**Susan D. Ritenour** Secretary and Treasurer and Regulatory Manager One Energy Place Pensacola, Florida 32520-0781

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March 31, 2008

38 APR -2 AM 10:

Ms. Ann Cole, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee FL 32399-0870

Dear Ms. Cole:

Enclosed are an original and twenty-five copies of Gulf Power Company's 2008 Ten Year Site Plan, and it is filed pursuant to Rule No. 25-22.071. Included in the Ten Year Site Plan is the Company's Clean Air Act Compliance update, and it is filed pursuant to Order No. PSC-93-1376-FOF-EI.

Sincerely,

| CMP | Lusan       | D. 4  | Ritmour |
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| CTR |             |       |         |
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Jeffrey A. Stone, Esq. 88-8-8-8-8-00

DOCUMENT NUMBER-DATE

02519 APR-28

### TEN YEAR SITE PLAN 2008-2017

# FOR ELECTRIC GENERATING FACILITIES AND ASSOCIATED TRANSMISSION LINES

**APRIL 2008** 



02519 APR-28

## GULF POWER COMPANY TEN YEAR SITE PLAN

# FOR ELECTRIC GENERATING FACILITIES AND ASSOCIATED TRANSMISSION LINES

Submitted To The
State of Florida
Public Service Commission

**APRIL 1, 2008** 

02519 APR-28

FPSC-COMMISSION CLERK

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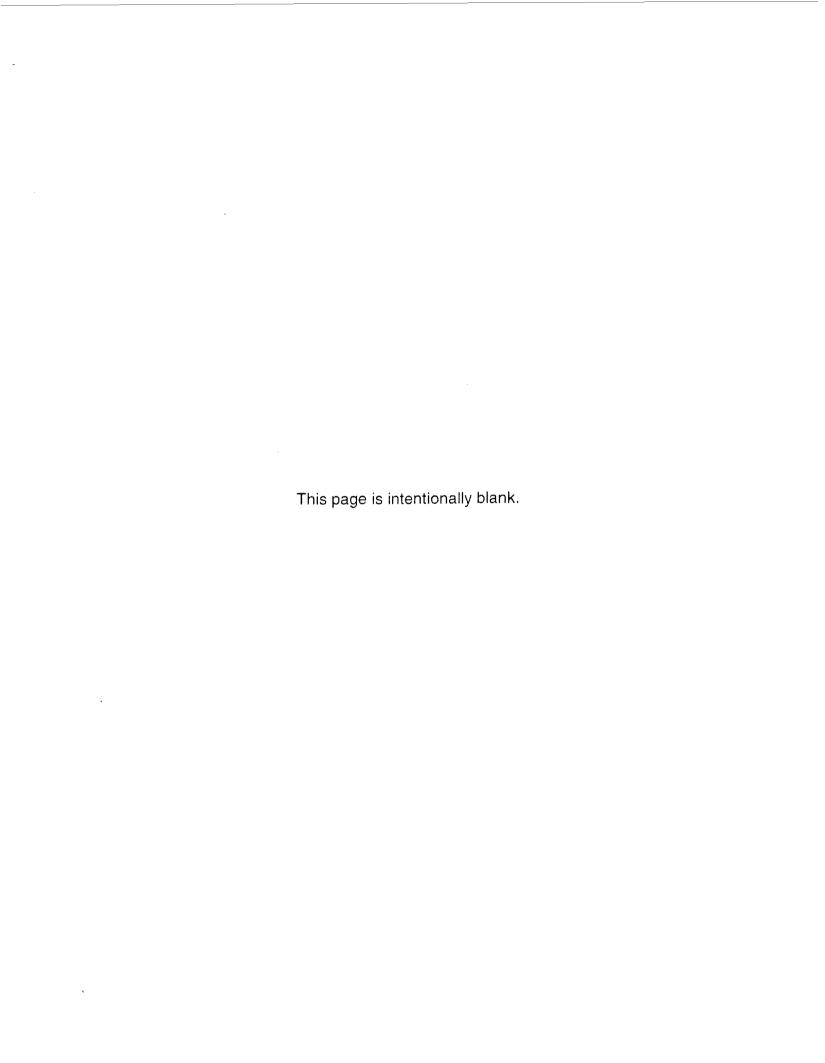
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#### **GULF POWER COMPANY**

#### **TEN-YEAR SITE PLAN**

#### **Executive Summary**

The Gulf Power Company 2008 Ten-Year Site Plan is filed with the Florida Public Service Commission (FPSC) in accordance with the requirements of Chapter 186.801, Florida Statutes, as revised by the Legislature in 1995. The revision replaced the Florida Department of Community Affairs with the FPSC as the state agency responsible for the oversight of the Ten-Year Site Plan (TYSP). The 2008 TYSP for Gulf Power Company (Gulf) is being filed in compliance with the applicable FPSC rules.

Gulf's 2008 TYSP contains the documentation of assumptions used for the load forecast, fuel forecasts, the planning processes, existing resources, and future capacity needs and resources. The resource planning process utilized by Gulf to determine its future capacity needs is coordinated within the Southern electric system Integrated Resource Planning (IRP) process. Gulf participates in the IRP process along with other Southern electric system operating companies, Alabama Power Company, Georgia Power Company, and Mississippi Power Company, (collectively, the "Southern electric system" or "SES"). Gulf shares in the benefits gained from planning in conjunction with a large system such as the SES. These benefits include the economic sharing of SES generating reserves, the ability to install large, efficient generating units, and reduced requirements for operating reserves.

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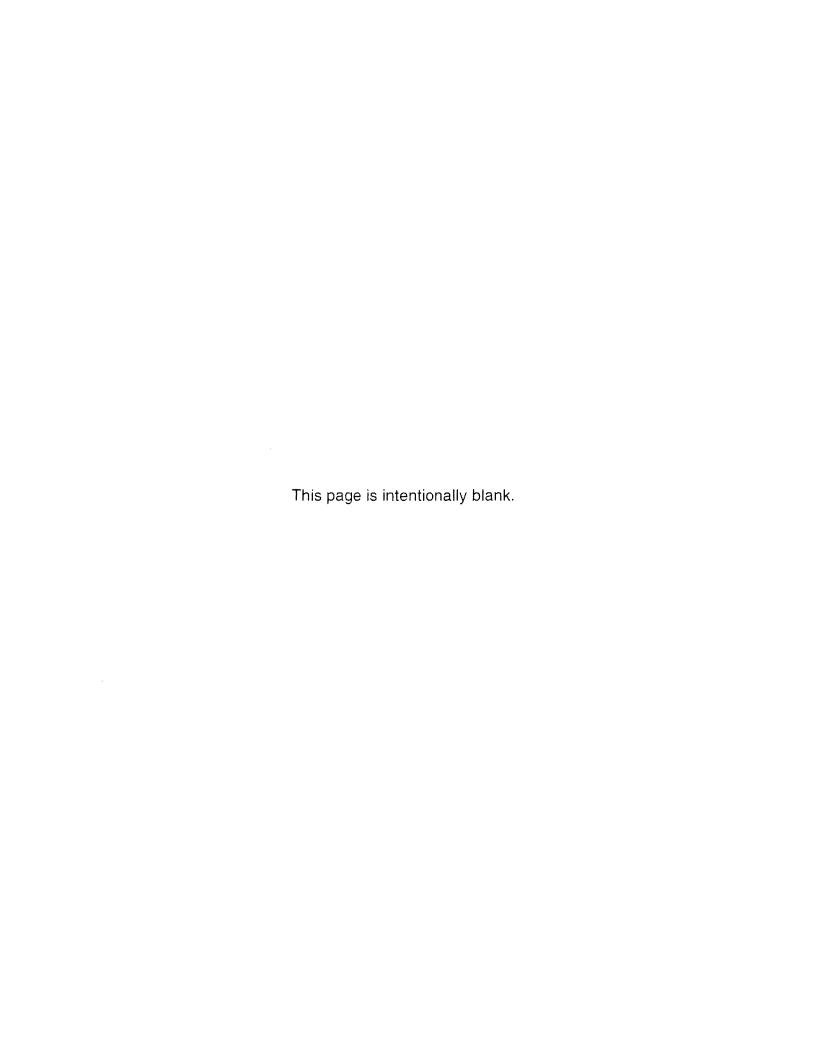
The capacity resource needs set forth in the SES IRP are driven by the demand forecast that includes projected demand-side measures embedded into the forecast prior to entering the generation mix process. The generation mix process uses PROVIEW® to screen the available technologies in order to produce a listing of preferred capacity resources from which to select the most cost-effective plan for the system. The resulting SES resource needs are then allocated among the operating companies based on reserve requirements, and each company then determines the resources that will best meet its capacity and reliability needs. The generation technologies screened in the latest SES IRP include gas-fired combustion turbine, gas-fired combined cycle, pulverized coal, and nuclear.

During the 2008 TYSP cycle, Gulf has two purchased power agreements (PPAs) that will supply 487 megawatts of peaking power from two existing regional market facilities to serve Gulf customers' electrical needs from June 1, 2009 until May 31, 2014. Gulf filed its petition for approval of these PPAs with the FPSC in December 2006, and they were approved by the Commission in Order No. PSC-07-0329-PAA EI dated April 16, 2007.

With the inclusion of this PPA capacity as committed capacity, Gulf's additional resource needs for this planning cycle begin in 2010 and increase annually to 1162 megawatts by the summer of 2017. The magnitude of the need has increased slightly from previously anticipated levels due primarily to an increase in expected summer peak demand projections for the 2008 TYSP cycle.

Gulf has continued to evaluate the construction of generating facilities or the acquisition of equivalent capacity resources in coordination with other SES operating companies in order to determine its next proposed capacity resource addition. These evaluations have resulted in Gulf's current generation expansion plan, which calls for the addition of an 840 megawatt gas-fired combined cycle unit in Northwest Florida in 2014. This proposed addition is subject to certification under Florida's Power Plant Siting Act (PPSA) and will, therefore, require the issuance of a Request for Proposals (RFP) for possible alternatives to Gulf's own construction. Gulf is currently planning to issue this RFP in the fall of 2008 and to make the "build or buy" decision by the fall of 2009. When combined with the proposed capacity additions of the other Southern electric system operating companies, Gulf's proposed additions will result in an SES planning reserve margin of approximately 15% through 2017.

If Gulf ultimately commits to the construction of this new combined cycle generating capacity, the installation is anticipated to coincide with the expiration of its firm market capacity purchases in May 2014. Studies to determine the best location for this potential combined cycle generating facility are underway, including efforts to determine what effect, if any, the recently adopted reductions in the Environmental Protection Agency's eight hour ozone standards will have on siting this proposed unit in Northwest Florida. The primary sites under study continue to be Gulf's existing generating facility sites in Northwest Florida. Schedules 8 and 9 of this TYSP document contain more detailed information on this potential combined cycle addition.



## CHAPTER I DESCRIPTION OF EXISTING FACILITIES

#### **DESCRIPTION OF EXISTING FACILITIES**

Gulf owns and operates generating facilities at four sites in Northwest Florida (Plants Crist, Smith, Scholz, and Pea Ridge). Gulf also owns a 50% undivided ownership interest in Unit 1 and Unit 2 at Mississippi Power Company's Daniel Electric Generating Facility. Gulf has a 25% ownership in Unit 3 at Georgia Power Company's Scherer Electric Generating Facility which is completely dedicated to wholesale unit power sale contracts. This fleet of generating units consists of eleven fossil steam units, one combined cycle unit, and four combustion turbines. Schedule 1 shows 930 MW of steam generation located at the Crist Electric Generating Facility near Pensacola, Florida. The Lansing Smith Electric Generating Facility near Panama City, Florida, includes 357 MW of steam generation, 556 MW (summer rating) of combined cycle generation, and 32 MW (summer rating) of combustion turbine facilities. The Scholz Electric Generating Facility, near Sneads, Florida, consists of 92 MW of steam generation. Gulf's Pea Ridge Facility, in Pace, Florida, consists of three combustion turbines associated with an existing customer's cogeneration facility, which adds 12 MW (summer rating) to Gulf's existing capacity.

Including Gulf's ownership interest in the Daniel fossil steam Units 1 and 2 and the Scherer fossil steam Unit 3, Gulf has a total net summer generating capability of 2,714 MW and a total net winter generating capability of 2,752 MW.

The existing Gulf system in Northwest Florida, including generating plants, substations, transmission lines and service area, is shown on the system map on

page 8. Data regarding Gulf's existing generating facilities is presented on Schedule 1.

#### **GULF POWER COMPANY**

### SCHEDULE 1 EXISTING GENERATING FACILITIES AS OF DECEMBER 31, 2007

Page 1 of 2

Total System

2.714.0 2.751.8

(1) (2) (3) (4) (5) (6)(7) (8) (9)(10)(11)(12)(13) (14)Alt. Fuel Com'l In-Exptd Gen Max Net Capability Unit Fuel Transp Unit Fuel Days Service Retrmnt Nameplate Summer Winter Plant Name No. Pri Location Type Alt Pri <u>Alt</u> Use Mo/Yr Mo/Yr ΚW MW MW Crist Escambia County 1,135,250 930.0 930.0 25/1N/30W 4 FS C NG WA PL 7/59 12/24 93.750 78.0 78.0 5 FS C NG WA PL 6/61 12/26 93,750 78.0 78.0 6 FS C NG WA PL 5/70 12/35 369,750 302.0 302.0 7 FS С NG WA PL 8/73 12/38 578,000 472.0 472.0 Lansing Smith Bay County 1,001,500 945.0 981.0 36/2S/15W FS С WA 6/65 12/30 149.600 162.0 162.0 2 FS С WA 6/67 --12/32 190,400 195.0 195.0 3 CC NG PL4/02 ----~ 12/37 619,650 556.0 584.0 CT LO TK --5/71 12/17 41,850 32.0 40.0 Scholz Jackson County 98,000 92.0 92.0 12/3N/7W FS С RR WA 3/53 12/11 49,000 46.0 46.0 1 --С RR 2 FS WA 10/53 12/11 49,000 46.0 46.0 (A) Jackson County, MS 548,250 516.0 516.0 Daniel 42/5S/6W FS С HO RR TK 9/77 12/32 274.125 261.0 261.0 1 RR TK 12/36 274,125 255.0 255.0 FS C НО 6.81 2 (A) 219.0 Monroe County. GA FS С RR 1/87 12/42 222,750 219.0 Scherer 14,250 12.0 13.8 Pea Ridge Santa Rosa County 15/1N/29W 4,750 4.0 4.6 CT NG PL. 5/98 12/18 1 4.0 4.6 4,750 2 CT NG ---PL5/98 12/18 PL12/18 4,750 4.0 4.6 CT NG 5/98 3

6

SCHEDULE 1

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#### Abbreviations:

Fuel

FS - Fossil Steam

CT - Combustion Turbine

CC - Combined Cycle

NG - Natural Gas

C - Coal

LO - Light Oil

HO - Heavy Oil

#### Fuel Transportation

PL - Pipeline

WA - Water

TK - Truck

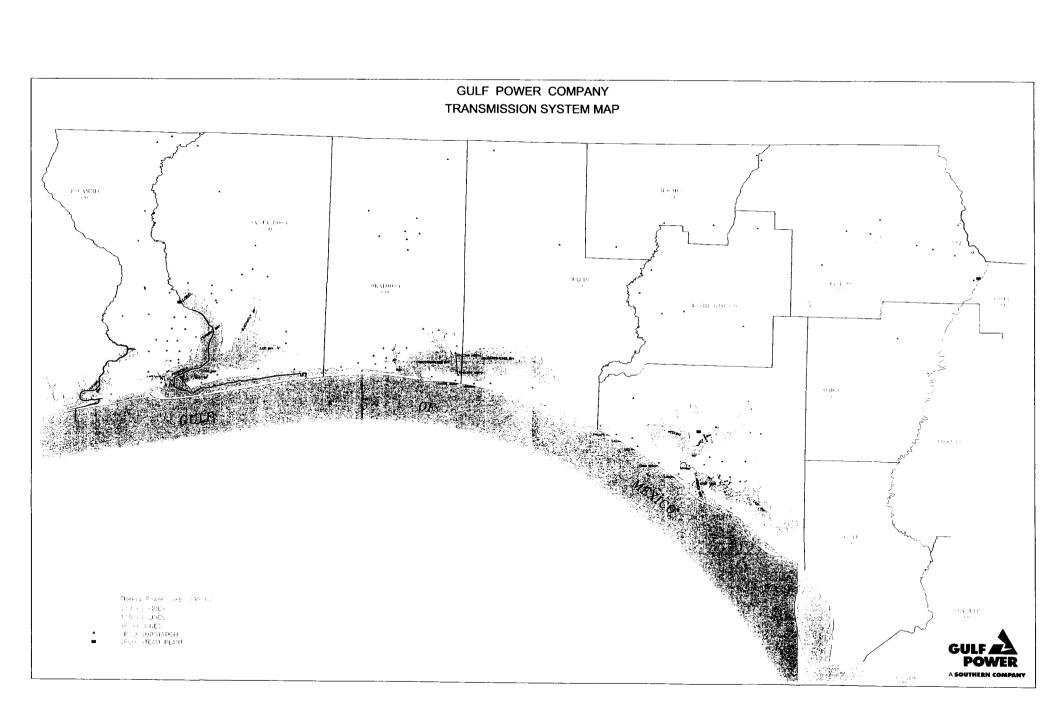
RR - Railroad

NOTE: (A) Unit capabilities shown represent Gulf's portion of Daniel Units 1 & 2 (50%) and Scherer Unit 3 (25%).

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### CHAPTER II

FORECAST OF ELECTRIC POWER DEMAND AND ENERGY CONSUMPTION

## GULF POWER COMPANY LOAD FORECASTING METHODOLOGY OVERVIEW

Gulf views the forecasting effort as a dynamic process requiring ongoing efforts to yield results which allow informed planning and decision-making. The total forecast is an integration of different techniques and methodologies, each applied to the task for which it is best suited. Many of the techniques take advantage of the extensive data made available through the Company's marketing efforts, which are predicated on the philosophy of knowing and understanding the needs, perceptions and motivations of our customers and actively promoting wise and efficient uses of energy which satisfy customer needs. Gulf has been a pacesetter in the energy efficiency market since the development and implementation of the GoodCents Home program in the mid-70's. This program brought customer awareness, understanding and expectations regarding energy efficient construction standards in Northwest Florida to levels unmatched elsewhere. Since that time, the GoodCents Home program has seen many enhancements, and has been widely accepted not only by our customers, but by builders, contractors, consumers, and other electric utilities throughout the nation, providing clear evidence that selling efficiency to customers can be done successfully.

The Marketing Services section of Gulf's Marketing Department is responsible for preparing forecasts of customers, energy and peak demand. A description of the assumptions and methods used in the development of these forecasts follows.

#### I. ASSUMPTIONS

#### A. ECONOMIC OUTLOOK

In the months since Gulf Power created its 2008 Budget, many economists have indicated that the national and Florida state economies have slipped into recession. However, the economics used in the forecast assumed slow but continued economic expansion as the nation continued to recover from the recession earlier this decade.

The 2008 Budget forecast assumes that during 2007 real GDP growth will slow to 2.4% before accelerating slightly to 3.1% during 2008 and then slipping again to 2.9% during 2009.

More than five years into the expansion, following the recession earlier this decade, the economy continues to perform well. Growth has been below trend since mid-2006 as monetary policy remains somewhat restrictive in an effort to take the edge off of underlying inflation. Inflationary pressures have abated somewhat in recent months as lower prices for energy and other commodities have also helped in this regard. Despite the below-trend growth, the unemployment rate has yet to move higher and is still consistent with full employment.

However, the economy does have a few vulnerabilities. The slumping housing market remains the major drag on U.S. growth. The first act of the housing slowdown, characterized by steep contractions in both home sales and home construction, is in full swing, leading to a sharp weakening in overall growth.

Data on manufacturing have turned broadly softer since the summer of 2006, with industrial production flat, readings from business surveys trending lower, and employment related to production plunging. The slowdown has spilled over from a few segments into other parts of the industrial base.

Over the long-run, real GDP and total employment forecasted growth compared to the 2007 Budget slows slightly during the next 20 years, but will match last year's outlook thereafter. Real GDP growth over the full 25 years of the forecast is predicted to rise from a 2.3% compound annual rate in the 2007

Budget to 2.4% in the 2008 Budget. Total employment was forecasted to grow by 1.0% annually in the 2007 Budget, but moved to 1.1% in the 2008 Budget. Real personal income posted stronger growth, climbing annually at 2.2% in the 2007 Budget, but moving to 2.3% in the 2008 Budget.

