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Voice Data Internet Wireless Entertainment

July 8, 2008

### VIA HAND DELIVERY

Ms. Ann Cole Commission Clerk Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850

RE: Docket No.: 070699-TP

**S** Dear Ms. Cole:

Enclosed is a redlined version of the Direct Testimony of Ted Hart, which shows a correction to the testimony on page 7. Also enclosed are the original and 15 copies of the non-redlined version
 of the testimony. This replaces the document filed on April 21, 2008.

Copies are being served on the parties in this docket pursuant to the attached certificate of service.

If you have any questions regarding this filing, please do not hesitate to call me at (850) 599-1560.

Sincerely,

.....

 $C \rightarrow \gamma$ 

Susan S. Masterton

Enclosure

DOCUMENT NUMBER-DATE

 Susan S. Masterton

 SENIOR COUNSEL

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#### **CERTIFICATE OF SERVICE DOCKET NO. 070699-TP**

## I HEREBY CERTIFY that a true and correct copy of the foregoing was served by electronic and U.S. Mail this <u>8<sup>th</sup></u> day of July, 2008 to the following:

#### Florida Public Service Commission

Lee Eng Tan 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850 ltan@psc.state.fl.us

ţ.

#### Florida Public Service Commission

Division of Competitive Markets & Enforcement Michael Barrett 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850 mbarrett@psc.state.fl.us

#### Intrado Communications Inc.

Rebecca Ballesteros 1601 Dry Creek Drive Longmont, CO 80503 Rebecca.Ballesteros@Intrado.com

#### **Messer Law Firm**

Floyd Self 2618 Centennial Place Tallahassee, FL 32308 fself@lawfla.com

#### **Cahill Law Firm**

Chérie R. Kiser Angela F. Collins Cahill Gordon & Reindel LLP 1990 K Street, N.W., Suite 950 Washington, DC 20006 ckiser@cgrdc.com acollins@cgrdc.com

Shows. Max 5/5 Susan S. Masterton

1 Q. Why does Embarg object to this language? 2 First, it's unworkable. It essentially mandates that EVERY audit would be performed by Α. 3 an outside independent party, without any regard for a cost benefit analysis or the reasons 4 why one Party might need to audit the other Party's bills. 5 6 Q. Please describe the typical situations in which one Party might initiate an audit of 7 the other Party under the interconnection agreement. 8 A. Often, an "audit" might simply consist of nothing more extensive than one Party 9 requesting that the other Party provide certain types of information or documentation to 10 substantiate or corroborate charges on a billing statement or network configurations and, 11 if any disagreement arose between the Parties about the accuracy or adequacy or right to 12 receive such information, then the Dispute Resolution provisions of the ICA could be 13 invoked. 14 15 Why does Embarq believe it would be inappropriate to use a third party for these Q. 16 types of audits?

17 Α. A standard business principle is that one does not spend twenty thousand dollars to chase 18 a five thousand dollar problem. Audits have many costs, including direct dollar outlays, 19 as well as indirect costs, such as time, travel, accommodations and assignment of other 20 resources. I recently inquired about the billing rates at a local CPA firm for performing 21 audits of the type contemplated in the interconnection agreement. The managing partner 22 told me a fee for such an audit would be billed at average hourly rates of \$100 - \$150 and 23 would likely require at least 20 hours to complete. That translates into a likely beginning 24 audit fee of \$20,000 - 30,000, and increasing from there.

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DOCUMENT NUMBER-DATE

Docket No. 070699-TP Direct Testimony of Edward "Ted' C. Hart Filed: April 21, 2008 (Revised: July 8, 2008)

- A. First, it's unworkable. It essentially mandates that EVERY audit would be performed by
   an outside independent party, without any regard for a cost benefit analysis or the reasons
   why one Party might need to audit the other Party's bills.
- 4

. .

- 5 Q. Please describe the typical situations in which one Party might initiate an audit of 6 the other Party under the interconnection agreement.
- A. Often, an "audit" might simply consist of nothing more extensive than one Party
  requesting that the other Party provide certain types of information or documentation to
  substantiate or corroborate charges on a billing statement or network configurations and,
  if any disagreement arose between the Parties about the accuracy or adequacy or right to
  receive such information, then the Dispute Resolution provisions of the ICA could be
  invoked.
- 13

# 14 Q. Why does Embarq believe it would be inappropriate to use a third party for these 15 types of audits?

16 Α. A standard business principle is that one does not spend twenty thousand dollars to chase 17 a five thousand dollar problem. Audits have many costs, including direct dollar outlays, 18 as well as indirect costs, such as time, travel, accommodations and assignment of other 19 resources. I recently inquired about the billing rates at a local CPA firm for performing 20 audits of the type contemplated in the interconnection agreement. The managing partner 21 told me that beginning hourly rates for personnel assigned to the audit would likely be in 22 the range of \$100 - \$150 per hour and increasing for reviewing and supervisory 23 personnel. Moreover the likely fee he would envision would produce minimum 24 aggregate fees starting at \$20,000 to \$30,000 perhaps increasing from there depending on 25 the complexity.

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