BEFORE THE 1 FLORIDA PUBLIC SERVICE COMMISSION 2 DOCKET NO. 060638-EI 3 In the Matter of 4 PETITION FOR APPROVAL OF STORM COST RECOVERY SURCHARGE TO RECOVER COSTS 5 ASSOCIATED WITH MANDATORY STORM PREPAREDNESS INITIATIVES, BY FLORIDA 6 PUBLIC UTILITIES COMPANY. 7 8 9 10 ELECTRONIC VERSIONS OF THIS TRANSCRIPT ARE 11 A CONVENIENCE COPY ONLY AND ARE NOT THE OFFICIAL TRANSCRIPT OF THE HEARING, 12 THE .PDF VERSION INCLUDES PREFILED TESTIMONY. 13 AGENDA CONFERENCE PROCEEDINGS: 14 ITEM NO. 10 15 CHAIRMAN LISA POLAK EDGAR BEFORE: 16 COMMISSIONER MATTHEW M. CARTER, II COMMISSIONER KATRINA J. McMURRIAN 17 COMMISSIONER NANCY ARGENZIANO COMMISSIONER NATHAN A. SKOP 18 19 Tuesday, June 5, 2007 DATE: 20 Commenced at 9:30 a.m. TIME: 21 Betty Easley Conference Center PLACE: Room 148 22 4075 Esplanade Way Tallahassee, Florida 23 REPORTED BY: JANE FAUROT, RPR 24 Official Commission Reporter (850)413-673225

FLORIDA PUBLIC SERVICE COMMISSION

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1	PARTICIPATING:
2	NORMAN H. HORTON, JR., ESQUIRE, Messer Law Firm
3	CHERYL MARTIN, DON MYERS, and MARK CUTSHAW, representing
4	Florida Public Utilities Company.
5	CHARLES BECK, INTERIM PUBLIC COUNSEL, Office of
6	Public Counsel, representing the Citizens of the State of
7	Florida.
8	ROSANNE GERVASI, ESQUIRE, KATHY LEWIS, JOHN
9	SLEMKEWICZ, and BILL McNULTY, representing the Commission
10	Staff.
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PROCEEDINGS

MS. LEWIS: Good morning, Chairman and Commissioners, Kathy Lewis, technical staff.

Item 10 is staff's recommendation on an amended petition filed by Florida Public Utilities Company, or FPUC.

FPUC is seeking recovery of costs associated with implementing the ten storm preparedness initiatives and pole inspections the Commission ordered all electric utilities to begin planning for last year.

In September of 2006, FPUC filed a petition requesting that it be allowed to implement a temporary surcharge over ten years or until the next rate proceeding to recover the cost of implementing the storm initiatives. The petition included two alternative methods for dealing with the cost; use of the company's storm reserve funds or temporary deferral of the cost until the next rate proceeding. Staff did not believe that a surcharge was appropriate for these types of ongoing costs, and we discussed this with FPUC. We also discussed the two alternative methods, which at that time staff did not believe were good choices.

After these discussions, FPUC filed an amended petition requesting that the Commission hold a limited proceeding to consider increasing the company's base rates to cover the cost of implementing the storm hardening initiatives. The amended petition also included the cost recovery options

mentioned previously.

In May, meetings were held in the company's service territory in Marianna and Fernandina Beach to receive comments from customers. Also in May, the Commission docketed FPUC's request for a full revenue requirements rate case.

After staff learned FPUC had filed for a full rate case, the idea of temporarily deferring the cost until the upcoming rate proceeding became a more attractive option as it would allow the Commission to fully explore the storm hardening costs and determine the most appropriate recovery method.

Consequently, staff recommends that FPUC's storm initiative implementation costs be temporarily deferred with interest and recorded in a deferred debit account until the costs can be explored within the context of the full rate case that the Commission would conduct next year.

That concludes staff's summary, and we're ready to answer your questions. Also, I believe that the Office of Public Counsel would like to speak on this matter, and representatives of FPUC are here to answer your questions, as well.

CHAIRMAN EDGAR: Thank you, Ms. Lewis.

And we will begin by hearing comments from the representatives of FPUC. You are recognized.

MR. HORTON: Madam Chairman, we support the staff recommendation. I understand Mr. Beck may have some comments.

I would like to reserve some time to respond.

CHAIRMAN EDGAR: Thank you.

Mr. Beck.

MR. BECK: Thank you, Madam Chairman, Commissioners.

Good morning. My name is Charlie Beck with the Office of Public Counsel.

Commissioners, I would like to start this morning by trying to put this case in the context of a number of other matters that are going to have a very significant impact on the customers of Florida Public Utilities. The first is the fuel charge case. Effective January 1st, 2008, the customers in the Marianna area are going to be subject to a very large increase on account of the renegotiation of a contract for fuel that will affect them. I don't know the exact level, but I have heard numbers in the area of a 50 percent increase in rates for the Marianna customers. I'm sure the company can give you more -- or a better picture of that, but it is substantial and significant.

On top of that, the company has filed a test year letter for a full rate case, and a separate docket has been opened by the Commission to pursue that. This will effect all of the customers. The company has said they are going to file their MFRs by no later than September 17th, and they have said it will include a request both for interim rates using an historical 2006 test year, as well as final rates using a

projected 2008 calendar year for a test year.

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The recommendation before you today would add or, likely add, to the base rates that the company will be seeking in the full rate case. The company's use of a forecasted 2008 test year will include the full effect of all storm strengthening measures that the Commission has told all the electric companies to pursue. If you grant the staff's recommendation in this case, then in addition to a full year of storm hardening, you are also going to have a portion of historical storm strengthening costs at the same time. To the extent they incur costs now and they are deferred and put into the test year, you will have those costs, which will likely be amortized over some period, say five years, but you are going to have a portion of historical costs as well as a full year of projected costs in the permanent base rates that the company set. In other words, base rates would have more than a year's worth of storm hardening costs in them if you grant the staff's recommendation in this case.

The proposal staff has made in this case has not been given to any other electric company, and I think it sets a very bad precedent. Because if you were to do this to all the other electric companies, you could see an increase in their rates when those companies come in for rate cases.