#### B. TERRITORIAL ECONOMIC OUTLOOK

Gulf's projections reflect the economic outlook for our service area as provided by Moody's Economy.com, a renowned economic service provider. Gulf's forecast assumes that service area population growth will continue to exceed the nation's growth and slightly exceed the rate of growth for the state of Florida. Gulf's projections incorporate electric price assumptions derived from the 2007 Gulf Power Official Long-Range Forecast. Fuel price projections for gas and oil are developed by Southern Company Services (SCS) Fuel Procurement staff with input from outside consultants. The following tables provide a summary of the assumptions associated with Gulf's forecast:

TABLE 1
ECONOMIC SUMMARY
(2006-2012)

| GDP Growth                           | 2.4 % - 3.0 % |
|--------------------------------------|---------------|
| Interest Rate<br>(30 Year AAA Bonds) | 6.4 % - 7.1 % |
| Inflation                            | 2.8 % - 2.5 % |

TABLE 2

### AREA DEMOGRAPHIC SUMMARY (2006-2012)

| Population Gain                      | 95,250 |
|--------------------------------------|--------|
| Net Migration                        | 13,310 |
| Average Annual<br>Population Growth  | 1.6 %  |
| Average Annual<br>Labor Force Growth | 1.9 %  |

#### II. CUSTOMER FORECAST

#### A. RESIDENTIAL CUSTOMER FORECAST

The immediate short-term forecast (0-2 years) of customers is based primarily on projections prepared by district personnel. Gulf district personnel remain abreast of local market and economic conditions within their service areas through direct contact with economic development agencies, developers, builders, lending institutions and other key contacts. The projections prepared by the districts are based upon recent historical trends in customer gains and their knowledge of locally planned construction projects from which they are able to estimate the near-term anticipated customer gains. These projections are then analyzed for consistency, and the incorporation of major construction projects and business developments is reviewed for completeness and accuracy. The end result is a near-term forecast of residential customers.

For the remaining forecast horizon (3-25 years), the Gulf Economic Model, a competition-based econometric model developed by Moody's Economy.com, is used in the development of residential customer projections. Projections of births, deaths, and population by age groups

are determined by past and projected trends. Migration is determined by economic growth relative to surrounding areas.

The forecast of residential customers is an outcome of the final section of the migration/demographic element of the model. The number of residential customers Gulf expects to serve is calculated by multiplying the total number of households located in the eight counties in which Gulf provides service by the percentage of customers in these eight counties for which Gulf currently provides service.

The number of households referred to above is computed by applying a household formation trend to the previously mentioned population by age group, and then by summing the number of households in each of five adult age categories. As indicated, there is a relationship between households, or residential customers, and the age structure of the population of the area, as well as household formation trends. The household formation trend is the product of initial year household formation rates in the Gulf service area and projected U.S. trends in household formation.

#### B. COMMERCIAL CUSTOMER FORECAST

The immediate short-term forecast (0-2 years) of commercial customers, as in the residential sector, is prepared by the district personnel in similar fashion utilizing recent historical customer gains information and their knowledge of the local area economies and upcoming construction projects. A review of the assumptions, techniques and results for each district is undertaken, with special attention given to the incorporation of major commercial development projects.

Beyond the immediate short-term period, commercial customers are forecast as a function of residential customers, reflecting the growth of commercial services to meet the needs of new residents. Implicit in the commercial customer forecast is the relationship between growth in total real disposable income and growth in the commercial sector.

#### III. ENERGY SALES FORECAST

#### A. RESIDENTIAL SALES FORECAST

The residential energy sales forecast is developed utilizing multiple regression analyses. Monthly class energy use per customer per billing day is estimated based upon recent historical data, expected normal weather and projected price. The model output is then multiplied by the projected number of customers and billing days by month to expand to the total residential class.

The residential sales forecast reflects the continued impacts of Gulf's GoodCents Home program and efficiency improvements undertaken by customers as a result of the GoodCents Energy Survey program, as well as conversions to higher efficient outdoor lighting. The residential sales forecast also reflects the anticipated incremental impacts of Gulf's Demand-Side Management (DSM) Plan, approved in March 2005, designed to meet the Commission-approved demand and energy reduction goals established in September 2004. Additional information on the residential conservation programs and program features are provided in the Conservation Programs section of this document.

#### B. COMMERCIAL SALES FORECAST

The commercial energy sales forecast is also developed utilizing multiple regression analyses. Monthly class energy use per customer per billing day is estimated based upon recent historical data, expected normal weather and projected price. The model output is then multiplied by the projected number of customers and billing days by month to expand to the total commercial class.

The commercial sales forecast reflects the continued impacts of Gulf's Commercial GoodCents building program and efficiency improvements undertaken by customers as a result of Commercial Energy Audits and Technical Assistance Audits, as well as conversions to higher efficient outdoor lighting. The commercial sales forecast also reflects the anticipated incremental impacts of Gulf's DSM Plan, approved in March 2005, designed to meet the

Commission-approved demand and energy reduction goals established in September 2004. Additional information on the Commercial Conservation programs and program features are provided in the Conservation Programs section of this document.

#### C. INDUSTRIAL SALES FORECAST

The short-term industrial energy sales forecast is developed using a combination of on-site surveys of major industrial customers, trending techniques, and multiple regression analysis. Gulf's largest industrial customers are interviewed to identify load changes due to equipment addition, replacement or changes in operating characteristics.

The short-term forecast of monthly sales to these major industrial customers is a synthesis of the detailed survey information and historical monthly load factor trends. The forecast of short-term sales to the remaining smaller industrial customers is developed using a combination of trending techniques and multiple regression analysis.

The long-term forecast of industrial energy sales is based on econometric models of the chemical, pulp and paper, other manufacturing, and non-manufacturing sectors. The industrial sales forecast also reflects the anticipated incremental impacts of Gulf's DSM Plan, approved in March 2005, designed to meet the Commission-approved demand and energy reduction goals established in September 2004. Additional information on the conservation programs and program features are provided in the <u>Conservation Programs</u> section of this document.

#### D. <u>STREET LIGHTING SALES FORECAST</u>

The forecast of monthly energy sales to street lighting customers is based on projections of the number of fixtures in service, for each of the available fixture types.

The projected number of fixtures by fixture type is developed from analyses of recent historical fixture data to discern the patterns of fixture additions and

deletions. The estimated monthly kilowatt-hour consumption for each fixture type is multiplied by the projected number of fixtures in service to produce total monthly sales for a given type of fixture. This methodology allows Gulf to explicitly evaluate the impacts of lighting programs, such as mercury vapor to high pressure sodium conversions.

#### E. WHOLESALE ENERGY FORECAST

The forecast of energy sales to wholesale customers is developed utilizing multiple regression analyses. Monthly energy purchases per day for each of Gulf's wholesale customers are estimated based upon recent historical data and expected normal weather. The model output is then multiplied by the projected number of days by month to expand to the customer totals, which are then summed to develop the class totals.

#### F. COMPANY USE & INTERDEPARTMENTAL ENERGY

The annual forecast for Company energy usage was based on recent historical values, with appropriate adjustments to reflect short-term increases in energy requirements for anticipated new Company facilities. The monthly spreads were derived using historical relationships between monthly and annual energy usage.

#### IV. PEAK DEMAND FORECAST

The peak demand forecast is prepared using the Hourly Electric Load Model (HELM), developed by ICF, Incorporated, for EPRI under Project RP1955-1. The resulting output from the model is hourly electrical loads over the forecast horizon.

The summer and winter peak demands are the maximum of the hourly forecasted loads in July and January, respectively. Gulf's summer peak demand typically occurs in the month of July, while Gulf's winter peak demand typically occurs in the month of January.

Load shape forecasts have always provided an important input to traditional system planning functions. Forecasts of the pattern of demand have acquired an added importance due to structural changes in the demand for electricity and increased utility involvement in influencing load patterns for the mutual benefit of the utility and its customers.

HELM represents an approach designed to better capture changes in the underlying structure of electricity consumption. Rapid increases in energy prices during the 1970's and early 1980's brought about changes in the efficiency of energy-using equipment. Additionally, sociodemographic and microeconomic developments have changed the composition of electricity consumption, including changes in fuel shares, housing mix, household age and size, construction features, mix of commercial services, and mix of industrial products.

In addition to these naturally occurring structural changes, utilities have become increasingly active in offering customers options which result in modified consumption patterns. An important input to the design of such demand-side programs is an assessment of their likely impact on utility system loads.

HELM has been designed to forecast electric utility load shapes and to analyze the impacts of factors such as alternative weather conditions, customer mix changes, fuel share changes, and demand-side programs. The structural detail of HELM provides forecasts of hourly class and system load curves by weighting and aggregating load shapes for individual rate level components.

Model inputs include rate level energy forecasts consistent with the cost of service (COS) load shape data collected from COS load research samples as well as individual customer load data for many of the larger customers. Inputs are also required to reflect new technologies, rate structures and other demand-side programs. Model outputs include hourly system and class load curves, load duration curves, monthly system and class peaks, load factors and energy requirements by season and rating period.

The methodology embedded in HELM may be referred to as a "bottom-up" approach. Class and system load shapes are calculated by aggregating the load shapes of component rates and individual large customer load shapes.

The system demand for electricity in hour i is modeled as the sum of demands by each end-use in hour i:

$$N_{R}$$
  $N_{C}$   $N_{I}$ 
 $L_{i} = \Sigma L_{R,i} + \Sigma L_{C,i} + \Sigma L_{I,i} + Misc_{i}$ 
 $R=1$   $C=1$   $I=1$ 

Where:  $L_i$  = system demand for electricity in hour i;

NR = number of residential rate class loads;

NC = number of commercial rate class loads;

N<sub>I</sub> = number of industrial rate class loads;

LR,i = demand for electricity by residential rate R in hour i;

LC, i = demand for electricity by commercial rate C in hour i;

L<sub>I,i</sub> = demand for electricity by industrial rate/customer I in hour i;

Misc; = other demands (wholesale, street lighting, losses, company use) in hour i.

#### V. DATA SOURCES

Gulf utilizes Company historical customer, energy and revenue data by rate and class, and historical hourly load data coupled with weather information from WDAS and NOAA to drive the energy and demand models. Individual customer historical data is utilized in developing the projections for Gulf's largest commercial and industrial customers.

Gulf's models also utilize economic projections provided by Moody's Economy.com, a renowned economic services provider. Moody's Economy.com utilizes the Bureau of Labor Statistics for data on employment, unemployment rate and labor force. Personal Income data is obtained from the Bureau of Economic Analysis. Population and Population by Age Cohort, Households and Housing Permit information is obtained from the U.S. Bureau of Census.

#### VI. CONSERVATION PROGRAMS

As previously mentioned, Gulf's forecast of energy sales and peak demand reflect the continued impacts of our conservation programs. The following provides a listing of the current conservation programs and program features with estimates of reductions in peak demand and net energy for load reflected in the forecast as a result of these programs. These reductions also reflect the anticipated impacts of these programs as submitted in Gulf's DSM Plan filed December 1, 2004, modified on January 26, 2005 (Docket No. 040032-EG) and approved by the FPSC in Order No. PSC-05-0273-PAA-EG issued March 14, 2005. By Order No. PSC-07-0455-PAA-EG issued on May 29, 2007, in Docket No. 070119-EG, the Commission approved minor modifications to Gulf's Commercial and Residential Geothermal Heat Pump Programs. Gulf's conservation programs were designed to meet the incremental impacts of the Commission-approved demand and energy reduction DSM goals established in Order No. PSC-04-0764-PAA-EG on August 9, 2004.

#### A. RESIDENTIAL CONSERVATION

#### 1. GoodCents Home/Energy Star

In the residential sector, Gulf's GoodCents Home/Energy Star Program is designed to make cost-effective increases in the efficiencies of the new home construction market. This is being achieved by placing greater requirements on cooling and water heating equipment efficiencies, proper HVAC sizing, increased insulation levels in walls, ceilings, and floors, and tighter restrictions on glass area and infiltration reduction practices. In addition, Gulf monitors proper quality installation of all the above energy features. This program also provides the opportunity to offer the Energy Star Home Program to Gulf's builders and customers and correlates the performance of GoodCents Homes to the nationally recognized Energy Star efficiency label. In many cases, a standard GoodCents

Home will also qualify as an Energy Star home. Approximately 69,000 new homes have been constructed to Good Cents standards under this program resulting in an annual reduction of 79 MW of summer peak demand and annual energy savings of 203 GWh.

#### 2. GoodCents Energy Survey

Gulf's GoodCents Energy Survey Program is designed to provide existing residential customers and individuals building new homes with energy conservation advice that encourages the implementation of efficiency measures and options that increase comfort and reduce energy operating costs. This program is offered as an on-site, mail-in, or on-line survey and in all cases the customer receives whole house recommendations. Approximately 72,000 customers have participated in the Energy Survey Program. These participants have implemented energy efficiency improvements estimated to result in an annual reduction of 14 MW of summer peak demand and 41 GWh energy.

#### 3. Geothermal Heat Pump

The Residential Geothermal Heat Pump Program reduces the demand and energy requirements of new and existing residential customers through the promotion and installation of advanced and emerging geothermal systems. Geothermal heat pumps also provide significant benefits to participating customers in the form of reduced operating costs and increased comfort levels, and are superior to other available heating and cooling technologies with respect to source efficiency and environmental impacts. Gulf's Geothermal Heat Pump Program is designed to overcome existing market barriers, specifically, lack of consumer awareness, knowledge and acceptance of this technology. Additionally, the program promotes efficiency levels well above current market conditions. Approximately 2,100

geothermal heat pumps have been installed in Gulf's service area resulting in an annual reduction in summer peak demand of 4 MW and annual energy savings of 5 GWh.

#### 4. GoodCents Select

The GoodCents Select Program, an advanced energy management (AEM) program, provides Gulf's customers with a means of conveniently and automatically controlling and monitoring their energy purchases in response to prices that vary during the day and by season in relation to Gulf's cost of producing or purchasing energy. The GoodCents Select system allows the customer to control more precisely the amount of electricity purchased for heating, cooling, water heating, and other selected loads and to purchase electric energy on a variable spot price rate. The various components of the GoodCents Select system installed in the customer's home, as well as the components installed at Gulf, provide constant communication between customer and utility. The combination of the GoodCents Select system and Gulf's innovative variable rate concept provide consumers with the opportunity to modify their usage of electricity in order to purchase energy at prices that are somewhat lower to significantly lower than standard rates a majority of the time. Further, the communication capabilities of the GoodCents Select system allow Gulf to send a critical price signal to the customer's premises during extreme peak load conditions. The signal results in a reduction attributable to predetermined thermostat and relay settings chosen by the individual participating customer. The customer's preprogrammed instructions regarding their desired comfort levels adjust electricity use for heating, cooling, water heating and other appliances automatically. Therefore, the customer's control of their electric bill is accomplished by allowing them to choose different comfort levels at different price levels in accordance with their individual lifestyles. Currently, approximately 8,800 customers are participating in this

program resulting in an annual reduction of 20 MW in summer peak demand and annual energy savings of 7 GWh.

#### B. COMMERCIAL/INDUSTRIAL CONSERVATION

#### 1. GoodCents Building

In the commercial sector, Gulf's GoodCents Building Program is designed to make cost effective increases in efficiencies in both new and existing commercial buildings with requirements resulting in energy conserving investments that address the thermal efficiency of the building envelope, interior lighting, heating and cooling equipment efficiency, and solar glass area. Additional recommendations are made, where applicable, on energy conserving options that include thermal storage, heat recovery systems, water heating heat pumps, solar applications, energy management systems, and high efficiency outdoor lighting. Approximately 10,400 customers under this program have achieved an annual reduction of 105 MW in summer peak demand and annual energy savings of 212 GWh.

#### 2. Commercial/Industrial Energy Analysis

The Commercial/Industrial (C/I) Energy Analysis Program is an interactive program that provides C/I customers assistance in identifying energy conservation opportunities. This program is a prime tool for the Gulf Power Company C/I Energy Specialist to personally introduce customers to conservation measures including low or no-cost improvements or new electro-technologies to replace old or inefficient equipment. Further, this program facilitates the load factor improvement process necessary to increase performance for both the customer and Gulf Power Company.

The C/I Energy Analysis Program allows the customer three primary ways to participate. A basic Energy Analysis Audit (EAA) is provided through either an on-site survey or a direct mail survey analysis. Additionally, a more comprehensive analysis can be

provided by conducting a Technical Assistance Audit (TAA).

Approximately 18,400 customers participating in these programs have achieved an annual reduction of 25 MW in summer peak demand and

annual energy savings of 77 GWh.

#### 3. Commercial Geothermal Heat Pump

The objective of the Commercial Geothermal Heat Pump Program is to reduce the demand and energy requirements of new and existing Commercial/Industrial customers through the promotion and installation of advanced and emerging geothermal systems. Due to the long life of space conditioning equipment, the choices that are made over the next decade regarding space conditioning equipment will have important economic and environmental ramifications lasting well into the future. Geothermal heat pumps provide significant benefits to participating customers in the form of reduced operating costs and increased comfort levels, and are superior to other available heating and cooling technologies with respect to source efficiency and environmental impacts. This program will promote efficiency levels well above current market conditions, specifically those units with an Energy Efficiency Ratio (EER) of 13.0 or higher.

#### 4. Real-Time Pricing

Gulf's Real Time Pricing (RTP) program is designed to take advantage of customer price response to achieve peak demand reductions. Customer participation is voluntary. Due to the nature of the pricing arrangement included in this program, there are some practical limitations to customers' ability to participate. These limitations include the ability to purchase energy under a pricing plan which includes price variation and unknown future prices; the transaction costs associated with receiving, evaluating, and acting on prices received on a daily basis; customer risk management policy;

and other technical/economic factors. Customers participating in this program typically exhibit approximately 38 MW of reduction in summer peak demand.

#### 5. Energy Services

Gulf's Energy Services Program is designed to offer advanced energy services and energy efficient end-use equipment to meet the individual needs of large customers. These energy services include comprehensive audits, design, construction and financing of demand reduction or efficiency improvement energy conservation projects. This program has resulted in a reduction of 13 MW of summer peak demand and 42 GWh in annual energy savings.

#### C. CONSERVATION RESULTS SUMMARY

The following tables provide direct estimates of the energy savings (reductions in peak demand and net energy for load) realized by Gulf's conservation programs. These reductions are verified through on-going monitoring in place on Gulf's major conservation programs and reflect estimates of conservation undertaken by customers as a result of Gulf's involvement. The conservation without Gulf's involvement has contributed to further unquantifiable reductions in demand and net energy for load. These unquantifiable additional reductions are captured in the time series regressions in our demand and energy forecasts.

### HISTORICAL TOTAL CONSERVATION PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|      | SUMMER     | WINTER  | NET ENERGY  |
|------|------------|---|-------------|
|      | PEAK       | PEAK  | FOR LOAD    |
|      | (KW)       | (KW)  | (KWH)       |
| 2006 | 344,685    | 6.842   | 17,493.998  |
|      | TOTAL C    | 8 BUDGET FORECAST<br>ONSERVATION PROGRAMS<br>NTAL ANNUAL REDUCTIONS<br>AT GENERATOR |             |
|      | SUMMER     | WINTER  | NET ENERGY  |
|      | PEAK       | PEAK  | FOR LOAD    |
|      | (KW)       | (KW)  | (KWH)       |
| 2007 | 12,302     | 20,379  | 16,805,407  |
| 2008 | 11,725     | 20,471  | 17,032,914  |
| 2009 | 11,196     | 20,970  | 17,611,371  |
| 2010 | 11,070     | 21,062  | 17,551,578  |
| 2011 | 11,043     | 20,870  | 17,413,456  |
| 2012 | 11,052     | 20,938  | 17,457,641  |
| 2013 | 11,265     | 22,414  | 18,503,138  |
| 2014 | 11,330     | 22,860  | 18,816,675  |
| 2015 | 9,830      | 21,547  | 18,248,872  |
| 2016 | 8,710      | 20,123  | 17,837,630  |
| 2017 | 7,589      | 18,699  | 17,425,756  |
|      | · TOTAL CO | B BUDGET FORECAST<br>DNSERVATION PROGRAMS<br>TIVE ANNUAL REDUCTIONS<br>AT GENERATOR |             |
|      | SUMMER     | WINTER  | NET ENERGY  |
|      | PEAK       | PEAK  | FOR LOAD    |
|      | (KW)       | (KW)  | (KWH)       |
| 2007 | 356,987    | 424,153   | 703,895,380 |
| 2008 | 368,712    | 444,625   | 720,928,295 |
| 2009 | 379,909    | 465,594   | 738,539,666 |
| 2010 | 390,979    | 486,656   | 756,091,244 |
| 2011 | 402,022    | 507,526   | 773,504,700 |
| 2012 | 413,074    | 528,464   | 790,962,342 |
| 2013 | 424,339    | 550,878   | 809,465,479 |
| 2014 | 435,669    | 573,738   | 828,282,155 |
| 2015 | 445,499    | 595,285   | 846,531,027 |
| 2016 | 454,208    | 615,408   | 864,368,657 |
| 2017 | 461,798    | 634,107   | 881,794,413 |

### HISTORICAL TOTAL RESIDENTIAL CONSERVATION PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|      | SUMMER  | WINTER  | NET ENERGY  |
|------|---------|---------|-------------|
|      | PEAK    | PEAK    | FOR LOAD    |
|      | (KW)    | (KW)    | (KWH)       |
| 2006 | 171,217 | 261,758 | 353,930,063 |

### 2008 BUDGET FORECAST TOTAL RESIDENTIAL CONSERVATION PROGRAMS INCREMENTAL ANNUAL REDUCTIONS AT GENERATOR

|      | SUMMER | WINTER | NET ENERGY |
|------|--------|--------|------------|
|      | PEAK   | PEAK   | FOR LOAD   |
|      | (KW)   | (KW)   | (KWH)      |
| 2007 | 8,898  | 18,121 | 11,097,327 |
| 2008 | 8,937  | 18,526 | 11.322,749 |
| 2009 | 9.056  | 19.348 | 11,905.276 |
| 2010 | 8.930  | 19,440 | 11.845,962 |
| 2011 | 8,902  | 19,248 | 11,709,933 |
| 2012 | 8,912  | 19,316 | 11,757,841 |
| 2013 | 9.125  | 20.792 | 12.803,673 |
| 2014 | 9,189  | 21,238 | 13,119,873 |
| 2015 | 7,812  | 19,969 | 12,570,172 |
| 2016 | 6,692  | 18,545 | 12,159,835 |
| 2017 | 5,572  | 17,121 | 11,749,498 |

### 2008 BUDGET FORECAST TOTAL RESIDENTIAL CONSERVATION PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|      | SUMMER  | WINTER  | NET ENERGY  |
|------|---------|---------|-------------|
|      | PEAK    | PEAK    | FOR LOAD    |
|      | (KW)    | (KW)    | (KWH)       |
| 2007 | 180,115 | 279,878 | 365,027,391 |
| 2008 | 189,052 | 298,404 | 376,350,139 |
| 2009 | 198,107 | 317,752 | 388,255,416 |
| 2010 | 207,037 | 337,192 | 400,101,377 |
| 2011 | 215.939 | 356,441 | 411,811,311 |
| 2012 | 224.851 | 375,757 | 423,569,151 |
| 2013 | 233.975 | 396,549 | 436,372,825 |
| 2014 | 243,164 | 417.787 | 449,492,698 |
| 2015 | 250,977 | 437,757 | 462,062,870 |
| 2016 | 257,669 | 456,302 | 474.222.705 |
| 2017 | 263,241 | 473,422 | 485.972,203 |
|      |         |         |             |

## HISTORICAL TOTAL COMMERCIAL/INDUSTRIAL DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

| SUMMER | WINTER | NET ENERGY |
|--------|--------|------------|
| PEAK   | PEAK   | FOR LOAD   |
| (KW)   | (KW)   | (KWH)      |
|        |        |            |

173.468

2006

## 2008 BUDGET FORECAST TOTAL COMMERCIAL/INDUSTRIAL DSM PROGRAMS INCREMENTAL ANNUAL REDUCTIONS AT GENERATOR

142,017

322,078.990

|      | SUMMER | WINTER | NET ENERGY |
|------|--------|--------|------------|
|      | PEAK   | PEAK   | FOR LOAD   |
|      | (KW)   | (KW)   | (KWH)      |
| 2007 | 3,405  | 2.258  | 5,656,086  |
| 2008 | 2,788  | 1,945  | 5.660,227  |
| 2009 | 2,141  | 1,622  | 5,660,227  |
| 2010 | 2,141  | 1,622  | 5.660,227  |
| 2011 | 2.141  | 1,622  | 5,660,227  |
| 2012 | 2.141  | 1,622  | 5.660,227  |
| 2013 | 2,141  | 1,622  | 5,660,227  |
| 2014 | 2.141  | 1,622  | 5,660,227  |
| 2015 | 2,017  | 1,578  | 5,643,663  |
| 2016 | 2.017  | 1,578  | 5.643,663  |
| 2017 | 2,017  | 1,578  | 5,643,663  |

## 2008 BUDGET FORECAST TOTAL COMMERCIAL/INDUSTRIAL DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|      | SUMMER<br>PEAK<br>(KW) | WINTER<br>PEAK<br>(KW) | NET ENERGY<br>FOR LOAD<br>(KWH) |
|------|------------------------|------------------------|---------------------------------|
| 2007 | 176.872                | 144,275                | 327,735,077                     |
| 2008 | 179,661                | 146,220                | 333,395,304                     |
| 2009 | 181,801                | 147,842                | 339.055,531                     |
| 2010 | 183,942                | 149,464                | 344,715.759                     |
| 2011 | 186.083                | 151,086                | 350,375,986                     |
| 2012 | 188,224                | 152,707                | 356,036,213                     |
| 2013 | 190.364                | 154,329                | 361,696,441                     |
| 2014 | 192,505                | 155,951                | 367,356,668                     |
| 2015 | 194,522                | 157,529                | 373,000,331                     |
| 2016 | 196,539                | 159,107                | 378,643,994                     |
| 2017 | 198.557                | 160,685                | 384,287,657                     |

# HISTORICAL TOTAL OTHER DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|  | SUMMER<br>PEAK<br>(KW)               | WINTER<br>PEAK<br>(KW)  | NET ENERGY<br>FOR LOAD<br>(KWH)  |
|--|--------------------------------------|---|--|
| 2006   | 0                                    | 0   | 11080920   |
|  | TOTA                                 | 008 BUDGET FORECAST<br>IL OTHER DSM PROGRAMS<br>ENTAL ANNUAL REDUCTIONS<br>AT GENERATOR |  |
|  | SUMMER<br>PEAK<br>(KW)               | WINTER<br>PEAK<br>(KW)  | NET ENERGY<br>FOR LOAD<br>(KWH)  |
| 2007<br>2008<br>2009<br>2010<br>2011<br>2012<br>2013<br>2014<br>2015<br>2016<br>2017 | 0<br>0<br>0<br>0<br>0<br>0<br>0      | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 51993<br>49938<br>45867<br>45389<br>43295<br>39573<br>39237<br>36575<br>35037<br>34132<br>32594                                  |
|  | TOTA                                 | 08 BUDGET FORECAST<br>LOTHER DSM PROGRAMS<br>ATIVE ANNUAL REDUCTIONS<br>AT GENERATOR    |  |
|  | SUMMER<br>PEAK<br>(KW)               | WINTER<br>PEAK<br>(KW)  | NET ENERGY<br>FOR LOAD<br>(KWH)  |
| 2007<br>2008<br>2009<br>2010<br>2011<br>2012<br>2013<br>2014<br>2015<br>2016<br>2017 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0 0 0 0 0 0 0 0 0 0 0   | 11132913<br>11182852<br>11228719<br>11274108<br>11317403<br>11356977<br>11396214<br>11432789<br>11467826<br>11501958<br>11534552 |

## HISTORICAL TOTAL EXISTING DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|  | SUMMER   | WINTER  | NET ENERGY  |
|--|--|---|---|
|  | PEAK   | PEAK  | FOR LOAD  |
|  | (KW)   | (KW)  | (KWH)   |
| 2006   | 233,891  | 292,936   | 555.984,444   |
|  | TOTAL  | 008 BUDGET FORECAST<br>EXISTING DSM PROGRAMS<br>ENTAL ANNUAL REDUCTIONS<br>AT GENERATOR |   |
|  | SUMMER   | WINTER  | NET ENERGY  |
|  | PEAK   | PEAK  | FOR LOAD  |
|  | (KW)   | (KW)  | (KWH)   |
| 2007<br>2008<br>2009<br>2010<br>2011<br>2012<br>2013<br>2014<br>2015<br>2016<br>2017 | 1088<br>1127<br>1246<br>1248<br>1220<br>1230<br>1443<br>1507<br>1507 | 7980<br>8385<br>9207<br>9221<br>9030<br>9097<br>10573<br>11020<br>11020<br>11020        | 5500252<br>5723618<br>6302075<br>6311964<br>6173842<br>6218027<br>7263524<br>7577061<br>7575523<br>7574619<br>7573081 |
|  | TOTAL  | DB BUDGET FORECAST<br>EXISTING DSM PROGRAMS<br>ATIVE ANNUAL REDUCTIONS<br>AT GENERATOR  |   |
|  | SUMMER   | WINTER  | NET ENERGY  |
|  | PEAK   | PEAK  | FOR LOAD  |
|  | (KW)   | (KW)  | (KWH)   |
| 2007   | 234,979  | 300,916   | 561.484,696   |
| 2008   | 236,106  | 309,300   | 567,208.314   |
| 2009   | 237,352  | 318,507   | 573.510,389   |
| 2010   | 238,600  | 327,728   | 579,822.354   |
| 2011   | 239,821  | 336,758   | 585,996,196   |
| 2012   | 241,051  | 345,855   | 592,214.223   |
| 2013   | 242,494  | 356,428   | 599,477,747   |
| 2014   | 244,001  | 367,448   | 607,054,808   |
| 2015   | 245,509  | 378,468   | 614,630,331   |
| 2016   | 247,016  | 389,487   | 622,204,950   |
| 2017   | 248,523  | 400,507   | 629,778,030   |

## HISTORICAL RESIDENTIAL EXISTING DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|  | SUMMER   | WINTER  | NET ENERGY   |
|--|--|---|--|
|  | PEAK   | PEAK  | FOR LOAD   |
|  | (KW)   | (KW)  | (KWH)  |
| 2006   | 122,882  | 189,108   | 303,925,622  |
|  | RESIDEN  | 1008 BUDGET FORECAST<br>ITIAL EXISTING DSM PROGRAMS<br>MENTAL ANNUAL REDUCTIONS<br>AT GENERATOR |  |
|  | SUMMER   | WINTER  | NET ENERGY   |
|  | PEAK   | PEAK  | FOR LOAD   |
|  | (KW)   | (KW)  | (KWH)  |
| 2007<br>2008<br>2009<br>2010<br>2011<br>2012<br>2013<br>2014<br>2015<br>2016<br>2017 | 1088<br>1127<br>1246<br>1248<br>1220<br>1230<br>1443<br>1507 | 7980<br>8385<br>9207<br>9221<br>9030<br>9097<br>10573<br>11020<br>11020<br>11020                | 5448259<br>5673680<br>6256208<br>6266575<br>6130547<br>6178454<br>7224287<br>7540486<br>7540486<br>7540486 |
|  | RESIDEN  | 008 BUDGET FORECAST<br>TIAL EXISTING DSM PROGRAMS<br>LATIVE ANNUAL REDUCTIONS<br>AT GENERATOR   |  |
|  | SUMMER   | WINTER  | NET ENERGY   |
|  | PEAK   | PEAK  | FOR LOAD   |
|  | (KW)   | (KW)  | (KWH)  |
| 2007   | 123,970  | 197.088   | 309,373.881  |
| 2008   | 125,097  | 205.472   | 315.047,561  |
| 2009   | 126,343  | 214.679   | 321,303,769  |
| 2010   | 127,591  | 223.930   | 327.570,344  |
| 2011   | 128,812  | 232.930   | 333,700.891  |
| 2012   | 130,042  | 242.027   | 339,879,345  |
| 2013   | 131,485  | 252.601   | 347,103.631  |
| 2014   | 132,992  | 263,620   | 354,644,118  |
| 2015   | 134,499  | 274.640   | 362,184.604  |
| 2016   | 136,007  | 285,659   | 369,725,090  |
| 2017   | 137,514  | 296.679   | 377,265,576  |

## HISTORICAL COMMERCIAL/INDUSTRIAL EXISTING DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

| SUMMER | WINTER | NET ENERGY |
|--------|--------|------------|
| PEAK   | PEAK   | FOR LOAD   |
| (KW)   | (KW)   | (KWH)      |

2006 111,009 103,828 240,977,902

## 2008 BUDGET FORECAST COMMERCIAL/INDUSTRIAL EXISTING DSM PROGRAMS INCREMENTAL ANNUAL REDUCTIONS AT GENERATOR

| SUMME<br>PEAK<br>(KW) |   | WINTER<br>PEAK<br>(KW) | NET ENERG<br>FOR LOAI<br>(KWH) |   |
|-----------------------|---|------------------------|--------------------------------|---|
| 2007                  | 0 | :                      | 0                              | 0 |
| 2008                  | 0 | •                      | 0                              | 0 |
| 2009                  | 0 | +                      | 0                              | 0 |
| 2010                  | 0 |                        | 0                              | 0 |
| 2011                  | 0 |                        | 0                              | 0 |
| 2012                  | 0 | (                      | 0                              | 0 |
| 2013                  | 0 | (                      | O                              | 0 |
| 2014                  | 0 | (                      | 0                              | 0 |
| 2015                  | 0 | (                      | 0                              | 0 |
| 2016                  | 0 | (                      | 0                              | 0 |
| 2017                  | 0 | (                      | C                              | 0 |

## 2008 BUDGET FORECAST COMMERCIAL/INDUSTRIAL EXISTING DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|      | SUMMER<br>PEAK<br>(KW) | WINTER<br>PEAK<br>(KW) | NET ENERGY<br>FOR LOAD<br>(KWH) |
|------|------------------------|------------------------|---------------------------------|
| 2007 | 111,009                | 103,828                | 240,977,902                     |
| 2008 | 111,009                | 103,828                | 240,977.902                     |
| 2009 | 111,009                | 103,828                | 240,977,902                     |
| 2010 | 111,009                | 103,828                | 240,977.902                     |
| 2011 | 111.009                | 103,828                | 240,977.902                     |
| 2012 | 111,009                | 103,828                | 240,977.902                     |
| 2013 | 111,009                | 103,828                | 240,977,902                     |
| 2014 | 111,009                | 103,828                | 240,977,902                     |
| 2015 | 111,009                | 103,828                | 240,977,902                     |
| 2016 | 111,009                | 103,828                | 240,977,902                     |
| 2017 | 111,009                | 103,828                | 240,977,902                     |

## HISTORICAL OTHER EXISTING DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|  | SUMMER<br>PEAK<br>(KW) | WINTER<br>PEAK<br>(KW)  |   | NET ENERGY<br>FOR LOAD<br>(KWH)  |   |
|--|------------------------|---|---|--|---|
| 2006   |                        | 0   | 0                                       | 11080  | 920   |
|  |                        | 2008 BUDGET FORECAST<br>ER EXISTING DSM PROGRA<br>EMENTAL ANNUAL REDUCTI<br>AT GENERATOR  |   |  |   |
|  | SUMMER<br>PEAK<br>(KW) | WINTER<br>PEAK<br>(KW)  |   | NET ENERGY<br>FOR LOAD<br>(KWH)  |   |
| 2007<br>2008<br>2009<br>2010<br>2011<br>2012<br>2013<br>2014<br>2015<br>2016<br>2017 |                        | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0   | 0 | 49<br>45<br>45<br>43<br>39<br>39<br>36<br>35   | 993<br>9938<br>6867<br>6389<br>8295<br>9573<br>9237<br>6575<br>6037<br>1132 |
|  | ОТН                    | 2008 BUDGET FORECAST<br>ER EXISTING DSM PROGRA<br>JLATIVE ANNUAL REDUCTIO<br>AT GENERATOR |   |  |   |
|  | SUMMER<br>PEAK<br>(KW) | WINTER<br>PEAK<br>(KW)  |   | NET ENERGY<br>FOR LOAD<br>(KWH)  |   |
| 2007<br>2008<br>2009<br>2010<br>2011<br>2012<br>2013<br>2014<br>2015<br>2016<br>2017 | (                      | )<br>)<br>)<br>)  |   | 11132<br>11182<br>11228<br>11274<br>11317<br>11356<br>11396<br>11432<br>11467<br>11501 | 2852<br>3719<br>408<br>403<br>6977<br>6214<br>4789<br>826<br>958            |

### HISTORICAL TOTAL NEW DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|      | SUMMER  | WINTER  | NET ENERGY  |
|------|---------|---------|-------------|
|      | PEAK    | PEAK    | FOR LOAD    |
|      | (KW)    | (KW)    | (KWH)       |
| 2006 | 110,793 | 110,838 | 131,105,530 |

## 2008 BUDGET FORECAST COMMERCIAL/INDUSTRIAL EXISTING DSM PROGRAMS INCREMENTAL ANNUAL REDUCTIONS AT GENERATOR

| SUMMER<br>PEAK<br>(KW) |        | WINTER<br>PEAK<br>(KW) | NET ENERGY<br>FOR LOAD<br>(KWH)         |  |
|------------------------|--------|------------------------|---|--|
|                        | (····) | (****)                 | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |
| 2007                   | 11,215 | 12,399                 | 11,305.155                              |  |
| 2008                   | 10,598 | 12,087                 | 11,309,296                              |  |
| 2009                   | 9,951  | 11,763                 | 11,309,296                              |  |
| 2010                   | 9,822  | 11,841                 | 11,239,614                              |  |
| 2011                   | 9,822  | 11,841                 | 11,239,614                              |  |
| 2012                   | 9,822  | 11,841                 | 11,239,614                              |  |
| 2013                   | 9,822  | 11,841                 | 11.239,614                              |  |
| 2014                   | 9,822  | 11,841                 | 11,239,614                              |  |
| 2015                   | 8,322  | 10,528                 | 10,673,349                              |  |
| 2016                   | 7,202  | 9,103                  | 10,263,012                              |  |
| 2017                   | 6,082  | 7,679                  | 9.852,675                               |  |

### 2008 BUDGET FORECAST TOTAL NEW DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

| SUMMER<br>PEAK |         | WINTER<br>PEAK | NET ENERGY<br>FOR LOAD |  |
|----------------|---------|----------------|------------------------|--|
|                | (KW)    | (KW)           | (KWH)                  |  |
| 2007           | 122,008 | 123,238        | 142,410,685            |  |
| 2008           | 132,606 | 135.324        | 153,719.981            |  |
| 2009           | 142,556 | 147,087        | 165,029,277            |  |
| 2010           | 152,379 | 158,928        | 176,268,891            |  |
| 2011           | 162,201 | 170,768        | 187,508,505            |  |
| 2012           | 172,023 | 182,609        | 198,748,119            |  |
| 2013           | 181,846 | 194.450        | 209,987,733            |  |
| 2014           | 191,668 | 206,290        | 221,227.347            |  |
| 2015           | 199,990 | 216,818        | 231,900,695            |  |
| 2016           | 207,192 | 225,921        | 242,163,707            |  |
| 2017           | 213,275 | 233,600        | 252,016,382            |  |

# HISTORICAL RESIDENTIAL NEW DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|      | SUMMER  | WINTER   | NET ENERGY  |
|------|---|--|-------------|
|      | PEAK  | PEAK   | FOR LOAD    |
|      | (KW)  | (KW)   | (KWH)       |
| 2006 | 48,335  | 72.650   | 50,004.441  |
|      | RESIDENT<br>INCREMEN  | B BUDGET FORECAST<br>FIAL NEW DSM PROGRAMS<br>ITAL ANNUAL REDUCTIONS<br>AT GENERATOR |             |
|      | SUMMER  | WINTER   | NET ENERGY  |
|      | PEAK  | PEAK   | FOR LOAD    |
|      | (KW)  | (KW)   | (KWH)       |
| 2007 | 7,810 7,810 7,810 7,682 7,682 7,682 7,682 7,682 6,305 5,185 4,065 | 10,141   | 5,649,069   |
| 2008 |   | 10,141   | 5,649,069   |
| 2009 |   | 10.141   | 5,649,069   |
| 2010 |   | 10.219   | 5,579,387   |
| 2011 |   | 10,219   | 5,579,387   |
| 2012 |   | 10,219   | 5,579,387   |
| 2013 |   | 10,219   | 5,579,387   |
| 2014 |   | 10,219   | 5,579,387   |
| 2015 |   | 8,950  | 5,029,686   |
| 2016 |   | 7,525  | 4,619,349   |
| 2017 |   | 6,101  | 4,209,012   |
|      | RESIDENT:<br>CUMULATI   | BUDGET FORECAST<br>IAL NEW DSM PROGRAMS<br>VE ANNUAL REDUCTIONS<br>AT GENERATOR      |             |
|      | SUMMER  | WINTER   | NET ENERGY  |
|      | PEAK  | PEAK   | FOR LOAD    |
|      | (KW)  | (KW)   | (KWH)       |
| 2007 | 56,145  | 82.791   | 55,653,510  |
| 2008 | 63,955  | 92.932   | 61,302,578  |
| 2009 | 71,764  | 103.073  | 66,951,647  |
| 2010 | 79,446  | 113.292  | 72,531,033  |
| 2011 | 87,127  | 123.511  | 78,110,420  |
| 2012 | 94,809  | 133.730  | 83,689,807  |
| 2013 | 102,491   | 143.948  | 89,269,193  |
| 2014 | 110,172   | 154.167  | 94,848,580  |
| 2015 | 116,477   | 163.117  | 99,878,266  |
| 2016 | 121,662   | 170.642  | 104,497,615 |
| 2017 | 125,727   | 176.744  | 108,706,627 |

