



Anthony D. Gillette
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080224-TX

April 15, 2008

Commission Clerk
Florida Public Service Commission
Office of Commission Clerk and Administrative Services
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0870

RECEIVED-FPSC
08 APR 18 AM 10:23
COMMISSION
CLERK

RE: Application for Authority to Provide Competitive Local Exchange Services

Dear Ms. Cole:

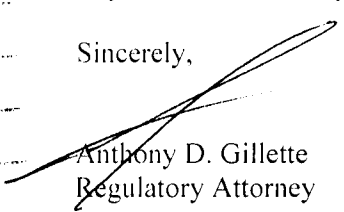
Norlight Telecommunications, Inc. ("NTI") hereby petitions the Commission for authority to provide Competitive Local Exchange Telecommunications Company Service throughout the State of Florida. In support of this petition, NTI has enclosed one (1) original and two (2) copies of its application for authority plus a check in the amount of Four Hundred Dollars (\$400.00) to cover the filing fee. Please note that NTI has previously obtained IXC authority in the State of Florida. It's company code is TI680 and said authority was granted in docket 970634-TI.

Concurrent with this filing, NTI has submitted confidential financial statements, under separate cover, pursuant to Rule 25-22.006(5)(a). To the extent necessary, NTI's affiliate Kentucky Data Link, Inc. ("KDL") will provide financial backing for NTI's operations in the State of Florida. KDL's audited financial documents will be tendered upon request.

Please acknowledge receipt of this transmittal by returning a date-stamped copy of the enclosed cover letter duplicate in the self-addressed, stamped envelope included for this purpose.

If you have any questions regarding this submission, please contact me at (913) 754-3341 or you can reach me by e-mail at anthony.gillette@norlight.com.

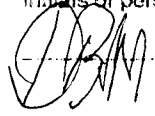
Sincerely,


Anthony D. Gillette
Regulatory Attorney

cc: File

Check to be forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:



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- DMP _____
- DOM _____
- CTR _____
- ECR _____
- ACL _____
- OPC _____
- RCA _____
- SCR _____
- SGA _____
- SEC _____
- CHC 1
- OTH _____

DOCUMENT NUMBER-DATE
03077 APR 18 8
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080226 TX

FLORIDA PUBLIC SERVICE COMMISSION
DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT
APPLICATION FORM
for
AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE
TELECOMMUNICATIONS COMPANY SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).

- F. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Competitive Markets and Enforcement
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

FORM PSC/CMP-8 (01/06)
 Required by Commission Rule Nos. 25-24.810,
 and 25-24.815

Note: To complete this interactive form
 using your computer, use the tab key
 to navigate between data entry fields.

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1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: Norlight Telecommunications, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

Norlight Telecommunications, Inc.

4. Official mailing address:

Street/Post Office Box: 8829 Bond Street
City: Overland Park
State: Kansas
Zip: 66214

5. Florida address:

Street/Post Office Box: 2731 Executive Park Drive, Suite 4
City: Weston
State: Florida
Zip: 33331

6. Structure of organization:

- | | | | |
|-------------------------------------|---------------------|--------------------------|---------------------|
| <input type="checkbox"/> | Individual | <input type="checkbox"/> | Corporation |
| <input checked="" type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input type="checkbox"/> | General Partnership | <input type="checkbox"/> | Limited Partnership |
| <input type="checkbox"/> | Other, | | |

7. **If individual**, provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F96000003408

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number**(if applicable): 39-1712867

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name:	Anthony Gillette
Title:	Regulatory Attorney
Street name & number:	8829 Bond Street
Post office box:	
City:	Overland Park
State:	Kansas
Zip:	66214
Telephone No.:	(913) 754-3341
Fax No.:	(812) 759-0999
E-Mail Address:	anthony.gillette@norlight.com
Website Address:	www.norlight.com

(b) Official point of contact for the ongoing operations of the company:

Name:	Anthony Gillette
Title:	Regulatory Attorney
Street name & number:	8829 Bond Street
Post office box:	
City:	Overland Park
State:	Kansas
Zip:	66214
Telephone No.:	(913) 754-3341
Fax No.:	(812) 759-0999
E-Mail Address:	anthony.gillette@norlight.com
Website Address:	www.norlight.com

(c) Complaints/Inquiries from customers:

Name:	Anthony Gillette
Title:	Regulatory Attorney
Street/Post Office Box:	8829 Bond Street
City:	
State:	Overland Park
Zip:	Kansas
Telephone No.:	66214
Fax No.:	(913) 754-3341
E-Mail Address:	(812) 759-0999
Website Address:	anthony.gillette@norlight.com
	www.norlight.com

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

Illinois, Indiana, Massachusetts, Michigan, New York, North Dakota, Wisconsin

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Applicant currently has no other applications pending.

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Illinois, Indiana, Massachusetts, Michigan, New York, North Dakota, Wisconsin

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No.

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No.

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Yes. Applicant has an affiliate that is currently certified in Florida: Norlight, Inc.
(formerly known as Cinergy Communications Company)

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See Exhibit A.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Exhibit A.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

See Exhibit B.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

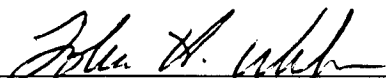
RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

Company Owner or Officer

Print Name: Lohn Weber
Title: C.F.O.
Telephone No.: (913) 754-3322
E-Mail Address: lohnw@norlight.com

Signature: 

Date: 4-10-08

Exhibit A

DOCUMENT NUMBER DATE

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FOSC-COMMISSION OF FRK

NORLIGHT TELECOMMUNICATIONS, INC.
KEY PERSONNEL PROFILES

Robert E. Rogers - President

Mr. Rogers has been in the telecommunications industry for over 36 years. Although most of his tenure has been with Norlight and affiliated companies he has held positions with other organizations on both coasts. Throughout his career he has led specific departmental groups and business units covering; Engineering, Operations, Outside Plant, Network Planning, Sales and Satellite/Video Services. He has held roles from Project Engineer, Senior Engineer, Engineering Manager, Vice-President – Operations and Engineering to Senior Vice President. At this time Rogers serves as President – Norlight Telecommunications, Inc.

Mr. Rogers holds degrees in Broadcast Technology and Electrical Engineering. He is a member of the IEEE, the Society of Broadcast Engineers (SBE), National Spectrum Managers Association (NSMA), the Milwaukee School of Engineering (MSOE) Corporation Board and has served on the Ascent Regional Advisory Board and the Board of Directors for the Competitive Telecommunications Association (CompTel).

Brent Hill - Sr. Vice President

Mr. Hill oversees all sales and marketing, as well as the customer operations and financial analysis functions for the business. Before his current role, Mr. Hill was Vice President, Customer Operations for Cinergy Communications Commercial Services business unit, his groups included Field Services, Repair, Project Implementation and Sales Engineering; additionally, he has functional responsibility for the company's Internet Consulting Group (ICG). Brent joined Cinergy Communications in April 2004 as the Director of the ICG.

Prior to working for Cinergy Communications, he garnered more than 15 years of sales and management experience in the voice and data industry, plus more than five years working for Bell Labs in software development. Brent holds a Bachelors of Science in Computer Science from Purdue University and a Masters of Business Administration from Northern Illinois University.

Michael J. Farmer, Executive Vice President

Mr. Farmer is responsible for sales in the Education, Government, and Healthcare markets. Throughout his career, Mr. Farmer has served as a senior executive in several telecommunications and utility companies, including over 25 years of experience at Ameritech. Most recently he was the Chief Integration Officer for the acquisition by Q-Comm of Norlight, which was consummated in early 2007. Prior to this assignment he was the Chief Operating Officer for Cinergy MetroNet, a fiber to the premise overbuilder, serving rural communities in Indiana. In this capacity he was responsible for engineering, customer operations, and marketing.

Prior to joining Q-Comm in late 2003, Mr. Farmer served as Chief Operating Officer of First Mile Technologies, where he was responsible for implementing the company's business plan to offer local and long distance telephone, cable television, high speed internet and security monitoring services to new residential developments in metropolitan Indianapolis. Mr. Farmer has also served as President of Shape Energy Resources, a Dow Chemical backed energy venture, and President and General Manager of Ameritech Advanced Data Services. He received a Bachelor of Science degree in Business Administration from Indiana State University and an MBA from Indiana University.

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Lohn H. Weber – Chief Financial Officer, Vice President, and Treasurer

A graduate of the University of Missouri, Columbia, Mr. Weber is a Vice-President, Chief Financial Officer, and Treasurer of Norlight. Mr. Weber, a CPA with an extensive background in accounting, joined the company's senior management team in 1996. Prior to joining Norlight, Mr. Weber worked for Baird, Kurtz and Dobson, a large Midwest regional public accounting firm. He has 16 years of experience in accounting with 7 specifically in Telecom.

Ed Corr – Vice President - Tax

Mr. Corr is Vice-President of Tax for Norlight. He oversees the tax department and is responsible for handling all state and federal taxing requirements, along with many state and federal regulatory requirements. Mr. Corr joined the Norlight management team in December of 2004 and brings with him over 15 years of business and management experience. He received his Bachelor of Science in Accounting and his Masters of Science in Accounting, Tax from Oklahoma State University in 1985 and 1986 respectively. Prior to working for Norlight, Mr. Corr was with Deloitte & Touche, LLP, (formerly Deloitte, Haskins & Sells) for six years where he achieved the position of Tax Manager. He was co-founder and Senior Partner of Walsh, Corr & Associates, CPA's for eight years. For several years he was also President of his own consulting company.

Anthony J. Candelario – Vice President, Corporate Counsel, Secretary

Mr. Candelario manages the legal and regulatory affairs of Norlight. Mr. Candelario has been intimately involved in the company's operations and has developed an expertise in negotiating interconnection agreements and pole attachment agreements. Mr. Candelario received his Bachelor of Science in Business Administration and Bachelor of Arts in Economics from the University of Kansas and his Juris Doctorate from the University of Kansas School of Law. Before joining the company in October of 2001, Mr. Candelario worked as corporate counsel for various public and private companies.

Exhibit B

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Applicant has enclosed its confidential financial statements in the attached seal envelope, filed pursuant to Rule 25.22.006(5)(a). Applicant does not have three years worth of financial statements to tender, as it was only acquired last year. Therefore, Applicant's affiliate Kentucky Data Link, Inc. is prepared to financially back its operations in the State of Florida.

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