## REDACTED

## Florida PSC Staff Data Request

Docket 070626-EI September 19, 2008

**Public Materials** 



**Exhibit B** 

DOCUMENT NUMBER-DATE 08858 SEP 19 8 FPSC-COMMISSION CLERK

COM \_\_\_\_\_ ECR \_\_\_\_ GCL \_\_\_\_ OPC \_\_\_\_ RCP \_\_\_\_ SSC \_\_\_\_ SGA \_\_\_\_ ADM \_\_\_\_ CLK \_\_\_



WEAVER TIDWELL

L.L.P.

ACCOUNTANTS AND CONSULTANTS Independent Accountant's Report on Applying Agreed-Upon Procedures

To the Board of Directors Green Mountain Energy Company:

We have performed the procedures below on the 2006 Green Book, which were agreed to by management, solely to assist the users in evaluating management's assertion that the Schedule of Retirements of Green Tags (Wholesale) and Carbon Offsets Against 2006 Retail Sales of Green Mountain Energy Company (Company) for the year ended December 31, 2006, attached as **Exhibit 1** is presented in accordance with the terms of the Company's sales obligations resulting from the sale of (1) bundled electricity and (2) other non-electricity based products. This agreed-upon procedures engagement was performed in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of the specified users of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures performed and our findings are as follows:

- We obtained a copy of the 2006 and 2005 Green Book from the Company.
- We agreed Exhibit 1 to the 2006 Green Book.
- We recalculated the excess Megawatt hour (MWh) inventory from the 2005 Green Book used to source 2006 sales without exception.
- We recalculated the total purchases and allocations/retirements to sales by supplier and noted purchases were equal to or greater than the MWh sourced to sales without exception.

#### Purchase Testing Procedures:

- We judgmentally selected a sample of purchases from each region which approximated 50% of 2006 renewable energy purchases and performed the following:
  - Obtained a copy of the completed and signed Generator Attestation and/or Wholesale Attestation, as applicable, without exception.
  - Confirmed the Company was named as the purchaser on the Generator Attestation or Wholesale Attestation, as applicable, without exception.
  - Agreed the facility name, fuel type, period of generation, and MWh generated to the Generator Attestation and/or Wholesale Attestation, as applicable, without exception.

24 Greenway Plaza Suite 1800 Houston, Texas 77046-2404 713.850.8787 F 713.850.1673

WWW.WEAVERANDTIDWELL.COM

AN INDEPENDENT MEMBER OF BAKER TILLY INTERNATIONAL

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sales obligations resulting from the sale of (1) bundled electricity and (2) other nonelectricity based products.

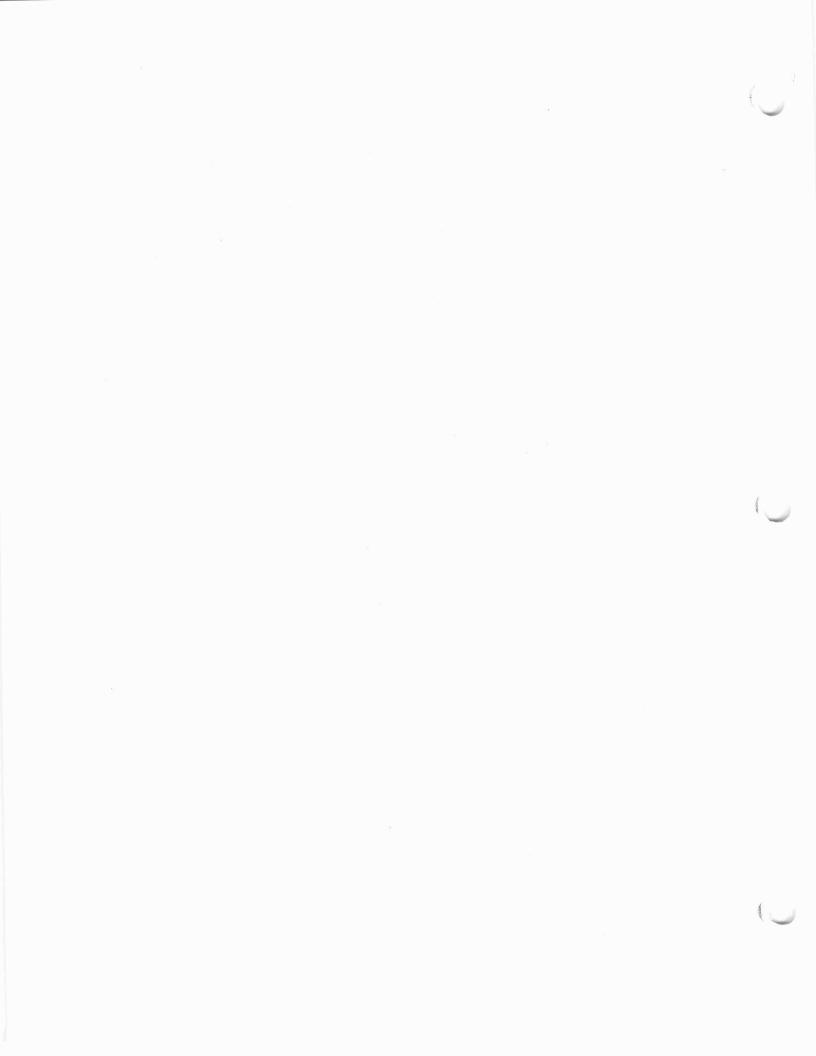
We were not engaged to, and did not perform an examination, the objective of which would be the expression of an opinion on management's assertion. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of management and should not be used by those who have not agreed to the procedures and taken responsibility for the sufficiency of the procedures for their purposes and is not intended to be and should not be used by anyone other than these specified parties.

Weaver and Liduell, L.L.P.

WEAVER AND TIDWELL, L.L.P.

Houston, Texas January 7, 2008





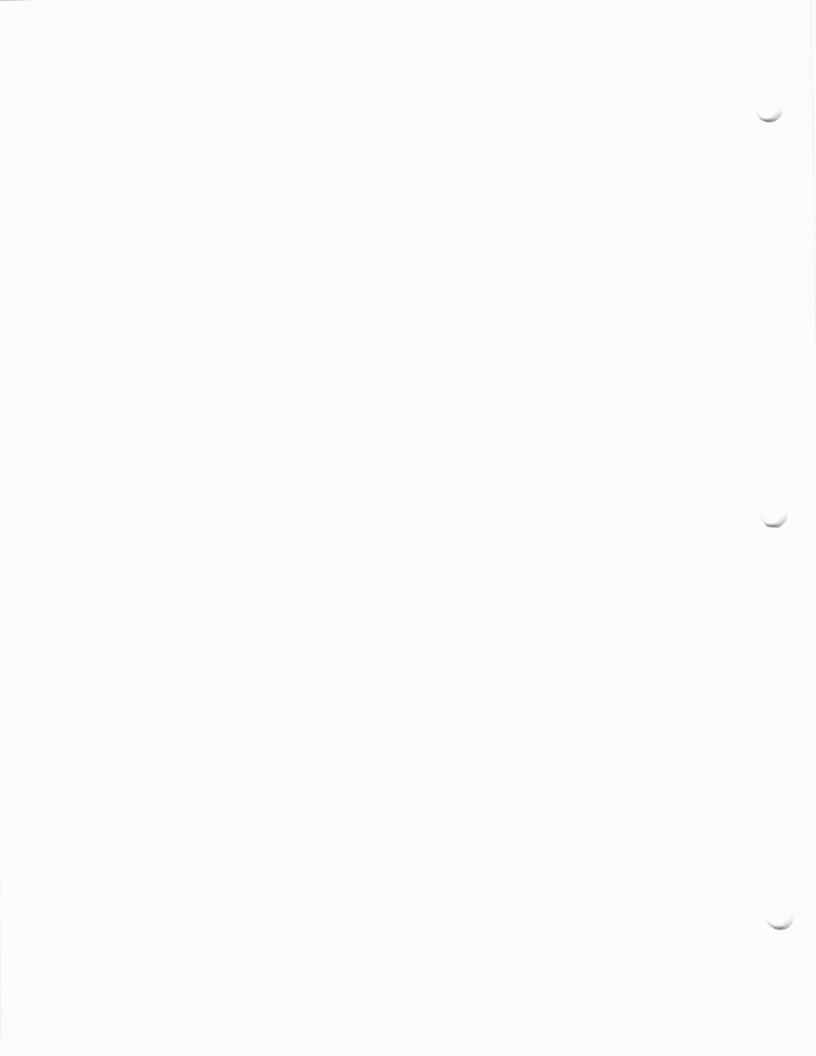
#### **Standards of Conduct**

The following is a list of behaviors that are in conflict with Green Mountain Energy Company's values and beliefs. To ensure orderly operations and provide the best possible work environment, GMEC expects employee's to follow these standards of conduct that will protect the interests and safety of all employees' and the organization. Participating in any of the activities listed below may result in disciplinary action, up to and including termination of employment. This list is illustrative and is not intended to be exhaustive. Other types of conduct that are injurious to staff, vendors or customers, that endanger ones own personal safety or the safety of others, or are considered illegal, may also result in disciplinary action, up to and including termination.

- 1. Use, possession, sale, purchase, or being under the influence of illegal or illicit drugs.
- 2. Inebriation and/or intoxication at work or at work related functions.
- 3. Theft, careless damage/destruction, or inappropriate removal or possession of company property or the property of any employee.
- 4. Falsification of employment records, employment information, company information, customer information, or timekeeping records.
- 5. Fighting, any act of violence, or threatening violence in the workplace.
- 6. Insubordination or other disrespectful conduct.
- 7. Violation of safety or health rules.
- 8. Sexual or other unlawful or unwelcome harassment, this includes staff, vendors, or customers.
- 9. Possession of dangerous or unauthorized materials, such as explosives, firearms, or any other weapon in the workplace, at a worksite, at a company event, at an event location, or in a vehicle in the parking lot of these locations.
- 10. Illegal use of customer information, employee information or other private information gained through the course of your work.
- 11. Unauthorized disclosure of business "secrets" or confidential information.
- 12. Committing a fraudulent act or breach of trust under any circumstances.
- 13. Violation of personnel policies.
- 14. Unsatisfactory performance or conduct.
- 15. Failure to adhere to previously defined work schedules. This includes absenteeism, tardiness, and no-show, no-call. This also includes excessive absenteeism that has a negative impact on the organization, other employees, or your ability to meet the requirements of your job.
- 16. Engaging in criminal conduct.
- 17. Performance that does not meet the requirements of the position.

This statement of prohibited conduct does not alter Green Mountain Energy Company's policy of at-will employment. An employee or the company is free to terminate the employment relationship at any time, with or without cause or advance notification.

I understand these policies and agree to adhere to each one and all other policies of GMEC.



- We obtained the signed Carbon Dioxide Offset Purchase Agreement for all carbon offset purchases between The Climate Trust and the City of Portland and the signed Carbon Dioxide Offsets Purchase, Sale and Transfer Agreement between The Climate Trust and the Company without exception.
- We selected all purchases of carbon dioxide offsets through forest sequestration and agreed the quantity of trees planted to the Attestation Form without exception.
- We judgmentally selected a sample of Texas tag purchases and agreed the vintage year, quarter, and MWh to the ERCOT REC tracking system without exception.

#### Sales Testing Procedures:

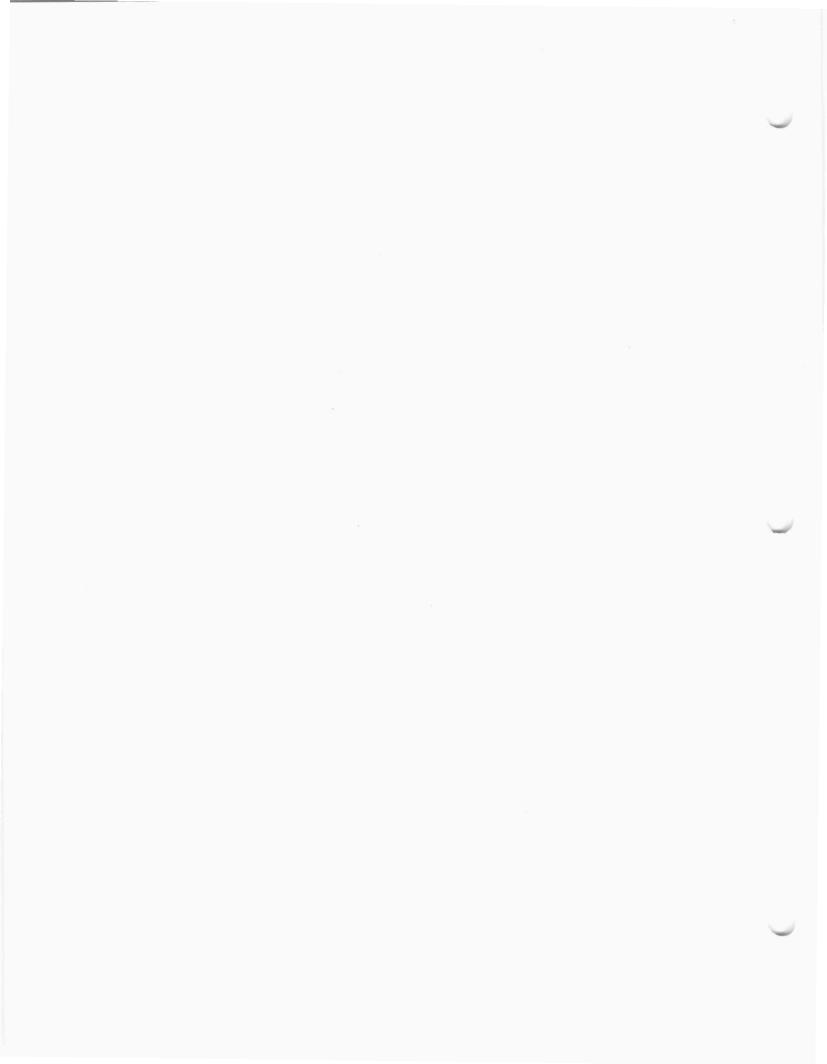
- We obtained electricity usage reports from the Company for the utilities in Oregon, Florida, and New York for the year ended December 31, 2006 and agreed to the sales by region in Exhibit I without exception. The Company stated the usage reports were received directly from the respective utilities.
- We obtained electricity usage reports from the Company for the State of New Jersey and agreed to the New Jersey sales in Exhibit I without exception. The Company stated the usage reports were received directly from the State of New Jersey.
- We obtained internal usage reports for Texas residential and Texas
   commercial and institutional and performed the following:
  - Agreed the total MWh per the internal usage report to the 2006 Green Book for Texas - residential and Texas commercial and institutional without exception.
  - Randomly selected sales from the Texas commercial and institutional sales invoices using a 90% confidence level, tolerable deviation of 10%, and expected deviation rate of equal to or less than 3%.
  - Compared the kilowatt hour (kWh) usage per the invoices to the market transaction for the service period and to the internal sales report, without exception.
  - Selected sales for March and July 2006 from the Texas residential sales and performed the following:
    - Agreed the monthly usage detail to the internal sales reports.
    - Randomly selected invoices from March and July 2006 using a 90% confidence level, tolerable deviation of 10%, and expected deviation rate of equal to or less than 3%.

- Agreed the total kWh per invoice to the monthly usage detail.
- We obtained internal usage reports for Emissions Solutions REC sales, Texas tag sales/transfers, Be-green Carbon offsets, Carbon offsets, and Forest sequestration.
- We selected Emissions Solutions REC sales and performed the following:
  - We noted approximately 17% of the Emissions Solutions REC sales were tested through the Green-e Agreed Upon Procedures for the year ended December 31, 2006.
  - We obtained the Nature's Energy monthly usage information from the Company and agreed to the sales without exception. The Company stated the usage reports were directly from the utility.
  - We selected all sales and agreed the total MWh sold to the renewable purchase contracts.
- We obtained internal Company reports for the Be-green carbon offset sales and agreed to the 2006 Green Book, without exception.
- We judgmentally selected a sample of 2006 Texas wind tag sales and agreed the total sales quantity to contracts, without exception.
   We also agreed the transfer to the ERCOT REC tracking system, without exception.
- We selected all Carbon offset sales and agreed the total tons of carbon dioxide sold to the Carbon offset agreement.
- We selected Forest sequestration carbon offset sales and agreed the total of trees planted to the Forest sequestration carbon offset agreement.

#### Product Content Label Procedures:

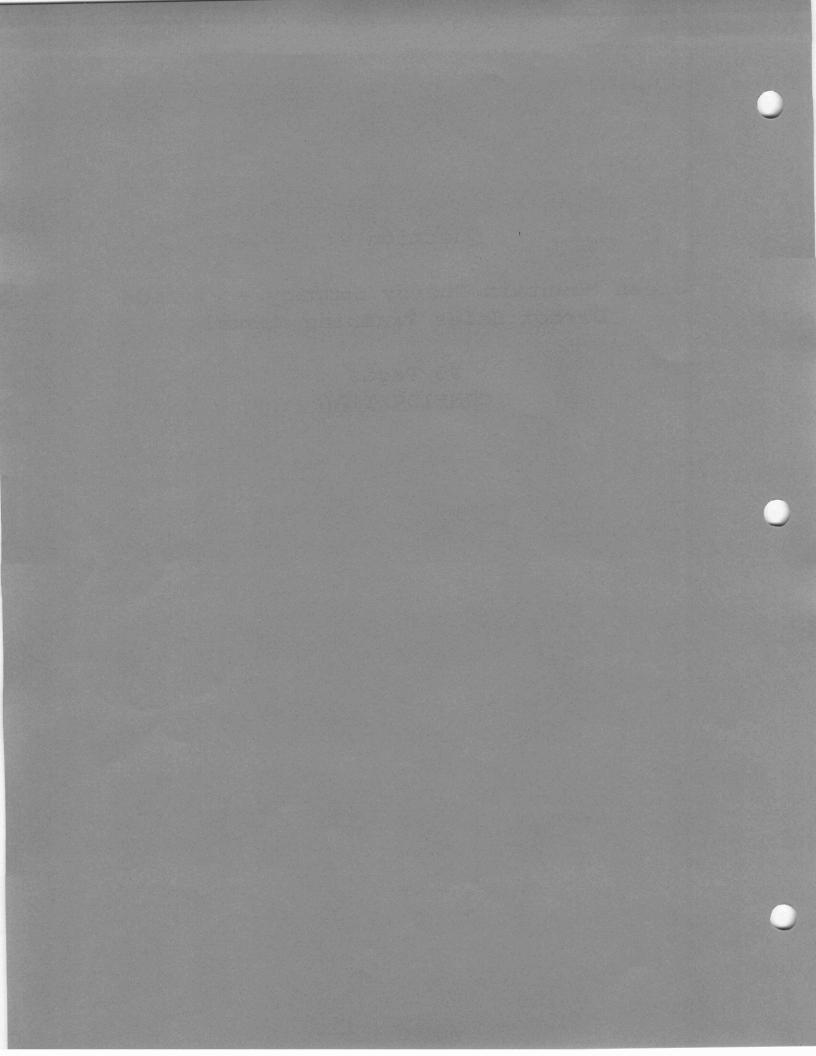
- We obtained product content labels or contracts for each product with sales greater than 1,500 MWh.
- We agreed the product definitions per the 2006 Green Book to the product content label or contracts without exception.
- We recalculated the tag requirements for each product definition without exception.
- We recalculated the net open positions for each region and noted no short positions.

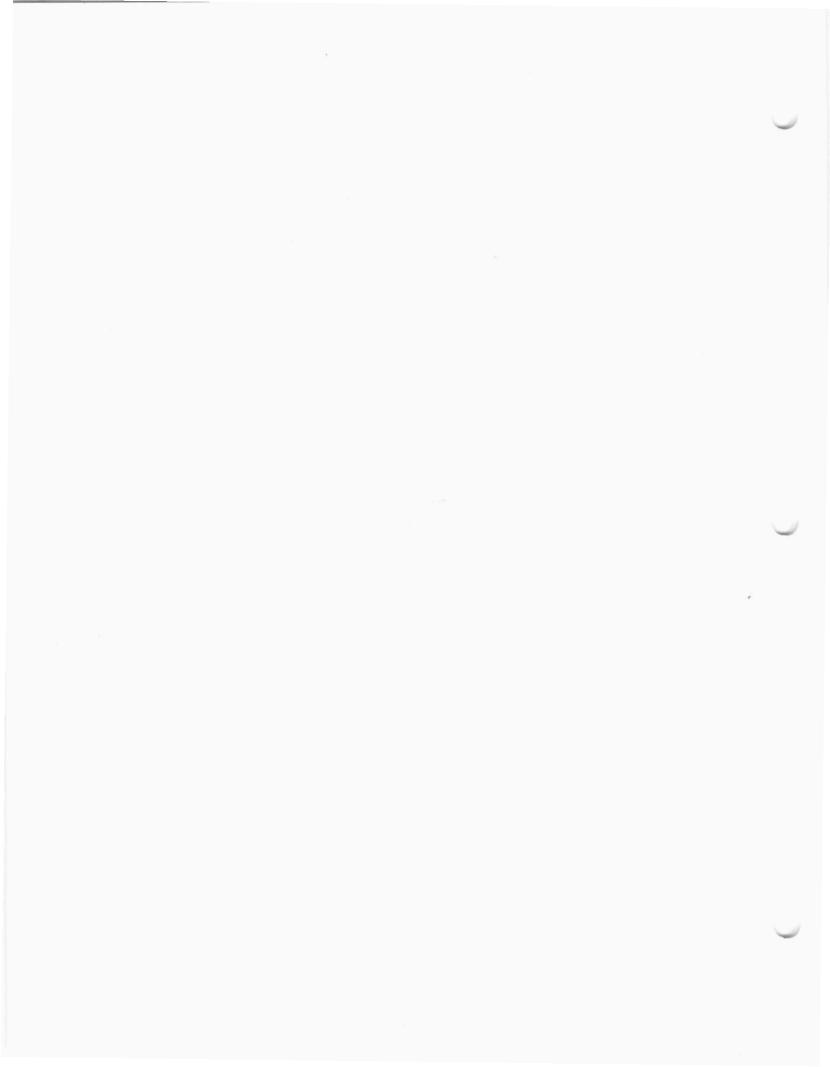
We noted no exceptions in performing the above procedures that were agreed to by management to assist the users in evaluating management's assertion that the Schedule of Retirements of Green Tags (Wholesale) and Carbon Offsets against 2006 Retail Sales of Green Mountain Energy Company for the year ended December 31, 2006 is presented in accordance with the terms of the Company's



#### Question 4:

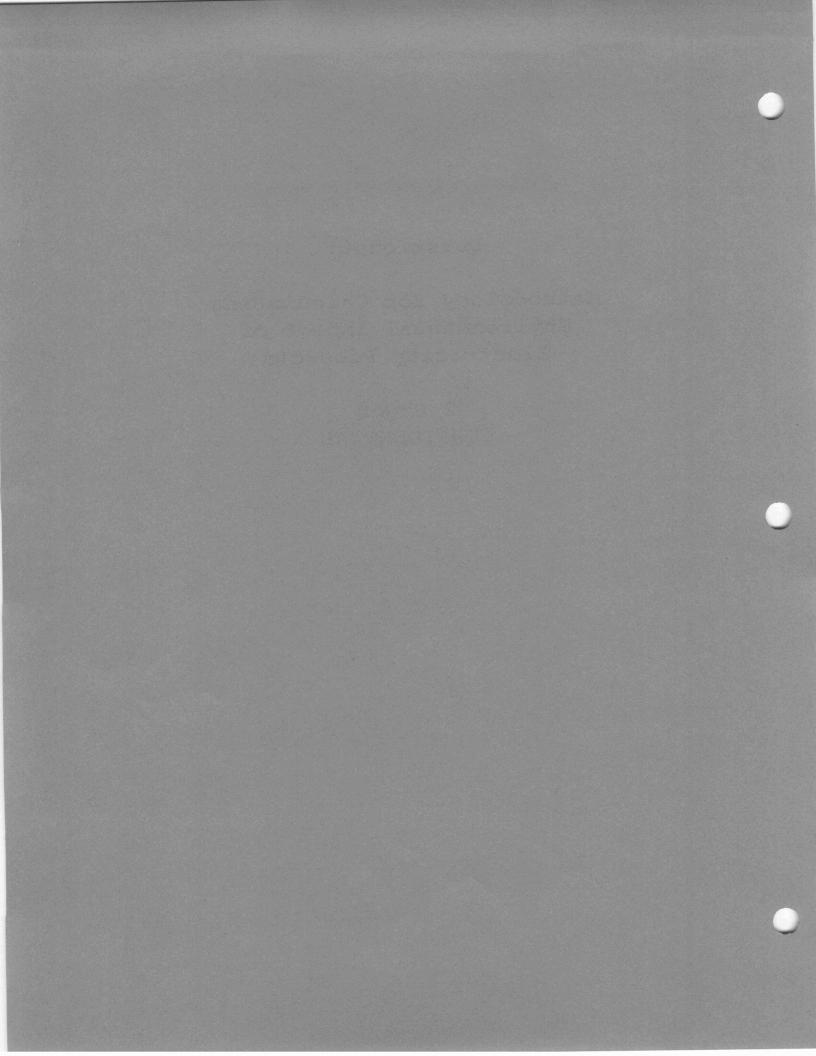
### Green Mountain Energy Company - Florida Direct Sales Training Manual





#### Question 6:

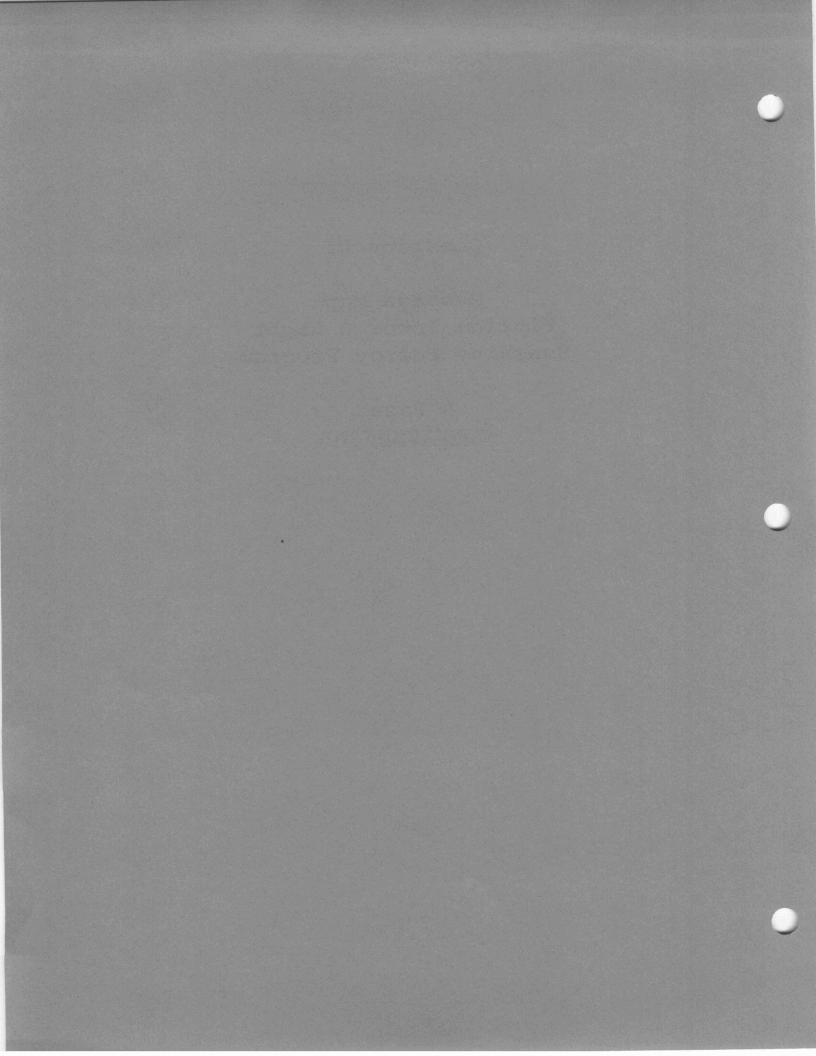
#### Methodology for Calculating Environmental Impact of Electricity Products



Question 6:

Message Map Florida Power & Light Sunshine Energy Program

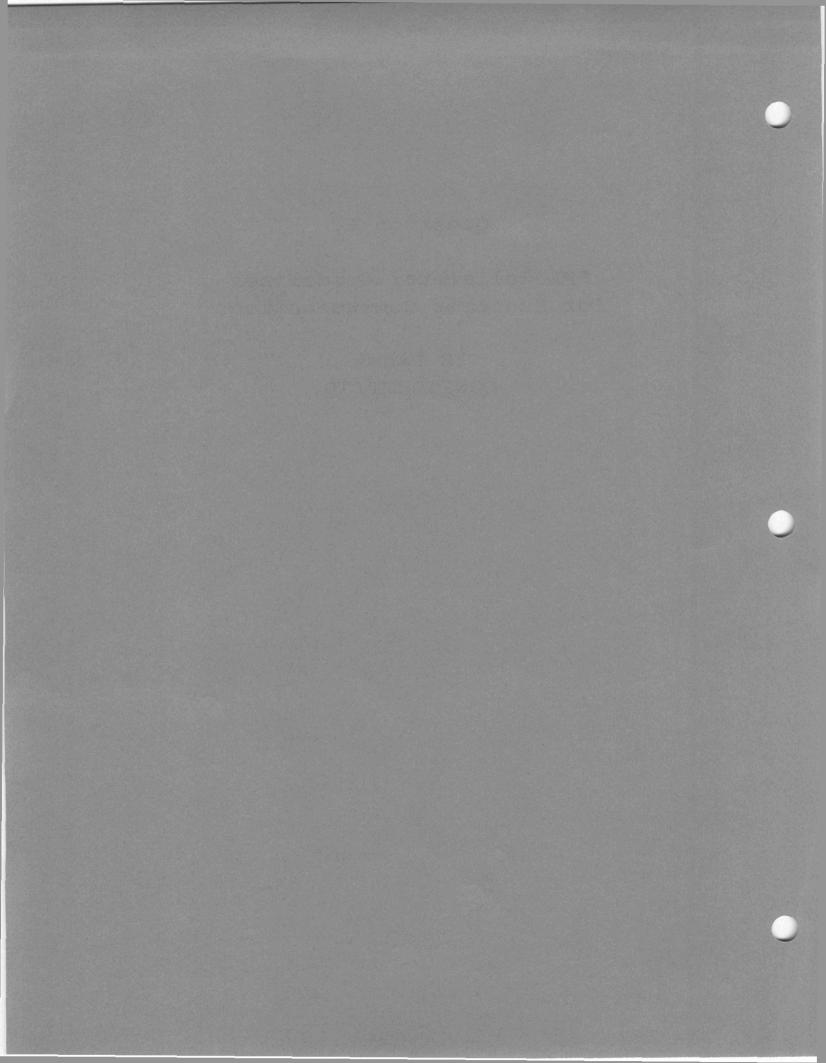
> 9 Pages <u>CONFIDENTIAL</u>



### Question 6:

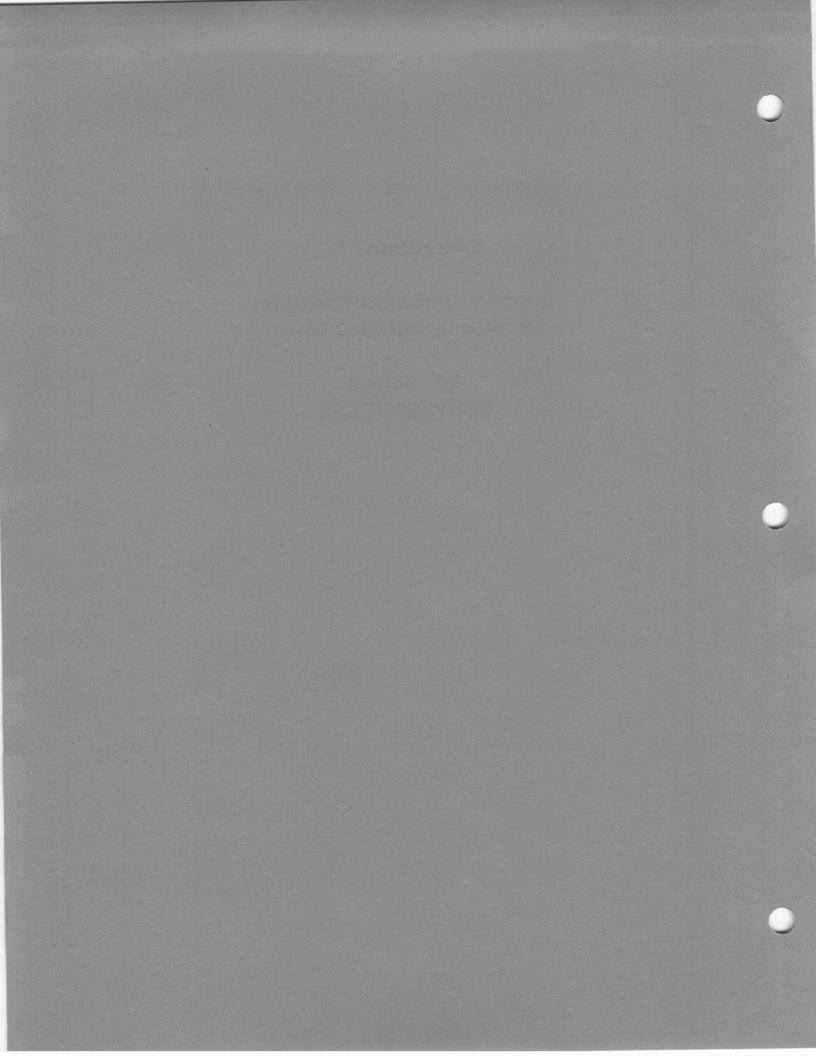
FPL Collateral Guidelines For Customer Communications

> 18 Pages <u>CONFIDENTIAL</u>



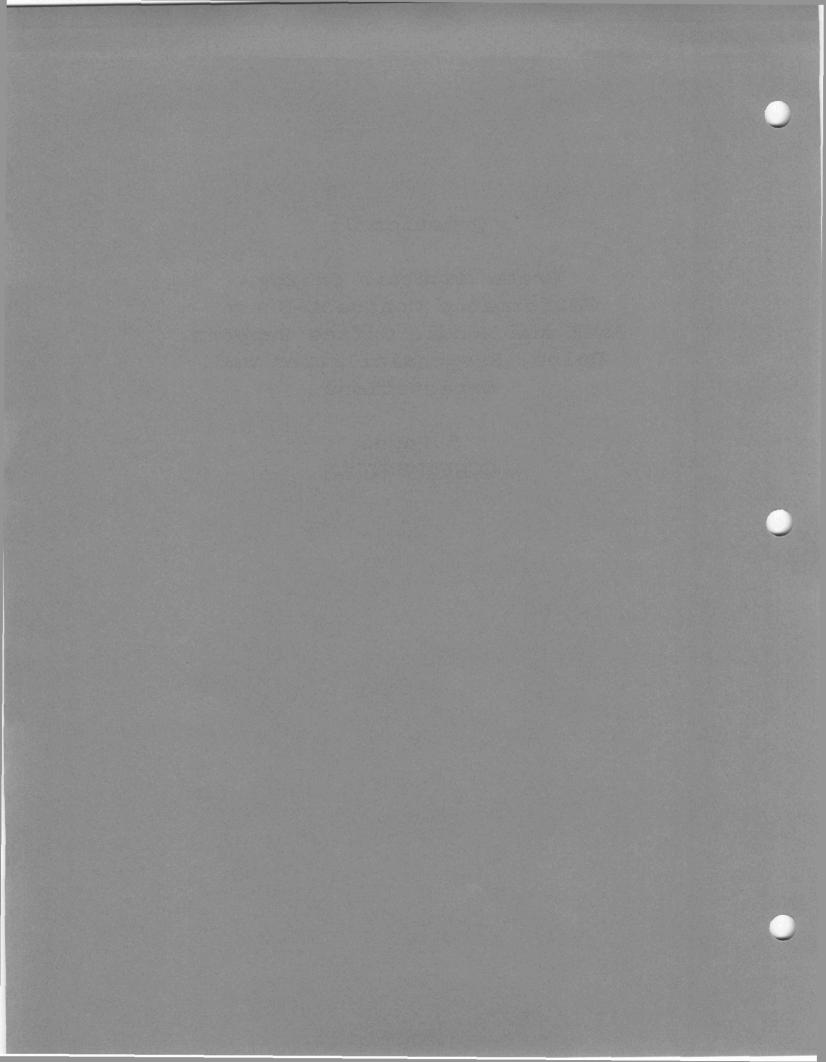
Question 7:

