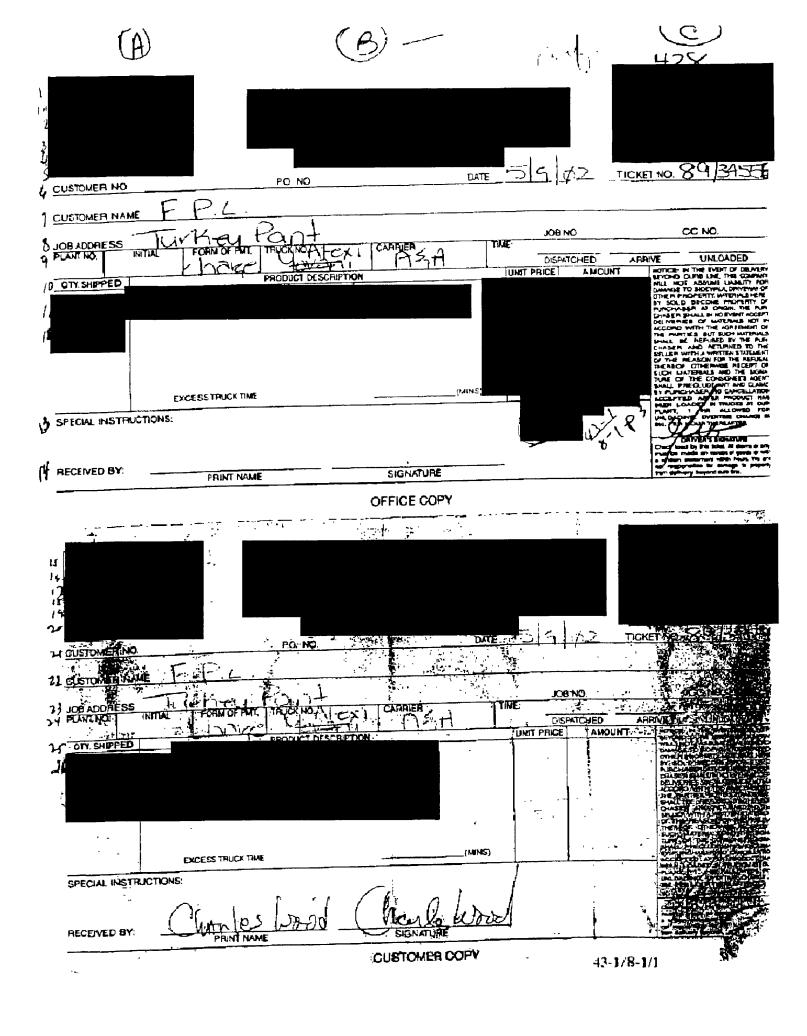
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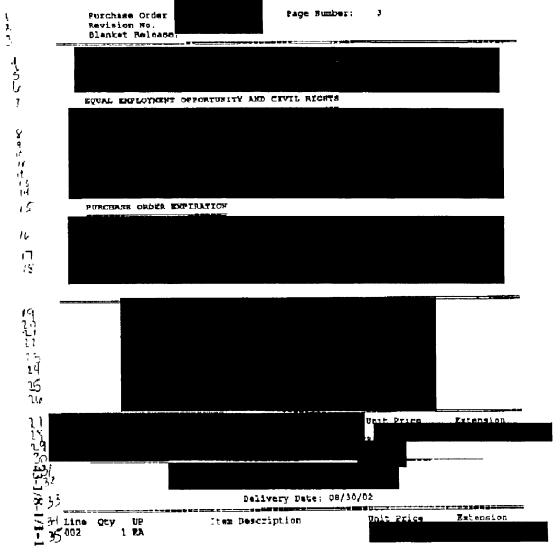
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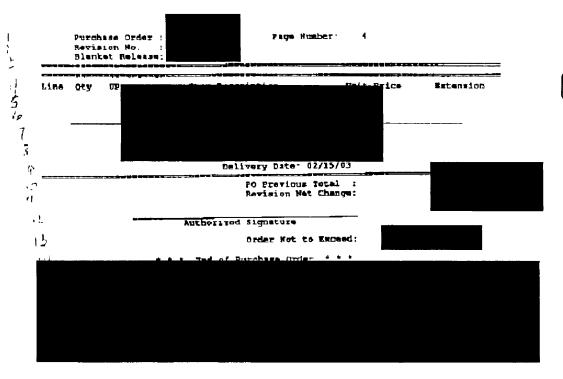
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GENERAL -

In Order PSC 02-1484-FOF-EI the company received approval to recover through the fuel clause "incremental operating and maintenance expenses incurred for the purpose of initiating and/or maintaining a riew of expanded non-speculative financial and/or physical hedging program designed to initigate fuel and purchased power juxie volatility for its retail customers each year until December 31, 2006, or the time of the utility's next rate proceeding, whichever comes first." The Order explains that the Thase period for determining incremental expenses is the year 2001, except for utilities with rates approved based on Minimum Filing Requirements (MFR) in rate reviews conducted since 2001, in which case the projected rate year is the base period (using projected expenses)." See wp 45-7.

FPL's projected test year was 2002, so the base year for determining incremental fiedging expenses is 2002.

In Older PSC 02-1761-F0F-EI, the parties stipulated that the company's actual and estimated expenditures of \$3,278,147 for incremental costs for 2002 and 2003 were reasonable. This amount is made up of Estimated Actuals for August 01. December 02 of \$2,748,147 and the Estimated for 2003 of \$530,000. These amounts were reduced by an amount of \$250,000 included in the base year. See wp 45-7/1, 45,8 and 45-8/2.

BASE YEAR AMOUNT / BUDGET AND ACTUAL REVIEW -

The company has included \$2,726,053 87 of incremental hedging expenses in the filing for 2002. These amounts represent actuals from August 2001 - December 2002. See below for audit of these costs.

The budget for EMT for 2001, 2002 and 2003 was provided.

If the rates were set, based on the budget amount, it does not appear to be proper to that the company would be allowed to recover additional amounts through the clause, wp 45-2.

The company has included an estimate of \$530,000 of incremental expenses for 2003.

These include estimates for 4 new positions. See wp 45-4. As of the 1st quarter of 2003 the company has fixed two of these positions, the Quantitative Analyst and a Senior Financial Trade:

and 45 2/1-4

These amounts were traced to workpapers in the MFR audit. See up 45-8 pg 8

Detail for the Contractor and Professional Services for actual and budget was requested. See 45-2/1-3 - 45 2/1 5. A report by vendor for actuals and budget was provided for 01, 02 and 03.

In D2 the actuals for the fuel clause were agreed to wp 45-9, 45-10 this includes actuals from Aug 01- Dec 02. The budget figure in O2 related to hedging is 250,000 .wp 45-9 and 45-10.

The company provided invoices, contracts in order to

determine if any of these relate to hedging. It does not appeal that these actuals relate to hedging, but the amounts were over budget

To on a new that the sent to the or entry the sent the sent traces and and the

The company provided explanations for the decreases in EMT's budget from D1 to 02 and 02 to 03

Detail for the Salaries by employee for actual/ budget was requested. See wp 45-2/2

filterviews were performed for specific positions in 2002 and the new positions in 2003. See wp 45-2/2-5

AUDIT OF ACTUAL COSTS -

The company has included \$2,726,053 87 of incremental hedging expenses in the filing for 2002. These amounts represent

- Lactuals from August 2001 - December 2002. See wp 45-9 for listing that totals the amount in filing.

4 \sim Section 45-5 details costs for Dean and Conipany which include fuel forecasting and fuel hedging plan development costs

Section 45-6 details costs for Iconnix - Iconnix supports the design, development and testing of the Enterprise Hedging

... Initiative (system enhancements)

 γ . Section 45-10 shows a FINS report, which defails all charges for hedging- Account 501-115 by source code. This was 4ω reconciled to wp 45-9. Charges were selected for testing. Invoices were reviewed and traced to the contracts

million and

Supplied in 100

FLORIDA POWER AND LIGHT CONFIDENTIAL Operating Budget S For DEC. 201 VARIANCE % 2001 VARIANCE 2001 BUDGET 2001 ACTUAL 2001 **EAC Group** xpense Type a. Salaries & Wages - O&M BASE h Employee Related Expenses c. Contractors & Professional Services d. Technology Expenditures g. Equip. Material & Supplies Expenditures Office & Facilities Administration k, Miscellaneous Expenditures **EAC Total** k, Miscellaneous Expenditures 5 - ORM CAPACITY EAC Total a, Salaries & Wages 9 - O&M NON-RECOVERABLE FUEL b. Employee Related Expenses c. Contractors & Professional Services d Technology Expanditures 2.3 j. Office & Facilities Administration k. Miscellaneous Expenditures EAC Total 2425 a. Salaries & Wages **O&M Expenses** h. Employee Related Expenses c. Contractors & Professional Services 25 d. Technology Expenditures g Equip, Material & Supplies Expenditures Office & Facilities Administration k, Miscellaneous Expenditures 00306 FCR EAC Total

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Audit Question No. 3, part 2.

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Increase/«Decrease» in O8M for 2001 vs 2002

- a Increase in Salary
- a Decrease in Incentive
- b Increase in Emp Relations *
- c. Decrease in Contract Labor
- d Increase in Technology **
- g Decrease in Office Supplies
- Decrease in Office Exp ***
- k Decrease in Capacity
- k Decrease in Back Office Allocation



- Travel, Training, Member Dues, Moving Exp. and Recruiting
- ** Hardware, Software, Maint , Phone Lines & Long Dist
- *** Supplies Rental Furniture

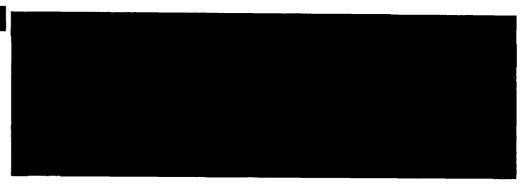
Audit Question No. 3, part 2

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Increase/<Decrease> in O&M for 2002 vs 2003

12.

- a Increase in Salary
- a. Increase in Salary -Fuel Hedging
- a. Decrease in Incentive
- b. Decrease in Emp. Relations *
- c Decrease in Contract Labor
- d Increase in Technology
- j. Decrease in Office Exp **
- k. Decrease in Capacity
- k. Decrease in Back Office Allocation



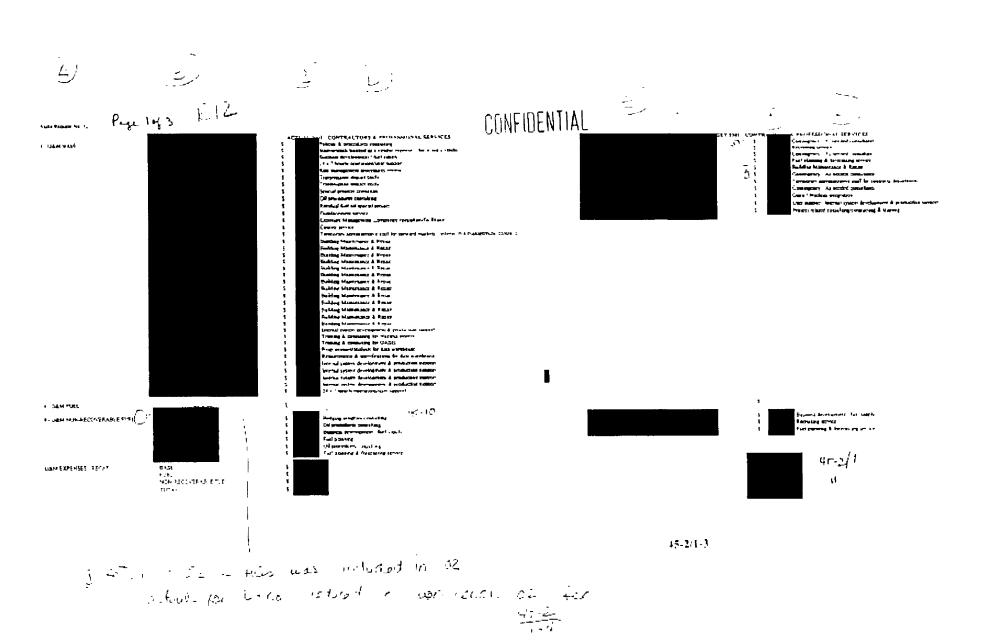
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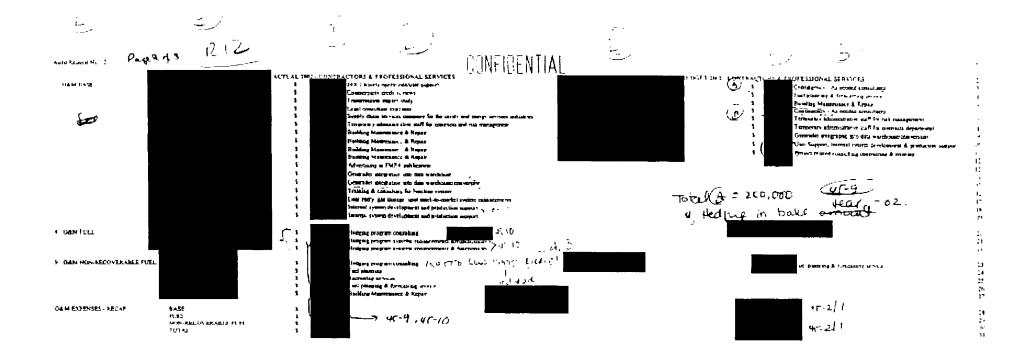
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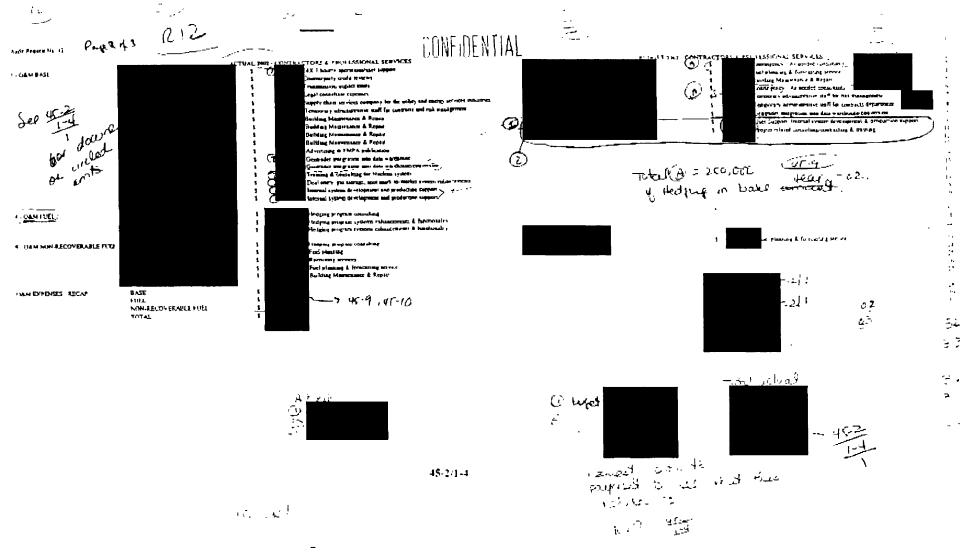
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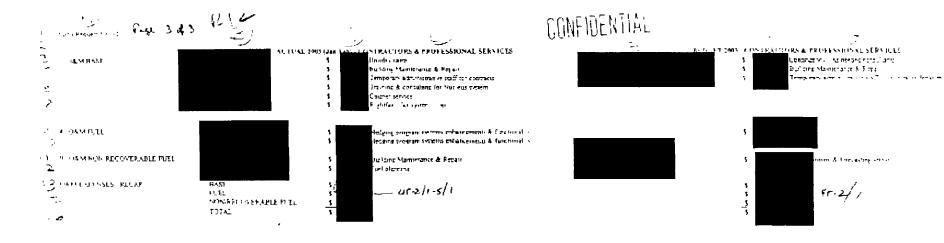