Florida Public Utilities has already taken all measures that are available to it, and the customers are going

to take a hard hit in the coming months as they pursue the fuel increases and their full rate case. We would ask you to not add to that by going with the staff recommendation and to simply deny their request for separate charges or deferral of costs in this case.

Thank you. I will be glad to answer any questions.

CHAIRMAN EDGAR: Mr. Horton.

MR. HORTON: Thank you, Madam Chairman. I'm Norman H. Horton, Jr. on behalf of Florida Public Utilities Company, and with me is Ms. Cheryl Martin with FPUC, and also some other representatives, Mr. Cutshaw and Mr. Myers.

We support the staff recommendation. We also support the Commission's efforts with the storm hardening initiatives. We recognize the value of those initiatives. Indeed, we do now conduct regular maintenance, the trimming, the inspections, portions of the -- part of the hardening initiatives. The problem with the implementation of all the storm hardening initiatives is that there is a cost to them, and it's financially burdensome to us to implement all of those over and above those that we are doing now.

The cost to implement the full set of initiatives is significant. It is over and above what we now do. We have not earned within our range, last authorized range, for several years, and to impose these costs or to implement these plans and incur these costs at this point simply make a bad situation

worse for FPUC.

And we identified this from the outset. We suggested some options throughout the workshop process, the meetings, the filings, and we made this filing last year, almost a year ago, last September we submitted this request that is before you now. We support the staff recommendation. As long as there is a cost-recovery mechanism associated with the implementation of the plans, or vice versa, if the implementation of all the plans over and above what we are doing now is deferred without having to incur additional costs, we are prepared to go forward with that.

We are concerned -- Mr. Beck mentioned the costs that some of our customers are going to be seeing in the next few months. We are very aware of that. We have been for two years. You have heard us before, we are very concerned about the effect on the customers, but we are also in a position that we believe that the information, the data, we are just not earning where we're authorized to earn. And, you know, a rate case is something that we made the decision on recently. It's almost a last effort. We believe that the staff recommendation should be adopted.

One last thing. The deferral that the staff has proposed is not unique. It's not unusual to defer -- have deferrals to the account such as staff is recommending. So it's not something that is unique to this case, and we would

urge you to accept the staff recommendation.

CHAIRMAN EDGAR: Thank you.

I have a question for staff. Can you give me, give us, some examples of when we have used this deferral type accounting treatment on past items or issues?

MS. GERVASI: Yes, Commissioner.

The Commission has on several occasions used the deferral accounting method. An example that I pulled was from a Florida Power Corp case in 1992 where the company had a funded reserve, and the Commission required them to go to an unfunded reserve. And in so doing the Commission required the company to liquidate all investments within the funded reserve upon maturity, or sooner if economically feasible, and told the company that any gains on sale associated with those investments would be placed in a deferred account until the next rate case, during which time the disposition of those gains would be determined. That's just one example of when the Commission has done this.

There are also some cases where the Commission was asked to defer -- doing a deferred accounting treatment for something, and the Commission declined to do it, stating that deferred accounting is not typically a method that is used in an ordinary case where a company is asking for deferral accounting of something, a cost that they incur during the ordinary course of business. The Commission has determined

that that is not appropriate.

But in this case where the company is being required to comply with a Commission order mandating them to increase their storm hardening initiatives, and because of the fact that they are underearning, we believe that those circumstances would warrant this kind of deferral accounting treatment.

CHAIRMAN EDGAR: Thank you.

Commissioner Carter, did you have a question?

COMMISSIONER CARTER: Thank you, Madam Chairman, just a couple.

Mr. Beck, good morning. As I understand what you are saying is that to allow this process, based upon staff recommendation, would be to allow -- this is my term -- double payment by the ratepayers in this case?

MR. BECK: You're talking about --

COMMISSIONER CARTER: I understand, that was my word.

MR. BECK: It would allow the company, or it would virtually require, in fact, that in the test year that there would be more than one year's worth of storm strengthening expenses included. You would have the full forecasted amount, the full implementation of it, and then in addition to that, you would be adding in some of the past storm hardening costs through the deferral. So you are going to wind up with more than a year's worth of storm hardening costs in the test year.

COMMISSIONER CARTER: If I may follow up?

CHAIRMAN EDGAR: Uh-huh. 1 2 COMMISSIONER CARTER: Thank you, Madam Chair. 3 So what is the net effect on the ratepayers? 4 MR. BECK: It's higher rates, higher base rates, 5 higher permanent base rates if you go with the staff 6 recommendation as opposed to not. 7 CHAIRMAN EDGAR: Plus interest? 8 MR. BECK: Well, plus the interest that you would 9 allow in the deferral, yes. 10 COMMISSIONER CARTER: Thank you. CHAIRMAN EDGAR: Commissioner McMurrian. 11 12 COMMISSIONER McMURRIAN: Thank you. And I wanted to 13 follow up on that with staff, as well, because I just wanted to 14 make sure I understand correctly and I want to understand the 15 accounting. 16 Mr. Beck is saying we would end up with a full year 17 of the test year as well as this deferred part. Can you help me understand that, because I have the same concern he does. 18 MR. SLEMKEWICZ: Well, when they would come in for 19 20 their projected test year, and assuming 700,000 -- we will just 21 assume \$700,000 is the number that they are going to be asking 22 for on an annual basis, they would have \$700,000 in 2008 for 23 the test year. Prior to that, they would be deferring some 24 actual costs that they would be spending, you know, between now

and the end of this year. After we would review that and

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determine that, you know, it is reasonable and prudent, we would amortize those costs over some period, and it could be five years, it could be ten years, three years, whatever is, you know, reasonable based on the circumstances. But that little increment would be added to the 700,000 in the test year so that -- and just say it is \$20,000, so the expenses for the test year would be 700,000 plus 20,000. So it would be 720,000 that would be built into permanent rates.

COMMISSIONER McMURRIAN: A follow-up on that.

So that would be higher permanent rates. It wouldn't be that once that amortization was done with that base rates would be lowered in any way. The customers would be still be paying based on that 700,000 in the test year and that portion of historical.

