KELLEY DRYE & WARREN LLP

A LIMITED LIABILITY PARTNERSHIP

WASHINGTON HARBOUR, SUITE 400

3050 K STREET, NW

WASHINGTON, D.C. 20007-5108

(202) 342-8400

Sec. 3 873. OCT - 3 2008

September 30, 2008

680620-



By Overnight Delivery

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

> Re: FiberLight LLC Application for Authority to Provide Competitive Local Exchange Telecommunications Company Service

Dear Clerk:

NEW YORK, NY CHICAGO, IL

STAMFORD, CT PARSIPPANY, NJ

BRUSSELS, BELGIUM

AFFILIATE OFFICES

On behalf of FiberLight, LLC ("FiberLight"), enclosed please find an original and two copies of an Application Form for Authority to Provide Competitive Local Exchange Telecommunications Company Service Within the State of Florida ("Application"). Also enclosed is check in the amount of \$400.00 which is submitted as the Application fee.

Please note that FiberLight requests confidential treatment of *Exhibit C* to the Application and is submitting the exhibit with a request for confidential treatment in accordance with Rule 25-22.006(4), Florida Administrative Code. Pursuant to Rule 25-22.006(4)(a) FiberLight has included, public, non-confidential versions of its Exhibit C with the attached Application.

FiberLight also requests that copies of any correspondence be sent to both the undersigned and to:

DC01/SMITD/354380.1

DOCUMENT NUMBER-DATE

FPSC-COMMISSION CLERK

Florida Public Service Commission Clerk September 30, 2008 Page Two

Also enclosed is a duplicate of the Application. Kindly date-stamp the duplicate and return it in the enclosed, self-addressed and postage paid envelope. Please contact me at (202) 342-8614 if you have any questions about this filing.

Respectfully submitted, Lene

Denise N. Smith

Counsel to FiberLight, LLC

Enclosures

FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT

APPLICATION FORM for AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Competitive Markets and Enforcement 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815 Note: To complete this interactive form using your computer, use the tab key to navigate between data entry fields. DOCUMENT NUMBER-DATE

- 1 -



09267 OCT-18

1. This is an application for (check one):

X Original certificate (new company).

Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.

Approval of assignment of existing Certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

- 2. Name of company: FiberLight, LLC
- 3. Name under which applicant will do business (fictitious name, etc.): FiberLight, LLC
- 4. Official mailing address:

Street/Post Office Box: 3655 Brookside Pkwy, Suite 550
City: Alpharetta
State: Georgia
Zip: 30022

5. Florida address:

Street/Post Office Box: 792 South Military Trail City: Deerfield Beach State: Florida Zip: 33442

6. Structure of organization:

	Individual	Corporation
	Foreign Corporation	Foreign Partnership
	General Partnership	Limited Partnership
X	Other, (Foreign LLC)	

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

7. If individual, provide:

- 8. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
- 9. <u>If foreign corporation</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: M0500002365.

See Exhibit A

- **10.** <u>If using fictitious name (d/b/a)</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
- **11.** If a limited liability partnership, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
- **12.** <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. <u>If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:</u>

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

14. Provide F.E.I. Number(if applicable): 34-2042346

- 15. Who will serve as liaison to the Commission in regard to the following?
 - (a) The application:

Denise N. Smith Name: correspondence to: Title: Attorney Street name & number: Kelley, Drye & Warren Chad Pifer Post office box: 3050 K Street N.W., Suite 400 V.P. Legal and Regulatory City: Washington FiberLight, LLC State: DC 3655 Brookside Parkway Zip: 20007-5108 Suite 550 Telephone No.: (202) 342-8614 Alpharetta, GA 30022 Fax No.: (202) 342-8451 (678) 347-9263 (telephone) E-Mail Address: DSmith@KelleyDrye.com (678) 366-0411 (facsimile) Website Address:

Please send copies of all

(b) Official point of contact for the ongoing operations of the company:

Name: Ron Kormos
Title: EVP Operations & Engineering
Street name & number: 3655 Brookside Pkwy, Suite 550
Post office box:
City: Alpharetta
State: Georgia
Zip: 30022
Telephone No.: (817) 795-3860
Fax No.: (817) 795-6233
E-Mail Address: Ron.Kormos@FiberLight.com
Website Address: www.FiberLight.com

(c) Complaints/Inquiries from customers:

Name: Carla Hicks Title: Paralegal Street/Post Office Box: 3655 Brookside Parkway, Suite 550 City: Alpharetta State: Georgia Zip: 30022 Telephone No.: 678-366-0027 Fax No.: 678-366-0411 E-Mail Address: Carla.Hicks@FiberLight.com Website Address: www.fiberlight.com

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

- **16.** List the states in which the applicant:
 - (a) has operated as a Competitive Local Exchange Telecommunications Company. None at this time.

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

No

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company. Currently FiberLight is certified to operate in the following: Maryland, Virginia, Texas, Georgia, and Washington, DC

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

No

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Florida certificate was cancelled in August 2007 in Docket No.

070351-TX; concurrent with this application all fees, fines, and

penalties are being paid to the Commission. (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved. No **17.** Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, <u>provide explanation</u>.

No

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

18. Submit the following:

(a) <u>Managerial capability</u>: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. See Exhibit B

(b) <u>Technical capability</u>: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. See Exhibit B

- (c) <u>Financial Capability</u>: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
 - 1. the balance sheet,
 - 2. income statement, and
 - 3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

See Exhibit C

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Company Owner or Officer

Print Name: Michael P. Miller Title: President & CEO Telephone No.: 678-366-0090 E-Mail Address: Mike.Miller@FiberLight.com

Miner.Y. Signature:

Date: 9/24/08

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

<u>CERTIFICATE SALE, TRANSFER,</u> <u>OR</u> <u>ASSIGNMENT STATEMENT</u>

As current holder of Florida Public Service Commission Certificate Number , I have reviewed this application and join in the petitioner's request for a

sale

transfer

assignment a

of the certificate.

Company Owner or Officer

Print Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:

Signature:_____

Date:____

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

Exhibit A

Proof of Authority to Operate in Florida

MAY-04-2005 12:40



4048886498 P.06/06

PAGE I

The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAMARE, DO HEREBY CERTIFY "FIBERLIGHT, LLC" IS DULY FORMED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS & LEGAL EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE THIRD DAY OF MAY, A.D. 2005.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL TAXES HAVE NOT DEEN ASSESSED TO DATE.

3942271 8300

050358759

Harties Smith Window Servicy of Salts AUTHENTICATION: 3833917

DATE: 05-03-05

TOTAL P.06



FLORIDA DEPARTMENT OF STATE Glanda E. Hood Serviny of State

May 5, 2005

£.

FIBERLIGHT, LLC 6230 SHILON ROAD SUITE 210 ALPHARETTA, GA 30005

Qualification documents for FIBERLIGHT, LLC were filed on May 4, 2005, and assigned document number M05000002365. Please refer to this number whenever corresponding with this office.

Your limited liability company is now qualified and authorized to transact business in Florida as of the file date. In accordance with section 608.406(2), F.S., the name of this limited liability company is filed with the Department of State for public notice only and is granted without regard to any other name recorded with the Division of Corporations.

This document was electronically received and filed under FAX audit number H05000114149.

A limited liability company annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form \$8-4.

Please be aware if the limited liability company address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact thisoffice at the address given below. Agnes Lunt Document Specialist Registration/Foreign Qualification Division of Corporations Letter Number: 605A00032173

Division of Corporations - P.O. BOX 6327 -Tallahassee, Florida 32314

ŧ

APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 608.03, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN IMMISSI LABELITY COMPANY TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

oer Light, LLC 1. o of Foreign Limited Liability Company) 3. 2. hich foreign limited ligbility 3-17-05 (Date of Organization) d liability company will cause to · woon Qualification 6. es in Florida, if prior to registration.) 502 F.S. to determine peoply liability) 4 608.502 F.S. to determ Sult 210 6220 7. 8. If limited liability company is a manager-managed company, check here 9. The name and usual business addresses of the managing members or managers are as follows: Miller 10230 shild Rd Suite 210 Alphanter Michael 10230 shildh Rd Suik 210 Kerin Came Altaretta Et 2000 5 10. Attached is an original certificate of existence, no more than 90 days old, duly autoenticated by the official having custody of records in the juristiction under the law of which it is organized. (A photocopy is not acceptable. If the certificate is in a fireign language, a · translation of the certificate under cath of the translator must be submitted.)

11. Nature of business or purposes to be conducted or promoted in Florida: ______

Signature of a member of an authorized representative of a member. (In accordance with section 698.498(3), F.S., the execution of this document constitutes an affirmation under the penalties of perjury that the facts stated herein are true.) Cone_ enin Typed or printed name of signee PLAST - MARLINEC 7 Status Calls

MAY-04-2005 12:40

CT CORPORATION

4048886498 P.05/06

CERTIFICATE OF DESIGNATION OF REGISTERED AGENT/REGISTERED OFFICE

PURSUANT TO THE PROVISIONS OF SECTION 608.415 or 608.507, FLORIDA STATUTES, THE UNDERSIGNED LIMITED LIABILITY COMPANY SUBMITS THE FOLLOWING STATEMENT TO DESIGNATE A REGISTERED OFFICE AND REGISTERED AGENT IN THE STATE OF FLORIDA.

1. The name of the Limited Liability Company is:

F. berlight,

2. The name and the Florida street address of the registered agent and office are:

Plantation

C T Corporation System (Name)

1200 South Pine Island Road Florida Street Address (P.O. Box NOT ACCEPTABLE)

> EL City/State/Zip

33324

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent as provided for in Chapter 608, Florida Statutes.

C T Corporation Sys VII By: A. 188

DALE W. MORRIS **ASSISTANT VICE PRESIDENT**

\$ 100.00 Filing Fee for Application

\$ 25.00 Designation of Registered Agent

\$ 30.00 Certified Copy (optional)

\$ 5.00 Certificate of Status (optional)

PLINT - SEALING CT System Caller

Exhibit B

Management Biographies

FiberLight

Managerial Bios

September 17, 2008

MICHAEL MILLER, President & Chief Executive Officer



Mr. Miller became President of FiberLight, LLC in December of 2000, where he determines the overall direction and vision of the company. In May of 2005, as Chief Executive Officer, he led the successful restructuring of the company's debt, completed a management buy out of the business, and changed the product and direction of the company to meet future fiber demands.

Mr. Miller is a 27-year veteran of the telecommunications industry, and was one of the founding members of FiberLight when it was created (as American Communications Systems Incorporated or ACSI) in

1998 as the development arm for a competitive local exchange carrier. Prior to his current position, Mr. Miller served as Senior Vice President for ACSI Network Technologies (now FiberLight), responsible for sales, marketing, and operating revenue functions.

Before transitioning to FiberLight, Mr. Miller held the position of Regional Vice President and General Manager at e.spire Communications (now Xspedius Communications), responsible for retail, wholesale and agent sales, customer service and switch and node site management, with full profit and loss responsibility for the Eastern U.S. Prior to joining e.spire, Mike served as Senior Vice President of Sales and Marketing for TresCom International (now Primus Telecommunications). In this role, his responsibilities further included management of the order implementation process and service provisioning.

Between 1991 and 1994, Mike was Vice President of Major and National Accounts for LDDS Communications (now MCI). From 1989 to 1991, he served as Senior Vice President of Sales and Marketing for National Telephone Service; his responsibilities further included operations, operator service center, and switch and node site management.

Prior to joining NTS, Mike spent from 1979-1989 with ITT which later was purchased by Metromedia. During his tenure, Mike opened 23 new markets for the sale of long distance services and eventually left the company as VP and Area Manager of the West Region. Mr. Miller earned a B.A. degree at Glenville State in West Virginia.

VERIFICATION

I, <u>Michael P. Miller</u>, am <u>President and Chief Executive Officer</u> of <u>FiberLight, LLC</u>, and am authorized to represent it and its subsidiaries, and to make this verification on their behalf. The unaudited financial statements submitted on behalf of FiberLight, LLC are true and correct to the best of my knowledge and belief.

I declare under penalty of perjury that the foregoing is true and correct.

Mundr.m

Michael P. Miller, President & CEO

Jiptonber, 2008. Subscribed and sworn to before of ull Notary Public My Commission Expires:

KEVIN COYNE, Chief Operating Officer



Mr. Coyne returned to FiberLight in December of 2003 as COO/EVP of Finance, where he handles all financial responsibilities for the company. As Chief Financial Officer he is responsible for:

- Oversight and direct supervision of strategic financial planning, p&I management, investor relations, forecasting and budgeting, valuation analysis/due diligence, accounting, tax, financial operations, and corporate banking & lending;
- Assist the CEO in developing the five year business plan and ensuring that we maintain strict adherence to the overall

vision, short and long term objectives set forth.

- Raising and securing capital within the private and/or public markets to support the board approved business plan. Negotiating vendor, partner and joint venture agreements to support all financial needs;
- Provide strategic and economic analysis on merger and acquisition targets. Determine that each opportunity of investment is accretive to the combined entity;
- Maintaining fiscal responsibility within the organization by developing, implementing and monitoring the company's financial policies and systems; and
- Coordinate and maintain all treasury functions. Coordinate a detailed risk management plan with participation of the entire management team.

Kevin joined ACSI Network Technologies (now FiberLight) in 1998 as Controller charged with implementing the finance and accounting department. He was promoted to Sr. Vice President of Finance in 2002 and was responsible for all ACSI NT financial planning, reporting, treasury, banking, tax and procurement functions.

Previous to joining ACSI NT, Kevin was with Deloitte & Touche, LLP and has 10 years in public accounting with a progression of accounting and managerial experiences working on clients such as Nextel and Cendant.

At the end of 2002, he joined Internap Network Services Corp as Director of Financial Planning and Analysis where he restructured \$25 million of capital leases and participated in a \$10 million common pipe transaction.

Mr. Coyne has earned a Master of Science degree in Taxation at University of Baltimore and a Bachelor of Science degree in Accounting at Towson State University. He is a Certified Public Accountant and a member of the American Institute of Certified Public Accountants.

VERIFICATION

I, <u>Kevin B. Coyne</u>, am <u>Chief Operating Officer</u> of <u>FiberLight, LLC</u>, and am authorized to represent it and its subsidiaries, and to make this verification on their behalf. The unaudited financial statements submitted on behalf of FiberLight, LLC are true and correct to the best of my knowledge and belief.

I declare under penalty of perjury that the foregoing is true and correct.

Kevin B. Coyne, COO

Subscribed and sworn to before this 26 day of September 2008. Lulley Notary Public My Commission Expires:

RONALD KORMOS, Senior Vice President of Operations



Mr. Kormos became Senior Vice President of Operations in December 2003 where he handles all operations for the company. As Senior Vice President of Operations he is responsible for:

• Providing day-to-day direction and leadership to the organization as well as significant involvement with the CEO in the development of longer-range strategies and plans. The Senior Vice President of Operations and CFO function together as part of the senior leadership team of the company;

Overseeing operational activities, align staff and resources and ensure open communication and a positive work environment;

- Developing and align systems, policies and operational business strategies and controls that mirror the adopted mission and strategic direction of the organization;
- Measuring the effectiveness of all internal and external processes and provides timely, accurate and complete reports on the operating condition of the organization;
- Collaborating with, mentoring and leading managers in the operational and systems departments to continually assess customer needs and to accomplish the business objectives of the organization on time and on budget; and
- Ensuring that sound and responsive support to all functions is provided and participate in organizational planning and management teams.

Ron started with FiberLight (formally ACSI, and then Xspedius Fiber Group) in June of 2000 as Vice President of Construction and later became Vice President of Operations. He has over 30 years of experience in the utility construction industry, specializing in fiber optics placing, splicing and testing, and over 20 years in contract management and budgeting.

Ron worked for Southwestern Bell Telephone from 1974 to 1994 where he spent years in management and supervisory positions in fiber optics, contracts, construction and cable splicing. He gained valuable experience in the management and budgeting processes where he had responsibility for a \$25 million construction budget.

From 1994 to 1999 he worked for MasTec Inc. formally known as E.L. Dalton & Company where he started as Director of Fiber Optics ands later promoted to Vice President of Fiber Optics and Marketing. In 1999 he spent one year with GlobalTech 2000 as Vice President of Construction before joining ACSI.

Mr. Kormos earned a Bachelor of Science degree in Public Administration at the University of Texas, at Dallas.

CHAD PIFER, Vice President of Legal & Regulatory



Chad Pifer is the Vice President Legal and Regulatory and is responsible for:

- Managing all legal and regulatory matters that affect FiberLight before Federal, State and Local agencies;
- Negotiating contracts and agreements with various parties;
- Franchising and right-of-way identification and acquisition, Bell collocations, real estate acquisition, and strategic relationships as it pertains to infrastructure;
- Managing the Capital Recovery part of the business to return the maximum amount of dollars back into the company from either damages or forced relocations of the network; and
- Manages outside legal counsel.

Mr. Pifer joined FiberLight, LLC in April 2005 as Vice President of Legal & Regulatory. Mr. Pifer brings more than 10 years of proven legal, business and technology experience to his current position.

Prior to joining FiberLight, Mr. Pifer served as a corporate attorney for KMC Telecom Holdings, Inc. where he provided leadership in telecommunications and regulatory matters. Before his tenure at KMC, Mr. Pifer served as Regulatory Counsel & Corporate Attorney for Xspedius Communications, LLC where he handled the daily legal and regulatory matters and assisted in the acquisition of the e.spire assets from bankruptcy.

Prior to Xspedius Communications, Mr. Pifer served as Southeastern Regulatory Attorney for FairPoint Communications, where he assisted in the entire certification process involved with launching their CLEC division in 2000. From 1996-2000 Mr. Pifer worked for Alltel Communications in various capacities.

Mr. Pifer earned a Bachelor of Arts degree in history from Hendrix College, Conway, Arkansas; and a Juris Doctorate and Masters of Business Administration from the University of Arkansas at Little Rock.

JUDD CAROTHERS, Vice President of Operations



Mr. Carothers became Vice President of Operations and Construction for FiberLight in January 2007, where he is responsible for:

- The daily operations in each of the FiberLight Tier 1 Markets.
- All new construction
- All customer implementation and service installation for FiberLight nationwide.
- Responsible for responding to and correcting all network and or customer related issues in each of the FiberLight markets.
- Managing all FiberLight Network Asset Inventory
- Draft all new Statements of Work for contracts

Judd joined e.spire Communications in 1997 as Switch Services Manager for the Western Region, responsible for all new customer installations in 16 Tier 1 Markets. He team deployed the first e.spire DWDM system paving the way for a national redesign of the core optical architecture in the e.spire networks. He also headed the team of engineers who implemented an updated customer trouble reported system for e.spire resulting in a dramatic reduction in the MTTR across all markets.

Judd joined ACSI Network Technologies (now FiberLight) in 2000 as the Sr. Manager of Business and Network Development where he was responsible for network expansion, sales and operational support. Judd has more than 10 years experience in Network Engineering, Telecommunication Operations, and Sales and Network Implementation.

Judd earned a Bachelor of Arts Degree in 1996 from Southwest Texas State University with a Major in English and a Minor in Economics. Judd and his family reside in the Ft. Worth, Texas, area.

Judd is an avid reader and enjoys Mountain Biking.

BENJAMIN EDMOND, Senior Vice President of Sales & Marketing

Mr. Edmond joined FiberLight in March of 2008 as Senior Vice President of Sales & Marketing, where he is responsible for sales and marketing of the company.

- The daily operations of the sales team including customer and account development, service and all pre and post sales activities
- All press and public relations
- All customer proposal
- Responsible for all new product development including applications, packaging promotional efforts.

Ben led his own company, Telecom Inventory in 2007 and 2008 focusing on consulting services for large enterprises needing better access and use of their telecommunications information. Prior to that Ben was Vice President of Marketing with Xspedius Communications. He was promoted to that position after serving as Director of Product Marketing from 2003 to 2005 and Product Manager, Branch Sales Manager and Senior Account Executive with Xspedius since 1999.

Ben has over 13 years in telecommunications industry with a progression of sales and managerial experiences and has earned a Master of Science degree in Business at St. Louis University and a Bachelor of Science degree in International Business at Northeastern University.

Exhibit C

Financial Statements

SUBMITTED UNDER SEAL AND REQUEST FOR CONFIDENTIAL TREATMENT

DC01/SMITD/347495.1

Exhibit C

Financial Statements

Redacted in their Entirety

DC01/SMITD/347495.1