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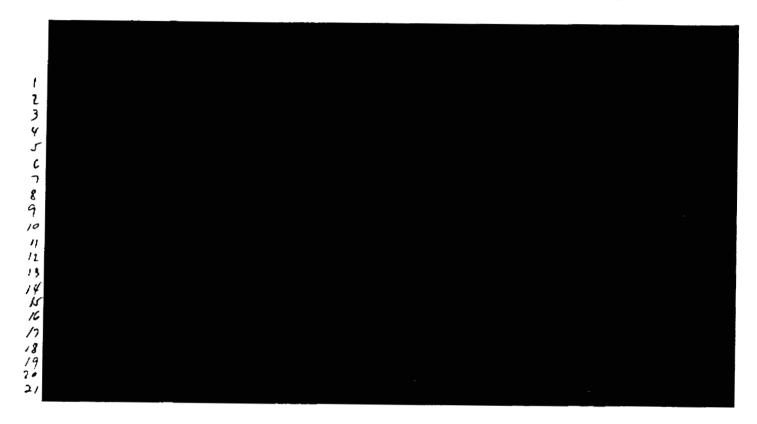
FPSC Audit Request No. 20 2002 Contractors & Professional Services Detail Summary

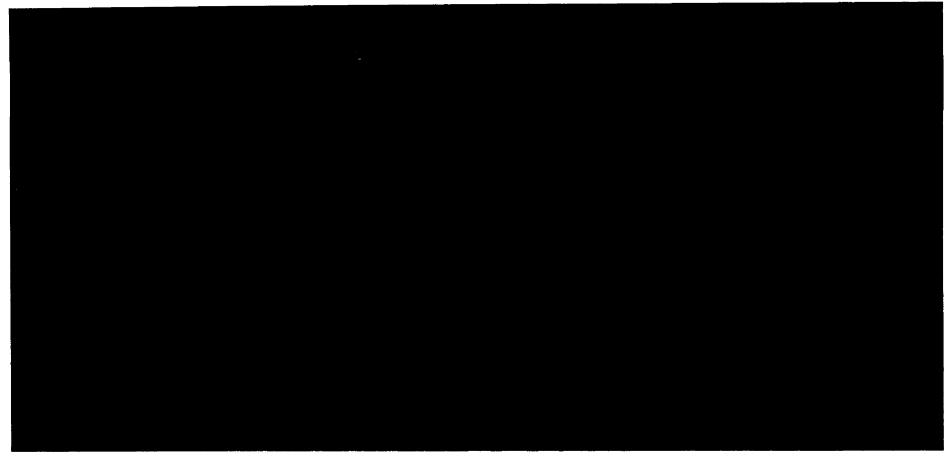


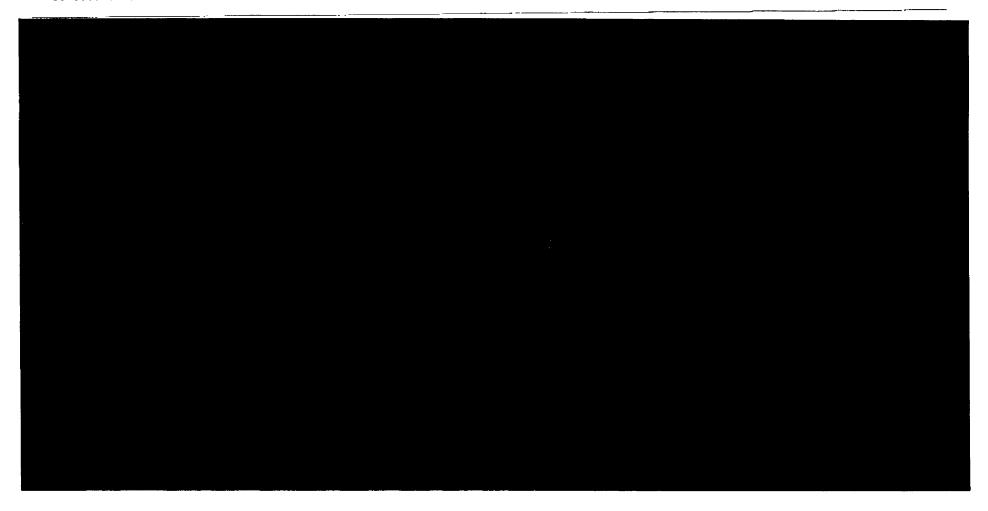
Contractor/Professional Service Provider	Actual \$ 2002	Description of Work	Relation to Hedging Program Changes/Additions	3477
		The contracted computer technician provided around the clock systems support to the entire trading organization. This support includes resolving access issues, ensuring printers copiers & fax machines are functional installing software, etc.	No relation to hedging program changes/additions. These charges are recovered through base rates.	4r-2 1-4
Temperature Talk		The contracted computer consultant from provided production support to ou EMT's Risk	No relation to hedging program changes/additions. These charges are recovered through base rates.	7
mero rationed selection		This was an accrual reversal for a contractor who was converted to an employee in December 2001 13. 17. 12. 15. 16. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17	No relation to hedging program changes/additions. These charges are recovered through pase rates.	• •
		consultants produced detailed specifications and design documents for the soot month mark-in-mark-et reporting, deal entry screen enhancements. Value at Risk reporting, and general hisk reporting.	No relation to hedging program changes/additions. These charges are recovered through base rates.	
		The consultant from provided individual and group training sessions for both new employees and for new system modules.	No relation to hedging program changes/additions. These charges are recovered through base rates.	٠,
		The consultant created an automated data feed isystem load forecast, unit initial criniditions, etc.) from the data warehouse into EPL's unit commitment and fuel allocation study too. Centrader This replaced a significant manual effor \$100 (100 (100 (100 (100 (100 (100 (100	program changes/additions. These charges are recovered through base rates.	
,			Emportage of the manifestor	~a:.

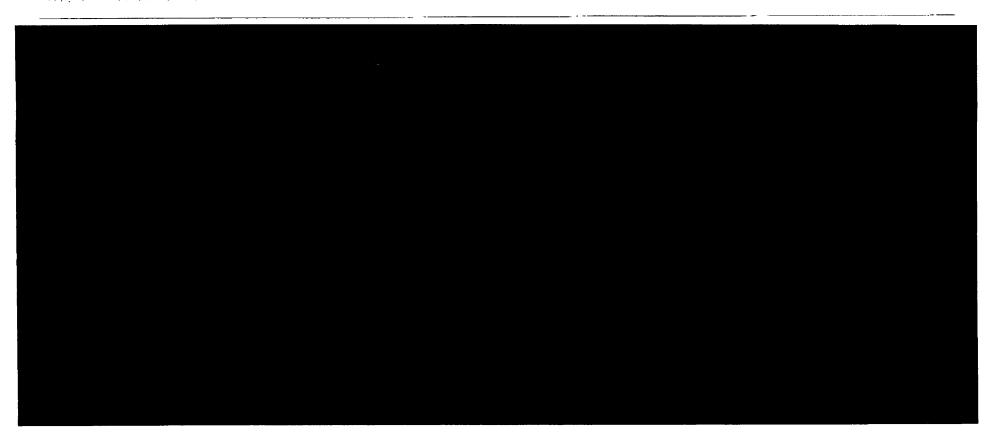
















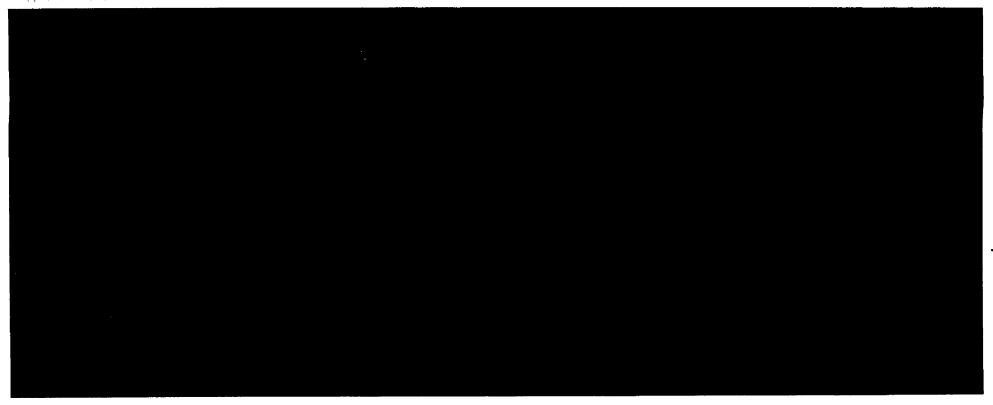
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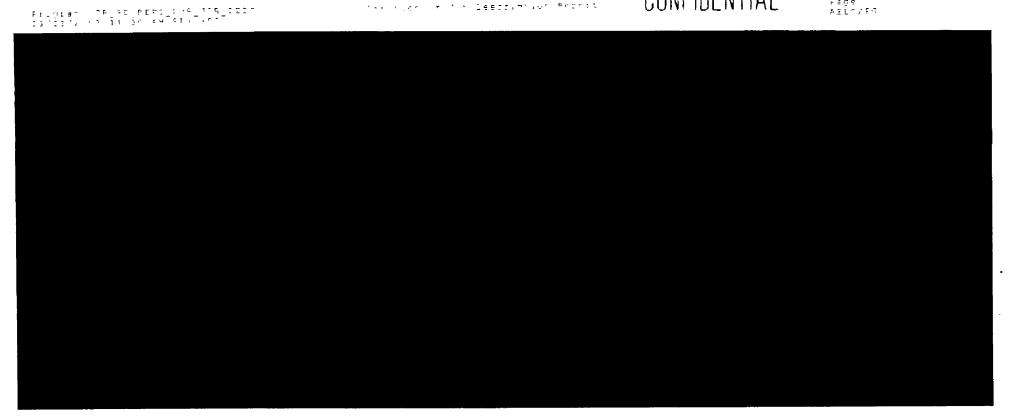
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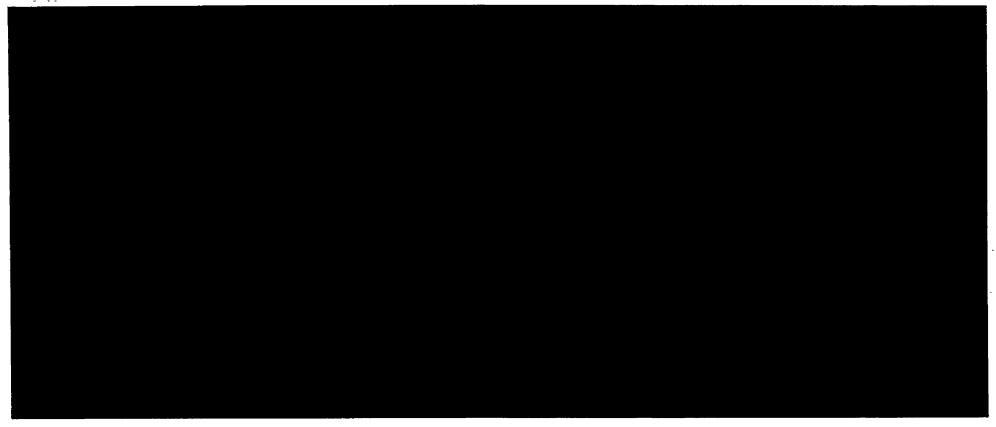
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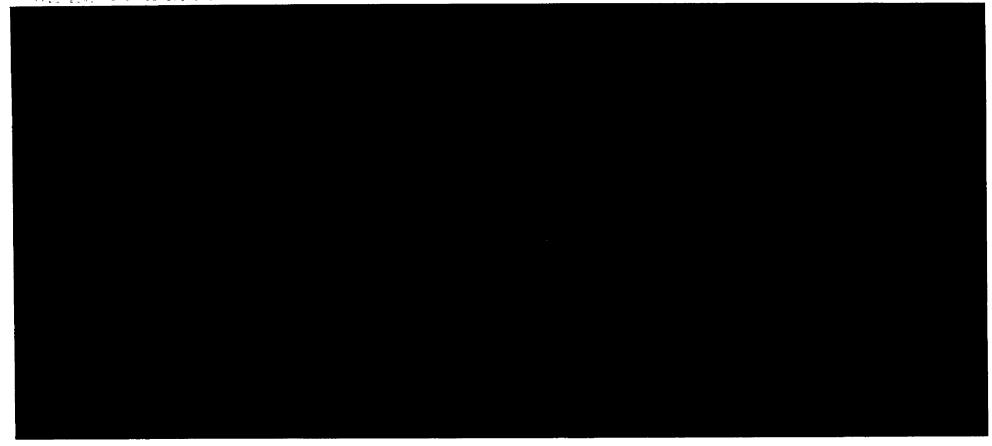