MR. SLEMKEWICZ: That's correct unless we, you know, put a provision, you know, in the rate case that once the amortization is concluded that the rates would be decreased. That is done like in water and wastewater when they amortized rate case expense. We don't do that in electric. You know, rate case expense is just amortized in and it remains in base rates. But that is, you know, statutory -- I am advised that that is, you know, a statutory requirement for water and wastewater.

COMMISSIONER McMURRIAN: Can I follow up?

CHAIRMAN EDGAR: Yes, ma'am.

COMMISSIONER McMURRIAN: Is there a reason we can't do that in electric?

MR. SLEMKEWICZ: I would have to defer to the lawyer on that one.

CHAIRMAN EDGAR: Ms. Gervasi.

MS. GERVASI: I know there is no expressed statutory authority, but I don't know of a reason why the Commission couldn't decide to require the company to file a tariff to exclude those costs once the amortization period ends.

COMMISSIONER McMURRIAN: Well, I guess maybe another question would be what are our options as opposed to setting -- realizing that we are not at that point yet, but I think

Mr. Beck makes a good point, but is there any other way to address the costs that the company is already incurring? I know we have several alternatives here, and that you have proposed this one. But if we are concerned about having higher base rates set than would otherwise be necessary, either I think we should look at some way to take care of that after the amortization is over and reduce them back down or we have allowed too much recovery in base rates. But, you know, that is just me speaking.

But are there other ways to handle that and make sure that the company is reimbursed for prudent costs spent on the Commission's directive? Are there other ways to do that or is the best way to address it to look to have some period of time

where base rates would reduce in the future once we get to that stage?

MR. SLEMKEWICZ: I think the only way that, you know, we could address that is to give them an immediate increase now or defer it and let them recover it over some period of time in the future.

COMMISSIONER McMURRIAN: Mr. Beck, do you have any -MR. BECK: Oh, yes. The other option is you could
simply deny the request. The matter you are addressing is
whether that is part of permanent base rates, and I imagine
there are some things you could do to address that. But it is
still higher rates, and what you are doing is deferring current
costs to a future period. And the bulk of the storm
strengthening costs for Florida Public Utilities is additional
tree trimming. I mean, that is just a current expense. It is
an expense that should be expensed rather than deferred for
future periods.

COMMISSIONER ARGENZIANO: Madam Chairman, may I ask a question?

CHAIRMAN EDGAR: Commissioner Argenziano.

COMMISSIONER ARGENZIANO: And forgive me, I need probably a little refreshing. What does the company already recover for hurricane storm hardiness? What are they doing and what additional are we asking them to do?

MR. McNULTY: Yes, Commissioner, Bill McNulty with

staff.

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There is already some built in -- like I say, let's start with vegetation management. The company already does vegetation management, obviously, and they have a set number of crews that are in the base rate today. So already being recovered and already being implemented by the company is a set number of crews, and they have five crews. The company would like with this filing to add three additional crews to have a total of eight crews to comply with our order from last year in which we said that we wanted a three-year feeder trim cycle and a three-year lateral trim cycle, unless you can make a showing of savings with respect also to reliability. So that is one example of what the company is already doing.

They are already inspecting their poles, but they are not inspecting their poles in the way that we had established per our order last year on pole inspections. So, you know, when it gets to the question of storm hardening, the company had a procedure in place for doing many of these things which they had already implemented, but we raised the bar with our orders last year. We said that more needed to be done and sometimes different things needed to be done, and that's what the company's filing is about. They basically have represented that the incremental costs associated with the requirements of the order would be \$711,580, and that is for those incremental activities that they would have to pursue to comply with our

order.

CHAIRMAN EDGAR: Thank you, Mr. McNulty.

Commissioner Argenziano, do you have an additional question?

COMMISSIONER ARGENZIANO: Well, I'm just trying to figure out, you know -- I guess that helped. I'm just trying to figure out if the order of the PSC, you know, can be modified rather than -- I understand that the company -- this would be an undue burden on them, and also I think it would be an undue burden on the consumer. So I didn't know if there was any way of adjusting, you know, the requirements that the Commission placed upon them, or if the requirements were absolutely necessary and should be done now.

CHAIRMAN EDGAR: Mr. McNulty.

MR. McNULTY: Yes.

Commissioner, I think that one of the things that the company had proposed was doing, perhaps, a little less vegetation management than what was proposed. That's one option, is to scale back, but you still end up with the company having a difficult financial situation today and having to do more without more funds.

The other option that, I guess, is pretty apparent is -- and I think you alluded to, which is to defer these activities until such time that compensatory rates can be put into place for the company in the context of the rate

proceeding. So I don't think the company has suggested, and certainly staff isn't suggesting that these activities that were put forth by the company in their plan not be done. We feel strongly that the storm hardening activities of each of the investor-owned utilities needs to be pursued. It was carefully considered last year. We do feel as though we are in a period of increased storm activity, and it's the prudent thing to do to harden the systems throughout Florida.

COMMISSIONER ARGENZIANO: Sure. Thank you.

CHAIRMAN EDGAR: Thank you.

Commissioners, further questions?

Commissioner McMurrian.

COMMISSIONER McMURRIAN: Thank you.

So when we proceed to the rate case that I presume is coming with the filing of the MFRs later, at that point we will make a decision on the appropriateness of these dollars that we are talking about today, these historical dollars as well as the appropriate amount to set for the test year for this kind of activity. That's correct, right?

MR. SLEMKEWICZ: That's correct.

COMMISSIONER McMURRIAN: So today we are just finding a place to put those dollars aside or at least the company's proposed dollars, but we wouldn't be making a decision about the exact amount until that point in the case?

MR. SLEMKEWICZ: That's correct. We are not

approving any of the costs. We are just deferring those costs, and we will consider them in the rate case and review them at that time.

COMMISSIONER McMURRIAN: Okay. I also have a couple of quick questions for the company, if that's okay.

CHAIRMAN EDGAR: Yes, ma'am.

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COMMISSIONER McMURRIAN: Mr. Horton, I know that you were at the Marianna customer meeting, and there were some points brought up there, and Staff has highlighted those on Page 2. But one of the ones particularly I wanted to ask about was the additional deposits to secure the accounts, because I have sort of wondered about that a little bit since we've had that customer meeting. There were a couple of customers at least that mentioned some concerns that they were suddenly getting additional deposit requests. Can you just explain what's going on with that for my benefit?

