BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: PETITION FOR INCREASE IN RATES BY PROGRESS ENERGY FLORIDA, INC.

Docket No. 090079-EI Submitted for filing: July 24, 2009

NOTICE OF FILING AFFIDAVIT OF MASCEO DESCHAMPS IN SUPPORT OF PEF'S SIXTH REQUEST FOR CONFIDENTIAL CLASSIFICATION

Notice is hereby given, through the undersigned counsel, on behalf of Progress Energy

Florida, Inc. of filing the Affidavit of MASCEO DESCHAMPS in support of Progress Energy

Florida's Sixth Request for Confidential Classification.

Respectfully submitted,

AMES MICHAEL WALLS <u>mwalls@carltonfields.com</u> Florida Bar No. 0706242 DIANNE M. TRIPLETT <u>dtriplett@carltonfields.com</u> Florida Bar No. 0872431 MATTHEW BERNIER <u>mbernier@carltonfields.com</u> Florida Bar No. 0059886 Carlton Fields 4221 W. Boy Scout Boulevard P.O. Box 3239 Tampa, Florida 33607-5736 (813) 223-7000 / (813) 229-4133 (fax)

PAUL LEWIS, JR. <u>Paul.lewisjr@pgnmail.com</u> Progress Energy Service Company, LLC 106 East College Avenue, Suite 800 Tallahassee, Florida 32301 (850) 222-8738 / (850) 222-9768 (fax)

R. ALEXANDER GLENN alex.glenn@pgnmail.com

john.burnett@pgnmail.com

Progress Energy Service Company, LLC

JOHN T. BURNETT

299 First Avenue North

P.O. Box 14042 (33733)

(727) 820-5184

(727) 820-5249(fax)

St. Petersburg, Florida 33701

RICHARD MELSON

1

<u>rick@rmelsonlaw.com</u> Florida Bar No. 0201243 705 Piedmont Drive Tallahassee, FL 32312 (850) 894-1351

15424400.1

BOOUMENT NUMBER-DATE

07598 JUL248

FPSC-COMMISSION CLERK

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition for rate increase by Progress Energy Florida, Inc. Docket No. 090079-EI

AFFIDAVIT OF MASCEO S. DESCHAMPS IN SUPPORT OF PROGRESS ENERGY FLORIDA'S SIXTH REQUEST FOR CONFIDENTIAL CLASSIFICATION

STATE OF NORTH CAROLINA

COUNTY OF WAKE

BEFORE ME, the undersigned authority duly authorized to administer oaths, personally appeared Masceo S. DesChamps, who being first duly sworn, on oath deposes and says that:

1. My name is Masceo S. DesChamps. I am over the age of 18 years old and I have been authorized by Progress Energy Florida (hereinafter "PEF" or the "Company") to give this affidavit in the above-styled proceeding on PEF's behalf and in support of PEF's Sixth Request for Confidential Classification ("the Request"). The facts attested to in my affidavit are based upon my personal knowledge.

2. I am the Director of Compensation and Benefits for Progress Energy Service Company, LLC. As the Director of Compensation and Benefits, I am responsible, among other things, for providing leadership in the planning, evaluation, design, implementation, and communication of all compensation and benefits plans for employees and retirees; and administer the executive and Board member plans. I direct the design and on-going evaluation of base, annual and long-term incentive compensation plans, merit and other salary increases, management of job evaluations, and benefits and salary surveys.

3. In its Request, PEF is seeking confidential classification for certain information contained in its responses to Staff's Eighteenth Set of Interrogatories. An unreducted version of

DOCUMENT NUMBER-DATE 07598 JUL 24 8 FPSC-COMMISSION CLERK

15413809.1

the information at issue is contained in confidential Appendix A to PEF's Request and the confidential portions thereof are outlined in PEF's Justification Matrix attached to the Request as Appendix C. PEF is requesting confidential classification of portions of these interrogatory responses because they contain proprietary confidential business information, the disclosure of which would compromise PEF's competitive business interests.

4. In response to Staff's Eighteenth Interrogatories, PEF has provided certain confidential and proprietary information ("Information"), such as the detailed compensation amounts, including salary, bonuses, and incentive compensation, that the Company pays to its executives, managers, and employees earning between \$165,000 and \$200,000 per year. The Information is controlled by the Company, is treated by the Company as private, and has not been publicly disclosed.

5. The Information is confidential and proprietary in that it could harm PEF's competitive business interests if disclosed to the public, or to other utilities or businesses with which PEF competes for qualified employees. I am not aware of any such competing companies that publicly disclose this type of compensation information. Public disclosure of the Information could provide firms both inside and outside Florida with which PEF is constantly competing for qualified employees a competitive advantage in acquiring and retaining such employees. This could lead to increased employee hiring and training costs resulting from increased employee turnover, or a need to increase compensation to prevent such turnover. This overall increase in hiring costs, training costs, compensation would adversely impact PEF's business operations, could adversely impact rates paid by PEF's ratepayers.

6. Public disclosure of the Information could give prospective employees an advantage in negotiating compensation packages, leading to increases in the overall amount of compensation paid to employees. This overall increase would adversely impact PEF's business operations, could adversely impact rates paid by PEF's ratepayers.

15413809.1

2

7. In addition, disclosure of the Information among PEF's current employees could be detrimental employee morale and to PEF's ability to retain key employees and maintain the efficient incentive pay system that the Company currently uses. If PEF's employees were to know what other employees in similar positions earn as their compensation, there would be an enormous impact to employee morale and productivity. To illustrate, assume there are two employees working in the same position. Both employees perform well in their jobs, but employee A is a better performer relative to employee B. Under PEF's compensation structure, employee A should earn more than employee B. If, however, employee B knew how much employee A earned, employee B may challenge why there is a discrepancy in pay as compared to employee A. This may lead to employee B demanding more compensation or leaving the Company to earn more money at a competitor. The Company would be forced to either accept the loss of employee B, which would result in higher costs due to recruiting and training of a replacement employee, or PEF would have to increase employee B's compensation. If the Company chose to increase employee B's compensation, then employee A, who is the better performer, would have less incentive to continue their productive performance because they know that they will likely be paid the same as other employees irrespective of their performance. Thus, the disclosure of this detailed compensation information within the Company would have a detrimental effect on PEF's current employees, resulting in increased employee turnover, increased recruitment and training costs, increased labor costs, and lower employee morale and productivity.

8. For all the reasons identified in paragraphs 5 to 7, disclosure of the Information could adversely affect the Company's business operations, it competitive business interests, and, ultimately, its ratepayers.

9. PEF has established and follows strict procedures to maintain the confidentiality of the Information. Such procedures include, but are not limited to, restricting access to the

15413809.1

3

Information to only those persons who require it to assist the Company. PEF has treated and continues to treat the Information contained in the schedules as confidential

This concludes my affidavit. 10.

Dated this 24th day of July, 2009

o S. So Chams Signature)

Masceo S. Deschamps Director, Compensation and Benefits, Progress Energy Service Company, LLC

THE FOREGOING INSTRUMENT was sworn to and subscribed before me this 24th day of July, 2009 by Masceo S. DesChamps. He is personally known to me, or has produced his

driver's license, or his

_____ nallutin Martir

NOTARY PUBLIC, STATE OF NC

as identification.

(AFFIX NOTARIAL SEAL)



11/12/2012

non (Printed Name)

(Commission Expiration Date)

(Serial Number, If Any)

15413809.1

AFFIDAVIT

STATE OF NORTH CAROLINA

COUNTY OF WAKE

I hereby certify that on this <u>24th</u>day of July, 2009, before me, an officer duly authorized in the State and County aforesaid to take acknowledgments, personally appeared MASCEO DESCHAMPS who is personally known to me, and he/she acknowledged before me that he/she provided the answers to interrogatory number(s) 197-198 from STAFF'S EIGHTEENTH SET OF INTERROGATORIES TO PROGRESS ENERGY FLORIDA, INC. in Docket No. 090079-EI, and that the responses are true and correct based on his/her personal knowledge.

In Witness Whereof, I have hereunto set my hand and seal in the State and County aforesaid as of this 24th day of July, 2009.



na Martin

Notary Public State of North Carolina, at Large

My Commission Expires: 11/12/2012