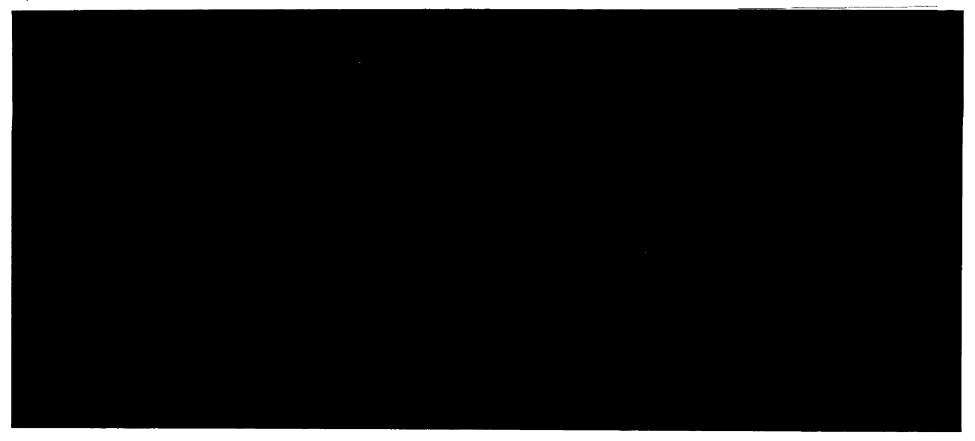
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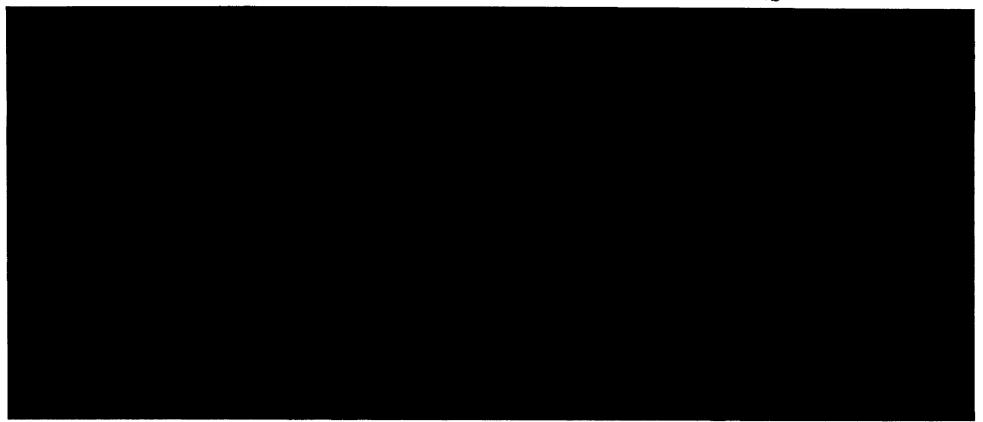


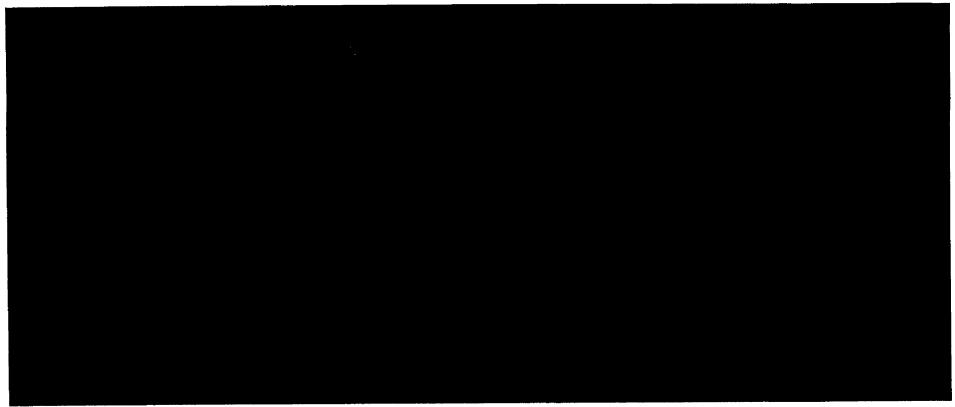


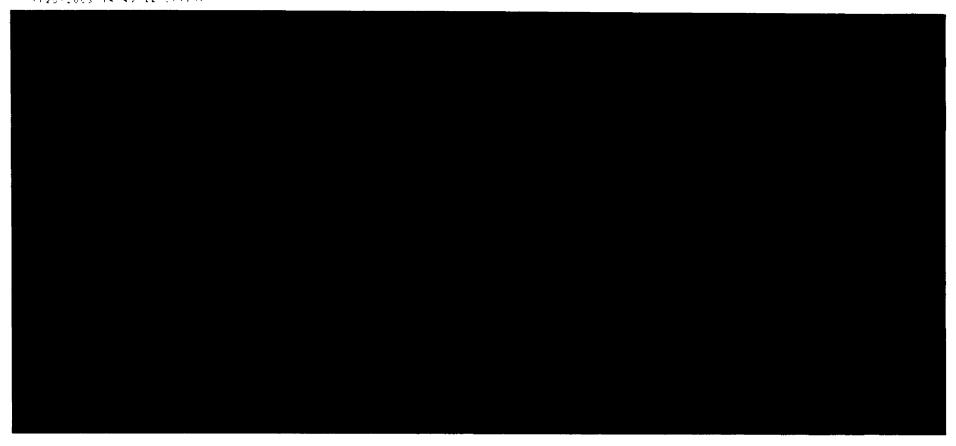




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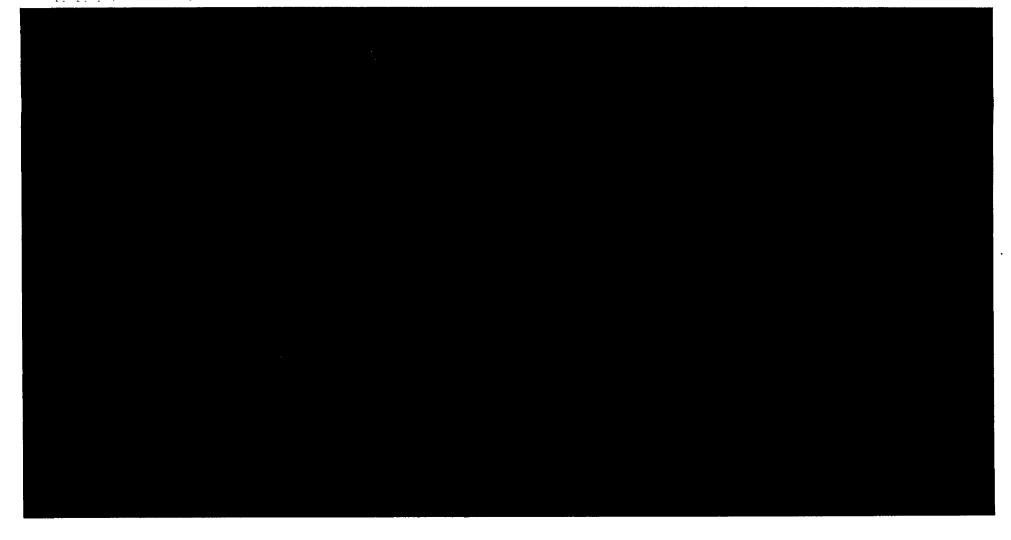




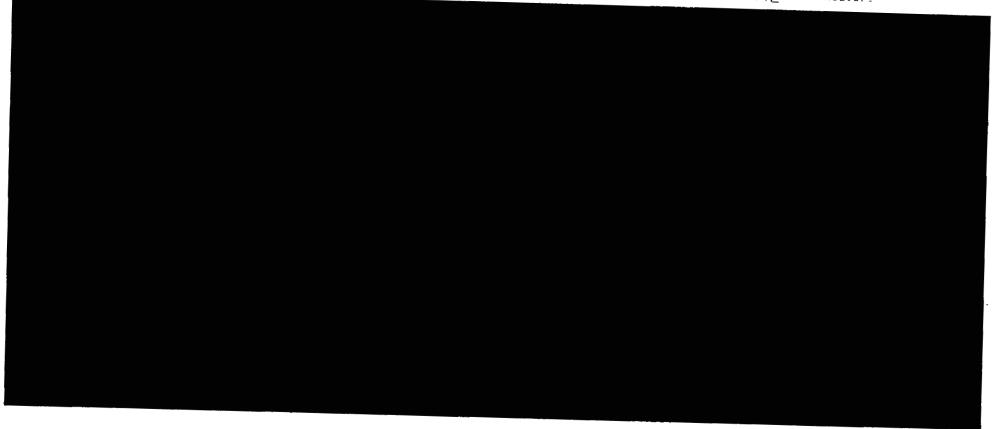
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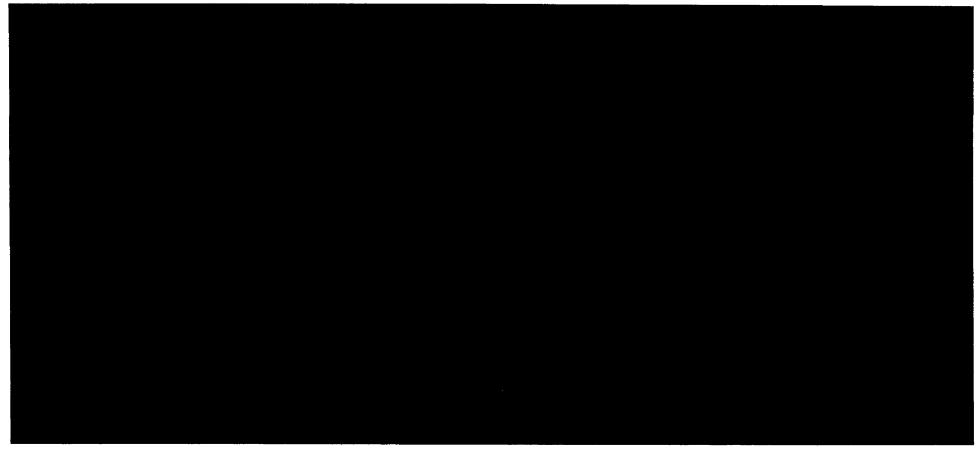
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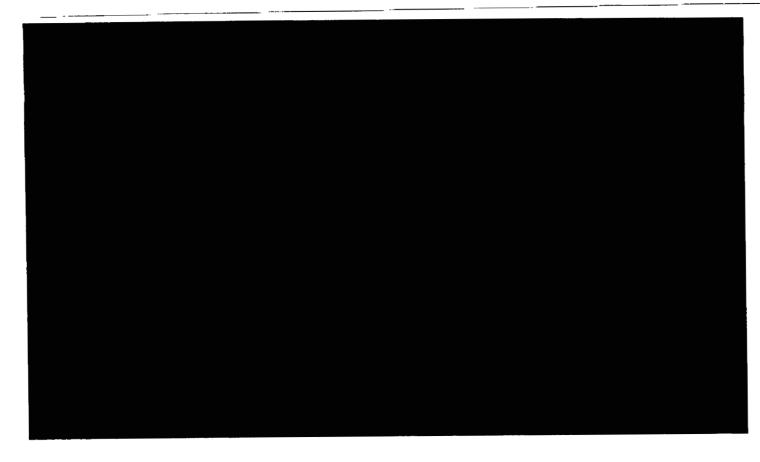
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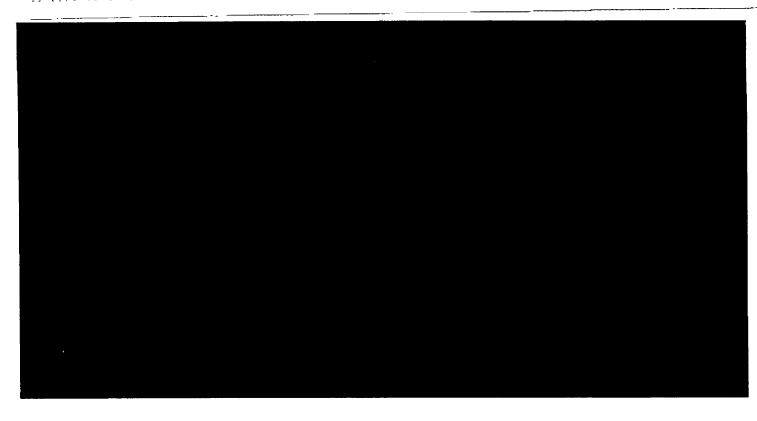




