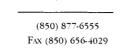
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July 23, 2007

ROBERT M. C. ROSE, (1924-2006)

Ann Cole, Commission Clerk Office of Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

RE: Docket No. 070109-WS, Application for Amendment of Certificates 611-W and 527-S to Extend Water and Wastewater Service Area to Include Certain Land in Charlotte County

Our File No.: 41069.03

Dear Ms. Cole:

Enclosed for filing in the above-referenced docket is the original and fifteen (15) copies of the Notice of Filing of the Prefiled Direct Testimony of Allen B. Fisher, on behalf of Sun River Utilities, Inc.

Should you have any questions regarding this filing, please do not hesitate to give

0115	me	a call.	
CMP			
сом		Yery truly yours,	
CTR /	undidor :		
ECR	attached).	ROBERT C. BRANNAN	
GCL _/		/ For the Firm	
OPC			
RCA	Enc	Enclosures	
SCR	Cc:	A. A. Reeves, Vice President (w/enclosures - via U.S. Mail)	
SGA	ajan jung jid	Martin S. Friedman, Esquire (w/enclosures – via U.S. Mail) Martha Young Burton, Assistant County Attorney (via facsimile) (w/enclosures –	
SEC		via U.S. Mail)	
ОТН		Ralph Jaeger, Esquire (w/enclosures - via hand delivery)	

DOCUMENT NUMBER-CATE

06248 JUL 23 5

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

ORIGINAL

IN RE: Application of

SUN RIVER UTILITIES, INC.

formerly known as MSM UTILITIES, LLC, for Amendment of Certificates 611-W and 527-S to Extend Water and Wastewater Service Areas to Include Certain Land in Charlotte County, Florida.

Docket No. 070109-WS

NOTICE OF FILING

SUN RIVER UTILITIES, INC., (f/k/a MSM UTILITIES, LLC), by and through its undersigned attorneys, hereby gives notice of filing in the above-referenced docket the Prefiled Direct Testimony of Allen B. Fisher, on behalf of Sun River Utilities, Inc.

Respectfully submitted on this 23rd day of July, 2007, by:

ROSE, SUNDSTROM & BENTLEY, LLP 2548 Blairstone Pines Drive

Tallahassee, FL 32301

PHONE: (850) 877-6555 FACSIMILE: (850) 656-4029

MARTIN S. FRIEDMAN ROBERT C. BRANNAN

For the Firm

DOCUMENT NUMBER - DATE

06248 JUL 23 5

EDEC-COMMISSION CLERK

CERTIFICATE OF SERVICE DOCKET NO.: 070109-WS

I HEREBY CERTIFY that a true and correct copy of the foregoing has been

furnished by U.S. Mail this 23rd day of July, 2007, to the following:

Martha Young Burton, Assistant County Attorney Charlotte County Attorney's Office 18500 Murdock Circle Port Charlotte, FL 33948-1094

Ralph Jaeger, Esquire OFFICE OF GENERAL COUNSEL Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

MARTIN S. FRIEDMAN

ROBERT C. BRANNAN

For the Firm

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DIRECT TESTIMONY OF ALLEN B. FISHER

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

SUN RIVER UTILITIES, INC.

DOCKET NO. 070109-WS

- Please state your name and professional address. 5 Q.
 - Allen B. Fisher, Senior Vice President

SunTrust Bank, 777 Brickell Avenue, Miami, FL 33131

ORIGINAL

- Have you been asked by Sun River Utilities, Inc. provide testimony and assist in the preparation exhibits in this proceeding?
- Yes. Α. 11
- What is the purpose of this testimony? 12
- To assist in demonstrating Sun River Utilities' financial 13 capabilities and access to financing through its parent 14 and grandparent corporations. 15
 - Who are Sun River Utilities' parent and grandparent corporations?
- Sun River Utilities is a wholly owned subsidiary of North 18 Fort Myers Utility, Inc. North Fort Myers Utility, Inc. 19 wholly owned subsidiary of Old Bridge Park 20 Corporation, a Florida corporation. 21
- Please describe your professional relationship with Old 22 Bridge Park Corporation and North Fort Myers Utility. 23
- I am a Senior Vice President of SunTrust Banks, Inc. and 24 the relationship manger to the Schenkman Family and its 25

related entities. I coordinate all of the SunTrust financial services provided to them, personally and to the various family owned entities. This includes investment management, banking, credit and capital markets services to North Ft Myers utility, its parent and of course Sun River. I have been with SunTrust almost six years and during that time we have experienced a successful and mutually beneficial financial services relationship. Prior to 2001, I provided investment advisory services beginning in 1996 and prior to that acted as a tax adviser.

Q. Please describe Old Bridge Park Corporation.

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Old Bridge Park Corporation is currently a holding company. It was created as the idea of an entrepreneur, Jack Schenkman. It began as first class, high end manufactured home community and then added package wastewater treatment plant service the to resident's needs. Subsequently, due to local needs outside the community, North Fort Myers Utility was formed to build a wastewater treatment plant large enough to serve a specifically granted franchise area in and underserved part of Lee County. In recent history the residents of the community banded together and purchased Old Bridge Park, the community, from Old Bridge Park Corporation then became holding a Corporation. The

- company, owning among others entities, North Fort Myers Utility.
- Q. Please briefly describe the financial strength of Old Bridge Park Corporation.
- A. As of December 31, 2006, Old Bridge Park Corporation and its subsidiary Old Bridge Park, LLC had total assets of \$84,467,521 and retained earnings of \$15,715,890.
- Q. Please describe North Fort Myers Utility, Inc.
 - North Fort Myers Utility is a regulated public utility with approximately 30 years experience in the water and wastewater industry. North Fort Myers Utility started as a small wastewater treatment facility for a mobile home community and has since grown to one of the largest privately owned utility systems in the State of Florida. NFMU currently owns and operates a wastewater collection, transmission, treatment, and effluent disposal system, supply, treatment, transmission, and water distribution system serving approximately 20,000 wastewater equivalent residential connections in North The utility has entered into Myers, Florida. contracts that will double its customer base in the next few years.
- Q. Please briefly discuss the financial status of North Fort Myers Utility.

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- A. For the year ended December 31, 2006, North Fort Myers Utility had total assets in excess of \$44,000,000. North Fort Myers Utility's revenues are more than sufficient to satisfy its outstanding obligations.
- Q. How has North Fort Myers Utility financed its growth?
- A. The utility has financed much of its growth through the issuance of utility system revenue bonds through the Lee County Industrial Development Authority. North Fort Myers Utility had \$30,125,000 in industrial revenue bonds issued and outstanding as of December 31, 2006.
- Q. Has SunTrust been involved in the financing of North Fort Myers Utility's operations?
- 13 | A. Yes.

- 14 Q. In what capacity?
 - . SunTrust has enjoyed a long and favorable relationship with NFMU. SunTrust has acted as the Trustee in several of the bond issues. In fact, SunTrust has structured NFMU's bond issues so that the actual bond payments are made by SunTrust Bank in response to requisitions. NFMU, then reimburses SunTrust for the stated bond payments. Moreover, SunTrust has further guaranteed the bonded indebtedness of NFMU by the posting of a direct pay Letter of Credit on NFMU's behalf. Throughout our relationship, North Fort Myers Utility has never missed nor been late on a bond payment.

Q. Is it your opinion that North Fort Myers Utility's financial backing will be an asset to the growth and development of Sun River?

- A. Yes. North Fort Myers Utility, as the parent entity, has a favorable and successful history as an efficiently and effectively operated utility both financially and operationally. It is anticipated that the same approach will apply to the operations and finances of Sun River.
- Q. Would you expect that SunTrust would anticipate developing a relationship with Sun River similar to the one enjoyed with North Fort Myers Utility?
- A. Yes. While every financing must be judged on its own merits, based on the successful track record of the Schenkman family and Sun River's parent corporations SunTrust wants to participate and aid in the growth and development of Sun River Utilities.
- Q. Is there anything else you want to add?
- A. I have advised and worked with the owners and managers of North Fort Myers Utility and its parent entity in several capacities since 1984. First, I was the tax advisor and relationship partner while a practicing CPA for the Family and its entities until 1995. As stated previously, I continue to advise and provide investment management, banking, credit and capital markets services to North Ft Myers Utility, its parent and of course Sun River in my

role as the relationship manager representing SunTrust Banks, Inc.

In my years of experience with the Owners and Managers of Sun River and its related entities, They have always exhibited the desire, tenacity and skill necessary to provide best of quality of service and invest that which in necessary: time, capital and experience in all their business endeavors.