MR. HORTON: We're swapping off here. Mr. Don Myers is the division director for Marianna, and he's familiar with that.

MR. MYERS: Yes. Under our current procedures, we are required to review accounts based on a number of things.

It was whether they have any delinquencies, if we have had any checks returned for nonsufficient funds, or any late payments.

And we currently do reviews on those accounts. And back in February we had almost 2,900 accounts that fell under those

three criteria that we sent out letters for requesting additional deposits put on them.

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COMMISSIONER McMURRIAN: And that is consistent with the procedures that your company has been using in the past, or is this a change in procedure? Because the customers seemed to be suggesting, or at least the way I took it was that that was different than the way it had been done in the past. And I just wanted to see if there had been a shift in the policy at the company or with the Commission.

CHAIRMAN EDGAR: Commissioner McMurrian, if I may, as I recall there was -- I'm trying to think of the right -- animated. I couldn't think of the right description -- animated discussion and concern expressed by some of the customers that were at that public hearing, and much of it seemed to surround a particular letter that went out to customers kind of laying out what was -- my perception of what was being said was as a change in policy. So maybe if you could speak to that a little bit as well in responding to Commissioner McMurrian's question.

COMMISSIONER McMURRIAN: Thank you.

MR. MYERS: This is not really a change in policy; this was just us following policy. We had never done that residential deposit increase or requested residential deposit. That was a failure on our part in the past. We had not done that. We have done it on commercial accounts in previous

years, but we had not done that at a residential level. So we are just following our policy more strictly.

COMMISSIONER McMURRIAN: Thank you, Mr. Myers. That was my impression of what had happened, but I'm glad to get the clarification because I don't think we got it.

COMMISSIONER ARGENZIANO: Madam Chair, to that point.

CHAIRMAN EDGAR: Commissioner Argenziano.

COMMISSIONER ARGENZIANO: Just so I understand this a little better, the utility is saying that they have increased a deposit to already existing customers and there are certain criteria met for the increase, am I right?

CHAIRMAN EDGAR: Mr. Horton.

MR. MYERS: Yes. The letters that were sent out, some customers had no deposit with us at that time, and we asked for a deposit. Some customers we felt that the deposit they had on account with us was insufficient.

COMMISSIONER ARGENZIANO: And there is a reason to, I guess, up the deposit, feeling it was insufficient. Were they bad customers, not paying on time, was there a reason?

MR. MYERS: They had either got a delinquency account where they were going to be turned off at least one time.

There was another requirement that, you know, if they were late two or more times in the past year that was another requirement. And a third one was they just had -- I can't think of the term. It just slips my mind, but it's if they --

nonsufficient check, if they ever wrote us a check for nonsufficient funds that was a third requirement.

COMMISSIONER ARGENZIANO: Thank you.

CHAIRMAN EDGAR: Commissioner McMurrian.

COMMISSIONER McMURRIAN: On a different note, with respect to the customer meeting at Fernandina Beach there was a lot of discussion about your storm hardening plan as I understand it. And I just wanted to see if you could give us an update of the status of your storm hardening plan, and more importantly, your efforts to reach out to the City of Fernandina Beach and any other municipalities or anything that would be affected in your area.

MR. CUTSHAW: I'm Mark Cutshaw from the Fernandina Beach area.

I did attend the meetings and have had frequent conversations recently with the City of Fernandina Beach, and I think there was a lot of lack of communication maybe on our part communicating to them what the storm hardening initiatives were. In communicating to them that there were ten storm initiatives, I think they took that to another level that was what would we be putting underground. Their desire was not to cut trees and instead to put it underground. And what they were asking from us was more what areas are you going to put underground as opposed to the storm hardening initiatives.

So we have talked through those details. We have

ensured that we attended the meetings they have for the undergrounding committee. We are talking to them weekly. And our commitment to them was we would work together to identify what areas made sense to put underground.

They understand the requirements and all the obligations surrounding that, but our concern was from the company perspective to identify an area that we would put underground was not really the proper approach. So we are working with them together, in a joint effort to decide what undergrounding needs to be done and in what areas. So we have talked more with them at length about the storm initiatives and the undergrounding efforts.

COMMISSIONER McMURRIAN: Thank you, Mr. Cutshaw.

And I guess one final comment, if I may, Chairman.

You know, we talk a lot about how you are a smaller utility, and I think that also has its advantages. And I think the reason I brought the deposit thing to light was just because I think that you have had a good relationship with your customers, many of them noted that at the customer hearing I was at. Just try not to lose that. I mean, I think the personal touch to the extent that you can keep it is valuable, and I think they expressed that. And I realize that that is not always workable, but to the extent that you can continue that, I think that would be highly advantageous to you.

MR. CUTSHAW: I very much agree, and I think the

company as a whole understands that is an advantage. We have had very competitive rates in the past, but based on the new fuel contracts, the storm initiatives, our financial performance the last few years, we have had some challenges to overcome. But I think as we work through this we will continue to have that face-to-face relationship with the customers.

COMMISSIONER ARGENZIANO: Madam Chair.

CHAIRMAN EDGAR: Commissioner Argenziano.

COMMISSIONER ARGENZIANO: Was there any discussion from any consumers who attended the meeting that this would be an undue hardship to them?

CHAIRMAN EDGAR: Commissioner Argenziano, I was at both of those customer meetings, and there were a number of things expressed. There were customers who -- and in fairness, there were not -- the room was not packed, let me put it that way. But of the customers who attended both, there were comments expressed that with the number of things that are going up, gas prices and other things, that any additional monthly charge would be a hardship, particularly at the Marianna customer meeting I think there was more of that concern expressed.

There was also comments expressed that FPUC has generally performed good service and been a good utility. We certainly heard those comments. One comment in particular that gave me some consternation was at the Fernandina Beach customer

meeting when one of the customers expressed that they had been asking for a copy of the storm hardening plan and had either not been given it or had not been given any response. And that, again, was of particular consternation to me, because I was aware that the storm hardening plan was due to the Commission in just a few days after that point. So I think that goes to that instance of additional communication that the utility has just addressed.

