BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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In Re: Review of Tampa Electric Company's 2004-2008 Waterborne Transportation Contract with TECo Transport and Associated Benchmark

) DOCKET NO. 031033-EI) FILED: JANUARY 14, 2004

CSX TRANSPORTATION'S RESPONSE TO TECO'S OBJECTION AND MOTION FOR PROTECTIVE ORDER

CSX Transportation ("CSX"), pursuant to Rule 28-106.206, Florida Administrative Code ("F.A.C."), hereby files its response to the objection and motion for protective order filed herein by Tampa Electric Company ("TECO") on January 2, 2004.

Briefly, TECO's motion, which seeks the extreme remedy of preventing CSX from conducting any discovery of confidential information, should be denied. To the extent that the information that TECO seeks to protect from being seen by key CSX personnel is truly confidential, proprietary business information for which appropriate protection is available under the law, the appropriate remedy is a protective order or a confidentiality agreement between TECO and CSX that allows the information to be viewed, reviewed, and analyzed by CSX's experts, on a "need to know" basis, while implementing appropriate safeguards to prevent the information from being disclosed to CSX personnel who are in a position to use the information to TECO's competitive disadvantage.

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CSX recognizes that this issue, <u>i.e.</u>, discovery of competitively sensitive information by competitors, is a two-way street. CSX believes and asserts that it has offered to provide the coal transportation services desired by TECO at costs much less than those that TECO proposes to pay to its affiliate, TECO Transport, but CSX also considers much of its pricing information to be competitively sensitive, particularly as it relates to entities other than TECO, which already has received the proposed pricing.

Accordingly, CSX Transportation stands ready to work with TECO to craft an appropriate confidentiality agreement, which may be incorporated into a confidential protective order, that will satisfy CSX's legitimate needs for the subject information in order to protect its interests in this proceeding while also protecting TECO's interests in protecting its confidential, proprietary business information from disclosure to persons (within CSX and elsewhere) who would be in a position to use that information to TECO's competitive disadvantage. This is not unusual: such protective orders have been entered into in power plant need determination cases where independent power producers and investor-owned utilities have been competing over whose power plant proposal was the most cost-effective alternative.

RELIEF REQUESTED

WHEREFORE, CSX Transportation respectfully requests the Florida Public Service Commission to enter its order denying

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TECO's motion for protective order and instead issuing an appropriate protective order that will both enable CSX to conduct discovery in this proceeding, with appropriately defined use of TECO's information by CSX's experts with a "need to know," while protecting TECO's confidential information from disclosure to persons in a position to use such information to TECO's competitive disadvantage.

Respectfully submitted this <u>14th</u> day of January, 2004.

Robert Scheffel Wright Florida Bar No. 966721 John T. LaVia, III Florida Bar No. 853666 LANDERS & PARSONS, P.A. 310 West College Avenue (ZIP 32301) Post Office Box 271 Tallahassee, Florida 32302 (850) 681-0311 Telephone (850) 224-5595 Facsimile

Attorneys for CSX Transportation

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing has been served by U.S. Mail or hand delivery (*) this <u>14th</u> day of January, 2004, on the following:

Wm. Cochran Keating, Esq.* Jennifer Rodan, Esq. Division of Legal Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Robert Vandiver, Esq. Associate Public Counsel Office of Public Counsel 111 West Madison Street, Room 812 Tallahassee, FL 32399-1400

Lee L. Willis, Esq.* James D. Beasley, Esq. Ausley & McMullen 227 South Calhoun Street Tallahassee, FL 32301

Vicki Gordon Kaufman, Esq. McWhirter, Reeves, McGlothlin, Davidson Decker, Kaufman, Arnold & Steen, P.A. 117 South Gadsden Street Tallahassee, FL 32301

Carlos Lissabet 2802 W. Kirby Street Tampa, FL 33614

Catherine L. Claypool/Betty J. Wise 3002 W. Kirby Street Tampa, FL 33614

Edward A. Wilson 3003 W. Sitka Street Tampa, FL 33614

Florida Industrial Power Users Group c/o John W. McWhirter, Jr., Esq. McWhirter Reeves 400 North Tampa Street, Suite 2450 Tampa, FL 33602

Florida Retail Federation John Rogers, Esq. 227 South Adams Street Tallahassee, FL 32301 Helen Fisher 3004 W. Kirby Street Tampa, FL 33614 Lesly A. Diaz 2806 W. Kirby Street Tampa, FL 33614 Mary Jane Williamson 7712 North Orleans Avenue Tampa, FL 33604 Sue E. Strohm 2811 W. Sitka Street Tampa, FL 33614 Ms. Angela Llewellyn Regulatory Affairs P.O. Box 111 Tampa, FL 33601-0111 William H. Page 3006 W. Kirby Street Tampa, FL 33614 Mr. Michael B. Twomey, Esq. P.O. Box 5256 Tallahassee, FL 32314-5256

Attorr∉y