

**** FLORIDA PUBLIC SERVICE COMMISSION ****

040233-TX

DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT
CERTIFICATION

APPLICATION FORM
for
AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- ◆ If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Competitive Markets and Enforcement
Certification
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

APPLICATION

1. This is an application for (check one):

- () **Original certificate** (new company).
- () **Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- () **Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- () **Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Premier Telecom, Inc

3. Name under which the applicant will do business (fictitious name, etc.):

4. Official mailing address (including street name & number, post office box, city, state, zip code):

400 East Atlantic Blvd. Suite A
Pompano Beach, FL 33060

5. Florida address (including street name & number, post office box, city, state, zip code):

400 East Atlantic Blvd. Suite A
Tombauo Beach, Fl 33060

6. Structure of organization:

- Individual
- Foreign Corporation
- General Partnership
- Other _____
- Corporation
- Foreign Partnership
- Limited Partnership

7. If individual, provide:

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

Authority No. T030471 → Docket No. 020871-T1

9. If foreign corporation, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

10. If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

11. If a limited liability partnership, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

12. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: _____

14. Provide F.E.I. Number(if applicable): 04-3594903

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Maria Ferraca
Title: Regulatory Affairs
Address: 400 East Atlantic Blvd. Suite A
City/State/Zip: Pompano Beach, FL 33060
Telephone No.: 954-784 6618 Fax No.: 954-784 6409
Internet E-Mail Address: fernanda@premiertelecominc.com
Internet Website Address: www.premiertelecominc.com

(b) Official point of contact for the ongoing operations of the company:

Name: _____
Title: _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____
Internet Website Address: _____

(c) Complaints/Inquiries from customers:

Name: Mania Fersaca
Title: Regulatory Affairs
Address: 400 East Atlantic Blvd. Suite A
City/State/Zip: Pompano Beach, FL 33060
Telephone No.: 954-784-6608 Fax No.: 954-784-6409
Internet E-Mail Address: fernanda@premiertelecominc.com
Internet Website Address: www.premiertelecominc.com

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

None

(b) has applications pending to be certificated as an alternative local exchange company.

None

(c) is certificated to operate as an alternative local exchange company.

No

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

No

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

NO

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

NO

18. Submit the following:

A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Iris Santos
Print Name

President
Title

954-784-6618
Telephone No.

Iris Santos
Signature

02/17/2004
Date

954-784-6409
Fax No.

Address: 400 East Atlantic Blvd. Suite A
Pompano Beach, FL 33060

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Ivis Santos
Print Name
President
Title
954-784-6618
Telephone No.

Leop Santos
Signature
02/17/2004
Date
954-784-6409
Fax No.

Address: 400 East Atlantic Blvd Suite A
Pompano Beach, Fl 33060

Balance Sheet

ASSETS	
Current Assets	
Checking/Savings	
Bank Of America	674.45
SunTrust	154,136.97
Payroll SunTrust	505.00
Wholesale Suntrust	78,713.04
Total Checking/Savings	<u>234,029.46</u>
Accounts Receivable	
Accounts Receivable	206,057.11
ILD - Receivables	666,585.36
Total Accounts Receivable	<u>872,642.47</u>
Other Current Assets	
Advance Receivable	-123.49
Total Other Current Assets	<u>-123.49</u>
Total Current Assets	1,106,548.44
Fixed Assets	
Equipment	60,450.00
Property & equipment	
Computer equipment	2,392.28
Total Property & equipment	<u>2,392.28</u>
Total Fixed Assets	<u>62,842.28</u>
TOTAL ASSETS	<u><u>1,169,390.72</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	190,216.14
Total Accounts Payable	<u>190,216.14</u>
Other Current Liabilities	
Payroll Liabilities	185,951.34
Total Other Current Liabilities	<u>185,951.34</u>
Total Current Liabilities	376,167.48
Long Term Liabilities	
Loan Payable	230,000.00
Total Long Term Liabilities	<u>230,000.00</u>
Total Liabilities	606,167.48
Equity	
Opening Bal Equity	367.62
Retained Earnings	39,425.63
Net Income	523,797.61
Total Equity	<u>563,590.86</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,169,758.34</u></u>

Ivis Santos
400 East Atlantic Blvd. Suite A
Pompano Beach, Fl 33060
(954) 784-6618
ivis@premiertelecominc.com

Mr. Santos has extensive experience managing various businesses including an engineering firm and an import/export business.

He has been interested and researching the Telecommunications business since 1999 and has now ventured to start his own resale operation.

