

Communication Lines, Inc.
3800 A Bridgeport, # 158
University Place, Washington 98466
(253) 830-0056

ORIGINAL

RECEIVED-FPSC

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COMMISSION
CLERK

Via Overnight FedEx

December 1, 2006

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

060783-TX

Re: Communication Lines, Inc.'s Application for Authority to Provide Competitive
Local Exchange Service in the State of Florida (CLEC)

Dear Clerk:

Enclosed for filing please find an original and two copies of Communication Lines, Inc.'s application for authority to provide local exchange service. Also enclosed is a check in the amount of \$400.00 made payable to the Florida Public Service Commission, in payment of the filing fee.

Please acknowledge receipt of this filing by date stamping and returning the additional copy of this transmittal in the self-addressed, postage paid envelope provided for this purpose.

Questions regarding this filing may be directed to me at the telephone and facsimile numbers above or via electronic mail at staceyk@vcicompany.com.

Sincerely,

Communication Lines, Inc.


Stacey Klinzman

Enclosures

RECEIVED & FILED

FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER-DATE

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FPSC-COMMISSION CLERK

ORIGINAL

FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT

APPLICATION FORM

for

AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

**Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Competitive Markets and Enforcement
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600**

1. This is an application for (check one):

☒ **Original certificate** (new company).

☐ **Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

☐ **Approval of assignment of existing Certificate:** Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: Communication Lines, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

Communication Lines, Inc.

4. Official mailing address:

Street/Post Office Box: 3800 A Bridgeport, # 158

City: University Place

State: WA

Zip: 98466

5. Florida address:

Street/Post Office Box: The Company does not maintain an office in Florida

City:

State:

Zip:

6. Structure of organization:

☐ Individual
☒ Foreign Corporation
☐ General Partnership
☐ Other,

☐ Corporation
☐ Foreign Partnership
☐ Limited Partnership

7. **If individual**, provide:

Name: N/A
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: N/A

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F06000006764

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: N/A

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is: N/A

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: N/A
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: N/A

14. Provide **F.E.I. Number**(if applicable): 13-4345306

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Stacey Klinzman
Title: Regulatory Attorney
Street name & number: 3800 A Bridgeport
Post office box: #158
City: University Place
State: WA
Zip: 98466
Telephone No.: 253.830.0056
Fax No.: 253.584.7766
E-Mail Address: communicationslines@hotmail.com
Website Address: communicationlinesinc.com

(b) Official point of contact for the ongoing operations of the company:

Name: Stan Efferding
Title: Vice President/Secretary/Director
Street name & number: 3800 A Bridgeport
Post office box: # 158
City: University Place
State: WA
Zip: 98466
Telephone No.: 206.419.5948
Fax No.: 253.584.7766
E-Mail Address: communicationslines@hotmail.com
Website Address: communicationlinesinc.com

(c) Complaints/Inquiries from customers:

Name: Stan Efferding
Title: Vice President/Secretary/Director
Street/Post Office Box: 3800 A Bridgeport, # 158
City: University Place
State: WA
Zip: 98466
Telephone No.: 206.419.5948
Fax No.: 253.584.7766
E-Mail Address: communicationslines@hotmail.com
Website Address: communicationlinesinc.com

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

None

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

None

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Stanley J. Johnson, Vilaire Communications, Inc., President
Stan Efferding, Vilaire Communications, Inc., Secretary/Treasurer

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

Company Owner or Officer

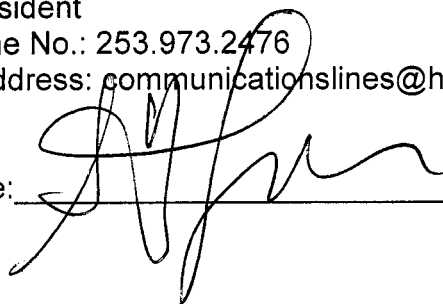
Print Name: Stanley Johnson

Title: President

Telephone No.: 253.973.2476

E-Mail Address: communicationslines@hotmail.com

Signature: _____



Date: 11/30/06

EXHIBIT A

COMMUNICATION LINES, INC.
RESUMES OF KEY MANAGEMENT PERSONNEL

Stanley Johnson
7304 Zircon Dr. SW
Lakewood, WA 98498
253-830-6890
Fax 253-584-7766

Profile:

Talented negotiator and team leader with contributions in problem solving, decision making and implementing new systems. Experienced in business analysis, budgeting and P&L responsibility. Recognized as a hands-on, proactive troubleshooter who can rapidly identify business problems and provide solutions, creative, very observant of details and their possible consequence/application.

Position & Employers:

2006- **President, Communication Lines, Inc.**
2002 - **Co-President, VCI Company**
2001 - 2002 **Financial Business Specialist, Bayer Health Care**
1999 - 2001 **Coordinator, International Business Machine (IBM)**
1997 – 1999 **Regional Finance Manager, AmeriCorp**
1995 – 1997 **Financial Analyst, Wells Fargo Bank**

Education:

MBA, Eastern Michigan University, MI (1998)
Graduated Cum laude
B.S., Norfolk State University, VA (1995)
Emphasis in Finance
G. P.A in Major 3.52

Experience:

Communication Lines, Inc.

- Residential phone service

VCI Company, Co-President

- Residential phone service, licensed in 31 states

Bayer HealthCare, Financial Business Specialist

- Design, implement and managed a \$2.1 Billion Sales budget process made up of 20 different currencies.
- Performed detail product profitable analysis, which leads to a 7% increase in company's overall performance.
- Performed competitive benchmarks Analysis that leads to a 27% increase in market Share.
- Prepared and presented Monthly, Quarterly and yearly finance performance measurements to senior level management.