## HISTORICAL COMMERCIAL/INDUSTRIAL NEW DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

| SUMMER |        | WINTER | NET ENERGY |
|--------|--------|--------|------------|
| PEAK   |        | PEAK   | FOR LOAD   |
| (KW)   |        | (KW)   | (KWH)      |
| 2006   | 62,459 | 38,189 | 81,101,089 |

## 2008 BUDGET FORECAST COMMERCIAL/INDUSTRIAL NEW DSM PROGRAMS INCREMENTAL ANNUAL REDUCTIONS AT GENERATOR

|      | SUMMER<br>PEAK<br>(KW) | WINTER<br>PEAK<br>(KW) | NET ENERGY<br>FOR LOAD<br>(KWH) |  |
|------|------------------------|------------------------|---------------------------------|--|
| 2007 | 3.405                  | 2,258                  | 5,656,086                       |  |
| 2008 | 2,788                  | 1,945                  | 5.660,227                       |  |
| 2009 | 2,141                  | 1,622                  | 5,660,227                       |  |
| 2010 | 2,141                  | 1,622                  | 5,660,227                       |  |
| 2011 | 2,141                  | 1,622                  | 5,660,227                       |  |
| 2012 | 2.141                  | 1,622                  | 5,660,227                       |  |
| 2013 | 2,141                  | 1,622                  | 5,660,227                       |  |
| 2014 | 2,141                  | 1,622                  | 5,660,227                       |  |
| 2015 | 2,017                  | 1,578                  | 5,643,663                       |  |
| 2016 | 2,017                  | 1,578                  | 5,643,663                       |  |
| 2017 | 2,017                  | 1,578                  | 5,643,663                       |  |

## 2008 BUDGET FORECAST COMMERCIAL/INDUSTRIAL NEW DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

| SUMMER |        | WINTER | NET ENERGY  |  |
|--------|--------|--------|-------------|--|
|        | PEAK   | PEAK   | FOR LOAD    |  |
|        | (KW)   | (KW)   | (KWH)       |  |
| 2007   | 65,863 | 40,447 | 86.757.175  |  |
| 2008   | 68,651 | 42,393 | 92,417,402  |  |
| 2009   | 70,792 | 44,014 | 98,077,630  |  |
| 2010   | 72,933 | 45,636 | 103,737,857 |  |
| 2011   | 75,074 | 47,258 | 109,398,084 |  |
| 2012   | 77,214 | 48.879 | 115,058,312 |  |
| 2013   | 79,355 | 50,501 | 120,718,539 |  |
| 2014   | 81,496 | 52,123 | 126.378,766 |  |
| 2015   | 83,513 | 53,701 | 132,022,430 |  |
| 2016   | 85,530 | 55,279 | 137,666.093 |  |
| 2017   | 87,547 | 56.857 | 143,309.756 |  |

# HISTORICAL OTHER NEW DSM PROGRAMS CUMULATIVE ANNUAL REDUCTIONS AT GENERATOR

|  | SUMMER<br>PEAK<br>(KW)               | WINTER<br>PEAK<br>(KW)  |   | NET ENERGY<br>FOR LOAD<br>(KWH) |                     |
|--|--------------------------------------|---|---|---------------------------------|---------------------|
| 2006   | O                                    |   | 0                                       |                                 | 0                   |
|  | OTI                                  | 008 BUDGET FORECAST<br>HER NEW DSM PROGRAMS<br>MENTAL ANNUAL REDUCTIO<br>AT GENERATOR |   |                                 |                     |
|  | SUMMER<br>PEAK<br>(KW)               | WINTER<br>PEAK<br>(KW)  |   | NET ENERGY<br>FOR LOAD<br>(KWH) |                     |
| 2007<br>2008<br>2009<br>2010<br>2011<br>2012<br>2013<br>2014<br>2015<br>2016<br>2017 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |   | 0 |                                 | 0 0 0 0 0 0 0 0 0   |
|  | OTH                                  | 008 BUDGET FORECAST<br>IER NEW DSM PROGRAMS<br>ATIVE ANNUAL REDUCTION<br>AT GENERATOR | NS                                      |                                 |                     |
|  | SUMMER<br>PEAK<br>(KW)               | WINTER<br>PEAK<br>(KW)  |   | NET ENERGY<br>FOR LOAD<br>(KWH) |                     |
| 2007<br>2008<br>2009<br>2010<br>2011<br>2012<br>2013<br>2014<br>2015<br>2016<br>2017 | 0<br>0<br>0<br>0<br>0<br>0<br>0      |   | 0<br>0<br>0<br>0<br>0<br>0<br>0         |                                 | 0 0 0 0 0 0 0 0 0 0 |

## VII. SMALL POWER PRODUCTION / RENEWABLE ENERGY

The current forecasts also consider Gulf's active position in the promotion of renewable energy resources. Gulf initiated implementation of a renewable energy program, *Solar for Schools*, to obtain funding for the installation of solar technologies in participating school facilities combined with energy conservation education of students. Initial solicitation began in September 1996 and has resulted in participation of approximately 225 customers contributing \$67,000 through December, 2007. Four small solar photovoltaic (PV) demonstration systems have been installed throughout Northwest Florida as part of this program.

Gulf customers also now have the opportunity to participate in a FPSC-approved "green pricing" alternative. Rate Rider PV gives customers an opportunity to help pay for the construction of a photovoltaic generating facility. This project is a Southern Company-wide effort; with Gulf and her sister company Alabama Power Company the first to roll out their programs. The facility will be built within Southern Company's service area or the power will be purchased from other photovoltaic generating facilities. Approximately 10,000 customers are initially needed to sign up in order to begin construction of a 1 MW generating facility. As of December, 2007, 62 customers have pledged to purchase a total of 82 hundred-watt blocks of generation at a monthly rate of \$6 per block. The time frame for potential construction will be determined as participation levels increase.

Please refer to the Capacity Resource Alternatives section of this TYSP for additional information concerning Gulf's efforts to promote and develop renewable energy resources.

Schedule 2.1
History and Forecast of Energy Consumption and
Number of Customers by Customer Class

| (1)         | (2)               | (3)              | (4)            | (5)              | (6)          | (7)        | (8)       | (9)          |
|-------------|-------------------|------------------|----------------|------------------|--------------|------------|-----------|--------------|
|             |                   | R                | ural and Resid | dential          |              |            | Commercia | 1            |
|             |                   | Members          |                | Average          | Average KWH  |            | Average   | Average KWH  |
|             |                   | per              |                | No. of           | Consumption  |            | No. of    | Consumption  |
| <u>Year</u> | <u>Population</u> | <u>Household</u> | <u>GWH</u>     | <u>Customers</u> | Per Customer | <u>GWH</u> | Customers | Per Customer |
| 1998        | 792,336           | 2.60             | 4,438          | 304,413          | 14,577       | 3,112      | 45,510    | 68,379       |
| 1999        | 812,993           | 2.60             | 4,471          | 312,283          | 14,318       | 3,223      | 47,294    | 68,138       |
| 2000        | 828,849           | 2.59             | 4,790          | 319,506          | 14,992       | 3,379      | 47,584    | 71,020       |
| 2001        | 844,139           | 2.59             | 4,716          | 325,343          | 14,497       | 3,417      | 48,482    | 70,490       |
| 2002        | 860,642           | 2.60             | 5,144          | 331,637          | 15,510       | 3,553      | 49,139    | 72,304       |
| 2003        | 879,011           | 2.60             | 5,101          | 338,631          | 15,064       | 3,614      | 50,419    | 71,684       |
| 2004        | 896,851           | 2.60             | 5,215          | 345,467          | 15,096       | 3,695      | 51,981    | 71,093       |
| 2005        | 906,123           | 2.59             | 5,320          | 350,404          | 15,181       | 3,736      | 52,916    | 70,599       |
| 2006        | 933,738           | 2.59             | 5,425          | 360,930          | 15,032       | 3,843      | 53,479    | 71,862       |
| 32007       | 956,959           | 2.58             | 5,477          | 371,213          | 14,755       | 3,971      | 53,791    | 73,821       |
| 2008        | 982,388           | 2.57             | 5,698          | 382,472          | 14,899       | 3,886      | 54,962    | 70,696       |
| 2009        | 1,001,063         | 2.56             | 5,904          | 391,200          | 15,093       | 3,931      | 56,233    | 69,904       |
| 2010        | 1,017,922         | 2.55             | 6,078          | 399,287          | 15,223       | 4,008      | 57,568    | 69,625       |
| 2011        | 1,036,378         | 2.54             | 6,226          | 408,064          | 15,257       | 4,075      | 59,010    | 69,052       |
| 2012        | 1,056,169         | 2.53             | 6,374          | 417,437          | 15,269       | 4,148      | 60,546    | 68,509       |
| 2013        | 1,073,012         | 2.51             | 6,546          | 427,401          | 15,316       | 4,257      | 62,176    | 68,468       |
| 2014        | 1,094,827         | 2.50             | 6,738          | 437,769          | 15,391       | 4,384      | 63,870    | 68,641       |
| 2015        | 1,116,801         | 2.49             | 6,921          | 448,285          | 15,439       | 4,496      | 65,589    | 68,547       |
| 2016        | 1,139,103         | 2.48             | 7,109          | 459,017          | 15,488       | 4,614      | 67,344    | 68,521       |
| 2017        | 1,161,427         | 2.47             | 7,314          | 469,845          | 15,568       | 4,749      | 69,116    | 68,716       |
| CAAG        |                   |                  |                |                  |              |            |           |              |
| 98-07       | 2.1%              | -0.1%            | 2.4%           | 2.2%             | 0.1%         | 2.7%       | 1.9%      | 0.9%         |
| 07-12       | 2.0%              | -0.4%            | 3.1%           | 2.4%             | 0.7%         | 0.9%       | 2.4%      | -1.5%        |
| 07-17       | 2.0%              | -0.4%            | 2.9%           | 2.4%             | 0.5%         | 1.8%       | 2.5%      | -0.7%        |

<sup>\*</sup> Historical and projected figures include portions of Escambia, Santa Rosa, Okaloosa, Bay, Walton, Washington, Holmes, and Jackson counties served by Gulf Power Company.

Schedule 2.2
History and Forecast of Energy Consumption and
Number of Customers by Customer Class

|    | (1)         | (2)        | (3)        | (4)          | (5)          | (6)      | (7)         | (8)         |
|----|-------------|------------|------------|--------------|--------------|----------|-------------|-------------|
|    |             |            | Industrial |              |              | Street & | Other Sales | Total Sales |
|    |             |            | Average    | Average KWH  | Railroads    | Highway  | to Public   | to Ultimate |
|    |             |            | No. of     | Consumption  | and Railways | Lighting | Authorities | Consumers   |
|    | <u>Year</u> | <u>GWH</u> | Customers  | Per Customer | GWH          | ĞWH      | GWH         | GWH         |
|    | 1998        | 1,834      | 263        | 6,971,767    | 0            | 18       | 0           | 9,401       |
|    | 1999        | 1,846      | 249        | 7,409,647    | 0            | 18       | 0           | 9,558       |
|    | 2000        | 1,925      | 269        | 7,141,925    | 0            | 18       | 0           | 10,112      |
|    | 2001        | 2,018      | 277        | 7,290,329    | 0            | 21       | 0           | 10,173      |
|    | 2002        | 2,054      | 272        | 7,552,563    | 0            | 21       | 0           | 10,772      |
|    | 2003        | 2,147      | 285        | 7,526,577    | 0            | 22       | 0           | 10,885      |
|    | 2004        | 2,113      | 279        | 7,569,053    | 0            | 23       | 0           | 11,046      |
| 40 | 2005        | 2,161      | 295        | 7,332,898    | 0            | 23       | 0           | 11,239      |
|    | 2006        | 2,136      | 294        | 7,260,626    | 0            | 24       | 0           | 11,429      |
|    | 2007        | 2,048      | 303        | 6,769,670    | 0            | 24       | O           | 11,521      |
|    | 2008        | 2,057      | 336        | 6,122,554    | 0            | 26       | 0           | 11,666      |
|    | 2009        | 2,074      | 366        | 5,667,382    | 0            | 27       | 0           | 11,937      |
|    | 2010        | 2,092      | 377        | 5,550,884    | 0            | 28       | 0           | 12,206      |
|    | 2011        | 2,086      | 387        | 5,385,559    | 0            | 29       | 0           | 12,416      |
|    | 2012        | 2,078      | 398        | 5,225,123    | 0            | 31       | 0           | 12,631      |
|    | 2013        | 2,072      | 410        | 5,059,726    | 0            | 32       | 0           | 12,907      |
|    | 2014        | 2,065      | 421        | 4,905,463    | 0            | 33       | 0           | 13,221      |
|    | 2015        | 2,060      | 433        | 4,761,137    | 0            | 35       | O           | 13,511      |
|    | 2016        | 2,055      | 445        | 4,615,522    | 0            | 36       | 0           | 13,815      |
|    | 2017        | 2,072      | 457        | 4,530,641    | O            | 38       | 0           | 14,174      |
|    | CAAG        |            |            |              |              |          |             |             |
|    | 98-07       | 1.2%       | 1.6%       | -0.3%        | 0.0%         | 3.4%     | 0.0%        | 2.3%        |
|    | 07-12       | 0.3%       | 5.6%       | -5.0%        | 0.0%         | 4.6%     | 0.0%        | 1.9%        |
|    | 07-17       | 0.1%       | 4.2%       | -3.9%        | 0.0%         | 4.5%     | 0.0%        | 2.1%        |

Schedule 2.3
History and Forecast of Energy Consumption and Number of Customers by Customer Class

| (1)   | (2)       | (3)         | (4)        | (5)           | (6)       |
|-------|-----------|-------------|------------|---------------|-----------|
|       | Sales for | Utility Use | Net Energy | Other         | Total     |
|       | Resale    | & Losses    | for Load   | Customers     | No. of    |
| Year  | GWH       | GWH         | <u>GWH</u> | (Average No.) | Customers |
| 1998  | 356       | 644         | 10,402     | 262           | 350,447   |
| 1999  | 348       | 559         | 10,467     | 286           | 360,113   |
| 2000  | 363       | 628         | 11,105     | 380           | 367,740   |
| 2001  | 360       | 671         | 11,204     | 460           | 374,561   |
| 2002  | 384       | 754         | 11,910     | 474           | 381,521   |
| 2003  | 383       | 685         | 11,952     | 473           | 389,809   |
| 2004  | 389       | 727         | 12,162     | 474           | 398,200   |
| 2005  | 418       | 666         | 12,322     | 472           | 404,086   |
| 2006  | 415       | 743         | 12,586     | 482           | 415,185   |
| 2007  | 417       | 733         | 12,672     | 486           | 425,793   |
| 2008  | 425       | 768         | 12,860     | 491           | 438,261   |
| 2009  | 432       | 788         | 13,157     | 497           | 448,296   |
| 2010  | 440       | 806         | 13,453     | 502           | 457,733   |
| 2011  | 447       | 821         | 13,684     | 508           | 467,969   |
| 2012  | 456       | 835         | 13,922     | 513           | 478,894   |
| 2013  | 466       | 854         | 14,227     | 519           | 490,505   |
| 2014  | 477       | 875         | 14,572     | 524           | 502,584   |
| 2015  | 488       | 894         | 14,894     | 530           | 514,836   |
| 2016  | 501       | 915         | 15,230     | 535           | 527,341   |
| 2017  | 511       | 938         | 15,623     | 541           | 539,959   |
| CAAG  |           |             |            |               |           |
| 98-07 | 1.8%      | 1.5%        | 2.2%       | 7.1%          | 2.2%      |
| 07-12 | 1.8%      | 2.6%        | 1.9%       | 1.1%          | 2.4%      |
| 07-17 | 2.0%      | 2.5%        | 2.1%       | 1.1%          | 2.4%      |

Note: Sales for Resale and Net Energy for Load include contracted energy allocated to certain customers by Southeastern Power Administration (SEPA).

Schedule 3.1
History and Forecast of Summer Peak Demand - MW
Base Case

| (1)         | (2)          | (3)       | (4)    | (5)           | (6)                               | (7)                      | (8)                    | (9)                 | (10)                   |
|-------------|--------------|-----------|--------|---------------|-----------------------------------|--------------------------|------------------------|---------------------|------------------------|
| <u>Year</u> | <u>Total</u> | Wholesale | Retail | Interruptible | Residential<br>Load<br>Management | Residential Conservation | Comm/Ind<br>Load       | Comm/Ind            | Net Firm               |
| 1998        | 2,406        | 82        | 2,324  | 0             | 0                                 | 115                      | <u>Management</u><br>0 | Conservation<br>138 | <u>Demand</u><br>2,154 |
| 1999        | 2,448        | 84        | 2,363  | 16            | 0                                 | 120                      | 0                      | 143                 | 2,154<br>2,169         |
| 2000        | 2,558        | 86        | 2,472  | 0             | 0                                 | 128                      | 0                      | 142                 | 2,109                  |
| 2001        | 2,528        | 78        | 2,450  | 17            | Ö                                 | 137                      | 0                      | 143                 | 2,231                  |
| 2002        | 2,755        | 86        | 2,669  | 0             | 0                                 | 145                      | 0                      | 148                 | 2,462                  |
| 2003        | 2,583        | 79        | 2,504  | 0             | Ö                                 | 153                      | 0                      | 155                 | 2,275                  |
| 2004        | 2,751        | 84        | 2,666  | 0             | 0                                 | 161                      | Ö                      | 159                 | 2,431                  |
| 2005        | 2,767        | 82        | 2,685  | 0             | 0                                 | 167                      | 0                      | 164                 | 2,435                  |
| 2006        | 2,824        | 89        | 2,735  | 0             | 0                                 | 173                      | 0                      | 168                 | 2,483                  |
| 2007        | 2,985        | 87        | 2,898  | 0             | 0                                 | 177                      | 0                      | 174                 | 2,634                  |
| 2008        | 2,938        | 95        | 2,843  | 0             | 0                                 | 185                      | 0                      | 177                 | 2,576                  |
| 2009        | 2,999        | 97        | 2,902  | 0             | 0                                 | 193                      | 0                      | 179                 | 2,627                  |
| 2010        | 3,067        | 98        | 2,969  | 0             | 0                                 | 201                      | 0                      | 181                 | 2,685                  |
| 2011        | 3,127        | 99        | 3,027  | 0             | 0                                 | 208                      | 0                      | 183                 | 2,735                  |
| 2012        | 3,162        | 101       | 3,061  | 0             | 0                                 | 216                      | 0                      | 186                 | 2,760                  |
| 2013        | 3,231        | 103       | 3,129  | 0             | 0                                 | 224                      | 0                      | 188                 | 2,820                  |
| 2014        | 3,312        | 104       | 3,208  | 0             | 0                                 | 231                      | 0                      | 190                 | 2,891                  |
| 2015        | 3,388        | 106       | 3,282  | 0             | 0                                 | 238                      | 0                      | 192                 | 2,959                  |
| 2016        | 3,440        | 108       | 3,331  | 0             | 0                                 | 243                      | 0                      | 194                 | 3,003                  |
| 2017        | 3,523        | 110       | 3,412  | 0             | 0                                 | 247                      | 0                      | 196                 | 3,080                  |
| CAAG        |              |           |        |               |                                   |                          |                        |                     |                        |
| 98-07       | 2.4%         | 0.6%      | 2.5%   | 0.0%          | 0.0%                              | 4.9%                     | 0.0%                   | 2.7%                | 2.3%                   |
| 07-12       | 1.2%         | 2.9%      | 1.1%   | 0.0%          | 0.0%                              | 4.0%                     | 0.0%                   | 1.3%                | 0.9%                   |
| 07-17       | 1.7%         | 2.4%      | 1.6%   | 0.0%          | 0.0%                              | 3.4%                     | 0.0%                   | 1.2%                | 1.6%                   |

NOTE 1: Includes contracted capacity and energy allocated to certain Resale customers by Southeastern Power Administration (SEPA)

NOTE 2: The forecasted interruptible amounts shown in col (5) are included here for information purposes only. The projected demands shown in column (2), column (4) and column (10) do not reflect the impacts of interruptible. Gulf treats interruptible as a supply side resource.

Schedule 3.2
History and Forecast of Winter Peak Demand - MW
Base Case

| (1)         | (2)          | (3)              | (4)           | (5)                  | (6)               | (7)                 | (8)        | (9)          | (10)     |
|-------------|--------------|------------------|---------------|----------------------|-------------------|---------------------|------------|--------------|----------|
|             |              |                  |               |                      | Residential       |                     | Comm/Ind   |              |          |
|             |              |                  |               |                      | Load              | Residential         | Load       | Comm/Ind     | Net Firm |
| <u>Year</u> | <u>Total</u> | <u>Wholesale</u> | <u>Retail</u> | <u>Interruptible</u> | <u>Management</u> | <b>Conservation</b> | Management | Conservation | Demand   |
| 97-98       | 1,981        | 61               | 1,919         | 0                    | 0                 | 171                 | 0          | 118          | 1,692    |
| 98-99       | 2,392        | 79               | 2,313         | 0                    | 0                 | 177                 | 0          | 122          | 2,093    |
| 99-00       | 2,225        | 75               | 2,150         | 0                    | 0                 | 188                 | 0          | 126          | 1,911    |
| 00-01       | 2,486        | 86               | 2,401         | 0                    | 0                 | 200                 | 0          | 126          | 2,160    |
| 01-02       | 2,530        | 85               | 2,445         | 0                    | 0                 | 211                 | 0          | 129          | 2,190    |
| 02-03       | 2,857        | 92               | 2,766         | 0                    | 0                 | 225                 | 0          | 133          | 2,500    |
| 03-04       | 2,445        | 76               | 2,369         | 0                    | 0                 | 240                 | 0          | 134          | 2,070    |
| 04-05       | 2,518        | 89               | 2,428         | 0                    | O                 | 250                 | 0          | 137          | 2,130    |
| 05-06       | 2,475        | 89               | 2,386         | 0                    | 0                 | 263                 | 0          | 140          | 2,072    |
| 06-07       | 2,643        | 85               | 2,558         | 0                    | 0                 | 276                 | 0          | 143          | 2,224    |
|             |              |                  |               |                      |                   |                     |            |              |          |
| 07-08       | 2,783        | 77               | 2,706         | 0                    | 0                 | 286                 | 0          | 145          | 2,352    |
| 08-09       | 2,852        | 79               | 2,773         | 0                    | 0                 | 296                 | 0          | 147          | 2,409    |
| 09-10       | 2,913        | 80               | 2,833         | 0                    | 0                 | 306                 | 0          | 149          | 2,458    |
| 10-11       | 2,956        | 81               | 2,875         | 0                    | 0                 | 317                 | 0          | 150          | 2,489    |
| 11-12       | 3,013        | 83               | 2,930         | 0                    | 0                 | 327                 | 0          | 152          | 2,534    |
| 12-13       | 3,072        | 84               | 2,987         | 0                    | 0                 | 337                 | 0          | 154          | 2,581    |
| 13-14       | 3,131        | 86               | 3,045         | 0                    | 0                 | 347                 | 0          | 155          | 2,629    |
| 14-15       | 3,199        | 88               | 3,111         | 0                    | 0                 | 356                 | 0          | 157          | 2,686    |
| 15-16       | 3,268        | 90               | 3,178         | 0                    | 0                 | 364                 | 0          | 158          | 2,746    |
| 16-17       | 3,359        | 92               | 3,267         | 0                    | 0                 | 370                 | 0          | 160          | 2,829    |
| 17-18       | 3,420        | 93               | 3,327         | 0                    | 0                 | 375                 | 0          | 161          | 2,884    |
| CAAG        |              |                  |               |                      |                   |                     |            |              |          |
| 98-07       | 3.3%         | 3.7%             | 3.2%          | 0.0%                 | 0.0%              | 5.5%                | 0.0%       | 2.2%         | 3.1%     |
| 07-12       | 2.7%         | -0.7%            | 2.8%          | 0.0%                 | 0.0%              | 3.4%                | 0.0%       | 1.1%         | 2.6%     |
| 07-17       | 2.4%         | 0.7%             | 2.5%          | 0.0%                 | 0.0%              | 3.0%                | 0.0%       | 1.1%         | 2.4%     |

NOTE 1: Includes contracted capacity and energy allocated to certain Resale customers by Southeastern Power Administration (SEPA)

NOTE 2: The forecasted interruptible amounts shown in col (5) are included here for information purposes only. The projected demands shown in column (2), column (4) and column (10) do not reflect the impacts of interruptible. Gulf treats interruptible as a supply side resource.

Schedule 3.3
History and Forecast of Annual Net Energy for Load - GWH
Base Case

| (1)         | (2)    | (3)                         | (4)                      | (5)    | (6)              | (7)                     | (8)                    | (9)              |
|-------------|--------|-----------------------------|--------------------------|--------|------------------|-------------------------|------------------------|------------------|
| <u>Year</u> | Total  | Residential<br>Conservation | Comm/Ind<br>Conservation | Retail | <u>Wholesale</u> | Utility Use<br>& Losses | Net Energy<br>for Load | Load<br>Factor % |
| 1998        | 10,950 | 292                         | 257                      | 9,402  | 356              | 644                     | 10,402                 | 55.1%            |
| 1999        | 11,038 | 297                         | 274                      | 9,559  | 348              | 559                     | 10,467                 | 55.1%            |
| 2000        | 11,690 | 305                         | 280                      | 10,113 | 363              | 628                     | 11,105                 | 55.2%            |
| 2001        | 11,801 | 314                         | 284                      | 10,173 | 360              | 671                     | 11,204                 | 57.3%            |
| 2002        | 12,520 | 323                         | 288                      | 10,772 | 384              | 754                     | 11,910                 | 55.2%            |
| 2003        | 12,584 | 335                         | 297                      | 10,885 | 383              | 685                     | 11,952                 | 60.0%            |
| 2004        | 12,813 | 348                         | 303                      | 11,046 | 389              | 727                     | 12,162                 | 57.0%            |
| 2005        | 12,998 | 357                         | 319                      | 11,239 | 418              | 666                     | 12,322                 | 57.8%            |
| 2006        | 13,277 | 366                         | 325                      | 11,429 | 415              | 743                     | 12,586                 | 57.9%            |
| 2007        | 13,377 | 376                         | 329                      | 11,521 | 417              | 733                     | 12,672                 | 54.9%            |
|             |        |                             |                          |        |                  |                         |                        |                  |
| 2008        | 13,576 | 382                         | 335                      | 11,666 | 425              | 768                     | 12,860                 | 56.8%            |
| 2009        | 13,885 | 387                         | 341                      | 11,937 | 432              | 788                     | 13,157                 | 57.2%            |
| 2010        | 14,192 | 393                         | 346                      | 12,206 | 440              | 806                     | 13,453                 | 57.2%            |
| 2011        | 14,435 | 399                         | 352                      | 12,416 | 447              | 821                     | 13,684                 | 57.1%            |
| 2012        | 14,684 | 404                         | 358                      | 12,631 | 456              | 835                     | 13,922                 | 57.4%            |
| 2013        | 15,000 | 410                         | 363                      | 12,907 | 466              | 854                     | 14,227                 | 57.6%            |
| 2014        | 15,357 | 415                         | 369                      | 13,221 | 477              | 875                     | 14,572                 | 57.5%            |
| 2015        | 15,689 | 421                         | 375                      | 13,511 | 488              | 894                     | 14,894                 | 57.5%            |
| 2016        | 16,035 | 425                         | 380                      | 13,815 | 501              | 915                     | 15,230                 | 57.7%            |
| 2017        | 16,439 | 429                         | 386                      | 14,174 | 511              | 938                     | 15,623                 | 57.9%            |
|             |        |                             |                          |        |                  |                         |                        |                  |
| <u>CAAG</u> |        |                             |                          |        |                  |                         |                        |                  |
| 98-07       | 2.2%   | 2.9%                        | 2.8%                     | 2.3%   | 1.8%             | 1.5%                    | 2.2%                   | 0.0%             |
| 07-12       | 1.9%   | 1.5%                        | 1.7%                     | 1.9%   | 1.8%             | 2.6%                    | 1.9%                   | 0.9%             |
| 07-17       | 2.1%   | 1.3%                        | 1.6%                     | 2.1%   | 2.0%             | 2.5%                    | 2.1%                   | 0.5%             |

NOTE: Wholesale and total columns include contracted capacity and energy allocated to certain Resale customers by Southeastern Power Administration (SEPA).

Schedule 4
Previous Year Actual and Two Year Forecast of Peak Demand and Net Energy for Load by Month

| (1)          | (2)         | (3)        | (4)         | (5)        | (6)         | (7)   |  |  |
|--------------|-------------|------------|-------------|------------|-------------|-------|--|--|
|              | 2007        |            | 2008        | 3          | 2009        |       |  |  |
|              | Actua       |            | Foreca      | ast        | Foreca      | ast   |  |  |
|              | Peak Demand | NEL        | Peak Demand | NEL        | Peak Demand | NEL   |  |  |
| <u>Month</u> | <u>MW</u>   | <u>GWH</u> | MW          | <u>GWH</u> | <u>MW</u>   | GWH   |  |  |
| January      | 2,183       | 962        | 2,352       | 1,028      | 2,409       | 1,052 |  |  |
| February     | 2,216       | 906        | 2,137       | 878        | 2,195       | 898   |  |  |
| March        | 1,798       | 872        | 1,858       | 932        | 1,888       | 943   |  |  |
| April        | 1,784       | 866        | 1,858       | 920        | 1,912       | 946   |  |  |
| May          | 2,001       | 1,065      | 2,210       | 1,121      | 2,250       | 1,141 |  |  |
| June         | 2,435       | 1,238      | 2,381       | 1,239      | 2,426       | 1,266 |  |  |
| July         | 2,529       | 1,356      | 2,576       | 1,351      | 2,627       | 1,381 |  |  |
| August       | 2,626       | 1,414      | 2,548       | 1,383      | 2,600       | 1,414 |  |  |
| September    | 2,342       | 1,187      | 2,501       | 1,146      | 2,544       | 1,167 |  |  |
| October      | 2,180       | 1,037      | 2,132       | 1,012      | 2,141       | 1,018 |  |  |
| November     | 1,644       | 850        | 1,739       | 853        | 1,839       | 901   |  |  |
| December     | 1,819       | 919        | 2,220       | 998        | 2,288       | 1,030 |  |  |

NOTE: Includes contracted capacity and energy allocated to certain Resale customers by Southeastern Power Administration (SEPA)

## **Gulf Power Company**

## Schedule 5

Fuel Requirements

| (1)                                | (2)        | (3)                                  | (4)  | (5)                           | (6)                           | (7)                            | (8)                            | (9)                            | (10)                           | (11)                           | (12)                           | (13)                           | (14)                        | (15)                        | (16)                        |
|------------------------------------|------------|--------------------------------------|--|-------------------------------|-------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|-----------------------------|-----------------------------|-----------------------------|
|                                    | Fuel Requi | irements                             | <u>Units</u>   | Actual<br>2006                | Actual<br>2007                | 2008                           | 2009                           | 2010                           | 2011                           | 2012                           | 2013                           | 2014                           | 2015                        | 2016                        | 2017                        |
| (1)                                | Nuclear    |                                      | Trillion BTU   | None                          | None                          | None                           | None                           | None                           | None                           | None                           | None                           | None                           | None                        | None                        | None                        |
| (2)                                | Coal       |                                      | 1000 TON   | 6,795                         | 6,793                         | 6,370                          | 6.414                          | 6.121                          | 6,111                          | 5,796                          | 6,039                          | 6,002                          | 5,701                       | 5.362                       | 5,759                       |
| (3)<br>(4)<br>(5)<br>(6)<br>(7)    | Residual   | Total<br>Steam<br>CC<br>CT<br>Diesel | 1000 BBL<br>1000 BBL<br>1000 BBL<br>1000 BBL             | 0<br>None<br>None<br>None     | 0<br>None<br>None<br>None     | 0<br>0<br>None<br>None<br>None | 0<br>0<br>None<br>None<br>None | 0<br>None<br>None<br>None      | 0<br>0<br>None<br>None<br>None | 0<br>None<br>None<br>None      | 0<br>None<br>None<br>None      | 0<br>0<br>None<br>None<br>None | 0<br>None<br>None<br>None   | 0<br>None<br>None<br>None   | 0<br>None<br>None<br>None   |
| (8)<br>(9)<br>(10)<br>(11)<br>(12) |            | Total<br>Steam<br>CC<br>CT<br>Diesel | 1000 BBL<br>1000 BBL<br>1000 BBL<br>1000 BBL<br>1000 BBL | 14<br>12<br>None<br>2<br>None | 13<br>11<br>None<br>2<br>None | 9<br>8<br>None<br>1<br>None    | 7<br>7<br>None<br>0<br>None    | 8<br>7<br>None<br>1<br>None    | 7<br>7<br>None<br>0<br>None    | 8<br>7<br>None<br>1<br>None    | 6<br>6<br>None<br>0<br>None    | 7<br>6<br>None<br>1<br>None    | 7<br>7<br>None<br>0<br>None | 8<br>7<br>None<br>1<br>None | 7<br>6<br>None<br>1<br>None |
| (13)<br>(14)<br>(15)<br>(16)       | i.         | Total<br>Steam<br>CC<br>CT           | 1000 MCF<br>1000 MCF<br>1000 MCF<br>1000 MCF             | 14,830<br>155<br>14,675<br>0  | 16,880<br>145<br>16,735<br>0  | 16,881<br>0<br>16,881<br>0     | 18,842<br>0<br>17,283<br>1,559 | 20,496<br>0<br>18,574<br>1.922 | 19,742<br>0<br>17,910<br>1,832 | 18,648<br>0<br>16,372<br>2,276 | 21,498<br>0<br>18,737<br>2,761 | 32,414<br>0<br>32,275<br>139   | 38,946<br>0<br>38,946<br>0  | 39,461<br>0<br>39,461<br>0  | 39.947<br>0<br>39,947<br>0  |
| (17)                               | Other      |                                      | Trillion BTU   | None                          | None                          | None                           | None                           | None                           | None                           | None                           | None                           | None                           | None                        | None                        | None                        |

## Utility: Gulf Power Company

### Schedule 6.1 Energy Sources

| (1)                                 | (2)                   | (3)                                  | (4)                      | (5)                            | (6)                            | (7)                            | (8)                            | (9)                            | (10)                           | (11)                           | (12)                           | (13)                           | (14)                           | (15)                           | (16)                           |
|-------------------------------------|-----------------------|--------------------------------------|--------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|                                     | Energy Sources        | 3                                    | Units                    | Actual<br>2006                 | Actual<br>2007                 | 2008                           | 2009                           | 2010                           | 2011                           | 2012                           | 2013                           | 2014                           | 2015                           | 2016                           | 2017                           |
| (1)                                 | Annual Firm Interchan | nge                                  | GWH                      | (3.772)                        | (4.042)                        | (4,370)                        | (4,344)                        | (3,363)                        | (2,986)                        | (1,904)                        | (2.500)                        | (3.731)                        | (3,637)                        | (2,592)                        | (3,148)                        |
| (2)                                 | Nuclear               |                                      | GWH                      | None                           |
| (3)                                 | Coal                  |                                      | GWH                      | 14.216                         | 14.281                         | 14,688                         | 14,754                         | 13,841                         | 13,786                         | 13,115                         | 13,631                         | 13.437                         | 12,700                         | 11,922                         | 12.803                         |
| (4)<br>(5)<br>(6)<br>(7)<br>(8)     | Residual              | Total<br>Steam<br>CC<br>CT<br>Diesel | GWH<br>GWH<br>GWH<br>GWH | 0<br>0<br>None<br>None<br>None | 0<br>0<br>None<br>None<br>None | 0<br>None<br>None<br>None      | 0<br>0<br>None<br>None<br>None | 0<br>None<br>None<br>None      | 0<br>0<br>None<br>None<br>None | 0<br>0<br>None<br>None<br>None | 0<br>0<br>None<br>None<br>None | 0<br>None<br>None<br>None      | 0<br>0<br>None<br>None<br>None | 0<br>0<br>None<br>None<br>None | 0<br>0<br>None<br>None<br>None |
| (9)<br>(10)<br>(11)<br>(12)<br>(13) | )<br>)                | Total<br>Steam<br>CC<br>CT<br>Diesel | GWH<br>GWH<br>GWH<br>GWH | 1<br>None<br>None<br>1<br>None | 1<br>None<br>None<br>1<br>None | 1<br>None<br>None<br>1<br>None | 0<br>None<br>None<br>0<br>None | 1<br>None<br>None<br>1<br>None | 0<br>None<br>None<br>0<br>None | 1<br>None<br>None<br>1<br>None | 0<br>None<br>None<br>0<br>None | 1<br>None<br>None<br>1<br>None | 0<br>None<br>None<br>0<br>None | 1<br>None<br>None<br>1<br>None | 1<br>None<br>None<br>1<br>None |
| (14)<br>(15)<br>(16)<br>(17)        | )<br>)                | Total<br>Steam<br>CC<br>CT           | GWH<br>GWH<br>GWH        | 2,132<br>20<br>2,072<br>40     | 2,374<br>10<br>2,315<br>49     | 2,481<br>0<br>2,368<br>113     | 2,687<br>0<br>2,432<br>255     | 2,914<br>0<br>2,625<br>289     | 2.824<br>0<br>2,544<br>280     | 2,650<br>0<br>2,329<br>321     | 3,036<br>0<br>2,673<br>363     | 4,805<br>0<br>4,679<br>126     | 5,771<br>0<br>5.658<br>113     | 5.839<br>0<br>5.726<br>113     | 5,907<br>0<br>5,794<br>113     |
| (18)                                | ) NUGs                |                                      | GWH                      | 9                              | 58                             | 60                             | 60                             | 60                             | 60                             | 60                             | 60                             | 60                             | 60                             | 60                             | 60                             |
| (19)                                | ) Net Energy for Load |                                      | GWH                      | 12,586                         | 12,672                         | 12.860                         | 13,157                         | 13,453                         | 13,684                         | 13,922                         | 14,227                         | 14,572                         | 14,894                         | 15,230                         | 15,623                         |

NOTE: Includes energy generated and sold under existing power sales contracts, and energy from projected short term firm purchases.

Utility: Gulf Power Company

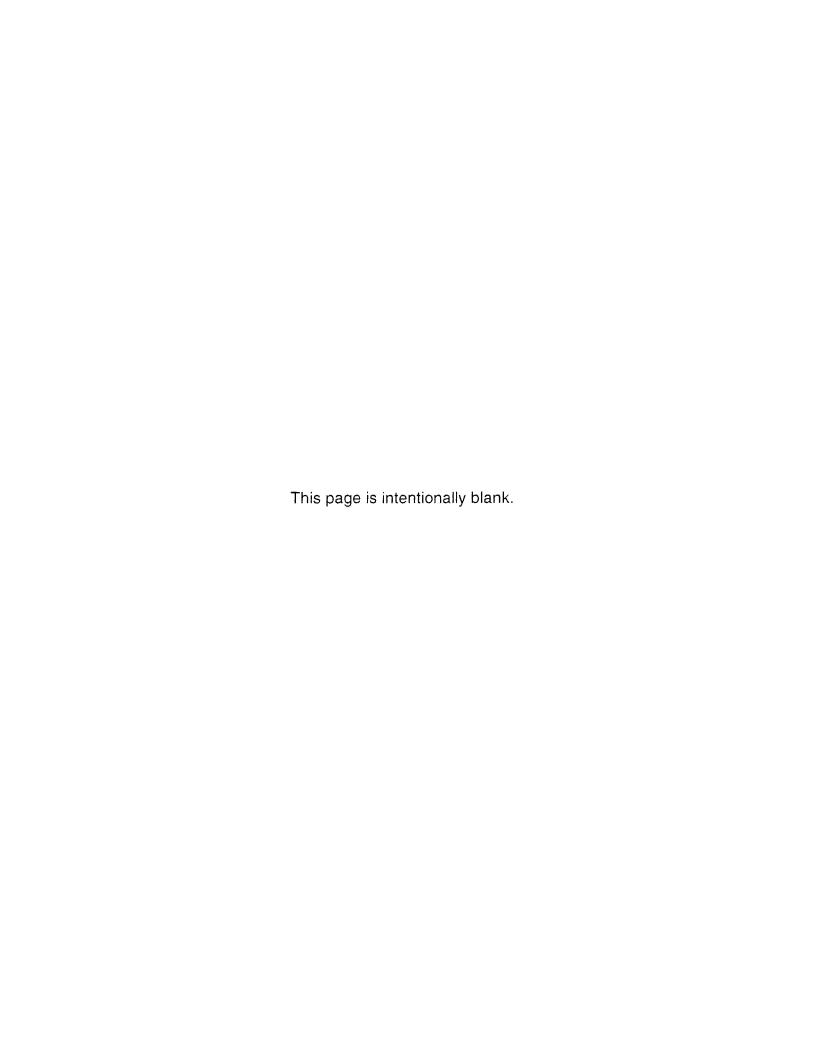
## Schedule 6.2 Energy Sources

| (1)                                 | (2)                      | (3)                                  | (4)                             | (5)                                  | (6)                                  | (7)                                  | (8)                                  | (9)                                  | (10)                                 | (11)                                 | (12)                                 | (13)                                 | (14)                                 | (15)                                 | (16)                                 |
|-------------------------------------|--------------------------|--------------------------------------|---------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
|                                     | Energy Sources           | 3                                    | Units                           | Actual<br>2006                       | Actual 2007                          | 2008                                 | 2009                                 | 2010                                 | 2011                                 | 2012                                 | 2013                                 | 2014                                 | 2015                                 | 2016                                 | 2017                                 |
| (1)                                 | Annual Firm Interchar    | ge                                   | %                               | (29.97)                              | (31.91)                              | (33.98)                              | (33.02)                              | (25.00)                              | (21.82)                              | (13.68)                              | (17.57)                              | (25.60)                              | (24.42)                              | (17.02)                              | (20.15)                              |
| (2)                                 | Nuclear                  |                                      | %                               | None                                 |
| (3)                                 | Coal                     |                                      | %                               | 112.95                               | 112.71                               | 114.21                               | 112.14                               | 102.88                               | 100.75                               | 94.20                                | 95.81                                | 92.21                                | 85.27                                | 78.28                                | 81.95                                |
| (4)<br>(5)<br>(6)<br>(7)<br>(8)     | Residual                 | Total<br>Steam<br>CC<br>CT<br>Diesel | %<br>%<br>%<br>%<br>%<br>%      | 0.00<br>0.00<br>None<br>None<br>None |
| (9)<br>(10)<br>(11)<br>(12)<br>(13) |                          | Total<br>Steam<br>CC<br>CT<br>Diesel | 0/0<br>0/0<br>0/0<br>0/0<br>0/0 | 0.01<br>None<br>None<br>0.01<br>None | 0.01<br>None<br>None<br>0.01<br>None | 0.01<br>None<br>None<br>0.01<br>None | 0.00<br>None<br>None<br>0.00<br>None | 0.01<br>None<br>None<br>0.01<br>None | 0.00<br>None<br>None<br>0.00<br>None | 0.01<br>None<br>None<br>0.01<br>None | 0.00<br>None<br>None<br>0.00<br>None | 0.01<br>None<br>None<br>0.01<br>None | 0.00<br>None<br>None<br>0.00<br>None | 0.01<br>None<br>None<br>0.01<br>None | 0.01<br>None<br>None<br>0.01<br>None |
| (14)<br>(15)<br>(16)<br>(17)        |                          | Total<br>Steam<br>CC<br>CT           | 0/0<br>0/0<br>0/0               | 16.94<br>0.16<br>None<br>0.32        | 18.74<br>0.08<br>18.27<br>0.39       | 19.29<br>0.00<br>18.41<br>0.88       | 20.42<br>0.00<br>18.48<br>1.94       | 21.66<br>0.00<br>19.51<br>2.15       | 20.64<br>0.00<br>18.59<br>2.05       | 19.03<br>0.00<br>16.73<br>2.31       | 21.34<br>0.00<br>18.79<br>2.55       | 32.97<br>0.00<br>32.11<br>0.86       | 38.75<br>0.00<br>37.99<br>0.76       | 38.34<br>0.00<br>37.60<br>0.74       | 37.81<br>0.00<br>37.09<br>0.72       |
| , ,                                 | NUGs Net Energy for Load |                                      | o/ <sub>6</sub>                 | 0.07                                 | 0.46                                 | 0.47                                 | 0.46                                 | 0.45                                 | 0.44                                 | 0.43                                 | 0.42                                 | 0.41                                 | 0.40                                 | 0.39                                 | 0.38                                 |

Utility: Gulf Power Company Schedule 6.3 Renewable Energy Sources

|     | (1)                           | (2)               | (3)     | (4)    | (5)    | (6)    | (7)    | (8)    | (9)    | (10)   | (11)   | (12)   | (13)   |
|-----|-------------------------------|-------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|     | B 11 5 0 (A)                  |                   | Actuals | 0000   |        |        |        |        |        |        |        |        |        |
|     | Renewable Energy Sources (A)  |                   | 2007    | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
| (1) | Renewable Generating Capacity |                   |         |        |        |        |        |        |        |        |        |        |        |
|     |                               | MW                | 0       | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      |
|     |                               | MWh               | 47,562  | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50.000 |
|     |                               | % of Capacity Mix | n/a     | n/a    | n/a    | n/a    | n/a    | n/a    | n/a    | n/a    | n/a    | n/a    | n/a    |
|     |                               | % of NEL          | < 1     | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    |
|     |                               | % of Fuel Mix     | < 1     | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    | < 1    |
| (2) | Self-Service Generation By    |                   |         |        |        |        |        |        |        |        |        |        |        |
|     | Renewable Generation          | MW                | 68      | 68     | 68     | 68     | 68     | 68     | 68     | 68     | 68     | 68     | 68     |
|     |                               | MWh (B)           | varies  | varies | varies | varies | varies | varies | varies | varies | varies | varies | varies |

<sup>(</sup>A) Owned and/or Purchased by Gulf.



## CHAPTER III

PLANNING ASSUMPTIONS AND PROCESSES

## THE INTEGRATED RESOURCE PLANNING PROCESS

As previously mentioned, Gulf participates in the SES IRP process. This process begins with a team of experts from within and outside the SES that meets to discuss current and historical economic trends and conditions, as well as future expected economic conditions which would impact the SES's business over the next twenty to twenty-five years. This economic panel determines the various escalation and inflation rates that will impact the financial condition of the SES. This determination acts as a basis for the assumptions surrounding general inflation and escalation that will affect fuel costs, construction costs, labor rates and variable O&M.

In addition to the work of the economic panel, there are a number of activities that are conducted in parallel with one another in the IRP process. These activities include energy and demand forecasting, fuel price forecasting, technology screening analysis and evaluation, engineering cost estimation modeling, evaluation of active and passive demand-side options, and other miscellaneous issues. The SES operating companies have also remained active in offering customers options which result in modified consumption patterns. An important input into the design of such demand-side programs is an assessment of their likely impact on system loads.

Gulf's forecast of energy sales and peak demand reflects the continued impacts of its conservation programs. Furthermore, an update of demand-side measure cost and benefits is conducted in order to perform cost-effectiveness

evaluations against the selected supply-side technologies in the integration process.

A number of existing generating units on the SES are also evaluated with respect to their currently planned retirement dates, as well as the economics and appropriateness of possible repowering over the planning horizon. These evaluations are extremely important in order to maximize the benefit of existing investment from both a capital and an operations and maintenance expense perspective.

Additionally, the market for potential power purchases is analyzed in order to determine its cost-effectiveness in comparison to the available supply-side and demand-side options. Power purchases are evaluated on both a near-term and long-term basis as a possible means of meeting the system's demand requirements. These power purchases can be procured from utility sources as well as from non-utility generators.

The supply side of the IRP process focuses on the SES as a whole, which has as its planning criterion a 15% reserve margin target for the year 2011 and beyond. This reserve margin is the optimum economic point at which the system can meet its energy and demand requirements after accounting for load forecast error, abnormal weather conditions, and unit-forced outage conditions. It also balances the cost of adding additional generation with the societal cost of not serving all the energy requirements of the customer.

Once the necessary assumptions are determined, generating unit technologies are screened to determine the most acceptable candidates, the

necessary planning inputs are defined and the generation mix analysis is initiated. The main optimization tool used in the generation mix analysis is the PROVIEW® model. The supply-side technology candidates are input into PROVIEW® in specific MW block sizes for selection over the planning horizon for the entire SES. Although this model uses many data inputs and assumptions in the process of optimizing system generation additions, the key assumptions are load forecasts, demand side options (DSOs), candidate units, reserve margin requirements, cost of capital, and escalation rates.

PROVIEW® uses a dynamic programming technique to develop the optimum resource mix. This technique allows PROVIEW® to evaluate for every year all the many combinations of generation additions that satisfy the reserve margin constraint. Annual system operating costs are simulated and are added to the construction costs required to build each combination of resource additions. A least cost resource addition schedule is developed by evaluating each year sequentially and comparing the results of each combination. A least cost resource plan is developed only after reviewing many construction options.

PROVIEW® produces a number of different combinations over the planning horizon, h evaluating both the capital cost components for unit additions as well as the operating and maintenance cost of existing and future supply option additions. The program produces a report which ranks all of the different combinations with respect to the total net present value cost over the entire twenty-year planning horizon. The leading combinations from the program are then evaluated for reasonableness and validity. Once again, it is important to

note that supply option additions from the PROVIEW® program output are for the entire SES and are reflective of the various technology candidates selected.

After the SES results are verified, each individual operating company's specific needs over the planning horizon are evaluated. Each company is involved in recommending the type and timing of its unit additions. When all companies are satisfied with their capacity additions, and the sum of these additions matches the system need, the system base supply-side plan is complete. The result is an individual operating company supply plan that fits within the SES planning criteria.

Once the individual operating company supply plans are determined, it is necessary to evaluate demand-side options as a cost-effective alternative to the supply plan. After the incorporation of the cost effective demand-side impacts, a final integrated resource plan is produced.

Finally, a financial analysis of the impact of the plan is performed. The plan is analyzed for changes in load forecast and fuel price variations in order to assess the impact on the system's cost. Once the plan has proven to be robust and financially feasible, it is reviewed with and presented for approval to executive management.

In summary, the SES IRP process involves a significant amount of manpower and computer resources in order to produce a truly least-cost, integrated demand-side and supply-side resource plan. During the entire process, the SES is continually looking at a broad range of alternatives in order to meet the SES's projected demand and energy requirements. The SES

updates its IRP each year to account for the changes in the demand and energy forecast, as well as the other major assumptions previously mentioned in this section. A remix is then performed to insure that the IRP is the most economical and cost-effective plan. The resulting product of the SES IRP process is an integrated plan which meets the needs of the SES's customers in a cost-effective and reliable manner.

### TRANSMISSION PLANNING PROCESS

The transmission system is not studied as a part of the IRP process, but it is studied, nonetheless, for reliability purposes. Commonly, a transmission system is viewed as a medium used to transport electric power from its generation source to the point of its conversion to distribution voltages under a number of system conditions known as contingencies. The results of the IRP are factored into transmission studies in order to determine the impacts of various generation site options upon the transmission system. The transmission system is studied under different contingencies for various load levels to insure that the system can operate adequately without exceeding conductor thermal and system voltage limits.

When the study reveals a potential problem with the transmission system that warrants the consideration of correction in order to maintain or restore reliability, a number of possible solutions are identified. These solutions and their costs are evaluated to determine which is the most cost-effective. Once a solution is chosen to correct the problem, a capital budget expenditure request is

prepared for executive approval. It should be noted that not all thermal overloads or voltage limit violations warrant correction. This may be due to the small magnitude of the problem or because the probability of occurrence is insufficient to justify the capital investment of the solution.

In prior years, Gulf has entered into a series of purchased power agreements to meet its needs, and it will continue this practice in the future when economically attractive opportunities are available. The planned transmission has proven adequate to handle these purchased power transactions during the periods when Gulf has needed additional capacity. It has been and will continue to be Gulf's practice to perform a transmission analysis of viable purchased power proposals to determine any transmission constraints. Gulf will formulate a plan, if needed, to resolve any transmission issues in a reasonable, cost effective manner prior to proceeding with negotiations for purchased power agreements.

### **FUEL PRICE FORECAST PROCESS**

### **FUEL PRICE FORECASTS**

Fuel price forecasts are used for a variety of purposes within the Southern Electric System (SES), including such diverse uses as long-term generation planning and short-term fuel budgeting. The SES fuel price forecasting process is designed to support these various uses.

The delivered price of any fuel consists of a variety of components. The main components are commodity price and transportation cost. Coal commodity domestic prices are forecast on either a mine-mouth basis or FOB barge basis, while import coals are forecast on a FOB ship basis at the port of export. Natural gas prices are forecast at the Henry Hub, Louisiana benchmark delivery point. Because mine-mouth coal prices vary by source, sulfur content, and Btu level, the SES prepares commodity price forecasts for fifteen different coal classifications used on the SES. Because natural gas does not possess the same quality variations as coal, the SES prepares a single commodity price forecast for gas at Henry Hub, and applies a historical basis differential between Henry Hub and the various pipelines serving SES plants. Four price forecasts are developed for oil, based on grade of oil, sulfur, and heat content.

The level of detail with which transportation costs are projected depends on the purpose for which the forecast will be used. Generic transportation costs, reflecting an average cost for delivery within the SES service area, are used in the delivered price forecast when modeling generic unit additions in the IRP process. Site-specific transportation costs are developed for existing units to

produce delivered price forecasts for both the IRP process and the fuel budget process. Similarly, when site-specific unit additions are under consideration, site-specific transportation costs are developed for each option.

### SES GENERIC FUEL FORECAST

Each year, SES develops a fuel price forecast for coal, oil, and natural gas which extends through the Company's 10-year planning horizon. This forecast is developed by Southern Company Services (SCS) Fuel Procurement staff with input from outside consultants. The forecast is approved by the fuel procurement managers at each of the SES operating companies responsible for the fuel programs at that company.

The fuel price forecast process begins with an annual Fossil Fuel Price Workshop that is held with representatives from recognized leaders in energy-related economic forecasting and transportation-related industries. Presenters at the 2007 Fuel Price Workshop included representatives from Energy Ventures Analysis, JD Energy, McClosky Coal, Cambridge Energy Research Associates, Criton Corp, Energy and Environmental Analysis, L.E Peabody & Associates, and PIRA Energy Group.

During the Fossil Fuel Price Workshop, each fuel representative presents their "base case" forecast and assumptions. High and low fuel price scenarios are also presented.

After the workshop, the SCS Fuel Procurement staff references the outside consultant forecasts and identifies any major assumption differences.

The Fuel Procurement staff then consolidates both the internal and external forecasts and assumptions to develop a commodity forecast for each type of fuel. Fuel Procurement's 2007 commodity price forecasts for bituminous 1.0% sulfur coal, natural gas and low sulfur #2 oil are included in the table below.

SES GENERIC FUEL PRICE FORECAST (\$/MMBtu) <u>OI</u>L\*\*\* COAL\* NAT. GAS\*\* 8.250 2008 1.938 15.176 2009 1.979 8.250 15.056 2010 2.021 8.200 14.817 2011 2.063 8.150 14.579 2012 2.125 8.100 14.519 2013 2.176 8.050 14.399 14.772 2014 2.216 7.950 2.265 2015 7.850 15.152 2.333 8.101 15.719 2016 2.404 8.354 16.301 2017

### COAL PRICE FORECAST

In 2007, coal production in the United States reached 1,144 million short tons, a 1.4% decrease over year 2006 production levels. The Central Appalachian region in the U.S. experienced a 3.7% decrease in production. Like the Central Appalachian region, the Interior region of the U.S. also recorded a

<sup>\*</sup>Central Appalachia CSX, 12000 Btu/lb., 1% Sulfur

<sup>\*\*</sup>Henry Hub

<sup>\*\*\*</sup>U.S. Gulf Coast LS No.2 Oil, 0.05% Sulfur

2.9% decrease in production. The Western U.S. region, however, experienced a 0.26% increase in production.

Total U.S. coal stocks increased during the year, as electric generators built their stockpiles in the second half of 2007 on milder weather and improved rail transportation from the prior year. At the same time, the expanding economy, the warmer than normal summer weather in 2007, and the milder winter weather in 2007 helped to drive up the demand for coal in the electric power sector during the year. There were no significant delivery issues experienced in the U.S. market in 2007. In the world market, flooding of several coal producing regions such as Australia, Indonesia and South Africa inhibited coal production as well as coal deliveries, placing upward pressure on world coal pricing.

The coal industry continues to experience pricing pressures from environmental and legal challenges, labor and mining cost increases, and more recently, from increased global demand for coal. Bituminous coal prices in the U.S. increased in real terms through 1980 then declined in real terms through year 2000, after which real price increases have occurred. Sub-bituminous coal prices declined in real terms through 2001 and have increased since then. During 2007, spot market prices were relatively flat in nominal terms from the higher levels experienced in 2006 but then rebounded in late 2007 due mainly to the worldwide supply-demand imbalance. The Central Appalachian, the Powder River Basin, and the Western Colorado-Utah markets all saw price increases at the end of 2007. Overall, import coal pricing into the U.S. from Colombia remained relatively flat in 2007.

The generic coal prices used in the IRP process are based on an average expectation of coal commodity costs combined with average transportation fees.

These generic coal prices are used in conjunction with plant specific transportation fees and plant specific contract coal prices to develop the existing fuel price projection for the SES annual budget process.

### NATURAL GAS PRICE FORECAST

Continuing the trend of the last few years, supply remained tight relative to demand in the 2007 gas market. Actual prices in 2007 tracked well below the forecast prepared in September 2006. Prices diverged from the forecast as a result of the combination of historically warmer winter weather, the absence of hurricane-related supply disruptions in 2007, and the resulting record levels of natural gas in storage. While the above normal temperatures in the summer of 2007 resulted in summer storage withdrawals to meet increased gas-fired generation, the continuing storage overhang and increasing presence of Liquified Natural Gas (LNG) in the market kept natural gas prices below the 2006 forecast for the remainder of 2007.

Although forward gas prices and analysts' long-term price forecasts available during the budget preparation in 2006 had shifted upward from the previous year due to higher production costs and declining Canadian imports, the forward prices and forecasts showed a near-term downward-sloping trend in gas prices with the expectation that increasing LNG imports would ease future supply limitations. The SES budget forecast in 2006 anticipated stronger oil prices in

both the near and long-term due to strong, although slowing, worldwide economic growth and continued tightening of capacity by OPEC. These forecasts did not assume any impact from potential carbon legislation.

#### **NATURAL GAS AVAILABILITY**

Overall, domestic production is expected to remain relatively flat in the short-term. Declines in Gulf of Mexico production should be partially offset by rising unconventional production in eastern Texas and the Rocky Mountains. While pipeline transportation capacity from these regions is currently limited, pipeline additions are being developed and are expected to be operational by the 2008 - 2009 timeframe. Even with new unconventional supplies becoming available, however, LNG imports will remain critical to balance supply and demand. Total U.S. LNG imports were estimated to have increased from 0.6 Bcfd in 2002 to approximately 1.8 Bcfd in 2004, were slightly reduced in 2005 and 2006, and then increased to an estimated 2.1 Bcfd in 2007. A notable decrease in U.S. LNG imports was observed in the fourth quarter of 2007 as strong global competition pulled cargoes away from the U.S. market. In the short run, LNG supply will continue to grow with new liquefaction projects in Trinidad, Qatar, Norway, West Africa and elsewhere, but substantial increases in LNG imports are not expected until the 2009 - 2010 timeframe due to delays in several of the overseas facilities becoming fully operational.

Despite the lack of significant growth in near-term gas supply, sufficient supply remains available to meet operating needs. Pricing will remain volatile as

a result of the tight balance between demand and supply availability, the higher cost of oil as an alternative fuel, and the uncertainty of the market's reaction to weather events. One market observer has noted that a wide range of natural gas prices in 2008 is likely to occur on the basis of weather alone.

#### STRATEGIC ISSUES

Gulf has executed two PPAs that provide supply side flexibility and diversity that will allow Gulf to react quickly to changing market conditions without negative financial impacts to the Company and its customers. These PPAs will supply firm dual-fuel fired peaking capacity to serve system load from June 2009 through May 2014.

Gulf's latest generation expansion plan, developed in conjunction with other SES operating company planned capacity additions, indicates the need to build or contract for new internal combined cycle (CC) generating capacity with an in-service date of June 2014 in order to reliably meet Gulf's projected load growth. The above-mentioned strategy of supplementing Gulf's development of long-term capacity resources with shorter-term power purchases has proven successful over the years, and Gulf will continue to follow this strategy when appropriate and cost-effective to do so in the future.

Another important strategic advantage for Gulf is its association with the SES as it relates to integrated planning and operations. Drawing on the planning resources of Southern Company Services (SCS) to perform coordinated planning and having the capacity resources of the SES available to Gulf through the Intercompany Interchange Contract's (IIC) reserve sharing mechanism in times when Gulf is temporarily short of reserves are key benefits that Gulf and its customers realize through its association with the SES. In addition, the SES's

generation organization actively pursues firm energy market products at prices that can lead to significant savings to the SES and its customers.

Over the next decade, Gulf will face significant challenges in developing a generation expansion plan that serves not only its customers' load growth but its existing base need for capacity. As discussed in the Environmental Concerns section of this TYSP, compliance with new environmental regulations, particularily any that may be issued to require lower CO2 emissions from power plants, may lead to accelerated retirements of Gulf's existing coal units and the addition of new gas-fired and nuclear units to replace this capacity. continues to monitor the development of state and national policy in the area of CO<sub>2</sub> regulation and will consider its options for compliance with the resulting regulations while still fulfilling its obligation to serve the energy needs of its retail customers in Northwest Florida with reliable and reasonably priced electricity. The addition of the 2014 gas-fired CC that Gulf has discussed in this TYSP is the next unit addition needed to serve Gulf's future load requirements regardless of which, if any, of the currently proposed state and federal carbon emission standards ultimately become effective.

#### **ENVIRONMENTAL CONCERNS**

Gulf will continue to take all necessary actions to fully comply with all environmental laws and regulations as they apply to the operation of Gulf's existing generation facilities and the installation of new generation. The Company's next potential generating unit addition, an 840 megawatt "G" class combined cycle scheduled to be on-line in June 2014, will be designed and constructed to comply with all applicable environmental laws and regulations. Gulf has developed and routinely updates its environmental compliance strategy to serve as a road map for a reasonable, cost-effective compliance plan. This road map establishes general direction, but allows for individual decisions to be made based on specific information available at the time. This approach is an absolute necessity in maintaining the flexibility to match a dynamic regulatory environment with the variety of available compliance options.

Gulf updates or reviews its environmental compliance strategy on an annual basis unless significant events dictate otherwise. The focus of the strategy updates has, to date, centered on compliance with the acid rain requirements, while considering other significant clean air requirements and potential new requirements. There are a number of issues associated with future regulatory requirements that could significantly impact both the scope and cost of compliance over the next decade. The following is a summary of Gulf's actions taken, or to be taken to comply with each major area of existing and emerging environmental law and regulations.

#### Clean Air Act Amendments of 1990

In 1990, Congress passed major revisions to the Clean Air Act requiring existing coal-fired generating plants to substantially reduce air emissions of sulfur dioxide ( $SO_2$ ) and nitrogen oxides ( $NO_X$ ) by 50 percent by the end of 2000. Compliance actions for  $SO_2$  have included fuel switching to lower sulfur coals coupled with the use of banked emission allowances and the acquisition of additional allowances for future year compliance. In addition to reducing  $SO_2$  emissions, Gulf has installed low  $NO_X$  burners on all but two of its coal-fired units and installed an additional post-combustion  $NO_X$  control on its largest coal-fired unit. The Company utilizes a system-wide  $NO_X$  emissions averaging plan to meet the requirements of the Act.

## Air Quality Standards for Ozone

In 1997, the EPA announced a stringent new eight-hour National Ambient Air Quality Standard (NAAQS) for ozone based on an eight-hour average. In 2002, Gulf entered into an agreement with the Florida Department of Environmental Protection (FDEP) to reduce  $NO_X$  emissions at Plant Crist in order to help ensure that the new ozone standard is attained in the Pensacola area. Gulf installed Selective Catalytic Reduction (SCR) controls on Crist Unit 7 in May 2005. In addition to the SCR controls on Unit 7, the Company installed Selective Non-Catalytic Reduction (SNCR) Controls and over-fire air on Crist Unit 6 in February 2006 and SNCR controls on Crist Unit 4 and Unit 5 in April 2006. These controls have achieved the overall plant-wide  $NO_X$  emissions average of 0.20 lbs/mmbtu as outlined in the FDEP Agreement. Gulf also retired Crist Unit 1 in March 2003 and Crist Units 2 and 3 in May 2006.

All Florida counties currently meet the new standard; however, in March 2008, the EPA issued new rules lowering the eight-hour ozone standard. Based on data from 2004-2006, counties within Gulf's service area would be designated non-attainment under the new standard. However, controls that have been recently installed or that are planned in response to EPA's Clean Air Interstate Rule may achieve compliance without additional measures. States are required

to recommend designations to EPA by March 2009, and EPA will officially designate non-attainment areas by March 2010. States must then submit revisions to their State Implementation Plans by March 2013.

#### Clean Air Interstate Rule

The EPA issued the final Clean Air Interstate Rule in March 2005. This cap-and-trade rule addresses power plant  $SO_2$  and  $NO_X$  emissions that were found to contribute to non-attainment of the eight-hour ozone and fine particulate matter standards in downwind states. Twenty-eight eastern states, including Florida and Mississippi, are subject to the requirements of the rule. The rule calls for additional reductions of  $NO_X$  and/or  $SO_2$  to be achieved in two phases, 2009/2010 and 2015, respectively. Compliance with this rule will be accomplished by the installation of additional emission controls at Gulf's coal-fired facilities and by the purchase of supplemental emission allowances through a cap-and-trade program.

## Clean Air Visibility Rule

The Clean Air Visibility Rule (formerly called the Regional Haze Rule) was finalized in July 2005. The goal of this rule is to restore natural visibility conditions in certain areas (primarily national parks and wilderness areas) by 2064. The rule involves the application of Best Available Retrofit Technology (BART) requirements and, beginning in 2018, a review each decade, and implementation of the additional emissions reductions necessary to continue making reasonable progress toward the goal of natural visibility. BART requires that certain BART-eligible sources that contribute to visibility impairment implement additional emission reductions to address these contributions. For power plants, the Clean Air Visibility Rule allows states to determine that the Clean Air Interstate Rule satisfies BART requirements for SO<sub>2</sub> and NO<sub>X</sub> but not particulate matter, which required a separate BART analysis. In addition to BART controls, additional requirements could be imposed to achieve progress toward the long-term goal. By December 17, 2007, states must submit implementation plans that contain emission reduction strategies for implementing

BART requirements and for achieving sufficient and reasonable progress toward the goal. Florida missed the 2007 deadline due to several petitions by sources impacted by Florida's BART proposed rule. Gulf's generating facilities will not be impacted by the early phases of the Clean Air Visibility Rule.

## Clean Air Mercury Rule

In March 2005, the EPA announced the final Clean Air Mercury Rule, a cap-and-trade program for the reduction of mercury emissions from coal-fired power plants. The rule sets caps on mercury emissions to be implemented in two phases, 2010 and 2018, respectively, and provides for an emissions allowance trading market. Florida submitted state rules intended to implement the Clean Air Mercury Rule to EPA in December 2006. In February 2008, however, the U.S. Court of Appeals for the District of Columbia Circuit vacated the federal Clean Air Mercury Rule. Industry groups are expected to file petitions for rehearing and may petition the U.S. Supreme Court for certioriari of the Court of Appeals' decision. An adverse outcome in the case could require substantial capital expenditures or affect the timing of current budgeted capital expenditures that cannot be determined at this time.

## **Global Climate Issues**

In April 2007, the U.S. Supreme Court ruled that the EPA has authority under the Clean Air Act to regulate greenhouse gas emissions from new motor vehicles. The EPA is currently developing its response to this decision. Regulatory decisions that will follow from this response may have implications for both new and existing stationary sources, such as power plants. The ultimate outcome of these rulemaking activities cannot be determined at this time; however, as with the current legislative proposals, mandatory restrictions on the Company's greenhouse gas emissions could result in significant additional compliance costs that could affect future unit retirement and replacement decisions.

On July 13, 2007, the Governor of the State of Florida signed three executive orders addressing the reduction of greenhouse gas emissions within

the state, including statewide emission reduction targets beginning in 2017. Included in the orders is a directive to the Florida Secretary of Environmental Protection to develop rules adopting maximum allowable emissions levels of greenhouse gases for electric utilities, consistent with the statewide emission reduction targets, and a request to the Florida PSC to initiate rulemaking requiring utilities to produce at least 20% of their electricity from renewable sources. The impact of these orders on the Company will depend on the development, adoption, and implementation of any rules governing greenhouse gas emissions, and the ultimate outcome cannot be determined at this time.

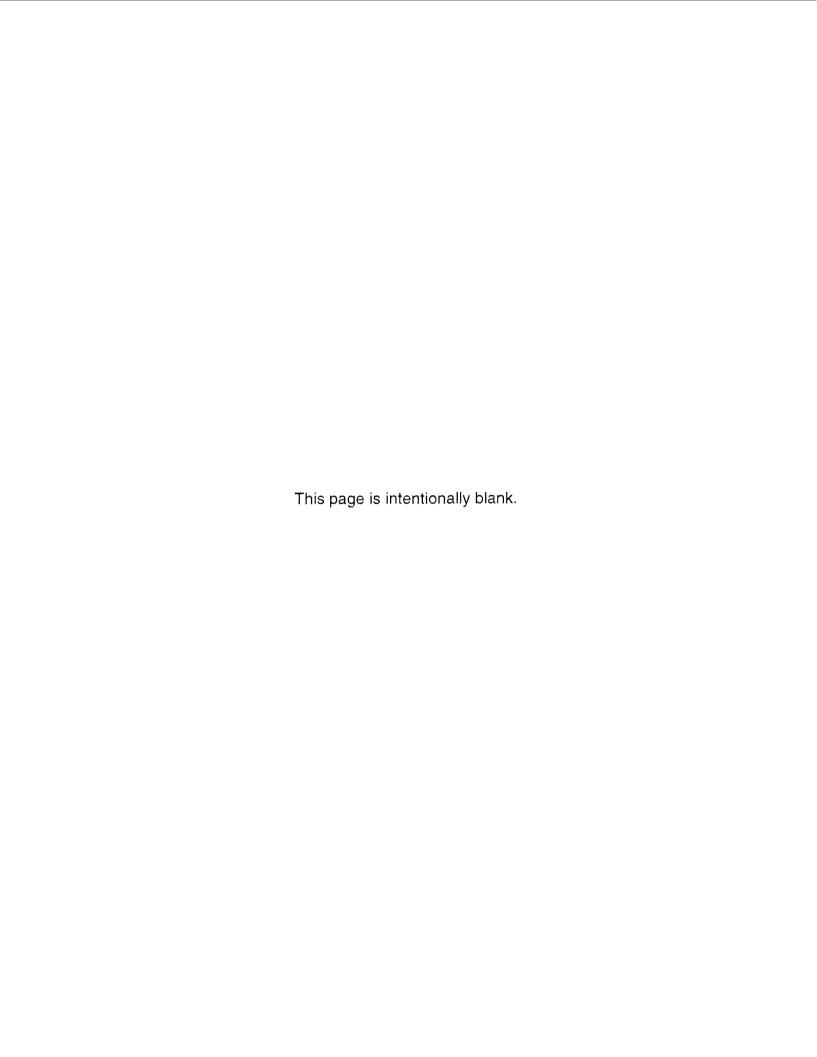
Gulf will continue its involvement in the development of strategies to address any future clean air requirements in order to minimize the uncertainty related to the scope and cost of compliance. As new clean air initiatives emerge, Gulf will support any proposal that would help it meet environmental goals and objectives in a logical and cost-effective way, provided that the standards are based on sound science and economics which allow for adequate time to comply without compromising the safe, reliable and affordable supply of electricity to Gulf's customers.

#### **AVAILABILITY OF SYSTEM INTERCHANGE**

Gulf coordinates its operations with the other operating companies of the SES: Alabama Power Company, Georgia Power Company, Mississippi Power Company, and Southern Power Company. In any year, an individual operating company may have a temporary surplus or deficit in generating capacity, depending on the relationship of its generating capacity to its load and reserve responsibility. Each SES operating company either buys or sells its temporary deficit or surplus capacity from or to the pool in order to satisfy its reserve responsibility requirement. This is accomplished through the reserve sharing provisions of the SES Intercompany Interchange Contract (IIC) that is reviewed and updated annually.

#### **OFF-SYSTEM SALES**

Gulf and other SES operating companies have negotiated the sale of capacity and energy to several utilities outside the SES. The terms of the existing contracts began prior to 2005 and extend into 2010. In addition, new contracts have been finalized, and are scheduled to be in effect from the summer of 2010 through the summer of 2015. Gulf's share of the capacity and energy sales is reflected in the reserves on Schedules 7.1 and 7.2 and the energy and fuel use on Schedules 5 and 6.1.



# CHAPTER IV FORECAST OF FACILITIES REQUIREMENTS

## **CAPACITY RESOURCE ALTERNATIVES**

#### **POWER PURCHASES**

Gulf's use of purchased power arrangements in previous years has proven to be a successful approach to meeting its reliability needs. In order to meet its future need for capacity in 2014 and beyond, longer-term purchased power from the market will be factored into expansion studies in order to evaluate its effect on supply flexibility and reduced commitment risk during periods in which environmental regulations (with considerable economic impacts) and legislative initiatives focusing on generation additions are in various stages of development.

Gulf will continue to utilize both short-term and longer-term purchased power in the future to balance its approach to supply side resource development. In efforts to further diversify its generation fuel mix, Gulf is currently developing a RFP for the supply of capacity and energy from renewable resources. Gulf plans to issue its renewables RFP in 2008. If this solicitation ultimately results in a proposal that is competitive with resources that Gulf would otherwise develop, the Company will secure this renewable capacity and energy through a PPA.

Another avenue for the purchase of renewable energy is through Gulf's Renewable Standard Offer Contract (RSOC) that is on file with the FPSC and is continually available to developers of renewable resources. This contract offers to purchase renewable capacity and energy at the Company's avoided cost of its next planned generating unit additions as shown in its current TYSP. Finally, per

FPSC rules related to renewable energy procurement, Gulf may negotiate a PPA with a renewable energy supplier if the terms and conditions of the RSOC are not suitable for a particular renewable project.

#### CAPACITY ADDITIONS

In conjunction with the SES, Gulf will conduct economic evaluations of its potential supply options in order to determine the most cost-effective means of meeting its future capacity obligations. Gulf will evaluate its internal construction options versus external development of capacity resources in order to determine how to best meet its future capacity obligations. All commercially available generating technologies such as gas combustion turbine and combined cycle, conventional pulverized coal, and nuclear will be included in future SES IRP mix studies. In addition, emerging integrated gasification combined cycle (IGCC) technologies, such as air blown IGCC, will be added to the future generation mix studies so that their potential economic and technical viabilities may be evaluated. While there is only limited operational experience that aids in approximating the economic and performance characteristics of full-scale air blown IGCC facilities, the potential benefits of the technology include greater efficiency and lower environmental emissions.

As previously mentioned, Gulf's current capacity resource expansion plan reflects the possible installation of an 840 MW combined cycle generating unit (CC) in 2014 at a site that will soon be determined. This potential addition is currently outlined in Schedules 8 and 9 of this document. Before the Company

commits to the construction of this unit, it must first issue an RFP to evaluate supply-side alternatives to its self-build proposal. This RFP will not only solicit projects based on conventionally fueled technologies, but it will also be extended to those resources that generate electrical power using renewable fuel sources. In addition, in an effort to achieve fuel diversity, the Company is actively considering the development and ownership of renewable energy projects that will be fueled by readily available fuels such as biomass and landfill gas.

If subsequent mix studies or RFPs identify alternative power supply technologies or purchased power options that are more economical or that deliver more desirable results, Gulf will modify its expansion plan to reflect the proposed procurement of these resources. Gulf will continue to review all available capacity resource possibilities in order to serve the energy needs of its retail customers in Northwest Florida with reliable and reasonably priced electricity.

#### PREFERRED AND POTENTIAL SITES FOR CAPACITY ADDITIONS

Studies to determine a preferred site for the construction of the future CC unit identified on Schedules 8 and 9 of this TYSP are expected to be finalized in the next several months. Potential sites being considered for locating Gulf's next planned generating unit are each of Gulf's existing generation sites in Northwest Florida: Plant Crist in Escambia County, Florida; Plant Smith in Bay County, Florida; and Plant Scholz in Jackson, County, Florida. Each of these potential sites has unique characteristics that offer construction and/or operational advantages related to the potential installation of natural gas-fired CCs. A selection will be made for Gulf's next planned generating unit based on existing infrastructure, available acreage and land use, transmission, fuel facilities, environmental factors including evolving ozone standards, and overall project economics.

The required environmental and land use information for each potential site is set forth below. The estimated peak water usage for the proposed CC should be identical for each site mentioned below. Gulf projects that approximately 5000 gallons per minute (gpm) would be required for industrial cooling water needs, while 250 gpm would be required for domestic, irrigation, and other potable and non-potable water uses.

## Potential Site #1: Plant Crist, Escambia County

The project site would be located on Gulf's existing Plant Crist property in Escambia County, Florida. If a future project is ultimately located on this property, detailed studies must first be completed to determine the exact size and location of the project site within the plant property's boundaries in order to meet Gulf's needs while insuring full compliance with local, state, and federal requirements. The plant property, approximately 10 miles north of Pensacola, Florida, is located on the Escambia River and can be accessed via county roads from nearby U. S. Highway 29. As shown on Schedule 1, the existing Plant Crist facility consists of 930 MW of steam generation.

## U. S. Geological Survey (USGS) Map

A USGS map showing the general location of the Plant Crist property is found on page 79 of this chapter.

#### Land Uses and Environmental Features

The Plant Crist property is dedicated to industrial use. The land adjacent to the property is currently being used for residential, commercial, and industrial purposes. General environmental features of the undeveloped portion of the property include mixed scrub, mixed hardwood/pine forest, and some open grassy areas. This property is located on the Escambia River. There are no unique or significant environmental features on the property that would substantially affect project development.

## Water Supply Sources

For industrial processing, cooling, and other water needs, Gulf would likely use a combination of groundwater from on-site wells, available surface water, and potential reclaimed water sources.

## Potential Site #2: Plant Smith, Bay County

The project site would be located on Gulf's existing Plant Smith property in Bay County, Florida. If a future project is ultimately located on this property, detailed studies must first be completed to determine the exact size and location of the project site within the plant property's boundaries in order to meet Gulf's needs while insuring full compliance with local, state, and federal requirements. The plant property, approximately 10 miles northwest of Panama City, Florida, is located on North Bay and can be accessed via a county road from nearby State Road 77. As shown on Schedule 1, the existing Plant Smith facility consists of 357 MW of steam generation, 556 MW of combined cycle generation, and 32 MW of CT generation.

## U. S. Geological Survey (USGS) Map

A USGS map showing the general location of the Plant Smith property is found on page 80 of this chapter.

#### Land Uses and Environmental Features

The Plant Smith property is dedicated to industrial use. The land adjacent to the property is rural and consists of planted pine plantations. General environmental features of the property include a mixture of upland and wetland areas. This property is located on North Bay, which connects to

St. Andrews Bay. The property has no unique or significant environmental features that would substantially affect project development.

## Water Supply Sources

For industrial processing, cooling, and other water needs, Gulf would likely use a combination of groundwater from on-site wells and available surface water.

## Potential Site #3: Plant Scholz, Jackson County

The project site would be located on Gulf's existing Plant Scholz property in Jackson County, Florida. If a future project is ultimately located on this property, detailed studies must first be completed to determine the exact size and location of the project site within the plant property's boundaries in order to meet Gulf's needs while insuring full compliance with local, state, and federal requirements. The plant property, approximately 3 miles southeast of Sneads, Florida, is located on the Apalachicola River and can be accessed via a private road from nearby U. S. Highway 90. As shown on Schedule 1, the existing Plant Scholz facility consists of 92 MW of steam generation.

## U. S. Geological Survey (USGS) Map

A USGS map showing the general location of the Plant Scholz property is found on page 81 of this chapter.

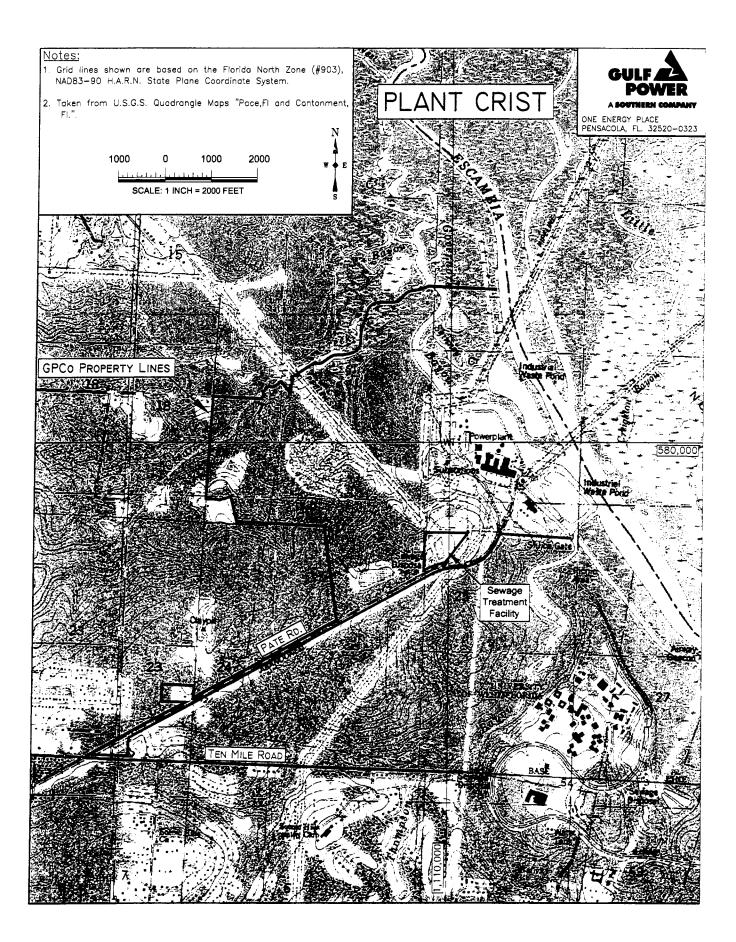
## Land Uses and Environmental Features

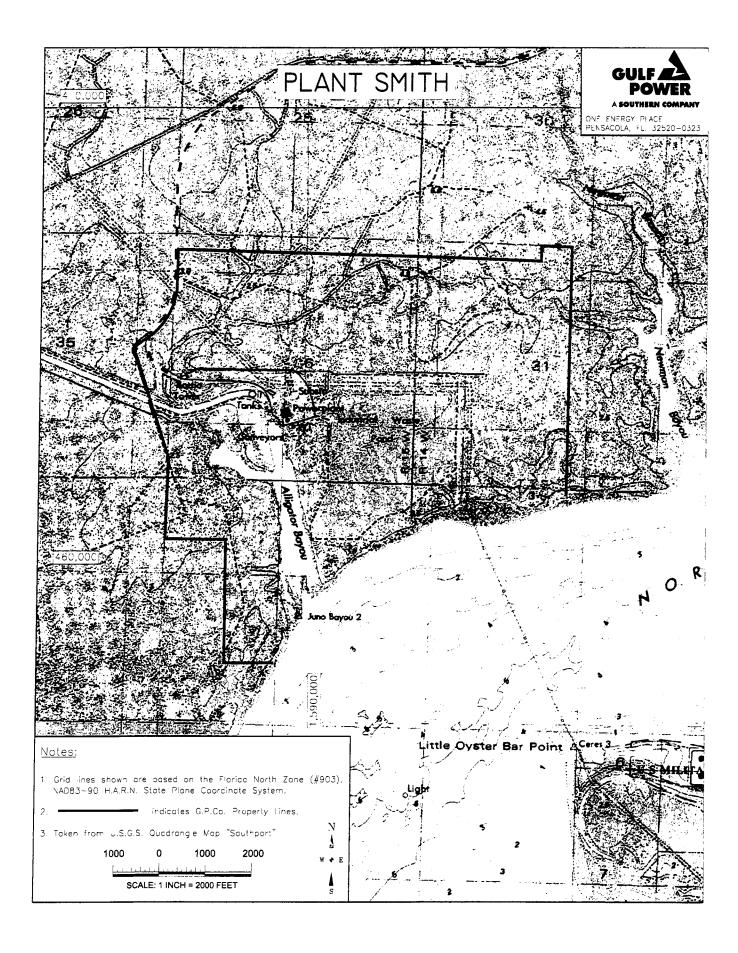
The Plant Scholz property is dedicated to industrial use. The land adjacent to the property is primarily rural and in a natural state, but some

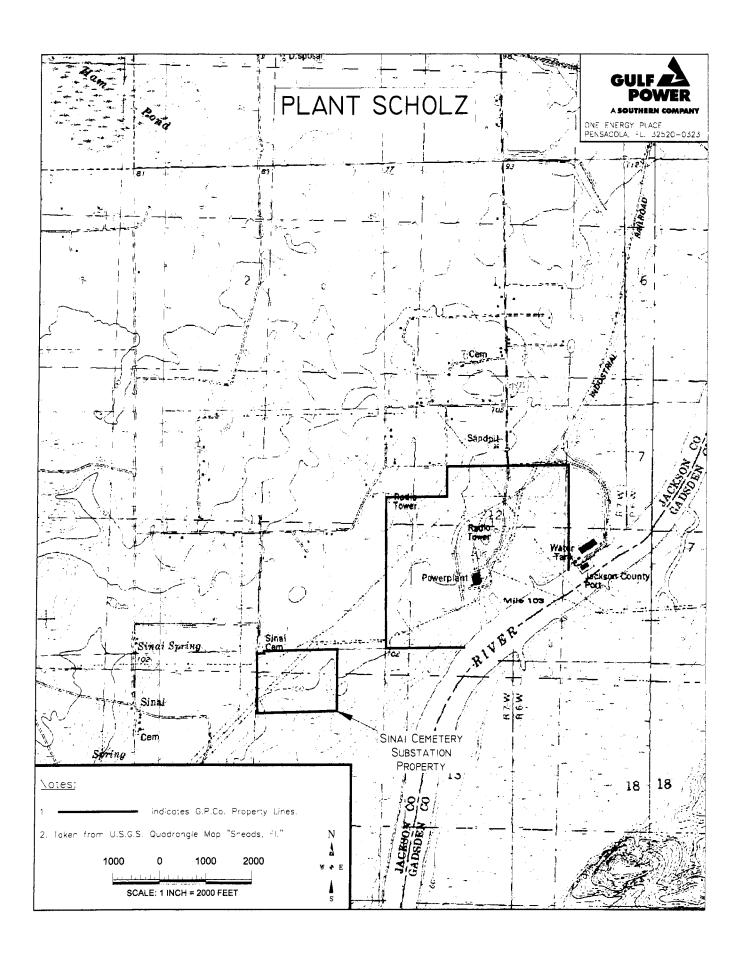
agricultural development exists. General environmental features of the property include a mixture of hardwood and pine forest areas. This property is located on the Apalachicola River and has no unique or significant environmental features that would substantially affect project development.

# Water Supply Sources

For industrial processing, cooling, and other water needs, Gulf would likely use a combination of groundwater from on-site wells and available surface water.







#### **GULF POWER COMPANY**

SCHEDULE 7.1
FORECAST OF CAPACITY, DEMAND, AND SCHEDULED MAINTENANCE AT TIME OF SUMMER PEAK (A)

| (1)  | (2)            | (3)          | (4)          | (5)           | (6)       | (7)    | (8)      | (9)                | (10)        | (11)     | (12)               |
|------|----------------|--------------|--------------|---------------|-----------|--------|----------|--------------------|-------------|----------|--------------------|
|      |                |              |              |               |           |        |          | SERVE<br>IN BEFORE |             |          | SERVE<br>GIN AFTER |
|      | TOTAL          | FIRM         | FIRM         |               | TOTAL     | FIRM   |          | TENANCE            |             |          | TENANCE            |
|      | INSTALLED      | CAPACITY     | CAPACITY     | <b>A</b> # 10 | CAPACITY  | PEAK   |          | 0.4                | SCHEDULED   |          |                    |
| YEAR | CAPACITY<br>MW | IMPORT<br>MW | EXPORT<br>MW | NUG<br>MW     | AVAILABLE | DEMAND | h 41 0 / | %                  | MAINTENANCE | 5 6) A / | %<br>OF DEAK       |
| TEAN | 10100          | IVIVV        | IVIVV        | IVIVV         | MW        | MW     | MW       | OF PEAK            | MW          | MW       | OF PEAK            |
| 2008 | 2,711          | 0            | (211)        | 0             | 2,500     | 2,576  | (76)     | -3.0%              | NONE        | (76)     | -3.0%              |
| 2009 | 2,710          | 487          | (211)        | 0             | 2,986     | 2,627  | 359      | 13.7%              |             | 359      | 13.7%              |
| 2010 | 2,677          | 487          | (211)        | 0             | 2,953     | 2,685  | 268      | 10.0%              |             | 268      | 10.0%              |
| 2011 | 2,662          | 487          | (211)        | 0             | 2.938     | 2,735  | 203      | 7.4%               |             | 203      | 7.4%               |
| 2012 | 2,570          | 487          | (211)        | 0             | 2,846     | 2,760  | 86       | 3.1%               |             | 86       | 3.1%               |
| 2013 | 2,570          | 487          | (211)        | 0             | 2,846     | 2,820  | 26       | 0.9%               |             | 26       | 0.9%               |
| 2014 | 3,406          | 0            | (211)        | 0             | 3,195     | 2,891  | 304      | 10.5%              |             | 304      | 10.5%              |
| 2015 | 3,388          | 0            | (211)        | 0             | 3,177     | 2,959  | 218      | 7.4%               |             | 218      | 7.4%               |
| 2016 | 3,388          | 0            | (211)        | 0             | 3.177     | 3,003  | 174      | 5.8%               |             | 174      | 5.8%               |
| 2017 | 3,388          | 0            | (211)        | 0             | 3,177     | 3,080  | 97       | 3.1%               |             | 97       | 3.1%               |

NOTE: (A) CAPACITY ALLOCATIONS AND CHANGES MUST BE MADE BY JUNE 30 TO BE CONSIDERED IN EFFECT AT THE TIME OF THE SUMMER PEAK. ALL VALUES ARE SUMMER NET MW.

#### **GULF POWER COMPANY**

SCHEDULE 7.2
FORECAST OF CAPACITY, DEMAND, AND SCHEDULED MAINTENANCE AT TIME OF WINTER PEAK

| (1)     | (2)                            | (3)                        | (4)                        | (5) | (6)                            | (7)                    | (8)  | (9)                            | (10)                     | (11) | (12)                            |
|---------|--------------------------------|----------------------------|----------------------------|-----|--------------------------------|------------------------|------|--------------------------------|--------------------------|------|---------------------------------|
|         | TOTAL<br>INSTALLED<br>CAPACITY | FIRM<br>CAPACITY<br>IMPORT | FIRM<br>CAPACITY<br>EXPORT | NUG | TOTAL<br>CAPACITY<br>AVAILABLE | FIRM<br>PEAK<br>DEMAND | MARG | ESERVE<br>IN BEFORE<br>TENANCE | SCHEDULED<br>MAINTENANCE | MAR  | ESERVE<br>GIN AFTER<br>ITENANCE |
| YEAR    | MW                             | MW                         | MW                         | MW  | MW                             | MW                     | MW   | OF PEAK                        | MW                       | MW   | OF PEAK                         |
| 2007-08 | 2,752                          | 0                          | (211)                      | 0   | 2,541                          | 2,352                  | 189  | 8.0%                           | NONE                     | 189  | 8.0%                            |
| 2008-09 | 2,750                          | 0                          | (211)                      | 0   | 2,539                          | 2,409                  | 130  | 5.4%                           |                          | 130  | 5.4%                            |
| 2009-10 | 2,749                          | 487                        | (211)                      | 0   | 3,025                          | 2,458                  | 567  | 23.1%                          |                          | 567  | 23.1%                           |
| 2010-11 | 2,716                          | 487                        | (211)                      | O   | 2,992                          | 2,489                  | 503  | 20.2%                          |                          | 503  | 20.2%                           |
| 2011-12 | 2,701                          | 487                        | (211)                      | 0   | 2,977                          | 2,534                  | 443  | 17.5%                          |                          | 443  | 17.5%                           |
| 2012-13 | 2,609                          | 487                        | (211)                      | 0   | 2,885                          | 2,581                  | 304  | 11.8%                          |                          | 304  | 11.8%                           |
| 2013-14 | 2,609                          | 487                        | (211)                      | 0   | 2,885                          | 2,629                  | 256  | 9.7%                           |                          | 256  | 9.7%                            |
| 2014-15 | 3.505                          | 0                          | (211)                      | 0   | 3,294                          | 2,686                  | 808  | 22.6%                          |                          | 608  | 22.6°°                          |
| 2015-16 | 3,487                          | 0                          | (211)                      | 0   | 3,276                          | 2,746                  | 530  | 19.3%                          |                          | 530  | 19.3° c                         |
| 2016-17 | 3,487                          | 0                          | (211)                      | 0   | 3,276                          | 2,829                  | 447  | 15.8%                          |                          | 447  | 15.8%                           |

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| (1)                         | (2)         | (3)                                | (4)                | (5)      | (6)                     | (7) | (8)                              | (9)                     | (10)                                   | (11)                            | (12)                                  | (13)                                    | (14)                    | (15)                |
|-----------------------------|-------------|------------------------------------|--------------------|----------|-------------------------|-----|----------------------------------|-------------------------|--|---------------------------------|---------------------------------------|---|-------------------------|---------------------|
| <u>Plant Name</u><br>Daniel | Unit<br>No. | Location Jackson Cnty, MS 42/5S/6W | Unit<br>Type<br>FS | Pri<br>C | uel<br><u>Alt</u><br>HO |     | uel<br>sport<br><u>Alt</u><br>TK | Const<br>Start<br>Mo/Yr | Com'l In-<br>Service<br>Mo/Yr<br>09/77 | Expected Retirement Mo/Yr 06/08 | Gen Max<br>Nameplate<br>KW<br>274,125 | Net Cap<br>Summer<br><u>MW</u><br>(1.0) | ability Winter MW (1.0) | <u>Status</u><br>CR |
| Daniel                      | 2           | Jackson Cnty, MS<br>42/5S/6W       | FS                 | С        | НО                      | RR  | TK                               |                         | 06/81                                  | 06/08                           | 274,125                               | (2.0)                                   | (2.0)                   | CR                  |
| Pea Ridge                   | 1-3         | Santa Rosa Cnty<br>25/1N/29W       | CT                 | NG       |                         | PL  |                                  |                         | 04/98                                  | 06/08                           | 15,000                                | 0.0                                     | 1.0                     | CR                  |
| Scherer                     | 3           | Monroe Cnty, GA                    | FS                 | С        |                         | RR  |                                  |                         | 1/87                                   | 06/09                           | 222,750                               | (1.0)                                   | (1.0)                   | D                   |
| Crist                       | 4           | Escambia County<br>25/1N/30W       | FS                 | С        | NG                      | WA  | PL                               |                         | 7/59                                   | 06/10                           | 93,750                                | (5.0)                                   | (5.0)                   | D                   |
| Crist                       | 5           | Escambia County<br>25/1N/30W       | FS                 | С        | NG                      | WA  | PL                               |                         | 6/61                                   | 06/10                           | 93,750                                | (5.0)                                   | (5.0)                   | D                   |
| Crist                       | 6           | Escambia County<br>25/1N/30W       | FS                 | С        | NG                      | WA  | PL                               |                         | 05/70                                  | 06/10                           | 369,750                               | (6.0)                                   | (6.0)                   | D                   |
| Crist                       | 7           | Escambia County<br>25/1N/30W       | FS                 | С        | NG                      | WA  | PL                               |                         | 08/73                                  | 06/10                           | 578,000                               | (17.0)                                  | (17.0)                  | D                   |
| Scherer                     | 3           | Monroe Cnty, GA                    | FS                 | С        | ~~                      | RR  |                                  |                         | 1/87                                   | 06/11                           | 222.750                               | (2.0)                                   | (2.0)                   | D                   |
| Crist                       | 6           | Escambia County<br>25/1N/30W       | FS                 | С        | NG                      | WA  | PL                               |                         | 05/70                                  | 06/11                           | 369,750                               | (13.0)                                  | (13.0)                  | D                   |

4

#### PLANNED AND PROSPECTIVE GENERATING FACILITY ADDITIONS AND CHANGES

| (1)                         | (2)         | (3)                                | (4)                | (5)      | (6)                   | (7) | (8)                              | (9)                     | (10)                                   | (11)                            | (12)                                 | (13)                                     | (14)             | (15)        |
|-----------------------------|-------------|------------------------------------|--------------------|----------|-----------------------|-----|----------------------------------|-------------------------|--|---------------------------------|--------------------------------------|--|------------------|-------------|
| <u>Plant Name</u><br>Scholz | Unit<br>No. | Location Jackson Cnty, FL 12/3N/7W | Unit<br>Type<br>FS | Pri<br>C | uel<br><u>Alt</u><br> |     | uel<br>sport<br><u>Alt</u><br>WA | Const<br>Start<br>Mo/Yr | Com'l In-<br>Service<br>Mo/Yr<br>03/53 | Expected Retirement Mo/Yr 12/11 | Gen Max<br>Nameplate<br>KW<br>49,000 | Net Cap<br>Summer<br><u>MW</u><br>(46.0) | winter MW (46.0) | Status<br>R |
| Scholz                      | 2           | Jackson Cnty, FL<br>12/3N/7W       | FS                 | С        |                       | RR  | WA                               |                         | 10/53                                  | 12/11                           | 49.000                               | (46.0)                                   | (46.0)           | R           |
| Daniel                      | 1           | Jackson Cnty, MS<br>42/5S/6W       | FS                 | С        | НО                    | RR  | TK                               |                         | 09/77                                  | 06/14                           | 274,125                              | (2.0)                                    | (2.0)            | D           |
| Daniel                      | 2           | Jackson Cnty, MS<br>42/5S/6W       | FS                 | С        | НО                    | RR  | TK                               |                         | 06/81                                  | 06/14                           | 274,125                              | (2.0)                                    | (2.0)            | D           |
| Unlocated                   | Α           | Unknown                            | CC                 | NG       |                       | PL  |                                  | 07/12                   | 06/14                                  | 12/54                           | 986,000                              | 840.0                                    | 900.0            | Р           |
| Daniel                      | 1           | Jackson Cnty, MS<br>42/5S/6W       | FS                 | С        | НО                    | RR  | TK                               |                         | 09/77                                  | 06/15                           | 274,125                              | (9.0)                                    | (9.0)            | D           |
| Daniel                      | 2           | Jackson Cnty, MS<br>42/5S/6W       | FS                 | С        | НО                    | RR  | TK                               |                         | 06/81                                  | 06/15                           | 274,125                              | (9.0)                                    | (9.0)            | D           |

| Abbreviations: | <u>Unit Type</u> |
|----------------|------------------|
|                |                  |

C - Coal

CT - Combustion Turbine CC - Combined Cycle

NG - Natural Gas

LO - Light Oil HO - Heavy Oil

#### Status

CR - Certified Rating change D - Environmental derate

P - Planned, but not authorized by utility

R - To be retired

V - Under construction, more than 50% complete

#### Fuel Transportation

PL - Pipeline TK - Truck

RR - Railroad

WA - Water

## **Gulf Power Company**

#### Schedule 9

Status Report and Specifications of Proposed Generating Facilities

| (1)  | Plant Name and Unit Number:   | Unknown   |
|------|---|---|
| (2)  | Capacity a. Summer: b. Winter   | 840 MW<br>900 MW  |
| (3)  | Technology Type:  | High Output "G" Combined Cycle                          |
| (4)  | Anticipated Construction Timing <ul><li>a. Field construction start - date;</li><li>b. Commercial in-service date;</li></ul>  | 10/11<br>06/14  |
| (5)  | Fuel a. Primary fuel: b. Alternate fuel:  | Natural Gas<br>N/A                                      |
| (6)  | Air Pollution Control Strategy:   | Dry low NOx combustor for natural gas SCR               |
| (7)  | Cooling Method:   | Evaporative cooling                                     |
| (8)  | Total Site Area:  | Unknown   |
| (9)  | Construction Status:  | This facility is planned but not authorized by Utility  |
| (10) | Certification Status:   | Not applied   |
| (11) | Status with Federal Agencies:   | Not applied   |
| (12) | Projected Unit Performance Data Planned Outage Factor (POF): Unplanned Outage Factor (UOF): Equivalent Availability Factor (EAF): Capacity Factor (%): Average Net Operating Heat Rate (ANOHR):   | 5.8%<br>5.5%<br>88.7%<br>65.0%<br>6.874                 |
| (13) | Projected Unit Financial Data (A) Book Life (Years): Total Installed Cost (In-Service Year \$/kW): Direct Construction Cost ('08 \$/kW): AFUDC Amount ('14 \$/kW): Escalation (\$/kW): Fixed O&M ('14 \$/kW - Yr): Variable O&M ('14 \$/MWH): K Factor: | 40<br>806<br>627<br>128<br>51<br>7.95<br>3.16<br>1.4366 |

(A) Fixed O&M without firm gas transportation cost

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## **Gulf Power Company**

## Schedule 10

Status Report and Specifications of Proposed Directly Associated Transmission Lines

| (1) Point of Origin and Termination:    | Unknown |
|---|---------|
|   |         |
| (2) Number of Lines:                    | Unknown |
| (3) Right-of-Way:                       | Unknown |
| (4) Line Length:                        | Unknown |
| (5) Voltage:                            | Unknown |
| (6) Anticipated Construction Timing:    | Unknown |
| (7) Anticipated Capital Investment:     | Unknown |
| (8) Substations:                        | Unknown |
| (9) Participation with Other Utilities: | N/A     |