COMMISSIONER ARGENZIANO: Thank you.

CHAIRMAN EDGAR: Commissioner Carter.

COMMISSIONER CARTER: Madam Chairman, this is just for staff. You listened as I -- you heard Mr. Beck's presentation, and you heard our questions to him. Let me ask you this, what is the net effect of the recommendation by the Office of Public Counsel in this case?

MR. SLEMKEWICZ: I don't want to speak for him, but it would appear that to deny our recommendation the company would just have to expense the costs as incurred.

COMMISSIONER CARTER: What does that mean?

MR. SLEMKEWICZ: Well, that would decrease their earnings. If you defer it, it does not affect their earnings level. They still spend the money, but they do not -- it does not effect their earnings or rates.

COMMISSIONER CARTER: What was the last thing?

CHAIRMAN EDGAR: Commissioner Carter, why don't you

try again?

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COMMISSIONER CARTER: I'm trying to find out what impact will it have on the ratepayers?

MR. SLEMKEWICZ: There will be no impact on the ratepayers. It's all on the company.

CHAIRMAN EDGAR: We will give a moment.

MR. DEVLIN: Can I give it a shot, Commissioner Carter?

CHAIRMAN EDGAR: You may.

MR. DEVLIN: I believe the effect on the ratepayer would be that under Mr. Beck's proposal the company would not recover costs expended from this point to the point of the rate case, so there would be no opportunity to recover those costs from the ratepayers. So you could say that would be an advantage to the ratepayers. They would not be on the hook for any costs that were incurred by the company from this point forward to the rate case. That, to me, is the bottom line on the effect to the ratepayer.

Whereas, if we deferred those costs, which is our recommendation because we think it is reasonable to afford the company an opportunity to recover reasonable and prudent costs, there could be an increase effect on the ratepayers in the future, not today but in the future when the rate case is settled. So the bottom line effect, I think, of Mr. Beck's proposal is the company would basically eat any costs that they

1 would incur from this point to the point of the rate case. 2 COMMISSIONER ARGENZIANO: Madam Chair, could I hear 3 from Mr. Beck on that? 4 CHAIRMAN EDGAR: Well, Commissioner Argenziano, I was 5 just about to do that. 6 Mr. Beck, could you --7 MR. BECK: The choice of words is interesting that 8 the company would eat it. What I am proposing is that the 9 company expense current expenses, which are tree trimming 10 expenses in the vast majority of the storm hardening, that's my 11 proposal, and the effect is --12 CHAIRMAN EDGAR: Mr. Beck, I'm sorry. Would you say 13 that one more time and a little slower, please. 14 MR. BECK: I'm sorry. 15 CHAIRMAN EDGAR: That's okay. 16 MR. BECK: My proposal is that the company expense 17 current expenses for tree trimming, that's the proposal as opposed to staff's proposal which defers current expenses for 18 tree trimming. It is not all tree trimming, but most of it is. 19 20 Staff proposes that you defer that, and that they recover that through an amortization of those deferred costs in the future. 21 The staff's proposal would lead to higher rates; my proposal 2.2

MR. SLEMKEWICZ: Could I make a comment?

We are not proposing that their current -- what they

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would not.

normally do for tree trimming be deferred. It is only the incremental costs that we are suggesting be deferred.

CHAIRMAN EDGAR: And am I correct that the amount of those incremental costs is unknown at this time since they have not been implemented or the activities that would incur the costs have not been implemented; therefore, we are not in a position to know exactly what that amount would be from this time to a date specific?

MR. SLEMKEWICZ: No, we do not know the exact -- you know, what amount it would be. It would be some portion of that, you know, proposed \$700,000 that they would spend on an annual basis.

CHAIRMAN EDGAR: Thank you.

COMMISSIONER ARGENZIANO: Madam Chair.

CHAIRMAN EDGAR: Commissioner Argenziano, just a moment.

Commissioner McMurrian.

COMMISSIONER McMURRIAN: I have one question. I guess it is somewhat related. With respect to alternative methods to comply with the Commission's past order, I realize that the company plans to file MFRs. I think it is in September. If the company were to gather data or to come up with some alternative method of complying with that order going forward -- I mean, there is nothing that prevents them from doing that still, is there? I realize that there was some

point in the process where that option was available to all companies, and I believe FPL and Gulf both proposed alternative methods. But I just wanted to ask it because in case there are still options to where they can feel like they reasonably comply but also save the ratepayers, would that still be an option available to them?

MS. GERVASI: Yes, Commissioner. If there is another means of recovery that the company comes up with and wants the Commission to consider, there is no reason why that couldn't happen.

MR. HORTON: Madam Chairman, may I --

CHAIRMAN EDGAR: Mr. Horton.

MR. HORTON: Thank you.

First of all, I think the effect of what Mr. Beck is proposing has been readily identified, and that is that we would eat those expenses. We are looking at having to put in plans that require to comply with the Commission's orders, but we are not receiving any revenue to do that. That's our concern. We are already below our rate of return, we have been, and that is the issue. If we put the plans in, if we have the revenue to go with that, that's fine.

We have proposed some other alternatives in our petition for the limited proceeding. One is simply to defer implementation of the initiatives. I know that's not as palatable to some as it might be, but to defer implementation

of the initiatives. We would, of course, continue to do what we are currently doing, and if we can do any more, we will, within our ability to do so. But that's an alternative.

The other is to use some of our current storm reserve to pay some of those costs, and that's mentioned in staff's recommendation, as well. But the fact is that we are being required to implement something that is costing the company some money that we just do not have right now, and we are looking for relief. That's why we asked for the limited proceeding to get the relief.

Thank you.

CHAIRMAN EDGAR: Thank you, Mr. Horton.

Mr. Beck, could you speak to that?

MR. BECK: Certainly.

I think one of the issues that really underlies a lot of this is the issue of regulatory lag. Regulatory lag cuts both ways in many occasions. When companies earn in excess of an allowed rate of return, that it very frequently takes six to nine months before the parties or the Commission can do anything about it. They have to overearn, or a company would have to overearn for some time, would have to be reported, which usually includes a delay of two to three months, and then action has to be taken. So when the company is overearning there is -- I would say six to nine months, even a year's worth of delay before action is taken to capture that.