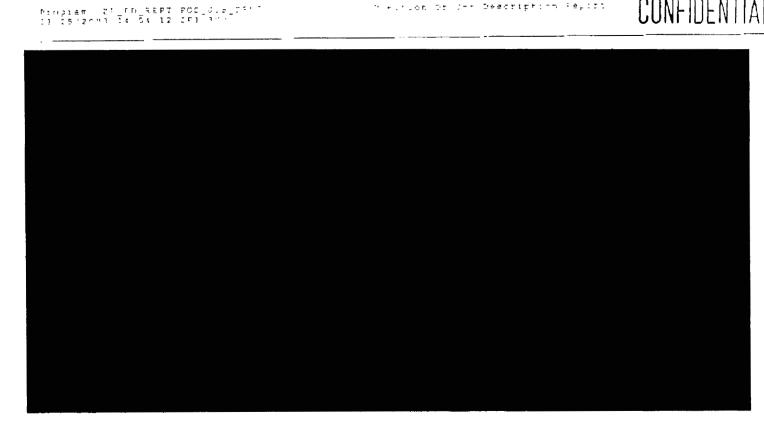




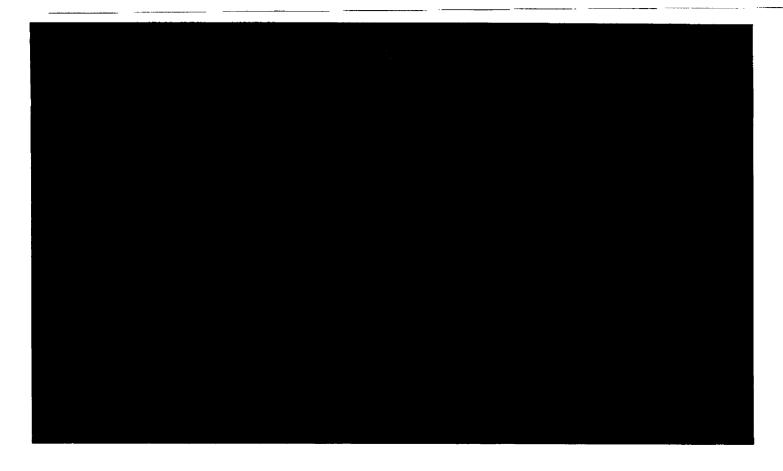
Attachment B Page 20 of 36



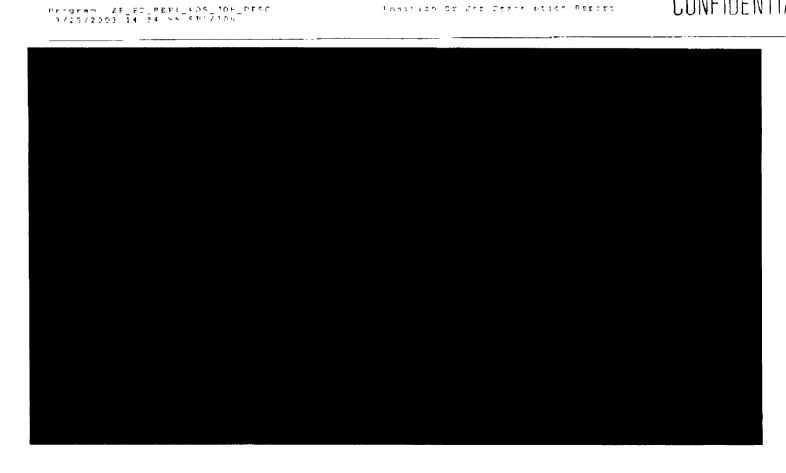
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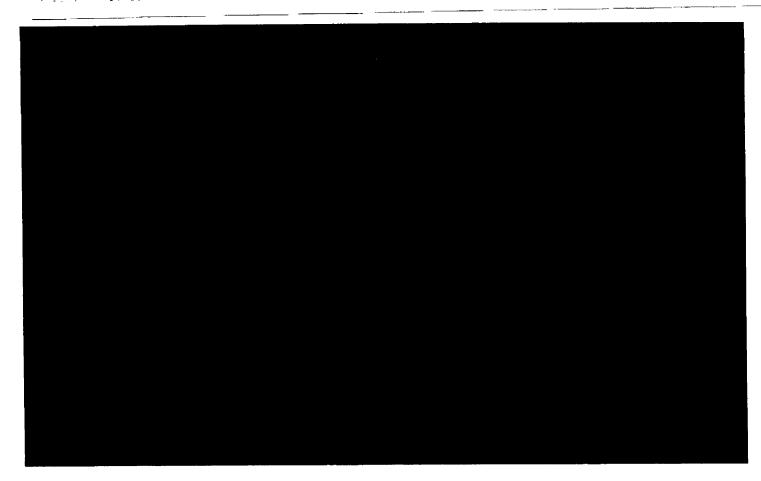
Attachment B Page 22 of 36



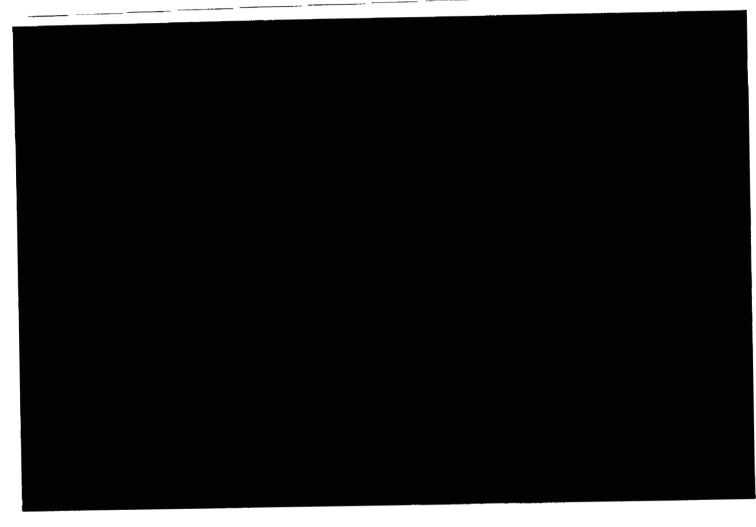
Attachment B Page 23 of 36



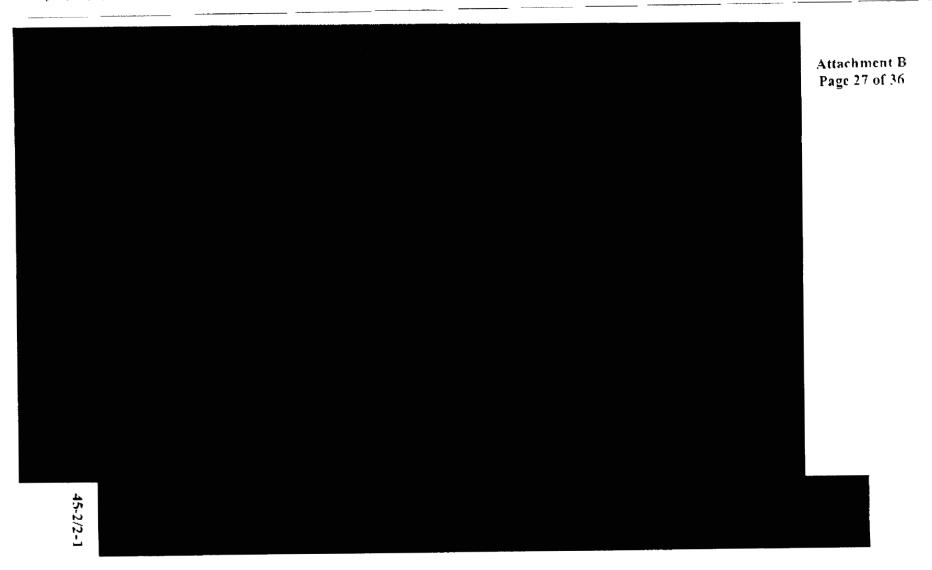
Attachment B Page 24 of 36



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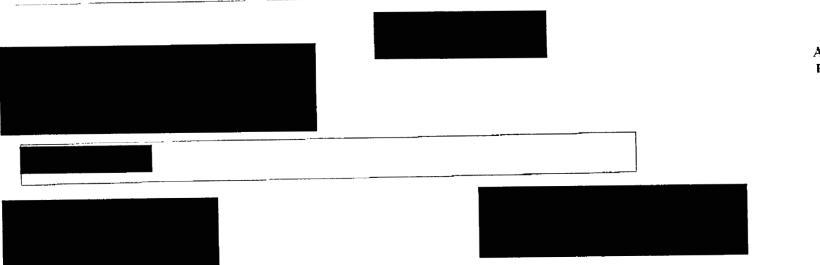


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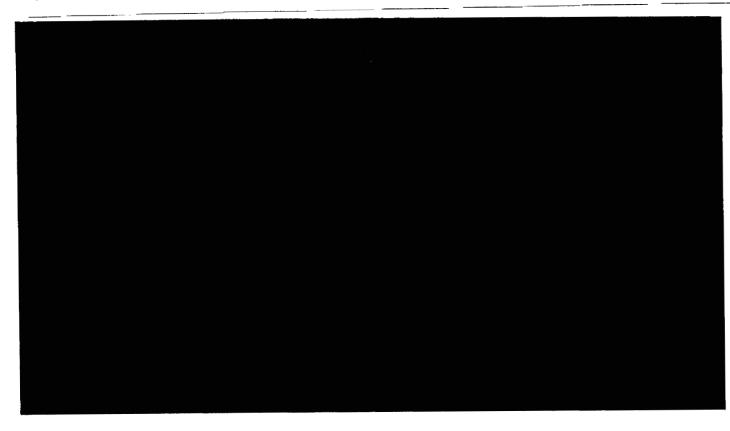
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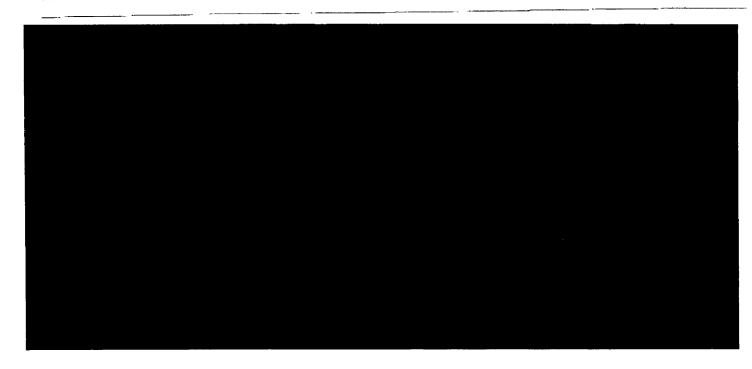
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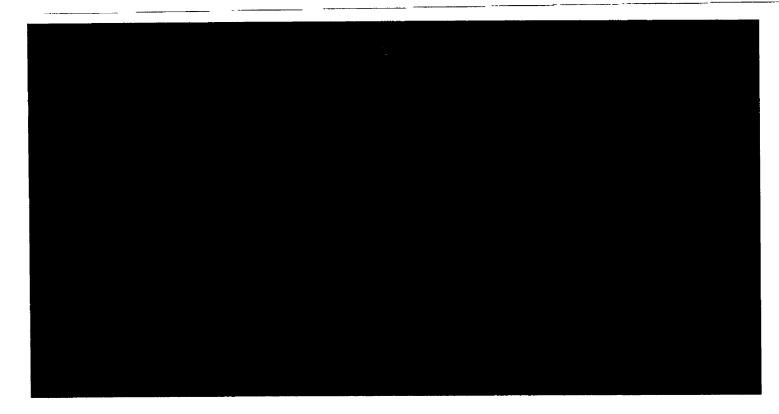
Attachment B Page 28 of 36



