

CompSouth Presentation Outline
Staff Workshop, July 16, 2008

CLEC Intrastate Access Charges

Topic / Presentation	Presenter(s)	Estimated Time
INTRODUCTION	Vicki Gordon Kaufman, Anchors Smith Grimsley	5 mins.
MARKET OVERVIEW - Presentation	August Ankum, Ph.D. – QSI	1.5 hrs.
Are markets within which switched access services are sold functioning properly?	Michael Starkey – QSI	
- <i>The FCC failed to undertake a proper market power analysis –states shouldn't make the same mistake</i>		
- <i>If entry barriers exist, are they short, or long, run in nature?</i>		
If the market is distorted – what is the source of the distortion?		
Are ILEC rates a good benchmarking standard for CLEC rates?		
- <i>How were the ILEC rates set?</i>		
- <i>CLECs have different cost structures than large ILECs</i>		
STAFF'S QUESTIONS – Presentation / Question-Answer	August Ankum, Ph.D. – QSI	1.5 hr.
While CompSouth intends to provide detailed, written responses to Staff's questions, its representatives intend to explain its various answers in the context of the market discussion presented by Messrs. Ankum and Starkey. It is anticipated that Staff could use this opportunity to ask questions related to CompSouth's responses if desired.	Michael Starkey – QSI Matthew Feil, Akerman Senterfitt	