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### MESSER CAPARELLO & SELF, P.A.

Attorneys At Law

www.lawfla.com

August 21, 2008

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BY HAND DELIVERY

Ann Cole, Director
The Commission Clerk and Administrative Services
Room 110, Easley Building
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850

Dear Ms. Cole:

Gu 603

Enclosed for filing are the original and four (4) copies of an Application for Authority to Issue and Sell Securities on behalf of Florida Public Utilities Company. This application is submitted pursuant to section 366.04, Florida Statutes and Chapter 25-8, Florida Administrative Code. A copy of the application is being provided to the Office of Public Counsel.

Please acknowledge receipt of this letter by stamping the extra copy of this letter "filed" and returning the same to me.

COM ECR		Thank you for your assistance with t	his filing.
GCL OPC RCP SSC SGA	<u></u>		Sincerely yours,  Perman H. Horton, Jr.
ADM CLK	NHH/a Enclos		

#### Florida Public Service Commission Tallahassee, Florida

#### Application of

Florida Public Utilities Company

For Authority to Issue and Sell Securities

Pursuant to Section 366.04, Florida Statutes,

And Chapter 25-8, Florida Administrative Code

#### Address communications in connection with this Application to:

George M. Bachman, CFO and Treasurer Florida Public Utilities Company PO Box 3395 West Palm Beach, Florida 33402-3395 (561) 838-1731

Cheryl M. Martin, Controller Florida Public Utilities Company PO Box 3395 West Palm Beach, Florida 33402-3395 (561) 838-1725

> Norman H. Horton, Jr. Messer, Caparello & Self 2618 Centennial Place PO Box 15579 Tallahassee, FL 32317 (850) 222-0720

The Date of this Application is August 14, 2008

0000UMENT NUMBER 2518 07580 NU6218

#### APPLICATION OF FLORIDA PUBLIC UTILITIES COMPANY (FPUC) FOR AUTHORITY TO ISSUE AND SELL SECURITIES PURSUANT TO SECTION 366.04, FLORIDA STATUTES, AND CHAPTER 25-8, FLORIDA ADMINISTRATIVE CODE

#### A. Applicability

This Application is filed in accordance with Section 366.04, Florida Statutes, and Chapter 25-8, Florida Administrative Code.

#### B. Contents of Application

#### 1. Name and Principal Business Office Address

Business Office: Florida Public Utilities Company 401 South Dixie Highway West Palm Beach, Florida 33401-5886

Mailing Address: Florida Public Utilities Company PO Box 3395 West Palm Beach, Florida 33402-3395

#### 2. State and Date Incorporated

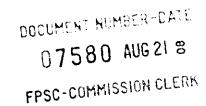
State of Florida

The company was incorporated by letters patent issued by the State of Florida on March 6, 1924 under the name of Palm Beach Gas

Company. By subsequent amendment the name was changed to Florida

Public Utilities Company on October 14, 1927. On April 25, 1929 the

Company was incorporated under the 1925 Florida Corporation Law and is continuing its corporate existence pursuant to the 1925 Corporation Law and its Certificate of Reincorporation, as amended.



#### 3. Persons Authorized to Receive Notices and Communications

George M. Bachman, CFO and Treasurer Florida Public Utilities Company PO Box 3395 West Palm Beach, Florida 33402-3395 (561) 838-1731

Cheryl M. Martin, Controller Florida Public Utilities Company PO Box 3395 West Palm Beach, Florida 33402-3395 (561) 838-1725

Norman H. Horton, Jr. Messer, Caparello & Self 2618 Centennial Place PO Box 15579 Tallahassee, FL 32317 (850) 222-0720

#### 4. Capital Stock and Funded Debt

(a)-(g) Information responsive to description and amounts authorized, outstanding, reacquired, pledged, owned by affiliated corporations and held in any fund are contained in Exhibit C "Statement of Capital Stock and Debt – June 30, 2008".

#### 5. Proposed Transactions

(a)(b)(c) Description of proposed transactions, kind and nature of securities and the maximum principal amounts and present estimate of interest rates and dividend rates.

Florida Public Utilities Company (FPUC) seeks permission to issue and sell and/or exchange any combination of the long-term debt, short-term notes and equity securities and/or to assume liabilities or

obligations as guarantor, endorser or surety in an incremental amount not to exceed \$45,000,000, excluding retained earnings during the calendar year 2009. The regulated share of this financing will not exceed 90%, or \$40,500,000.

The long-term debt securities may include first mortgage bonds, private activity bonds, medium-term notes, debentures convertible or exchangeable debentures, notes, convertible or exchangeable notes, or other straight debt or hybrid debt securities, whether secured or unsecured, with maturities ranging from one to one hundred years. The expected interest rate on long-term debt is 7.25 %.

Authority to issue up to \$25,000,000 of short-term notes will give the Company financial flexibility with respect to future permanent financing. At the June 30, 2008 the short-term notes interest rate was 3.3625 %.

The equity securities would be common stock issued at Fair

Market Value less any issuance costs. The expected dividend rate would

be \$ .47 per share annually. The expected issuance price would be \$ 11.00

per share (net) with a maximum number of shares to be issued of

2,000,000 for a net outstanding number of shares not to exceed 9,000,000.

#### 6. Purposes of Issues

(a)(b)(c) The net proceeds to be received from the issuance and sale and/or exchange of the debt and equity securities will be added to FPUC's general funds and will be used to provide additional facilities through

construction or acquisitions expenditures, and to repay short-term notes.

Excess proceeds, if any, will be temporarily invested in short-term instruments pending their application to the foregoing purposes.

Under future market conditions, the interest rate on new issue long-term debt may be such that it becomes economically attractive to reacquire a portion or all of certain of its debt securities or equity securities.

The short-term securities are to provide funds temporarily to finance portions of FPUC's general construction program, operating expenses and capital commitments and for other corporate purposes.

Significant parts of FPUC cash requirements may temporarily be financed through the sale of short-term securities from time to time. Also, during the 2009 period, FPUC may need short-term financing capabilities for seasonal fuel requirements, contingency financing such as fuel under recoveries or storm restorations costs, acquisition costs, environmental clean-up or general operating expenditures.

#### 7. Facts Supporting Legality, Necessity or Appropriateness

The Company's Certificate of Incorporation, as amended, and the Laws of the State of Florida under which the Company is organized permit the Company to issue its securities for proper corporate purposes, including the refunding of bank loans and for construction expenditures.

The issuance of the securities for which approval is now being sought will not impair the ability of the Company to perform its public utilities

services in an efficient manner and will enable the Company to meet the growing needs of the communities that it services and is reasonably necessary and appropriate for such purposes.

# 8. Name and Address of Counsel Passing upon the Legality of the Proposed Issues

Norman H. Horton, Jr. Messer, Caparello & Self 2618 Centennial Place PO Box 15579 Tallahassee, FL 32317 (850) 222-0720

#### 9. Other State or Federal Regulatory Body

If required a Registration Statement with respect to each sale of securities hereunder subject to the Securities Act of 1933, as amended will be filed with the Securities and Exchange Commission at the following address:

Securities and Exchange Commission Judiciary Plaza, 450 Fifth Street NW. Washington, D.C. 20549

In addition, issuance of the \$ 14,000,000 Palm Beach County industrial bond is an exempt transaction under the provisions of the Securities Act of 1933.

#### 10. Control or Ownership

There is no measure of control or ownership exercised by or over applicant as to any public utility. No inter-corporate relationship exists

with the exception of the wholly owned subsidiary, Flo-Gas Corporation.

Applicant is not a member of any holding company system.

#### C. Exhibits

Exhibit Number:

Exhibit A - Annual Report on Form 10-K for the calendar year ended December 31, 2007 and Form 10-Q for the six months ended June 30, 2008. \*

Exhibit B - Sources and Uses of Funds Forecast and Construction Budget for Gross Property Additions for calendar year 2009.

Exhibit C - Statement of Capital Stock and Debt as of June 30, 2008.

\*As permitted by Rule 25-8.003 (1)(a)(6), Florida Administrative Code, FPUC is satisfying the requirements for Schedules A (1) through A (5) by submitting its Annual Report on Form 10-K for the calendar year ended December 31, 2007 and Form 10-Q for the six months ended June 30, 2008 in conjunction with this Application.

#### **SIGNATURE**

Pursuant to the provisions of Section 366.04, Florida Statutes and Chapter 25-8, Florida Administrative Code, Florida Public Utilities Company has caused its duly authorized officer to execute this Application on this 14th day of August, 2008.

Florida Public Utilities Company

: Mary

George M. Bachman CFO and Treasurer

401 South Dixie Highway

West Palm Beach, Florida 33401

# **EXHIBIT A**

10-Q 1 f2ndquarter10q.htm 10-Q

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

(Mark One)

## [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

## [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from	to
<del>-</del>	

## Commission File Number: 001-10608

FLORIDA PUBLIC UTILITIES COMPANY (Exact name of registrant as specified in its charter)

#### Florida

59-0539080

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

401 South Dixie Highway, West Palm Beach, Fl. 33401

(Address of principal executive offices)

(561) 832-0872

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ]	Accelerated filer [ ]
Non-accelerated filer [X]	Smaller reporting company [ ]
(Do not check if a smaller reporting company	r)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]

On August 8, 2008, there were 6,195,384 shares of \$1.50 par value common stock outstanding.

UNITED STATES Page 2 of 29

#### **INDEX**

#### Part I. Financial Information

Item 1. Financial Statements

Condensed Consolidated Statements of Income
Condensed Consolidated Statements of Comprehensive Income
Condensed Consolidated Balance Sheets
Condensed Consolidated Statements of Cash Flows
Notes to Condensed Consolidated Financial Statements

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Item 4T. Controls and Procedures

Part II. Other Information

Item 1A. Risk Factors

Item 4. Submission of Matters to a Vote of Security Holders

Item 6. Exhibits

Signatures

#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

FLORIDA P	UBLIC UTILIT	IES COMPANY		
CONDENSED CONSOLIDAT			<u>IE (Unaudited)</u>	
(Dollars	in thousands, except	t share data)		
	Three Month	s Ended	Six Months	Ended
	June 3	30,	June 30,	
_	2008	2007	2008	200
Revenues				
Natural gas	\$18,973	\$15,502	\$41,110	\$36,075
Electric	18,214	13,135	35,737	26,493
Propane gas	4,189	3,831	9,559	8,512
Total revenues	41,376	32,468	86,406	71,080
Cost of Fuel and Other Pass Through				
Costs _	29,351	20,699	60,263	45,468
Gross Profit	12,025	11,769	26,143	25,612
Operating Expenses				
Operation and maintenance	7,913	7,443	14,894	14,616
Depreciation and amortization	2,206	2,031	4,459	4,103
Taxes other than income taxes	764	699	1,637	1,559
Total operating expenses	10,883	10,173	20,990	20,278
Operating Income	1,142	1,596	5,153	5,334
Other Income and (Deductions)				
Merchandise and service revenue	534	752	1,256	1,667
Merchandise and service expenses	(591)	(670)	(1,215)	(1,480
Other income	170	145	300	296
Interest expense	(1,195)	(1,216)	(2,418)	(2,383)
Total other deductions – net	(1,082)	(989)	(2,077)	(1,900
Earnings Before Income Taxes	60	607	3,076	3,434
Income tax (expense) benefit	21	(197)	(1,045)	(1,226)
Net Income	81	410	2,031	2,208
Preferred Stock Dividends	7	7	14	14
Earnings For Common Stock	\$74	\$403	\$2,017	\$2,194
(Basic and Diluted):				
Earnings Per Common Share	\$0.01	\$0.07	\$0.33	\$0.36
Dividends Declared Per Common Share	\$0.1175	\$0.1125	\$0.2300	\$0.2200
Average Shares Outstanding These financial statements should be read with the accompanyi	6,078,446	6,030,928	6,075,005	6,027,833

UNITED STATES Page 4 of 29

,	Jnaudited)	COMPREI	HENSIVE IN	COME
(Don	ars in thousands) Three month June 3		Six months June 3	
	2008	2007	2008	2007
Net income	\$81	\$410	\$2,031	\$2,208
Other comprehensive income				
Pension and post retirement costs	36	41	73	80
Income tax expense on other				
comprehensive income	(14)	(15)	(28)	(30)
Comprehensive income	\$103	\$436	\$2,076	\$2,258
These financial statements should be read with the accompanyi	ng Notes to Condensed Cons	olidated Financi	al Statements.	

FLORIDA PUBLIC UTILI	TIES COMPANY	
CONDENSED CONSOLIDATED BAL	ANCE SHEETS (Una	udited)
(Dollars in thous	ands)	
	June 30, 2008	December 31, 2007
ASSETS	· · · · · · · · · · · · · · · · · · ·	-
Utility Plant		
Utility Plant	\$206,693	\$202,384
Less Accumulated depreciation	66,053	64,012
Net utility plant	140,640	138,372
Current Assets		
Cash	2,492	3,478
Accounts receivable	14,851	12,269
Allowance for uncollectible accounts	(363)	(326)
Unbilled receivables	1,923	1,879
Notes receivable	292	298
Inventories (at average unit cost)	4,476	4,251
Prepaid expenses	475	861
Under-recovery of fuel	9	-
Deferred income taxes-current	421	949
Income tax prepayment	505	-
Other regulatory assets-environmental	456	456
Deferred charges-current	356	399
Investments held for environmental costs-current	3,509	3,444
Total current assets	29,402	27,958
Other Assets		
Other regulatory assets-environmental	6,903	7,197
Long-term receivables and other investments	5,466	5,622
Deferred charges	6,079	6,360
Goodwill	2,405	2,405

Intangible assets (net)	4,253	4,430
Total other assets	25,106	26,014
Total Assets	\$195,148	\$192,344

These financial statements should be read with the accompanying Notes to Condensed Consolidated Financial Statements.

# FLORIDA PUBLIC UTILITIES COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Dollars in thousands)

	June 30, 2008	December 31, 2007
CAPITALIZATION AND LIABILITIES		
Capitalization		
Common shareholders' equity	\$49,926	\$48,946
Preferred stock	600	600
Long-term debt	47,995	49,363
Total capitalization	98,521	98,909
Current Liabilities		
Line of credit	12,529	11,122
Accounts payable	11,941	9,901
Current portion of long-term debt	1,409	1,409
Insurance accrued	230	218
Interest accrued	629	1,163
Other accruals and payables	3,077	2,729
Environmental Liability – current	588	1,379
Taxes accrued	2,693	2,168
Over-earnings liability	27	26
Over-recovery of fuel costs and other	1,839	3,207
Customer deposits	10,857	10,547
Total current liabilities	45,819	43,869
Other Liabilities		
Deferred income taxes	15,766	16,896
Environmental liability	12,891	12,250
Regulatory liability-storm reserve	2,448	2,387
Regulatory liabilities-other	11,600	10,719
Other liabilities	8,103	7,314
Total other liabilities	50,808	49,566
Total Capitalization and Liabilities	\$195,148	\$192,344

These financial statements should be read with the accompanying Notes to Condensed Consolidated Financial Statements.

# FLORIDA PUBLIC UTILITIES COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Dollars in thousands)

Six Months Ended

	June 30,	
	2008	2007
Net cash provided by operating activities	\$4,043	\$10,980
Investing Activities		
Construction expenditures	(5,749)	(6,537)
Proceeds received on notes receivable	283	371
Other	92	(150)
Net cash used in investing activities	(5,374)	(6,316)
Financing Activities		
Net increase (decrease) in short-term borrowings	1,407	(2,361)
Dividends paid	(1,345)	(1,307)
Other increases	283	235
Net cash provided by (used in) financing activities	345	(3,433)
Net (decrease) increase in cash	(986)	1,231
Cash at beginning of period	3,478	84
Cash at end of period	\$2,492	\$1,315
These financial statements should be read with the accompanying Notes to Condens	ed Consolidated Financial Sta	atements.

UNITED STATES Page 7 of 29

# FLORIDA PUBLIC UTILITIES COMPANY NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) June 30, 2008

#### 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the generally accepted accounting principles in the United States (GAAP) for interim financial information and with the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments necessary for fair presentation have been included. The operating results for the period are not necessarily indicative of the results that may be expected for the full year. For further information, refer to the audited consolidated financial statements and footnotes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

#### 2. Use of Estimates

The preparation of financial statements in conformity with GAAP requires the Company to make certain estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of any contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include allowances, accruals for pensions, environmental liabilities, liability reserves, regulatory deferred tax liabilities, unbilled revenue and over-earnings liability. Actual results may differ from these estimates.

#### 3. Regulation

The financial statements are prepared in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 71 – "Accounting for the Effects of Certain Types of Regulation". SFAS No. 71 recognizes that accounting for rate-regulated enterprises should reflect the relationship of costs and revenues introduced by rate regulation. A regulated utility may defer recognition of a cost (a regulatory asset) or show recognition of an obligation (a regulatory liability) if it is probable that, through the ratemaking process, there will be a corresponding increase or decrease in revenues. The Company has recognized certain regulatory assets and liabilities in the condensed consolidated balance sheets.

As a result, Florida Public Service Commission (FPSC) regulation has a significant effect on the Company's results of operations. The FPSC approves rates that are intended to permit a specified rate of return on investment. Rate tariffs allow the flexibility of automatically passing through the cost of natural gas and electricity to customers. Increases in the operating expenses of the regulated segments may require a request for increases in the rates charged to customers.

In November 2007, the Company's electric segment received interim rate relief for partial recovery of increased expenditures. These interim rates would produce additional annual revenues of approximately \$800,000 went into effect for meter readings on and after November 22, 2007.

In April 2008, the FPSC approved the final annual electric rate increase of approximately \$3,900,000, with the new rates beginning May 22, 2008. These revenues should provide an increase to the Company's overall profitability for the electric segment and recovery of increased expenditures including depreciation, storm readiness mandates and initiatives and other expenses beginning in 2008.

UNITED STATES Page 8 of 29

#### 4. Pledged Assets

Substantially all of the Company's utility plant and the shares of its wholly owned subsidiary, Flo-Gas Corporation, collateralize the Company's First Mortgage Bonds (long-term debt). Cash, accounts receivable and inventory are collateral for the line of credit.

#### 5. Restriction on Dividends

The Company's Fifteenth Supplemental Indenture of Mortgage and Deed of Trust restricts the amount that is available for cash dividends. At June 30, 2008, approximately \$10.2 million of retained earnings were free of such restriction and available for the payment of dividends. The Company's line of credit agreement contains covenants that, if violated, could restrict or prevent the payment of dividends. The Company is not in violation of these covenants.

#### 6. Allowance for Uncollectible Accounts

The Company records an allowance for uncollectible accounts based on historical information and current economic conditions. The following is a summary of bad debt activity for the second quarter as of June 30:

#### Allowance for Doubtful Accounts

(Dollars in thousands)

	2008	2007
Bad Debt Write-offs	\$200	\$135
Bad Debt Accrual Provision	\$164	\$115

#### 7. Storm Reserves

As of June 30, 2008, the Company had a storm reserve of approximately \$1.8 million for the electric segment and approximately \$613,000 for the natural gas segment. The Company does not have a storm reserve for the propane gas segment. For additional information on the Company's storm reserve, see Note 10, Over-earnings – Natural Gas Segment.

#### 8. Goodwill and Other Intangible Assets

The Company does not amortize goodwill or intangibles with indefinite lives. The Company periodically tests the applicable reporting segments, natural gas and propane gas, for impairment. In the event goodwill or intangible assets related to a segment are determined to be impaired, the Company would write down such assets to fair value. The impairment tests performed effective January 1, 2008 showed no impairment for either reporting segment.

Goodwill associated with the Company's acquisitions consists of \$500,000 in the natural gas segment and \$1.9 million in the propane gas segment. The summary of intangible assets at June 30, 2008 and December 31, 2007, is as follows:

#### **Intangible Assets**

(Dollars in thousands)

		<u>June 30,</u>	December 31,
		2008	2007
Customer distribution rights	(Indefinite life)	\$ 1,900	\$ 1,900
Customer relationships	(Indefinite life)	900	900
Software	(Five to nine year life)	3,532	3,499
Accumulated amortization		(2,079)	(1,869)
Total intangible assets, r	et of amortization	\$ 4,253	\$ 4,430

The amortization expense of intangible assets was approximately \$106,000 and \$88,000 for the three months ended June 30, 2008 and 2007, respectively, and \$210,000 and \$174,000 for

the six months ended June 30, 2008 and 2007, respectively.

#### 9. Common Shareholders' Equity

Items impacting common shareholders' equity other than comprehensive income and dividends are the dividend reinvestment program, employee stock purchase program, stock compensation plans and treasury stock. The net impact of these additional items increased common shareholders' equity approximately \$315,000 for the six months ended June 30, 2008. Accumulated other comprehensive income, comprised of the deferred cost of employee benefit plans, totaled approximately \$133,000 and \$88,000 as of June 30, 2008 and December 31, 2007, respectively. The change to other comprehensive income for the quarter ending June 30, 2008 was a net gain of approximately \$22,000.

#### 10. Over-earnings - Natural Gas Segment

The FPSC approves rates that are intended to permit a specified rate of return on investment and limits the maximum amount of earnings of regulated operations. The Company has agreed with the FPSC staff to limit the earned return on equity for regulated natural gas and electric operations.

Management does not anticipate any natural gas over earnings for 2008.

The Company recorded estimated 2006 over-earnings for regulated natural gas operations and subsequent interest accruals of \$26,717. This over-earnings liability is included in the over-earnings liability on the Company's consolidated balance sheet as of June 30, 2008 and December 31, 2007. The calculations supporting these liabilities are complex and involve a variety of projections and estimates before the ultimate settlement of such obligations. Estimates may be revised as expectations change and factors become known and determinable.

The 2006 over-earnings liability and the estimate that there is no 2007 and 2008 overearnings liability is based on the Company's best estimate, but the amount could change upon the FPSC finalization expected later this year. The FPSC determines the disposition of over-earnings with alternatives that include refunding to customers, increasing storm damage or environmental reserves or reducing any depreciation reserve deficiency.

#### 11. Environmental Contingencies

The Company is subject to federal and state legislation with respect to soil, groundwater and employee health and safety matters and to environmental regulations issued by the Florida Department of Environmental Protection (FDEP), the United States Environmental Protection Agency (EPA) and other federal and state agencies. Except as discussed below, the Company does not expect to incur material future expenditures for compliance with existing environmental laws and regulations.

	(Dollars in thousands)	
Site	Range From	Range To
West Palm Beach	\$ 4,903	\$ 18,130
Sanford	609	609
Pensacola and Key West	121	121
Total	\$ 5,633	\$ 18,860

The Company currently has \$13.5 million recorded as our best estimate of the environmental liability. The FPSC approved up to \$14 million for total recovery from insurance and rates based on the original 2005 projections as a basis for rate recovery. The Company has recovered a total of \$6.1 million from insurance and rate recovery, net of costs incurred to

UNITED STATES Page 10 of 29

date. The remaining balance of \$7.4 million is recorded as a regulatory asset. On October 18, 2004 the FPSC approved recovery of \$9.1 million for environmental liabilities. The amortization of this recovery and reduction to the regulatory asset began on January 1, 2005. The majority of environmental cash expenditures is expected to be incurred before 2010, but may continue for another 10 years.

#### West Palm Beach Site

FPUC completed field investigations for the contamination assessment task in October 2006. Thereafter, FPUC retained The RETEC Group, Inc. to perform a feasibility study to evaluate appropriate remedies for the site to respond to the reported soil and groundwater impacts. On November 30, 2006, RETEC transmitted a feasibility study to FPUC and FDEP. The feasibility study evaluated a wide range of remedial alternatives. The total costs for the remedies evaluated in the feasibility study ranged from a low of \$2.8 million to a high of \$54.6 million. Based on the likely acceptability of proven remedial technologies described in the feasibility study and implemented at similar sites, consulting/remediation costs are projected to range from \$4.6 million to \$17.9 million. This range of costs covers such remedies as in situ solidification for the deeper impacts, excavation of surficial soils, installation of a barrier wall with a permeable biotreatment zone, or some combination of these remedies.

By letter dated May 7, 2007, FDEP provided its comments to the feasibility study, the substance of which was discussed at a meeting between FPUC and FDEP on September 14, 2007. A revised feasibility study was submitted to FDEP on June 30, 2008. FPUC is currently awaiting FDEP's comments to the response.

Based on the information provided in the feasibility study, remaining legal fees/costs are currently projected to be approximately \$272,700. Consulting/remediation costs are projected to range from \$4.6 million to \$17.9 million. Thus, FPUC's total probable legal and cleanup costs for the West Palm Beach MGP site are currently projected to range from \$4.9 million to \$18.1 million.

#### Sanford Site

In late September 2006, EPA sent a Special Notice Letter to FPUC, notifying FPUC, and the other responsible parties at the site (Florida Power Corporation, Florida Power & Light Company, Atlanta Gas Light Company, and the City of Sanford, Florida, collectively with FPUC, "the Sanford Group"), of EPA's selection of a final remedy for OU1 (soils), OU2 (groundwater), and OU3 (sediments) for the site. The total estimated remediation costs for the Sanford Gasification Plant Site were projected by EPA to be approximately \$12.9 million.

In January 2007, FPUC and other members of the Sanford Group signed a Third Participation Agreement, which provides for funding the final remedy approved by EPA for the site. FPUC's share of remediation costs under the Third Participation Agreement is set at five percent (5%) of a maximum of \$13 million (\$650,000), providing the total cost of the final remedy does not exceed \$13 million. If the cost of the final remedy does exceed \$13 million, the Sanford Group members agreed to negotiate in good faith at such time that it appears that the total cost will exceed \$13 million for the allocation of the additional cost. FPUC has advised the other members of the Sanford Group that FPUC is unwilling at this time to agree to pay any sum in excess of the \$650,000 committed by FPUC in the Third Participation Agreement.

An initial call for funds under the Third Participation Agreement was sent to all members of the Sanford Group on May 16, 2008, seeking funds totaling \$2 million. FPUC's share of the initial call for funds was \$100,000 (5% of \$2 million), which was paid by FPUC to the Sanford Group Escrow Account in June 2008.

The Sanford Group, EPA and the United States Department of Justice entered into a Consent Decree in March 2008 that was lodged with the federal court in Orlando on March 28, 2008. The Consent Decree provides for the implementation by the Sanford Group of the remedy selected by EPA for the site. It is anticipated that the federal court will enter the Consent Decree later in 2008. The Sanford Group will then be obligated to implement the remedy approved by EPA for the site.

The Sanford Group is currently negotiating with an adjacent property owner, Christian Prison Ministries ("CPM"), for access to CPM's property for the purpose of implementing a portion of the EPA-approved remedy. CPM has advised the Sanford Group that CPM will incur damages as a result of the remedy and has demanded that the Sanford Group compensate CPM for such damages. The Sanford Group has offered a settlement package to CPM that would require the Sanford Group to purchase the CPM property for approximately \$2 million. FPUC contends that it should not be required to participate in the funding of this settlement based on the absence of any contribution by FPUC of contaminants to the site. At present, FPUC does not plan on participating financially in the settlement with CPM.

Remaining legal fees/costs are currently projected to be approximately \$59,000. FPUC's remaining obligation under the Third Participation Agreement is \$550,000. Thus, FPUC's total probable legal and cleanup costs for the Sanford MGP site are currently projected to be approximately \$609,000.

#### Pensacola Site

We are the prior owner/operator of the former Pensacola gasification plant, located in Pensacola, Florida. Following notification on October 5, 1990 that FDEP had determined that we were one of several responsible parties for any environmental impacts associated with the former gasification plant site, we entered into cost sharing agreements with three other responsible parties providing for the funding of certain contamination assessment activities at the site.

Following field investigations performed on behalf of the responsible parties, on July 16, 1997, FDEP approved a final remedy for the site that provides for annual sampling of selected monitoring wells. Such annual sampling has been undertaken at the site since 1998. The Company's share of these costs is less than \$2,000 annually.

In March 1999, EPA requested site access in order to undertake an Expanded Site Inspection (ESI). The ESI was completed by EPA's contractor in 1999 and an ESI Report was transmitted to the Company in January 2000. The ESI Report recommends additional work at the site. The responsible parties met with FDEP on February 7, 2000 to discuss EPA's plans for the site. In February 2000, EPA indicated preliminarily that it will defer management of the site to FDEP; as of April 2008, the Company has not received any written confirmation from EPA or FDEP regarding this matter. Prior to receipt of EPA's written determination regarding this site management, we are unable to determine whether additional field work or site remediation will be required by EPA and, if so, the scope or costs of such work.

Consulting/remediation costs are projected to be \$24,600, legal fees/costs are projected to be \$3,700, for total probable costs for the Pensacola MGP site of \$28,300.

