

TELECOM  
**FP**  
 PROFESSIONALS, INC.

Judith A. Riley, J.D.

5909 Northwest Expressway, Suite 403  
 Oklahoma City, OK 73132

April 17, 2008

Overnight Delivery

080227

RECEIVED-PPSC  
 08 APR 18 PM 1:43  
 COMMISSION  
 CLERK

Florida Public Service Commission  
 Division of the Commission Clerk and  
 Administrative Services  
 2540 Shumard Oak Blvd  
 Tallahassee, Florida 32399-0850

**RE:** Application of OneTone Telecom, Inc. for Approval of Authority to Offer Competitive Local Exchange Services to the Public in the State of Florida.

OneTone Telecom, Inc. hereby submits the enclosed Application, seeking authority to offer Competitive Local Exchange Services to the public in the state of Florida. An original and two (2) copies are provided. Also enclosed please find a check in the amount of \$400.00 for the required filing fee.

Please date stamp the extra transmittal letter enclosed for this purpose and return it in the postage paid envelope provided.

Should there be any questions or additional information required, please do not hesitate to contact me at (405) 755-8177, Ex.24.

Sincerely,

- CMP   1
- COM
- CTR
- ECR
- GCL
- OPC
- RCA
- SCR
- SGA
- SEC
- CLC   1
- OTH

  
 Chris Collier

Enclosures

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:



APR 18 11 25 AM '08

DOCUMENT NUMBER - DATE  
 03088 APR 18 08  
 FPSC-COMMISSION CLERK

080227

**FLORIDA PUBLIC SERVICE COMMISSION**  
**DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT**  
**APPLICATION FORM**  
for  
**AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE**  
**TELECOMMUNICATIONS COMPANY SERVICE**  
**WITHIN THE STATE OF FLORIDA**

---

**Instructions**

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

**Florida Public Service Commission**  
**Division of the Commission Clerk and Administrative Services**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission**  
**Division of Competitive Markets and Enforcement**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6600**

DOCUMENT NUMBER-DATE  
03088 APR 18 08  
FPSC-COMMISSION CLERK

1. This is an application for (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

**Approval of assignment of existing Certificate:** Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: OneTone Telecom, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address:

Street/Post Office Box: 100 Century Plaza, Suite 9-I  
City: Seneca  
State: SC  
Zip: 29672

5. Florida address:

Street/Post Office Box:  
City:  
State:  
Zip:

6. Structure of organization:

Individual  
 Foreign Corporation  
 General Partnership  
 Other,

Corporation  
 Foreign Partnership  
 Limited Partnership

7. **If individual**, provide:

Name:  
Title:  
Street/Post Office Box:  
City:  
State:  
Zip:  
Telephone No.:  
Fax No.:  
E-Mail Address:  
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: Attached as EXHIBT A, F08000000944

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:  
Title:  
Street/Post Office Box:  
City:  
State:  
Zip:  
Telephone No.:  
Fax No.:  
E-Mail Address:  
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number**(if applicable): 57-1040699

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Chris Collier  
Title: Regulatory Consultant  
Street name & number: 5909 Northwest Expressway, Suire 101  
Post office box:  
City: Oklahoma City  
State: OK  
Zip: 73132  
Telephone No.: 405-755-8177  
Fax No.: 405-755-8377  
E-Mail Address: ccollier@telecompliance.net  
Website Address: www.telecompliance.net

(b) Official point of contact for the ongoing operations of the company:

Name: Kim Smith  
Title: Vice President  
Street name & number: 100 Century Plaza, Suite 9-I  
Post office box:  
City: Seneca  
State: SC  
Zip: 29672  
Telephone No.: 864-985-3906  
Fax No.: 864-885-9222  
E-Mail Address: ksmith@1tone.net  
Website Address: http://www.1tone.net

(c) Complaints/Inquiries from customers:

Name: Kim Smith  
Title: Vice President  
Street/Post Office Box: 100 Century Plaza, Suite 9-I  
City: Seneca  
State: SC  
Zip: 29672  
Telephone No.: 864-985-3906  
Fax No.: 864-885-9222  
E-Mail Address: ksmith@1tone.net  
Website Address: http://www.1tone.net

**16. List the states in which the applicant:**

(a) has operated as a Competitive Local Exchange Telecommunications Company.

South Carolina and Georgia

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

South Carolina and Georgia

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

The applicant has not been denied authority in any jurisdiction.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

The applicant has not had penalties imposed against it in any jurisdiction.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

The applicant has not been involved with any civil court proceedings in any jurisdiction.

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

Company Owner or Officer

Print Name: Chris Dixon  
Title: CEO  
Telephone No.: 864-985-3906  
E-Mail Address: cdixon@1tone.net

Signature: Chris Dixon

Date: 3/5/2008



**LIST OF EXHIBITS**

<b>EXHIBIT A</b>	<b>Florida Qualification</b>
<b>EXHIBIT B</b>	<b>South Carolina Certificate</b>
<b>EXHIBIT C</b>	<b>Resumes of Key Personnel</b>
<b>EXHIBIT D</b>	<b>Company Financials</b>

DOCUMENT NUMBER-DATE  
03088 APR 18 88  
FPSC-COMMISSION CLERK

**EXHIBIT A**  
**Florida Qualification**

DOCUMENT NUMBER-DATE

03088 APR 18 08

FPSC-COMMISSION CLERK



March 4, 2008

FLORIDA DEPARTMENT OF STATE  
Division of Corporations

ONETONE TELECOM, INC.  
100 CENTURY PLAZA SUITE 9-I  
SENECA, SC 29672

Qualification documents for ONETONE TELECOM, INC. were filed on March 3, 2008 and assigned document number F0800000944. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

This document was electronically received and filed under FAX audit number H08000055530.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-4933 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact this office at (850) 245-6929.

Justin M Shivers  
Regulatory Specialist II  
New Filing Section  
Division of Corporations

Letter Number: 908A00013387

P.O BOX 6327 - Tallahassee, Florida 32314

DOCUMENT NUMBER-DATE

03088 APR 18 08

FPSC-COMMISSION CLERK

**EXHIBIT B**

**South Carolina Certificate**

DOCUMENT NUMBER-DATE

03088 APR 18 8

FPSC-COMMISSION CLERK

# *The State of South Carolina*



*Office of Secretary of State Mark Hammond*

## **Certificate of Existence**

**I, Mark Hammond, Secretary of State of South Carolina Hereby certify that:**

ONETONE TELECOM, INC.,  
a corporation duly organized under the laws of the State of South Carolina on March 4th, 1996, and having a perpetual duration unless otherwise indicated below, has as of the date hereof filed all reports due this office, paid all fees, taxes and penalties owed to the Secretary of State, that the Secretary of State has not mailed notice to the Corporation that it is subject to being dissolved by administrative action pursuant to section 33-14-210 of the South Carolina Code, and that the corporation has not filed articles of dissolution as of the date hereof.

Given under my Hand and the Great Seal of the State of South Carolina this 27th day of February, 2008.

  
Mark Hammond, Secretary of State

DOCUMENT NUMBER - DATE

FPSC-COMMISSION CLERK

**EXHIBIT C**

**Resumes of Key Personnel**

DOCUMENT NUMBER-DATE

03088 APR 18 88

FPSC-COMMISSION CLERK

## J. Christopher Dixon, President & COO



Mr. Dixon has been engaged in telecommunications and financial management for more than 18 years. He is currently the CEO and President of OneTone Telecom, Inc. Prior to joining OneTone Telecom he served as Vice President of Planning and Corporate Development and Strategy for Actel Integrated Communications. In this capacity he was responsible for development of the business plan that received \$75 million in funding, as well as additional responsibilities that included product development and pricing, which included developing the suite of products to be offered, performing pricing feasibility analyses, and determining margin analysis based on costing studies.

Mr. Dixon's responsibilities also included strategic planning along with merger and acquisition analysis where he performed in depth due diligence analysis on 23 acquisition targets for consideration in the past two years.

Mr. Dixon has also served as Director of Operations for the state of Florida with e.spire communications where he managed the day-to-day operational activities and full P&L responsibility and accountability for a five-city CLASS 5 network and successfully implemented business process improvements that reduced customer install time from 119 days to 29 days.

Mr. Dixon also served over 10 years in management positions for Sprint of Florida in the Local Telecom Division. The various management positions he held include experience in Revenue Planning and Regulatory, where he performed rate based analysis to determine pricing policy on products and services to be provided by the company. He also worked on two rate review cases in two successive years. His Accounting experience was in Cost Accounting where he was responsible for the Labor and Overhead modules for Sprint of Florida. While serving as a Regional Strategic Integration in Quality Management Mr. Dixon was selected to represent Sprint of Florida as a Chairman's Quality Award evaluator and performed quality evaluations on Sprint Companies using the Malcolm Baldrige Quality Criteria. While serving in the Outside Plant area he managed to create a highly motivated team of managers and technicians that were able to meet or exceed all performance metrics as well as customer satisfaction indices. His experience in Network Management consisted of 21 Central Offices and Sprint Metropolitan Networks CLEC in Orlando.

Mr. Dixon graduated from Florida Southern College with a Bachelor of Science in Accounting and received his Master of Business Administration (MBA) from Florida Institute of Technology.

DOCUMENT NUMBER-DATE  
03088 APR 18 8  
FOSC-COMMISSION CLERK

## **Kimberly M Smith**

---

Kim Smith is currently Vice-President of OneTone Telecom, Inc., (OTT) a South Carolina based CLEC currently serving, South Carolina, North Carolina, Georgia, Tennessee and Kentucky. She is responsible for the operations of the company including all customer service, provisioning, repairs, regulatory compliance while servicing OTT's end users. Kim is very much involved in the day to day operations with a hands on approach.

Kim Smith was COO of DialTone & More, Inc. (DTM), a Georgia-based pre-pay CLEC currently serving Georgia and South Carolina. She and fellow investors acquired DTM in December, 2004 with the goal of making it a major player in the pre-pay segment. The company is expanded its operations to 7 states in the BellSouth footprint in the southeast.

Kim is a veteran and seasoned entrepreneur in the industry. In 1997 she was a co-founder and became President of Rentel, Inc., a pre-pay CLEC headquartered in St. Louis. They served customers in the state of Missouri and built a reputation for integrity in dealing both with its customers and agents.

At OTT, Kim is ultimately responsible for all facets of the company's operations including Regulatory reporting/compliance, Operations, Vendor Relations and Sales/Marketing. OTT is a small but rapidly growing firm, and Kim remains very close to both strategy development as well as everyday operational issues.

A characteristic of any operation that Kim has been involved with is the strong integrity she brings to an industry that sometimes suffers from a negative image. Her track record of regulatory compliance and ethical operations at Rentel and DialTone & More is evident and easily verified with the regulators in the Midwest.



**EXHIBIT D**  
**Company Financials**

**REDACTED**

DOCUMENT NUMBER-DATE  
03088 APR 18 88  
FPSC-COMMISSION CLERK