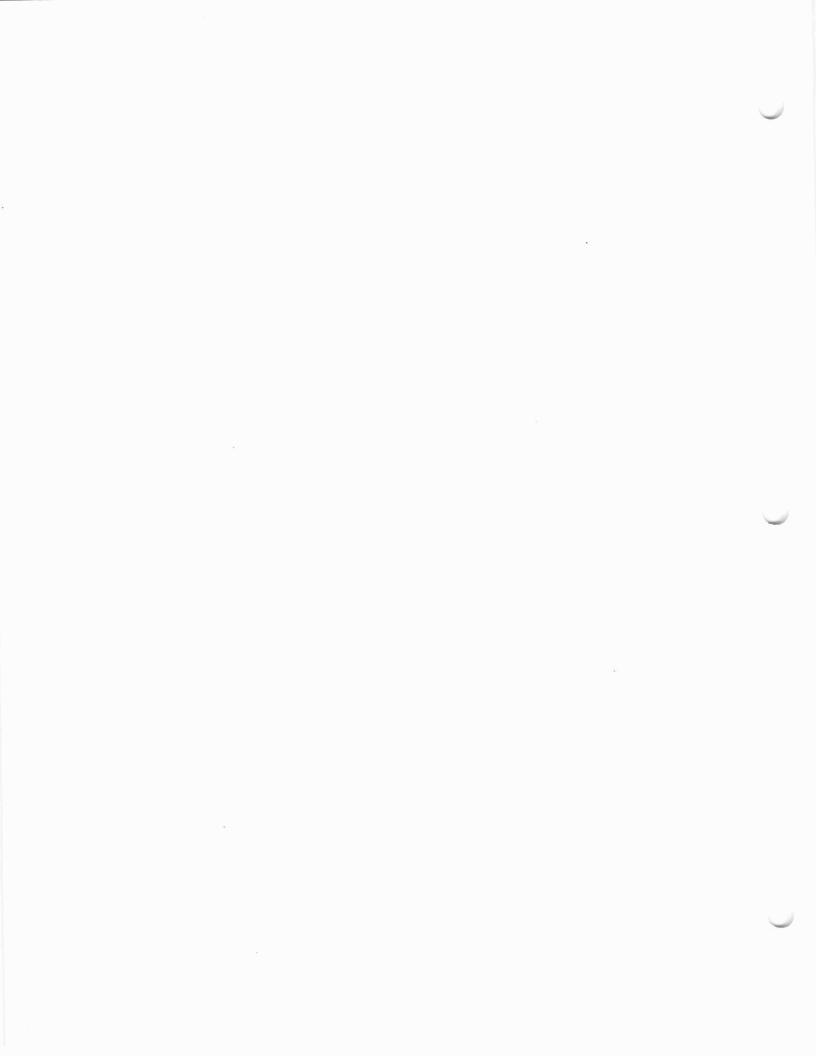
Supply Substantiation Process Guidelines



#### Question 7:

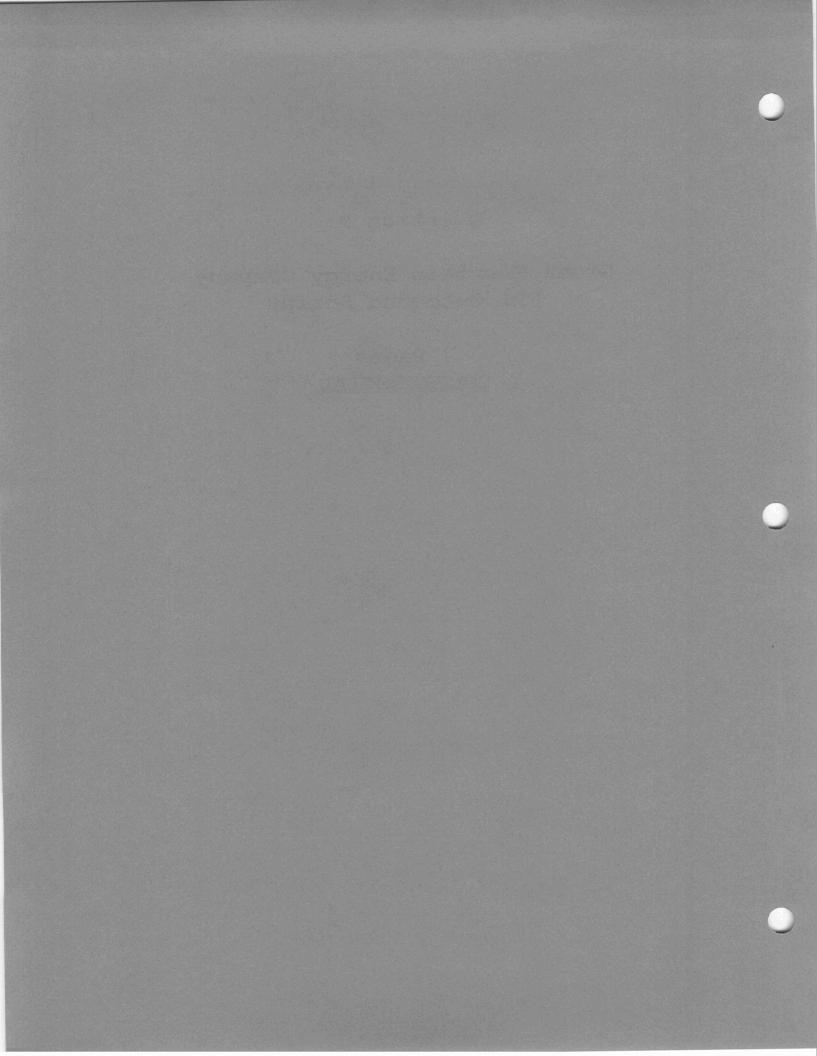
Green Mountain Energy Performance Contract-Green Back and Middle Office Support Roles, Responsibilities and Expectations





### Question 9:

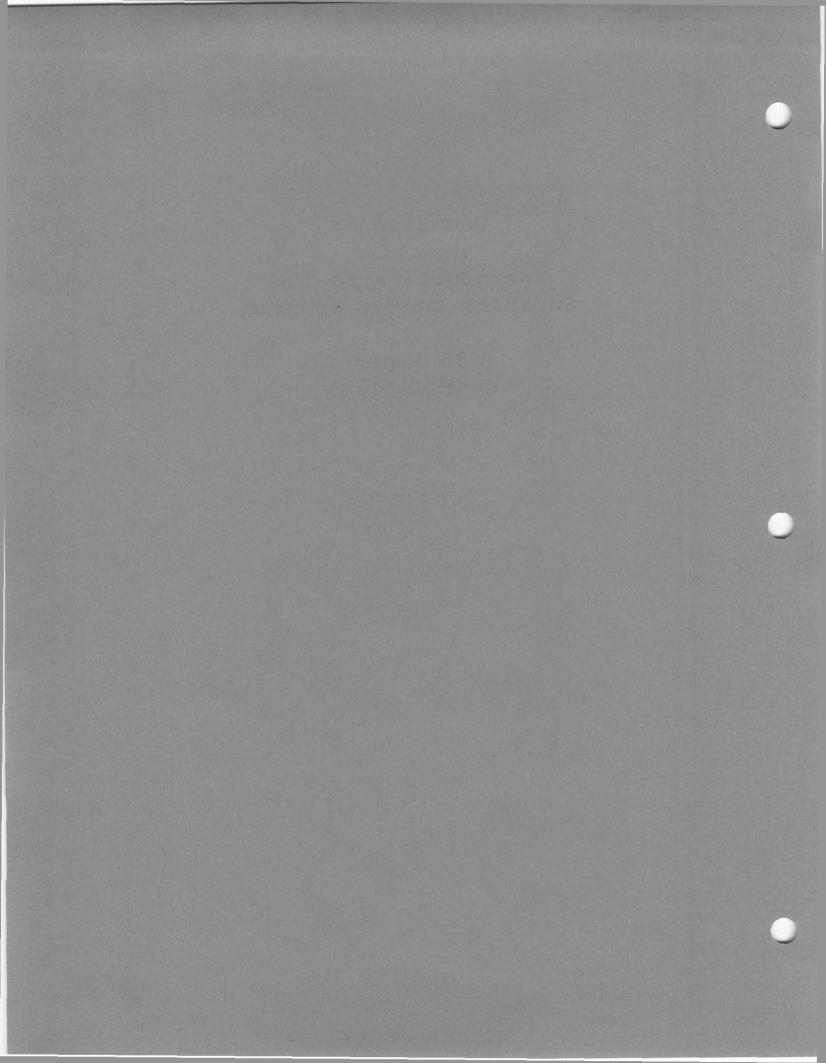
Green Mountain Energy Company FPL Outbound Script



### Question 9:

Introduction to The Sunshine Energy Program

> 35 Pages <u>CONFIDENTIAL</u>



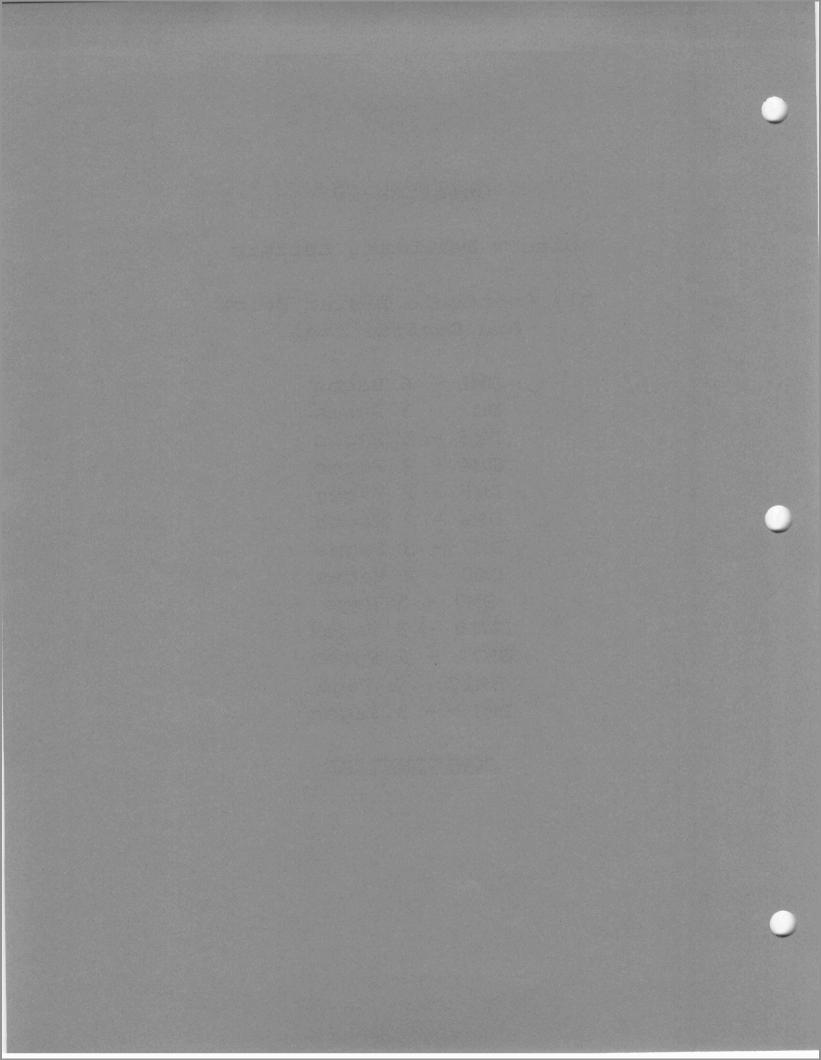
#### Question 10:

#### Direct Marketing Letters

All Documents Listed Below Are Confidential

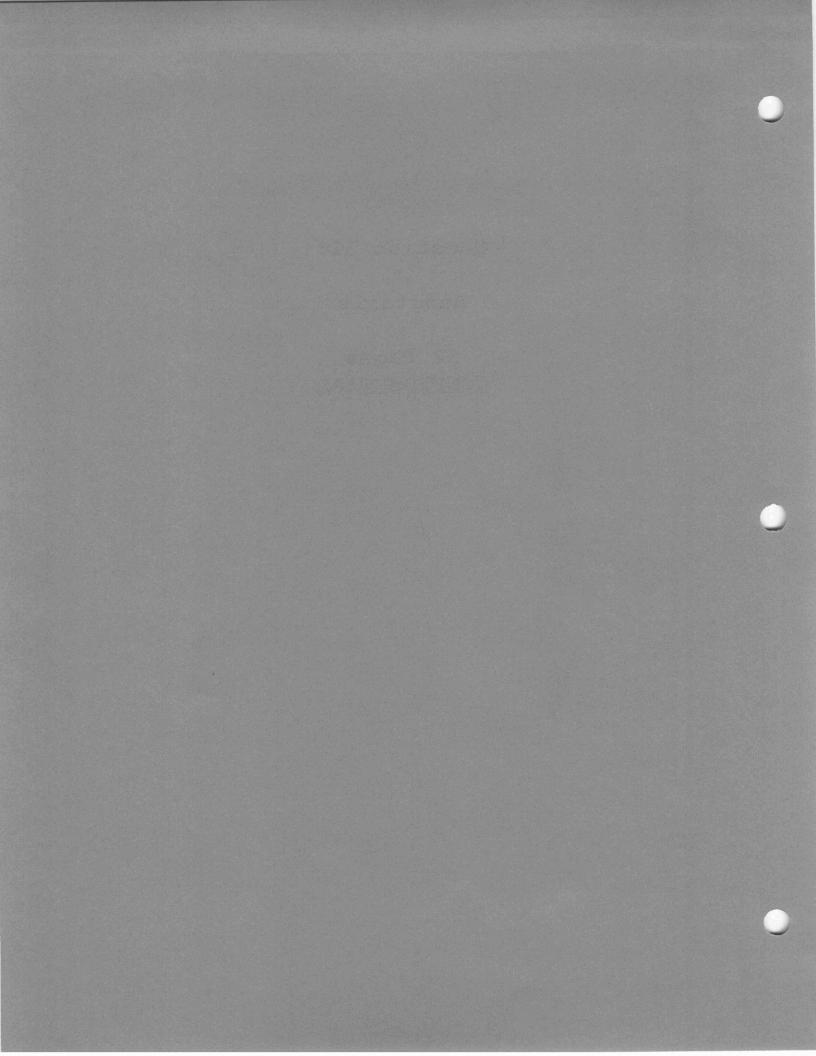
DM1	-	6	Pages
DM2	-	3	Pages
DM3	-	5	Pages
DM4	-	2	Pages
DM5	-	2	Pages
DM6	-	2	Pages
DM7	-	3	Pages
DM8	-	2	Pages
DM9	-	1	Page
DM10	-	3	Pages
DM11	-	2	Pages
DM12	-	1	Page
DM13	-	3	Pages

#### CONFIDENTIAL



Question 11:

Bangtails



# BILL STATEMENT ADVERTISING STATEMENT OF WORK

This Statement of Work is made and entered into this 12<sup>th</sup> day of January, 2004 by and between Green Mountain Energy Corporation, a Texas corporation with offices located at 3815 Capital of Texas Highway S, Suite 100, Austin, Texas 78704 ("Advertiser") and Florida Power & Light Company, a Florida corporation having its offices at 9250 West Flagler St Miami. Fl 33174 ("FPL")(each a "Party" and collectively the "Parties").

- 1.1 Outbound envelope \_\_\_\_ Return envelope \_\_\_\_ Stuffer Bifold stuffer for Sunshine Energy
- 1.2 Print House (envelope) address/contact:
- 1.3 Monthly Mailing Date: Feb Cycle day 11-21 Start Feb 17 End March 2
- 1.4 Print Date: N/A
- 1.5 Advertisement proof date Sample: Paper samples must FPL have approval before printing
- 1.6 Advertisement proof date Final: Must have total shipment by Feb 10.
- 1.7 <u>Run Count estimate</u>: 1,760,000
- 1.8 <u>Unit Price:</u> \$16/1000;
- <u>Total Estimate:</u> \$28,160
   Will vary depending on actual insert/envelope count. Note that Advertiser is responsible for all related envelope/stuffer production costs.

IN WITNESS WHEREOF, the duly authorized representatives of the Parties have executed this Statement of Work as of the date first above written.

#### FLORIDA POWER & LIGHT COMPANY

GREEN MOUNTAIN ENERGY COMPANY

Ву:	Ву:
Title:	Title:
Date:	Date:

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FPL Account Number         Customer Name:         Address (not a PO Box):         City:         Home Phone:         Email Address:         By signing below, i agree to enroll for to older and am authorized to make a chas \$9.75 for the environmental credits asswind and solar.         Signature:	Apartment No.: State: Zip: Work Phone: the Sunshine Energy program from Florida Power & Light. I am 18 years of sange to this FPL account. I understand I will pay a monthly surcharge of sociated with cleaner generation sources of electricity including bioenergy

problem solution 1/27/04 11:50 AM Page 2

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#### Complete the form attached and mail it in Three easy ways to enroll

OF CALL 1-888-FPL-GREEN (1-888-775-4733) Sign up online at www.FPL.com/sunshine with your FPL electric payment.

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the environment and help preserve sunshinenersy Choose	$\sqrt{4}$ Yes! I want to make the choice for cleaner electricity.	FPL Account Number 4	Customer Name:	Address (not a PO Box):	City:	Home Phone:	Email Address:	By signing below, I agree to enroll for the Sunshine Energy program from Florida Power & Light. I am 18 years or older and am authorized to make a change to this FPL account. I understand I will pay a monthly surcharge of \$9.75 for the environmental credits associated with cleaner generation sources of electricity including bioenergy, wind and solar.	Signature:	FL0076 Simply include this form with your monthly FPL payment, or mail separately to: FPL, P.O. Box 3070, Tequesta, FL 33469. For more information about Sunshine Energy, call 1-888-FPL-GREEN (1-888-375-4733) or visit www.FPL.com/sunshine.	

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### Now, you can make the choice for cleaner electricity

Many of our customers have told us they wanted to support cleaner energy in Florida.

And when our customers speak to us, we listen. Now, we're proud to introduce the Sunshine Energy<sup>SM</sup> program, a new option for FPL customers.



Sunshine Energy uses cleaner energy sources that are less polluting than the fossil fuel sources most widely used across the United States.

#### The choice is simple

Purchasing Sunshine Energy is simple. Just take a few minutes to enroll, and then for only \$9.75 extra per month, you'll be helping to preserve the environment for future generations.

# sunshinenergy

### Help preserve the environment for future generations

In only one year as a Sunshine Energy customer, you can avoid over 10,000 pounds of carbon dioxide  $(CO_2)$  emissions\* – as much as a car would produce in over 11,000 miles of driving.

# Support cleaner sources of energy

For every 10,000 customers who sign up for *Sunshine Energy*, we'll build a



150 kilowatt solar facility right here in Florida. One of these facilities represents twice the electricity generation capacity of one of Florida's largest solar facilities.

#### Three easy ways to enroll

Complete the form attached and **mail it in** with your FPL electric payment.

Sign up online at www.FPL.com/sunshine or call 1-888-FPL-GREEN (1-888-375-4733).

\*Regardless of your actual electricity usage each month, your Sunshine Energy purchase represents the environmental credits associated with 1,000 kWh of electricity produced by deener electric generators, including bioenergy, wind, and solar serving Florida and other states nationwide. Your purchase supports the environmental benefits to regions, where the cleaner generators are located.

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Introducing a new way to help inarmess the power of the sum Many of us already put the Florida sunshine to good use heating our pools or helping to power our homes.

Now, you can help build solar energy on a larger scale in Florida by signing up for the Sunshine EnergysM

program from FPL.

Sunshine Energy uses cleaner energy sources that are less polluting than the fossil fuel sources most widely used to generate electricity across the United States.

The choice is simple

Purchasing Sunshine Eriergy is simple. Just take a few minutes to enroll, and then for only \$9.75 extra per month, you'll be helping to preserve the environment.

# Help preserve the environment for future generations

In only one year as a Sunshine Energy customer, you can avoid over 10,000 pounds of carbon dioxide (CO<sub>2</sub>) emissions\* – as inuch as a car would produce in over 11,000 miles of driving.

# Support cleaner sources of energy For every 10,000 customers

For every 10,000 customers who sign up for *Sunshine Energy*, we'll build a 150 kilowatt solar facility right here in Florida. One of these facilities represents twice the electricity generation capacity of one of Florida's largest solar facilities.

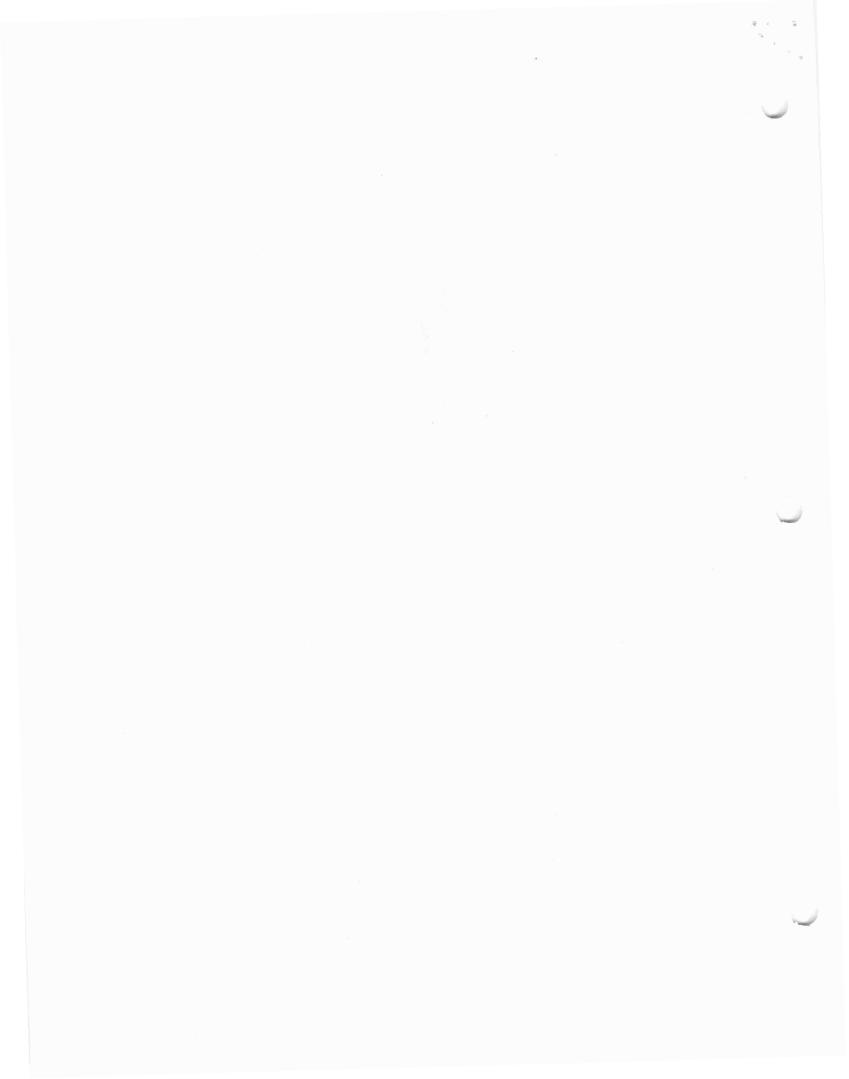
# Three easy ways to enroll

Complete the form attached and mail it in with your FPL electric payment.

Sign up online at www.FPL.com/sunshine or

call 1-888-FPL-GREEN (1-883 375-4733).

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Inserted June, 2004

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# sources of energy Support cleaner

Energy, we'll build a who sign up for Sunshine For every 10,000 customers

Florida's largest solar facilities. electricity generation capacity of one of One of these facilities represents twice the 150 kilowatt solar facility right here in Florida.

#### Three easy ways to enroll

or call 1-888-FPL-GREEN (1-888-375-4733). sign up online at www.FPL.com/sunshine with your FPL electric payment. Complete the form attached and mail it in

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program, a new option from FPL. proud to introduce the Sunshine EnergysM renewable sources of electricity. Now, we're developing innovative programs and

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future generations. helping to preserve the environment for only \$9.75 extra per month, you'll be take a few minutes to enroll, and then for Purchasing Sunshine Energy is simple. Just

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# for cleaner electricity Now, you can make the choice

wanted to support cleaner energy in Florida. Many of our customers have told us they

program, a new Sunshine Energysm to introduce the Now, we're proud to us, we listen. customers speak And when our



option for FPL customers.

United States. tuel sources most widely used across the lissof and neut polluting than the fossil Sunshine Energy uses cleaner energy

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future generations. helping to preserve the environment for only \$9.75 extra per month, you'll be take a few minutes to enroll, and then for Purchasing Sunshine Energy is simple. Just

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# for future generations Help preserve the environment

. priving to as a car would produce in ever 11,000 miles of carbon dioxide (CO<sub>2</sub>) emissions" - as much customer, you can avoid over 10,000 pounds In only one year as a Sunshine Energy

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Florida's largest solar facilities. to ano to vitibedep notifenang vitibitibala One of these facilities represents twice the 150 kilowatt solar facility right here in Florida.

# ni ti liem brie berbette mod ert etelqmoD Three easy ways to enroll

OL COLI 1-888-FPL-GREEN (1-888-375-4733). sign up online at www.FPL.com/sunshine with your FPL electric payment.

generators, including bioerergy, wind, and solar, serving Florida. Other states instigning de Your purchase supports the environment benefits to regions where the dealner generators are located. \*Regardiess of your actual electricity usage acts month, your services for your actual electricity usage action on render services by cleaner electricity produced by cleaner electric produced by cleaner electricity produced by cleaner electric services actual of the services of the

HH	sunshinenergy*			No.:	te annuard to a shad binn an and the shade of the shade o			ight. I am 18 years or nthly surcharge of including bioenergy,		FL018C 70, Tequesta, FL 33469. ww.FPL.com/sunshine.
				Apartment No.:	Zip:			Florida Power & L nd I will pay a mo urces of electricity	Date:	o: FPL, P.O. Box 30 875-4733) or visit w
A REPAIR	for cleaner electrici	et you hill:	a na		State:	Work Phone:		ne Energy program from is FPL account. I understa ith cleaner generation sou		/ment, or mail separately ti I-888-FPL-GREEN (1-888-3
the environment and help preserve tushinanergy	$\sqrt{2}$ Yes! I want to make the choice for cleaner electricity.	FPL Account Number (located in the top refrictor). In		3ox):				By signing below, I agree to enroll for the <i>Sunshine Energy</i> program from Florida Power & Light. I am 18 years or older and am authorized to make a change to this FPL account. I understand I will pay a monthly surcharge of \$9.75 for the environmental credits associated with cleaner generation sources of electricity including bioenergy, wind and solar.		FL018C Simply include this form with your monthly FPL payment, or mail separately to: FPL, P.O. Box 3070, Tequesta, FL 33469. For more information about Sunshine Energy, call 1-888-FPL-GREEN (1-888-375-4733) or visit www.FPL.com/sunshine.
əsooy	Vest I wa	FPL Account Numb	Customer Name:	Address (not a PO Box):	City:	Home Phone:	Email Address:	By signing below, I older and am authc \$9.75 for the envirc wind and solar.	Signature:	Simply include this f For more informatio

Introducing a new way to help harness the power of the sun Many of us already put the Florida sunshine to good use heating our pools or helping to

power our homes. Now, you can help build solar energy on a larger scale in Florida by signing up for the Sunshine Energy<sup>SM</sup> program from FPL.

Set 1



Sunshine Energy uses cleaner energy sources that are less polluting than the fossil fuel sources most widely used to generate electricity across the United States.

#### The choice is simple

Purchasing Sunshine Energy is simple. Just take a few minutes to enroll, and then for only \$9.75 extra per month, you'll be helping to preserve the environment.

# sunshinenergy\*

# Help preserve the environment for future generations

In only one year as a Sunshine Energy customer, you can avoid over 10,000 pounds of carbon dioxide (CO<sub>2</sub>) emissions" - as much as a car would produce in over 11,000 miles of driving.

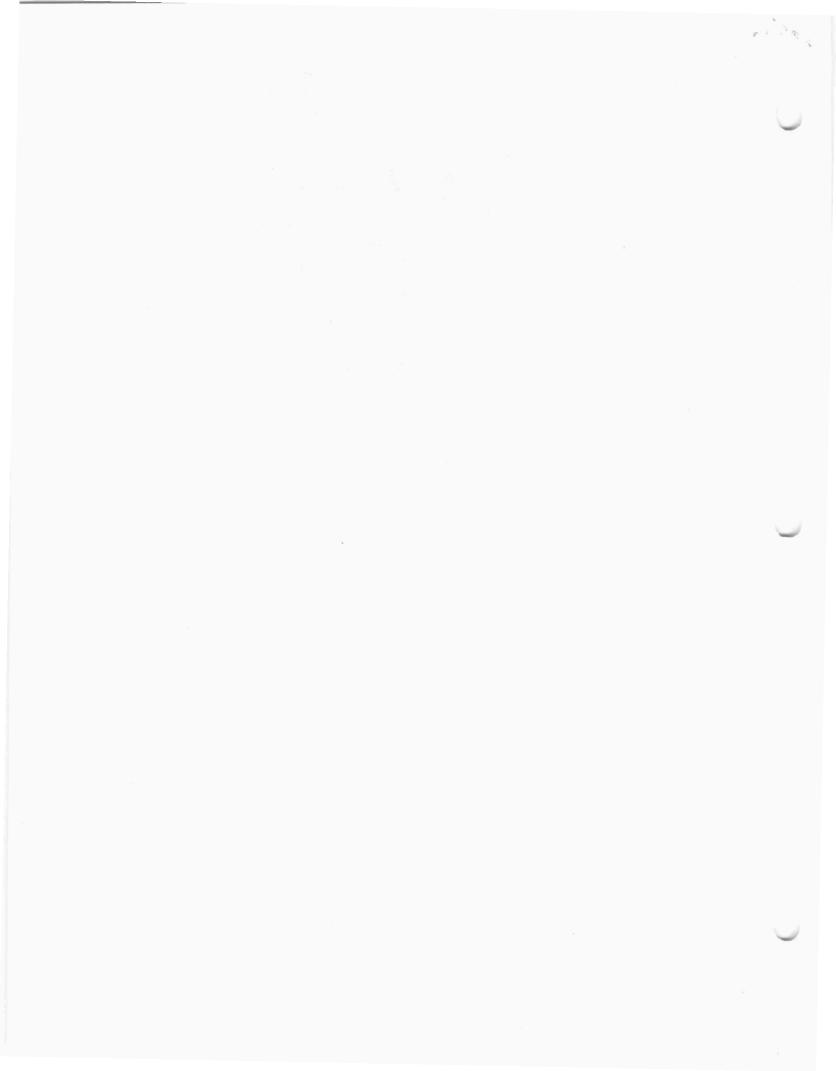
# Support cleaner sources of energy

For every 10,000 customers who sign up for Sunshine Energy, we'll build a 150 kilowatt solar facility right here in Florida. One of these facilities represents twice the electricity generation capacity of one of Florida's largest solar facilities.

#### Three easy ways to enroll

Complete the form attached and mail it in with your FPL electric payment. Sign up online at www.FPL.com/sunshine or call **1-888-FPL-GREEN** (1-888-375-4733).

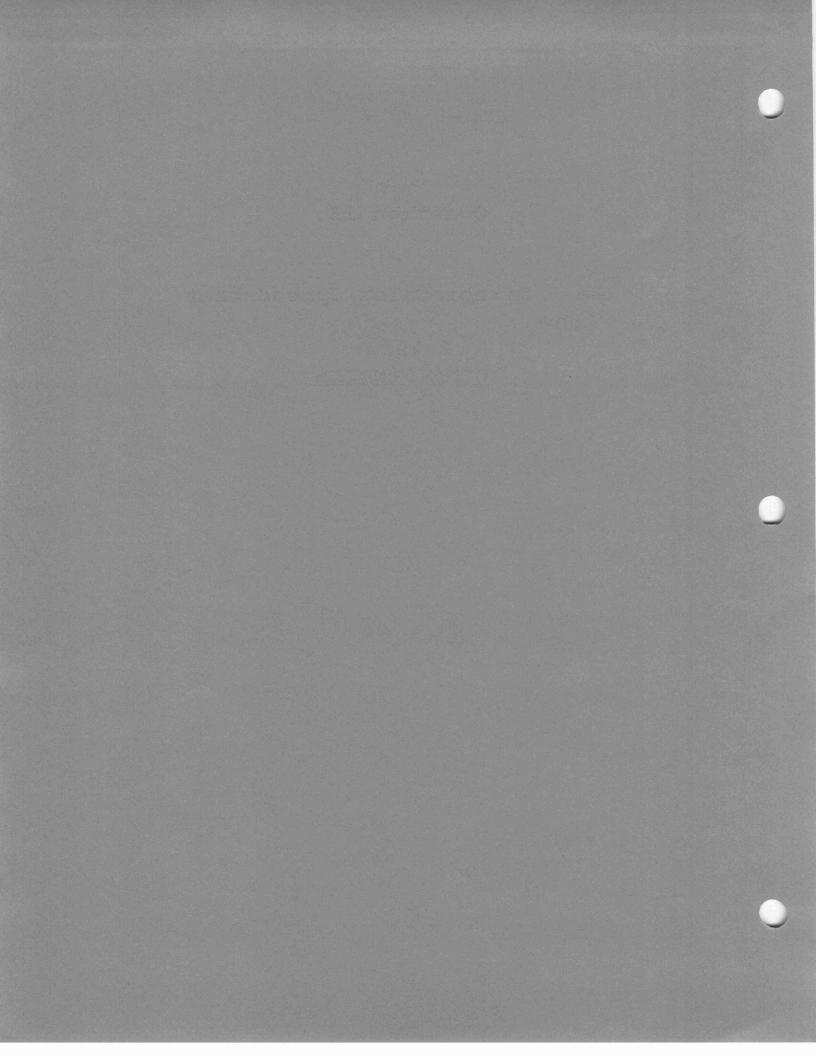
\*Regardless of your actual electricity usage each munity your Sunshine Energy purchase represents the environmental cucitis associated with 1,000 kWh of electricity produced by cleaner devinc generators, including binenergy, wind, and bbias, serving Florida and other states nationwide. Your purchase supports the environment a benefits to regions, where the cleaner generators are located.



Question 13:

# 13a - Direct Sales Spreadsheet

2 Pages CONFIDENTIAL



# The choice is simple

Of all things you can do to help preserve the environment, choosing *Sunshine Energy* is one of the easiest. Just sign up for the *Sunshine Energy* program and each month it will be included on your electricity bill. And it costs less than you might think: only \$9.75 more per month – about the cost of a pizza.