IBM, Coordinator

- Designed, Implemented and managed a forecast process that helped senior level management increase profitable 250 Million.
- Developed and managed a pricing and marketing strategy the increased product market share by 50% in 6 months.
- Prepared and presented Monthly Performance measurement to Senior Level management.
- Performed detail analysis on companies for future business acquisitions.
- Strategize with senior level management in regards to current and future sale growth.

Wells Fargo Bank, Financial Analyst

- Performed financial statement analysis on small companies for future investment opportunity.
- Prepared Quarterly performance Measurement for middle level management.
- Prepared/Analyzed Income – Related statements, balance sheet and earnings schedules for 100 million corporation and subsidiaries.

Career Achievements:

- Cited for “exemplary” performance in 1996 Performance review
- Analyzed capital markets issues including interest rate risk, divestitures and other restructurings.
- Oversaw all marketing and customer service activities: led region to 12% increase in profitability over previous year.
- 25% revenue and 15% market share increase in 2 years

Stan Efferding
8820 Frances Folsom St. SW
Lakewood, WA 98498
206-419-5948
Fax 253-475-6328

Professional Resume

12/2002 - Current: VCI Company (Telecommunications Company)

Residential phone service, licensed in 31 states.

2/2004 – Current: Heather Meadows Apartments/Owner

Multifamily Investment

9/2002 - 10/2003: Vilaire Apartments/Owner

Multifamily investment

8/2000 - 12/2002: Vice President, Tel West Communications

25,000 business and residential customers serviced in 20 state region.

1998 – 2000: Simpson Property Group Limited Partnership/SIMCOM (Simpson Communications), Regional Manager

1206 unit portfolio. Facilities based telephone and cable operations throughout.

1991 – 1998: Mulqueeney Company, Property Manager

1996-1998 – Property Manager, Chase Properties, 536 units. Facilities based telephone and cable operations managed in partnership with telephones plus/cable plus.

1995 – Project Manager, \$13.5M, 200 unit Chase Gardens apartment development.

1991-1995 – Property Manager, Chase Village, 336 units

1985 – 1990: University of Oregon Bachelor of Science

EXHIBIT B

COMMUNICATION LINES, INC.
STATEMENT OF TECHNICAL ABILITY

The applicant will rely on the technical abilities of its underlying carrier, BellSouth, which owns, operates and manages the telecommunications network.

EXHIBIT C

COMMUNICATION LINES, INC.

PROJECTED FINANCIAL STATEMENTS

Communication Lines, Inc.
Projected Balance Sheet
2007, 2008 and 2009

Assets	2007	2008	2009
<i>Current Assets:</i>			
Cash	\$125,000.00	\$140,000.00	\$156,250.00
Accounts Receivable	\$75,000.00	\$84,000.00	\$93,750.00
Merchandise Inventory	\$0.00	\$0.00	\$0.00
Prepaid Expenses	\$0.00	\$0.00	\$0.00
Notes Receivable	\$0.00	\$0.00	\$0.00
<i>Total Current Assets</i>	\$200,000.00	\$224,000.00	\$250,000.00
<i>Fixed Assets:</i>			
Vehicles	\$7,500.00	\$8,400.00	\$9,375.00
Furniture and Fixtures	\$5,900.00	\$6,608.00	\$7,375.00
Equipment	\$3,500.00	\$3,920.00	\$4,375.00
Buildings	\$0.00	\$0.00	\$0.00
Land	\$0.00	\$0.00	\$0.00
<i>Total Fixed Assets</i>	\$16,900.00	\$18,928.00	\$21,125.00
<i>Other Assets:</i>			
Goodwill	\$0.00	\$0.00	\$0.00
<i>Total Other Assets</i>	\$0.00	\$0.00	\$0.00
Total Assets	\$216,900.00	\$242,928.00	\$271,125.00

Communication Lines, Inc.
Three Year Cash Flow

Description/Month	2007	2008	2009
Cash Balance, Beginning of Period	\$215,000	\$382,401	\$526,270
Operating Cash Flow:			
+ Revenue Collected (sales)	\$429,353	\$422,127	\$661,285
+ Other income			
- Purchases/Materials (Qwest)	\$181,000	\$185,749	\$142,000
- Salaries	\$36,210	\$37,840	\$39,562
- Payroll Taxes	\$11,406	\$11,920	\$12,462
- Employee Benefits	\$1,405	\$6,552	\$2,755
- Rent	\$3,600	\$3,600	\$3,600
- Utilities-Refuse Service	\$1,050	\$1,150	\$1,150
- Telephone	\$10,500	\$11,500	\$8,500
- Advertising and Promotions	\$5,570	\$6,258	\$7,150
- Office Supplies & Expenses-Equip rental	\$652	\$2,132	\$1,358
- Equipment	\$5,781	\$6,258	\$352,698
- Insurance-Auto	\$216	\$443	\$256
- Legal And Accounting	\$4,561	\$4,857	\$5,124
Total - Cash from/used by Operations	\$261,951	\$278,259	\$576,615
Total Cash Flow			
Cash Balance, End of Period	\$167,401	\$143,868	\$84,670

Communication Lines, Inc.
Projected Three Year Income Statement

	2007	2008	2009
Projected Revenue (\$'s)	\$179,000	\$205,850	\$214,800
Projected Cost of Goods Sold (\$'s)	\$72,500	\$83,375	\$87,000
Projected Operating Expenses (\$'s)	\$93,500	\$107,525	\$112,200
Projected Net Revenue (\$'s)	\$13,000	\$14,950	\$15,600