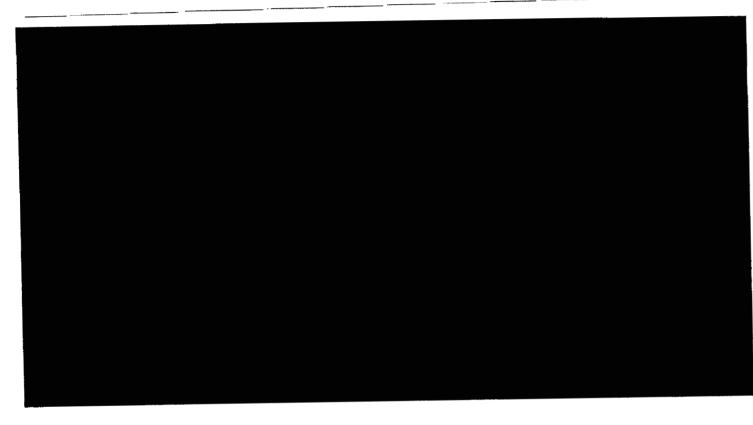
Attachment B Page 29 of 36



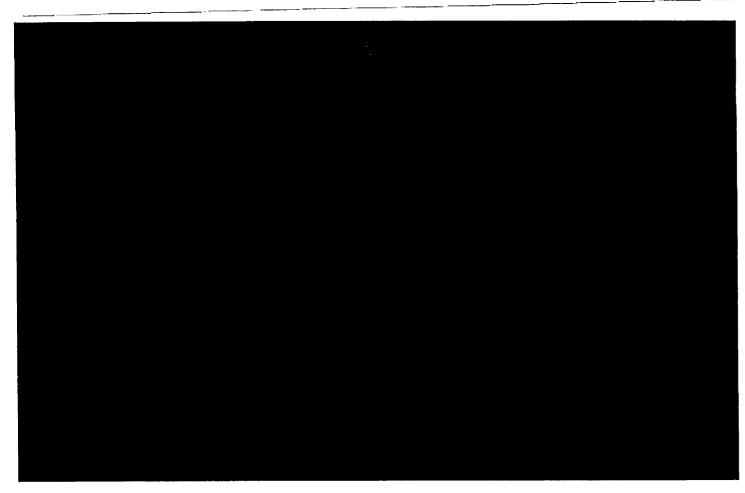
Attachment B Page 30 of 36



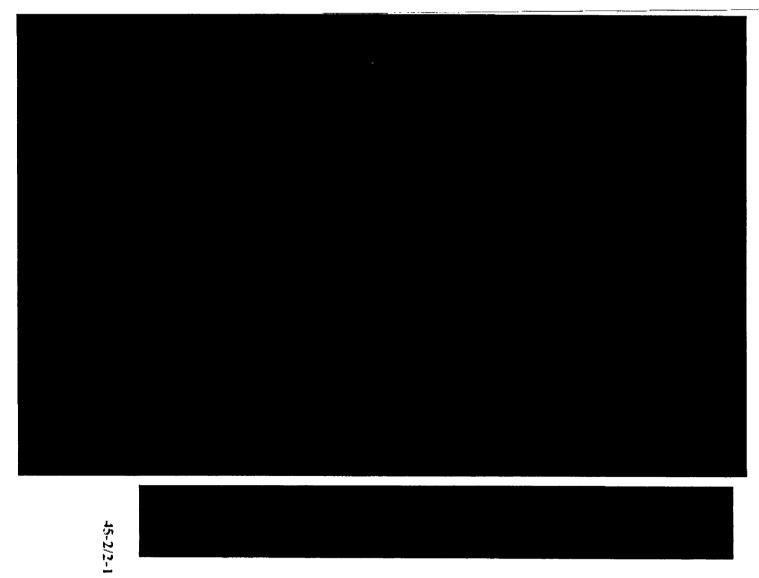
Attachment B Page 31 of 36



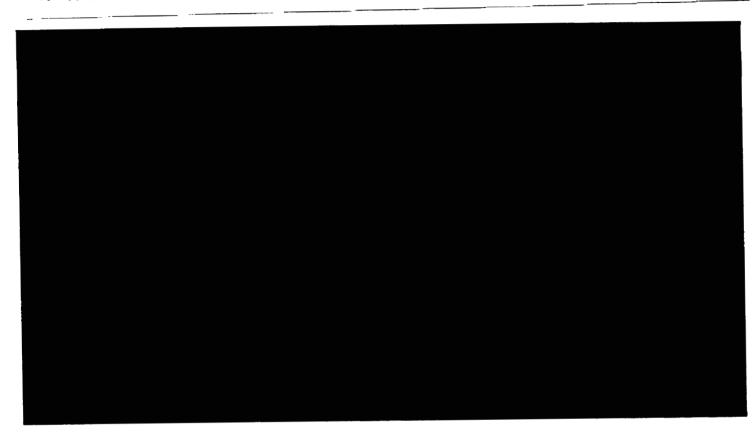
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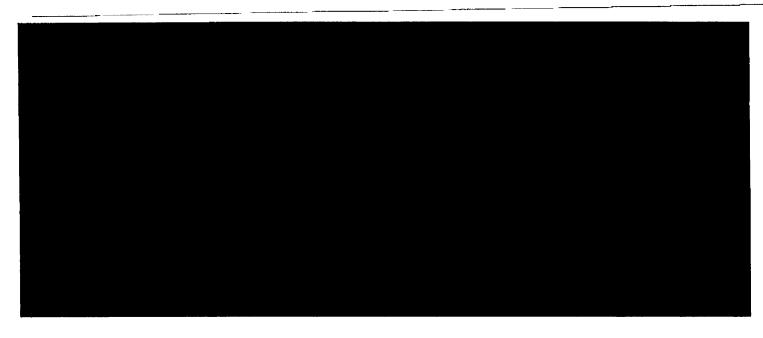
Attachment B Page 33 of 36



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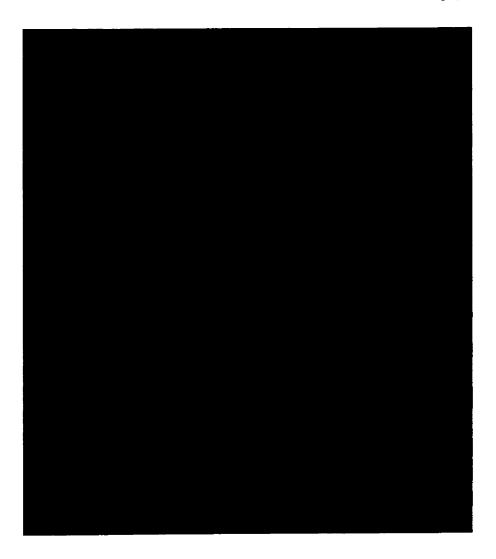


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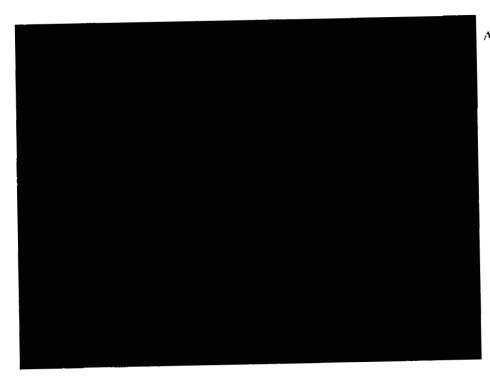
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Attachment C
Page 1 of 4

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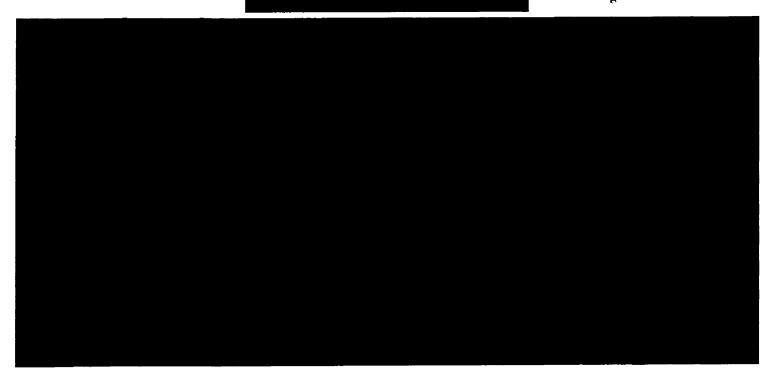


Attachment C
Page 2 of 4

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Attachment C Page 3 of 4 CONFIDENTIAL

Attachment C
Page 4 of 4





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ance notes must be roughten

The following employees were selected for interviews: the new positions for 2003 and lothers based on the position title and/or description

Quantitative Analyst 1

Mohammad Hammuzzaman TO OTHER HEAR.

Quantitative Analyst 1 45:2

Mattiew Samsel

Sr Financial Trader 47:2

Dean Sacerdote

Physical Trader II

HAP-FREGER Hambound, James

Douglas Max (no jeb decomption)

> , ew hadforey

an meny do Firt, Oxce

Per Carlos Diaz, Mohammad is no longer in the company, the position was posted and is now closed. Interviews are starting next week, so it has not been filled. HiP Frieden works the night shift, from 11pm. 7am. Will probably substitute him with other Financial Trader since there are various.

PHYSICAL TRADER II - JAMES HUBBARD -

ENERGY TRADER 01,02

When did you begin working for FPL? (in (())) 4 - 11,111. In () () () What are your duties and responsibilities?

rows of Englishments of Commence Decision Compares cont to proclaim we may

3. Have these duties/responsibilities changed from 02 to 03?

1 At 12 Ranged

Were any of your duties transferred to others? Were they transferred to any of the new hedging positions?

no never did hedging

PHYSICAL TRADER II - JAMES HUBBARD -

ENERGY TRADER 01,02

- 1 When did you begin working for FPL? Thopse 1978 11/3/12 11/3/12 11/3/12 11/3/12
- 2 What are your duties and responsibilities?

John Ol- miller world world on the

- 3 Have these duties/responsibilities changed from 02 to 03?
- Were any of your duties transferred to others? Were they transferred to any of the new hedging positions?

45-2/2-5/1



Attachment B Page 15 of 36

45-2/2-5/1

ASSOCIATE FINANCIAL TRADER - DOUGLAS MAX - FINANCIAL TRADER IN 01,02

(.)	When did you begin working for FPL? Sunc 1998 - Pricing Analytically was production of the partition of the partition of the partitions, to dute 2 for carried out of done now and arough partitions for had now a commoduly	ily it
	Physical Sand Ball Mineral Market For all world Have these duties/responsibilities changed through the years?	
	Many hope both trading to another volumes controlled for a resolution of the second of t	
	new hedging positions? Har was only more where - doublops hater reproduct some for some for and for some for the control of t	්ට ් ලාද
	to you are the property entropies the day tributed to the content of the content	.

ASSOCIATE FINANCIAL TRADER - DOUGLAS MAX - FINANCIAL TRADER IN 01.02

	The year 98- placing another Commeny				
1	When did you begin working for FPL? There of Philosophy Control of				
2	What are your duties and responsibilities?				
	ALIKA THE OF WOMEROUS PROVINCE.				
	Have hedged genantially & physically mayor that been doing had good with the most that				
3	Have these duties/responsibilities changed through the years?				
	720				
4.	Were any of your duties in 01 and 02 transferred to others? Were they transferred to any of the new hedging positions?				
	Dean Sux is also Cloren				
	Dun is now developing in the Cherm				
	What he was hedging to tou keeps				
	on a smaller basis to the				
	The or two days a month - store is a continue ting the month				

SENIOR FINANCIAL TRADER -

DEAN SACERDOTE - NEW HEDGING POSITION

When did you begin working for FPL?

match then. Pills befor that for a year

What are your duties and responsibilities?

Designery the hedging (regulation of inthe lementing)

(like 1) printering program-

Who som find perior son 2003 & wo 2004

3. Is there any one else that shares your duties and responsibilities?

4. Are your duties and responsibilities new/ additional? Were these performed by other employees before?

The covering the 1 CONTX
The covering the 1 CONTX
(CONTR CO WALL TO CONTENT place The 18-2/2-5/3

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tion to fair it is a SENIOR FINANCIAL TRADER -

DEAN SACERDOTE - NEW HEDGING POSITION

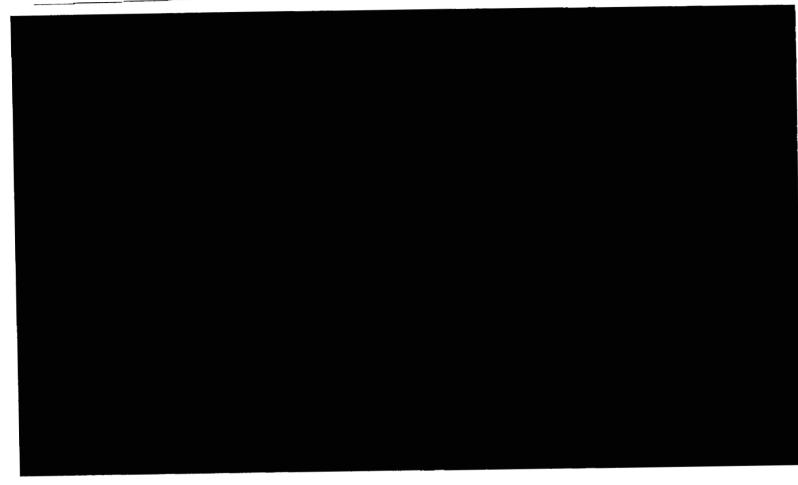
When did you begin working for EPL? - 177 - 1000 CAY - 1972 - 197

During is on protein replacementing and a rections 2. What are your duties and responsibilities? on healthy programs. Then wet bedyen for its writing for programs is of the Topics within the the significant interest to with. the process of the resting to he will be well being the day to one the low put the second second second second Same of the graph of the gar Statement is we excell Scale must use on sol you

Is there any one else that shares your duties and responsibilities?

Are your duties and responsibilities new/ additional? Were these performed by other employees before?

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Attachment B Page 26 of 36

45-2/2-5/3

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QUANTITATIVE ANALYST I - MATTHEW SAMSEL NEW HEDGING POSITION

	the state of the s
1	When did you begin working for FPL? Example trader in 62
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2	What was your position and duties?
	What was your position and duties? ((but 1 (1)) (but 1 (1)) (table of Gent March load for 11 and 5 for Carely
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	(local for healings of protect to musel
3	When did you begin the new hedging position? $f_{ij}(t-t) = -7$
4.	What are your duties now? (Units to Frank Paration & Company to felling to try to stand close to forward to more Canalysis & tracking
	to try to stang close to for each
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5 Are there any specific duties that are the same from your prior to present position?

6. In the Organizational Chart there is another Quantitative Analyst I position that is now vacant. When was this position initiated? Who had this position before it was vacant? Do you know what the position's duties were? Is this position only related to new hedging activities?

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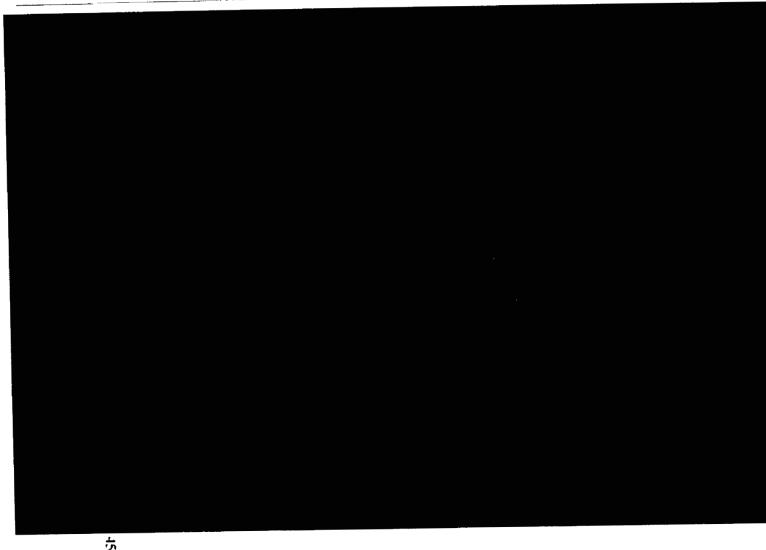
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QU 1	When did you begin working for FPL? Stand I will for the 52 Think of the first the fi
3	When did you begin the new hedging position?
4	What are your duties now? The product to the control of the sector of t

5 Are there any specific duties that are the same from your prior to present position?

6 In the Organizational Chart there is another Quantitative Analyst I position that is now vacant. When was this position initiated? Who had this position before it was vacant? Do you know what the position's duties were? Is this position only related to new hedging activities?