Now, in this case you have it cutting the opposite way, which cuts against the company, that there are expenses that they are incurring and they want to raise their rates to do it. And there is a process that's followed for a company to address that. One is a rate case. The company is doing that. They have committed they are going to file one in September. There is interim rates, and the company has said they are going to seek interim rates as well. So they are taking all of what are the normal regulatory tools available to a company to pursue that.

Now, it's up to the company to file those things, it's not anyone else's burden of going forward with that. The company decides how they are going to do this and when they are going to file. They could have filed their rate case six months ago. I'm not suggesting they should have done that, I wouldn't have liked it if they had done that, but the point is it is up to the company to do that. And they are pursuing all the items that are out there. You know, sooner or later the pot is going to get right, because they are going to seek interim rates and final rates.

So this is regulatory lag, and it simply cuts both ways. Sometimes the companies benefit from regulatory lag, sometimes they don't. In this one they don't. And I think it should cut both ways. You should simply deny this petition and let them go forward with their rate case and decide the issues

as they come up in that case.

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CHAIRMAN EDGAR: Commissioner Argenziano, I think you had a question earlier.

COMMISSIONER ARGENZIANO: Yes, and it goes to the point that Mr. Beck just made. Staff seems to be recommending that not the current tree trimming and storm hardiness be deferred, but additional that was put on by the Commission.

And my question to Mr. Beck was that I didn't hear him saying that they should not recover those costs. And I believe what he just said was that they can recover those costs in their upcoming rate cases, and I think that is what he just said, and I just wanted to confirm that.

CHAIRMAN EDGAR: Mr. Beck.

MR. BECK: Certainly, Commissioner. They are going to request that, and I'm very positive about the steps the Commission is taking to increase the storm strengthening measures that the companies have to take, and one of them is tree trimming. In the case it will certainly be an issue whether the company is implementing it in a prudent way and whether their estimated expenses are reasonable estimates of those expenses. I think all of those issues are up for grabs. But the fact that they are doing the tree trimming and complying with Commission orders, of course, they will seek that in the rate case, and we wouldn't -- we are not going to oppose the company implementing the procedures that the

1 Commission has required. We may take issue with the level of 2 costs. 3 COMMISSIONER ARGENZIANO: Got you. Thank you. 4 CHAIRMAN EDGAR: Mr. Horton, I know you wanted an additional response. 5 6 MR. HORTON: If I may. 7 CHAIRMAN EDGAR: You may. 8 MR. HORTON: Thank you. 9 First of all, we did file a petition for limited 10 proceeding last year to seek to get the revenues that would 11 allow us to proceed with that, so we followed that. Mr. Beck 12 spoke to the regulatory lag and overearnings, and in 13 overearnings proceedings I have been involved with, the company has refunded any overearnings that have accrued. So it's not a 14 15 matter of them getting to keep anything. Money is refunded. It doesn't work the same way. If we are required to proceed 16 right now, this is money that we will not recover and that's 17 the issue. 18 COMMISSIONER ARGENZIANO: Madam Chair. 19 20 CHAIRMAN EDGAR: Commissioner Argenziano. 21 COMMISSIONER ARGENZIANO: I thought I just heard the 22 opposite, that you would be able to recover that in upcoming 23 rate cases.

CHAIRMAN EDGAR: Mr. Horton.

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MR. HORTON: If they approve staff's -- if you

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approve staff's recommendation, yes; but not if you accept Mr. Beck's recommendation, no.

COMMISSIONER ARGENZIANO: So then, Madam Chair, if I may.

CHAIRMAN EDGAR: Yes.

 $\label{eq:commissioner} \mbox{COMMISSIONER ARGENZIANO:} \quad \mbox{Mr. Beck, the question} \\ \mbox{falls again to you.}$

Are you saying that the company should not be able to recover the costa that the Commission has -- the issues that the Commission has asked them to do?

MR. BECK: I'm saying they should be able to recover that on a going-forward basis in accordance with the procedures that any company can recover. The effect of that will be there will be a time period where they will have to cover the expenses right now out of their current earnings. So there will be a time lag before they can do it. And what I'm saying is that cuts both ways at different times.

When a company is overearning -- I don't agree with Mr. Horton that when a company is overearning the refunds don't come to customers until regulatory action is taken to capture that. And oftentimes that can be six, nine, or even twelve months before that happens. In this case there will be a time lag before the company can recover the increased expenses of the increment for additional storm hardening procedures. And it is just cutting the same way as an overearnings one, except

this time it cuts against the company. But they will catch up with that. They will catch up with it in the rate case, which they have already said they are filing.

COMMISSIONER ARGENZIANO: Thank you.

CHAIRMAN EDGAR: Commissioner McMurrian.

COMMISSIONER McMURRIAN: This is for Mr. Beck.

I guess, Mr. Beck, I understand what you are talking about regulatory lag, but the company did file in October of '06. So I guess if they were just sitting there and waiting to file MFRs in September of this year, I guess I would be more inclined to agree with you.

MR. BECK: Well, it is their choice, what they -- I understand that. But it is their choice what they file. And filing for a single issue, I think there is always risk with that. You know, they are singling out what is otherwise a normal operating cost. I mean, tree trimming is something that electric companies do. The Commission has increased the level of tree trimming, and I think properly so. I mean, I'm in favor of the actions the Commission has taken. But that is just a normal operating expense of an electric company, and the regulatory procedures to deal with that, in my mind, are a rate case, which they are doing. It is the time period, I understand, that is at issue in this case.

COMMISSIONER McMURRIAN: One more question for the company.

CHAIRMAN EDGAR: Commissioner McMurrian.

commissioner McMurrian: I think the question I asked earlier, perhaps I wasn't clear about what I was asking, so I will just ask the company this time. Did your company consider alternative methods to comply with the Commission's order? I'm not talking about alternative methods for recovery. I'm talking about alternative methods to comply with the tree trimming and other requirements that the Commission laid out, and how did that -- because, of course, we gave that opportunity to any company, and I don't believe we ever heard an alternative proposed from your company.

MR. CUTSHAW: On two of the initiatives, the pole inspection program and also the vegetation management, initially we did file for a reduced level of both. We initially had filed a request to trim the feeders every three years and the laterals on a five-year amount. We were also -- on the pole inspections, on the CCA poles that were less than ten years old, we were not going to do the excavation or inspection of those based on past performance.

The challenge we had was providing data that showed that these things were not needed. Unfortunately, we were not able to come up with the data that showed a brand new -- or a ten-year-old CCA pole did not really need to be inspected. And we were not able to provide the reliability data to say that on a distribution lateral that the trim cycle could be every five

years. So based on the fact that we did not have substantial data to prove that, we backed off and went with the staff recommendation on the three-year cycle and the pole inspection program. So we were not able to provide proof, so that is where we are at today.

COMMISSIONER ARGENZIANO: Madam Chair.

CHAIRMAN EDGAR: Just a moment. Commissioner McMurrian had a follow-up, and then I will recognize you.

COMMISSIONER ARGENZIANO: Sure.

CHAIRMAN EDGAR: Commissioner McMurrian.

COMMISSIONER McMURRIAN: Thank you.

I guess now going forward to what you will be proposing in the base rate case, do you now have better data-gathering techniques to perhaps look at whether there might be some other alternative for complying with the Commission's order now? I realize we have passed that point, but in my mind you have an obligation to continue to look at the most cost-effective way to comply with those orders, and if you come up with some better way to do it that has less expense to the ratepayers, I think -- at least I would like to hear it.

So I'm asking are you continuing to look at perhaps a better way, a more cost-effective way of complying with that order in the future for those costs that you will being asking for recovery?

MR. CUTSHAW: Unfortunately, we don't really have the

data to say that without a doubt the ten-year-old CCA poles don't need to be inspected. One of the reasons -- because of that, we have not started that inspection process. If we had started the inspection process and had actually tested a certain amount of poles, we could use that data to say these poles historically are in good condition, we don't need to inspect those.

If we had increased our tree trimming to the level that we are talking about, we would have better data on trimming the laterals. We are not on the tree trimming to a three-year trim cycle. We are probably a four-and-a-half to five-year trim cycle based on what was approved in the last rate case. So we really don't have that data. We have not stepped off into the arena to start doing these things to collect the data. So, unfortunately, we still do not have that data to prove that.

CHAIRMAN EDGAR: Commissioner Argenziano.

COMMISSIONER ARGENZIANO: Yes

Two questions, and one is to the data that I hear the utility saying that they just weren't able to compile. Has anyone else compiled that? Do we know that maybe some of these things don't need to be inspected as frequently as -- I hate to think that they were doing things that were costing more if it wasn't really necessary, even though I think storm hardiness is absolutely a necessity.

And part two, can either Mr. Beck or our staff indicate to me what the negatives would be besides the obvious ones of allowing the utility to use the storm reserve?

MR. McNULTY: Commissioner, addressing your first question. This is Bill McNulty with staff. We did review the plans that were filed by the other utilities related to CCA poles, and several of the utilities were also concerned about whether or not that type of pole at certain age requirements, say 15 years of age or younger, or 12 years of age or younger, or 20 years of age or younger, whether or not that class of poles actually needed to be inspected, or if their failure rate was so low as not gain any benefit from that.

And from our review of that, we determined that the CCA poles should be inspected, but that we -- along the lines of what the other poles were required to be inspected on the same time frame which would be, or cycle, if you will, 12 and a half percent a year or all poles once every eight years.

18 However --

COMMISSIONER ARGENZIANO: Is that based on a failure rate or what was the basis?

MR. McNULTY: Well, we are in, I think, a period of testing. The various utilities have indicated that they are going to go forward and they are going to collect the data on the CCA poles now. And so that information is being collected for the purpose of determining whether or not they, indeed, do

have a much lower failure rate, which would obviate the need for having to inspect that class of poles on that frequent a schedule.

COMMISSIONER ARGENZIANO: Okay.

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MR. McNULTY: So, that information is being collected.

COMMISSIONER ARGENZIANO: Okay.

MR. BECK: Commissioner Argenziano, I will try to part two.

I think if you went with the reserve, that the bottom line effect is essentially the same as what the staff is recommending, it is just a different way of getting there. So that if you charge the reserve, it would defer those costs in a different way to be collected in the future from customers. I think the effect is about the same.

COMMISSIONER ARGENZIANO: Thank you.

CHAIRMAN EDGAR: Commissioners, are there further questions?

Let me ask this to our staff. The staff recommendation is to temporarily defer with interest the cost of compliance and, again, as I asked and we spoke about a few moments ago, we don't know exactly the amount that would go into that deference, but can you speak to me about a slight modification there which would be temporarily deferring those costs, but yet with the direction to the utility to move

forward as we have directed all utilities to do, but to not allow the interest, realizing that during the rate case I would expect there will be some rate case expense that will be brought forward as part of that.

MR. SLEMKEWICZ: We could do that. Normally, if we ask them or direct them to defer something, we would normally give them interest. Sometimes we -- I'm not sure we have done that in every case. I can't cite one, not one comes to mind. But for the company, the alternative would be to have to expense that. So I think if you deferred it without interest that is still better than directing them to expense it currently.

CHAIRMAN EDGAR: If the amounts, whatever they would ultimately be, were to be approved to come out of the storm reserve, which, by the way, I'm not recommending, but just for the purposes of discussion, would that be an expansion of the use of the storm reserve prior to what it has been to date?

MR. SLEMKEWICZ: Yes, I believe it would. And it would permanently decrease the amount of the storm reserve so that they would have less funds available if they actually had a storm.

CHAIRMAN EDGAR: And I know that it is the first week of June.

Commissioners, further questions or further discussion at this point? Okay.

Commissioners, is there a motion?

Commissioner McMurrian.

COMMISSIONER McMURRIAN: I'll try it. Just a note for Mr. Beck.

Mr. Beck, I'm concerned about the same things you have raised, but I feel most comfortable, I think, with the staff recommendation as proposed here.

Chairman, your proposal about the interest I just hadn't thought about, but I definitely wanted to discuss that further. But I'm comfortable with some form of the staff recommendation, just because I believe that in this case it is because of a Commission initiative that was started, and the company did come forward at the end of last year with a limited proceeding. I realize that, perhaps, they should have come forward with a full rate case at that point, maybe that was the best way to do it, but I believe that that is for me the most fair way to proceed at this point. But with respect to the interest, perhaps I would like to hear more from you and other Commissioners about that proposal.

CHAIRMAN EDGAR: Commissioner McMurrian, thank you.

I recognize that it may not be a perfect option. I'm not sure that there is a perfect option with what we have before us, and I recognize that as a Commission, both as Commissioners and as staff, the utilities and all the consumers, we are learning as we continue to move through the

experiences and preparation that we have in reaction to the prior storms and in preparation for any future storms. And we have said before that we expect it to be an iterative process and to continue to learn from the experiences and continue to evaluate and make adjustments. I also recognize that FPUC is, you know, situated somewhat differently than the larger IOUs.

You know, the interest is probably -- I wouldn't expect it to be a large amount, obviously. I don't think we can put a dollar figure on it. Again, it is not a perfect option, but it is just a suggestion as a way to try to address a number of the concerns that have been raised, and in recognition of the financial issues that the Commission, excuse me, that the company has brought before us.

Commissioner McMurrian.

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COMMISSIONER McMURRIAN: I guess with that, I will move the staff recommendation with the modification that we don't include the interest at the commercial paper rate. I believe the rest of the recommendation as it stands would be accurate. So it would be a move staff recommendation on Issue 1 with the change of removing the interest at the commercial paper rate, and on Issue 2 --

CHAIRMAN EDGAR: Which is a close the docket.

COMMISSIONER McMURRIAN: Close the docket. So I would move staff as modified.

CHAIRMAN EDGAR: Thank you, Commissioner McMurrian.

Commissioners, is there discussion, a question, is 1 2 there is a second? Commissioners? 3 4 Okay. The motion dies for lack of a second. 5 Commissioners, is there an alternative motion? 6 COMMISSIONER CARTER: I move to deny staff's motion 7 on this issue. COMMISSIONER ARGENZIANO: Second. 8 9 CHAIRMAN EDGAR: Okay. Then let's look to staff for 10 a moment as to basically where that would leave us. Ms. Gervasi, we will start with you. 11 12 MS. GERVASI: I think, like Mr. Devlin said, where 13 that leaves us is the company is required by Commission order to begin implementing ten storm initiatives and they are 14 15 underearning now. You might want to think about whether or not it would be appropriate to recede from the requirement that the 16 company begin those initiatives until after the rate case. 17 CHAIRMAN EDGAR: I don't think that was contained in 18 the motion. 19 20 COMMISSIONER CARTER: No, it was not. If I may be 21 heard. 22 CHAIRMAN EDGAR: Commissioner Carter. 23 COMMISSIONER CARTER: That was not contained within 24 the motion. Secondly, there is discussion that other companies

have come in and provided an opportunity to utilize the options

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1	that were available to them, but this company chose not to do
2	that. So the motion is as it is.
3	CHAIRMAN EDGAR: Thank you, Commissioner Carter.
4	Commissioners, any further discussion? Okay.
5	Seeing none. We have a motion, we have a second, we
6	have had full discussion. All in favor of the motion say aye.
7	COMMISSIONER ARGENZIANO: Aye.
8	COMMISSIONER CARTER: Aye.
9	CHAIRMAN EDGAR: All opposed?
10	No.
11	Motion fails 2-to-3; 3-to-2, however you choose to
12	add that up. The motion fails.
13	Okay. Commissioners, we have had two approaches go
14	down in flames. Is there a third?
15	Commissioner Skop, do you have a comment?
16	COMMISSIONER SKOP: Yes, Madam Chair.
17	With respect to whether the motion passed or failed,
18	I believe the vote was 3-2 in favor of the motion.
19	CHAIRMAN EDGAR: I heard you say no.
20	COMMISSIONER SKOP: Correct, but I believe
21	Commissioner Argenziano said yes, Commissioner Carter said yes,
22	and did you say yes?
23	CHAIRMAN EDGAR: No, I did not.
24	COMMISSIONER SKOP: I stand corrected. Thank you.
25	CHAIRMAN EDGAR: Okay.

Commissioners, we have had a motion fail for lack of 1 a second. We have had a motion fail on a two-to-three vote. 2 3 And is there a third? 4 COMMISSIONER CARTER: Madam Chair. 5 CHAIRMAN EDGAR: Commissioner Carter. COMMISSIONER CARTER: I recommend we send this issue 6 7 back to staff for further recommendations. 8 CHAIRMAN EDGAR: And I'm seeing some nods from our 9 staff. Let me verify my thinking on this, which is I am not 10 aware of a statutory or rule deadline, or time clock, or any of those sorts of things that would prohibit us from looking to 11 our staff for further analysis. Is that the case? 12 MS. GERVASI: Yes, ma'am, that's correct. 13 14 CHAIRMAN EDGAR: Okay. Commissioners, further discussion? No further 15 discussion. 16 17 Okay. Commissioner Carter, then in my role as sitting Chairman, I will take your suggestion and ask that we 18 defer this item administratively with the understanding that 19 20 our staff will continue to work with OPC and with the utility, 21 taking into account the discussion and concerns that have been raised, and we will look forward to seeing you all back and

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future.

having further discussion on this item sometime in the near

1	STATE OF FLORIDA)
2	: CERTIFICATE OF REPORTER
3	COUNTY OF LEON)
4	
5	I, JANE FAUROT, RPR, Chief, Hearing Reporter Services Section, FPSC Division of Commission Clerk, do hereby certify that the foregoing proceeding was heard at the time and place
6	herein stated.
7	IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been
8	transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said
9	proceedings.
10	I FURTHER CERTIFY that I am not a relative, employee attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in
11	
12	the action.
13	DATED THIS 11th day of June, 2007.
14	Ca. Sa. A
15	JANE FAUROT, RPR
16	Official FPSC Hearings Reporter (850) 413-6732
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