# Sign up today

Enrolling for Sunshine Energy is

simple and takes just a few minutes. Just choose from three easy ways to sign up and make the choice for cleaner electricity today.



# Three easy ways to enroll:

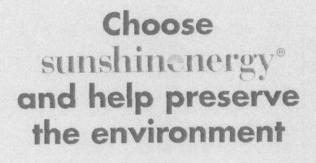
- **By phone:** 877-529-2610
- On the web:

www.fplsunshineenergy.com

In person: Look for a FPL Sunshine Energy sales representative at an event or storefront near you

# sunshinenergy®

P 302-0305



EXHIBIT

13a



# Choose cleaner electricity with the future in mind

Choosing Sunshine Energy® from Florida Power & Light is an easy way to preserve the environment for future generations. *Sunshine Energy* 

features cleaner electricity generation that is less polluting than the fossil fuel sources most widely used across the Jnited States.



By buying Sunshine Energy, you can:

- Reduce your household's share of air pollution caused by generating electricity.
- Support cleaner sources of energy generation.
- Make the development of new solar energy facilities in Florida a reality.

All for only \$9.75 more per month – about the cost of a pizza!

To enroll, just call **877-529-2610** or visit **www.fplsunshineenergy.com**.

# sunshinenergy®

# Support cleaner ways of making electricity

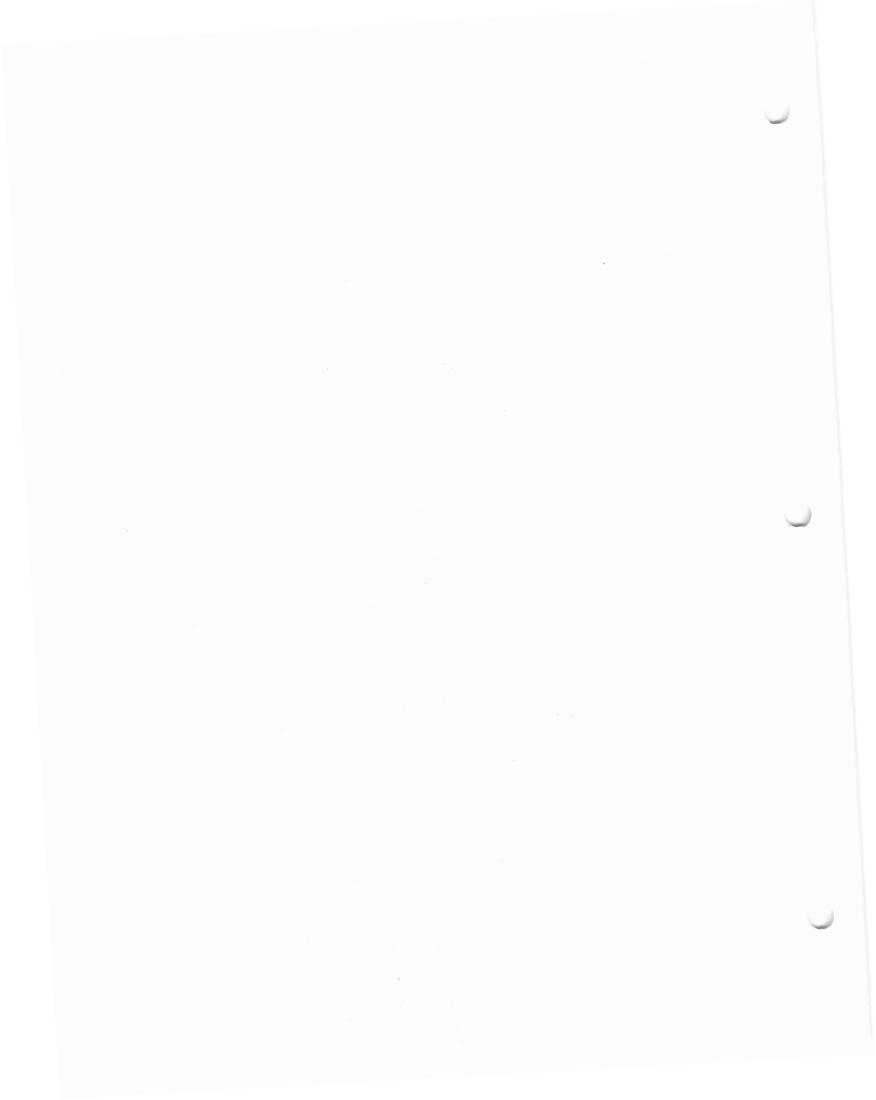
The Sunshine Energy program features cleaner generation sources like bioenergy and wind, plus small amounts of solar. Buying Sunshine Energy ensures that 1,000 kWh of electricity is produced by cleaner generators serving Florida and other states nationwide. Supporting new renewable generation sources helps to reduce the demand for electricity generated from fossil fuels.

# Help preserve the environment in two ways

**Today** – One of the most important things you can do to reduce air pollution is to choose Sunshine Energy from FPL. In just one year as a Sunshine Energy customer, you can prevent over 8,000 pounds of carbon dioxide (CO<sub>2</sub>) emissions nationwide – as much as your car would produce in almost 9,000 miles of driving.

**Tomorrow** – When you choose FPL's *Sunshine Energy*, you are helping to make the construction of new solar projects in Florida a reality. In fact, because of *Sunshine Energy* customers like you, 2 new solar arrays will be built in 2005, both of which will be among the largest solar energy producers in Florida.





# The choice is simple

Of all things you can do to help preserve the environment, choosing *Sunshine Energy* is one of the easiest. Just sign up for the *Sunshine Energy* program and each month it will be included on your electricity bill. And it costs less than you might think: only \$9.75 more per month – about the cost of a pizza.

# Sign up today

Enrolling for *Sunshine Energy* is simple and takes just a few minutes. Just choose from three easy ways to sign up and make the choice for cleaner electricity today.

Three easy ways to enroll: By phone: 1-888-FPL-GREEN (1-888-375-4733)

2) On the web: www.FPL.com/sunshine

In person: Look for a FPL Sunshine Energy sales representative at an event or storefront near you

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# Frequently asked questions

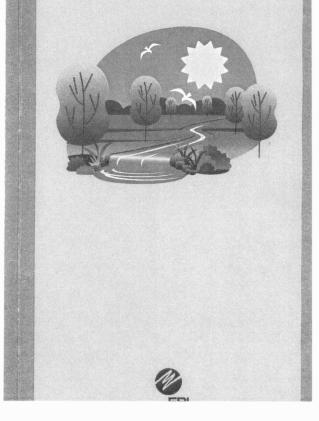
How does it work? Regardless of your actual electricity usage each month, your *Sunshine Energy* purchase represents the environmental credits associated with 1000 kWh of electricity produced by cleaner electric generators serving Florida and other states nationwide. Your purchase supports the environmental benefits to the regions where the cleaner generators are located.

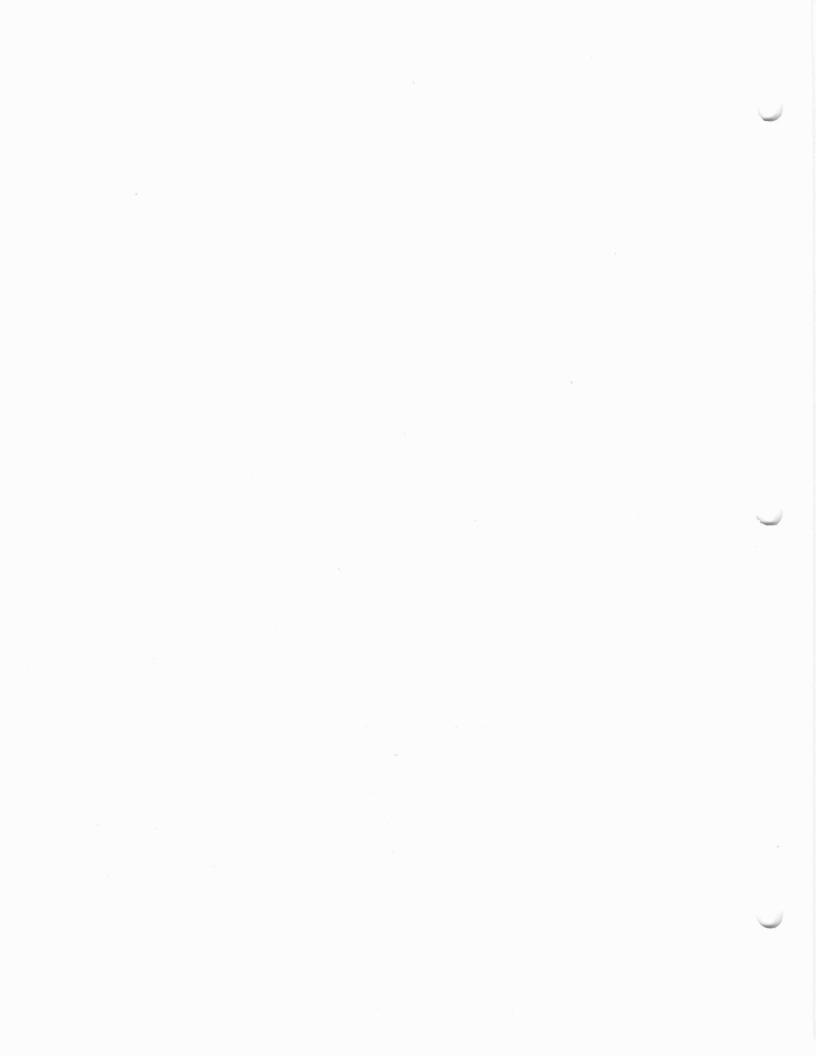
Will choosing Sunshine Energy affect the reliability of my electricity service? No. Your service reliability is not affected by the particular generation resources you are supporting. Your electricity service will not change.

What is bioenergy? Bioenergy is cleaner energy than many typical forms of generation and includes energy from organic resources and energy crops or the natural decomposition of organic materials. Bioenergy is one of the most promising forms of renewable energy for Florida and the Southeast, where wind, hydro, and geothermal energy potential is limited by geography.

R302-0311

# Choose sunshinenergy and help preserve the environment





# the environment Help preserve

Energy customer, you can prevent Energy from FPL. In just one year as a Sunshine to reduce air pollution is to choose Sunshine One of the most important things you can do

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.000, 11,000 miles of driving. would produce in over as much as your car

# electricity to meet the energy demands of Sunshine Energy help? Why does choosing

their power as consumers. FPL customers to join the effort by exercising fuels. The Sunshine Energy program enables to help reduce our nation's reliance on fossil programs and renewable sources of electricity emissions. FPL has been a leader in developing causes billions of tons of carbon dioxide American businesses and residents, which Nationally, fossil fuels are used in generating



# The Sunshine Energy program features of making electricity Support cleaner ways

electricity generated from fossil fuels. sources helps to reduce the demand for Supporting new renewable generation ergy and wind, plus small amounts of solar. cleaner generation sources including bioen-

# the Florida sunshine Help harness

at EPCOT the capacity of the solar facility electricity generation of approximately twice of solar right here in Florida. This represents up for Sunshine Energy, we will build 150 kw this? For every 10,000 customers who sign mission of this program. How will we do renewable facilities in the state is one Spurring the development of new

to meet the demand. more renewable facilities will likely be built electricity increases, demand for cleaner se <sub>(V</sub>llenoitibbA

largest.

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# with the future in mind Choose cleaner electricity

preserve the environment for future Florida Power & Light is an easy way to help Choosing the Sunshine Energysm program from



sources most laut lissot add nadd that is less polluting electricity generation Energy promotes cleaner generations. Sunshine

widely used across the United States.

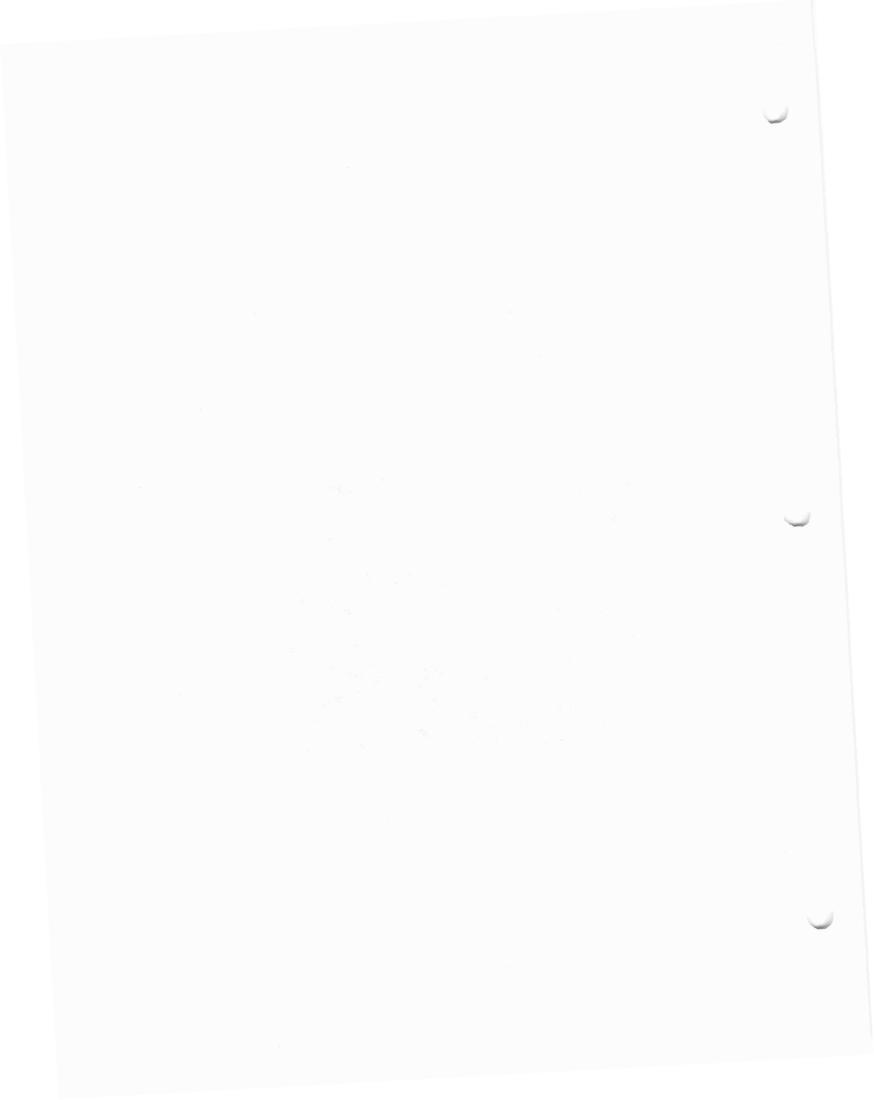
By choosing Sunshine Energy, you can:

electricity in Florida and nationwide. Reduce air pollution caused by generating

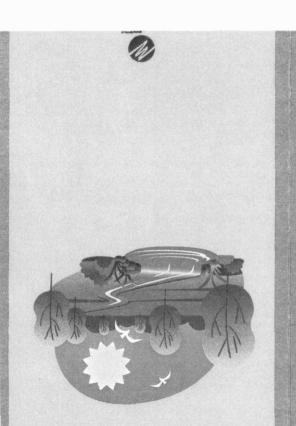
- .noiterenep Support cleaner sources of energy
- energy facilities in Florida a reality. Make the development of new solar

.9ninamo.J97.www.fiziv 1-888-FPL-GREEN (1-888-375-4733) or To enroll, just call

# «¿Y319nenidanıs



Escoja sunshinenergy conservar el conservar el



# Preguntas frecuentes

¿Cómo funciona? Sin importar cual es su consumo actual de electricidad mensual, su consumo actual de electricidad mensual, su creditos medioambiental asociados con 1,000 kWh de electricidad producida por generadores de energís más limpia sirviendo a la Florida y otros estados nacionalmente. Su compra apoya beneficios al medio ambiente en las regiones donde los generadores están en las regiones donde los generadores están

Si escojo Sunshine Energy, ¿se afectaria la confiabilidad de mi servicio de electricidad? No, La confiabilidad de su servicio no sería afectada por la fuente de generación en particular que usted está apoyando. Su servicio de electricidad no cambiaria.

¿Qué es bio-energía? Bio-energía es una energía más limpia que las otras maneras típicas para generar e incluye energía de fuentes orgánicas y energía cosechada, o de orgánicos. Bio-energía es una de las formas más prometedoras de energía renovable para la Florida y el sureste, donde la posibilidad de energías de viento, hidro y

geotermales son geograficamente limitadas.

5 2

# El escoger es fácil

De todas las cosas que puede hacer para ayudar a conservar el medio ambiente, escoger *Sunshine* Energy es una de las más fáciles. Simplemente seleccione el programa de *Sunshine* Energy y esta será incluida en su cuenta de electricidad cada mes. Y cuesta menos de lo que usted piensa, solamente \$9.75 más al mes – el valor de una pizza más o menos.

# Inscribase hoy mismo

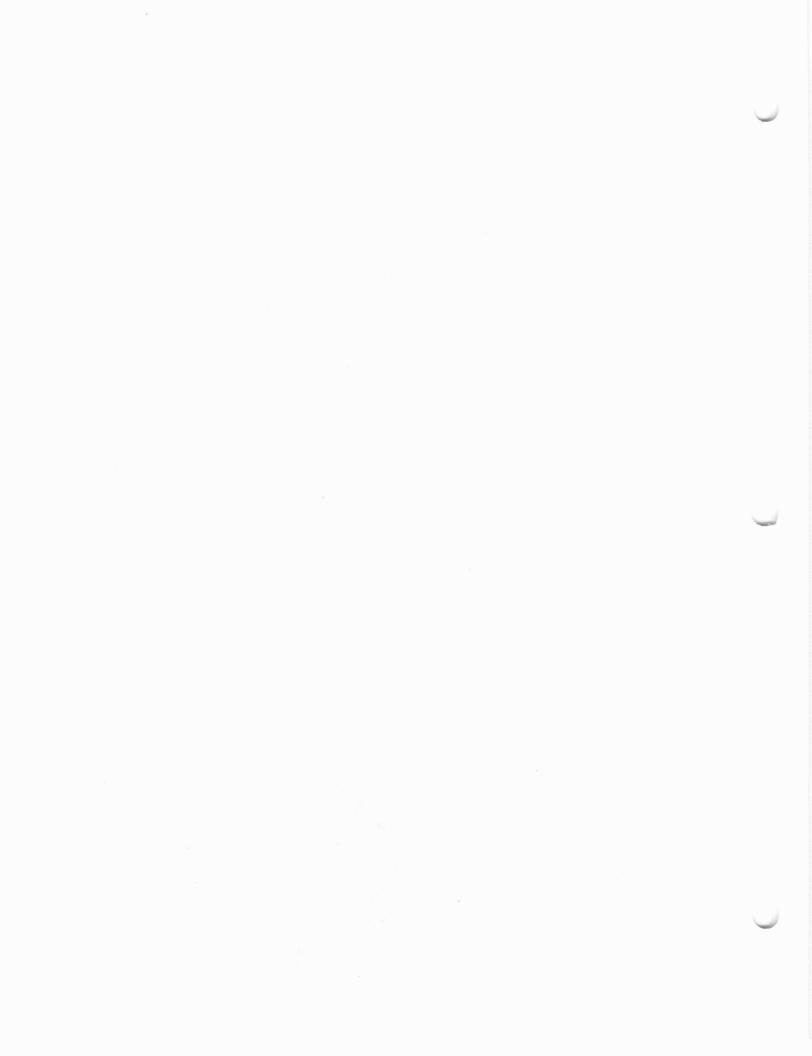
Inscribirse en Sunshine Energy es fácil y toma solamente unos minutos. Seleccione entre estas fáciles maneras de inscribirse y escoja la opción de una electricidad más limpia hoy mismo.

 Les maneras fáciles para inscribirse: Por la Internet: Por la Internet:

www.FPL.com/sunshine **En persona:** Busque a un representante de ventas de FPL Sunshine Energy en algún evento o en una tienda cerca de usted.

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# en mente mas limpia con el tuturo Seleccione la electricidad

de Florida Power & Light es Escoger el programa Sunshine Energysm

Sunshine Energy generaciones futuras. ambiente para las conservar el medio e nancera fácil de ayudar a

través de los Estados Unidos. e nezu se stramlemron aup salisòt satraut electricidad, contaminando menos que las promueve una forma más limpia de generar

Al escoger Sunshine Energy, usted puede:

- Florida y toda la nación. ocasionada al generar electricidad en la Disminuir la contaminación del aire
- .eiqmil sem Apoyar tuentes para generar electricidad
- realidad en la Florida. enu nees relos elevena ereq sevenn · Hacer que el desarrollo de instalaciones

o visitenos en www.FPL.com/sunshine 1-888-FPL-GREEN (1-888-375-4733) Para inscribirse, llame al

<sup>we</sup>Y319nOnidane

# electricidad limpias para producir Apoye maneras más

combustibles fósiles. demanda de electricidad generada por generar electricidad ayuda a reducir la Apoyar fuentes nuevas renovables de además de pequeñas cantidades solares. limpias, incluyendo la bio-energía y el viento, tuentes para generar electricidad más El programa Sunshine Energy presenta

# sol de la Florida Ayude a aprovechar el

¿Cómo lo haremos? Por renovables en el estado. desarrollo de instalaciones nuevas Una misión de este programa es estimular el

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ovables para cumplir con estas demandas. mente se construirán más instalaciones renelectricidad más limpia aumentan, seguraenu eb sebnemeb sel emiotnos, sèmebA las instalaciones más grandes de la Florida. solar de la instalación en EPCOT - una de aproximadamente dos veces la capacidad Esto representa electricidad generada de de energía solar aquí mismo en la Florida. Energy, construiremos 150 kw.

# medio ambiente Ayude a conservar el

Sunshine Energy de FPL.

es escoder el programa

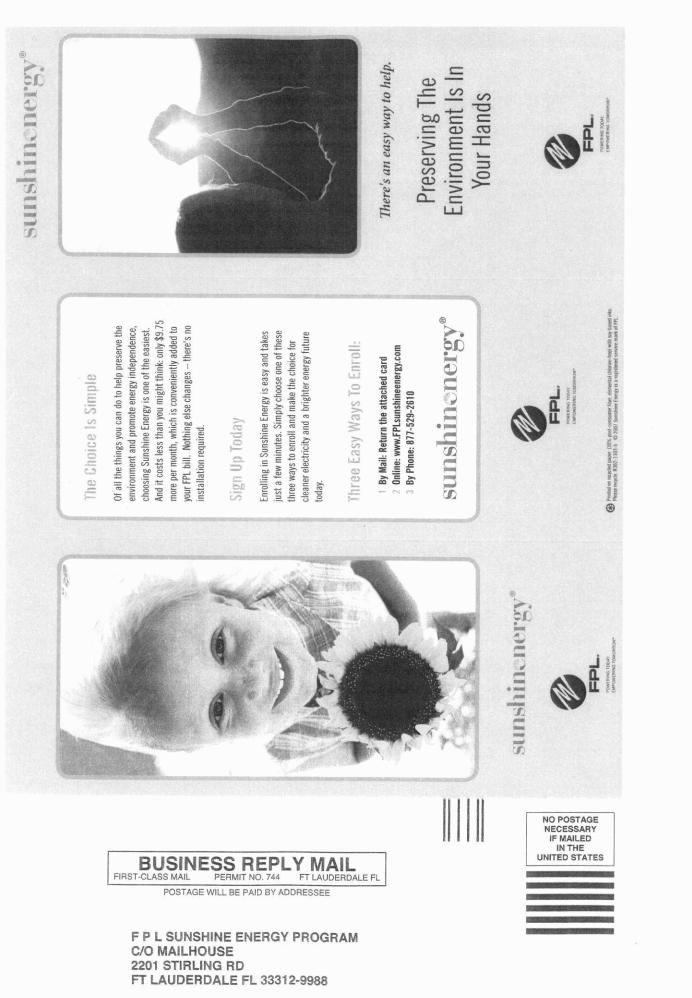
hacer para reducir la contaminación del aire Una de las cosas más importante que puede

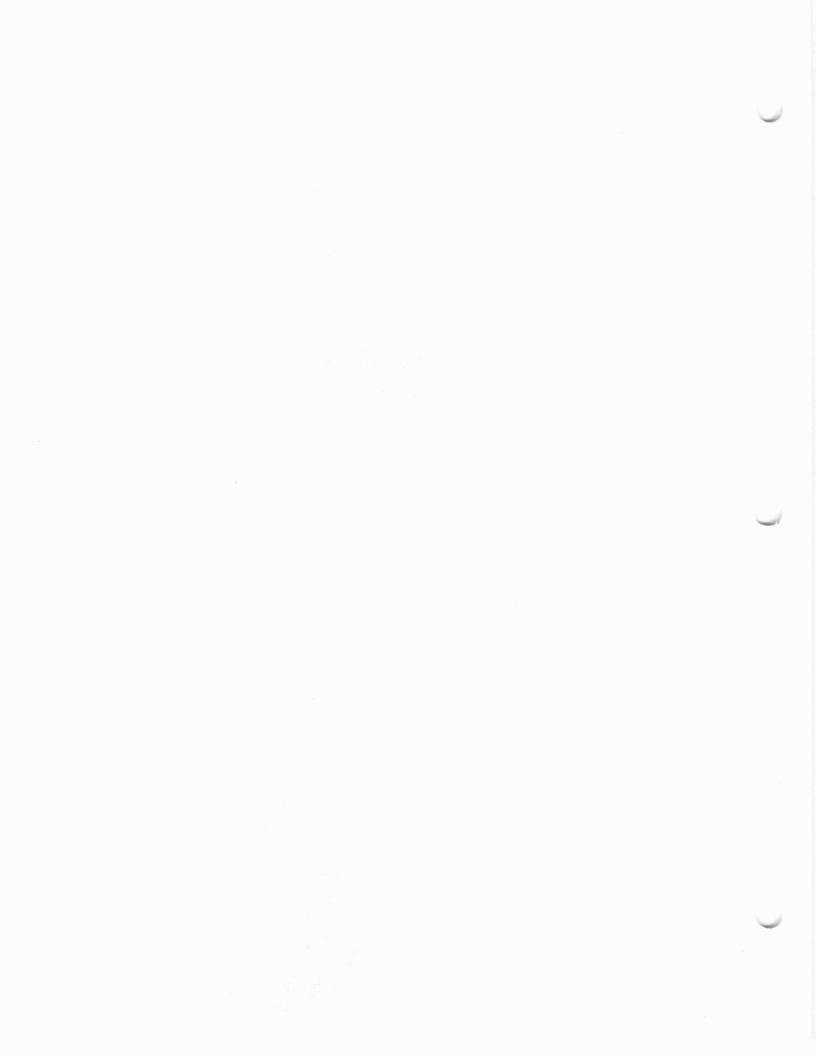
11,000 millas. las que su automóvil produciría al conducirlo de dióxido de carbono (CO<sub>2</sub>) - tantas como en todo el país de 10,000 libras puede prevenir las emisiones Sunshine Energy, usted como cliente de oñs nu olos net n3

# Sunshine Energy? ayudar seleccionando beteu ebeud omo?

a este esfuerzo al ejercitar su poder oportunidad a los clientes de FPL de unirse fósiles. Sunshine Energy ofrece la dependencia nacional en combustibles de electricidad renovables para reducir nuestra en desarrollar programas y fuentes de en dióxido de carbono. FPL ha sido un líder ocasiona billones de toneladas de emisiones comerciantes y residentes del país. Esto satisfacer las demandas de energía de los son usados para generar electricidad y Nacionalmente, los combustibles de fósiles









# Choose sunshinenergy°From FPL For A Bright Future

Choosing Sunshine Energy®, a renewable energy program from Florida Power & Light Company is an easy way to preserve the environment and have a positive impact on our energy future. *Sunshine Energy* features cleaner electricity generation – American-made from wind, bioenergy and the sun. These fuels are abundant, sustainable and less polluting than the typical fossil fuel sources most widely used nationwide.

By enrolling in Sunshine Energy, you can:

- Reduce your household's share of air pollution caused by generating electricity,
- Support cleaner sources of energy generation,
- Promote the development of new solar energy facilities in Florida.

So, for only **\$9.75** more per month, you can help reduce carbon dioxide emissions and support a more secure energy future.

To enroll, simply mail in the attached postage-paid form, visit www.FPLsunshineenergy.com, or call 877-529-2610.

# Supporting Clean Electricity Has A Positive Impact

Purchasing renewable electricity through *Sunshine Energy* helps clean the air and promotes a bright energy future for America.

#### **Preserves The Environment**

Sunshine Energy features cleaner generation sources like bioenergy, wind and solar. For each month that you participate, FPL ensures that 1,000 kWh of electricity is generated from these clean sources in Florida and other states. Your participation creates important environmental benefits in the areas where this cleaner, sustainable electricity is generated.

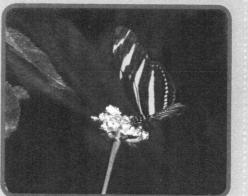
In just one year as a Sunshine Energy customer, you can prevent over 10,800 pounds of carbon dioxide ( $CO_2$ ) emissions nationwide. That's as much as your car would produce in over 12,000 miles of driving – or the same as planting 650 trees.

Encourages Cleaner Energy - Made In America When you choose FPL's *Sunshine Energy*, you are helping to build new solar electric projects right here in Florida. And by supporting new renewable generation sources, you help reduce the demand for electricity generated from fossil fuels. According to the U.S. Environmental Protection Agency, renewable energy is one way to improve the reliability and security of our energy system in the U.S.

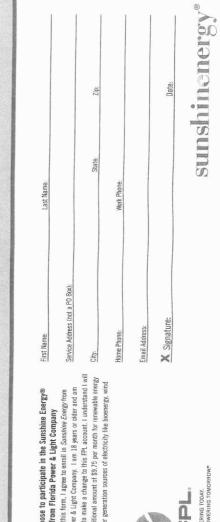
Thanks to Sunshine Energy customers, the largest solar electric facility in Florida was built at Rothenbach Park in Sarasota. Plus, more solar projects across the state are also in the works.

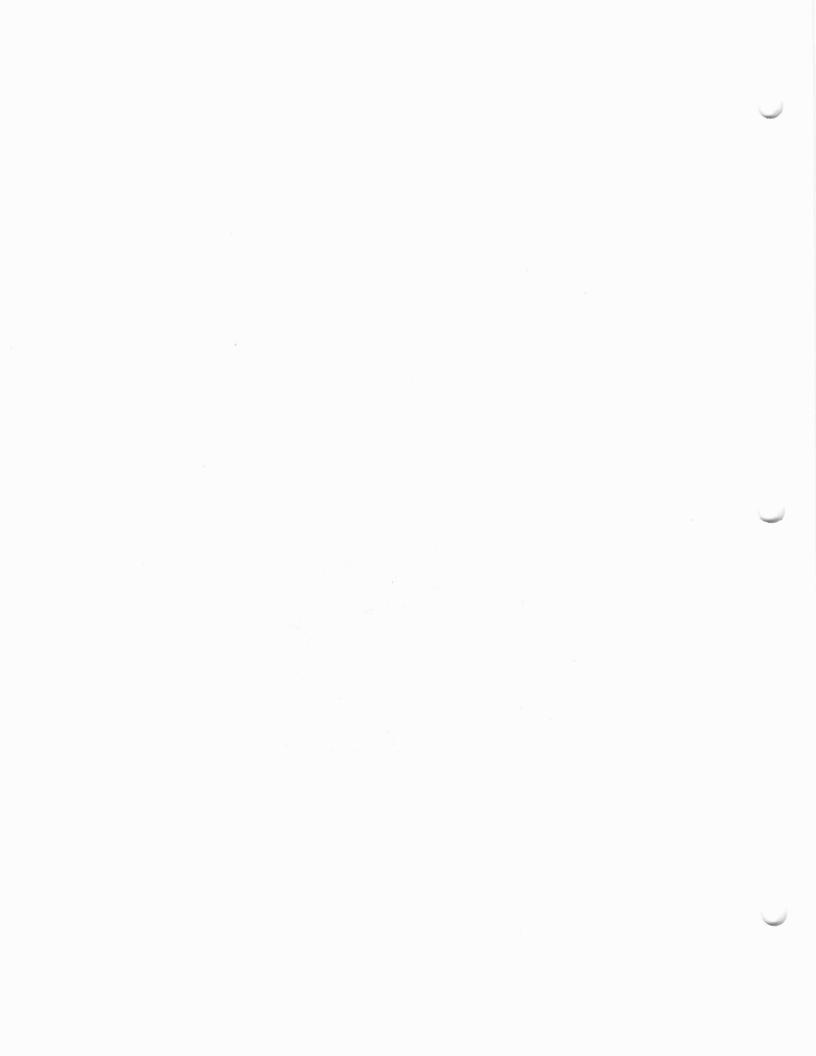












# sunshinenergy



# Tes, I choose the Sunshine Energy<sup>sm</sup> program from Florida Power & Light.

I want to help preserve the environment for future generations and realize that in just one year as a Sunshine Energy customer, I can avoid over 10,000 pounds of  $CO_2$  emissions nationwide – as much as a car would produce in over 11,000 miles of driving.

Please provide all the following information as it appears on your FPL bill.

		Box) Apartment No.	ives service from FPL)	State Zip	Work Phone			By signing below, I agree to enroll for Sunshine Energy from Florida Power & Light. I am 18 years or older and am authorized to make a change to this FPL account. I understand I will pay a monthly surcharge of \$9.75 for the environmental credits associated with cleaner generation sources of electricity including bioenergy, wind and solar.	Date
First Name	Last Name	Service Address (not a P.O. Box)	(the actual address that receives service from FPL)	City	Home Phone	Other Phone	Email Address	By signing below, I agree to en I am 18 years or older and am I understand I will pay a mont with cleaner generation source	Signature

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#### -Florida Power & Light. Si, escojo el programa de Sunshine Energysm de

eellim 000,11 eb sem ohioubnoo le livômotue. 10,000 libras de emisiones de CO<sub>2</sub> nacionalmente, las que produciría un ser un cliente de Sunshine Energy por solo un año, yo puedo evitar más de Quiero ayudar a preservar el medio ambiente para generaciones futuras y se que

Por favor proporcione la información que sigue tal como aparece en su cuenta de FPL.

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con la generación de electricidad más limpias incluyendo bio energía, viento y solar.\*

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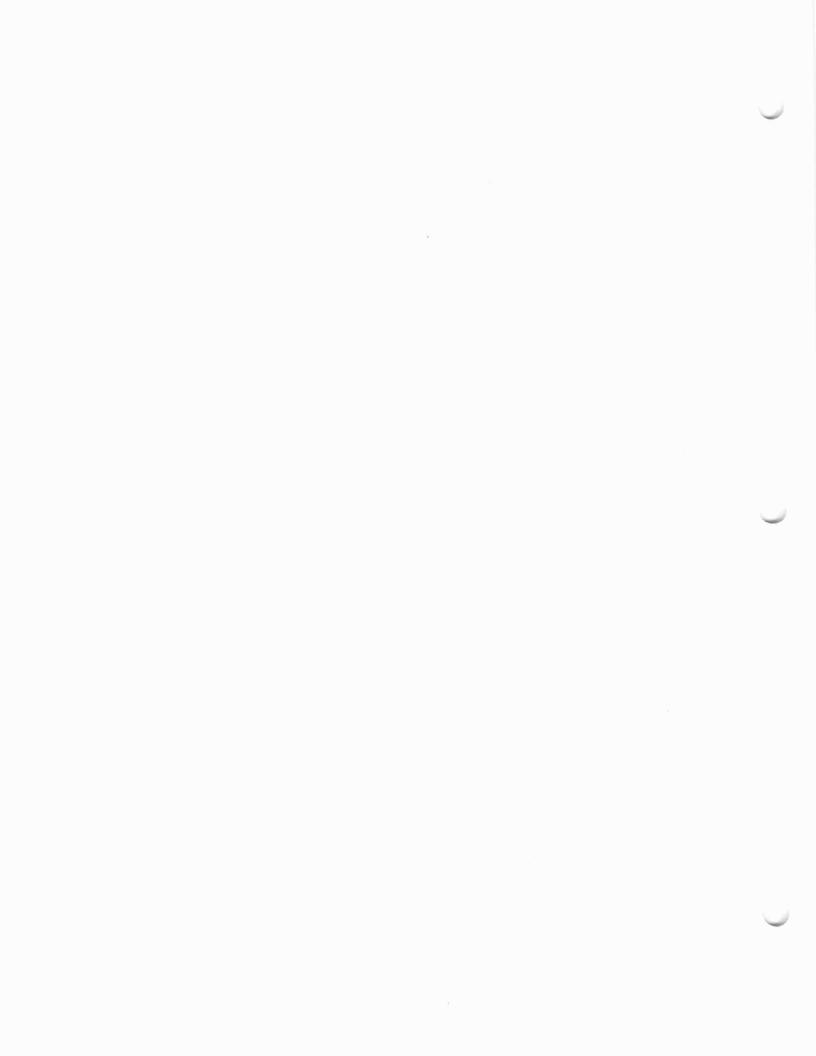
generadores más limpios la nación. Su compra representa beneficios al medio ambiente en las regiones donde están localizados los "Sin importer cuel sea su consumo de electricidad cada mes, Sunshine Energy asegura que 1,000 kWh de electricidad es producida por fuentes de generación más languais astronendo a la Florida y otros estados es n

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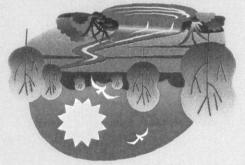
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FPL introduces an easy way for you to for future generations



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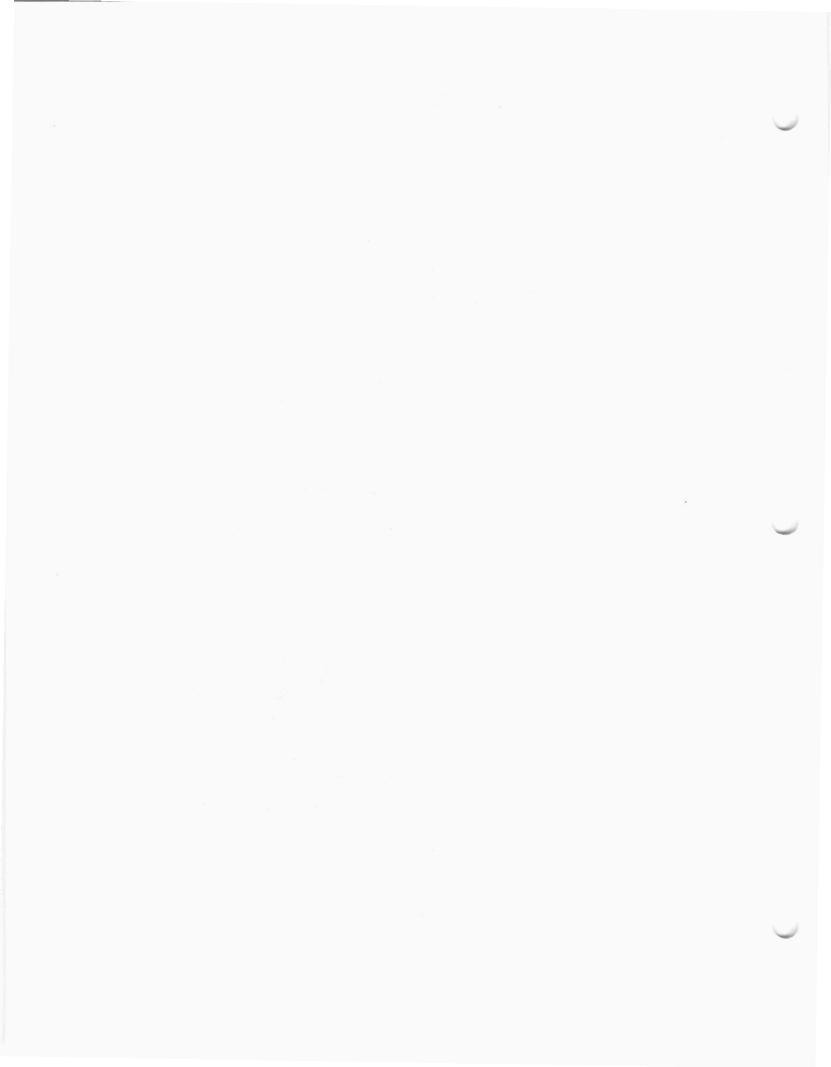
# sunshinenergy

Look for the Sunshine Energy tables this Thursday and Friday, February 5 and 6: • Lobby 7:00 - 9:00 am

• Cafeteria 11 a.m. - 1:30 p.m.

Or learn more and sign up for Sunshine Energy on www.FPL.com/sunshine or call 1-888-FPL-GREEN.

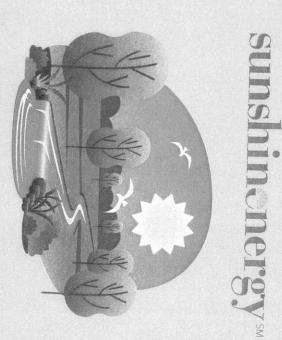


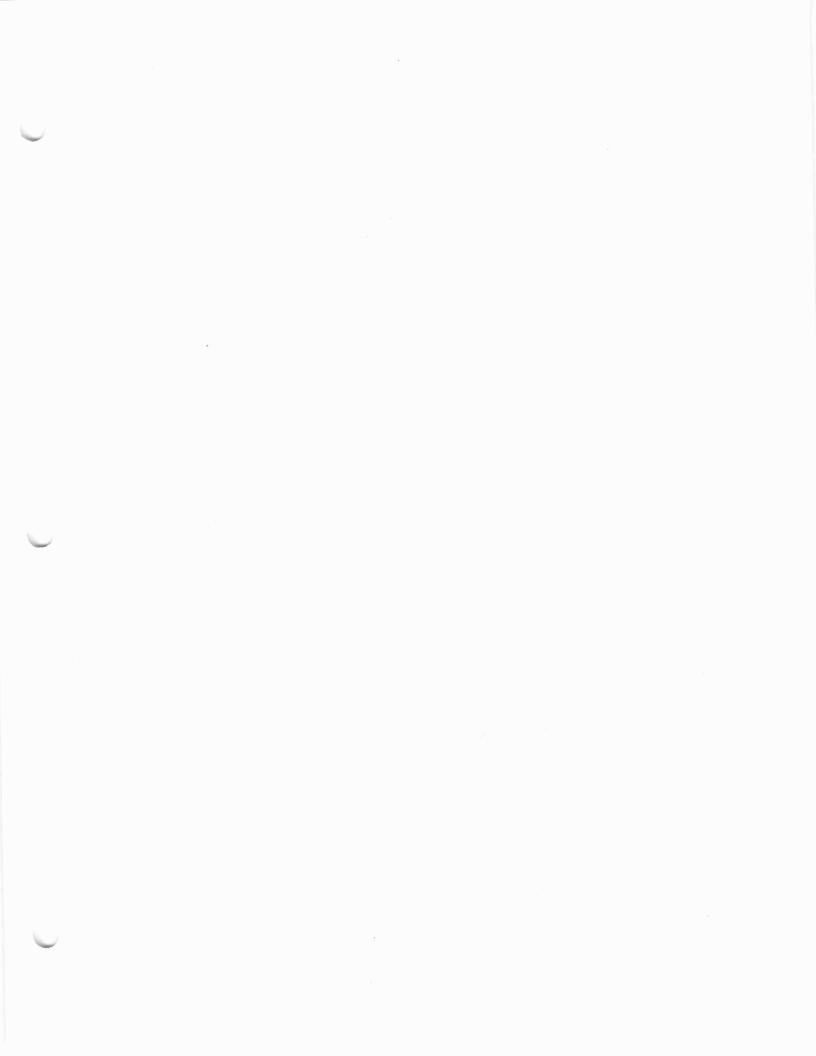




renewable generation sources that include bioenergy and wind which are less polluting than the fossil fuel sources most widely used across the United States. It offers you an easy way to help preserve the environment. Sunshine Energy<sup>sM</sup>, a new option for FPL residential electric customers, uses

# help preserve the environment for future generations FPL introduces an easy way for you to





# Now, you can choose cleaner electricity\* with the future in mind

sunshinenergy™

By choosing Sunshine Energy, you can:

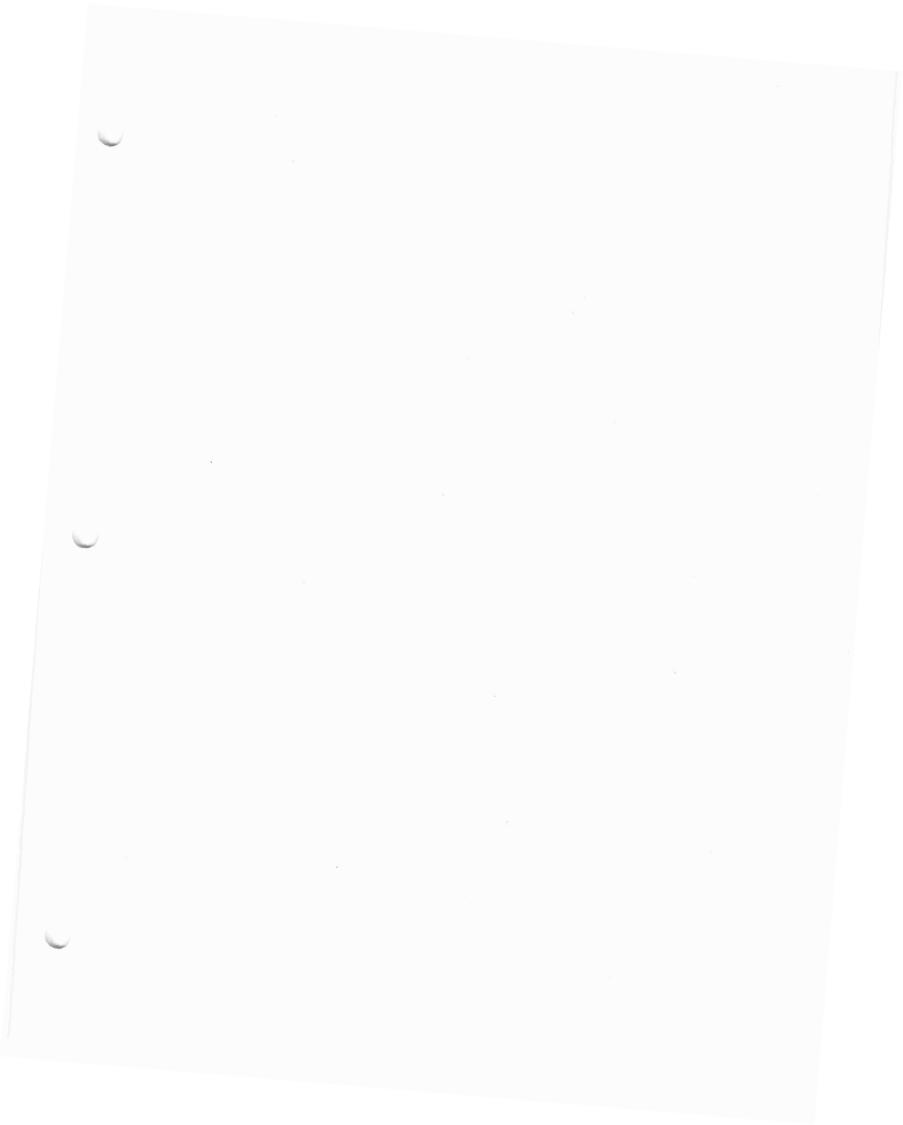
- Help reduce your share of air pollution from electricity you can prevent as much CO<sub>2</sub> in a year as a car would produce in over 11,000 miles of driving.
- Support cleaner sources of energy in Florida and nationwide.
- Make the development of new solar energy facilities in Florida a reality.

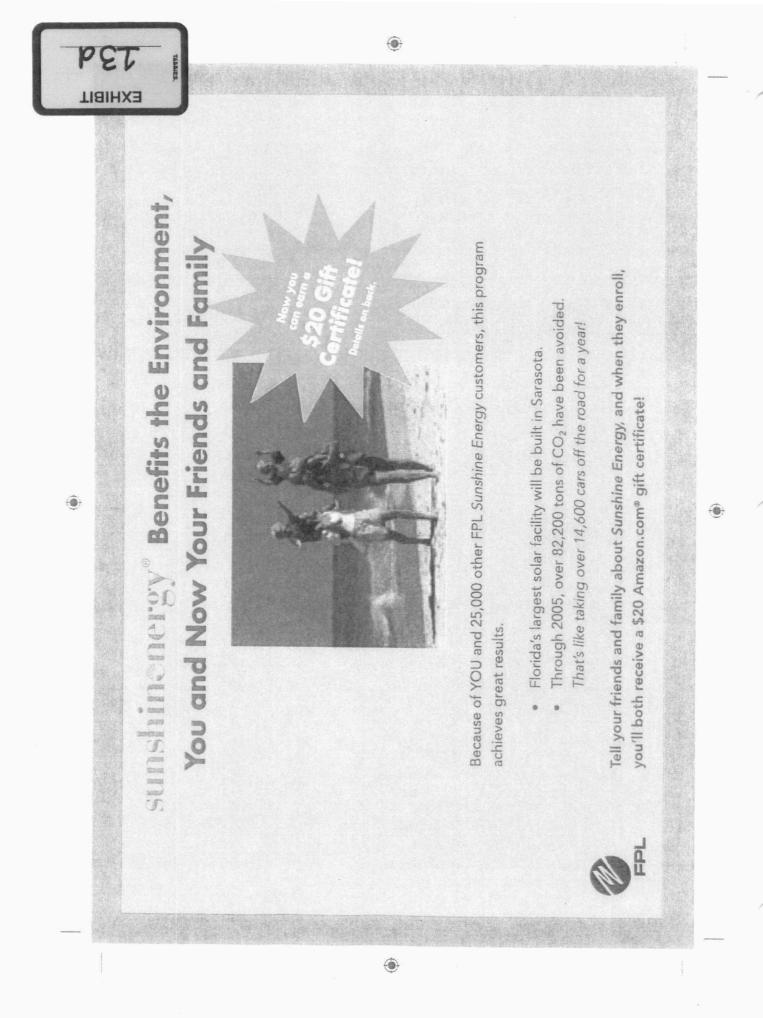
#### Learn more, sign up

- FPL representatives will be at the GO, JB, LFO and CSE on Thursday and Friday, February 5 - 6, in the lobbies from 7 - 9 AM and cafeterias from 11 AM - 1:30 PM to answer questions and take enrollments for Sunshine Energy.
- You can also learn more or sign up for Sunshine Energy by visiting www.FPL.com/sunshine or calling 1-888-FPL-GREEN (1-888-375-4733).

\* Regardless of your actual electricity usage each month, your *Sunshine Energy* purchase represents the environmental credits associated with 1000 kWh of electricity produced by cleaner electric generators serving Florida and other states nationwide. Your purchase supports the environmental benefits to the regions where the cleaner generators are located.









## Receive a \$20 Amazon.com® gift certificate when your friends and family enroll in *Sunshine Energy*.

Share the good news about the Sunshine Energy program with your friends and family and you both will win. It's easy. Simply:

Email your friends and family the website and reference code below, or hand them this postcard.

. Have your friends and family enroll in Sunshine Energy.

When their enrollment is complete, you **each** receive a \$20 Amazon.com<sup>®</sup> gift certificate within 30 days.

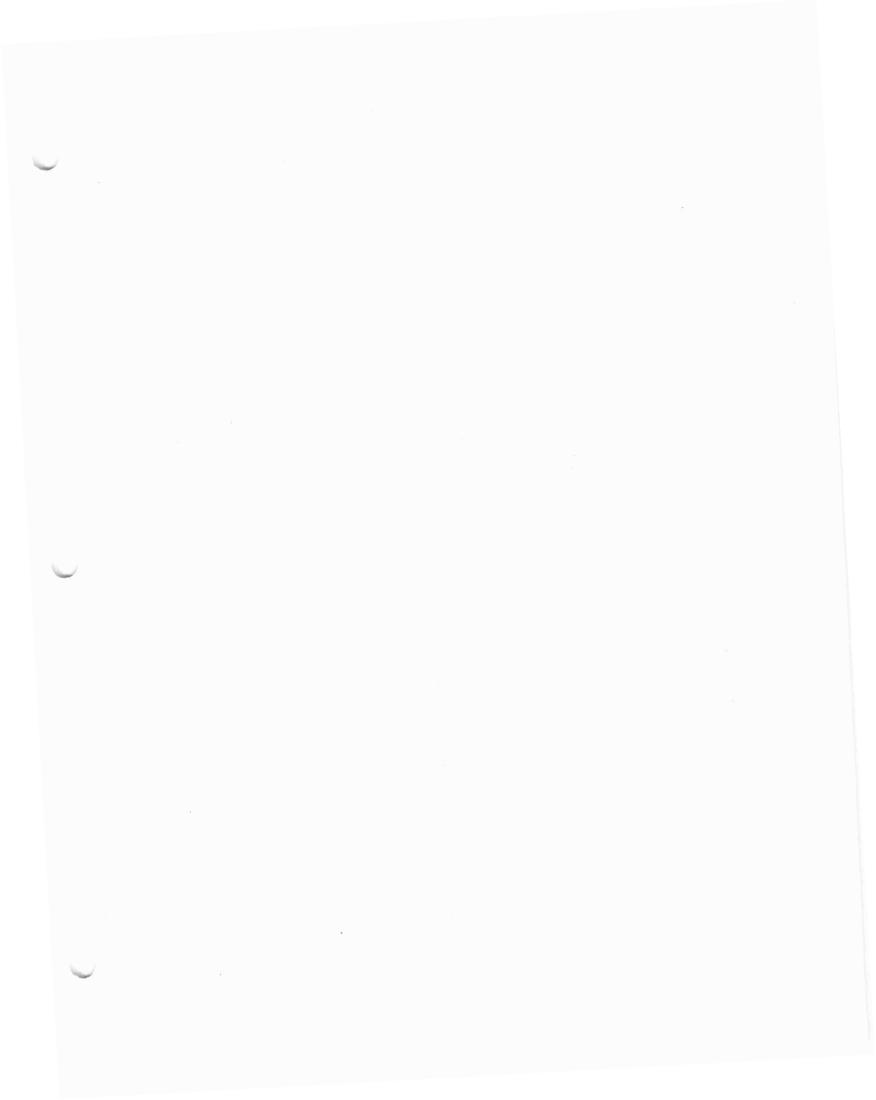
So, spread the news and help support additional solar development in Florida.

#### 

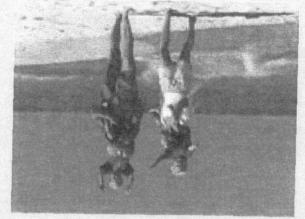
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Your triend must enter the Reference Code so you can both receive the gift certificate. Promotion available only to FPL customers.



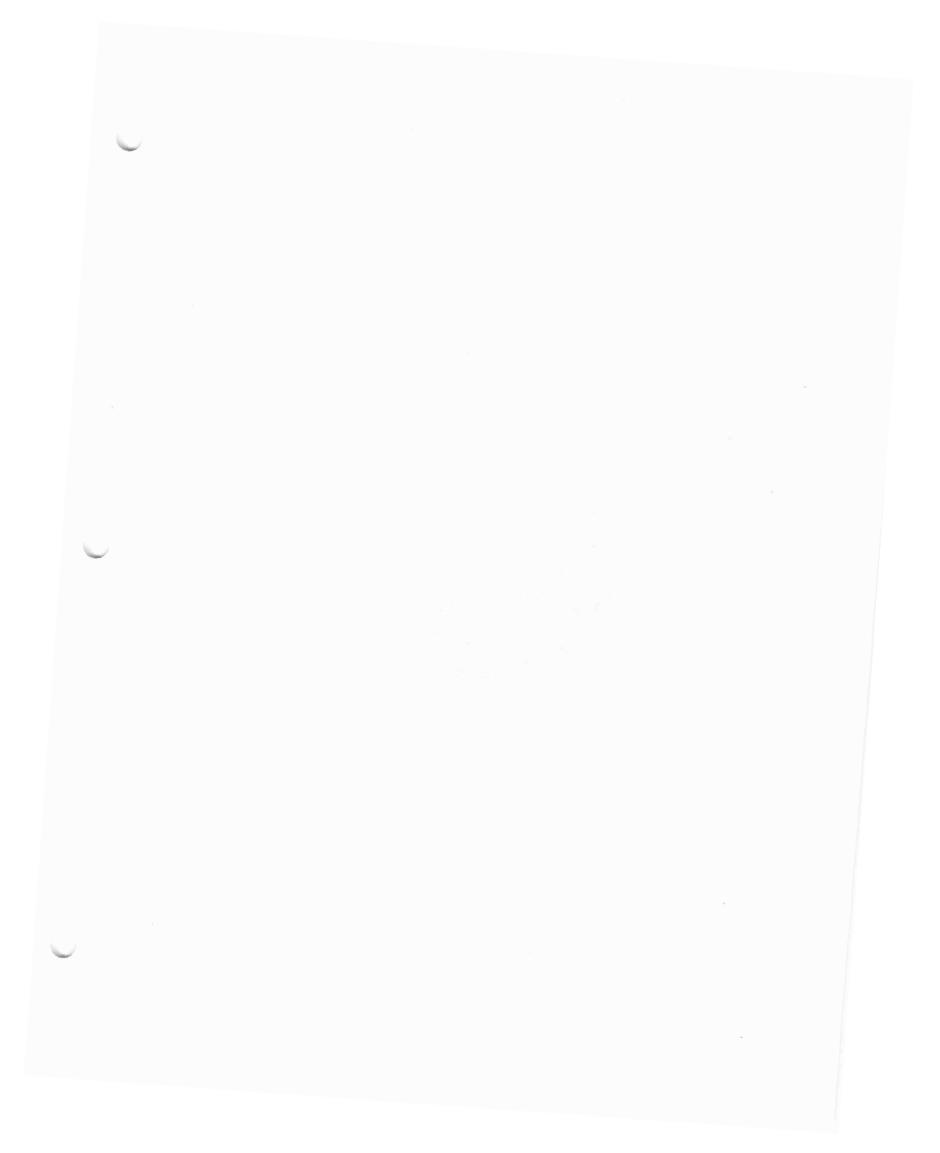
# To The sunshinenersy Program Now There Are More Benefits

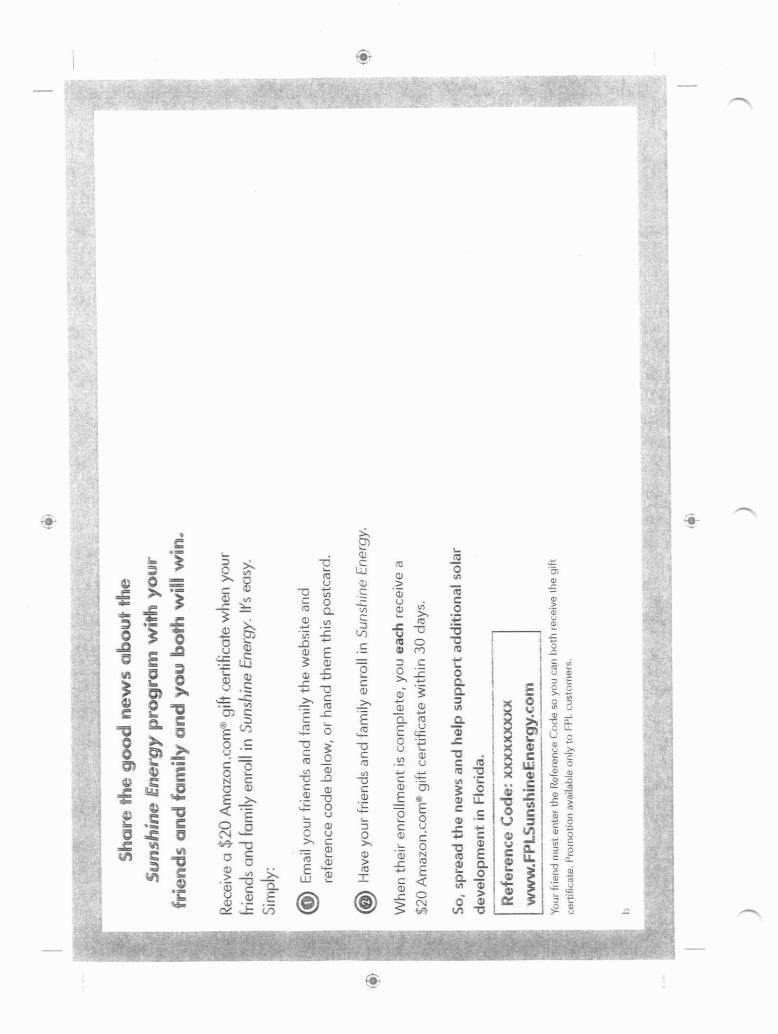


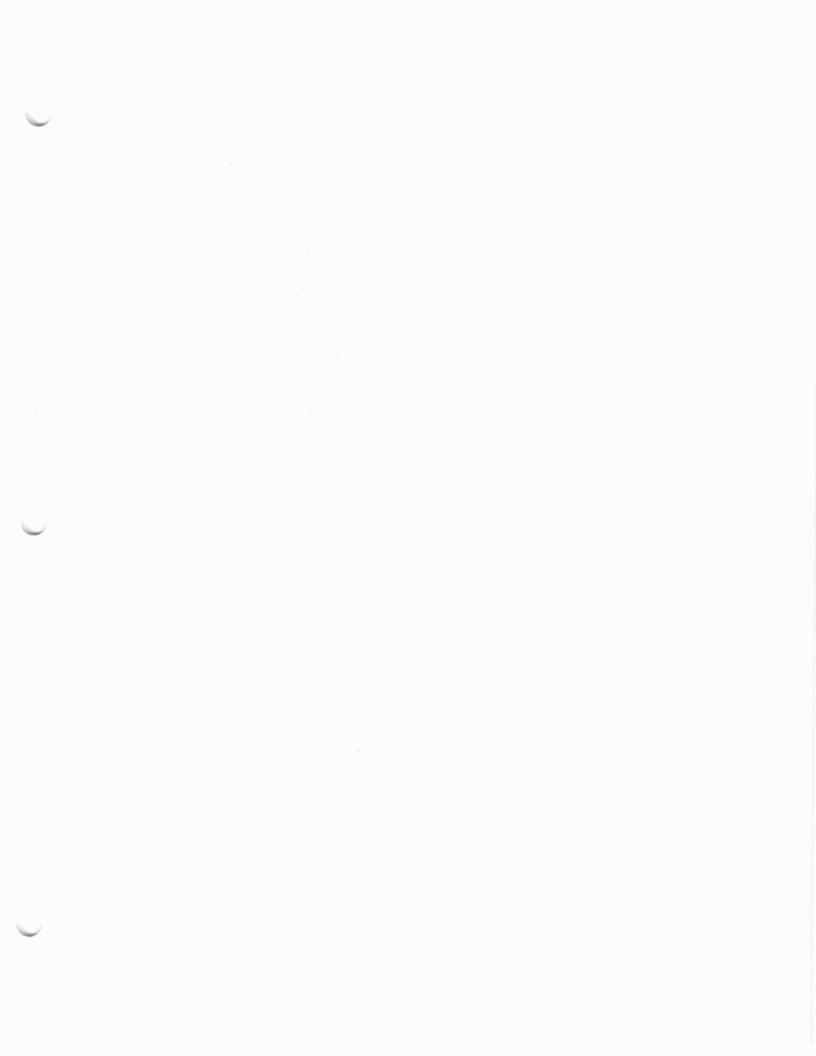
Because of YOU and nearly 25,000 other FPL Sunshine Energy customers, this program achieves great results.

- Florida's largest solar facility will be built in Sarasota.
- Through 2005, over 82,200 tons of CO<sub>2</sub> have been avoided.
- That's like taking over 14,600 cars off the road for a year!

And now, tell your friends and family about Sunshine Energy, and when they enroll, you'll both receive a \$20 Amazon.com® gift certificate!



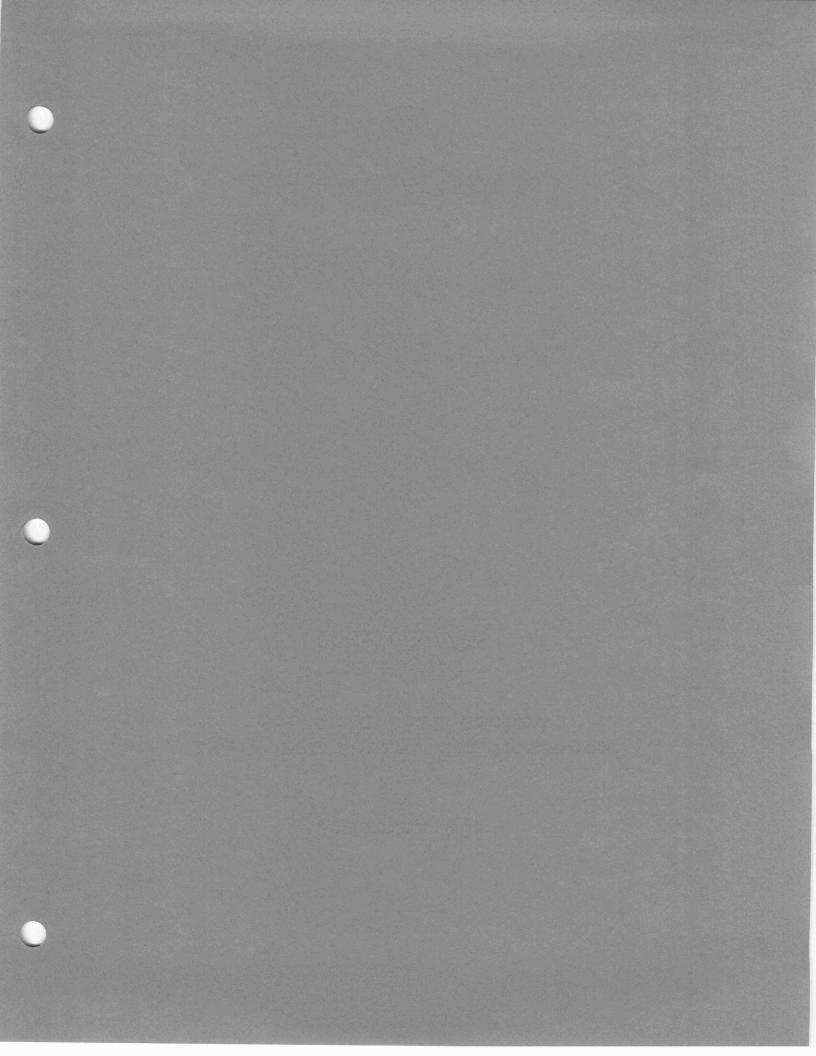




Question 13:

13e - FPL Script for Messages for GMEC Call Center

> 3 Pages CONFIDENTIAL



#### Brauner, Helen

From: Aboussie, Karen .it: Tuesday, February 26, 2008 2:56 PM To: Brauner, Helen

Subject: FW: Help make an impact for today and tomorrow (EMW4082 Test 2)

Karen Aboussie Green Mountain Energy Company 512.691.6193 work 512.691.6151 fax 512.750.8934 mobile

From: FPL Account Management [mailto:FPL\_Account\_Management@reply.fplemail.com]
Sent: Thursday, February 21, 2008 2:07 PM
To: Aboussie, Karen
Subject: Help make an impact for today and tomorrow (EMW4082 Test 2)

To view this email as a web page, click here.

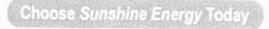


Help Secure Our Energy Independence Choose sunshinenergy<sup>®</sup> Today

## Now you can help promote energy independence while preserving our environment

By choosing Sunshine Energy<sup>®</sup>, a renewable energy program offered by Florida Power & Light Company, you can have a positive impact on our energy future. That's because *Sunshine Energy* is Americanmade and generated from renewable sources like wind, bioenergy and the sun.

For each month you're enrolled in the *Sunshine Energy* program, FPL ensures that 1,000 kWh of electricity from cleaner sources is produced by generators in Florida and other states. Your participation in the program creates important environmental benefits in the areas where this cleaner, renewable electricity is generated.



#### A simple, affordable way to do your part

Sunshine Energy is surprisingly affordable: for only \$9.75 more a month, added to your FPL bill, you can help reduce your household's share of carbon dioxide (C02) emissions and promote a more secure energy future. Nothing with your FPL service changes and no installation is required.

#### You can have an impact

Your household's participation in the program can nelp avoid more than 10.800 pounds of COp emissions from entering the air every year — as much as a cawould produce in over 12,000 miles of driving



Choose Sunshine Energy Today



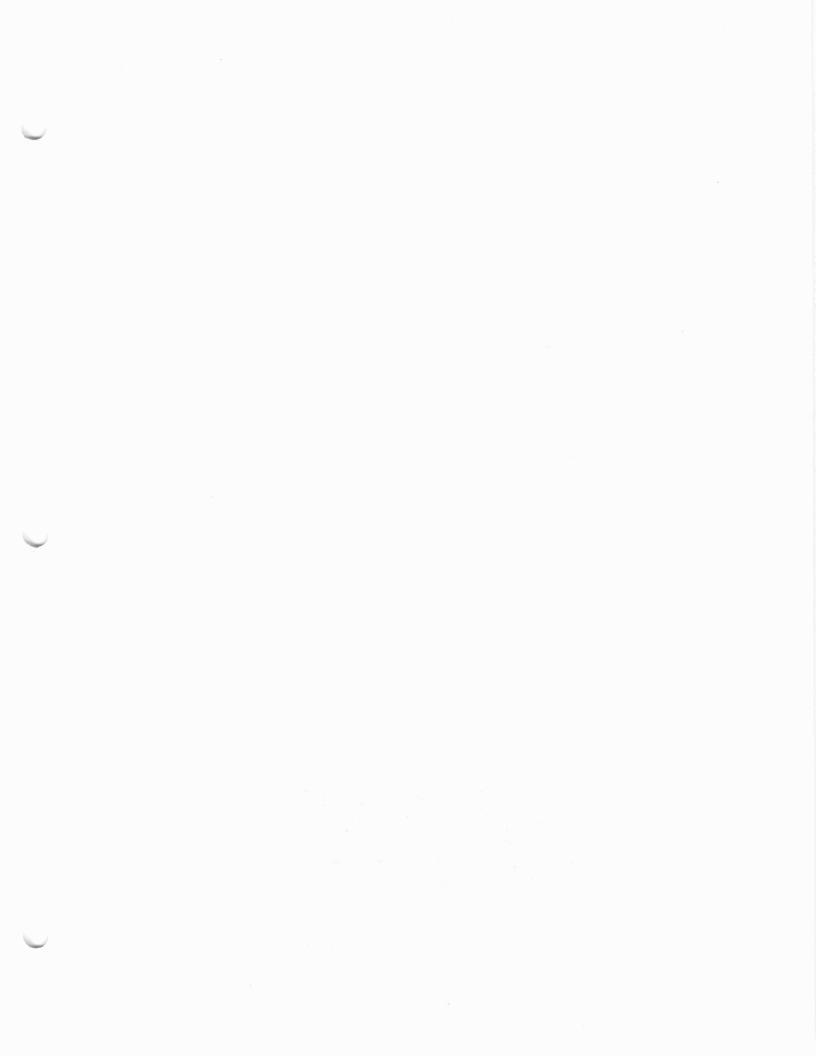




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es all all seconds, of Fightag Power & Light Company, you have received this email to inform you of information crist may interest you. If you do not wish to receive FPL emails in the future, piease crick fiers to opthous Tio manage your profile go here

Fiorde Power & Light Company 700 Universe Bivd Juno Beach, FL 33408, US4



#### Brauner, Helen

From: Aboussie, Karen ....t: Tuesday, February 26, 2008 2:58 PM To: Brauner, Helen Subject: FW: Join our brightest customers - TEST 2

Karen Aboussie Green Mountain Energy Company 512.691.6193 work 512.691.6151 fax 512.750.8934 mobile

From: FPL Account Management [mailto:FPL\_Account\_Management@reply.fplemail.com]
 Sent: Friday, February 22, 2008 12:35 PM
 To: Aboussie, Karen
 Subject: Join our brightest customers - TEST

To view this email as a web page, click here.



Thanks To FPL Sunshine Energy<sup>®</sup> Customers Florida's Largest Solar Energy Project Is Up and Sunning!

#### Join Our "Brightest" Customers!

FPL Sunshine Energy customers made the new 250 kilowatt Solar Array at Sarasota's Rothenbach Park a reality! This solar facility will prevent approximately 327 tons of carbon dioxide (CO<sub>2</sub>) emissions each year – as much as a car would produce in over 726,000 miles of driving.

#### You Can Make A Difference, Too

By choosing *Sunshine Energy*, a renewable energy program from FPL, you can help reduce your households share of carbon dioxide emissions and support the development of more solar facilities in Florida.



#### How Does It Work?

For each month that you participate in the program, FPL ensures that 1,000 kWh of cleaner electricity from sources like wind, bioenergy and solar is generated and delivered to power systems serving Florida and other states nationwide. Your participation also creates important environmental benefits in the areas where this cleaner, renewable electricity is generated. Nothing with your FPL service changes and no installation is required.

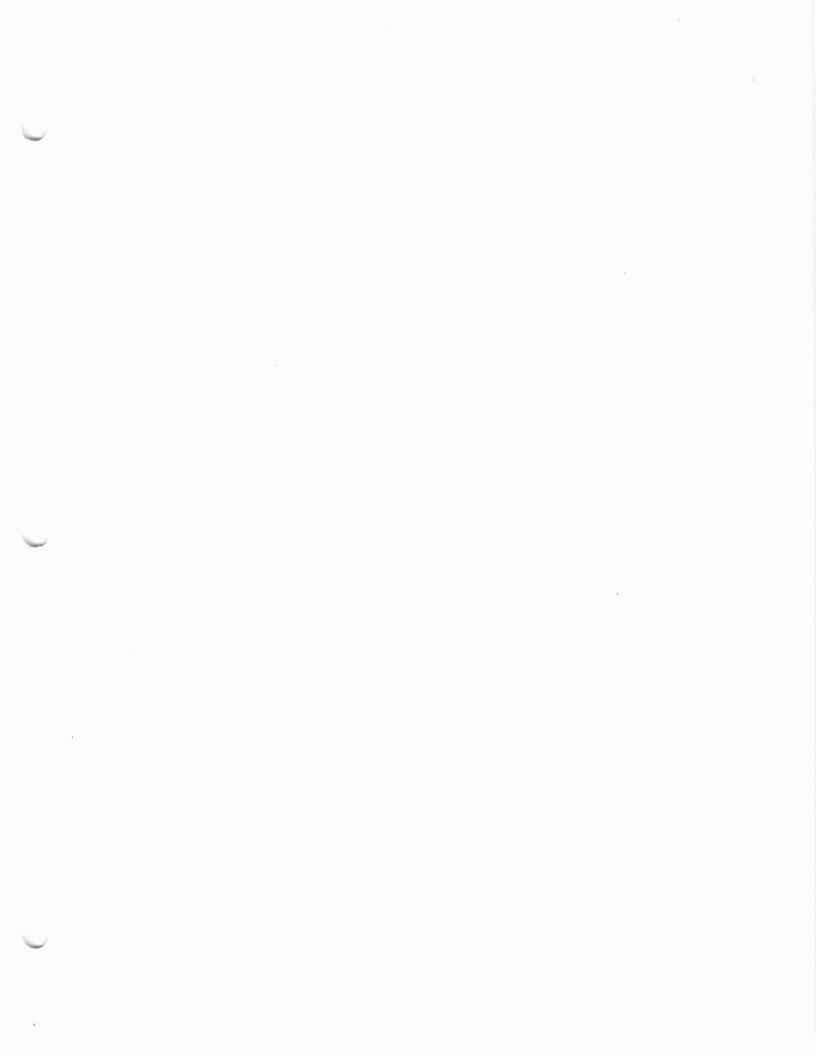
The low cost may be illuminating.

Choosing Sunshine Energy is less expensive than you might expect – for only 89.75 more per month you par suppor renewable energy, here out OOs emissions and encourage the development of more solar arrays for Florida.



Sarasota, Florida

Choose Sunshine Energy Today

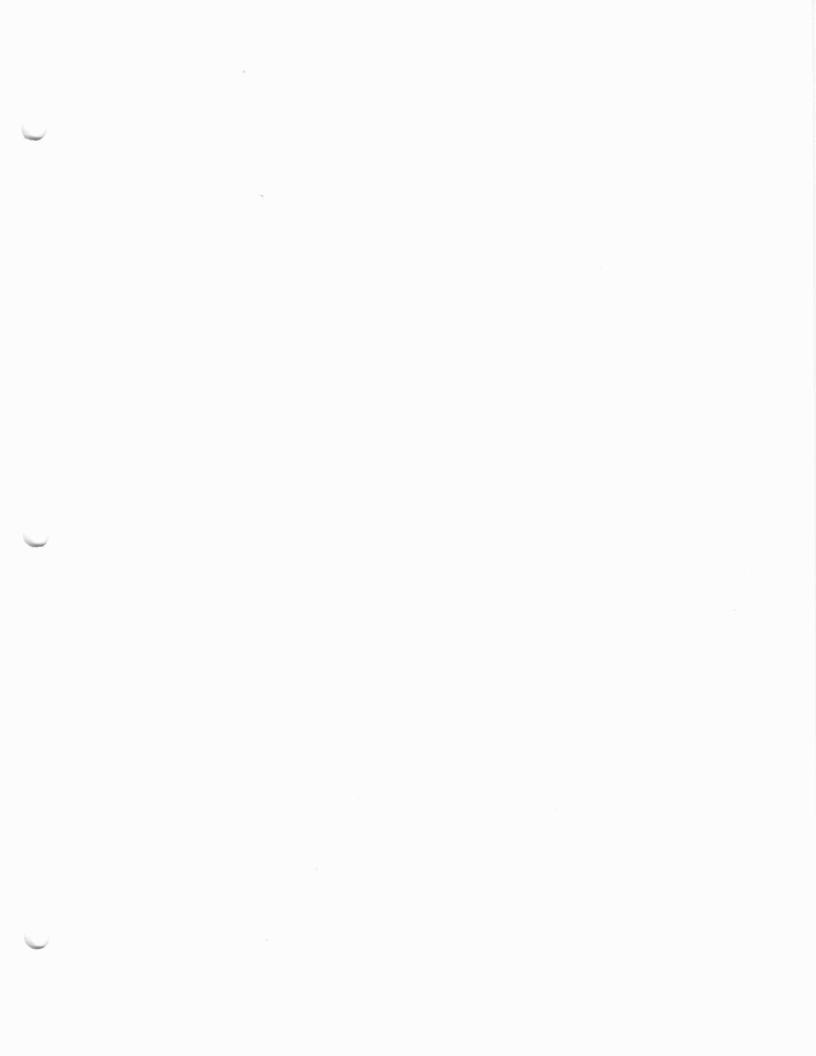




Physicy Policy Apout us Contact Us

es a valueo customer of storida Power & Light Company, you nave received this email to inform you of information crea Tisk interest you. Di you do not wish to receive FPL emails in the future, piease a tak here to opt-out. To manage your profile go here.

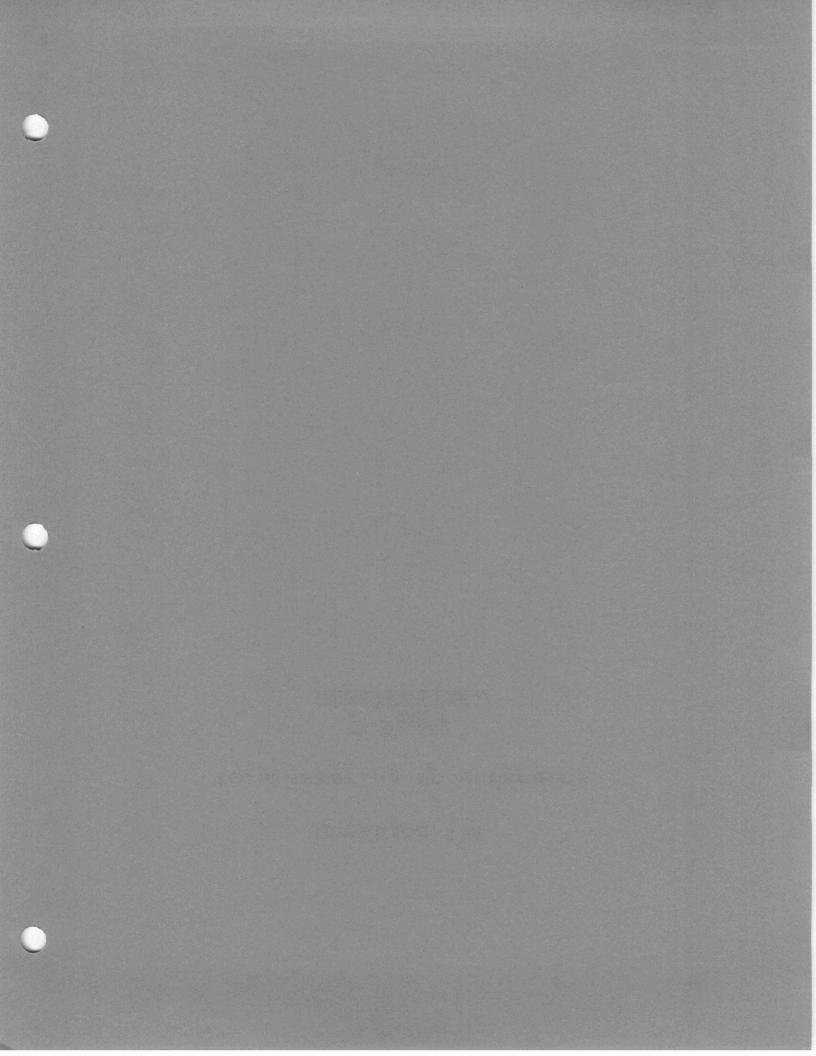
Acride Rower & Light Compeny 700 Universe Bive June Seech FL 33408. USA WWW.FPL.com



## Question 14:

## Telemarketing Spreadsheets

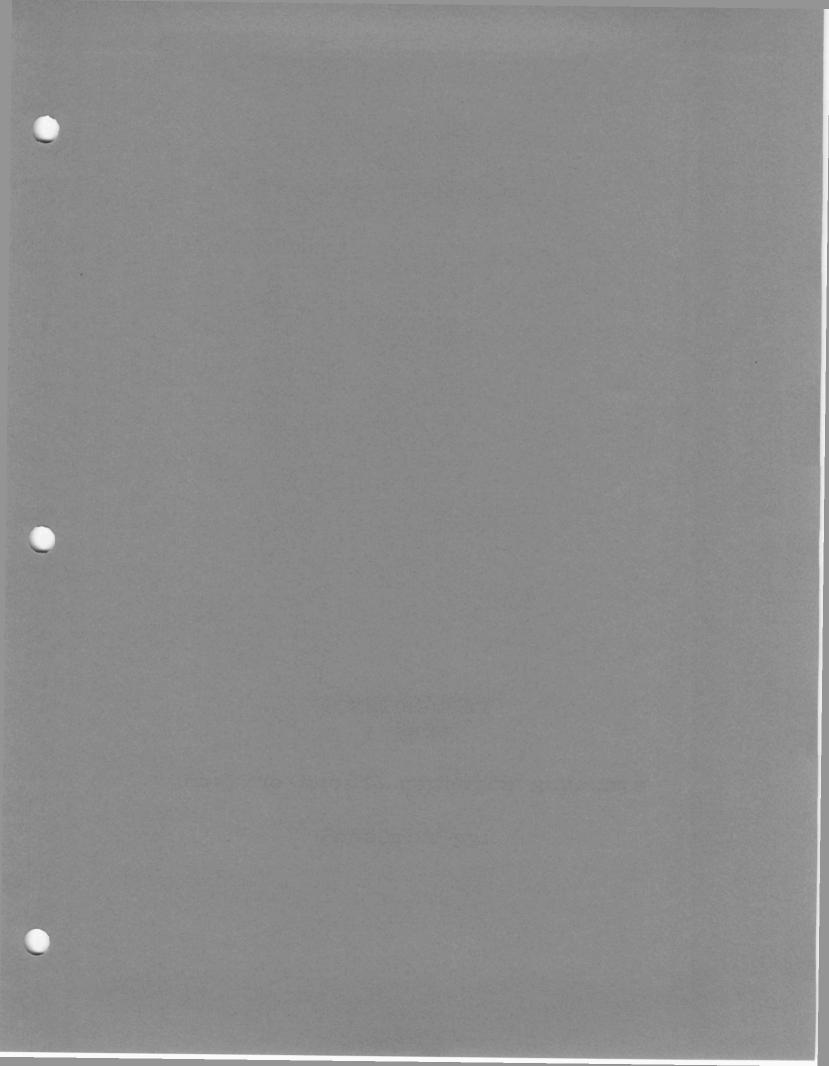
2 Pages CONFIDENTIAL



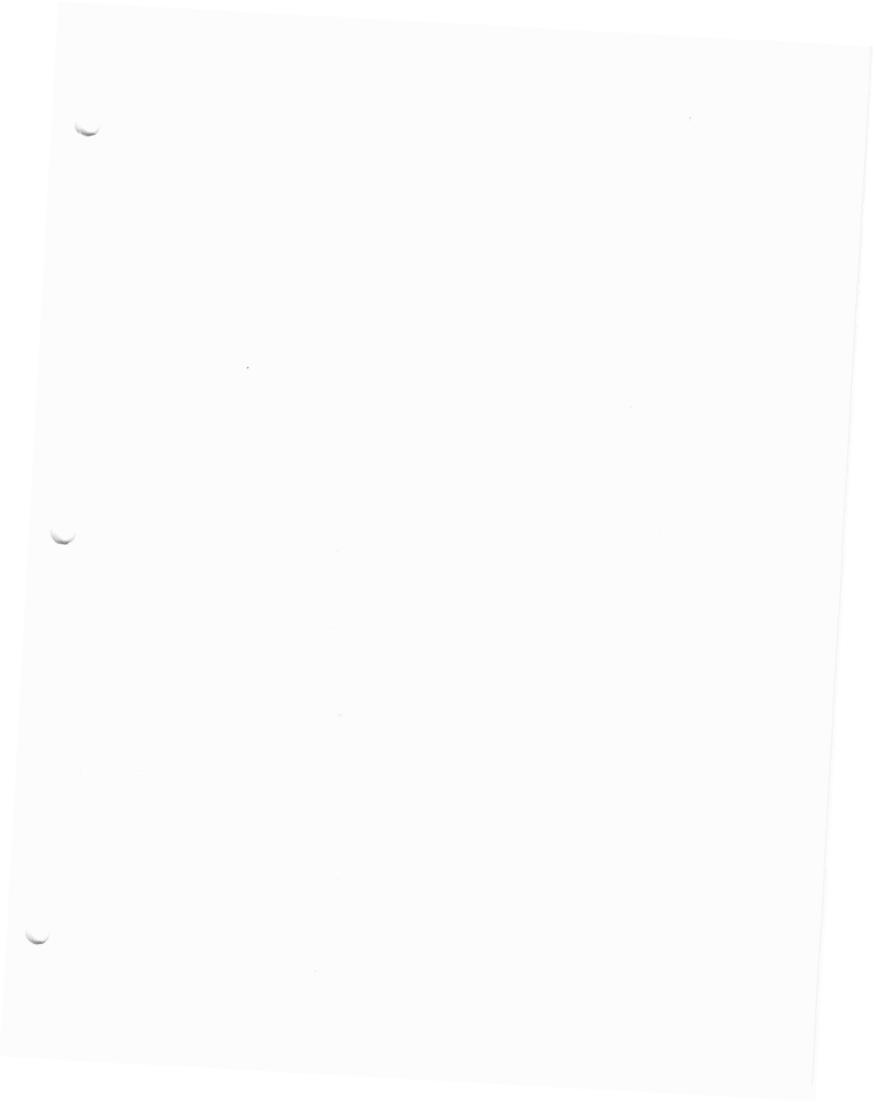
### Question 15:

## Sunshine Energy Campaign Schedule

1 Page CONFIDENTIAL



# Vo Exhibit



# **No Exhibit**



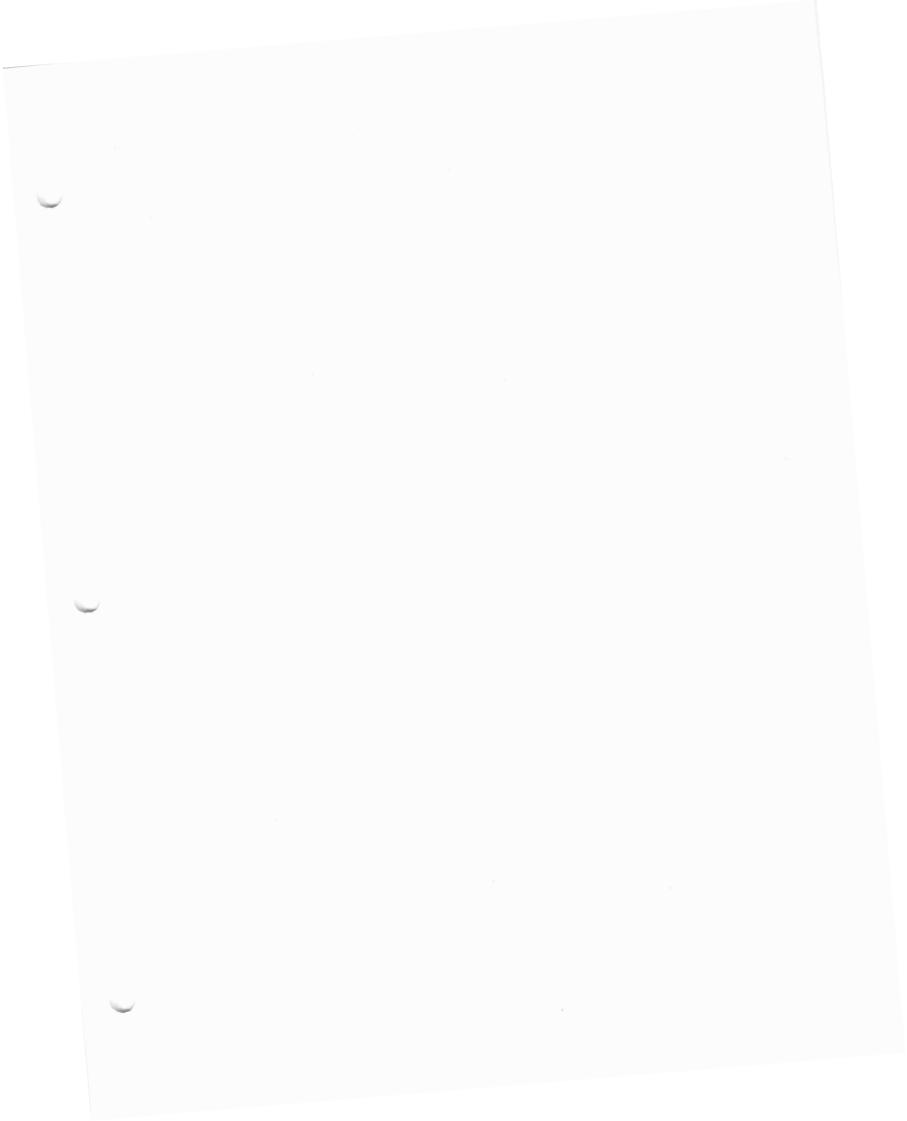
# Vo Exhibit



## Jididx3 oN



## Jididx3 oN



#### Brauner, Helen

nm:

1.5%

To: Cc: Subject: Aboussie, Karen Friday, January 16, 2004 2:57 PM 'Kristee Humphrey'; Andrew Humphrey Aboussie, Karen; Hammer, Mark; 'Karen\_McFarlane@fpl.com'; 'David\_Bates@fpl.com' FINAL REVISED Postcard changes

Attachments:

FPL\_postcard116.pdf



FPL\_postcard116.p
 df (71 KB)
 This one is approved and ready to go to print.

Karen Aboussie Marketing Communications Manager Office - 512.691.6193 Mobile - 512.750.8934 karen.aboussie@greenmountain.com

Cleaner Electricity Today. Bluer Skies Tomorrow.

-----Original Message-----From: Joshua\_Bass@fpl.com [mailto:Joshua\_Bass@fpl.com] Sent: Friday, January 16, 2004 2:39 PM To: Aboussie, Karen .: Hammer, Mark; David\_Bates@fpl.com ect: Re: FW:REVISED Postcard changes

Looks good.

Josh

"Aboussie, Karen" <karen.aboussie@greenmo< th=""><th>То:</th><th>Joshua_Bass@fpl.com,</th></karen.aboussie@greenmo<>	То:	Joshua_Bass@fpl.com,
"Hammer, Mark" <mark.hammer@greenmountain.com> untain.com&gt;</mark.hammer@greenmountain.com>	cc: Subject:	FW:REVISED Postcard changes
01/16/04 03:29 PM		

Here is the first piece. The English Brochure and Sign Up form will be out in just a few minutes. Please approve.

Karen Aboussie
 rketing Communications Manager
 .ce - 512.691.6193
Mouile - 512.750.8934
karen.aboussie@greenmountain.com

1

Cleaner Electricity Today. Bluer Skies Tomorrow. ----Original Message----From: Kristee Humphrey [mailto:kristee@bga.com] Sent: Friday, January 16, 2004 2:18 PM To: Aboussie, Karen Subject: Re: Postcard changes

With the change ...

From: "Aboussie, Karen" <Karen.Aboussie@GreenMountain.com> Date: Fri, 16 Jan 2004 13:46:10 -0600 To: "Kristee Humphrey" <kristee@bga.com> Subject: Postcard changes

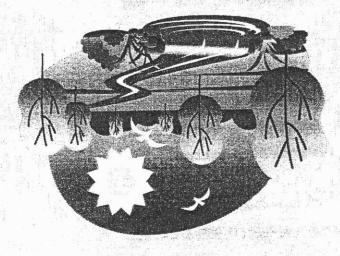
The only change to the postcard is at the bottom in the mice type, where it starts out "Regardless?". That is the exact language that Is the first 2 sentences in the NEW copy of How does it work?, in the brochure. Please make these same corrections to this bullet on the postcard.

Karen Aboussie
Marketing Communications Manager
Office - 512.691.6193
Mobile - 512.750.8934
karen.aboussie@greenmountain.com <mailto:karen.aboussie@greenmountain.com>

Cleaner Electricity Today. Bluer Skies Tomorrow. (See attached file: FPL postcardll6.pdf)

FPL postcard 1/16/04 2:16 PM Page 1

and a star a second and



# help preserve the environment for future generations FPL introduces an easy way for you to

Sunshine Energy<sup>sm</sup>, a new option for FPL residential electric customers, uses renewable generation sources that include bioenergy and wind which are less polluting than the fossil fuel sources most widely used across the United States. It offers you an easy way to help preserve the environment.



FPL

## Now, you can choose cleaner electricity\* with the future in mind

By choosing Sunshine Energy, you can:

- Help reduce your share of air pollution from electricity you can prevent as much CO<sub>2</sub> in a year as a car would produce in over 11,000 miles of driving.
- Support cleaner sources of energy in Florida and nationwide.
- Make the development of new solar energy facilities in Florida a reality.

#### Learn more, sign up

- FPL representatives will be at the GO, JB, LFO and CSE on Thursday and Friday, February 5 - 6, in the lobbies from 7 - 9 AM and cafeterias from 11 AM - 1:30 PM to answer questions and take enrollments for Sunshine Energy.
- You can also learn more or sign up for Sunshine Energy by visiting www.FPL.com/sunshine or calling 1-888-FPL-GREEN (1-888-375-4733).

\* Regardless of your actual electricity usage each month, your Sunshine Energy purchase represents the environmental credits associated with 1000 kWh of electricity produced by cleaner electric generators serving Florida and other states nationwide. Your purchase supports the environmental benefits to the regions where the cleaner generators are located.



### sunshinenergy™

#### brauner, Helen

Cc: Subject: Karen\_McFarlane@fpl.com Tuesday, April 27, 2004 1:28 PM Aboussie, Karen Jose\_A\_Suarez@fpl.com Re: June Bill Insert & Upcoming programs

Attachments:

FPL dm solar 012604.pdf; FPL dm choice 012604.pdf; FPL dm prob\_sol\_012604.pdf





FPL\_dm\_solar\_0126FPL\_dm\_choice\_01FPL\_dm\_prob\_sol\_0 04.pdf (136 K... 2604.pdf (136 ... 12604.pdf (13...

I don't have any reasons to change them unless you do. Since they were already approved before, we do not have to send them back for review.

km

"Aboussie, Karen" <Karen.Aboussie@GreenMo untain.com>

To: Karen\_McFarlane@fpl.com cc: Subject: Upcoming programs

04/26/2004 06:27 PM

Just wanted to give you a heads up that there are two additional programs coming up for June - 1) bill stuffers that will go to the entire base and 2) the next Direct Mail campaign. I will provide you with schedules for both programs but have a few questions.

<<FPL dm\_solar\_012604.pdf>> <<FPL dm\_choice\_012604.pdf>> <<FPL dm\_prob\_sol\_012604.pdf>> Regarding the Bill Stuffers, last time we ran them to part of your base, we had 3 different versions that were inserted randomly. We would like to run the same three versions for this next round - with NO CHANGES. If that is the case, do we still have to go through the same process to get copy approved? I am attaching the ones that were inserted in February.

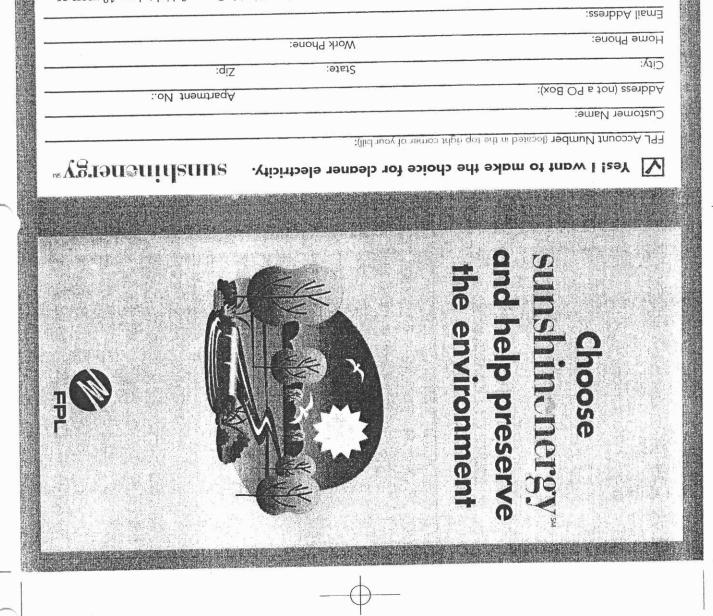
Also, for the June Direct Mail program, we want to basically use the same 7 letters that were just approved and now test different creative packages, using these same letters. We may want to talk briefly on this one. What is your schedule looking like in the next couple of days? I'm open Tuesday from 10:30-11:30 am (CDT) or from 1:30-3 pm OR Wednesday morning anytime before 1 pm.

Karen Aboussie Marketing Communications Manager Office - 512.691.6193 Dile - 512.750.8934 n.aboussie@greenmountain.com

Cleaner Electricity Today. Bluer Skies Tomorrow. (See attached file: FPL\_dm\_solar\_012604.pdf)(See attached file: FPL\_dm\_choice\_012604.pdf)(See attached file: FPL\_dm\_prob\_sol\_012604.pdf)

\* ¥.

(



By signing below, I agree to enroll for the Sunshine Energy program from Florida Power & Light. I am 18 years or older and am authorized to make a change to this FPL account. I understand I will pay a monthly surcharge of \$9.75 for the environmental credits associated with cleaner generation sources of electricity including bioenergy, wind and solar.

:916C

FL007C

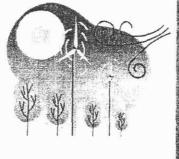
:enteneis

Simply include this form with your monthly FPL payment, or mail separately to: FPL, P.O. Box 3070, Tequesta, FL 33469. For more information about Sunshine Energy, call 1-888-FPL-GREEN (1-888-375-4733) or visit www.FPL.com/sunshine. NAT TTENNS TISINA TSIDT LU LAAF T

#### Introducing a new way to help harness the power of the sun

Many of us already put the Florida sunshine to good use heating our pools or helping to

power our homes. Now, you can help build solar energy on a larger scale in Florida by signing up for the Sunshine Energy<sup>sm</sup> program from FPL.



Sunshine Energy uses cleaner energy sources that are less polluting than the fossil fuel sources most widely used to generate electricity across the United States.

#### The choice is simple

Purchasing Sunshine Energy is simple. Just take a few minutes to enroll, and then for only \$9.75 extra per month, you'll be helping to preserve the environment.

#### sunshinenergy™

#### Help preserve the environment for future generations

In only one year as a Sunshine Energy customer, you can avoid over 10,000 pounds of carbon dioxide (CO<sub>2</sub>) emissions\* – as much as a car would produce in over 11,000 miles of driving.

#### Support cleaner sources of energy

For every 10,000 customers who sign up for *Sunshine Energy*, we'll build a 150 kilowatt solar facility right here in Florida. One of these facilities represents twice the electricity generation capacity of one of Florida's largest solar facilities.

#### Three easy ways to enroll

Complete the form attached and **mail it in** with your FPL electric payment. Sign up online at **www.FPL.com/sunshine** or call **1-888-FPL-GREEN** (1-888-375-4733).

\*Regardless of your actual electricity usage each month, your Sunshine Energy purchase represents the environmental credits associated with 1,000 kWh of electricity produced by cleaner electric generators, including bioenergy, wind, and solar, serving Florida and other states nationwide. Your purchase supports the environmental benefits to regions where the cleaner generators are located.

Sunshin. Increase and help preserve the environment	Image: Additional and the end of th
Yes! I want to make the ch FPL Account Number (located in the top right of	
Customer Name:	
Address (not a PO Box):	Apartment No.:
City:	State: Zip:
Home Phone:	Work Phone:
Email Address:	
older and am authorized to make a change	Sunshine Energy program from Florida Power & Light. I am 18 years or e to this FPL account. I understand I will pay a monthly surcharge of \$9.75 with cleaner generation sources of electricity including bioenergy, wind
Signature:	Date:
Simply include this form with your monthly f For more information about Sunshine Energ	FL007B FPL payment, or mail separately to: FPL, P.O. Box 3070, Tequesta, FL 33469. Jy, call 1-888-FPL-GREEN (1-888-375-4733) or visit www.FPL.com/sunshine.

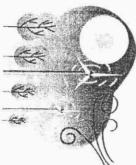
choices 1/27/04 11:51 AM Page 1

CHIULCES 1/2//04 11:51 AM Page 2

# Now, you can make the choice for cleaner electricity

Many of our customers have told us they wanted to support cleaner energy in Florida. And when our

customers speak to us, we listen. Now, we're proud to introduce the Sunshine Energysm program, a new



option for FPL customers.

Sunshine Energy uses cleaner energy sources that are less polluting than the fossil fuel sources most widely used across the United States.

# The choice is simple

Purchasing Sunshine Energy is simple. Just take a few minutes to enroll, and then for only \$9.75 extra per month, you'll be helping to preserve the environment for future generations.

# sunshinenergy sa

# Help preserve the environment for future generations

In only one year as a Sunshine Energy customer, you can avoid over 10,000 pounds of carbon dioxide (CO<sub>2</sub>) emissions\* – as much as a car would produce in over 11,000 miles of driving.

# Support cleaner

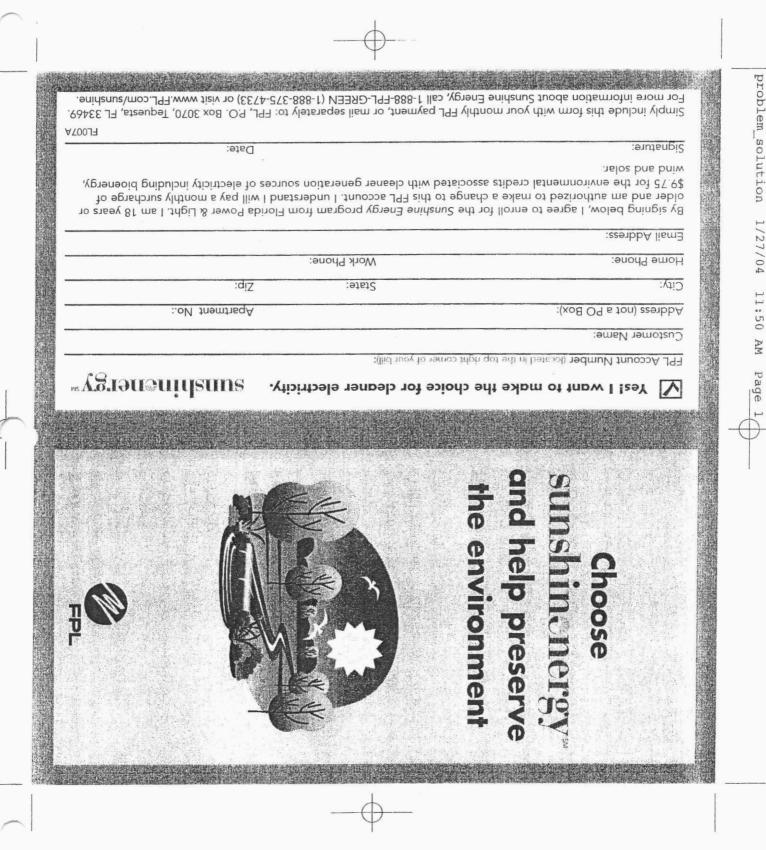
sources of energy For every 10,000 customers who sign up for Sunshine Energy, we'll build a

150 kilowatt solar facility right here in Florida One of these facilities represents twice the electricity generation capacity of one of Florida's largest solar facilities

# Three easy ways to enroll

Complete the form attached and mail it in with your FPL electric payment. Sign up online at www.FPL.com/sunshine or call 1-888-FPL-GREEN (1-888-375-4733).

\*Regardless of your actual electricity usage each month, your Sunshine Energy purchase represents the environmental credits associated with 1,000 kWh of electricity produced by cleaner electric generators, including bioenergy, wind, and solar, serving Florida and other states nationwide. Your purchase supports the environmental benefits to regions where the cleaner generators are located.



#### Introducing an easy way to help preserve the environment for future generations

Generating electricity to meet the energy demands of American

businesses and residents uses fossil fuels. To help reduce our nation's reliance on fossil fuels, FPL is



developing innovative programs and renewable sources of electricity. Now, we're proud to introduce the Sunshine Energy<sup>SM</sup> program, a new option from FPL.

Sunshine Energy uses cleaner energy sources that are less polluting than the fossil fuel sources most widely used across the United States.

#### The choice is simple

Purchasing Sunshine Energy is simple. Just take a few minutes to enroll, and then for only \$9.75 extra per month, you'll be helping to preserve the environment for future generations.

#### Reduce your share of air pollution

In only one year as a Sunshine Energy customer, you can avoid over 10,000 pounds of carbon dioxide ( $CO_2$ ) emissions\* – as much as a car would produce in over 11,000 miles of driving.

### Support cleaner sources of energy

For every 10,000 customers who sign up for *Sunshine Energy*, we'll build a

150 kilowatt solar facility right here in Florida. One of these facilities represents twice the electricity generation capacity of one of Florida's largest solar facilities.

#### Three easy ways to enroll

Complete the form attached and **mail it in** with your FPL electric payment. Sign up online at **www.FPL.com/sunshine** or call **1-888-FPL-GREEN** (1-888-375-4733).

\*Regardless of your actual electricity usage each month, your Sunshine Energy purchase represents the environmental credits associated with 1,000 kWh of electricity produced by cleaner electric generators, including bioenergy, wind, and solar, serving Florida and other states nationwide. Your purchase supports the environmental benefits to regions where the cleaner generators are located.

#### Brauner, Helen

Cc:			
Sub	oie	ct:	

m:

Kathleen\_Mcnamara@fpl.com Tuesday, March 07, 2006 9:17 AM Aboussie, Karen Humphrey, Andrew; Hammer, Mark; Stephanie\_Eberline@fpl.com; David\_Bates@fpl.com Re: FINAL REVISED DM COPY

Attachments:

Wave VI-CONTROL LETTER\_3-6-06\_FINAL.doc; Wave VI-Positive Energy indy Itr\_3-6-06\_FINAL.doc

W



Wave VI-CONTROL Wave VI-Positive LETTER\_3-6-06\_... Energy indy I...

The copy below (originally approved) has been approved again. Please let me know if we are still able to meet the deadline fro Friday distribution. Thanks Kathleen

"Aboussie, Karen" <Karen.Aboussie@GreenMo To: "Humphrey, Andrew" <ahumphrey@SicolaMartin.com>, Kathleen\_Mcnamara@fpl.com untain.com> cc: "Hammer, Mark" <Mark.Hammer@GreenMountain.com> Subject: FINAL REVISED DM COPY

03/06/2006 12:26 PM

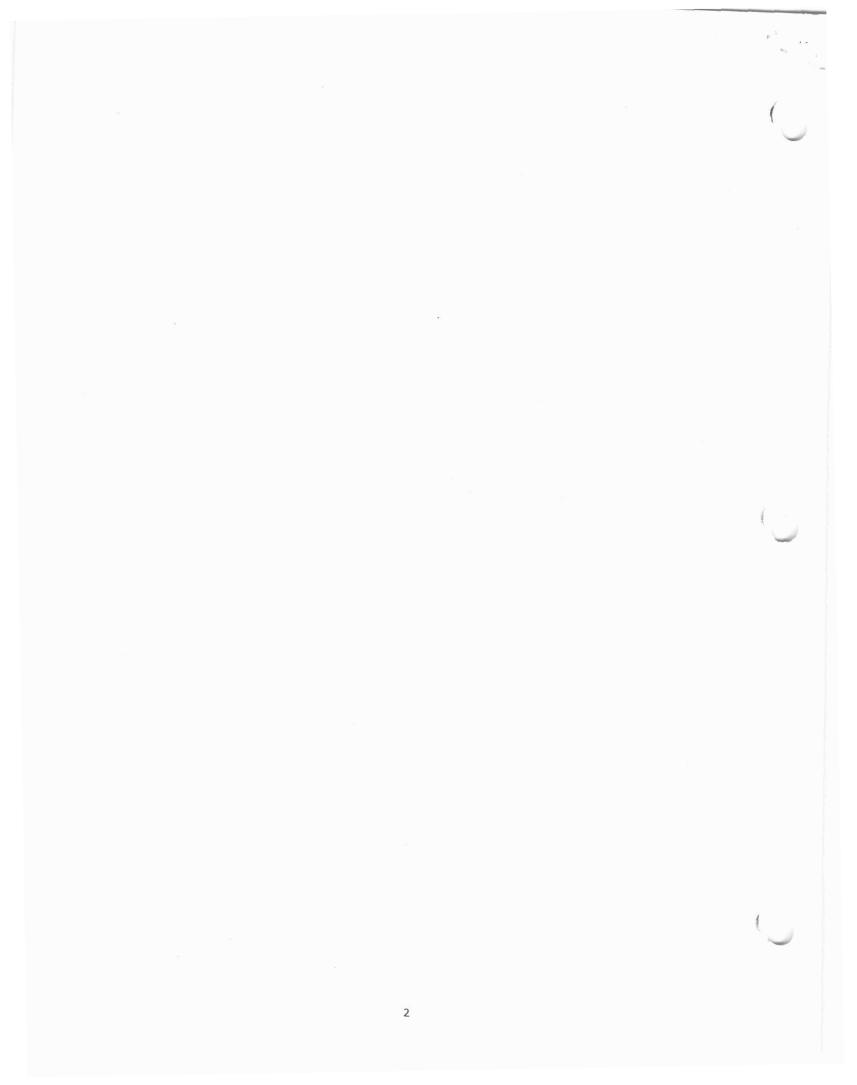
FOR YOUR RECORDS, ATTACHED IS THE FINAL DM COPY.

<<Wave VI-CONTROL LETTER\_3-6-06\_FINAL.doc>> <<Wave VI-Positive Energy indy ltr\_3-6-06 FINAL.doc>>

Karen Aboussie Green Mountain Energy Company New Address: P. O. Box 689008 Austin, TX 78768

512.691.6193 - office 512.750.8934 - mobile

(See attached file: Wave VI-CONTROL LETTER\_3-6-06\_FINAL.doc)(See attached file: Wave VI-Positive Energy indy ltr\_3-6-06\_FINAL.doc)



Wave VI – 01.06 from Kathleen McNamara

"Control" Letter version FINAL

#### Dear XXXXX:

It's sometimes difficult to find an easy way to do your part for the environment. With FPL's Sunshine Energy® program, the solution is easier than you might think.

*Sunshine Energy* uses cleaner energy sources<sup>1</sup> that are less polluting than the traditional fuel sources most widely used to generate electricity across the United States. For each month that you participate in the *Sunshine Energy* program, FPL ensures that 1,000 kWh of cleaner electricity from sources like wind, bioenergy and solar is produced by generators in Florida and other states nationwide.

By purchasing *Sunshine Energy* from FPL, your participation helps avoid more than 8,000 pounds of carbon dioxide (CO<sub>2</sub>) emissions – as much as a car would produce in almost 9,000 miles of driving. Your participation in the program creates important environmental benefits in the areas where the cleaner, renewable electricity is generated.

#### Less expensive than you might think

Doing your part costs just a small amount - only \$9.75 more per month. And you're helping to preserve the environment for future generations.

#### Sign up today

Choose *Sunshine Energy* today and help clean the air we breathe. To enroll, simply complete and return the enrollment form below, or sign up online at <u>www.fplsunshineenergy.com</u>, or give us a call today at 1-877-529-2610.

Thanks for helping preserve the environment by purchasing Sunshine Energy!

Sincerely,

David Bates Sunshine Energy Program Manager

P. S. Choose an easy way to do your part for the environment. Just sign up today for *Sunshine Energy* by returning the form below or online at <u>www.fplsunshineenergy.com</u> or call 1-877-529-2610.

<sup>1</sup> Cleaner generation sources include wind power, bioenergy produced from organic materials, as well as modest amounts of solar power.

#### Form at the bottom of the letter:

Yes, I choose to participate in the Sunshine Energy program from Florida Power & Light By signing below, I agree to enroll in Sunshine Energy from Florida Power & Light. I am 18 years or older and am authorized to make a change to this FPL account. I understand I will pay a monthly surcharge of \$9.75 for the environmental credits associated with cleaner generation sources of electricity including bioenergy, wind and solar.

Tracking Code FPL ID Number First Name: Last Name: Address (not a PO Box): Apartment No.: City: State: Zip: Home Phone: Work Phone: Email Address: Signature:

Date:

FPL logo

Sunshine Energy logo

From Kathleen on 3.2.06 Green Mountain Energy FPL Positive energy independence Ittr v6. 3.2.06 FINAL 3.6.06

#### [TOP PULLOUT]

#### Now there's an easy way to help brighten America's energy future.

[DATE]

[NAME] [ADDRESS 1] [ADDRESS 2] [CITY] NY [ZIP]

Dear [NAME],

As Americans, we have always supported freedom and independence. And, today, perhaps more than ever, we want to secure energy independence by utilizing innovative energy sources.

By choosing Sunshine Energy<sup>®</sup>, a renewable energy program offered by Florida Power & Light Company, you can have a positive impact on our energy future.

Purchasing renewable electricity not only promotes a brighter energy future, it also helps clean the air we breathe. Sunshine Energy is American-made and generated from wind, bioenergy and the sun. Your participation in the program helps avoid more than 8,000 pounds of carbon dioxide (CO<sub>2</sub>) emissions from entering the air every year — as much as a car would produce in almost 9,000 miles of driving. Since the program began in 2004, more than 23,000 customers have enrolled - avoiding over 82,000 tons of CO2, which is the equivalent of removing over 14,500 cars from the road in one year.

For each month you're enrolled in the *Sunshine Energy* program, FPL ensures that 1,000 kWh of electricity from cleaner sources is produced by generators in Florida and other states nationwide. Your participation in the program creates important environmental benefits in the areas where this cleaner, renewable electricity is generated.

#### Less expensive than you might think.

Sunshine Energy is surprisingly inexpensive: for only \$9.75 more a month, you can help reduce CO<sub>2</sub> emissions and promote a more secure energy future.

#### Sign up today.

Choosing Sunshine Energy electricity is a simple, affordable way to do your part for America's energy and environmental future. Simply complete and return the form below, sign up at www.FPLSunshineEnergy.com, or give us a call at 1.877.529.2610.

Do your part today by choosing Sunshine Energy!

David Bates Sunshine Energy Program Manager

P.S. Remember, choosing Sunshine Energy helps two ways: it helps promote energy independence and helps preserve the environment. Sign up today with the enrollment form below, through www.FPLSunshineEnergy.com, or with a quick, toll-free call to 1.877.529.2610.

Form at the bottom of the letter:

Yes, I choose to participate in the Sunshine Energy program from Florida Power & Light By signing below, I agree to enroll in Sunshine Energy from Florida Power & Light. I am 18 years or older and am authorized to make a change to this FPL account. I understand I will pay a monthly surcharge of \$9.75 for the environmental credits associated with cleaner generation sources of electricity including bioenergy, wind and solar.

Tracking Code FPL ID Number First Name: Last Name: Address (not a PO Box): Apartment No.: City: State: Zip: Home Phone: Work Phone: Email Address: Signature:

Date:

FPL logo Sunshine Energy logo

#### Brauner, Helen

<u>— нп.</u>
5.
10.
Cc:
Subject:

Kathleen Mcnamara@fpl.com Tuesday, April 04, 2006 4:05 PM Aboussie, Karen Hammer, Mark; David Bates@fpl.com RE: FW: Pdf of FL brochure

Attachments:

Sunshine brochure copy 4-4-06.doc; Sunshine brochure copy 3.30.06.doc





Sunshine brochure Sunshine brochure copy 4-4-06 .... copy 3.30.06 ...

Karen, Attached is the updated and approved copy for the brochure. We had agreed a few weeks ago in our weekly PR calls that we would update the pdf and provide print-outs for the press kits, since there was a limited time to print the brochures. Once we have the new brochures, we can begin to include them in the Energy Surveys.

Please let me know if you have any questions. Thanks Kathleen

(See attached file: Sunshine brochure copy 4-4-06.doc)

	"Aboussie, Karen"		
	<karen.aboussie@greenmo< td=""><td>To:</td><td>Kathleen Mcnamara@fpl.com</td></karen.aboussie@greenmo<>	To:	Kathleen Mcnamara@fpl.com
	untain.com>	cc:	"Hammer, Mark"
<mark.hammer@green< td=""><td>Mountain.com&gt;</td><td></td><td></td></mark.hammer@green<>	Mountain.com>		

03/30/2006 05:29 PM

Subject: RE: FW: Pdf of FL brochure

Unfortunately, I was getting a fax of a fax and had a very hard time seeing all the changes you wanted. I am enclosing a Word doc of the copy from the brochure and need to ask you to please mark your changes on that, again using track changes.

One thing to note, based on the message map, since all of the Sunshine Energy mix is not 100% pollution free, we cannot use "clean" electricity, and have to say "cleaner".

Also, since these changes are not a major redesign to the brochure, and in the interest of time, I would prefer to get ALL the final copy changes from within your organization, before turning it over to the designer to redo the art. If you want a new brochure by the event on 4.11, I would need your all FINAL copy changes by this Friday. Then she will make the changes by Tuesday, 4.4 and off to the printer by 4.5. (I am still awaiting confirmation from the printer that he can still make this schedule and deliver these by 4.11.)

mow you are at meetings for the next few days, but this is the only way you can have a brochure by 4.11. Of course, if this schedule is too tight, then you could use the existing brochures for the 4.11 event and we could get these reprinted as soon as you can get final copy to me. Just let me know ...

Karen Aboussie Green Mountain Energy Company New Address: P. O. Box 689008 Austin, TX 78768

512.691.6193 - office 512.750.8934 - mobile

----Original Message----From: Kathleen\_Mcnamara@fpl.com [mailto:Kathleen\_Mcnamara@fpl.com] Sent: Thursday, March 30, 2006 10:34 AM To: Hammer, Mark Cc: Aboussie, Karen Subject: RE: FW: Pdf of FL brochure

If I could get the changes completed and a new pdf, I can route electronically for the final approvals. If this is not possible it will be sometime next week and this is needed for the press kits, so a quick turn-around is needed. Thanks Kathleen

"Hammer, Mark"

<Mark.Hammer@GreenMo

Kathleen Mcnamara@fpl.com

untain.com> Karen" <Karen.Aboussie@GreenMountain.com>

03/30/2006 11:13 AM

To:							1012	J
cc:	"Abo	oussi	ie,					
Subject:	RE:	FW:	Pdf	of	FL	brochure		

Kathleen and Karen,

I have faxed these to Karen. Karen, if you could please review and get back with Kathleen on any issues and a timeline. I doubt you know the timeline until you have all of the suggested changes, correct?

Please let us know.

Thanks.

Mark

----Original Message-----From: Kathleen\_Mcnamara@fpl.com [mailto:Kathleen\_Mcnamara@fpl.com] Sent: Wednesday, March 29, 2006 6:26 PM To: Hammer, Mark Subject: Re: FW: Pdf of FL brochure

Mark, I just faxed you the changes we have to date on the brochure. Please send a revised pdf

so I can route for final approval. Also, Pat will need the final pdf for the press kits - I am hoping to have final approval early next week, please confirm this is enough time to make the final updates in time to be printed for the press kits.

#### nks deen

1

"Hammer, Mark"

Kathleen Mcnamara@fpl	<mark.hammer@greenmo .com</mark.hammer@greenmo 	To:					
_ David Bates@fpl.com	untain.com>	cc:					
_	03/07/2006 03:27 PM	Subject:	FW:	Pdf	of	FL	brochure

Kathleen,

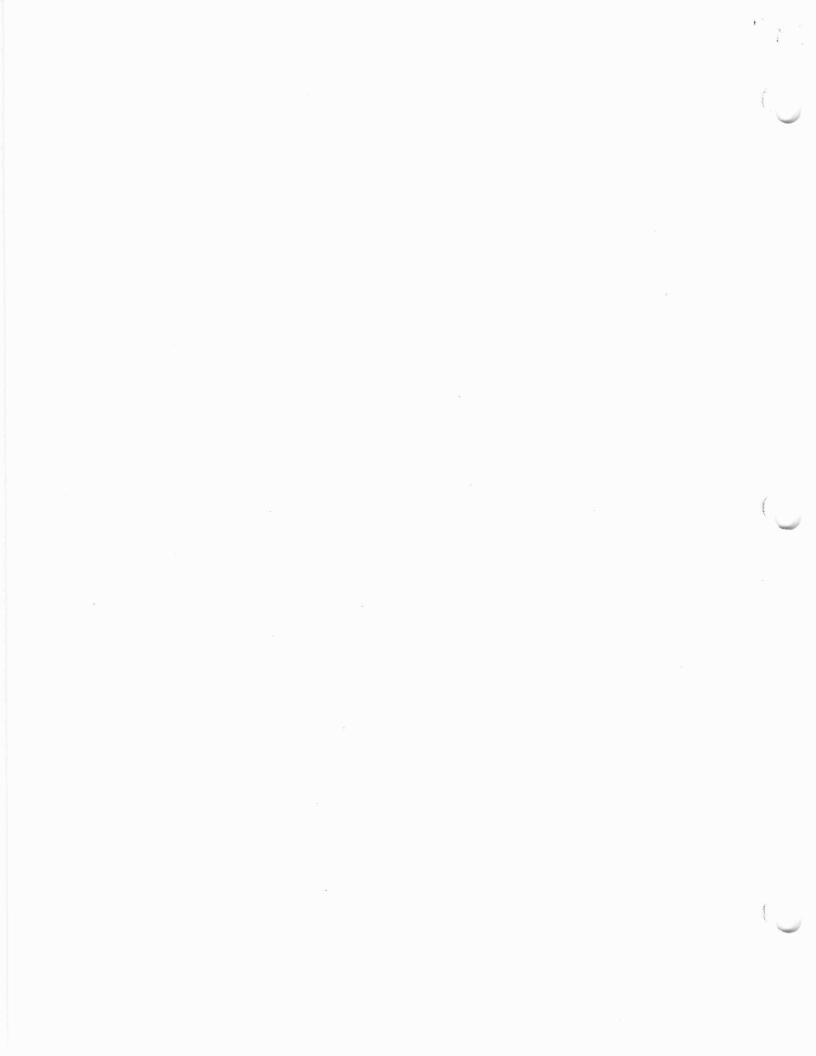
Attached is the brochure pdf. Please review and let me know what you all suggest we change.

ks.

Mark

(See attached file: SE bro\_305 FINAL.pdf)

(See attached file: Sunshine brochure copy 3.30.06.doc)



#### **FPL SALES BROCHURE**

#### COVER

Choose (insert logo) and help preserve the environment

(FPL illustration)

(at bottom - FPL logo) Confirm Logo is FPL logo and not FPL ES

#### **INSIDE LEFT PANEL (white background)**

	[fpl teal ink] Choose cleanelectricity with the future in mind	Deleted: er
	[fpl blue ink] Choosing Sunshine Energy <sup>®</sup> from Florida Power & Light <u>Company</u> is an easy way to preserve the environment for future generations. <i>Sunshine Energy</i> features clean, electricity	Deleted: er
	generation, and your participation creates important environmental benefits in the areas where this clean, renewable electricity is generated.	Deleted: that is less polluting than the fossil fuel sources most widely used across the United States
Ì	[fpl teal ink] By <u>enrolling in</u> Sunshine Energy, you can:	Deleted:
I	<ul> <li>Reduce your household's share of air pollution caused by generating electricity.</li> <li>Support clean sources of energy generation.</li> </ul>	Deleted: buying
l	<ul> <li>Make the development of new solar energy facilities in Florida a reality.</li> </ul>	Deleted: er
	[fpl teal ink] All for only \$9.75 more per month - about the cost of a pizza!	
	[fpl blue] To enroll, simply call 877-529-2610 or visit www.fplsunshineenergy.com	Deleted: just

(Sunshinenergy logo at bottom)

#### **INSIDE RIGHT PANEL (teal background)**

#### [yellow ink] Support clean, ways of making electricity

[white ink]The Sunshine Energy program features clean generation sources like bioenergy, wind and solar. For each month that you participate, FPL ensures that 1,000 kWh of electricity is generated from these clean sources in Florida and other states nationwide, Supporting new renewable generation sources helps to reduce the demand for electricity generated from fossil fuels.

[yellow ink] Help preserve the environment in two ways now and in the future

[white ink] **Today** - One of the most important things you can do to reduce air pollution is to choose *Sunshine Energy* from FPL. In just one year as a *Sunshine Energy* customer, you can prevent over 8,000 pounds of carbon dioxide ( $CO_2$ ) emissions nationwide – as much as your car would produce in over 9,000 miles of driving.

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**Deleted:** Buying *Sunshine Energy* ensures that 1,000 kWh of electricity is produced by cleaner generators serving Florida and other states nationwide.

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Formatted: Not Strikethrough

[white ink] Tomorrow - When you choose FPL's Sunshine Energy, you are helping to create, new solar projects in Florida, In fact, because of Sunshine Energy customers like you, the largest solar array in Florida is already becoming a reality at Rothenbach Park in Sarasota

(eliminate illustration if there's no room)

(FPL logo)

#### BACK PANEL (white background)

#### The choice is simple

Of all the things you can do to help preserve the environment, choosing Sunshine Energy is one of the easiest. And it costs less than you might think: only \$9.75 more per month, which is conveniently added to your FPL bill.

#### Sign up today

Enrolling in Sunshine Energy is simple and takes just a few minutes. Simply choose one of the two easy ways to enroll, and make the choice for clean electricity today.

Two easy ways to enroll:

By Phone: 877-529-2610 1)

2) On the web: www.fplsunshineenergy.com

(Sunshine Energy logo)

(recycle symbol) R302-1103 ©2006 Sunshine Energy is a registered service mark of FPL, Deleted: make the constructi Deleted: a reality Deleted: 2 new solar arrays will be built in 2005, both of which will be among the largest solar energy producers in Florida Deleted:

Deleted: Just sign up for the Sunshine Energy program and each month it will be included on your electricity bill. Deleted: -- about the cost of a pizza. Deleted: for Deleted: Just choose from three easy ways to sign up Deleted: er **Deleted:** Three Deleted: <#>In person: Look for a FPL sales representative at an event

Deleted: 2005 Deleted: Energy Services, I

or storefront near you¶

#### **FPL SALES BROCHURE**

#### COVER

Choose (insert logo) and help preserve the environment

#### (FPL illustration)

(at bottom - FPL logo)

#### INSIDE LEFT PANEL (white background)

#### [fpl teal ink] Choose cleaner electricity with the future in mind

[fpl blue ink] Choosing Sunshine Energy<sup>®</sup> from Florida Power & Light is an easy way to preserve the environment for future generations. *Sunshine Energy* features cleaner electricity generation that is less polluting than the fossil fuel sources most widely used across the United States.

[fpl teal ink] By buying Sunshine Energy, you can:

- Reduce your household's share of air pollution caused by generating electricity.
- Support cleaner sources of energy generation.
- Make the development of new solar energy facilities in Florida a reality.

[fpl teal ink] All for only \$9.75 more per month - about the cost of a pizza!

[fpl blue] To enroll, just call 877-529-2610 or visit www.fplsunshineenergy.com

(Sunshinenergy logo at bottom)

#### **INSIDE RIGHT PANEL (teal background)**

#### [yellow ink] Support cleaner ways of making electricity

[white ink]The *Sunshine Energy* program features cleaner generation sources like bioenergy and wind, plus small amounts of solar. Buying *Sunshine Energy* ensures that 1,000 kWh of electricity is produced by cleaner generators serving Florida and other states nationwide. Supporting new renewable generation sources helps to reduce the demand for electricity generated from fossil fuels.

#### [yellow ink] Help preserve the environment in two ways

[white ink] **Today** - One of the most important things you can do to reduce air pollution is to choose *Sunshine Energy* from FPL. In just one year as a *Sunshine Energy* customer, you can prevent over 8,000 pounds of carbon dioxide ( $CO_2$ ) emissions nationwide – as much as your car would produce in over 9,000 miles of driving.

[white ink] **Tomorrow** - When you choose FPL's *Sunshine Energy*, you are helping to make the construction of new solar projects in Florida a reality. In fact, because of *Sunshine Energy* customers like you, 2 new solar arrays will be built in 2005, both of which will be among the largest solar energy producers in Florida.

(eliminate illustration if there's no room)

(FPL logo)

#### BACK PANEL (white background)

#### The choice is simple

Of all the things you can do to help preserve the environment, choosing Sunshine Energy is one of the easiest. Just sign up for the Sunshine Energy program and each month it will be included on your electricity bill. And it costs less than you might think: only \$9.75 more per month -- about the cost of a pizza.

#### Sign up today

Enrolling for *Sunshine Energy* is simple and takes just a few minutes. Just choose from three easy ways to sign up and make the choice for cleaner electricity today.

#### Three easy ways to enroll:

- 1) By Phone: 877-529-2610
- 2) On the web: www.fplsunshineenergy.com
- In person: Look for a FPL sales representative at an event or storefront near you

(Sunshine Energy logo)

(recycle symbol) R302-1103 ©2005 Sunshine Energy is a registered service mark of FPL Energy Services, Inc.

#### Brauner, Helen

Kathleen Mcnamara@fpl.com
Thursday, April 06, 2006 8:29 AM
Aboussie, Karen
Hammer, Mark
Re: FW: fpl se 2 versions

Attachments:







FPL\_SE\_SV.pdf (2 FPL\_SE\_LV.pdf (2 MB) Karen, Both versions are approved. Please confirm once they are distributed. Thanks Kathleen

	"Aboussie, Karen" <karen.aboussie@greenmo< th=""><th>To:</th><th>Kathleen_Mcnamara@fpl.com</th></karen.aboussie@greenmo<>	To:	Kathleen_Mcnamara@fpl.com
	untain.com>	cc:	"Hammer, Mark"
<mark.hammer@greenmou< td=""><td>ntain.com&gt;</td><td></td><td></td></mark.hammer@greenmou<>	ntain.com>		
		Subject:	FW: fpl se 2 versions

04/05/2006 06:43 PM

As per our discussions yesterday, here are the final versions. I think the shortened versions wroked really well. Thoughts? If I get your green light tomorrow, We can probably send it out by COB tomorrow!

Karen Aboussie Green Mountain Energy Company New Address: P. O. Box 689008 Austin, TX 78768

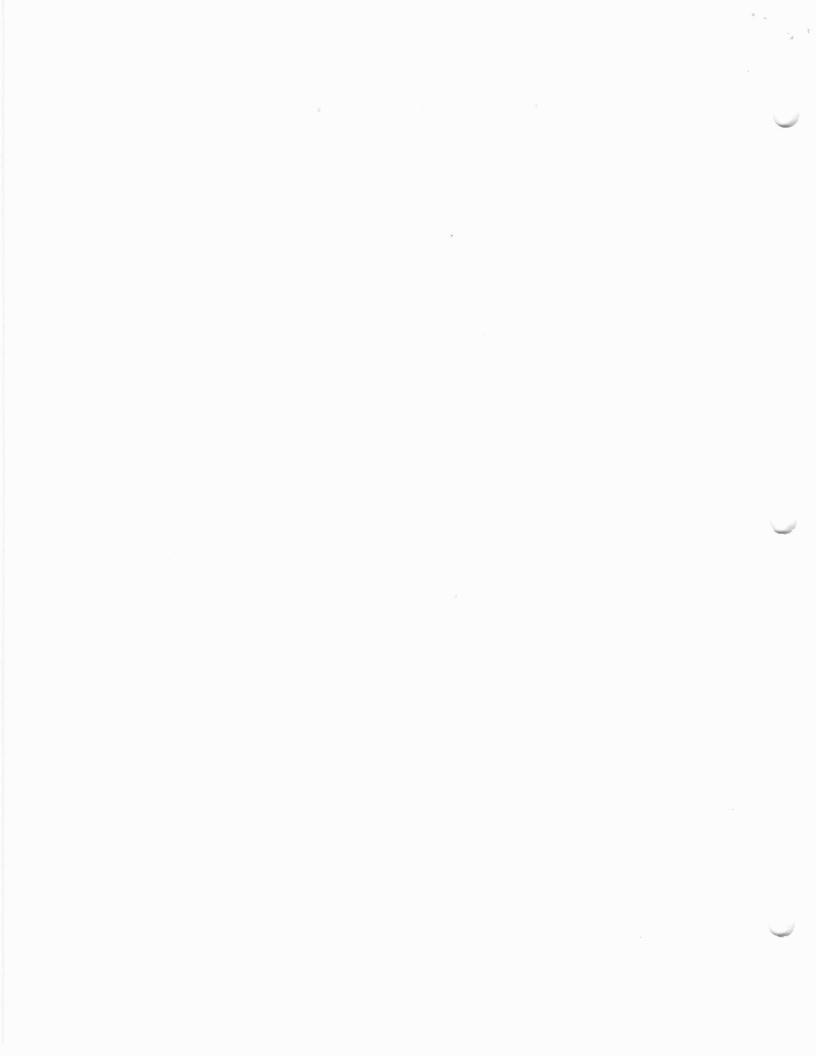
512.691.6193 - office 512.750.8934 - mobile

----Original Message----From: Symon, Bill Sent: Wednesday, April 05, 2006 5:40 PM To: Aboussie, Karen Subject: fpl se 2 versions

Here you go.

inks,

...e attached file: FPL\_SE\_SV.pdf)(See attached file: FPL\_SE\_LV.pdf)



#### sunshinenergy\*

and the second second

#### In This Issue

- Program Awards
- Environmental Spotlight
   Compact Fluorescent Light Bulbs
- FPL E-Mail Bill<sup>2</sup>
- Special Offer



#### Another Milestone for the Sunshine Energy® Program

Thanks to you, the Sunshine State is brighter than everl Because of your participation and continued support, you have made the Sunshine Energy program the largest and fastest growing green power program in the southeast, according to the U.S. Department of Energy's National Renewable Energy Laboratory (MREL). The Sunshine Energy program just earned two top 10 spots in the NREL rankings, based on customer information through 2005.

In less than 2 years, FPL's green power program is now the nation's fourth largest in terms of sales and the sixth largest in total customer participation, surpassing hundreds of utilities throughout the country. We are proud of the commitment and dedication customers, like you, continue to demonstrate in supporting renewable energy and the environment.

Your participation continues to create important environmental benefits. Over 23,000 participants have enrolled in the program avoiding over 82,000 tons of carbon dioxide that's equivalent to removing 14,000 cars from the road for one year! We appreciate your loyalty and continued support of the program.

You help ensure a brighter energy future for America. Here's to another great year!

#### Environmental Spotlight



Save the Manatee Club was established in 1981 by former Florida Governor Bob Graham and singer/songwriter Jimmy Buffett. Learn about the conservation efforts to save endangered manatees from extinction. • Learn More...

#### Conserve Energy with Compact Fluorescent Light Bulbs



Do you know how much energy can be conserved simply by replacing your light bulbs? Compact Fluorescent Light Bulbs (CFLs) use about one-third the electricity of conventional incandescent bulbs to produce the same amount of light, and they last much longer.

Learn more about energy conservation with CFLs and other products by clicking the link below. Plus, use the coupon below and save 20% when ordering CFLs or other energy saving products online from EFL.

• Learn More ...

#### Want another way to help the environment?

#### FPL E-Mail Bill\* may be for you!

Did you know if we all received and paid all of our bills electronically, we'd save more than 18 million trees every year?

- Receive your bills via e-mail with the FPL E-Mail Bill program.
   Your monthly account detail and account history will still be available to you at www.FPL.com.
- We'll even e-mail you friendly due date reminders because we know you've got more important things to think about.

#### • Learn More...

email: news@fgisurishineenergy.com web- http://www.fgisunshineenergy.com

As a valued customer of Florida Power & Light Company, you have received this email to inform you of information that may interest you. If you do not wish to receive FPL emails in the future, please visit our <u>Privacy</u> Policy or click the link below.

to unsubscribe cilcl bere

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#### Save 20% on

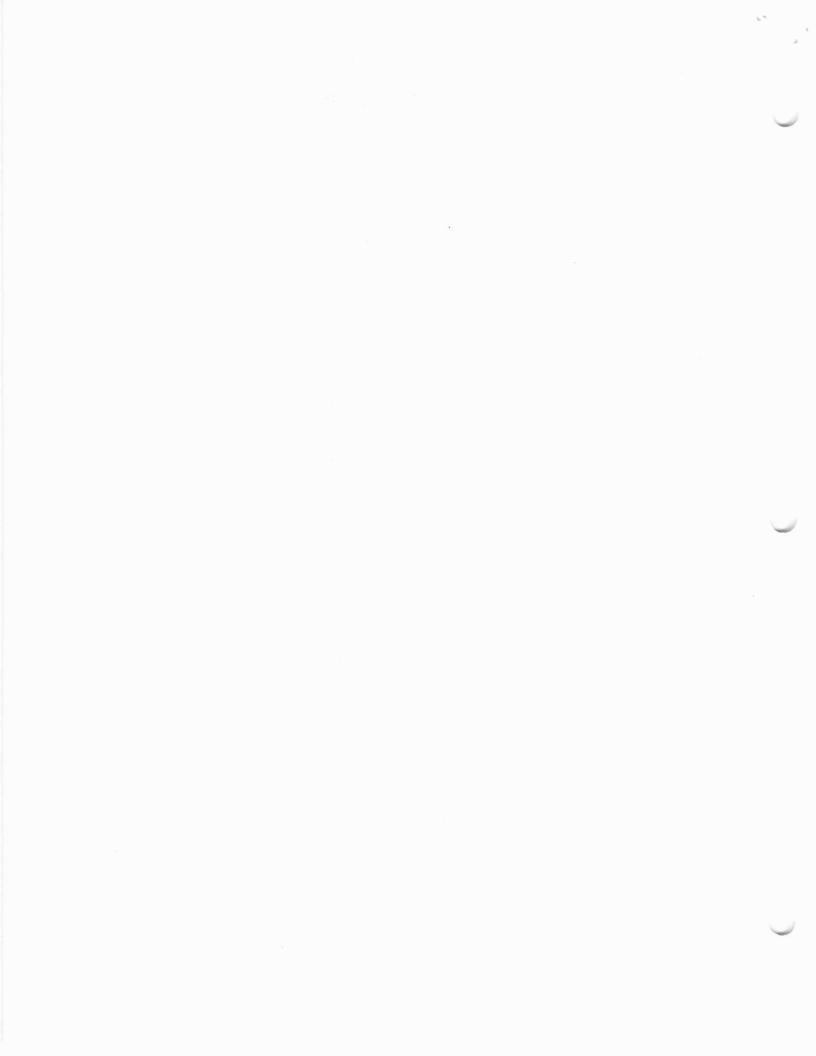
#### Energy Saving Products

The quickest and exists user to reduce your impact on the environment is to use electricity more efficiently, and Energy Federation can help. Energy Federation stocke hundleds of quality residential energy efficiency/related products, including light bulls, july for futures, shown-heads, bathroom fans, and more. Energy Federation offers competitive pricing and fast shipping through their website, anxienergy/federation.com

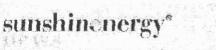
Order on-line, enter the promotion code "specifies" during checkout, and your order will automatically be discounted by 20%.

영 SafeUnsubscribe<sup>rn</sup> This email was sent to bill,symon@preenmountain.com, by <u>ners@folgunzhinesner@y.com</u> Instant removal with <u>SafeUnsubscribe</u>" i <u>Drivary Solicy</u>

FPL Sunshine Energy | F.C. Rox 025376 | Mismi | FL | 33102









#### Another Milestone for the Sunshine Energy® Program

The Sunshine Energy program just earned two top 10 spots in the U.S. Department of Energy's National Renewable Energy Laboratory (NREL) rankings, based on customer information through 2005.

Learn More...

#### **Environmental Spotlight**



Save the Manatee Club was established in 1981 by former Florida Governor Bob Graham and singer/songwriter Jimmy Buffett.

Learn More...

#### **Conserve Energy with Compact Fluorescent Light Bulbs**



Do you know how much energy can be conserved simply by replacing your light bulbs? Learn more about energy conservation with CFLs and other products by clicking the link below. **Plus, use the coupon** below and save 20% when ordering CFLs or other energy saving products online from EFI.

Learn More...

#### Want another way to help the environment? FPL E-Mail Bill® may be for you!

Did you know if we all received and paid all of our bills electronically, we'd save more than 18 million trees every year?

Learn More...

As a valued customer of Florida Power & Light Company, you have received this email to inform you of information that may interest you. If you do not wish to receive FPL emails in the future, please visit our Privacy Policy or click the link below.

to unsubscribe: click here

email: news@fplsunshineenergy.com web: http://www.folsunshineenergy.com



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THERGY PEDERATION

### Save 20% on

Energy Saving Products The quickest and easiest way to reduce your impact on the environment is to use electricity more efficiently, and Energy Federation can help. Energy Federation stocks hundreds of quality residential energy efficiency-related products, including light bulbs, light fixtures, showerheads, bathroom fans, and more. Energy Federation offers competitive pricing and fast shipping through their website, www.energyfederation.org.

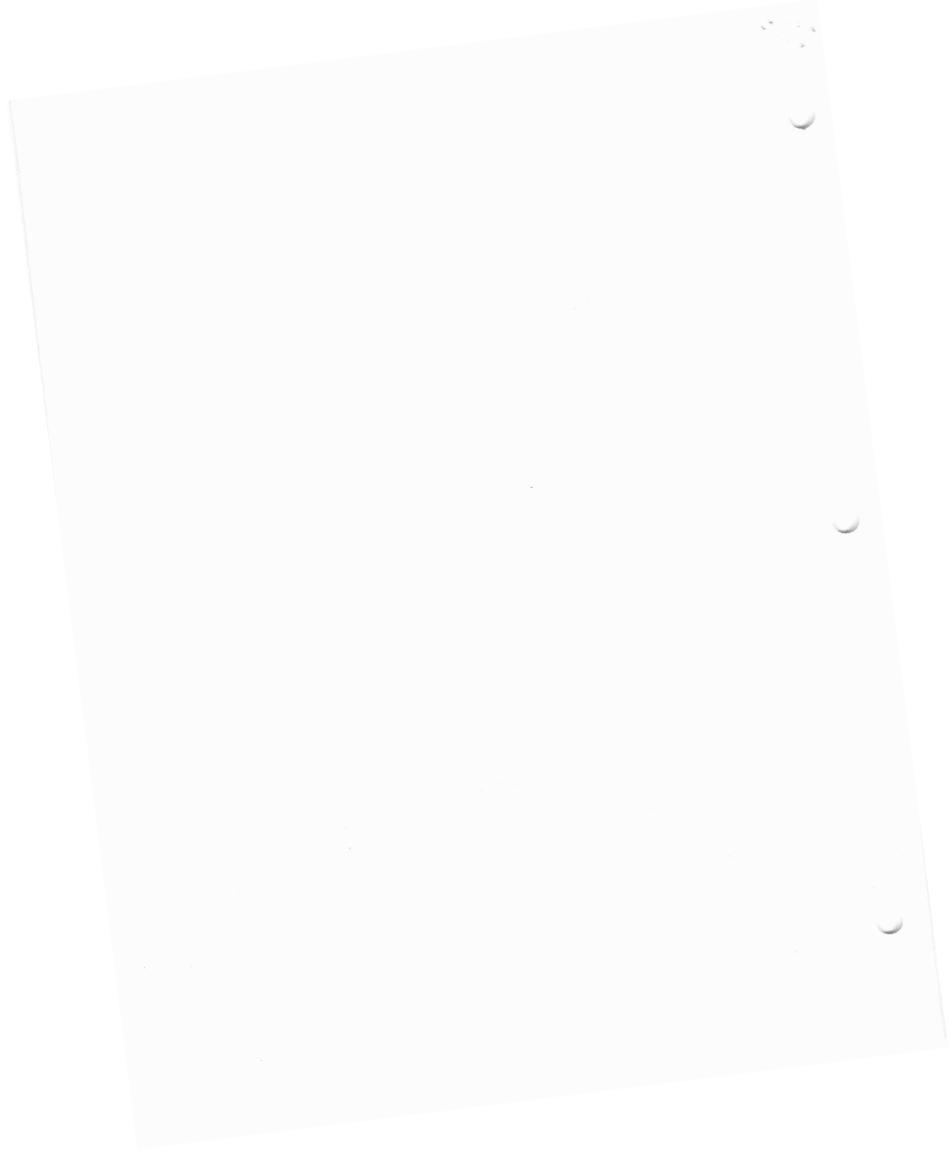
Order on-line, enter the promotion code "punchine" during checkout, and your order will automatically be discounted by 20%.

thed it out now.

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FFL Sunshine Energy | P.O. Box 025576 | Miemi | FL | 33102



Brauner, Helen		
)m: t: ro: Subject:	Stephanie_Eberline@fpl.com Tuesday, October 03, 2006 12:3 Aboussie, Karen Newsletterapproved	3 PM
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Karen Aboussie Green Mountain Ene	rgy Company	

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Energy Efficiency Week | Pefer-A-Friend Program | Environmental Spotlight | Special Offer

#### **Energy Efficiency Week**

#### October 5 to October 11 is Energy Efficiency Week!

Learn how you can benefit from a sales tax holiday on energy efficient appliances and products, as well as tax incentives and rebates for home solar. Learn more.

# In celebration of Energy Efficiency Week, Florida Power & Light Company will host several events.

You could win an Energy Efficiency Basket or a SunPass! Click here for more details.

FPL offers several programs to help you better manage your energy usage and make your home or business more energy efficient. Check out lhese opportunities

#### **Refer-A-Friend Program**

Tell your friends about Sunshine  ${\rm Energy}^{\otimes}$  — when they enroll, you both could earn \$20 from Amazon.com!

Coming soon — our new Refer-A-Friend program. Tell your family and friends what you like about the program, and when they enroll, you'll each receive a \$20 gift certificate from Amazon.com!

#### **Environmental Spotlight**

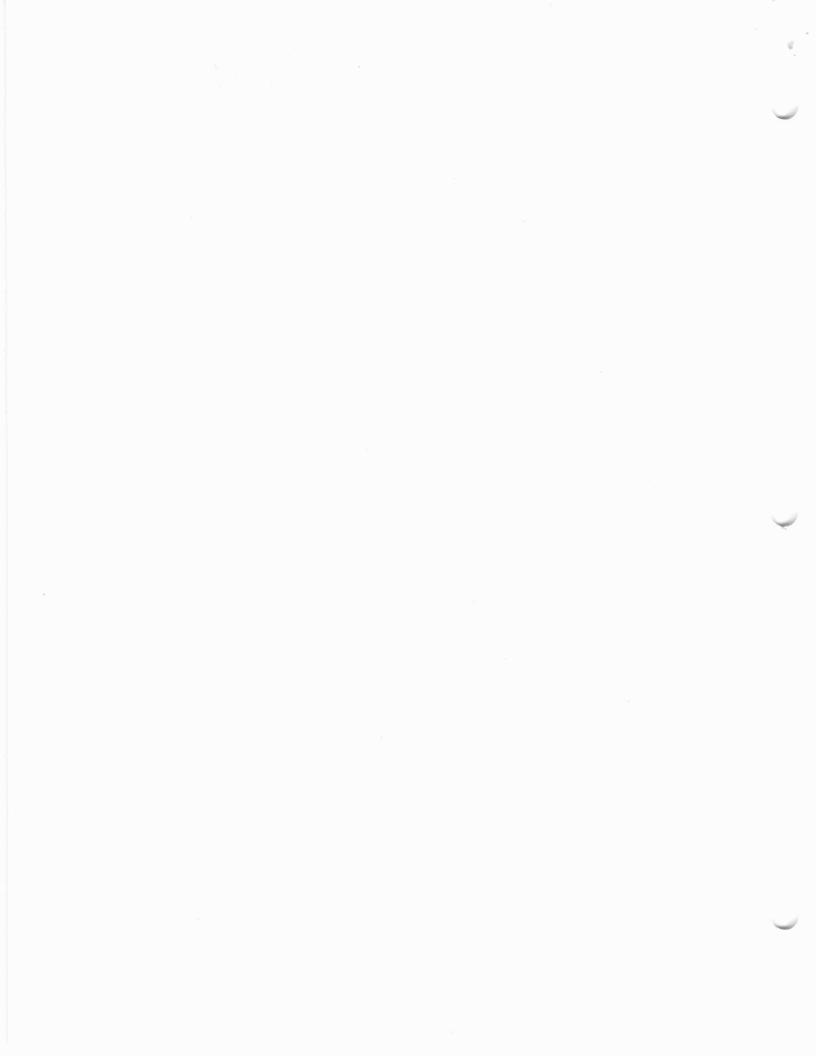
Two Black Bear Cubs to Spend the Year at the Palm Beach Zoo.

Two seven month old black bear cubs (Ursus americanus floridanus) have arrived at the Palm Beach Zoo at Dreher Park, where they will be on exhibit for the next year. The cubs were wild-born near Ocala, Florida and relocated by the Florida Fish and Wildlife Conservation Commission. The cubs, which were malnourished and under weight, are being nursed back to health by animal care experts at the Palm Beach Zoo.

Read more about the bear cubs.

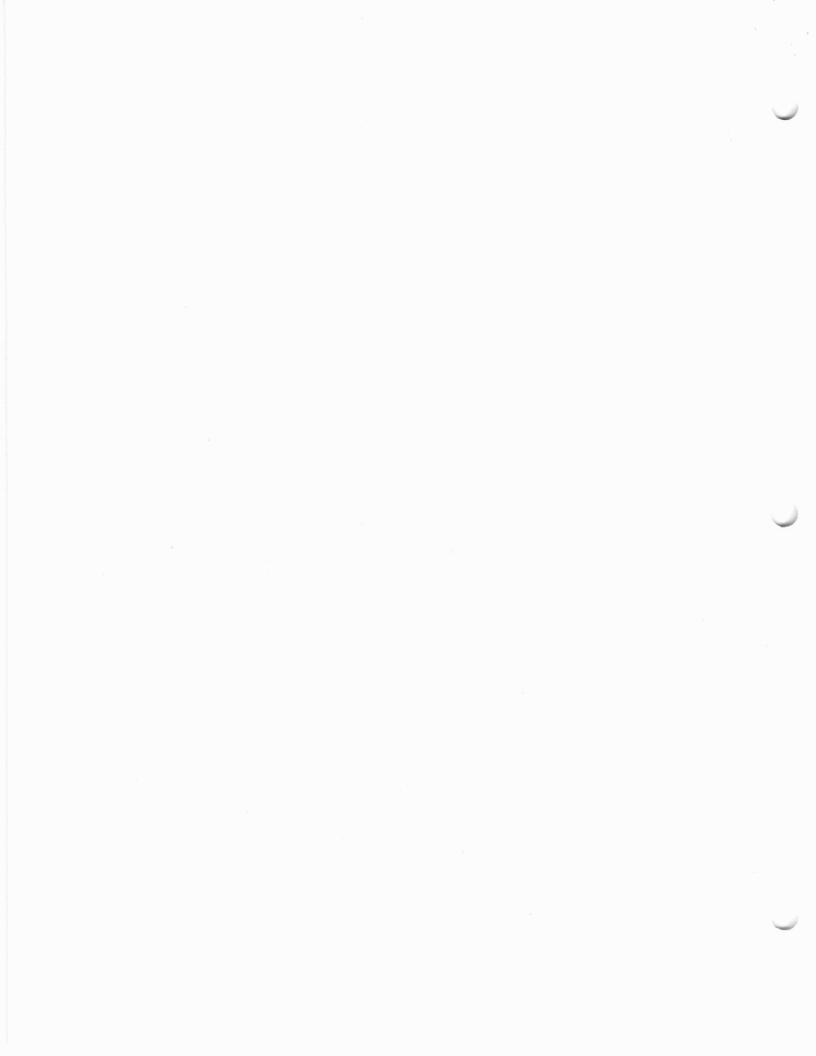


As a valued distance of Florida Power & Light Company, you have zeceived this errall to inform you of information that may interest you if you do not alak to reveive FPL excellent to be obtain with our Primer Policy. To unsufficient efficience the bere



F. Sunshing Provider of the second seco	Newslatter Home   Energy Efficiency Week   Refer-A-Friend Program   Environmental Spotlight   Special Offer	Refer-A-Friend Program	Tell your friends about Sunshine Energy <sup>®</sup> — when they enroll you both could earn \$20 from Amazon.com!	Watch for an email announcing our new Refer-A-Friend program. Tell your family and friends what you like about the program, and when they enroll, you'll each receive a \$20 gift certificate from Amazon.com via email!	Your participation in the program helps secure our energy independence in addition to preserving the environment for future generations. Thanks to you and over 25,000 other participants, the largest solar site in the southeast is being built in Sarasota, Florida.	With your help we can continue the development of solar energy in Florida.	As a valued quatomen of Fignic Schoolinghi Company, you have received this email to inform you of information that may interest. you lif you do not wish to receive SPL emails in the future, please visit out Privacy Policy. To unsubsoride, <u>dior here</u> ,
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Newsletter Home | Energy Efficiency Week | Refer-A-Friend Program | Environmental Socilight | Special Offer



**Energy Efficiency Week** 

E Ball

- State of Florida Energy Efficiency Week
- FPL Energy Efficiency Week Events
- FPL Conservation Programs

#### Participate in Florida's Energy Efficiency Week!

The State of Florida has enacted a comprehensive energy bill that provides matching grants to stimulate economic development, designates Energy Efficiency Week (October 5 – 11, 2006) as a sales tax holiday on energy-efficient appliances and other products, and establishes the Renewable Energy Technologies Grants program to encourage the purchase of photovoltaic and solar thermal systems.

#### Sales Tax Holiday

During Energy Efficiency Week, sales tax will not be collected on the purchase of new energy efficient appliances or other energy efficient products priced at \$1,500 or less. The term "energy efficient product" means a dishwasher, clothes washer, air conditioner, ceiling fan, incandescent or fluorescent light bulb, dehumidifier, programmable thermostat, or refrigerator that meets or exceeds the requirements of the EPA's Energy Star Program.



W. Schicken and Street, Street

#### State Solar Incentives

Rebates and tax incentives are available to those who are thinking about becoming renewable energy consumers.

Floridians who have been considering the installation of a solar water heating system for their home can now receive a rebate of up to \$500 after purchase and installation of the system (\$100 rebates are also available for solar pool heating systems).

Rebates are also available for purchase and installation of photovoltaic systems for solar-generated electricity (calculated at \$4.00 per rated Watt). The maximum rebate for residential installations is \$20,000, while systems on commercial property may qualify for rebates up to \$100,000.

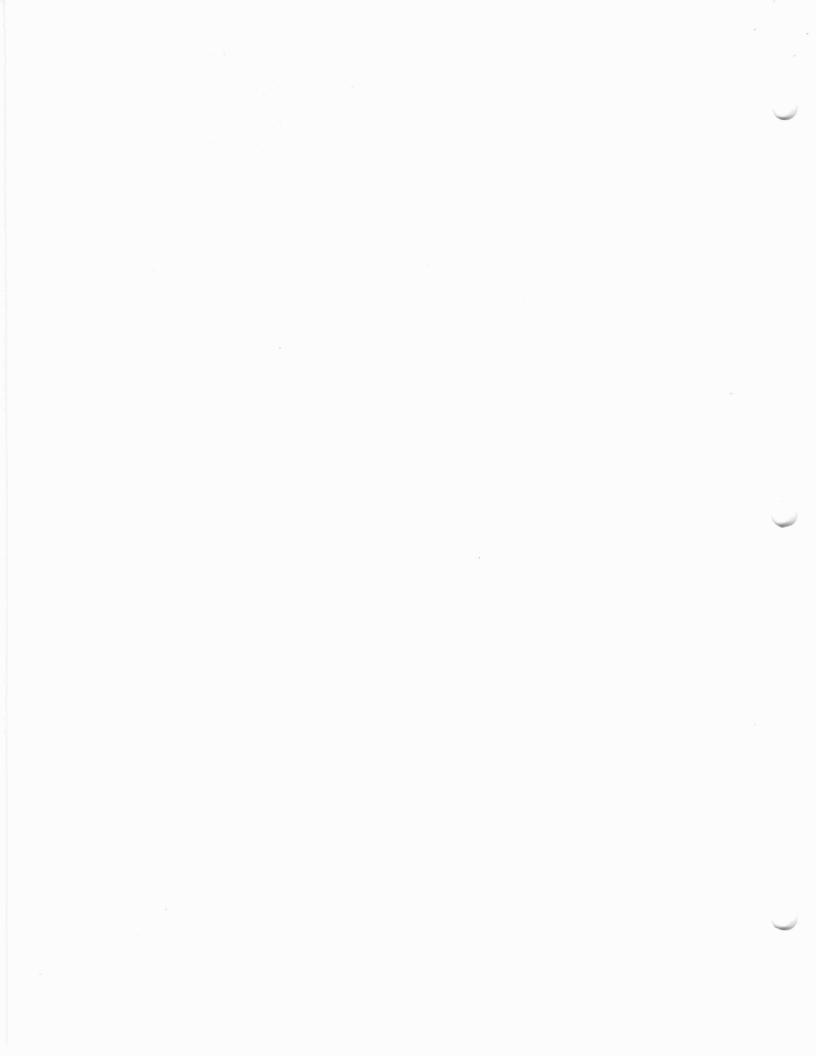
For more information about solar energy, please visit the <u>Florida Solar Energy Center</u>. To apply for solar Incentives <u>click here</u>.

Some tax incentives include:

- · Tax credits for residential solar photovoltaic and water heating systems
- · Tax credits for highly-efficient new homes
- Tax credits for improvements to existing homes including high-efficiency air conditioners and equipment
- Tax credits for residential fuel cell systems

For more information on these state tax incentives click here.

As a valued customer of Florida Power & Light Company, you have received this email to inform you of information that may interest you. If you do not wish to receive FPL emails in the future, clease visit our Privacy Policy. To unsubscribe: <u>click here</u>







Newsletter Home | Energy Efficiency Week | Pefer A Friend Program | Environmental Spotlight | Special Offer

#### Energy Efficiency Week

- State of Florida Energy Efficiency Week
- FPL Energy Efficiency Week Events
- EPL Conservation Programs

#### FPL Has Programs To Help You Save Energy

FPL offers a variety of programs to help you better manage your energy usage and make your home or business more energy efficient and to help you manage your electric bill.

#### Online Home Energy Survey

Managing your electric bill is easy when you know how much energy you are using and where you can reduce usage and trim costs. FPL's Online Home Energy Survey provides you with a personalized, energy-saving analysis of your home's energy use, as well as specific ways to save money on your electric bill.

To learn more visit www.fpl.com/ohes.

#### On Call<sup>®</sup>

One of the easiest ways to save on your electric bill is through FPL's On Call<sup>®</sup> program. By enrolling you will receive monthly credits on your FPL bill when you select appliances, such as central air conditioners, central heaters, water heaters and pool pumps, to be cycled off during times of high electricity demand. You can receive over \$100 a year in bill credits.

Sign-up today at www.fpl.com/oncall.

#### Duct System Test & Repair

Leaky ducts not only affect the comfort and air quality inside your home, they can also increase your energy bill. The good news is repairing leaky ducts is fairly easy and inexpensive, especially with FPL's help.

#### **Ceiling Insulation**

Adding insulation to your home can reduce your heating and cooling costs and make your home more comfortable, especially for homes built before 1982. FPL will determine whether your home qualifies for an incentive to reduce the cost of installing insulation.

#### HVAC

If your air conditioning system is 10 years old or older, chances are it is inefficient and near the end of its useful life. FPL's A/C Buying Guide and list of participating independent contractors can help you shop wisely. And better yet, FPL may even help pay for your new unit!

#### Build Smart<sup>®</sup>

A BuildSmart<sup>®</sup> home can save you up to 30% or more on your monthly energy bills. BuildSmart homebuyers receive lower energy bills, experience greater comfort and cleaner indoor air, and have peace of mind knowing FPL has inspected and certified their new home.

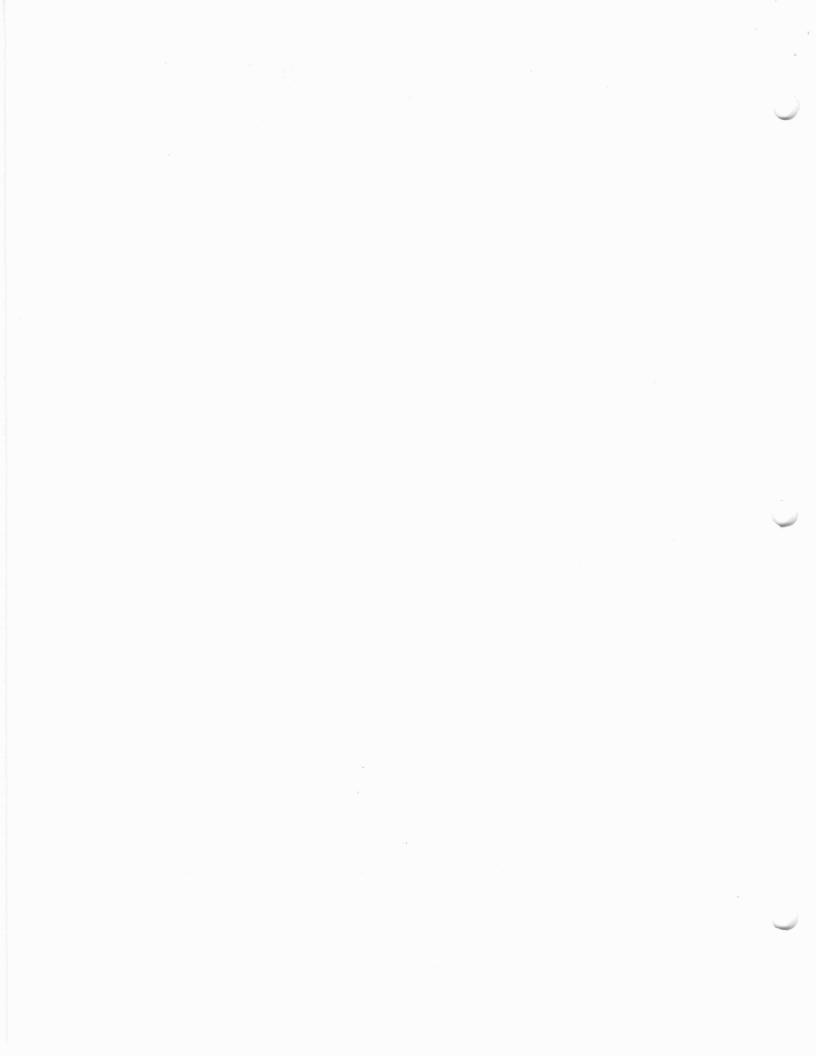
#### FPL Budget Billing<sup>®</sup> Program

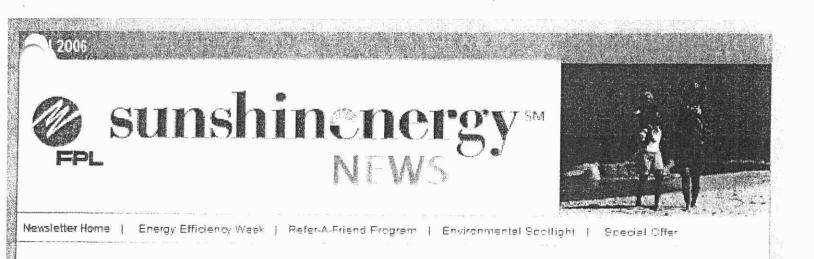
The FPL Budget Billing® program takes the guesswork out of your electric bill. While it's not a savings program, Budget Billing evens out your monthly energy costs over the course of a year, prevents major fluctuations in your bills and helps you know what to expect to pay each month.

Find out more at www.fpl.com/resbb.

Please visit www.fpl.com to learn more about all of the products and services currently available.

As a valued customer of Florida Power & Light Company, you have received this entail its inform you of information that may interest





# **Energy Efficiency Week**

- State of Florida Energy Efficiency Week
- FPL Energy Efficiency Week Events
- FPL Conservation Programs

unck here for details about these and other events!

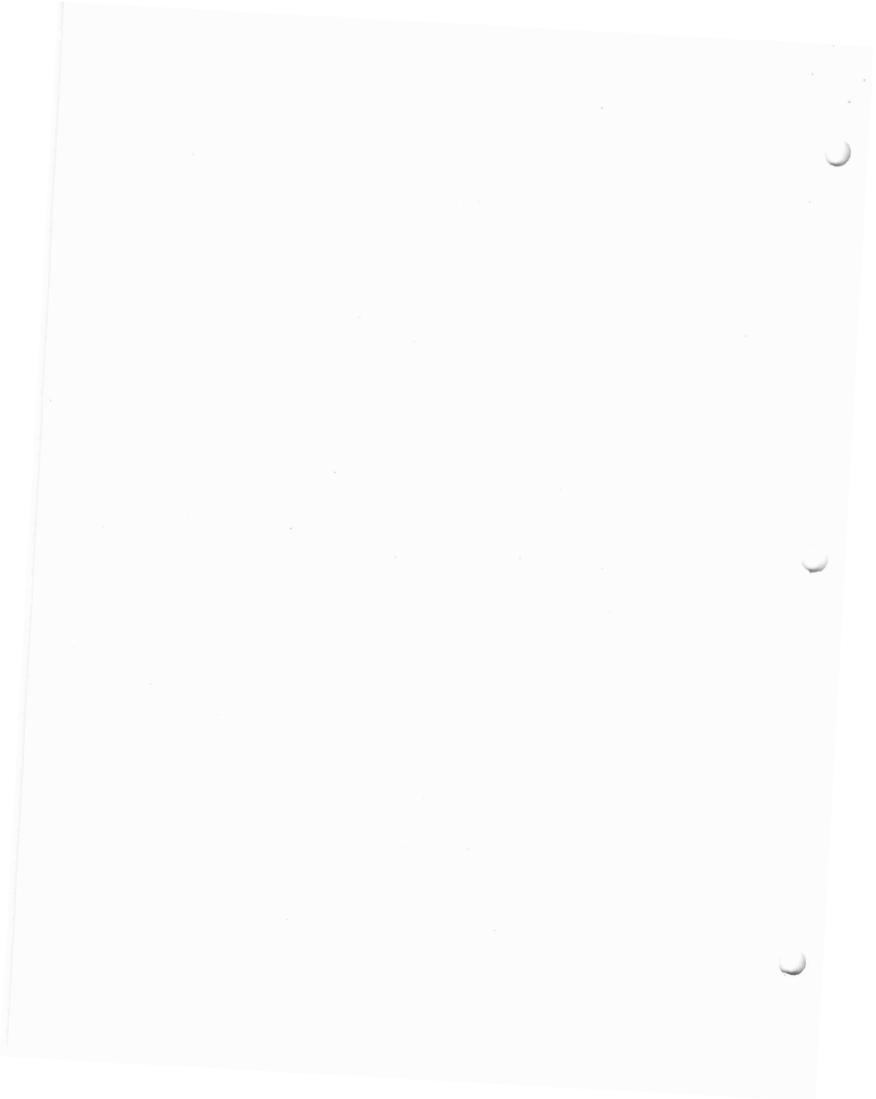
Some of the events include:

 FPL & the Florida's Tumpike Enterprise: FPL representatives will be at the following Tumpike Service Plazas to answer questions about energy efficiency as well as programs and services currently available for customers. Be sure to stop by one of the following locations: Pompano Beach (10/6), West Palm Beach (10/9) and Ft. Pierce (10/10). Hours: 10am to 1pm.

Sign up for one or more of our products or services and get a chance to win an Energy Efficiency Basket or a SunPass, Florida's pre-paid toll device!

BuildSmart for Humanity: Groundbreaking Ceremony in Ft. Pierce 10/7
FPL has partnered with Habitat for Humanity to sponsor Habitat homes within FPL's service
territory. Through this partnership, FPL has incorporated the BuildSmart<sup>®</sup> energy efficiency features
into more than 300 Habitat for Humanity homes. BuildSmart homes are up to 30 percent more
energy efficient than homes not built to the program's standards. The added energy efficiency can
help save hundreds of dollars on energy bills annually.

As a valued customer of Florida Power & Light Company, you have received this email to inform you of information that may interest you, if you do not wish to receive FPL emails in the future, please visit our Privacy Policy. To unsubscribe: dick here





Newsletter Home | Energy Efficiency Week | Refer-A-Friend Program | Environmental Sociliphi | Grephal Offa

#### **Environmental Spotlight**

#### Two Black Bear Cubs to Spend the Year at the Palm Beach Zoo

#### Visit the Zoo This Fall!

Two seven month old black bear cubs (Ursus americanus floridanus) have arrived at the Palm Beach Zoo at Dreher Park, where they will be on exhibit for the next year. The cubs were wild-born near Ocala, Florida and relocated by the Florida Fish and Wildlife Conservation Commission. The cubs. which were malnourished and under weight, are being nursed back to health by animal care experts at the Palm Beach Zoo.

The Wildlife Commission originally placed the orphaned cubs with the Busch Wildlife Sanctuary in Jupiter. However, the Sanctuary is currently planning to build a new bear facility and is not yet ready to accommodate these animals. Enter the



Palm Beach Zoo at Dreher Park, where the playful pair will be introduced to visitors in October.

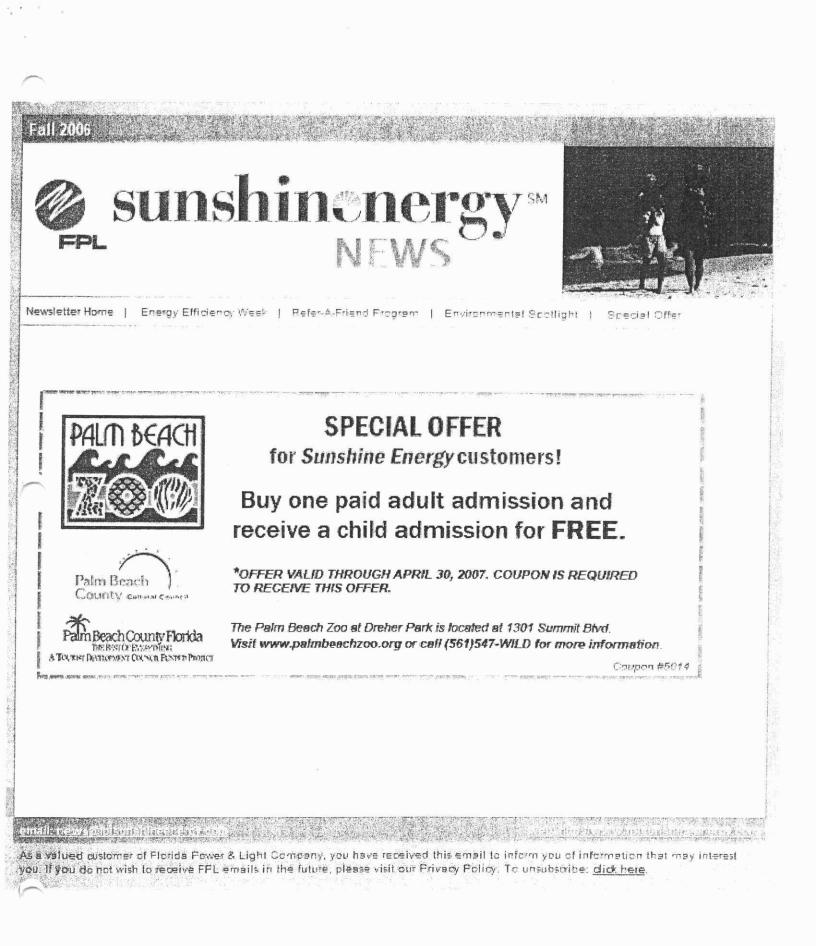
The bears don't have names yet, but they do have a great home for the next year until the new facilities at the Sanctuary are completed. While at the Palm Beach Zoo, the cubs will have lots of neighbors — more than 1,000 other animals can be seen and heard at the Zoo. Don't miss this great opportunity to see and learn about black bear cubs right in West Palm Beach.

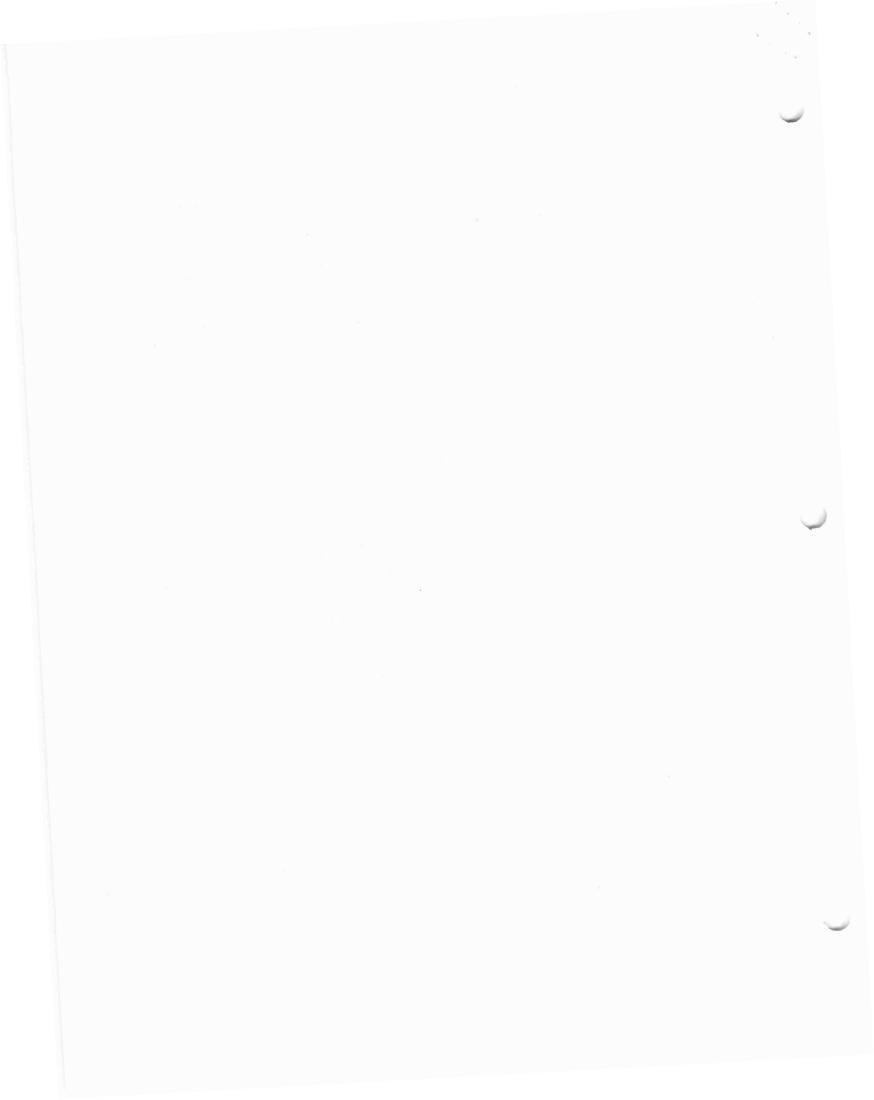
A Zoo visit is a great way to spend a day with family and friends -that's why FPL has teamed up with the Palm Beach Zoo at Dreher Park for a special offer valid for the next six months: Buy one adult admission and receive a free child admission. This exclusive offer is only available for Sunshine Energy Program customers! Use the coupon below and enjoy your day at the Palm Beach Zoo!

The Palm Beach Zoo at Dreher Park is located at 1301 Summit Blvd, West Palm Beach, Florida. For more information visit the Zoo's website at: <u>www.palmbeachzoo.org</u> or call 561-547-WILD.









On 1/21/08 11:45 AM, "Aboussie, Karen" <Karen.Aboussie@GreenMountain.com> wrote: Just a few minor changes. See highlighted areas on the attached copy for some changes you missed. Also, et duce the space between "Thanks To FPL Eunshine Energy Customers" and "Florida's Largest Sc ..."

And likewise, move up the three easy ways in the gold band a bit as well...

Fhanks.

1 1 4 1

# Karen Aboussie

Green Mountain Energy Company

512.691.6193 work

512.691.6151 fax

# 512.750.8934 mobile

irom: Kristee Humphrey [mailto:kristee@bga.com]
ier Monday, January 21, 2008 9:47 AM
oussie, Karen
iubject: USE THIS PDF FOR PROOFING

ient an old shell with the letter...this pdf contains the blank shell and revised letter.

hanks and sorry for the confusion.

ristee

In 1/17/08 4:55 PM, "Aboussie, Karen" <Karen.Aboussie@GreenMountain.com> wrote: Iso on the FPL piece, we are going to laser the copy in the orange space, so please do not reverse it out. Gracias.

See attached file: fpl\_solar\_12108.pdf)

# Brauner, Helen

From:	Julie_Kreafle@fpl.com
Sent:	Friday, January 25, 2008 3:07 PM
To:	Aboussie, Karen
Cc:	David_Bates@fpl.com
Subject:	Re: FW: USE THIS PDF FOR PROOFING
Attachments:	fpl_solar_12108.pdf

Hi Karen:

The attached letter is approved.

Have a marvelous weekend!

Julie A. Kreafle Marketing Manager Products & Services Florida Power & Light Company 700 Universe Boulevard MC/JB Juno Beach, FL 33408

Tel: 561 694 4936 Mobile: 561 602 2097 Fax: 561 694 6322 Email: julie kreafle@FPL.com "Aboussie, Karen" < Karen. Aboussie@GreenMountain.com>

> To: "Julie\_Kreafle@fpl.com" "Aboussie, Karen" <Karen.Aboussie@GreenMountain.com><Julie\_Kreafle@fpl.com> cc: "Holtz, John" <john.holtz@greenmountain.com> Subject: FW: USE THIS PDF FOR PROOFING

01/21/2008 01:10 PM

Here is the latest version of the copy on the latest version of the form. Please let me know about copy approvals by the end of the week, if possible. Thanks.

# Karen Aboussie

Green Mountain Energy Company 512.691.6193 work 512.691.6151 fax 512.750.8934 mobile

From: Kristee Humphrey [mailto:kristee@bga.com] Sent: Monday, January 21, 2008 12:02 PM To: Aboussie, Karen Subject: Re: USE THIS PDF FOR PROOFING

Sorry about that .... lets try again!



Date

Name Address City, State, Zip

#### You Can Make A Difference, Too

FPL Sunshine Energy customers made the new 250 kilowatt Solar Array at Sarasota's Rothenbach Park a reality! This solar facility will prevent approximately 327 tons of carbon dioxide (CO2) emissions each year - as much as a car would produce in over 726,000 miles of driving.

You can make a difference too! Just enroll in FPL's Sunshine Energy program and help support renewable energy today.

#### How Does It Work?

For each month that you participate in the program, FPL ensures that 1,000 kWh of cleaner electricity from sources like wind, bioenergy and solar is generated and delivered to power systems serving Florida and other states nationwide. Your participation also creates important environmental benefits in the areas where this cleaner, renewable electricity is generated.

#### The Low Cost Is Illuminating!

Choosing Sunshine Energy is less expensive than you might expect - for only \$9.75 more per month, you can support renewable energy, help reduce CO2 emissions and encourage energy independence.

So, sign up today and join over 37,000 enlightened FPL customers who have already chosen Sunshine Energy. Just return the form below, visit www.FPLsunshineenergy.com or call toll-free to 1-877-529-2610.

Be one of our "brightest" customers today!

David Bates Sunshine Energy Program Manager

P. S. Remember, choosing Sunshine Energy helps in two ways: by supporting new solar facilities and by promoting energy independence. Sign up today with the enrollment form below, through www.FPLsunshineenergy.com, or with a quick, toll-free call to 1.877.529.2610.

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#### Yes, I choose to participate in the Sunshine Energy program from Florida Power & Light

/ signing below, I agree to enroll in Sunshine Energy from Flo	orida Power
Light Company. I am 18 years or older and am authorized to	o make a
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\$9.75 per month for renewable energy from cleaner general	tion sources
electricity like bioenergy, wind and solar.	

Rothenbach Parl Sarasota, FL	k Solar	Array

Join Our

"Brightest" Customers!

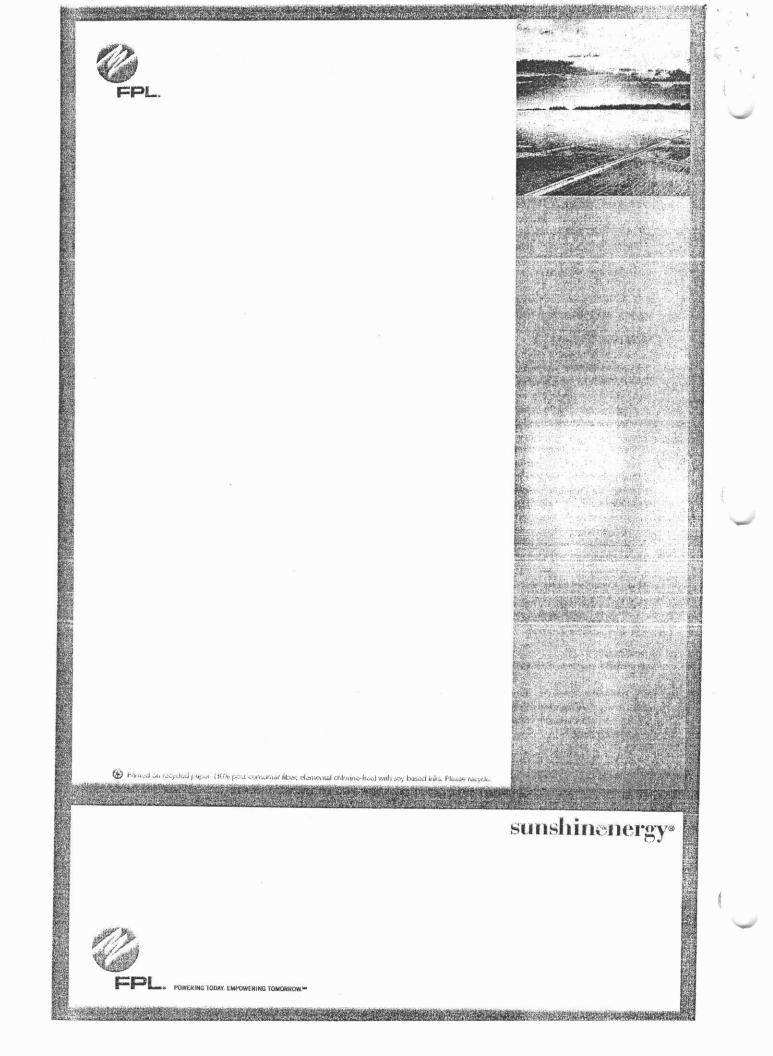
Thanks To FPL Sunshine Energy® Customers,

# Florida's Largest Solar **Project Is Up** and Sunning!

#### Three easy ways to let the sunshine in

- Return the form below
- Visit FPL.sunshineenergy.com
- Call 1-877-529-2610

Yes, I choose to participate in the Sunshine Energy program from Florida Power & Light			nergy
By signing below, I agree to enroll in Sunshine Energy from Florida Power & Light Company. I am 18 years or older and am authorized to make a change to this FPL account. I understand I will pay an additional amount	Name: [insert first name] [insert last name]	ETT ROLL post on	
of \$9.75 per month for renewable energy from cleaner generation sources of electricity like bioenergy, wind and solar.	Address (not a PO Box):		
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Page 1 of 1

#### Braaner, Helen

Julie Kreafle@fpl.com Fr\_: S Thursday, January 31, 2008 2:12 PM Aboussie, Karen To: Re: FW: Revisions Subject: Attachments: fpl solar control.pdf

ike the first one too --- what do you think about reducing the type size of "Florida's Largest Solar Project Is Up And inning" -- not too much -- but I think it is fighting with the "Join Our Brightest Customers" a bit.

lie A. Kreafle arketing Manager oducts & Services orida Power & Light Company 10 Universe Boulevard MC/JB no Beach, FL 33408

1: 561 694 4936 obile: 561 602 2097 x: 561 694 6322 nail: julie kreafle@FPL.com "Aboussie, Karen" <Karen. Aboussie@GreenMountain.com>

> To: "Julie Kreafle@fpl.com" "Aboussie, Karen" <Karen.Aboussie@GreenMountain.com><Julie\_Kreafle@fpl.com>

Subject: FW: Revisions

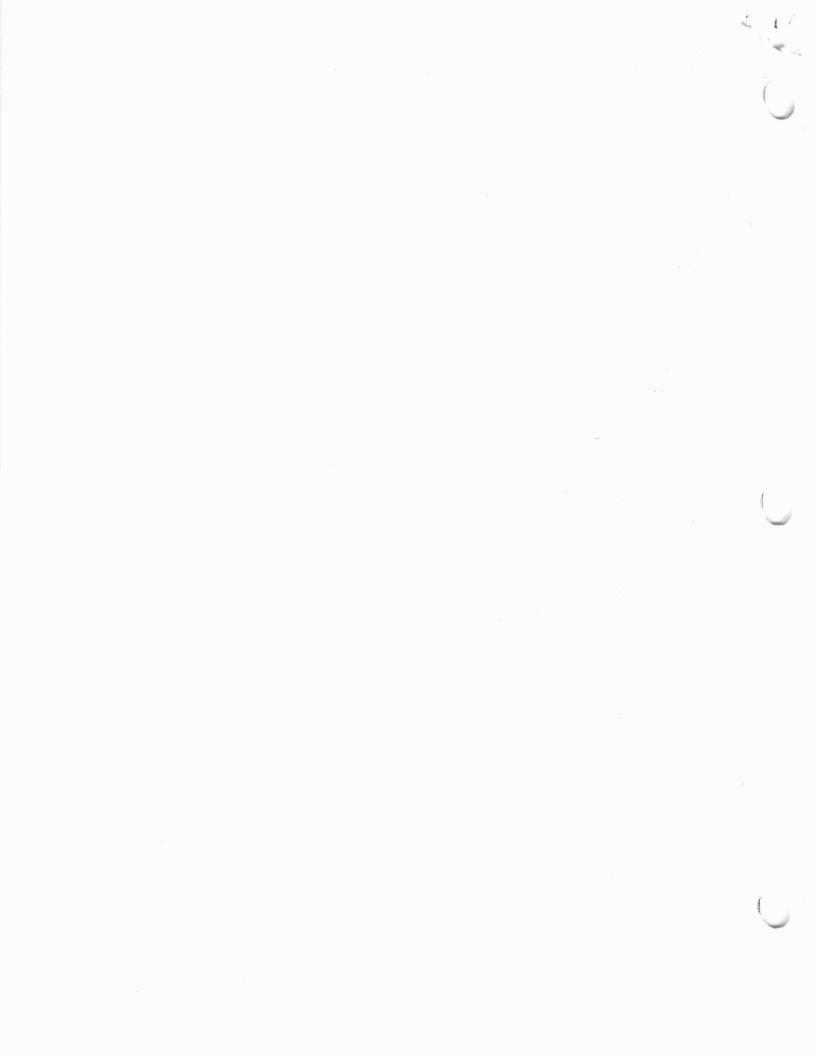
01/31/2008 02:55 PM

M QUITE HAPPY WITH THE FIRST ONE - YOU?

ren Aboussie een Mountain Energy Company 2.691.6193 work 2.691.6151 fax 2.750.8934 mobile

---Original Message----om: Kristee Humphrey [mailto:kristee@bga.com] nt: Thursday, January 31, 2008 1:32 PM : Aboussie, Karen bject: Revisions 1 re jou go!

e attached file: fpl solar\_control.pdf)





# Join Our "Brightest" Customers!

Name Address City, State, Zip

## Thanks To FPL Sunshine Energy® Customers, Florida's Largest Solar Project Is Up and Sunning!

#### You Can Make A Difference, Too

FPL Sunshine Energy customers made the new 250 kilowatt Solar Array at Sarasota's Rothenbach Park a reality! This solar facility will prevent approximately 327 tons of carbon dioxide (CO<sub>2</sub>) emissions each year – as much as a car would produce in over 726,000 miles of driving.

You can make a difference too! Just enroll in FPL's Sunshine Energy program and help support renewable energy today.

#### How Does It Work?

For each month that you participate in the program, FPL ensures that 1,000 kWh of cleaner electricity from sources like wind, bioenergy and solar is generated and delivered to power systems serving Florida and other states nationwide. Your participation also creates important environmental benefits in the areas where this cleaner, renewable electricity is generated.

#### The Low Cost Is Illuminating!

Choosing Sunshine Energy is less expensive than you might expect – for only \$9.75 more per month, you can support renewable energy, help reduce CO<sub>2</sub> emissions and encourage energy independence.

So, sign up today and join over 37,000 enlightened FPL customers who have already chosen *Sunshine Energy*. Just return the form below, visit www.FPLsunshineenergy.com or call toll-free to 1-877-529-2610.

Be one of our "brightest" customers today!

David Bates Sunshine Energy Program Manager

P. S. **Remember, choosing Sunshine Energy helps in two ways**: by supporting new solar facilities *and* by promoting energy independence. Sign up today with the enrollment form below, through www.FPLsunshineenergy.com, or with a quick, toll-free call to 1.877.529.2610.

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#### Yes, I choose to participate in the Sunshine Energy program from Florida Power & Light

# sunshinenergy®

By signing below, I agree to enroll in Sunshine Energy from Florida Power & Light Company. I am 18 years or older and am authorized to make a change to this FPL account. I understand I will pay an additional amount of \$9.75 per month for renewable energy from cleaner generation sources of electricity like bioenergy, wind and solar.

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POWERING TODAY. EMPOWERING TOMORROW.

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Thanks To FPL Sunshine Energy® Customers,

Name Address City, State, Zip

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David Bates Sunshine Energy Program Manager

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By signing below, I agree to enroll in Sunshine Energy from Florida Power & Light Company. I am 18 years or older and am authorized to make a change to this FPL account. I understand I will pay an additional amount of \$9.75 per month for renewable energy from cleaner generation sources of electricity like bioenergy, wind and solar.

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<FPL ID Number>

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# Brauner, Helen

1 1 1 2

From:Julie\_Kreafle@fpl.comSFriday, February 01, 2008 10:41 AMTo:Aboussie, KarenSubject:Re: FW: FPL Wave 13 Solar pdf filesAttachments:fpl wave13 solar.pdf; fpl solar\_control.pdf; fpl\_wave13\_control.pdf

re-checked the approval emails from Robin, Dennis and Leo. I think we are good to go.

hanks Karen.

TW, I am working till noon today and then leaving for Boston -- please call me on my cell if needed -- 561 602 2097.

ave a great weekend!

ilie A. Kreafle larketing Manager roducts & Services lorida Power & Light Company )0 Universe Boulevard MC/JB ino Beach, FL 33408

el: 561 694 4936 lob<sup>:1</sup>: 561 602 2097 ix 694 6322 mail: julie\_kreafle@FPL.com "Aboussie, Karen" <Karen.Aboussie@GreenMountain.com>

> "Aboussie, Karen" To: "Julie\_Kreafle@fpl.com" <Karen.Aboussie@GreenMountain.com><Julie\_Kreafle@fpl.com> cc: Subject: FW: FPL Wave 13 Solar pdf files

02/01/2008 11:24 AM

ere are all 3. Sorry, but I have already released them to the printer, since ir deadline was yesterday. If they still have changes, we could do it at print roof stage, but it might jeopardize our mail date. Please let me know as soon s possible, since we are still on track to mail 3/9.

gain, I apologize for the rush and hate to add any more pressure to your late. Frankly, I did not realize that we would still need to get approval prough the ranks on this one, since the elements had already been approved.

aren Aboussie
re Mountain Energy Company
12 1.6193 work
12.691.6151 fax
12.750.8934 mobile

Page 2 of

(See attached file: fpl\_wave13\_solar.pdf)(See attached file: fpl\_solar\_control.pdf)(See attached file: fpl\_wave13\_control.pdf)



# Join Our "Brightest" Customers!

Name Address City, State, Zip

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David Bates Sunshine Energy Program Manager

P. S. **Remember, choosing** *Sunshine Energy* helps in two ways: by supporting new solar facilities and by promoting energy independence. Sign up today with the enrollment form below, through www.FPLsunshineenergy.com, or with a quick, toll-free call to 1.877.529.2610.

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#### Yes, I choose to participate in the Sunshine Energy program from Florida Power & Light

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Rothenbach Park Solar Array Sarasota, FL

Thanks To FPL Sunshine Energy® Customers,

# Florida's Largest Solar Project Is Up and Sunning!

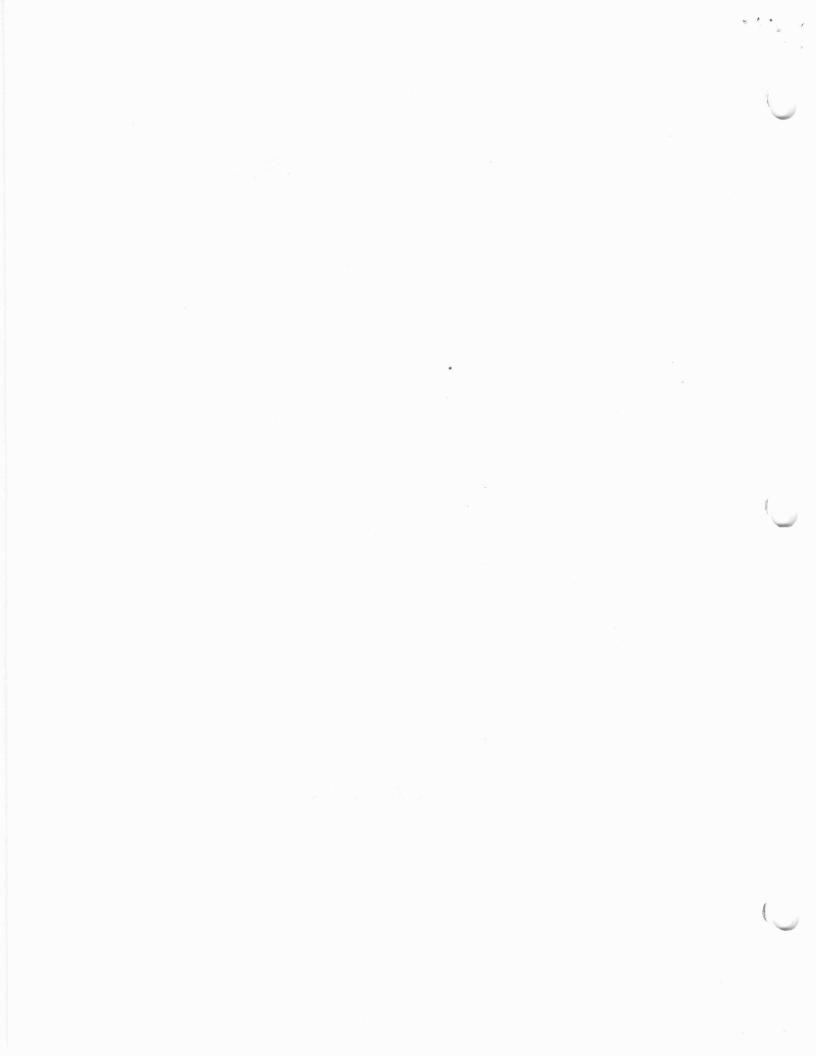
#### Three easy ways to let the sunshine in

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- Visit FPL.sunshineenergy.com
- · Call 1-877-529-2610

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POWERING TODAY, EMPOWERING TOMORROW.





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Name Address City, State, Zip

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Address (not a PO Box):

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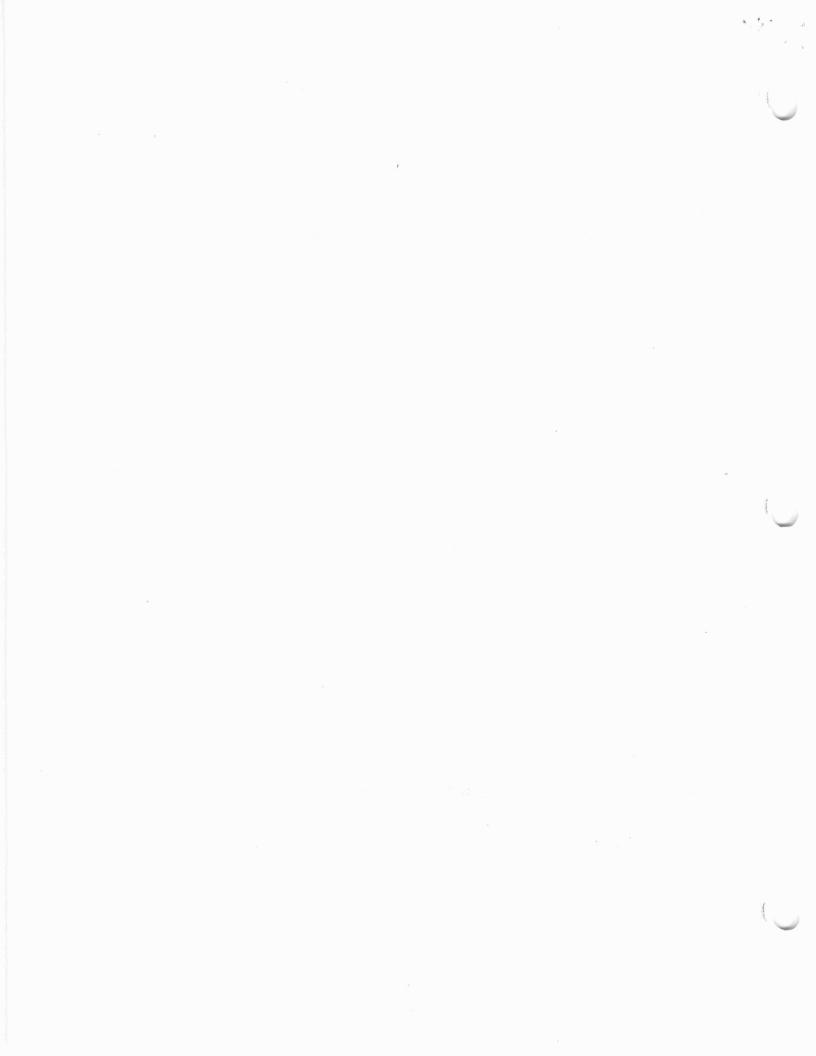
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Work Phone:





Name Address City, State, Zip

#### Dear <Name>,

As Americans, we have always supported freedom and independence. And, today, perhaps more than ever, we want to secure energy independence by utilizing innovative energy sources.

By choosing Sunshine Energy<sup>®</sup>, a renewable energy program offered by Florida Power & Light Company, you can have a positive impact on our energy future.

Purchasing renewable electricity not only promotes a brighter energy future, it also helps clean the air we breathe. *Sunshine Energy* is American-made and generated from renewable sources like wind, bioenergy and the sun. Your participation in the program helps avoid more than 10,800 pounds of carbon dioxide (CO<sub>2</sub>) emissions from entering the air every year – as much as a car would produce in over 12,000 miles of driving. Since the program began, more than 37,000 customers have enrolled – and have together avoided over 378,300 tons of CO<sub>2</sub>, which is the equivalent of removing over 67,000 cars from the road for one year.

For each month you're enrolled in the *Sunshine Energy* program, FPL ensures that 1,000 kWh of electricity from cleaner sources is produced by generators in Florida and other states. Your participation in the program creates important environmental benefits in the areas where this cleaner, renewable electricity is generated.

#### Less expensive than you might think

Sunshine Energy is surprisingly inexpensive: for only \$9.75 more a month, you can help reduce CO<sub>2</sub> emissions and promote a more secure energy future.

#### Sign up today

「日本市 たちを たちの

Choosing Sunshine Energy is a simple, affordable way to do your part for America's energy and environmental future. Simply complete and return the form below, sign up at www.FPLsunshineenergy.com, or give us a call at 1.877.529.2610.

Do your part today by choosing Sunshine Energy!

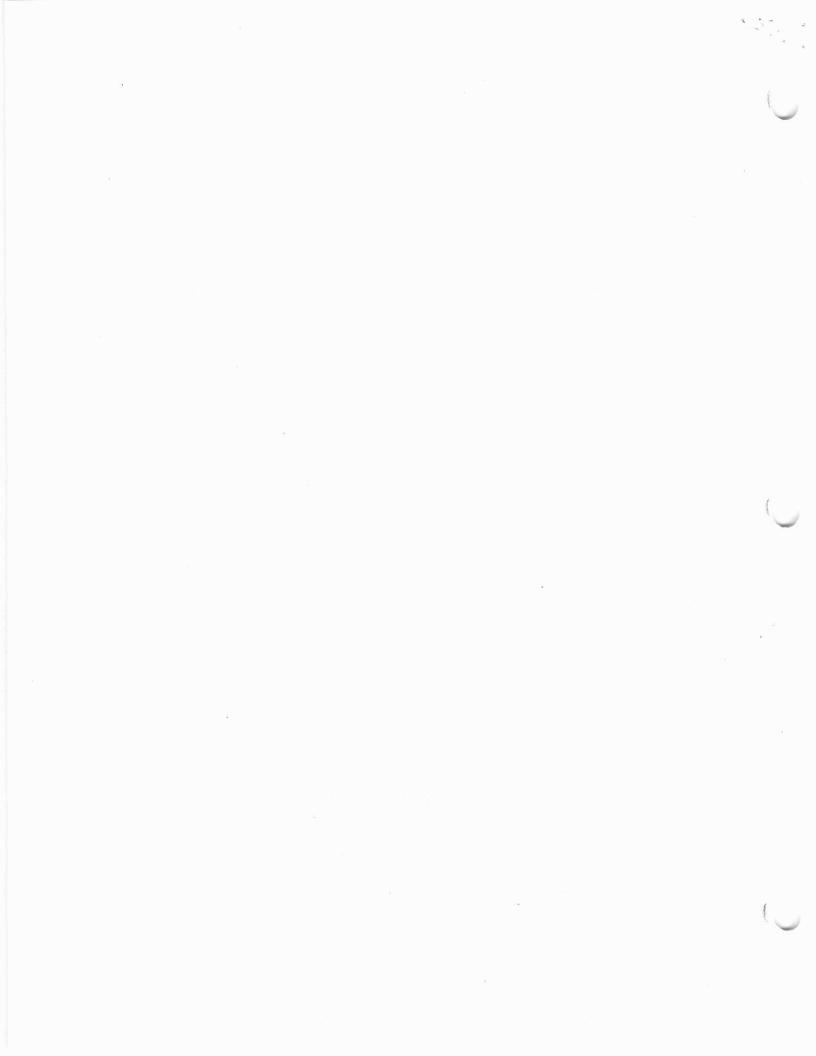
David Bates Sunshine Energy Program Manager

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of electricity like bioenergy, wind and solar.	Address (not a PO Box):				
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# Brauner, Helen

in the

Thursday, February 21, 2008 9:43 AM
 To: Aboussie, Karen
 Subject: RE: FOR REVIEW: Bill Envelope Backer Message For April

I agree and like your second recommendation. Thank you for the quick turnaround!

Julie A. Kreafle Marketing Manager Products & Services Florida Power & Light Company 700 Universe Boulevard MC/JB Juno Beach, FL 33408

Tel: 561 694 4936 Mobile: 561 602 2097 Fax: 561 694 6322 Email: julie\_kreafle@FPL.com \*\* "Aboussie, Karen" <Karen.Aboussie@GreenMountain.com>

> "Aboussie, Karen" To: "Julie\_Kreafle@fpl.com" <Karen.Aboussie@GreenMountain.com><Julie\_Kreafle@fpl.com>

02/21/2008 10:41 AM

Subject: RE: FOR REVIEW: Bill Envelope Backer Message For April

Looks OK to me, however, I think the copy looks a bit too long in the layout. If it is not too late, I would recommend shortening it to either of the following phrases:

Choose Sunshine Energy and help preserve the environment and our energy future.

OR

Choose Sunshine Energy and help preserve the environment for today and tomorrow.

Thoughts?

# Karen Aboussie

Green Mountain Energy Company 512.691.6193 work 512.691.6151 fax 512.750.8934 mobile

Fr. Julie\_Kreafle@fpl.com [mailto:Julie\_Kreafle@fpl.com]
Sent: Thursday, February 21, 2008 9:03 AM
To: Aboussie, Karen
Cc: David\_Bates@fpl.com; joh.holtz@greenmountain.com

# Subject: FOR REVIEW: Bill Envelope Backer Message For April

Hi Karen:

Please see the attached pdf below and let me know if you have any questions or comments.

Thank you.

Julie A. Kreafle Marketing Manager Products & Services Florida Power & Light Company 700 Universe Boulevard MC/JB Juno Beach, FL 33408

Tel: 561 694 4936 Mobile: 561 602 2097 Fax: 561 694 6322 Email: julie\_kreafle@FPL.com ----- Forwarded by Julie Kreafle/CC/FPL on 02/21/2008 10:01 AM -----

> To: Julie Kreafle/CC/FPL@FPL cc: Karen McFarlane/CS/FPL@FPL Diane Lee Subject: Re: Bill Envelope Backer Mess For April - Input Needed

Page 2 of 4

09:54 AM

Hi Julie, Please review and let me know if have any revisions. Thank you, Diane (See attached file: Sunshine April Bill Envelope.pdf) Julie Kreafle

> To: Diane Lee/CS/FPL@FPL cc: Julie Subject: Re: Bill Envelope Backer Message Kreafle For April - Input Needed Sent by: Julie

02/20/2008 02:22 PM

Kreafle

Hi Diane:

Here you go. Please let me know if you have any comments/questions. Thank you.

Choose Sunshine Energy(R) and help preserve the environment and our energy future for today and tomorrow.

See inside or visit www.FPL.com to learn more

u Kreafle Manacing Manager Products & Services Florida Power & Light Company '00 Universe Boulevard MC/JB uno Beach, FL 33408

se at

Tel: 561 694 4936 Aobile: 561 602 2097 Fax: 561 694 6322 Email: julie\_kreafle@FPL.com Diane Lee

> To: Julie Kreafle/CC/FPL@FPL cc: Diane Lee Subject: Re: Bill Envelope Backer Message For April - Input Needed 02/20/2008 08:59 AM

It hulie, Any feedback yet? I need to get the artwork to the vendor early next week. Thank you, Diane e Lee

> To: Julie Kreafle/CC/FPL Diane Lee cc: Karen McFarlane/CS/FPL@FPL Subject: Bill Envelope Backer Message For 02/15/2008April - Input Needed 10:59 AM

li Julie,

Sunshine Energy is the topic for the bill backer message for April. I've attached the March nvelope so you can see how much copy is needed and to give you an idea of what these /pically look like. Do you like any of these copy ideas, or do you have something else in mind? .lso, the envelopes go to all residential and business ustomers.

See attached file: March Bill Enveloperev.pdf)

choose Sunshine Energy and help preserve the environment and our future. isit www.FPL.com to learn more

la. ss the Florida sunshine with Sunshine Energy 'isit www.FPL.com to learn more

lelp brighten our energy future with Sunshine Energy

Visit www.FPL.com to learn more

For the graphic, I was thinking about using the Sunshine Energy logo. The art has to be ar illustration and in a blue or gray color due to the printing process.

Please call me if you would like to discuss. Thank you, Diane 321-631-7692 P.S. I need to get the art to the printer by the end of the month.

### Brauner, Helen

F_ 7:	Holtz, John
$\frown$	Wednesday, September 17, 2008 9:48 AM
To:	Brauner, Helen; Cutrer, Michelle
Subject:	FW: FOR YOUR REVIEW: SE Winter eNewsletter
Attachments:	Re FOR YOUR REVIEW SE Winter eNewsletter 1.4.08.htm

From: Julie\_Kreafle@fpl.com [mailto:Julie\_Kreafle@fpl.com] Sent: Friday, January 04, 2008 3:26 PM To: Holtz, John Subject: Re: FOR YOUR REVIEW: SE Winter eNewsletter

Hi John:

'lease see Robin's comments below. After her edits are made, I will forward on to Leo and Dennis and that will complete our approval process.

Thanks so much ---

ulie A. Kreafle Marketing Manager Products & Services Plot da Power & Light Company '0 verse Boulevard MC/JB unc cach, FL 33408

Cel: 561 694 4936 Mobile: 561 602 2097 Fax: 561 694 6322 Email: julie\_kreafle@FPL.com ---- Forwarded by Julie Kreafle/CC/FPL on 01/04/2008 03:25 PM -----

 To: Julie Kreafle/CC/FPL@FPL

 Robin
 cc: Kathleen McNamara/CS/FPL@FPL

 Monserrat
 Subject: Re: FOR YOUR REVIEW: SE Winter eNewsletter

01/04/2008 03:06 PM

ulie, two things. 1) There's a mistake in the line starting "Visit" that requires a little rewrite. Make it a New Years' Resolution to Visit FPL's Online Energy Store

You can start the New Year right by going green and saving green.

Visit <u>FPL's Online Energy Store offers a variety of energy efficient</u> oducts to help conserve energy and save money on your electric bill.
And of course, conserving energy protects our environment too.
2) I also have a concern about this line:



9/17/2008

Revenue from your purchases will go directly towards funding low income initiatives designed to help friends and neighbors in our communities.

This line suggests that ALL the revenue goes directly towards funding, etc. Shouldn't we say "a portion of the sales price of your purchases will go directly"?

Julie Kreafle

JulieTo: Robin Monserrat/CS/FPL@FPLKreaflecc: Jim Joseph/CS/FPL@FPL, Kathleen McNamara/CS/FPL@FPLSent by:Subject: FOR YOUR REVIEW: SE Winter eNewsletterJulieKreafle

01/03/2008 04:52 PM

Robin:

We revised the newsletter with a new article on the Online Energy Store -- the article on LED Christmas lighting was changed out. We decided to send the newsletter in January due to the closeness to the holidays when it was finally approved.

D is aware and Kathleen has approved the new article. All other articles have been previously reviewed and approved.

Thank you.

Julie A. Kreafle Marketing Manager Products & Services Florida Power & Light Company 700 Universe Boulevard MC/JB Juno Beach, FL 33408

Tel: 561 694 4936 Mobile: 561 602 2097 Fax: 561 694 6322 Email: julie\_kreafle@FPL.com ----- Forwarded by Julie Kreafle/CC/FPL on 01/03/2008 04:48 PM -----

> "Holtz, John" To: "Julie\_Kreafle@fpl.com" <Julie\_Kreafle@fpl.com> <john.holtz@greenmountain.com>cc: Subject: FOR YOUR REVIEW: SE Winter eNewsletter

01/03/2008 03:57 PM

Hi Julie. The link below will take you to the revised and updated eNewsletter, for FPL review and final approval.

We are targeting next Friday, Jan. 11 to send the newsletter.

9/17/2008

http://www.fplsunshineenergy.com/newsletter/winter2007/index.shtml

The ks, John

Jonn Holtz Director of Operations - East Region Green Mountain Energy Company FL/NJ/NY: 609-953-1647 Mobile: 609-280-7701 john.holtz@greenmountain.com

