### LAW OFFICES

# Messer, Caparello & Self

A Professional Association

Post Office Box 1876
Tallahassee, Florida 32302-1876
Internet: www.lawfla.com

July 15, 2003

#### BY HAND DELIVERY

Ms. Blanca Bayó, Director Division of Records and Reporting Room 110, Easley Building Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

Re: Docket No. 020507-TL

Dear Ms. Bayó:

Enclosed for filing on behalf of ITC^DeltaCom Communications, Inc. are an original and fifteen copies of ITC^DeltaCom Communications, Inc.'s Responses and Objections to BellSouth Telecommunications, Inc.'s Third Set of Interrogatories in the above referenced docket.

Please acknowledge receipt of these documents by stamping the extra copy of this letter "filed" and returning the same to me.

Thank you for your assistance with this filing.

Sincerely yours,

Floyd R./Self

1

FRS/amb Enclosures

cc:

Nanette Edwards, Esq.

Parties of Record

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

Complaint of Florida Competitive Carriers	)	
Association Against BellSouth Telecommunications,	)	
Inc. Regarding BellSouth's practice of refusing	)	Docket No. 020507-TL
to provide FastAccess Internet Service to customers	)	Filed: July 15, 2003
who receive voice service from a competitive voice	)	
provider and request for expedited relief	)	
	)	

# NOTICE OF SERVICE OF ITC^DELTACOM COMMUNICATIONS, INC.'S RESPONSES AND OBJECTIONS TO BELLSOUTH TELECOMMUNICATIONS, INC.'S THIRD SET OF INTERROGATORIES

ITC^DeltaCom Communications, Inc., d/b/a ITC^DeltaCom (hereinafter "DeltaCom") by and through their undersigned counsel, hereby file and serve Notice that they have served their Responses and Objections to BellSouth Telecommunications, Inc.'s Third Set of Interrogatories by e-mail on Meredith E. Mays, Esq. at meredith.mays@bellsouth.com and by U.S. Mail on Meredith E. Mays, Esq., BellSouth Telecommunications, Inc., 150 S. Monroe Street, Suite 400, Tallahassee, Florida, 32301, on this 15<sup>th</sup> day of July, 2003.

Respectfully submitted,

FLOYD R. SELF, ESQ.

MESSER, CAPARELLO & SELF, R. A.

Post Office Box 1876

Tallahassee, FL 32302-1876

(850) 222-0720

Nanette S. Edwards, Esq. ITC^DeltaCom 4092 South Memorial Parkway Huntsville, AL 35802-4343

Attorneys for ITC^DeltaCom Communications, Inc.

#### CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing has been served on the following parties by Hand Delivery and/or U.S. Mail this 15<sup>th</sup> day of July, 2003.

Patricia Christensen, Esq.\*
Office of General Counsel
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Meredith E. Mays c/o Nancy H. Sims BellSouth Telecommunications, Inc. 150 South Monroe Street, Suite 400 Tallahassee, FL 32301

Vicki Kaufman, Esq.
Joe McGlothlin, Esq.
McWhirter, Reeves, McGlothlin,
Davidson, Rief & Bakas, P.A.
117 S. Gadsden Street
Tallahassee, FL. 32301

Michael Gross, Esq. Florida Cable Telecommunications Association, Inc. 246 E. 6<sup>th</sup> Avenue, Suite 100 Tallahassee, FL 32303

Richard Melson, Esq. Hopping Law Firm P.O. Box 6526 Tallahassee, FL 32314

Tracy W. Hatch, Esq.
AT&T Communications of the Southern States, LLC
101 N. Monroe Street, Suite 701
Tallahassee, FL 32301

Virginia Tate, Esq.
AT&T Communications of the Southern States, LLC 1200 Peachtree Street, NE, Suite 8100
Atlanta, GA 30309