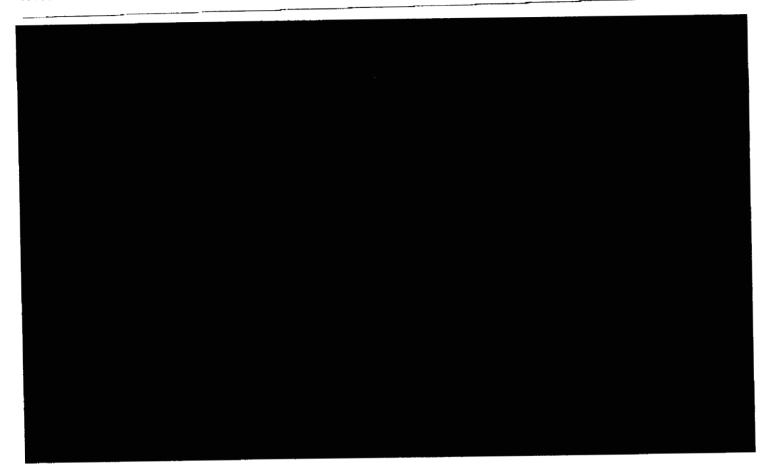
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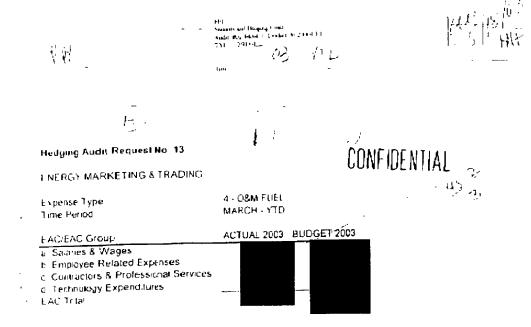


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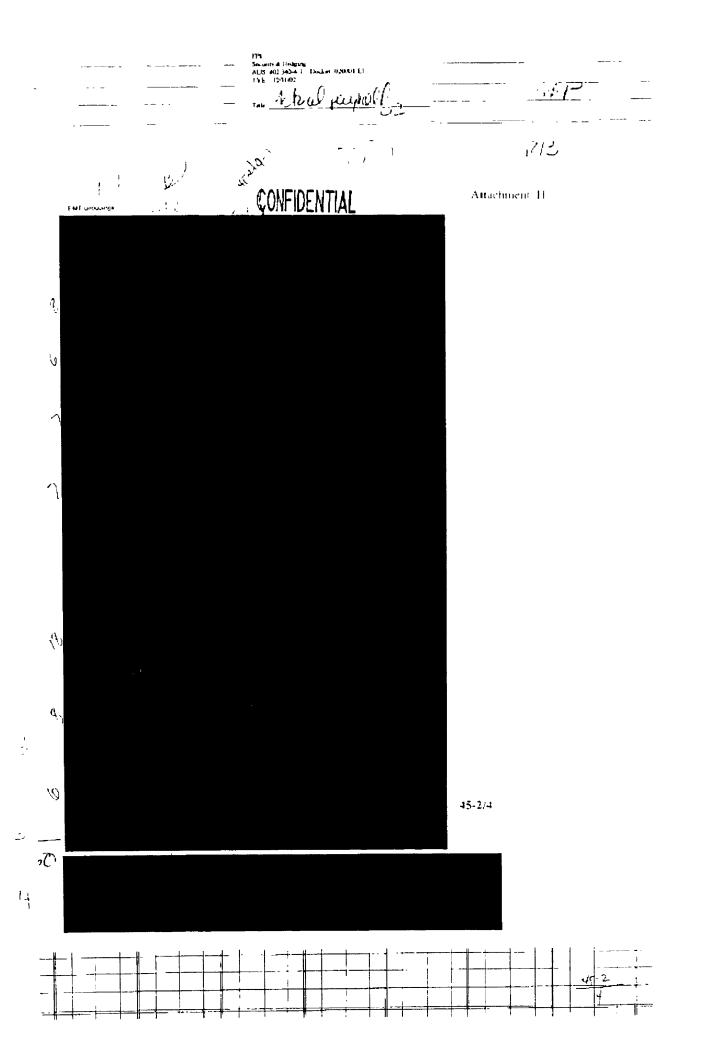
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balances and Wages of all the personnel at EMT are charged to 0 & M Base with the exception of the incremental heaping employees (long Quantitative Analyst Landlong Senior Financial Trader) charged to 0 & M Fuel Clause (Ishawii above)

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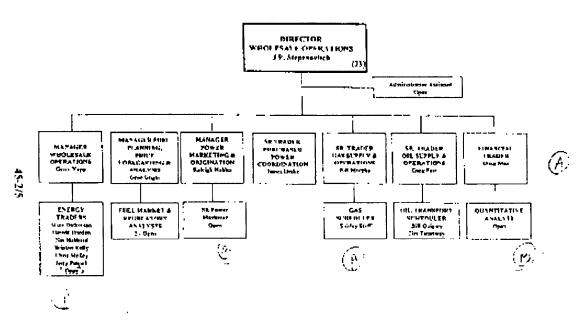
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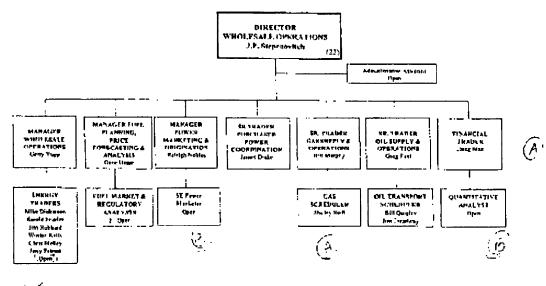
ENERGY MARKETING & TRADING 12/31/01 Attachment I



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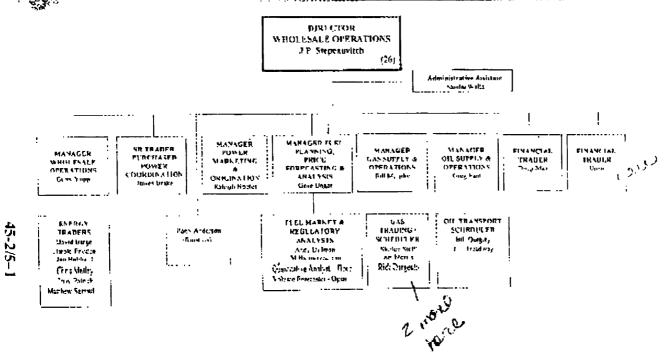
ENERGY MARKETING & TRADING 12/31/01 Attachment I



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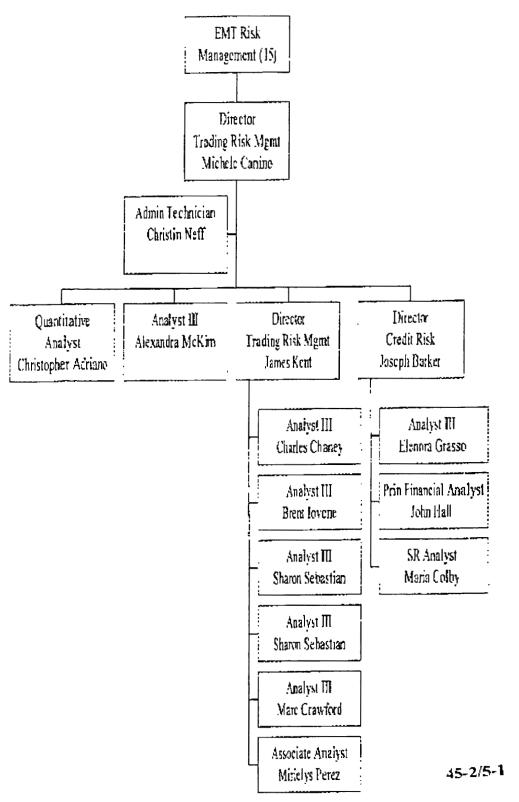
ENERGY MARKETING & TRADING 12/31/02 Attachment J



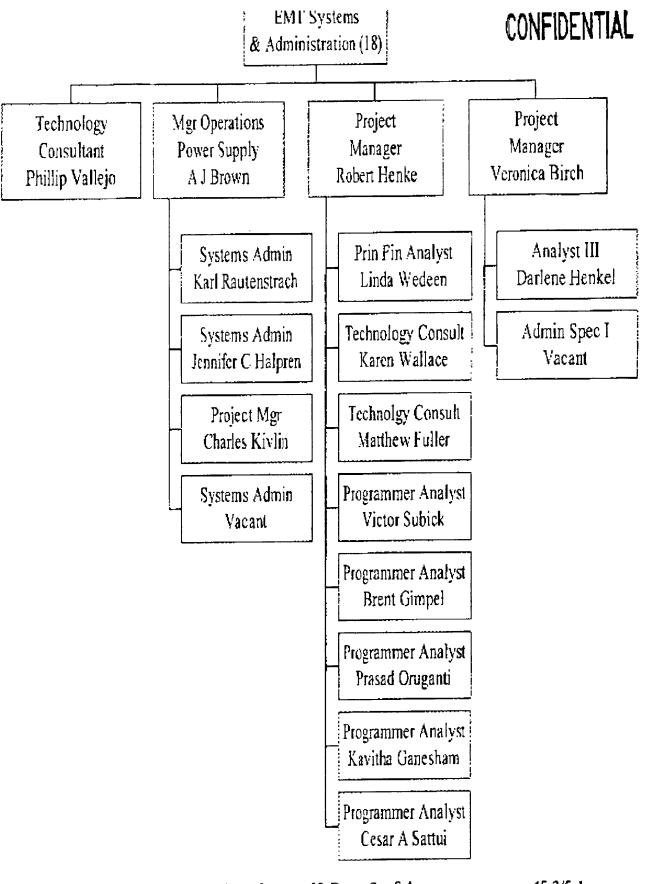


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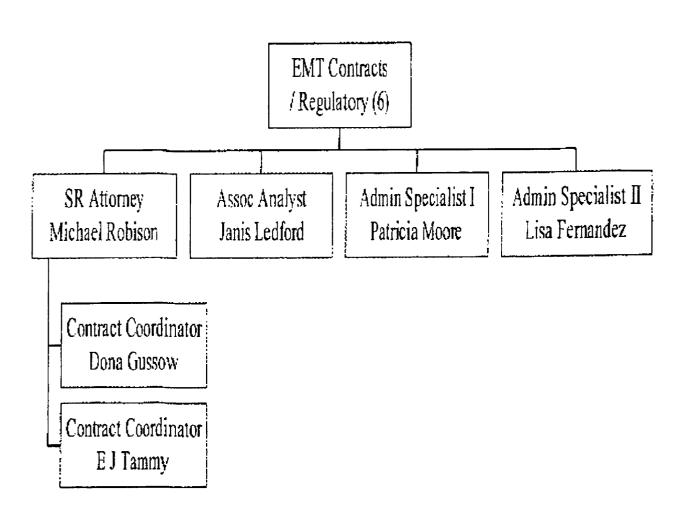
Attachment K Page 1 of 4



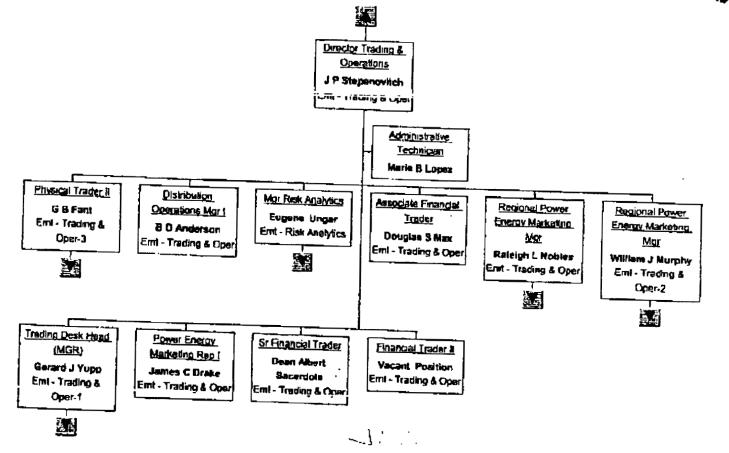
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Attachment K Page 3 of 4







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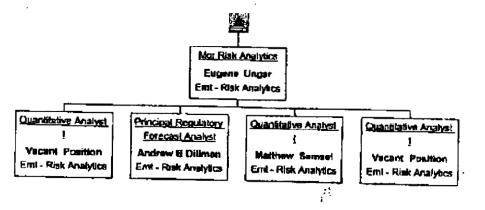
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Attachment L Page 1 of 6





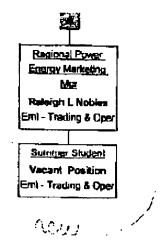




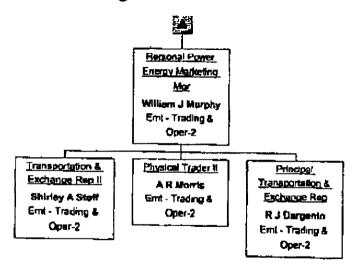
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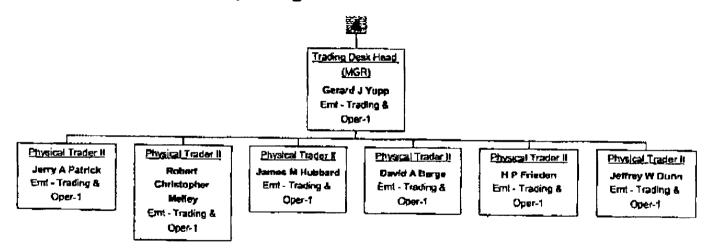


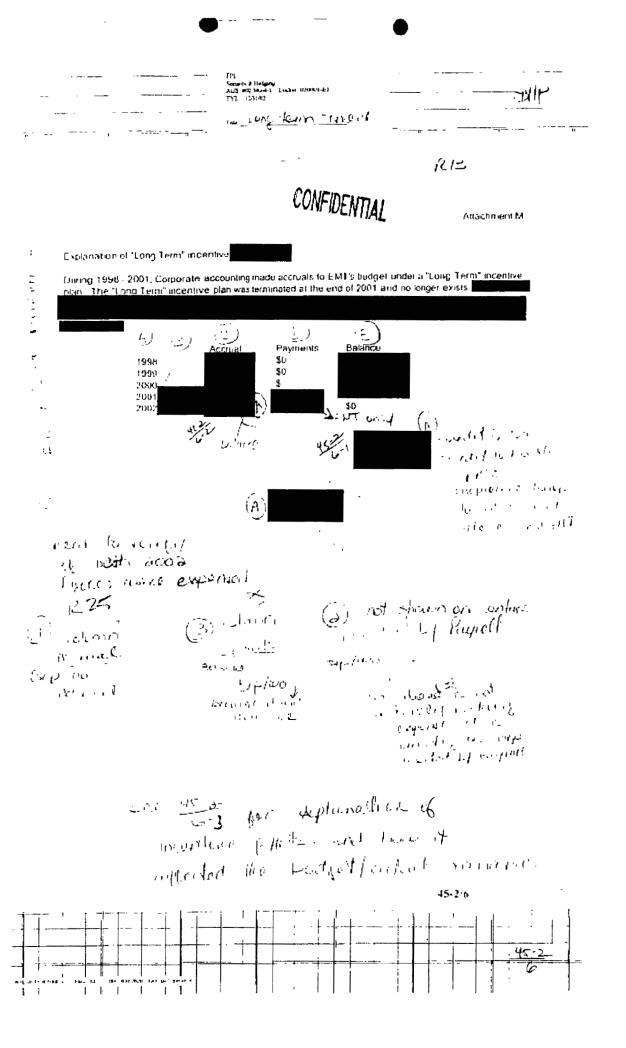


FPL Group Orgcharts as of 05/13/2003



FPL Group Orgcharts as of 05/13/2003





TO THE PARTY OF TH CONFIDENTIAL COMPANY : 31 --- SCHEDTING INFORMATION ---ACCRUAL. --- WIEGS ---START DATE STOP DATE TRADUBERTY SEVERSE DATE DATE JUS PAGES SAC STATUS (NOT PERMUTAN) W. 200203 999 0347 69000 COMPLETED ___ DECEMPTED AFFRICAL INTERNATION ------ BRITISHED/LAB! CHANGED INTORNATION ---___ AFRICAL DOORAGIES ----TIME PERSON LOC BECT CATT DATE TIME PERSON TIME PERSON DATE 2007-04-01 05.49 ELICARITE MARGULIO FUEN 0009 0021 BUSINESS HOWER CONSECTED: MORCH 2002 REMARKS: TO REVENUE MARCE 2002 PAYROLL TRANSACTIONS RELATED TO THE EMI ABOUT TIM AND LONG THEM SECRETIVE PLAY PRYOUTS, MAJOR WERE PREVIOUSLY ACCRUED YOR. -- MOTS TELA IS A PARUDO TRAFELATION --BUCS TRANSLATION ---TAY -ACCOUNT-OR ACCT NO ... WE LOO BY ACCT. MAG PERSONS TYPE THE LOC DESCRIPTION ER ONE EEC/U FOR BELL DIC WO REV P/N-835, EMT ST INCUST a20 ++*> D 00000 000 242 4910 0619 £20 PLY 2/R-J90, EMI L/I INCENT ***> D 00005 005 242 4910 0619 BRE LT DECEME VAID & TILE **\$**20 THE P/R-E35, BEST ST INCOME 920,130 00000 000 0610 000,0000 *** 180,00 OFER ***> b 00000 000 242 4910 0619 820 ***> C 04089 092 000 0008 4615 ET T/R-790, EMT II INCEPT 920,160 00000 000 0001 000,0000 ver 100.00 CPER 1020 1030 ***> C 09463 090 000 0004 4001 PAR IN THERET PAID & FRIE 146-150 00000 000 0000 000,0000 *** 100.00 MOOF ***> C 04826 096 600 0600 0636 1, 604, 635, 30 TOTAL BUTALES: BATCH TOTAL: hat reducer, EUT expend found by FFLE, confined the confined and

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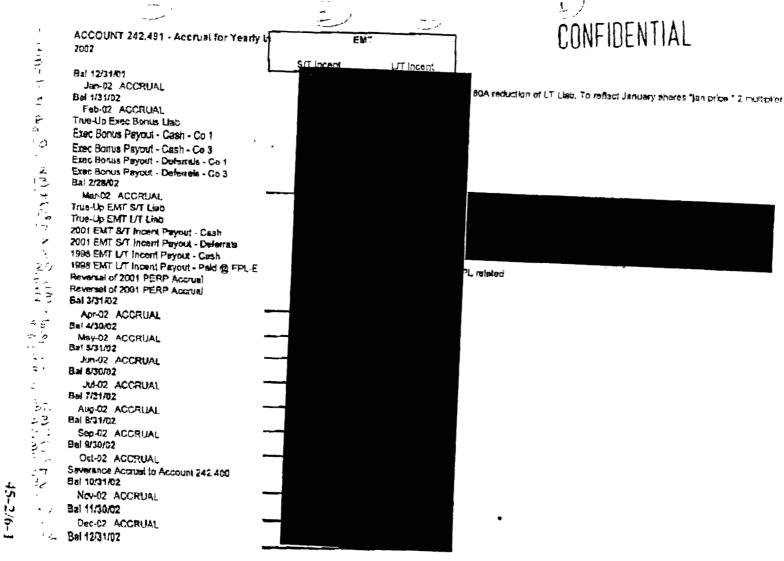
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Jarch 2002 CONFIDENTIAL H35 ST and J90-LT True-up Cash Total Payout Accrusi Deferral <u>Payout</u> ÇQ Award nse of Feb 28, 2002 1. 1 39" (44) JV CEA - Short Term 242 491 - incentive Accruels, Loc 619, EAC JV C&A - Long Term DR. JV C&A - Long Term - Paid out at FPL-5 242 491 - incentive Accrusts, Loc 619, EAC DR. 242 491 - Incentive Accruels, Loc 619, EAC JV C&A - Short Term DR. CR. WO 4089, ER 92, Loc/Sec 619/00, EAC 82 JV C&A - Long Term CR WO 4089, ER 92, Loc/Sec 619/03, EAC 82 JV CSA - Long Term - Paid out at FPL-8 ENTRY 1 - FPL Books CR. WO 4826, ER 99, Loc/Sec 626/00, EAC 82 1.4 Total Credits **Total Debits** FPL JVEO 242 491 - Incentive Appruals, Loc 619, EAC FPE IVA) (Transfer Deferrals to Group) CR 234 300 - A/P to Group (Acet 253 503) Total Credits ENTRY 2 - FPL Books Yotal Debits TPL_VBO . True-up Short Torrn Lisb 222 491 - Incentive Accounts, Loc 619, EAC FPL .IV80 - True- ip Long Term Linb 242.491 - Incentive Accruais, Loc 619, EAC EPL JV80 - True-up Short Term Liab CR. WO 4089, ER 92, Loc/Sec 619/00, EAC 82 PPL JV80 - True-up Long Term Liah GR, WO 4099 ER 02, Loc/Sec 619400, EAC 82 ENTRY 3 - FPL Books Total Credits ፕ Total Debits Pp_UV80 -Transfer Deferrals to Group) 143 100 - A/R from FPL OFF. 253.503 - FPL Liah FFL to Depli Ages 234 300) Total Cradi's ENTRY 4 - FPL Group's Total Debits 80045 This flam is still under investigation and will be cleared when found क्षेत्रहार नेव्यक्ष करिनेत्र कि विस्ता क्रिकेन के कि साथ इसका जान 301 214 3/29/07 EMT Emins



Note:

Executive amount to accrue from HR - Kethleen Stattery PERP amount to accrue from HR - Becky Lovene EMT amount to accrue from EMT - Mike Coller

FIGATOR FORER & LIGHT COMPREY CN-DEMAND QUERY REPORT

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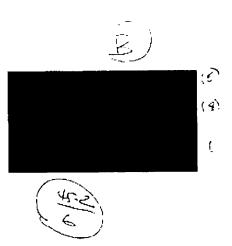
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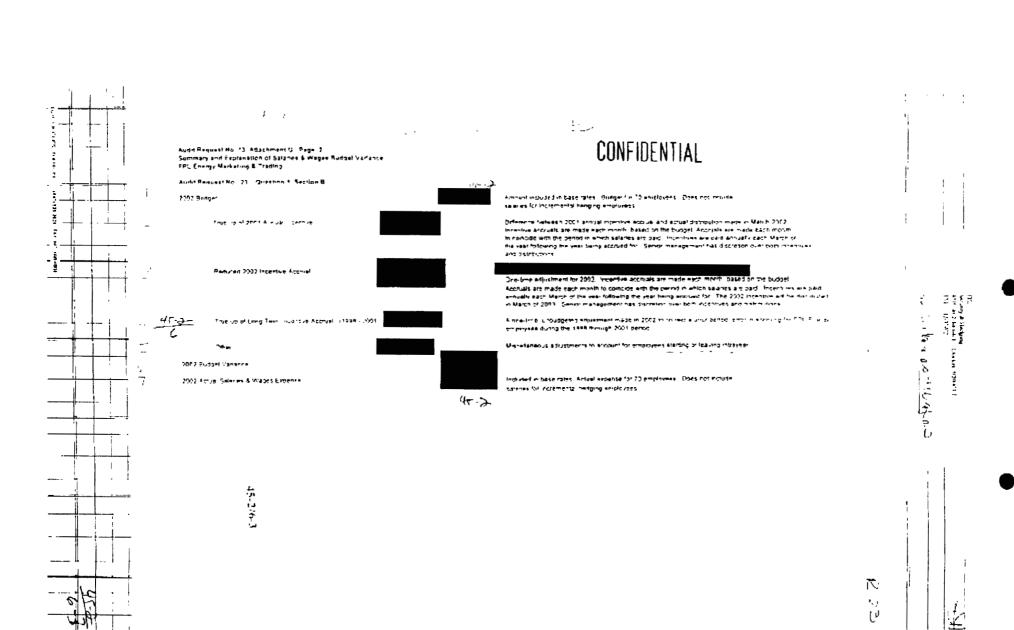
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FLORIDA POWER AND LIGHT Querating Budget Summary Report For DEC 2003 ORIGINAL BUDGET **EAC Group** Expense Type a Salaries & Wages 1 - O&M BASE b Employee Related Expenses c. Contractors & Professional Services d Technology Expenditures 1 Office & Facilities Administration k Miscellaneous Expenditures EAC Total a Salanes & Wages 4 - OAM FUEL b Employee Related Expenses d Technology Expenditures EAC Total 9 - O&M NON-RECOVERABLE FUEL | a Salanes 5 Wages b Employee Related Expenses c. Contractors & Professional Services d Technology Expenditures k. Miscellandous Expenditures. EAC 10tal is is≓laries & Wages. OSM Expenses b Employee Related Expenses ci Contractors & Professional Services d Technology Expenditures Office & Facilities Administration k, Miscellaneous Expenditures. EAC Total

Reporting Area, Total R62000 - ENERGY MKT, and TRADING

Expense(Burgel) Type: O and M Expenses

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Florida Power & Light Company Docket No. 020001-Et Statf's Third Set of Interrogatories Question No. 77 Page 1 of 2

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- Please provide the following information regarding the incremental expenses a of \$500,000 for FPL's trading and operations group:
- Number of additional personnel by position: a.
- FPL's incremental labor expense by position; b.
- Description of the duties that each incremental position will perform that are ι. also performed by existing personnel; and
- Description of the duties that each incremental position will perform that are 41 not performed by existing personnel.
- FPL's original estimate for incremental operating and maintenance expenses for its A. (
 - hedging program for the Trading and Operations Group was \$500,000 for the 2003
 - recovery period. This estimate was developed after the August 12, 2002 hearing at which
 - the Cummission approved Staff's Proposed Resolution of Issues in Docket No. 011605-Fl. In order to meet the September 20, 2002 deadline for the Levelized Fuel Cost
 - Recovery and Capacity Cost Recovery filing, FPL expedited its development of the
 - estimated incremental hedging expenses. Since the filing on September 20, 2002, FPL
 - has been able to refine its estimate related to incremental hedging expenses for the
 - Trading and Operations Group. These incremental expenses are now estimated to be
 - 10 \$388,000 for the 2003 recovery period.
 - 12 85 follows

Position 1 - Volume Forecaster

- 74 The Volume Forecaster will be responsible for the community forecasting of the volume
- 15 of residual and distillate forl oil, and natural gas that FPI, will burn over a rolling
- 76 eighteen-month period. Specifically the incumbent will (1) run the optimization
- program on a daily basis to determine the projected volume of oil and natural gas burn for the next day, the balance of the week, the balance of the month, and the next month; (2)
- run the optimization program on a weekly basis for the balance of the fuel cost recovery
- period; and (3) develop and maintain a current database to support the running of the
- 20 optimization program. Additionally, this person will run the optimization program to
- 71 evaluate wholesale power opportunities. 22
- Currently, two individuals within the Trading and Operations Group perform volume 23
- forecasting. One individual performs volume forecasting for a rolling 45-hour period 2"
- The second individual performs volume forecasting on a month-ahead basis to develop
- 25 the overall fuel plan for the next month. These two individuals also perform next day
- 26 power nading, as well as, real-time fuel management functions. The volume forecasting
- 27 proposed to support the hedging program requires one individual working full time on
- 78 this function. Furthermore, the two individuals who currently run the optimization model
- 29 will be required to trade wholesale power on a full time hasis to support the hedging
- 30

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Florida Power & Light Company Docket No. 020001-E1 Staff's Third Set of Interrogatories Question No. 77 Page 2 of 2

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, 2		performed within the Trackne and Operations Group
3	Positi	on 2 - Quantitative Analyst
	41	The Quantitative Analysi will evaluate all of the physical and financial oil, natural gas
	\$	and power transactions in support of the hedging program. Specifically, the incumbent
	6	will (1) evaluate complex technical and financial issues associated with each proposed
	7	transaction; (2) develop risk analytic tools to evaluate the smictures; (3) evaluate FPL's
	8	exposure to value-at-risk and other risk management concepts, and (4) develop
	9	quantitative valuation strategies, continuously improve upon mathematical models and
	10	translate algorithms into code
	,,	Currently, FPL's sole Financial Trader performs the evaluation of fuel and power
	12	transactions on a limited scope. The anticipated change in the volume of transaction
	15	evaluations, as well as, the development of risk analytic tools to support the hedging
	14	program, will require one full time position
	1 5	
16	Positi	on 3 - Financial Trader
	17	The Financial Trader will execute financial transactions in support of the hedging
	13	program. Specifically, the incumbent will (1) continuously monitor the physical and
	19	financial commodity markets, (2) determine opportunities to execute the approved
	70	hedging strategy, (3) work closely with the Quantitative Analyst on the evaluation of all
	2 1	proposed opportunities, and (4) execute the appropriate opportunities consistent with the
	? Z	approved Policies and Procedures of FPI,
	73	Currently, there is one Financial Trader within the Trading and Operations Group who
	7 U	performs all of the financial trading functions for fuel oil, natural gas and power. The
	25	additional Financial Tracer will be required to support the anticipated incremental
	2 6	transactions related to the hedging program and allow each trader to be more focused on

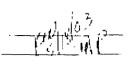
29 Note: I Pl. anticipates revising its fuel factors to incorporate this change

the individual energy commodities

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Florida Power & Light Company Docket No. 020001-El Staffs Third Set of Interrogatories Question No. 79 Page 1 of 1

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- Q. Please provide the following information regarding the incremental expenses of \$150,000 for FPL's risk management group:
- a. Number of additional personnel by position;
- b. FPL's incremental labor expense by position;
- Description of the duties that each incremental position will perform that are also performed by existing personnel; and
- d Description of the duties that each incremental position will perform that are not performed by calsting personnel
- A. . FPL's original estimate for incremental operating and maintenance expenses for
 - 2 its hedging program for the Risk Management Group was \$150,000 for the 2003
 - 3 recovery period. This estimate was developed after the August 12, 2002 hearing
 - " at which the Commission approved Staff's Proposed Resolution of Issues in
 - 5 Docket No. 011605-E1. In order to meet the September 20, 2002 deadline for the
 - 6 Levelized Fuel Cost Recovery and Capacity Cost Recovery filing, FPL expedited
 - 7 its development of the estimated incremental hedging expenses. Since the filing
 - 8 on September 20, 2002, FPI, has been able to refine its estimate related to
 - 9 incremental hedging expenses for the Risk Management Group. These
 - no incremental expenses are now estimated to be \$142,000 for the 2003 recovery
 - period. The \$142,000 is for the addition of within the Risk
 - 12 Management Group. The position description is as follows
- Position Analyst
 - 14. The fuel hedging program to be implemented at EMT will result in an increase in
 - /5 the number of executed trades. This increase requires an additional resource to
 - 16 perform the daily trade verification and confirmation process. Additional support
 - 17 is needed to perform ongoing analysis of program results and to perform stress
 - 18 testing to anticipate potential impacts to the program as a result of future price
 - 19 changes. Such analysis was not previously required due to the procurement
 - nethods utilized in the past (primarily spot month purchases).
 - 21 Note: FP1 amorpates revising its firel factors to incorporate this change.

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Please provide the dollar amount, date, description, and company account debited or credited for every payment made or received or any other related journal entries for the Dean & Company study.

The consulting services performed from August 2001 through October 2001 (Phase I)

services performed from November 2001 through February 2002 (Phase II)

Consulting services performed from March 2002 through August 2002

costs incurred, dates, and accounts debited or credited for these services is presented in the attached spreadsheet.

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TPSC Audit Coptrol No. 02-340-1 Audit Request # 4

Provide the calculation for the \$2,726,054 of hedging costs included in the filing. Include the base amount in the calculation. Provide the detail that makes up the total costs and identify which are base costs.

Actual through September 2002 (Provided on response to Interrogatories 49 and 50) 45.5p2 (1) Interrogatory No. 49 Dean & Company (2) Interrogatory No. 50 Icomex Sub-total Less base amount for 2002 (3) KMD testimony 8/20/02 50 250,000.00 -44,01-41/1 (4) KMD testimony 11/4/02 2,149,721,87 Through September 2002 ۶ October 2002 160 320 00 (5) A2 schedule Iconixs November 2002 lconixx Initiatives Corporation 227,912.00 (6) A2 schedule 47.50 1. December 2002 Iconiaa Initiatives Corporation 188,100.00 (7) A2 selsedule 45-74 FOL. 115 - Tourance la C . 1 2,726,053 87 (8) A2 schedule . 7 Year End December 2002 -10 accrual accrual for lumity and Note: December amounts include 7 11.5 for Initiatives Corporation 2.0

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Fig. 26 (0.25)

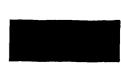
Fig. 27 (0.25)

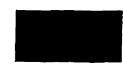
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/	SERVICES ENGAGEMENT AGREEMENT
2 3 4	This Services Engagement Agreement (the "Agreement") is made this 1st day of November 2001 by and between Florida Power & Light Company (hereinafter referred to as "FPL" or the "Company") and Dean & Company (hereinafter referred to as "Dean").
5422	FPL has engaged Dean to perform certain consulting services (the "Services") on behalf of FPL as set forth below. This Agreement details the Term of Engagement, Statement of Work, Project Team Staffing, Compensation and Indomnification in consideration of the Services to be performed.
9	TERM OF ENGAGEMENT
10 11 12 13	The parties acknowledge that the initial phase of the project engagement ("Phase I") commenced August 15, 2001 and continued until October 31, 2001. Following this, the next phase of the project engagement ("Phase II") commenced November 1, 2001 and shall continue until February 28, 2002.
14	STATEMENT OF WORK
15 16	Dean shall perform Services at the direction of FPL. It is currently contemplated that the Services shall include the following:
17 18 19 20	Phase 1.
22	Phase II.
22 23 24 25 26	
27	PROJECT TEAM STAFFING
28 29 30	Phase 1. August 15, 2001 through October 31, 2001 The project will be led by Ware Adams, Vice President. He will be supported on a day-to-day basis by Andrew Stevens, Manager, and one full-time professional.
31	Phase II November 1, 2001 through February 28, 2002

, ,; ,;	The project will be led by Dean Wilde, Chairman, and Ware Adams, Vice President They will be supported on a day-to-day basis by Andrew Stevens, Manager, and three full-time professionals.
Ŋ.	COMPENSATION
7	PROFESSIONAL FEES:
5	As compensation for Dean rendering the Services hereunder.
7	EXPENSES:
9 10 11 12 13 14 15 16 17	Direct Expenses: FPL shall pay of promptly reimburse Dean for all reasonable out-of-pocket expenses paid or incurred by Dean in connection with the performance of the Services. Such expenses shall include but are not limited to
18 19 20 21 22	Indirect Expenses:
23 24 25 26	BILLING: Professional fees and expenses will be billed monthly. Payment for all billings is the upon receipt of the invoice.
27	INDEMNIFICATION
28 29 30 31 32 33	The Company understands and agrees that Dean shall have no obligation or responsibility to the Company or its stockholders for the Services rendered. Dean shall be under no obligation to make any independent investigation or inquiry as to representations made or information furnished to it by the Company, its subsidiaties or any of its representatives in connection with the consulting services, but shall be entitled to rely in good faith upon such representations and shall have no liability in the event of such reliance.

Company agrees to indemnify and hold harmless Dean and its directors, officers and employees (Dean and each such person, an "Indemnified Person") from and against any losses, claims, damages, judgments, assessments, costs and other liabilities (collectively, the "Liabilities"), and will reimburse each Indemnified Person for all reasonable fees and expenses, including the reasonable fees and expenses of counsel (collectively, "Expenses") as they are incurred, in investigating, preparing, or defending any claim, action, proceeding or investigation (collectively, "Actions"), arising out of or in connection with an Indemnified Person's activities on behalf of Company as contemplated by this Agreement. Company, however, shall not be required to indemnify Dean or any other Indomnified Person for any Liabilities or Expenses, to the extent such Liabilities of Expenses are finally judicially determined to have resulted solely from the willful misconduct or gross negligence of an Indemnified Person or actions taken in bad faith by such Indemnified Person. Company also agrees to reimburse each Indemnified Person for all Expenses as they are incurred in connection with successfully enforcing such Indemnified Person's rights under this Agreement.

Agreed to and accepted by on this 1st day of November, 2001:

For and on Behalf of DEAN & COMPANY For and on Behalf of Florida Power & Light Company

Wate Adams

Tide: Vice President

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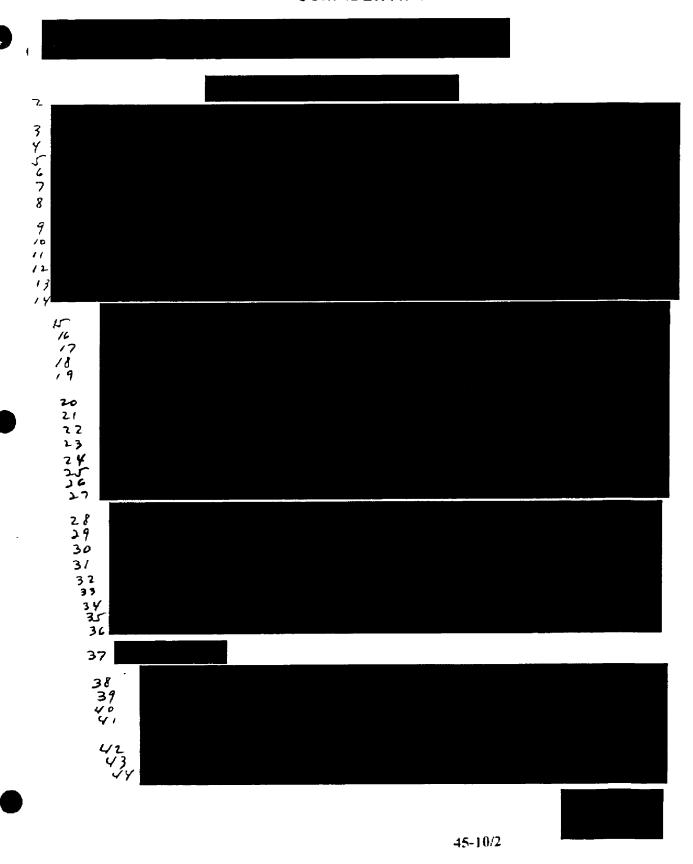
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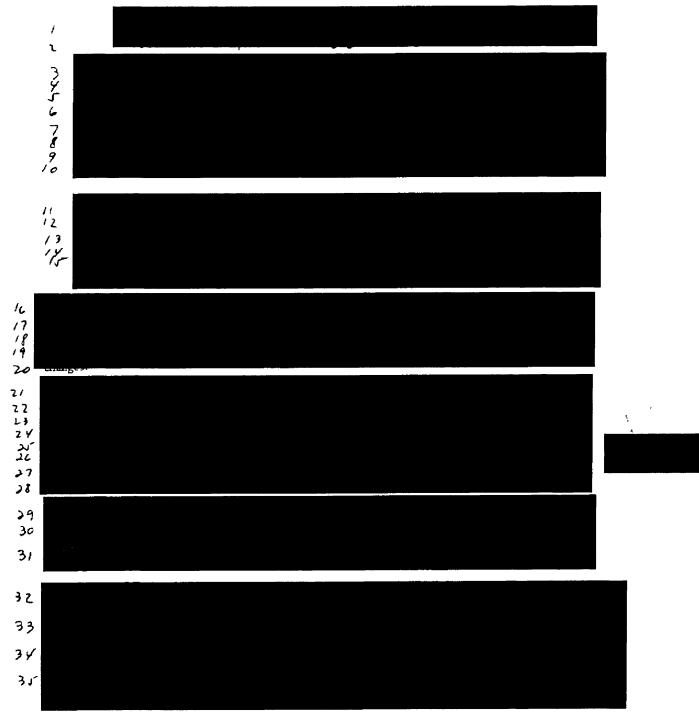
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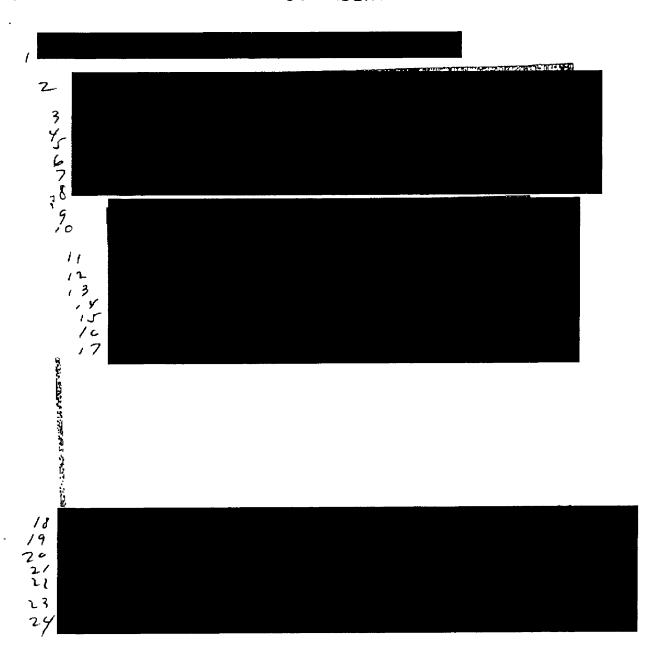
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