He started the engineering firm in March of 1990 and subsequently, the import/export business in January of 1997.

Mr. Santos has recently sold both businesses and dedicates himself exclusively to Premier Telecom, Inc.

His education consists of some college and various international business and marketing workshops.

ERIC RIVARD

4760 Fontwell Court
Suwanee, Georgia 30024

770-781-4685
eric@premiertelecominc.com

Technical Summary

Languages/Databases: Visual Basic.NET, ASP.NET, SQL Server 2000, Access, SQL, Visual Basic 6, XML, HTML, JavaScript, ActiveReports, COBOL, DB2, CICS, JCL, Easytrieve

Software: Office XP, Visual SourceSafe, IIS, Visio, Microsoft Project, SPUFI, QMF, Xpediter, InterTest, File-Aid, Endeavor, Control-M, Outlook, Lotus Notes

Operating Systems: Windows (2003, 2000, XP, NT), MVS (TSO/ISPF, ROSCOE)

Employment Experience

Premier Telecom, Inc. - Pompano Beach, Florida (November 2002 to Present)

Director of Management Information Systems

- Software Development – Billing, customer service, order system, web site
- Database Development – Customer and billing databases
- Systems/Architecture Design
- Hardware Support

Federated Systems Group - Duluth, Georgia (December 2000 to May 2003)

Senior Analyst, Programming

- Software Development – Gift Registration System
- Hardware Support – Point of Sale kiosks, Windows Servers
- Systems/Architecture Design
- Customer Support

ACS (formerly Consultec) - Atlanta, Georgia (June 1998 to December 2000)

Analyst, Programming

- Software Development – Medicaid claims systems
- Systems/Architecture Design
- Customer Support

Education

Bachelor of Business Administration, Magna Cum Laude

University of Georgia, June 1998

Double Major: Management Information Systems, International Business (GPA 4.0)

Claudio Martin Rosende

400 E. Atlantic Blvd Suite A
Pompano Beach, Florida 33060
(954) 784 6618 ext 205

QUALIFICATIONS

- Productive self-starter with strong work ethic; consistently achieve goals.
- Proven experience in different operating systems and systems integration.
- Strong knowledge of networking and interconnectivity.

SKILLS

Networking	TCP/IP	DNS	Firewall
Win2000 Server	Cisco IOS	Linux	Bilingual Spa/Eng

PROFESSIONAL EXPERIENCE

MIS Manager - Premier Telecom Inc Pompano Beach-FL 2004~today

- Managed different protocol. H.323, SIP, and proprietary.
- Installed and administered a Gatekeepers
- Managed a Cisco AS5350 universal gateway
- Managed a Voice Over IP switch
- Administered and Installed Server Application: Windows 2000 and Windows 2003

System Engineer - Corporate Mirror Data Center Miami,- FL 2002-2003

- Managed and Configured windows platform servers: CRM. Exchange. Domain Controller. DNS. SQL.
- Restructured and reintegrated LAN, including redundant services.
- Project involved continuous coordination with managers and general manager.
- Security implementation including Cisco firewall and VPN tunnels.
- Encryption and authentication technologies VPN SSH
- Database architecture for IT vendors to manage its clients contracts.
- Designed, configured and installed computerized access control systems.
- Gathered information on BGP sessions on our core Juniper and Cisco Routers.
- Determined if routing loops were occurring and if so, escalated to second level.
- Administered and Installed Windows 2000 advanced server and Linux servers as DNS and IIS / Mandrake Server.
- Investigated problems with DNS servers and our zone files.

Kiosk Developer - Official Kiosk Group Miami, FL – 2000-2001

- Online Kiosk Project Elaboration and Implementation
- Development and Implementation of Complex Kiosk Information System
- Responsible for Developing and Managing a Graphics Department Able to Build High-end Design
- Kiosk Information System Based on Internet Technologies, Web, and E-mail
- Management System (DMS) and Procedure Manuals
- Development and Implementation of Complex TCP/IP Network

Chief Officer - Kansaco Oil Company Buenos Aires 1994-2000

- Managed technical sales, support and installation of computerized time and attendance systems.
- Deployment, maintenance, support and upgrade in clients and servers,
- Perform maintenance in hardware, software and operating systems.
- Implement department policies and procedures.

EDUCATION

Universidad Nacional de Quilmes Foreign Trade
Universidad Tecnologica Nacional System Engineer
High School Diploma on Technical Electronic
MCP windows NT support
CNA Novell certification
A+