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1 Company E/FES system would consist of a new 360-mile interstate gas pipeline to  
2 be constructed, owned and operated by an entity defined by FPL as "Company E"  
3 that would receive gas at Transco Station 85 and deliver this gas to the originating  
4 point of FPL's pipeline, projected to be located near FGT Station 16. As an  
5 interstate gas pipeline, the Company E facilities would be regulated by the Federal  
6 Energy Regulatory Commission (FERC). In addition, FPL would build, own and  
7 operate a new 279-mile intrastate gas pipeline entirely within the State of Florida,  
8 thus not under the jurisdiction of the FERC. The FES pipeline would receive gas at  
9 FGT Station 16 and deliver this gas to the Cape Canaveral and Riviera power  
10 stations.

11 Q. What would the foregoing facilities cost?

12 A. Information supplied by FPL indicates that the initial capital investment  
13 requirements associated with the combined Company E/FES system would be as  
14 follows: [REDACTED] for the Company E pipeline plus \$1.6 billion for the FES  
15 pipeline, i.e., a total of [REDACTED] to be spent between 2012 through 2014.

16  
17 **FPL's Gas Price Projections**

18 Q. Concerning the price of natural gas, what are FPL's major underlying  
19 economic assumptions in this application?

20 A. In Exhibit BSA-2, I have assembled FPL's major underlying economic assumptions  
21 relating to natural gas prices, and its projections of how these will change in the  
22 future at specific locations along the FGT and Transco systems, including Henry  
Hub, FGT Zones 1, 2 and 3, and Transco Station 85 (which is situated within  
Transco Zone 4). FPL has also made economic assumptions concerning how prices  
among a number of locations will differ from one another in the future that are  
shown in the exhibit.

COM \_\_\_ 23  
ECR \_\_\_ 24  
GCL \_\_\_ 25  
OPC \_\_\_ 26  
RCP \_\_\_  
SSC \_\_\_  
SGA | \_\_\_  
ADM \_\_\_  
CLK \_\_\_

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FPSC-COMMISSION CLERK

1 **Q. Do you agree with FPL's assumptions?**

2 A. I do not, and it is hard to imagine that FPL has proceeded this far in its planning  
3 process based on these price forecasts and projected basis relationships. FPL has  
4 failed in my judgment to set forth a robust, internally consistent set of economic  
5 forecasts that would normally be forthcoming in conjunction with major  
6 construction project requiring the expenditure of [REDACTED], \$1.6 billion of which  
7 it is asking this Commission to include in its rate base for its electric ratepayers to  
8 directly pay.

9 **Q. Please explain.**

10 A. First, the most important price of wholesale natural gas in North America is the  
11 price at Henry Hub, located in Erath, Louisiana. Henry Hub is the location for  
12 physical deliveries and receipts that is referenced in the NYMEX gas futures  
13 contract, and hosts a robust physical gas trade as well. Henry Hub has grown in the  
14 past two decades to become the continent's single most important gas pricing  
15 location, against which gas at other locations is measured.

16 Gas prices in North America are set through the interaction of supply and demand.  
17 Many factors will affect future gas prices at Henry Hub, e.g., including the weather;  
18 decreased offshore gas production; increased gas supplies from unconventional gas  
19 production and from LNG; lower future demand with recessions, efficient uses and  
20 electricity generation from renewables; peak period gas demands; higher future  
21 demand with growth and environmental/carbon rules; oil prices; addition of new  
22 pipelines and other infrastructure; and more. A robust forecast of Henry Hub prices  
23 is one that comprehends these critical factors.

24 **Q. What is FPL's Henry Hub gas price forecast?**

25 A. As shown in Exhibit BSA-2, FPL's Henry Hub price forecast may be described in  
26 general as follows:

27 • From now through 2020, Henry Hub prices in the FPL forecast fall then rise;

- 1           • From 2020 through 2062, a period of 42 years, Henry Hub gas prices in the FPL  
2           forecast do not change at all, i.e., they are constant in real dollars, plus an  
3           inflation factor of 2% per year.