Floyd R. Self

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

Complaint of Florida Competitive Carriers	)	
Association Against BellSouth Telecommunications,	)	
Inc. Regarding BellSouth's practice of refusing	)	Docket No. 020507-TL
to provide FastAccess Internet Service to customers	)	Filed: July 15, 2003
who receive voice service from a competitive voice	)	
provider and request for expedited relief	)	
	)	

# ITC^DELTACOM COMMUNICATIONS, INC.'S RESPONSES AND OBJECTIONS TO BELLSOUTH TELECOMMUNICATIONS, INC.'S THIRD SET OF INTERROGATORIES

ITC^DeltaCom Communications, Inc., d/b/a ITC^DeltaCom (hereinafter "DeltaCom"), pursuant to Rule 28-106.206, Florida Administrative Code and Rules 1.280, 1.340, and 1.350, Florida Rules of Civil Procedure, hereby submit the following Responses to BellSouth Telecommunications, Inc.'s Third Set of Interrogatories to ITC^DeltaCom Communications, Inc. General Objections

- 1. DeltaCom objects to BellSouth's Third Set of Interrogatories to the extent that they are overly broad, unduly burdensome, oppressive, not permitted by applicable discovery rules, and would require DeltaCom to disclose information which is privileged.
- 2. DeltaCom has interpreted BellSouth's discovery requests to apply to DeltaCom's regulated local operations in Florida and will limit its Responses accordingly. To the extent that any discovery request is intended to apply to matters other than Florida intrastate local service operations subject to the jurisdiction of the Commission, DeltaCom objects to such discovery request as irrelevant, overly broad, unduly burdensome, and oppressive.
- 3. DeltaCom objects to each and every discovery request and instruction to the extent that such discovery request or instruction calls for information which is exempt from

discovery by virtue of the attorney-client privilege, work product privilege or other applicable privilege.

- 4. DeltaCom objects to each and every discovery request insofar as the discovery request is vague, ambiguous, overly broad, imprecise, or utilizes terms that are subject to multiple interpretations but are not properly defined or explained for purposes of these discovery requests. Any Responses provided by DeltaCom in response to BellSouth's discovery requests will be provided subject to, and without waiver of, the foregoing objection.
- 5. DeltaCom objects to each and every discovery request insofar as the discovery request is not reasonably calculated to lead to the discovery of admissible evidence and is not relevant to the subject matter of this action.
- 6. DeltaCom objects to BellSouth's general instructions, definitions or specific discovery requests insofar as they seek to impose obligations on DeltaCom which exceed the requirements of the Florida Rules of Civil Procedure or Florida law.
- 7. DeltaCom objects to providing information to the extent that such information is already in the public record before the Florida Public Service Commission.
- 8. DeltaCom objects to each and every discovery request, general instruction, or definition insofar as it is unduly burdensome, expensive, oppressive, or excessively time consuming as written.
- 9. DeltaCom objects to each and every discovery request to the extent that the information requested constitutes "trade secrets" which are privileged pursuant to Section 90.506, Florida Statutes. To the extent that BellSouth's discovery requests seek proprietary confidential business information which is not the subject of the "trade secrets" privilege,

DeltaCom will make such information available to counsel for BellSouth pursuant to an appropriate Protective Agreement, subject to any other general or specific objections contained herein.

- 10. DeltaCom has employees located in many different locations in Florida and in other states. In the course of its business, DeltaCom creates countless documents that are not subject to Florida Public Service Commission or FCC retention of records requirements. These documents are kept in numerous locations and are frequently moved from site to site as employees change jobs or as the business is reorganized. Accordingly, when responding DeltaCom will provide all of the information obtained by DeltaCom after a reasonable and diligent search conducted in connection with this discovery request. DeltaCom will comply with BellSouth's discovery requests that a search be conducted of those files that are reasonably expected to contain the requested information. To the extent that the discovery request purports to require more, DeltaCom objects on the grounds that compliance would impose an undue burden or expense.
- DeltaCom objects to the definition of "DeltaCom" to the extent that such definition seeks to impose an obligation on ITC^DeltaCom Communications, Inc., d/b/a ITC^DeltaCom to respond on behalf of subsidiaries, affiliates, or other persons that are not parties to this case on the grounds that such definition is overly broad, unduly burdensome, oppressive, and not permitted by applicable discovery rules. Without waiver of its general objection, and subject to other general and specific objections, Answers will be provided on behalf of ITC^DeltaCom Communications, Inc., d/b/a ITC^DeltaCom which is the ALEC entity certificated to provide regulated local telecommunications services in Florida and which is a

party to this docket. All references to "DeltaCom" in responding to BellSouth's discovery requests should be taken to mean ITC^DeltaCom Communications, Inc., d/b/a ITC^DeltaCom.

12. DeltaCom objects to the definitions of "you" and "your" to the extent that such definitions seek to impose an obligation on ITC^DeltaCom Communications, Inc., d/b/a ITC^DeltaCom to respond on behalf of subsidiaries, affiliates, or other persons that are not parties to this case on the grounds that such definition is overly broad, unduly burdensome, oppressive, and not permitted by applicable discovery rules. Without waiver of its general objection, and subject to other general and specific objections, Answers will be provided on behalf of ITC^DeltaCom Communications, Inc., d/b/a ITC^DeltaCom which is the ALEC entity certificated to provide local regulated telecommunications services in Florida and which is a party to this docket. All references to "DeltaCom" in responding to BellSouth's discovery requests should be taken to mean ITC^DeltaCom Communications, Inc., d/b/a ITC^DeltaCom.

### **INTERROGATORIES**

INTERROGATORY NO. 4: As of December 31, 1999; June 30, 2000; December 31, 2000; June 30, 2001; December 31, 2001; June 30, 2002; December 31, 2002; and June 30, 2003 (or the most recent date for which data is available) please state:

- a. The total number of lines that DeltaCom provides using UNE-P loops leased from BellSouth in Florida, designated by Florida deaveraged UNE rate zones 1, 2, and 3;
- b. The total number of lines that DeltaCom provides using unbundled loops (without switching) leased from BellSouth in Florida, designated by Florida deaveraged UNE rate zones 1, 2, and 3;

- c. The total number of lines that DeltaCom provides using resold BellSouth lines in Florida, designated by Florida deaveraged UNE rate zones 1, 2, and 3;
- d. The total number of lines that DeltaCom provides in Florida using exclusively its own facilities, designated by Florida deaveraged UNE rate zones 1, 2, and 3.

**DELTACOM'S RESPONSE:** Subject to, and without waiving its General Objections, DeltaCom states in response to this question, including the subparts:

DeltaCom does not track number of lines by zone.

Response provided by: James Pearsall, Sr., Manager Industry Relations

INTERROGATORY NO. 5: From the time period January 2000 to present, state the total number of customers that refused to migrate voice service to DeltaCom because he or she had FastAccess service with BellSouth.

ITC^DELTACOM'S RESPONSE: Subject to, and without waiving its General Objections, DeltaCom states in response to this question: Based on a survey of Sales personnel, DeltaCom estimates that approximately 30% of the sales contacts do not select DeltaCom local service due to the consumer's inability to utilize BellSouth's FastAccess service in conjunction with DeltaCom local voice service.

Further, complaints have been lodged against DeltaCom as a result of not being able to provide voice service to a customer who also has ADSL service provided through BellSouth. Not only does DeltaCom have to deal with this anticompetitive issue but DeltaCom gets the bad press

for it as well. DeltaCom recommends that BellSouth and the Florida Staff contact the Florida Consumer Services Division for a list of all consumer complaints concerning BellSouth's anti-competitive practice of turning off DSL when the customer has a CLEC for UNE-P voice service. However, an example of one such Florida PSC complaint is attached as Attachment B.

Response provided by: Randy Tucker, Vice President-Account Services; Nanette Edwards, Director-Regulatory

INTERROGATORY NO. 6: If DeltaCom does not know the number of customers that did not migrate to DeltaCom because he or she had FastAccess service with BellSouth, state with particularity why not.

ITC^DELTACOM'S RESPONSE: Not applicable.

INTERROGATORY NO. 7: If DeltaCom provided a number to 5 above, please explain with particularity the training that DeltaCom performed to enable its customer service representative to track the numbers of customers that did not migrate to DeltaCom.

ITC^DELTACOM'S RESPONSE: Subject to, and without waiving its General Objections, DeltaCom states in response to this question: DeltaCom's customer service representatives did not provide the response to Question 5. DeltaCom employs a salaried sales force to interact with prospective customers. The response to Question 5 was gathered through the company's Sales and Marketing channels, as those are the people who are having the interaction with prospective customers.

Response provided by: Randy Tucker, Vice President-Account Services

INTERROGATORY NO. 8: If DeltaCom did not train its customer service representatives to track the numbers of customer that did not migrate to DeltaCom because such customer had FastAccess service with BellSouth describe with particularity why not.

Objections, DeltaCom states in response to this question: DeltaCom's customer service representatives are employed to respond to the needs of its existing customers for their billing and other service needs. The customer service representatives do not operate as a sales channel. However, should we institute training and begin tracking the information requested above from calls made into our Customer Care Center, we will forward such information to the Plaintiff's counsel in the class action antitrust suit filed in Federal District Court for the Southern District of Florida, Miami Division regarding the tying of BellSouth's ADSL service to its local service: *Richard Levine v. BellSouth Telecommunications, Inc.*, Civil case number 03-29274-CIV-GOLD, and supplement this discovery request.

Response provided by: Randy Tucker, Vice President-Account Services and Nanette Edwards, Director-Regulatory

INTERROGATORY NO. 9: Referring to DeltaCom's response to BellSouth's FCCA Interrogatory No. 15, state whether DeltaCom has set any firm dates to install its own DSL equipment and deploy a DSL network in BellSouth territory. If so, please provide the dates and associated central office or remote terminal locations. If not, please explain with particularity why not.

ITC^DELTACOM'S RESPONSE: Subject to, and without waiving its General Objections, DeltaCom states in response to this question: DeltaCom has not set a firm date to install its own DSL equipment and deploy a DSL network in BellSouth central offices or remote terminal locations. There are several reasons for not deploying DSLAMs. First, our sales organizations sell throughout the BellSouth territory and not to just select end offices. With over 600 BellSouth end offices and the large number of other ILECs in Florida, installing DeltaCom equipment in the DSLAMs would be cost prohibitive.

The experience of Covad and those other data CLECs that did unsuccessfully try to deploy equipment ubiquitously at the ILEC DSLAMs should be enough indication of the risks that CLECs take in making these investments. Given the current equipment costs, the ILEC rates, and the other ILEC service problems inherent in such deployments, DeltaCom is not willing to take those risks in the existing uncertain regulatory and financial environment.

It is DeltaCom's position that consumers should be able to choose to receive local voice service from DeltaCom and DSL service from Bellsouth on the same line. DeltaCom has offered to provide the high frequency portion to BellSouth at no charge.

Response provided by: Steve Brownworth, Director-Engineering and Planning

INTERROGATORY NO. 10: State whether DeltaCom has ever resold a BellSouth voice line over which the end user customer receives FastAccess service from BellSouth.

ITC^DELTACOM'S RESPONSE: Subject to, and without waiving its General Objections, DeltaCom states in response to this question: Yes. See Attachment A to this Response, which is a letter from BellSouth to Tom Mullis dated June 25, 2001.

Response provided by: Mary Conquest, Inter-Company Program Manager

## Respectfully submitted,

FLOYD R. SELF, ESQ. MESSER, CAPARELLO & SELF, P.A.

Post Office Box 1876 Tallahassee, FL 32302-1876 (850) 222-0720

Nanette S. Edwards, Esq. ITC^DeltaCom 4092 South Memorial Parkway Huntsville, AL 35802-4343

Attorneys for ITC^DeltaCom Communications, Inc.

Docket No. 020507-TL
Attachment A to DeltaCom's Response to BellSouth Interrogatory No. 10

June 25, 2001

Tom Mullins
DeltaCom Inc.,
700 Bivd South, Suite 101, Huntville, AL, 35802

RE: <u>BellSouth Tariffed Digital Subscriber Line ("DSL") Service on Unbundled Network</u>
<u>Element – Platform ("UNE-P") Loops</u>

Dear Tom.

BellSouth has recently discovered that, as a result of a recent failure of a systems edit, BellSouth is currently providing its tariffed Asymmetrical Digital Subscriber Line ("ADSL") service to certain Internet Service Provider ("ISP") customers on one or more UNE-P loops purchased by your company. (A list of the affected telephone numbers is attached hereto.)

Since your company owns all features and functionalities of unbundled loops purchased from BellSouth, BellSouth does not have access to the high frequency spectrum on those loops for purposes of providing tariffed ADSL to its ISP customers. BellSouth thus intends to notify the affected ISPs, within twenty (20) days of the date of this letter, that it will be discontinuing tariffed DSL service on the affected lines. (The affected ISPs include BellSouth® Internet Services.)

To the extent your company desires to have ISPs continue to provide tariffed DSL on the affected lines, those lines could be converted to resold lines. On a resold line, BellSouth would continue to have access to the high frequency spectrum, as your company is only purchasing the low frequency spectrum in a resold situation. Unless we hear to the contrary within twenty (20) days of the date of this letter, the DSL will be disconnected.

Very truly yours,

### Followler.

Gregory R. Follensbee

Attachment

## NANETTE EDWARDS

Docket No. 020507-TL Attachment B to DeltaCom's Response to BellSouth Interrogatory No. 5

Bersest Bo. 475996T

COMPUTER STORE

Consumer Information	Florida Public Service Commission - Consumer Request 2540 Shumard Oak Boulevard	PSC information  Lesigned To: ELTOS HOREL		
Business Hame: COMPUTER STORE Svc Address: 3306 WHESON STERET	Tallahassee, Florida 32399 850-413-6100	Entered By: FVB Date: 07/09/2002 Time: 11:34		
County; Duval Phone: (504)-396-4123	Utility Information Company Code: 71.720	Via: PROBER Prelim Type: ALEC/ILEC		
City/Eip: Jacksonville / 32207-	Company: RELLECUTH TELECOMOUFICATIONS, Attn. John Merlino475996T	M:		
Account Number: Caller's Hams: Roy BAKKR	Response Hooded From Company? Y	Disputed Aut: 0.00		
Mailing Address: 1306 Memson STREET	Onto Due: 07/30/2002 Fax: B	Superiti Rpt Req'd: / / Cartified Letter Sent: / /		
	Interim Report Received: / /	Certified Letter Rec'd: / /		
City/Nip: Jacksonville , PL 32207-	Reply Received: / /	Closed by:		
Can Se Reached: (904)-396-4123  E-Tracking Number:	Reply Received Timely/Late: Informal Conf.:	Date: / / Closeout Type: Apparent Rule Violation: B		

Preclose type - ALEC/ILEC Issue. What company were you with before switching When did you contact the company to switch your service? 2 weeks ago. Are you receiving bills from both companies? no

If not which company are you receiving bills from? What is the amount of the bill in dispute? Do you currently have phone service?

Other comments: Customer states that he is trying to switch to Talk America from ITC DeltaCom and does not have service with Bellsouth but states that Bellsouth is holding up the transfer due to DSL service which customer states that he has never had with Bellsouth and states that he believes Bellsouth is doing this or Case taken by Pamela Barnes purpose to not allow him to have service with other carriers.

7/9 Assigned to Blton Howell faxed to BST, ITC DeltaCom, and Talk America 7/10/02.

Request No	. 475996T	Name	4	Business B	Seaso.	COMPUTER	ENCYE	
-				•	•			 

COMPUTER STORK

Business Kane

Request No. 4759367 PAGE NO:

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SEED TO:

IS THE DEL PRESENTLY WORKING ON A UNIX PLATFORM?

A PACILITY BASED CIRCUITS A RESALE CELY BASIG?

ELICH ROBELL Tel. (850) 413-6576 OR FAX (850) 413-6577 OR S-MAIL showell@pec.state.fl.us

PLEASE LEVESTICATE AND PROVIDE THE POS # AND LOA / LAB DATES CONCERNING THIS COMPLAINT.

20/01/10

10:18

anoiteleg EntabnI

May 16 03 02:45P

NET SatisfAXtion To: Kim Presson454650T

From: JOY ANDERSON

s to I.q mqlf:I 50-01-8

(S20)541-0053

STATE OF FLORIDA



# · PUBLIC SERVICE COMMISSION

TALLAHASSEE, FL 32399-0850 7240 SHUMARD OAK BOULEVARD

41.256-241-6047 :# XRT Kim Presson454650T :OT

10 X V N D E K 2 O N FROME

KE:

Thank you" received this fax in error, please contact Consumer Affairs as soon as possible. have any questions regarding complaints, please contact the assigned analyst. If you have "Please contact Consumer Affairs at (850) 413-6100 if you have any fax problems. If you Note:

Business Name COMPUTER STORE

NET SatisFAXtion To: Kim Presson454650T

From: JOY ANDERSON

Consumer Information  Name:  Business Name. COMFULER STORE  Svc Address 3306 EMERSON STREET  County; Duval Phone. (904)-396-4123	Florida Public Service Commission — Consumer Request 2540 Shumord Oak Boulevard Tallahassee, Florida 32399 850-413-6100	PSC information Assigned 1c: JOY ANDERSON Entered By: SON Date: 05/10/2002 Time: 11.25 Via: PHONE
COMPUIER STORE 306 EKERSON STREET Phone. (904)-396-4	Commission — Consumer Request 2540 Shumord Oak Boulevard Tallahassee, Florida 32399 850-413-6100	5
COMPULER STORE 306 EMERSON STREET Phone. (904)-396-4	Tallahassee, Florida 32399 850-413-6100	5/200
3306 EMERSON STREET Phone. (904)- 396- 4	850-413-6100	Time: 11.25 Via: PitonE
Phone. (904)-396-4		Viu: PHONE
	Utility Information	Prefim Type: DELAY IN CONNECTION
City/Zip: Jocksonville / 32207-	Company: IIC-DELIACOM	P0;
Account Number:	Attn. Kim Presson45-45507	D'sputed Am <sup>+</sup> 0.00
Caller's Name: ROY BAKER	Response Needed From Company? x	Supmrti Rpt Regic: //
Mailing Adcress: 3306 EMERSON SIREET	Dale Due 66/83/2602	Certified Letter Sent: / /
	Interim Renort Received / /	Certified Letter Rec'd / /
City/Zip: Jacksonmlue,fl.32207-	Reply Received	Closed by:
Can Be Reached: (904)-396-4:23	Reply Received Timely/Lote:	Date: / /
E -Tracking Number.	Informal Cont.; N	Closeout Type: Apparent Rule Violation:

Preclose Type - Delay in Connection

Are you currently without service? Yes

What date did you contact the company to order service? signed contract on 4/2/02

What octe did the company say the service would begin? Tola it would take 3-4 days

Did the company contact you with a reason for the celay? Yes

Has the company given you a new installation dale? No

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nes!
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206 241 BB23

NET SatisFAXtion To: Kim Presson454650T

Customer states he is being tog that Beisbauth will not reliase his lines because he has OSL service with Belisauth. Customer states he is not a Belisauth all customer

Other comments. Two lines involved: 904-396-4123 and 904-396-4253

Please investigate this matter, contact the customer, and provide a detailed written report to the Florida Public Service Commission by the date.

E-mail - PSCREPLY@PSC STATE FL US Case taken by Shonna McCray Fax number 850-413-7168 Send Response to

Name Request No. 454650T

Business Name COMPUTER STORE

PAGE NO: