

State of Florida



# Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850

**-M-E-M-O-R-A-N-D-U-M-**

050257

**DATE:** February 2008 Notification  
**TO:** To Whom It May Concern  
**FROM:** Ann Cole, Commission Clerk - PSC, Office of Commission Clerk  
**RE:** Update of Commission Records

FPSC, CLK - CORRESPONDENCE
<input type="checkbox"/> Administrative <input checked="" type="checkbox"/> Partial <input type="checkbox"/> Consumer
DOCUMENT NO. 09874-07
DISTRIBUTION:

The Office of Commission Clerk is pleased to announce that we are now able to electronically serve documents via email. If a correct email address is unavailable, an attempt is automatically made to fax the document. If both the email address and the fax number are unavailable, the document will be served via U.S. mail.

It has come to my attention that a recent attempt to email and/or fax information to you was unsuccessful. The information, as we have it, is being provided for your review. If there is a request to update the information on the Master Commission Directory, such changes should be submitted by an official company representative on a Change of Information on Regulated Utility form, which is available from the Commission's Website at [www.floridapsc.com](http://www.floridapsc.com), under Utility Regulation. Updates to the Commission's records should be emailed to the Clerk's Office at [clerk@psc.state.fl.us](mailto:clerk@psc.state.fl.us), faxed to 850-413-7118, or mailed to the address provided on this memorandum.

It is hoped that by updating our records, future documents will be provided to you expeditiously. If you have any questions, please feel free to contact me at 850-413-6770.

Enclosure  
AC/kmp

*Done  
03/05/08  
kmp*

08 MAR -5 AM 7: 27  
CAPITAL CIRCLE OFFICE CENTER

RECEIVED--FPSC  
08 MAR -5 AM 10: 33  
COMMISSION CLERK

**FLORIDA PUBLIC SERVICE COMMISSION  
CASE MANAGEMENT SYSTEM  
PARTY OF RECORD FOR DOCKET 050257-TL**

FIELD	VALUE
Official Party of Record	Yes
MCD Group	No
Company Code	
Name of Party	Broad and Cassel Law Firm
Attention	Douglas Starcher
Address Line 1	390 North Orange Avenue, Suite 1100
Address Line 2	
City	Orlando
State	FL
Zip Code	32801-4961
Phone 1	407-839-4208
Phone 2	
Fax	407-650-0943
Email Address	dstarcher@bradandcassel.com <i>dstarcher@bradandcassel.com</i>
Alphabetize By	BROAD AND CASSEL LAW FIRM
Represents	Greater Orlando Aviation Authority
Represented By	
Counties	
Added	04/18/2007   10:46 a.m.   Kimberley Pena
Last Modified	09/14/2007   1:39 p.m.   Ruth Nettles

**Dorothy Menasco**

**From:** Filings@psc.state.fl.us  
**Sent:** Wednesday, August 08, 2007 11:49 AM  
**To:** 'kgriffin@miamidade.gov'  
**Cc:** Kimberley Pena; Ruth Nettles; Matilda Sanders  
**Subject:** FW: Miami-Dade County's Direct Brief - Docket No. 050257-TL  
**Attachments:** Miami-Dade County's Direct Brief Docket No 050257TL.pdf

FPSC, CLK - CORRESPONDENCE		
<input type="checkbox"/> Administrative	<input checked="" type="checkbox"/> Parties	<input type="checkbox"/> Consumer
DOCUMENT NO. 09874-07		
DISTRIBUTION: None		

Ms. Griffin,

The attached e-filing does not meet the Commission's e-filing requirements. Please review those requirements at the FPSC website:

<http://www.psc.state.fl.us/dockets/e-filings/>

Specifically:

- All documents filed electronically must be capable of being printed as paper documents without loss of content or appearance. (When printed, your document does not fit on an 8 1/2" x 11" page properly.)
- Any cover letter or certificate of service must be included in the electronic document to which it relates, and shall not be submitted as a separate attachment to the e-mail. (Your cover letter appears to be on the e-filing cover page)
- The e-mail message to which the document is attached shall include the following information, in the order listed: (This refers to the information required on the e-filing cover page)
  - a. The full name, address, telephone number, and e-mail address of the person responsible for the electronic filing,
  - b. The docket number and title if filed in an existing docket,
  - c. The name of the party on whose behalf the document is filed,
  - d. The total number of pages in each attached document., and
  - e. A brief but complete description of each attached document.
- If a document is filed electronically, no paper copies are required to be filed. (Your message below advises a hard copy is being send via Federal Express. If you intend to e-file this document, the copy that is coming by Federal Express will be considered a duplicate and will not be accepted for filing. If, however, you want the Fed Ex'd copy to be the actual filing, you do not need to send it to us by way of an e-filing.)

Feel free to call if you have any further questions.

*Dorothy Menasco*  
 FPSC  
 Office of Commission Clerk  
 850-413-6330  
 dmenasco@psc.state.fl.us

**From:** Griffin, Kecia (CAO) [mailto:KGRIFFIN@miamidade.gov]  
**Sent:** Wednesday, August 08, 2007 10:51 AM

8/8/2007

**To:** Filings@psc.state.fl.us

**Cc:** Hope, David (CAO); Cynji Lee (Aviation); Wood, Roy (CAO); Martin B. Goldberg; Sharon Liebman; James Meza; Jean.Kiddoo@bingham.com; Danielle C. Burt

**Subject:** Miami-Dade County's Direct Brief - Docket No. 050257-TL

August 8, 2007

Mrs. Blanca S. Bayó  
Director, Division of the Commission Clerk  
and Administrative Services  
Florida Public Service Commission  
2540 Shumard Oak Boulevard

**Re: Complaint by BellSouth Telecommunication, Inc., Regarding  
the Operation of a Telecommunication Company by Miami-Dade  
County in Violation of Florida Statutes and Commission Rules  
(Docket No. 050257)**

Dear Mrs. Bayó:

Attached is the Electronic Filing and one (1) original and seven (7) copies of Miami-Dade County's Direct Brief was sent Federal Express. Copies have been served to the parties shown on the brief's Certificate of Service.

s/David Stephen Hope  
Assistant County Attorney

DSH/kg

cc: All Parties of Record  
Cynji Lee  
Roy Wood

8/8/2007

**Kimberley Pena**

050257

**From:** Kimberley Pena  
**Sent:** Friday, February 23, 2007 9:26 AM  
**To:** Nancy Sims  
**Cc:** Meza, James; Hendrix, Jerry D; Nonnye Grant; Hong Wang; Ann Cole  
**Subject:** RE: Mailing Name for d/b/a (BellSouth/AT&T)

Per this e-mail, we will do so. Thank you.

Nonnye, FYI.

---

**From:** Sims, Nancy H [mailto:Nancy.Sims@bellsouth.com]  
**Sent:** Thursday, February 22, 2007 5:17 PM  
**To:** Kimberley Pena  
**Cc:** Meza, James; Hendrix, Jerry D  
**Subject:** Mailing Name for d/b/a (BellSouth/AT&T)

Kim,  
As discussed, please use the d/b/a of "AT&T Florida" as the mailing name for BellSouth Telecommunications, Inc. The d/b/a of "AT&T Florida" and the d/b/a of "AT&T Southeast" were both approved by FPSC Order No. PSC-07-0114-FOF-TP, but for correspondence purposes in Florida, the "AT&T Florida" d/b/a should be used.

If you have any questions, please let me know.

Thank you,  
Nancy Sims  
(850)577-5555  
Director Regulatory Relations - Florida

\*\*\*\*\*

The information transmitted is intended only for the person or entity to which it is addressed and may contain confidential, proprietary, and/or privileged material. Any review, retransmission, dissemination or other use of, or taking of any action in reliance upon this information by persons or entities other than the intended recipient is prohibited. If you received this in error, please contact the sender and delete the material from all computers. GA625

*Done  
02/26/07  
Kimberley*

050257-TL

# FAX

**Date** November 6, 2006

---

**Number of pages including cover sheet** -3-

**TO:** Commission Clerk  
Public Service Commission

**FROM:** Bryan D. Ruff  
Associate General Counsel  
Hillsborough County  
Aviation Authority

**Fax No.** 813-875-6670  
**Phone No.** 813-801-6055

*Phone*  
**FAX NO.** (850) 413-6770  
*FAX*  
**Phone No.** (850) 413-7118

RECEIVED  
 NOV 6 2006  
 11:12:12  
 COMMISSION  
 CLERK

**CC:**

**REMARKS:**     Urgent     For filing     Reply ASAP     Please Comment

Dear Commission Clerk:

Attached for filing is a Motion for Substitution of Counsel in the case *BellSouth Telecommunications, Inc. against Miami-Dade County*. Please fax me the file-stamped copy at 813-875-6670.

Thank you, Bryan D. Ruff, (813) 870-8771.



**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**In re: Complaint by BellSouth Telecommuni-  
cations, Inc. Regarding The Operation  
Of a Telecommunications Company  
by Miami-Dade County in Violation of  
Florida Statutes and Commission Rules**

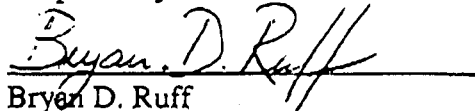
---

**DOCKET NO. 050257-TL****MOTION FOR SUBSTITUTION OF ATTORNEY**

COMES NOW the Tampa International Airport, and requests that Bryan D. Ruff, Associate General Counsel of the Hillsborough County Aviation Authority, be substituted as counsel of record for the Interested Persons, TAMPA INTERNATIONAL AIRPORT, in the place and instead of Sandra M. Piccirilli, P.E., former Associate General Counsel of the Hillsborough County Aviation Authority.

Dated this 6<sup>th</sup> day of November, 2006.

Respectfully submitted,



Bryan D. Ruff  
Florida Bar No. 0505838  
Hillsborough County Aviation Authority  
P.O. Box 22287  
Tampa, FL 33622  
Telephone: (813) 801-6055  
Facsimile: (813) 870-6670

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**In re: Complaint by BellSouth Telecommuni-  
cations, Inc. Regarding The Operation  
Of a Telecommunications Company  
by Miami-Dade County in Violation of  
Florida Statutes and Commission Rules**

**DOCKET NO. 050257-TL**

---

**ORDER FOR SUBSTITUTION OF COUNSEL**

THIS CAUSE having come before the Court upon the foregoing Motion for Substitution of Counsel, and the Court being fully advised in the premises,

It is, therefore,

ORDERED by Commissioner Matthew M. Carter II, as Prehearing Officer, that Bryan D. Ruff, Associate General Counsel of the Tampa International Airport, Hillsborough County Aviation Authority, be and is hereby counsel of record for the Interested Persons, TAMPA INTERNATIONAL AIRPORT, HILLSBOROUGH COUNTY AVIATION AUTHORITY.

By ORDER of Commissioner Matthew M. Carter II, as Prehearing Officer, this \_\_\_\_\_ day of November, 2006.

---

**MATTHEW M. CARTER II**  
Commissioner and Prehearing Officer

Confirmed copies to:

Bryan D. Ruff, Esquire  
Tampa International Airport, HCAA  
James Meza III, General Counsel – Florida  
BellSouth Telecommunications, Inc.  
Martin B. Goldberg, Esquire  
Lash Law Firm  
Murray A. Greenberg, Esquire  
Miami-Dade County Attorneys Office  
Jean L. Kiddoo, Esquire  
Swidler & Berlin Law Firm  
Adam Teitzman, Staff Counsel  
Florida Public Service Commission  
M. Stephen Turner, P.A.  
Broad and Cassel



050257-TL

# FAX

**Date** *November 6, 2006*

**Number of pages including cover sheet** -3-

**TO:** *Commission Clerk  
Public Service Commission*

**FROM:** *Bryan D. Ruff  
Associate General Counsel  
Hillsborough County  
Aviation Authority*  
**Fax No.** *813-875-6670*  
**Phone No.** *813-801-6055*

**FAX NO.** *(850) 413-6770*

**Phone No.** *(850) 413-7118*

**CC:**

RECEIVED  
NOV 6 2006  
COMMISSION  
CLERK

**REMARKS:**     *Urgent*         *For filing*         *Reply ASAP*         *Please Comment*

Dear Commission Clerk:

Attached for filing is a Motion for Substitution of Counsel in the case *BellSouth Telecommunications, Inc. against Miami-Dade County*. Please fax me the file-stamped copy at 813-875-6670.

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**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**In re: Complaint by BellSouth Telecommuni-  
cations, Inc. Regarding The Operation  
Of a Telecommunications Company  
by Miami-Dade County in Violation of  
Florida Statutes and Commission Rules**

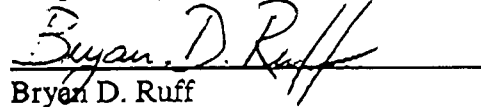
---

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Dated this 6<sup>th</sup> day of November, 2006.

Respectfully submitted,



Bryan D. Ruff

Florida Bar No. 0505838

Hillsborough County Aviation Authority

P.O. Box 22287

Tampa, FL 33622

Telephone: (813) 801-6055

Facsimile: (813) 870-6670

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**In re: Complaint by BellSouth Telecommuni-  
cations, Inc. Regarding The Operation  
Of a Telecommunications Company  
by Miami-Dade County in Violation of  
Florida Statutes and Commission Rules**

**DOCKET NO. 050257-TL**

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By ORDER of Commissioner Matthew M. Carter II, as Prehearing Officer, this \_\_\_\_\_ day of November, 2006.

\_\_\_\_\_  
MATTHEW M. CARTER II  
Commissioner and Prehearing Officer

Confirmed copies to:

Bryan D. Ruff, Esquire  
Tampa International Airport, HCAA  
James Meza III, General Counsel - Florida  
BellSouth Telecommunications, Inc.  
Martin B. Goldberg, Esquire  
Lash Law Firm  
Murray A. Greenberg, Esquire  
Miami-Dade County Attorneys Office  
Jean L. Kiddoo, Esquire  
Swidler & Berlin Law Firm  
Adam Teitzman, Staff Counsel  
Florida Public Service Commission  
M. Stephen Turner, P.A.  
Broad and Cassel

Ruth Nettles  
PSC, Clerk's Office  
Commission Deputy Clerk II  
rnettles@psc.state.fl.us  
(850)413-6758

11/2/2006 1:09 PM

Ruth Nettles

---

To: Hong Wang  
Cc: Kay Flynn; Kimberley Pena; Benjamin Legaspi  
Subject: RE: My contact

Yes. I'll be glad to take care of this.

-----Original Message-----

From: Hong Wang  
Sent: Thursday, November 02, 2006 1:07 PM  
To: Ruth Nettles  
Cc: Kay Flynn; Kimberley Pena; Benjamin Legaspi  
Subject: FW: My contact

Ruth, can you please take care of this?

Thanks!

-----Original Message-----

From: Webmaster  
Sent: Thursday, November 02, 2006 12:32 PM  
To: Kay Flynn; Hong Wang  
Subject: FW: My contact

Kay, Hong, I don't know who should address this request submitted over the website.

Benji

-----Original Message-----

From: contact@psc.state.fl.us [mailto:contact@psc.state.fl.us]  
Sent: Thursday, November 02, 2006 12:06 PM  
To: Webmaster  
Cc: CDavis@TampaAirport.com  
Subject: My contact

Contact from a Web user

Contact Information:

Name: Cathy Davis  
Company: Tampa International Airport, Hillsborough County Aviation Authority Primary  
Phone: 813.870.8771 Secondary Phone:  
Email: CDavis@TampaAirport.com

Response requested? Yes

CC Sent? Yes

Comments:

RE: Docket No. 050257, Complaint of BellSouth Telecommunications, Inc. against Miami-Dade County....

Please change the name and phone no. for Interested Parties for Tampa International Airport from Sandra M. Piccirilli, P.E. to Bryan D. Ruff, Assistant General Counsel, 813-870-8771.

THANK YOU, Cathy Davis, Legal Secretary for Bryan D. Ruff, 11/2/06.

*Dave  
11/02/06  
KMP*

Place in  
correspondence  
050257

Date: June 2, 2006

TELEFAX COVER SHEET

TO: Blanca S. Bayó FAX: (850) 413-7118  
Director, Division of the Commission Clerk  
And administrative Services  
Florida Public Service Commission

FROM: David Stephen Hope PHONE:  
Assistant County Attorney

RE: *Miami-Dade Count's Preliminary Exhibit List*  
*Docket No. 050257-TL*

\*\*\*\*\*

MESSAGE:

Attachment

RECEIVED  
06 JUN -2 PM 3:14  
COMMISSION  
CLERK

IF THERE IS A PROBLEM IN THE RECEIPT OF THIS TRANSMITTAL,  
PLEASE CALL (305) 876-7040 AND ASK FOR KECIA GRIFFIN.

TOTAL PAGES (including cover sheet) 3

COUNTY ATTORNEY  
METROPOLITAN DADE COUNTY, FLORIDA

AVIATION DEPARTMENT  
P.O. BOX 592075 AMF  
MIAMI, FLORIDA 33159-2075  
Phone (305) 876-7040  
FAX (305) 876-7294

June 2, 2006

VIA FACSIMILE AND MAIL

**Martin B. Goldberg, Esq.**  
Lash & Goldberg, LLP  
Bank of America Tower, Suite 1200  
100 Southeast 2nd Street  
Miami, Florida 33131-2158

**Jean L. Kiddoo, Esq.**  
Bingham McCutchen LLP  
Suite 300  
3000 K Street NW  
Washington, DC 20007-5116

**Re: *Miami-Dade County's Preliminary Exhibit List***  
***Docket No. 050257-TL***

Dear Mr. Goldberg and Ms. Kiddoo:

Attached please find a corrected substitution page 2 to Miami-Dade County's (the "County") Preliminary Exhibit List: Exhibit Number 17, a letter from John R. Marks, III to J. Alan Taylor is dated July 15, 1993, not October 15, 1993. Thank you for your assistance in this matter.

Cordially,

A handwritten signature in black ink, appearing to read "David Stephen Hope", written over a horizontal line.

David Stephen Hope  
Assistant County Attorney

cc: Adam Teitzman

*In re: Complaint of BellSouth Telecommunications, Inc.  
Docket No. 050257-TL  
Miami-Dade County's Preliminary Exhibit List  
Page 2 of 4*

12. Order Regarding Access to Facilities at Airports, Docket No. 931033-TL, Order No. PSC-94-0123-FOF-TL, issued February 1, 1994.
13. Memorandum from Florida Public Service Commission Division of Communications and Division of Legal Services to Division of Records and Reporting, Docket No. 931033-TL, dated October 28, 1993.
14. Transcript of November 9, 1993 Agenda Conference, Docket No. 931033-TL.
15. Transcript of Prefiled Direct Testimony of James A. Nabors, Chief of Telecommunications, Dade County Aviation Department,<sup>1</sup> Docket No. 931033-TL, dated December 20, 1994.
16. Letter from J. Alan Taylor, Chief, Bureau of Service Evaluation, Florida Public Service Commission to John R. Marks, III, Katz, Kutter, Haigler, Alderman, Davis, Marks & Bryant and J. Phillip Carver, Southern Bell Telephone Company, dated June 4, 1993
17. Letter from John R. Marks, III to J. Alan Taylor dated July 15, 1993.
18. Letter from J. Phillip Carver, General Attorney, BellSouth Telecommunications, Inc. to J. Alan Taylor, dated July 16, 1993.
19. Letter from J. Alan Taylor to John R. Marks, III and J. Phillip Carver, dated August 2, 1993.
20. Letter from J. Phillip Carver to John R. Marks, III, dated October 15, 1993.
21. Letter from J. Phillip Carver to Thomas P. Abbott, County Attorney's Office, dated March 28, 1994.
22. Letter from Thomas P. Abbott, Assistant County Attorney to J. Phillip Carver, dated September 28, 1994.
23. Memorandum from A. W. Tubaugh, BellSouth Telecommunications, Inc., dated January 16, 1995.
24. Dade County Aviation Department's Pre-Hearing Statement, Docket No. 931033-TL, dated January 17, 1995.
25. Southern Bell Telephone and Telegraph Company's Prehearing Statement, Docket No. 931033-TL, dated January 17, 1995.
26. Wiltel Communications Systems, Inc.'s Prehearing Statement, Docket No. 931033-TL, filed January 17, 1995.

---

<sup>1</sup> N/k/a Miami-Dade County Aviation Department.

# FAX

Date *December 2, 2005*

Number of pages including cover sheet 2

**TO:** Commission Clerk  
Florida Public Service  
Commission  
Division of the Commission  
Clerk and Administrative  
Services

**FROM:** Sandra Piccirilli,  
Associate General Counsel  
Hillsborough County Aviation  
Authority  
Fax No. 813-875-6670  
Phone No. 813- 870-8771

**FAX NO.** 800-511-0809

Phone No.

**RECEIVED**  
DEC 02 2005  
Florida Public Service Commission  
Division of RCA

**CC:**

**REMARKS:** Urgent  For your review Reply ASAP  Please Comment

RECEIVED - PSC  
COMMISSION  
CLERK  
05 DEC -5 AM 11:34



Tampa  
International  
Airport

*me*  
*12/13/05*  
*R.S.N.K. GIL WJ*

Hillsborough County Aviation Authority  
Internet: <http://www.TampaAirport.com>

P. O. Box 22287 Tampa, FL 33622





Stephen J. Mitchell Chairman  
Ken Anthony Vice Chairman  
Alfred S. Austin Secretary  
Hillsborough County Commissioner Thomas Scott Treasurer  
City of Tampa Mayor Pam Iorio Assistant Secretary/Assistant Treasurer

VIA FACSIMILE: 1-800-511-0809

December 2, 2005

Florida Public Service Commission  
Division of the Commission Clerk and  
Administrative Services  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

Dear Commission Clerk:

I would like to be designated as an "interested person" on the following case:

Bellsouth vs. Miami (PSC 050257-TL)

I appreciate your placing me on the mailing list for this case. If you require any further information, please do not hesitate to contact me.

Sincerely,

Sandra M. Piccirilli, P.E.  
Associate General Counsel



Louis E. Miller Executive Director

Tampa International Airport P.O. Box 22287 Tampa, Florida 33622 phone 813-870-8700 fax 813-875-6670 www.TampaAirport.com  
Peter O. Knight Airport Plant City Airport VanDenberg Airport

*Updated  
9-6-05*

BellSouth Telecommunications, Inc.  
Regulatory & External Affairs  
150 South Monroe Street  
Suite 400  
Tallahassee, FL 32301

Nancy H. Sims  
Director

850 577 5555  
Fax 850 222 8640

Nancy.Sims@Bellsouth.com

August 31, 2005

**050257-TL**

Mrs. Blanca Bayó  
Division of the Commission Clerk  
and Administrative Services  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399

COMMISSION  
CLERK

05 SEP -2 AM 9:51

RECEIVED-FPSC

**7L-120**

*TL720*

*TX031*

Subject: Regulatory Contact Numbers for BellSouth

Dear Mrs. Bayó:

The BellSouth Telecommunications, Inc. Tallahassee Regulatory Office has recently changed telephone numbers. Please use this letter to change the official contact information for BellSouth that the Commission and the Commission Staff would use for BellSouth related matters. There is no change in the address or in the fax number that is used for Commission correspondence to BellSouth.

**The main telephone number for the BellSouthTallahassee Regulatory Office (Nancy H. Sims) has been changed from (850)222-1201 to (850)577-5555. Both numbers will be active for several months.**

Other numbers for the BellSouth Regulatory staff are as follows:

- Jerry Hendrix (850)577-5550
- Stan Greer (850)577-5552
- MaryRose Sirianni (850)577-5553
- Robyn Holland (850)577-5551
- Wayne Tubaugh (850)577-5525

If you need any additional information, please let me know.

Yours truly,

*Nancy H. Sims*  
Nancy H. Sims  
Director - Regulatory Relations

*9-6-05  
Copy to Ceal K. Penn  
for info*

- |          |                |               |              |
|----------|----------------|---------------|--------------|
| Copy to: | Beth Salak     | Richard Tudor | Cayce Hinton |
|          | Dan Hoppe      | Tim Devlin    | Roberta Bass |
|          | Richard Melson | Chuck Hill    | Manny Arisso |
|          | Mary Bane      | Larry Harris  | Bev DeMello  |
|          | Kevin Bloom    | Katrina Tew   | Beth Keating |

*Sims  
old  
P. 850)2224201*

*Done  
09/06/05  
KMP*

**TX031**

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030829-TP ✕  
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050561-TP ✕  
050562-TP ✕  
050566-TL ✕  
050567-TL ✕  
050570-TP ✕

LEGAL

Agenda Item No. 5 (d) (10)  
3-16-82

Handout by  
County  
Item 6 8/2/05  
Docket 050257

RESOLUTION NO. R-361-82

RESOLUTION AWARDING CONTRACT DCAD 6-T-600 FOR AVIATION DEPARTMENT TELECOMMUNICATIONS SYSTEM, MIAMI INTERNATIONAL AIRPORT, TO CENTEL COMMUNICATIONS COMPANY; AUTHORIZING AVIATION DEPARTMENT TO NEGOTIATE FINAL AGREEMENT FOR PURCHASE OR RENTAL OF PROPOSED SYSTEM; AND AUTHORIZING EXECUTION OF APPROPRIATE CONTRACT DOCUMENTS BY THE COUNTY MANAGER

RECEIVED  
COUNTY ATTORNEY  
AVIATION DEPARTMENT  
01 MAY 15 AM 9:38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF DADE COUNTY, FLORIDA, that this Board awards Contract DCAD 6-T-600 for the installation of a Telecommunications System for the Aviation Department at Miami International Airport to Centel Communications Company (Centel), and authorizes the Aviation Department to negotiate a final agreement with Centel for the purchase or rental of the Telecommunications System proposed by Centel in response to publicly advertised request for proposals; upon the preparation of the appropriate contract documents for either purchase of the system in an amount not to exceed \$1,046,347, or for rental of the system, for a period of four (4) years, in an amount not to exceed \$1,397,812, as set forth in the attached memorandum, the County Manager is authorized to execute the contract on behalf of Dade County.

The foregoing resolution was offered by Commissioner

Beverly B. Phillips, who moved its adoption.

The motion was seconded by Commissioner James F. Redford, Jr.

and upon being put to a vote, the vote was as follows:

Barbara M. Carey	Aye
Clara Oesterle	Aye
Leverly B. Phillips	Aye
James F. Redford, Jr.	Aye
Harvey Ruvin	Absent
Barry D. Schreiber	Aye
Ruth Shack	Aye
Jorge E. Valdes	Aye
Stephen P. Clark	Aye

The Mayor thereupon declared the resolution duly passed and adopted this 16th day of March, 1982.

DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

RICHARD P. BRINKER, CLERK

Approved by County Attorney as  
to form and legal sufficiency. AP

By RAYMOND REED  
Deputy Clerk

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STATE OF FLORIDA )  
                          ) SS:  
COUNTY OF DADE )

I, RICHARD P. BRINKER, Clerk of the Circuit Court in and for Dade County, Florida, and Ex-Officio Clerk of the Board of County Commissioners of said County, DO HEREBY CERTIFY that the above and foregoing is a true and correct copy of Resolution No. R-361-82, adopted by the said Board of County Commissioners at its meeting held on March 16, 1982.

IN WITNESS WHEREOF, I have hereunto set my hand and official seal on this 25th day of March, A. D. 1982.

RICHARD P. BRINKER, Ex-Officio Clerk  
Board of County Commissioners  
Dade County, Florida

By *James C. Holman*  
Deputy Clerk



Board of County Commissioners  
Dade County, Florida



MEMORANDUM

107.67-17A

TO R. H. Judy  
Aviation Director

DATE February 9, 1982

FROM John van Wezel  
Assistant Director-Administration

SUBJECT Report of Evaluation Committee  
on DCAD Telecommunications  
Proposals

RECOMMENDATION

The Evaluation Committee established to review competitive proposals for DCAD Telecommunications (Contract DCAD 6-T-600) recommends as its first choice that the contract be awarded for purchase of equipment in accordance with the proposal of Centel Communications Company. The second choice would be further exploration of the rental plan proposed by Centel Communications Company.

BACKGROUND

Evaluation Committee:

On October 26, 1981, by Resolution No. R-1604-81, the Board of County Commissioners waived formal bid procedures to permit solicitation of competitive proposals for DCAD Telecommunications Contract DCAD 6-T-600. Pursuant to this authorization, specifications were revised, advertised and proposals were publicly opened on January 15, 1982.

An Evaluation Committee consisting of the below listed individuals (full resumes are on file), following appropriate public notice, met on February 3, 4 and 5, 1982, to review the proposals, hear presentations from the proposers, ask questions and finally to rank the various proposals. The Evaluation Committee consisted of the following:

John van Wezel, Assistant Director-Administration,  
Dade County Aviation Department - Chairman

Joseph Fletcher, Director, Dade County General  
Services Administration

S. Verdette Hall, Manager (Telecommunications  
Consulting Specialist), Coopers & Lybrand,  
Houston, Texas

Richard Hannon, Partner, Hancock & Hannon,  
(Telecommunications Consultants to Aviation  
Department), St. Louis, Missouri

John Heinsohn, Director of Telecommunications,  
State of New York, Albany, N.Y.

J. Mullett, Project Manager, Howard Needles  
Tammen & Bergendoff (Consulting Engineers to  
Aviation Department), Miami

Lawrence O'Keefe, Engineer - Energy Management  
and Telecommunications Consultant, Atlanta, Georgia

Phillip Orton, Director of Telecommunications,  
Eastern Air Lines, Inc. Miami

Charles Schweis, Director of Telecommunications,  
Ciba-Geigy Corporation, Ardsley, N.Y.

Summary of Evaluation:

The following summarizes the proposals in order of ranking by the Evaluation Committee, indicating eight year first cost (actual cash), eight year present value analysis cost, the proposed time of completion in calendar days and number of Evaluation points (best possible is 9; worst possible is 54), based on Exhibit A attached hereto:

<u>Name of Proposer</u>	<u>Eight Year</u>		<u>Time of Completion</u> (Days)	<u>Evaluation Points</u>
	<u>First Cost</u>	<u>Present Value</u>		
	(000's)			
Centel Communications - Purchase	\$1,958.4	\$1,546.5	225	10
Centel Communications - Rental	\$2,589.0	\$1,774.6	225	20
Southern Bell	\$3,703.6	\$2,472.0	287	34
Burnup & Sims	\$2,369.5	\$1,938.8	235	35
General Dynamics	\$2,137.6	\$1,714.1	210	37
Florida Telcom	\$2,555.7	\$2,127.9	455	53

Exhibit B to this report, dated February 15, 1982, consisting of some 16 pages, provides the in-depth analysis of the financial aspects of each of the proposals, with the financial figures shown above being derived from the summary on Page 16. The Exhibit includes a detailed explanation of the financial analysis methodology and assumptions used.

Summary of Proposals:

General

When proposals were opened on January 15, 1982, six proposals were received from the five firms listed (Centel's proposal was subsequently divided into two in order to separately consider their alternate rental proposal) and from Rockwell International. The Rockwell proposal was not considered based on advice from the County Attorney's Office that it was non-responsive, in that it took exception to or did not comply with one or more of the seven specification requirements which proposers were required to adhere to, namely those for Proposal Bond, Performance Bond, Payment Bond, Insurance, Affirmative Action, Minority Business Enterprises and minimum experience requirements.

Centel Communications Company

Centel Communications is a wholly owned subsidiary of Central Telephone & Utilities Corporation, which operates the fifth largest telephone system in the United States and is near the top in the interconnect telephone market. Centel's proposal offered separate Northern Telecom SL-1LE switching systems for the Airport and the Hotel at a purchase price of \$829,139, subject to adjustments as described in Exhibit B, resulting in an eight year present value cost of about \$1,546,497. The Centel proposal took exception to three of the stated system feature preferences in the Technical Specifications and in limited ways to the provisions regarding maintenance requirements and associated failure penalties.

In addition to its basic purchase proposal, Centel offered an alternate rental proposal at an approximate \$306,953 per year for the first four years and an option for renewal for an additional four years at an annual price equal to 60% of the annual cost for the first four years. The eight year present value cost of this proposal would be about \$1,774,647. Included within this rental plan alternative would be an opportunity, subject to DCAD concurrence and negotiation, for them to install a large SL-1 switch with additional capacity permitting them to offer service to other Airport users, representing a potential revenue source to the Department.

Southern Bell Telephone & Telegraph Company

Southern Bell offered a rental plan proposal based on the preferred single switch configuration using the Western Electric-Bell System Dimension 2000. However, the Dimension switch is an analog configuration as opposed to digital which was the stated preference. Southern Bell took numerous exceptions to other preferred terms and conditions based on either their corporate policy or tariff restrictions. During the oral presentation, questions developed as to whether the switch room specified would be sufficient to house the switch gear and battery reserve proposed by Southern Bell, probably resulting in a significant, but unknown, additional cost. As reflected in Exhibit B, the eight year present value cost of this proposal, based on a number of conservative assumptions, would be approximately \$2,472,042.

Burnup & Sims Communications Services of Florida, Inc.

Burnup & Sims, the next rated proposer, proposed to provide two separate Northern Telcom SL-1LE switching systems, at an eight year present value cost of some \$1,938,801. Overall the Burnup & Sims proposal was among the most compliant, taking exception to only three system and four station features of a relatively minor nature.

General Dynamics Communication Company (GDCC)

GDCC's proposal was based on provision of two separate Stromberg-Carlson Century Infotran-1200 switching systems with an estimated eight year present value cost of \$1,714,075. GDCC took numerous exceptions to the preferred terms and conditions from general conditions through special conditions and technical specifications, many of which are substantive and are of cause for concern in terms of our ability to enforce performance.

Florida Telcom, Inc.

The lowest rated proposer, Florida Telcom, proposed two separate NEC NEAX-22 switching systems at an estimated eight year present value cost of \$2,127,905. Florida Telcom took only minor exceptions to the preferred specifications.

Evaluation Approach

In accordance with the specifications, the Evaluation Committee was asked to evaluate each proposal based on the following:

1. Suppliers, including such factors as local capabilities, experience, reputation and their implementation and cable distribution plans.
2. Maintenance, including location, staffing, training, response time guarantees, equipment reliability factors (MeanTime Between Failures and MeanTime To Repair), remote diagnostic capabilities and experience with the equipment offered.

3. Exceptions taken by Proposers and their potential impact on DCAD, the system, its cost assurances, and guaranteed performance.
4. Equipment, including previous knowledge of its capabilities and reliability, whether it was in the preferred single switch configuration, whether it was digital (preferred) or analog and to what extent it met the numerous preferred system, station and console features, etc.
5. Other factors.
6. Costs on both an eight year "first cost" and an eight year "present value" basis (Exhibit B).

The members of the Evaluation Committee based on their experience and expertise, weighting the six factors in their own judgment, were then to rank the proposals in the order which they felt were in the Department's best interests. These rankings are reflected in the opening of this report. It should be noted that eight of the nine Committee members rated the Centel purchase plan as their first choice. The remaining member voted Centel rental first and Centel purchase second.

After the ranking was completed, each Committee member, except this writer, was privately interviewed as to how sensitive to cost his ranking was, in the event the final cost analysis (Exhibit B) resulted in any appreciable shift between the relative costs of proposers, and what were the key reasons for their rank ordering. Without identifying the individuals by name, the following is a summation of their responses to the two questions:

- No price sensitivity
- Equipment and system - state of the art. Corporate commitment.
- No significant price sensitivity.
- Equipment and the firm's experience with the equipment. The firm.
- No price sensitivity.
- Equipment technology. Commitment of corporation.
- No sensitivity in the \$100,000 range.
- The switching vehicle, its flexibility, growth and adaptability.
- \$250,000 or more.
- Cost and support.
- No price sensitivity.
- Expertise, progress, success and commitment of corporation. Completeness of proposal.
- \$250,000 over 8 years.
- How well prepared proposer was, their initiative and compliance.
- \$100,000 or more
- Tried and proven product and supplier. Stability of supplier over next 5-10 years.

R. H. Judy  
Aviation Director

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In addition, attached as Exhibit C is a brief analysis of each of the four switching systems prepared by one of the Evaluation Committee members.

SUMMARY

The members of the Evaluation Committee, based primarily on their belief that the Northern Telecom SL-1LE switching system is the best of the four offerings and secondarily on their confidence in the commitment of the proposer to serve DCAD and the South Florida area, essentially unanimously recommends the Centel proposal, preferring the purchase option, but giving high second place grades to the rental plan for further consideration.

attachments

PROPOSAL RANKINGS

<u>Name</u>	<u>Burnup &amp; Sims</u>	<u>Centel Purchase</u>	<u>Rental</u>	<u>Florida Telcom</u>	<u>General Dynamics</u>	<u>Southern Bell</u>
J. van Wezel	3	1	2	6	4	5
J. Fletcher	2	1	3	6	5	4
S. V. Hall	4	1	2	6	5	3
R. Hannon	3	1	2	6	5	4
J. Heinsohn	4	1	2	6	5	3
J. Mullett	4	1	2	6	5	3
L. O'Keefe	6	2	1	5	3	4
P. Orton	4	1	2	6	3	5
C. Schweis	<u>5</u>	<u>1</u>	<u>4</u>	<u>6</u>	<u>2</u>	<u>3</u>
Total	35	10	20	53	37	34

DADE COUNTY AVIATION DEPARTMENT  
 Continuing Trunk Requirements  
 from  
 Southern Bell Telephone  
 with  
Dimension 2000 or A Private Telephone System

	<u>Installation Charge</u>	<u>Monthly Rental</u>
<u>AIRPORT</u>		
<u>Trunks:</u>		
30 DID Trunks . . . . .	\$ 632.00	\$1,963.50
30 Out Dial Trunks . . . . .	585.00	1,963.50
<u>Touch Tone:</u>		
30 Touch Tone Charges . . . . .	-----	105.00
<u>DID:</u>		
First 100 Numbers . . . . .	750.00	420.00
Next 100 Numbers . . . . .	600.00	330.00
Third 100 Numbers . . . . .	75.00	42.50
	<hr/>	<hr/>
<u>Sub-Total</u> . . . . .	\$2,642.00	\$4,824.50
 <u>HOTEL</u>		
<u>Trunks:</u>		
First Measured Trunk . . . . .	\$ 66.50	\$ 22.30
26 Subsequent Trunks . . . . .	507.00	289.90
8 HOBIC Trunks . . . . .	-----	-----
27 Touch Tone Charges . . . . .	-----	94.50
	<hr/>	<hr/>
<u>Sub-Total</u> . . . . .	\$ 573.50	\$ 406.70
GRAND TOTAL . . . . .	3,215.50	5,231.20
 Annual Rental . . . . \$62,774.40		

DADE COUNTY AVIATION DEPARTMENT

Common Adjustment to All  
Purchase Interconnect System Proposals

It is recognized that certain increased risks and responsibilities apply with an interconnected telephone system over a rented one. For example, the task of administering and protecting purchased property is greater than property rented from someone else. Accordingly, shown below are two additional cost factors applicable to purchased systems.

The first cost is for stolen telephones and equipment. It was suggested that a large number of telephones are removed from the Airport, and that Southern Bell has replaced them in the past with no added charge. An allowance of \$200 per month, or \$2,400 per year, is included for all purchase proposals from year one. This allowance is increased at the rate of 8% annually.

Similarly, it was contended that an administrative expense would be necessary to safeguard an interconnected telephone system, where such expense is not required with a rented system. Therefore, an allowance of \$25,000 annually is included in the interconnected purchase proposals to reflect this added administrative burden over the Bell rental proposal. This allowance is increased at the rate of 6% annually.

Shown below are the two expenses, totalled each year, that appear in the individual system calculation columns under the system purchase price. As Centel has agreed to administer their rented system and replace stolen and damaged telephones, these additional cost factors are not considered applicable to the rental proposals from either Southern Bell or Centel.

<u>Year</u>	<u>8%</u>	<u>6%</u>	<u>Total</u>
1	\$2,400	\$25,000	\$27,400
2	2,592	26,500	29,092
3	2,799	28,090	30,889
4	3,023	29,775	32,798
5	3,265	31,562	34,827
6	3,526	33,456	36,982
7	3,808	35,463	39,271
8	4,113	37,591	41,704
9	4,442	39,846	44,288
10	4,798	42,237	47,035



DADE COUNTY AVIATION DEPARTMENT  
 Burnup & Sims Communications Services of Florida, Inc.  
 Proposal for  
 Two Separate SL-1 Systems  
 Manufactured by Northern Telcom

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<u>Proposal Form</u>	<u>Purchase Price</u>
1. SL-1 System for Airport . . . . .	\$ 850,000
2. SL-1 System for Hotel . . . . .	<u>350,000</u>
TOTAL . . . . .	\$1,200,000
Hotel Switch Credit . . . . .	<u>15,000</u>
NET PROPOSAL FORM PRICE . . . . .	\$1,185,000*

Options:

1. Spare Parts Maintenance Kit . . . . .	\$ 30,370
2. Test Equipment . . . . .	2,050
3. Paging System Maintenance Area . . . . .	6,374*
4. Tram Control Room Telephone . . . . .	Included
5. Message Waiting . . . . .	Included
6. Do Not Disturb . . . . .	Included
7. Maintenance after Two-Year Warranty	
One Year . . . . .	33,000
Three Years . . . . .	36,900
Five Years . . . . .	42,504
Ten Years . . . . .	48,879
8. Hotel Message Accounting System . . . . .	26,000*
(Call Cashier - 2AP Call)	

Final System Purchase Price . . . . . \$1,217,374

\*Includes Paging System Maintenance Area and Hotel Message Accounting System

DADE COUNTY AVIATION DEPARTMENT

Burnup & Sims Communications Services of Florida, Inc.

Two SL-1 Systems

Year	System Purchase Price Annual Stolen Equipment <sup>(1)</sup> & Administrative Expense <sup>(2)</sup>	Maintenance Expenses <sup>(3)</sup> Annualized	(4) Trunks and Touch Tone Equipment	Annual Total	Cumulative Total	Reduced to Present Value @11% Cost of Money Compounded Monthly	
						Annual	Cumulative
0	\$1,217,374	\$-----	\$ 3,216	\$1,220,590	\$1,220,590	\$1,220,590	\$1,220,590
1	27,400	-----	62,774	90,174	1,310,764	85,024	1,305,614
2	29,092	-----	66,540	95,632	1,406,396	80,817	1,386,431
3	30,889	33,000	70,533	134,422	1,540,818	101,816	1,488,248
4	32,798	36,300	74,765	143,863	1,684,681	97,666	1,585,913
5	34,827	39,930	79,251	154,008	1,838,689	93,709	1,679,622
6	36,982	43,923	84,006	164,911	2,003,600	89,936	1,769,558
7	39,271	48,315	89,046	176,632	2,180,232	86,337	1,855,895
8	41,704	53,147	94,389	189,240	2,369,472	82,906	1,938,801
9	44,288	58,462	100,052	202,802	2,572,274	79,633	2,018,434
10	47,035	64,308	106,055	217,398	2,789,672	76,510	2,094,944

(1) The value of stolen equipment is escalated at 8% annually.

(2) Administrative expense begins in year one and escalates at 6% annually.

(3) The maintenance expense begins in year three and escalates at 10% annually.

(4) The continuing Southern Bell charges are escalated at 6% annually.

DADE COUNTY AVIATION DEPARTMENT

Centel Proposal  
for  
Two Separate SL-1 Systems  
Manufactured by Northern Telecom

<u>Proposal Form:</u>	<u>Purchase Price</u>
1. SL-1 LE Sy for Airport . . . . .	\$541,679
2. SL-1 LE S for Hotel . . . . .	287,460
TOTAL . . . . .	\$829,139
Hotel Swit credit . . . . .	----
NET PROPOSAL FORM PRICE . . . . .	\$829,139*

Options:

1. Spare Parts Maintenance Kit . . . . .	\$ 66,751
2. Test Equipment . . . . .	3,400
3. Paging System Maintenance Area . . . . .	1,872*
4. Tram Control Room Telephone . . . . .	1,341) Included
5. Message Waiting . . . . .	600) in
6. Do Not Disturb . . . . .	2,466) Proposal
7. Maintenance after Two-Year Warranty	
One Year . . . . .	27,360
Three Years . . . . .	96,332
Five Years . . . . .	164,472
Ten Years . . . . .	Not Offered
8. Hotel Message Accounting . . . . .	16,752*
(Com Dev Model 8100)	

Final System Purchase Price . . . . . \$849,815

\*Includes Paging System Maintenance Area, ComDev Message Accounting for Hotel and ComDev Message Accounting for Airport instead of TSB proposed.  
(\$16,752 - 14,700 = \$2,052)

DADE COUNTY AVIATION DEPARTMENT  
Centel Communications Company Purchase Proposal  
Two SL-1 Systems

Year	System Purchase Price Annual Stolen Equipment (1) & Administrative Expense (2)	Maintenance Expenses (3) Annualized	(4) Trunks and Touch Tone Equipment	Annual Total	Cumulative Total	Reduced to Present Value @11% Cost of Money Compounded Monthly	
						Annual	Cumulative
0	\$849,815	\$-----	\$ 3,216	\$853,031	\$ 853,031	\$853,031	\$ 853,031
1	27,400	-----	62,774	90,174	943,205	85,024	938,055
2	29,092	-----	66,540	95,632	1,038,837	80,817	1,018,872
3	30,889	27,360	70,533	128,782	1,167,619	97,544	1,116,417
4	32,798	30,096	74,765	137,659	1,305,278	93,454	1,209,871
5	34,827	33,106	79,251	147,184	1,452,462	89,557	1,299,427
6	36,982	36,416	84,006	157,404	1,609,866	85,842	1,385,269
7	39,271	40,058	89,046	168,375	1,778,241	82,301	1,467,570
8	41,704	44,064	94,389	180,157	1,958,398	78,927	1,546,497
9	44,288	48,470	100,052	192,810	2,151,208	75,709	1,622,206
10	47,035	53,317	106,055	206,407	2,357,615	72,642	1,694,848

(1) The value of stolen equipment is escalated at 9% annually.

(2) Administrative expense begins in year one and escalates at 6% annually.

(3) The maintenance expense begins in year three and escalates at 10% annually.

(4) The continuing Southern Bell charges are escalated at 6% annually.

DADE COUNTY AVIATION DEPARTMENT  
 Centel Proposal - 48 Month Rental Plan  
 for  
 Two Separate SL-1 Systems  
Manufactured by Northern Telcom

<u>Proposal Form:</u>	<u>Monthly Rental</u>
1. SL-1 LE System for Airport . . . . .	\$ 16,304.53
2. SL-1 LE System for Hotel . . . . .	<u>8,652.55</u>
TOTAL . . . . .	\$ 24,957.08
Hotel Switch Credit . . . . .	<u>-----</u>
ANNUAL RENTAL - First Four Years . . . . .	\$299,484.96
- Second Four Years (60%) . . . . .	179,690.98

Options - Monthly Rental:

1. Spare Parts Maintenance Kit . . . . .	Not Applicable
2. Test Equipment . . . . .	Not Applicable
3. Paging System Maintenance Area . . . . .	56.35*
4. Tram Control Room Telephone . . . . .	40.36)
5. Message Waiting . . . . .	18.06) In
6. Do Not Disturb . . . . .	74.23) Proposal
7. Maintenance after Two-Year Warranty	
One Year . . . . .	Not Applicable
Three Years . . . . .	Not Applicable
Five Years . . . . .	Not Applicable
Ten Years . . . . .	Not Applicable
8. Hotel Message Accounting System . . . . .	504.24*

Contracted Annual Rental:

First Four Years . . . \$306,953.28 (299,484.96 + 7,468.32 = 306,953.28)  
 Second Four Years . . . \$184,171.97 (179,690.98 + 4,480.99 = 184,171.97)

\*Includes ComDev Units for Airport & Hotel as well as the Paging System in the Maintenance Area.

DADE COUNTY AVIATION DEPARTMENT  
Centel Communications Company Rental Proposal  
Two SL-1 Systems

<u>Year</u>	<u>System Rental Plan including Maintenance</u>	<u>(1) Trunks and Touch Tone Equipment</u>	<u>Annual Total</u>	<u>Cumulative Total</u>	<u>Reduced to Present Value @11% Cost of Money Compounded Monthly</u>	
					<u>Annual</u>	<u>Cumulative</u>
0	\$-----	\$ 3,216	\$ 3,216	\$ 3,216	\$ 3,216	\$ 3,216
1	306,953	62,774	369,727	372,943	348,611	351,827
2	306,953	66,540	373,493	746,436	315,634	667,462
3	306,953	70,533	377,486	1,123,922	285,922	953,384
4	306,953	74,765	381,718	1,505,640	259,140	1,212,524
5	184,172	79,251	263,423	1,769,063	160,284	1,372,808
6	184,172	84,006	268,178	2,037,241	146,253	1,519,062
7	184,172	89,046	273,218	2,310,459	133,548	1,652,610
8	184,172	94,389	278,561	2,589,020	122,038	1,774,647
9	184,172	100,052	284,224	2,873,244	111,604	1,886,251
10	184,172	106,055	290,227	3,163,471	102,141	1,988,393

(1) The continuing Southern Bell charges are escalated at 6% annually.

DADE COUNTY AVIATION DEPARTMENT  
 Florida Telcom Inc. Proposal  
 for  
 Two Separate NEAX-22SA Systems  
 Manufactured by Nippon Electric Corp.

<u>Proposal Form</u>	<u>Purchase Price</u>
1. NEAX-22SA System for Airport . . . . .	\$1,149,491
2. NEAX-22SA System for Hotel . . . . .	<u>256,804</u>
TOTAL . . . . .	\$1,406,295
Hotel Switch Credit . . . . .	<u>20,000</u>
NET PROPOSAL FORM PRICE . . . . .	\$1,386,295*

Options:

1. Spare Parts Maintenance Kit . . . . .	Included
2. Test Equipment . . . . .	321
3. Paging System Maintenance Area . . . . .	7,200)
4. Tram Control Room Telephone . . . . .	15,303)
5. Message Waiting . . . . .	3,168)
6. Do Not Disturb . . . . .	Included
7. Maintenance after Two-Year Warranty	
One Year . . . . .	32,130
Three Years . . . . .	139,764
Five Years . . . . .	281,137
Ten Years . . . . .	Not Offered
8. Hotel Message Accounting System . . . . .	24,000*
(Datapoint - Model 9195)	

Final System Purchase Price . . . . . \$1,410,295

\*Includes Hotel Message Accounting System

DADE COUNTY AVIATION DEPARTMENT

Florida Telecom Inc. Proposal

Two NEAX-22SA Systems

Year	System Purchase Price, Annual Stolen Equipment <sup>(1)</sup> & Administrative Expense <sup>(2)</sup>	Maintenance Expenses <sup>(3)</sup> Annualized	(4) Trunks and Touch Tone Equipment	Annual Total	Cumulative Total	Reduced to Present Value @11% Cost of Money Compounded Monthly	
						Annual	Cumulative
0	\$1,410,295	\$-----	\$ 3,216	\$1,413,511	\$1,413,511	\$1,413,511	\$1,413,511
1	27,400	-----	62,774	90,174	1,503,685	85,024	1,498,535
2	29,092	-----	66,540	95,632	1,599,317	80,817	1,579,352
3	30,889	32,130	70,533	133,552	1,732,869	101,157	1,680,510
4	32,798	35,343	74,765	142,906	1,875,775	97,106	1,777,526
5	34,827	38,877	79,251	152,955	2,028,730	93,068	1,870,594
6	36,982	42,765	84,006	163,753	2,192,483	89,304	1,959,898
7	39,271	47,042	89,046	175,359	2,367,842	85,715	2,045,613
8	41,704	51,746	94,389	187,839	2,555,681	82,292	2,127,905
9	44,288	56,920	100,052	201,260	2,756,941	79,027	2,206,932
10	47,035	62,612	106,055	215,702	2,972,643	75,913	2,282,846

(1) The value of stolen equipment is escalated at 8% annually.

(2) Administrative expense begins in year one and escalates at 6% annually.

(3) The maintenance expense begins in year three and escalates at 10% annually.

(4) The continuing Southern Bell charges are escalated at 6% annually.



DADE COUNTY AVIATION DEPARTMENT  
General Dynamics Communications Company Proposal  
for  
Two Separate DBX-1200 Systems  
Manufactured by Stromberg-Carlson

<u>Proposal Form</u>	<u>Purchase Price</u>
1. DBX-1200 System for Airport . . . . .	\$ 775,567
2. DBX-1200 System for Hotel . . . . .	<u>245,879</u>
TOTAL . . . . .	\$1,021,446
Hotel Switch Credit . . . . .	<u>22,081</u>
NET PROPOSAL FORM PRICE . . . . .	\$ 999,365

Options:

1. Spare Parts Maintenance Kit . . . . .	\$ 22,860
2. Test Equipment . . . . .	Omitted
3. Paging System Maintenance Area . . . . .	2,760*
4. Tram Control Room Telephone . . . . .	616 (Included)
5. Message Waiting . . . . .	Included in Proposal
6. Do Not Disturb . . . . .	Included in Proposal
7. Maintenance after Two-Year Warranty	
One Year . . . . .	30,840
Three Years . . . . .	102,051
Five Years . . . . .	188,122
Ten Years . . . . .	Not Offered
8. Hotel Message Accounting System . . . . .	2,460 (Included)

Final System Purchase Price . . . . . \$1,002,125

\*Includes Paging System Tram Control Area

DADE COUNTY AVIATION DEPARTMENT  
General Dynamics Communications Company Proposal  
Two DBX-1200 Systems

Year	System Purchase Price Annual Stolen Equipment <sup>(1)</sup> & Administrative Expense <sup>(2)</sup>	Maintenance Expenses <sup>(3)</sup> Annualized	(4) Trunks and Touch Tone Equipment	Annual Total	Cumulative Total	Reduced to Present Value @11% Cost of Money Compounded Monthly	
						Annual	Cumulative
0	\$1,002,125	\$-----	\$ 3,216	\$1,005,341	\$1,005,341	\$1,005,341	\$1,005,341
1	27,400	-----	62,774	90,174	1,095,515	85,024	1,090,365
2	29,092	-----	66,540	95,632	1,191,147	80,817	1,171,182
3	30,889	30,840	70,533	132,262	1,323,409	100,180	1,271,363
4	32,798	33,924	74,765	141,487	1,464,896	96,053	1,367,415
5	34,827	37,316	79,251	151,394	1,616,290	92,118	1,459,534
6	36,982	41,048	84,006	162,036	1,778,326	88,368	1,547,901
7	39,271	45,153	89,046	173,470	1,951,796	84,792	1,632,693
8	41,704	49,668	94,389	185,761	2,137,557	81,382	1,714,075
9	44,288	54,635	100,052	198,975	2,336,532	78,130	1,792,205
10	47,035	60,098	106,055	213,188	2,549,720	75,029	1,867,233

(1) The value of stolen equipment is escalated at 8% annually.

(2) Administrative expense begins in year one and escalates at 6% annually.

(3) The maintenance expense begins in year three and escalates at 10% annually.

(4) The continuing Southern Bell charges are escalated at 6% annually.

DADE COUNTY AVIATION DEPARTMENT  
Southern Bell Telephone Proposal  
Bid Form Amounts

<u>Proposal Form</u>	<u>Installation Charge</u>	<u>Monthly Rental</u>
1. Dimension 2000 Switching System serving Airport and Hotel . . . . .	\$125,466.50	\$17,492.00
2. Airport Peripheral Equipment including Stations, Telephones and Key Equipment . . . . .	7,418.30	4,140.65
3. Hotel Peripheral Equipment . . . . .	5,985.60	1,377.80
BID FORM TOTALS . . . . .	\$138,870.40	\$23,010.45

The rental for the Dimension is subject to the 48-month contract and protected from rate increases during that period.

Options:

1. Maintenance . . . . .	Not Applicable	
2. Test Equipment . . . . .	Not Applicable	
3. Paging System Maintenance . . . . .	\$ 185.00	\$ 44.90
4. Panel Telephone Tram Control Room (Added to System) . . . . .	150.00	46.90
5. Subsequent Years Maintenance . . . . .	Not Applicable	
6. Do Not Disturb . . . . .	Included in Proposal	
7. Message Waiting Common Equipment . . . . .	Included in Proposal	
264 Telephones . . . . .	----	356.40
8. Hotel Call Rating System (Estimated) . . . . .	6,000.00	1,700.00
OPTIONS TOTAL . . . . .	\$ 6,335.00	\$ 2,147.70

Installation Interval . . . . . 41 Weeks (287 Days)

Conduit Expressly Excluded:

Page IP-8 - "Dade County is responsible for furnishing any conduit which may be required."

DADE COUNTY AVIATION DEPARTMENT

Southern Bell Telephone Proposal

Adjustments to Proposal Form Amounts

	<u>Installation Charge</u>	<u>Monthly Rental</u>
<u>Proposal Form Amount Totals</u>		
Dimension System (48-Month Contract) . . . . .	\$125,466.50	\$17,492.00
Peripheral Equipment (Non-Contract)		
Airport . . . . .	7,418.30	4,140.65
Hotel . . . . .	5,985.60	1,377.80
<u>Equipment Additions &amp; Adjustments</u>		
<u>Dimension System</u>		
Credit for Existing Hotel System . . . . .	\$(10,239.77)	----
Conduit . . . . .	50,000.00	----
Performance Bond & Payment Bond . . . . .	3,335.00	----
<u>Sub-Total</u> . . . . .	\$ 43,095.23	\$ ----
<u>Airport Peripheral Equipment</u>		
1 - Maintenance Area Paging System . . . . .	\$ 185.00	\$ 44.90
4 - 8 Line Status Indicators . . . . .	200.00	62.40
12 - 16 Line Status Indicators . . . . .	600.00	259.20
20 - Elevator Telephones . . . . .	----	174.00
8 - Lightweight Headsets for Use with Tram Telephones . . . . .	60.00	43.60
1 - Message Detail Recording System . . . . .	2,508.00	696.50
1 - Lot Mileage . . . . .	----	782.80
<u>Sub-Total</u> . . . . .	\$ 3,553.00	\$ 2,063.40
<u>Hotel Peripheral Equipment</u>		
Hotel Call Rating System (Estimated) . . . . .	\$ 6,000.00	\$ 1,700.00
Message Waiting Telephones . . . . .	----	356.40
<u>Sub-Total</u> . . . . .	\$ 6,000.00	\$ 2,056.40
<u>Adjusted Totals</u>		
Dimension System . . . . .	\$168,561.73	\$17,492.00
Peripheral Equipment		
Airport . . . . .	10,971.30	6,204.05
Hotel . . . . .	11,985.60	3,434.20
<u>Peripheral Equipment Total</u> . . . . .	\$ 22,956.90	\$ 9,638.25
<u>Installation Charges</u>		
Dimension System . . . . .	\$168,561.73	
Peripheral Equipment . . . . .	22,956.90	
<u>Annual Rentals</u>		
Dimension System . . . . .	\$209,904.00 (12 x 17,492.00 = 209,904.00)	
Peripheral Equipment . . . . .	115,659.00 (12 x 9,638.25 = 115,659.00)	



Southern Bell

Business — Marketing Department  
Government/Education/Medical & Lodging Industries

7740 N.W. 50th Street  
Building B  
Miami, Florida 33156  
Phone (305) 593-5300

February 4, 1982

Mr. Dick Hannon  
Communications Consultant  
Hancock & Hannon, Inc.  
c/o Dade County Aviation Authority  
Miami International Airport  
Miami, Florida

Dear Mr. Hannon:

In response to your questions received in the past two weeks concerning detailed costs for several components of Southern Bell's proposal to the Dade County Aviation Department, we are providing the following information:

1. The cost to Dade County Aviation Authority for a Performance and Payment Bond will be \$ 3,335.00. As we discussed, this cost was previously included in the Contract allowances of \$ 100,000.00 because a detailed cost breakdown was not available at the time of proposal submission.

2. Southern Bell's Rates and Tariff Department has reviewed our interpretation of the definition of "Same Building" for the purposes of determining when mileage charges apply. It has been determined that the Parking Garages are considered part of the main terminal building as they are connected by a covered walkway to Concourse B. The Satellite building is also considered part of the terminal building as the Tram structure connects the two buildings and it is possible for wires or cables of the Company to be safely run on the structure. A copy of the Tariff description and the applicable charges is attached.

3. Regarding our conversation concerning the cost of conduit, Southern Bell engineers and technicians who are familiar with our existing cable and conduit facilities at the airport have estimated new conduit requirements of no more than 2000 feet at a maximum cost of \$ 10,000.00.

Attachment I

MILEAGE CHARGES

<u>Location</u>	<u>Station Total</u>
Central Chiller	3
Fire Station	12
Electrical Vault	1
Bomb Threat Building	1
Fire Department	12
Maintenance Buildings	37
Outside Locations	<u>14</u>
Total	80

The average distance between the outlying buildings and the main terminal building is 3/10 mile. The mileage charge is \$ 1.90 per one tenth mile increment per month.

Mileage Charge per Month = \$ 456.00

Mileage Charge per Year = \$ 5, 472.00

SOUTHERN BELL TELEPHONE  
AND TELEGRAPH COMPANY  
FLORIDA  
DEC 01 1981  
W. H. Alford, Vice President  
Miami, Florida

PRIVATE LINE SERVICE TARIFF

Second Revised Page 18  
Cancels First Revised Page 18

EFFECTIVE: DEC 01 1981

B2. REGULATIONS

B2.5 Definitions (Cont'd)

Private Line Network

(C)

The term "Private Line Network" denotes two or more private line units of the same type contracted for by one customer and reaching one or more common service points. The lines may be operated separately or they may be connected or connectable by means of a switching arrangement.

Rate Center

(C)

The term "Rate Center" for private line services is a specified geographical location within an exchange area from which mileage measurements are determined for the application of interexchange mileage rates.

Same Building

(C)

The term "Same Building" is to be interpreted as a structure under one roof, or two or more structures under separate roofs but connected by enclosed passageways in which the wires or cable of the Company can be safely run provided the plant facility requirements are not appreciably greater than would be required normally if all structures were under one roof. In those cases where there are several structures under separate roofs but connected by enclosed passageways and the plant facility requirements for furnishing service are appreciably greater than would be required normally if all the structures were under one roof, the term "same building" applies individually to each of the separate structures. Pipes and conduit are not considered enclosed passageways.

(N)

Service Point

(C)

The term "Service Point" when used in connection with private line services denotes an exchange which normally serves the exchange area in which a station of the customer is located, or an exchange in which an interexchange channel is terminated in a Telephone Company office at the request of the customer.

The term "Service Point" when used in connection with customer-provided communication channels denotes the point on the customer's premises where channels provided by or furnished to the customer are terminated in transmitting and receiving terminating equipment or switching equipment used, at least in part, for communications with stations or customer-provided terminal equipment located on the premises.

Serving Central Office

(C)

The term "serving central office" denotes the central office from which a customer or authorized user would normally be served for local exchange telephone service.

Single Ended Terminal Device

(C)

The term "Single Ended Terminal Device" denotes a device which terminates only one line or channel at a given time (example - headset).

Station

(C)

The term "Station" as used in connection with private line services:

- a. Denotes the transmitting or receiving equipment, or combination transmitting and receiving equipment furnished by the Telephone Company at any location on a premises and connected for private line service or,
- b. Denotes a point on a premises at which a channel is terminated where the service involves only channels and the transmitting or receiving equipment, or combination transmitting and receiving equipment, is furnished by the customer, authorized user or joint user or,
- c. Denotes a termination of a private line in a Telephone Company office for foreign exchange service or in a switching center of a Switched Circuit Automatic Network or a Common Control Switching Arrangement.

DADE COUNTY AVIATION DEPARTMENT

Mileage Treatment

Different Buildings on Airport

<u>Building</u>	<u>Airline Distance in Inches between Cable Entry Points into Buildings</u>	<u>Airline Distance in Feet (x 500)</u>	<u>Number of Tenths (+ bv 528)</u>	<u>Use</u>	<u>Number of Circuits</u>	<u>Total Tenths Subject to Mileage</u>
Satellite	1-13/16	1405	2.66	3	46	138
Chiller	1-3/4	875	1.66	2	3	6
Fire Station	5-11/16	2845	5.39	6	12	72
Vault	6-1/16	3030	5.74	6	1	6
Bomb Threat Bldg.	6-1/2	3250	6.16	7	1	7
Fire Dept. Office	5-1/2	2750	5.21	6	12	72
Maintenance*	3-1/8	1565	2.96	3	37	111
TOTAL . . . . .						412

Mileage Total - \$782.80 (412 x 1.90 = 782.80)

Buildings Considered as Connected by Covered Walkways to Main Terminal, thus Being Considered Same Building as Airport Terminal:

Parking Garage 3	1/2	250		1	24	24
Parking Garage 4	1-1/2	750	1.42	2	1	2
Parking Garage 5	1-1/4	625	1.18	2	2	4
Transport Office				1	1	1
TOTAL . . . . .						31

Not Applied - \$ 58.90 (31 x 1.90 = 58.90)

\*Measured nearest corner of Terminal where underground conduit is known to leave Terminal for Maintenance Area.



DADE COUNTY AVIATION DEPARTMENT

Airport and Hotel Combined Switching System  
Southern Bell Telephone  
Dimension 2000 Feature Package 11

Year	(1) Dimension Contract 48 Months	(2) Non- Contract Equipment	(3) Trunks and Touch Tone Equipment	Annual Total	Cumulative Total	Reduced to Present Value @11% Cost of Money Compounded Monthly	
						Annual	Cumulative
0	\$168,562	\$ 22,957	\$ 3,216	\$194,735	\$ 194,735	\$194,735	\$ 194,735
1	209,904	115,659	62,774	388,337	583,072	366,158	560,893
2	209,904	120,285	66,540	396,729	979,801	335,271	896,164
3	209,904	125,097	70,533	405,534	1,385,335	307,167	1,203,331
4	209,904	130,101	74,765	414,770	1,800,105	281,579	1,484,910
5	245,558	135,305	79,251	460,114	2,260,219	279,965	1,764,874
6	245,558	140,717	84,006	470,281	2,730,500	256,472	2,021,346
7	245,558	146,346	89,046	480,950	3,211,450	235,087	2,256,433
8	245,558	152,199	94,389	492,146	3,703,596	215,609	2,472,042
9	287,268	158,287	100,052	545,607	4,249,203	214,239	2,686,281
10	287,268	164,619	106,055	557,942	4,807,145	196,360	2,882,641

(1) Escalated at 4% annually and effected every four years.

(2) Escalated at 4% annually.

(3) Escalated at 6% annually.

DADE COUNTY AVIATION DEPARTMENT

Cash Flow Comparisons

Cumulative Totals

(in Thousands of Dollars)

FIRST COST

<u>Year</u>	<u>Burnup &amp; Sims</u>	<u>Centel Communications Purchase</u>	<u>Rental</u>	<u>Florida Telcom</u>	<u>GDCC</u>	<u>Southern Bell</u>
2	1406.4	1038.8	746.4	1599.3	1191.1	979.8
4	1684.7	1305.3	1505.6	1875.8	1464.9	1800.1
6	2003.6	1609.9	2037.2	2192.5	1778.3	2730.5
8	2369.5	1958.4	2589.0	2555.7	2137.6	3703.6
10	2789.7	2357.6	3163.5	2972.6	2549.7	4807.1

REDUCED TO  
PRESENT VALUE  
@ 11% COST OF  
MONEY

2	1386.4	1018.9	667.5	1579.4	1171.2	896.2
4	1585.9	1209.9	1212.5	1777.5	1367.4	1484.9
6	1769.6	1385.3	1519.1	1959.9	1547.9	2021.3
8	1938.8	1546.5	1774.6	2127.9	1714.1	2472.0
10	2094.9	1694.8	1988.4	2282.8	1867.2	2882.6

EXHIBIT C

COMMENTS ON PROPOSED  
SWITCHING SYSTEMS

NORTHERN TELECOM - SL-1 (Burnup & Sims; Centel)

The SL-1 has earned an envied reputation for efficiency, stability and reliability. The basic design, incorporated into voice and data, local and toll switching systems, standardized and used in Bell and non-Bell applications, is constantly being improved to anticipate modern users needs.

Northern Telecom, subsidiary of Northern Electric (originally established by AT&T as a sister manufacturing entity to Western Electric) provides service consistent to that once provided by Bell System.

Accepted: With no reservations.

(Note: Dade County, through the General Services Administration, presently owns, operates and maintains two (2) Northern Telecom SL-1 switches, providing potential backup assistance for the Aviation Department).

DIMENSION 2000 (Southern Bell)

The Dimension 2000 telephone system, designed in 1974, cannot compare technically to the other vendor system designs. Principle difference is the dimension analog system design as compared to the modern digital system design of the other proposing vendors. The practical aspects of the older technology is the comparatively limited system feature, data and office automation offerings of the Dimension 2000 FP8.

Bell proposes future update conversion of all dimensions to digital technology. This must be a costly and delicate maneuver. Logically, Bell should abandon the Dimension 2000 series and offer a new replacement. If so, the Dimension would have maximum 4 years of service to Miami Airport before forced replacement.

Accepted: With the following reservations.

Southern Bell as with other Bell operating companies, has a confusing future. It is reasonable, even mandatory for Southern Bell to formally clarify their position on these issues.

SYSTEM CENTURY 1200 (General Dynamics)

This switch is hybrid analog/digital design, with a digital center enabled by codec devices at outlets to station instruments and/or trunks. A radical software and hardware redesign is necessary to accommodate digital electronic telephones, digital trunks (T-1 Carrier) or digital data interfaces. For this reason GDCC offered conventional "1-A" key station equipment.

Rejected:

Poor switch design, questional application or functional advantages over current system, considerable and costly upgrade retrofits near term.

NEC NEAX-22 (Florida Telcom)

The NEAX line of telephone switches are of a good, stable and reliable design. As with the infotran, it cannot support an electronic instrument. Additionally, NEC has not designed one.

The largest single fault is in offering conventional telephones. Whereas, the telephone design is not most desirable, the greatest difficulty is in the comparatively gross quantity of wires needed (25 to 100 pair as compared to 3 pair) and the associated electro-mechanical actuating systems.

Accepted: With the following reservations.

Inability to meet the intent of the system specifications.

TO Honorable Mayor and Members  
Board of County Commissioners

DATE March 16, 1982

FROM   
County Manager

SUBJECT Award of Proposal for Aviation  
Department Telecommunications

#### RECOMMENDATION

It is recommended that the Board award the contract for Aviation Department Telecommunications for Miami International Airport and the Airport Hotel to Centel Communications Company, based on its proposal dated January 13, 1982 and that the Aviation Department be authorized to negotiate a final contract, based on such proposal for either purchase (in an amount not to exceed \$1,046,347 or rental (in an amount not to exceed \$1,397,812, for four (4) years from date of system cutover), to be executed by this office on behalf of the County.

#### BACKGROUND

In mid-1981, the Aviation Department advertised for telecommunications to serve the administrative functions of the Airport and to replace the outdated mechanical switching system serving the Airport Hotel. Although three bids were received, they had to be rejected, since they were all non-responsive to the specifications in varying degrees. At this time, the Board directed that future telephone specifications be so prepared as to permit Southern Bell to submit compliant bids, recognizing the restrictions of their tariff. As a result of these instructions, the Board adopted Resolution No. R-1604-81 on October 26, 1981 which waived competitive bidding procedures in order to seek competitive proposals for the Aviation Department's telecommunications contract.

Subsequently, the Department advertised proposal specifications which would permit all proposers to take exception to any part of the preferred specifications and contract requirements, except seven essential elements. Six proposals were publicly opened on January 15, 1982. Based on the advice of the County Attorney's Office, the proposal of Rockwell International was rejected and not considered as it was non-compliant in that it did not fulfill several of the seven required elements.

The remaining five proposals were submitted to an expert Evaluation Committee which met on February 3, 4 and 5 to hear presentations from the proposers, to ask questions and finally to rank the proposers. The Committee was virtually unanimous in recommending the proposals (either the basic purchase plan or the alternate rental option) of Centel Communications Company. The Committee's detailed report, along with the Aviation Director's memorandum of concurrence is attached.

The "not to exceed" figures contained in the Recommendation Section of this report do not coincide with those contained in the Evaluation Committee's report, since they have been adjusted to include acceptance of a number of the optional items in the specifications and to provide an allowance for added installations after system cutover. These figures were derived as follows:

Honorable Mayor and Members  
Board of County Commissioners

	<u>Centel</u>	
	<u>Purchase</u>	<u>Rental</u>
Base Price	\$849,815	\$1,227,812
Allowance Account for Conduit and Equipment changes prior to cutover*	100,000	100,000
Changes and moves during warranty or rental periods**	40,000	70,000
Replacement of lost and stolen equipment**	<u>56,492</u>	<u>-0-</u>
Not to exceed Total	<u>\$1,046,347</u>	<u>\$1,397,812</u>

\* Included in specifications for all proposers.

\*\* Substantially similar amounts would be  
required for all proposers, except Southern  
Bell.

FILE COPY

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Dispute between Dade County Aviation Department and BELLSOUTH TELECOMMUNICATIONS, INC. d/b/a SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY related to telephone serving arrangements at airports in Dade County. ) DOCKET NO. 931033-TL ) ORDER NO. PSC-94-0123-POF-TL ) ISSUED: February 1, 1994

ORDER NO. PSC-94-0123-POF-TL  
DOCKET NO. 931033-TL  
PAGE 2

parties have agreed that the Commission's decision concerning this matter will be the basis for settlement of each party's financial obligation to the other.

The dispute concerns the location of Southern Bell's network point of demarcation on DCAD airport complexes, the extent to which DCAD must provide cable support structures for Southern Bell to reach its airport tenant customers, whether Southern Bell shall be responsible for the cost of additional support structures, and whether Southern Bell should be required to use DCAD installed cable to provide service at the airport. Also in dispute is whether DCAD should be able to dictate where Southern Bell's demarcation point should be in future installations.

The following Commissioners participated in the disposition of this matter:

- J. TERRY DEASON, Chairman
- SUSAN P. CLARK
- JULIA L. JOHNSON
- DIANE K. KIESLING
- LUIS J. LAUREDO

Our Staff, to no avail, has attempted to mediate this dispute during the several years of its existence. Neither party has proposed a settlement agreeable to the other. After attempting mediation, touring each party's airport facilities, observing problem areas at the airport complex, analyzing each party's position, we propose the following resolution of the dispute.

NOTICE OF PROPOSED AGENCY ACTION

ORDER REGARDING ACCESS TO FACILITIES AT AIRPORTS

II. RESOLUTION OF THE DISPUTE

BY THE COMMISSION:

The Commission should order the Dade County Aviation Department to allow Southern Bell to have direct access to its customers at airport complexes. Southern Bell's network demarcation point should be within the premises of its customers. DCAD should ensure that Southern Bell is included in planning for new construction so that Southern Bell may reasonably forecast demand and install its own cable. However, Southern Bell should be ordered to utilize DCAD cable when a cable dedicated to Southern Bell's use is already available, if the cable meets appropriate technical standards and the cost of reasonable compensation to DCAD will not exceed Southern Bell's cost of installing its own cable. Southern Bell should have full access to its own network cable and to any DCAD cable which completes Southern Bell's network connections to its customers.

NOTICE IS HEREBY GIVEN by the Florida Public Service Commission that the action discussed herein is preliminary in nature and will become final unless a person whose interests are substantially affected files a petition for a formal proceeding pursuant to Rule 25-22.029, Florida Administrative Code.

DCAD is the Dade County governmental entity charged with administration of Dade County Airports. DCAD provides service to more stations than the state's two smallest local exchange companies (LECs) combined. It has a multi-million dollar optical fiber backbone system installed at Miami International Airport which serves over 5,000 end user stations through a Northern Telecom switch. Its annual telecommunications operational budget is \$3,000,000.

I. BACKGROUND

A dispute currently exists between the Dade County Aviation Department (DCAD) and BellSouth Telecommunications, Inc. d/b/a Southern Bell Telephone and Telegraph Company 2 (Southern Bell) over the appropriate telephone serving arrangements at airports operated by Dade County. This dispute has continued over the last several years. The dispute appears to have arisen from the entry of DCAD into the provision of telecommunications service in competition with Southern Bell. At present, Southern Bell and DCAD are cooperating under an interim working agreement. This temporary agreement leaves open the respective liabilities of the parties for the costs of constructing and relocating telephone facilities. The

DOCUMENT NUMBER-DATE  
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FPSC-RECORDS/REPORTING

HQ REGULATORY-AT&C  
MIAMI LEGAL  
AML

FAX \_\_\_\_\_ FEB 2 ✓

RECORDED  
FEB 03 1994  
U.S. MAIL - TELECOMMUNICATIONS  
TALLAHASSEE FL

Item 6  
8/2/05  
050257

Hanson  
County

BST20196

DCAD, as a result of the nature of its involvement in the provision of telecommunications services is providing shared tenant services (STS). Although DCAD is a shared tenant services provider, pursuant to Rule 25-24.580, Florida Administrative Code, it is generally exempt from the restrictions placed on other STS providers. Rule 25-24.580 provides as follows:

Airports shall be exempt from the other STS rules due to the necessity to ensure the safe and efficient transportation of passengers and freight through the airport facility. The airport shall obtain a certificate as a shared tenant service provider before it provides shared local services to facilities such as hotels, shopping malls and industrial parks. However, if the airport partitions its trunks, it shall be exempt from the other STS rules for service provided only to the airport facility.

However, we must also note that Section 364.339(4), Florida Statutes, provides:

The offering of shared tenant service shall not interfere with or preclude a commercial tenant's right to obtain direct access to the lines and services of the serving local exchange telecommunications company or the right of the serving local exchange telecommunications company to serve the commercial tenant directly under the terms and conditions of the commission approved tariffs.

This legislative requirement applies directly to DCAD and its telecommunications operations.

One portion of the dispute concerns the demarcation point. Southern Bell's tariffs include references to the Commission's rule designation of the point at which the LEC networks interface with a customer's inside wiring. This is called the demarcation point. The demarcation point is specified to clearly indicate where the LEC's responsibility ends for providing its tariffed services, including the charges and standards for trouble location, construction, safety, installation, maintenance, repair, rebate and transmission requirements.

The demarcation point is defined in Rule 25-4.0345(1)(b), Florida Administrative Code. The portion of the rule applicable to an airport complex depends on the respective tenant's telephone equipment. Rule 25-4.0345(1)(b) states:

"Demarcation point" is the point of physical interconnection (connecting block, terminal strip, jack, protector, optical network interface, or remote isolation device) between the telephone network and the customer's premises wiring. Unless otherwise ordered by the Commission for good cause shown the location of this point is:

for Single Line/Multi customer building -  
Within the customer's premises at a point easily accessed by the customer.

for Multi Line Systems/Single or Multi Customer Building - At a point within the same room and within 25 feet of the FCC registered terminal equipment or cross connect field.

These provisions adequately establish the demarcation point for purposes of resolving this portion of the dispute.

A separate portion of the dispute concerns DCAD's desire to require Southern Bell to use DCAD's cable, or pay the full cost of any support structure construction that is otherwise required to provide access for Southern Bell to its airport customers. We note that there is currently no provision in statute or rule that allows a third party, such as DCAD, to provide and be responsible for any portion of a LEC's network. Likewise, there are no provisions for terminating a LEC's service at the location of a third party to be subsequently extended by that third party through non-network facilities to the LEC's customer. However, there is precedent for the LEC using a building owner's cable to gain access to tenants and to pay compensation to the building owner for use of its cable. Rule 25-24.575(11) provides:

If the LEC uses the STS provider's or the STS building owner's cable to gain access to the tenant, the LEC shall be required to provide reasonable compensation. Such compensation shall not exceed the amount it would have cost the LEC to serve the tenant through installation of its own cable. This cost must be calculated on a pro rata basis.

As part of any such arrangement the LEC is fully responsible for compliance with all applicable standards and has full access to the cable involved.

The scenario implicit in Rule 25-24.575(11) is different from the airport situation in that when building is constructed and



wired, the tenants are not yet identified and facilities requirements to meet demands for LEC service are unknown. However, with airports, LECs already have substantial investments in facilities. LECs also have an obligation to serve their customers.

With respect to the sharing of cable, it appears that there is excessive potential for problems involving shared responsibility for service and maintenance of shared cable. Under these circumstances, for Southern Bell to satisfactorily use DCAD cable, such cable must be fully dedicated to Southern Bell's use.

Accordingly, upon consideration of the foregoing, we find that Southern Bell should be informed of and allowed by DCAD to participate in the airport planning and construction process to ensure Southern Bell has a reasonable opportunity to forecast the need for facilities and to install them in an orderly fashion that is not disruptive to ongoing construction. We also find it appropriate to require DCAD to allow Southern Bell to have direct access to its customers at the airport complex. Southern Bell's network demarcation point shall be at a point consistent with Rule 25-4.0345(1)(b). However, Southern Bell shall utilize DCAD cable when Southern Bell cable is not available, if the DCAD cable is dedicated to Southern Bell's use, meets appropriate technical standards and the cost of reasonable compensation to DCAD will not exceed Southern Bell's cost of installing its own cable. DCAD shall provide Southern Bell full access to its own network cable and to any DCAD cable which completes Southern Bell's network connections to its customers.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that BellSouth Telecommunications, Inc. d/b/a Southern Bell Telephone and Telegraph Company shall be informed of and allowed by the Dade County Aviation Department to participate in the airport planning and construction process as set forth in the body of this Order. It is further

ORDERED that DCAD shall allow Southern Bell to have direct access to its customers at the airport complex as set forth in the body of this Order. It is further

ORDERED that Southern Bell's network demarcation point shall be at a point consistent with Rule 25-4.0345(1)(b). It is further

ORDERED that Southern Bell shall utilize DCAD cable when Southern Bell cable is not available, if the DCAD cable is dedicated to Southern Bell's use, meets appropriate technical

standards and the cost of reasonable compensation to DCAD will not exceed Southern Bell's cost of installing its own cable. It is further

ORDERED that when Southern Bell utilizes DCAD cable, such cable shall be fully dedicated to Southern Bell's use. It is further

ORDERED that DCAD shall provide Southern Bell full access to its own network cable and to any DCAD cable which completes Southern Bell's network connections to its customers. It is further

ORDERED that if no protest is timely filed according to the requirements set forth below, this docket shall be closed.

By ORDER of the Florida Public Service Commission, this 1st day of February, 1994.

\_\_\_\_\_  
Director  
Division of Records and Reporting

( S E A L )

TWH

by: Kay Flynn  
Chief, Bureau of Records

NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.59(4), Florida Statutes, to notify parties of any administrative hearing or judicial review of Commission orders that is available under Sections 120.57 or 120.68, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing or judicial review will be granted or result in the relief sought.

The action proposed herein is preliminary in nature and will not become effective or final, except as provided by Rule

ORDER NO. PSC-94-0123-POF-TL  
DOCKET NO. 931033-TL  
PAGE 7

25-22.029, Florida Administrative Code. Any person whose substantial interests are affected by the action proposed by this order may file a petition for a formal proceeding, as provided by Rule 25-22.029(4), Florida Administrative Code, in the form provided by Rule 25-22.036(7)(a) and (f), Florida Administrative Code. This petition must be received by the Director, Division of Records and Reporting at his office at 101 East Gaines Street, Tallahassee, Florida 32399-0870, by the close of business on February 22, 1994.

In the absence of such a petition, this order shall become effective on the day subsequent to the above date as provided by Rule 25-22.029(6), Florida Administrative Code.

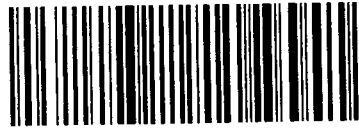
Any objection or protest filed in this docket before the issuance date of this order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

If this order becomes final and effective on the date described above, any party adversely affected may request judicial review by the Florida Supreme Court in the case of an electric, gas or telephone utility or by the First District Court of Appeal in the case of a water or wastewater utility by filing a notice of appeal with the Director, Division of Records and Reporting and filing a copy of the notice of appeal and the filing fee with the appropriate court. This filing must be completed within thirty (30) days of the effective date of this order, pursuant to Rule 9.110, Florida Rules of Appellate Procedure. The notice of appeal must be in the form specified in Rule 9.900(a), Florida Rules of Appellate Procedure.

BST20199

State of Florida  
**Public Service Commission**

2540 Shumard Oak Boulevard  
 Tallahassee, Florida 32399-0850



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33122

U.S. POSTAGE  
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*M-D Court Attorney's Office  
 4200 NW 36th St  
 Bldg 5A*

*MIA 33122  
 Re-mailed  
 Certified 4/21*

*Called 4/20 address above  
 given. Mar*

**ADDRESSEE  
 UNKNOWN**



**Miami-Dade County Attorney's Office  
 David Stephen Hope, Assistant County Attorney  
 Miami International Airport  
 Terminal Building, Concourse A, 4th Floor  
 Miami, Florida 33122**

*This address that was on complaint served  
 by BellSouth was  
 for FedEx +  
 UPS delivery  
 only.  
 Mar*

**RETURN RECEIPT  
 REQUESTED**

**PARTIES**

*050257-7P*

*COPIES FOR COMPLAINT  
 FILE  
 COMMISSION  
 CLERK*

SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY
<ul style="list-style-type: none"> <li>Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> </ul>	<p>A. Received by (Please Print Clearly) B. Date of Delivery</p> <hr/> <p>C. Signature <input checked="" type="checkbox"/> Agent  <input checked="" type="checkbox"/> Addressee</p> <p>D. Is delivery address different from item 1? <input type="checkbox"/> Yes                  If YES, enter delivery address below: <input type="checkbox"/> No</p>
<p>1. Article Addressed to:  <i>UPST to Commission</i>  <b>Miami-Dade County Attorney's Office                  David Stephen Hope, Assistant County Attorney                  Miami International Airport                  Terminal Building, Concourse A, 4th Floor                  Miami, Florida 33122</b></p>	<p>3. Service Type  <input checked="" type="checkbox"/> Certified Mail <input type="checkbox"/> Express Mail  <input type="checkbox"/> Registered <input type="checkbox"/> Return Receipt for Merchandise  <input type="checkbox"/> Insured Mail <input type="checkbox"/> C.O.D.</p>
<p>2. Article Number                  (Transfer from service label)</p>	<p>4. Restricted Delivery? (Extra Fee) <input type="checkbox"/> Yes</p>

DOCUMENT NUMBER-DATE  
 09874 OCT 31 05  
 FPSC-COMMISSION CLERK

**CERTIFIED MAIL**



7084 0188 0004 5750 5458

Florida Public Service Commission  
Division of the Commission Clerk  
and Administrative Services  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Miami-Dade County Attorney's Office  
David Stephen Hope, Assistant County Attorney  
4200 NW 36th Street, Building 5A  
Miami, Florida [REDACTED]



RECEIVED-PSC  
05 APR 27 AM 11:32  
COMMISSION  
CLERK

8545 0525 4000 0900 4002

**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

1. Article Addressed to:

*mas*  
*Complaint*

Miami-Dade County Attorney's Office  
David Stephen Hope, Assistant County Attorney  
4200 NW 36th Street, Building 5A  
Miami, Florida 33122

2. Article Number  
(Transfer from service label)

PS Form 3811, March 2001

**COMPLETE THIS SECTION ON DELIVERY**

A. Received by (Please Print Clearly) B. Date of Delivery

C. Signature

X

- Agent
- Addressee

D. Is delivery address different from item 1?  
If YES, enter delivery address below:

- Yes
- No

3. Service Type

- Certified Mail
- Registered
- Insured Mail
- Express Mail
- Return Receipt for Merchandise
- C.O.D.

4. Restricted Delivery? (Extra Fee)

- Yes

*7004 1160 0004 5750 5458*

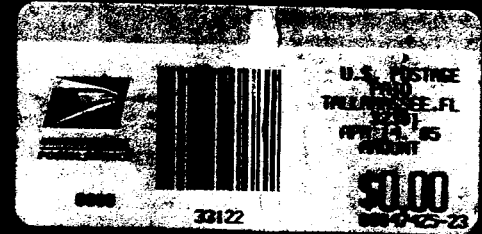
Domestic Return Receipt

102595-01-M-1424

RECYCLED PAPER  
MINIMUM 20% POST-CONSUMER

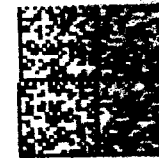


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MOUNT

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04/14/2005

Mailed From 32389  
US POSTAGE

**Miami-Dade County Attorney's Office**  
**David Stephen Hope, Assistant County Attorney**  
**Miami International Airport**  
**Terminal Building, Concourse A, 4th Floor**  
**Miami, Florida 33122**



**PRIORITY  
MAIL**

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POSTAL SERVICE™  
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2002 0490 0001 1759 9993

PLACE STICKER AT TOP OF ENVELOPE TO THE RIGHT OF THE RETURN ADDRESS. FOLD AT DOTTED LINE.

**SENDER COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

**1. Article Addressed to:**

*05025772 Compl. mas*  
 Miami-Dade County Attorney's Office  
 David Stephen Hope, Assistant County Attorney  
 Miami International Airport  
 Terminal Building, Concourse A, 4th Floor  
 Miami, Florida 33122

**2. Article Number**  
*(Transfer from service label)*

*7002 0866 0001 1759 9993*

PS Form 3811, March 2001

Domestic Return Receipt

102595-01-M-1424

**COMPLETE THIS SECTION ON DELIVERY**

A. Received by (Please Print Clearly) B. Date of Delivery

C. Signature

*X*

- Agent  
 Addressee

D. Is delivery address different from item 1?  Yes  
 If YES, enter delivery address below:  No

**3. Service Type**

- Certified Mail  Express Mail  
 Registered  Return Receipt for Merchandise  
 Insured Mail  E.O.D.

4. Restricted Delivery? (Extra Fee)  Yes