#### Key West Site

From 1927-1938, we owned and operated a gasification plant in Key West, Florida. The plant discontinued operations in the late 1940s; the property on which the plant was located is

UNITED STATES Page 12 of 29

currently used for a propane gas distribution business. In March 1993, a Preliminary Contamination Assessment Report (PCAR) was prepared by a consultant jointly retained by the current site owner and the Company and was delivered to FDEP. The PCAR reported that very limited soil and groundwater impacts were present at the site. By letter dated December 20, 1993, FDEP notified us that the site did not warrant further "CERCLA consideration and a Site Evaluation Accomplished disposition is recommended." FDEP then referred the matter to its Marathon office for consideration of whether additional work would be required by FDEP's district office under Florida law. As of June 30, 2008, the Company has received no further communication from FDEP with respect to the site. At this time we are unable to determine whether additional field work will be required by FDEP and, if so, the scope or costs of such work. In 1999, the Company received an estimate from its consultant that additional costs to assess and remediate the reported impacts would be approximately \$166,000. Assuming the current owner shared in such costs according to the allocation agreed upon by the parties for the PCAR, the Company's share of remediation expenses, plus attorney's fees and costs, is projected to be \$93,000 for this site.

#### 12. IRS Examination

In February of 2007, the IRS completed our 2003 and 2004 tax year examinations. We reclassified the tax liability recognized in 2007 as it relates to this audit, and classified it as a current tax payable. We paid this tax liability and the interest on this liability of approximately \$195,000 and \$48,000 respectively in July 2008. This adjustment does not affect our annual effective income tax rate, and did not result in a material change in our financial position.

The Company has amended its 2004 federal and Florida corporate income tax returns to reflect the IRS audit adjustments.

In July 2008, the IRS began their examination of our 2005 and 2006 tax years. We anticipate our unrecognized tax benefits may increase or decrease; however, since our tax positions have remained consistent with those from the previously audited tax years, we do not expect any material adverse findings as the result of the current IRS audit that have not been included in our current tax payable or a tax liability.

#### 13. Employee Benefit Plans

The Company sponsors a qualified defined benefit pension plan for non-union employees hired before January 1, 2005 and for unionized employees that work under one of the six Company union contracts and were hired before their respective contract dates in 2005 or in 2006 depending on the specific contract. Employees hired after December 31, 2004 and union employees hired after the above time frames are not eligible for the defined benefit pension plan and are in a 401k match plan. The Company also sponsors a post-retirement medical plan.

The following table provides the components of the net periodic benefit cost for our pension plan and postretirement benefit plan for the three months and six months ended June 30, 2007 and 2008.

# FLORIDA PUBLIC UTILITIES COMPANY Net Periodic Benefit Costs (Dollars in thousands) Three Months Ended Six Months Ended June 30, June 30, 2008 2007 2008 2007

Pension Plan:						
Service Cost	\$ 249	\$ 283	\$	522	\$	566
Interest Cost	712	566	1	,354	J	1,132
Expected Return on Plan Assets	(653)	(610)	(1	,301)	(1	1,220
Amortization of Prior Service Cost	 176	 184		360		368
Net Periodic Pension Cost	\$ 484	\$ 423	\$	935		\$ 846
Postretirement Benefit Plan:						
Service Cost	\$ 14	\$ 16	\$	28	\$	32
Interest Cost	34	26		59		52
Amortization of Transition Obligation/(Asset)						
Obligation/(Asset)	11	11		22		22
Amortization of Net (Gain) or Loss	 1_	(5)		(12)		(10
Net Periodic Postretirement Benefit Cost	\$ 60	\$ 48	\$	97	\$	96

UNITED STATES Page 14 of 29

For additional information related to our employee benefit plans, please see Notes to Consolidated Financial Statements in the Company's Form 10-K for the year ended December 31, 2007. Approximately 79% of the net deferred and unrecognized gains and losses relate to the regulated segment of the business and are recoverable through regulatory assets.

FASB issued Statement No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans", that requires the Company to show the funded status of its pension and retiree health care plan as a prepaid asset or accrued liability, and to show the net deferred and unrecognized gains and losses related to the retirement plans, net of tax, as part of accumulated other comprehensive income (loss) (AOCI) in shareholders' equity. The accumulated other comprehensive income is a gain of \$132,982, net of income tax effect of \$80,229, at June 30, 2008 compared to a gain of \$87,528, net of income tax effect of \$52,806, for December 31, 2007. Previously, the net deferred and unrecognized gains and losses were included in the prepaid asset or accrued liability recorded for the retirement plans.

# 14. Impact of Recent Accounting Standards Financial Accounting Standard No. 161

In March 2008, the FASB issued Statement No. 161, "Disclosures about Derivative Instruments and Hedging Activities – an amendment of FASB Statement No. 133" This standard requires enhanced disclosures about an entity's derivative and hedging activities and thereby improves the transparency of financial reporting. This Statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The Company expects to adopt SFAS No. 161 effective January 1, 2009.

#### Financial Accounting Standard No. 162

In May 2008, the FASB issued Statement No. 162, "The Hierarchy of Generally Accepted Accounting Principles". This standard offers guidance on the principles used to prepare financial statements in accordance with GAAP. FASB Statements of Financial Accounting Concepts now supersede industry practice. The Company does not anticipate the adoption of this standard will have a material effect on our financial position or results of operation.

#### 15. Fair Value of Financial Instruments

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"), which defines fair value, establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements. SFAS 157 does not require any new fair value measurements, but provides guidance on how to measure fair value by providing a fair value hierarchy used to classify the source of the information. In February 2008, the FASB deferred the effective date of SFAS 157 by one year for certain non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). On January 1, 2008, we adopted the provisions of SFAS 157, except as it applies to those nonfinancial assets and nonfinancial liabilities for which the effective date has been delayed by one year. The adoption of SFAS 157 did not have a material effect on our financial position or results of operations.

On January 1, 2008, we adopted the provisions of SFAS No. 159 "The Fair Value Option for Financial Assets and Financial Liabilities — including an amendment of FASB Statement No. 115" ("SFAS 159"). SFAS 159 provides companies with an option to report selected financial assets and financial liabilities at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings at each subsequent reporting date. The fair value option: (i) may be applied instrument by instrument, with a few exceptions, such as investments accounted for by the equity method; (ii) is irrevocable

(unless a new election date occurs); and (iii) is applied only to entire instruments and not to portions of instruments. We did not elect to record any additional assets or liabilities at fair value and accordingly, the adoption of SFAS 159 did not have a material effect on our financial position or results of operations.

#### 16. Segment Information

The Company is organized into two regulated business segments: natural gas and electric, and one non-regulated business segment, propane gas. There are no material inter-segment sales or transfers.

Identifiable assets are those assets used in the Company's operations in each business segment. Common assets are principally cash and overnight investments, deferred tax assets and common plant.

Business segment information at June 30, 2008, and December 31, 2007 is summarized as follows:

(Dollars in thousands)	2008	2007
Identifiable assets	 	 
Natural gas	\$ 100,515	\$ 99,295
Electric	58,015	54,202
Propane gas	19,052	19,371
Common	 17,566	 19,476
Consolidated	\$ 195,148	\$ 192,344

Business segment information for the quarter ending and six months ending June 30, 2008, and June 30, 2007 are summarized as follows:

	Three Months End June 30,				Six MonthsJune					
(Dollars in thousands)	_	2008		2007		2008		2007		
Revenues	_									
Natural gas	\$	18,973	\$	15,502	\$	41,110	\$	36,075		
Electric		18,214		13,135		35,737		26,493		
Propane gas		4,189		3,831	_	9,559		8,512		
Consolidated	\$_	41,376	\$	32,468	\$ _	86,406	\$	71,080		
Operating income, excluding										
income tax										
Natural gas	\$	225	\$	834	\$	2,617	\$	3,273		
Electric		866		422		1,601		997		
Propane gas	_	51		340		935		1,064		
Consolidated	\$_	1,142	\$	1,596	\$ _	5,153	\$	5,334		
Depreciation and amortization										
Natural gas	\$	1,129	\$	1,082	\$	2,317	\$	2,208		
Electric		796		674		1,583		1,343		
Propane gas		203		200		404		406		
Common		78		75		155		146		
Consolidated	\$ <u>_</u>	2,206	\$	2,031	\$ <u>_</u>	4,459	\$	4,103		
Income tax expense (benefit)										
Natural gas	\$	(172)	\$	71	\$	407	\$	706		
Electric		171		18		313		141		

UNITED STATES Page 16 of 29

Propane gas		(46)		47	230		241
Common		26		61	 95		138
Consolidated	\$	(21)	\$ _	197	\$ 1,045	\$ <u></u>	1,226
Construction expenditures							
Natural gas	\$	1,599	\$	1,894	\$ 2,854	\$	3,572
Electric		83 <b>9</b>		1,059	2,331		1,974
Propane gas		280		327	466		702
Common		62		170	98		289
Consolidated	\$ <u></u>	2,780	\$ <u></u>	3,450	\$ 5,749	\$ <u></u>	6,537

#### 17. Reclassification

Certain amounts in the 2007 financial statements have been reclassified to conform to the 2008 presentation.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

We have three primary business segments: natural gas, electric and propane gas. The Florida Public Service Commission (FPSC) regulates the natural gas and electric segments. The effects of seasonal weather conditions, timing of rate increases, economic conditions, fluctuations in demand due to the cost of fuel passed on to customers, and the migration of winter residents and tourists to Florida during the winter season have a significant impact on income.

The slump in the economy and higher prices for fuel and other commodities have contributed to conservation measures taken by our customers and the reduction in units sold in 2008 compared to 2007.

Despite the reduction in units sold this year, electric gross profit increased due to interim and final rate relief. Interim rate relief of approximately \$800,000, annually, was approved beginning in November 2007. Final electric base rate relief of approximately \$3.9 million per year was approved in April 2008 with new rates beginning May 22, 2008.

The new fuel contracts, effective January 1, 2007 in our Northeast division, and effective January 1, 2008 in our Northwest division, significantly increased our electricity fuel costs and revenues. We expect our electric customers will continue to take conservation measures to help offset the recent large fuel increases. We are unable to precisely estimate what impact the higher rates could have on electric consumption, but we expect there could be as much as a reduction of 10% in unit sales. Management does not expect a significant impact to electric gross profit from this expected reduction in sales units since this reduction was considered in our recent electric base rate increase approved in April 2008 and the rates were changed to compensate for this reduction.

Earnings continue to be impacted by the overall economic slowdown and management expects current conditions to continue through 2008 with an ongoing impact to our customer growth rates, unit sales and sales expense. In addition, earnings for 2008 are lower for the quarter and year to date ending June 30, 2008 compared to these same periods in 2007 primarily because of nonrecurring professional fees and expenses incurred in the second quarter 2008 of approximately \$500,000 related to strategic development activity no longer ongoing. The impact to net income for the effects of these nonrecurring administrative and general expenses is \$304,000 after income taxes or \$.05 per share for the quarter and year to

date ending June 30, 2008. Management continues to look for ways to help offset the negative impacts of the current economic condition.

#### Results of Operations

#### Revenues and Gross Profit Summary

Revenues include cost recovery revenues. The FPSC allows cost recovery revenues to directly recover costs of fuel, conservation and revenue-based taxes in our natural gas and electric segments. Revenues collected for these costs and expenses have no effect on results of operations and fluctuations could distort the relationship of revenues between periods. Gross profit is defined as gross operating revenues less fuel, conservation and revenue-based taxes that are passed directly through to customers. Because gross profit eliminates these cost recovery revenues, we believe it provides a more meaningful basis for evaluating utility revenues. We believe data regarding units sold and number of customers provides additional information helpful in comparing periods. The following summary compares gross profit between periods and units sold in one thousand Dekatherm (MDth) (gas) and Megawatt Hour (MWH) (electric).

Revenu	ies and Gro	ss Profit			
	Three Mont	hs Ended	Six Months	s Ended	
(Dollars and units in thousands)	June	30,	June 30,		
	2008	2007	2008	2007	
Natural Gas					
Revenues	\$18,973	\$15,502	\$41,110	\$36,075	
Cost of fuel and other pass through costs	12,846	9,168	26,928	21,690	
Gross Profit	\$ 6,127	\$ 6,334	\$14,182	\$14,385	
Units sold: (MDth)	1,318	1,447	3,179	3,287	
Customers (average for the period)	52,130	51,737	52,148	51,747	
Electric					
Revenues	\$18,214	\$13,135	\$35,737	\$26,493	
Cost of fuel and other pass through costs	13,994	9,590	27,853	19,489	
Gross Profit	\$ 4,220	\$ 3,545	\$7,884	\$7,004	
Units sold: (MWH)	188,421	200,298	361,697	385,934	
Customers (average for the period)	31,294	31,066	31,258	31,004	
Propane Gas					
Revenues	\$ 4,189	\$ 3,831	\$9,559	\$8,512	
Cost of fuel	2,511	1,941_	5,482	4,289	
Gross Profit	\$ 1,678	\$ 1,890	\$ 4,077	<u>\$ 4,223</u>	
Units sold: (MDth)	128	143	298	335	
Customers (average for the period)	12,536	13,274	12,602	13,327	
<u>Consolidated</u>		<del></del>			
Revenues	\$41,376	\$32,468	\$86,406	\$71,080	
Cost of fuel	29,351	20,699	60,263_	45,468	
Gross Profit	\$12,025	\$11,769	\$26,143	\$25,612	
Customers (average for the period)	95,960	96,077	96,008	96,078	

Three Months Ended June 30, 2008 Compared with Three Months Ended June 30, 2007.

UNITED STATES Page 18 of 29

#### Revenues and Gross Profit

#### Natural Gas

Natural gas service revenues increased \$3.5 million, or 22%, in the second quarter of 2008 from the same period in 2007 due to increased revenues to recover our cost of fuel and other costs passed through to customers.

Although customers increased marginally due to the conversion of approximately 500 customers in our Central Florida division from propane to natural gas, gross profit declined by 3% primarily due to reduced unit sales per customer. Management believes the 9% decline in unit sales and decrease in usage per customer possibly relates to conservation measures taken by our customers as a result of the recent 40% fuel cost increases and overall downturn in the economy.

#### Electric

Electric revenues increased \$5.1 million in the second quarter of 2008 over the same period in 2007. Higher cost of fuel and other costs that were passed through to customers accounted for \$4.4 million of this increase. A new fuel contract in our Northwest division effective January 1, 2008, significantly increased the cost of fuel to market rates.

Gross profit this quarter increased by \$675,000 or 19% compared to the second quarter of 2007 primarily due to the interim base rate increase effective November 2007 and the final base rate increase effective May 22, 2008. Other factors slightly impacting gross profit were a 1% increase in customer growth, offset by a 3% decrease in usage per customer, excluding two large industrial customers. Management believes the decrease in usage per customer possibly relates to conservation measures taken by our customers as a result of the recent increases in fuel and base rates.

#### Propane Gas

Propane revenues increased \$358,000 in the second quarter of 2008 compared to the same period in 2007. Cost of gas sold increased by \$570,000 and contributed to the increase in revenue; however, units sold decreased by 10% and gross profit declined by \$212,000.

The decrease in units sold is due in part to the recent conversion of approximately 500 customers in our Central Florida division from propane to natural gas. This decrease in customers and units sold along with increased fuel costs, a \$108,000 inventory loss adjustment, lower profit margins on commercial bulk accounts, and possible conservation measures taken by our customers contributed to the decrease in gross profit.

#### **Operating Expenses**

Operating expenses increased \$710,000 in the second quarter of 2008 as compared to the same period in 2007. Administrative and general expenses increased by \$528,000, primarily due to an increase of approximately \$500,000 in nonrecurring professional fees and expenses incurred in the second quarter of 2008 related to strategic development activity no longer ongoing.

We reduced the number of sales staff and other related sales expense due to the slow-down in the construction industry and the overall economy. Sales expense for the quarter was lower than this same period in 2007.

New plant additions in our operating segments, along with increased electric depreciation rates that were effective January 1, 2008 increased depreciation expense by \$175,000 in the second quarter of 2008 compared to the same period in 2007.

#### Other Income and Deductions

UNITED STATES Page 19 of 29

Merchandise and service revenues and expense decreased by \$218,000 and \$79,000 respectively in the second quarter of 2008 compared to the same period last year. We continue to experience a decrease in merchandise sales and expenses as the effects of the slowdown of new construction and housing projects continue.

Total interest expense remained relatively flat in the second quarter of 2008 compared to the same period last year.

Six Months Ended June 30, 2008 Compared with Six Months Ended June 30, 2007.

#### Revenue and Gross Profit

Natural Gas

Natural gas service revenues increased \$5.0 million in the six months ended June 30, 2008 over the same period in 2007. As the cost of natural gas continues to increase, revenues to recover our cost of fuel and other costs passed through to customers increased by \$5.2 million.

Our gross profit decreased by \$203,000 or 1%. The decrease in gross profit is attributable to a 3% decrease in units sold in 2008 due primarily to warmer weather and lower usage per customer, possibly due to increased fuel costs passed through to our customers and the downturn in the housing market and economy as a whole.

Customers increased by 1% due to the recent conversion of approximately 500 customers in our Central Florida division from propane to natural gas.

#### Electric

Electric service revenues increased by \$9.2 million in the six months ended June 30, 2008 over the same period in 2007. Primarily all of the increase was attributable to the cost of fuel and other costs of \$8.4 million that were passed through to customers. A new fuel contract in our Northwest division was effective January 1, 2008 and this increased the cost of fuel that was passed through to our customers.

Gross profit increased by \$880,000 compared to the six months ending June 30, 2007 due to the interim base rate increase effective November 2007 and the final base rate increase effective May 2008. Although the number of customers increased by 1%, there was a 1% decrease in units sold as a result of warmer weather and possible conservation measures taken by our customers due to the recent fuel and base rate increases.

#### Propane Gas

Propane revenues increased by \$1.0 million in the six months ended June 30, 2008 compared to the same period in 2007. The cost of fuel that was passed through to our customers accounted for the revenue increase as gross profit actually decreased by 3% and unit sold decreased by 11%.

Lower profit margins on commercial bulk accounts, warmer weather, and possible customer conservation due to the downturn in the economy contributed significantly to this gross profit reduction. The conversion of approximately 500 customers from propane to natural gas in September 2007 also reduced customers and units sold in this segment. In addition, an inventory loss adjustment resulted in increased cost of sales expense of \$108,000 over the prior period.

#### **Operating Expenses**

Operating expenses were higher by \$712,000 in the six months ended June 30, 2008 compared to the same period in 2007. Administrative and general expenses increased by

UNITED STATES Page 20 of 29

\$575,000 primarily due to an increase of approximately\$500,000 in nonrecurring professional fees and expenses incurred in the second quarter of 2008 related to strategic development activity no longer ongoing.

Sales expense decreased \$253,000 due to a reduction in sales staff and other related sales expense resulting from the slow-down in the construction industry and the overall economy. As the divisions continue to grow, capital additions and new electric depreciation rates contributed to \$356,000 increase in depreciation expense.

The new electric depreciation rates are expected to increase annual depreciation expense by approximately \$280,000 in 2008. A portion of the 2008 depreciation rate increase was not recovered in 2008 through the increased electric base rates due to the timing of final rate recovery.

#### Other Income and Deductions

Merchandise and service revenue decreased by \$411,000 in the six months ended June 30, 2008 compared to the same period last year. This was offset by a decrease in cost of merchandise and services of \$265,000. The decrease in revenue was a result of the slowdown of new construction projects during the current downturn in the housing market.

The total interest expense remained flat compared to the prior year to date.

#### **Income Taxes**

Income tax expense decreased in the six months ended June 30, 2008 by \$181,000 over the same period last year primarily due to lower taxable book income.

#### **Liquidity and Capital Resources**

#### Cash Flows

#### Operating Activities

Net cash flow provided by operating activities for the six months ended June 30, 2008 decreased by approximately \$6.9 million over the same period in 2007. The timing of the receipt of increased customer accounts receivables due to the recent fuel price increases, offset by the increased accounts payables from the fuel price increases significantly contributed to this decrease. The over-recovered fuel costs collected in 2007 and subsequently refunded in 2008 accounted for approximately \$1.4 million of the decrease in the current year's net cash flow as compared to the prior year.

#### Investing Activities

Construction expenditures in the six months ended June 30, 2008 decreased by \$788,000 compared to the same period last year. This decrease is due primarily to reduced expenditures for distribution facilities and installations of approximately \$1.1 million as a result of the slowdown in the construction industry and economy. Additionally, decreases of \$545,000 for transportation equipment, computer, and the mapping system contributed to this change from the prior year. Offsetting these decreases, expenditures for the six months ending June 30, 2008 included approximately \$826,000 for a 2008 replacement transformer at the Northeast Florida electric division.

#### Financing Activities

Short-term loan borrowings increased by \$1.4 million during the six months ended June 30, 2008. Cash increases from additional draws under the line of credit for operations were offset by a cash payment for dividends in the amount of \$1.3 million. As of June 30, 2008, our line of credit was \$12.5 million as compared to \$11.1 million as of December 31, 2007.

#### Capital Resources

We have a line of credit with Bank of America, which expires July 1, 2010. In March 2008, we amended our line of credit to allow us, upon 30 days notice, to increase our maximum credit line to \$26 million from the previous maximum of \$20 million. The amendment also reduces the interest rate paid on borrowings by 0.10% or 10 basis points. Effective April 29, 2008, we increased the line of credit from \$12 million to \$15 million. The line of credit contains affirmative and negative covenants that, if violated, would give the bank the right to accelerate the due date of the loan to be immediately payable. The covenants include certain financial ratios. All ratios are currently met. Management believes we are in full compliance with all covenants and anticipates continued compliance.

We reserve \$1 million of the line of credit to cover expenses for any major storm repairs in our electric segment and an additional \$250,000 for a letter of credit insuring propane gas facilities. As of June 30, 2008, the amount borrowed on the line of credit was \$12.5 million. The line of credit, long-term debt and preferred stock as of June 30, 2008 comprised 56% of total debt and equity capitalization.

Historically we have periodically paid off short-term borrowings under lines of credit using the net proceeds from the sale of long-term debt or equity securities. We continue to review our financing options including increasing our short-term line of credit, issuing equity, or issuing debt. The choice of financing will be dependent on prevailing market conditions, the impact to our financial covenants and the effect on income. The timing of additional funding needs will be dependent on projected environmental expenditures, building of the South Florida operations facility, pension contributions, and other capital expenditures.

Our 1942 Indenture of Mortgage and Deed of Trust, which is a mortgage on all real and personal property, permits the issuance of additional bonds based upon a calculation of unencumbered net real and personal property. At June 30, 2008, such calculation would permit the issuance of approximately \$49 million of additional bonds.

On October 25, 2007 we received approval from the FPSC to issue and sell or exchange an additional amount of \$45 million in any combination of long-term debt, short-term notes and equity securities and/or to assume liabilities or obligations as guarantor, endorser or surety during calendar year 2008. In the event we choose not to proceed in 2008 with such a financing, we may seek approval from the FPSC in 2008 for any possible financing in 2009.

We have \$3.5 million in invested funds for payment of future environmental costs.

There is approximately \$6.1 million in receivables from the 2003 sale of our water assets, of which an estimated installment of \$300,000 is anticipated to be received in 2009. The remaining balance of \$5.8 million will be collected in 2010. The present value of this receivable is \$5.7 million.

We also received a \$244,000 legal claim reimbursement in April 2008 from our insurance company to reimburse us on a liability claim.

#### Capital Requirements

Portions of our business are seasonal and dependent upon weather conditions in Florida. This factor affects the sale of electricity and gas and impacts the cash provided by operations. Construction costs also impact cash requirements throughout the year. Cash needs for operations and construction are met partially through short-term borrowings from our line of credit.

UNITED STATES Page 22 of 29

Capital expenditures are expected to be lower for the remainder of 2008 compared to the same period in 2007 by approximately \$3.7 million. 2007 included a non-recurring expenditure of \$3.5 million to purchase land for a new South Florida operations facility.

We currently have approximately \$500,000 in commitments for capital expenditures for the remainder of 2008. These commitments include vehicles for approximately \$340,000 and land in our Central Florida division for approximately \$200,000.

Cash requirements will increase significantly in the future due to environmental cleanup costs, sinking fund payments on long-term debt and pension contributions. Environmental cleanup is forecast to require payments of approximately \$226,000 in 2008, with remaining payments, which could total approximately \$13.3 million, beginning in 2009. Annual long-term debt sinking fund payments of approximately \$1.4 million began in May 2008 and will continue for eleven years. Based on current projections, we will make a voluntary contribution in our defined benefit pension plan of \$278,000 in 2008 for the 2007 plan and we will continue in future years to make contributions as required by the Pension Protection Act funding rules.

Based on our current expectations management believes that the cash available, the line of credit and cash from operations will be sufficient for the next twelve months. In the future we may choose to consider equity or debt financing and the need and timing will depend upon operational requirements, the timing of environmental expenditures, pension contributions and construction expenditures. In addition, if we experience significant environmental expenditures it is possible we may need to raise additional funds in the second half of 2009.

There can be no assurance, however, that equity or debt transaction financing will be available on favorable terms or at all when we make the decision to proceed with a financing transaction.

#### Outlook

#### Over-earnings-Natural Gas Segment

We recorded estimated 2006 over-earnings for the natural gas segment of \$25,000. Interest accrued on this estimated over-earnings as of June 30, 2008 is \$1,717. This liability is included in the over-earnings liability on our balance sheet. The calculations supporting these liabilities are complex and involve a variety of projections and estimates before the ultimate settlement of such obligations. Estimates may be revised as expectations change and factors become known and determinable.

Our 2006 estimates of our over-earnings liabilities could change upon the FPSC finalization of our earnings expected during 2008. The FPSC determines the disposition of over-earnings with alternatives that include refunds to customers, funding storm or environmental reserves, or reducing any depreciation reserve deficiency.

#### Medical Insurance

Insurance costs increased approximately \$76,000 in the first six months of 2008 as compared to 2007. We continue to experience medical claims which are significantly above average over the last several years. These high claims resulted in a significant increase to our plan cost which has increased our medical premiums each year. In an effort to better control these cost increases, the Company will be more proactive in identifying healthcare options that will help control our overall medical costs and strive to improve our employees' health. We will be exploring various wellness programs that could meet these goals of reduced costs and improved employee health.

#### Land Purchases

We purchased land for \$3.4 million in July 2007 for a new South Florida operations facility. We are in the process of preparing plans for a building on this property and expect to begin construction within the next three years.

We have a commitment to purchase additional land for approximately \$200,000 adjacent to our Central Florida operations facility for additional parking. We expect to close on this land purchase during the third quarter of 2008.

#### Storm Related Expenditures

Regulators continue to focus on hurricane preparedness and storm recovery issues for utility companies. Newly mandated storm preparedness initiatives will impact our operating expenses and capital expenditures in 2008. Storm hardening initiatives, recently mandated by the FPSC, will increase other electric operating expenses for the remainder of 2008. However, we received recovery of these storm related expenses in our recent electric base rate proceeding, and management does not expect a negative impact to our 2008 earnings as a result of these mandates. It is possible that additional regulation and rules will be mandated regarding storm related expenditures over the next several years.

#### Electric Base Rate Proceeding

Interim rate relief for partial recovery of the increased expenditures was approved by the FPSC on October 23, 2007. Interim rates which will produce additional annual revenues of approximately \$800,000 went into effect for meter readings on and after November 22, 2007.

A final annual electric rate increase of approximately \$3,900,000 a year was approved in April 2008, with the new rates beginning May 22, 2008. These revenues should provide an increase to our overall profitability for the electric segment and recovery of increased expenditures including depreciation, storm readiness mandates and initiatives and other expenses beginning in 2008.

#### Natural Gas Base Rate Proceeding

We plan to file a request with the FPSC in the fourth quarter of 2008 for a base rate increase in our natural gas segment. This request will include recovery of increased expenses and some capital expenditures since our last rate proceeding in 2004. Finalization of this request and approval, if any, of a natural gas base rate increase would not occur until mid 2009. Possible interim rate relief for partial recovery of the increased expenditures may occur in early 2009.

#### Asphalt Plant

A new commercial customer in our natural gas segment in the South Florida division is expected to be in service during the fourth quarter of 2008. The increase to annual gross profit from this new customer is expected to be approximately \$86,000.

#### Propane Company Asset Purchase

We expect to purchase most of the assets and materials of a propane company located in Central Florida for approximately \$140,000 in the third or fourth quarter of 2008. This purchase is expected to increase our annual gross profit by approximately \$65,000 and our customers by approximately 400.

#### Bankruptcy and Bad Debt

A large commercial customer in our natural gas segment located in South Florida has filed for Chapter 11 bankruptcy in August 2008. We expect to accrue for this bad debt on their accounts receivable for approximately \$170,000 as of June 30, 2008 in the third quarter of 2008. We may receive partial recovery from the bankruptcy courts on this receivable. The estimated annual base revenue for this customer is approximately \$31,000.

UNITED STATES Page 24 of 29

#### Forward-Looking Statements (Cautionary Statement)

This report contains forward-looking statements including those relating to the following:

- Based on our current expectations for cash needs, including cash needs relating to construction of the South Florida operations building, we may choose to consider an equity or debt financing.
- Our anticipation of continued compliance in the foreseeable future with our line of credit covenants.

UNITED STATES Page 25 of 29

• Our expectation that cash requirements will increase significantly in the future due to environmental clean-up costs, sinking fund payment on long-term debt and pension contributions.

- Our belief that cash from operations, coupled with short-term borrowings on our line of credit, will be sufficient to satisfy our operating expenses, normal construction expenditure and dividend payments through 2008.
- Our 2006 over-earnings liability in natural gas will materialize as estimated.
- Realization of actual additional revenues from the May 2008 electric base rate increase will occur as expected.
- Earnings continue to be impacted by the overall economic conditions and management expects the slow-down to continue through 2008 with ongoing impact to our customer growth rates, unit sales and sales expense.
- We are unable to precisely estimate what impact the higher fuel rates could have
  on electric consumption but we expect there could be as much as a reduction of
  10% in sales. Management does not expect a significant impact to electric gross
  profit from this expected reduction in sales units since this reduction was
  considered in our recent electric base rate increase approved in April 2008.
- Storm hardening initiatives recently mandated by the FPSC will increase other electric operating expenses for the remainder of 2008 and management does not expect a negative impact to our 2008 earnings as a result of these mandates due to the recent base rate proceeding.
- We do not expect any material adverse findings as a result of the IRS audit of 2005 and 2006 tax years.
- The Asphalt customer will be in service by the expected date, and gross profit will increase as estimated.
- The Propane Asset purchase in Central Florida will occur as expected.
- The Natural Gas Rate Proceeding will be filed by the end of 2008. Finalization of this request and approval, if any, of a natural gas base rate increase would not occur until mid 2009. Possible interim rate relief for partial recovery of the increased expenditures may occur in early 2009.
- The purchase of land will occur as expected in Central Florida in the third quarter of 2008.
- The new electric depreciation rates are expected to increase annual depreciation expense by approximately \$280,000 in 2008.
- Capital expenditures are expected to be lower for the remainder of 2008 compared to the same period in 2007 by approximately \$3.7 million.
- The South Florida operations facility will begin construction as anticipated.
- The bankruptcy will result in additional write-offs and bad debt expense as anticipated.

These statements involve certain risks and uncertainties. Actual results may differ materially from what is expressed in such forward-looking statements. Important factors that could cause actual results to differ materially from those expressed by the forward-looking statements include, but are not limited to, those set forth in "Risk Factors" in our Form 10-K for the year ended December 31, 2007.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

All financial instruments held by us were entered into for purposes other than for trading. We have market risk exposure only from the potential loss in fair value resulting from changes in interest rates. We have no material exposure relating to commodity prices because under our regulatory jurisdictions, we are fully compensated for the actual costs of commodities (natural gas and electricity) used in our operations. Any commodity price

UNITED STATES Page 26 of 29

increases for propane gas are normally passed through monthly to propane gas customers as the fuel charge portion of their rate.

None of our gas or electric contracts are accounted for using the fair value method of accounting. While some of our contracts meet the definition of a derivative, we have designated these contracts as "normal purchases and sales" under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities".

We have decided to suspend our previous plan of hedging through a combination of purchasing caps and swaps. We had decided to use a plan that, on a rolling four-quarter basis, would have purchased a "cap" on approximately one-third of our forecast propane volume purchases, performed a pre-buy or hedge with a swap for one-third of our forecast anticipated propane purchases, and bought one-third at market. We are now fluctuating with the market or utilizing pre-purchased propane gas. As of June 30, 2008, we had not entered into any hedging activities or pre-purchased gas supplies.

We have no exposure to equity risk, as we do not hold any equity instruments. Our exposure to interest rate risk is limited to investments held for environmental costs, the long-term notes receivable from the sale of our water division and short-term borrowings on the line of credit. The investments held for environmental costs are short-term fixed income debt securities whose carrying amounts are not materially different than fair value. The short-term borrowings were approximately \$12.5 million at the end of June 30, 2008. We do not believe we have material market risk exposure related to these instruments. The indentures governing our two first mortgage bond series outstanding contain "make-whole" provisions (pre-payment penalties that charge for lost interest), which render refinancing impracticable until sometime after 2010.

#### Item 4T. Controls and Procedures

#### Disclosure Controls and Procedures

In accordance with Exchange Act Rules 13a-15 and 15d-15, we carried out an evaluation, under the supervision and with the participation of management, including our CEO and CFO, of the effectiveness of our disclosure controls and procedures as of June 30, 2008. Based on that evaluation, our CEO and CFO have concluded that, as of June 30, 2008, our disclosure controls and procedures were effective.

#### Changes in Internal Control over Financial Reporting

There have not been any changes in the Company's internal control over financial reporting during the fiscal quarter ended June 30, 2008 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 1A. Risk Factors

The risk factors should be read in conjunction with those included in our most recent Form 10-K for the year ending December 31, 2007.

The financial performance of Florida Public Utilities Company may be adversely affected if its divisions are unable to successfully operate their facilities.

Florida Public Utilities Company's financial performance depends on the successful operation of its electric, natural gas and propane facilities. Operating these facilities involves many

risks, including:

- · operator error or failure of equipment or processes;
- operating limitations that may be imposed by environmental or other regulatory requirements;
- · labor disputes;
- · fuel or material supply interruptions;
- · compliance with mandatory reliability standards; and
- catastrophic events such as fires, earthquakes, explosions, floods, droughts, hurricanes, terrorist attacks, pandemic health events such as an avian influenza, or other similar occurrences.

A decrease or elimination of revenues from any one of our facilities or an increase in the cost of operating the facilities would reduce the net income and cash flows and could adversely impact the financial condition.

#### Item 4. Submission of Matters to a Vote of Security Holders

The Company held its annual meeting of stockholders on May 13, 2008. At that meeting, the stockholders were asked to consider and act on the following:

- Election of two 2 directors
- Approve an amendment to the Company's Employee Stock Purchase Plan to increase the number of shares of common stock available in this Plan by 125,000 shares
- Ratification of the appointment of BDO Seidman, LLP, as the Company's independent registered certified public accounting firm

Each of the following directors was reelected for a term expiring in 2010 and received the number of votes set forth opposite his name:

Nominee	<u>For</u>	Against/Withheld	Broker Non-votes	<u>Abstentions</u>
Paul L. Maddock, Jr.	5,033,708	428,507	0	0
Dennis S. Hudson III	5,040,936	421,278	0	0

The following votes were cast in respect of the amendment to the Company's Employee Stock Purchase Plan and the appointment of the Company's independent registered certified public accounting firm, BDO Seidman, LLP:

	<u>For</u>	Against/Withheld	Broker Non-votes	<u>Abstentions</u>
Amendment to ESPP	3,247,079	609,398	1,569,191	36,547
Ratification of BDO Seidman, LLP	5,403,767	35,440	0	23,027

UNITED STATES Page 28 of 29

#### Item 6. Exhibits

3.1 Amended Articles of Incorporation (incorporated herein by reference as Exhibit 3 (i) to our quarterly report on Form 10-Q for the period ended June 30, 2002).

- 3.2 Amended By-Laws (incorporated herein by reference as Exhibit 3(ii) to our quarterly report on Form 10-Q for the period ended June 30, 2002).
- 3.3 Amendment to Articles of Incorporation increasing the number of authorized shares of common stock, \$1.50 par value per share, from 6,000,000 to 10,000,000 shares.
- 4.1 Indenture of Mortgage and Deed of Trust of FPU dated as of September 1, 1942 (incorporated by reference herein to Exhibit 7-A to Registration No. 2-6087).
- 4.2 Fourteenth Supplemental Indenture dated September 1, 2001 (incorporated by reference to exhibit 4.2 on our annual report on Form 10-K for the year ended December 31, 2001).
- 4.3 Fifteenth Supplemental Indenture dated November 1, 2001 (incorporated by reference to exhibit 4.3 on our annual report on Form 10-K for the year ended December 31, 2001).
- 10.2 Physical Sale Agreement between FPU and Inergy Propane, LLC dated May 1, 2008. \*
- 10.3 Network Operating Agreement between FPU and Southern Company Services, Inc. for the transmission of power purchased from Gulf Power Company, dated June 9, 2008.
- 10.4 Network Integration Transmission Service Agreement between FPU and Southern Company Services, Inc. for the transmission of power purchased from Gulf Power Company, dated June 9, 2008.
- 31.1 Certification of Chief Executive Officer (CEO) per Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer (CFO) per Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification of Principal Executive Officer and Principal Financial Officer per Section 906 of the Sarbanes-Oxley Act of 2002.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# FLORIDA PUBLIC UTILITIES COMPANY

<sup>\*</sup>Confidential treatment requested for portions of this agreement.

(Registrant)

Date: August14, 2008

By: /s/ George M. Bachman George M. Bachman Chief Financial Officer (Principal Accounting Officer)

# FLORIDA PUBLIC UTILITIES COMPANY EXHIBIT INDEX

# Item Number

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10-K 1 f10k2007.htm 2007 10-K

# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM	M 10-K
(Mark One)  [X] ANNUAL REPORT PURSUANT TO SECURITIES EXCHANGE ACT OF 193  For the fiscal year ended December 31, 2007	
C	OR Control of the Con
☐ TRANSITION REPORT PURSUANT SECURITIES EXCHANGE ACT OF 193 For the transition period from	4
Commission file number 001-10608	
Elevide Dublic I	Itilities Company
	Itilities Company Int as specified in its charter)
(23/110) 21/110 22/110 23/110	
Florida	59-0539080
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
401 South Dixie Highway, West Palm Beach, FL (Address of principal executive offices, Code)	
Registrant's telephone number, including area code(5	61) 832-0872
Securities registered pursuant to Section 12(b) of the Ac	et:
Title of each class  Common Stock par value \$1.50 per share	Name of each exchange on which registered <u>American Stock Exchange</u>
Securities registered pursuar	nt to section 12(g) of the Act:
(Title	of class)
(Title	of class)
Indicate by check mark if the registrant is a 405 of the Securities Act. [ ] Yes [X] No	well-known seasoned issuer, as defined in Rule
Indicate by check mark if the registrant is not or Section 15(d) of the Act. [ ] Yes [X] No	t required to file reports pursuant to Section 13
Indicate by about mark whather the registren	t (1) has filed all reports required to be filed by

Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] Yes [] No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ]

Non-accelerated filer [X]

(Do not check if a smaller reporting company)

Accelerated filer [ ]

Smaller reporting company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

[ ] Yes [X] No

As of June 29, 2007, the aggregate market value of the Registrant's Common Stock held by non-affiliates (based upon the closing price of the Common Stock on that date on the American Stock Exchange) was approximately \$70,700,000.

On March 18, 2008, 6,187,175 shares of the Registrant's \$1.50 par value common stock were outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Proxy Statement for the May 13, 2008 Annual Meeting of Shareholders are incorporated by reference in Part III hereof.

# PART I

#### Item 1. Business

#### General

Florida Public Utilities Company (FPU) was incorporated on March 6, 1924 and reincorporated on April 29, 1925 under the 1925 Florida Corporation Law. We provide natural gas, electricity and propane gas to residential, commercial and industrial customers in Florida. We do not produce energy and are not a generating utility. Our regulated segments sell natural gas and electricity to approximately 83,000 customers and our unregulated segment sells propane gas through a wholly owned subsidiary, Flo-Gas Corporation, to approximately 13,000 customers. We also sell merchandise and other service-related products on a limited basis as a complement to the natural and propane gas segments.

Our three primary business segments are aligned with our products and are natural gas, electric and propane gas. The Florida Public Service Commission (FPSC) regulates the natural gas and electric segments. We operate through four divisions based on geographic areas:

- (1) South Florida Division provides natural and propane gas to customers in West Palm Beach, Palm Beach Gardens, North Palm Beach, Jupiter, Riviera Beach, Palm Beach, Lake Worth, Royal Palm Beach, Wellington, Boynton Beach, Delray Beach, Boca Raton, Lauderdale Lakes, Deerfield Beach, Stuart, Palm City and other areas near these cities.
- (2) Central Florida Division provides natural and propane gas to customers in Sanford, Deland, Deltona, DeBary, Orange City, Lake Mary, Winter Springs, New Smyrna Beach, Edgewater, Longwood, Port Orange and other areas near these cities. Our previous West Florida Division, which provides propane gas to customers in Dunnellon, Inglis, Crystal River, Inverness, Brooksville and other areas near these cities, has been consolidated with our Central Florida Division.
- (3) Northwest Florida Division provides electricity to customers in Marianna, Bristol, Altha, Cottondale, Malone, Alford and other areas near these cities.
- (4) Northeast Florida Division provides electricity and propane gas to customers in Fernandina Beach, Jacksonville, Callahan, Yulee and other areas near these cities.

#### **Business Environment**

The historic growth that has fueled strong demand for natural and propane gas over the last decade has slowed with the slowdown in the new construction housing market and the economy in general. However, interest is growing among those who wish to use natural and propane gas as an environmentally friendly, alternative energy source that is a very reliable source of energy in the event of a power outage. During 2007, the price of natural gas remained stable as no adverse conditions existed to effect pricing. The cost of propane gas increased primarily in response to the unprecedented increase in the price of crude oil.

Historically, our sales in the electric segment have not been impacted by increasing electric costs due to long-term favorable fixed price contracts for purchasing electricity. However, our long-term contracts concluded at the end of 2006 for our Northeast division and at the end of 2007 for our Northwest division. We now have new contracts in place with pricing much closer to current market prices. Our electric selling prices, as a result of these increased fuel costs, significantly increased. Although this does not directly impact our income from operations as increased fuel costs are passed through to the

customer, this may decrease the volume of electricity sold, thereby decreasing income from operations.

# **Business Segments**

We are organized in three operating and reporting segments: natural gas, electric and propane gas. We are also involved in limited merchandise sales and other services in our natural gas and propane gas areas to complement these segments. For information concerning revenues, operating income and identifiable assets of each of our segments, see Note 13 in Notes to Consolidated Financial Statements.

#### **Natural Gas**

Natural gas is primarily composed of methane, which is a colorless, odorless fuel that burns cleaner than many other traditional fossil fuels. Odorant is added to enable easy detection of a gas leak.

We provide natural gas to customers in our South and Central Florida divisions. The vast majority of the natural gas we distribute is purchased in the Gulf Coast region, both onshore and offshore.

We use Florida Gas Transmission (FGT) to transport our natural gas supplies through their pipeline into peninsular Florida. FGT is under the jurisdiction of the Federal Energy Regulatory Commission (FERC). We use gas marketers and producers to procure all gas supplies for our markets. We use Florida City Gas, Indiantown Gas Company and TECO Peoples Gas to provide wholesale gas sales services in areas distant from our interconnections with FGT. We pass all fuel costs on to our customers. We also transport natural gas for customers who purchase their own gas supplies and arrange for pipeline transportation. Our operating results are not adversely affected if our customers purchase gas from third parties because we do not profit on the fuel portion of sales.

Our natural gas revenues are affected by the rates charged to customers, supply costs for natural gas, economic conditions in our service areas and weather. Although the FPSC permits us to pass through to customers the increase in price for our gas costs, higher rates may cause customers to purchase less natural gas.

Our current portfolio of natural gas customers is reasonably diverse, with the largest customer using natural gas for the generation of electricity. We are not dependent on any single natural gas customer for over ten percent of our total natural gas revenues.

# Electric

We provide electricity to our customers in our Northwest and Northeast Florida divisions. Wholesale electricity is purchased from two suppliers: Gulf Power Company and JEA (formerly Jacksonville Electric Authority).

During 2006 we completed negotiations with JEA and executed final contracts for the supply of electricity in our Northeast division beginning January 1, 2007 and our Northwest division from Gulf Power Company beginning in January 1, 2008. The rates charged to our customers significantly increased when the new contracts became effective in 2007 and 2008 because the prices are closer to market price. We are unable to estimate what impact higher rates could have on electric consumption in the future, but electricity usage could decrease.

The Northwest and Northeast divisions experience a variety of weather patterns. Hot summers and cold winters produce year-round electric sales that normally do not have highly seasonal fluctuations. None of the electric segment's customers represent more than ten percent of our total electric revenues.

The electric utility industry has not been deregulated in the state of Florida. All customers within a given service or franchise area purchase from a single electricity provider in that area.

# Propane Gas

We provide propane gas to customers in our Northeast, Central and South Florida divisions and can purchase our propane gas supply from several different wholesale companies. Propane gas supply into Florida comes from a diverse assortment of delivery methods such as waterborne barge transports that deliver to port terminals in Tampa and Ft. Lauderdale, and the Dixie Pipeline. Railcar and tractor trailer transport the gas to our storage facilities. We believe that the propane gas supply infrastructure is adequate to meet the needs of the industry in Florida.

#### Strategy

Our strategy is to leverage our expertise in the natural gas, electric and propane gas distribution business to assist us in consistently meeting our customer's expectations. Our core focus is to build mutually beneficial relationships with builders, developers and customers with high-energy usage requirements. Included in our strategy is a plan to enhance our future success by expanding our service territory into new areas with high growth potential.

# Competition

We do not face substantial competition in our electric divisions. This is because no other competitor can currently provide electricity in our areas due to FPSC regulations and territorial agreements between utilities. In addition, natural gas as an alternative fuel is only available in a small area in our electric divisions. Although our natural gas segment operates with the same types of guidelines, there is competition from electric utilities. Normally each home will have electricity as a base fuel and natural gas as an alternative source of energy used for cooking and heating. Electricity competes with natural gas, in large part based on the cost of fuel. Our propane gas segment is unregulated and faces competition from other suppliers of propane gas as well as electricity and alternative energy sources. Competition in the propane gas segment is primarily based on price and service.

#### Rates and Regulation

The natural gas and electric segments are highly regulated by the FPSC. The FPSC has the authority to regulate our rates, conditions of service, issuance of securities and certain other matters affecting our natural gas and electric operations. As a result, FPSC regulation has a significant effect on our results of operations. The FPSC approves rates that are intended to permit a specified rate of return on investment and recovery of prudent expenses. Our rate tariffs allow the cost of natural gas and electricity to be passed through to customers. Increases in the operating expenses of the regulated segments may require us to request increases in the rates charged to our customers. The FPSC has granted us the flexibility of automatically passing on increased expenses for certain fuel costs to customers. Other operational expenses, such as pension and medical expenses require us to petition the FPSC for rate increases. The FPSC is likely to grant rate increases to offset increased expenditures necessary for business operations. We successfully petitioned for an electric rate increase on March 17, 2004 and a natural gas

rate increase on November 18, 2004. We are currently seeking additional electric rate relief in 2008 to recover increased costs including the recent storm preparedness requirements, which were mandated to improve reliability of electric utility systems.

We are subject to federal and state regulation with respect to soil, groundwater, employee health and safety matters and to environmental regulations issued by the Florida Department of Environmental Protection (FDEP), the United States Environmental Protection Agency (EPA) and other federal and state agencies.

Prior to the widespread availability of natural gas, we manufactured gas for sale to our customers. We have also purchased land from companies that at one time manufactured gas. The process for manufacturing gas produced by-products and residuals such as coal tar. The remnants of these residuals are sometimes found at former gas manufacturing sites. These sites face environmental regulation from various agencies including the FDEP and EPA on necessary cleanup and restoration. For information on our environmentally impacted sites, please see Item 3, Legal Proceedings.

#### Franchises

We hold franchises in each of the incorporated municipalities that require franchise agreements in order to provide natural gas and electricity. Generally, these franchises have terms ranging from 10 to 30 years and terminate on varying dates. We are currently in negotiations for franchises with certain municipalities for new service areas along with renewing some existing franchises. We continue to provide services to these municipalities and do not anticipate any interruption in our service.

# **Employees**

As of February 1, 2008, we employed 356 employees, including 10 part-time and 5 temporary employees. Of these employees, 174 were covered under union contracts with two labor unions, the Internal Brotherhood of Electric Workers and the International Chemical Workers Union. We believe that our labor relations with employees are good.

#### Available Information

We file periodic reports including our Form 10-Qs, Form 10-Ks and Form 8-Ks with the Securities and Exchange Commission (SEC). Copies of recent SEC filings as well as our Code of Ethics Policy can be obtained through our website (<a href="http://www.fpuc.com">http://www.fpuc.com</a>).

#### Item 1A. Risk Factors

A substantial portion of our revenues and, to a large extent, our profitability, depends upon rates determined by the FPSC.

FPSC regulates many aspects of our natural gas and electric operating segments, including the retail rates that we may charge customers for natural gas and electric service. Our retail rates are set by the FPSC using a cost-of-service approach that takes into account our historical operating expenses, our fixed obligations and recovery of our capital investments, including potentially stranded obligations. Using this approach, the FPSC sets rates at a level calculated to recover such costs, adjusted to reflect known and measurable changes, plus a permitted return on investment. Any rate adjustments to recover increased costs or to otherwise improve our profitability must be obtained through a petition, or rate case, filed with the FPSC. The rates permitted by the FPSC will determine a substantial portion of our revenues and may have a material impact on our consolidated earnings, cash flows and financial position, as well as our ability to maintain our common stock dividend or to increase our dividends in the future.

# Some of our natural gas and electric service costs may not be fully recovered through retail rates.

Our natural gas and electric service retail rates, once established by the FPSC, remain fixed until changed in a subsequent rate case. We may at any time elect to file a rate case to request a change in our rates or intervening parties may request that the FPSC review our rates for possible adjustment, subject to any limitations that may have been ordered by the FPSC. Earnings could be reduced if our operating costs increase more than our revenues during the period between rate cases. In addition, even if we decide to file a rate case, our request for a rate adjustment may be rejected. Third parties to a rate case or the FPSC staff may contend that our current rates are excessive and petition for a decrease in rates. A petition for rate increase by us could be denied on that or another basis.

#### Our business segments are sensitive to variations in weather.

Our segments are affected by variations in general weather conditions and unusually severe weather. We forecast energy sales on the basis of normal weather and on historical average. Significant variations from normal weather could have a material impact on energy sales. Unusual weather, such as hurricanes, could also adversely affect operating costs and sales.

Our natural gas and propane gas customers use gas primarily for heating purposes. As a result, our natural gas and propane gas sales peak in the winter and are more weather sensitive than electricity sales, which can peak in both summer and winter periods. Mild winter weather in Florida can be expected to negatively impact results from our natural gas, electric and propane gas operations. Severe weather conditions could also interrupt or slow down service and increase the operating costs of any of our segments.

# We operate in an increasingly competitive industry, which may affect our future earnings.

#### Natural Gas

The natural gas distribution industry has been subject to competitive forces for several years. We receive our supply of natural gas at thirteen city gate stations connected to an interstate pipeline system owned by FGT, one gate station connected to an intrastate pipeline owned by Florida City Gas Company, one meter connected to the Indiantown Gas Company distribution system in Indiantown, Florida, and one meter connected to the TECO Peoples Gas distribution system in Ocala, Florida. Gulfstream Natural Gas System currently serves peninsular Florida with interstate natural gas transmission service; however, we cannot predict if this system will be extended to other areas near our existing facilities and how it could affect our natural gas operations.

#### Electric

The U.S. electric power industry has been undergoing restructuring in many areas. There is competition in wholesale power sales on a national level. Some states have mandated or encouraged competition at the retail level. While there is active wholesale competition in Florida, the retail electric business has remained substantially free from direct competition. Changes in the competitive environment caused by legislation, regulation, market conditions or initiatives of other electric power providers, particularly with respect to retail competition, could adversely affect our financial condition and results of operations. To the extent competitive pressures increase and the pricing and sale of electricity assumes more of the characteristics of a commodity business, the economics of our electric operating segment could change. In addition, regulatory changes may increase

access to electricity transmission grids by utility and non-utility purchasers and sellers of electricity, thus potentially resulting in a significant number of additional competitors.

# **Propane Gas**

Our propane gas business is our only non-regulated business segment. Because it is not regulated, we face significant competition. Our propane gas business competes directly with other distributors of propane gas, and other sources of energy including natural gas and electric. If we cannot compete effectively in the propane gas business, whether on the basis of price, customer service, alternative energy sources or otherwise, it would have a material adverse effect on our financial condition and results of operations.

# Our business could be adversely affected if our supply of natural gas is interrupted.

FGT's pipeline system transports all of our natural gas. FGT is owned by Citrus Corporation, which is jointly owned by Cross Country Energy Corporation and El Paso Corporation. Our ability to receive a normal supply of natural gas could adversely affect earnings if there is an interruption in FGT's service.

# General economic conditions may adversely affect our segments.

Our segments are affected by general economic conditions. The consumption of the energy we supply is directly tied to the economy. A downturn in the economy in our local areas of operations, as well as on the state, national and international levels, could adversely affect the performance of our segments. Changes in political climate, including terrorist activities, could further negatively impact our performance. If tourism is down, then the demand for the energy we supply is reduced.

# Commodity price changes may affect the operating costs and competitive position of our segments.

Our segments are sensitive to changes in coal, gas, oil and other commodity prices. If we are unable to increase the rates we charge to customers to reflect increases in these commodity prices, our margins and earnings will be lowered. If increased prices for any of these commodities persist for substantial periods, our competitive position could be adversely affected by customers who switch to cheaper energy sources. Further, natural gas prices have been increasingly volatile and, accordingly, the earnings from our natural gas operations are increasingly difficult to predict. Recent increases in oil prices may have an adverse impact on the Company's earnings.

We could incur material expenses as a result of our obligations to comply with existing and new environmental laws and regulations.

We are subject to environmental regulations in connection with the ongoing conduct of our business and to civil and criminal liability for failure to comply with these regulations. In addition, new environmental laws and regulations, or new interpretations of existing laws and regulations, affecting our operations or facilities may be adopted which may cause us to incur additional expenses.

We are subject to federal and state legislation with respect to soil, groundwater, employee health and safety matters and to environmental regulations issued by the FDEP, the EPA and other federal and state agencies. We may incur material future expenditures in order to comply with the environmental laws and regulations.

# We rely on a limited number of natural gas and electric suppliers, the loss of which could materially adversely affect our financial condition and results of operations.

Two pipeline suppliers under several contracts expiring at various dates through 2023, transport our natural gas to us. These contracts have provisions which allow us to extend the terms ranging from 2020 to 2032. Our electric services are provided by two suppliers under contracts which expire in 2017. If we were to lose any of these contracts we might not be able to replace the corresponding energy source on acceptable terms, if at all. In addition, in the event of the expiration of the contracts, we might not be able to renew them on favorable terms, if at all. As a result, the loss of any of these suppliers, the termination of any of these supply contracts, or the non-renewal of any of these supply contracts before or upon their expiration could have material adverse effects on our financial condition and results of operations.

# New supply contracts could result in substantial increases to our prices, and could materially adversely affect our financial condition and results of operations.

We have two pipeline suppliers for natural gas and two electric suppliers under contract for supply through various dates in the future.

The recent renewal of the electricity supply contracts resulted in the cost of electricity increasing significantly over historic prices. Extensions or renewals of our natural gas contracts could result in the cost of natural gas increasing. Although these increases are currently passed through to our customers, they could have a significant impact on our customers' usage. If recovery of fuel costs was denied by the FPSC in the future, it would have a significant impact on our earnings and our financial condition.

# Fluctuation in prices under long-term purchase and transportation commitments may have an adverse effect on our financial condition and results of operations.

To ensure a reliable supply of electricity and natural gas at competitive prices, we have entered into purchase and transportation contracts with various suppliers and producers, which expire at various dates through 2023. Purchase prices under these contracts are determined by formulas either based on market prices or at fixed prices.

As of December 31, 2007, we have firm purchase and transportation commitments adequate to supply our expected sales requirements for electricity with contracts that will expire in 2017. Our contract in the Northeast division of the electric segment began January 1, 2007 and expires on December 31, 2017, and our contract with a supplier for the Northwest division began January 1, 2008 and expires on December 31, 2017.

Our natural gas pipeline transportation contracts expire in parts in 2010, 2015 and 2023. We are committed to pay demand or similar fixed charges monthly through 2023 related to the natural gas pipeline transportation agreements. Significant fluctuation in prices under these long-term purchase and transportation commitments may have a material adverse effect on our financial condition and results of operations.

# Problems with operations could materially adversely impact us.

We are subject to various operational risks, including accidents, outages, equipment breakdowns or failures, or operations below expected levels of performance or efficiency. Problems such as the breakdown or failure of transmission lines, pipelines or other equipment or processes and interruptions in service which would result in performance below affected levels of output or efficiency, particularly if extending for prolonged periods of time, would have a material adverse effect on our financial condition and results of operations.

# We are vulnerable to interest rate changes and may not have access to capital at favorable rates, if at all.

Changes in interest rates can affect our cost of borrowing on our line of credit, on refinancing of debt maturities and on incremental borrowing to fund new investments. Because our stock is not widely held and has a low trading volume, we may not be able to access the equity market or may be limited in the amount of equity financing. If we are unable to obtain equity or debt financing on satisfactory terms, our ability to fund capital expenditures and other commitments will be impaired. Moreover, even if available, the capital may not be available on favorable terms and the cost of such financing could reduce our margins and materially adversely affect our results of operations.

# Failure to effectively and efficiently manage our growth, as well as changes in our business strategies, could have a negative impact on our performance.

An essential part of our business strategy is to grow our businesses. Much of our growth depends on our ability to find attractive development opportunities and to obtain the necessary financing for them. Our outlook is based on our expectation that we will be successful in finding and capitalizing on development opportunities, but our efforts may not be successful. Our failure to effectively and efficiently manage our growth, as well as changes in our business strategies, may have a material adverse effect on our financial condition and results of operations. If we grow our business with acquisitions there is a risk the acquisition will not have a positive effect on our financial condition.

# Our ability to pay dividends on our common stock is limited.

We cannot guarantee that we will continue to pay dividends at our current annual dividend rate or at all. In particular, our ability to pay or increase dividends in the future will depend upon, among other things, our future earnings, our cash requirements and our debt covenants.

Provisions in our certificate of reincorporation, certain agreements, and the Florida Business Corporation Act may inhibit a takeover, which could adversely affect the value of our common stock.

Our certificate of reincorporation as well as provisions of the Florida Business Corporation Act (FBCA), contain provisions that could delay or prevent a change of control in our management that shareholders might consider favorable and may prevent them from receiving a takeover premium for their shares.

Our certificate of reincorporation contains provisions that make it more difficult to obtain control of our company through transactions which have not received the approval of our board of directors. These provisions include supermajority voting requirements for certain transactions with affiliated persons, staggering the terms of the members of our board of directors, and certain procedural requirements relating to shareholder meetings and amendments to our certificate of reincorporation or bylaws.

In addition, Florida has enacted legislation that may deter or frustrate takeovers of Florida corporations. Subject to certain exceptions, the "Control Share Acquisitions" section of the FBCA generally provides that shares acquired in excess of certain specified thresholds, beginning at 20% of a corporation's outstanding voting shares, will not possess any voting rights unless such voting rights are approved by a majority vote of the corporation's disinterested shareholders.

The "Affiliated Transactions" section of the FBCA generally requires majority approval by disinterested directors or supermajority approval by disinterested shareholders of certain specified transactions (such as mergers, consolidations, sales of assets, issuance or transfer of shares or reclassifications of securities) between a corporation and a holder of more than 10% of the outstanding shares of the corporation, or any affiliate of such shareholder.

We have agreements with our three executive officers that provide for significant payments to those executives upon a change in control under certain circumstances. The existence of these contracts may make an acquisition of our company less attractive to a possible buyer. Finally, our pension plan contains provisions that upon a change in control an acquirer will be limited in changing the pension plan for a period of time without incurring additional pension expenses for enhanced benefits to pension participants.

Conflict or turmoil in oil producing countries could impact future prices for commodities including natural gas, propane gas and electricity, and increases in these prices could materially affect our financial condition and results of operations.

Worldwide turmoil could cause the cost of crude oil and its associated products to rise on concerns of the conflicts interfering with the production of crude oil. If these conflicts are large, escalate or spread, the increase to the cost of all fuel-related commodities could be substantial. These increases could materially adversely affect our financial condition and results of operations.

If conservation costs incurred are determined not to be appropriate for recovery through conservation programs and rates, these costs would directly impact our net operating income and could significantly decrease our earnings.

The Company participates in energy conservation programs to provide incentives to customers to conserve energy. Costs for these programs are passed directly through to our regulated customers and are recovered through conservation rates. These programs and costs are reviewed and approved by the Florida Public Service Commission on an annual basis. There can be no assurance the FPSC will continue to approve our recovery of those costs and this could have an adverse effect on our operations.

#### Item 1B. Unresolved Staff Comments

None

# Item 2. Properties

We have natural gas, electric and propane gas related properties. These properties include transmission, distribution, storage and general facilities at various locations in our service areas. We do not have generating facilities. We maintain property that is adequate for our current operations and we expand our existing facilities as required by growth or other operational needs.

We own natural gas mains that distribute gas through 1,611 miles of pipe located in Central and South Florida. Additionally, we have adequate gate stations to handle receipt of the gas in each distribution system.

In the electric segment, we own 22 miles of electric transmission lines located in Northeast Florida and 1,092 miles of electric distribution lines located in Northeast and Northwest Florida. The distribution lines are installed both under and above ground and many of the coastal locations have under ground facilities. All transmission lines are installed above ground. Additionally, we own various substations and regulator stations that are used in our electric operations.

Our propane gas segment has bulk storage facilities and tank installations on customers' premises. We also have 16 community gas systems that distribute propane gas to customers in specific developments. These systems are subject to the Federal Department of Transportation Office of Pipeline Safety Regulations.

We own office and warehouse facilities in Northwest, Northeast, Central, and South Florida, which are used for our operations and storage of materials. We also have various easements and other assets located throughout our service areas that are utilized by our operations.

We own a three-story building in West Palm Beach where our corporate headquarters are located.

All of our property is subject to a lien collateralizing our funded indebtedness under our Mortgage Indenture as discussed in Note 1-J in Notes to Consolidated Financial Statements.

#### Item 3. Legal Proceedings

We use or have used several properties with contamination that have pending or threatened environmental litigation. We are in the process of investigating and assessing this litigation. We intend to vigorously defend our rights in this litigation. We have insurance and rate relief to cover losses or expenses incurred as a result of this litigation. We believe all future contamination assessment and remedial costs, legal fees and other related expenses would not exceed the combined sum of any insurance proceeds received and any rate relief granted.

#### West Palm Beach Site

The Company is currently evaluating remedial options to respond to environmental impacts to soil and groundwater at and in the immediate vicinity of a parcel of property owned by it in West Palm Beach, Florida upon which the Company previously operated a gasification plant. The Company entered into a Consent Order with the FDEP effective April 8, 1991, that requires the Company to delineate the extent of soil and groundwater impacts associated with the prior operation of the gasification plant and to remediate such soil and groundwater impacts, if necessary. The Company completed field investigations for the contamination assessment task in October 2006. Thereafter, the Company retained an engineering consultant, the RETEC Group, Inc. (RETEC), to perform a feasibility study to evaluate appropriate remedies for the site to respond to the reported soil and groundwater impacts. On November 30, 2006, RETEC transmitted a feasibility study to the Company and FDEP. The feasibility study evaluated a wide range of remedial alternatives. The total costs for the remedies evaluated in the feasibility study ranged from a low of \$2.8 million to a high of \$54.6 million. Based on the likely acceptability of proven remedial technologies described in the feasibility study and implemented at similar sites, consulting/remediation costs are projected to range from \$4.6 million to \$17.9 million. This range of costs covers such remedies as in situ solidification for the deeper impacts, excavation of surficial soils, installation of a barrier wall with a permeable biotreatment zone, or some combination of these remedies.

By letter dated May 7, 2007, FDEP provided its comments to the feasibility study, the substance of which was discussed at a meeting between the Company and FDEP on September 14, 2007. A response to the comments was submitted by the Company to FDEP on October 31, 2007. We are currently awaiting FDEP's comments to the response.

Based on the information provided in the feasibility study, the remaining legal fees are currently projected to be approximately \$295,000. Consulting and remediation costs are projected to range from \$4.6 million to \$17.9 million. Thus, the Company's total probable legal and cleanup costs for the West Palm Beach site are currently projected to range from \$4.9 million to \$18.2 million.

#### Sanford Site

The Company owns a parcel of property located in Sanford, Florida, upon which a gasification plant was operated prior to the Company's acquisition of the property. Following discovery of soil and groundwater impacts on the property, the Company has participated with four former owners and operators of the gasification plant in the funding of numerous investigations of the extent of the impacts and the identification of an appropriate remedy. On or about March 25, 1998, the Company executed an Administrative Order on Consent (AOC) with the four former owners and operators (collectively, the Group) and the EPA. This AOC obligated the Group to implement a Remedial Investigation/Feasibility Study (RI/FS) and to pay EPA's past and future oversight costs. The Group also entered into a Participation Agreement and an Escrow Agreement on or about April 13, 1998 (WFS Participation Agreement). Work under the

RI/FS AOC and RI/FS Participation Agreement is now complete and the Company has no further obligations under either agreement.

In late September 2006, EPA sent a Special Notice Letter to the Company, notifying it, and the other responsible parties at the site (Florida Power Corporation, Florida Power & Light Company, Atlanta Gas Light Company, and the City of Sanford, Florida, collectively with FPUC, "the Sanford Group"), of EPA's selection of a final remedy for OU1 (soils), OU2 (groundwater), and OU3 (sediments) for the site. The total estimated remediation costs for the Sanford gasification plant site are now projected to be \$12.9 million. The Sanford Group was further advised that EPA was willing to negotiate a consent decree with the Sanford Group to provide for the implementation of the final remedy approved by EPA for the site.

In January 2007, the Company and other members of the Sanford Group signed a Third Participation Agreement, which provides for funding the final remedy approved by EPA for the site. The Company's share of remediation costs under the Third Participation Agreement is set at a maximum of \$650,000, providing the total cost of the final remedy does not exceed \$13 million. At present, it is not anticipated that the total cost will exceed \$13 million. If it does, the Sanford Group members have agreed to negotiate in good faith at such time that it appears that the total cost will exceed \$13 million for the allocation of the additional cost. The Company has advised the other members of the Sanford Group that the Company is unwilling at this time to agree to pay any sum in excess of the \$650,000 committed by the Company in the Third Participation Agreement.

On June 26, 2007, the Sanford Group transmitted to EPA a Consent Decree signed by all Group Members, providing for the implementation by the Sanford Group of the remedy selected by EPA for the site. The consent decree is currently being circulated within EPA and the United States Department of Justice for execution by those parties. Thereafter, the consent decree will be lodged with the federal court in Orlando, Florida. Following a public comment period, it is anticipated that the federal court will enter the consent decree. The Sanford Group will then be obligated to implement the remedy approved by EPA for the site.

Remaining legal fees/costs are currently projected to be approximately \$77,000. The Company's obligation under the Third Participation Agreement is \$650,000. Thus, the Company's total probable legal and cleanup costs for the Sanford site are currently projected to be approximately \$727,000.

#### Pensacola Site

We are the prior owner/operator of the former Pensacola gasification plant, located in Pensacola, Florida. Following notification on October 5, 1990 that FDEP had determined that we were one of several responsible parties for any environmental impacts associated with the former gasification plant site, we entered into cost sharing agreements with three other responsible parties providing for the funding of certain contamination assessment activities at the site.

Consulting and remediation costs are projected to be \$26,000 and legal fees are projected to be \$4,000, for total probable costs for the Pensacola site of \$30,000.

#### Key West Site

From 1927-1938, we owned and operated a gasification plant in Key West, Florida. The plant discontinued operations in the late 1940s; the property on which the plant was located is currently used for a propane gas distribution business. In March 1993, a Preliminary Contamination Assessment Report (PCAR) was prepared by a consultant jointly retained by the current site owner and the Company and was delivered to FDEP. The PCAR reported that very limited soil and groundwater impacts were present at the site. By letter dated December 20, 1993, FDEP notified us that the site did not warrant further "CERCLA consideration and a Site Evaluation Accomplished disposition is recommended." FDEP then referred the matter to its Marathon office for consideration of whether additional work would be required by FDEP's district office under Florida law.

Consulting and remediation costs are projected to be \$83,000 and legal fees are projected to be \$10,000, for total probable costs for the Key West site of \$93,000.

# Item 4. Submission of Matters to a Vote of Security Holders

None

# **Executive Officers of the Registrant**

The following sets forth certain information about the executive officers of the Company as of February 17, 2008.

Name	<u>Age</u>	Position	<u>Date</u>
John T. English	64	Chairman of the Board Chief Executive Officer President Chief Operating Officer	2006 - Present 1998 - Present 1997 - Present 1997 - 2000
Charles L. Stein	58	Chief Operating Officer Senior Vice President	2001 - Present 1997 - Present
George M. Bachman	48	Corporate Secretary Chief Financial Officer Treasurer	2004 - Present 2001 - Present 2001 - Present

Mr. English was Senior Vice President of the Company from 1993 preceding his appointment as President and Chief Operating Officer.

Mr. Stein was Vice President of the Company from 1993 preceding his appointment as Senior Vice President.

Mr. Bachman was Controller of the Company from 1996 preceding his appointment as Chief Financial Officer and Treasurer.

Each of these executive officers has an employment agreement dated March 31, 2006 with a term through March 30, 2009, which can be renewed by the Board prior to the expiration

of the agreement subject to earlier resignation or removal. There are no family relationships among any of the executive officers and directors of the Company.

# PART II

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

# Quarterly Stock Prices and Dividends Paid

Our common shares are traded on the American Stock Exchange under the symbol FPU. The quarterly dividends declared and the reported last sale price range per share of our common stock as reported by the American Stock Exchange for the most recent two years were as follows:

_		2007			2006	
_	Stock Pr	ices	Dividends	Stock I	rices	Dividends
Quarter ended	Low	High	Declared	Low	High	Declared
March 31	\$11.90	\$13.50	\$0.1075	\$13.25	\$14.50	\$0.1033
June 30	11.01	12.91	0.1125	11.86	14.40	0.1075
September 30	11.15	12.49	0.1125	12.61	14.42	0.1075
December 31	11.24	12.83	0.1125	13.10	14.05	0.1075

As of February 5, 2008, there were approximately 3,985 holders of record of our common shares.

We intend to pay quarterly cash dividends for the foreseeable future. Our dividend policy is reviewed on an ongoing basis by our Board of Directors and is dependent upon future earnings, cash flow, financial condition, capital requirements and other factors. Our Fifteenth Supplemental Indenture of Mortgage and Deed of Trust restricts the amount that is available for cash dividends. At December 31, 2007, approximately \$9.6 million of retained earnings were free of such restriction and available for the payment of dividends.

#### Securities Authorized for Issuance under Equity Compensation Plans

#### **Equity Compensation Plan Information**

Plan Category	Number of Securities remaining
	available for future issuance under
	equity compensation plans
Equity compensation plans approved by security holders	41,623*
Equity compensation plans not approved by security holders	
Total	41,623

<sup>\*</sup> This includes 17,564 shares for the Non-Employee Director Compensation Plan. This plan was adopted by the Board of Directors on March 18, 2005 and was approved at the 2005 meeting of shareholders. This also includes 24,059 shares for the Employee Stock Purchase Plan.

# Item 6. Selected Financial Data

(Dollars in thousands, except per share data)

2003 (1)

Years Ended December 31,	2007	2006	2005	2004(3)	(3)
Revenues (2)	\$ 136,542	\$ 134,781	\$ 130,285	\$ 110,131	\$ 102,822
Gross profit (2) Earnings:	\$ 48,721	\$ 48,810	\$ 47,481	\$ 40,781	\$ 37,832
Continuing operations	\$ 3,301	\$ 4,169	\$ 4,248	\$ 3,594	\$ 2,522
Discontinued operations (1)	•	_	 	-	9,901
Net income	\$ 3,301	\$ 4,169	\$ 4,248	\$ 3,594	\$ 12,423
Earnings per common share (basic and diluted):					
Continuing operations	\$ 0.54	\$ 0.69	\$ 0.71	\$ 0.60	\$ 0.43
Discontinued operations (1)	-	-	•	 -	1.69
Total	\$ 0.54	\$ 0.69	\$ 0.71	\$ 0.60	\$ 2.12
Dividends declared per common					
share	\$ 0.45	\$ 0.43	\$ 0.41	\$ 0.40	\$ 0.39
Total assets (2)	\$ 192,344	\$ 181,234	\$ 182,666	\$ 170,503	\$ 160,944
Utility plant net	\$ 138,372	\$ 129,211	\$ 123,061	\$ 117,191	\$ 107,942
Current debt	\$ 12,531	\$ 3,466	\$ 9,558	\$ 5,825	\$ 2,278
Long-term debt	\$ 49,363	\$ 50,702	\$ 50,620	\$ 50,538	\$ 50,454
Common shareholders' equity	\$ 48,946	\$ 47,572	\$ 45,503	\$ 43,213	\$ 41,463

Note to the Selected Financial Data:

- (1) On December 3, 2002, FPU entered into an agreement to sell the assets of its water utility system to the City of Fernandina Beach. The transaction closed on March 27, 2003. Revenues, Gross profit and Utility plant-net do not include discontinued operations.
- (2) Prior period amounts have been reclassified to conform to current year presentation.
- (3) On July 25, 2005 a three-for-two stock split in the form of a stock dividend was issued to the shareholders of record on July 15, 2005. All common share information has been restated to reflect the stock split for all periods presented.

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation

#### RESULTS OF OPERATIONS

#### General

The effects of seasonal weather conditions, timing of rate increases, fluctuations in demand due to the cost of fuel passed on to customers, and the migration of winter residents and tourists to Florida during the winter season, have a significant impact on income.

#### Revenues and Gross Profit Summary

The FPSC allows us to bill and include in our revenue the costs of fuel, conservation, and revenue-based taxes, incurred in our natural gas and electric segments. Revenues collected for these expenses have no effect on results of operations and fluctuations could distort the relationship of revenues between periods. Gross profit is defined as gross operating revenues less fuel, conservation and revenue-based taxes that are passed directly through to customers. Because gross profit eliminates these cost recovery revenues, we believe it provides a more meaningful basis for evaluating utility revenues. The following summary compares gross profit, units sold, and average customers for the past three years. Units sold are shown in one thousand Dekatherm (MDth) for gas and

Megawatt Hour (MWH) for electric.

#### Revenues and Gross Profit

(Dollars in thousands)

,	Years End		
	<u>2007</u>	<u> 2006</u>	<u>2005</u>
Natural Gas			
Revenues	\$64,850	\$71,139	\$69,094
Cost of fuel and other pass through costs	38,251	43,909	42,815
Gross Profit	\$26,599	\$27,230	\$26,279
Units sold: (MDth)	6,042	6,230	6,224
Customers (average for the period)	51 <u>,58</u> 9	<b>51</b> , <b>211</b>	50,246
Electric			
Revenues	\$55,521	\$48,527	\$47,450
Cost of fuel and other pass through costs	41,142	34,259	33,352
Gross Profit	\$14,379	\$14,268	\$14,098
Units sold: (MWH)	810,604	849,124	814,353
Customers (average for the period)	31,074	30,635	30,244
Propane Gas			
Revenues	\$16,171	\$15,115	\$13,741
Cost of fuel	8,428	7,803	6,637
Gross Profit	\$ 7,743	\$7,312	\$7,104
Units sold: (MDth)	597	621	640
Customers (average for the period)	13,140	13,048	12,375
Consolidated			
Revenues	\$136,542	\$134,781	\$130,285
Cost of fuel and other pass through costs	87,821	85,971	82,804
Gross Profit	\$ 48,721	\$ 48,810	\$ 47,481
Customers (average for the period)	95,803	94,894	92,865

#### Natural Gas

Natural gas revenues decreased \$6.3 million, or 9% in 2007 over 2006. As the cost of natural gas continued to decline, the revenue to recover the fuel costs, which are passed through to customers, decreased by \$5.7 million. Our gross profit, which excludes expenses directly passed through to customers, decreased by \$631,000 or 2%. Although customer growth was up in 2007 compared to 2006, we experienced a 3% decrease in units sold primarily due to milder weather.

Natural gas revenues increased \$2.0 million, or 3% in 2006 over 2005 primarily due to increased revenue collected for taxes passed directly through to customers. A change in legislation regarding the calculation of Gross Receipts tax became effective January 1, 2006, and along with an increase to overall revenues, increased these taxes paid by our customers by approximately \$500,000. Franchise fee revenues also increased by approximately \$500,000 due to increased rates and area expansion.

Natural gas gross profit increased \$951,000, or 4% in 2006 over 2005. We had higher revenue and gross profit in 2006 compared to 2005 primarily due to billed revenue not exceeding the FPSC allowable earnings as much as in the prior year. In 2006, we reduced billed revenues and gross profit by our estimate of over-earnings of \$72,000 for the year. Our estimate for 2005 was recorded at \$700,000 in 2005 and we reduced that estimate in 2006 by \$50,000 to \$650,000. The combined effect of this was to increase our revenues and gross profit over the prior year by approximately \$678,000. Other factors contributing to

the increase in revenues and gross profit were 2% customer growth and storm surcharge revenues, which became effective November 2005. The revenues and gross profit increases were slightly offset by the loss of approximately \$100,000 of revenue from two customers who went off-line for several months to do maintenance work.

#### Electric

Electric revenues increased \$7.0 million or 14% in 2007 over 2006. Cost of fuel and other costs that were passed through to customers contributed to \$6.9 million of the increase as a result of the new fuel contracts effective January 1, 2007 in our Northeast division. Gross profit, which excludes the fuel and other costs passed through in revenue, was flat compared to 2006. Although the number of customers increased by 1%, there was a marginal decrease in units sold, excluding units sold to industrial customers, as a result of possible conservation measures taken by our customers due to the fuel cost increases.

Electric revenues increased \$1.1 million in 2006 over 2005. Cost of fuel and other costs that were passed through to customers contributed approximately \$900,000 of the increase. Gross profit increased \$170,000 or 1% in 2006 over 2005. The increase in gross profit was primarily due to a slight increase in customer growth and units sold.

# **Propane** Gas

Propane revenues increased \$1.1 million, or 7%. Higher fuel costs caused \$625,000 of this increase. Gross profit increased \$431,000 or 6% in 2007 compared to 2006. We experienced a 4% decrease in units sold to customers due to warmer weather; however, this was offset by increased rates and service fees.

Propane revenues increased \$1.4 million, or 10% and gross profit increased \$208,000 or 3% in 2006 compared to 2005. Revenues increased primarily due to rising fuel costs. Although customers increased by 5% in 2006, the usage per customer declined by 8% contributing to a decrease of 3% in units sold. Warmer weather was the primary reason for this decrease in usage per customer in 2006 compared to 2005. The increase in gross profit was minimal when compared to 2005 primarily due to pre-buy gains of \$383,000 realized in 2005 but not in 2006.

#### Operating Expenses

Operating expenses include operation, maintenance, depreciation, amortization and taxes other than income taxes, and exclude fuel costs, conservation and taxes based on revenues that are directly passed through to customers and recovered in revenues.

# **Operating Expenses**

(Dollars in thousands)

	Year Ei		
	<u> 2007</u>	<u>2006</u>	<u> 2005</u>
Natural gas	\$ 21,951	\$ 21,112	\$ 20,230
Electric	11,726	11,215	10,596
Propane gas	6,223	6,306	6,018
Total Operating Expenses	\$ 39,900	\$ 38,633	\$ 36,844

#### Natural Gas

Natural gas operating expenses increased \$839,000, or 4%, in 2007 as compared with 2006. Administrative expenses accounted for \$503,000 of the increase and are discussed in a separate section below. Depreciation expense increased \$291,000 due in part to construction of mains and additional meters to distribute gas to new developments in South Florida along with increasing capacity requirements for existing customers. As a result of a new management focus to offset the effects of the construction industry and housing market slowdown, we increased our efforts to provide improved customer service and upgraded our existing meter equipment resulting in an increase of related expenses of \$287,000. This increase was offset by a \$245,000 reduction in sales expense resulting from the elimination of three sales positions due to cut backs related to the slowdown in the housing market.

Natural gas operating expenses increased \$882,000, or 4%, in 2006 as compared with 2005. Outside of the normal inflationary impacts on our expenses, customer account expenses increased by \$237,000 as a result of our customer service focus initiated in 2005 based on our strategic plan. We continued the focus on this area and increased the number of employees in an effort to respond more effectively to customers. Bad debt provision increased \$49,000 over the prior year primarily due to increasing revenues, aging accounts receivable on several major accounts, and the slowing housing economy. We increased our collection efforts in the fourth quarter of 2006 and continued those efforts in 2007.

In 2006, we had additional increases of \$90,000 to sales expense resulting from initiatives to boost sales by increasing sales staff. Depreciation expense increased \$137,000 principally due to construction of mains and new meters to distribute gas to a growing number of new developments in South Florida and increasing capacity requirements for existing customers.

#### Electric

Electric operating expenses increased \$511,000, or 5%, in 2007 as compared with 2006. Administrative expenses accounted for \$437,000 of the increase and are discussed in a separate section below. Due to a quiet hurricane season this year, we were able to redirect work efforts and make some operating and safety improvements of our overall electric system, which increased operating expenses by \$136,000. As a result of a milder storm season, we experienced a decrease in weather-related maintenance of conduct, lines and poles expenses of \$184,000.

Electric operating expenses increased \$619,000, or 6%, in 2006 as compared with 2005. As a result of our efforts to inform and educate our electric customers about the expected 2007 and 2008 fuel rate increases in upcoming bills, sales expense increased by \$120,000. Customer account expenses increased \$106,000 in 2006 over the prior year mainly due to increased bad debt provisions due to higher sales and slower housing economy. Depreciation expense increased \$202,000 largely due to major construction work done in the latter part of 2005 and the beginning of 2006. This included the rebuilding of a transmission sub-station, the rebuilding of an entire distribution sub-station with two transformers and the replacement of a failed sub-distribution station transformer.

#### Propane Gas

Propane gas operating expenses decreased \$83,000, or 1%, in 2007 as compared with 2006. The major reason for the decrease was lower selling expenses as a result of a drop in demand from the slowdown of new construction in South Florida. Additionally, the Summer Glen project was converted from a propane system to natural gas in the fourth quarter of 2007 causing all related expenses to shift to our natural gas segment.

Propane gas operating expenses increased \$288,000, or 5%, in 2006 as compared with 2005. Depreciation expense increased \$99,000 for the addition of plant assets including a propane gas delivery system to increase the efficiency of our deliveries and improve our overall customer satisfaction. Aging accounts receivable, slowing housing economy and increasing revenues contributed to an increase in our bad debt expense over 2005.

# Administrative Expenses

Administrative expenses increased \$1,005,000, or 11%, in 2007 over 2006. Several unusual claims resulting in settlements were the primary reasons for the \$796,000 increase to our liability expenses. These claims were for several general liability suits related to auto, employment and liability issues. In addition, our payroll expenses increased \$163,000 as a result of annual pay raises.

Administrative expenses increased \$487,000, or 6%, in 2006 over 2005. These expenses generally were related to all of our operating segments. To continue to adequately support our internal and external customers, we increased staffing in our administrative areas. Payroll increases of \$322,000 related to an increased number of employees, annual pay raises and normal inflationary impacts. In 2006, we discontinued eligibility to our defined benefit pension plan for new employees and replaced the defined benefit pension plan with a 401K-match plan for new employees. This change will take time to reduce pension expense; we had an increase of \$203,000 in our pension expenses in 2006. Medical costs increased \$120,000 over 2005.

# **Total Other Income and Deductions**

Other income and deductions include revenues and expenses from sales, installation, and service of merchandise; gains and losses on disposal of property; interest expense; and miscellaneous income and expenses. Merchandise sales and installation and interest expenses are the largest components of this section and are discussed below.

#### Merchandise and Services Revenue and Expenses

Merchandise and services revenue and expense decreased by \$1,145,000 and \$1,270,000, respectively, although our overall profit increased \$125,000. A lower number of product installations actually improved our profit margin on the installation side of our business. We had less customer owned tank installations and we discontinued generator sales, both are historically less profitable. We continue to face a slowdown in the construction industry and housing market to an even greater degree in 2007, and this along with a quiet hurricane season, dramatically reduced the demand for new merchandise. Management does not anticipate the housing market will rebound in 2008, and expects reduced sales levels to continue.

Although merchandise and services revenue decreased by approximately \$268,000 in 2006, the overall profitability in this area increased by \$325,000 compared to 2005. This was primarily a result of significant strategic changes made by management. These changes included revising the product markup structure, increasing installation fees and increasing employee training. We experienced a revenue decrease due to lower demand for merchandise as a result of a quiet hurricane season and the slowdown of new construction projects in our areas due to the downturn in the housing market.

# Interest Expense

Interest expense consists of interest on bonds, short-term borrowings, over earnings and customer deposits. In 2007, interest expense increased \$262,000, including \$76,000 interest on our 2005 over-earnings that was approved by the Commission for the natural gas segment and interest on our increased credit line for additional funding of over \$3 million to purchase the new site to relocate our South Florida operations facility.

#### Other

Other non-operating income increased \$84,000 compared to the prior year primarily due to income generated from a sale of land at Rainbow Lakes.

#### Income Taxes

Income tax expense decreased in 2007 by \$541,000 over 2006 due to lower taxable income.

# **Liquidity and Capital Resources**

# Summary of Primary Sources and Uses of Cash

(Dollars in thousands)

	Year En	Year Ended December 31,			
	<u> 2007</u>	<u> 2006</u>	<u>2005</u>		
Sources of Cash:					
Operating activities, including working capital changes	\$14,526	\$20,090	\$10,213		
Net proceeds on short-term debt	7,656	-	3,733		
Other sources of cash	923	1,179	1,214		
Uses of Cash:					
Construction expenditures	16,740	13,116	12,441		
Dividends paid	2,681	2,551	2,448		
Net payment on short-term debt	-	6,092	-		
Other uses of cash	290	121	75		
Net source (use) of cash	\$ 3,394	\$ (611)	\$ 196		

#### Cash Flows

#### Operating Activities

Net cash flow provided by operating activities decreased in 2007 by approximately \$5.6 million compared to 2006. We had a \$6.4 million decrease related to refunding the prior over-recovery of fuel and other pass through costs.

Net cash flow provided by operating activities increased in 2006 by approximately \$10 million compared to 2005. Fuel and other pass through costs accounted for \$6.5 million of the increase. This increase resulted from the collection of the prior year's under-recoveries of \$3.4 million and over-recoveries of \$3.1 million in 2006. Amounts over-recovered are refunded to customers in subsequent calendar years. Lower fuel costs during the latter part of the year in our natural gas segment contributed to a decrease in receivables and increase in cash of \$3 million. The lower fuel costs and timing of payments to our major fuel suppliers resulted in a decrease to operating cash of \$1 million. Income taxes paid increased by approximately \$600,000 primarily due to the tax effect of the collection of prior year's fuel under-recoveries.

#### Investing Activities

Capital expenditures increased in 2007 compared to 2006 by approximately \$3.6 million. The major component of the increase was the purchase of land for approximately \$3.5 million for the future site of our South Florida operations facility.

Capital expenditures increased in 2006 compared to 2005 by approximately \$700,000. The increase in 2006 included expenditures for transportation equipment in our electric segment for approximately \$400,000, vehicles in our natural gas segment above 2005 levels of approximately \$600,000, and various other typical capital expenditures. Offsetting total 2006 increases was a \$663,000 transformer replacement in 2005.

# Financing Activities

Short-term borrowings increased by approximately \$7.7 million in 2007. The main reasons for the increase were the purchase of land for our South Florida operations center and the repayment of over-recoveries of fuel costs from prior periods.

Short-term borrowings decreased by \$6 million in 2006. Over-recovery of fuel costs provided a large source of cash during 2006 as well as the recovery of the prior year's under-recovery of fuel costs in 2006, reducing the need for short-term borrowings.

# Capital Resources

We have a \$12 million line of credit with Bank of America, which expires on July 1, 2008. Upon 30 days notice we can increase the line of credit to a maximum of \$20 million. The line of credit contains affirmative and negative covenants that, if violated, would give the bank the right to accelerate the due date of the loan to be immediately payable. The covenants include certain financial ratios. All ratios are currently met and management believes we are in full compliance with all covenants and anticipates continued compliance. In March 2008 we amended the 2007 line of credit to increase the maximum credit line to \$26 million and to extend the expiration of the line to 2010. See below, "Outlook and Subsequent Events".

We reserve \$1 million of the line of credit to cover expenses for any major storm repairs in our electric segment and an additional \$250,000 for a letter of credit insuring propane gas facilities. As of December 31, 2007, the amount borrowed on the line of credit was \$11.1 million. The line of credit, long-term debt and preferred stock as of December 31, 2007 comprised 56% of total debt and equity capitalization.

Historically we have periodically paid off short-term borrowings under lines of credit using the net proceeds from the sale of long-term debt or equity securities. We continue to review our financing options including increasing our short-term line of credit, issuing equity, or issuing debt. The choice of financing will be dependent on prevailing market conditions, the impact to our financial covenants and the effect on income. The timing of additional funding will be dependent on projected environmental expenditures, building of the South Florida operations facility, pension contributions, and other capital expenditures.

Our 1942 Indenture of Mortgage and Deed of Trust, which is a mortgage on all real and personal property, permits the issuance of additional bonds based upon a calculation of unencumbered net real and personal property. At December 31, 2007, such calculation would permit the issuance of approximately \$45.9 million of additional bonds.

On October 25, 2007 we received approval from the FPSC to issue and sell or exchange an additional amount of \$45 million in any combination of long-term debt, short-term notes and equity securities and/or to assume liabilities or obligations as guarantor, endorser or surety during calendar year 2008. In the event we choose not to proceed in 2008 with such a financing, we may seek approval from the FPSC in 2008 for any possible financing in 2009.

We have \$3.4 million in invested funds for payment of future environmental costs. We

expect to use some or all of these funds in 2008.

There is approximately \$6.1 million in receivables from the 2003 sale of our water assets, of which an estimated installment of \$300,000 is anticipated to be received in 2009. The remaining balance of \$5.8 million will be collected in 2010. The present value of this receivable is \$5.9 million.

# Capital Requirements

Portions of our business are seasonal and dependent upon weather conditions in Florida. This factor affects the sale of electricity and gas and impacts the cash provided by operations. Construction costs also impact cash requirements throughout the year. Cash needs for operations and construction are met partially through short-term borrowings from our line of credit.

Capital expenditures are expected to be lower in 2008 compared to 2007 by approximately \$1.5 million because the anticipated \$2.0 million for the construction of the building for the new South Florida operations facility in 2008 is lower than the \$3.5 million related to the purchase of land for the new South Florida operations facility that occurred in 2007.

Cash requirements will increase significantly in the future due to environmental cleanup costs, sinking fund payments on long-term debt and pension contributions. Environmental cleanup is forecast to require payments of approximately \$1.4 million in 2008, with remaining payments, which could total approximately \$13.7 million, beginning in 2009. Annual long-term debt sinking fund payments of approximately \$1.4 million will begin in 2008 and will continue for eleven years. Based on current projections, we will make a voluntary contribution in our defined benefit pension plan of \$250,000 in 2008 for the preceding year and will continue for future years to make contributions as required by the Pension Protection Act funding rules.

Based on our current expectations for 2008 cash needs, including the construction of our South Florida operations facility, we may rely on the increased line of credit or may choose to consider equity or debt financing. The need and timing will depend upon operational requirements, the timing of environmental expenditures, pension contributions and construction expenditures. In addition, if we experience significant environmental expenditures in the next two or three years it is possible we may need to raise additional funds after 2008. We continue to assess the feasibility of refinancing our mortgage bonds. If refinancing is deemed cost effective, we may re-issue a bond for additional principal. Many of our bonds contain prepayment penalties which effectively make refinancing impractical. There can be no assurance, however, that equity or debt transaction financing will be available on favorable terms or at all when we make the decision to proceed with a financing transaction.

#### Outlook and Subsequent Events

#### Electric Power Supply Contracts

In our Northeast division, we entered into a new long-term supply agreement that began January 1, 2007 and will expire December 31, 2017. We executed a contract for the provider of electricity in our Northwest division in December 2006 and the contract was approved by the FPSC in July 2007. This contract will be for the purchase of electricity beginning January 1, 2008 and will expire December 31, 2017.

The new supply contracts have resulted in variable rates closer to market, which may cause our customers' bills to double during 2008 over past fixed prices. We are unable to precisely estimate what impact the higher rates could have on electric consumption but

we expect there could be as much as a 10% reduction in sales.

# Over-earnings and Storm Reserve-Natural Gas Segment

On August 14, 2007 the Commission finalized the disposition of 2005 over-earnings for the natural gas segment of \$666,000, plus interest of \$76,000.

2005 Natural Gas Over (Dollars in t	-	mma	iry				
	December 31, 2007						
	Before Application of PSC Order		2007 Adjustment		Applica	ter ation of Order	
Current Assets:							
Other regulatory assets-storm reserve current	\$	116	\$	(116)	\$	0	
Assets:							
Other regulatory assets-storm reserve		13		(13)		0	
Capitalization and Liabilities:							
Over-earnings liability		768		(742)		26	
Regulatory liability -storm reserve	1	,774		613		2,387	
Revenues:							
Natural Gas Revenue	64	,866		(16)		64,850	
Other Income and (Deductions):							
Interest expense on customer deposits and other	(	(659)		(76)		(735)	

The Commission ordered the 2005 over-earnings to be applied against the regulatory asset - storm reserve in our natural gas operations and the storm surcharge collected from customers. The remaining over-earnings was used to fund a storm reserve for future storm costs. The storm reserve for our natural gas division as of December 31, 2007 is approximately \$613,000.

We recorded estimated 2006 over-earnings for the natural gas segment of \$25,000. Interest accrued on this estimated over-earnings as of December 31, 2007 is \$1,300. This liability is included in the over-earnings liability on our balance sheet. The calculations supporting these liabilities are complex and involve a variety of projections and estimates before the ultimate settlement of such obligations. Estimates may be revised as expectations change and factors become known and determinable.

Our 2006 estimates of our over-earnings liabilities could change upon the FPSC finalization of our earnings expected during 2008. The FPSC determines the disposition of over-earnings with alternatives that include refunds to customers, funding storm or environmental reserves, or reducing any depreciation reserve deficiency.

# Storm Preparedness Expenses

Regulators continue to focus on hurricane preparedness and storm recovery issues for utility companies. Newly mandated storm preparedness initiatives could impact our operating expenses and capital expenditures in 2008. The current forecast is not expected to exceed additional annual expenditures of approximately \$590,000. It is possible that additional regulation and rules will be mandated regarding storm related expenditures over the next several years. We requested that the FPSC allow us to recover the cost of the newly mandated storm preparedness initiatives and to defer these storm-related expenditures until we receive recovery through a rate increase. The recovery of these costs and revisions, if any, of our storm preparedness initiatives will be considered in our upcoming electric rate proceeding in the first quarter of 2008.

#### Land Purchase

We purchased land for \$3.5 million in July 2007 for a new South Florida operations facility. We are in the process of preparing plans for a building on this property and expect to begin construction in 2008.

# Summer Glen Conversion

In September we successfully completed the conversion of 491 homes from propane to natural gas within a large gated community in our Central Florida Division. The conversion will allow customers to take advantage of lower natural gas rates and provide the Company with greater customer retention. The community is still in the process of building new homes and when completed will result in 1,000 residential natural gas accounts.

# Medical Insurance

We continue to experience increases in our medical insurance costs. Based on negotiations, management expects an increase of approximately 13% or \$300,000 in 2008 over 2007.

#### Electric Base Rate Proceeding

We filed a request with the FPSC in the third quarter of 2007 for a base rate increase in our electric segment. This request includes recovery of increased expenses and capital expenditures since our last rate proceeding in 2004, as well as additional storm-preparedness expenditures as discussed above. Finalization of this request and approval, if any, of an electric base rate increase would not occur until the second quarter of 2008.

Interim rate relief for partial recovery of the increased expenditures was approved by the Commission on October 23, 2007. Interim rates which should produce additional annual revenues of approximately \$800,000 went into effect for meter readings on and after November 22, 2007. The permanent rates may differ from the interim rates, and the interim rates are collected subject to refund with interest.

If the Commission approves partial recovery instead of full recovery of the requested rate increase including recovery of increased expenses, return on capital expenditures or our requested cost of common equity, the impact to our 2008 and future net operating income in our electric segments could be lower than anticipated.

#### **Electric Depreciation Study**

On January 29, 2008, the Commission approved new electric depreciation rates effective January 1, 2008 that are expected to increase depreciation expense by approximately \$300,000 in 2008. Management expects the Commission will approve recovery of this increased depreciation expense in our 2008 electric rate proceeding.

# Regulatory Asset/Liability - Retirement Plans

The Company filed a petition with the Florida Public Service Commission in 2008 for approval to defer a portion of our costs associated with FASB 158 in a regulatory asset or liability that would have otherwise been recorded in equity. In February 2008, the FPSC approved deferral of these costs associated with our regulated pension and retiree's medical plan.

# **Contractual Obligations**

#### **Table of Contractual Obligations**

(Dollars in thousands)

	Less than	3 to 5	More than	
Total	1 year 1	to 3 years	years	5 years
\$52,490	\$1,409	\$2,818	\$2,818	\$45,445
59,955	3,880	7,349	6,800	41,926
268	268	-	-	-
64,791	41,865	12,548	5,255	5,123
282,800	26,800	53,600	53,600	148,800
4,220	1,771	2,356	29	64
\$464,524	\$75,993	\$78,671	\$68,502	\$241,358
	\$52,490 59,955 268 64,791 282,800 4,220	Total         1 year         1           \$52,490         \$1,409           59,955         3,880           268         268           64,791         41,865           282,800         26,800           4,220         1,771	Total         1 year         1 to 3 years           \$52,490         \$1,409         \$2,818           59,955         3,880         7,349           268         268         -           64,791         41,865         12,548           282,800         26,800         53,600           4,220         1,771         2,356	Total         1 year         1 to 3 years         years           \$52,490         \$1,409         \$2,818         \$2,818           59,955         3,880         7,349         6,800           268         268         -         -           64,791         41,865         12,548         5,255           282,800         26,800         53,600         53,600           4,220         1,771         2,356         29

# Long-term Debt Obligations

The Long-term debt obligations are principal amounts.

# Long-term Debt Interest

The Long-term debt interest represents the interest obligation on our Mortgage Bonds.

# FIN 48 Obligations

We performed an assessment of our uncertain tax positions as of December 31, 2007, and recognized a FIN 48 liability for various tax positions relating solely to the timing of various tax deductions. These tax positions relate to the 2004 through 2007 tax years.

#### Natural Gas and Propane Gas Purchase Obligations

Our Natural Gas Purchase Obligations consist of those contracts necessary to arrange for the purchase of natural gas to meet our demand requirements as well as those contacts necessary to arrange for the interstate and intrastate transport to our gate stations. In addition, our Propane Gas Purchase Obligations consist of those contracts necessary to arrange for the purchase and delivery of propane gas to our storage facilities to meet demand requirements.

#### Electric Purchase Obligations

During 2006 we completed negotiations and executed final contracts for the supply of electricity in our Northeast division beginning January 1, 2007 and our Northwest division beginning in January 1, 2008. The new contracts, effective in 2007 and 2008, significantly increased our contractual obligations over prior years due to a minimum purchase provision.

#### Purchase Obligations

A purchase order is considered an obligation if it is associated with a contract or is authorizing a specific purchase of material. The Other Purchase Obligation amount presented above represents the amount of open purchase orders.

# Pension, Medical Postretirement and Other Obligations

Our pension plan continues to meet all funding requirements under ERISA regulations; however, under current actuarial assumptions contributions may be required as early as 2009. Current projections indicate that we will make a voluntary contribution of \$250,000 in 2008 for our 2007 pension plan year and will continue in future years to make contributions as required by the Pension Protection Act funding rules. These payments are not included in the Contractual Obligations table.

Environmental cleanup is anticipated to require approximately \$1.4 million in 2008, the remainder to be paid in following years. These payments are not included in the Contractual Obligations table.

We have medical postretirement payments relating to retiree medical insurance. These payments are not included in the Contractual Obligations table. Estimated future payments are described in Note 12 in the Notes to Consolidated Financial Statements.

#### Dividends

We have historically paid dividends. It is our intention to continue to pay quarterly dividends for the foreseeable future. Our dividend policy is reviewed on an ongoing basis by our Board of Directors and is dependent upon our future earnings, cash flow, financial condition, capital requirements and other factors.

# Line of Credit

In March 2008, we amended our line of credit with Bank of America to allow us, upon 30 days notice, to increase our maximum credit line to \$26 million from \$20 million. The new agreement expires July 1, 2010. The amendment also reduces the interest rate paid on borrowings by 0.10% or 10 basis points. The new interest rate terms, if effective for 2007, would have reduced our overall average interest rate for 2007 to approximately 5.7% from 5.8% as of December 31, 2007.

# Other

#### Impact of Recent Accounting Standards

# Financial Accounting Standard No. 157

In September 2006, the FASB issued Statement No. 157, "Fair Value Measurements". This Statement clarifies fair value as the market value received to sell an asset or paid to transfer a liability, that is, the exit value, and applies to any assets or liabilities that require recurring determination of fair value. The measurement includes any applicable risk factors and does not include any adjustment for volume. On February 12, 2008, the FASB issued proposed FASB Staff Position No. FAS No. 157-2, "Effective Date of FASB Statement No. 157" which defers the effective date for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (that is, at least annually) to fiscal years beginning after November 15, 2008. The Company expects to adopt SFAS No. 157 effective January 1, 2009. The Company is still evaluating the impact adoption of this Statement will have on our financial condition or results of operation.

# Financial Accounting Standard No. 159

In February 2007, the FASB issued Statement of Financial Accounting Standard (SFAS) No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities". This Statement permits measurement at fair value of certain firm commitments, nonfinancial insurance contracts and warranties, host financial instruments and recognized financial assets and liabilities, excluding consolidating investments in subsidiaries, consolidating

variable interest entities, various forms of deferred compensation agreements, leases, depository institution deposit liabilities and financial instruments included in shareholders' equity. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company does not expect to adopt SFAS No. 159.

# Financial Accounting Standard No. 160

In December 2007, the FASB issued Statement No. 160, "Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51". This standard requires noncontrolling ownership interests be disclosed separately in equity, separate disclosure of income contributable to each party, changes in controlling interests be reported consistently, and deconsolidation be measured at fair value. As the company does not currently have any noncontrolling interests this standard will not have an impact on our financial condition or results of operations until the Company acquires a noncontrolling interest.

# Financial Accounting Standard No. 141R

In December 2007, the FASB issued a revision to Statement No. 141, "Business Combinations". This statement is effective prospectively for business combinations occurring on or after January 1, 2009 for our company. This revision broadens the scope of a business combination to include transactions in which no consideration has been exchanged, sets the acquisition date as the date control is obtained, replaces the cost allocation method with fair value method to assign values to assets and liabilities assumed, requires restructuring costs to be recorded separate of the business combination, and does not permit deferral of contractual contingencies at acquisition date. As this revision is adopted prospectively and all qualifying future business combinations would be evaluated under the new provisions, the effects on our results of operations will depend on the nature and size of any future acquisitions.

#### Critical Accounting Policies and Estimates

#### Regulatory Accounting

We prepare our financial statements in accordance with the provisions of SFAS No. 71 "Accounting for the Effects of Certain Types of Regulation" and it is our most critical accounting policy. In general, SFAS No. 71 recognizes that accounting for rate-regulated enterprises should reflect the relationship of costs and revenues introduced by rate regulation. As a result, a regulated utility may defer recognition of a cost (a regulatory asset) or recognize an obligation (a regulatory liability) if it is probable that, through the rate making process, there will be a corresponding increase or decrease in revenues or expenses. SFAS No. 71 does not apply to our unregulated propane gas operations.

Criteria that give rise to the discontinuance of SFAS 71 include increasing competition that restricts our ability to establish prices to recover specific costs, and a significant change in the manner in which rates are set by regulators from cost-based regulation to another form of regulation. We periodically review these criteria to ensure that the continuing application of SFAS 71 is appropriate. Based on a current evaluation of the various factors and conditions that are expected to impact future cost recovery, we believe that our regulatory assets are probable of recovery.

# Use of Estimates

We are required to use estimates in preparing our financial statements so they will be in compliance with accounting principles generally accepted in the United States of America. Actual results could differ from these estimates. We believe that the accruals for potential liabilities are adequate. The estimates in our financial statements included the accrual for pensions, environmental liabilities, over-earnings liability, unbilled revenues, allowances for doubtful accounts, uninsured liability claims and the regulatory deferred income tax and deferred income tax liabilities.

- Pension and post retirement benefits-An actuary calculates the estimated pension liability in accordance with FASB 87, FASB 88 as amended by FASB 132 and FASB 158.
- Environmental liabilities-These liabilities are subject to certain unknown
  future events. The Company reviews the environmental issues regularly
  with the geologists performing the feasibility studies and their legal
  counsel specializing in manufactured gas plant issues and negotiates with
  the environmental regulators and the other participating parties to
  determine the adequacy of the estimated liability for environmental
  reserves.
- Over-earnings liability-This liability is subject to regulatory review and possible disallowance of some expenses in determining the amount of overearnings.
- Unbilled revenues-Unbilled revenue is estimated with certain assumptions including unaccounted for units and the use of current month sales to estimate unbilled sales.
- Allowances for doubtful accounts- This liability is estimated based on historical information and trended current economic conditions, certain assumptions, and is subject to unknown future events. Actual results could differ from our estimates.
- Uninsured liability claims-We are self-insured for the first \$250,000 of each general and auto liability claim and accrue for estimated losses occurring from both asserted and unasserted claims. The estimate for unasserted claims arising from unreported incidents is based on an analysis of historical claims data and judgment.
- Regulatory deferred income tax and deferred income tax liabilities-These liabilities are estimated based on historical data and are subject to finalization of our income tax return. Actual results could differ from our estimates.

#### Revenue Recognition

We bill utility customers on a monthly cycle basis; however, the billing cycle periods for most customers do not coincide with the accounting periods used for financial reporting. We accrue estimated revenue for gas and electric customers for consumption used but not yet billed for in an accounting period. Determination of unbilled revenue relies on the use of estimates and historical data. We believe that the estimates for unbilled revenue materially reflect the unbilled gross profit for our customers for units used but not yet billed in the current period.

The FPSC approves rates that are intended to permit a specified rate of return on investment and limits the maximum amount of earnings of regulated operations. Any earnings in excess of this maximum amount are accrued for as an over-earnings liability and revenues are reduced for this same amount. The calculations supporting these liabilities are complex and involve a variety of projections and estimates before the

ultimate settlement of such obligations. The FPSC determines the disposition of any overearnings with alternatives that include refunding to customers, funding storm damage or environmental reserves or reducing any depreciation reserve deficiency.

# Effects of Inflation

Our tariffs for natural gas and electric operations provide for fuel clauses that adjust annually for changes in the cost of fuel. Increases in other utility costs and expenses not offset by increases in revenues or reductions in other expenses could have an adverse effect on earnings due to the time lag associated with obtaining regulatory approval to recover such increased costs and expenses, the uncertainty of whether regulatory commissions will allow full recovery of such increased costs and expenses and any effect on unregulated propane gas operations.

#### **Environmental Matters**

We currently use or have used in the past, several contamination sites that are currently involved in pending or threatened environmental litigation as discussed in Note 10-"Contingencies" in the Notes to Consolidated Financial Statements. We intend to vigorously defend our rights in this litigation. We have insurance and rate relief to cover any expected losses or expenses. We believe that the aggregate of all future contamination assessment and remedial costs, legal fees and other related expenses would not exceed the insurance proceeds received and any rate relief granted. The final 2004 natural gas rate relief granted by the FPSC provided future recovery of \$8.9 million for environmental liabilities. The remaining balance to be recovered from customers through future recovery is included on the balance sheet as "Other regulatory assets-environmental".

# Forward-Looking Statements (Cautionary Statement)

This report contains forward-looking statements including those relating to the following expectations:

- Based on our current expectations for cash needs, including cash needs relating to construction of the South Florida operations facility, we may choose to consider an equity or debt financing.
- Our anticipation of continued compliance in the foreseeable future with our LOC covenants.
- Our expectation that cash requirements will increase significantly in the future due to environmental clean-up costs, sinking fund payment on long-term debt and pension contributions.
- Storm hardening related expenditures may be necessary in 2008 and the total cost may be significant. We may receive recovery for these expenditures.
- Our 2006 over-earnings liability in natural gas will materialize as estimated.
- We expect higher fuel costs in our electric divisions could have an impact on electric consumption.
- The Summer Glen customer growth will occur as expected.
- Finalization and approval of an electric base rate increase is expected in the second quarter of 2008.
- Medical expenses are expected to increase in 2008.
- Management does not anticipate the housing market will rebound in 2008.

These statements involve certain risks and uncertainties. Actual results may differ materially from what is expressed in such forward-looking statements. Important factors that could cause actual results to differ materially from those expressed by the forward-looking statements include, but are not limited to, those set forth above in "Risk Factors".

# Item 7A. Quantitative and Qualitative Disclosures about Market Risk

All financial instruments held by us were entered into for purposes other than for trading. We have market risk exposure only from the potential loss in fair value resulting from changes in interest rates. We have no material exposure relating to commodity prices because under our regulatory jurisdictions, we are fully compensated for the actual costs of commodities (natural gas and electricity) used in our operations. Any commodity price increases for propane gas are normally passed through monthly to propane gas customers as the fuel charge portion of their rate.

None of our gas or electric contracts are accounted for using the fair value method of accounting. While some of our contracts meet the definition of a derivative, we have designated these contracts as "normal purchases and sales" under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities".

We have decided not to implement a hedging plan combining purchasing caps and swaps. We had tentatively decided that on a rolling four-quarter basis, we would purchase a "cap" on approximately one-third of our forecast propane volume purchases and pre-buy or hedge with a swap one-third of our forecast anticipated propane purchases. Instead, we decided to use a combination of pre-purchasing propane gas and purchasing at fluctuating market prices. As of December 31, 2007, we had not entered into any hedging activities, and we do not anticipate entering into hedging activities in 2008.

We have no exposure to equity risk, as we do not hold any material equity instruments. Our exposure to interest rate risk is limited to investments held for environmental costs, the long-term notes receivable from the sale of our water division and short-term borrowings on the line of credit. The investments held for environmental costs are short-term fixed income debt securities whose carrying amounts are not materially different than fair value. The short-term borrowings were approximately \$11.1 million at the end of December 2007. We do not believe we have material market risk exposure related to these instruments. The indentures governing our two first mortgage bond series outstanding contain "make-whole" provisions (pre-payment penalties that charge for lost interest), which render refinancing impracticable until sometime after 2010.

Our non-interest bearing long-term receivable from the sale of the water operations was discounted at 4.34%. A hypothetical 0.5% (50 basis points) increase in the interest rate used would change the current fair value from \$5.9 million to \$5.8 million.

In 2007, a hypothetical 0.5% (50 basis points) decrease in the long-term interest rate on \$52.5 million debt excluding unamortized debt discount would change the fair value from \$60 million to \$63 million.

Changes in short-term interest rates could have an effect on income depending on the balance borrowed on the variable rate line of credit. We had short-term debt of \$11.1 million on December 31, 2007 and \$3.5 million on December 31, 2006. A hypothetical 1% increase in interest rates would have resulted in a decrease in annual earnings for 2007 by \$110,000 and for 2006 by \$35,000, based on year-end borrowings.

Item 8. Financial Statements and Supplementary Data

# CONSOLIDATED STATEMENTS OF INCOME

(Dollars in thousands, except per share data)

	Years E	<u>31</u>	
Revenues	 2007	2006	2005
Natural gas	\$ 64,850 \$	71,139 \$	69,094
Electric	55,521	48,527	47,450
Propane gas	 16,171	15,115	13,741
Total revenues	136,542	134,781	130,285
Cost of Fuel and Other Pass Through Costs	 87,821	85,971	82,804
Gross Profit	48,721	48,810	47,481
Operating Expenses	 		_
Operation	25,178	24,422	23,143
Maintenance	3,402	3,484	3,566
Depreciation and amortization	8,286	7,742	7,266
Taxes other than income taxes	 3,034	2,985	2,869
Total operating expenses	 39,900	38,633	36,844
Operating Income	 8,821	10,177	10,637
Other Income and (Deductions)			
Merchandise and service revenue	3,177	4,322	4,590
Merchandise and service expenses	(2,801)	(4,071)	(4,664)
Other income	690	620	569
Other deductions	(19)	(33)	(29)
Interest expense on long-term debt	(3,948)	(3,949)	(3,949)
Interest expense on short-term borrowings	(187)	(108)	(79)
Interest expense on customer deposits and other	(735)	(551)	(540)
Total other deductions – net	 (3,823)	(3,770)	(4,102)
Earnings Before Income Taxes	 4,998	6,407	6,535
Income Taxes	(1,697)	(2,238)	(2,287)
Net Income	3,301	4,169	4,248
Preferred Stock Dividends	 29	29	29
Earnings for Common Stock	\$ 3,272 \$	4,140 \$	4,219
Earnings Per Common Share (basic and diluted)	\$ .54 \$	.69 \$	.71
Dividends Declared Per Common Share	\$ .45 \$	.43 \$	.41
Average Shares Outstanding	 6,039,767	5,993,589	5,952,684

See Notes to Consolidated Financial Statements

# CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

<u>(</u>		Decemb	oer 31,	
ASSETS		2007		2006
Utility Plant	***************************************			
Natural gas	\$	104,770	\$	95,393
Electric		76,520		72,776
Propane gas		17,141		17,153
Common		3,953		3,646
Total		202,384		188,968
Less accumulated depreciation		64,012		59,757
Net utility plant		138,372		129,211
Current Assets				
Cash		3,478		84
Accounts receivable		12,269		12,199
Notes receivable		298		298
Allowance for uncollectible accounts		(326)		(429)
Unbilled receivables		1,879		1,957
Inventories (at average or unit cost)		4,251		4,120
Prepaid expenses		861		963
Under-recovery of fuel costs		-		862
Deferred charges – current		125		238
Other regulatory assets – storm reserve current		-		228
Other regulatory assets- environmental, current		456		456
Investments held for environmental costs - current		3,444		3,364
Deferred income taxes - current		949		418
Total current assets		27,684		24,758
Other Assets				
Other regulatory assets – storm reserve		-		55
Other regulatory assets – environmental		7,197		7,815
Other regulatory assets – retirement plans		-		587
Long-term receivables and other investments		5,622		5,740
Deferred charges		6,634		6,258
Goodwill		2,405		2,405
Intangible assets (net)		4,430		4,405
Total other assets		26,288		27,265
Total	\$	192,344	\$	181,234

See Notes to Consolidated Financial Statements

# CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

	•	Decem	ber 3	1,
CAPITALIZATION AND LIABILITIES	_	2007		2006
Capitalization	_			
Common shareholders' equity	\$	48,946	\$	47,572
Preferred stock		600		600
Long-term debt	_	49,363		50,702
Total capitalization	_	98,909	_	98,874
Current Liabilities				
Line of credit		11,122		3,466
Accounts payable		9,901		10,279
Long term debt - current		1,409		-
Insurance accrued		218		181
Interest accrued		1,163		789
Other accruals and payables		2,729		2,410
Environmental liability - current		1,379		613
Taxes accrued		2,168		1,180
Over-earnings liability		26		722
Over-recovery of fuel costs		2,761		3,656
Over-recovery of conservation		446		355
Customer deposits		10,547		9,608
Total current liabilities	-	43,869		33,259
Other Liabilities				
Deferred income taxes		16,630		17,101
Unamortized investment tax credits		266		335
Environmental liability		12,250		13,140
Regulatory liability – cost of removal		9,359		8,800
Regulatory tax liabilities		796		876
Regulatory liability – retirement plan		564		-
Long-term medical and pension reserve		4,817		4,580
Customer advances for construction		2,497		2,633
Regulatory liability – storm reserve		2,387		1,636
Total other liabilities		49,566		49,101
Total	\$_	192,344	\$_	181,234

See Notes to Consolidated Financial Statements

# CONSOLIDATED STATEMENTS OF CAPITALIZATION

(Dollars in thousands)

(Donars in thousands)				
		Decen	1,	
		2007	_	2006
Common Shareholders' Equity				
Common stock, \$1.50 par value, authorized 10,000,000 shares;				
issued 6,182,983 shares in 2007; issued 6,166,648 shares in				
2006	\$	9,275	\$	9,250
Paid-in capital		6,076		6,054
Retained earnings		35,797		35,213
Accumulated other comprehensive income/(loss), retirement				(400)
plan adjustment, net of income tax benefit		88		(103)
Treasury stock - at cost (129,223 shares in 2007, 160,349		(9.900)		/9 Q 49\
shares in 2006)		(2,290)		(2,842)
Total common shareholders' equity		48,946	_	47,572
Preferred Stock				
4 %% Series A, \$100 par value, redemption price \$106,		200		200
authorized and outstanding 6,000 shares		600		600
4 %% Series B Cumulative Preferred, \$100 par value,				
redemption price \$101, authorized 5,000 and none issued		-		-
\$1.12 Convertible Preference, \$20 par value, redemption price				
\$22, authorized 32,500 and none issued		_	_	-
Total preferred stock	_	600		600
Long-Term Debt				
First mortgage bonds series				
9.57 % due 2018		9,091		10,000
10.03 % due 2018		5,000		5,500
9.08 % due 2022		8,000		8,000
4.90 % due 2031		14,000		14,000
6.85 % due 2031		14,990		15,000
Unamortized debt discount		(1,718)		(1,798)
Total long-term debt		49,363		50,702
Total Capitalization	\$ <u></u>	98,909	\$ <u></u>	98,874
See Notes to Consolidated Financial Statements				<del></del>

# CONSOLIDATED STATEMENTS OF COMMON SHAREHOLDERS' EQUITY

(Dollars in thousands)

Con	mon	Stock

	Shares Issued	Aggregate Par Value	Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive (Loss)	Treasury Shares Cost	Treasury Shares	Common Shareholders' Equity
Balances as of December 31, 2004	6,130,097	\$9,195	\$5,806	\$31,849	 \$ -	\$(3,637)	205,241	\$43,213
	0,100,001	ψυ, 1υυ	φυ,υυυ	φυ1,049	φ -	φ(ο,υστ)	200,241	φ40,210
Net income	-	-	-	4,248	-	-	-	4,248
Dividends	-	-	-	(2,472)	-	-	-	(2,472)
Stock plans	22,579	34	192			288	(16,247)	514
Balances as of December 31, 2005	6,152,676	9,229	5,998	33,625	-	(3,349)	188,994	45,503
Net income Accumulated other comprehensive loss, retirement plans adjustment,		-	-	4,169	-	-	-	4,169
net of tax	_		_	_	(103)	_	_	(103)
Dividends	-	-	_	(2,581)	-	-	_	(2,581)
Stock plans	13,972	21	56	-		507	(28,645)	
Balances as of December 31, 2006	6,166,648	9,250	6,054	35,213	(103)	(2,842)	160,349	47,572
Net income Accumulated other comprehensive income, retirement		-	-	3,301	-	-	-	3,301
plans adjustment,								
net of tax Dividends	•	-	-	· (0.515)	191	-	-	191
	- 16,335	25	22	(2,717)	-	-	- /91 100\	(2,717)
Stock plans <b>Balances as of</b>	10,333		42		-	552	(31,126)	599
December 31,	6,182,983	\$9,275	\$6,076	\$35,797	\$88	\$(2,290)	129,223	\$48,946

See Notes to Consolidated Financial Statements

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

<b>(</b>	,	Yea	Years Ended December 31,				
	•	2007		2006		2005	
Cash Flows from Operating Activities:							
Net income	\$	3,301	\$	4,169	\$	4,248	
Adjustments to reconcile net income to net cash from							
operating activities:							
Depreciation and amortization		8,286		7,742		7,266	
Deferred income taxes		(1,198)		(2,003)		(153)	
Bad debt expense		448		623		359	
Investment tax credits		(69)		(75)		(81)	
Other		886		805		751	
Interest income from sale of non-utility property		(253)		(252)		(192)	
Compensation expense from the issuance of stock		47		88		58	
Effects of changes in:							
Receivables		(620)		3,115		(4,513)	
Unbilled receivables		78		(39)		367	
Inventories and prepayments		68		711		(495)	
Accounts payable and accruals		4,826		(976)		5,560	
Over (under) recovery of fuel and other pass through costs		58		6,500		(3,171)	
Area expansion program deferred costs		(313)		238		109	
Regulatory asset and environmental liability		175		584		429	
Other		(1,194)		(1,140)		(329)	
Net cash provided by operating activities		14,526	-	20,090		10,213	
Cash Flows from Investing Activities:			•	<u> </u>	-	<del> </del>	
Construction expenditures		(16,740)		(13,116)		(12,441)	
Customer advances received for construction		(210)		361		454	
Purchase of long-term investments		(80)		(106)		(75)	
Proceeds received on notes receivable		371		321		304	
Other		-		(15)		-	
Net cash used in investing activities		(16,659)	•	(12,555)	_	(11,758)	
Cash Flows from Financing Activities:		- (= 5,555)	•	(,+/	_	(,,	
Net change in short-term borrowings		7,656		(6,092)		3,733	
Proceeds from common stock plans		552		497		456	
Dividends paid		(2,681)		(2,551)		(2,448)	
Net cash provided by (used in) financing activities		5,527	•	(8,146)		1,741	
Net Increase (Decrease) in Cash		3,394	•	(611)		196	
Cash at Beginning of Year		84		695		499	
	•	3,478	ტ.	84		695	
Cash at End of Year	\$	3,410	\$	- 04	\$_	000	
Supplemental Cash Flow Information							
Cash was paid during the years as follows:	etr.	4.005	ው	4 777	æ	A 400	
Interest	\$	4,375	\$	4,777	\$	4,469	
Income taxes	\$	1,984	\$	3,298	\$	2,698	

See Notes to Consolidated Financial Statements

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Summary of Significant Accounting and Reporting Policies

#### A. General

The Company is an operating public utility engaged principally in the purchase, transmission, distribution and sale of electricity and in the purchase, transmission, distribution, sale and transportation of natural gas. The Company is subject to the jurisdiction of the Florida Public Service Commission (FPSC) with respect to its natural gas and electric operations. The suppliers of electric power to the Northwest Florida division and of natural gas to the natural gas divisions are subject to the jurisdiction of the Federal Energy Regulatory Commission (FERC). The Northeast Florida division is supplied most of its electric power by a municipality which is exempt from FERC and FPSC regulation. The Company also distributes propane gas through a non-regulated subsidiary.

#### **B.** Basis of Presentation

The consolidated financial statements include the accounts of Florida Public Utilities Company (FPU) and its wholly owned subsidiary, Flo-Gas Corporation. All significant intercompany balances and transactions have been eliminated. The Company's accounting policies and practices conform to accounting principles generally accepted in the United States of America (GAAP) as applied to regulated public utilities and are in accordance with the accounting requirements and rate-making practices of the FPSC and in accordance to the rule requirements of the Securities and Exchange Commission (SEC).

#### C. Use of Estimates

The preparation of financial statements in conformity with GAAP requires the Company to make certain estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of any contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Some of these estimates include the accruals for pensions, allowance for doubtful accounts, environmental liabilities, liability reserves, unbilled revenue, regulatory deferred tax liabilities and over-earnings liability. Actual results may differ from these estimates and assumptions.

#### D. Reclassifications

Certain amounts in the prior years' financial statements have been reclassified to conform to the 2007 presentation.

#### E. Regulation

The financial statements are prepared in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 71 – "Accounting for the Effects of Certain Types of Regulation". SFAS No. 71 recognizes that accounting for rate-regulated enterprises should reflect the relationship of costs and revenues introduced by rate regulation. A regulated utility may defer recognition of a cost (a regulatory asset) or show recognition of an obligation (a regulatory liability) if it is probable that, through the ratemaking process, there will be a corresponding increase or decrease in revenues. The Company has recognized certain regulatory assets and liabilities in the consolidated balance sheets. The Company believes that the FPSC will continue to allow recovery of such items through rates. As these regulatory assets and liabilities are

recovered through rates or paid through a reduction of rates, the assets and liabilities are amortized to revenue and expense. In the event that a portion of the Company's operations are no longer subject to the provisions of SFAS No. 71, the Company would be required to write-off related regulatory assets and liabilities that are not specifically recoverable through regulated rates. In addition, the Company would be required to determine if an impairment related to other assets exists, including plant, and write-down the assets, if impaired, to their fair value. The Company would be required to expense the regulatory assets and record revenue or reduce expenses for the regulatory liabilities, with the exception of the deferred retirement plan which would be recorded to Other Comprehensive income (loss) and cost of removal, if they no longer were subject to the provisions of SFAS No. 71, or the FPSC disallowed the deferral of these regulatory assets and liabilities. Upon disallowance, it is possible some liabilities would have to be refunded to customers.

# Summary of Regulatory Assets and Liabilities

(Dollars in thousands)

	2007	<u>2006</u>
Assets		
Deferred development costs (1)	\$ 4,265	\$ 3,952
Unamortized fuel related regulatory costs (5)	36	48
Environmental assets (2)	7,653	8,271
Storm Reserve assets (3)	-	283
Deferred retirement plan costs (4)	-	587
Unamortized Rate Case expense (7)	535	368
Under-recovery of fuel costs (6)	-	862
Unamortized piping and conversion costs (1)	1,379	1,521
Unamortized loss on reacquired debt (1)	190	209
Total Regulatory Assets	\$14,058	\$16,101
Liabilities		
Tax liabilities (8)	\$ 796	\$ 876
Cost of removal (9)	9,359	8,800
Deferred retirement plan costs (4)	564	-
Storm reserve liabilities(3)	2,387	1,636
Over-recovery of fuel costs (6)	2,761	3,656
Over-recovery of conservation (6)	446	355
Over-earnings liability (3)	26	722
Total Regulatory Liabilities	\$16,339	\$16,045

- (1) Deferred development costs, unamortized piping and conversion costs, and unamortized loss on reacquired debt are included in deferred charges in the consolidated balance sheets.
- (2) The Company has included the amount due from customers as a regulatory asset for environmental costs. The FPSC authorized recovery of these environmental costs from customers over 20 years.
- (3) The Commission ordered disposition of our 2005 over-earnings to eliminate the related regulatory asset-storm reserve and the storm surcharge collected from customers in our natural gas operations. The remaining over-earnings was used to fund a storm reserve for future storm costs in our natural gas division. Our natural gas storm reserve is approximately \$613,000 as of December 31, 2007 as a result of this order.

- (4) The actuarial valuation of the retirement plan obligations has been completed and the recognition provisions of Statement 158 at December 31, 2006 resulted in a regulatory asset for the portion of the loss of \$587,000 and at December 31, 2007 resulted in a regulatory liability for \$564,000.
- (5) The Company has deferred certain regulatory fuel-related costs and as of January 2006 has been amortizing these over five years according to a FPSC order in the November 2005 fuel hearings.
- (6) The Company has certain costs that are passed directly through to customers for recovery including fuel and conservation costs. There are amounts related to these expenses that are either over or under-recovered in a calendar year. These over-recoveries will be returned to customers and under-recoveries will be collected from customers in the following year, but both are deferred in the current period.
- (7) The Company has costs associated with preparing and filing a rate proceeding before the FPSC. These costs are amortized over a four or five year period. This represents the unamortized portion of these costs. The Company has incurred additional rate case costs associated with the electric filing expected to be finalized in 2008. The additional costs are expected to be amortized over a four year period beginning mid 2008.
- (8) The Company has deferred tax liabilities associated with property. The Company uses a FPSC-approved method to amortize these liabilities.
- (9) The Company has a liability for the estimated future costs to remove or retire existing fixed assets.

The base revenue rates for regulated segments are determined by the FPSC and remain constant until a request for an increase is filed and approved by the FPSC or the FPSC orders the Company to reduce their rates. For the Company to recover increased costs from the effects of inflation and construction expenditures for regulated segments, a request for an increase in base revenues would be required. Separate filings would be required for the electric and natural gas segments. The Company is currently seeking rate relief in their electric segment, and approval, if any, is expected in the second quarter of 2008.

At December 31, 2007, all of our regulatory assets and all of our regulatory liabilities are reflected or are expected to be reflected in rates charged to customers.

Criteria that give rise to the discontinuance of SFAS 71 include increasing competition that restricts our ability to establish prices to recover specific costs, and a significant change in the manner in which rates are set by regulators from cost-based regulation to another form of regulation. We periodically review these criteria to ensure that the continuing application of SFAS 71 is appropriate. Based on a current evaluation of the various factors and conditions that are expected to impact future cost recovery, we believe that our regulatory assets are probable of recovery.

#### F. Derivatives

None of the Company's gas or electric contracts are accounted for using the fair value method of accounting. All material contracts that meet the definition of derivative instruments are considered "normal purchases and sales" under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities".

## G. Revenue Recognition

The Company's revenues consist of base revenues, fuel adjustment charges, conservation charges and the pass-through of certain governmental imposed taxes based on revenues.

The FPSC approves base revenue rates that are intended to permit a specified rate of return on investment and limits the maximum amount of earnings of regulated operations. Fuel adjustment charges, conservation charges and the pass-through of certain governmental imposed taxes based on revenues are approved by the FPSC to allow recovery of fuel, conservation and revenue based taxes from the Company's customers. Any over or under-recovery of these expense items are deferred and subsequently refunded or collected in the following period.

Annually, any earnings in excess of this maximum amount permitted in the base rates are accrued for as an over-earning liability and revenues are reduced an equivalent amount. The calculations supporting these liabilities are complex and involve a variety of projections and estimates before the ultimate settlement of such obligations. The FPSC determines the disposition of any over-earnings with alternatives that include refunding to customers, funding storm damage or environmental reserves, or reducing any depreciation reserve deficiency.

The Company bills utility customers on a monthly cycle basis; however, the billing cycle periods for most customers do not coincide with the accounting periods used for financial reporting. The Company accrues estimated revenue for gas and electric customers on usage not yet billed for the accounting period. Determination of unbilled revenue relies on the use of estimates, fuel purchases and historical data.

Interim rate relief for partial recovery of the increased expenditures was approved by the Commission on October 23, 2007. Interim rates which should produce additional annual revenues of approximately \$800,000 went into effect for meter readings on and after November 22, 2007. The permanent rates may differ from the interim rates, and the interim rates are collected subject to refund with interest.

# H.Taxes Collected from Customers and Remitted to Governmental Authorities

The Company remits to governmental authorities various taxes collected from customers throughout the year including gross receipts and franchise taxes. These taxes are pass through revenues and expenses and do not impact the Company's results of operations. The amount of gross receipts and franchise taxes for the year ending December 31, 2007 and 2006 was \$7.1 million and \$6.9 million, respectively.

#### I. Allowance for Doubtful Accounts

The Company records an allowance for doubtful accounts based on historical information and trended current economic conditions. The following is a summary of the activity in Allowance for Doubtful Accounts for the years ending December 31:

Allowance for Doubtful Accounts

	(Dollars in thousands)						
	Balance at		Provisions to Bad	Balance at End			
	Beginning of Year	Write-offs	Debt Expense	of Year			
2005	\$ 269	356	359	\$ 272			
2006	\$ 272	466	623	\$ 429			
2007	\$ 429	551	448	\$ 326			

# J. Utility Plant and Depreciation

Utility plant is stated at original cost. The propane gas utility plant that was acquired through acquisitions was stated at fair market value when acquired. Additions to utility plant include contracted services, direct labor, transportation and materials for additions. Units of property are removed from utility plant when retired. Maintenance and repairs of property and replacement and renewal of items determined not to be units of property are charged to operating expenses. Substantially all of the utility plant and the shares of Flo-Gas Corporation collateralize the Company's first mortgage bonds.

# Utility Plant

(Dollars in thousands)

#### Annual Composite Depreciation

Plant Classification	Rate	2007	2006
Land		\$ 4,675	\$ 1,130
Buildings	2.0% to 4.9%	7,085	6,991
Distribution	2.0% to 7.5%	167,252	158,010
Transmission	2.2% to 3.8%	6,894	6,878
Equipment	2.2% to 20.0%	13,307	12,700
Furniture and Fixtures	4.8% to 20.0%	417	392
Work-in-Progress		2,754	2,867
		\$ 202,384	\$ 188,968

Depreciation for the Company's regulated segments is computed using the composite straight-line method at rates prescribed by the FPSC for financial accounting purposes. Propane gas depreciation is computed using a composite straight-line method at an average rate based on estimated average life of approximately 20-30 years. Such rates are based on estimated service lives of the various classes of property. Depreciation provisions on average depreciable property approximate 3.8% in 2007, 3.9% in 2006 and 3.9% in 2005. Depreciation expense was \$6.7 million, \$6.2 million and \$5.7 million for 2007, 2006 and 2005, respectively.

#### K. Impact of Recent Accounting Standards

Financial Accounting Standard No. 157

In September 2006, the FASB issued Statement No. 157, "Fair Value Measurements". This Statement clarifies fair value as the market value received to sell an asset or paid to transfer a liability, that is, the exit value, and applies to any assets or liabilities that require recurring determination of fair value. The measurement includes any applicable risk factors and does not include any adjustment for volume. On February 12, 2008, the FASB issued proposed FASB Staff Position No. FAS No. 157-2, "Effective Date of FASB Statement No. 157" which defers the effective date for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (that is, at least annually) to fiscal years beginning after November 15, 2008. The Company expects to adopt SFAS No. 157 effective January 1, 2009. The Company is still evaluating the impact adoption of this Statement will have on our financial condition or results of operation.

# Financial Accounting Standard No. 159

In February 2007, the FASB issued Statement of Financial Accounting Standard (SFAS) No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities". This Statement permits measurement at fair value of certain firm commitments, nonfinancial insurance contracts and warranties, host financial instruments and recognized financial assets and liabilities, excluding consolidating investments in subsidiaries, consolidating variable interest entities, various forms of deferred compensation agreements, leases, depository institution deposit liabilities and financial instruments included in shareholders' equity. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company does not expect to adopt SFAS No. 159.

# Financial Accounting Standard No. 160

In December 2007, the FASB issued Statement No. 160, "Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51". This standard requires noncontrolling ownership interests be disclosed separately in equity, separate disclosure of income contributable to each party, changes in controlling interests be reported consistently, and deconsolidation be measured at fair value. As the company does not currently have any noncontrolling interests this standard will not have an impact on our financial condition or results of operations until the Company acquires a noncontrolling interest.

#### Financial Accounting Standard No. 141R

In December 2007, the FASB issued a revision to Statement No. 141, "Business Combinations". This statement is effective prospectively for business combinations occurring on or after January 1, 2009 for our company. This revision broadens the scope of a business combination to include transactions in which no consideration has been exchanged, sets the acquisition date as the date control is obtained, replaces the cost allocation method with fair value method to assign values to assets and liabilities assumed, requires restructuring costs to be recorded separate of the business combination, and does not permit deferral of contractual contingencies at acquisition date. As this revision is adopted prospectively and all qualifying future business combinations would be evaluated under the new provisions, the effects on our results of operations will depend on the nature and size of any future acquisitions.

#### L. Earnings Per Share

The Company includes earnings per common share (basic and diluted) on the consolidated statements of income. The Company does not have dilutive or anti-dilutive shares.

# 2. Goodwill and Intangible Assets

In accordance with SFAS No. 142, "Goodwill and Other Intangible Assets", the Company does not amortize goodwill or intangibles with indefinite lives. The Company periodically tests the applicable reporting segments, natural gas and propane gas, for impairment. In the event a segment becomes impaired, the Company would write-down the associated goodwill and intangible assets with indefinite lives to fair value. The impairment tests performed in 2006 and 2007 showed no impairment for either reporting segment.

Goodwill associated with the Company's acquisitions is identified as a separate line item on the consolidated balance sheet and consists of \$1.9 million in the propane gas segment and \$500,000 in the natural gas segment.

Intangible assets associated with the Company's acquisitions and software have been identified as a separate line item on the balance sheet. Summaries of those intangible assets at December 31 are as follows:

	Intangible Assets		
	(Dollars in thousands)		
		<u>2007                                   </u>	<u> 2006 </u>
Customer distribution rights	(Indefinite life)	\$ 1,900	\$ 1,900
Customer relationships	(Indefinite life)	900	900
Software	(Five to nine year life)	3,499	3,122
Accumulated amortization		(1,869)	(1,517)
Total intangible assets, r	net of amortization	\$4,430	\$ 4,405

The 2007 amortization expense of computer software is approximately \$352,000. The Company expects the amortization expense of computer software to be approximately \$300,000 annually over the next five years, with the current level of software investment.

#### 3. Over-earnings-Natural Gas

The FPSC approves rates that are intended to permit a specified rate of return on investment and limits the maximum amount of earnings of regulated operations. The Company has agreed with the FPSC staff to limit the earned return on equity for regulated natural gas and electric operations.

In 2007, there were no estimated natural gas over-earnings.

The Company recorded estimated 2006 over-earnings for regulated natural gas operations of \$25,000. Interest accrued on this estimated over-earnings as of December 31, 2007 is \$1,300. This liability is included in the over-earnings liability on the Company's consolidated balance sheet of December 31, 2007. The calculations supporting these liabilities are complex and involve a variety of projections and estimates before the ultimate settlement of such obligations. Estimates may be revised as expectations change and factors become known and determinable.

The 2006 over-earnings liability is based on the Company's best estimate, but the amount could change upon the FPSC finalization expected in 2008. The FPSC

determines the disposition of over-earnings with alternatives that include refunding to customers, increasing storm damage or environmental reserves or reducing any depreciation reserve deficiency.

On August 14, 2007 the Commission finalized the disposition of 2005 over-earnings for the natural gas segment. Total over-earnings was determined to be \$666,000, plus interest of \$76,000.

The Commission ordered disposition of 2005 over-earnings to eliminate the related regulatory asset-storm reserve in natural gas operations and the storm surcharge collected from customers. The remaining over-earnings was used to fund a storm reserve for any future storm costs.

2005 Natural Gas Over	_	Summa	ry			
(Dollars in t	housands)					
		De	cember	31, 200	7	
	Before Application of 2007 PSC Order Adjustment		After Application of PSC Order			
Current Assets:						
Other regulatory assets-storm reserve current	\$	116	\$	(116)	\$	0
Assets:						
Other regulatory assets-storm reserve		13		(13)		0
Capitalization and Liabilities:						
Over-earnings liability		768		(742)		26
Regulatory liability -storm reserve		1,774		613		2,387
Revenues:						
Natural Gas Revenue		64,866		(16)		64,850
Other Income and (Deductions):						
Interest expense on customer deposits and other		(659)		(76)		(735)

#### 4. Storm Reserves

As of December 31, 2007, the Company had a storm reserve of approximately \$1.8 million for the electric segment and approximately \$613,000 for the natural gas segment. The Company does not have a storm reserve for the propane gas segment.

As noted above, in the August 2007 the Commission ordered disposition of 2005 overearnings to eliminate the related regulatory asset – storm reserve in natural gas operations and the storm surcharge collected from customers. The remaining overearnings was used to fund a storm reserve for any future storm costs.

#### 5. Income Taxes

# Financial Accounting Standard Board Interpretation No. 48

In June 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48). The interpretation clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with SFAS No. 109, Accounting for Income Taxes. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and

measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on de-recognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition. This interpretation is effective for calendar years beginning January 1, 2007.

At January 1, 2007, we performed an analysis of tax positions taken and expected to be taken on the tax returns and assessed the technical merits of each tax position by relying on legislation, statutes, common legislative intent, regulations, rulings and case law and determined that the Company has no material uncertain tax positions.

In February of 2007, the IRS selected our 2003 and 2004 tax years for examination. As of December 31, 2007, the IRS examination was not complete. We performed an assessment of our uncertain tax positions as of December 31, 2007, and recognized a FIN 48 liability for various tax positions relating solely to the timing of various tax deductions. A disallowance of the shorter deductibility period for these tax positions would not affect the annual effective income tax rate. These tax positions relate to the 2004 through 2007 tax years. The effects of these tax positions are disclosed in the reconciliation below.

Changes during the year in unrecognized tax benefits were as follows:
(Dollars in thousands)

(Bonais in modsands)	 
Balance at January 1, 2007	\$
Additions based on tax positions related to the current year	(23)
Additions for tax positions of prior years	291
Reductions for tax positions of prior years	•
Settlements	-
Balance at December 31, 2007	\$ 268

In February 2008, the IRS submitted its Notice of Proposed Adjustment to us. We have reviewed and expect to agree to the IRS proposed audit adjustments in March 2008.

It is reasonably possible that a liability associated with uncertain tax positions may arise within the next twelve months. These changes may be the result of the ongoing IRS audit, the expiration of statutes of limitations or from other developments. At this time an estimate of reasonably possible outcomes cannot be made.

We are subject to taxation in the United States and the State of Florida. Our tax years from 2004 through 2007 are subject to examination by the tax authorities.

The Company's policy regarding interest and penalties related to income tax matters is to recognize such items separately and not as components of income tax expense. For the year ended December 31, 2007 we have recognized \$44,000 in interest expense and accrued interest and no penalty expense related to income tax matters.

Deferred income taxes are provided on all significant temporary differences between the financial statements and tax basis of assets and liabilities at currently enacted tax rates. Investment tax credits have been deferred and are amortized based upon the average useful life of the related property in accordance with the rate treatment.

#### A. Provision for Income Taxes

The provision (benefit) for income taxes consists of the following:

(Dollars in thousands)			
	2007	_	2006
Current payable			
Federal	\$ 2,518	\$	3,652
State	446	_	664
Current	2,964	_	4,316
Deferred			
Federal	(1,028)		(1,723)
State	(170)	_	(280)
Deferred – net	(1,198)	-	(2,003)
Investment tax credit	(69)	_	(75)
Total income taxes	\$ <u>1,697</u>	\$_	2,238

# B. Effective Tax Rate Reconciliation

The difference between the effective income tax rate and the statutory federal income tax rate applied to pretax income is as follows:

(Dollars in thousands)	Years ended December 31,					
	2007	2006	2005			
Federal income tax at statutory rate (34%)	\$ 1,699	\$ 2,178	\$ 2,222			
State income tax, net of federal benefit	181	233	237			
Investment tax credit	(69)	(75)	(81)			
Tax exempt interest	(85)	(85)	(71)			
Other	(29)	(13)	(20)			
Total provision for income taxes	\$	\$ 2,238	\$ 2,287			

#### C. Deferred Income Taxes

Temporary differences which produce deferred income taxes in the accompanying consolidated balance sheets are as follows:

(Dollars in thousands)	Years ended December 31,		
Deferred tax assets:	2007		2006
Environmental liability	\$ 2,249	\$	2,063
Self insurance liability	763		774
Storm reserve liability	898		509
Vacation payable	384		357
Other deferred credits	-		15
Allowance for doubtful accounts	123		162
Amortizable customer based intangibles	670		-
General liability	82		<b>6</b> 8
Rate refund liability	10		271
Pension liability	1,086		789
Under/over-recovery of conservation costs	167		134
Other liabilities	47		37

Total deferred tax assets	6,479	5,179
Deferred tax liabilities:		
Utility plant related	20,677	20,274
Deductible intangibles	781	696
Under-recovery of fuel costs	406	643
Deferred rate case expense	201	138
Loss on reacquired debt	71	79
Other	24	32
Total deferred tax liabilities	22,160	21,862
Net deferred income taxes liabilities	\$ 15,681	\$ 16,683

Deferred tax liabilities included in the consolidated balance sheets are as follows:

(Dollars in thousands)	-	2007	2006
Deferred income tax asset (liability) – current Deferred income tax liability – long term	\$	949 16.630)	\$ (579) (16,104)
Net deferred income tax liabilities		15,681)	\$ (16,683)

# 6. Capitalization

#### A. Common Shares Reserved

The Company has 3,817,017 authorized but unissued shares and 129,223 treasury shares as of December 31, 2007. The Company has reserved the following common shares for issuance as of December 31, 2007:

Dividend Reinvestment Plan	37,736
Employee Stock Purchase Plan	24,059
Board Compensation Plan	17,564

#### **B. Preferred Stock**

The Company has 6,000 shares of 4 %% Series A preferred stock \$100 par value authorized for issuance of which 6,000 were issued and outstanding at December 31, 2007. The preferred stock is included in stockholders' equity on the balance sheet.

The Company also has 5,000 shares, 4 %% Series B preferred stock \$100 par value authorized for issuance none of which has been issued.

The Company also has 32,500 shares, \$1.12 Convertible Preference stock, \$20 par value and \$22 redemption price, authorized for issuance none of which has been issued.

# C. Dividend Restriction

The Company's Fifteenth Supplemental Indenture of Mortgage and Deed of Trust restricts the amount that is available for cash dividends. At December 31, 2007, approximately \$9.6 million of retained earnings were free of such restriction and therefore available for the payment of dividends. The line of credit agreement contains covenants that, if violated, could restrict or prevent the payment of dividends. As of December 31, 2007 the Company was not in violation of these covenants.

# D. Employee Stock Purchase Plan

The Company's Employee Stock Purchase Plan offers common stock at a discount to qualified employees.

#### E. Dividend Reinvestment Plan

The Company's Dividend Reinvestment Plan is offered to all Company shareholders and allows the shareholder to reinvest dividends received and purchase additional shares without a fee.

# 7. Long-term Debt

The Company issued its Fourteenth Series of FPU's First Mortgage Bond on September 27, 2001 in the aggregate principal amount of \$15 million as security for the 6.85% Secured Insured Quarterly Notes, due October 1, 2031 (IQ Notes). Interest on the pledged bond accrues at the annual rate of 6.85% payable quarterly in arrears on January 1, April 1, July 1 and October 1 of each year beginning January 1, 2002.

The Company issued \$14 million of Palm Beach County municipal bonds (Industrial Development Revenue Bonds) on November 14, 2001 to finance development in the area. The interest rate on the thirty-year callable bonds is 4.90%. The bond proceeds were restricted and held in trust until construction expenditures were actually incurred by the Company. In 2002 the remaining \$8 million was drawn from the restricted funds held by the trustee.

In 1992, the Company issued its First Mortgage Bond 9.08% Series in the amount of \$8 million. The thirty-year bond is due in June 2022.

The Company issued two of its Twelfth Series First Mortgage bond series on May 1, 1988; the 9.57% Series due 2018 in the amount of \$10 million and 10.03% Series due 2018 in the amount of \$5.5 million. These two issuances require sinking fund payments of \$909,000 and \$500,000 respectively, beginning in 2008.

Long-term debt on the balance sheet has been reduced for unamortized debt discount. The unamortized debt discount at December 31 included in long-term debt on the balance sheet is \$1.7 million in 2007 and \$1.8 million in 2006.

# Annual Maturities of Long-Term Debt (Dollars in thousands)

	Total	2008	2009	2010	2011	2012	Thereafter
Long-term Debt	\$52,490	\$1,409	\$1,409	<b>\$1,409</b>	<b>\$1,409</b>	\$1,409	\$ 45,445

#### 8. Line of Credit

In 2004, FPU entered into an amended and restated loan agreement that allows the Company to increase the line of credit upon 30 days notice by the Company to a maximum of \$20 million. In 2006 the agreement was renewed with an expiration date of July 1, 2008. We have not exercised our option to increase the line of credit limit which is currently at \$12 million with an outstanding balance of \$11.1 million. The Company reserves \$1 million of the line of credit to cover expenses for any major storm repairs in its electric segment. An additional \$250,000 of the line of credit is reserved for a 'letter of credit' insuring our propane facilities. In March 2008, we amended our line of credit to allow us, upon 30 days notice, to increase our maximum credit line to \$26 million. The new agreement expires July 1, 2010. The amendment also reduces the interest rate paid on borrowings by .10% or 10 basis points. The new interest rate terms, if effective for 2007,

would have reduced our overall average interest rate for 2007 to approximately 5.7% from 5.8% as of December 31, 2007.

The average interest rates for the line of credit were as follows as of December 31:

Year	Rate
2007	5.8%
2006	6.2%
2005	5.3%

#### 9. Fair Value of Financial Instruments

The carrying amounts reported in the balance sheet for investments held in escrow for environmental costs, notes payable, taxes accrued and other accrued liabilities approximate fair value. The fair value of long-term debt excluding the unamortized debt discount is estimated by discounting the future cash flows of each issuance at rates currently offered to the Company for similar debt instruments of comparable maturities. The indentures governing our two first mortgage bond series outstanding contain "makewhole" provisions (pre-payment penalties that charge for lost interest). The values at December 31 are shown below.

	2007		2006		
	Carrying Approximate Fair		Carrying	Approximate Fair	
(Dollars in thousands)	Amounts	Value	Amounts	Value	
Long-term debt	\$ 52,490	\$60,000	\$52,50	0 \$63,000	

# 10. Contingencies

#### Environmental

The Company is subject to federal and state legislation with respect to soil, groundwater and employee health and safety matters and to environmental regulations issued by the Florida Department of Environmental Protection (FDEP), the United States Environmental Protection Agency (EPA) and other federal and state agencies. Except as discussed below, the Company does not expect to incur material future expenditures for compliance with existing environmental laws and regulations.

	(Donais in thousands)	
Site	Range From	Range To
West Palm Beach	\$ 4,926	\$ 18,152
Sanford	727	727
Pensacola and Key West	123	123
Total	\$ 5,776	\$ 19,002

The Company currently has \$13.6 million recorded as our best estimate of the environmental liability. The FPSC approved up to \$14 million for total recovery from insurance and rates based on the original 2005 projections as a basis for rate recovery. The Company has recovered a total of \$6 million from insurance and rate recovery, net of costs incurred to date. The remaining balance of \$7.6 million is recorded as a regulatory asset. On October 18, 2004 the FPSC approved recovery of \$9.1 million for environmental liabilities. The amortization of this recovery and reduction to the regulatory asset began on January 1, 2005. The majority of environmental cash expenditures is expected to be incurred before 2010, but may continue for another 10 years.

#### West Palm Beach Site

The Company is currently evaluating remedial options to respond to environmental impacts to soil and groundwater at and in the immediate vicinity of a parcel of property owned by it in West Palm Beach, Florida upon which the Company previously operated a gasification plant. The Company entered into a Consent Order with the FDEP effective April 8, 1991, that requires the Company to delineate the extent of soil and groundwater impacts associated with the prior operation of the gasification plant and to remediate such soil and groundwater impacts, if necessary. The Company completed field investigations for the contamination assessment task in October 2006. Thereafter, The Company retained an engineering consultant, The RETEC Group, Inc. (RETEC), to perform a feasibility study to evaluate appropriate remedies for the site to respond to the reported soil and groundwater impacts. On November 30, 2006, RETEC transmitted a feasibility study to the Company and FDEP. The feasibility study evaluated a wide range of remedial alternatives. The total costs for the remedies evaluated in the feasibility study ranged from a low of \$2.8 million to a high of \$54.6 million. Based on the likely acceptability of proven remedial technologies described in the feasibility study and implemented at similar sites, consulting/remediation costs are projected to range from \$4.6 million to \$17.9 million. This range of costs covers such remedies as in situ solidification for the deeper impacts, excavation of surficial soils, installation of a barrier wall with a permeable biotreatment zone, or some combination of these remedies.

By letter dated May 7, 2007, FDEP provided its comments to the feasibility study, the substance of which was discussed at a meeting between the Company and FDEP on September 14, 2007. A response to the comments was submitted by the Company to FDEP on October 31, 2007. We are currently awaiting FDEP's comments to the response.

Based on the information provided in the feasibility study, remaining legal fees are currently projected to be approximately \$295,000. Consulting and remediation costs are projected to range from \$4.6 million to \$17.9 million. Thus, the Company's total probable legal and cleanup costs for the West Palm Beach site are currently projected to range from \$4.9 million to \$18.2 million.

#### Sanford Site

The Company owns a parcel of property located in Sanford, Florida, upon which a gasification plant was operated prior to the Company's acquisition of the property. Following discovery of soil and groundwater impacts on the property, the Company has participated with four former owners and operators of the gasification plant in the funding of numerous investigations of the extent of the impacts and the identification of an appropriate remedy. On or about March 25, 1998, the Company executed an Administrative Order on Consent (AOC) with the four former owners and operators (collectively, the Group) and the EPA. This AOC obligated the Group to implement a Remedial Investigation/Feasibility Study (RI/FS) and to pay EPA's past and future oversight costs. The Group also entered into a Participation Agreement and an Escrow Agreement on or about April 13, 1998 (WFS Participation Agreement). Work under the RI/FS AOC and RI/FS Participation Agreement is now complete and the Company has no further obligations under either agreement.

In late September 2006, the EPA sent a Special Notice Letter to the Company, notifying it, and the other responsible parties at the site (Florida Power Corporation, Florida Power & Light Company, Atlanta Gas Light Company, and the City of Sanford, Florida, collectively with FPUC, "the Sanford Group"), of EPA's selection of a final remedy for OU1 (soils), OU2 (groundwater), and OU3 (sediments) for the site.

The total estimated remediation costs for the Sanford gasification plant site are now projected to be \$12.9 million. The Sanford Group was further advised that the EPA was willing to negotiate a consent decree with the Sanford Group to provide for the implementation of the final remedy approved by the EPA for the site.

In January 2007, the Company and other members of the Sanford Group signed a Third Participation Agreement, which provides for funding the final remedy approved by the EPA for the site. The Company's share of remediation costs under the Third Participation Agreement is set at a maximum of \$650,000, providing the total cost of the final remedy does not exceed \$13 million. At present, it is not anticipated that the total cost will exceed \$13 million. If it does, the Sanford Group members have agreed to negotiate in good faith at such time that it appears that the total cost will exceed \$13 million for the allocation of the additional cost. The Company has advised the other members of the Sanford Group that the Company is unwilling at this time to agree to pay any sum in excess of the \$650,000 committed by the Company in the Third Participation Agreement.

On June 26, 2007, the Sanford Group transmitted to the EPA a consent decree signed by all Group Members, providing for the implementation by the Sanford Group of the remedy selected by the EPA for the site. The consent decree is currently being circulated within the EPA and the United States Department of Justice for execution by those parties. Thereafter, the consent decree will be lodged with the federal court in Orlando, Florida. Following a public comment period, it is anticipated that the federal court will enter the consent decree. The Sanford Group will then be obligated to implement the remedy approved by the EPA for the site.

Remaining legal fees and costs are currently projected to be approximately \$77,000. The Company's obligation under the Third Participation Agreement is \$650,000. Thus, the Company's total probable legal and cleanup costs for the Sanford site are currently projected to be approximately \$727,000.

#### Pensacola Site

We are the prior owner/operator of the former Pensacola gasification plant, located in Pensacola, Florida. Following notification on October 5, 1990 that FDEP had determined that we were one of several responsible parties for any environmental impacts associated with the former gasification plant site, we entered into cost sharing agreements with three other responsible parties providing for the funding of certain contamination assessment activities at the site.

Consulting and remediation costs are projected to be \$26,000 and legal fees are projected to be \$4,000, for total probable costs for the Pensacola site of \$30,000.

#### Key West Site

From 1927-1938, we owned and operated a gasification plant in Key West, Florida. The plant discontinued operations in the late 1940s; the property on which the plant was located is currently used for a propane gas distribution business. In March 1993, a Preliminary Contamination Assessment Report (PCAR) was prepared by a consultant jointly retained by the current site owner and the Company and was delivered to FDEP. The PCAR reported that very limited soil and groundwater impacts were present at the site. By letter dated December 20, 1993, FDEP notified us that the site did not warrant further "CERCLA consideration and a Site Evaluation Accomplished disposition is recommended." FDEP then referred the matter to its Marathon office for consideration of whether additional work would be required by FDEP's district office

under Florida law.

Consulting and remediation costs are projected to be \$83,000 and legal fees are projected to be \$10,000, for total probable costs for the Key West site of \$93,000.

#### 11. Commitments

#### A. General

To ensure a reliable supply of electric and natural gas at competitive prices, the Company has entered into long-term purchase and transportation contracts with various suppliers and producers, which expire at various dates through 2023. At December 31, 2007, the Company has firm purchase and transportation commitments adequate to supply its expected future sales requirements. The Company is committed to pay demand or similar fixed charges of approximately \$41.9 million during 2008 related to gas purchase agreements. Substantially all costs incurred under the electric and gas purchase agreements are currently recoverable from customers through fuel adjustment clause mechanisms.

# 12. Employee Benefit Plans

The actuarial valuation of the retirement plan obligations has been completed and the recognition provisions of Statement 158 resulting in an additional liability for retirement plans, pension plan and retirees' medical plan have been recorded.

#### A. Pension Plan

In September 2006, the FASB issued Statement No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans". Statement 158 requires the Company to show the funded status of its pension and retiree health care plans as a prepaid asset or accrued liability, and to show the net deferred and unrecognized gains and losses related to the retirement plans, net of tax, as part of accumulated other comprehensive income in shareholders' equity. Previously, the net deferred and unrecognized gains and losses were netted in the prepaid asset or accrued liability recorded for the retirement plans.

Our Company adopted the recognition provisions of Statement 158, as required, at December 31, 2006 and used December 31 as the measurement date to measure the assets and obligations of its retirement plans. This resulted in an additional liability for retirement plans. The tax on the non-regulated portion of the liability has been recorded as a deferred income tax asset/liability. As an offset, the regulatory portion of this liability has been deferred as a regulatory asset/liability to be recovered in future rate proceedings and the remaining income/loss has been included in other accumulated comprehensive income/loss.

The fair value of our retirement plan assets and obligations are subject to change based on market fluctuations.

The Company sponsors a qualified defined benefit pension plan for non-union employees that were hired before January 1, 2005 and for unionized employees that work under one of the six Company union contracts and were hired before their respective contract dates in 2005.

The following tables provide a reconciliation of the changes in the plan's benefit obligations and fair value of assets over the 3-year period ending December 31, 2007 and a statement of the funded status as of December 31, of all three years:

Benefit Obligations and Funded Status

			Years Ended December 31,		
			2007	2006	2005
(1)	Cha	nge in Projected Benefit Obligation			
	(a)	Projected Benefit Obligation at the Beginning of the Year	\$38,650,888	\$36,349,925	\$34,926,383
	(b)	Service Cost	1,053,824	1,225,495	1,195,723
	(c)	Interest Cost	2,293,540	2,160,719	2,000,099
	(d)	Actuarial (Gain) or Loss	(909,856)	541,865	(842,777)
	(e)	Benefits Paid	(1,568,572)	(1,529,258)	(1,514,341)
	(f)	Change in Plan Provisions	-	<del>-</del>	-
	(g)	Curtailment	<u>-</u>	(97,858)	584,838
	(h)	Projected Benefit Obligation at the End of the Year	\$39,519,824	\$38,650,888	\$36,349,925
	(i)	Accumulated Benefit Obligation (ABO) at the End of the Year	\$34,139,719	\$33,693,860	\$31,966,513
(2)	Cha	nge in Plan Assets			
	(a)	Fair Value of Plan Assets at the Beginning of the Year	\$35,635,214	\$32,936,666	\$32,385,214
	(b)	Actual Return on Plan Assets	1,923,674	3,977,806	2,065,793
	(c)	Benefits Paid	(1,568,572)	(1,529,258)	(1,514,341)
	(d)	Employer Contributions	250,000	250,000	-
	(e)	Fair Value of Assets at the End of the Year	\$36,240,316	\$35,635,214	\$32,936,666
(3)	Fun	ded Status: (2)(e) - (1)h)	\$(3,279,508)	\$(3,015,674)	\$(3,413,259)
(4)		ounts Recognized in the Statement of Financial Po are Applying FAS 158	sition		
	(a)	Prepaid (Accrued) Benefit Cost	\$(3,466,255)	\$(2,070,740)	\$(721,333)
	(b)	Net Asset (liability)	\$(3,466,255)	\$(2,070,740)	\$(721,333)
	(c)	Charge to Accumulated Other Comprehensive			

		Income:	-	-	-
(5)	Adjı	stments Caused by Applying FAS 158			
	(a)	Increase in Net Asset (Liability): (3) – (4)(b)	\$186,747	\$(944,934)	N/A
	(b)	Increase in Charge to Accumulated Other Comprehensive Income:	(29,768)	207,885	N/A
	(c)	Increase in Charge to Regulatory Asset – retirement plans	(156,979)	737,049	N/A
	(d)	Subtotal of Adjustments: (a)+(b)+(c)	\$	<u> </u>	N/A
(6)		ount Recognized in Statement of Financial Position applying FAS 158	on		
	(a)	Net Asset (Liability): $(4)(b) + (5)(a)$	\$(3,279,508)	\$(3,015,674)	\$(721,333)
	(b)	Charge to Accumulated Other Comprehensive			
		Income: $(4)(c) + (5)(b)$	\$(29,768)	\$207,885	-
	(c)	Regulatory Asset-Retirement Plans (5) (c)	\$(156,979)	\$737,049	-
	Net Posi	Asset (Liability) Recognized in the Statement of tion	Financial		
(7)	Afte	r applying FAS 158			
	(a)	Noncurrent Assets	-	-	N/A
	(b)	(Current Liabilities)	-	•	N/A
	(c)	(Noncurrent Liabilities)	\$(3,279,508)	\$(3,015,674)	N/A

	(d)	Total Net Asset (Liability): (a) + (b) + (c)	\$(3,279,508)	\$(3,015,674)	N/A
	Amo	ount Recognized in Accumulated Other Compre	hensive Income		
(8)	$\mathbf{And}$	Regulatory Asset -Retirement Plans After app	lying FAS 158		
	(a)	Transition Obligation (Asset)	-	-	N/A
	(b)	Prior Service Cost (Credit)	\$3,255,374	\$3,992,489	N/A
	(c)	Net (Gain)	(3,442,121)	(3,047,555)	N/A
	(d)	Total	\$(186,747)	\$944,934	N/A
(9)	Wei	ghted Average Assumption at End of Year			
	(a)	Discount Rate	6.65%	6.00%	5.90%
	(b)	Rate of Compensation Increase	3.90%	3.25%	3.15%
	(c)	Mortality	RP-2000	<b>GAM 83</b>	GAM 83

The following table provides the components of net periodic benefit cost for the plans for fiscal years 2007, 2006 and 2005:

**	***	•	10	-		~ .
Not	PA	m 1 /	$\alpha$	$\nu_{\alpha}$	ncini	ı Costs
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		Years	Ended December 31	••
		2007	2006	2005
(1)	Service Cost	\$1,053,824	\$1,225,495	\$1,195,723
(2)	Interest Cost	2,293,540	2,160,719	2,000,099
(3)	Expected Return on Plan Assets	(2,438,964)	(2,426,064)	(2,485,985)
(4)	Amortization of Transition Obligation/(Asset)	-	-	-
(5)	Amortization of Prior Service Cost	737,115	737,115	737,115
(6)	Amortization of Net (Gain)	-	-	-
(7)	Total FAS 87 Net Periodic Pension Cost	\$1,645,515	\$1,697,265	\$1,446,952
(8)	FAS 88 Charges / (Credits)			
	(a) Curtailment	<u> </u>	(97,858)	-
(9)	Total Net Periodic Pension Cost and Comprehensive Income	\$1,645,515	\$1,599,407	\$1,446,952
(10)	Weighted Average Assumptions			
	(a) Discount Rate at Beginning of the Period	6.00%	5.90%	5.75%
	(b) Expected Return on Plan Assets	8.50%	8.50%	8.50%
	(c) Rate of Compensation Increase	3.25%	3.15%	3.00%

#### Plan Assets

			Target Allocation	Percentage of Plan Assets at December		
			2008	2007	2006	2005
(1)	Plan A	Assets				
	(a)	<b>Equity Securities</b>	40% - 75%	64%	68%	67%
	(b)	Debt Securities	25% - 50%	36%	30%	32%
	(c)	Real Estate	0% - 0%	0%	0%	0%
	(d)	Other	0% - 15%	0%	2%	1%
	(e)	Total		100%	100%	100%

# Expected Return on Plan Assets

The expected rate of return on plan assets is 8.5%. The Company expects 8.5% to fall within the 50 to 60 percentile range of returns on investment portfolios with asset diversification similar to that of the Pension Plan's target asset allocation.

#### Investment Policy and Strategy

The Company has established and maintains an investment policy designed to achieve a long-term rate of return, including investment income and appreciation, sufficient to meet the actuarial requirements of the Pension Plan. The Company seeks to accomplish its return objectives by investing in a diversified portfolio of equity, fixed income and cash securities seeking a balance of growth and stability as well as an adequate level of liquidity for pension distributions as they fall due. Plan assets are constrained such that no more than 10% of the portfolio will be invested in any one issue.

#### **Cash Flows**

(1)	Expected Contributions for Fiscal Year Ending December 31, 2008	
	(a) Expected Employer Contributions	\$250,000
	(b) Expected Employee Contributions	-
	Estimated Future Benefit Payments Reflecting Expected Future Service	
(2)	for the years ending December 31,	
	(a) 2008	\$1,854,039
	(b) 2009	\$2,012,880
	(c) 2010	\$2,141,170
	(d) 2011	\$2,237,970
	(e) 2012	\$2,370,069
	(f) $2013 - 2017$	\$14,320,239
	Amount of Plan Assets Expected to be Returned to the Employer in the	
(3)	Fiscal Year Ending 12/31/08	-

Other Accounting Items

		Yea	rs Ended December	r 31,
		2007	2006	2005
	Market-Related Value of Assets as of the			
1)	Beginning of fiscal year	\$31,290,939	\$29,290,131	\$30,016,761
(2)	Amount of Future Annual Benefits of Plan			
	Participants Covered by Insurance Contracts			
	Issued by the Employer or Related Parties	\$ 0	\$ O	\$ O
	Alternative Amortization Methods Used to			
3)	Amortize			
	(a) Prior Service Cost	Straight Line	Straight Line	Straight Line
	(b) Unrecognized Net (Gain) or Loss	Straight Line	Straight Line	Straight Line
4)	Average Future Service	10.56	10.80	10.95
	Employer Commitments to Make Future Plan			
5)	Amendments (that Serve as the Basis for the			
	Employer's Accounting for the Plan)	None	None	None
	Description of Special or Contractual			
	Termination Benefits Recognized During the			
6)	Period	N/A	N/A	N/A
7)	Cost of Benefits Described in (6)	N/A	N/A	N/A

Explanation of Any Significant Change in Benefit Obligation or Plan Assets not Otherwise

(9)

Apparent in the Above Disclosures	N/A	N/A	N/A
	December 31,	December 31,	December 31,
Measurement Date Used	2007	2006	2005

#### B. Medical Plan

The Company sponsors a postretirement medical program. The medical plan is contributory with participants' contributions adjusted annually. The following tables provide required financial disclosures over the three-year period ended December 31, 2007:

Benefit Obligations and Funded Status

			Fi	scal Year Ending	
			12/31/2007	12/31/2006	12/31/2005
	Cha	nge in Accumulated Postretirement Benefit			
(1)	Obli	gation (ABO)			
		Accumulated Postretirement Benefit Obligation	\$1,865,353	\$2,343,583	\$1,925,254
	(a)	at the Beginning of the Year	, , ,	, , ,	. , ,
	(b)	Service Cost	54,603	59,982	100,054
	(c)	Interest Cost	95,348	105,483	127,312
	(d)	Actuarial (Gain) or Loss	(329,969)	(568,755)	282,812
	(e)	Benefits Paid	(96,975)	(117,459)	(135, 166)
	(f)	Change in Plan Provisions	-	-	•
	(g)	Plan Participant's Contributions	33,193	42,519	43,317
	(h)	Accumulated Postretirement Benefit Obligation at the End of the Year	\$1,621,553	\$1,865,353	\$2,343,583
(2)	, ,	nge in Plan Assets			
` '		Fair Value of Plan Assets at the Beginning of	•	•	<b>A</b>
	(a)	the Year	\$ -	\$ -	\$
	(b)	Benefits Paid	(96,975)	(117,459)	(135,166)
	(c)	Employer Contributions	63,782	74,940	91,849
	(d)	Plan Participant's Contributions	33,193	42,519	43,317
	(e)	Fair Value of Assets at the End of the Year		<u>\$</u> -	\$
(3)	Net	Amount Recognized			
` ,	(a)	Funded Status: (2)(e) - (1)(h)	\$(1,621,553)	\$(1,865,353)	\$(2,343,583)
	Àmo	ounts Recognized in the Statement of Financial			
(4)		tion Before Applying FAS 158			
	(a)	Prepaid (Accrued) Benefit Cost	\$(2,138,886)	\$(2,057,833)	\$(1,942,393)
	(b)	(Additional Liability due to an Unfunded ABO)	-	-	
	(c)	Intangible Asset			
	(d)	Net Asset (Liability): (a) + (b) + (c)	\$(2,138,886)	\$(2,057,833)	\$(1,942,393)
	()	Charged to Accumulated Other Comprehensive			
	(e)	Income:	-	-	
(5)	Adju	astments Caused by Applying FAS 158			
. ,	(a)	Increase in Net Asset (Liability): (3) - (4)(d)	\$517,333	\$192,480	N/A
		Increase in charge to Accumulated Other	(110 505)	(40.040)	27/4
	(b)	Comprehensive Income:	(110,565)	(42,346)	N/A
		Increase in charge to Regulatory Asset-	(ADE 769)	(1E0 194)	N/A
	(c)	retirement plans	(406,768)	(150,134)	IN/A
	(d)	Subtotal of Adjustments: (a) + (b) + (c)	\$ -	\$ -	N/A

Amounts Recognized in the Statement of Financial

(6)	Posi	tion After applying FAS 158			
	(a)	Net Asset (Liability): (4)(d) +(5)(a)	\$(1,621,553)	\$(1,865,353)	\$(1,942,393)
	(b)	Charge to Accumulated Other Comprehensive Income: (4)(e) + (5)(b)	(110,565)	(42,346)	•
	(c)	Charge to Regulatory Asset-Retirement Plans (5)(c)	(406,768)	(150,134)	-
		Asset (Liability) Recognized in the Statement of			
(7)	Fina	ancial Position After Applying FAS 158			
	(a)	Noncurrent Assets	\$ -	\$ -	N/A
	(b)	(Current Liabilities)	(88, 176)	(150,589)	N/A
	(c)	(Noncurrent Liabilities)	(1,533,377)	(1,714,764)	N/A
	(d)	Total Net Asset (Liability): (a) + (b) + (c)	\$(1,621,553)	\$(1,865,353)	N/A
(8)	Com	ounts Recognized in Accumulated Other aprehensive Income and Regulatory Asset After lying FAS 158			
` ,	(a)	Transition Obligation (Asset)	\$214,470	\$257,366	N/A
	(b)	Prior Service Cost (Credit)	•	•	N/A
	(c)	Net (Gain) or Loss	(731,803)	(449,846)	N/A
	(d)	Total	\$(517,333)	\$(192,480)	N/A
(9)	Wei Yea	ghted Average Assumptions at the End of the			
(0)	(a)	Discount Rate	6.45%	6.00%	5.90%
	(b)	Rate of Compensation Increase	N/A	N/A	N/A
	(c)	Mortality	RP-2000	<b>GAM 83</b>	GAM 83
(10)	Assı	umed Health Care Cost Trend Rates			
	(a)	Health Care Cost Trend Rate Assumed for Next Year	10.50%	11.50%	9.00%
	(b)	Ultimate Rate	5.00%	5.00%	5.00%
	(c)	Year that the Ultimate Rate is Reached	2014	2014	2010

# Net Periodic Postretirement Benefit Cost

			Years e	nded December	31,
			2007	2006	2005
(1)	Servi	ice Cost	\$54,603	\$59,982	\$100,054
(2)	Inter	rest Cost	95,348	105,483	127,312
(3)	Amoi	rtization of Transition Obligation/(Asset)	42,896	42,896	42,896
(4)	Amoi	rtization of Prior Service Cost		-	
(5)	Amoi	rtization of Net (Gain) or Loss	(48,012)	(17,981)	
(6)	Total	l Net Periodic Benefit Cost	\$144,835	\$190,380	\$270,262
(7)	Weig	hted Average Assumptions			
	(a)	Discount Rate	6.00%	5.90%	5.75%
	(b)	Expected Return on Plan Assets	N/A	N/A	N/A
	(c)	Rate of Compensation Increase	N/A	N/A	N/A
(8)	Assumed Health Care Cost Trend Rates				
	(a)	Health Care Cost Trend Rate Assumed for	11.50%	12.50%	10.00%
		Current Year			
	(b)	Ultimate Rate	5.00%	5.00%	5.00%
	(c)	Year that the Ultimate Rate is Reached	2014	2014	2010
		Expected Amorti	zations		

Years ended December 31,

		2007	2006	2005
(1)	Expected Amortization of Transition Obligation (Asset)	\$42,896	\$42,896	N/A
(2)	Expected Amortization of Prior Service Cost (Credit)	-	-	N/A
(3)	Expected Amortization of Net Loss (Gain)	(51,238)	(48,012)	N/A
(9)	Impact of One-Percentage-Point Change in			
	Assumed Health Care Cost Trend Rates	<u>Increase</u>	Decrease	
	(a) Effect on Service Cost + Interest Cost	\$19,948	\$(17,221)	
	(b) Effect on Postretirement Benefit Obligation	\$185,949	\$(162,342)	

Plan Assets

			I IMII IIDDOOD				
			Target	Pe	rcentage of Pl	an	
			Allocation	Asse	Assets at December 31		
			2008	2007	2006	2005	
(1)	Plan A	Assets					
	(a)	Equity Securities	N/A	N/A	N/A	N/A	
	(b)	Debt Securities	N/A	N/A	N/A	N/A	
	(c)	Real Estate	N/A	N/A	N/A	N/A	
	(d)	Other	N/A	N/A	N/A	N/A	
	(e)	Total	N/A	N/A	N/A	N/A	

# Cash Flows

(1) Expected Contributions for Fiscal Year Ending 12/31/2008

a) Expected Employer Contributions

\$88,176

(b) Expected Employee Contributions

\$30,968

Estimated Future Benefit Payments Reflecting Expected Future Service for the Fiscal

(2) Year(s) Ending

			Medicare Part-D		
		<u>Total</u>	Reimbursement	<u>Employee</u>	<b>Employer</b>
(a)	12/31/2008	\$126,474	\$7,330	\$30,968	\$88,176
(b)	12/31/2009	\$130,300	\$8,172	\$33,442	\$88,686
(c)	12/31/2010	\$166,738	\$8,678	\$39,755	\$118,305
(d)	12/31/2011	\$180,399	\$9,266	\$41,073	\$130,060
(e)	12/31/2012	\$204,537	\$9,819	\$45,314	\$149,404
<b>(f)</b>	12/31/2013 - 12/31/2017	\$1,136,086	\$66,675	\$253,092	\$816,319

Amount of Plan Assets Expected to be Returned to the Employer in the Fiscal Year Ending

(3) 12/31/08

\$0

Other Accounting Items

		Years Ended December 31,		r 31,
		2007	2006	2005
(1)	Market-Related Value of Assets	N/A	N/A	N/A
	Amount of Future Annual Benefits of Plan			
(2)	Participants Covered by Insurance Contracts Issued			
	by the Employer or Related Parties	-	•	-
(3)	Alternative Amortization Methods Used to Amortize			

	(a) Prior Service Cost	Straight Line	Straight Line	Straight Line
	(b) Unrecognized Net (Gain) or Loss	Straight Line	Straight Line	Straight Line
(4)	Average Future Service	10.90	11.10	13.35
	Employer Commitments to Make Future Plan			
<b>(5)</b>	Amendments (that Serve as the Basis for the			
	Employer's Accounting for the Plan)	None	None	None
	Description of Special or Contractual Termination			
<b>(6)</b>	Benefits Recognized During the Period	N/A	N/A	N/A
(7)	Cost of Benefits Described in (6)	N/A	N/A	N/A
(8)	Explanation of Any Significant Change in Benefit			
	Obligation or Plan Assets not Otherwise Apparent			
	in the Above Disclosures	N/A	N/A	N/A
		December 31,	December 31,	December 31,
(9)	Measurement Date Used	2007	2006	2005

#### Discount Rate Assumption

The discount rate assumption used to determine the postretirement benefit obligations is based on current yield rates in the double A bond market. The current year's discount rate was selected using a method that matches projected payouts from the plan with a zero-coupon double A bond yield curve. This yield curve was constructed from the underlying bond price and yield data collected as of the plan's measurement date and is represented by a series of annualized, individual discount rates with durations ranging from six months to thirty years. Each discount rate in the curve was derived from an equal weighting of the double A or higher bond universe, apportioned into distinct maturity groups. These individual discount rates are then converted into a single equivalent discount rate, which is then used for FAS discount purposes. To assure that the resulting rates can be achieved by a postretirement benefit plan, only bonds that satisfy certain criteria and are expected to remain available through the period of maturity of the plan benefits are used to develop the discount rate. Prior years' discount rate assumptions were set based on investment yields available on double A, long-term corporate bonds.

# Actuarial Equivalent

In determining "Actuarial Equivalence," a prescription drug pricing tool was used. This tool allowed us to determine the estimated Per Member Per Month (PMPM) prescription drug cost for both the Company plan and the Medicare plan. The two PMPM's were adjusted for monthly retiree contributions. We assumed that 60% of the monthly combined medical and prescription drug retiree contribution for the Company plan applies towards prescription drugs. Because the subsidy is the same regardless of the cost sharing structure (unless the plan is not "Actuarial Equivalent"), in general a plan that has higher cost sharing would reduce their annual cost as a percentage greater than a plan would that has lower cost sharing.

# Voluntary Prescription Drug Coverage

Legislation enacted in December 2003 provides for the addition of voluntary prescription drug coverage under Medicare starting in 2006. The legislation also provides for a 28% tax-free subsidy for each qualified covered retiree's drug cost between certain thresholds if the employer's coverage is at least actuarially equivalent to the standard Medicare drug benefit. Based on the final regulations issued by the Centers for Medicare and Medicaid Services on January 21, 2005, we determined our prescription drug coverage of the Postretirement Medical Benefits plan to be actuarially equivalent to Medicare Part D.

#### C. Health Plan

In December 2003, the Company became fully insured for its employee and retiree's medical insurance. Net health care benefits paid by the Company were approximately \$1.8 million in 2007, \$1.7 million in 2006 and \$1.6 million in 2005 excluding administrative and stop-loss insurance.

#### D. 401K Plan

The Company has discontinued eligibility to the defined benefit pension plan for all new hires, and replaced it with a new 401K match.

For new hires not eligible for the defined benefit pension plan, we established an employer match to the employee's contribution to their 401K plans. It provides for a company match of 50% for each dollar contributed by the employee, up to 6% of their salary, for a Company contribution of up to 3%. Beginning in 2007, for non-union employees the plan was enhanced to provide a company match of 100% for the first 2% of an employee's contribution, and a match of 50% for the next 4% of an employee's contribution, for a total company match of up to 4%. This enhanced match was successfully negotiated with our six union contracts in 2007. Employees are automatically enrolled at 3% contribution, with the option of opting out, and are eligible for the company match after six months of continuous service, with vesting of 100% after three years of continuous service.

# E. Employee Stock Purchase Plan

The Company offers an employee stock purchase plan to substantially all of its employees. The plan offers a 15% discount on the Company's stock at market price fixed six months prior to the date of purchase. The recorded stock compensation expense relating to the Company's employee stock purchase plan is not material.

# 13. Segment Information

The Company is organized into two regulated business segments: natural gas and electric, and one non-regulated business segment, propane gas. There are no material inter-segment sales or transfers.

Identifiable assets are those assets used in the Company's operations in each business segment. Common assets are principally cash and overnight investments, deferred tax assets and common plant.

Business segment information for 2007, 2006 and 2005 is summarized as follows:

(Dollars in thousands)		2007	2006		2005
Revenues					
Natural gas	\$	64,850	\$ 71,139	\$	69,094
Electric		55,521	48,527		47,450
Propane gas		16,171	15,115		13,741
Consolidated	\$	136,542	\$ 134,781	\$	130,285
Operating income, excluding		<u> </u>	<u> </u>		
income tax					
Natural gas	\$	4,647	\$ 6,118	\$	6,049
Electric		2,653	3,053		3,502
Propane gas		1,521	1,006		1,086
Consolidated	\$	8,821	\$ 10,177	\$.	10,637
Identifiable assets					
Natural gas	\$	99,295	\$ 93,689	\$	96,106
Electric		54,202	52,251		51,317
Propane gas		19,371	19,239		19,567
Common		19,476	16,055		15,676
Consolidated	\$	192,344	\$ 181,234	\$	182,666
Depreciation and amortization	-				
Natural gas	\$	4,374	\$ 4,095	\$	3,928
Electric		2,714	2,610		2,404
Propane gas		898	720		621
Common		300	317		313
Consolidated	\$	8,286	\$ 7,742	\$	7,266
Construction expenditures					
Natural gas	\$	11,134	\$ 7,643	\$	6,357
Electric		4,387	3,184		3,775
Propane gas		773	1,885		2,133
Common		446	404		176
Consolidated	\$	16,740	\$ 13,116	\$	12,441
Income tax expense					
Natural gas	\$	730	\$ 1,336	\$	1,283
Electric		430	546		666
Propane gas		272	110		245
Common		265	246		93
Consolidated	\$	1,697	\$ 2,238	\$	2,287

# 14. Quarterly Financial Data (Unaudited)

The quarterly financial data presented below reflects the influence of seasonal weather conditions, the timing of rate increases and the migration of winter residents and tourists to Central and South Florida during the winter season.

		First	\$	Second		Third	F	ourth
(Dollars in thousands, except per share amounts): 2007	ବ	uarter	Q	uarter	6	{uarter	Q	uarter
Revenues	\$	38,612	\$	32,468	\$	31,641	\$	33,821
Gross profit	\$	13,843	\$	11,769	\$	11,062	\$	12,047
Operating income	\$	3,738	\$	1,596	\$	1,414	\$	2,073
Earnings before income taxes	\$	2,827	\$	607	\$	519	\$	1,045
Net Income	\$	1,798	\$	410	\$	355	\$	738
Earnings per common share (basic and diluted)	\$	0.30	\$	0.07	\$	0.06	\$	0.12
2006								
Revenues	\$	43,410	\$	29,975	\$	29,535	\$	31,861
Gross profit	\$	14,197	\$	11,499	\$	10,987	\$	12,127
Operating income	\$	4,528	\$	2,065	\$	1,263	\$	2,321
Earnings before income taxes	\$	3,507	\$	1,162	\$	384	\$	1,354
Net Income	\$	2,221	\$	738	\$	335	\$	875
Earnings per common share (basic and diluted)	\$	0.37	\$	0.12	\$	0.05	\$	0.14

# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Directors and Shareholders of FPU:

We have audited the accompanying consolidated balance sheets and statements of capitalization of Florida Public Utilities Company and its wholly-owned subsidiary, Flo-Gas Corporation as of December 31, 2007 and 2006 and the related consolidated statements of income, comprehensive income, common shareholders' equity and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements and schedules, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Florida Public Utilities Company and its wholly-owned subsidiary, Flo-Gas Corporation at December 31, 2007 and 2006, and the results of its operation and its cash flows for each of the three years in the period ended December 31, 2007, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 2 to the consolidated financial statements, effective January 1, 2007, the Company adopted Financial Accounting Standard Board (FASB) Interpretation No. 48 "Accounting for Uncertainty in Income Taxes (an interpretation of FASB Statement No. 109)" and FASB Staff Position No. FIN 48-1 "Definition of Settlement in FASB Interpretation No. 48."

BDO Seidman, LLP Certified Public Accountants West Palm Beach, Florida March 25, 2008

# Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None

# Item 9A. Controls and Procedures

#### Disclosure Controls and Procedures

In accordance with Exchange Act Rules 13a-15 and 15d-15, we carried out an evaluation, under the supervision and with the participation of management, including our CEO and CFO, of the effectiveness of our disclosure controls and procedures as of December 31, 2007. Based on evaluation, our CEO and CFO have concluded that, as of December 31, 2007, our disclosure controls and procedures were effective in that they provide reasonable assurance that information required to be disclosed by us in our reports filed or submitted under the Securities Exchange Act of 1934 (the "Exchange Act") is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

# Management's annual report on internal control over financial reporting

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Because of the inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2007. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control-Integrated Framework. Based on such assessment and those criteria, management believes that the Company's internal control over financial reporting was effective as of December 31, 2007.

#### Changes in Internal Control Over Financial Reporting

There have not been any changes in the Company's internal control over financial reporting during the fiscal quarter ended December 31, 2007 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

This annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the SEC that permit the Company to provide only management's report in this annual report.

#### **PART III**

# Item 10. Directors, Executive Officers and Corporate Governance

Information required by this item concerning directors and nominees of the Registrant will be included under the caption "Information About Nominees and Continuing Directors" in the Registrant's Proxy Statement for the 2008 Annual Meeting of Shareholders (the "2008 Proxy Statement") and is incorporated by reference herein. Information required by this item regarding the Audit Committee will be included under the caption "Board of Directors and Committees-Audit Committee" in the 2008 Proxy Statement and is incorporated by reference herein. Information required by this Item regarding the code of ethics will be included under the caption "Board of Directors and Committees – Corporate Governance and Communication with Shareholders" in the 2008 Proxy Statement and is incorporated by reference herein. Information required by this Item regarding compliance with Section 16(a) of the Exchange Act will be set forth in the 2008 Proxy Statement under "Section 16(a) Beneficial Ownership Reporting Compliance" and is incorporated by reference herein. Information required by this Item concerning executive officers is set out in Part I of this Form 10-K, above.

# Item 11. Executive Compensation

Information required by this Item concerning executive compensation is included under the captions "Board of Directors and Committees – 2007 Director Compensation", "Executive Compensation", and "Compensation Committee Interlocks and Insider Participation" in the 2008 Proxy Statement and is incorporated by reference herein.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information required by this Item concerning the security ownership of certain of the Registrant's beneficial owners and management is included under the caption "Security Ownership of Management and Certain Beneficial Owners" in the 2008 Proxy Statement and is incorporated by reference herein. See Item 5 above for equity compensation plan information, which is incorporated by reference herein.

# Item 13. Certain Relationships and Related Transactions and Director Independence

Information required by this Item concerning director independence is included under the caption "Board of Directors and Committees – Board of Directors" in the 2008 Proxy Statement and is incorporated by reference herein. There were no transactions to report under Item 404 of Regulation S-K.

## Item 14. Principal Accountant Fees and Services

Information required by this Item is set forth in the Registrant's 2008 Proxy Statement under the caption "Principal Accountant Fees and Services" and is incorporated by reference herein.

#### **PART IV**

#### Item 15. Exhibits, Financial Statement Schedules

- (a) The following documents are filed as part of this report:
  - (1) Financial Statements

The following consolidated financial statements of the Company are included herein and in the Registrant's 2007 Annual Report to Shareholders:

Consolidated Statements of Income

Consolidated Statements of Comprehensive Income

Consolidated Balance Sheets

Consolidated Statements of Capitalization

Consolidated Statements of Common Shareholders' Equity

Consolidated Statements of Cash Flows

Notes to Consolidated Financial Statements

Report of Independent Registered Public Accounting Firm

(2) Financial Statement Schedules

The following valuation and qualifying accounts table is included in Note 1.I. herein and in the Registrant's 2007 Annual Report to Shareholders:

Allowance for Doubtful Accounts

- (3) Exhibits
- 3(i) Amended Articles of Incorporation (Incorporated herein by reference as Exhibit 3(i) to FPU's quarterly report on Form 10-Q for the period ended June 30, 2002. SEC File No. 1-10608)
- 3(ii) Amended By-Laws (Incorporated herein by reference as Exhibit 3(ii) to FPU's quarterly report on Form 10-Q for the period ended June 30, 2002. SEC File No. 1-10608)
- 4(a) Indenture of Mortgage and Deed of Trust of FPU dated as of September 1, 1942 (Incorporated by reference herein to Exhibit 7-A to Registration No. 2-6087)
- 4(b) Fourteenth Supplemental Indenture dated September 1, 2001. (Incorporated by reference to exhibit 4(b) on FPU's annual report on Form 10-K for the year ended December 31, 2001)
- 4(c) Fifteenth Supplemental Indenture dated November 1, 2001. (Incorporated by reference to exhibit 4(c) on FPU's annual report on Form 10-K for the year ended December 31, 2001)
- 10(a) First Amendment to Amended and Restated Loan Agreement and Promissory Note between FPU and Bank of America dated August 25, 2006. (Incorporated by reference to exhibit 10(2) on FPU's Form 10-Q for third quarter ending September 30, 2006, File No. 001-10608)
- 10(b) Contract for the transportation of natural gas between FPU and the City of Lake Worth dated March 25, 1992 (Incorporated by reference to exhibit 10(f) on

- FPU's Form S-2 for July 1992, File No. 0-1055)
- 10(c) Contract for the purchase of electric power between FPU and Jacksonville Electric Authority dated January 29, 1996. (Incorporated by reference to exhibit 10(h) on FPU's annual report on Form 10-K for the year ended December 31, 2000)
- 10(d) Contract for the purchase of electric power between FPU and Gulf Power Company effective November 21, 1996. (Incorporated by reference to exhibit 10 (i) on FPU's annual report on Form 10-K for the year ended December 31, 2000)
- 10(e) Contract for the purchase of as-available capacity and energy between FPU and Container Corporation of America dated September 19, 1985 (Incorporated by reference to exhibit 10(i) on FPU's Form S-2 for July 1992, File No. 0-1055)
- 10(f) Contract for the sale of electric service between FPU and Container Corporation of America dated August 26, 1982 (Incorporated by reference to exhibit 10(j) on FPU's Form S-2 for July 1992, File No. 0-1055)
- 10(g) Contract for the sale of electric service between FPU and ITT Rayonier Inc. Dated April 1, 1982 (Incorporated by reference to exhibit 10(k) on FPU's Form S-2 for July 1992, File No. 0-1055)
- 10(h) Form of Stock Purchase and Sale Agreement between FPU and three persons who, upon termination of two trusts, will become the record and beneficial owners of an aggregate of 313,554 common shares of the Registrant (Incorporated by reference to exhibit 10(p) on FPU's Form S-2 for July 1992, File No. 0-1055)
- 10(i) Contract for the sale of certain assets comprising FPU's water utility business to the City of Fernandina Beach dated December 3, 2002. (Incorporated by reference to exhibit 10(o) on FPU's annual report on Form 10-K for the year ended December 31, 2002)
- 10(j) Transportation agreement between FPU and the City of Lake Worth (Incorporated by reference to exhibit 99.2 on FPU's Form 8-K filed April 4, 2003, File No. 001-10608)
- 10(k) A Mutual Release agreement, as of March 31, 2003, by and between FPU, Lake Worth Generation, LLC, The City of Lake Worth, and The AES Corporation. (Incorporated by reference to exhibit 99.3 on FPU's Form 8-K filed April 4, 2003, File No. 001-10608)
- 10(1) Amended and Restated loan agreement between FPU and Bank of America, N.A. dated October 29, 2004. (Incorporated by reference as exhibit 10(n) on FPU's annual report on Form 10-K for the year ended December 31, 2004)

- 10(m) Security agreement between FPU and Bank of America, N.A. dated October 29, 2004. (Incorporated by reference as exhibit 10(o) on FPU's annual report on Form 10-K for the year ended December 31, 2004)
- 10(n)# Non-Employee Director Compensation Plan, approved by Board of Directors on March 18, 2005. (Incorporated by reference as exhibit 10(p) on FPU's annual report on Form 10-K for the year ended December 31, 2004)
- 10(o) Amendment to Electric Service Contract by and between JEA and FPU dated September 25, 2006, effective January 1, 2007. (Incorporated by reference as Exhibit 10.1 to our Form 10-Q, for the quarter ending September 30, 2006, File No. 001-10608)
- 10(s)\* Contract for the Agreement for Generation Services by and between FPU and Gulf Power Company dated December 28, 2006, effective January 1, 2008 (Incorporated by reference as Exhibit 10(s) on FPU's annual report on Form 10-K for the year ended December 31, 2006)
- 10(t) Agreement for the purchase of land in south Florida, dated July 5, 2007. (Incorporated by reference as Exhibit 10.1 to our Form 10-Q, for the quarter ended June 30, 2007)
- 10(u) Agreement for the Firm Transportation Service with Florida Gas Transmission, for services beginning 11/01/07, expiring 2/29/2016, Contract No. 107033 (Incorporated by reference as Exhibit 10.1 to our Form 10-Q, for the quarter ended on September 30, 2007)
- 10(v) Agreement for Firm Transportation Service with Florida Gas Transmission, for services beginning 11/01/07, expiring 3/31/2022, Contract No. 107034 (Incorporated by reference as Exhibit 10.2 to our Form 10-Q, for the quarter ended on September 30, 2007)
- 10(w)Agreement for Firm Transportation Service with Florida Gas Transmission, for services beginning 11/01/07, expiring 2/29/2016, Contract No. 107035 (Incorporated by reference as Exhibit 10.3 to our Form 10-Q, for the quarter ended on September 30, 2007)
- 10(x) Agreement with Chevron Natural Gas dated December 13, 2007.
- 10(y) Amendment to physical sale Agreement with Inergy Propane, LLC dated October 31, 2007
- 10(z) Agreement with Crosstex Gulf Coast Marketing LTD dated December 14, 2007.
- 10(aa)# Employment Agreement between the Company and John T. English dated March 31, 2006, amended October 22, 2007
- 10(ab)#Employment Agreement between the Company and Charles L. Stein dated March 31, 2006, amended October 22, 2007
- 10(ac)# Employment Agreement between the Company and George M. Bachman dated March 31, 2006, amended October 22, 2007

- Ethics Policy (Incorporated by reference to exhibit 99.3 on FPU's Form 10-K, filed March 30, 2004 File No. 001-10608)
- 16 Change in certifying accountants (Incorporated herein by reference as exhibit 16 to FPU's current report on Form 8-K, filed April 18, 2003)
- Subsidiary of the registrant (Incorporated by reference to exhibit 21 on FPU's annual report on Form 10-K, for the year ended December 31, 2000)
- 23 Independent Registered Public Accounting Firm's Consent BDO Seidman LLP
- 31.1 Certification of Principal Executive Officer (302)
- 31.2 Certification of Principal Financial Officer (302)
- 32 Certification of Principal Executive Officer and Principal Financial Officer (906)

#Denotes management contract or compensatory plan or arrangement \*Confidential treatment is being requested for a portion of this agreement

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### FLORIDA PUBLIC UTILITIES COMPANY

/s/ George M. Bachman
George M. Bachman, Chief Financial Officer
(Duly Authorized Officer)

Date: March 25, 2008

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons, on behalf of the registrant and in the capacities and on the dates indicated.

/s/ John T. English Date: March 25, 2008

John T. English

Chairman of the Board, President, Chief Executive Officer, and

Director (Principal Executive Officer)

/s/ George M. Bachman Date: March 25, 2008

George M Bachman, Chief Financial Officer

(Principal Financial Officer and Principal Accounting Officer)

/s/ Ellen Terry Benoit Date: March 25, 2008

Ellen Terry Benoit, Director

/s/ Richard C. Hitchins Date: March 25, 2008

Richard C. Hitchins, Director

/s/ Dennis S. Hudson III Date: March 25, 2008

Dennis S. Hudson III, Director

/s/ Paul L. Maddock, Jr. Date: March 25, 2008

Paul L. Maddock, Jr., Director

/s/ Troy W. Maschmeyer, Jr. Date: March 25, 2008

Troy W. Maschmeyer, Jr., Director

# FLORIDA PUBLIC UTILITIES COMPANY EXHIBIT INDEX

Regu	lation	S-K
<u>Item</u>	Numb	<u>er</u>

Ç	in ivumber	
	10(t)	Agreement for the purchase of land in south Florida, dated July 5, 2007.
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	31.2	Certification of Principal Financial Officer (302)
	32	Certification of Principal Executive Officer and Principal Financial Officer (906)

# **EXHIBIT B**

# Florida Public Utilities Company 2009 Sources and Uses of Funds Forecast (In Thousands)

Total Operating Income	57,065
Total Operating income	37,000
Deductions	
Operating & Maintenance	31,504
Taxes	6,599
Interest	5,466
Environmental	395
Dividends Paid	3,016
Other	(102)
Total Deductions	46,878
Balance	10,187
Construction expenditures:	13,938
Cash Refund/(Contributions)	401
Contingency Requirements	
Balance	(4,152)
	16,931)
Proceeds (repayment) of Long Term Borrowing	13,469
Proceeds from Equity Issuance less costs	7,520
Proceeds from Sale of Disc Ops & LWG	300
Requested Remaining Financing	-
Balance	206
Beginning Cash	124
Ending Cash	330

Florida Public Utilities Company 2009 Construction Budget for Gross Property Additions (In Thousands)

#### Notes

- 1) Projected amounts do not include any effect of potential changes in retail base or other regulated activities which could cause the projections to change.
- Excludes AFUDC. All of the estimated construction expenditures are subject to continuing review and adjustment. Actual construction expenditures may vary from these estimates due to factors such as; changes in customers, energy sales, business and economic conditions, construction and design requirements, fuel supply and costs, availability of labor, supplies and materials, regulatory treatment, environmental and conservation requirements, and existing and proposed legislation. FPUC is keeping its construction program as flexible as possible with the intention of accommodating those factors that may develop or change.

# **EXHIBIT C**

#### Florida Public Utilities Company Statement of Capital Stock and Debt June 30, 2008

# Preferred Stock without Sinking Fund Requirements:

Dividend Rate	Series		Authorized and		Annual Dividend Requirement
4.75%		1959	6,000	\$ 600,000.00	\$ 28,500.00

Other:

r Value	llagua Data			Outstanding
	issue Date	Authorized	Outstanding *	Amounts
	1947, 1987,		3.04	Tue The Bud's service
1.50	&1998	10,000,000	6,191,279	\$15,351,490.00
1.50			111,445	\$ (1,974,805.00)
				<b>s</b> -
		1.50 &1998	1.50 &1998 10,000,000	1.50 &1998 10,000,000 <b>6,191,279</b>

<sup>\*</sup> Average shares outstanding have been restated to reflect the three-for-two stock split issued on July 25, 2005.

#### Florida Public Utilities Company Statement of Capital Stock and Debt June 30, 2008

# First Mortgage Bonds:

Series	Issue date	Maturity	Principal Outstanding	Proceeds / (Expenses)
9.57%	5/1/1988	5/1/2018	\$ 9,091,000	
10.03%	5/1/1988	5/1/2018	\$ 5,000,000	
9.08%	6/1/1992	6/1/2022	\$ 8,000,000	
4.90%	11/1/2001	11/1/2031	\$14,000,000	
6.85%	9/27/2001	10/1/2031	\$ 14,990 <u>,000</u>	
		Total	\$51,081,000	\$ -

N	los
Remair	ing
0.0117	118
0.0123	118 167
	280
0.0199	279
0.0739	962

7.39% Weighted Average Interest - Long-term Debt

7.39%

#### Unsecured Short Term Debt:

			6 mos
	Current Interest Rate	Balance	Proceeds / (Expenses)
December 31, 2007	5.50%	12,529,000	
June 30, 2008	3.36%	11.122.000	

Other:

Amount Pledged by Applicant:	0
Amount held in any Fund	0

#### Pretax interest coverage: