

October 27, 2003 Overnight Delivery

_10 N. Park Ave. Winter Park, FL 32789

P.O. Drawer 200 Winter Park, FL 32790-0200

Tel· 407-740-8575 Fax: 407-740-0613 tmi@tminc.com Ms. Blanca Bayo, Director
Division of the Commission Clerk and
Administrative Services
Florida Public Service Commission
2540 Shumard Oaks Boulevard
Tallahassee, Florida 32399-0870

RE: Application of STS Telecom, LLC for Authority to Provide Alternative Local Exchange Services within the State of Florida

Dear Ms. Bayo:

Enclosed for filing are the original and six (6) copies of the above-referenced application of STS Telecom, LLC. Also enclosed is a check in the amount of \$250 to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope provided for that purpose.

Any questions you may have regarding this application may be addressed to me at the above address, or by calling (407) 740-8575. Thank you for your assistance.

Sincerely,

Shari Dawson

Consultant to STS Telecom, LLC

Enclosures SD/gs

cc:

Mark Amarant - Saturn

Jon Krutchik - Saturn

file:

STS Telecom - FL Local

tms:

7161FL10300

Bank of America ACH R/T 063100277

11097

Check No.

63-4/630 FL 893

STS Telecom, LLC

Phone (954) 434-7388 P.O. Box 822270 Pembroke Pines, FL 33082

PAY

Two Hundred Fifty and 00/100 Dollars

DATE 10/10/03 **AMOUNT**

\$250.00

TO THE ORDER OF

Florida Public Service Commission

MEMO _____

11097

Florida Public Service Commission Application Fee

10/10/03 250.00 11097

\$250.00

REDACTED

11097

Florida Public Service Commission Application Fee

250.00

10/10/03

11097

\$250.00

FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF REGULATORY OVERSIGHT CERTIFICATION SECTION

APPLICATION FORM

for

AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

Instructions

This form is used as an application for a certificate and for approval of the assignment or transfer of an existing certificate. In case of an assignment or transfer, the information provided shall be for the assignee or transferee. (See Page 12).

Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.

Use a separate sheet for each answer which will not fit the allotted space.

Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Records and Reporting 2450 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 (850) 413-6770

• If you have and questions about completing the form, contact:

Florida Public Service Commission Division of Regulatory Oversight Certification Section 2450 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 (850) 413-6600

APPLICATION

1.	This is an application for $\sqrt{\ }$ (check one):							
		Original certificate (new company)						
		Approval of transfer of existing certificate: <u>Example</u> , a non-certificated company purchases an existing company and desires to retain the original certificate authority.						
		Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the original certificate authority of that company.						
		Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.						
2.	Name	of company:						
	STS Te	elecom, LLC						
3.	Name	under which the applicant will do business (fictitious name, etc.):						
	Not ap	plicable						
4.	. Official mailing address (including street name & number, post office box, city, state, zip co							
	Name:	STS Telecom, LLC						
	Street:	•						
	P.O. B	•						
	City:	Cooper City						
	State:	Florida						
	Zip Co	de: 33330						
5.	Florida	a address (including street name & number, post office box, city, state, zip code):						
	Name:	STS Telecom, LLC						
	Street:	·						
	P.O. B	·						
	City:	Cooper City						
	State:	Florida						
	Zip Co	de: 33330						
	-							

6.	Structure of organization:
	□ Individual □ Corporation □ Foreign Corporation □ Foreign Partnership □ General Partnership □ Limited Partnership Other LLC (limited liability company) □ Limited Partnership
7.	If individual, provide:
	Name: Not applicable Title: Address: City, State, Zip: Telephone No.: Fax No.: Internet E-Mail Address: Internet Website Address:
8.	If incorporated in Florida, provide proof of authority to operate in Florida:
	The Florida Secretary of State corporate registration number:
	L02000031951
9.	If foreign corporation, provide proof of authority to operate in Florida:
	The Florida Secretary of State corporate registration number:
	Not applicable
10.	If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:
	The Florida Secretary of State fictitious name registration number:
	Not applicable
11.	If a limited liability partnership, provide proof of registration to operate in Florida:
	The Florida Secretary of State registration Number:
	Not applicable

12.	If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.				
	Telep Intern	••			
13.		foreign limited partnership, provide proof of compliance with the foreign limited ership statute (Chapter 620.169, FS), if applicable.			
	The F	lorida registration number: Not applicable			
14.	Provi	de F.E.I. Number (if applicable): 71-0926495			
15.	Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:				
	(a)	adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.			
		None			
	(b)	an officer, director, partner or stockholder in any other Florida certificated telephone company, If yes, give name of company and relationship. If no longer associated with company, give reason why not. Jon Krutchik is also the CEO and owner of Saturn Telecommunication Services, Inc. Saturn			
		Telecommunication Services, Inc. has been an interexchange provider (Certificate #3594,			

(Certificate #8251, Company Code TX698).

Company Code TI292) in Florida since 1994 and recently began offering local services

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Shari Dawson

Title: Consultant to STS Telecom, LLC

Address: P.O. Drawer 200

City, State, Zip: Winter Park, FL 32790-0200

 Telephone No.:
 (407) 740-8575

 Fax No.:
 (407) 740-0613

 Internet E-Mail Address:
 sdawson@tminc.com

Internet Website Address: www.tminc.com

(b) Official point of contact for the ongoing operations of the company:

Name: Jonathan Krutchik

Title: Director

Address: 12233 SW 55th Street, #811 City, State, Zip: Cooper City, FL 33330

Telephone No.: (954) 252-1001 Fax No.: (954) 680-2506

Internet E-Mail Address: jkrutchik@ststelecom.com www.ststelecom.com

(c) Complaints/Inquiries from customers:

Name: Shannon Smith
Title: Operations Manager

Address: 12233 SW 55th Street, #811

City, State, Zip: Cooper City, FL 33330

Telephone No.: (800) 617-2887 **Fax No.:** (800) 787-7855

Internet E-Mail Address: support@ststelecom.com
Internet Website Address: www.ststelecom.com

(a)	has operated as an alternative local exchange company
	None
(b)	has applications pending to be certificated as an alternative local exchange company.
	None
(c)	is certificated to operate as an alternative local exchange company.
	None
(d)	has been denied authority to operate as an alternative local exchange company and the circumstances involved.
	None
(e)	has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
	None

has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

List the states in which the applicant:

17.

(f)

None

18. Submit the following:

A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

Please see Exhibit I.

B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Please see Exhibit I.

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

- 1. The balance sheet:
- 2. Income statement; and
- 3. Statement of retained earnings.

NOTE:

This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
- 3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

Please see Exhibit II.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a <u>seven percent</u> sales tax must be paid on intra and interstate revenues.
- **4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with this application.

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Jonathan Krutchik, Director

STS Telecom, LLC

12233 SW 55th Street, #811

Cooper City, FL 33330

Phone:

954-252-1001

Fax:

954-680-2506

Toll Free:

800-617-2887

10-20-03

Date

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s.775.082 and s. 775.083".

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Jonathan Krutchik, Director

STS Telecom, LLC

12233 SW 55th Street, #811

Cooper City, FL 33330

Phone:

954-252-1001

Fax:

954-680-2506

Toll Free:

800-617-2887

10.20.03

Date

INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1.	POP: Addresses where located, and i	ndicate it owned or leased.
	1)	2)
	3)	4)
2.	SWITCHES: Address where located,	by type of switch, and indicate if owned or leased.
	1)	2)
	3)	4)
3.	TRANSMISSION FACILITIES: PO fiber, copper, satellite, etc.) And indica	P-to-POP facilities by type of facilities (microwave te if owned or leased.
3.		
3. 1)	fiber, copper, satellite, etc.) And indica	te if owned or leased.
	fiber, copper, satellite, etc.) And indica	te if owned or leased.
1)	fiber, copper, satellite, etc.) And indica	te if owned or leased.
1) 2)	fiber, copper, satellite, etc.) And indica	te if owned or leased.

CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

		Title), of (Name of Company) and current holder of Florida Public Service Commission nber #, have reviewed this application and join in the petitioner's request
		Sale
		Transfer
		Assignment
	of the	above mentioned certificate.
UTII.		OFFICIAL:
Compa Street City, S Phone Fax: Toll Fi	State, Zip	
Date		

STS Telecom, LLC

Exhibit I

Management Profiles

Corporate Resumes STS Telecom, LLC

Jon Krutchik, CEO

Jon Krutchik is the founder of Saturn Telecommunication Services, Inc. (STS) which was created in 1995. STS has since grown into a company with a customer base of over 5,000 residential and business accounts. As the CEO of STS, Mr. Krutchik has created a management team committed to customer satisfaction. Mr. Krutchik graduated from Florida International University with a Bachelor's degree in Business Administration in 1990.

Mr. Krutchik's responsibilities at STS include management of the employees, strategic planning and business development, industry and public relations, general marketing, budgets, deploying advertising campaigns, creating a sales force, and the financial performance of the company. Mr. Krutchik has devised and implemented strategies to achieve the overall corporate vision and business objectives. Mr. Krutchik has an extensive knowledge of telecommunication billing systems and practices since he developed STS' entire billing and customer support system from scratch. Mr. Krutchik also has experience in managing multiple departments. STS has a proven track record of success within a fast paced, highly competitive and rapidly changing industry.

Shannon Smith, Operations Manager

Shannon Smith has been with Saturn Telecommunication Services, Inc. (STS) since its creation in 1995. Ms. Smith is responsible for the supervision of STS employees, evaluates customer credit decisions, maintains the customer database, performs monthly customer billing and works with customers to resolve inquiries.

Ms. Smith's prior experience includes Customer Service Manager - Northwest Florida region for National Telephone and Executive Assistant to the Vice President of Finance at South Telephone.

STS Telecom, LLC

Exhibit II

Financial Statements (see attached)

The Company will be relying upon the financial backing of its sister company, Saturn Telecommunication Services, Inc. Saturn Telecommunication Services, Inc has been operating in the state of Florida as an interexchange provider (certificate #3594, Company Code TI292) since 1994 and has an established customer base.

The Company has sufficient financial capability to add the provisioning of local exchange service throughout the state of Florida. The Company does not have plans to lease or own any equipment in connection with the services it intends to offer.

The Company submits Saturn Telecommunication Services, Inc.'s financial statements for Year-to-Date 2003, 2002 and 2001.

SATURN TELECOMMUNICATION SERVICES, INC

J2233 SW 55TH STREET, SUITE 811 COOPERCITY, FL 33330

Balance Sheet As of September 30, 2003

	<u> </u>
Assets	
CASH - OPERATING 3593	\$100,808.11
CASH - MERCHANT 0618	\$138,989.64
CASH - INVESTMENT 8388	\$100,836.86
A/R - SWITCHED SERVICES	\$599,225.48
A/R - ALLOWANCE FOR BAD DEBT	(\$26,000.00)
OTHER ASSETS - EMPLOYEE ADV.	\$75.00
OTHER ASSETS - DEPOSITS HELD	\$40,000.00
OTHER ASSETS - PREPAIDS	\$1,735.81
DUE TO/FROM - KRUTCHIK	(\$114,250.00)
DUE TO/FROM - STS LLC (NEW)	\$261,027.25
FIXED ASSETS -FURN. & FIXTURES	\$61,816.28
ACCUM. DEPR FURN & FIXTURES	(\$54,820.53)
FIXED ASSETS - COMPTR HARDWARE	\$5,988.93
FIXED ASSETS -LEASEHOLD IMPROV	\$3,238.36
UNPOSTABLE TRANSACTION	\$158.84
Total Assets	\$1,118,830.03
Liabilities ACCOUNTS PAYABLE STATE TELECOM. TAXES MUNICIPALITY TAX GROSS RECEIPT TAX PICC CHARGES FEDERAL EXCISE TAX OTHER S/T LIA DEPOSITS OTHER S/T LIA NOTE PAYABLE OTHER S/T LIA LINE OF CREDT Total Liabilities	\$91,375.00 \$40,667.70 \$74,319.76 \$34,606.73 \$9,280.42 \$17,374.41 \$1,000.00 \$200,000.00 \$35,275.86 \$503,899.88
Equity CAPITAL STOCK EQUITY - EQUITY DISTRIBUTION EQUITY - CURRENT EARNINGS EQUITY - HIST. BAL. ACCOUNT Total Equity Total Liability & Equity	\$20,000.00 (\$74,307.58) \$727,651.79 (\$58,414.06) \$614,930.15
;	Ψ1,110,000.03

12:59 PM

SATURN TELECOMMUNICATION SERVICES, INC 12233 SW 13TH STREET, SUITE 8 I; COOPER GITY, PL 13330

10/20/03

Profit & Loss Statement Forecast

1/1/2003 thràugh 9/30/2003			10/1/2003 (hi	ough 12/31/2003	
YTD Results		October	November	December	FY 2003 Total
					_
Income		j			
INCOME - BUS TIER 1	\$1,022,582 09				\$1,022,582 09
INCOME - SWITCH INTER/INTER ST INCOME - SWITCH LD T1	\$2,776,028.56 \$101,921.31			1	[[
INCOME- SWITCH 800# LD & FEES	\$4,076 49				ľ
INCOME - SWITCH DIR ASSIST.	\$535 00				
INCOME - SWITCH PICC INCOME-SWITCH UNIV, SERV, FUND	\$348,476.19 \$301,956 38				i i
INCOME OTHER - FINANCE CHARGES	\$30,837.42				
INCOME.NON-RECURR FINANCE CHRG	\$3,439 43				
SALES CREDITS	(\$8 578 22		20.00	40.77	
Total Income	\$4,581,274.65	\$0.00	\$0 00	\$0 00	\$1,022,582 09
Cost Of Sales					
COS UNIP - TIER 1	\$1,018,000 00				
COS - SWIT INTER/INTER COS - LOCAL # PORTABILITY	\$1,656,143 65 \$431.51				
Total Cost Of Sales	\$2,674,575 16	\$0.00	\$0.00	\$0.00	\$0.00
O P5					
Gross Profit	\$1,906,699.49	\$0.00	\$0.00	\$0 00	\$1,022,582 09
Expenses]			ļ
EXECUTIVES - MEALS	\$34.10				ĺ
EXECUTIVES -VEHICLE, PLANE, TOLL EXECUTIVES - ENTERTAINMENT	\$520 00 \$493.75	ļ			
SALE&MARKET - COMMISSIONS	\$457,956 10		ĺ		l
SALE&MARKET-VEHICLE, PLANE, TOLL	\$1,503.32				ĺ
SALES - AGENT COMMISSIONS	\$131,236 74		Į.		
SALES - PRINTING & REPRODUCT SWITCH - PAYROLL BENEFITS	\$2,736 46 \$177.80				
INSTALLATIONS- PAYROLL BENEFIT	\$558 52	1	1	Į.	
PRE0731 PAYRL-WAGES, VACA, O/T	\$193,192.71		Į.		1
PRE0731 PAYRL-PAYROLL TAXES PRE0731 PAYRL-PAYROLL BENFTS	\$45,103 44 \$17,052 34				
PRE0731 PAYRL- MEALS	\$6,929,27				ļ
PRE0731 PAYRL- VEHICLE, TOLLS	\$8,829.51				l l
DUES & SUBSCRIPTIONS	\$3,285 37			ļ	
PAYROLL PROCESSING FEES DONATIONS	(\$5,537 38) \$3,527 50		ľ	ĺ	
OFFICE RENT	\$16,067 69			ļ	Į.
TELEPHONE	\$4,657.65		ŀ	i	
CELL PHONE	\$1,424 48			1	1
WATER ELECTRICITY	\$449.24 \$2,555.31		Į.	i	
OFFICE SUPPLIES	\$7,725 01		i		1
LEASEHOLD IMPROVEMENTS <\$500	\$2,686.98				- 1
MAINTENANCE LICENSES & PERMITS	\$17,785 30 \$272 65		i		1
POSTAGE & SHIPPING	\$25,417,65			İ	
BANK CHARGES	\$15,584 61				i i
CREDIT REPORT FEES	\$435 00				
BAD DEBT EQUIP. OPERATING LEASE	\$26,000.00 \$46,686 88		1		i i
COMPUTER SOFTWARE < \$500	\$309 93		ľ	ł	
COMPUTER REPAIRS	\$822.69	İ	1		
USF Expense USE TAX	\$64,102.94	1			Ì
EXCISE & ALL OTHER TAXES	\$517.95 \$4,182.51	i		Ī]
INSURANCE - GENERAL LIABILITY	\$1,023.48				i
INSURANCE - E & O	\$15.00	Ì	, I	ľ	ļ
INSURANCE - PROPERTY INSURANCE - FLEET	\$304.24 \$5,861.37	4	ľ	ŀ	
PROFESSIONAL FEES - CONSULTING	\$57,399.47	ľ			
PROFESSIONAL FEES - LEGAL	\$6,499 65	ì	f	ŀ	ľ
OTHER	\$1,867 22			ŀ	Ä
INTERST INCOME/EXPENSE DEPRECIATION & AMORTIZATION	\$593,2 <i>5</i> \$0.00	ľ	ĺ]	
STATE INCOME TAX	\$200.00				
Total Expenses	\$1,179,047.70	\$0.00	\$0,00	\$0.00	\$0.00
Net Profit/(Loss)	\$727,651 79	\$0.00	\$0 OC	\$0.00	\$1,022,582.09
`		+5.50	+5 34	\$0.00	4.1022,002,00

SATURN TELECOMMUNICATION SERVICES, INC 12233, SW 3577 STREET SUITE 811 COOPER COTH 11 23330 Profit & Loss Statement 1/1/2002 through 12/8/1/2002

Income	
INCOME - BUS: TIER 1	
INCOME - SWITCH INTER/INTER ST	\$3,392,071.00
INCOME - SWITCH LD T1	, ,,
INCOME- SWITCH 800# LD & FEES	
INCOME - SWITCH DIR. ASSIST.	
INCOME - SWITCH PICC	
INCOME-SWITCH UNIV. SERV. FUND	-
INCOME OTHER - FINANCE CHARGES	
INCOME.NON-RECURR FINANCE CHRG	
SALES CREDITS	(\$144,884.00)
Total Income	\$3,247,187.00
010(0-1	
Cost Of Sales	
COS UNIP - TIER 1	** *** ***
COS - SWIT INTER/INTER COS - LOCAL # PORTABILITY	\$1,497,332.00
Total Cost Of Sales	E4 407 222 00
Total Cost Of Sales	\$1,497,332.00
Gross Profit	\$1,749,855.00
Evpansos	
Expenses EXECUTIVES - MEALS	
EXECUTIVES - WEALS EXECUTIVES - VEHICLE, PLANE, TOLL	
EXECUTIVES - ENTERTAINMENT	
SALE&MARKET - COMMISSIONS	
SALE&MARKET-VEHICLE, PLANE, TOLL	
SALES - AGENT COMMISSIONS	\$586,749.00
SALES - PRINTING & REPRODUCT.	\$59,920.00
SWITCH - PAYROLL BENEFITS	φ39,920.00
INSTALLATIONS- PAYROLL BENEFIT	
PRE0731 PAYRL-WAGES, VACA, O/T	\$253,409.00
PRE0731 PAYRL- PAYROLL TAXES	\$23,724.00
PRE0731 PAYRL-PAYROLL BENFTS	\$14,460.00
PRE0731 PAYRL- MEALS	\$4,160.00
PRE0731 PAYRL- VEHICLE, TOLLS	\$12,537.00
DUES & SUBSCRIPTIONS	\$5,951 00
PAYROLL PROCESSING FEES	
DONATIONS	
OFFICE RENT	\$78,784.00
TELEPHONE	\$20,569.00
CELL PHONE	Į.
WATER	į
ELECTRICITY	\$5,714.00
OFFICE SUPPLIES	\$12,944.00
LEASEHOLD IMPROVEMENTS <\$500	
MAINTENANCE	\$12,674.00
LICENSES & PERMITS	040 507 00
POSTAGE & SHIPPING BANK CHARGES	\$19,537.00
CREDIT REPORT FEES	\$15,233.00
BAD DEBT	\$60.667.00
EQUIP. OPERATING LEASE	\$60,667.00 \$50,578,00
COMPUTER SOFTWARE < \$500	\$30,576,00
COMPUTER REPAIRS	\$24,630.00
USF	Ψ24,030.00
USE TAX	\$47,714.00
EXCISE & ALL OTHER TAXES	*,
INSURANCE - GENERAL LIABILITY	\$6,487.00
INSURANCE - E & O	, , ,
INSURANCE - PROPERTY	1
INSURANCE - FLEET	ì
PROFESSIONAL FEES - CONSULTING	\$316,750.00
PROFESSIONAL FEES - LEGAL	\$20,251.00
OTHER	Į.
INTERST INCOME/EXPENSE	(\$23,910.00)
DEPRECIATION & AMORTIZATION	
STATE INCOME TAX	
Total Expenses	\$1,629,532.00
Net Profit/(Loss)	\$120,323.00