4   **Q. Are these Henry Hub price forecasts reasonable for planning purposes?**

5   A. No they are not. FPL has offered very simplistic gas price forecasts that, on their  
6   face, could not comprehend, in any explainable way, the myriad supply and demand  
7   factors that might influence Henry Hub prices in the future. Instead, all of this is  
8   simply assumed away in one long, straight, flat line. In my opinion, this is not a  
9   reasonable starting point to consider a future decision affecting millions of  
10   electricity ratepayers. No one can predict future fuel prices with certainty, but the  
11   forecasting process requires that supply and demand conditions be thought through,  
12   i.e., that the numbers reflect a reckoning of the information we know about  
13   concerning future changes, such as the effect of new gas pipelines, new rules that  
14   will tighten energy demand and require renewable sources of electricity, carbon  
15   rules, international gas supply and demand, and more. In the context of a proposed  
16   ████████ capital expenditure for new gas pipeline capacity, these cannot  
17   prudently be swept away, or somehow “averaged” into a long, straight, flat line.

18   More importantly, the use of never-changing Henry Hub gas price forecast in real  
19   dollars for 42 years sharply undermines FPL’s decision to build the FES pipeline at  
20   all. FPL may have severely understated future natural gas prices because depletion  
21   of gas resources and diversion of LNG supplies away to higher-paying markets in  
22   Europe and Asia – these kinds of factors may cause Henry Hub gas prices to rise in  
23   real dollar terms, plus more for inflation.

24   In short, FPL’s simplistic Henry Hub forecast suggests it has skipped doing its gas  
25   pricing analysis due diligence in a way that would justify a major new gas  
26   transportation expenditure of this magnitude.

27   **Q. Are FPL’s gas basis forecasts reasonable, i.e., its projection of the future**  
28   **differences among key southeastern gas pricing points?**

1 A. Wholesale natural gas prices at locations other than Henry Hub are typically  
2 expressed as the difference between the price at a pricing point minus the price at  
3 Henry Hub, known as basis differentials. For instance, NYMEX currently offers  
4 futures contracts in basis differentials between the price of gas at 53 different  
5 locations and the price of gas at Henry Hub. These futures contracts are referred to  
6 as basis swaps, such as the Transco Zone 4 basis swap referred to by Witness  
7 Sexton (Sexton Direct Testimony, page 27).

8 Exhibit BSA-2 identifies FPL's projection of prices relative to Henry Hub at  
9 Transco Zone 4 (taken to equate to Transco Station 85) and at FGT Zone 3. Here  
10 again, as is the case for FPL's Henry Hub price projections beyond 2020, its  
11 projected price differentials are flat, unchanging, even with inflation added in. In  
12 other words, in the case of price differentials, no inflation factor is added to the  
13 forecast, thus the differential between prices at Transco Station 85 and at Henry  
14 Hub is assumed to equal \$0.0525 per MMBtu above the Henry Hub price, year in  
15 and year out, never changing for 40 years. Likewise, the differential between FGT  
16 Zone 3 and Henry Hub is assumed to equal \$0.0968 per MMBtu over the Henry  
17 Hub price, again exactly the same number for 40 years. (Sexton Direct, Exhibit  
18 TCS-7, pages 11 and 23) These differentials result in continuously \$0.0443 per  
19 MMBtu lower prices at Station 85 than at FGT Zone 3, for 40 years.

20 In response to FGT data requests, FPL offered other basis forecasts among FGT  
21 Zones 1, 2 and 3 that are even further afield in my view. Exhibit BSA-2 reproduces  
22 portions of FPL's Excel spreadsheet submitted in response to FGT's First POD, No.  
23 1, Document FPL001015.1, entitled "Long term Price Forecast Methodology –  
24 2020 EIA E," in tab labeled "RAP-NATURAL GAS PRICES". It can be seen in  
25 the exhibit that some of FPL's price forecasts for "non-firm" gas are not explained,  
26 such as the [REDACTED] per MMBtu average difference between gas prices at  
27 Transco Station 85 and FGT non-firm (sic) for the next 40 years (with some  
28 seasonal variations). FPL also projects that the price of gas at Transco Station 85  
29 will average [REDACTED] per MMBtu less than the price at the Destin Pipeline

1 not in this record mentioned the fragility of rising shale gas production in the  
2 real world of volatile gas prices and international competition. The nature of  
3 shale gas well production is somewhat unique. Reports of 50 percent  
4 production declines in the first year of shale well operations tell us that  
5 continued, aggressive levels of drilling are essential to maintaining production  
6 levels from these kinds of resources. In the past nine months, the U.S. rig count  
7 has fallen from a peak of 1,606 drilling rigs in September 2008 to just 685 as of  
8 June 11, 2009 (Baker Hughes website), as gas prices have fallen. A  
9 continuation for another 2-3 years of this drilling deficit without a major  
10 increase in field prices would suggest strongly that the current historical levels  
11 of increase in shale gas supplies cannot be sustained. We find little discussion  
12 of these kinds of risks in FPL's materials.

- 13 • Offshore supply risks. A key part of FPL's rationale for receiving gas into the  
14 combined Company E/FES system at Transco Station 85 is that Station 85 is not  
15 located along the Gulf Coast, thus it would contribute to supply security and  
16 avoid hurricane outages of the kind that took place in 2005. Here again, FPL's  
17 analysis is unsystematic and general, especially in light of the [REDACTED]  
18 commitment electricity ratepayers are being asked to finance. In fact, gas  
19 supplies at a number of onshore Gulf locations were sharply reduced  
20 immediately following hurricanes Katrina and Rita, but then rebounded shortly  
21 afterward, precisely because rising onshore production was quickly able to  
22 replace much of the reduction in offshore production. Exhibit BSA-3 shows  
23 how gas supplies in FGT Zone 3 rebounded within days following Hurricanes  
24 Rita and Katrina. Quick supply recovery at this and other onshore Gulf Coast  
25 pooling points took place because the pipeline grid in the Gulf region is highly  
26 and increasingly interconnected, thus enabling considerable volumes of onshore  
27 gas tend to migrate to major points along the Gulf Coast. This means that one  
28 needn't necessarily "escape" to Transco 85 to avoid Gulf hurricane outages;  
29 indeed, the history of the region's destructive hurricanes suggests that Station

1 **FPL's Inconsistent Rate Presentation**

2 **Q. What are the alternative proposals that FPL has compared in information it**  
3 **submitted in this proceeding?**

4 A. FPL has placed information into this record concerning two pipeline alternatives to  
5 supply incremental gas to the Cape Canaveral and Riviera energy stations. These  
6 alternatives are (1) the combined Company E/FES system, consisting of Company  
7 E's 360-mile interstate pipeline originating at Transco Station 85 plus FPL's  
8 proposed 279-mile intrastate FES pipeline, or (2) a modification to FGT's  
9 "Company B" proposal to deliver gas from Transco Station 85 along Transco's  
10 Mobile Bay Lateral to the interconnection with FGT's pipeline at Citronelle,  
11 Alabama, plus capacity expansion along the existing FGT pipeline sufficient to  
12 serve the same end markets.

13 **Q. Has FPL offered in this proceeding internally consistent assumptions about**  
14 **pipeline rates for the foregoing alternatives?**

15 A. No, it has not. FPL has offered a rate comparison that can only be described as  
16 apples-to-oranges.

17 **Q. Please explain.**

18 A. In presenting rates for its own intrastate pipeline, FPL has offered a declining 40-  
19 year rate schedule, but when alluding to interstate pipeline rates FPL has used a flat  
20 rate proposed by the pipeline (Company B or E, as the case may be) and held that  
21 constant for 40 years. More specifically, FPL has offered a 40-year declining rate  
22 schedule for the FES pipeline proper, i.e., its own intrastate portion of the proposed  
23 combined Company E/FES system. This rate in the initial year of service is \$1.32  
24 per MMBtu, declining down to \$.21 per MMBtu in the 40<sup>th</sup> year. FPL has then  
25 taken as a 40-year constant the proposal of Company E to charge a flat rate of [REDACTED]  
26 per MMBtu for the latter's [REDACTED] pipeline to move gas from Transco Station  
27 85 to FGT Station 16. I understand that Company E did propose to price its

1 transportation service for a rate of [REDACTED] MMBtu, but FPL has not offered any  
2 explanatory or further supportive analysis regarding Company E's rate or how  
3 sustainable it is, how expansions will be priced, or what other shippers elsewhere  
4 may be required to help sponsor the [REDACTED] investment requirement.  
5 Consequently, this Commission has no way to analyze or determine the risks  
6 associated with Company E's offer, e.g., rate adjustment risks if some of the  
7 assumptions that underpin that rate are not sustainable.

8 For the FGT/Company B proposal, FPL has likewise assumed a flat rate of \$1.75  
9 (which is actually equal to \$1.68 per MMBtu in FGT's March 18, 2009 proposal) as  
10 fixed number for 40 years. FPL has then assumed that another \$.20 per MMBtu  
11 would have to be added to Company B's proposed rate in order to secure  
12 transportation along Transco's Mobile Bay Lateral from Station 85 to FGT's  
13 proposed receipt point at Citronelle, AL (see Exhibit HCS-2). Review of the  
14 FERC's approval of Transco's expansion of the Mobile Bay Lateral, however,  
15 indicates the likelihood of a far lower incremental rate of \$.09 per MMBtu (see  
16 Exhibit MTL-7, page 7). Transco indicated in its Open Season to expand the Mobil  
17 Bay Lateral in January 2009 by 550,000 Mcf per day with rolled-in rate treatment,  
18 i.e., \$.09 per MMBtu (a copy of Transco's January 22, 2009 announcement is  
19 attached as Exhibit BSA-4).

20 **Q. What is the consequence of trying to look at pipeline rates this way?**

21 A. FPL's comparison unfairly tips the results toward its own proposal. In Exhibit  
22 BSA-5, I compare the way FPL's proposed rate, if levelized for 20 years and then  
23 added to its never-decreasing version of the Company E rate, would compare  
24 against a never-decreasing version of the FGT/Company B proposal, as extended to  
25 Transco Station 85. By this logic, FPL would have us believe that the combined  
26 Company E/FES system would cost electricity ratepayers in Florida only [REDACTED] more  
27 than FGT/Company B's proposal, as extended, all things equal.

1 **Q. What is wrong with the conclusion that the combined Company E/FES system**  
2 **would cost electricity ratepayers in Florida only [REDACTED] more than Company B's**  
3 **proposal, as extended to Transco Station 85?**

4 A. First, there are significantly different assumptions of demand associated with the  
5 calculation of these rates. In the Company E/FES calculation, FPL assumes full  
6 utilization of 600,000 Mcf/day of capacity from day 1 of the system operation,  
7 while their own testimony indicates they only expect to require 400,000 Mcf/day of  
8 capacity initially. As such, if the Company E/FES proposal is adjusted to reflect  
9 utilization of the lower volumes at a level of 400,000 Mcf/day, the rate would be  
10 [REDACTED] higher than the rate under the FGT proposal, both from Station 85. Moreover,  
11 on its face, the idea that Florida's electricity ratepayers face only a relatively small  
12 difference in transportation rates between the Combined Company E/FES system  
13 versus the FGT/Company B alternative is preposterous because the initial capital  
14 investment requirement for the combined Company E/FES proposal is [REDACTED],  
15 as described above, while the comparable capital cost of the March 18, 2009  
16 version of FGT/Company B's proposal is about \$1.0 billion, albeit for a 400,000  
17 Mcf/day expansion that more closely matches the stated need.

18 **Q. Would the proposed combined Company E/FES system, including the**  
19 **Company E pipeline and the FES intrastate pipeline, provide the most cost-**  
20 **effective source of natural gas supply, transport and delivery?**

21 A. No, this is not the case. Moreover, even if the combined Company E/FES system  
22 were competitive with the FGT/Company B proposal – which it is not – the rate  
23 information supplied by FPL treats interstate versus intrastate pipeline capacity  
24 costs in an inconsistent way, ignorant of the risks and other factors that I have  
25 described above, thus rendering impossible a fair, balanced comparison.

1 is generally used by the State's gas industry, then it should be structured, operated  
2 and regulated as a stand-alone commercial entity, not as an appendage of power  
3 generating stations.

4 **Conclusion**

5 **Q. Will the proposed Combined Company E/FES system improve the economics**  
6 **of natural gas transmission within Florida to assure the economic well-being of**  
7 **the public?**

8 A. No, in my opinion it would not, and FPL has not offered compelling or convincing  
9 information that tells us it would. The proposed FES/Company E pipeline system  
10 would cost [REDACTED], \$1.6 billion of which would be charged directly to Florida's  
11 electricity ratepayers, with no corresponding benefit that could not be provided at a  
12 lower cost by alternative systems – same source, same destinations.

13 **Q. Do you have any final recommendations for the Commission?**

14 A. My recommendations are as outlined above. In particular, it is critical that the  
15 FPSC have before it the information necessary to evaluate the kinds of risks I  
16 discussed in this direct testimony – including risks of upstream supply acquisition  
17 that could be needed at Station 85, rate risks to electricity consumers of all  
18 components of the proposed Company E/FES pipeline, risks inherent in allowing  
19 FPL to greatly overbuild capacity, and risks that will arise by bundling a very long  
20 distance gas pipeline into its electric rate base. In short, the Commission needs to  
21 weigh the need for the FES pipeline against a range of options and pipeline  
22 configurations that may be considerably less costly and less risky to Florida's  
23 electricity ratepayers and the public at large.

24 **Q. Does this conclude your direct testimony?**

25 A. Yes, it does.

EXHIBIT BSA-2 IS CONFIDENTIAL

(15 pages)

COMPARISON OF COMBINED COMPANY E/FES PROPOSAL VERSUS COMPANY B PROPOSAL  
(BOTH ASSUMED TO ORIGINATE AT TRANSCO STATION 85), \$/MMBU

	FES PIPELINE BASE CASE RATES	COMPANY E PROPOSED RATES	COMPANY E/FES RATE	COMPANY B PROPOSED RATE	MOBILE BAY LATERAL RATE	COMBINED COMPANY B RATE FROM STATION 85
2014	\$1.32			1.68	0.09	1.77
2015	\$1.27			1.68	0.09	1.77
2016	\$1.22			1.68	0.09	1.77
2017	\$1.17			1.68	0.09	1.77
2018	\$1.13			1.68	0.09	1.77
2019	\$1.08			1.68	0.09	1.77
2020	\$1.04			1.68	0.09	1.77
2021	\$1.00			1.68	0.09	1.77
2022	\$0.96			1.68	0.09	1.77
2023	\$0.82			1.68	0.09	1.77
2024	\$0.75			1.68	0.09	1.77
2025	\$0.74			1.68	0.09	1.77
2026	\$0.60			1.68	0.09	1.77
2027	\$0.57			1.68	0.09	1.77
2028	\$0.54			1.68	0.09	1.77
2029	\$0.52			1.68	0.09	1.77
2030	\$0.50			1.68	0.09	1.77
2031	\$0.49			1.68	0.09	1.77
2032	\$0.47			1.68	0.09	1.77
2033	\$0.46			1.68	0.09	1.77
2034	\$0.44			1.68	0.09	1.77
2035	\$0.43			1.68	0.09	1.77
2036	\$0.41			1.68	0.09	1.77
2037	\$0.40			1.68	0.09	1.77
2038	\$0.38			1.68	0.09	1.77
2039	\$0.37			1.68	0.09	1.77
2040	\$0.35			1.68	0.09	1.77

2041	\$0.34			1.68	0.09	1.77
2042	\$0.33			1.68	0.09	1.77
2043	\$0.32			1.68	0.09	1.77
2044	\$0.30			1.68	0.09	1.77
2045	\$0.29			1.68	0.09	1.77
2046	\$0.28			1.68	0.09	1.77
2047	\$0.27			1.68	0.09	1.77
2048	\$0.26			1.68	0.09	1.77
2049	\$0.25			1.68	0.09	1.77
2050	\$0.24			1.68	0.09	1.77
2051	\$0.23			1.68	0.09	1.77
2052	\$0.22			1.68	0.09	1.77
2053	\$0.21			1.68	0.09	1.77
<b>20-YEAR LEVELIZED RATE</b>	<b>\$0.96</b>			<b>\$1.68</b>	<b>\$0.09</b>	<b>\$1.77</b>

**SYSTEM COMPARISON - 100% LOAD FACTOR RATES**

COMPANY B FROM STA. 85      \$1.77  
 COMBINED E/FES              [REDACTED]

**SYSTEM COMPARISON - RATES IF 400,000 MCF/DAY IS TRANSPORTED**

COMPANY B FROM STA. 85      \$1.77  
 COMBINED E/FES              [REDACTED]

**REFERENCES**

FES PROPOSED RATES FROM EXHIBIT HCS-2, PAGES 2-10.  
 COMPANY B AND E RATES FROM COMPANY PROPOSALS.  
 MOBILE BAY RATE FROM FERC APPROVAL, EXHIBIT MTL-7, FOOTNOTE 15, PAGE 7.  
 DISCOUNT RATE OF 8.35% EQUALS FPL'S COMBINED COST OF CAPITAL, FROM EXHIBIT JEE-9.