SATURN TELECOMMUNICATION SERVICES, INC
1/2235 SW 557H STREET, SUITE 811
COOPER CHIVERE
33330

Profit & Loss Statement
1/1/2001 through 12/31/2001

CE O AND AND AND AND AND AND AND AND AND AND	Albert Source of the Art and the State of State
Income	
Income	
INCOME - BUS: TIER 1	
INCOME - SWITCH INTER/INTER ST	\$1,570,481.00
INCOME - SWITCH LD T1	
INCOME- SWITCH 800# LD & FEES	
INCOME - SWITCH DIR. ASSIST.	
INCOME - SWITCH PICC	
INCOME-SWITCH UNIV. SERV. FUND	
INCOME OTHER - FINANCE CHARGES	
INCOME.NON-RECURR FINANCE CHRG	
SALES CREDITS	(\$91,254.00)
Total Income	\$1,479,227.00
(otal modifie	Ψ1,470,227.00
Cost Of Sales	
COS UNIP - TIER 1	
COS - SWIT INTER/INTER	6770 007 00
	\$772,827.00
COS - LOCAL # PORTABILITY	
Total Cost Of Sales	\$772,827.00
Gross Profit	\$706,400.0 0
_	
Expenses	
EXECUTIVES - MEALS	
EXECUTIVES -VEHICLE, PLANE, TOLL	
EXECUTIVES - ENTERTAINMENT	
SALE&MARKET - COMMISSIONS	
SALE&MARKET-VEHICLE,PLANE,TOLL	
SALES - AGENT COMMISSIONS	\$24D 2D4 0G
SALES - PRINTING & REPRODUCT.	\$219,291.00
	\$47,292.00
SWITCH - PAYROLL BENEFITS	
INSTALLATIONS- PAYROLL BENEFIT	li li
PRE0731 PAYRL-WAGES, VACA, O/T	\$235,220.00
PRE0731 PAYRL- PAYROLL TAXES	\$12,635.00
PRE0731 PAYRL-PAYROLL BENFTS	\$5,560.00
PRE0731 PAYRL- MEALS	\$4,224.00
PRE0731 PAYRL- VEHICLE, TOLLS	\$4,304 00
DUES & SUBSCRIPTIONS	\$3,020.00
PAYROLL PROCESSING FEES	45,525.59
DONATIONS	
OFFICE RENT	#20 040 0d
	\$32,049.00
TELEPHONE	\$11,253.00
CELL PHONE	
WATER	1
ELECTRICITY	\$5,113.00
OFFICE SUPPLIES	\$10,700.00
LEASEHOLD IMPROVEMENTS <\$500	1
MAINTENANCE	\$17,760.00
LICENSES & PERMITS	· · ·
POSTAGE & SHIPPING	\$10,203.00
BANK CHARGES	+ . 0,200.00
CREDIT REPORT FEES	\$3,504,00
EQUIP. OPERATING LEASE	\$34,535 00
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COMPUTER SOFTWARE < \$500	640.040.53
COMPUTER REPAIRS	\$12,012.00
USF	
USE TAX	li li
EXCISE & ALL OTHER TAXES	
INSURANCE - GENERAL LIABILITY	\$11,473.00
INSURANCE - E & O	1
INSURANCE - PROPERTY	ll l
INSURANCE - FLEET	[]
PROFESSIONAL FEES - CONSULTING	li li
PROFESSIONAL FEES - LEGAL	\$8,571.00
OTHER	
	\$2,119.00
INTERST INCOME/EXPENSE	\$3,937.00
DEPRECIATION & AMORTIZATION	\$4,686.00
STATE INCOME TAX	
Total Expenses	\$699,461 00
Net Profit/(Loss)	\$6,939.00